

**MEDICAID ADVANTAGE PLUS (MAP) MODEL CONTRACT  
MISCELLANEOUS/CONSULTANT SERVICES  
(Non-Competitive Award)**

STATE AGENCY (Name and Address):

New York State Department of Health  
Office of Health Insurance Programs  
Division of Long Term Care  
One Commerce Plaza  
99 Washington Avenue, 1620  
Albany, NY 12210

NYS Comptroller's Number:

Originating Agency Code: 3450000

CONTRACTOR (Name and Address):

TYPE OF PROGRAM:

Medicaid Advantage Plus

CHARITIES REGISTRATION NUMBER:

CONTRACT TERM:

CONTRACTOR HAS  HAS NOT  TIMELY  
FILED WITH THE ATTORNEY GENERAL'S  
CHARITIES BUREAU ALL REQUIRED PERIODIC  
OR ANNUAL WRITTEN REPORTS.  
 Not Applicable: Exempt from filing

FROM: January 1, 2017  
TO: December 31, 2021

FEDERAL TAX IDENTIFICATION NUMBER:

FUNDING AMOUNT FOR CONTRACT  
TERM:  
Based on approved capitation rates

NYS VENDOR IDENTIFICATION NUMBER:

MUNICIPALITY NUMBER (if applicable):

STATUS:

CONTRACTOR IS  IS NOT   
A SECTARIAN ENTITY

CONTRACTOR IS  IS NOT   
A NOT-FOR-PROFIT ORGANIZATION

CONTRACTOR IS  IS NOT   
A NY STATE BUSINESS ENTERPRISE

THIS CONTRACT IS NOT RENEWABLE.  
FOR ONE ADDITIONAL TWO-YEAR  
PERIOD OR TWO ADDITIONAL ONE-YEAR  
PERIODS SUBJECT TO THE APPROVAL OF  
THE NYS DEPARTMENT OF HEALTH, THE  
DEPARTMENT OF HEALTH AND HUMAN  
SERVICES AND THE OFFICE OF THE  
STATE COMPTROLLER.

**APPENDICES TO THIS AGREEMENT AND  
INCORPORATED BY REFERENCE INTO THE AGREEMENT**

- A.** Standard Clauses for New York State
- B.** Certification Regarding Lobbying
- B-1.** Certification Regarding MacBride Fair Employment Principles
- C.** New York State Department of Health Requirements for Provision of Free Access to Family Planning and Reproductive Health Services
- D.** New York State Department of Health Medicaid Advantage Plus Marketing Guidelines
- E.** New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines
- F.** New York State Department of Health Medicaid Advantage Plus Action and Grievance System Requirements
- G.** RESERVED
- H.** New York State Department of Health Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments
- I.** RESERVED
- J.** New York State Department of Health Guidelines for Contractor Compliance with the Federal Americans with Disabilities Act
- K.** Medicare and Medicaid Advantage Plus Products and Non-Covered Services
- L.** Approved Capitation Payment Rates
- M.** Service Area
- N.** RESERVED
- O.** Requirements for Proof of Workers' Compensation and Disability Benefits Coverage
- P.** RESERVED
- Q.** RESERVED
- R.** Additional Specifications for the Medicaid Advantage Plus Agreement
- S.** Nursing Home Transition
- T.** Conflict Free Evaluation and Enrollment Center
- X.** Modification Agreement Form

IN WITNESS WHEREOF, the parties hereto have executed or approved this AGREEMENT as of the dates appearing under their signatures.

CONTRACTOR SIGNATURE

STATE AGENCY SIGNATURE

By: \_\_\_\_\_

By: \_\_\_\_\_

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Printed Name

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

State Agency Certification:

In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.

STATE OF NEW YORK )

) SS.:

County of \_\_\_\_\_ )

On the \_\_\_\_\_ day of \_\_\_\_\_ in the year \_\_\_\_\_, before me, the undersigned, personally appeared \_\_\_\_\_, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose names(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their/ capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

\_\_\_\_\_  
(Signature and office of the individual taking acknowledgement)

Approved:

Approved:

ATTORNEY GENERAL

Thomas P. DiNapoli  
STATE COMPTROLLER

\_\_\_\_\_

\_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**TABLE OF CONTENTS**  
**FOR MEDICAID ADVANTAGE PLUS MODEL CONTRACT**

Recitals	
Section 1	Definitions
Section 2	Agreement Term, Amendments, Extensions, and General Contract Administration Provisions
	2.1 Term
	2.2 Amendments
	2.3 Approvals
	2.4 Entire Agreement
	2.5 Renegotiation
	2.6 Assignment and Subcontracting
	2.7 Termination
	a. SDOH Initiated Termination
	b. Contractor and SDOH Initiated Termination
	c. Contractor Initiated Termination
	d. Termination Due to Loss of Funding
	2.8 Enrollee Transition Plan
	2.9 Agreement Close-Out Procedures
	2.10 Rights and Remedies
	2.11 Notices
	2.12 Severability
	2.13 Contractor Responsibility to the Department
Section 3	Compensation
	3.1 Capitation Payments
	3.2 Modification of Rates During Contract Period
	3.3 Rate Setting Methodology
	3.4 Payment of Capitation
	3.5 Denial of Capitation Payments
	3.6 SDOH Right to Recover Premiums and Contractor Duty to Repay
	3.7 Third Party Health Insurance Determination
	3.8 Other Insurance and Settlements
	3.9 Contractor Financial Liability
	3.10 Spenddown and Net Available Monthly Income (NAMI)
	3.11 Prohibition on Payments to Institutions or Entities Located Outside of the United States
Section 4	Service Area
Section 5	Eligibility For Enrollment in Medicaid Advantage Plus
	5.1 Eligibility to Enroll in Medicaid Advantage Plus
	5.2 Not Eligible to Enroll in the Medicaid Advantage Plus Program
	5.3 Change in Eligibility Status

Section 6	Enrollment
6.1	Enrollment Requirements
6.2	Equality of Access to Enrollment
6.3	Enrollment Decisions
6.4	Prohibition Against Conditions on Enrollment
6.5	Effective Date of Enrollment
6.6	Contractor Liability
6.7	Roster
6.8	Automatic Re-Enrollment
6.9	Failure to Enroll in Contractor’s Medicare Advantage Product
6.10	Spenddown and Net Available Monthly Income (NAMI)
6.11	Enrollment Limits
Section 7	RESERVED
Section 8	Disenrollment
8.1	Disenrollment Requirements
8.2	Disenrollment Prohibitions
8.3	Disenrollment Requests
8.4	Disenrollment Notifications
8.5	Contractor's Liability
8.6	Contractor Referrals to Alternative Services
8.7	Enrollee Initiated Disenrollment
8.8	Contractor Initiated Disenrollment
8.9	LDSS Initiated Disenrollment
Section 9	RESERVED
Section 10	Benefit Package, Covered and Non-Covered Services
10.1	Contractor Responsibilities
10.2	SDOH Responsibilities
10.3	Benefit Package and Non-Covered Services Descriptions
10.4	Adult Protective Services
10.5	Court-Ordered Services
10.6	Family Planning and Reproductive Health Services
10.7	Emergency and Post Stabilization Care Services
10.8	Medicaid Utilization Thresholds (MUTS)
10.9	Services for Which Enrollees Can Self-Refer
10.10	Prevention and Treatment of Sexually Transmitted Diseases
10.11	Enrollee Needs Relating to HIV
10.12	Persons Requiring Chemical Dependence Services
10.13	Person Centered Service Planning and Care Management
10.14	Urgently Needed Services
10.15	Coordination of Services
10.16	Contractor Responsibility Related to Public Health
10.17	Health Home Service and Care Management Coordination
10.18	Consumer Directed Personal Assistance Services (CDPAS)

- Section 11 Marketing
  - 11.1 Marketing Requirements
  
- Section 12 Member Services
  - 12.1 General Functions
  - 12.2 Translation and Oral Interpretation
  - 12.3 Communicating with the Visually, Hearing and Cognitively Impaired
  
- Section 13 Enrollee Notification
  - 13.1 General Requirements
  - 13.2 Enrollment Agreement/Attestation
  - 13.3 Member ID Cards
  - 13.4 Enrollee Rights
  - 13.5 Participant Ombudsman
  
- Section 14 Organization Determinations, Actions, and Grievance System
  - 14.1 General Requirements
  - 14.2 Filing and Modification of Medicaid Advantage Plus Action Appeals and/or Grievance Procedures
  - 14.3 Medicaid Advantage Plus Action and Grievance System Additional Provisions
  - 14.4 Complaint Investigation Determinations
  
- Section 15 Access Requirements
  
- Section 16 Quality Management and Performance Improvement
  - 16.1 Quality Management and Performance Improvement Program
  - 16.2 Chronic Care Improvement Programs
  - 16.3 Reporting
  - 16.4 Quality Indicators and Standards
  - 16.5 External Quality Review
  
- Section 17 Monitoring and Evaluation
  - 17.1 Right to Monitor Contractor Performance
  - 17.2 Cooperation During Monitoring and Evaluation
  - 17.3 Cooperation During On-Site Reviews
  
- Section 18 Contractor Reporting Requirements
  - 18.1 General Requirements
  - 18.2 Time Frames for Report Submissions
  - 18.3 SDOH Instructions for Report Submissions
  - 18.4 Notification of Changes in Report Due Dates, Requirements or Formats
  - 18.5 Reporting Requirements
  - 18.6 Ownership and Related Information Disclosure
  - 18.7 Data Certification
  - 18.8 Public Access to Reports

- 18.9 Certification Regarding Individuals Who Have Been Debarred or Suspended by Federal, State or Local Government
- 18.10 Conflict of Interest Disclosure
- 18.11 Physician Incentive Plan Reporting
- 18.12 Disclosure of Criminal Activity
  
- Section 19 Records Maintenance and Audit Rights
  - 19.1 Maintenance of Contractor Performance Records
  - 19.2 Maintenance of Financial Records and Statistical Data
  - 19.3 Access to Contractor Records
  - 19.4 Retention Periods
  - 19.5 OMIG’s Right to Audit and Recover Overpayments Caused by Contractor Submission of Misstated Reports
  - 19.6 OMIG’s Right to Audit and Recover Overpayments Caused by Contractor’s Misstated Encounter Data
  - 19.7 OMIG Audit Authority
  
- Section 20 Confidentiality
  - 20.1 Confidentiality of Identifying Information about Enrollees, Potential Enrollees and Applicants
  - 20.2 Confidentiality of Medical Records
  - 20.3 Length of Confidentiality Requirements
  
- Section 21 Participating Providers
  - 21.1 General Requirements
  - 21.2 Medicaid Advantage Plus Network Requirements
  - 21.3 Professional Discipline
  - 21.4 SDOH Exclusion or Termination of Providers
  - 21.5 Payment in Full
  - 21.6 Dental Networks
  
- Section 22 Provider Agreements for Medicaid Advantage Plus Covered Services
  - 22.1 Written Provider Agreements
  - 22.2 Permissible Provider Agreements
  - 22.3 Provision of Services through Provider Agreements
  - 22.4 Approvals
  - 22.5 Required Components
  - 22.6 Timely Payment
  - 22.7 Recovery of Overpayments to Providers
  - 22.8 Physician Incentive Plan
  - 22.9 Provider Termination Notices
  - 22.10 Never Events
  - 22.11 Home Care Services Worker Wage Parity Rules
  - 22.12 Dental Services Provided by Article 28 Clinics Operated by Academic Dental Centers Not Participating in Contractor Network

	22.13	Optometry Services Provided by Article 28 Clinics Affiliated with the College of Optometry of the State University of New York
	22.14	Fair Labor Standards Act
Section 23		Americans With Disabilities Act Compliance Plan
Section 24		Fair Hearings
	24.1	Enrollee Access to Fair Hearing Process
	24.2	Enrollee Rights to a Fair Hearing
	24.3	Contractor Notice to Enrollees
	24.4	Aid Continuing
	24.5	Contractor's Obligations
Section 25		External Appeal
	25.1	Basis for External Appeal
	25.2	Eligibility for External Appeal
	25.3	External Appeal Determination
	25.4	Compliance with External Appeal Laws and Regulations
	25.5	Member Handbook
Section 26		Intermediate Sanctions
	26.1	General
	26.2	Unacceptable Practices
	26.3	Intermediate Sanctions
	26.4	Enrollment Limitations
	26.5	Due Process
Section 27		Environmental Compliance
Section 28		Energy Conservation
Section 29		Independent Capacity of Contractor
Section 30		No Third Party Beneficiaries
Section 31		Indemnification
	31.1	Indemnification by Contractor
	31.2	Indemnification by SDOH
Section 32		Prohibition on Use of Federal Funds for Lobbying
	32.1	Prohibition of Use of Federal Funds for Lobbying
	32.2	Disclosure Form to Report Lobbying
	32.3	Requirements of Subcontractors
Section 33		Non-Discrimination
	33.1	Equal Access to Benefit Package



- 33.2 Non-Discrimination
- 33.3 Equal Employment Opportunity
- 33.4 Native Americans Access to Services From Tribal or Urban Indian Health Facility

Section 34 Compliance with Applicable Laws and Regulations

- 34.1 Contractor and SDOH Compliance with Applicable Laws and Guidance
- 34.2 Nullification of Illegal, Unenforceable, Ineffective or Void Contract Provisions
- 34.3 Certificate of Authority Requirements
- 34.4 Notification of Changes in Certificate of Incorporation
- 34.5 Contractor's Financial Solvency Requirements
- 34.6 Non-Liability of Enrollees for Contractor's Debts
- 34.7 SDOH Compliance with Conflict of Interest Laws
- 34.8 Compliance Plan
- 34.9 Service Verification Process
- 34.10 Ongoing Vendor Responsibility

Section 35 Standard Clauses for New York State Contracts

# APPENDICES

- A.** Standard Clauses for New York State Contracts
- B.** Certification Regarding Lobbying
- B-1.** Certification Regarding MacBride Fair Employment Principles
- C.** New York State Department of Health Requirements for Provision of Free Access to Family Planning and Reproductive Health Services
- D.** New York State Department of Health Medicaid Advantage Plus Marketing Guidelines
- E.** New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines
- F.** New York State Department of Health Medicaid Advantage Plus Action and Grievance System Requirements
- G.** RESERVED
- H.** New York State Department of Health Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments
- I.** RESERVED
- J.** New York State Department of Health Guidelines for Contractor Compliance with the Federal Americans with Disabilities Act
- K.** Medicare and Medicaid Advantage Plus Products and Non-Covered Services
- L.** Approved Capitation Payment Rates
- M.** Service Area
- N.** RESERVED
- O.** Requirements for Proof of Workers' Compensation and Disability Benefits Coverage
- P.** RESERVED
- Q.** RESERVED
- R.** Additional Specifications for the Medicaid Advantage Plus Agreement
- S.** Nursing Home Transition
- T.** Conflict Free Evaluation and Enrollment Center
- X.** Modification Agreement Form

This AGREEMENT is hereby made by and between the New York State Department of Health (SDOH) and \_\_\_\_\_ (Contractor) as identified on the face page of this Agreement.

### **RECITALS**

WHEREAS, pursuant to Title XIX of the Federal Social Security Act, codified as 42 U.S.C. §1396 et seq. (the Social Security Act), and Title 11 of Article 5 of the New York State Social Services Law (SSL), codified as SSL §363 et seq., a comprehensive program of Medical Assistance for needy persons exists in the State of New York (Medicaid); and

WHEREAS, pursuant to Article 44 of the Public Health Law (PHL), the New York State Department of Health (SDOH) is authorized to issue Certificates of Authority to establish Health Maintenance Organizations (HMOs), PHL §4400 et seq., and Managed Long Term Care Plans (MLTCPs), PHL §4403-f; and

WHEREAS, the State Social Services Law defines Medicaid to include payment of part or all of the cost of care and services furnished by an HMO or a MLTCP, identified as Managed Care Organizations (MCOs) in this Agreement, to Eligible Persons, as defined in this Agreement, residing in the geographic area specified in Appendix M (Service Area) when such care and services are furnished in accordance with an agreement approved by the SDOH that meets the requirements of federal law and regulations; and

WHEREAS, the Contractor is a corporation organized under the laws of New York State and is certified under Article 44 of the State Public Health Law and

WHEREAS, the Contractor has applied to participate in the Managed Long Term Care Program and the SDOH has determined that the Contractor meets the qualification criteria established for participation; and

WHEREAS, the Contractor is an entity which has been determined to be an eligible Medicare Advantage Organization by the Administrator of the Centers for Medicare and Medicaid Services (CMS) under 42 CFR 422.503; and has entered into a contract with CMS pursuant to §§1851 through 1859 of the Social Security Act to operate a coordinated care plan, as described in its final Plan Benefit Package (PBP) bid submission proposal approved by CMS, in compliance with 42 CFR 422 and other applicable Federal statutes, regulations and policies; and

WHEREAS, the Contractor is an entity that has amended its contract with CMS to include an agreement to offer qualified Medicare Part D coverage pursuant to §§1860D-1 through 1860D-42 of the Social Security Act and K of 42 CFR 422 or is a Specialized Medicare Advantage Plan for Special Needs Individuals which includes qualified Medicare Part D prescription drug coverage; and

WHEREAS, the Contractor offers a comprehensive health services plan and represents that it is able to make provision for furnishing the Medicare Plan Benefit Package (Medicare Part C benefit), the Medicare Voluntary Prescription Drug Benefit (Medicare Part D) and the Medicaid Advantage Plus Product as defined in this Agreement and has proposed to provide coverage of these Medicaid Advantage Plus products to Eligible Persons as defined in this Agreement residing in the geographic area specified in Appendix M.

**NOW THEREFORE**, the parties agree as follows:

## 1 DEFINITIONS

**“Applicant”** is an individual who has expressed a desire to pursue enrollment in a managed long term care plan

**“Capitation Rate”** means the fixed monthly amount that the Contractor receives from the State for an Enrollee to provide that Enrollee with the Medicaid Advantage Plus Product.

**“Care Management”** is a process that assists Enrollees to access necessary covered services as identified in the care plan. It also provides referral and coordination of other services in support of the care plan. Care management services will assist Enrollees to obtain needed medical, social, educational, psychosocial, financial and other services in support of the care plan irrespective of whether the needed services are covered under the capitation payment of this Agreement.

**“Care Plan (or plan of care)”** is a written description in the care management record of member-specific health care goals to be achieved and the amount, duration and scope of the covered services to be provided to an Enrollee in order to achieve such goals. The care plan is based on assessment of the member’s health care needs and developed in consultation with the member and his/her informal supports. Effectiveness of the care plan is monitored through reassessment and a determination as to whether the health care goals are being met. Non-covered services which interrelate with the covered services identified on the care plan and services of informal supports necessary to support the health care goals and effectiveness of the covered services should be clearly identified on the care plan or elsewhere in the care management record.

**“CMS”** means the U.S. Centers for Medicare and Medicaid Services, formerly known as HCFA.

**“Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package”** means the services and benefits described in Appendix K-1 of this Agreement.

**“Community Based Long Term Care Services (CBLTCS)”** means health care and supportive services provided to individuals of all ages with functional limitations or chronic illnesses who require assistance with routine daily activities such as bathing, dressing, preparing meals, and administering medications. CBLTCS is comprised of services such as Home Health Services, Private Duty Nursing, Consumer Directed Personal Assistance Services, Adult Day Health Care Program, Personal Care Services.

**“Court-Ordered Services”** means those services that the Contractor is required to provide to Enrollees pursuant to orders of courts of competent jurisdiction, provided however, that such ordered services are within the Contractor’s Combined Medicare and Medicaid Advantage Plus Benefit Packages and are reimbursable under Title XVIII or Title XIX of the Social Security Act.

**“Days”** means calendar days except as otherwise stated.

**“DHHS”** means the U.S. Department of Health and Human Services.

**“Disenrollment”** means the process by which an Enrollee’s membership in the Contractor’s Medicaid Advantage Plus Product terminates.

**“Dually Eligible”** means eligible for both Medicare and Medicaid.

**“Effective Date of Disenrollment”** means the date on which an Enrollee is no longer a member of the Contractor’s Medicaid Advantage Plus Product.

**“Effective Date of Enrollment”** means the date on which an Enrollee is a member of the Contractor’s Medicaid Advantage Plus Product.

**“Eligible Person”** means a person whom the LDSS, state or federal government determines to be eligible for Medicaid and who meets all the other conditions for enrollment in the Medicaid Advantage Plus Program as set forth in Section 5.1 of this Agreement.

**“eMedNY”** means the electronic Medicaid system of New York State for eligibility verification and Medicaid provider claim submission and payments.

**“Emergency Medical Condition”** means a medical or behavioral condition, the onset of which is sudden, that manifests itself by symptoms of sufficient severity, including severe pain, that a prudent layperson, possessing an average knowledge of medicine and health, could reasonably expect the absence of immediate medical attention to result in: (i) placing the health of the person afflicted with such condition in serious jeopardy, or in the case of a behavioral condition, placing the health of the person or others in serious jeopardy; or (ii) serious impairment to such person's bodily functions; or (iii) serious dysfunction of any bodily organ or part of such person; or (iv) serious disfigurement of such person.

**“Emergency Services”** means covered services that are needed to treat an Emergency Medical Condition. Emergency services include health care procedures, treatments or services needed to evaluate or stabilize an Emergency Medical Condition including psychiatric stabilization and medical detoxification from drugs or alcohol.

**“Enrollee”** means an Eligible Person who, either personally or through an authorized representative, has enrolled in the Contractor’s Medicaid Advantage Plus Product pursuant to Section 6 of this Agreement.

**“Enrollment”** means the process by which an Enrollee’s membership in a Contractor’s Medicaid Advantage Plus Product begins.

**“Fiscal Agent”** means the entity that processes or pays vendor claims on behalf of the Medicaid state agency pursuant to an agreement between the entity and such agency.

**“Health Commerce System”** or **“HCS”** means a closed communication network dedicated to secure data exchange and distribution of health related information between various health facility providers and the SDOH. HCS functions may include: collection of Medicaid complaint and disenrollment information; collection of Medicaid financial reports; collection and reporting of managed care provider networks systems (PNS); and the reporting of Medicaid encounter data systems (MEDS).

**“Local Department of Social Services”** or **“LDSS”** means a city or county social services district as constituted by §61 of the SSL.

**“Managed Care Organization”** or **“MCO”** means a health maintenance organization (“HMO”) or managed long-term care plan (“MLTCP”) certified under Article 44 of the New York State PHL.

**“Managed Long Term Care Workforce Development Program”** is a program of the New York State Department of Health that is designed to support initiatives that attract, train, retrain, and retain Long Term Care workers in the types of skills that will be needed to support health care transformation, service integration and provider communication and coordination. The program will also address issues of health disparities by training and placing needed workers in Medically Underserved Areas.

**“Marketing”** means activity of the Contractor, subcontractor or individuals or entities affiliated with the Contractor, as described in Appendix D, by which information about the Contractor is made known to Eligible Persons for the purpose of persuading such persons to enroll in the Contractor’s Medicaid Advantage Plus Product.

**“Marketing Representative”** means any individual or entity engaged by the Contractor to market on behalf of the Contractor.

**“Medicaid Advantage Plus Program”** means the program that the State has developed to enroll persons who are nursing home certifiable and who are Dually Eligible in managed long-term care pursuant §4403-f of the Public Health Law.

**“Medicaid Advantage Plus Quality Incentive”** means a monetary incentive that is awarded to Medicaid Advantage Plus plans with superior performance in relation to a predetermined set of measures which may include quality of care, consumer satisfaction and compliance measures.

**“Medicaid Advantage Plus Product”** means the product offered by a qualified MCO to Eligible Persons under this Agreement as described in Appendix K-1 of this Agreement.

**“Medicaid Services”** means those services as described in Appendix K-2 of this Agreement.

**“Medical Record”** means a complete record of care rendered by a provider documenting the care rendered to the Enrollee, including inpatient, outpatient, and emergency care, in

accordance with all applicable federal, state and local laws, rules and regulations. Such record shall be signed by the medical professional rendering the services.

**“Medically Necessary”** as applicable to services that the Contractor determines are a Medicaid only benefit and to services that the Contractor determines are a benefit under both Medicare and Medicaid, means health care and services that are necessary to prevent, diagnose, manage or treat conditions in the person that cause acute suffering, endanger life, result in illness or infirmity, interfere with such person's capacity for normal activity, or threaten some significant handicap.

**“Medicare Advantage Benefit Package”** means all the health care services and supplies that are covered by the Contractor’s Medicare Advantage Product including Medicare Part C and qualified Part D Benefits, on file with CMS.

**“Medicare Advantage Organization”** means a public or private organization licensed by the State as a risk-bearing entity that is under contract with CMS to provide the Medicare Advantage Benefit Package as defined in this Agreement.

**“Medicare Advantage Product”** means the Medicare product(s) identified in Appendix K, offered by a qualified MCO to Eligible Persons under this Agreement.

**“Member Handbook”** means the publication prepared by the Contractor and issued to Enrollees to inform them of their benefits and services, how to access health care services and to explain their rights and responsibilities as a Medicaid Advantage Plus Enrollee.

**“Nonconsensual Enrollment”** means Enrollment of an Eligible Person, in a Medicaid Advantage Plus Product, without the consent of the Eligible Person or consent of a person with the legal authority to act on behalf of the Eligible Person at the time of Enrollment.

**“Non-Participating Provider”** means a provider of medical care and/or services with which the Contractor has no Provider Agreement.

**“Participating Provider”** means a provider of medical care and/or services that has a Provider Agreement with the Contractor.

**“Person Centered Service Plan” (or plan of care)** is a written description in the care management record of member-specific health care goals to be achieved and the amount, duration and scope of the covered services to be provided to an Enrollee in order to achieve such goals. The person centered individual service plan is based on assessment of the member's health care needs and developed in consultation with the member and his/her informal supports. The plan includes consideration of the current and unique psycho-social and medical needs and history of the Enrollee, as well as the person’s functional level and support systems. Effectiveness of the person centered service plan is monitored through reassessment and a determination as to whether the health care goals are being met. Non-covered services which interrelate with the covered services identified on the plan and services of informal supports necessary to



support the health care goals and effectiveness of the covered services should be clearly identified on the person centered service plan or elsewhere in the care management record.

**“Physician Incentive Plan”** or **“PIP”** means any compensation arrangement between the Contractor or one of its contracting entities and a physician or physician group that may directly or indirectly have the effect of reducing or limiting services furnished to the Contractor’s Enrollees.

**“Post-stabilization Care Services”** means covered services, related to an Emergency Medical Condition, that are provided after an Enrollee is stabilized in order to maintain the stabilized condition, or to improve or resolve the Enrollee’s condition.

**“Potential Enrollee”** means an Eligible Person as defined in this Agreement who has not yet enrolled in the Contractor’s Medicaid Advantage Plus Product.

**“Prepaid Capitation Plan Roster”** or **“Roster”** means the enrollment list generated on a monthly basis by SDOH by which LDSS and Contractor are informed of specifically which Eligible Persons the Contractor will be serving in the Medicaid Advantage Plus Program for the coming month, subject to any revisions communicated in writing or electronically by SDOH or LDSS or entity designated by the State.

**“Private duty nursing services”** are medically necessary services provided to Enrollees at their permanent or temporary place of residence, by properly licensed registered professional or licensed practical nurses (RNs or LPNs), in accordance with physician orders. Such services may be continuous and may go beyond the scope of care available from certified home health care agencies (CHHAs).

**“Provider Agreement”** means any written contract between the Contractor and a Participating Provider to provide medical care and/or services to the Contractor's Enrollees.

**“Surplus Amounts”** means the amount of medical expenses the LDSS determines a “medically needy” individual must incur in any period in order to be eligible for medical assistance. Surplus amounts may be referred to as spenddown amounts or the amount of net available monthly income (NAMI) determined by the LDSS that a nursing home resident must pay monthly to the nursing home in accordance with the requirements of the medical assistance program.

**“Third Party Health Insurance (TPHI)”** means comprehensive health care coverage or insurance (including Medicare and/or private MCO coverage) that does not fall under one of the following categories:

- a) accident-only coverage or disability income insurance;
- b) coverage issued as a supplement to liability insurance;
- c) liability insurance, including auto insurance;
- d) workers compensation or similar insurance;
- e) automobile medical payment insurance;
- f) credit-only insurance;

- g) coverage for on-site medical clinics;
- h) dental-only, vision-only, or long-term care insurance;
- i) specified disease coverage;
- j) hospital indemnity or other fixed dollar indemnity coverage; or
- k) prescription-only coverage.

**“Urgently Needed Services”** means covered services that are not Emergency Services as defined in this section, provided when an Enrollee is temporarily absent from the Contractor’s service area when the services are medically necessary and immediately required: (1) as a result of an unforeseen illness, injury or condition; and (2) it was not reasonable given the circumstances to obtain the services through the Contractor’s Participating Providers.

## **2 AGREEMENT TERM, AMENDMENTS, EXTENSIONS, AND GENERAL CONTRACT ADMINISTRATION PROVISIONS**

### **2.1 Term**

This Agreement is effective January 1, 2017 and shall remain in effect until December 31, 2021 or until the execution of a successor Agreement approved by the SDOH, the Office of the New York State Attorney General (OAG), the New York State Office of the State Comptroller (OSC), and the US Department of Health and Human Services (DHHS), and any other entities as required by law or regulation, whichever occurs first.

- a) This Agreement shall not be automatically renewed at its expiration.
- b) The maximum duration of this Agreement is five (5) years; provided, however, that an extension to this Agreement beyond the five (5) year maximum may be granted for reasons including, but not limited to, the following:
  - i. Negotiations for a successor agreement will not be completed by the expiration date of the current Agreement; or
  - ii. The Contractor has submitted a termination notice and transition of Enrollees will not be completed by the expiration date of the current Agreement.
- c) Notwithstanding the foregoing, this Agreement will automatically terminate in its entirety should federal financial participation for the Medicaid Advantage Plus program expire.

### **2.2 Amendments**

- a) This Agreement may only be modified in writing. Unless otherwise specified in this Agreement, modifications must be signed by the parties and approved by the OAG, OSC and any other entities as required by law or regulation, and approved by the DHHS prior to the end of the quarter in which the amendment is to be effective.
- b) SDOH will make reasonable efforts to provide the Contractor with notice and opportunity to comment with regard to proposed amendment of this Agreement except when provision of advance notice would result in the SDOH being out of compliance with state or federal law.
- c) The Contractor will return the signed amendment or notify the SDOH that it does not agree with the terms of the amendment within ten (10) business days of the date of the Contractor's receipt of the proposed amendment.

### 2.3 Approvals

This Agreement and any amendments to this Agreement shall not be effective or binding unless and until approved, in writing, by the OAG, OSC, DHHS and any other entity as required in law or regulation.

### 2.4 Entire Agreement

This Agreement, including those attachments, schedules, appendices, exhibits, and addenda that have been specifically incorporated herein and written plans submitted by the Contractor and maintained on file by SDOH, pursuant to this Agreement, contains all the terms and conditions agreed upon by the parties, and no other Agreement, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind any of the parties or vary any of the terms contained in this Agreement. In the event of any inconsistency or conflict among the document elements of this Agreement, such inconsistency or conflict shall be resolved by giving precedence to the document elements in the following order:

- 1) Appendix A, Standard Clauses for all New York State Contracts;
- 2) The body of this Agreement;
- 3) The appendices attached to the body of this Agreement, other than Appendix A;
- 4) The Contractor's approved:
  - i) Medicaid Advantage Plus Marketing Plan, if applicable, on file with SDOH
  - ii) Action and Grievance System Procedures on file with SDOH
  - iii) ADA Compliance Plan on file with SDOH

### 2.5 Renegotiation

The parties to this Agreement shall have the right to renegotiate the terms and conditions of this Agreement in the event applicable local, state or federal law, regulations or policy are altered from those existing at the time of this Agreement in order to be in continuous compliance therewith. This Section shall not limit the right of the parties to this Agreement from renegotiating or amending other terms and conditions of this Agreement. Such changes shall only be made with the consent of the parties and the prior approval of the OAG, OSC, and the DHHS.

### 2.6 Assignment and Subcontracting

- a) The Contractor shall not, without SDOH's prior written consent, assign, transfer, convey, sublet, or otherwise dispose of this Agreement; of the Contractor's right, title, interest, obligations, or duties under the Agreement; of the Contractor's power to execute the Agreement; or, by power of attorney or otherwise, of any of the Contractor's rights to receive monies due or to become due under this Agreement. SDOH agrees that it will not unreasonably withhold

consent of the Contractor's assignment of this Agreement, in whole or in part, to a parent, affiliate or subsidiary corporation, or to a transferee of all or substantially all of its assets. Any assignment, transfer, conveyance, sublease, or other disposition without SDOH's consent shall be void.

- b) Contractor may not enter into any subcontracts related to the delivery of Medicaid Services listed in Appendix K-2 to Enrollees, except by written agreement, as set forth in Section 22 of this Agreement. The Contractor may subcontract for provider services and management services. If such written agreement would be between Contractor and a provider of health care or ancillary health services or between Contractor and an independent practice association, the agreement must be in a form previously approved by SDOH. If such subcontract is for management services under 10 NYCRR Part 98, it must be approved by SDOH prior to becoming effective. Any subcontract entered into by Contractor shall fulfill the requirements of 42 CFR 434 and 438 to the extent such regulations are or become effective that pertain to the service or activity delegated under such subcontract. Contractor agrees that it shall remain legally responsible to SDOH for carrying out all activities under this Agreement and that no subcontract shall limit or terminate Contractor's responsibility.

## 2.7 Termination

- a) SDOH Initiated Termination
  - i. SDOH shall have the right to terminate this Agreement, in whole or in part if the Contractor:
    - A) takes any action that threatens the health, safety, or welfare of its Enrollees;
    - B) has engaged in an unacceptable practice under 18 NYCRR, Part 515, that affects the fiscal integrity of the Medicaid program or engaged in an unacceptable practice pursuant to Section 26.2 of this Agreement;
    - C) has its Certificate of Authority suspended, limited or revoked by SDOH;
    - D) materially breaches the Agreement or fails to comply with any term or condition of this Agreement that is not cured within twenty (20) days, or to such longer period as the parties may agree, of SDOH's written request for compliance;
    - E) becomes insolvent;

- F) brings a proceeding voluntarily, or has a proceeding brought against it involuntarily, under Title 11 of the U.S. Code (the Bankruptcy Code);
  - G) knowingly has a director, officer, partner or person owning or controlling more than five percent (5%) of the Contractor's equity, or has an employment, consulting, or other agreement with such a person for the provision of items and/or services that are significant to the Contractor's contractual obligation who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities; or
  - H) terminates or fails to renew its contract with CMS pursuant to § 1851 through 1859 of the Social Security Act to offer the Medicare Advantage Product, including Medicare Part C benefits as defined in this Agreement and qualified Medicare Part D benefits, to Eligible Persons residing in the service area specified in Appendix M. In such instances, the Contractor shall notify the SDOH of the termination or failure to renew the contract with CMS immediately upon knowledge of the impending termination or failure to renew.
- ii. The SDOH will notify the Contractor of its intent to terminate this Agreement for the Contractor's failure to meet the requirements of this Agreement and provide Contractor with a hearing prior to the termination.
  - iii. If SDOH suspends, limits or revokes Contractor's Certificate of Authority under PHL Article 44, and:
    - A) If such action results in the Contractor ceasing to have authority to serve the entire contracted service area, as defined by Appendix M of this Agreement, this Agreement shall terminate on the date the Contractor ceases to have such authority; or
    - B) If such action results in the Contractor retaining authority to serve some portion of the contracted service area, the Contractor shall continue to offer its Medicaid Advantage Plus Product under this Agreement in any designated geographic area not affected by such action, and shall terminate its Medicaid Advantage Plus Product in the geographic areas where the Contractor ceases to have authority to serve.
  - iv. No hearing will be required if this Agreement terminates due to SDOH suspension, limitation or revocation of the Contractor's Certificate of Authority.

- v. Prior to the effective date of the termination the SDOH shall notify Enrollees of the termination, or delegate responsibility for such notification to the Contractor, and such notice shall include a statement that Enrollees may disenroll immediately from the Contractor's Medicaid Advantage Plus Product.
  - vi. SDOH reserves the right to terminate this Agreement in the event it is found that the certification filed by the Contractor in accordance with New York State Finance Law 139-k was intentionally false or intentionally incomplete. Upon such finding, the State may exercise its termination right by providing written notification to the Contractor in accordance with the written notification terms of this Agreement.
- b) Contractor and SDOH Initiated Termination
- i. The Contractor and the SDOH each shall have the right to terminate this Agreement in the event that SDOH and the Contractor fail to reach agreement on the monthly Capitation Rates.
  - ii. The Contractor and the SDOH shall each have the right to terminate this Agreement in the event the Contractor terminates or fails to renew its contract with CMS to offer the Medicare Advantage Product, as defined in this Agreement, to Eligible Persons in the service area as specified in Appendix M.
  - iii. In such events, the party exercising its right shall give the other party written notice specifying the reason for and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product. However, in the event that this Agreement is terminated due to the Contractor's failure to renew its contract with CMS to offer the Medicare Advantage Product, or that the Contractor's Medicare Advantage contract with CMS otherwise expires or terminates, this Agreement shall terminate on the effective date of the termination of the Contractor's contract with CMS.
- c) Contractor Initiated Termination
- i. The Contractor shall have the right to terminate this Agreement in the event that SDOH materially breaches the Agreement or fails to comply with any term or condition of this Agreement that is not cured within twenty (20) days, or to such longer period as the parties may agree, of the Contractor's written request for compliance. The Contractor shall give SDOH written notice specifying the reason for and the effective date of the termination, which shall not be less time than will permit an orderly

disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.

- ii. The Contractor shall have the right to terminate this Agreement in the event that its obligations are materially changed by modifications to this Agreement and its Appendices by SDOH. In such event, Contractor shall give SDOH written notice within thirty (30) days of notification of changes to the Agreement or Appendices specifying the reason and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.
- iii. The Contractor shall have the right to terminate this Agreement in its entirety or in specified counties of the Contractor's service area if the Contractor is unable to provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package pursuant to this Agreement because of a natural disaster and/or an act of God to such a degree that Enrollees cannot obtain reasonable access to Combined Medicare Advantage and Medicaid Advantage Plus Services within the Contractor's organization, and, after diligent efforts, the Contractor cannot make other provisions for the delivery of such services. The Contractor shall give SDOH written notice of any such termination that specifies:
  - A) the reason for the termination, with appropriate documentation of the circumstances arising from a natural disaster and/or an act of God that preclude reasonable access to services;
  - B) the Contractor's attempts to make other provision for the delivery of Combined Medicare Advantage and Medicaid Advantage Plus Services; and
  - C) the effective date of the termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.

d) Termination Due To Loss of Funding

In the event that State and/or Federal funding used to pay for services under this Agreement is reduced so that payments cannot be made in full, this Agreement shall automatically terminate, unless both parties agree to a modification of the obligations under this Agreement. The effective date of such termination shall be ninety (90) days after the Contractor receives written notice of the reduction in payment, unless available funds are insufficient to continue payments in full during the ninety (90) day period, in which case SDOH shall give the Contractor written notice of the earlier date upon which the Agreement shall terminate. A reduction in State and/or



Federal funding cannot reduce monies due and owing to the Contractor on or before the effective date of the termination of the Agreement.

## 2.8 Enrollee Transition Plan

- a) Upon expiration and non-renewal, or termination of this Contract, and the establishment of a termination date, the Contractor shall comply with the phase-out plan that the Contractor has developed and that SDOH has approved.
  - i. The Contractor shall contact other community resources to determine the availability of other programs to accept the Enrollees into their programs;
  - ii. The Contractor shall assist Enrollees by referring them, and by making their care management record and other Enrollees service records available as appropriate to health care providers and/or programs;
  - iii. The Contractor shall establish a list of Enrollees that is prioritized according to those Enrollees requiring the most skilled care; and
  - iv. Based upon the Enrollee's established priority and a determination of the availability of alternative resources, individual care plans shall be developed by the Contractor for each Enrollee in collaboration with the Enrollee, the Enrollee's family and appropriate community resources.
- b) In conjunction with such termination and disenrollment, the Contractor shall provide such other reasonable assistance as the SDOH may request affecting that transaction.
- c) Upon completion of individual care plans and reinstatement of the Enrollee's Medicaid benefits through the fee-for-service system or enrollment in another managed care plan, an Enrollee shall be disenrolled from the Contractor's Medicaid Advantage Plus Product.

## 2.9 Agreement Close-Out Procedures

- a) Upon termination or expiration of this Agreement, in its entirety or in specific counties in the Contractor's service area, and in the event that it is not scheduled for renewal, the Contractor shall comply with close-out procedures that the Contractor develops in conjunction with LDSS, and the SDOH has approved. The close-out procedures shall include the following:
  - i. The Contractor shall promptly account for and repay funds advanced by SDOH for coverage of Enrollees for periods subsequent to the effective date of termination;

- ii. The Contractor shall give SDOH, and other authorized federal, state or local agencies access to all books, records, and other documents and upon request, portions of such books, records, or documents that may be required by such agencies pursuant to the terms of this Agreement;
  - iii. The Contractor shall submit to SDOH, and other authorized federal, state or local agencies, within ninety (90) days of termination, a final financial statement and audit report relating to this Agreement, made by a certified public accountant, unless the Contractor requests of SDOH and receives written approval from SDOH and all other governmental agencies from which approval is required, for an extension of time for this submission;
  - iv. SDOH shall promptly pay all claims and amounts owed to the Contractor.
- b) Any termination of this Agreement by either the Contractor or SDOH shall be done by amendment to this Agreement, unless the Agreement is terminated by the SDOH due to conditions in Section 2.7 (a)(i) or Appendix A of this Agreement.

## 2.10 Rights and Remedies

The rights and remedies of SDOH and the Contractor provided expressly in this Article shall not be exclusive and are in addition to all other rights and remedies provided by law or under this Agreement.

## 2.11 Notices

All notices permitted or required hereunder shall be in writing and shall be transmitted either:

- a) via certified or registered United States mail, return receipt requested;
- b) by facsimile transmission;
- c) by personal delivery;
- d) by expedited delivery service; or
- e) by email.

Such notices shall be addressed as follows or to such different addresses as the parties may from time to time designate:

### **State of New York Department of Health**

Name: Mark Kissinger  
Title: Director, Division of Long Term Care  
Address: Division of Long Term Care  
Office of Health Insurance Programs  
One Commerce Plaza  
99 Washington Avenue, 1620  
Albany, NY 12210

Telephone Number: 518-402-5673  
Facsimile Number: 518-474-6961  
Email: [mark.kissinger@health.ny.gov](mailto:mark.kissinger@health.ny.gov)

**Contractor Name**

Name:  
Title:  
Address:

Telephone Number:  
Facsimile Number:  
Email Address:

Any such notice shall be deemed to have been given either at the time of personal delivery or, in the case of expedited delivery service or certified or registered United mail, as of the date of first attempted delivery at the address and in the manner provided herein, or in the case of facsimile transmission or e-mail, upon receipt.

The parties may from time to time, specify any new or different address in the United States as their address for purpose of receiving notice under this Agreement by giving fifteen (15) days written notice to the other party sent in accordance herewith. The parties agree to mutually designate individuals as their respective representatives for the purpose of receiving notices under this Agreement. Additional individuals may be designated in writing by the parties for the purpose of implementation and administration/billing, resolving issues and problems, and/or for dispute resolutions.

2.12 Severability

If this Agreement contains any unlawful provision that is not an essential part of this Agreement and that was not a controlling or material inducement to enter into this Agreement, the provision shall have no effect and, upon notice by either party, shall be deemed stricken from this Agreement without affecting the binding force of the remainder of this Agreement.

2.13 Contractor Responsibilities to the Department

- a) Contractor agrees to identify a contact person within its organization who will serve as a Governmental relations liaison to the Department for the purpose of receiving Departmental inquiries, requests, and notifications regarding policy or programmatic matters.

Such individual: shall be accessible to the State by e-mail; shall monitor e-mail for correspondence from the State at least once every business day; and shall agree, on behalf of Contractor, to accept notices to Contractor transmitted via e-mail as legally valid.

- b) The Contractor agrees to abide by any and all applicable guidance issued in writing by SDOH to all Medicaid Advantage Plus plans.

### 3 COMPENSATION

#### 3.1 Capitation Payments

- a) Compensation to the Contractor shall consist of a monthly capitation payment for each Enrollee as described in this Section.
- b) The monthly Capitation Rates are attached hereto as Appendix L and shall be deemed incorporated into this Agreement without further action by the parties.
- c) The monthly capitation payments to the Contractor shall constitute full and complete payments to the Contractor by SDOH for all services that the Contractor provides pursuant to Appendix K-2 this Agreement.
- d) Capitation Rates shall be effective for the entire contract period, except as described in Section 3.2.

#### 3.2 Modification of Rates During Contract Period

- a) Any technical modification to Capitation Rates during the term of the Agreement as agreed to by the Contractor, including but not limited to, changes in premium groups or Benefit Package, shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH and the US Department of Health and Human Services (DHHS).
- b) Any other modification to Capitation Rates, as agreed to by the Department and the Contractor during the term of the Agreement shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH, the State Division of the Budget and DHHS as of the effective date of the modified Capitation Rates as established by the SDOH and approved by the State Division of the Budget and DHHS.
- c) In the event that the SDOH and the Contractor fail to reach agreement on modifications to the monthly Capitation Rates, the SDOH will provide formal written notice to the Contractor of the amount and effective date of the modified capitation rates approved by the State Division of the Budget and DHHS. The Contractor shall have the option of terminating this Agreement, in its entirety for Contractor's MAP product, or in specified counties of the Contractor's service area, if such approved modified Capitation Rates are not acceptable. In such case, the Contractor shall give written notice to the SDOH and the LDSS within thirty (30) days from the date of the formal written notice of the modified Capitation Rates from the SDOH specifying the reasons for and effective date of termination. The effective date of termination shall be ninety (90) days from the date of the Contractor's written notice, unless the SDOH determines that

an orderly transfer of Enrollees to another MCO or disenrollment to Medicaid fee-for-service can be accomplished in fewer days. The terms and conditions of the Contractor's approved phase-out plan must be accomplished prior to termination.

### 3.3 Rate Setting Methodology

- a) Capitation Rates shall be determined prospectively and shall not be retroactively adjusted to reflect actual fee-for-service data or plan experience for the time period covered by the rates.
- b) Capitated rates shall be certified to be actuarially sound in accordance with 42 CFR 438.6 (c).
- c) Notwithstanding the provisions set forth in Section 3.3 (a) and (b) above, the SDOH reserves the right to terminate this Agreement in its entirety, or for specified counties of the Contractor's service area, pursuant to Section 2.7 of this Agreement, upon determination by SDOH that the aggregate monthly Capitation Rates are not cost effective.

### 3.4 Payment of Capitation

- a) The monthly capitation payments for each Enrollee are due to the Contractor from the Effective Date of Enrollment until the Effective Date of Disenrollment of the Enrollee or termination of this Agreement, whichever occurs first. The Contractor shall receive a full month's capitation payment for the month in which Disenrollment occurs. The Roster generated by SDOH with any modification communicated electronically or in writing by the LDSS or entity designated by the State, prior to the end of the month in which the Roster is generated, shall be the Enrollment list for purposes of eMedNY premium billing and payment, as discussed in Section 6.7 and Appendix H of this Agreement.
- b) Upon receipt by the Fiscal Agent of a properly completed claim for monthly capitation payments submitted by the Contractor pursuant to this Agreement, the Fiscal Agent will promptly process such claim for payment and use its best efforts to complete such processing within thirty (30) business days from date of receipt of the claim by the Fiscal Agent. Processing of Contractor claims shall be in compliance with the requirements of 42 CFR 447.45. The Fiscal Agent will also use its best efforts to resolve any billing problem relating to the Contractor's claims as soon as possible. In accordance with § 41 of the State Finance Law, the State and LDSS shall have no liability under this Agreement to the Contractor or anyone else beyond funds appropriated and available for this Agreement.

### 3.5 Denial of Capitation Payments

If the Centers for Medicare and Medicaid Services (CMS) denies payment for new Enrollees, as authorized by SSA § 1903(m)(5) and 42 CFR 438.730 (e), or such other applicable federal statutes or regulations, based upon a determination that Contractor failed substantially to provide medically necessary items and services, imposed premium amounts or charges in excess of permitted payments, engaged in discriminatory practices as described in SSA § 1932(e)(1)(A)(iii), misrepresented or falsified information submitted to CMS, SDOH, LDSS, or an Enrollee, Potential Enrollee, or health care provider, or failed to comply with federal requirements (i.e., 42 CFR 422.208 and 42 CFR 438.6 (h)) relating to the Physician Incentive Plans, SDOH and LDSS will deny capitation payments to the Contractor for the same Enrollees for the period of time for which CMS denies such payment.

### 3.6 SDOH Right to Recover Premiums

- a) The parties acknowledge and accept that the SDOH has a right to recover premiums paid to the Contractor for Enrollees listed on the monthly Roster who are later determined for the entire applicable payment month, to have been disenrolled from the Contractor's Medicaid Advantage Plus Product; to have been incarcerated; to have moved out of the Contractor's service area; or to have died. SDOH has the right to recover premiums from the Contractor in instances where the Enrollee was inappropriately enrolled into managed care with a retroactive effective date, or when the enrollment period was retroactively deleted in accordance with Appendix H. Additionally, SDOH may recover premiums in all cases where no services are provided during the applicable period, unless the Contractor demonstrates that it was at risk for provision of Medicaid Services for any portion of the payment period. Instances where the Contractor is not at risk include, but are not necessarily limited to, circumstances where the enrollee was not eligible for services, or where providers in fact refused or failed to render any services.

The Contractor, within five (5) business days of identifying cases where a person may be enrolled in the Contractor's Medicaid Advantage Plus Plan under more than one CIN or has knowledge of an Enrollee with more than one active CIN, must convey that information in writing to the LDSS, or entity designated by SDOH.

Notwithstanding the foregoing, the SDOH always has the right to recover duplicate Medicaid Advantage Plus premiums paid for persons enrolled under more than one Client Identification Number (CIN) in the Contractor's Medicaid Advantage Plus Product whether or not the Contractor has made payments to providers. SDOH will not allow, under any circumstance, duplicate payments for an Enrollee.

- b) The parties acknowledge and accept that the SDOH has the right to recover premiums paid to the Contractor for Enrollees listed on the monthly roster where the Contractor has failed to initiate involuntary disenrollment in accordance with the timeframes and requirements contained in Section 8 of this Agreement. The Department may recover the premiums effective on the first day of the month following the month in which the Contractor was required to initiate the involuntary disenrollment.

### 3.7 Third Party Health Insurance Determination

- a) Point of Service (POS)

The Contractor will make diligent efforts to determine whether Enrollees have third party health insurance (TPHI). The LDSS is also responsible for making diligent efforts to determine if Enrollees have TPHI and to maintain third party information on the WMS/eMedNY Third Party Resource System. If TPHI coverage is known at the POS, the Plan shall use the TPHI information to coordinate benefits (e.g., alert the provider and ask them to bill the TPHI that should be primary to the Plan).

The Contractor shall make good faith efforts to coordinate benefits and must inform the LDSS of any known changes in status of TPHI insurance eligibility within five (5) business days of learning of a change in TPHI. The Contractor may use the Roster as one method to determine TPHI information.

- b) Post Payment and Retroactive Recovery

The State, and/or its vendor, will also be vested with the responsibility to collect any reimbursement for Benefit Package services obtained from TPHI. In no instances may an Enrollee be held responsible for disputes over these recoveries. A recovery shall not exceed the encounter data paid claim amount.

The State will continue to identify available TPHI and post this information to the eMedNY System. The TPHI information will appear on the Contractor's next roster and TPHI file. The Contractor will have six months from the later of the date the TPHI has been posted (eMedNY transaction date) or the Contractor's claim payment date to pursue any recoveries for medical services. All recoveries outside this period will be pursued by the State.

For State-initiated and State-identified recoveries, the State will direct providers to refund the State directly. In those instances where the provider adjusted the recovery to the Contractor in error, the Contractor will refund the adjusted recovery to the State.

c) TPHI Reporting

The Contractor shall report TPHI activities through the Medicaid Encounter Data System (MEDS) and Medicaid Managed Care Operating Report (MMCOR) in accordance with instructions provided by SDOH. To prevent duplicative efforts, the Contractor shall, on a quarterly basis, share claim specific TPHI disposition (paid, denied, or recovered) information with the State. If no information is received from the Contractor, the State will assume there are no retroactive recoveries being pursued by the Contractor and will initiate recovery processing.

3.8 Other Insurance and Settlements

The Contractor is not allowed to pursue cost recovery against personal injury awards the Enrollee has received. Any recovery against these resources is to be pursued by the Medicaid program and the Contractor cannot take actions to collect these funds. Pursuit of Worker's Compensation benefits and No-fault Insurance by the Contractor is authorized, to the extent that they cover expenses incurred by the Contractor.

3.9 Contractor Financial Liability

Contractor shall not be financially liable for any services rendered to an Enrollee prior to his or her Effective Date of Enrollment in the Contractor's Medicaid Advantage Plus Product.

3.10 Spenddown and Net Available Monthly Income (NAMI)

Capitation rates will exclude all required spenddown and NAMI regardless of whether the Contractor collects the amounts. The Contractor shall report the spenddown and NAMI for each Enrollee in accordance with the time frames and in the format prescribed by the Department.

3.11 Prohibition on Payments to Institutions or Entities Located Outside of the United States

Effective no later than June 1, 2011, the Contractor is prohibited under Section 6505 of the federal Affordable Care Act, which amends Section 1902(a) of the Social Security Act, from making payments for Medicaid covered items or services to any financial institution or entity, such as provider bank accounts or business agents, located outside of the United States, District of Columbia, Puerto Rico, the Virgin Islands, Guam, the Northern Mariana Islands and American Samoa.)



#### **4 SERVICE AREA**

The Service Area described in Appendix M of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein, is the specific geographic area within which Eligible Persons must reside in order to be eligible to enroll in the Contractor's Medicaid Advantage Plus Product. The Contractor must request written Department approval to reduce or expand its service area for purposes of providing managed long term care services. In no event, however, shall the Contractor modify its service area until it has received such approval. Any modifications made to Appendix M as a result of an approved request to expand and reduce the Contractor's service area shall become effective fifteen (15) days from the date of the written Department approval without the need for further action on the part of the parties to this Contract.

## **5 ELIGIBILITY FOR ENROLLMENT IN MEDICAID ADVANTAGE PLUS**

### **5.1 Eligibility to Enroll in the Medicaid Advantage Plus Program**

- a) Except as specified in Section 5.2, persons meeting the following criteria shall be eligible to enroll in the Contractor's Medicaid Advantage Plus Product:
  - i. Must have full Medicaid coverage ;
  - ii. Must have evidence of Medicare Part A & B coverage; or be enrolled in Medicare Part C coverage;
  - iii. Must reside in the service area as defined in Appendix M of this Agreement;
  - iv. Must be 18 years of age or older;
  - v. Must enroll in the Contractor's Medicare Advantage Product as defined in Section 1 and Appendix K of this Agreement;
  - vi. Must be eligible for nursing home level of care (as of the time of enrollment);
  - vii. Must be capable, at the time of enrollment of returning to or remaining in his/her home and community without jeopardy to his/her health and safety, based upon criteria provided by SDOH; and
  - viii. Is expected to need at least one (1) of the following Community Based Long Term Care Services (CBLTCS) covered by Medicaid Advantage Plus Product for more than 120 days from the effective date of enrollment:
    - A) nursing services in the home;
    - B) therapies in the home;
    - C) home health aide services;
    - D) personal care services in the home;
    - E) adult day health care;
    - F) private duty nursing; or
    - G) Consumer Directed Personal Assistance Services
- b) Participation in the Medicaid Advantage Plus Program and enrollment in the Contractor's Medicaid Advantage Plus Product is voluntary for all Eligible Persons.

## 5.2 Not Eligible to Enroll in the Medicaid Advantage Plus Program

Persons meeting the following criteria are not eligible to enroll in the Contractor's Medicaid Advantage Plus Product:

- a) Individuals who are medically determined to have End Stage Renal Disease (ESRD) at the time of enrollment, unless such individuals meet the exceptions to Medicare Advantage eligibility rules for persons who have ESRD as found in Section 20.2.2 of the Medicare Managed Care Manual.
- b) Individuals who are only eligible for the Qualified Medicare Beneficiary (QMB), Specified Low Income Medicare Beneficiary (SLIMB) or the Qualified Individual-1 (QI-1) and are not otherwise eligible for Medical Assistance.
- c) Individuals who are residents of State-operated psychiatric facilities or residents of State-certified or voluntary treatment facilities for children and youth.
- d) Individuals with access to comprehensive private health care coverage, except for Medicare, including those already enrolled in an MCO. Such health care coverage purchased either partially or in full, by or on behalf of the individual, must be determined to be cost effective by the local social services district.
- e) Individuals enrolled in the Restricted Recipient Program.
- f) Individuals with a "County of Fiscal Responsibility" code of 99.
- g) Individuals admitted to a Hospice program prior to time of enrollment (if an Enrollee enters a Hospice program while enrolled in the Contractor's plan, he/she may remain enrolled in the Contractor's plan to maintain continuity of care with his/her PCP).
- h) Individuals with a "County of Fiscal Responsibility" code of 97 (OMH in eMedNY).
- i) Individuals with a "County of Fiscal Responsibility" code of 98 (Office for People With Developmental Disabilities OPWDD in eMedNY) will be excluded until program features are approved by the State and operational at the local district level to permit these individuals to voluntarily enroll in Medicaid Advantage Plus.
- j) Individuals who are residents of a facility operated under the auspices of the State Office of Mental Health (OMH), the Office of Alcoholism and Substance Abuse Services (OASAS) or the State Office for People With Developmental Disabilities (OPWDD) or is enrolled in another managed care plan capitated by Medicaid, a Home and Community-Based Services waiver program, a

Comprehensive Medicaid Case Management Program (CMCM) or OPWDD Day Treatment Program.

- k) SDOH has the right to make further modification to the excluded populations as necessary to implement statewide Medicaid program initiatives, including Medicaid Redesign initiatives. The Contractor will comply with the elimination of Nursing Home exclusion and implement Nursing Home Transition enrollment protocol outlined in Appendix S, and as further defined in guidance issued in writing by SDOH.

### 5.3 Change in Eligibility Status

- a) The Contractor must report to the LDSS or entity designated by the State, any change in status of its Enrollees, which may impact the Enrollee's eligibility for Medicaid or Medicaid Advantage Plus, within five (5) business days of such information becoming known to the Contractor. This information includes, but is not limited to: change of address; incarceration; permanent placement in a residential institution or program other than a nursing home, rendering the individual ineligible for enrollment in Medicaid Advantage Plus; death; and disenrollment from the Contractor's Medicare Advantage Product as defined in this Agreement.
- b) To the extent practicable, the LDSS or entity designated by the State, will follow-up with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage Plus plan eligibility and enrollment.

## **6 ENROLLMENT**

### **6.1 Enrollment Requirements**

The LDSS or entity designated by the State, and the Contractor agree to conduct enrollment of Eligible Persons in accordance with the policies and procedures set forth in Appendix H and Appendix T of this Agreement, which are hereby made a part of this Agreement as if set forth fully herein.

### **6.2 Equality of Access to Enrollment**

The Contractor shall accept Enrollments of Eligible Persons in the order in which they are received without restriction and without regard to the Eligible Person's age, sex, race, creed, physical or mental handicap/developmental disability, national origin, sexual orientation, type of illness or condition, need for health services or to the Capitation Rate that the Contractor will receive for such Eligible Person.

### **6.3 Enrollment Decisions**

- a) The Contractor will comply with the Conflict Free Evaluation and Enrollment Center enrollment protocols and implementation plan outlined in Appendix T, and as further defined in guidance issued in writing by the Department.
- b) An Eligible Person's decision to enroll in the Contractor's Medicaid Advantage Plus Product shall be voluntary. However, as a condition of eligibility for Medicaid Advantage Plus, individuals may only enroll in the Contractor's Medicaid Advantage Plus Product if they also enroll in the Contractor's Medicare Advantage Product as defined in this Agreement.

### **6.4 Prohibition Against Conditions on Enrollment**

Unless otherwise required by law or this Agreement, neither the Contractor or LDSS or an entity designated by the State, shall condition any Eligible Person's enrollment in the Medicaid Advantage Plus Program upon the performance of any act or suggest in any way that failure to enroll may result in a loss of Medicaid benefits.

### **6.5 Effective Date of Enrollment**

- c) At the time of Enrollment, the Contractor must notify the Enrollee of the expected Effective Date of Enrollment.
- d) To the extent practicable, such notification must precede the Effective Date of Enrollment.

- e) In the event that the actual Effective Date of Enrollment changes, the Contractor must notify the Enrollee of the change.
- f) An Enrollee's Effective Date of Enrollment shall be the first day of the month in which the Enrollee's name appears on the Prepaid Capitation Plan Roster and is enrolled in the Contractor's Medicare Advantage Product for that month.

## 6.6 Contractor Liability

As of the Effective Date of Enrollment, and until the Effective Date of Disenrollment from the Contractor's Medicaid Advantage Plus Product, the Contractor shall be responsible for the provision and cost of the Medicaid Services as described in Appendix K-2 of this Agreement for Enrollees whose names appear on the Prepaid Capitation Plan Roster.

## 6.7 Roster

- a) The first and second monthly Rosters generated by SDOH in combination shall serve as the official Contractor enrollment list for purposes of eMedNY premium billing and payment, subject to ongoing eligibility of the Enrollees as of the first (1<sup>st</sup>) day of the Enrollment month. Modifications to the Roster may be made electronically or in writing by the LDSS or entity designated by the State. If the LDSS or entity designated by the State, notifies the Contractor in writing or electronically of changes in the Roster and provides supporting information as necessary prior to the effective date of the Roster, the Contractor will accept that notification in the same manner as the Roster.
- b) The LDSS or entity designated by the State, is responsible for making data on eligibility determinations available to the Contractor and SDOH to resolve discrepancies that may arise between the Roster and the Contractor's enrollment files in accordance with the provisions in Appendix H of this Agreement.
- c) All Contractors must have the ability to receive these Rosters electronically.
- d) The Contractor must adhere to the guidelines developed by the SDOH for reconciling the Medicaid Advantage Plus roster with the Medicare Advantage Product roster and take appropriate actions to resolve any discrepancies on a timely basis.

## 6.8 Automatic Re-Enrollment

An Enrollee who is disenrolled from the Contractor's Medicaid Advantage Plus Product due to loss of Medicaid eligibility and who regains eligibility within a three (3) month period will be automatically retroactively re-enrolled in the Contractor's Medicaid Advantage Plus Product for the period the Enrollee is re-determined to be

Medicaid eligible, provided that the individual remains enrolled in the Contractor's Medicare Advantage Product as defined in this Agreement unless:

- a) the Contractor does not offer a Medicaid Advantage Plus Product in the Enrollee's county of fiscal responsibility; or
- b) the Enrollee indicates in writing that he/she wishes to enroll in another MLTC plan, another MLTC plan's Medicaid Advantage Plus and Medicare Advantage Products, or receive Medicaid coverage through Medicaid fee-for-service.

#### 6.9 Failure to Enroll in the Contractor's Medicare Advantage Product

If an Enrollee's enrollment in the Contractor's Medicare Advantage Product is rejected by CMS, the Contractor must notify the LDSS or entity designated by the State, within five (5) business days of learning of CMS' rejection of the enrollment. In such instances, the LDSS or entity designated by the State, shall delete the Enrollee's enrollment in the Contractor's Medicaid Advantage Plus Product retroactive to the Effective Date of Enrollment.

#### 6.10 Spenddown/Net Available Monthly Income (NAMI)

- a) The LDSS shall determine an Enrollee's spenddown or NAMI amount.
- b) The Contractor agrees to notify the LDSS in writing when an Enrollee with a monthly spenddown is admitted to an inpatient facility so the spenddown can be recalculated and a determination made regarding the amount, if any, of the spenddown owed to the inpatient facility. The notification will include the Enrollee's name, Medicaid number, hospital name and other information as directed by the Department.
- c) The Contractor agrees to notify the LDSS in writing prior to admission of an Enrollee to a nursing facility, to allow Medicaid eligibility to be redetermined using institutional eligibility rules. The notification will include the Enrollee's name, Medicaid number, nursing facility name and other information as directed by the Department. If such an Enrollee is determined by the LDSS to be financially ineligible for Medicaid nursing facility services, the LDSS shall notify the Contractor of such determination.

#### 6.11 Enrollment Limits

- a) The Contractor will request written permission from the Department to suspend enrollment when the Contractor determines that it lacks access to sufficient or adequate resources to provide or arrange for the safe and effective delivery of Covered Services to additional Enrollees. Resumption of enrollment will occur only with Department approval, not to be unreasonably delayed, after written

notice from the Contractor that adequately describes how the situation precipitating the suspension was corrected.

- b) The Department may establish enrollment limits based either on a determination of readiness or on limits established pursuant to § 4403-f of Public Health Law.
- c) The Department shall send copies of all notices regarding suspension and resumption of enrollment to the LDSS or entity designated by the State for processing of enrollments.



**7 RESERVED**

## 8 DISENROLLMENT

### 8.1 Disenrollment Requirements

- a) The Contractor agrees to conduct Disenrollment of an Enrollee in accordance with the policies and procedures for Disenrollment set forth in Appendix H of this Agreement.
- b) LDSSs or entity designated by the State are responsible for processing Disenrollment requests.

### 8.2 Disenrollment Prohibitions

Enrollees shall not be disenrolled from the Contractor's Medicaid Advantage Plus Product based on any of the following reasons:

- a) high utilization of covered medical services, an existing condition or a change in the Enrollee's health, diminished mental capacity or uncooperative or disruptive behavior resulting from his or her special needs unless the behavior results in the Enrollee becoming ineligible for Medicaid Advantage Plus continued enrollment as described in Section 8.8 (b)(i) of this Agreement;
- b) any of the factors listed in Section 33 (Non-Discrimination) of this Agreement; or
- c) the Capitation Rate payable to the Contractor.

### 8.3 Disenrollment Requests

The LDSS or entity designated by the State is responsible for processing Enrollee requests for disenrollment to take effect on the first (1<sup>st</sup>) day of the next month, to the extent possible. In no event shall the Effective Date of Disenrollment be later than the first (1<sup>st</sup>) day of the second (2<sup>nd</sup>) month after the month in which an Enrollee requests a Disenrollment.

### 8.4 Disenrollment Notification

- a) Notwithstanding anything herein to the contrary, the Roster, along with any changes sent by the LDSS or entity designated by the State to the Contractor in writing or electronically, shall serve as official notice to the Contractor of Disenrollment of an Enrollee.
- b) In the event that the LDSS or entity designated by the State, intends to retroactively disenroll an Enrollee on a date prior to the first day of the month of the disenrollment request, the LDSS or entity designated by the State, shall consult with the Contractor prior to Disenrollment. Such consultation shall not

be required in cases where it is clear that the Contractor was not a risk for the provision of the Medicaid Advantage Plus Benefit Package for any portion of the retroactive period.

- c) In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS or entity designated by the State is responsible for notifying the Contractor at the time of Disenrollment, of the Contractor's responsibility to submit to the SDOH's Fiscal Agent voided premium claims for any months of retroactive Disenrollment where the Contractor was not at risk for the provision of the Medicaid Services in Appendix K-2 during the month.

## 8.5 Contractor's Liability

The Contractor shall continue to provide and arrange for the provision of covered services until the effective date of disenrollment. The Department will continue to pay capitation fees for an Enrollee until the effective date of disenrollment. The Contractor is not responsible for providing the Medicaid Services in Appendix K-2 under this Agreement after the Effective Date of Disenrollment.

## 8.6 Contractor Referrals to Alternative Services

The Contractor, in consultation with the Enrollee, prior to the Enrollee's effective date of disenrollment, shall make all necessary referrals to alternative services, for which the plan is not financially responsible, to be provided subsequent to disenrollment, when necessary, and advise the Enrollee in writing of the proposed disenrollment date.

## 8.7 Enrollee Initiated Disenrollment

- a) An Enrollee may initiate voluntary disenrollment at any time from the Contractor's Medicaid Advantage Plus Product for any reason upon oral or written notification to the Contractor. The Contractor must provide written confirmation to the Enrollee of receipt of an oral request and maintain a copy in the Enrollee's record. The Contractor shall attempt to obtain the Enrollee's signature on the Contractor's voluntary disenrollment form, but may not delay the disenrollment while it attempts to secure the Enrollee's signature on the disenrollment form. The effective date of disenrollment must be no later than the first day of the second month in which the disenrollment was requested.
- b) An Enrollee who elects to join and/or receive services from another managed care plan capitated by Medicaid, a Home and Community Based Services waiver program, OPWDD Day Treatment or a CMCM is considered to have initiated disenrollment from Contractor's Medicaid Advantage Plus Product.

## 8.8 Contractor Initiated Disenrollment

- a) The Contractor must notify the LDSS or entity designated by the State, and initiate an Enrollee's Disenrollment from the Contractor's Medicaid Advantage Plus Product in the following cases:
  - i. A change in residence makes the Enrollee ineligible to be a member of the plan;
  - ii. The Enrollee is no longer a member of the Contractor's Medicare Advantage Product as defined in this Agreement;
  - iii. The Enrollee dies;
  - iv. The Enrollee's status changes such that he/she is no longer eligible to participate in Medicaid Advantage Plus Product as described in Section 5 of this Agreement;
  - v. The Enrollee has been absent from the service area for more than 90 consecutive days. Prior to the effective date of the disenrollment the Contractor must arrange and provide all necessary Covered Services; or
  - vi. The Enrollee is no longer eligible for nursing home level of care as determined at the last comprehensive assessment of the calendar year using the assessment tool prescribed by the SDOH, unless the Contractor, or the LDSS or entity designated by the State, agree that termination of the services provided by the Contractor could reasonably be expected to result in the Enrollee being eligible for nursing home level of care (as determined with the assessment tool prescribed by the SDOH) within the succeeding six-month period. The Contractor shall provide the LDSS or entity designated by the State, the results of its assessment and recommendations regarding continued enrollment or disenrollment within five (5) business days of the comprehensive assessment.
  
- b) The Contractor may initiate an Enrollee's disenrollment from the Contractor's Medicaid Advantage Plus Product in the following cases:
  - i. The Enrollee or the Enrollee's family member or informal caregiver engages in conduct or behavior that seriously impairs the Contractor's ability to furnish services to either that particular Enrollee or other Enrollees; provided, however, the Contractor must have made and documented reasonable efforts to resolve the problems presented by the individual.

- ii. The Enrollee provides fraudulent information on an enrollment form or the Enrollee permits abuse of an enrollment card in the Medicaid Advantage Plus Program.
  - iii. The Enrollee fails to pay or make arrangements satisfactory to Contractor to pay the amount, as determined by the LDSS, owed to the Contractor as spenddown/surplus within thirty (30) days after such amount first becomes due, provided that during that thirty (30) day period Contractor first makes a reasonable effort to collect such amount, including making a written demand for payment, and advising the Enrollee in writing of his/her prospective disenrollment.
  - iv. The Enrollee knowingly fails to complete and submit any necessary consent or release.
- c) Contractor-initiated Disenrollments must be carried out in accordance with the requirements and timeframes described in Appendix H of this Agreement.
  - d) Once an Enrollee has been disenrolled at the Contractor's request, the Contractor may reject the individual's re-enrollment with the Contractor. However, if an Enrollee was previously disenrolled under Section 8.8 (b) (i) above, the Contractor may not reject the individual's enrollment without first substantiating and maintaining written documentation that the circumstances which resulted in the disenrollment have not been remedied.

#### 8.9 LDSS or entity designated by the State , Initiated Disenrollment

The LDSS or entity designated by the State is responsible for promptly initiating Disenrollment from the Contractor's Medicaid Advantage Plus Product when:

- a) an Enrollee fails to enroll or stay enrolled in the Contractor's Medicare Advantage Product as specified in Sections 6.9 and 8.8 (a)(ii) and (iv) of this Agreement; or
- b) an Enrollee is no longer eligible for Medicaid or Medicaid Advantage Plus benefits; or
- c) an Enrollee is no longer the financial responsibility of the LDSS; or
- d) an Enrollee becomes ineligible for Enrollment pursuant to Section 5.2 of this Agreement, as appropriate.

**9 RESERVED**

## **10 BENEFIT PACKAGE, COVERED AND NON-COVERED SERVICES**

### **10.1 Contractor Responsibilities**

The Contractor agrees to provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, as described in Appendix K-1 of this Agreement, to Enrollees of the Contractor's Medicaid Advantage Plus Product subject to any exclusions or limitations imposed by Federal or State law during the period of this Agreement. Such services and supplies shall be provided in compliance with the requirements of the Contractor's Medicare Advantage Coordinated Care Plan contract with CMS, the State Medicaid Plan established pursuant to § 363-a of the State Social Services Law, and all other applicable federal and state statutes, regulations and policies.

### **10.2 SDOH Responsibilities**

SDOH shall assure that Medicaid services covered under the Medicaid fee-for-service program as described in Appendix K-3 of this Agreement which are not covered in the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package is available to, and accessible by, Medicaid Advantage Plus Enrollees.

### **10.3 Benefit Package and Non-Covered Services Descriptions**

The Combined Medicare Advantage and Medicaid Advantage Plus Benefit Packages and Non-Covered Services agreed to by the Contractor and the SDOH are contained in Appendix K, which is hereby made a part of this Agreement as if set forth fully herein.

### **10.4 Adult Protective Services**

The Contractor shall cooperate with LDSS in the implementation of 18 NYCRR Part 457 and any subsequent amendments thereto with regard to medically necessary health and mental health services and all Court Ordered Services for adults to the extent such services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package as described in Appendix K of this Agreement. The Contractor is responsible for payment of those services as covered by the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, even when provided by Non-Participating Providers. Non-Participating Providers will be reimbursed at the Medicaid fee schedule by the Contractor.

### **10.5 Court-Ordered Services**

- a) The Contractor shall provide any Medicare and Medicaid Advantage Plus Benefit Package services to Enrollees as ordered by a court of competent jurisdiction, regardless of whether such services are provided by a Participating Provider or by a Non-Participating Provider. Non-Participating Providers shall

be reimbursed by the Contractor at the Medicaid fee schedule. The Contractor is responsible for court-ordered services to the extent that such court-ordered services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package as described in Appendix K-1 of this Agreement.

- b) Court Ordered Services are those services ordered by the court performed by, or under the supervision of a physician, dentist, or other provider qualified under State law to furnish medical, dental, behavioral health (including mental health and/or chemical dependence services), or other Medicare and Medicaid Advantage Plus covered services. The Contractor is responsible for payment of those services as covered by the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, even when provided by Non-Participating Providers.

#### 10.6 Family Planning and Reproductive Health Services

- a) Nothing in this Agreement shall restrict the right of Enrollees to receive Family Planning and Reproductive Health Services, as defined in Appendix C of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.
- b) Enrollees may receive such services from any qualified Medicaid provider, regardless of whether the provider is a Participating Provider or a Non-Participating Provider in the Contractor's Medicare Advantage Product, without referral from the Enrollee's PCP and without approval from the Contractor.
- c) The Contractor shall permit Enrollees to exercise their right to obtain Family Planning and Reproductive Health Services from either the Contractor, if Family Planning and Reproductive Health Services are provided by the Contractor, or from any appropriate Medicaid enrolled Non-Participating family planning Provider, without a referral from the Enrollee's PCP and without approval by the Contractor.
- d) If Contractor provides Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with the requirements in Part C-2 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.
- e) If Contractor does not provide Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with Part C.3 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.



## 10.7 Emergency and Post Stabilization Care Services

- a) The Contractor shall provide Emergency and Post Stabilization Care Services in accordance with applicable federal and state requirements, including 42 CFR 422.113.
- b) The Contractor shall ensure that Enrollees are able to access Emergency Services twenty four (24) hours per day, seven (7) days per week.
- c) The Contractor agrees that it will not require prior authorization for services in a medical or behavioral health emergency. The Contractor agrees to inform its Enrollees that access to Emergency Services is not restricted and that Emergency Services may be obtained from a Non-Participating Provider without penalty. Nothing herein precludes the Contractor from entering into contracts with providers or facilities that require providers or facilities to provide notification to the Contractor after Enrollees present for Emergency Services and are subsequently stabilized. The Contractor must pay for services for Emergency Medical Conditions whether provided by a Participating Provider or a Non-Participating Provider, and may not deny payments for failure of the Emergency Services provider or Enrollee to give notice.
- d) The Contractor shall advise its Enrollees how to obtain Emergency Services when it is not feasible for Enrollees to receive Emergency Services from or through a Participating Provider. The Contractor shall bear the cost of providing Emergency Services through Non-Participating Providers.
- e) Coverage and payment for Emergency Services that meet the prudent layperson definition shall be covered and paid in accordance with the requirements of the federal Medicare program.
- f) In addition, the Contractor shall cover and reimburse for general hospital emergency department services and physician services provided to an Enrollee while the Enrollee is receiving general hospital emergency department services, in accordance with the following requirements when such services do not meet the prudent layperson standard:
  - i. Participating Providers
    - A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Participating Provider shall be at the rate of payment specified in the contract between the Contractor and the general hospital for emergency services.
    - B) Payment by the Contractor for physician services provided to an Enrollee by a Participating Provider while receiving general hospital

emergency department services shall be at the rate of payment specified in the contract between the Contractor and the physician.

ii. Non-Participating Providers

- A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Non-Participating Provider shall be at the Medicaid fee-for-service rate, inclusive of the capital component, in effect on the date that the service was rendered.
- B) Payment by the Contractor for physician services provided to an Enrollee by a Non-Participating Provider while receiving general hospital emergency department services shall be at the Medicaid fee-for-service rate in effect on the date that the service was rendered.

10.8 Medicaid Utilization Thresholds (MUTS)

Enrollees may be subject to MUTS for services which are billed to Medicaid fee-for-service. Enrollees are not otherwise subject to MUTS for services included in the Medicaid Services in Appendix K-2.

10.9 Services for Which Enrollees Can Self-Refer

In addition to those covered services for which Medicare Advantage and Medicaid Advantage Plus Enrollees can self-refer, Medicare Advantage and Medicaid Advantage Plus Enrollees may self-refer to:

- a) Public health agency facilities for Tuberculosis Screening, Diagnosis and Treatment; including Tuberculosis Screening, Diagnosis and Treatment; Directly Observed Therapy (TB/DOT) as described below.
  - i. It is the State's preference that Enrollees receive TB diagnosis and treatment through the Contractor's Medicare Advantage Product, to the extent that Participating Providers experienced in this type of care are available.
  - ii) The SDOH will coordinate with the Local Public Health Agency (LPHA) to evaluate the Contractor's protocols against State and local guidelines and to review the tuberculosis treatment protocols and networks of Participating Providers to verify their readiness to treat tuberculosis patients. SDOH and LPHAs will also be available to offer technical assistance to the Contractor in establishing TB policies and procedures.

- iii. iii) The Contractor shall inform participating providers of their responsibility to report TB cases to the LPHA.
- iv. The Contractor agrees to reimburse public health clinics when physician visit and patient management or laboratory and radiology services are rendered to their Enrollees, within the context of TB diagnosis and treatment.
- v. The Contractor will make best efforts to negotiate fees for these services with the LPHA. If no agreement has been reached, the Contractor agrees to reimburse the public health clinics for these services at Medicaid fee-for-service rates.
- vi. The LPHA is responsible for: 1) giving notification to the Contractor before delivering TB-related services, if so required in the public health agreement established pursuant to this Section, unless these services are ordered by a court of competent jurisdiction; and 2) making reasonable efforts to verify with the Enrollee's PCP that he/she has not already provided TB care and treatment; and 3) providing documentation of services rendered along with the claim.
- vii. Prior authorization for inpatient hospital admissions may not be required by the Contractor for an admission pursuant to a court order or an order of detention issued by the local commissioner or director of public health.
- viii. The Contractor shall provide the LPHA with access to health care practitioners on a twenty-four (24) hour a day seven (7) day a week basis who can authorize inpatient hospital admissions. The Contractor shall respond to the LPHA's request for authorization within the same day.
- ix. The Contractor will not be financially liable for treatments rendered to Enrollees who have been institutionalized as a result of a local commissioner's order due to non-compliance with TB care regimens.
- x. The Contractor will not be financially liable for Directly Observed Therapy (DOT) costs. While all other clinical management of tuberculosis is covered by the Contractor, TB/DOT, where applicable, may be billed to any SDOH approved fee-for-service Medicaid provider. The Contractor agrees to make all reasonable efforts to ensure coordination with DOT providers regarding clinical care and services. Enrollees may use any Medicaid fee-for-service TB/DOT provider.
- xi. HIV counseling and testing provided to a Medicaid Advantage Plus Enrollee during a TB related visit at a public health clinic, directly operated by a LPHA will be covered by Medicaid fee-for-service (FFS) at rates established by the SDOH.

- b) Family Planning and Reproductive Health services as described in Appendix C of this Agreement.
- c) Immunizations
  - i. The Contractor agrees to reimburse the LPHA when Enrollees self-refer to LPHAs for immunizations covered by Contractor's Medicare Advantage Plan.
  - ii. The LPHA is responsible for making reasonable efforts to (1) determine the Enrollee's managed care membership status; and (2) ascertain the Enrollee's immunization status. Reasonable efforts shall consist of client interviews, review of medical records, and, when available, access to the Immunization Registry. When an Enrollee presents a membership card with a PCP's name, the LPHA is responsible for calling the PCP. If the LPHA is unable to verify the immunization status from the PCP or learns that immunization is needed, the LPHA is responsible for delivering the service as appropriate, and the Contractor will reimburse the LPHA at the negotiated rate or in the absence of an agreement, at Medicaid fee-for-service rates.

d) Vision Services

Enrollees may self-refer to Article 28 clinics that provide optometry services and are affiliated with the College of Optometry of the State University of New York to obtain covered optometry services as described in Appendix K of this Agreement.

e) Article 28 Clinics Operated by Academic Dental Centers

Enrollees may self-refer to Article 28 clinics operated by academic dental centers to obtain covered dental services as described in Appendix K of this agreement. The Contractor will reimburse non-participating Article 28 clinics operated by academic dental centers for covered dental services provided to Enrollees at the approved Medicaid clinic rates in accordance with the protocols issued by the Department.

## 10.10 Prevention and Treatment of Sexually Transmitted Diseases

The Contractor will be responsible for ensuring that its Participating Providers educate their Enrollees about the risk and prevention of sexually transmitted disease (STD). The Contractor also will be responsible for ensuring that its Participating Providers screen and treat Enrollees for STDs and report cases of STD to the LPHA and cooperate in contact investigation, in accordance with existing state and local laws and regulations. The Contractor is not responsible for coverage of STD

diagnostic and treatment services rendered by LPHAs; LPHAs must render such services free of charge pursuant to Public Health Law Section 2304 (l). In addition the Contractor is not responsible for coverage of HIV counseling and testing provided to an Enrollee during a STD related visit at a public health clinic, directly operated by a LPHA; such services will be covered by Medicaid fee-for-service at rates established by SDOH.

#### 10.11 Enrollee Needs Relating to HIV

- a) To adequately address the HIV prevention needs of uninfected Enrollees, as well as the special needs of individuals with HIV infection who do enroll in managed care, the Contractor shall have in place all of the following:
  - i. Anonymous testing may be furnished to the Enrollee without prior approval by the Contractor and may be conducted at anonymous testing sites available to clients. Services provided for HIV treatment may only be obtained from the Contractor during the period the Enrollee is enrolled in the Contractor's plan.
  - ii. Methods for promoting HIV prevention to all Plan Enrollees. HIV prevention information, both primary, as well as secondary should be tailored to the Enrollee's age, sex, and risk factor(s), (e.g., injection drug use and sexual risk activities), and should be culturally and linguistically appropriate. HIV primary prevention means the reduction or control of causative factors for HIV, including the reduction of risk factors. HIV Primary prevention includes strategies to help prevent uninfected Enrollees from acquiring HIV, i.e., behavior counseling for HIV negative Enrollees with risk behavior. Primary prevention also includes strategies to help prevent infected Enrollees from transmitting HIV infection, i.e., behavior counseling with an HIV infected Enrollee to reduce risky sexual behavior or providing antiviral to a pregnant, HIV infected female to prevent transmission of HIV infection to a newborn. HIV Secondary Prevention means promotion of early detection and treatment of HIV disease in an asymptomatic Enrollee to prevent the development of symptomatic disease. This includes: regular medical assessments; routine immunization for preventable infections; prophylaxis for opportunistic infections; regular dental, optical, dermatological and gynecological care; optimal diet/nutritional supplementation; and partner notification services which lead to the early detection and treatment of other infected persons. All plan Enrollees should be informed of the availability of HIV counseling, testing, referral and partner notification (CTRPN) services.
  - iii. Policies and procedures promoting the early identification of HIV infection in Enrollees. Such policies and procedures shall include at a minimum: assessment methods for recognizing the early signs and symptoms of HIV disease; initial and routine screening for HIV risk

factors through administration of sexual behavior and drug and alcohol use assessments; and the provision of information to all Enrollees regarding the availability of HIV CTRPN services from Participating Providers, or as part of a Family Planning and Reproductive Health services visit pursuant to Appendix C of this Agreement, and the availability of anonymous CTRPN services from New York State and the LPHA.

- iv. Policies and procedures that require Participating Providers to provide HIV counseling and recommend HIV testing to pregnant women in their care. The HIV counseling and testing provided shall be done in accordance with Article 27-F of the PHL. Such policies and procedures shall also direct Participating Providers to refer any HIV positive women in their care to clinically appropriate services for both the women and their newborns.
- v. A network of providers sufficient to meet the needs of its Enrollees with HIV.
- vi. The Contractor must identify within their network HIV experienced providers to treat Enrollees with HIV/AIDS and explicitly list those providers in the Provider Directory. HIV experienced provider is defined as either:
  - A) an M.D. or a Nurse Practitioner providing ongoing direct clinical ambulatory care of at least 20 HIV infected persons who are being treated with antiretroviral therapy in the preceding twelve months, or
  - B) a provider who has met the criteria of one of the following accrediting bodies:
    - The HIV Medicine Association (HIVMA) definition of an HIV-experienced provider, or
    - HIV Specialist status accorded by the American Academy of HIV Medicine (AAHIVM), or
    - Advanced AIDS Credited Registered Nurse Credential given by the HIV/AIDS Nursing Certification Board (HANCB).

The Contractor is responsible for validating that providers meet the above criteria. In cases where members select a non-HIV experienced provider as their PCP and in regions where there is a shortage of HIV experienced providers, the Contractor shall identify HIV experienced providers who will be available to consult with non-HIV experienced PCPs of Enrollees with HIV/AIDS. The Contractor shall inform Participating Providers about how to obtain information about the availability of Experienced

HIV Providers and HIV Specialist PCPs. In addition, the Contractor shall include within their network and explicitly identify Designated AIDS Center Hospitals, where available, and contracts or linkages with providers funded under the Ryan White HIV/AIDS Treatment Act.

- vii. Case Management Assessment for Enrollees with HIV Infection. The Contractor shall establish policies and procedures to ensure that Enrollees who have been identified as having HIV infection are assessed for case management services. The Contractor shall arrange for any Enrollee identified as having HIV infection and needing case management services to be referred to an appropriate case management services provider, including in-plan case management, and/or, with appropriate consent of the Enrollee, COBRA Comprehensive Medicaid Case Management (CMCM) services and/or HIV community-based psychosocial case management services.
- viii. The Contractor shall require its Participating Providers to report positive HIV test results and diagnoses and known contacts of such persons to the New York State Commissioner of Health. Access to partner notification services must be consistent with 10 NYCRR Part 63.
- ix. The Contractor's Medical Director shall review Contractor's HIV practice guidelines at least annually and update them as necessary for compliance with recommended SDOH AIDS Institute and federal government clinical standards. The Contractor will disseminate the HIV Practice Guidelines or revised guidelines to Participating Providers at least annually, or more frequently as appropriate.

#### 10.12 Persons Requiring Chemical Dependence Services

- a) The Contractor will have in place all of the following for its Enrollees requiring Chemical Dependence Services:
  - i. Satisfactory methods for identifying persons requiring such services and encouraging self-referral and early entry into treatment and methods for referring Enrollees to the New York Office of Alcohol and Substance Abused Services (OASAS) for appropriate services beyond the Contractor's Benefit Package (e.g., halfway houses).
  - ii. Satisfactory systems of care including Participating Provider networks and referral processes sufficient to ensure that emergency services, including crisis services, can be provided in a timely manner.
  - iii. Satisfactory case management systems.

- iv. Satisfactory systems for coordinating service delivery between physical health, chemical dependence, and mental health providers, and coordinating in-plan services with other services, including Social Services.
- v. The Contractor agrees to also participate in the local planning process for serving persons with chemical dependence, to the extent requested by the LDSS. At the LDSS's discretion, the Contractor will develop linkages with local governmental units on coordination procedures and standards related to Chemical Dependence Services and related activities.

#### 10.13 Person Centered Service Planning and Care Management

- a) Person centered service planning and care management entails the establishment and implementation of a written care plan and assisting Enrollees to access services authorized under the care plan. Person centered service planning includes consideration of the current and unique psychosocial and medical needs and history of the Enrollee, as well as the Enrollee's functional level and support systems. Care management means a process that assists the Enrollee to access necessary covered services as identified in the Person Centered Service Plan (PCSP). Care management services include referral, assistance in or coordination of services for the Enrollee to obtain needed medical, social, educational, psychosocial, financial and other services in support of the PCSP, irrespective of whether the needed services are included in the Benefit Package.
- b) The Contractor shall comply with policies and procedures consistent with 42 CFR 438.210 and Appendix K of this Agreement that have received prior written approval from the Department. The Contractor agrees to submit any proposed material revisions to the approved coverage and authorization of services policies and procedures for Department approval prior to implementation of the revised procedures.
- c) The Contractor shall have and comply with written policies and procedures for care management consistent with the coordination and continuity requirements of 42 CFR 438.208. The Contractor shall submit to SDOH any proposed material revisions to the care management system prior to the implementation of the revised procedures.
- d) The Contractor's care management system shall ensure that care provided is adequate to meet the needs of individual Enrollees and is appropriately coordinated, and shall consist of both automated information systems and operational policies and procedures. The Contractor's care management system must:



- i. Provide a minimum of one care management telephone contact per month for each Enrollee;
  - ii. Provide a minimum of one care management home visit every six (6) months for each Enrollee, which can be included as part of any re-assessment but cannot be accommodated via a delegated arrangement solely to meet the Semi Annual Assessment of Member requirement;
  - iii. Ensure that the level and degree of care management and the Plan of Care for each Enrollee address the needs of the Enrollee and are based upon the acuity and severity of Enrollees' physical and mental conditions;
  - iv. Identify the ratio of care managers to Enrollees taking into consideration a hierarchical structure based on the acuity and severity of Enrollees' physical and mental conditions. If care management is provided in a "team approach," then the Care Management Protocols must address how the team operates;
  - v. Identify methods to educate and inform the Enrollee, as applicable, about Consumer Directed Personal Assistance Services (CDPAS) and other service options when creating the Plan of Care with the Enrollee after the assessment and reassessments;
  - vi. Identify a reasonable minimum required response time to Enrollee/member contacts. This should be based upon a hierarchy of need triage principle, that taking into consideration the Enrollee's needs and types of request;
  - vii. Identify the qualifications needed of care managers to demonstrate that care managers have the appropriate background in health care and/or long term care, and degrees in social work, nursing, and/or a related field;
  - viii. Ensure that a process is implemented for documentation of required phone contacts and home visits in a record system; and
  - ix. If Care Management responsibilities are delegated, the Care Management Protocols must provide that Contractor shall timely notify the applicable Administrator of any new Enrollees in the Contractor's Medicaid Advantage Plus Product, and Enrollees that are disenrolled from the Contractor's Medicaid Advantage Plus Product. Such notice shall be consistent with when and how the Contractor's Medicaid Advantage Plus Product is notified by SDOH and/or the enrollment broker of this information.
- e) The Contractor may contract with another entity for the provision of Care Management Services to the Contractor's Medicaid Advantage Plus Plan

Enrollees by entering into a Care Management Administrative Services (CMAS) agreement with such entity, utilizing the guidelines issued by SDOH.

- f) A comprehensive reassessment of the Enrollee and a plan of care update shall be performed as warranted by the Enrollee's condition but in any event at least once every six (6) months.
- g) The Contractor shall develop a person centered service planning and care management system consistent with the following provisions:
  - i. The Contractor shall arrange for health care professionals, as appropriate, including but not limited to, a registered nurse, social workers, and member services coordinator, to provide person centered service planning and care management services to all Enrollees. An interdisciplinary team may provide care management. Every effort should be made to involve the Enrollee's physician(s) in person centered service plan development and monitoring.
  - ii. The Contractor shall ensure that meetings related to an Enrollee's person centered service plan will be held at a location, date and time convenient to the Enrollee and his/her invited participants.
  - iii. Person centered service planning and care management services include, but are not limited to the following:
    - A.) Development of a person centered service plan based on initial assessments and reassessments of the Enrollee. The assessments must use a person centered process that identifies the strengths, capacities and preferences of the Enrollee as well as identifying the Enrollee's long term care needs and the resources available to meet those needs.
    - B.) The person centered service plan must address all of the Enrollee's assessed needs (including health and safety risk factors) and personal goals, emphasizing services being delivered in home and community based settings and maintenance of community integration for the Enrollee.
    - C.) The person centered service plan must include care management of covered services and coordination of non-covered services and any other services provided by other providers, community resources and informal supports.
    - D.) Development of a back-up plan to ensure that needed assistance will be provided in the event that the regular services in the person centered service plan are temporarily unavailable.

- E.) Development of individual person centered service plans, in consultation with the Enrollee and his/her chosen informal supports, specifying personal and health care goals, the types, scope, amount and frequency of authorized covered services that will be delivered as part of the person centered service plan as well as non-covered services and supports necessary to maintain the person centered service plan.
- F.) Assurance that Enrollees are offered a choice of network service providers.
- G.) Policies and procedures for monitoring the progress of each Enrollee to evaluate whether the covered services provided are appropriate and in accordance with the patient centered service plan.
- H.) Evaluation to determine if the person centered service plan continues to meet the Enrollee's needs must occur and be documented at least every six (6) months or more frequently if the Enrollee's condition changes.
- I.) Enrollees who have been served by the Contractor and who subsequently elect hospice as a result of a qualifying illness or condition may continue to be enrolled in the Medicaid Advantage Plus Plan. Upon hospice enrollment, the Contractor must reevaluate its person centered service plan in consultation with the hospice in order to coordinate person centered service plans and avoid duplication or conflict. The person centered service planning and care management system includes processes to:
- i. Generate and receive referrals among all providers (including health care and behavioral health providers);
  - ii. Share clinical and treatment plan information;
  - iii. Obtain consent to share confidential medical and treatment plan information among providers consistent with all applicable state and federal laws and regulations;
  - iv. Provide Enrollees with written notification of the person centered service plan including authorized services;

- v. Permit Enrollees to request a change to the person centered service plan if an Enrollee's circumstances necessitate a change;
  - vi. Enlist the involvement of community organizations that are not providing covered services, but are otherwise important to the health and well-being of Enrollees;
  - vii. Assure that the organization of the care management record and documentation included in it meet all applicable professional standards;
  - viii. Provide care coordination of all services the Enrollee receives including transitions between care settings such as hospital to nursing home and nursing home to home; and
  - ix. Provide discharge planning such that the Contractor makes all reasonable attempts to work with all inpatient facilities and home care providers to develop discharge plans for their Enrollees. As part of discharge planning, the Contractor will arrange for and authorize covered services as medically necessary for the Enrollee's care.
- j. The care management system requires care managers to have access to participating medical and social services professionals and para-professionals who on a routine basis provide direct care and services as required by the Enrollee's status.
  - k) The Contractor will make reasonable efforts to effectively communicate with providers and Enrollees during the person centered planning development process regarding the need to obtain authorization for the services included in the person centered plan, the timing of such reviews and when the Contractor has made its determination, so as to facilitate understanding of when any disagreements among the care planning team are to be resolved through the Contractor's Grievance System.

#### 10.14 Urgently Needed Services

The Contractor is financially responsible for Urgently Needed Services. Urgently Needed Services are covered only in the United States, the District of Columbia, the Commonwealth of Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, and the Northern Mariana Islands.

#### 10.15 Coordination of Services

- a) The Contractor shall coordinate care for Enrollees with:
  - i. the court system (for court ordered evaluations and treatment);
  - ii. specialized providers of health care for the homeless, and other providers of services for victims of domestic violence;
  - iii. family planning clinics, community health centers, migrant health centers, rural health centers and prenatal care providers;
  - iv. WIC;
  - v. programs funded through the Ryan White CARE Act;
  - vi. other pertinent entities that provide services out of network;
  - vii. local governmental units responsible for public health, mental health, mental retardation or Chemical Dependence Services;
  - viii. specialized providers of long term care for people with developmental disabilities; and
  - ix. local government Adult Protective Services and Child Protective Services programs.
- b) Coordination may involve contracts or linkage agreements (if entities are willing to enter into such an agreement), or other mechanisms to ensure coordinated care for Enrollees, such as protocols for reciprocal referral and communication of data and clinical information on Enrollees.

#### 10.16 Contractor Responsibility Related to Public Health

- a) The Contractor shall provide the State with existing information as requested to facilitate epidemiological investigations.
- b) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with public health reporting requirements relating to communicable diseases and conditions mandated in Article 21 of the NYS Public Health Law and, for Contractors operating in New York City, the New York City Health Code (24 RCNY §§ 11.03-11.07).
- c) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with other mandated reporting requirements.

10.17 Health Home Service and Care Management Coordination

- a) Eligible individuals enrolled in Contractor's Medicaid Advantage Plus Plan may also be enrolled in a Health Home consistent with guidance issued by SDOH.
- b) The Contractor shall utilize the Administrative Service Agreement (ASA) template approved by SDOH, and must comply with any applicable guidance from SDOH.
- c) The Contractor shall retain primary care management responsibility for those services in the Medicaid Advantage Plus benefit package.
- d) The template ASA provided by the Department may not be altered. If necessary, a Health Home and the Contractor may agree to elaborate their respective roles via an appendix—provided that it does not conflict with the terms of the ASA—providing an opportunity to further ensure that care coordination services are not duplicated.

10.18 Consumer Directed Personal Assistance Services (CDPAS)

- a) Pursuant to SSL § 365-f, CDPAS is a Medicaid Advantage Plus covered benefit. The Contractor must enter into agreements with Fiscal Intermediaries (FI) in its service area that provide payroll and other employer responsibilities for CDPAS. The FIs also assist CDPAS Enrollees with training, counseling and information for effectively directing and managing CDPAS. The Contractor must attest to SDOH that it has an adequate network of FIs before covering CDPAS.
- b) The Contractor must ensure that all prospective and current Enrollees are:
  - i) Notified that CDPAS is an available voluntary benefit;
  - ii) Provided with information explaining the CDPAS benefit;
  - iii) Provided with information explaining available alternatives to the CDPAS benefit; and
  - iv) Permitted to utilize the CDPAS benefit if requested.
- c) The Enrollee may designate a legal or non-legal representative to assist with or assume employer responsibilities for CDPAS. Such representative may not act as the Enrollee's personal assistant.
- d) The Contractor is responsible for comprehensive assessment and development of a person centered service plan for all Medicaid Advantage Plus services for

Enrollees using CDPAS. However, the Contractor must permit CDPAS Enrollees (or an Enrollee's representative) to have decision making authority regarding CDPAS staff:

- i) Recruitment;
  - ii) Training;
  - iii) Scheduling;
  - iv) Evaluation;
  - v) Time sheet verification and approval; and
  - vi) Discharge.
- e) A CDPAS Enrollee may voluntarily disenroll from the self-directed option and receive traditional services through the Medicaid Advantage Plus.
- f) A CDPAS Enrollee may be involuntarily disenrolled from the self-directed option if:
- i) continued participation in CDPAS would not permit the Enrollee's health, safety or welfare needs to be met;
  - ii) the Enrollee demonstrates the inability to self-direct by consistently demonstrating a lack of ability to carry out the tasks needed to self-direct services; or
  - iii) there is fraudulent use of Medicaid funds such as substantial evidence that the Enrollee has falsified documents related to CDPAS.
- g) Any restriction, reduction, suspension or termination of authorized CDPAS (including CDPAS itself) or denial of a request to change CDPAS is considered an adverse determination which may be appealed by the Enrollee pursuant to 42 CFR Part 438 and for which the Enrollee may request a fair hearing or external appeal upon a final adverse determination.
- h) The Contractor shall inform FIs of its claims procedures. The Contractor shall process all claims and pay clean claims in a timely manner, as determined by the agreement with the FI, and notify FIs in writing as to the reason(s) claims are fully or partially denied. SDOH may require a plan of correction, impose sanctions or take other regulatory action should it determine the Contractor consistently delays payments to FIs without due cause.

## **11 MARKETING**

### **11.1 Marketing Requirements**

- a) The Contractor agrees to follow the Medicare Advantage Marketing Guidelines as set forth in Chapter 3 of CMS's Medicare Managed Care Manual, as well as all applicable statutes and regulations including and without limitation § 1851 (h) of the Social Security Act and 42 CFR 422.80, 422.111, and 423.50 when marketing to individuals entitled to enroll in Medicare Advantage.
- b) The Contractor shall conduct marketing activities for Potential Enrollees consistent with 42 CFR 438.104, applicable State Law and its implementing regulations and shall comply with the Medicaid Advantage Plus Marketing Guidelines as defined in Appendix D of this document as if set forth fully herein.
- c) Funds provided pursuant to this Agreement shall not be used for any partisan political activity, or for activities that may influence legislation or the election or defeat of any candidate for public office.



## 12 MEMBER SERVICES

### 12.1 General Functions

- a) The Contractor shall operate a Member Services function during regular business hours, which must be accessible to Enrollees via a toll-free telephone line. Personnel must also be available via a toll-free telephone line (which can be the member services toll-free line or separate toll-free lines) not less than during regular business hours to address complaints and utilization review inquiries. In addition, the Contractor must have a telephone system capable of accepting, recording or providing instruction in response to incoming calls regarding complaints and utilization review during other than normal business hours and measures in place to ensure a response to those calls the next business day after the call was received.
- b) Member Services staff must be responsible for the following:
  - i. Explaining the benefits and covered services offered under the Medicare and Medicaid Advantage Plus Products, including applicable conditions and limitations, and any conditions associated with the receipt or use of benefits, and assisting Enrollees in making appointments;
  - ii. Explaining the Contractor's rules for obtaining Medicare and Medicaid Advantage Plus Benefit Package services and additional services available to the Enrollee through use of his/her Medicaid benefit card;
  - iii. Providing information on: the providers from whom Enrollees may obtain Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package Services, any out-of-area coverage provided by the plan, and coverage of emergency services and urgently needed care;
  - iv. Fielding and responding to Enrollee questions and complaints regarding the Contractor's Medicare and Medicaid Advantage Plus Products and benefits, and advising Enrollees of the prerogative to complain at any time to the CMS regarding the Medicare Advantage Product, and to the SDOH and LDSS, regarding the Medicaid Advantage Plus Product;
  - v. Accommodating Applicants and Enrollees who require language translation and communications assistance;
  - vi. Clarifying information in the member handbooks for Enrollees regarding the Contractor's Medicare and Medicaid Advantage Plus Products and benefits;

- vii. Advising Enrollees of the Contractor's applicable complaint and appeals programs, utilization review processes, and the Enrollee's rights to a fair hearing or external review;
  - viii. Clarifying an Enrollee's Disenrollment rights and responsibilities under the Contractor's Medicare and Medicaid Advantage Plus Products;
  - ix. Conducting post enrollment orientation activities, including orientation of Enrollees, Enrollees' families or representatives;
  - x. Conducting health promotion and wellness activities; and
  - xi. Assisting Enrollees with the renewal of their Medicaid benefits.
- c) The Contractor shall develop and implement written procedures and protocols to assure that member and provider services are provided in a manner that is responsive to cultural considerations and specific needs of its Enrollees.

## 12.2 Translation and Oral Interpretation

- a) The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Potential Enrollees of the Contractor in any county of the service area speak that particular language as a primary language and do not speak English as a first language.
- b) In addition, verbal interpretation services must be made available to Enrollees who speak a language other than English as a primary language. Interpreter services must be offered in person where practical, but otherwise may be offered by telephone.
- c) The SDOH will determine the need for other than English translations based on county-specific census data or other available measures.
- d) The Contractor must inform Enrollees, Applicants and Potential Enrollees that oral interpretation is available for any language and written information is available in prevalent languages and how to access those services, including notices about this available in the member handbook.
- e) The Contractor must provide Potential Enrollees, Applicants and Enrollees with information about the availability of non-English speaking participating providers and how to access the services of a specific non-English speaking participating provider.
- f) Medicare Advantage Plan and Medicaid Advantage Plus Plan provider directories must identify the languages spoken by participating providers.

### 12.3 Communicating with the Visually, Hearing and Cognitively Impaired

The Contractor also must have in place appropriate alternative mechanisms for communicating effectively with persons with visual, hearing, speech, physical or developmental disabilities. These alternative mechanisms include Braille or audio tapes for the visually impaired, TTY access for those with certified speech or hearing disabilities, and use of American Sign Language and/or integrative technologies.

## 13 ENROLLEE NOTIFICATION

### 13.1 General Requirements

- a) The Contractor shall disclose required information to Potential Enrollees and Enrollees as prescribed by applicable federal and state law and regulations found at 42 CFR 422.111, New York PHL §4408, and 42 CFR 438.10 and any specific guidance issued by CMS and SDOH. The Contractor must provide Enrollees with an annual notice that this information is available upon request.
- b) The Contractor must submit to the Department for prior approval a description of how the Contractor will provide information and annual notification to its Enrollees as required by this Section, including.
  - i. evidence that the material is written in 12 point type at a minimum and prose written in clear, simple, understandable language at the 4<sup>th</sup> to 6<sup>th</sup> grade reading level;
  - ii. the methods the Contractor will use to provide information to Applicants and Enrollees who speak other than English as a primary language;
  - iii. the methods of making alternate formats available to persons who are visually and hearing impaired; and
  - iv. the method and timetable for updating and disseminating the list of Participating Providers.
- c) The Contractor shall provide the materials developed by SDOH to all Potential Enrollees, a member handbook which is approved by SDOH and consistent with the Medicaid Advantage Plus Model Handbook Guidelines in Appendix E, which is hereby made a part of this Agreement as if set forth fully herein, and the provider network to all Applicants prior to enrollment and to Enrollees.
- d) The Contractor shall give Enrollees prior written notice of significant changes to the information identified in subsection 13.1 (c) of this Section. Such notice shall be at least thirty (30) days prior to the effective date of the change pursuant to 42 CFR 438.10(f)(4).
- e) The Contractor shall annually notify Enrollees in writing of their disenrollment rights and their right to request the information specified in 42 CFR 438.10 (f) (6) and (g).
- f) Medicaid Advantage Plus enrollment notices and materials shall include, but not be limited to the following:

Provider Directories  
Member ID Cards

Member Handbooks  
Notice of the Effective Date of Enrollment  
Notice of Termination, Service Area Changes and Network Changes at least 30 days before the effective date of the change.  
Summary of Benefits

- g) Integrated post enrollment materials including member handbooks, member notices, and summary of benefits targeted to Enrollees of the Contractor's Medicare and Medicaid Advantage Plus Products must be prior approved by the CMS Regional Office, in collaboration with SDOH.

### 13.2 Enrollment Agreement/Attestation

Using a form approved by SDOH, the Contractor shall obtain a signed enrollment agreement/attestation from each Applicant/Enrollee that the Applicant/Enrollee has:

- a) received a member handbook which includes the rules and responsibilities of plan membership and which expressly delineates covered and non-covered services;
- b) agreed to the terms and conditions for Medicaid Advantage Plus enrollment stated in the member handbook;
- c) understood that enrollment in the Contractor's Medicaid Advantage Plus is voluntary;
- d) received a copy of the Contractor's current provider network listing and agreed to use network providers for covered services; and
- e) has been advised of the projected date of enrollment.

### 13.3 Member ID Cards

The Contractor must issue an identification card to the Enrollee that complies with CMS and SDOH specifications.

### 13.4 Enrollee Rights

- a) The Contractor shall, in compliance with the requirements of 42 CFR 422.128, 42 CFR 489.100 and 102, maintain written policies and procedures regarding advance directives and inform each Enrollee in writing at the time of enrollment of an individual's rights under State law to formulate advance directives and of the Contractor's policies regarding the implementation of such rights. The Contractor shall include in such written notice to the Enrollee materials relating to advance directives and health care proxies as specified in 10 NYCRR Part 98 and Part 700.5. The written information must reflect changes in State law

as soon as possible, but no later than ninety (90) days after the effective date of the change.

- b) The Contractor shall develop and implement written policies and procedures regarding Enrollee rights which fulfill the requirements of 42 CFR 438.100 and applicable State law and regulation, including the following rights to:
- i. receive medically necessary care;
  - ii. timely access to care and services;
  - iii. privacy about medical records and treatment;
  - iv. get information on available treatment options and alternatives presented in an understandable manner and language;
  - v. get information in a language the Enrollee understands and oral translation services free of charge;
  - vi. get information necessary to give informed consent before the start of treatment;
  - vii. be treated with respect and dignity;
  - viii. request and receive a copy of his or her medical records and request that they be amended or corrected, as specified in 45 CFR 164.524 and 164.526., if the privacy rule, as set forth in 45 CFR 160 and 164, A and E, applies;
  - ix. take part in decisions about Enrollee health care, including the right to refuse treatment;
  - x. be free from any form of restraint or seclusion used as a means of coercion, discipline, convenience or retaliation;
  - xi. get care without regard to sex, race, health status, color, age, national origin, sexual orientation, marital status or religion;
  - xii. be told where, when and how to get the services the Enrollee needs from Medicaid Advantage Plus, including how to get covered benefits from out-of-network providers if they are not available in the Medicaid Advantage Plus network;
  - xiii. complain to the New York State Department of Health or the Local Department of Social Services; and, the Right to use the New York State

Fair Hearing System and/or a New York State External Appeal, where appropriate, and

- xiv. appoint someone to speak for the Enrollee about the care the Enrollee needs.
- c) The Contractor's policies and procedures must require that neither the Contractor nor its Participating Providers adversely regard an Enrollee who exercises his/her rights in 13.4(b) above.

### 13.5 Participant Ombudsman

- a) The Contractor will cooperate with, and may not inhibit, the Participant Ombudsman in the exercise of its duties.
- b) The Participant Ombudsman is an independent organization that provides free ombudsman services to long term care recipients in the state of New York. These services include, but are not necessarily limited to:
  - i. providing pre-enrollment support, such as unbiased health plan choice counseling and general program-related information,
  - ii. compiling enrollee complaints and concerns about enrollment, access to services, and other related matters,
  - iii. helping enrollees understand the fair hearing, grievance and appeal rights and processes within the health plan and at the State level, and assisting them through the process if needed/requested, including making requests of plans and providers for records, and
  - iv. informing plans and providers about community-based resources and supports that can be linked with covered plan benefits.
- c) The Contractor must include information about the Participant Ombudsman program, including its purpose, scope and nature of its services, and contact information, in the MAP Plan member handbook, enrollee materials, action and adverse determination notices, and all grievance or appeal notices or communications.
- d) The Contractor must also, upon request, provide the Participant Ombudsman entity with a current list of Participating Providers in Contractor's MAP Plan.

## **14 ORGANIZATION DETERMINATIONS, ACTIONS AND GRIEVANCE SYSTEM**

### **14.1 General Requirements**

- a) The Contractor agrees to comply with, and shall establish and maintain written Organization Determination and Action procedures and a comprehensive Grievance System, as described in Appendix F, which is hereby made a part of this Agreement as if set forth fully herein, that complies with:
  - i. all procedures and requirements of 42 CFR 422 Subpart M and Chapter 13 of CMS's Medicare Managed Care Manual for services that the Contractor determines are a Medicare only benefit.
  - ii. all procedures and requirements of 42 CFR 422 Subpart 422 and Chapter 13 of CMS's Medicare Managed Care Manual for services the Contractor determines to be a benefit covered under both Medicare and Medicaid, except that:
    - A) The Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
    - B) When the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2 (4) (a) of Appendix F of this Agreement shall apply.
  - iii. all procedures and requirements of the Grievance System described in Appendix F of this Agreement and 42 CFR 438.400 et seq., for services that the Contractor determines are a Medicaid only benefit. With respect to Medicaid-only services, nothing herein shall release the Contractor from its responsibilities under PHL § 4408-a or PHL Article 49 and 10 NYCRR Part 98 that are not otherwise expressly established in Appendix F of this Agreement.
- b) For services that the Contractor determines are a benefit under Medicare and Medicaid, the Contractor agrees to offer Enrollees the right to pursue the Medicare appeal procedures or the Medicaid Advantage Plus Action Appeals and/or Grievance System in the manner described and provided for in Appendix F of this Agreement.

### **14.2 Filing and Modification of Medicaid Advantage Plus Action Appeals and/or Grievance Procedures**

- a) The Contractor's Action and Grievance System Procedures governing services determined by the Contractor to be a Medicaid only benefit and services



determined by the Contractor to be a benefit under both Medicare and Medicaid shall be approved by the SDOH and kept on file with the Contractor and SDOH.

- b) The Contractor shall not modify its Action and Grievance System Procedures without the prior written approval of SDOH.

#### 14.3 Medicaid Advantage Plus Action and Grievance System Additional Provisions

- a) The Contractor must have in place effective mechanisms to ensure consistent application of review criteria for Service Authorization Determinations and consult with the requesting provider when appropriate.
- b) If the Contractor subcontracts for Service Authorization Determinations and utilization review, the Contractor must ensure that its subcontractors have in place and follow written policies and procedures for delegated activities regarding processing requests for initial and continuing authorization of services consistent with Article 49 of the PHL, 10 NYCRR Part 98, 42 CFR Part 438, Appendix F of this Agreement, and the Contractor's policies and procedures.
- c) The Contractor must ensure that compensation to individuals or entities that perform Service Authorization and utilization management activities is not structured to include incentives that would result in the denial, limiting, or discontinuance of Medically Necessary services to Enrollees.
- d) The Contractor or its subcontractors may not arbitrarily deny or reduce the amount, duration, or scope of a covered service solely because of the diagnosis, type of illness, Enrollee's condition, or cost of services. The Contractor may place appropriate limits on a service on the basis of criteria such as Medical Necessity or utilization control, provided that the services furnished can reasonably be expected to achieve their purpose.
- e) The Contractor shall ensure that its Medicaid Advantage Plus Grievance System includes methods for prompt internal adjudication of Enrollee Complaints, Complaint Appeals and Action Appeals and provides for the maintenance of a written record of all Complaints, Complaint Appeals and Action Appeals received and reviewed and their disposition, as specified in Appendix F of this Agreement.
- f) The Contractor shall ensure that persons with authority to require corrective action participate in the Medicaid Advantage Plus Grievance System.
- g) The Contractor's Grievance System Procedures for services determined by the Contractor to be a Medicaid only benefit and services determined by the Contractor to be a benefit under both Medicare and Medicaid shall be described

in the Contractor's Medicaid Advantage Plus member handbook and shall be made available to all Medicaid Advantage Plus Enrollees.

- h) When the Contractor makes a final adverse determination about an Action it has taken, the Contractor will advise Enrollees of their right to a fair hearing as appropriate and comply with the procedures established by SDOH for the Contractor to participate in the fair hearing process, as set forth in Section 24 of this Agreement. Such procedures shall include the provision of a Medicaid notice in accordance with 42 CFR 438.210 and 438.404.
- i) When the Contractor makes a final adverse determination about an Action it has taken, the Contractor will also advise Enrollees of their right to an External Appeal, related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid, in accordance with Section 25 of this Agreement.
- j) The Contractor will provide written notice to all Participating Providers, and subcontractors to whom the Contractor has delegated utilization review and Service Authorization Determination procedures, at the time they enter into an agreement with the Contractor, of the following Medicaid Advantage Plus Complaint, Complaint Appeal, Action Appeal and fair hearing procedures and when such procedures may be applicable:
  - i. the Enrollee's right to a fair hearing, how to obtain a fair hearing, and representation rules at a hearing;
  - ii. the Enrollee's right to an External Appeal and how to request an External appeal;
  - iii. the Enrollee's right to file Complaints, Complaint Appeals and Action Appeals and the process and timeframes for filing;
  - iv. the Enrollee's right to designate a representative to file Complaints, Complaint Appeals and Action Appeals on his/her behalf;
  - v. the availability of assistance from the Contractor for filing Complaints, Complaint Appeals and Action Appeals;
  - vi. the toll-free numbers to file oral Complaints, Complaint Appeals and Action Appeals;
  - vii. the Enrollee's right to request continuation of benefits while an Action Appeal or state fair hearing of the Contractor's decision to terminate, reduce or suspend a service is pending, and that if the Contractor's Action is upheld in a hearing, the Enrollee may be liable for the cost of any continued benefits;

- viii. the right of the provider to reconsideration of an Adverse Determination pursuant to § 4903(6) of the PHL; and
- ix. the right of the provider to appeal a retrospective Adverse Determination pursuant to § 4904(1) of the PHL.

#### 14.4 Complaint Investigation Determinations

The Contractor must adhere to determinations resulting from investigations regarding complaints filed with the SDOH.

## 15 ACCESS REQUIREMENTS

- 15.1 The Contractor agrees to provide Enrollees access to Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package Services as described in Appendix K-1 of this Agreement in a manner consistent with professionally recognized standards of health care and access standards required by applicable federal and state law.
- 15.2 The Contractor will establish and implement mechanisms to ensure that Participating Providers comply with timely access requirements, monitor regularly to determine compliance and take corrective action if there is a failure to comply.
- 15.3 The Contractor will participate in the State's efforts to promote the delivery of services in a culturally competent manner to all Enrollees, including those with limited English proficiency and diverse cultural and ethnic backgrounds.
- 15.4 The Contractor is required to reimburse Article 28 outpatient departments, diagnostic and treatment centers, federally qualified health centers, and office-based practitioners to provide medical language interpreter services for Enrollees with limited English proficiency (LEP) and communication services for people who are deaf and hard of hearing.
- 15.5 An Enrollee with limited English proficiency shall be defined as an individual whose primary language is not English and who cannot speak, read, write or understand the English language at a level sufficient to permit the Enrollee to interact effectively with health care providers and their staff. The need for medical language interpreter services must be documented in the medical record.
- 15.6 Medical language interpreter services must be provided during a medical visit by a third party interpreter who is either employed by or contracts with the medical provider. These services may be provided either face-to-face or by telephone. The interpreter must demonstrate competency and skills in medical interpretation techniques, ethics and terminology. It is recommended, but not required, that such individuals be certified by the National Board of Certification for Medical Interpreters (NBCMI).
- 15.7 Effective January 1, 2016, health care services delivered by telehealth are covered by the Contractor. Telehealth delivered services use electronic information and communication technologies by telehealth providers to deliver health care services, which include the assessment, diagnosis, consultation, treatment, education, care management and/or self-management of an Enrollee. Telehealth provider means: physician, physician assistant, dentist, nurse practitioner, registered professional nurse (only when such nurse is receiving patient-specific health information or medical data at a distant site by means of remote patient monitoring), podiatrist, optometrist, psychologist, social worker, speech language pathologist, audiologist, midwife, certified diabetes educator, certified asthma educator, certified genetic counselor, hospital, home care agency, hospice, or any other provider determined by the Commissioner of Health pursuant to regulation. The Contractor is responsible for covering services in the benefit package that are delivered by telehealth in accordance with Section 2999-cc of the Public Health Law.

## **16 QUALITY MANAGEMENT AND PERFORMANCE IMPROVEMENT**

### **16.1 Quality Management and Performance Improvement Program**

The Contractor agrees to operate an ongoing quality management and performance improvement program in accordance with § 1852 (e) of the Social Security Act (“SSA”) 42 CFR 422.152 and 42 CFR 438.240, and all applicable New York State law and regulations.

### **16.2 Chronic Care Improvement Program**

The Contractor agrees to conduct a Chronic Care Improvement Program (CCIP) relevant to its membership as directed by CMS and to submit the annual report on the Contractor’s CCIP to CMS and SDOH.

### **16.3 Reporting**

The Contractor agrees to conduct performance improvement projects and to measure performance using standard measures required by CMS, and to report results to CMS and SDOH, if required by CMS. Standard measures may include:

- Health Plan and Employer Data Information Set (HEDIS);
- Consumer Assessment of Health Plan Survey (CAHPS); and
- Health Outcomes Survey (HOS).

### **16.4 Quality Indicators and Standards**

The Contractor agrees to participate with SDOH in the development and implementation of quality indicators and standards specific to the long term care services furnished to Enrollees, pursuant to the terms of this Agreement.

### **16.5 External Quality Review**

The Contractor agrees to cooperate with any external quality review conducted by or at the direction of the Department or DHHS.

## **17 MONITORING AND EVALUATION**

### **17.1 Right to Monitor Contractor Performance**

The SDOH and/or its designee and DHHS shall each have the right, during the Contractor's normal operating hours, and at any other time a Contractor function or activity is being conducted, to monitor and evaluate, through inspection or other means, the Contractor's performance, including, but not limited to, the quality, appropriateness, and timeliness of services provided under this Agreement.

### **17.2 Cooperation During Monitoring and Evaluation**

The Contractor shall cooperate with and provide reasonable assistance to the SDOH and/or its designee, and DHHS in the monitoring and evaluation of the services provided under this Agreement.

### **17.3 Cooperation During On-Site Reviews**

The Contractor shall cooperate with SDOH and/or its designee and DHHS in any on-site review of the Contractor's operations.

## **18 CONTRACTOR REPORTING REQUIREMENTS**

### **18.1 General Requirements**

- a) The Contractor must maintain a health information system that collects, analyzes, integrates and reports data. The system must be sufficient to provide the data necessary to comply with the requirements of this Agreement.
- b) The Contractor must take steps to ensure that data entered into the system, particularly that received from Participating Providers, is accurate and complete.
- c) The Contractor must make collected information available to CMS and SDOH, as requested under this Agreement.

### **18.2 Time Frames for Report Submissions**

Except as otherwise specified herein, the Contractor shall prepare and submit to SDOH the reports required under this Section in an agreed media format within sixty (60) days of the close of the applicable semi-annual or annual reporting period, and within fifteen (15) business days of the close of the applicable quarterly reporting period.

### **18.3 SDOH Instructions for Report Submissions**

SDOH will provide Contractor with instructions for submitting the reports required by Section 18.6 (a)(i) through (x) of this Agreement, including time frames, and requisite formats. The instructions, time frames and formats may be modified by SDOH upon sixty (60) days written notice to the Contractor.

### **18.4 Notification of Changes in Report Due Dates, Requirements or Formats**

SDOH may extend due dates, or modify report requirements or formats upon a written request by the Contractor to the SDOH, where the Contractor has demonstrated a good and compelling reason for the extension or modification. The determination to grant a modification or extension of time shall be made by the SDOH.

### **18.5 Reporting Requirements**

- a) The Contractor shall submit the following reports to SDOH (unless otherwise specified). The Contractor will certify the data submitted pursuant to this section as required by SDOH. The certification shall be in the manner and format established by SDOH and must attest, based on best knowledge, information, and belief to the accuracy, completeness and truthfulness of the data being submitted.

i. Annual Financial Statements:

Contractor shall submit Annual Financial Statements to SDOH. The due date for annual statements shall be April 1 following the report closing date.

ii. Quarterly Financial Statements:

Contractor shall submit Quarterly Financial Statements to SDOH. The due date for quarterly reports shall be forty-five (45) days after the end of the calendar quarter.

iii. Other Financial Reports:

Contractor shall submit financial reports, including certified annual financial statements, and make available documents relevant to its financial condition to SDOH and the State Insurance Department (SID) in a timely manner as required by State laws and regulations including, but not limited to, PHL § 4403-a., § 4404 and § 4409, Title 10 NYCRR Part 98 and when applicable, State Insurance Law §§ 304, 305, 306, and 310. The SDOH may require the Contractor to submit such relevant financial reports and documents related to its financial condition to the LDSS.

iv. Encounter Data:

The Contractor shall prepare and submit encounter data on a bimonthly (twice a month) basis, as specified by SDOH, through SDOH's designated Fiscal Agent. Each Contractor is required to have a unique identifier including a valid MMIS Provider Identification Number. Submissions shall be comprised of encounter records, or adjustments to previously submitted records, which the Contractor has received and processed from provider encounter or claim records of any contracted services rendered to the Enrollee in the current or any preceding months, including both Medicare and Medicaid covered services.

Encounter Data submissions must be received by the Fiscal Agent in accordance with the time frames specified in the Medicaid Encounter Data (MEDS III) data element dictionary, or its successor system's equivalent, as posted on the Health Commerce System (HCS) to assure the submission is included in the Fiscal Agent's monthly production processing.

The Contractor shall submit an annual notarized attestation that the encounter data submitted through the designated Fiscal Agent is, to the best of the Contractor's information, knowledge and belief, accurate and



complete. The encounter data submission must comply with the Medicaid Encounter Data (MEDS III) data element dictionary, or its successor system's equivalent, and shall include the name and provider number of any ordering, referring, prescribing, or attending provider and information on the rendering/operating/other professional. Generic Provider IDs set forth in MEDS III data element dictionary, or its successor system's equivalent, shall be used only when specific Provider IDs remain unknown after reasonable inquiry. NPI numbers of providers not enrolled in Medicaid must be reported. If the NPI is not available, the Contractor shall report the Tax Payer ID of the provider or professional.

The Contractor may report encounter data records that have not been adjudicated from the provider submitted claim/encounter in the regular claims system, such as data collected through medical record review, if the following conditions are met:

- A) The Contractor shall ensure that medical records, notes and documentation constituting the source of the submitted data be available for review by the Department for a period of six years from the date of service.
- B) Proof is maintained by the Contractor that an Explanation of Benefits (EOB) was sent to the provider for all Medicaid Encounter Data collected and submitted to MEDS III (or successor system) with the diagnosis and procedures clearly specified.
- C) The internal data system storing these records is subject to audit.
- D) All records created or modified through this information gathering process must be made identifiable to the Department using unique encounter control numbers (ECNs). Algorithms used to assign ECNs for these records must be sent to the Department prior to data submission.
- E) The Contractor shall ensure to the best of the Contractor's knowledge, information, and belief, that all required encounter data fields are submitted to the Fiscal Agent and are populated with accurate and complete data.
- F) The Contractor shall maintain information as to the ordering/referring, prescribing or attending provider and information on the rendering/operating/other professional relating to an encounter and the Contractor shall report such ordering/referring, prescribing or attending provider and information on the rendering/operating/other professional

information via data provided to the Fiscal Agent in accordance with Subsection 3.b of Article VIII Section F of this Agreement.

- G) Consistent with the procedures established and in a format to be developed by SDOH, the Contractor shall report the NYS provider license number and NPI of any subcontractor performing services. Where the subcontractor performing services does not have a NYS provider license number or NPI, the Contractor shall report the Tax Payer ID of the subcontractor.
- H) The Contractor acknowledges that SDOH may, in its discretion, assess penalties for untimely, incomplete, or inaccurate submission of encounter data pursuant to SSL 364-j (32).

v. Quality of Care Performance Measures:

The Contractor shall prepare and submit reports to SDOH, as specified by CMS for the Medicare Advantage Program. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

vi. Complaint and Action Appeal Reports:

- A) The Contractor must provide the SDOH on a quarterly basis, and within fifteen (15) business days of the close of the quarter, a summary of all Complaints and Action Appeals subject to PHL §4408-a and 42 CFR 438 Subpart F received during the preceding quarter related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid in a manner directed by SDOH.
- B) The Contractor also agrees to provide on a quarterly basis, or in a manner directed by SDOH, the total number of Complaints and Action Appeals subject to PHL §4408-a and 42 CFR 438 Subpart F and related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid that have been unresolved for more than forty-five (45) days. The Contractor shall maintain records on these and other Complaints, Complaint Appeals and Action Appeals pursuant to Appendix F of this Agreement.
- C) Nothing in this Section is intended to limit the right of the SDOH or its designee to obtain information immediately from a Contractor pursuant to investigating a particular Enrollee or provider Complaint, Complaint Appeal or Action Appeal.

vii. Fraud and Abuse Reporting Requirements:

- A) The Contractor must submit to the SDOH the following on an ongoing basis for each confirmed case of fraud or abuse it identifies through Complaints, organizational monitoring, contractors, subcontractors, providers, beneficiaries, Enrollees, etc related to Medicaid Services identified in Appendix K-2:
1. The name of the individual or entity that committed the fraud or abuse;
  2. The source that identified the fraud or abuse;
  3. The type of provider, entity or organization that committed the fraud or abuse;
  4. A description of the fraud or abuse;
  5. The approximate dollar amount of the fraud or abuse;
  6. The legal and administrative disposition of the case including actions taken by law enforcement officials to whom the case has been referred; and
  7. Other data/information as prescribed by SDOH.
- B) Such report shall be submitted when cases of fraud or abuse are confirmed, and shall be reviewed and signed by an executive officer of the Contractor.
- C) The Contractor will report to SDOH for referral to the Office of the Medicaid Inspector General (OMIG), any suspected criminal activity committed by an Enrollee, provider, or Contractor's employee, or when there is a suspicion of such activity, within seven (7) days of confirming such behavior. Such report will be in a manner proscribed by SDOH, in consultation with OMIG. For the purposes of this Section, criminal activity includes but is not limited to, submitting claims for services not rendered, providing unnecessary services, or possessing forged documents including prescriptions.

viii. Participating Provider Network Reports:

The Contractor shall submit electronically to the Health Commerce System (HCS) or any other manner acceptable to SDOH, an updated provider network report on a quarterly basis for providers of services described in Appendix K-2. The Contractor shall submit an annual notarized attestation that the providers listed in each submission have executed an agreement with the Contractor to serve Contractor's Enrollees. The report submission must comply with the Managed Care Provider Network Data Dictionary or any other manner acceptable to

SDOH. Networks must be reported separately for each county in which the Contractor operates.

ix. Quality Assessment and Performance Improvement Projects:

A) The Contractor will submit reports to SDOH on all quality assessment and performance improvement projects directed by CMS for the Medicare Advantage Program, including the annual report on the Contractor's Chronic Care Improvement Program. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

B) Performance Improvement Projects

The Contractor will be required to conduct performance improvement projects that focus on clinical and non-clinical areas consistent with the requirements of 42 CFR 438.240. The purpose of these studies will be to promote quality improvement within the managed long-term care plan. At least one (1) performance improvement project each year will be selected as a priority and approved by the Department. Results of each of these annual studies will be provided to the Department in a required format. Results of other performance improvement projects will be included in the minutes of the quality committee and reported to the Department upon request.

x. Enrollee Health and Functional Status:

The Contractor shall submit Enrollee health and functional status data for each of their Enrollees in the format and according to the timeframes specified by the SDOH. The data shall consist of Semi-Annual Assessment of Members (SAAM) or any other such instrument the SDOH may request. The data shall be submitted at least semi-annually or on a more frequent basis if requested by the SDOH.

xi. Additional Reports:

Upon request by the SDOH, the Contractor shall prepare and submit other operational data reports. Such requests will be limited to situations in which the desired data is considered essential and cannot be obtained through existing Contractor reports. Whenever possible, the Contractor will be provided with ninety (90) days notice and the opportunity to discuss and comment on the proposed requirements before work is begun. However, the SDOH reserves the right to give thirty (30) days notice in circumstances where time is of the essence.

## 18.6 Ownership and Related Information Disclosure

- a) The Contractor shall report ownership and related information to SDOH, and upon request to the Secretary of Health and Human Services and the Inspector General of Health and Human Services, in accordance with 42 U.S.C. §§ 1320a-3 and 1396b(m)(4) (§§ 1124 and 1903(m)(4) of the SSA).
- b) Pursuant to 42 CFR 455.104, the Contractor will obtain a disclosure of complete ownership, control, and relationship information from all MCO Providers.
- c) Pursuant to 42 CFR 455.105, within 35 days of the date of a request by SDOH, OMIG or DHHS, the Contractor will require from any subcontractor disclosure of ownership, with whom an individual network Provider has had a business transaction totaling more than \$25,000 during the 12 month period ending on the date of request.

## 18.7 Data Certification

The Contractor shall comply with the data certification requirements in 42 CFR 438.604 and 438.606.

- a) The types of data subject to certification include, but are not limited to, enrollment information, encounter data, the premium proposal, contracts and all other financial data. The certification shall be in a format prescribed by the Department and must be sent at the time the report or data are submitted.
- b) The certification shall be signed by the Plan's Chief Executive Officer, the Chief Financial Officer or an individual with designated authority; and, the certification shall attest to the accuracy, completeness and truthfulness of the data.

## 18.8 Public Access to Reports

Any data, information, or reports collected and prepared by the Contractor and submitted to NYS authorities in the course of performing their duties and obligation under this program will be deemed to be a record of the SDOH subject to and consistent with the requirements of Freedom of Information Law. This provision is made in consideration of the Contractor's participation in the Medicaid Advantage Plus Program for which the data and information is collected, reported, prepared and submitted.

## 18.9 Certification Regarding Individuals Who Have Been Debarred Or Suspended By Federal, State, or Local Government

- a) Contractor will certify to the SDOH initially and immediately upon changed circumstances from the last such certification that it does not knowingly have

an individual who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities:

- i. as a director, officer, partner or person with beneficial ownership of more than five percent (5%) of the Contractor's equity; or
  - ii. as a party to an employment, consulting or other agreement with the Contractor for the provision of items and services that are significant and material to the Contractor's obligations in the Medicaid managed care program, consistent with requirements of SSA § 1932 (d)(1).
- b) Pursuant to 42 CFR 455.101, the Contractor is required to check against the Medicaid excluded Provider list any employee in the capacity of general manager, business manager, administrator, director, or other individual who exercises operational or managerial control over, or who directly or indirectly conducts the day to day operations at initial hiring and periodically thereafter.
  - c) The Contractor is required to check new Providers, re-enrolled Providers and all current Participating Providers against the Excluded Provider List on a monthly basis, which includes updates from the List of Excluded Individuals and Entities (LEIE) and the Restricted, Terminated or Excluded Individuals or Entities List. The Contractor will require all network Providers to monitor staff and employees against the stated exclusion list and report any exclusions to the Contractor on a monthly basis.

#### 18.10 Conflict of Interest and Business Transaction Disclosures

- a) Conflict of Interest Disclosure: Contractor shall report to SDOH, in a format specified by SDOH, documentation, including but not limited to the identity of and financial statements of, person(s) or corporation(s) with an ownership or contract interest in the managed care plan, or with any subcontract(s) in which the managed care plan has a five percent (5%) or more ownership interest, consistent with requirements of SSA § 1903 (m)(2)(a)(viii) and 42 CFR 455.100 through 455.104.
- b) Business Transaction Disclosure: Pursuant to 42 CFR 455.105(b)(2), the Contractor will furnish to the State and the U.S. Department of Health and Human Services (HHS) information about certain business transactions with wholly owned suppliers or any subcontractors. The Contractor will submit requested information within 35 days of the date of a request by HHS or the SDOH.

#### 18.11 Physician Incentive Plan Reporting

The Contractor shall submit to SDOH annual reports containing the information on all of its Physician Incentive Plan arrangements in accordance with 42 CFR 438.6 (h) or, if no such arrangements are in place, attest to that. The contents and time frame of such reports shall comply with the requirements of 42 CFR 422.208 and 422.210 and be in a format provided by SDOH.

#### 18.12 Disclosure of Criminal Activity

- a) Pursuant to 42 CFR 455.106, the Contractor will disclose to SDOH any criminal convictions by managing employees related to Medicare, Medicaid, or Title XX programs at the time the Contractor applies or renews an application for participation in the Medicaid managed care program or Family Health Plus program or at any time on request. SDOH is required to notify the HHS-Office of Inspector General (HHS-OIG) whenever such disclosures are made.
- b) Pursuant to 42 CFR 455.106, the Contractor will require Providers to disclose health care related criminal conviction information from all parties affiliated with the Provider. Upon entering into an initial agreement or renewal of any agreement between the Contractor and its Providers, the Contractor must disclose to SDOH any conviction of a criminal offense related to that Provider or Provider's managing employee involvement in any program under Medicare, Medicaid, or Title XX services program.

## **19 RECORDS MAINTENANCE AND AUDIT RIGHTS**

### **19.1 Maintenance of Contractor Performance Records, Records Evidencing Enrollment Fraud and Documentation Concerning Duplicate CINs**

- a) The Contractor shall maintain and shall require its subcontractors, including its Participating Providers, to maintain appropriate records relating to Contractor performance under this Agreement, including:
  - i. appropriate records related to services provided to Enrollees, including a separate Medical Record for each Enrollee;
  - ii. all financial records and statistical data that SDOH and DHHS and any other authorized governmental agency may require including books, accounts, journals, ledgers, and all financial records relating to capitation payments, third party health insurance recovery, and other revenue received, any reserves related thereto and expenses incurred under this Agreement;
  - iii. all documents concerning enrollment fraud or the fraudulent use of any CIN;
  - iv. all documents concerning duplicate CINs; and
  - v. appropriate financial records to document fiscal activities and expenditures, including records relating to the sources and application of funds and to the capacity of the Contractor or its subcontractors, including its Participating Providers, if applicable, to bear the risk of potential financial losses.
- b) Credentials for subcontractors and providers used by subcontractors shall be maintained in a manner accessible to the Contractor and furnished to the Department, upon request.
- c) The record maintenance requirements of this Section shall survive the termination, in whole or in part, of this Agreement.

### **19.2 Maintenance of Financial Records and Statistical Data**

The Contractor shall maintain all financial records and statistical data according to generally accepted accounting and/or statutory accounting principles where applicable.



### 19.3 Access to Contractor Records

The Contractor shall provide SDOH, the Comptroller of the State of New York, DHHS, the Comptroller General of the United States, and their authorized representatives with access to all records relating to Contractor performance under this Agreement for the purposes of examination, audit, and copying (at reasonable cost to the requesting party). The Contractor shall give access to such records on two (2) business days prior written notice, during normal business hours, unless otherwise provided or permitted by applicable laws, rules, or regulations. Notwithstanding the foregoing, when records are sought in connection with a “fraud” or “abuse” investigation, as defined respectively in 10 NYCRR 98.1.21 (a) (1) and (a) (2), all costs associated with production and reproduction shall be the responsibility of the Contractor.

### 19.4 Retention Periods

The Contractor shall preserve and retain all records relating to Contractor performance under this Agreement in readily accessible form during the term of this Agreement and for a period of six (6) years thereafter except that the Contractor shall retain Enrollees’ medical records that are in the custody of the Contractor for six (6) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for six (6) years after majority. The Contractor shall require and make reasonable efforts to assure that Enrollees’ medical records are retained by providers for six (6) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for six (6) years after majority. All provisions of this Agreement relating to record maintenance and audit access shall survive the termination of this Agreement and shall bind the Contractor until the expiration of a period of six (6) years commencing with termination of this Agreement or if an audit is commenced, until the completion of the audit, whichever occurs later. If the Contractor becomes aware of any litigation, claim, financial management review or audit that is started before the expiration of the six (6) year period, the records shall be retained until all litigation, claims, financial management reviews or audit findings involved in the record have been resolved and final action taken.

### 19.5 OMIG’s Right to Audit and Recover Overpayments Caused by Contractor Submission of Misstated Reports

The Office of the Medicaid Inspector General (OMIG) can perform audits of financial reports filed by Contractors after SDOH reviews and accepts the Contractor’s report. If the audit determines that the Contractor’s filed report contained misstatements of fact, causing the Contractor and/or other Contractors to receive an inappropriate capitation rate, the OMIG will recover any and all overpayments. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section 517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG, or any other

auditing entity from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract period, or subsequent to the contract period, or limit other remedies or rights available to SDOH, OMIG, or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

#### 19.6 OMIG's Right to Audit and Recover Overpayments Caused by Contractor's Misstated Encounter Data

The Office of the Medicaid Inspector General (OMIG) can perform audits of the Contractor's submitted encounter data after DOH has reviewed and accepted the Contractor's encounter data submission. If the audit determines the Contractor's encounter data was incorrectly submitted and the Contractor received additional or higher Medicaid managed care capitation rate payments due to the incorrect encounter data, OMIG can recover from the Contractor the additional Medicaid funds that the Contractor received because of the encounter data misstatement. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section 517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG or any other auditing entity from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract period, or subsequent to the contract period or limit other remedies or rights available to SDOH, OMIG or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

#### 19.7 OMIG Audit Authority

In accordance with New York State Public Health Law Sections 30 – 36, and as authorized by federal or state laws and regulations, the Office of the Medicaid Inspector General (OMIG) may review and audit contracts, cost reports, claims, bills and all other expenditures of medical assistance program funds to determine compliance with federal and state laws and regulations and take such corrective actions as are authorized by federal or state laws and regulations.

## **20 CONFIDENTIALITY**

### **20.1 Confidentiality of Identifying Information about Enrollees, Potential Enrollees and Applicants**

All information relating to services to Enrollees, Eligible Persons and Potential Enrollees which is obtained by the Contractor shall be confidential pursuant to the PHL including PHL Article 27-F, the provisions of § 369(4) of the SSL, 42 U.S.C. § 1396a (a)(7) (§ 1902(a)(7) of SSA), § 33.13 of the Mental Hygiene Law, and regulations promulgated under such laws including 42 CFR 422.118 and 42 CFR Part 2 pertaining to Alcohol and Substance Abuse Services, and for Contractors operating in New York City, the New York City Health Code §§11.07 (c) and (d). Such information including information relating to services provided to Enrollees, Potential Enrollees and Applicants under this Agreement shall be used or disclosed by the Contractor only for a purpose directly connected with performance of the Contractor's obligations. It shall be the responsibility of the Contractor to inform its employees and contractors of the confidential nature of Medicaid information.

### **20.2 Confidentiality of Medical Records**

Medical records of Enrollees pursuant to this Agreement shall be confidential and shall be disclosed to and by other persons within the Contractor's organization including Participating Providers, only as necessary to provide medical care, to conduct quality assurance functions and peer review functions, or as necessary to respond to a complaint and appeal under the terms of this Agreement.

### **20.3 Length of Confidentiality Requirements**

The provisions of this Section shall survive the termination of this Agreement and shall bind the Contractor so long as the Contractor maintains any individually identifiable information relating to Enrollees, Potential Enrollees and Applicants.

## **21 PARTICIPATING PROVIDERS**

### **21.1 General Requirements**

- a) The Contractor agrees to comply with all applicable requirements and standards set forth at 42 CFR 422.112, Subpart C; 422, Subpart E; 422.504(a)(6) and 422.504(i), Subpart K; 423, Subpart C and other applicable federal laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicare Advantage Product.
- b) The Contractor agrees to comply with all applicable requirements and standards set forth at PHL Article 44, 10 NYCRR Part 98, and other applicable federal and state laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicaid Advantage Plus Product.

### **21.2 Medicaid Advantage Plus Network Requirements**

- a) The Contractor agrees to allow each Enrollee the choice of Participating Provider of covered service to the extent possible and appropriate.
- b) The Contractor agrees to maintain and demonstrate to the Department's satisfaction, a sufficient and adequate network for the delivery of all covered services either directly or through subcontracts. The Contractor shall meet applicable federal and state standards regarding adequacy of provider network capacity. If the network is unable to provide necessary services under this Contract for a particular Enrollee, the Contractor agrees to adequately and timely furnish these services outside of the Contractor's network for as long as the Contractor is unable to provide them within the network.
- c) In establishing the network, the Contractor must consider the following: anticipated Enrollment, expected utilization of Medicaid Advantage Plus services by the population to be enrolled, the number and types of providers necessary to furnish the services in the Medicaid Advantage Plus Product, the number of providers who are not accepting new patients, and the geographic location of the providers and Enrollees.
- d) The Contractor's Medicaid Advantage Plus Product network must contain all of the provider types necessary to furnish the Medicaid Services identified in Appendix K-2.
- e) To be considered accessible, the network must contain a sufficient number and array of providers to meet the diverse needs of the Enrollee population. This includes being geographically accessible (meeting time/distance standards) and being accessible for the disabled.

- f) The Contractor shall not include in its network any provider who has been sanctioned or prohibited from participation in Federal health care programs under either § 1128 or § 1128A of the SSA, or who has had his/her license suspended by the New York State Education Department or the SDOH Office of Professional Medical Conduct.

### 21.3 Professional Discipline

- a) Pursuant to Public Health Law § 4405-b, the Contractor shall have in place policies and procedures to report to the appropriate professional disciplinary agency within thirty (30) days of occurrence, any of the following:
  - i. the termination of a health care provider contract pursuant to § 4406-d of the Public Health Law for reasons relating to alleged mental and physical impairment, misconduct or impairment of patient safety or welfare;
  - ii. the voluntary or involuntary termination of a contract or employment or other affiliation with such contractor to avoid the imposition of disciplinary measures; or
  - iii. the termination of a health care provider contract in the case of a determination of fraud or in a case of imminent harm to patient health.
- b) The Contractor shall make a report to the appropriate professional disciplinary agency within thirty (30) days of obtaining knowledge of any information that reasonably appears to show that a health professional is guilty of professional misconduct as defined in Articles 130 and 131 (a) of the State Education Law.

### 21.4 SDOH Exclusion or Termination of Providers

If SDOH excludes or terminates a provider from its Medicaid Program, the Contractor shall, upon learning of such exclusion or termination, immediately terminate the provider agreement with the Participating Provider with respect to the Contractor's Medicaid Advantage Plus Product, and agrees to no longer utilize the services of the subject provider, as applicable. The Contractor shall access information pertaining to excluded Medicaid providers through the SDOH HCS. Such information available to the Contractor on the HCS shall be deemed to constitute constructive notice. The HCS should not be the sole basis for identifying current exclusions or termination of previously approved providers. Should the Contractor become aware, through the HCS or any other source, of an SDOH exclusion or termination, the Contractor shall validate this information with the Office of Medicaid Management, Bureau of Enforcement Activities and comply with the provisions of this Section.

## 21.5 Payment in Full

Contractor must limit participation to providers who agree that payment received from the Contractor for services included in the Medicare and Medicaid Advantage Plus Benefit Packages is payment in full for services provided to Enrollees, except for the collection of applicable co-payments from Enrollees as provided by law.

## 21.6 Dental Networks

The Contractor's dental network shall include geographically accessible general dentists sufficient to offer each Enrollee a choice of two (2) primary care dentists in their Service Area and to achieve a ratio of at least one (1) primary care dentist for each 2,000 Enrollees. Networks must also include at least one (1) oral surgeon. Orthognathic surgery, temporal mandibular disorders (TMD) and oral/maxillofacial prosthodontics must be provided through any qualified dentist, either in-network or by referral. Periodontists and endodontists must also be available by referral.

## **22 PROVIDER AGREEMENTS FOR MEDICAID ADVANTAGE PLUS COVERED SERVICES**

### **22.1 Written Provider Agreements**

- a) Contractor may not enter into any provider agreements related to the delivery of the services identified in Appendix K-2 except by a written agreement.
- b) If the Contractor enters into provider agreement for the performance of work pursuant to this Agreement, the Contractor shall retain full responsibility for performance of the provider services. Nothing in the provider agreement shall impair the rights of the State under this Agreement. No sub-contractual relationship shall be deemed to exist between the Contractor's providers and the SDOH or the State. The Contractor shall oversee and is accountable to the Department for all functions and responsibilities that are described in this Contract.
- c) The delegation by the Contractor of its responsibilities assumed by this Agreement to any providers will be limited to those specified in the provider agreement. The Contractor may only delegate activities or functions to a provider in a manner consistent with requirements set forth in this Contract, 42 CFR 434 and 438 and applicable State law and regulations.

### **22.2 Permissible Provider Agreements**

Contractor may contract for provider services as set forth in Section 2.6 and 21 of this Agreement, for management services and for other services as are acceptable to the SDOH. Provider and Management Agreements must be consistent and in compliance with guidelines issued by the Department. The Contractor must evaluate the prospective provider's ability to perform the activities to be delegated.

### **22.3 Provision of Services through Provider Agreements**

All medical care and/or services covered under this Agreement, with the exception of Emergency Services, Family Planning and Reproductive Health Services, and services for which Enrollees can self refer, shall be provided through Provider Agreements with Participating Providers.

### **22.4 Approvals**

- a) Provider Agreements related to Medicaid Services shall require the approval of SDOH as set forth in PHL § 4402 and 10 NYCRR Part 98, and consistent with the guidelines issued by the Department.
- b) The Contractor may only delegate management responsibilities as defined by State regulation by means of a Department approved management services

agreement. Both the proposed management services agreement and the proposed management entity must be approved by the Department pursuant to the provisions of 10 NYCRR Part 98-1.11, and in compliance with the Management Agreement Guidelines issued by the Department before any such agreement may become effective.

- c) The Contractor shall notify SDOH of any material amendments to any such Provider Agreement as set forth in 10 NYCRR Part 98.

## 22.5 Required Components

- a) All Provider Agreements entered into by the Contractor to provide program services under this Agreement shall contain provisions specifying:
  - i. the activities and reporting responsibilities delegated by the Contractor to the provider, and provide for revoking the delegation, in whole or in part, and imposing other sanctions if the provider's performance does not satisfy standards set forth in this Agreement, and an obligation for the provider to take corrective action;
  - ii. that the Contractor will provide, no less than thirty (30) days prior to implementation, any new rules or policies and procedures regarding quality improvement, service authorizations, member appeals and grievances and provider credentialing, or any changes thereto, to the provider;
  - iii. that the credentials of affiliated professionals or other health care providers will be reviewed directly by the Contractor; or the credentialing process of the provider will be reviewed and approved by the Contractor and the Contractor must audit the credentialing process on an ongoing basis;
  - iv. how the provider shall participate in the Contractor's quality assurance, service authorization and grievance and appeals processes, and the monitoring and evaluation of the Contractor's plan;
  - v. how the provider will insure that pertinent contracts, books, documents, papers and records of their operations are available to the Department, HHS, Comptroller of the State of New York, Comptroller General of the United States and/or their respective designated representatives, for inspection, evaluation and audit, through six years from the final date of the provider agreement or from the date of completion of any audit, whichever is later;
  - vi. that the work performed by the provider must be in accordance with the terms of this Agreement, and



- vii. that the provider specifically agrees to be bound by the confidentiality provisions set forth in this Agreement.
  
- b) Any services or other activities performed by a provider in accordance with a contract between the provider and the Contractor will be consistent and comply with the Contractor's obligations under this Contract and applicable state and federal laws and regulations.
  
- c) No contract between the Contractor and a health care provider shall contain any clause purporting to transfer to the health care provider, other than a medical group, by indemnification or otherwise, any liability relating to activity, actions or omissions of the Contractor as opposed to those of the health care provider.
  
- d) The Contractor shall impose obligations and duties on its providers, that are consistent with this Agreement, and that do not impair any rights accorded to LDSS, SDOH, or DHHS.
  
- e) No Provider Agreement, shall limit or terminate the Contractor's duties and obligations under this Agreement.
  
- f) Nothing contained in this Agreement between the SDOH and the Contractor shall create any contractual relationship between SDOH and any subcontractor of the Contractor, including but not limited to Participating Providers, Non-Participating Providers, and third parties. Nothing in this paragraph shall be construed to limit the authority of the New York State Office of the Attorney General to commence any action pursuant to 31U.S.C. § 3729 et seq., State Finance Law § 187 et seq., Social Services Law § 145-b or other New York or Federal statutes, regulations or rules.
  
- g) Any Provider Agreements entered into by the Contractor shall fulfill the requirements of 42 CFR 434 and 438 that are appropriate to the service or activity delegated under such subcontract.
  
- h) The Contractor shall also ensure that, in the event the Contractor fails to pay any contracted Participating Provider in accordance with the Provider Agreement, Participating Provider will not seek payment from the SDOH, LDSS, the Enrollees, or persons acting on an Enrollee's behalf.
  
- i) The Contractor shall include in every Provider Agreement a procedure for the resolution of disputes between the Contractor and its Participating Providers. Any and all such disputes shall be resolved using the Department's interpretation of the terms and provisions of this Contract, and portions of Provider Agreements executed hereunder that relate to services pursuant to this Contract. If a Provider Agreement provides for arbitration or mediation, it shall expressly acknowledge that the Commissioner of the Department of Health is

not bound by arbitration or mediation decisions. Arbitration or mediation must occur within New York State, and the subcontract shall provide that the Commissioner will be given notice of all issues going to arbitration or mediation, and copies of all decisions.

- j) The Contractor must monitor the contracted provider's performance on an ongoing basis and subject it to formal review according to time frames established by the State, consistent with State laws and regulations, and the terms of this Agreement. When deficiencies or areas for improvement are identified, the Contractor and subcontractor must take corrective action.

## 22.6 Timely Payment

Contractor shall make payments to health care providers for items and services included in the Contractor's Medicaid Advantage Plus Product on a timely basis, consistent with the claims payment procedures described in SIL § 3224-a.

## 22.7 Recovery of Overpayments to Providers

- i. Consistent with the exception language in Section 3224-b of the Insurance Law, the Contractor shall have and retain the right to audit participating providers' claims for a six year period from the date the care, services or supplies were provided or billed, whichever is later, and to recoup any overpayments discovered as a result of the audit. This six year limitation does not apply to situations in which fraud may be involved or in which the provider or an agent of the provider prevents or obstructs the Contractor's auditing.
- ii. The parties acknowledge that the New York State Office of the Attorney General, the SDOH, the Office of the Medicaid Inspector General (OMIG) and the Office of the State Comptroller (OSC) have the right to recover overpayments, penalties, and other damages from Participating Providers, Non-Participating Providers, Contractors, subcontractors, and third parties in the Contractor's network as a result of any investigation, audit or action commenced by the New York State Office of the Attorney General, the SDOH, OMIG, and OSC, including, but not limited to any litigation brought pursuant to State Finance Law § 187 et seq. or 31 U.S.C. § 3729 et seq. The Contractor shall not have a right to recover from the State any recovery obtained by the State pursuant to 31 U.S.C. § 3729 et seq., State Finance Law § 187 et seq., or other New York or Federal statutes, regulations or rules.
- iii. The parties agree that where the Contractor has previously recovered overpayments, by whatever mechanism utilized by the Contractor, from a Participating Provider, said overpayment recovery shall not be recovered from that Participating Provider for any such previously recovered

identifiable claims that are the subject of a further investigation, audit or action commenced by the agencies listed in Section 22.7 b.

- iv. The parties agree that where the Contractor has recovered overpayments from a Participating Provider, the Contractor shall retain said recoveries.
- b) Nothing in this Agreement shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or the SDOH to investigate, audit or otherwise obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.

## 22.8 Physician Incentive Plan

- a) If Contractor elects to operate a Physician Incentive Plan, Contractor agrees that no specific payment will be made directly or indirectly under the plan to a physician or physician group as an inducement to reduce or limit medically necessary services furnished to an Enrollee. Contractor agrees to submit to SDOH annual reports containing the information on its physician incentive plan in accordance with 42 CFR 438.6 (h). The contents of such reports shall comply with the requirements of 42 CFR 422.208 and 422.210 and be in a format to be provided by SDOH.
- b) The Contractor must ensure that any agreements for contracted services covered by this Agreement, such as agreements between the Contractor and other entities or between the Contractor's contracted provider entities and their contractors, at all levels including the physician level, include language requiring that the physician incentive plan information be provided by the subcontractor in an accurate and timely manner to the Contractor, in the format requested by SDOH.
- c) In the event that the incentive arrangements place the physician or physician group at risk for services beyond those provided directly by the physician or physician group for an amount beyond the risk threshold of twenty five percent (25%) of potential payments for covered services (substantial financial risk), the Contractor must comply with all additional requirements listed in regulation, such as: conduct enrollee/disenrollee satisfaction surveys; disclose the requirements for the physician incentive plans to its beneficiaries upon request; and ensure that all physicians and physician groups at substantial financial risk have adequate stop-loss protection. Any of these additional requirements that are passed on to the subcontractors must be clearly stated in their Agreement.

## 22.9 Provider Termination Notice

The Contractor shall provide the Department at least sixty (60) days notice prior to the termination of any Provider Agreement, the termination of which would preclude an Enrollee's access to a covered service by provider type under this Agreement, and

specify how services previously furnished by the contracted provider will be provided. In the event a Provider Agreement is terminated on less than sixty (60) days notice, the Contractor shall notify the Department immediately but in no event more than seventy-two (72) hours after notice of termination is either issued or received by the Contractor.

#### 22.10 Never Events

- a) The Contractor is required to develop claims and payment policies and procedures regarding “never events” or “hospital acquired conditions” that are consistent with the Medicaid program. Specifically this includes:
  - i. Development of the capacity for claims systems to recognize the presence or absence of valid “present on admission” (POA) indicators for each inpatient diagnosis, using codes as described by the Centers for Medicare and Medicaid Services for Medicare, no later than January 1, 2010;
  - ii. Development of the capacity for claims systems to reject/deny claims that do not have valid POA indicators (corrected claims can be resubmitted), with the initiation of this edit no later than January 1, 2010;
  - iii. Development of policies and procedures that will reject or modify any inpatient charges resulting from any “never event” or “hospital acquired condition” (pursuant to the current list of implemented items provided on the Department of Health and HCS websites), no later than January 1, 2010;
    - A) The methodology for claims adjustment shall be consistent with current Medicaid program guidance provided on the Department of Health and HCS websites.
    - B) In the event that payment for inpatient claims is not based on DRGs, the Contractor shall develop a system that is equivalent in result to the methodology developed by Medicaid program.
  - iv. Development of an audit or review capacity to ensure that claims are submitted accurately and adjudicated consistent with this policy.
- b) The Contractor is required to submit inpatient claims to MEDS with valid POA fields as of January 1, 2010.

#### 22.11 Home Care Services Worker Wage Parity Rules

The contractor is required to comply with the home care worker wage parity law at Section 3614-c of the Public Health Law and all applicable notices and regulations

issued pursuant to subdivisions 8 and 9 therein. These requirements apply to New York City, Nassau, Suffolk and Westchester Counties.

The Contractor shall certify to the Department annually, on forms provided by the Department, that all home care aide services, whether provided by the Contractor or through a subcontractor, are in compliance with PHL § 3614-c.

The Contractor shall require subcontractors employing home care aides to certify to the Contractor annually, on forms provided by SDOH, that all home care aide services provided through the subcontractor are in compliance with PHL § 3614-c.

The Contractor shall quarterly collect, and require subcontractors to provide, sufficient information to verify that subcontractors employing home care aides are in compliance with PHL § 3614-c. The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements. Such verification system must be sufficient to verify that home care aide wages provided by each subcontractor meet or exceed the local wage requirements pursuant to subdivision 3 and applicable notices and regulations. Solely collecting the certification or an attestation of compliance is not sufficient to meet this requirement. The local wage requirements are subject to change pursuant to subdivision 3 and applicable notices and regulations, all wages provided must comply with the current rate in effect.

Failure to fully comply with the home care worker wage parity requirements may result in non-payment of services rendered, as required by PHL § 3614-c(2).

22.12 Dental Services Provided by Article 28 Clinics Operated by Academic Dental Centers Not Participating in Contractor's Network

- a) Consistent with Chapter 697 of Laws of 2003 amending Section 364-j of the Social Services Law, dental services provided by Article 28 clinics operated by academic dental centers may be accessed directly by Enrollees without prior approval and without regard to network participation.
- b) The Contractor will reimburse non-participating Article 28 clinics operated by academic dental centers for covered dental services provided to Enrollees at approved Article 28 Medicaid clinic rates in accordance with the protocols issued by the SDOH.

22.13 Optometry Services Provided by Article 28 Clinics Affiliated with the College of Optometry of the State University of New York

- a) Consistent with Chapter 37 of the Laws of 2010 amending Section 364-j of the Social Services Law, optometry services provided by Article 28 clinics affiliated with the College of Optometry of the State University of New York may be accessed directly by Enrollees without Contractor's prior approval and without regard to network participation.

- b) The Contractor will reimburse non-participating Article 28 clinics affiliated with the College of Optometry of the State University of New York for covered optometry services provided to Enrollees at Article 28 Medicaid fee-for-service (FFS) clinic rates.

#### 22.14 Fair Labor Standards Act

The Contractor is required to comply with all applicable provisions of the Fair Labor Standards Act (FLSA). The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements. Such protocols shall include appropriate record keeping methodologies, tracking of aide travel time, hours worked on live-in cases, and appropriate rate of reimbursement. Such verification system and protocols are subject to audit by DOH, OMIG, and the Department of Labor.

## **23 AMERICANS WITH DISABILITIES ACT COMPLIANCE PLAN**

Contractor must comply with Title II of the ADA and § 504 of the Rehabilitation Act of 1973 for program accessibility, and must develop an ADA Compliance Plan consistent with the applicable SDOH Guidelines for Medicaid MCO Compliance with the ADA set forth in Appendix J, which is hereby made a part of this Agreement as if set forth fully herein. Said plan must be approved by the SDOH, be filed with the SDOH and be kept on file by the Contractor.

## **24 FAIR HEARINGS**

### **24.1 Enrollee Access to Fair Hearing Process**

Enrollees in the Contractor's Medicaid Advantage Plus Product may access the fair hearing process related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid in accordance with applicable federal and state laws and regulations, if the member elects to use the Medicaid appeal process. The Contractor must abide by and participate in New York State's Fair Hearing Process and comply with determinations made by a fair hearing officer.

### **24.2 Enrollee Rights to a Fair Hearing**

Enrollees in the Contractor's Medicaid Advantage Plus Product may request a fair hearing regarding adverse LDSS determinations concerning enrollment, disenrollment and eligibility, and regarding the denial, termination, suspension or reduction of a service determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid, if the member elects to use the Medicaid appeal process.. For issues related to disputed services, Enrollees must have received a final adverse determination on Appeal from the Contractor or its approved utilization review agent confirming an initial adverse determination to deny services or terminate, suspend or reduce services the Enrollee is currently receiving during his or her service authorization period. An Enrollee may also seek a fair hearing for a failure by the Contractor to act with reasonable promptness with respect to such services. Reasonable promptness shall mean compliance with the time frames established for review of grievances and utilization review in Articles 44 and 49 of the Public Health Law, the grievance system requirements of 42 CFR 438 and Appendix F of this Agreement.

### **24.3 Contractor Notice to Enrollees**

- a) Pursuant to Appendix F of this Agreement, the Contractor must issue a written Notice of Action to any Enrollee when taking an adverse Action and when making an Action Appeal determination, issue a notice of the right to request a fair hearing within applicable timeframes when the service is determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. If the service is a benefit under both Medicare and Medicaid, the Enrollee is advised of his or her right to elect either the Medicare or Medicaid appeals process.
- b) Contractor agrees to serve notice on affected Enrollees by mail and must maintain documentation of such.



#### 24.4 Aid Continuing

- a) Contractor shall be required to continue the provision of services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid that are the subject of the fair hearing to an Enrollee (hereafter referred to as “aid continuing”) if so ordered by the OAH under the following circumstances:
  - i. Contractor has or is seeking to reduce, suspend or terminate such service or treatment currently authorized;
  - ii. Enrollee has filed a timely request for a fair hearing with OAH; and
  - iii. There is a valid order for the service or treatment from a Participating Provider when the requirement for such an order is identified in the Contractor’s service authorization criteria approved by SDOH.
- b) Contractor shall provide aid continuing until the matter has been resolved to the Enrollee’s satisfaction or until the administrative process is completed and there is a determination from OAH that Enrollee is not entitled to receive the service, the Enrollee withdraws the request for aid continuing and/or the fair hearing or the service or treatment originally ordered by the provider has been completed, whichever occurs first.
- c) If the services and/or benefits in dispute have been terminated, suspended or reduced and the Enrollee requests a fair hearing in a timely manner, Contractor shall, at the direction of the LDSS, restore the disputed services and/or benefits consistent with the provisions of Section 24.4(a) of this Agreement.

#### 24.5 Contractor’s Obligations

- a) Contractor shall appear at all scheduled fair hearings concerning its clinical determinations and/or Contractor-initiated Disenrollments and/or Contractor recommended denials of enrollment to present evidence as justification for its determination or submit written evidence as justification for its determination regarding the disputed benefits and/or services. If Contractor will not be making a personal appearance at the fair hearing, the written material must be submitted to OAH and Enrollee or Enrollee’s representative at least three (3) business days prior to the scheduled hearing. If the hearing is scheduled fewer than three (3) business days after the request, Contractor must deliver the evidence to the hearing site no later than one (1) business day prior to the hearing, otherwise Contractor must appear in person. Notwithstanding the above provisions, Contractor may be required to make a personal appearance at the discretion of the hearing officer and/or SDOH.

- b) Upon request, the Contractor must provide to the Enrollee or the Enrollee's authorized representative copies of the documents the Contractor will present at the fair hearing, also known as the "evidence packet." Upon request, the Contractor must also provide the Enrollee or the Enrollee's authorized representative access to the Enrollee's case file, and provide copies of documents contained in the file. If so requested, copies of the evidence packet and case file must be provided without charge and within a reasonable time before the date of the hearing. If the request for copies of these documents is made less than five business days before the hearing, the Contractor must provide the Enrollee and the Enrollee's authorized representative such copies no later than at the time of the hearing. Such documents must be provided to the Enrollee and the Enrollee's authorized representative by mail within a reasonable time from the date of the request if the Enrollee or the Enrollee's authorized representative request that such documents be mailed; provided however, if there is insufficient time for such documents to be mailed and received before the scheduled date of the hearing, such documents may be presented at the hearing instead of being mailed.
- c) Despite an Enrollee's request for a State fair hearing in any given dispute, Contractor is required to maintain and operate in good faith its own internal Complaint and Appeal processes for services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid as required under state and federal laws and by Section 14 and Appendix F of this Agreement. Enrollees may only request a State fair hearing and/or External Appeal as a result of the Contractor's Final Adverse Determinations.
- d) Contractor shall comply with all determinations rendered by OAH at fair hearings. Failure by Contractor to maintain such compliance shall constitute breach of this Agreement. Nothing in this Section shall limit the remedies available to SDOH, LDSS or the federal government relating to any non-compliance by Contractor with a fair hearing determination or Contractor's refusal to provide disputed services.
- e) If SDOH, through its Complaint investigation process, or OAH, by a determination after a fair hearing, directs Contractor to provide a service that was denied by Contractor, Contractor may either directly provide the service, arrange for the provision of that service or pay for the provision of that service by a Non-Participating Provider. If the services were not furnished during the period in which the fair hearing was pending, the Contractor must authorize and furnish the disputed services promptly and as expeditiously as the Enrollee's health condition requires.
- f) Contractor agrees to abide by changes made to this Section of the Agreement with respect to the fair hearing, Service Authorization, Action, Action Appeal, Complaint and Complaint Appeal processes by SDOH in order to comply with any amendments to applicable state or federal statutes or regulations.

- g) Contractor agrees to identify a contact person within its organization who will serve as a liaison to OAH for the purpose of receiving fair hearing requests, scheduled fair hearing dates and adjourned fair hearing dates and compliance with State directives. Such individual shall be accessible to the State by e-mail; shall monitor e-mail for correspondence from the State at least once every business day; and shall agree, on behalf of Contractor, to accept notices to the Contractor transmitted via e-mail as legally valid.
- h) The information describing fair hearing rights, aid continuing, Service Authorization, Action Appeal, Complaint and Complaint Appeal procedures shall be included in all Medicaid Advantage Plus member handbooks and shall comply with Section 14, and Appendix F of this Agreement.
- i) Contractor shall bear the burden of proof at hearings regarding the reduction, suspension or termination of ongoing services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. In the event that Contractor's final adverse determination is upheld as a result of a fair hearing, any aid continuing provided pursuant to that hearing request, may be recouped by Contractor.

## **25 EXTERNAL APPEAL**

### **25.1 Basis for External Appeal**

Enrollees in the Contractor's Medicaid Advantage Plus Product are eligible to request an External Appeal when one or more health care services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid has been denied by the Contractor on the basis that the service(s) is not medically necessary or is experimental or investigational.

### **25.2 Eligibility for External Appeal**

An Enrollee is eligible for an External Appeal when the Enrollee has received a final adverse determination from the Contractor, or both the Enrollee and the Contractor have agreed to waive internal Action Appeal procedures in accordance with PHL § 4914 (2) 2 (a). A provider is also eligible for an External Appeal of retrospective denials.

### **25.3 External Appeal Determination**

The External Appeal determination is binding on the Contractor; however, a fair hearing determination supersedes an external appeal determination for Medicaid Advantage Plus Enrollees.

### **25.4 Compliance with External Appeal Laws and Regulations**

The Contractor must comply with the provisions of §§ 4910-4914 of the PHL and 10 NYCRR Part 98 regarding the External Appeal program with respect to services determined by the Contractor to be a Medicaid only benefit or a benefit under both the Medicare and Medicaid programs.

### **25.5 Member Handbook**

The Contractor shall describe its action and utilization review policies and procedures, including a notice of the right to an External Appeal together with a description of the External Appeal process and the timeframes for External Appeal in the Medicaid Advantage Plus Handbook.

## 26 INTERMEDIATE SANCTIONS

### 26.1 General

Contractor is subject to imposition of sanctions as authorized by 42 CFR 422, Subpart O. In addition, for the Medicaid Advantage Plus Program, the Contractor is subject to the imposition of sanctions as authorized by State and Federal law and regulation, including the SDOH's right to impose sanctions for unacceptable practices as set forth in 18 NYCRR Part 515 and civil and monetary penalties as set forth in 18 NYCRR Part 516 and 42 CFR 438.700, and such other sanctions and penalties as are authorized by local laws and ordinances and resultant administrative codes, rules and regulations related to the Medical Assistance Program or to the delivery of the contracted for services.

### 26.2 Unacceptable Practices

- a) Unacceptable practices for which the Contractor may be sanctioned include, but are not limited to:
  - i. Failing to provide medically necessary services that the Contractor is required to provide under its contract with the State.
  - ii. Imposing premiums or charges on Enrollees that are in excess of the premiums or charges permitted under the Medicaid Advantage Plus Program.
  - iii. Discriminating among Enrollees on the basis of their health status or need for health care services.
  - iv. Misrepresenting or falsifying information that the Contractor furnishes to an Enrollee, Eligible Persons, Potential Enrollees, health care providers, the State or to CMS.
  - v. Failing to comply with the requirements for Physician Incentive Plans, as set forth in 42 CFR 422.208 and 422.210.
  - vi. Distributing directly or through any agent or independent contractor, marketing materials that have not been approved by CMS and the State or that contain false or materially misleading information.
  - vii. Violating any other applicable requirements of SSA §§ 1903 (m) or 1932 and any implementing regulations.
  - viii. Violating any other applicable requirements of 18 NYCRR or 10 NYCRR Part 98.

- ix. Failing to comply with the terms of this Agreement.

### 26.3 Intermediate Sanctions

Intermediate Sanctions may include, but are not limited to:

- a) Civil and monetary penalties.
- b) Suspension of all new Enrollment, after the effective date of the sanction.
- c) Termination of the Agreement, pursuant to Section 2.7 of this Agreement.

### 26.4 Enrollment Limitations

The SDOH shall have the right, upon notice to the LDSS or entity designated by the State, to limit, suspend, or terminate Enrollment activities by the Contractor and/or enrollment into the Contractor's Medicaid Advantage Plus Product upon ten (10) days written notice to the Contractor. The written notice shall specify the action(s) contemplated and the reason(s) for such action(s) and shall provide the Contractor with an opportunity to submit additional information that would support the conclusion that limitation, suspension or termination of Enrollment activities or Enrollment in the Contractor's plan is unnecessary. The Department reserves the right to suspend enrollment immediately in situations involving imminent danger to the health and safety of Enrollees. Nothing in this paragraph limits other remedies available to the SDOH under this Agreement.

### 26.5 Due Process

The Contractor will be afforded due process pursuant to federal and state law and regulations (42 CFR 438.710, 18 NYCRR Part 516, and Article 44 of the PHL).

## **27 ENVIRONMENTAL COMPLIANCE**

The Contractor shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C. § 1857(h)), Section 508 of the Federal Water Pollution Control Act as amended (33 U.S.C. § 1368), Executive Order 11738, and the Environmental Protection Agency ("EPA") regulations (40 CFR 15) that prohibit the use of the facilities included on the EPA List of Violating Facilities. The Contractor shall report violations to SDOH and to the Assistant Administrator for Enforcement of the EPA.

## **28 ENERGY CONSERVATION**

The Contractor shall comply with any applicable mandatory standards and policies relating to energy efficiency that are contained in the State Energy Conservation regulation issued in compliance with the Energy Policy and Conservation Act of 1975 (Pub. L. 94-165) and any amendment to the Act.



## **29 INDEPENDENT CAPACITY OF CONTRACTOR**

The parties agree that the Contractor is an independent Contractor, and that the Contractor, its agents, officers, and employees act in an independent capacity and not as officers or employees of LDSS, DHHS or the SDOH.

### **30 NO THIRD PARTY BENEFICIARIES**

Only the parties to this Agreement and their successors in interest and assigns have any rights or remedies under or by reason of this Agreement.

## 31 INDEMNIFICATION

### 31.1 Indemnification by Contractor

- a) The Contractor shall indemnify, defend, and hold harmless the SDOH and LDSS, and their officers, agents, and employees and the Enrollees and their eligible dependents from:
  - i. any and all claims and losses accruing or resulting to any and all Contractors, subcontractors, materialmen, laborers, and any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement;
  - ii. any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor, its officers, agents, employees, or subcontractors, including Participating Providers, in connection with the performance of this Agreement, and
  - iii. any liability, including costs and expenses, for violation of proprietary rights, copyrights, or rights of privacy, arising out of the publication, translation, reproduction, delivery, performance, use, or disposition of any data furnished under this Agreement, or based on any libelous or otherwise unlawful matter contained in such data.
- b) The SDOH will provide the Contractor with prompt written notice of any claim made against the SDOH, and the Contractor, at its sole option, shall defend or settle said claim. The SDOH shall cooperate with the Contractor to the extent necessary for the Contractor to discharge its obligation under Section 31.1. Notwithstanding the foregoing, the State reserves the right to join any such claim, at its sole expense, when it determines there is an issue of significant public interest.
- c) The Contractor shall have no obligation under this section with respect to any claim or cause of action for damages to persons or property solely caused by the negligence of SDOH its employees, or agents, when acting within the course and scope of their employment.

### 31.2 Indemnification by SDOH

Subject to the availability of lawful appropriations as required by State Finance Law § 41, and consistent with § 8 of the State Court of Claims Act, SDOH shall hold the Contractor harmless from and indemnify it for any final judgment of a court of competent jurisdiction to the extent attributable to the negligence of SDOH or its officers or employees when acting within the course and scope of their employment. Provisions concerning the SDOH's responsibility for any claims for liability as may

arise during the term of this Agreement are set forth in the New York State Court of Claims Act, and any damages arising for such liability shall issue from the New York State Court of Claims Fund or any applicable, annual appropriation of the Legislature for the State of New York.

## **32 PROHIBITION ON USE OF FEDERAL FUNDS FOR LOBBYING**

### **32.1 Prohibition of Use of Federal Funds for Lobbying**

The Contractor agrees, pursuant to 31 U.S.C. § 1352 and 45 CFR 93, that no Federally appropriated funds have been paid or will be paid to any person by or on behalf of the Contractor for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the award of any Federal contract, the making of any federal grant, the making of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement. The Contractor agrees to complete and submit the "Certification Regarding Lobbying", Appendix B attached hereto and incorporated herein, if this Agreement exceeds \$100,000.

### **32.2 Disclosure Form to Report Lobbying**

If any funds other than Federally appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the award of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form-LLL "Disclosure Form to Report Lobbying," in accordance with its instructions.

### **32.3 Requirements of Subcontractors**

The Contractor shall include the provisions of this section in its subcontracts, including its Provider Agreements. For all subcontracts, including Provider Agreements, that exceed \$100,000, the Contractor shall require the subcontractor, including any Participating Provider to certify and disclose accordingly to the Contractor.

### **33 NON-DISCRIMINATION**

#### **33.1 Equal Access to Benefit Package**

Except as otherwise provided in applicable sections of this Agreement the Contractor shall provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package to all Enrollees in the same manner, in accordance with the same standards, and with the same priority as Enrollees of the Contractor enrolled under any other contracts.

#### **33.2 Non-Discrimination**

The Contractor shall not discriminate against Eligible Persons or Enrollees on the basis of age, sex, race, creed, physical or mental handicap/developmental disability, national origin, sexual orientation, type of illness or condition, need for health services, or Capitation Rate that the Contractor will receive for such Eligible Persons or Enrollees.

#### **33.3 Equal Employment Opportunity**

Contractor must comply with Executive Order 11246, entitled "Equal Employment Opportunity" as amended by Executive Order 11375, and as supplemented in Department of Labor regulations.

#### **33.4 Native Americans Access to Services from Tribal or Urban Indian Health Facility**

The Contractor shall not prohibit, restrict or discourage enrolled Native Americans from receiving care from or accessing Medicaid reimbursed health services from or through a tribal health or urban Indian health facility or center.

## **34 COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS**

### **34.1 Contractor and SDOH Compliance with Applicable Laws and Guidance**

Notwithstanding any inconsistent provisions in this Agreement, the Contractor and SDOH shall comply with all applicable requirements of the State Public Health Law; the State Insurance Law; the State Social Services Law; and state regulations related to the aforementioned state statutes. Such state laws and regulations shall not be deemed to be applicable to the extent that they are pre-empted by federal laws. The Contractor also shall comply with Titles XVIII and XIX of the Social Security Act and regulations promulgated thereunder, including but not limited to 42 CFR 422, 423 and 438; Title VI of the Civil Rights Act of 1964 and 45 CFR 80, as amended; § 504 of the Rehabilitation Act of 1973 and 45 CFR 84 as amended; Age Discrimination Act of 1975 and 45 CFR. 91, as amended; the ADA; Title XIII of the Federal Public Health Services Act, 42 U.S.C. § 300e et seq., and the regulations promulgated there under; the Health Insurance Portability and Accountability Act of 1996 (P.L. 104-191) and related regulations; for Contractors operating in New York City, the New York City Health Code; applicable guidance issued by the SDOH; and all other applicable legal and regulatory requirements in effect at the time that this Agreement is signed and as adopted or amended during the term of this Agreement. The parties agree that this Agreement shall be interpreted according to the laws of the State of New York.

### **34.2 Nullification of Illegal, Unenforceable, Ineffective or Void Contract Provisions**

Should any provision of this Agreement be declared or found to be illegal or unenforceable, ineffective or void, then each party shall be relieved of any obligation arising from such provision; the balance of this Agreement, if capable of performance, shall remain in full force and effect.

### **34.3 Certificate of Authority Requirements**

The Contractor must satisfy conditions for issuance of a certificate of authority, including proof of financial solvency, as specified in 10 NYCRR Part 98.

### **34.4 Notification of Changes in Certificate of Incorporation**

The Contractor shall notify SDOH of any amendment to its Certificate of Incorporation or Articles of Organization pursuant to 10 NYCRR Part 98.

### **34.5 Contractor's Financial Solvency Requirements**

The Contractor, for the duration of this Agreement, shall remain in compliance with all applicable state requirements for financial solvency for MCOs participating in the Medicaid Program. The Contractor shall continue to be financially responsible as

defined in PHL §4403(1)(c) and shall comply with the contingent reserve fund and escrow deposit requirements of 10 NYCRR Part 98 and must meet minimum net worth requirements established by SDOH and the State Insurance Department. The Contractor shall make provision, satisfactory to SDOH, for protections for SDOH, LDSS and the Enrollees in the event of Contractor or subcontractor insolvency, including but not limited to, hold harmless and continuation of treatment provisions in all provider agreements which protect SDOH, LDSSs and Enrollees from costs of treatment and assures continued access to care for Enrollees.

#### 34.6 Non-Liability of Enrollees for Contractor's Debts

Contractor agrees that in no event shall the Enrollee become liable for the Contractor's debts as set forth in SSA §1932(b)(6).

#### 34.7 SDOH Compliance with Conflict of Interest Laws

SDOH and its employees shall comply with Article 18 of the General Municipal Law and all other appropriate provisions of New York State law, local laws and ordinances and all resultant codes, rules and regulations pertaining to conflicts of interest.

#### 34.8 Compliance Plan

The Contractor agrees to implement a compliance plan in accordance with the requirements of 42 CFR 422.503(b)(4)(vi) and 42 CFR 438.608.

#### 34.9 Service Verification Process

Pursuant to 42 CFR 455.20, the Contractor will implement a service verification process that accurately evaluates the delivery of billed services to the recipient population by using statistically valid sample sizes and timeframes that determine whether Enrollees received services billed by Providers.

#### 34.10 Ongoing Vendor Responsibility

##### a) General Responsibility Language

The Contractor shall at all times during the Agreement term remain responsible. The Contractor agrees, if requested by the Commissioner of Health or his or her designee, to present evidence of its continuing legal authority to do business in New York State, integrity, experience, ability, prior performance, and organizational and financial capacity.

##### b) Suspension of Work (for Non-Responsibility)

The Commissioner of Health or his or her designee, in his or her sole discretion, reserves the right to suspend any or all activities under this Agreement, at any



time, when he or she discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the Commissioner of Health or his or her designee issues a written notice authorizing a resumption of performance under the Agreement.

c) Termination (for Non-Responsibility)

Upon written notice to the Contractor, and a reasonable opportunity to be heard with appropriate Department of Health officials or staff, the Agreement may be terminated by the Commissioner of Health or his or her designee at the Contractor's expense where the Contractor is determined by the Commissioner of Health or his or her designee to be non-responsible. In such event, the Commissioner of Health or his or her designee may complete the contractual requirements in any manner he or she may deem advisable and pursue available legal or equitable remedies for breach.

### **35 STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS**

The parties agree to be bound by the standard clauses for all New York State contracts and standard clauses, if any, for local government contracts contained in Appendix A, attached to and incorporated into this Agreement as if set forth fully herein, and any amendment thereto. The attached Appendix A, "New York State Standard Clauses," is substituted for the period beginning January 1, 2015.

# **APPENDIX A**

## **Standard Clauses for New York State Contracts**

**APPENDIX B**  
**Certification Regarding Lobbying**

**APPENDIX B**  
**Certification Regarding Lobbying**

The undersigned certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid to any person by or on behalf of the Contractor for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of a Member of Congress in connection with the award of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the award of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form - LLL "Disclosure Form to Report Lobbying", in accordance with its instructions.
3. The Contractor shall include the provisions of this section in all provider Agreements under this Agreement and require all Participating providers whose Provider Agreements exceed \$100,000 to certify and disclose accordingly to the Contractor.

This certification is a material representation of fact upon which reliance was place when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction pursuant to U.S.C. Section 1352. The failure to file the required certification shall subject the violator to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ORGANIZATION: \_\_\_\_\_

## **APPENDIX B-1**

### **Certification Regarding MacBride Fair Employment Principles**

## APPENDIX B-1

### **NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MacBRIDE FAIR EMPLOYMENT PRINCIPLES**

Note: Failure to stipulate to these principles may result in the contract being awarded to another bidder. Governmental and non-profit organizations are exempted from this stipulation requirement.

In accordance with Chapter 807 of the Laws of 1992 (State Finance Law Section 174-b), the Contractor, by signing this Agreement, certifies that it or any individual or legal entity in which the Contractor holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the Contractor, either:

- has business operations in Northern Ireland:    Y\_\_\_\_ N\_\_\_\_
- if yes to above, shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to non-discrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles:

Y\_\_\_\_ N\_\_\_\_

## **APPENDIX C**

### **New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services**

- C.1 Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services**
- C.2 Requirements for MCOs that Provide Family Planning and Reproductive Health Services**
- C.3 Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services**



## **C.1**

### **Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services**

#### **1. Family Planning and Reproductive Health Services**

- a) Family Planning and Reproductive Health Services mean the offering, arranging and furnishing of those health services which enable Enrollees, including minors who may be sexually active, to prevent or reduce the incidence of unwanted pregnancies.
  
- i) Family Planning and Reproductive Health Services include the following medically-necessary services, related drugs and supplies which are furnished or administered under the supervision of a physician, licensed midwife or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit for the purpose of:
  - A) contraception, including all FDA-approved birth control methods, devices, including diaphragms, insertion/removal of an intrauterine device (IUD) or insertion/removal of contraceptive implants, and injection procedures involving Pharmaceuticals such as Depo-Provera;
  - B) sterilization;
  - C) emergency contraception and follow up;
  - D) screening, related diagnosis, and referral to a Participating Provider for pregnancy;
  - E) medically-necessary induced abortions, which are procedures, either medical or surgical, that result in the termination of pregnancy. The determination of medical necessity shall include positive evidence of pregnancy, with an estimate of its duration.
  
- ii) Family Planning and Reproductive Health Services include those education and counseling services necessary to render the services effective.
  
- iii) Family Planning and Reproductive Health Services include medically-necessary ordered contraceptives and pharmaceuticals:
  - A) The Contractor is responsible for pharmaceuticals and medical supplies such as IUDS and Depo-Provera that must be furnished or administered under the supervision of a physician, licensed midwife, or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit and for prescription drugs included in the Contractor's Medicare Part D Prescription

Drug Benefit. Over-the-counter drugs are not the responsibility of the Contractor and are to be obtained when covered on the New York State list of Medicaid reimbursable drugs by the Enrollee from any appropriate Medicaid health care provider of the Enrollee's choice.

- b) When clinically indicated, the following services may be provided as a part of a Family Planning and Reproductive Health visit:
  - i) Screening, related diagnosis, ambulatory treatment and referral as needed for dysmenorrhea, cervical cancer, or other pelvic abnormality/pathology.
  - ii) Screening, related diagnosis and referral for anemia, cervical cancer, glycosuria, proteinuria, hypertension and breast disease.
  - iii) Screening and treatment for sexually transmissible disease.
  - iv) HIV blood testing and pre- and post-test counseling.

## **2. Free Access to Services for Enrollees**

- a) Free Access means Enrollees may obtain Family Planning and Reproductive Health Services, and HIV blood testing and pre-and post-test counseling when performed as part of a Family Planning and Reproductive Health encounter, from either the Contractor, if it provides such services in its Medicare Advantage Benefit Package, or from any appropriate Medicaid health care provider of the Enrollee's choice. No referral from the PCP or approval by the Contractor is required to access such services.
- b) The Family Planning and Reproductive Health Services listed above are the only services which are covered under the Free Access policy. Routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are not covered under the Free Access policy, and are the responsibility of the Contractor.

## C.2

### **Requirements for MCOs that Provide Family Planning and Reproductive Health Services**

#### **1. Notification to Enrollees**

- a) If the Contractor provides Family Planning and Reproductive Health Services, the Contractor must notify all Enrollees of reproductive age at the time of Enrollment about their right to obtain Family Planning and Reproductive Health Services and supplies without referral or approval. The notification must contain the following:
  - i) Information about the Enrollee's right to obtain the full range of Family Planning and Reproductive Health Services, including HIV counseling and testing when performed as part of a Family Planning and Reproductive Health encounter, from the Contractor's Participating Provider without referral, approval or notification.
  - ii) Enrollees must receive notification that they also have the right to obtain Family Planning and Reproductive Health Services in accordance with the Medicaid Free Access policy as defined in C.1 of this Appendix.
  - iii) A current list of qualified Participating Family Planning Providers who provide the full range of Family Planning and Reproductive Health Services within the Enrollee's geographic area, including addresses and telephone numbers. The Contractor may also provide Enrollees with a list of qualified Non-Participating providers who accept Medicaid and who provide the full range of these services.
  - iv) Information that the cost of the Enrollee's Family Planning and Reproductive Health care will be fully covered, including when an Enrollee obtains such services in accordance with the Medicaid Free Access policy.

#### **2. Billing Policy**

- a) The Contractor must notify its Participating Providers that all claims for Family Planning and Reproductive Health Services must be billed to the Contractor and not the Medicaid fee-for-service program.
- b) Non-Participating Providers will bill Medicaid fee-for-service.

#### **3. Consent and Confidentiality**

- a) The Contractor will comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure Participating Providers comply with all of the requirements set forth in §§ 17 and 18 of the PHL and 10 NYCRR Parts 751.9 and 753 relating to informed consent and confidentiality.

- b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to the disclosure.

#### **4. Informing and Standards**

- a) The Contractor will inform its Participating Providers and administrative personnel about policies concerning Free Access as defined in C.1 of this Appendix, where applicable; HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.
- b) The Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services and the New York State Child/Teen Health Program. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.

## C.3

### **Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services**

#### **1. Requirements**

- a) The Contractor agrees to comply with the policies and procedures stated in the SDOH-approved statement described in Section 2 below.
- b) Within ninety (90) days of signing this Agreement, the Contractor shall submit to the SDOH a policy and procedure statement that the Contractor will use to ensure that its Enrollees are fully informed of their rights to access a full range of Family Planning and Reproductive Health Services, using the following guidelines. The statement must be sent to the Director, Division of Managed Care, NYS Department of Health, Corning Tower, Room 2001, Albany, NY 12237.
- c) SDOH may waive the requirement in (b) above if such approved statement is already on file with SDOH and remains unchanged.

#### **2. Policy and Procedure Statement**

- a) The policy and procedure statement regarding Family Planning and Reproductive Health Services must contain the following:
  - i) Enrollee Notification
    - A) A statement that the Contractor will inform Potential Enrollees, new Enrollees and current Enrollees that:
      - I) Certain Family Planning and Reproductive Health Services (such as abortion, sterilization and birth control) are not covered by the Contractor, but that routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are covered by the Contractor;
      - II) Such Family Planning and Reproductive Health Services that are not covered by the Contractor may be obtained through fee-for-service Medicaid providers for Medicaid Advantage Plus Enrollees;
      - III) No referral is needed for such services, and there will be no cost to the Enrollee for such services;
      - IV) HIV counseling and testing services are available through the Contractor and are also available as part of a Family Planning and Reproductive Health encounter when furnished by a fee-for-service Medicaid provider

to Medicaid Advantage Plus Enrollees; and that anonymous counseling and testing services are available from SDOH, Local Public Health Agency clinics and other New York City or county programs.

- B) A statement that this information will be provided in the following manner:
- I) Through the Contractor's written Marketing materials, including the Member Handbook. The Member Handbook and Marketing materials will indicate that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, and will explain the right of all Medicaid Advantage Plus Enrollees to secure such services through fee-for-service Medicaid from any provider/clinic which offers these services and who accepts Medicaid.
  - II) Orally at the time of Enrollment and any time an inquiry is made regarding Family Planning and Reproductive Health Services.
  - III) By inclusion on any website of the Contractor which includes information concerning its Medicaid Advantage Plus product. Such information shall be prominently displayed and easily navigated.
- C) A description of the mechanisms to provide all new Medicaid Advantage Plus Enrollees with an SDOH approved letter explaining how to access Family Planning and Reproductive Health Services and the SDOH approved list of Family Planning providers. This material will be furnished by SDOH and mailed to the Enrollee no later than fourteen (14) days after the Effective Date of Enrollment.
- D) A statement that if an Enrollee or consumer requests information about these non-covered services, the Contractor's Marketing or Enrollment representative or member services department will advise the Enrollee or consumer as follows:
- I) Family Planning and Reproductive Health Services such as abortion, sterilization and birth control are not covered by the Contractor and that only routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are the responsibility of the Contractor.
  - II) Medicaid Advantage Plus Enrollees can use their Medicaid card to receive these non-covered services from any doctor or clinic that provides these services and accepts Medicaid.
  - III) Each Medicaid Advantage Plus Enrollee and Prospective Enrollee who calls will be mailed a copy of the SDOH approved letter explaining the Enrollee's right to receive these non-covered services, and an SDOH approved list of Family Planning Providers who participate in Medicaid in

the Enrollee's community. These materials will be mailed within two (2) business days of the contact.

IV) Enrollees can call the Contractor's member services number for further information about how to obtain these non-covered services. Medicaid Advantage Plus Enrollees can also call the New York State Growing-Up-Healthy Hotline (1-800-522-5006) to request a copy of the list of Medicaid Family Planning Providers.

E) The procedure for maintaining a manual log of all requests for such information, including the date of the call, the Enrollee's client identification number (CIN), and the date the SDOH approved letter and SDOH approved list were mailed, where applicable. The Contractor will review this log monthly and upon request, submit a copy to SDOH.

ii) Participating Provider and Employee Notification

A) A statement that the Contractor will inform its Participating Providers and administrative personnel about Family Planning and Reproductive Health policies under Medicaid Advantage Plus Free Access, as defined in C.1 of this Appendix, HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.

B) A statement that the Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.

C) The procedure(s) for informing the Contractor's Participating primary care providers, family practice physicians, obstetricians, and gynecologists that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, but that routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are covered; and that Participating Providers may provide, make referrals, or arrange for non-covered services in accordance with Medicaid Advantage Free Access policy, as defined in C.1 of this Appendix.

D) A description of the mechanisms to inform the Contractor's Participating Providers that:

- I) if they also participate in the fee-for-service Medicaid program and they render non-covered Family Planning and Reproductive Health Services to Medicaid Advantage Plus Enrollees, they do so as a fee-for-service Medicaid practitioner, independent of the Contractor.
- E) A description of the mechanisms to inform Participating Providers that, if requested by the Enrollee, or, if in the provider's best professional judgment, certain Family Planning and Reproductive Health Services not offered through the Contractor are medically indicated in accordance with generally accepted standards of professional practice, an appropriately trained professional should so advise the Enrollee and either:
- I) offer those services to Medicaid Advantage Plus Enrollees on a fee-for-service basis as a Medicaid health care provider, or
  - II) provide Medicaid Advantage Plus Enrollees with a copy of the SDOH approved list of Medicaid Family Planning Providers, or
  - III) give Enrollees the Contractor's member services number to call to obtain the list of Medicaid Family Planning Providers.
- F) A statement that the Contractor acknowledges that the exchange of medical information, when indicated in accordance with generally accepted standards of professional practice, is necessary for the overall coordination of Enrollees' care and assist Primary Care Providers in providing the highest quality care to the Contractor's Enrollees. The Contractor must also acknowledge that medical record information maintained by Participating Providers may include information relating to Family Planning and Reproductive Health Services provided under the fee-for-service Medicaid program.

iii) Quality Assurance Initiatives

- A) A statement that the Contractor will submit any materials to be furnished to Enrollees and providers relating to access to non-covered Family Planning and Reproductive Health Services to SDOH, Division of Managed Care for its review and approval before issuance. Such materials include, but are not limited to, Member Handbooks, provider manuals, and Marketing materials.
- B) A description of monitoring mechanisms the Contractor will use to assess the quality of the information provided to Enrollees.
- C) A statement that the Contractor will prepare a monthly list of Medicaid Advantage Plus Enrollees who have been sent a copy of the SDOH approved letter and the SDOH approved list of Family Planning providers. This information will be available to SDOH upon request.



- D) A statement that the Contractor will provide all new employees with a copy of these policies. A statement that the Contractor's orientation programs will include a thorough discussion of all aspects of these policies and procedures and that annual retraining programs for all employees will be conducted to ensure continuing compliance with these policies.

### **3. Consent and Confidentiality**

- a) The Contractor must comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure that Participating Providers comply with all of the requirements set forth in §§ 17 and 18 of the PHL and 10 NYCRR Parts 751.9 and 753 relating to informed consent and confidentiality.
- b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health Services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to disclosure.

# **APPENDIX D**

## **New York State Department of Health Medicaid Advantage Plus Marketing Guidelines**

## **APPENDIX D MEDICAID ADVANTAGE PLUS MARKETING GUIDELINES**

### **I. Purpose**

The purpose of these guidelines is to provide an operational framework for the development of marketing materials and the conduct of marketing activities for the Medicaid Advantage Plus Program. The marketing guidelines set forth in this Appendix do not replace the CMS marketing requirements for Medicare Advantage Plans; they supplement them.

### **II. Marketing Materials**

#### **A. Definitions**

1. Marketing materials means materials that are produced in any medium by or on behalf of the Contractor's Medicaid Advantage Plus Product and can reasonably be interpreted as intended to market to Potential Enrollees. Marketing materials may not be used for a Medicaid Advantage Plus Product without the prior written consent of the Commissioner . Marketing materials requiring consent include:
  - a) advertising, public service announcements, printed publications, and other broadcast or electronic messages designed to increase awareness of and interest in, or otherwise persuade an eligible person to enroll in a Medicaid Advantage Plus Product and
  - b) any information that references the Medicaid Advantage Plus is intended for general distribution and is produced in a variety of print, broadcast, and direct marketing media, including, but not limited to, scripts, radio, television, billboards, newspapers, leaflets, brochures, videos, telephone books, advertising, letters, posters and the member handbook.
2. Additional materials requiring marketing approval include a listing of items to be provided as nominal gifts or incentives.

#### **B. Marketing Material Requirements**

In addition to meeting CMS' Medicare Advantage marketing requirements and guidance on marketing to individuals entitled to Medicare and Medicaid:

1. Medicaid Advantage Plus marketing materials must be written in prose that is understood at a fourth-to sixth-grade reading level except when the Contractor is using language required by CMS, and must be printed in at least twelve (12) point font.

2. The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Potential Enrollees of the Contractor in any county of the service area speak that particular language and do not speak English as a first language. SDOH will inform the LDSS and LDSS will inform the Contractor when the 5% threshold has been reached. Marketing materials to be translated include those key materials, such as informational brochures, that are produced for routine distribution, and which are included within the MCO's marketing plan. SDOH will determine the need for other than English translations based on county specific census data or other available measures.
3. The Contractor shall advise Potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or with whom they have an existing relationship with, are included in Contractor's provider network and are available to serve the participant.
4. For all foreign language translations of Outreach/Advertising material, the Contractor must submit a letter from the translation service that attests that the translator has used its best efforts to accurately translate the material into the specified languages. At a minimum, the translation service must perform a reverse translation (translate the foreign language version back into English and compare to original document). Translated materials must meet the readability standards described in Section 13.1(b)(i).

#### C. Prior Approvals

1. The CMS and SDOH will jointly review and approve Medicaid Advantage Plus Program marketing videos, materials for broadcast (radio, television, or electronic), billboards, mass transit (bus, subway or other livery) and statewide/regional print advertising materials in accordance with CMS timeframes for review of marketing materials. These materials must be submitted to the CMS Regional Office for review. CMS will coordinate SDOH input in the review process.
2. CMS and SDOH will jointly review and approve the following Medicaid Advantage Plus Program marketing materials:
  - a. Scripts or outlines of presentations and materials used at health fairs and other approved types of events and locations;
  - b. All pre-enrollment written marketing materials – written marketing materials include brochures and leaflets, and presentation materials used by marketing representatives;
  - c. All direct mailing from the Contractor specifically targeted to the Medicaid market.

3. The Contractor shall electronically submit all materials related to marketing Medicaid Advantage Plus to Dually Eligible persons to the CMS Regional Office for prior written approval. The CMS Medicare Regional Office Plan Manager will be responsible for obtaining SDOH input in the review and approval process in accordance with CMS timeframes for the review of marketing materials.
4. The Contractor shall not distribute or use any Medicaid Advantage Plus marketing materials that the CMS Regional Office and the SDOH have not jointly approved, prior to the expiration of the required review period.
5. Approved marketing materials shall be kept on file in the offices of the Contractor, the LDSS, the SDOH, and CMS.

### **III. Marketing Activities**

#### **A. General Requirements**

1. The Contractor must follow the State's Medicaid marketing rules and the requirements of 42 CFR 438.104 to the extent applicable when conducting marketing activities that are primarily intended to sell a Medicaid managed care product (i.e. Medicaid Advantage Plus). Marketing activities intended to sell a Medicaid managed care product shall be defined as activities which are conducted pursuant to a Medicaid Advantage Plus marketing program in which a dedicated staff of marketing representatives employed by the Contractor, or by an entity with which the Contractor has subcontracted, are engaged in marketing activities with the primary purpose of enrolling recipients in the Contractor's Medicaid Advantage Plus Product.
2. Marketing activities that do not meet the above criteria shall not be construed as having a primary purpose of intending to sell a Medicaid Advantage Plus product and shall be conducted in accordance with Medicare Advantage marketing requirements. Such activities include but are not limited to plan sponsored events in which marketing representatives not dedicated to the marketing of the Medicaid Advantage Plus Product explain Medicare products offered by the Contractor as well as the Contractor's Medicaid Advantage Plus product.

#### **B. Marketing at LDSS Offices**

With prior LDSS approval, MCOs may distribute CMS/SDOH approved Medicaid Advantage Plus marketing materials in the local social services district offices and facilities.

#### **C. Responsibility for Marketing Representatives**

Individuals employed by the Contractor as marketing representatives and employees of marketing subcontractors must have successfully completed the Contractor's training

program including training related to an Enrollee's rights and responsibilities in Medicaid Advantage Plus. The Contractor shall be responsible for the activities of its marketing representatives and the activities of any subcontractor or management entity.

#### D. Medicaid Advantage Plus -Specific Marketing Requirements

The requirements in Section D apply only if marketing activities for the Medicaid Advantage Plus Program are conducted pursuant to a Medicaid Advantage Plus marketing program in which a dedicated staff of marketing representatives employed by the Contractor or by an entity with which the Contractor has a subcontract are engaged in marketing activities with the sole purpose of enrolling recipients in the Contractor's Medicaid Advantage Plus Product.

##### 1. Approved Marketing Plan

- a. The Contractor must submit a plan of Medicaid Advantage Plus Marketing activities that meet the SDOH requirements to the SDOH.
- b. Approved Marketing plans will set forth the terms and conditions and proposed activities of the Medicaid Advantage Plus dedicated staff during the contract period. The following must be included: description of materials and formats to be used, distribution methods; primary types of marketing locations and a listing of the kinds of community service events the Contractor anticipates sponsoring and/or participating in during which it will provide information and/or distribute Medicaid Advantage Plus marketing materials.
- c. An approved marketing plan must be on file with the SDOH for its contracted service area prior to the Contractor engaging in the Medicaid Advantage Plus specific marketing activities.
- d. The plan shall include :
  - i) stated marketing goals and strategies;
  - ii) a description of marketing activities, and the training, development and responsibilities of dedicated marketing staff;
  - iii) a staffing plan including personnel qualifications, training content and compensation methodology and levels;
  - iv) a description of the Contractor's monitoring activities to ensure compliance with this section; and
  - v) identification of the primary marketing locations at which marketing will be conducted.

- e. The Contractor must describe how it is able to meet the informational needs related to marketing for the physical and cultural diversity of its potential membership. This may include, but not be limited to, a description of the Contractor's other than English language provisions, interpreter services, alternate communication mechanisms including sign language, Braille, audio tapes, and/or use of Telecommunications Devices for the Deaf (TTY) services.
- f. The Contractor shall describe measures for monitoring and enforcing compliance with these guidelines by its Marketing representatives including the prohibition of door to door solicitation and cold-call telephoning; a description of the development of pre-enrollee mailing lists that maintains client confidentiality and honors the client's express request for direct contact by the Contractor; the selection and distribution of pre-enrollment gifts and incentives to prospective enrollees ; and a description of the training, compensation and supervision of its Medicaid Advantage Plus dedicated Marketing representatives.

## 2. Prohibition of Cold Call Marketing Activities

Contractors are prohibited from directly or indirectly, engaging in door to door, telephone, or other cold-call marketing activities.

## 3 Marketing in Emergency Rooms, Other Patient Care Areas or Other Service Delivery Sites

Contractors may not distribute materials or assist Potential Enrollees in completing Medicaid Advantage Plus application forms in hospital emergency rooms, in provider offices, or other areas where health care is delivered unless requested by the individual.

## 4. Enrollment Incentives

Contractors may not offer incentives of any kind to Medicaid recipients to join Medicaid Advantage Plus. Incentives are defined as any type of inducement whose receipt is contingent upon the recipients joining the Contractor's product.

## E. General Marketing Restrictions

The following restrictions apply anytime the Contractor markets its Medicaid Advantage Plus product:

- 1. Contractors are prohibited from misrepresenting the Medicaid program, the Medicaid Advantage Plus, or the policy requirements of the LDSS or SDOH.

2. Contractors are prohibited from purchasing or otherwise acquiring or using mailing lists that specifically identify Medicaid recipients from third party vendors, including providers and LDSS offices, unless otherwise permitted by CMS. The Contractor may produce materials and cover their costs of mailing to Medicaid recipients if the mailing is carried out by the State or LDSS, without sharing specific Medicaid information with the Contractor.
3. Contractors may not discriminate against a Potential Enrollee based on his/her current health status or anticipated need for future health care. The Contractor may not discriminate on the basis of disability or perceived disability or need for services of any Enrollee or their family member. The Contractor may inquire about existing primary care relationships of the applicant and explain whether and how such relationships may be maintained. Upon request, each Potential Enrollee shall be provided with a listing of all participating providers and facilities in the Medicaid Advantage Plus network. The Contractor may respond to a Potential Enrollee's question about whether a particular specialist is in the network and may inquire about the types of specialists utilized by the Potential Enrollee.
4. Contractors may not require participating providers to distribute Contractor prepared communications to their patients, including communications which compare the benefits of different Medicaid Advantage Plus plans, unless the materials have the concurrence of all Medicaid Advantage Plus plans involved, and have received prior approval by SDOH, and by CMS, if Medicare Advantage is referenced.
5. Contractors are responsible for ensuring that their Marketing representatives engage in professional and courteous behavior in their interactions with LDSS staff, staff from other Medicaid Advantage Plus plans and Medicaid clients. Examples of inappropriate behavior include interfering with other Medicaid Advantage Plus plan presentations or talking negatively about another Medicaid Advantage Plus plan.
6. The Contractor shall not market to enrollees of other health plans. If the Contractor becomes aware during a marketing encounter that an individual is enrolled in another health plan, the marketing encounter must be promptly terminated, unless the individual voluntarily suggests dissatisfaction with the health plan in which he or she is enrolled.
7. The Contractor shall not offer compensation including salary increases or bonuses, based solely on the number of individuals enrolled by Marketing Representatives who are licensed to offer Medicare products only, including Medicaid Advantage, and who also market Medicaid, Family Health Plus and Child Health Plus. However, the Contractor may base compensation of these Marketing Representatives on periodic performance evaluations which consider enrollment productivity as one of several performance factors during a performance period, subject to the following requirements:



- a. “Compensation” shall mean any remuneration required to be reported as income or compensation for federal tax purposes;
- b. The Contractor may not pay a “commission” or fixed amount per enrollment;
- c. The Contractor may not award bonuses more frequently than quarterly, or for an annual amount that exceeds ten percent (10%) of a Marketing Representative’s total annual compensation;
- d. Sign on bonuses for Marketing Representatives are prohibited;
- e. Where productivity is a factor in the bonus determination, bonuses must be structured in such a way that productivity carries a weight of no more than 30% of the total bonus and that application quality/accuracy must carry a weight equal to or greater than the productivity component;
- f. The Contractor must limit salary adjustments for Marketing Representatives to annual adjustments except where the adjustment occurs during the first year of employment after a traditional trainee/probationary period or in the event of a company wide adjustment;
- g. The Contractor is prohibited from reducing base salaries for Marketing Representatives for failure to meet productivity targets;
- h. The Contractor is prohibited from offering non-monetary compensation such as gifts and trips to Marketing Representatives;
- i. The Contractor shall have human resource policies and procedures for the earning and payment of overtime and must be able to produce documentation (such as time sheets) to support overtime compensation; and
- j. The Contractor shall keep written documentation, including performance evaluations or other tools it uses as a basis for awarding bonuses or increasing the salary of Marketing Representatives and employees involved in Marketing and make such documentation available for inspection by SDOH or the LDSS.

#### **IV. Marketing Infractions**

Infractions of Medicaid marketing guidelines, as found in Appendix D, Sections III D and E, may result in the following actions being taken by the SDOH, in consultation with the LDSS, to protect the interests of the program and its clients. These actions shall be taken by the SDOH in collaboration with the LDSS and the CMS Regional Office.

1. If the Contractor or its representative commits a first time infraction of marketing guidelines and the SDOH, in consultation with the LDSS, deems the infraction to be minor or unintentional in nature, the SDOH and/or the LDSS may issue a warning letter to the Contractor.
2. If the Contractor engages in Marketing activities that the SDOH determines, in its sole discretion, to be an intentional or serious breach of the Medicaid Advantage Plus Marketing Guidelines or the Contractor's approved Medicaid Advantage Plus Marketing Plan, or a pattern of minor breaches, SDOH, in consultation with the LDSS, may require the Contractor to, and the Contractor shall prepare and implement a corrective action plan acceptable to the SDOH within a specified timeframe. In addition, or alternatively, SDOH may impose sanctions, including monetary penalties, as permitted by law.
3. If the Contractor commits further infractions, fails to pay monetary penalties within the specified timeframe, fails to implement a corrective action plan in a timely manner or commits an egregious first time infraction, the SDOH may in addition to any other legal remedy available to the SDOH in law or equity:
  - a) direct the Contractor to suspend its Medicaid Advantage Plus Marketing activities for a period up to the end of the Agreement period;
  - b) suspend new Medicaid Advantage Plus Enrollments, for a period up to the remainder of the Agreement period; or
  - c) terminate this Agreement pursuant to termination procedures described in Section 2.7 of this Agreement.

# **APPENDIX E**

## **New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines**

## **Introduction**

Managed care organizations (MCOs) under contract to provide a Medicaid Advantage Plus Product to Dually-Eligible beneficiaries must provide Enrollees with a Medicaid Advantage Plus member handbook which is consistent with the current model Medicaid Advantage Plus member handbook provided by SDOH and approved by the CMS Regional Office and the SDOH. This model handbook is to be issued by the Contractor to Enrollees in addition to the handbook or Explanation of Coverage (EOC) required by CMS for Medicare Advantage. The model member handbook may be revised based on changes in the law and the changing needs of the program. Handbooks must be approved by the CMS Regional Office and the SDOH prior to printing and distribution by the Contractor.

## **General Format**

Member handbooks must be written in a style and reading level that will accommodate the reading skills of Medicaid recipients. In general the writing should not exceed a fourth to sixth-grade reading level, taking into consideration the need to incorporate and explain certain technical or unfamiliar terms to assure accuracy. The text must be printed in at least twelve (12) point font. The SDOH reserves the right to require evidence that a handbook has been tested against the sixth-grade reading-level standard. Member handbooks must be available in languages other than English whenever at least five percent (5%) of the Prospective Enrollees in any county in the Contractor's service area speak that particular language and do not speak English as a first language. The information contained in the handbook must be available from the Contractor in alternative formats to meet the needs of individuals who are visually impaired, etc

## **Model Medicaid Advantage Plus Handbook**

It will be the responsibility of the SDOH to provide a copy of the current model Medicaid Advantage Plus member handbook to the Contractor.

# **APPENDIX F**

## **New York State Department of Health Medicaid Advantage Plus Action and Grievance System Requirements**

### **F.1 General Requirements**

### **F.2 Action Requirements**

### **F.3 Grievance System Requirements**

## **F.1**

### **General Requirements**

#### **1. Organization Determinations**

- a) Organization Determinations means any decision by or on behalf of a MCO regarding payment or services to which an Enrollee believes he or she is entitled. For the purposes of this Agreement, Organization Determinations are synonymous with Action, as defined by this Appendix.
- b) Organization Determinations regarding services determined by the Contractor to be benefits covered solely by Medicare shall be conducted in accordance with the procedures and requirements of 42 CFR 422 Subpart M and the Medicare Managed Care Manual.
- c) Organization Determinations regarding services determined by the Contractor to be benefits covered by both Medicare and Medicaid shall be conducted in accordance with the procedures and requirements of 42 CFR 422 Subpart M and the Medicare Managed Care Manual, except that:
  - i) the Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
  - ii) when the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2(4)(a) of this Appendix shall apply.
- d) Organization Determinations regarding services determined by the Contractor to be solely covered by Medicaid shall be conducted in accordance with Appendix F.1 of this Agreement, 42 CFR 438, Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

#### **2. Notices, Actions, Action Appeals, Complaints and Complaint Appeals**

- a) Services determined by the Contractor to be benefits solely covered by Medicare are subject to the Medicare Advantage Complaint and Appeals Process. In these cases, the Contractor will follow such procedures to notify Enrollees, and providers as applicable, regarding Organization Determinations and offer the Enrollee Medicare appeal rights.
- b) Services determined by the Contractor to be solely covered by Medicaid are subject to the Medicaid Advantage Plus Grievance System. In these cases, the Contractor will follow such procedures to notify Enrollees and providers regarding Organization

Determinations and offer Action Appeal, Complaint, and Complaint Appeals rights in accordance with Appendices F.2 and F.3 of this Agreement and the requirements of 42 CFR 438, Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

- c) For Organization Determinations regarding services determined by the Contractor to be a benefit under both Medicare and Medicaid, the Contractor must offer Enrollees the right to pursue either the Medicare appeal procedures or the Medicaid Advantage Plus Action, Action Appeals, Complaint, and Complaint Appeals procedures.
  - i) As part of, or attached to, the appropriate Organization Determination notice of Action, the Contractor must provide Enrollees with a notice that informs the Enrollee of his or her appeal rights under both the Medicare and Medicaid Advantage Plus programs, and of their right to select either the Medicare or Medicaid Advantage Plus appeals process, and instructions to make such selection. Such notice shall inform the Enrollee that:
    - A) if he or she chooses to pursue the Medicare appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee may not pursue a Medicaid Advantage Plus appeal and may not file a Fair Hearing request with the state; and
    - B) if he or she chooses to pursue the Medicaid Advantage Plus Medicaid appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee has up to 60 days from the date of the Contractor's Notice of Action to pursue a Medicare appeal, regardless of the status of the Medicaid Advantage Plus appeal.
  - ii) The Contractor will enclose with the notice described in (i) above the notice of Action and other attachments as may be required by Appendix F.2 (5)(a)(iii). However, the notice of Action need not duplicate information provided in the Organization Determination notice it is attached to.
  - iii) If the Enrollee files an appeal, but fails to select either the Medicare or Medicaid Advantage Plus procedure, the default procedure will be the Medicaid Advantage Plus procedure.

## F.2

### Action Requirements

#### 1. Definitions

- a) Service Authorization Request means a request by an Enrollee or a provider on the Enrollee's behalf, to the Contractor for the provision of a service or for a referral to a non-covered service.
  - i) Prior Authorization Request is a Service Authorization Request by the Enrollee, or a provider on the Enrollee's behalf, for coverage of a new service, whether for a new authorization period or within an existing authorization period, before such service is provided to the Enrollee.
  - ii) Concurrent Review Request is a Service Authorization Request by an Enrollee, or a provider on Enrollee's behalf, for a Medicaid home health care service following an inpatient admission or for continued, extended or an increase in an authorized service than what is currently authorized by the Contractor.
- b) Service Authorization Determination means the Contractor's approval or denial of a Service Authorization Request or an approval of a Service Authorization Request is in an amount, duration, or scope that is less than requested of a Service Authorization Request.
- c) Adverse Determination means a denial of a Service Authorization Request by the Contractor on the basis that the requested service is not Medically Necessary, an approval of a Service Authorization Request in an amount, duration, or scope that is less than requested or a reduction, suspension, or termination of a previously authorized service
- d) An Action means an activity of a Contractor or its subcontractor that results in:
  - i) the denial or limited authorization of a Service Authorization Request, including the type or level of service;
  - ii) the reduction, suspension, or termination of a previously authorized service;
  - iii) the denial, in whole or in part, of payment for a service;
  - iv) failure to provide services in a timely manner as defined by applicable State law and regulation and Section 15 of this Agreement; or
  - v) failure of the Contractor to act within the timeframes for resolution and notification of determinations regarding Complaints, Action Appeals and Complaint Appeals provided in this Appendix.



## **2. General Requirements**

- a) The Contractor's policies and procedures for Service Authorization Determinations and utilization review determinations shall comply with 42 CFR 438, Article 49 of the PHL, and 10 NYCRR Part 98, including but not limited to the following:
  - i) Expedited review of a Service Authorization Request must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function. The Enrollee also may request an expedited review of a Prior Authorization Request or Concurrent Review Request. If the Contractor denies the Enrollee's request for expedited review, the Contractor must notify the Enrollee in writing that the request for the expedited review has been denied, and that the Contractor will handle the request under standard review timeframes, detailing the specifics of those timeframes.
  - ii) Any determination to deny a Service Authorization Request or to authorize a service in an amount, duration, or scope that is less than requested, must be made by a licensed, certified, or registered health care professional. If such Adverse Determination was based on medical necessity, the determination must be made by a clinical peer reviewer as defined by PHL §4900(2)(a).
  - iii) Adverse Determinations, other than those regarding necessity or experimental/investigational services must be made by a licensed, certified or registered health care professional when such determination is based on an assessment of the Enrollee's health status or the appropriateness of the level, quantity or delivery method of care. This requirement applies to Service Authorization Requests including but not limited to: services included in the Benefit Package, referrals and out-of-network services and to determinations denying claims because the services in question are not covered benefit (where coverage is dependent on an assessment of the Enrollee's health status).
  - iv) The Contractor is required to provide notice by phone and in writing to the Enrollee and to the provider of Service Authorization Determinations, whether adverse or not, within the timeframe specified in Section 3 below. Notice to the provider must contain the same information as the Notice of Action for the Enrollee which is identified in Section F.2 (5) of this Appendix.
  - v) The Contractor is required to provide the Enrollee written notice of any Action other than a Service Authorization Determinations within the timeframe specified in Section 4 below.

## **3. Timeframes for Service Authorization Determinations**

- a) For Prior Authorization Requests, the Contractor must make a Service Authorization Determination and notice the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:

- i) In the case of an expedited review, three (3) business days after receipt of the Service Authorization Request; or
  - ii) In all other cases, within three (3) business days of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization request.
- b) For Concurrent Review Requests, the Contractor must make a Service Authorization Determination and notify the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:
  - i) In the case of an expedited review, one (1) business day after receipt of necessary information but no more than three (3) business days after receipt of the Service Authorization Request; or
  - ii) In all other cases, within one (1) business day of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization Request.
  - iii) In the case of a request for Medicaid home health care services following an inpatient admission, one (1) business day after receipt of necessary information; except when the day subsequent to the Service Authorization Request falls on a weekend or holiday, seventy-two (72) hours after receipt of necessary information; but in any event, no more than three (3) business days after receipt of the Service Authorization Request.
- c) Timeframes for Service Authorization Determinations may be extended for up to fourteen (14) days from the date the extension notice is sent by the Contractor, if:
  - i) the Enrollee, the Enrollee's designee, or the Enrollee's provider requests an extension orally or in writing; or
  - ii) The Contractor can demonstrate or substantiate that there is a need for additional information and how the extension is in the Enrollee's best interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified, and must explain in the written notice to the Enrollee how the extension is in the best interest of the Enrollee.
- d) If the Contractor extended its review as provided in paragraph 3(c) above, the Contractor must make a Service Authorization Determination and notify the Enrollee by phone and in writing as fast as the Enrollee's condition requires and within three (3) business days after receipt of necessary information for Prior Authorization

Requests or within one (1) business day after receipt of necessary information for Concurrent Review Requests, but in no event later than the date the extension expires.

#### **4. Timeframes for Notices of Actions Other Than Service Authorizations Determinations**

- a) When the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, it must provide the Enrollee with a written notice at least ten (10) days prior to the intended Action, except:
  - i) the period of advance notice is shortened to five (5) days in cases of confirmed Enrollee fraud; or
  - ii) the Contractor may mail notice not later than date of the Action for the following:
    - A) the death of the Enrollee;
    - B) a signed written statement from the Enrollee requesting service termination or giving information requiring termination or reduction of services (where the Enrollee understands that this must be the result of supplying the information);
    - C) the Enrollee's admission to an institution where the Enrollee is ineligible for further services;
    - D) the Enrollee's address is unknown and mail directed to the Enrollee is returned stating that there is no forwarding address;
    - E) the Enrollee has been accepted for Medicaid services by another jurisdiction; or
    - F) the Enrollee's physician prescribes a change in the level of medical care.
- b) The Contractor must mail written notice to the Enrollee on the date of the Action when the Action is denial of payment, in whole or in part, except as provided in paragraph F.2 6(b) below.
- c) When the Contractor does not reach a determination within the Service Authorization Determination timeframes described above, it is considered an Adverse Determination, and the Contractor must send notice of Action to the Enrollee on the date the timeframes expire.

#### **5. Format and Content of Notices**

- a) The Contractor shall ensure that all notices are in writing, in easily understood language and are accessible to non-English speaking and visually impaired Enrollees.

Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.

- i) Notice to the Enrollee that the Enrollee's request for an expedited review has been denied shall state that the request will be reviewed under standard timeframes, including a description of the timeframes.
- ii) Notice to the Enrollee regarding a Contractor-initiated extension shall include:
  - A) the reason for the extension;
  - B) an explanation of how the delay is in the best interest of the Enrollee;
  - C) any additional information the Contractor requires from any source to make its determination;
  - D) the revised date by which the MCO will make its determination;
  - E) the right of the Enrollee to file a Complaint (as defined in Appendix F.3 of this Agreement) regarding the extension;
  - F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
  - G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
  - H) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints.
- iii) Notice to the Enrollee of an Action shall include:
  - A) the description of the Action the Contractor has taken or intends to take;
  - B) the reasons for the Action, including the clinical rationale, if any;
  - C) the Enrollee's right to file an Action Appeal (as defined in Appendix F.3 of this Agreement) , including:
    - I) The fact that the Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed an Action Appeal.
    - II) The right of the Enrollee to designate a representative to file Action Appeals on his/her behalf;
  - D) the process and timeframe for filing an Action Appeal with the Contractor, including an explanation that an expedited review of the Action Appeal can be

requested if a delay would significantly increase the risk to an Enrollee's health, a toll-free number for filing an oral Action Appeal and a form, if used by the Contractor, for filing a written Action Appeal;

- E) a description of what additional information, if any, must be obtained by the Contractor from any source in order for the Contractor to make an Appeal determination;
- F) the timeframes within which the Action Appeal determination must be made;
- G) the right of the Enrollee to contact the New York State Department of Health with his or her Complaint, including the SDOH's toll-free number for Complaints; and
- H) the notice entitled "Managed Care Action Taken" for denial of benefits or for termination or reduction in benefits, as applicable.
- I) For Actions based on issues of Medical Necessity or an experimental or investigational treatment, the notice of Action shall also include:
  - D) a clear statement that the notice constitutes the initial adverse determination and specific use of the terms "medical necessity" or "experimental/investigational";
  - II) a statement that the specific clinical review criteria relied upon in making the determination is available upon request; and
  - III) a statement that the Enrollee may be eligible for, and the timeframes for filing an External Appeal, including that if so eligible, the Enrollee may request an External Appeal after first filing an expedited Action Appeal with the Contractor and receiving notice that the Contractor upholds its adverse determination, or after filing a standard Action Appeal with the Contractor and receiving the Contractor's final adverse determination, the Enrollee will have forty-five (45) days from receipt of the final adverse determination to request an External Appeal or after the Contractor and the Enrollee agree to waive the internal Action Appeal process, the Enrollee will have forty-five (45) days to request an External Appeal from receipt of written notice of that agreement.
- J) For Actions based on a determination that a request for out-of-network service is not materially different from an alternate service available from a Participating Provider, the notice of Action shall also include:
  - D) notice of the required information for submission when filing an Action Appeal from the MCO's determination as provided for in PHL 4904 (1-a);
  - II) a statement that the Enrollee may be eligible for an External Appeal;

III) a statement that if the denial is upheld on Action Appeal, the Enrollee will have forty-five (45) days from the receipt of the final adverse determination to request an External Appeal;

IV) a statement that if the denial is upheld on an expedited Action Appeal, the Enrollee may request an External Appeal or request a standard Action Appeal; and

V) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have forty-five (45) days to request an External Appeal from receipt of written notice of that agreement.

## **6. Contractor Obligation to Notice**

- a) The Contractor must provide written Notice of Action to Enrollees and providers in accordance with the requirements of this Appendix, including, but not limited to, the following circumstances (except as provided for in paragraph 6(b) below):
- i) the Contractor makes a coverage determination or denies a request for a referral, regardless of whether the Enrollee has received the benefit;
  - ii) the Contractor determines that a service does not have appropriate authorization and the Contractor will not pay the claim;
  - iii) the Contractor denies a claim for services provided by a Non-Participating Provider for any reason;
  - iv) the Contractor denies a claim or service due to medical necessity;
  - v) the Contractor rejects a claim or denies payment due to a late claim submission;
  - vi) the Contractor denies a claim because it has determined that the Enrollee was not eligible for Medicaid Advantage Plus coverage on the date of service;
  - vii) the Contractor denies a claim for service rendered by a Participating Provider due to lack of a referral;
  - viii) the Contractor denies a claim because it has determined it is not the appropriate payor; or
  - ix) the Contractor denies a claim due to a Participating Provider billing for Benefit Package services not included in the Provider Agreement between the Contractor and the Participating Provider.

- b) The Contractor is not required to provide written Notice of Action to Enrollees in the following circumstances:
- i) When there is a prepaid capitation arrangement with a Participating Provider and the Participating Provider submits a fee-for-service claim to the Contractor for a service that falls within the capitation payment;
  - ii) if a Participating Provider of the Contractor itemizes or “unbundles” a claim for services encompassed by a previously negotiated global fee arrangement;
  - iii) if a duplicate claim is submitted by the Enrollee or a Participating Provider for which the Contractor will not make payment, no notice is required, provided an initial notice has been issued;
  - iv) if the claim is for a service that is carved-out of the Benefit Package and is provided to an Enrollee through Medicaid fee-for-service, however, the Contractor should notify the provider to submit the claim to Medicaid;
  - v) if the Contractor makes a coding adjustment to a claim (up-coding or down-coding) and its Provider Agreement with the Participating Provider includes a provision allowing the Contractor to make such adjustments;
  - vi) if the Contractor has paid the negotiated amount reflected in the Provider Agreement with a Participating Provider for the services provided to the Enrollee and denies the Participating Provider’s request for additional payment; or
  - vii) if the Contractor has not yet adjudicated the claim. If the Contractor has pended the claim while requesting additional information, a notice is not required until the coverage determination has been made.

## **F.3**

### **Medicaid Advantage Plus Grievance System Requirements**

#### **1. Definitions**

- a) A Grievance System means the Contractor's Medicaid Advantage Plus Complaint and Appeal process, and includes a Complaint and Complaint Appeal process, a process to appeal Actions, and access to the State's fair hearing system.
- b) For the purposes of this Agreement, a Complaint means an Enrollee's expression of dissatisfaction with any aspect of his or her care other than an Action. A "Complaint" means the same as a "grievance" as defined by 42 CFR 438.400 (b).
- c) An Action Appeal means a request for a review of an Action.
- d) A Complaint Appeal means a request for a review of a Complaint determination.
- e) An Inquiry means a written or verbal question or request for information posed to the Contractor with regard to such issues as benefits, contracts, and organization rules. Neither Enrollee Complaints nor disagreements with Contractor determinations are Inquiries.

#### **2. Grievance System – General Requirements**

- a) The Contractor shall describe its Grievance System in the Member Handbook, and it must be accessible to non-English speaking, visually, and hearing impaired Enrollees. The handbook shall comply with The Member Handbook Guidelines (Appendix E) of this Agreement.
- b) The Contractor will provide Enrollees with any reasonable assistance in completing forms and other procedural steps for filing a Complaint, Complaint Appeal or Action Appeal, including, but not limited to, providing interpreter services and toll-free numbers with TTY/TDD and interpreter capability.
- c) The Enrollee may designate a representative to file Complaints, Complaint Appeals and Action Appeals on his/her behalf.
- d) The Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed a Complaint, Complaint Appeal or Action Appeal.
- e) The Contractor's procedures for accepting Complaints, Complaint Appeals and Action Appeals shall include:
  - i) toll-free telephone number;



- ii) designated staff to receive calls;
- iii) “live” phone coverage at least 40 hours a week during normal business hours, and
- iv) a mechanism to receive after hours calls, including either:
  - A) a telephone system available to take calls and a plan to respond to all such calls no later than on the next business day after the calls were recorded; or
  - B) a mechanism to have available on a twenty-four (24) hour, seven (7) day a week basis designated staff to accept telephone Complaints, whenever a delay would significantly increase the risk to an Enrollee’s health.
- f) The Contractor must ensure that personnel making determinations regarding Complaints, Complaint Appeals and Action Appeals were not involved in previous levels of review or decision-making. If any of the following applies, determinations must be made by qualified clinical personnel as specified in this Appendix:
  - i) A denial of an Action Appeal based on lack of medical necessity.
  - ii) A Complaint regarding denial of expedited resolution of an Action Appeal.
  - iii) A Complaint, Complaint Appeal, or Action Appeal that involves clinical issues.

### **3. Action Appeals Process**

- a) The Contractor’s Action Appeals process shall indicate the following regarding resolution of Appeals of an Action:
  - i) The Enrollee, or his or her designee, will have no less than forty-five (45) days from the date of the notice of Action to file an Action Appeal. An Enrollee filing an Action Appeal within ten (10) days of the notice of Action or by the intended date of an Action, whichever is later, that involves the reduction, suspension, or termination of previously approved services may request “aid continuing” in accordance with Section 24.4 of this Agreement.
  - ii) The Enrollee may file a written Action Appeal or an oral Action Appeal. Oral Action Appeals must be followed by a written Action Appeal. The Contractor may provide a written summary of an oral Action Appeal to the Enrollee (with the acknowledgement or separately) for the Enrollee to review and, modify if needed, and return to the Contractor. If the Enrollee or provider requests expedited resolution of the Action Appeal, the oral Action Appeal does not need to be confirmed in writing. The date of the oral filing of the Action Appeal will be the date of the Action Appeal for the purposes of the timeframes for resolution of Action Appeals. Action Appeals resulting from a Concurrent Review must be handled as an expedited Action Appeal.

- iii) The Contractor must send a written acknowledgement of the Action Appeal, including the name, address and telephone number of the individual or department handling the Action Appeal, within fifteen (15) days of receipt. If a determination is reached before the written acknowledgement is sent, the Contractor may include the written acknowledgement with the notice of Action Appeal determination (one notice).
- iv) The Contractor must provide the Enrollee reasonable opportunity to present evidence, and allegations of fact or law, in person as well as in writing. The Contractor must inform the Enrollee of the limited time to present such evidence in the case of an expedited Action Appeal. The Contractor must allow the Enrollee or his or her designee, both before and during the Action Appeals process, to examine the Enrollee's case file, including medical records and any other documents and records considered during the Action Appeals process. The Contractor will consider the Enrollee, his or her designee, or legal estate representative of a deceased Enrollee a party to the Action Appeal.
- v) The Contractor must have a process for handling expedited Action Appeals. Expedited resolution of the Action Appeal must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function. The Enrollee may request an expedited review of an Action Appeal. The Contract must agree to expedite the Appeal if the Appeal was the result of a denial of concurrent Service Authorization request. If the Contractor denies the Enrollee's request for an expedited review, the Contractor must handle the request under standard Action Appeal resolution timeframes. The Contractor must make reasonable efforts to provide prompt oral notice to the Enrollee of the determination to deny the Enrollee's request for expedited review and send written notice as provided by paragraph 5 a) i) below to the Enrollee within two (2) days of this determination and indicate in the notice that the Contractor will be handling the request under standard Action Appeal timeframes.
- vi) The Contractor must ensure that punitive action is not taken against a provider who either requests an expedited resolution or supports an Enrollee's Appeal.
- vii) Action Appeals of clinical matters must be decided by personnel qualified to review the Action Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical peer reviewer, as defined by PHL §4900(2)(a). Action Appeals of non-clinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original determination.

#### **4. Timeframes for Resolution of Action Appeals**

- a) The Contractor's Action Appeals process shall indicate the following specific timeframes regarding Action Appeal resolution:

- i) The Contractor will resolve Action Appeals as fast as the Enrollee's condition requires, and no later than thirty (30) days from the date of the receipt of the Action Appeal.
- ii) The Contractor will resolve expedited Action Appeals as fast as the Enrollee's condition requires, within two (2) business days of receipt of necessary information and no later than three (3) business days of the date of the receipt of the Action Appeal.
- iii) Timeframes for Action Appeal resolution, in either (i) or (ii) above, may be extended for up to fourteen (14) days if:
  - A) the Enrollee, his or her designee, or the provider requests an extension orally or in writing; or
  - B) the Contractor can demonstrate or substantiate that there is a need for additional information and the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified.
  - C) The Contractor must inform the Enrollee in writing if it will be taking an extension and how the extension is in the best interest of the Enrollee.
- iv) The Contractor will make a reasonable effort to provide oral notice to the Enrollee, his or her designee, and the provider where appropriate, for expedited Action Appeals at the time the Action Appeal determination is made.
- v) The Contractor must send written notice to the Enrollee, his or her designee, and the provider where appropriate, within two (2) business days of the Action Appeal determination.

## **5. Action Appeal Notices**

- a) The Contractor shall ensure that all notices are in writing and in easily understood language and are accessible to non-English speaking and visually impaired Enrollees. Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.
  - i) Notice to the Enrollee that the Enrollee's request for an expedited Action Appeal has been denied shall include that the request will be reviewed under standard Action Appeal timeframes, including a description of the timeframes. This notice may be combined with the acknowledgement.
  - ii) Notice to the Enrollee regarding an Contractor-initiated extension shall include:
    - A) the reason for the extension;
    - B) an explanation of how the delay is in the best interest of the Enrollee;

- C) any additional information the Contractor requires from any source to make its determination;
  - D) the revised date by which the MCO will make its determination;
  - E) the right of the Enrollee to file a Complaint regarding the extension;
  - F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
  - G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
  - H) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints.
- iii) Notice to the Enrollee of Action Appeal Determination shall include:
- A) Date the Action Appeal was filed and a summary of the Action Appeal;
  - B) Date the Action Appeal process was completed;
  - C) the results and the reasons for the determination, including the clinical rationale, if any;
  - D) If the determination was not in favor of the Enrollee, a description of Enrollee's fair hearing rights, if applicable; including the appropriate Fair Hearing notice;
  - E) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints; and
  - F) For Action Appeals involving Medical Necessity or an experimental or investigational treatment, the notice must also include:
    - I) a clear statement that the notice constitutes the final adverse determination and specifically use the terms "medical necessity" or "experimental/investigational";
    - II) the Enrollee's insurance coverage type;
    - III) the procedure/service in question, and if available and applicable the name of the provider and developer/manufacturer of the health care service;

IV) statement that the Enrollee is eligible to file an External Appeal and the timeframe for filing, and if the Action Appeal was expedited, a statement that the Enrollee may choose to file a standard Action Appeal with the Contractor or file an External Appeal;

V) a copy of the “Standard Description and Instructions for Health Care Consumers to Request an External Appeal” and the External Appeal application form;

VI) the Contractor’s contact person and telephone number; and

VII) the contact person, telephone number, company name and full address of the utilization review agent, if the determination was made by the agent.

## **6. Complaint Process**

a) The Contractor’ Complaint process shall include the following regarding the handling of Enrollee Complaints:

i) The Enrollee, or his or her designee, may file a Complaint expressing dissatisfaction with any aspect of his or her care other than an Action with the Contractor orally or in writing. The Contractor may have requirements for accepting written Complaints either by letter or Contractor supplied form. The Contractor cannot require an Enrollee to file a Complaint in writing.

ii) The Contractor must provide written acknowledgment of any Complaint not immediately resolved, including the name, address and telephone number of the individual or department handling the Complaint, within fifteen (15) business days of receipt of the Complaint. The acknowledgement must identify any additional information required by the Contractor from any source to make a determination. If a Complaint determination is made before the written acknowledgement is sent, the Contractor may include the acknowledgement with the notice of the determination (one notice).

iii) Complaints shall be reviewed by one or more qualified personnel.

iv) Complaints pertaining to clinical matters shall be reviewed by one or more licensed, certified or registered health care professionals in addition to whichever non-clinical personnel the Contractor designates.

## **7. Timeframes for Complaint Resolution by the Contractor**

a) The Contractor’s Complaint process shall indicate the following specific timeframes regarding Complaint resolution:

- i) If the Contractor immediately resolves an oral Complaint to the Enrollee's satisfaction, that Complaint may be considered resolved without any additional written notification to the Enrollee. Such Complaints must be logged by the Contractor and report on a quarterly basis to SDOH in accordance with Section 18 of this Agreement.
  - ii) Whenever a delay would significantly increase the risk to an Enrollee's health, Complaints shall be resolved within forty-eight (48) hours after receipt of all necessary information and no more than seven (7) days from the receipt of the Complaint.
  - iii) All other Complaints shall be resolved within forty-five (45) days after the receipt of all necessary information and no more than sixty (60) days from receipt of the Complaint. The Contractor shall maintain reports of Complaints unresolved after forty-five (45) days in accordance with Section 18 of this Agreement.
- b) Timeframes for Complaint resolution may be extended for up to fourteen (14) days from the date the extension notice is sent by the Contractor, if:
- i) the Enrollee, the Enrollee's designee, or the Enrollee's provider requests an extension orally or in writing; or
  - ii) The Contractor can demonstrate or substantiate that there is a need for additional information and how the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified, and must explain in the written notice to the Enrollee how the extension is in the best interest of the Enrollee.
  - iii) If the Contractor extended its review as provided in paragraph 7(b) above, the Contractor must resolve the Complaint and notice the Enrollee by phone and in writing as fast as the Enrollee's condition requires and within three (3) business days of its decision, but in no event later than the date the extension expires.

## **8. Complaint Determination Notices**

- a) The Contractor's procedures regarding the resolution of Enrollee Complaints shall include the following:
  - i) Complaint Determinations by the Contractor shall be made in writing to the Enrollee or his/her designee (except as identified in subsection (7)(a) (i) above) and include:
    - A) the detailed reasons for the determination;
    - B) in cases where the determination has a clinical basis, the clinical rationale for the determination;

- C) the procedures for the filing of an appeal of the determination, including a form, if used by the Contractor, for the filing of such a Complaint Appeal; and notice of the right of the Enrollee to contact the State Department of Health regarding his or her Complaint, including SDOH's toll-free number for Complaints.
- ii) If the Contractor was unable to make a Complaint determination because insufficient information was presented or available to reach a determination, the Contractor will send a written statement that a determination could not be made to the Enrollee on the date the allowable time to resolve the Complaint has expired.
- iii) In cases where delay would significantly increase the risk to an Enrollee's health, the Contractor shall provide notice of a determination by telephone directly to the Enrollee or to the Enrollee's designee, or when no phone is available, some other method of communication, with written notice to follow within three (3) business days.

## **9. Complaint Appeals**

The Contractor's procedures regarding Enrollee Complaint Appeals shall include the following:

- a) The Enrollee or designee has sixty (60) business days after receipt of the notice of the Complaint determination to file a written Complaint Appeal. Complaint Appeals may be submitted by letter or by a form provided by the Contractor.
- b) Within fifteen (15) business days of receipt of the Complaint Appeal, the Contractor shall provide written acknowledgment of the Complaint Appeal, including the name, address and telephone number of the individual designated to respond to the Appeal. The Contractor shall indicate what additional information, if any, must be provided for the Contractor to render a determination.
- c) Complaint Appeals of clinical matters must be decided by personnel qualified to review the Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical peer reviewer, as defined by PHL §4900(2)(a).
- d) Complaint Appeals of non-clinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original Complaint determination.
- e) Complaint Appeals shall be decided and notification provided to the Enrollee no more than:
  - i) two (2) business days after the receipt of all necessary information when a delay would significantly increase the risk to an Enrollee's health; or

- ii) thirty (30) business days after the receipt of all necessary information in all other instances.
- f) The notice of the Contractor's Complaint Appeal determination shall include:
  - i) the detailed reasons for the determination;
  - ii) the clinical rationale for the determination in cases where the determination has a clinical basis;
  - iii) the notice shall also inform the Enrollee of his/her option to also contact the State Department of Health with his/her Complaint, including the SDOH's toll-free number for Complaints;
  - iv) instructions for any further Appeal, if applicable.

## **10. Records**

The Contractor shall maintain a file on each Complaint, Action Appeal and Complaint Appeal. These records shall be readily available for review by the SDOH, upon request. The file shall include:

- a) date the Complaint was filed;
- b) copy of the Complaint, if written;
- c) date of receipt of and copy of the Enrollee's written confirmation, if any;
- d) log of Complaint determination including the date of the determination and the titles of the personnel and credentials of clinical personnel who reviewed the Complaint;
- e) date and copy of the Enrollee's Action Appeal or Complaint Appeal;
- f) Enrollee or provider requests for expedited Action Appeals and Complaint Appeals and the Contractor's determination;
- g) necessary documentation to support any extensions;
- h) determination and date of determination of the Action Appeals and Complaint Appeals;
- i) the titles and credentials of clinical staff who reviewed the Action Appeals and Complaint Appeals; and
- j) Complaints unresolved for greater than forty-five (45) days.



# **APPENDIX G**

**RESERVED**

# **APPENDIX H**

## **New York State Department of Health Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments**

# **SDOH Guidelines**

## **For the Processing of Medicaid Advantage Plus Enrollments and Disenrollments**

### **1. General**

The Contractor's Enrollment and Disenrollment procedures for the Medicaid Advantage Plus Product shall be consistent with these requirements, except to allow LDSS, or entity designated by the State, and the Contractor flexibility in developing processes that will meet the needs of both parties, the SDOH may allow material modifications to timeframes and some procedures, subject to SDOH prior written approval before their implementation. Where an Enrollment Broker exists, the Enrollment Broker may be responsible for some or all of the LDSS responsibilities.

### **2. Enrollment Policy**

- A. Contractor shall comply with enrollment procedures developed by the Contractor and the LDSS or entity designated by the State, and approved by the Department. Such written procedures shall address all aspects of application processing, consistent with the requirements of 4403-f of Public Health Law and shall contain the enrollment forms and other materials to be used by the Contractor. The Contractor will use a Department approved enrollment agreement or the standardized enrollment agreement developed by the Department, to transmit enrollment information to the LDSS, or entity designated by the State, on a timely basis. The Contractor agrees to submit any proposed material revisions to the approved enrollment procedures for Department approval prior to implementation of revised procedures.
- B. Enrollments will only be processed using the following timeframes if the Medicaid eligibility of a potential enrollee has been established and when Medicaid recertification is not required within 30 days of the effective date of enrollment.
- C. If the enrollment application lacks information related to Medicaid eligibility, and that lack of information would preclude appropriate processing of the enrollment in the Welfare Management System (WMS) or eMedNY, the effective date of enrollment is not required to meet the new processing review timeframes. The LDSS or entity designated by the State, may require additional information or clarification from the Contractor in this circumstance.
- D. Plans are encouraged to submit completed enrollment applications on a weekly basis rather than "holding" applications until the 20<sup>th</sup> day of the month.
- E. The Contractor is required to submit the following enrollment application information to the LDSS:

- i. Enrollee agreement;
- ii. transmittal sheet(s) with any information required by the LDSS or entity designated by the State, to effect the enrollment.

The LDSS or entity designated by the State, may require that the plan also submit evidence of Medicaid eligibility in a form to be approved by the SDOH.

- F. The LDSS or entity designated by the State, is responsible for processing enrollment applications until the last day of the month preceding the Effective Date of Enrollment, to the extent possible.
- G. If the LDSS or entity designated by the State, determines that the enrollment application is incomplete, it may delay the enrollment to secure a complete enrollment application from the Contractor.
- H. The Contractor shall maintain adequate documentation to support the enrollment which is subject to audit. Post enrollment audits will be conducted on a sample of applications by the Department.
- I. If the Contractor is proposing to deny enrollment in the plan, the Contractor must submit to the LDSS or entity designated by the State, to make a determination :
  - i. The Semi Annual Assessment of Member or its successor instrument
  - ii. Transmittal sheet with any information required by the LDSS or entity designated by the State, to substantiate the denial of enrollment
- J. Any disagreement between the Contractor and the LDSS or entity designated by the State, about the individual's eligibility will be resolved using the LDSS or entity designated by the State /Contractor Dispute Resolution process approved by SDOH.
- K. If, based on the outcome of the dispute resolution, the enrollee is not found to meet the eligibility criteria for enrollment, the LDSS or entity designated by the State, must notify the Contractor in writing that it will proceed with the member's disenrollment.
- L. The LDSS or entity designated by the State, will notify the enrollee of the district's intent to disenroll the member, based on the member's failure to meet the enrollment eligibility criteria. The notice will include the enrollee's right to request a Fair Hearing with aid continuing.
- M. The Contractor must continue to provide and arrange covered services until the effective date of disenrollment. The Department will continue to pay capitation fees for an enrollee until the effective date of disenrollment.

- N. Prior to the enrollee's disenrollment, the Contractor will assist the enrollee by referring the enrollee, and by making their care management record and other enrollee service records available as appropriate to health care providers and/or programs.

### **3. SDOH Responsibilities**

- A. The SDOH is responsible for monitoring Local District program activities and providing technical assistance to the LDSS and the Contractor to ensure compliance with the State's policies and procedures.
- B. SDOH reviews and approves proposed Enrollment materials prior to the Contractor publishing and disseminating or otherwise using the materials.

### **4. LDSS Responsibilities:**

- A. The LDSS or entity designated by the State has the primary responsibility for processing Medicaid Advantage Plus enrollments.
- B. Each LDSS determines Medicaid eligibility. To the extent practicable, the LDSS or entity designated by the State, will follow up with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage Plus Product eligibility, including the exclusion status of a current Enrollee. The LDSS or entity designated by the State, must conduct timely review and take appropriate action when the Contractor notifies the LDSS or entity designated by the State of the existence of duplicate Client Identification Numbers (CINs).
- C. Only the LDSS may determine Enrollee spenddown and/or Net Available Monthly Income (NAMI) surplus amounts and will notify the plan of the amount. The Contractor's inability to collect funds from Enrollees will not change the plan's spenddown or NAMI adjustment.
- D. The LDSS or entity designated by the State is responsible for notifying the Contractor about the status of enrollment applications that are accepted, denied or pended. The LDSS or entity designated by the State, will notify the Contractor of the denial of any Enrollment applications, including enrollment denials due to the existence of a duplicate Client Identification Number (CIN) for an Enrollee already enrolled in an MCO.
- E. The LDSS or entity designated by the State, is responsible for entering individual enrollment form data and transmitting that data to the State's Prepaid Capitation Plan (PCP) Subsystem. The transfer of enrollment information may be accomplished by any of the following:

- i. LDSS or entity designated by the State, directly enters data into PCP Subsystem; or
  - ii. LDSS or entity designated by the State, or Contractor submits a tape to the State, to be edited and entered into PCP Subsystem; or
  - iii. LDSS or entity designated by the State, electronically transfers data via a dedicated line, from eMedNY to the PCP Subsystem.
- H. Extensive use of the secondary roster will be utilized to coordinate the Effective Dates of Enrollment for Medicare and Medicaid Advantage Plus.
- I. The LDSS or entity designated by the State, is responsible for re-enrolling an Enrollee who is disenrolled from the Contractor's Medicaid Advantage Plus Product due to loss of Medicaid eligibility, who regains eligibility within three months, in the Contractor's Medicaid Advantage Plus Product, provided that the individual remains enrolled in the Contractor's Medicare Advantage Product.
- J. The LDSS or entity designated by the State is responsible for sending the following notices to the Applicant:
  - i. Enrollment Confirmation Notice: This notice indicates the Effective Date of Enrollment, the name of the Medicaid Advantage Plus Product and the individual who is being enrolled. This notice must also include a statement advising the individual that if his/her Medicare Advantage enrollment is denied by CMS, the individual's Medicaid Advantage Plus Enrollment will be voided retroactively back to the Effective Date of Enrollment. In such instances, the individual may be responsible for the cost of any Medicaid Advantage Plus Benefit rendered during the retroactive period if the benefit was provided by a non-Medicaid participating provider.
  - ii. Notice of Denial of Enrollment: This notice is used when an individual has been determined by LDSS or entity designated by the State to be ineligible for enrollment into a Medicaid Advantage Plus Product. This notice must include fair hearing rights.

## 5. Contractor Responsibilities:

- A. The Contractor, using the patient assessment instrument specified by SDOH, will evaluate all Applicants to assess:
- i. their eligibility for nursing home level of care at the time of enrollment;
  - ii. that they are capable at the time of enrollment, of returning to or remaining in their home and/or community without jeopardy to their health and/or safety, based upon criteria provided by SDOH; and
  - iii. that they are expected to require at least one of the following services for more than 120 days from the effective date of enrollment:
    - nursing services in the home;
    - therapies in the home;
    - home health aide services;
    - personal care services in the home;
    - adult day health care;
    - private duty nursing; or
    - Consumer Directed Personal Care Services
- B. The potential that an Applicant may require acute hospital inpatient services or nursing home placement during such 120 day period shall not be taken into consideration by the Contractor when assessing an Applicant's eligibility for enrollment.
- C. If the Contractor operates in an approved service area which encompasses more than one local department of social services (LDSS), and the Contractor has knowledge that an Enrollee proposes to change residence from one local social services district to another within the Contractor's approved service area, the Contractor must notify the original LDSS or entity designated by the State, of the pending move.
- C. Applicant may withdraw an application or enrollment agreement prior to the effective date of enrollment by indicating his or her wishes orally or in writing. All withdrawals must be acknowledged by the Contractor to the Applicant in writing.
- D. If the Contractor meets face-to-face with an Applicant to discuss enrollment, and the Applicant chooses not to enroll, the Contractor must send a written notice to the Applicant confirming non-enrollment.
- E. The Contractor may find that the Applicant does not meet the enrollment criteria identified in Section 5.1 of this Agreement and may advise the Applicant of such. If the Applicant wants to pursue enrollment, despite being notified of the Contractor's finding, the Contractor must transmit the application to the LDSS or entity designated by the State, and notify the Applicant that the Contractor will recommend denial of enrollment if the Applicant does not choose to withdraw his or her application. Only the LDSS or entity designated by the State, may deny enrollment.

- F. The Contractor will notify enrollment referral sources, as appropriate, if the Applicant doesn't enroll.
- G. The Contractor shall comply with enrollment procedures developed by the Contractor and the LDSS or entity designated by the State, and approved by the Department. Such written procedures shall address all aspects of application processing and shall contain the enrollment forms to be used by the Contractor. The Contractor agrees to submit any proposed material revisions to the approved enrollment procedures in writing for SDOH approval prior to the revised procedures becoming effective.
- H. The Contractor is responsible for obtaining documentation of Medicare A and B coverage prior to sending the Enrollment transaction to the LDSS or entity designated by the State, for processing; the documentation must accompany the Enrollment form to the LDSS or entity designated by the State. Acceptable documentation includes: a current Medicare card or other documentation acceptable to CMS or received by the Contractor from interaction with CMS' data systems.
- I. The Contractor must report any changes that affect or may affect the eligibility status of its Enrollees to the LDSS or entity designated by the State, within five (5) business days of such information becoming known to the Contractor. This includes, but is not limited to, address changes, incarceration, death, third party insurance other than Medicare, Disenrollment from the Contractor's Medicare Advantage Product, exclusion status of enrolled members, etc.
- J. If an Enrollee's Enrollment in the Contractor's Medicare Advantage Product is rejected by CMS, the Contractor must notify the LDSS or entity designated by the State, within five (5) business days of learning of CMS' rejection of the Enrollment. In such instances, the LDSS or entity designated by the State, shall delete the Enrollee's Enrollment in the Contractor's Medicaid Advantage Plus Plan.
- K. The Contractor shall advise potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or have an existing relationship with, that such medical services providers are Participating Providers and are available to serve the Prospective Enrollee.
- L. The Contractor shall accept all Enrollments as ordered by the Office of Temporary and Disability Assistance's Office of Administrative Hearings due to fair hearing requests or decisions.
- M. The Contractor, within five (5) business days of identifying cases where a person may be enrolled in the Contractor's Medicaid Advantage Plus Plan under more than one Client Identification Number (CIN), or has knowledge of an Enrollee with more than one active CIN, must convey that information in writing to the LDSS or entity designated by the State,.



## 6. Newborn Medicaid Eligibility

### A. SDOH Responsibilities:

- i) The SDOH will update WMS with information on the newborn received from hospitals or birthing centers, consistent with the requirements of Section 366-g of the Social Services Law as amended by Chapter 412 of the Laws of 1999.
- ii) Upon notification of the birth by the hospital or birthing center, the SDOH will update WMS with the demographic data for the newborn generating appropriate Medicaid coverage.

### B. LDSS Responsibilities:

- i) The LDSS is responsible for granting Medicaid eligibility for newborns for one (1) year if born to a woman eligible for and receiving MA assistance on the date of birth. **(Social Services Law Section 366 (4) (1))**
- ii) The LDSS is responsible for adding eligible unborns to all WMS cases that include a pregnant woman as soon as the pregnancy is medically verified. **(NYS DSS Administrative Directive 85 ADM-33)**
- iii) In the event that the LDSS learns of an Enrollee's pregnancy prior to the Contractor, the LDSS is responsible for establishing Medicaid eligibility and enrolling the unborn into Medicaid managed care in cases where an enrollment form is received.
- iv) When a newborn is enrolled in managed care, the LDSS is responsible for sending an Enrollment Confirmation Notice to inform the mother of the Effective Date of Enrollment, which is the first (1<sup>st</sup>) day of the month of birth, and the plan in which the newborn is enrolled.
- v) The LDSS may develop a transmittal form to be used for unborn/newborn notification between the Contractor and the LDSS.

### C. Contractor Responsibilities:

- i) The Contractor must notify the LDSS in writing of any Enrollee that is pregnant within thirty (30) days of knowledge of the pregnancy. Notifications should be transmitted to the LDSS at least monthly. The notifications should contain the pregnant woman's name, Client ID Number (CIN), and the expected date of confinement (EDC).
- ii) Upon the newborn's birth, the Contractor must send verifications of infant's demographic data to the LDSS, within five (5) days after knowledge of the birth. The demographic data must include: the mother's name and CIN, the

newborn's name and CIN (if newborn has a CIN), gender and the date of birth.

**7. Roster Reconciliation:**

A. All Enrollments are effective the first of the month.

B. SDOH Responsibilities:

- i. The SDOH maintains both the PCP subsystem Enrollment files and the WMS eligibility files, using data input by the LDSS or entity designated by the State. SDOH uses data contained in both these files to generate the Roster.
- ii. SDOH shall send monthly to the Contractor and LDSS or entity designated by the State, (according to a schedule established by SDOH) a complete list of all Enrollees for which the Contractor is expected to assume medical risk beginning on the 1<sup>st</sup> day of the following month (First Monthly Roster). Notification to the Contractor and LDSS or entity designated by the State, will be accomplished via paper transmission, magnetic media, or the HPN.
- iii. SDOH shall send the Contractor and LDSS or entity designated by the State, monthly, at the time of the first monthly roster production, a Disenrollment Report listing those Enrollees from the previous month's roster who were disenrolled, transferred to another MCO, or whose Enrollments were deleted from the file. Notification to the Contractor and LDSS or entity designated by the State, will be accomplished via paper transmission, magnetic media, or the HCS.
- iv. The SDOH shall also forward an error report as necessary to the Contractor and LDSS or entity designated by the State.
- v. On the first weekend after the first day of the month following the generation of the first Roster, SDOH shall send the Contractor and LDSS or entity designated by the State, a second Roster which contains any additional Enrollees that the LDSS or entity designated by the State, has added for Enrollment for the current month. The SDOH will also include any additions to the error report that have occurred since the initial error report was generated. The Contractor must accept this second roster information as an official adjustment to the first roster.

C. LDSS Responsibilities:

- i. The LDSS or entity designated by the State, is responsible for notifying the Contractor electronically or in writing of changes in the First Roster and error report, no later than the end of the month. This includes, but is not limited to, new Enrollees whose Enrollments in Medicaid Advantage Plus were processed subsequent to the pull-down date but prior to the Effective Date of Enrollment. (Note: To the extent practicable the date specified must allow for timely notice to Enrollees regarding their

Enrollment status. The Contractor and the LDSS or entity designated by the State, may develop protocols for the purpose of resolving Roster discrepancies that remain unresolved beyond the end of the month).

- ii. Enrollment and eligibility issues are reconciled by the LDSS or entity designated by the State, to the extent possible, through manual adjustments to the PCP subsystem Enrollment and WMS eligibility files, if appropriate.

#### **D. Contractor Responsibilities:**

- i. The Contractor is at risk for providing Benefit Package services for those Enrollees listed on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters for the month in which the 2<sup>nd</sup> Roster is generated. Contractor is not at risk for providing services to Enrollees who appear on the monthly Disenrollment report.
- ii. The Contractor must submit claims to the State's Fiscal Agent for all Eligible Persons that are on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters, adjusted to add Eligible Persons enrolled by the LDSS or entity designated by the State, after Roster production and to remove individuals disenrolled by LDSS or entity designated by the State, after Roster production (as notified to the Contractor). In the cases of retroactive Disenrollments, the Contractor is responsible for submitting an adjustment to void any previously paid premiums for the period of retroactive Disenrollment, where the Contractor was not at risk for the provision of Benefit Package services. Payment of sub-capitation does not constitute "provision of Benefit Package services."

### **8. Disenrollment:**

#### **A. LDSS Responsibilities:**

- i. Enrollees may request to disenroll from the Contractor's Medicaid Advantage Plus Product at any time for any reason, orally or in writing. A Disenrollment request may be made by the Enrollee to the LDSS or entity designated by the State, or the Contractor.
- ii. Medicaid Advantage Plus plans and the LDSS or entity designated by the State, must use State-approved Disenrollment forms.
- iii. The LDSS or entity designated by the State, is responsible for processing routine Disenrollment requests to take effect on the first (1<sup>st</sup>) day of the following month to the extent possible. In no event shall the Effective Date of Disenrollment be later than the first (1<sup>st</sup>) day of the second month after the month in which an Enrollee requests a Disenrollment.
- iv. The LDSS or entity designated by the State, is responsible for disenrolling Enrollees automatically upon death, Disenrollment from the Contractor's Medicare Advantage Product, or loss of Medicaid eligibility. All such Disenrollments will be effective at

the end of the month in which the death, Effective Date of Disenrollment from the Contractor's Medicare Advantage Product, or loss of eligibility occurs.

- v. The LDSS or entity designated by the State, is responsible for promptly disenrolling an Enrollee whose Medicaid eligibility or status changes such that he/she is deemed by the LDSS to no longer be eligible for Medicaid Advantage Plus enrollment. The LDSS is responsible for providing Enrollees with a notice of their right to request a fair hearing.
- vi. The LDSS or entity designated by the State, is responsible for ensuring that Retroactive Disenrollments are used only when absolutely necessary. Circumstances warranting a retroactive Disenrollment are rare and include when an individual is deemed to have been non-consensually enrolled in the Contractor's Medicaid Advantage Plus Product, is enrolled when ineligible for Enrollment, or when an Enrollee enters or resides in an entity or program identified in Section 5.1 of this Agreement under circumstances which render the individual ineligible; is incarcerated; is retroactively disenrolled from the Contractor's Medicare Advantage Product; or dies. Payment of subcapitation does not constitute "provision of Benefit Package services." The LDSS or entity designated by the State is responsible for notifying the Contractor of the retroactive disenrollment prior to the action. The LDSS or entity designated by the State is responsible for finding out if the Contractor has made payments to providers on behalf of the Enrollee prior to Disenrollment. After this information is obtained, the LDSS or entity designated by the State, and Contractor will agree on a retroactive Disenrollment or prospective Disenrollment date. Notwithstanding the foregoing, the SDOH always has the right to recover Medicaid Advantage Plus premiums paid for persons who have concurrent enrollment in one or more Medicaid Advantage Plus products under more than one Client Identification Number (CIN).
- vii. In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS or entity designated by the State, is responsible for sending notice to the Contractor at the time of Disenrollment, of the Contractor's responsibility to submit to the SDOH's Fiscal Agent voided premium claims for any full months of retroactive Disenrollment. Notwithstanding the foregoing, the SDOH always has the right to recover the MCO premiums paid for person who have concurrent enrollment in one or more MCO products under more than one Client Identification Number (CIN). Failure by the LDSS or entity designated by the State, to so notify the Contractor does not affect the right of the SDOH to recover the premium payment as authorized by Section 3.6 of this Agreement or for the State Attorney General to bring legal action to recover any overpayment.
- viii. Generally the effective dates of Disenrollment are prospective. Effective dates for other than routine Disenrollments are described below:
  - a. Death of Enrollee - Effective Date of Disenrollment is the first day of the month after death.

- b. Incarceration – Effective date of disenrollment is the first day of the month of incarceration (Note: the Contactor is at risk for covered services only to the date of incarceration and is entitled to capitation payments for the entire month in which the incarceration occurs.
  - c. Non-consensual Enrollment – Effective date of disenrollment is the first day of the month of Enrollment.
  - d. Enrollee moved outside of the District/County of Fiscal Responsibility – Effective date of disenrollment is the first day of the month after the update of the system with the new address. In counties outside of New York City, the LDSS or entity designated by the State, should work together to ensure continuity of care through the Contractor if the Contractor’s service area includes the county to which the Enrollee has moved and the Enrollee, with continuous eligibility, wishes to stay enrolled in the Contractor’s plan. In New York City, Enrollees who move out of the Contractor’s Service Area, but not outside of the City of New York (e.g., move from one borough to another), will not be involuntarily disenrolled, but must request a Disenrollment or transfer. These Disenrollments will be performed on a routine basis unless there is an urgent medical need to expedite the Disenrollment.
  - e. An Enrollee with more than one Client Identification Number (CIN) is enrolled in the Contractor’s Medicaid Advantage Plus Product under more than one of the CINs – Effective date of disenrollment is the first day of the month the duplicate Enrollment began.
- ix. The LDSS or entity designated by the State, is responsible for sending a notice of Disenrollment to Enrollees regarding their disenrollment. These notices will advise the Enrollee of the LDSS’s determination regarding an Enrollee-initiated, LDSS-initiated or Contractor-initiated Disenrollment and will include the Effective Date of Disenrollment. In cases where the Enrollee is being involuntarily disenrolled, the notice must contain fair hearing rights.
  - x. In those instances where the LDSS approves the Contractor’s request to disenroll an Enrollee, and the Enrollee requests a fair hearing, the Enrollee will remain in the Contractor’s Medicaid Advantage Plus Product until the disposition of the fair hearing, if Aid to Continue is ordered by the New York State Office of Administrative Hearings.
  - xi. The LDSS is responsible for reviewing each Contractor-requested Disenrollment in accordance with the provisions of Section 8(B) of this Agreement. Where applicable, the LDSS may consult with local mental health and substance abuse authorities in the district when making the determination to approve or disapprove the request.

- xii. The LDSS is responsible for establishing procedures whereby the Contractor refers cases which are appropriate for an LDSS-initiated Disenrollment and submits supporting documentation to the LDSS.
- xiii. After the LDSS receives the request for Disenrollment either from the Enrollee or the Contractor, the LDSS or entity designated by the State, is responsible for updating the PCP subsystem file with an end date. The Enrollee is removed from the Contractor's Roster.
- xiv. The SDOH may recover premiums paid for Medicaid Advantage Plus Enrollees whose eligibility for those programs was based on false information, when such false information was provided as a result of intentional actions or failures to act on the part of an employee of the Contractor; and the Contractor shall have no right of recourse against the Enrollee or a provider of service for the costs of services provided to the Enrollee for the period covered by such premiums.
- xv. Failure by the LDSS or entity designated by the State, to notify the Contractor does not affect the right of the SDOH to recover the premium payment as authorized by Section 3.6 of the Agreement or for the State Attorney General to bring legal action to recover any overpayment.

**B. Contractor Responsibilities:**

- i. The Contractor is responsible for informing Enrollees of their right to disenroll at any time for any reason.
- ii. In those instances where the Contractor directly receives Disenrollment forms, the Contractor will forward these Disenrollments to the LDSS or entity designated by the State, for processing within five (5) business days of receipt of the request for disenrollment from the Enrollee. During pull-down week, these forms may be faxed to the LDSS or entity designated by the State, with the hard copy to follow.
- iii. The Contractor must accept and transmit all requests for voluntary Disenrollments from its Enrollees to the LDSS or entity designated by the State, and shall not impose any barriers to Disenrollment requests.
- iv. The Contractor will make a good faith effort to identify cases which may be appropriate for an LDSS-initiated Disenrollment. Within five (5) business days of identifying such cases and following LDSS or entity designated by the State procedures, the Contractor will, in writing, refer cases which are appropriate for an LDSS-initiated Disenrollment and will submit supporting documentation to the LDSS or entity designated by the State. This includes, but is not limited to, changes in status for its enrolled members that may impact eligibility for Enrollment such as address changes, incarceration, death, ineligibility for Medicaid Advantage Plus Enrollment, change in Medicare status, the apparent enrollment of a member in the Contractor's Medicaid Advantage Plus Product under more than one CIN, etc.

- v. The Contractor may initiate an involuntary disenrollment for any of the reasons identified in Section 8.8 of this Agreement.
  - a. The Contractor must make a reasonable effort to identify for the Enrollee, both verbally and in writing, those actions of the Enrollee that have interfered with the effective provision of covered services as well as explain what actions or procedures are acceptable.
  - b. The Contractor shall give prior verbal and written notice to the Enrollee, with a copy to the LDSS, of its intent to request Disenrollment. The written notice shall advise the Enrollee that the request has been forwarded to the LDSS for review and approval. The written notice must include the mailing address and telephone number of the LDSS.
  - c. The Contractor shall keep the LDSS informed of decisions related to all complaints filed by an Enrollee as a result of, or subsequent to, the notice of intent to disenroll.
  - d. The Contractor will not consider an Enrollee disenrolled without confirmation from the LDSS or entity designated by the State, or the Roster.

# **APPENDIX I**

**RESERVED**



# **APPENDIX J**

## **New York State Department of Health Guidelines for Contractor Compliance with the Federal Americans with Disabilities Act**

**GUIDELINES FOR MEDICAID MCO COMPLIANCE  
WITH THE AMERICANS WITH DISABILITIES ACT (ADA)**

**I. Objectives**

Title II of the Americans With Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973 (Section 504) provides that no qualified individual with a disability shall, by reason of such disability, be excluded from participation in or denied access to the benefits of services, programs or activities of a public entity, or be subject to discrimination by such an entity. Public entities include State and local government and ADA and Section 504 requirements extend to all programs and services provided by State and local government. Since Medicaid is a government program, health services provided through Medicaid Managed Care, including Medicaid Advantage Plus , must be accessible to all who qualify for the program.

MCO responsibilities for compliance with the ADA are imposed under Title II and Section 504 when, as a contractor in a Medicaid program, a plan is providing a government service. If an individual provider under contract with the MCO is not accessible, it is the responsibility of the MCO to make arrangements to assure that alternative services are provided. The MCO may determine it is expedient to make arrangements with other providers, or to describe reasonable alternative means and methods to make these services accessible through its existing contractors. The goals of compliance with ADA Title II requirements are to offer a level of services that allows people with disabilities access to the program in its entirety, and the ability to achieve the same health care results as any program participant.

MCO responsibilities for compliance with the ADA are also imposed under Title III when the MCO functions as a public accommodation providing services to individuals (e.g. program areas and sites such as marketing, education, member services, orientation, complaints and appeals). The goals of compliance with ADA Title III requirements are to offer a level of services that allows people with disabilities full and equal enjoyment of the goods, services, facilities or accommodations that the entity provides for its customers or clients. New and altered areas and facilities must be as accessible as possible. Whenever MCOs engage in new construction or renovation, compliance is also required with accessible design and construction standards promulgated pursuant to the ADA as well as State and local laws. Title III also requires that public accommodations undertake “readily achievable barrier removal” in existing facilities where architectural and communications barriers can be removed easily and without much difficulty or expense.

The state uses Plan Qualification Standards to qualify MCOs for participation in the Medicaid Advantage Plus Program pursuant to the state’s responsibility to assure program access to all recipients, the Plan Qualification Standards require each MCO to submit an ADA Compliance Plan that describes in detail how the MCO will make services, programs and activities readily accessible and useable by

individuals with disabilities. In the event that certain program sites are not readily accessible, the MCO must describe reasonable alternative methods for making the services or activities accessible and usable.

Title II of the Americans With Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973 (Section 504) provides that no qualified individual with a disability shall, by reason of such disability, be excluded from participation in or denied access to the benefits of services, programs or activities of a public entity, or be subject to discrimination by such an entity. Public entities include State and local government and ADA and Section 504 requirements extend to all programs and services provided by State and local government. Since Medicaid is a government program, health services provided through Medicaid Managed Care, including Medicaid Advantage Plus , must be accessible to all who qualify for the program.

MCO responsibilities for compliance with the ADA are imposed under Title II and Section 504 when, as a contractor in a Medicaid program, a plan is providing a government service. If an individual provider under contract with the MCO is not accessible, it is the responsibility of the MCO to make arrangements to assure that alternative services are provided. The MCO may determine it is expedient to make arrangements with other providers, or to describe reasonable alternative means and methods to make these services accessible through its existing contractors. The goals of compliance with ADA Title II requirements are to offer a level of services that allows people with disabilities access to the program in its entirety, and the ability to achieve the same health care results as any program participant.

MCO responsibilities for compliance with the ADA are also imposed under Title III when the MCO functions as a public accommodation providing services to individuals (e.g. program areas and sites such as marketing, education, member services, orientation, complaints and appeals). The goals of compliance with ADA Title III requirements are to offer a level of services that allows people with disabilities full and equal enjoyment of the goods, services, facilities or accommodations that the entity provides for its customers or clients. New and altered areas and facilities must be as accessible as possible. Whenever MCOs engage in new construction or renovation, compliance is also required with accessible design and construction standards promulgated pursuant to the ADA as well as State and local laws. Title III also requires that public accommodations undertake “readily achievable barrier removal” in existing facilities where architectural and communications barriers can be removed easily and without much difficulty or expense.

The state uses Plan Qualification Standards to qualify MCOs for participation in the Medicaid Advantage Plus Program. Pursuant to the state’s responsibility to assure program access to all recipients, the Plan Qualification Standards require each MCO to submit an ADA Compliance Plan that describes in detail how the MCO will make services, programs and activities readily accessible and useable by individuals with disabilities. In the event that certain program sites are not readily accessible, the MCO must describe reasonable alternative methods for making the services or activities accessible and usable.

The objectives of these guidelines are threefold:

- to ensure that MCOs take appropriate steps to measure access and assure program accessibility for persons with disabilities;
- to provide a framework for managed care organizations (MCOs) as they develop a plan to assure compliance with the Americans with Disabilities Act (ADA); and
- to provide standards for the review of MCO Compliance Plans.

These guidelines include a general standard followed by a discussion of specific considerations and suggestions of methods for assuring compliance. Please be advised that, although these guidelines and any subsequent reviews by State and local governments can give the contractor guidance, it is ultimately the contractor's obligation to ensure that it complies with its contractual obligations, as well as with the requirements of the ADA, Section 504, and other federal, state and local laws. Other federal, state and local statutes and regulations also prohibit discrimination on the basis of disability and may impose requirements in addition to those established under ADA. For example, while the ADA covers those impairments that "substantially" limit one or more of the major life activities of an individual, New York City Human Rights Law deletes the modifier "substantially".

## **II. Definitions**

- A. "Auxiliary aids and services" may include qualified interpreters, note takers, computer-aided transcription services, written materials, telephone handset amplifiers, assistive listening systems, telephones compatible with hearing aids, closed caption decoders, open and closed captioning, telecommunications devices for enrollees who are deaf or hard of hearing (TTY/TDD), video test displays, and other effective methods of making aurally delivered materials available to individuals with hearing impairments; qualified readers, taped texts, audio recordings, Brailled materials, large print materials, or other effective methods of making visually delivered materials available to individuals with visual impairments.
- B. "Disability" means a mental or physical impairment that substantially limits one or more of the major life activities of an individual; a record of such impairment; or being regarded as having such an impairment.

## **III. Scope of MCO Compliance Plan**

The MCO Compliance Plan must address accessibility to services at the MCO's program sites, including both participating provider sites and MCO facilities intended for use by enrollee.

**IV. Program Accessibility**

Public programs and services, when viewed in their entirety, must be readily accessible to and useable by individuals with disabilities. This standard includes physical access, non-discrimination in policies and procedures and communication. Communications with individuals with disabilities are required to be as effective as communications with others. The MCO Compliance Plan must include a detailed description of how MCO services, programs and activities are readily accessible and usable by individuals with disabilities. In the event that full physical accessibility is not readily available for people with disabilities, the MCO Compliance Plan will describe the steps or actions the MCO will take to assure accessibility to services equivalent to those offered at the inaccessible facilities.

**IV. Program Accessibility****A. Pre-enrollment Marketing and Education****Standard for Compliance:**

Marketing staff, activities and materials will be made available to persons with disabilities. Marketing materials will be made available in alternative formats (such as Braille, large print, audio tapes) so that they are readily usable by people with disabilities.

**Suggested Methods for Compliance**

1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary
2. Materials available in alternative formats, such as Braille, large print, audio tapes
3. Staff training which includes training and information regarding attitudinal barriers related to disability
4. Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives
5. Enrollee health promotion material/activities targeted specifically to persons with disabilities (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)
6. Policy statement that marketing representatives will offer to read or summarize to blind or vision impaired individuals any written material that is typically distributed to all enrollees
7. Staff/resources available to assist individuals with cognitive impairments in understanding materials

**Compliance Plan Submission**

1. A description of methods to ensure that the MCO's marketing presentations (materials and communications) are accessible to persons with auditory, visual and cognitive impairments

2. A description of the MCO's policies and procedures, including marketing training, to ensure that marketing representatives neither screen health status nor ask questions about health status or prior health care services

#### **IV. Program Accessibility**

##### **B. Member Services Department**

Member services functions include the provision to enrollees of information necessary to make informed choices about treatment options, to effectively utilize the health care resources, to assist enrollees in making appointments, and to field questions and complaints, to assist enrollees with the complaint process.

##### **B1. Accessibility**

###### **Standard for Compliance:**

Member Services sites and functions will be made accessible to, and usable by, people with disabilities.

###### **Suggested Methods for Compliance (include, but are not limited to those identified below)**

1. Exterior routes of travel, at least 36" wide, from parking areas or public transportation stops into the MCO's facility
2. If parking is provided, spaces reserved for people with disabilities, pedestrian ramps at sidewalks, and drop-offs
3. Routes of travel into the facility are stable, slip-resistant, with all steps > ½" ramped, doorways with minimum 32" opening
4. Interior halls and passageways providing a clear and unobstructed path or travel at least 36" wide to bathrooms and other rooms commonly used by enrollees
5. Waiting rooms, restrooms, and other rooms used by enrollees are accessible to people with disabilities
6. Sign language interpreters and other auxiliary aids and services provided in appropriate circumstances
7. Materials available in alternative formats, such as Braille, large print, audio tapes
8. Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
9. Availability of activities and educational materials tailored to specific conditions/illnesses and secondary conditions that affect these populations (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)
10. MCO staff trained in the use of telecommunication devices for enrollees who are deaf or hard of hearing (TTY/TDD) as well as in the use of NY Relay for phone communication
11. New enrollee orientation available in audio or by interpreter services
12. Policy that when member services staff receive calls through the NY Relay, they will offer to return the call utilizing a direct TTY/TDD connection

**Compliance Plan Submission**

1. A description of accessibility to the member services department or reasonable alternative means to access member services for enrollees using wheelchairs (or other mobility aids)
2. A description of the methods the member services department will use to communicate with enrollees who have visual or hearing impairments, including any necessary auxiliary aid/services for enrollees who are deaf or hard of hearing, and TTY/TDD technology or NY Relay Service available through a toll-free telephone number
3. A description of the training provided to member services staff to assure that staff adequately understands how to implement the requirements of the program, and of these guidelines, and are sensitive to the needs of persons with disabilities

**IV. Program Accessibility****B2. Identification of Enrollees with Disabilities****Standard for Compliance:**

MCOs must have in place satisfactory methods/guidelines for identifying persons at risk of, or having, chronic diseases and disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health services etc. MCOs may not discriminate against a potential enrollee based on his/her current health status or anticipated need for future health care. MCOs may not discriminate on the basis of disability, or perceived disability of an enrollee or their family member.

**Suggested Methods for Compliance**

1. Appropriate post enrollment health screening for each enrollee, using an appropriate health screening tool
2. Patient profiles by condition/disease for comparative analysis to national norms, with appropriate outreach and education
3. Process for follow-up of needs identified by initial screening; e.g. referrals, assignment of case manager, assistance with scheduling/keeping appointments
4. Enrolled population disability assessment survey
5. Process for enrollees who acquire a disability subsequent to enrollment to access appropriate services

**Compliance Plan Submission**

1. A description of how the MCO will identify special health care, physical access or communication needs of enrollees on a timely basis, including but not limited to the health care needs of enrollees who:
  - are blind or have visual impairments, including the type of auxiliary aids and services required by the enrollee
  - are deaf or hard of hearing, including the type of auxiliary aids and services required by the enrollee
  - have mobility impairments, including the extent, if any, to which they can ambulate
  - have other physical or mental impairments or disabilities, including cognitive impairments
  - have conditions which may require more intensive case management

**IV. Program Accessibility****B3. New Enrollee Orientation****Standard for Compliance:**

Enrollees will be given information sufficient to ensure that they understand how to access medical care through the plan. This information will be made accessible to, and usable by, people with disabilities.

**Suggested Methods for Compliance**

1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary
2. Materials available in alternative formats, such as Braille, large print, audio tapes
3. Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]



- |    |  |
|----|--|
| 4. | Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives   |
| 5. | Include in written/audio materials available to all enrollees information regarding how and where people with disabilities can access help in getting services, for example help with making appointments or for arranging special transportation, an interpreter or assistive communication devices |
| 6. | Staff/resources available to assist individuals with cognitive impairments in understanding materials  |

<b>Compliance Plan Submission</b>	
-----------------------------------	--

- |    |   |
|----|---|
| 1. | A description of how the MCO will advise enrollees with disabilities, during the new enrollee orientation on how to access care   |
| 2. | A description of how the MCO will assist new enrollees with disabilities (as well as current enrollees who acquire a disability) in selecting or arranging an appointment with a Primary Care Practitioner (PCP) <ul style="list-style-type: none"> <li>• This should include a description of how the MCO will assure and provide notice to enrollees who are deaf or hard of hearing, blind or who have visual impairments, of their right to obtain necessary auxiliary aids and services during appointments and in scheduling appointments and follow-up treatment with participating providers</li> <li>• In the event that certain provider sites are not physically accessible to enrollees with mobility impairments, the MCO will assure that reasonable alternative site and services are available</li> </ul> |
| 3. | A description of how the MCO will determine the specific needs of an enrollee with or at risk of having a disability/chronic disease, in terms of specialist physician referrals, durable medical equipment (including assistive technology and adaptive equipment), medical supplies and home health services and will assure that such contractual services are provided  |
| 4. | A description of how the MCO will identify if an enrollee with a disability requires on-going mental health services and how MCO will encourage early entry into treatment  |
| 5. | A description of how the MCO will notify enrollees with disabilities as to how to access transportation, where applicable   |

**IV. Program Accessibility**

**B4. Complaints and Appeals**

**Standard for Compliance:**

The MCO will establish and maintain a procedure to protect the rights and interests of both enrollees and managed care plans by receiving, processing, and resolving complaints and appeals in an expeditious manner, with the goal of ensuring resolution of complaints/appeals and access to appropriate services as rapidly as possible.

All enrollees must be informed about the overall grievance system within their plan and the procedure for filing complaints and/or appeals. This information will be made available through the member handbook, the SDOH toll-free complaint line [1-(800) 206-8125] and the plan's complaint process annually, as well as when the MCO denies a benefit or referral. The MCO will inform enrollees of: the MCO's procedures; enrollees' right to contact the local district or SDOH with a complaint, and to file an appeal or request a fair hearing; the right to appoint a designee to handle a complaint or appeal; the toll free complaint line. The MCO will maintain designated staff to take and process complaints, and be responsible for assisting enrollees in complaint resolution.

The MCO will make all information regarding the grievance system available to and usable by people with disabilities, and will assure that people with disabilities have access to sites where enrollees typically file complaints and requests for appeals.

**Suggested Methods for Compliance**

1. 800 complaint phone line with TDD/TTY capability
2. Staff trained in complaint process, and able to provide interpretive or assistive support to enrollee during the complaint process
3. Notification materials and complaint forms in alternative formats for enrollees with visual or hearing impairments
4. Availability of physically accessible sites, e.g. member services department sites
5. Assistance for individuals with cognitive impairments

**Compliance Plan Submission**

1. A description of how MCO's complaint and appeal procedures shall be accessible for persons with disabilities, including:
  - procedures for complaints and appeals to be made in person at sites accessible to persons with mobility impairments
  - procedures accessible to persons with sensory or other impairments who wish to make verbal complaints, and to communicate with such persons on an ongoing basis as to the status or their complaints and rights to further appeals
  - description of methods to ensure notification material is available in alternative formats for enrollees with vision and hearing impairments
2. A description of how MCOs monitor appeals and grievances related to people with disabilities.

**IV. Program Accessibility****C. Case Management****Standard for Compliance:**

MCOs must have in place an adequate case management systems to identify the service needs of all enrollees, including enrollees with chronic illness and enrollees with disabilities, and ensure that medically necessary covered benefits are delivered on a timely basis. In addition to the care management requirements identified in Section 10 of this Agreement, these systems must include procedures for standing referrals, specialists as PCPs, and referrals to specialty centers for enrollees who require specialized medical care over a prolonged period of time (as determined by a treatment plan approved by the MCO in consultation with the primary care provider, the designated specialist and the enrollee or his/her designee), out of plan referrals and continuation of existing treatment relationships with out-of-plan providers (during transitional period).

**Suggested Methods for Compliance**

1. Procedures for requesting specialist physicians to function as PCP
2. Procedures for requesting standing referrals to specialists and/or specialty centers, out of plan referrals, and continuation of existing treatment relationships
3. Procedures to meet enrollee needs for, durable medical equipment, medical supplies, home visits as appropriate
4. Appropriately trained MCO staff to function as case managers for special needs populations, or sub-contract arrangements for case management
5. Procedures for informing enrollees about the availability of case management services

**Compliance Plan Submission**

1. A description of the MCO case management program for people with disabilities, including case management functions, procedures for qualifying for and being assigned a case manager, and description of case management staff qualifications

2. A description of the MCO's model protocol to enable participating providers, at their point of service, to identify enrollees who require a case manager
3. A description of the MCO's protocol for assignment of specialists as PCP, and for standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships
4. A description of the MCO's notice procedures to enrollees regarding the availability of case management services, specialists as PCPs, standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships

**IV. Program Accessibility**

**D. Participating Providers**

**Standard for Compliance:**

MCOs networks will include all the provider types necessary to furnish the benefit package, to assure appropriate and timely health care to all enrollees, including those with chronic illness and/or disabilities. Physical accessibility is not limited to entry to a provider site, but also includes access to services within the site, e.g. exam tables and medical equipment.

**Suggested Methods for Compliance**

1. Process for MCO to evaluate provider network to ascertain the degree of provider accessibility to persons with disabilities, to identify barriers to access and required modifications to policies/procedures
2. Model protocol to assist participating providers, at their point of service, to identify enrollees who require case manager, audio, visual, mobility aids, or other accommodations
3. Model protocol for determining needs of enrollees with mental disabilities
4. Use of Wheelchair Accessibility Certification Form (see attached)
5. Submission of map of physically accessible sites
6. Training for providers re: compliance with Title III of ADA, e.g. site access requirements for door widths, wheelchair ramps, accessible diagnostic/treatment rooms and equipment; communication issues; attitudinal barriers related to disability, etc.  
[Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities -V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
7. Use of ADA Checklist for Existing Facilities and NYC Addendum to OAPD ADA Accessibility Checklist as guides for evaluating existing facilities and for new construction and/or alteration.

**Compliance Plan Submission**

1. A description of how MCO will ensure that its participating provider network is accessible to persons with disabilities. This includes the following:
  - Policies and procedures to prevent discrimination on the basis of disability or type of illness or condition
  - Identification of participating provider sites which are accessible by people with mobility impairments, including people using mobility devices. If certain provider sites are not physically accessible to persons with disabilities, the MCO shall describe reasonable, alternative means that result in making the provider services readily accessible.
  - Identification of participating provider sites which do not have access to sign language interpreters or reasonable alternative means to communicate with enrollees who are deaf or hard of hearing; and for those sites describe reasonable alternative methods to ensure that services will be made accessible
  - Identification of participating providers which do not have adequate communication systems for enrollees who are blind or have vision impairments (e.g. raised symbol and lettering or visual signal appliances), and for those sites describe reasonable alternative methods to ensure that services will be made accessible
2. A description of how the MCO's specialty network is sufficient to meet the needs of enrollees with disabilities
3. A description of methods to ensure the coordination of out-of-network providers to meet the needs of the enrollees with disabilities
  - This may include the implementation of a referral system to ensure that the health care needs of enrollees with disabilities are met appropriately
  - MCO shall describe policies and procedures to allow for the continuation of existing relationships with out-of-network providers, when in the best interest of the enrollee with a disability
4. Submission of ADA Compliance Summary Report (see attached - county specific/borough specific for NYC) or MCO statement that data submitted to SDOH on the Health Commerce System (HCS) files is an accurate reflection of each network's physical accessibility

**IV. Program Accessibility**

**E. Populations Special Health Care Needs**

**Standard for Compliance:**

MCOs will have satisfactory methods for identifying persons at risk of, or having, chronic disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health services, etc. MCOs will have satisfactory systems for coordinating service delivery and, if necessary, procedures to allow continuation of existing relationships with out-of-network provider for course of treatment.

**Suggested Methods for Compliance**

1. Procedures for requesting standing referrals to specialists and/or specialty centers, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships with out-of-network providers for course of treatment
2. Contracts with school-based health centers
3. Linkages with preschool services, child protective agencies, early intervention officials, behavioral health agencies, disability and advocacy organizations, etc.
4. Adequate network of providers and subspecialists (including pediatric providers and sub-specialists) and contractual relationships with tertiary institutions
5. Procedures for assuring that these populations receive appropriate diagnostic workups on a timely basis
6. Procedures for assuring that these populations receive appropriate access to durable medical equipment on a timely basis
7. Procedures for assuring that these populations receive appropriate allied health professionals (Physical, Occupational and Speech Therapists, Audiologists) on a timely basis
8. State designation as a Well Qualified Plan to serve OPWDD population and look-alikes

**Compliance Plan Submission**

A description of arrangements to ensure access to specialty care providers and centers in and out of New York State, standing referrals, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships (out-of-plan) for diagnosis and treatment of rare disorders.

**V. ADDITIONAL ADA RESPONSIBILITIES FOR PUBLIC ACCOMMODATIONS**

Please note that Title III of the ADA applies to all non-governmental providers of health care. Title III of the Americans With Disabilities Act prohibits discrimination on the basis of disability in the full and equal enjoyment of goods, services, facilities, privileges, advantages

or accommodations of any place of public accommodation. A public accommodation is a private entity that owns, leases or leases to, or operates a place of public accommodation. Places of public accommodation identified by the ADA include, but are not limited to, stores (including pharmacies) offices (including doctors' offices), hospitals, health care providers, and social service centers.

New and altered areas and facilities must be as accessible as possible. Barriers must be removed from existing facilities when it is readily achievable, defined by the ADA as easily accomplishable without much difficulty or expense. Factors to be considered when determining if barrier removal is readily achievable include the cost of the action, the financial resources of the site involved, and, if applicable, the overall financial resources of any parent corporation or entity. If barrier removal is not readily achievable, the ADA requires alternate methods of making goods and services available. New facilities must be accessible unless structurally impracticable.

Title III also requires places of public accommodation to provide any auxiliary aids and services that are needed to ensure equal access to the services it offers, unless a fundamental alteration in the nature of services or an undue burden would result. Auxiliary aids include but are not limited to qualified sign interpreters, assistive listening systems, readers, large print materials, etc. Undue burden is defined as "significant difficulty or expense". The factors to be considered in determining "undue burden" include, but are not limited to, the nature and cost of the action required and the overall financial resources of the provider. "Undue burden" is a higher standard than "readily achievable" in that it requires a greater level of effort on the part of the public accommodation.

Please note also that the ADA is not the only law applicable for people with disabilities. In some cases, State or local laws require more than the ADA. For example, New York City's Human Rights Law, which also prohibits discrimination against people with disabilities, includes people whose impairments are not as "substantial" as the narrower ADA and uses the higher "undue burden" ("reasonable") standard where the ADA requires only that which is "readily achievable". New York City's Building Code does not permit access waivers for newly constructed facilities and requires incorporation of access features as existing facilities are renovated. Finally, the State Hospital code sets a higher standard than the ADA for provision of communication (such as sign language interpreters) for services provided at most hospitals, even on an outpatient basis.

**Contractor:** \_\_\_\_\_

**APPENDIX K**

**Combined Medicare Advantage and Medicaid Advantage Plus (MAP) Benefit Package for Dual Eligibles**

**List of Medicare Advantage Products to be Linked to Medicaid Advantage Plus:**

<b>Plan Name:</b>	<b>Contract #:</b>	<b>Plan ID:</b>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____



## Appendix K-1

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium</i>
Inpatient Hospital Care Including Substance Abuse and Rehabilitation Services	Up to 365 days per year (366 days for leap year).
Inpatient Mental Health	Medically necessary care, including days in excess of the Medicare 190-day lifetime maximum.
Skilled Nursing Facility	Medicare and Medicaid covered care provided in a skilled nursing facility. No prior hospital stay required.
Home Health	Medically necessary intermittent skilled nursing care, home health aide services and rehabilitation services. Also includes non-Medicare covered home health services (e.g., home health aide services with nursing supervision to medically unstable individuals).
PCP Office Visits	Primary care doctor office visits.
Specialist Office Visits	Specialist office visits.
Chiropractic	Manual manipulation of the spine to correct subluxation provided by chiropractors or other qualified providers.
Podiatry	Medically necessary foot care, including care for medical conditions affecting lower limbs. Visits for routine foot care up to 4 visits per year.
Outpatient Mental Health	Individual and group therapy visits. Enrollee must be able to self-refer for one assessment from a network provider in a twelve (12) month period.
Outpatient Substance Abuse	Individual and group visits. Enrollee must be able to self-refer for one assessment from a network provider in a twelve (12) month period.
Outpatient Surgery	Medically necessary visits to an ambulatory surgery center or outpatient hospital facility.
Ambulance	Transportation provided by an ambulance service, including air ambulance. Emergency transportation if for the purpose of obtaining hospital services for an enrollee who suffers from severe, life-threatening or potentially disabling conditions which require the provision of emergency services while the enrollee is being transported. Includes transportation to a hospital emergency room generated by a "Dial 911".

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium</i>
Emergency Room	Care provided in an emergency room subject to prudent layperson standard.
Urgent Care	Urgently needed care in most cases outside the plan's service area.
Outpatient Rehabilitation (OT, PT, Speech)	Occupational therapy, physical therapy and speech and language therapy. <i>(Medicaid covered OT, PT and ST are limited to twenty (20) visits per therapy per calendar year except for children under age 21 and the developmentally disabled)</i>
Durable Medical Equipment (DME)	Medicare and Medicaid covered durable medical equipment, including devices and equipment other than prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use. Must be ordered by a qualified practitioner. No homebound prerequisite and including non-Medicare DME covered by Medicaid (e.g. tub stool; grab bars). Medical/Surgical supplies, enteral/parenteral formula and supplements, and hearing aid batteries.
Prosthetics	Medicare and Medicaid covered prosthetics, orthotics and orthopedic footwear. <i>(Medicaid covered prescription footwear is limited to treatment of diabetics, or when shoe is part of a leg brace (orthotic) or if there are foot complications in children under age 21. Compression and support stockings are limited to coverage only for pregnancy or treatment for venous stasis ulcers)</i>
Diabetes Monitoring	Diabetes self-monitoring, management training and supplies, including coverage for glucose monitors, test strips, and lancets. OTC diabetic supplies such as 2x2 gauze pads, alcohol swabs/pads, insulin syringes and needles are covered by Part D.
Diagnostic Testing	Diagnostic tests, x-rays, lab services and radiation therapy.
Bone Mass Measurement	Bone Mass Measurement for people at risk.
Colorectal Screening	Colorectal screening for people, age 50 and older.

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium</i>
Immunizations	Flu, hepatitis B vaccine for people who are at risk, Pneumonia vaccine.
Mammograms	Annual screening for women age 40 and older. No referral necessary.
Pap Smear and Pelvic Exams	Pap smears and Pelvic Exams for women.
Prostate Cancer Screening	Prostrate Cancer Screening exams for men age 50 and older.
Outpatient Drugs	All Medicare Part B covered prescription drugs and other drugs obtained by a provider and administered in a physician office or clinic setting covered by Medicaid. (No Part D.)
Hearing Services	Medicare and Medicaid hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, earmolds, special fittings and replacement parts.
Vision Care Services	Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and poly-carbonate lenses, artificial eyes (stock or custom-made), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed.
Routine Physical Exam 1/year	Up to one routine physical per year.
Private Duty Nursing	Medically necessary private duty nursing services in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium</i>
Non-Emergency Transportation	Transportation essential for an enrollee to obtain necessary medical care and services under the plan's benefits or Medicaid fee-for-service. Includes ambulette, invalid coach, taxicab, livery, public transportation, or other means appropriate to the enrollee's medical condition and a transportation attendant to accompany the enrollee, if necessary.
Dental	Medicaid covered dental services including necessary preventive, prophylactic and other routine dental care, services and supplies and dental prosthetics to alleviate a serious health condition. Ambulatory or inpatient surgical dental services subject to prior authorization.
Personal Care Services	Medically necessary assistance with activities such as personal hygiene, dressing and feeding, and nutritional and environmental support function tasks.
Nutrition	Assessment of nutritional status/needs, development and evaluation of treatment plans, nutritional education, in-service education, includes cultural considerations.
Medical Social Services	Assessment, arranging and providing aid for social problems related to maintaining individual at home.
Social and Environmental Supports	Services and items to support member's medical need. May include home maintenance tasks, homemaker/chore services, housing improvement, and respite care.
Home Delivered and Congregate Meals	Meals provided at home or in congregate settings, e.g., senior centers to individuals unable to prepare meals or have them prepared.
Adult Day Health Care	Includes medical, nursing, food and nutrition, social services, rehabilitation therapy, leisure activities, dental, pharmaceutical, and other ancillary services. Services furnished in approved SNF or extension site.
Social Day Care	Structured comprehensive program providing socialization; supervision, monitoring; personal care, nutrition in a protective setting.
Personal Emergency Response Services (PERS)	Electronic device that enables individuals to secure help in a physical, emotional or environmental emergency.

<b>Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles</b>	
<b>Category of Service</b>	<b>Description of Covered Services</b>
	<p><i>Note: The Medicaid Advantage Plus Capitation will cover all Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium</i></p>
Medicare Part D Prescription Drug Benefit as Approved by CMS	Member responsible for co-pays.
<b>Additional Part C Benefits, if any: List on Appendix K-1A for each linked Medicare Advantage Product</b>	

## Appendix K-1A

<b>Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles</b>	
Contractor: _____	
<b>Medicare Advantage Product:</b>	
Plan Name: _____	
Contract Number: _____	
Plan ID: _____	
Health/Wellness Education Part C Benefit: <i>(Use examples from the right box and list services to be included in this benefit if to be covered:)</i>	Examples include: general health education classes, parenting classes, smoking cessation classes, childbirth education and nutrition counseling or training, newsletters, congestive heart program, health club membership/fitness classes, nursing hotline, disease management.
Other Additional Part C Benefit	
Other Additional Part C Benefit	
Other Additional Part C Benefit	

## **Appendix K-2**

### **DESCRIPTION OF MEDICAID SERVICES INCLUDED IN COMBINED MEDICARE ADVANTAGE AND MEDICAID ADVANTAGE PLUS BENEFIT PACKAGE FOR DUAL ELIGIBLES:**

#### **Medicare Cost Sharing:**

All Part C enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium.

#### **Inpatient Mental Health Over 190-Day Lifetime Limit**

All inpatient mental health services, including voluntary or involuntary admissions for mental health services over the Medicare 190-Day Lifetime Limit. The Contractor may provide the covered benefit for medically necessary mental health inpatient services through hospitals licensed pursuant to Article 28 of the New York State P.H.L.

#### **Non-Medicare Covered Care in Skilled Nursing Facility**

Skilled nursing facility days for Medicaid Advantage Plus Program. Enrollees provided by a licensed facility as specified in Chapter V, 10 NYCRR, in excess of the first 100 days in the Medicare Advantage benefit period.

#### **Non-Medicare Covered Home Health Services**

Medicaid covered home health services include the provision of skilled services not covered by Medicare (e.g. physical therapist to supervise maintenance program for patients who have reached their maximum restorative potential or nurse to pre-fill syringes for disabled individuals with diabetes) and /or home health aide services as required by an approved plan of care.

#### **Non-Medicare Covered Durable Medical Equipment**

Durable medical equipment, including devices and equipment other than medical/surgical supplies, enteral formula, and prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use.

#### **Outpatient Rehabilitation**

Medicaid covered Occupational therapy; physical therapy and speech and language therapy are limited to twenty (20) visits per therapy per calendar year except for children under age 21 and the developmentally disabled.

## **Prosthetics**

Medicaid covered prosthetics, orthotics and orthopedic footwear.

## **Personal Care Services**

Personal care services (PCS) are the provision of some or total assistance with such activities as personal hygiene, dressing and feeding; and nutritional and environmental support function tasks (meal preparation and housekeeping). Such services must be essential to the maintenance of the Enrollee's health and safety in his or her own home. Personal care must be medically necessary, ordered by the Enrollee's physician and provided by a qualified person as defined in Part 700.2(b)(14) 10 NYCRR, in accordance with a plan of care.

## **Private Duty Nursing Services**

Private duty nursing services provided by a person possessing a license and current registration from the NYS Education Department to practice as a registered professional nurse or licensed practical nurse. Private duty nursing services can be provided through an approved certified home health agency, a licensed home care agency, or a private Practitioner. The location of nursing services may be in the Enrollee's home.

Private duty nursing services are covered when determined by the attending physician to be medically necessary. Nursing services may be intermittent, part-time or continuous and provided in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.

## **Dental Services**

Dental services include, but shall not be limited to, preventive, prophylactic and other dental care, services, supplies, routine exams, prophylaxis, oral surgery (when not covered by Medicare), and dental prosthetic and orthotic appliances required to alleviate a serious health condition, including one which affects employability.

## **Non-Emergency Transportation**

Transportation expenses are covered when transportation is essential in order for an Enrollee to obtain necessary medical care and services which are covered under the Medicaid program (either as part of the Contractor's Benefit Package or by fee-for-service Medicaid). Non-emergent transportation guidelines may be developed in conjunction with the LDSS, based on the LDSS' approved transportation plan. The Contractor is required to use only approved Medicaid ambulette vendors to provide ambulette transportation services to Medicaid Advantage Plus Enrollees.

Transportation services means transportation by ambulance, ambulette, fixed wing or airplane transport, invalid coach, taxicab, livery, public transportation, or other means appropriate to the Enrollee's medical condition; and a transportation attendant to accompany the Enrollee, if necessary. Such services may include the transportation attendant's transportation, meals,



lodging and salary; however, no salary will be paid to a transportation attendant who is a member of the Enrollee's family.

For Enrollees with disabilities, the method of transportation must reasonably accommodate their needs, taking into account the severity and nature of the disability.

### **Medical and Surgical Supplies, Parenteral Formula, Enteral Formula, Nutritional Supplements and Hearing Aid Batteries**

These items are generally considered to be one-time only use, consumable items routinely paid for under the Durable Medical Equipment category of fee-for-service Medicaid.

Coverage of enteral formula and nutritional supplements are limited to coverage only for nasogastric, jejunostomy, or gastrostomy tube feeding. Coverage of enteral formula and nutritional supplements is limited to individuals who cannot obtain nutrition through any other means, and to the following three conditions: 1) tube-fed individuals who cannot chew or swallow food and must obtain nutrition through formula via tube; 2) individuals with rare inborn metabolic disorders requiring specific medical formulas to provide essential nutrients not available through any other means; and, 3) children who require medical formulas due to mitigating factors in growth and development. Coverage for certain inherited diseases of amino acid and organic acid metabolism shall include modified solid food products that are low-protein or which contain modified protein.

### **Nutrition**

Nutrition services includes the assessment of nutritional needs and food patterns, or the planning for the provision of foods and drink appropriate for the individual's physical and medical needs and environmental conditions, or the provision of nutrition education and counseling to meet normal and therapeutic needs. In addition, these services may include the assessment of nutritional status and food preferences, planning for provision of appropriate dietary intake within the patient's home environment and cultural considerations, nutritional education regarding therapeutic diets as part of the treatment milieu, development of a nutritional treatment plan, regular evaluation and revision of nutritional plans, provision of in-service education to health agency staff as well as consultation on specific dietary problems of patients and nutrition teaching to patients and families. These services must be provided by a qualified nutritionist as defined in Part 700.2(b)(5), 10 NYCRR.

### **Medical Social Services**

Medical social services include assessing the need for, arranging for and providing aid for social problems related to the maintenance of a patient in the home where such services are performed by a qualified social worker and provided within a plan of care. These services must be provided by a qualified social worker as defined in Section 700.2(b)(24) 10 NYCRR.

### **Social and Environmental Supports**

Social and environmental supports are services and items that support the medical needs of the Enrollees and are included in an Enrollee's plan of care. These services and items include but are not limited to the following: home maintenance tasks, homemaker/chore services, housing improvement, and respite care.

### **Home Delivered and Congregate Meals**

Home delivered and congregate meals are meals provided at home or in congregate settings, e.g. senior centers to individuals unable to prepare meals or have them prepared.

### **Adult Day Health Care**

Adult day health care **is** care and services provided in a residential health care facility or approved extension site under the medical direction of a physician to a person who is functionally impaired, not homebound, and who requires certain preventive, diagnostic, therapeutic, rehabilitative or palliative items or services. Adult day health care includes the following services: medical, nursing, food and nutrition, social services, rehabilitation therapy, leisure time activities which are a planned program of diverse meaningful activities, dental, pharmaceutical, and other ancillary services.

### **Social Day Care**

Social day care is a structured, comprehensive program which provides functionally impaired individuals with socialization; supervision and monitoring; personal care; and nutrition in a protective setting during any part of the day, but for less than a 24 hour period. Additional services may include and are not limited to maintenance and enhancement of daily living skills, transportation, care giver assistance and case coordination and assistance.

### **Personal Emergency Response Services (PERS)**

Personal Emergency Response Services (PERS) is an electronic device which enables certain high-risk patients to secure help in the event of a physical, emotional or environmental emergency. A variety of electronic alert systems now exist which employ different signaling devices. Such systems are usually connected to a patient's phone and signal a response center once a "help" button is activate. In the event of an emergency, the signal is received and appropriately acted upon by a response center.

### **Hearing Services**

Hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, earmolds, special fittings and replacement parts.

## **Vision Services**

Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and poly-carbonate lenses, artificial eyes (stock or custom-made), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed. If the Contractor does not provide upgraded eyeglass frames or additional features (such as scratch coating, progressive lenses or photo-gray lenses) as part of its covered vision benefit, the Contractor cannot apply the cost of its covered eyeglass benefit to the total cost of the eyeglasses the Enrollee wants and bill only the difference to the Enrollee. For example, if the Contractor covers only standard bifocal lenses and the Enrollee wants no-line bifocal lenses, the Enrollee must choose between taking the standard bifocal or paying the full price of the no-line bifocal lenses (not just the difference between the cost of the bifocal lenses and the no-line lenses). However, the Enrollee may pay for upgraded lenses as a private customer and have the Contractor pay for the frames or pay for upgraded frames as a private customer and have the Contractor pay for the lenses. The Enrollee must be informed of this fact by the vision care provider at the time that the glasses are ordered.

## **Appendix K3**

### **NON COVERED SERVICES**

The following services will not be the responsibility of the Contractor under the Medicare/Medicaid program:

#### **Services Covered by Direct Reimbursement from Original Medicare**

- Hospice services provided to Medicare Advantage members

#### **Services Covered by Medicaid-Fee-for-Service**

- Out of network Family Planning services under the direct access provisions,
- Medicaid Pharmacy Benefits as allowed by State Law (select drug categories excluded from the Medicare Part D benefit. ),
- Methadone Maintenance Treatment Programs,
- Certain Mental Health Services, including
  - Intensive Psychiatric Rehabilitation Treatment Programs,
  - Day Treatment,
  - Continuing Day Treatment,
  - Case Management for Seriously and Persistently Mentally Ill (sponsored by state or local mental health units),
  - Partial Hospitalizations,
  - Assertive Community Treatment (ACT),
  - Personalized Recovery Oriented Services (PROS),
- Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs,
- Office for People With Developmental Disability Services,
- Comprehensive Medicaid Case Management,
- Home and Community Based Waiver Program Services,
- Directly Observed Therapy for Tuberculosis Disease,
- AIDS Adult Day Health Care, and
- Assisted Living Program

## **DESCRIPTION OF NON-COVERED SERVICES**

The following services are excluded from the Contractor's Medicare and Medicaid Benefit Packages, and are covered, in most instances, by Medicare or Medicaid fee-for-service:

### **1. Hospice Services Provided to Medicare Advantage Enrollees**

Hospice services provided to Medicare Advantage Enrollees by a Medicare approved hospice providers are directly reimbursed by Medicare. Hospice is a coordinated program of home and inpatient care that provides non-curative medical and support services for persons certified by a physician to be terminally ill with a life expectancy of six (6) months or less. Hospice programs provide patients and families with palliative and supportive care to meet the special needs arising out of physical, psychological, spiritual, social and economic stresses which are experienced during the final stages of illness and during dying and bereavement.

Hospices are organizations which must be certified under Article 40 of the NYS PHL, and approved by Medicare. All services must be provided by qualified employees and volunteers of the hospice or by qualified staff through contractual arrangements to the extent permitted by federal and state requirements. All services must be provided according to a written plan of care which reflects the changing needs of the patient/family.

If an Enrollee in the Contractor's plan becomes terminally ill and receives Hospice Program services he or she may remain enrolled and continue to access the Contractor's Benefit Package while Hospice costs are paid for by Medicare fee-for-service.

### **2. Other Services Deemed to be Covered by Original Medicare by CMS**

### **3. Pharmacy Benefits as Permitted by State Law**

NYS Medicaid continues to provide coverage for certain drugs excluded from the Medicare Part D benefit such as barbiturates, benzodiazepines, and some prescription vitamins, and some non-prescription drugs.

### **4. Out of Network Family Planning Services**

As described in Section 10.6 and 10.9 of this Agreement, out of network family planning services provided by qualified Medicaid providers to plan enrollees will be directly reimbursed by Medicaid fee-for-service at the Medicaid fee schedule. Family Planning and Reproductive Health Care Services means those health services which enable Enrollees, including minors, who may be sexually active to prevent or reduce the incidence of unwanted pregnancy. These include: diagnosis and all medically necessary treatment, sterilization, screening and treatment for sexually transmissible diseases and screening for disease and pregnancy.

Also included is HIV counseling and testing when provided as part of a family planning visit. Additionally, reproductive health care includes coverage of all medically necessary abortions. Elective induced abortions must be covered for New York City recipients. Fertility services are not covered.

## **5. Methadone Maintenance Treatment Program (MMTP)**

Consists of drug detoxification, drug dependence counseling, and rehabilitation services which include chemical management of the patient with methadone. Facilities that provide methadone maintenance treatment do so as their principal mission and are certified by the Office of Alcohol and Substance Abuse Services (OASAS) under Title 14 NYCRR, Part 828.

## **6. Certain Mental Health Services**

Contractor is not responsible for the provision and payment of the following services which are reimbursed through Medicaid fee-for-service.

### **a. Intensive Psychiatric Rehabilitation Treatment Programs (IPRT)**

A time limited active psychiatric rehabilitation designed to assist a patient in forming and achieving mutually agreed upon goals in living, learning, working and social environments, to intervene with psychiatric rehabilitative technologies to overcome functional disabilities. IPRT services are certified by OMH under 14 NYCRR, Part 587.

### **b. Day Treatment**

A combination of diagnostic, treatment, and rehabilitative procedures which, through supervised and planned activities and extensive client-staff interaction, provides the services of the clinic treatment program, as well as social training, task and skill training and socialization activities. Services are expected to be of six (6) months duration. These services are certified by OMH under 14 NYCRR, Part 587.

### **c. Continuing Day Treatment**

Provides treatment designed to maintain or enhance current levels of functioning and skills, maintain community living, and develop self-awareness and self-esteem. Includes: assessment and treatment planning; discharge planning; medication therapy; medication education; case management; health screening and referral; rehabilitative readiness development; psychiatric rehabilitative readiness determination and referral; and symptom management. These services are certified by OMH under 14 NYCRR, Part 587.

This waiver is in select counties for children and adolescents who would otherwise be admitted to an institutional setting if waiver services were not provided. The services include individualized care coordination, respite, family support, intensive in-home skill building, and crisis response.

### **d. Case Management for Seriously and Persistently Mentally Ill Sponsored by State or Local Mental Health Units**

The target population consists of individuals who are seriously and persistently mentally ill (SPMI), require intensive, personal and proactive intervention to help them obtain those services which will permit functioning in the community and either have symptomology which is difficult to treat in the existing mental health care system or are unwilling or unable to adapt to the existing mental health care system. Three case management models are currently operated pursuant to an agreement with OMH or a local governmental unit, and receive Medicaid reimbursement pursuant to 14 NYCRR Part 506.

Please note: See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

e. Partial Hospitalization Not Covered by Medicare

Provides active treatment designed to stabilize and ameliorate acute systems, serves as an alternative to inpatient hospitalization, or reduces the length of a hospital stay within a medically supervised program by providing the following: assessment and treatment planning; health screening and referral; symptom management; medication therapy; medication education; verbal therapy; case management; psychiatric rehabilitative readiness determination and referral and crisis intervention. These services are certified by OMH under NYCRR Part 587.

f. Assertive Community Treatment (ACT)

ACT is a mobile team-based approach to delivering comprehensive and flexible treatment, rehabilitation, case management and support services to individuals in their natural living setting. ACT programs deliver integrated services to recipients and adjust services over time to meet the recipient's goals and changing needs; are operated pursuant to approval or certification by OMH; and receive Medicaid reimbursement pursuant to 14 NYCRR Part 508.

g. Personalized Recovery Oriented Services (PROS)

PROS, licensed and reimbursed pursuant to 14 NYCCR Part 512, are designed to assist individuals in recovery from the disabling effects of mental illness through the coordinated delivery of a customized array of rehabilitation, treatment, and support services in traditional settings and in off-site locations. Specific components of PROS include Community Rehabilitation and Support, Intensive Rehabilitation, Ongoing Rehabilitation and Support and Clinical Treatment.

**7. Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs, as follows:**

a. OMH Licensed CRs\*

Rehabilitative services in community residences are interventions, therapies and activities which are medically therapeutic and remedial in nature, and are

medically necessary for the maximum reduction of functional and adaptive behavior defects associated with the person's mental illness.

b. Family-Based Treatment\*

Rehabilitative services in family-based treatment programs are intended to provide treatment to seriously emotionally disturbed children and youth to promote their successful functioning and integration into the natural family, community, school or independent living situations. Such services are provided in consideration of a child's developmental stage. Those children determined eligible for admission are placed in surrogate family homes for care and treatment.

\*These services are certified by OMH under 14 NYCRR Parts 586.3, 594 and 595.

**8. Office for People With Developmental Disabilities (OPWDD) Services**

a. Long Term Therapy Services Provided by Article 16-Clinic Treatment Facilities or Article 28 Facilities

These services are provided to persons with developmental disabilities including medical or remedial services recommended by a physician or other licensed practitioner of the healing arts for a maximum reduction of the effects of physical or mental disability and restoration of the person to his or her best possible functional level. It also includes the fitting, training, and modification of assistive devices by licensed practitioners or trained others under their direct supervision. Such services are designed to ameliorate or limit the disabling condition and to allow the person to remain in or move to, the least restrictive residential and/or day setting. These services are certified by OPWDD under 14 NYCRR, Part 679 (or they are provided by Article 28 Diagnostic and Treatment Centers that are explicitly designated by the SDOH as serving primarily persons with developmental disabilities). If care of this nature is provided in facilities other than Article 28 or Article 16 centers, it is a covered service.

b. *Day Treatment*

A planned combination of diagnostic, treatment and rehabilitation services provided to developmentally disabled individuals in need of a broad range of services, but who do not need intensive twenty-four (24) hour care and medical supervision. The services provided as identified in the comprehensive assessment may include nutrition, recreation, self-care, independent living, therapies, nursing, and transportation services. These services are generally provided in ICF or a comparable setting. These services are certified by OPWDD under 14 NYCRR, Part 690.

c. Medicaid Service Coordination (MSC)

Medicaid Service Coordination (MSC) is a Medicaid State Plan service provided by OPWDD which assists persons with developmental disabilities and mental retardation to



gain access to necessary services and supports appropriate to the needs of the needs of the individual. MSC is provided by qualified service coordinators and uses a person centered planning process in developing, implementing and maintaining an Individualized Service Plan (ISP) with and for a person with developmental disabilities and mental retardation. MSC promotes the concepts of a choice, individualized services and consumer satisfaction.

MSC is provided by authorized vendors who have a contract with OPWDD, and who are paid monthly pursuant to such contract. Persons who receive MSC must not permanently reside in an ICF for persons with developmental disabilities, a developmental center, a skilled nursing facility or any other hospital or Medical Assistance institutional setting that provides service coordination. They must also not concurrently be enrolled in any other comprehensive Medicaid long term service coordination program/service including the Care at Home Waiver.

**Please note:** See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

## **9. Home and Community Based Services (HCBS) Waiver Program Services**

There are a number of Home and Community-Based Waiver Programs that provides services authorized pursuant to SSA Section 1915(c) waivers from DHHS. The programs include the Long Term Home Health Care Program, the Traumatic Brain Injury (TBI) Program, the ICF/MR Waiver, as well as Medicaid Care at Home HCBS Programs and OPWDD Care at Home Programs.

## **10. Comprehensive Medicaid Case Management (CMCM)**

A program which provides "social work" case management referral services to a targeted population (e.g.: teens, mentally ill). A CMCM case manager will assist a client in accessing necessary services in accordance with goals contained in a written case management plan. CMCM programs do not provide services directly, but refer to a wide range of service Providers. Some of these services are: medical, social, psycho-social, education, employment, financial, and mental health. CMCM referral to community service agencies and/or medical providers requires the case manager to work out a mutually agreeable case coordination approach with the agency/medical providers. Consequently, if an Enrollee of the Contractor is participating in a CMCM program, the Contractor should work collaboratively with the CMCM case manager to coordinate the provision of services covered by the Contractor. CMCM programs will be instructed on how to identify a managed care Enrollee on eMedNY and informed on the need to contact the Contractor to coordinate service provision.

## **11. Directly Observed Therapy for Tuberculosis Disease**

Tuberculosis directly observed therapy (TB/DOT) is the direct observation of oral ingestion of TB medications to assure patient compliance with the physician's prescribed medication regimen. While the clinical management of tuberculosis is covered in the Benefit Package, TB/DOT where applicable, can be billed directly to MMIS by any SDOH approved fee-for-

service Medicaid TB/DOT Provider. The Contractor remains responsible for communicating, cooperating and coordinating clinical management of TB with the TB/DOT Provider.

## **12. AIDS Adult Day Health Care**

Adult Day Health Care Programs (ADHCP) are programs designed to assist individuals with HIV disease to live more independently in the community or eliminate the need for residential health care services. Registrants in ADHCP require a greater range of comprehensive health care services than can be provided in any single setting, but do not require the level of services provided in a residential health care setting. Regulations require that a person enrolled in an ADHCP must require at least three (3) hours of health care delivered on the basis of at least one (1) visit per week. While health care services are broadly defined in this setting to include general medical care, nursing care, medication management, nutritional services, rehabilitative services, and substance abuse and mental health services, the latter two (2) cannot be the sole reason for admission to the program. Admission criteria must include, at a minimum, the need for general medical care and nursing services.

## **13. HIV COBRA Case Management**

The HIV COBRA (Community Follow-up Program) Case Management Program is a program that provides intensive, family-centered case management and community follow-up activities by case managers, case management technicians, and community follow-up workers. Reimbursement is through an hourly rate billable to Medicaid. Reimbursable activities include intake, assessment, reassessment, service plan development and implementation, monitoring, advocacy, crisis intervention, exit planning, and case specific supervisory case-review conferencing.

## **14. Assisted Living Program**

Assisted Living Program provides personal care, housekeeping, supervision, home health aides. Personal emergency response services, nursing, physical therapy, occupational therapy, speech therapy, medical supplies and equipment, adult day health care, a range of home health services and the case management services of a registered professional nurse. Services are provided in an adult home or enriched housing setting.

# APPENDIX L

## Approved Capitation Payment Rates

Effective Date: January 1, 2017

Age Group	Monthly Capitation Amount (PMPM)
	\$
	\$

## **APPENDIX M**

### **Service Area**

**The Contractor's Medicaid Advantage Plus service area is comprised of the following Counties in their entirety:**

# **APPENDIX N**

**Reserved**

## **APPENDIX O**

### **Requirements for Proof of Workers' Compensation and Disability Benefits Coverage**

## Requirements for Proof of Coverage

Unless the Contractor is a political sub-division of New York State, the Contractor shall provide proof, completed by the Contractor's insurance carrier and/or the Workers' Compensation Board, of coverage for:

1. Workers' Compensation, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** – Affidavit For New York Entities And Any Out-Of-State Entities With No Employees, That New York State Workers' Compensation And/Or Disability Benefits Insurance Coverage Is Not Required; OR
  - b) **C-105.2** – Certificate of Workers' Compensation Insurance. PLEASE NOTE: The State Insurance Fund provides its own version of this form, the **U-26.3**; OR
  - c) **SI-12** – Certificate of Workers' Compensation Self-Insurance, or **GSI-105.2** – Certificate of Participation in Workers' Compensation Group Self-Insurance.
  
2. Disability Benefits Coverage, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** – Affidavit For New York Entities And Any Out-Of-State Entities With No Employees, That New York State Workers' Compensation And/Or Disability Benefits Insurance Coverage Is Not Required; OR
  - b) **DB-120.1** – Certificate of Disability Benefits Insurance; OR
  - c) **DB-155** – Certificate of Disability Benefits Self-Insurance.

**NOTE:** ACORD forms are NOT acceptable proof of coverage.

# **APPENDIX P**

**Reserved**



# **APPENDIX Q**

**Reserved**

# **APPENDIX R**

## **Additional Specifications for the Medicaid Advantage Plus Agreement**

## APPENDIX R

### Additional Specifications for the Medicaid Advantage Plus Agreement

1. Contractor will give continuous attention to performance of its obligations herein for the duration of this Agreement and with the intent that the contracted services shall be provided and reports submitted in a timely manner as SDOH may prescribe.
2. Contractor will possess, at no cost to the State, all qualifications, licenses and permits to engage in the required business as may be required within the jurisdiction where the work specified is to be performed. Workers to be employed in the performance of this Agreement will possess the qualifications, training, licenses and permits as may be required within such jurisdiction.
3. Work for Hire Contract

If pursuant to this Agreement the Contractor will provide the SDOH with software or other copyrightable materials, this Agreement shall be considered a "Work for Hire Contract." The SDOH will be the sole owner of all source code and any software which is developed or included in the application software provided to the SDOH as a part of this Agreement.

4. Technology Purchases Notification -- The following provisions apply if this Agreement procures only "Technology"
  - a) For the purposes of this policy, "technology" applies to all services and commodities, voice/data/video and/or any related requirement, major software acquisitions, systems modifications or upgrades, etc., that result in a technical method of achieving a practical purpose or in improvements of productivity. The purchase can be as simple as an order for new or replacement personal computers, or for a consultant to design a new system, or as complex as a major systems improvement or innovation that changes how an agency conducts its business practices.
  - b) If this Agreement is for procurement of software over \$20,000, or other technology over \$50,000, or where the SDOH determines that the potential exists for coordinating purchases among State agencies and/or the purchase may be of interest to one or more other State agencies, PRIOR TO APPROVAL by OSC, this Agreement is subject to review by the Governor's Task Force on Information Resource Management.
  - c) The terms and conditions of this Agreement may be extended to any other State agency in New York.

5. Subcontracting

The Contractor agrees not to enter into any agreements with third party organizations for the performance of its obligations, in whole or in part, under this Agreement without the State's prior written approval of such third parties and the scope of the work to be performed by them. The State's approval of the scope of work and the subcontractor does not relieve the Contractor of its obligation to perform fully under this Agreement.

6. Sufficiency of Personnel and Equipment

If SDOH is of the opinion that the services required by the specifications cannot satisfactorily be performed because of insufficiency of personnel, SDOH shall have the authority to require the Contractor to use such additional personnel to take such steps necessary to perform the services satisfactorily at no additional cost to the State.

7. Provisions Upon Default

- a) The services to be performed by the Contractor shall be at all times subject to the direction and control of the SDOH as to all matters arising in connection with or relating to this Agreement.
- b) In the event that the Contractor, through any cause, fails to perform any of the terms, covenants or promises of this Agreement, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.
- c) If, in the judgment of the SDOH, the Contractor acts in such a way which is likely to or does impair or prejudice the interests of the State, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.

8. Minority And Women Owned Business Policy Statement

The SDOH recognizes the need to take affirmative action to ensure that Minority and Women Owned Business Enterprises are given the opportunity to participate in the performance of the SDOH's contracting program. This opportunity for full participation in our free enterprise system by traditionally socially and economically disadvantaged persons is essential to obtain social and economic equality and improve the functioning of the State economy.

It is the intention of the SDOH to provide Minority and Women Owned Business Enterprises with equal opportunity to bid on contracts awarded by this agency in accordance with the State Finance Law.

9. Insurance Requirements

- a) The Contractor must without expense to the State procure and maintain, until final acceptance by the SDOH of the work covered by this Agreement, insurance of the kinds and in the amounts hereinafter provided, by insurance companies authorized to do such business in the State of New York covering all operations under this Agreement, whether performed by it or by subcontractors. Before commencing the work, the Contractor shall furnish to the SDOH a certificate or certificates, in a form satisfactory to SDOH, showing that it has complied with the requirements of this section, which certificate or certificates shall state that the policies shall not be changed or cancelled until thirty days written notice has been given to SDOH. The kinds and amounts of required insurance are:
- i) A policy covering the obligations of the Contractor in accordance with the provisions of Chapter 41, Laws of 1914, as amended, known as the Workers' Compensation Law, and the Agreement shall be void and of no effect unless the Contractor procures such policy and maintains it until acceptance of the work.
  - ii) Policies of Bodily Injury Liability and Property Damage Liability Insurance of the types hereinafter specified, each within limits of not less than \$500,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by one person in any one occurrence, and subject to that limit for that person, not less than \$1,000,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by two or more persons in any one occurrence, and not less than \$500,000 for damages arising out of damage to or destruction of property during any single occurrence and not less than \$1,000,000 aggregate for damages arising out of damage to or destruction of property during the policy period.
- A) Contractor's Liability Insurance issued to and covering the liability of the Contractor with respect to all work performed by it under this Agreement.
  - B) Automobile Liability Insurance issued to and covering the liability of the People of the State of New York with respect to all operations under this Agreement, by the Contractor or by its subcontractors, including omissions and supervisory acts of the State.

10. Certification Regarding Debarment and Suspension

- a) Regulations of the U.S. Department of Health and Human Services, located at Part 76 of Title 45 of the Code of Federal Regulations (CFR), implement Executive Orders 12549 and 12689 concerning debarment and suspension of participants in Federal program and activities. Executive Order 12549 provides that, to the extent permitted by law, Executive departments and agencies shall participate in a government wide system for non-procurement debarment and suspension. Executive Order 12689 extends the debarment and suspension policy to procurement activities of the Federal Government.

A person who is debarred or suspended by a Federal agency is excluded from Federal financial and non-financial assistance and benefits under Federal programs and activities, both directly (primary covered transaction) and indirectly (lower tier covered transactions). Debarment or suspension by one Federal agency has government wide effect.

b) Pursuant to the above cited regulations, the SDOH (as a participant in a primary covered transaction) may not knowingly do business with a person who is debarred, suspended, proposed for debarment, or subject to other government wide exclusion (including an exclusion from Medicare and State health care program participation on or after August 25, 1995), and the SDOH must require its contractors, as lower tier participants, to provide the certification as set forth below:

i) CERTIFICATION REGARDING DEBARMENT, SUSPENSION,  
INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED  
TRANSACTIONS

Instructions for Certification

- A) By signing this Agreement, the Contractor, as a lower tier participant, is providing the certification set out below.
- B) The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- C) The lower tier participant shall provide immediate written notice to the SDOH if at any time the lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- D) The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. The Contractor may contact the SDOH for assistance in obtaining a copy of those regulations.
- E) The lower tier participant agrees that it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR Subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

- F) The lower tier participant further agrees that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transactions,” without modification, in all lower tier covered transactions.
- G) A participant in a covered transaction may rely upon a certification of a participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Excluded Parties List System.
- H) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- I) Except for transactions authorized under paragraph E of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR Subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

ii) Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions

- (A) The lower tier participant certifies, by signing this Agreement, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department agency.
- (B) Where the lower tier participant is unable to certify to any of the statements in this certification, such participant shall attach an explanation to this Agreement.

## 11. Reports and Publications

- a) Any materials, articles, papers, etc., developed by the Contractor pertaining to the MMC Program or FHPlus Program must be reviewed and approved by the SDOH for conformity with the policies and guidelines of the SDOH prior to dissemination and/or publication. It is agreed that such review will be conducted in an expeditious manner. Should the review result in any unresolved disagreements regarding content, the Contractor shall be free to publish in scholarly journals along with a disclaimer that the views within the Article or the policies reflected are not necessarily those of the New York State Department of Health.
- b) Any publishable or otherwise reproducible material developed under or in the course of performing this Agreement, dealing with any aspect of performance under this Agreement, or of the results and accomplishments attained in such performance, shall be the sole and exclusive property of the State, and shall not be published or otherwise disseminated by the Contractor to any other party unless prior written approval is secured from the SDOH or under circumstances as indicated in paragraph (a) above. Any and all net proceeds obtained by the Contractor resulting from any such publication shall belong to and be paid over to the State. The State shall have a perpetual royalty-free, non-exclusive and irrevocable right to reproduce, publish or otherwise use, and to authorize others to use, any such material for governmental purposes.
- c) No report, document or other data produced in whole or in part with the funds provided under this Agreement may be copyrighted by the Contractor or any of its employees, nor shall any notice of copyright be registered by the Contractor or any of its employees in connection with any report, document or other data developed pursuant to this Agreement.
- d) All reports, data sheets, documents, etc. generated under this Agreement shall be the sole and exclusive property of the SDOH. Upon completion or termination of this Agreement the Contractor shall deliver to the SDOH upon its demand all copies of materials relating to or pertaining to this Agreement. The Contractor shall have no right to disclose or use any of such material and documentation for any purpose whatsoever, without the prior written approval of the SDOH or its authorized agents.
- e) The Contractor, its officers, agents and employees and subcontractors shall treat all information, which is obtained by it through its performance under this Agreement, as confidential information to the extent required by the laws and regulations of the United States and laws and regulations of the State of New York.



12. Payment

Payment for claims/invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payment shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller's website at [www.osc.state.ny.us/epay/index.htm](http://www.osc.state.ny.us/epay/index.htm), by email at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by telephone at 518-474-6019. The Contractor acknowledges that it will not receive payment on any claims/invoices submitted under this Agreement if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

In addition to the Electronic Payment Authorization Form, a Substitute Form W-9, must be on file with the Office of the State Comptroller, Bureau of Accounting Operations. Additional information and procedures for enrollment can be found at <http://www.osc.state.ny.us/epay>.

Completed W-9 forms should be submitted to the following address:

NYS Office of the State Comptroller  
Bureau of Accounting Operations  
Warrant & Payment Control Unit  
110 State Street, 9<sup>th</sup> Floor  
Albany, NY 12236

13. Provisions Related to New York State Procurement Lobbying Law

The state reserves the right to terminate this agreement in the event it is found that the certification filed by the contractor in accordance with New York State Finance Law 139-k was intentionally false or intentionally incomplete. Upon such finding, the State may exercise its termination right by providing written notification to the contractor in accordance with the written notification terms of this agreement.

14. Provisions Related to New York State Information Security Breach and Notification Act

Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208). Contractor shall be liable for the costs associated with such breach if caused by the Contractor's negligent or willful acts or omissions, or the negligent or willful acts or omissions of Contractor's agents, officers, employees or subcontractors.

15. Accessibility of State Agency Web-based Intranet and Internet Information and Applications

Any web-based intranet and internet information and applications development, or programming delivered pursuant to the contract or procurement will comply with New York State Enterprise IT Policy NYS-P08-005, *Accessibility of Web-Based Information and Applications*, as such policy or standard may be amended, modified or superseded, which requires that state agency web-based intranet and internet information and applications are accessible to persons with disabilities. Web content must conform to New York State Enterprise IT Policy NYS-P08-005, as determined by quality assurance testing. Such quality assurance testing will be conducted by NYSDOH and the awarded contractor, and the results of such testing must be satisfactory to NYSDOH before web content will be considered a qualified deliverable under the contract or procurement.

16. New York State Tax Law Section 5-a

Section 5-a of the Tax Law, as amended, effective April 26, 2006, requires certain contractors awarded state contracts for commodities, services and technology valued at more than \$100,000 to certify to the New York State Department of Tax and Finance (DTF) that they are registered to collect New York State and local sales and compensating use taxes. The law applies to contracts where the total amount of such contractors' sales delivered into New York State are in excess of \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made, and with respect to any affiliates and subcontractors whose sales delivered into New York State exceeded \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made.

This law imposes upon certain contractors the obligation to certify whether or not the contractor, its affiliates, and its subcontractors are required to register to collect sales and compensating use tax and contractors must certify to DTF that each affiliate and subcontractor exceeding such sales threshold is registered with DTF to collect New York State and local sales and compensating use taxes. The law prohibits the State Comptroller, or other approving agencies, from approving a contract awarded to an offerer meeting the registration requirements but who is not so registered in accordance with the law.

Contractor must complete and submit directly to the New York State Taxation and Finance, Contractor Certification Form ST-220-TD. Unless the information upon which the ST-220-TD is based changes, this form only needs to be filed once with DTF. If the information changes for the contractor, its affiliate(s), or its subcontractor(s), a new form (ST-220-TD) must be filed with DTF.

Contractor must complete and submit to the Department of Health the form ST-220-CA certifying that the contractor filed the ST-220-TD with DTF. Failure to make either of these filings may render an offerer non-responsive and non-responsible. Offerers shall take the necessary steps to provide properly certified forms within a timely manner to ensure compliance with the law.

17. M/WBE Utilization Plan for Subcontracting and Purchasing

The Department of Health (DOH) encourages the use of Minority and/or Women Owned Business Enterprises (M/WBEs) for any subcontracting or purchasing related to this contract. Contractors who are not currently a New York State certified M/WBE must define the portion of all consumable products and personnel required for this proposal that will be sourced from an M/WBE. The amount must be stated in total dollars and as a percent of the total cost necessary to fulfill the Agreement requirements. Supportive documentation must include a detailed description of work that is required including products and services.

The goal for usage of M/WBEs is at least 10% of monies used for contract activities. In order to assure a good-faith effort to attain this goal, the State requires that Contractors complete the M/WBE Utilization Plan and submit this Plan.

Contractors that are New York State certified MBEs or WBEs are not required to complete this form. Instead, such Contractors must simply provide evidence of their certified status

Failure to submit the above referenced Plan (or evidence of certified M/WBE status) will result in disqualification of the vendor from consideration for award.

18. Piggybacking

New York State Finance Law Section 163(10)(e) [see also <http://www.ogs.state.ny.us/procurecounc/pgbguidelines.asp>] allows the Commissioner of the NYS Office of General Services to consent to the use of this Contract by other New York State Agencies, and other authorized purchasers, subject to conditions and the Contractor's consent.

19. Lead Guidelines

All products supplied pursuant to this agreement shall meet local, state and federal regulations, guidelines and action levels for lead as they exist at the time of the State's acceptance of this Contract.

20. Veterans Protections

The Contractor shall contract with at least one veteran's home that operates in its service area, provided that at least one veteran's home operates in its service area.

Upon enrollment into Contractor's Medicaid Advantage Plus Product, the Contractor shall notify each veteran, spouse of a veteran, or Gold Star parent enrollee in need of long term placement about the availability, or lack thereof, of a veteran's home in Contractor's network.

If Contractor's Medicaid Advantage Plus Product does not operate in an area with an accessible veteran's home, or does not have one in its network, and unless otherwise indicated by the enrollee, the plan shall direct the enrollee to the enrollment broker. The Contractor must inform the enrollment broker of the matter, and provide the enrollment broker with the applicable enrollee contact information.

If an applicable enrollee desires to receive care from a veteran's home, the Contractor must allow the enrollee to access the veteran's home services and must pay out of network until the enrollee has transferred to an MLTC Plan with an in-network veteran's home.

The Contractor must inform enrollee about veteran's home services available to them in the member handbook, including who is eligible for said services and their rights to receive said services, including, but not limited to, the rights outlined in this section.

# **Appendix S**

## **NURSING HOME TRANSITION**

# Appendix S

## NURSING HOME TRANSITION

- 1) In addition to the provisions found in this Appendix, the Contractor must adhere to the Department's "Transition of Nursing Home Benefits and Population into Managed Care policy," and any future amendments there to, which is hereby made part of this Appendix as if fully set forth herein.
- 2) SDOH reserves the right to change or amend, in its sole discretion and at any time upon reasonable notice, the manner and policies for the implementation of the Nursing Home Transition.
- 3) Individuals not enrolled in a MAP product who are in need of permanent Nursing Home care shall obtain a long term care Medicaid eligibility determination from the LDSS or entity designated by the State prior to enrollment into a MAP product.
- 4) Dual eligible individuals who are 21-years-old or older and who have been determined eligible for Long Term Placement in a nursing home are allowed sixty (60) days to select a MAP product for enrollment.
- 5) The Contractor shall otherwise interact with potential applicants seeking or referred for nursing home placement in a manner determined by SDOH. Such potential applicants shall also be directed to the Enrollment Broker for education and assistance regarding all MAP product options available to them, including Community Based Long-Term Care alternatives.
- 6) If an MAP product does not have a nursing home to meet the needs of its members, the MAP product must authorize out of network placement. If beds are not available at the time placement is indicated, the plan must authorize out of network placement.
- 7) To the extent that any provisions in this Agreement are in conflict with the provisions of this Appendix, the provisions of this Appendix prevail.

# **APPENDIX T**

## **CONFLICT FREE EVALUATION AND ENROLLMENT CENTER**

# **APPENDIX T**

## **CONFLICT FREE EVALUATION AND ENROLLMENT CENTER**

- 1) All initial eligibility determinations for MAP plans will be made by a Conflict-Free Evaluator, or other entity designated by SDOH. All persons seeking information about the Contractor's MAP plan, or seeking enrollment into such product(s), should be forwarded to the Conflict-Free Evaluator in accordance with SDOH rules and guidance. If and when the Conflict-Free Evaluator determines persons to be eligible for MAP, they will forward said person to the MAP plan of his or her choice.
- 2) The Contractor will comply with the processes for the Conflict-Free Evaluator based on guidance issued by SDOH. .
- 3) The Contractor must remove all contact information to the Contractor's eligibility assessment staff, agents, subcontractors, and any entities that perform eligibility assessments on behalf of the Contractor, from all MAP plan marketing materials and member handbooks.
  - a) Upon submission to SDOH for approval, the Contractor may seek a waiver of this provision from SDOH. In doing so, the Contractor should provide the reason why the contact information should remain on the material in question. For example, the Contractor might utilize a single, general purpose phone number to handle all or most Enrollee or Potential Enrollee questions or concerns, in which case the Contractor should indicate what steps they have taken to capture and forward persons seeking enrollment/eligibility determinations to the Conflict-Free Evaluator. SDOH reserves the sole right to determine whether to waive this provision.
- 4) The Contractor must provide the contact information for the Conflict-Free Evaluator, or other entity designated by SDOH, on all MAP plan materials that can reasonably be interpreted as intended to market to Potential Enrollees.
- 5) To the extent that any provisions in this Agreement are in conflict with the provisions of this Appendix, the provisions of this Appendix prevail.



**APPENDIX X**

Agency Code \_\_\_\_\_  
Period \_\_\_\_\_

Contract No. \_\_\_\_\_  
Funding Amount for Period \_\_\_\_\_

This is an AGREEMENT between THE STATE OF NEW YORK, acting by and through \_\_\_\_\_, having its principal office at \_\_\_\_\_, (hereinafter referred to as the STATE), and \_\_\_\_\_, (hereinafter referred to as the CONTRACTOR), for modification of Contract Number \_\_\_\_\_ as amended in attached Appendix(ices).

All other provisions of said AGREEMENT shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this AGREEMENT as of the dates appearing under their signatures.

CONTRACTOR SIGNATURE

STATE AGENCY SIGNATURE

By: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name

Printed Name

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

State Agency Certification:  
In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.

STATE OF NEW YORK )  
County of \_\_\_\_\_ )

SS.:

On the \_\_\_ day of \_\_\_\_\_ in the year \_\_\_\_\_ before me, the undersigned, personally appeared \_\_\_\_\_, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is(are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their/ capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

\_\_\_\_\_  
(Notary)

Approved:  
ATTORNEY GENERAL

Approved:  
Thomas P. DiNapoli  
STATE COMPTROLLER

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_