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# Updated Fiscal Agent Data

EICC Meeting  
September 24, 2020

1

2

## Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
  - Enrollment
  - Provider Capacity
  - Timeliness of Payments
  - Insurance and Medicaid Reimbursement



2

3

## Data Sources

- Claims submitted April 1, 2013 to present
  - NYEIS data as of August 24, 2020
  - KIDS data as of June 30, 2016
  - EIFS data as of July 13, 2015
  - State Fiscal Agent data as of August 20, 2020



3

4

## Enrollment

### Children with an IFSP

By Quarter

Quarter	2016	2017	2018	2019	2020
1 <sup>st</sup>	40,332	40,708	40,622	41,212	40,811
2 <sup>nd</sup>	43,401	43,640	43,942	44,433	39,626
3 <sup>rd</sup>	46,848	47,326	47,643	48,089	
4 <sup>th</sup>	38,992	39,064	39,177	39,132	

By Program Year

Program Year (July 1-June 30)	Cumulative Count
2015-2016	68,116
2016-2017	69,196
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,189**

\*Data consistent with the Federal 618 tables.

\*\* Data as of August 24, 2020, reflecting IFSPs as of that date.



4

5

## Rendering & Billing Providers

	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
Rendering Therapist*	14,518	15,011	14,466	14,487	14,731	15,297	14,378	14,312	12,576
Billing Provider*	898	912	896	902	906	919	901	904	835
Ratio of Child to Rendering	4.06	4.09	4.13	4.17	4.05	4.14	4.00	3.90	3.82

\* Some billing providers are also rendering providers (counts not mutually exclusive).



5

6

## Full Provider Payment for All Claims

	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
Claims Submitted (*1,000,000)	2.147	2.343	2.374	2.079	2.223	2.475	2.519	2.142	2.175	1.587
Claims Paid in Full (*1,000,000)	2.130	2.306	2.332	2.035	2.163	2.419	2.459	2.09	2.078	1.536
Mean Days	19	18	18	18	18	18	20	18	29	19
Median Days	13	13	13	14	13	14	14	13	22	13
90 <sup>th</sup> Days	35	31	31	34	32	34	37	33	50	35
Percent Unpaid	0.36%	0.43%	0.50%	0.58%	0.52%	0.55%	0.67%	0.89%	1.38%	3.19%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS or Eibilling.com) to the date the claim is paid in full by all payers (Escrow, Medicaid, or Commercial Insurance).



6

7

## Provider Submission of Claims

	Q1 2018	Q2 2018	Q3 2018	Q4 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020
Claims Submitted (*1,000,000)	2.147	2.343	2.374	2.079	2.226	2.476	2.519	2.142	2.175	1.587
Mean Days from Date of Service	34	30	31	33	33	27	26	25	25	28
Median Days from Date of Service	23	21	22	22	21	19	20	19	19	22
90 <sup>th</sup> % Days	66	57	61	70	64	52	53	53	50	59

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



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7

8

## Commercial Insurance Reimbursement

Represents  
all claims  
that were  
submitted to  
commercial  
insurance.

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2017	2	\$18,150,725.00	\$3,209,248.48	17.68%
	3	\$18,849,940.50	\$3,275,842.93	17.38%
	4	\$17,007,579.00	\$2,773,111.71	16.31%
2018	1	\$17,777,353.57	\$2,258,701.44	12.71%
	2	\$19,981,816.00	\$3,237,408.63	16.20%
	3	\$20,491,807.00	\$3,450,455.69	16.84%
2019	4	\$18,247,036.00	\$3,087,930.85	16.92%
	1	\$19,223,006.00	\$2,467,764.96	12.84%
	2	\$22,394,825.00	\$3,415,482.86	15.25%
	3	\$21,631,491.00	\$3,448,744.67	15.94%
2020	4	\$19,647,341.00	\$2,949,743.79	15.01%
	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%



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8

## Medicaid Reimbursement

Excludes  
Transportation  
Respite and  
Assistive  
Technology  
Devices

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2017	2	\$102,754,132.18	\$75,148,869.13	73.13%
	3	\$105,391,221.15	\$76,060,684.70	72.17%
	4	\$89,254,896.47	\$65,082,101.31	72.92%
2018	1	\$93,199,791.44	\$68,703,213.81	73.72%
	2	\$104,317,465.74	\$76,254,864.64	73.10%
	3	\$110,125,852.75	\$78,230,896.76	71.04%
	4	\$92,060,934.73	\$67,125,950.99	72.91%
2019	1	\$97,683,989.67	\$71,267,214.95	72.96%
	2	\$111,233,362.48	\$80,498,339.77	72.37%
	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%



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