



**Department
of Health**

Updated Fiscal Agent Data

EICC Meeting

March 3, 2022

Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
 - Enrollment
 - Provider Capacity
 - Timeliness of Payments
 - Insurance and Medicaid Reimbursement

Data Sources

- Claims submitted April 1, 2013 to present
 - NYEIS data as of February 14, 2022
 - KIDS data as of June 30, 2016
 - EIFS data as of July 13, 2015
 - State Fiscal Agent data as of February 10, 2022

Enrollment

Children with an IFSP

By Quarter

Quarter	2017	2018	2019	2020	2021
1 st	40,708	40,622	41,212	40,811	34,472
2 nd	43,640	43,942	44,433	39,626	34,918
3 rd	47,326	47,643	48,089	42,096	43,400
4 th	39,064	39,177	39,132	32,995	37,922

By Program Year

Program Year (July 1-June 30)	Cumulative Count
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,244*
2020-2021	64,924*
2021-2022	51,561**

*Data consistent with the Federal 618 tables.

** NYEIS Data as of 2/14/22, reflecting children with IFSPs as of December 31, 2021 – two fully completed quarters of Program Year 2021-2022.

Capacity : Rendering & Billing Providers

	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Rendering Therapist*	15,297	14,378	14,312	12,576	12,188	12,030	12,071	12,469	13,113	12,934
Billing Provider*	919	901	904	835	846	838	827	831	852	835
Ratio of Child to Rendering	4.14	4.00	3.90	3.82	4.20	4.20	3.96	4.09	4.26	4.38

* Some billing providers are also rendering providers (counts not mutually exclusive).

Full Provider Payment for All Claims

	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Claims Submitted (*1,000,000)	2.519	2.142	2.175	1.587	1.782	1.716	1.771	2.064	2.168	2.009
Claims Paid in Full (*1,000,000)	2.459	2.09	2.078	1.536	1.723	1.643	1.708	2.001	2.097	1.916
Mean Days	20	18	29	19	18	18	18	19	23	22
Median Days	14	13	22	13	13	13	13	14	24	24
90 th % Days	37	33	50	35	33	32	33	33	36	35
Percent Unpaid	0.67%	0.76%	1.07%	0.97%	1.74%	1.99%	1.86%	1.83%	2.44%	4.63%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS) to the date the claim is paid in full by all payers.

Provider Submission of Claims

	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Claims Submitted (*1,000,000)	2.519	2.142	2.175	1.587	1.782	1.716	1.771	2.064	2.168	2.009
Mean Days from Date of Service	26	25	25	28	28	29	27	25	28	29
Median Days from Date of Service	20	19	19	22	22	22	21	20	22	21
90 th % Days	53	53	50	59	57	62	56	54	59	63

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



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Commercial Insurance Reimbursement

**Represents
all claims
that were
submitted to
commercial
insurance.**

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2018	4	\$18,247,036.00	\$3,087,930.85	16.92%
2019	1	\$19,223,006.00	\$2,467,764.96	12.84%
	2	\$22,394,825.00	\$3,415,482.86	15.25%
	3	\$21,631,491.00	\$3,448,744.67	15.94%
	4	\$19,647,341.00	\$2,949,743.79	15.01%
2020	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%
	3	\$13,991,635.25	\$2,297,295.58	16.42%
	4	\$13,293,069.48	\$2,199,908.10	16.55%
2021	1	\$14,594,048.50	\$1,955,207.92	13.40%
	2	\$16,438,638.00	\$2,572,039.16	15.65%
	3	\$16,307,801.16	\$2,799,975.45	17.17%
	4	\$14,806,667.03	\$2,636,170.58	17.80%



Medicaid Reimbursement

**Excludes
Transportation
Respite and
Assistive
Technology
Devices**

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2018	4	\$92,060,934.73	\$67,125,950.99	72.91%
2019	1	\$97,683,989.67	\$71,267,214.95	72.96%
	2	\$111,233,362.48	\$80,498,339.77	72.37%
	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%
	3	\$76,744,652.35	\$53,202,966.43	69.32%
	4	\$72,761,950.17	\$51,340,541.36	70.56%
2021	1	\$80,237,658.76	\$57,944,876.56	72.22%
	2	\$92,391,264.15	\$66,789,922.71	72.29%
	3	\$97,378,171.30	\$69,890,535.21	71.77%
	4	\$90,361,492.53	\$65,938,293.03	72.97%

