



Department  
of Health

# Updated Fiscal Agent Data

EICC Meeting  
June 16, 2021

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## Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
  - Enrollment
  - Provider Capacity
  - Timeliness of Payments
  - Insurance and Medicaid Reimbursement



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## Data Sources

- Claims submitted April 1, 2013 to present
  - NYEIS data as of May 24, 2021
  - KIDS data as of June 30, 2016
  - EIFS data as of July 13, 2015
  - State Fiscal Agent data as of May 20, 2021



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## Enrollment

### Children with an IFSP

By Quarter

Quarter	2017	2018	2019	2020	2021
1 <sup>st</sup>	40,708	40,622	41,212	40,811	34,472
2 <sup>nd</sup>	43,640	43,942	44,433	39,626	
3 <sup>rd</sup>	47,326	47,643	48,089	42,096	
4 <sup>th</sup>	39,064	39,177	39,132	32,995	

By Program Year

Program Year (July 1-June 30)	Cumulative Count
2016-2017	69,196
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,244*
2020-2021	56,640**

\*Data consistent with the Federal 618 tables.

\*\* Data as of May 24, 2021, reflecting IFSPs as of that date.



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## Capacity : Rendering & Billing Providers

	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
Rendering Therapist*	14,466	14,487	14,731	15,297	14,378	14,312	12,576	12,188	12,030	12,071
Billing Provider*	896	902	906	919	901	904	835	846	838	827
Ratio of Child to Rendering	4.13	4.17	4.05	4.14	4.00	3.90	3.82	4.20	4.20	3.96

\* Some billing providers are also rendering providers (counts not mutually exclusive).



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## Full Provider Payment for All Claims

	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
Claims Submitted (*1,000,000)	2.079	2.223	2.475	2.519	2.142	2.175	1.587	1.782	1.716	1.771
Claims Paid in Full (*1,000,000)	2.035	2.163	2.419	2.459	2.09	2.078	1.536	1.723	1.643	1.708
Mean Days	18	18	18	20	18	29	19	18	18	18
Median Days	14	13	14	14	13	22	13	13	13	13
90 <sup>th</sup> Days	34	32	34	37	33	50	35	33	32	33
Percent Unpaid	0.58%	0.52%	0.55%	0.67%	0.76%	1.07%	0.97%	2.02%	3.06%	3.53%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS or Eibilling.com) to the date the claim is paid in full by all payers (Escrow, Medicaid, or Commercial Insurance).



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## Provider Submission of Claims

	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
Claims Submitted (*1,000,000)	2.079	2.226	2.476	2.519	2.142	2.175	1.587	1.782	1.716	1.771
Mean Days from Date of Service	33	33	27	26	25	25	28	28	29	27
Median Days from Date of Service	22	21	19	20	19	19	22	22	22	21
90 <sup>th</sup> % Days	70	64	52	53	53	50	59	57	62	56

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



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## Commercial Insurance Reimbursement

Represents all claims that were submitted to commercial insurance.

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2018	1	\$17,777,353.57	\$2,258,701.44	12.71%
	2	\$19,981,816.00	\$3,237,408.63	16.20%
	3	\$20,491,807.00	\$3,450,455.69	16.84%
	4	\$18,247,036.00	\$3,087,930.85	16.92%
2019	1	\$19,223,006.00	\$2,467,764.96	12.84%
	2	\$22,394,825.00	\$3,415,482.86	15.25%
	3	\$21,631,491.00	\$3,448,744.67	15.94%
	4	\$19,647,341.00	\$2,949,743.79	15.01%
2020	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%
	3	\$13,991,635.25	\$2,297,295.58	16.42%
	4	\$13,293,069.48	\$2,199,908.10	16.55%
2021	1	\$14,594,048.50	\$1,955,207.92	13.40%



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## Medicaid Reimbursement

Excludes  
Transportation  
Respite and  
Assistive  
Technology  
Devices

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2018	1	\$93,199,791.44	\$68,703,213.81	73.72%
	2	\$104,317,465.74	\$76,254,864.64	73.10%
	3	\$110,125,852.75	\$78,230,896.76	71.04%
	4	\$92,060,934.73	\$67,125,950.99	72.91%
2019	1	\$97,683,989.67	\$71,267,214.95	72.96%
	2	\$111,233,362.48	\$80,498,339.77	72.37%
	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%
	3	\$76,744,652.35	\$53,202,966.43	69.32%
	4	\$72,761,950.17	\$51,340,541.36	70.56%
2021	1	\$80,237,658.76	\$57,944,876.56	72.22%