

**MEDICAID ADVANTAGE PLUS (MAP) MODEL CONTRACT**

**MISCELLANEOUS/CONSULTANT SERVICES  
(Non-Competitive Award)**

STATE AGENCY (Name and Address):

New York State Department of Health  
Office of Health Insurance Programs  
Division of Health Plan Contracting and Oversight  
One Commerce Plaza  
99 Washington Avenue, 1609  
Albany, NY 12210

NYS Comptroller's Number:

Originating Agency Code: 3450000

CONTRACTOR (Name and Address):

TYPE OF PROGRAM:

Medicaid Advantage Plus Managed  
Long Term Care

CHARITIES REGISTRATION NUMBER:

CONTRACT TERM:

CONTRACTOR HAS  HAS NOT  TIMELY  
FILED WITH THE ATTORNEY GENERAL'S  
CHARITIES BUREAU ALL REQUIRED PERIODIC  
OR ANNUAL WRITTEN REPORTS.  
 Not Applicable: Exempt from filing

FROM: January 1, 2017  
TO: December 31, 2021

FEDERAL TAX IDENTIFICATION NUMBER:

FUNDING AMOUNT FOR CONTRACT  
TERM:

NYS VENDOR IDENTIFICATION NUMBER:

MUNICIPALITY NUMBER (if applicable):

STATUS:

THIS CONTRACT IS NOT RENEWABLE.

CONTRACTOR IS  IS NOT   
A SECTARIAN ENTITY

CONTRACTOR IS  IS NOT   
A NOT-FOR-PROFIT ORGANIZATION

CONTRACTOR IS  IS NOT   
A NY STATE BUSINESS ENTERPRISE

**APPENDICES TO THIS AGREEMENT AND  
INCORPORATED BY REFERENCE INTO THE AGREEMENT**

- A.** Standard Clauses for New York State Contracts
- B.** Certification Regarding Lobbying
- B-1.** Certification Regarding MacBride Fair Employment Principles
- C.** New York State Department of Health Requirements for Provision of Free Access to Family Planning and Reproductive Health Services
- D.** New York State Department of Health Medicaid Advantage Plus Outreach/Advertising Activities
- E.** New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines
- F.** New York State Department of Health Medicaid Advantage Plus Grievance and Appeal System Requirements
- G.** RESERVED
- H.** New York State Department of Health Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments
- I.** RESERVED
- J.** New York State Department of Health Guidelines for Contractor Compliance with the Federal Americans with Disabilities Act
- K.** List of Medicare Advantage Products Linked to Medicaid Advantage Plus
- K-1.** Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles
- K-1A.** Medicare Advantage Product – Additional Part C Benefit(s)
- K-2.** Description of Medicaid Services Included in Combined Benefit Package
- K-3.** Non-Covered Services
- L.** Approved Capitation Payment Rates
- M.** Service Area
- N.** New York State Department of Health Risk Sharing Mechanisms
- O.** Requirements for Proof of Workers' Compensation and Disability Benefits Insurance Coverage
- P.** RESERVED
- Q.** RESERVED
- R.** Additional Specifications for the Medicaid Advantage Plus Agreement
- S.** Nursing Home Transition
- T.** Conflict Free Evaluation and Enrollment Center
- U.** State Directed Payments
- X.** Modification Agreement Form

IN WITNESS WHEREOF, the parties hereto have executed or approved this AGREEMENT as of the dates appearing under their signatures.

CONTRACTOR

STATE AGENCY

By: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name

Printed Name

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

State Agency Certification:

In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.

STATE OF NEW YORK )

) SS.:

County of \_\_\_\_\_ )

On the \_\_\_\_\_ day of \_\_\_\_\_ in the year \_\_\_\_\_, before me, the undersigned, personally appeared \_\_\_\_\_, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose names(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their/ capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

(Signature and office of the individual taking acknowledgement)

Approved:

Approved:

ATTORNEY GENERAL

STATE COMPTROLLER

\_\_\_\_\_

\_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

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This AGREEMENT is hereby made by and between the New York State Department of Health (SDOH) and \_\_\_\_\_ (Contractor) as identified on the face page of this Agreement.

### **RECITALS**

WHEREAS, pursuant to Title XIX of the Federal Social Security Act, codified as 42 U.S.C. §1396 et seq. (the Social Security Act), and Title 11 of Article 5 of the New York State Social Services Law (SSL), codified as SSL §363 et seq., a comprehensive program of Medical Assistance for needy persons exists in the State of New York (Medicaid); and

WHEREAS, pursuant to Article 44 of the Public Health Law (PHL), the New York State Department of Health (SDOH) is authorized to issue Certificates of Authority to establish Health Maintenance Organizations (HMOs), PHL §4400 et seq., and Managed Long Term Care Plans (MLTCPs), PHL §4403-f; and

WHEREAS, the State Social Services Law defines Medicaid to include payment of part or all of the cost of care and services furnished by an HMO or a MLTCP, identified as Managed Care Organizations (MCOs) in this Agreement, to Eligible Persons, as defined in this Agreement, residing in the geographic area specified in Appendix M (Service Area) when such care and services are furnished in accordance with an agreement approved by the SDOH that meets the requirements of federal law and regulations; and

WHEREAS, the Contractor is a corporation organized under the laws of New York State and is certified under Article 44 of the State Public Health Law and, pursuant to 42 CFR 438.602(i), is not located outside of the United States; and

WHEREAS, the Contractor has applied to participate in the Managed Long Term Care Program and the SDOH has determined that the Contractor meets the qualification criteria established for participation; and

WHEREAS, the Contractor is an entity which has been determined to be an eligible Medicare Advantage Organization by the Administrator of the Centers for Medicare and Medicaid Services (CMS) under 42 CFR 422.503; and has entered into a contract with CMS pursuant to §§1851 through 1859 of the Social Security Act to operate a coordinated care plan, as described in its final Plan Benefit Package (PBP) bid submission proposal approved by CMS, in compliance with 42 CFR 422 and other applicable Federal statutes, regulations and policies; and

WHEREAS, the Contractor is an entity that has amended its contract with CMS to include an agreement to offer qualified Medicare Part D coverage pursuant to §§1860D-1 through 1860D-42 of the Social Security Act and K of 42 CFR 422 or is a Specialized Medicare Advantage Plan for Special Needs Individuals which includes qualified Medicare Part D prescription drug coverage; and

WHEREAS, the Contractor offers a comprehensive health services plan and represents that it is able to make provision for furnishing the Medicare Plan Benefit Package (Medicare Part C benefit), the Medicare Voluntary Prescription Drug Benefit (Medicare Part D) and the Medicaid Advantage Plus Product as defined in this Agreement and has proposed to provide coverage of these Medicaid Advantage Plus products to Eligible Persons as defined in this Agreement residing in the geographic area specified in Appendix M; and

WHEREAS the CMS and SDOH have entered into a memorandum of understanding, entitled “Memorandum of Understanding between the Centers for Medicare & Medicaid Services (CMS) and the New York State Department of Health to Operate Integrated Grievance and Appeals Processes for Certain Integrated Medicare and Medicaid Plans” for the purpose of operating a demonstration program of the Integrated Grievance and Appeals Process for Certain Integrated Medicare and Medicaid Plans (the “MAP Integrated Appeals and Grievances Demonstration MOU” or “MOU”), and any amendments thereto, the terms of which are incorporated by reference as if fully set forth herein.

**NOW THEREFORE**, the parties agree as follows:

## 1 DEFINITIONS

The Contractor is required to use definitions as set forth in this section or elsewhere in this Agreement.

**“834 Electronic Data Interchange Transmission file (834 File)”** means a HIPAA 5010 compliant transaction enacted as part of the Affordable Care Act (P.L. 111-148 and 111-152). The 834 is an electronic Benefit Enrollment and Maintenance document generated by the New York State of Health. The 834 file contains new enrollments, changes in enrollments, reinstatement of enrollments and disenrollments.

**“Applicant”** is an individual who has expressed a desire to pursue enrollment in a managed long term care plan.

**“Behavioral Health”** means mental health and/or substance use disorders.

**“Capitation Rate”** means the fixed monthly amount that the Contractor receives from the State for an Enrollee to provide that Enrollee with the Medicaid Advantage Plus Product.

**“Care Management”** is a process that assists Enrollees to access necessary covered services as identified in the care plan. It also provides referral and coordination of other services in support of the care plan. Care management services will assist Enrollees to obtain needed medical, social, educational, psychosocial, financial and other services in support of the care plan irrespective of whether the needed services are covered under the capitation payment of this Agreement.

**“Care Plan” (or “Plan of Care”)** is a written description in the care management record of member-specific health care goals to be achieved and the amount, duration and scope of the covered services to be provided to an Enrollee in order to achieve such goals. The care plan is based on assessment of the member’s health care needs and developed in consultation with the member and his/her informal supports. Effectiveness of the care plan is monitored through reassessment and a determination as to whether the health care goals are being met. Non-covered services which interrelate with the covered services identified on the care plan and services of informal supports necessary to support the health care goals and effectiveness of the covered services should be clearly identified on the care plan or elsewhere in the care management record.

**“CMS”** means the U.S. Centers for Medicare and Medicaid Services, formerly known as HCFA.

**“Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package”** means the services and benefits described in Appendix K-1 of this Agreement.

**“Community Based Long Term Care Services (CBLTCS)”** means health care and supportive services provided to individuals of all ages with functional limitations or chronic illnesses who require assistance with routine daily activities such as bathing, dressing,

preparing meals, and administering medications. CBLTCS is comprised of services such as Home Health Services, Private Duty Nursing, Consumer Directed Personal Assistance Services, Adult Day Health Care Program, and Personal Care Services.

**“Community First Choice Option (CFCO) Services”** are community based, person centered, and designed to maximize an Enrollee’s independence in the community. All services in this category must directly relate to an assessed need and must be authorized in the Enrollee’s Person Centered Service Plan. Some CFCO Services are available to all Enrollees. Other CFCO Services are only available to those who qualify for CFCO and will be designated as “(CFCO Only)” here and in Appendix K. To qualify for CFCO, Enrollees must be determined to need Nursing Home Level of Care. Full eligibility criteria are detailed in Departmental guidance entitled *Guidelines for the Provision of Services Under the Community First Choice Option (CFCO) Benefit Within Managed Long Term Care*. CFCO Services include:

- *Assistive technology beyond the scope of Durable Medical Equipment (CFCO Only)* - items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an Enrollee’s independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.
- *Non-Medicare Durable Medical Equipment (DME)* – devices and equipment, other than prosthetic or orthotic appliances, which have been ordered by a practitioner in the treatment of a specific medical condition and which: a) can withstand repeated use for a protracted period of time, b) are primarily and customarily used for medical purposes, c) are generally not useful to a person in the absence of illness or injury, and d) are usually fitted, designed or fashioned for a particular individual's use.
- *Non-Medicare Medical/Surgical Supplies* – items for medical use other than drugs, prosthetic or orthotic appliances, durable medical equipment, or orthopedic footwear which have been ordered by a practitioner in the treatment of a specific medical condition and which are usually: consumable, non-reusable, disposable, for a specific rather than incidental purpose, and generally have no salvageable value.
- *Activities of Daily Living (ADLs) and Instrumental Activities of Daily Living (IADLs) skill acquisition, maintenance, and enhancement (CFCO Only)* - services intended to maximize the Enrollee’s independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.
- *Community Transitional Services (CFCO Only)* - assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.
- *Moving Assistance (CFCO Only)* - assistance to physically move an Enrollee’s furnishings and other belongings to the community-based setting where the Enrollee will reside.

- *Environmental Modifications (e-mods)* (CFCO Only) - internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.
- *Vehicle Modifications* (CFCO Only) - modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.
- *Personal Care Services* - medically necessary assistance with activities such as personal hygiene, dressing and feeding, and nutritional and environmental support function tasks. Includes medically necessary assistance with Activities of Daily Living (ADLs), Instrumental Activities of Daily Living (IADLs) and health-related tasks through hands-on assistance, supervision, and/or cueing.
- *Home Health Aide Services* – health care tasks, personal hygiene services, housekeeping tasks and other related supportive services essential to the patient's health.
- *Social and Environmental Supports* – services and items to support medical needs. May include home maintenance tasks and homemaker/chore services.
- *Personal Emergency Response Services (PERS)* - Electronic device that enables individuals to secure help in a physical, emotional or environmental emergency.
- *Home Delivered and/or Congregate Meals* - Meals provided at home or in congregate settings, e.g., senior centers to individuals unable to prepare meals or to have them prepared.
- *Non-Emergency Transportation* (CFCO Only) - expanded to include social transportation to and from social gatherings, religious services and other events in the community, as appropriately authorized in the Enrollee's person centered service plan.

**“Conversion Therapy”** means any practice by a mental health professional that seeks to change an individual's sexual orientation or gender identity, including efforts to change behaviors, gender expressions, or to eliminate or reduce sexual or romantic attractions or feelings toward individuals of the same sex.

**“Co-payment”** means an amount an Enrollee pays for a covered service included in the Benefit Package.

**“Court-Ordered Services”** means those services that the Contractor is required to provide to Enrollees pursuant to orders of courts of competent jurisdiction, provided however, that such ordered services are within the Contractor's Combined Medicare and Medicaid Advantage Plus Benefit Packages and are reimbursable under Title XVIII or Title XIX of the Social Security Act.

**“Days”** means calendar days except as otherwise stated.



**“DHHS”** means the U.S. Department of Health and Human Services.

**“Disenrollment”** means the process by which an Enrollee’s membership in the Contractor's Medicaid Advantage Plus Product terminates.

**“Dually Eligible”** means eligible for both Medicare and Medicaid.

**“Effective Date of Disenrollment”** means the date on which an Enrollee is no longer a member of the Contractor’s Medicaid Advantage Plus Product.

**“Effective Date of Enrollment”** means the date on which an Enrollee is a member of the Contractor’s Medicaid Advantage Plus Product.

**“Eligible Person”** means a person whom the LDSS, state or federal government determines to be eligible for Medicaid and who meets all the other conditions for enrollment in the Medicaid Advantage Plus Program as set forth in Section 5.1 of this Agreement.

**“eMedNY”** means the electronic Medicaid system of New York State for eligibility verification and Medicaid provider claim submission and payments, or its successor system.

**“Emergency Medical Condition”** means a medical or behavioral condition, the onset of which is sudden, that manifests itself by symptoms of sufficient severity, including severe pain, that a prudent layperson, possessing an average knowledge of medicine and health, could reasonably expect the absence of immediate medical attention to result in: (i) placing the health of the person afflicted with such condition in serious jeopardy, or in the case of a behavioral condition, placing the health of the person or others in serious jeopardy; or (ii) serious impairment to such person's bodily functions; or (iii) serious dysfunction of any bodily organ or part of such person; or (iv) serious disfigurement of such person.

**“Emergency Services”** means covered services that are needed to treat an Emergency Medical Condition. Emergency services include health care procedures, treatments or services needed to evaluate or stabilize an Emergency Medical Condition including psychiatric stabilization and medical detoxification from drugs or alcohol.

**“Enrollee”** means an Eligible Person who, either personally or through an authorized representative, has enrolled in the Contractor's Medicaid Advantage Plus Product pursuant to Section 6 of this Agreement.

**“Emergency Department Care”** means care provided in a hospital Emergency Department, subject to prudent layperson standard.

**“Emergency Transportation”** means transportation provided by an ambulance service, including air ambulance. Emergency transportation is for the purpose of obtaining hospital services for an Enrollee who suffers from severe, life-threatening or potentially disabling

conditions which require the provision of emergency services while the Enrollee is being transported. Includes transportation to a hospital emergency department generated by telephoning “911”.

**“Enrollment”** means the process by which an Enrollee’s membership in a Contractor's Medicaid Advantage Plus Product begins.

**“Enrollment Broker”** means the state and/or county-contracted entity that provides Enrollment, education, and outreach services to Eligible Persons; effectuates Enrollments and Disenrollments in Managed Long Term Care plans; and provides other contracted services on behalf of the SDOH and the LDSS.

**“Excluded Services”** means those services identified in such Appendix K-3 of this Agreement, which are not covered in the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package but are covered, in most instances, by Medicare or Medicaid fee-for-service.

**“Exclusively Aligned”** shall mean a D-SNP enrolling only full benefit Dual-Eligible Beneficiaries who are also enrolled in an Integrated Medicaid Product offered by SDOH, including but not limited to Medicaid Advantage Plus (“MAP”), that is offered by the Medicare Advantage Organization, its parent organization (directly or indirectly), or another entity owned and controlled by its parent organization.

**“Fiscal Agent”** means the entity that processes or pays vendor claims on behalf of the Medicaid state agency pursuant to an agreement between the entity and such agency.

**“Grievance”** means an Enrollee’s expression of dissatisfaction with any aspect of his or her care other than an Adverse Benefit Determination. A “Grievance” means the same as a “Complaint” as defined by 42 CFR 438.400 (b). A grievance or complaint is any communication by an enrollee to a Managed Care Organization of dissatisfaction about the care and treatment the enrollee received from MCO staff or providers of covered services.

**“Habilitation services and devices”** mean services designed to provide assistance with the retention, acquisition or improvement of the enrollee's activities of daily living such as personal grooming and cleanliness, eating and dressing, communication, and mobilization; and when appropriate, the instrumental activities of daily living such as household chores, food preparation, mobility training for maximum independence involving local travel, including the use of public transportation, socially appropriate behavior, the development of basic health and safety skills, and simple money management, and devices required to deliver or assist with such services..

**“Health Commerce System”** or “HCS” means a closed communication network dedicated to secure data exchange and distribution of health related information between various health facility providers and the SDOH. HCS functions may include: collection of Medicaid complaint and disenrollment information; collection of Medicaid financial

reports; collection and reporting of managed care provider networks systems (PNS); and the reporting of Medicaid encounter data systems (MEDS III or successor system).

**“Health Insurance”** means a term to be construed in accordance with the context within which it is used.

**“Home Health Care”** means medically necessary intermittent skilled nursing care, home health aide services and rehabilitation services, and includes non-Medicare covered home health services (e.g., home health aide services with nursing supervision to medically unstable individuals).

**“Hospitalization”** means the period of stay in a hospital.

**“Indian Health Care Provider”** means a health care provider as defined in 42 USC 1396u-2(h)(4)(A).

**“Integrated Reconsideration”** shall mean a reconsideration that would otherwise be defined and covered, for a non-applicable integrated plan, as a reconsideration under 42 CFR § 422.580 and appeal under 42 CFR § 438.400. An integrated reconsideration is made by an applicable integrated plan and is subject to the integrated reconsideration procedures in 42 CFR § 422.629 and 42 CFR § 422.632 through 422.634.

**“Integrated Organization Determination”** shall mean that the Contractor has made an organization determination when it makes a decision about whether items or services are covered or how much an Enrollee has to pay for covered items or services.

**“Integrated Coverage Determination Notice”** shall mean the Contractor will provide Enrollee with written notice of any adverse action by use of single notice specific to the item or service type in question, approved jointly by CMS and the State. The notice will comply with all requirements of 42 CFR § 422.631(d).

**“Local Department of Social Services”** or **“LDSS”** means a city or county social services district as constituted by §61 of the SSL.

**“Long Term Placement (Permanent Placement) Status”** means the status of an individual in a Residential Health Care Facility (RHCF) when the Contractor or the LDSS determines that the individual is not expected to return home or to a community setting based upon medical evidence affirming the individual’s need for RHCF level of care on an ongoing basis. An Enrollee may be in Long Term Care Placement Status while the LDSS determination of the Enrollee’s eligibility for chronic care Medicaid is pending, pursuant to Appendix K of this Agreement.

**“Long Term Services and Supports”** or **(LTSS)** means health care and supportive services provided to individuals of all ages with functional limitations or chronic illnesses who require assistance with routine daily activities such as bathing, dressing, preparing meals, and administering medications. LTSS is comprised of community-based services

such as Home Health Services, Private Duty Nursing, Consumer Directed Personal Assistance Services, Adult Day Health Care Program, Personal Care Services, and institutional services including Long Term Placement in Residential Health Care Facilities. LTSS must be provided in settings which comply with 42 CFR 441.301(c)(4).

**“Managed Care Organization”** or “MCO”, sometimes referred to as a “plan”, means a health maintenance organization (“HMO”) or managed long term care plan (“MLTCP”) certified under Article 44 of the New York State PHL.

**“Managed Long Term Care Workforce Development Program”** is a program of the New York State Department of Health that is designed to support initiatives that attract, train, retrain, and retain Long Term Care workers in the types of skills that will be needed to support health care transformation, service integration and provider communication and coordination. The program will also address issues of health disparities by training and placing needed workers in Medically Underserved Areas.

**“Marketing”** means activity of the Contractor, subcontractor or individuals or entities affiliated with the Contractor, as described in Appendix D, by which information about the Contractor is made known to Eligible Persons for the purpose of persuading such persons to enroll in the Contractor’s Medicaid Advantage Plus Product.

**“Marketing Representative”** means any individual or entity engaged by the Contractor to market on behalf of the Contractor.

**“Medicaid Advantage Plus Program”** means the program that the State has developed to enroll persons in managed long term care who are nursing home certifiable and who are Dually Eligible pursuant §4403-f of Public Health Law.

**“Medicaid Advantage Plus Quality Incentive”** means a monetary incentive that is awarded to Medicaid Advantage Plus plans with superior performance in relation to a predetermined set of measures which may include quality of care, consumer satisfaction and compliance measures.

**“Medicaid Advantage Plus Product”** means the product offered by a qualified MCO to Eligible Persons under this Agreement as described in Appendix K-1 of this Agreement.

**“Medicaid Services”** means those services as described in Appendix K-2 of this Agreement.

**“Medical Record”** means a complete record of care rendered by a provider documenting the care rendered to the Enrollee, including inpatient, outpatient, and emergency care, in accordance with all applicable federal, state and local laws, rules and regulations. Such record shall be signed by the medical professional rendering the services.

**“Medical Specialist”** means a physician licensed in accordance with New York State Education Law who has completed a residency training program in a medical specialty

approved by the Accreditation Council for Graduate Medical Education (ACGME) or are certified in a medical specialty by a Member Board of the American Board of Medical Specialties (ABMS).

**“Medically Necessary” or “Medical Necessity”** as applicable to services that the Contractor determines are a Medicaid-only benefit and to services that the Contractor determines are a benefit under both Medicare and Medicaid, means health care and services that are necessary to prevent, diagnose, manage or treat conditions in the person that cause acute suffering, endanger life, result in illness or infirmity, interfere with such person's capacity for normal activity, or threaten some significant handicap.

**“Medicare Advantage Benefit Package”** means all the health care services and supplies that are covered by the Contractor's Medicare Advantage Product including Medicare Part C and qualified Part D Benefits, on file with CMS.

**“Medicare Advantage Organization”** means a public or private organization licensed by the State as a risk-bearing entity that is under contract with CMS to provide the Medicare Advantage Benefit Package as defined in this Agreement.

**“Medicare Advantage Product”** means the Medicare product(s) identified in Appendix K, offered by a qualified MCO to Eligible Persons under this Agreement.

**“Member Handbook”** means the publication prepared by the Contractor and issued to Enrollees to inform them of their benefits and services, how to access health care services and to explain their rights and responsibilities as a Medicaid Advantage Plus Enrollee.

**“Money Follows the Person (MFP)”** means a demonstration that is part of Federal and State initiatives designed to rebalance long term care services, and promote consumer choice. As New York State continues to shift the focus of its long term care systems away from institutional care and towards integrated home and community-based care, support from the MFP program becomes valuable to all Managed Care Organizations (MCOs). MFP is designed to streamline the process of deinstitutionalization for vulnerable populations. Under the name *Open Doors*, the MFP program funds Transition Specialists and Peer Support to assist these individuals to transition out of institutions such as nursing homes and intermediate care facilities, and into qualifying community settings. A qualified setting may be a house, an apartment, or a group home (with a maximum of four unrelated people).

**“Native American”** means, for purposes of this Agreement, a person identified in the Medicaid eligibility system as a Native American, American Indian or Alaskan Native.

**“New York State of Health (NYSoH)”** means an office located within the New York State Department of Health that functions as the state's official health insurance marketplace. The NYSoH was established in accordance with the Patient Protection and Affordable Care Act of 2010. NYSoH provides a web portal through which individuals

may apply for and enroll in Medicaid and other government sponsored health insurance, or purchase standardized health insurance that is eligible for federal subsidies.

**“Non-Participating Provider”** means a provider of medical care and/or services with which the Contractor has no Provider Agreement.

**“NYS Value Based Payment (VBP) Roadmap”** means a document that is updated annually by SDOH and approved by CMS to ensure that best practices and lessons learned throughout implementation of Value Based Payment into Medicaid Managed Long Term Care are leveraged and incorporated into the State’s overall vision. The NYS VBP Roadmap is published on the SDOH website: [www.health.ny.gov](http://www.health.ny.gov) .

**“Participating Provider”** means a network provider of health or behavioral health care and/or services that has a Provider Agreement with the Contractor.

**“Person Centered Service Plan” (or “Person Centered Plan of Care”)** is a written description in the care management record of member-specific health care goals to be achieved and the amount, duration and scope of the covered services to be provided to an Enrollee in order to achieve such goals. The person centered individual service plan is based on assessment of the member's health care needs and developed in consultation with the member and his/her informal supports. The plan includes consideration of the current and unique psycho-social and medical needs and history of the Enrollee, as well as the person’s functional level and support systems. Effectiveness of the person centered service plan is monitored through reassessment and a determination as to whether the health care goals are being met. Non-covered services which interrelate with the covered services identified on the plan and services of informal supports necessary to support the health care goals and effectiveness of the covered services should be clearly identified on the person centered service plan or elsewhere in the care management record.

**“Physician Incentive Plan”** or “PIP” means any compensation arrangement between the Contractor or one of its contracting entities and a physician or physician group that may directly or indirectly have the effect of reducing or limiting services furnished to the Contractor’s Enrollees.

**“Physician Services”** include the full range of primary care and specialty care medical services that fall within a physician’s scope of practice under New York State law. Physician services also include the services of physician extenders, e.g., physician’s assistants, social workers. Physician services may be provided in the inpatient and/or the outpatient setting, including but not limited to physician offices, patient homes, and health care facilities such as hospitals and diagnostic treatment centers.

**“Post-stabilization Care Services”** means covered services, related to an Emergency Medical Condition, that are provided after an Enrollee is stabilized in order to maintain the stabilized condition, or to improve or resolve the Enrollee’s condition.

**“Potential Enrollee”** means an Eligible Person as defined in this Agreement who has not yet enrolled in the Contractor’s Medicaid Advantage Plus Product.

**“Prepaid Capitation Plan Roster” or “Roster”** means the Enrollment list generated on a monthly basis by SDOH by which LDSS and Contractor are informed of specifically which Eligible Persons the Contractor will be serving in the Medicaid Advantage Plus Program for the coming month, subject to any revisions communicated in writing or electronically by SDOH, LDSS, or entity designated by the State.

**"Primary care physician"** means a physician specialist in the field of family medicine, general pediatrics, general internal medicine or primary care obstetrics and gynecology who practices as a primary care provider.

**“Primary Care Provider” or “PCP”** means a qualified physician, or certified nurse practitioner or team of no more than four (4) qualified physicians/certified nurse practitioners which provides all required primary care services contained in the Benefit Package to Enrollees.

**“Prior Authorization Request”** means a Service Authorization Request by the Enrollee, or a provider on the Enrollee’s behalf, for coverage of a new service, whether for a new authorization period or within an existing authorization period, before such service is provided to the Enrollee.

**“Private duty nursing services”** are medically necessary services provided to Enrollees at their permanent or temporary place of residence, by properly licensed registered professional nurses or licensed practical nurses (RNs or LPNs), in accordance with physician orders. Such services may be continuous and may go beyond the scope of care available from certified home health care agencies (CHHAs).

**“Provider”** means any individual or entity that is engaged in the delivery of services, or the ordering or referring for those services, and is legally authorized to do so by the State in which it delivers these services.

**“Provider Agreement”** means any written contract between the Contractor and a Participating Provider to provide medical care and/or services to the Contractor's Enrollees.

**“Rehabilitation services and devices”** means medically necessary occupational therapy, physical therapy, and speech and language therapy and devices necessary to deliver or assist in such services.

**“Short Term Placement (Temporary Placement) Status”** means the status of an individual in a Residential Health Care Facility who has not been determined by the Contractor or the LDSS to be in Long Term Placement (Permanent Placement) status.

**“Skilled nursing care”** means higher-level nursing services that must be provided by a skilled health professional such as a registered nurse or a licensed practical nurse, except as may be permitted otherwise under state law or regulation.

**“State Directed Payment”** means a payment made by Contractor to eligible Participating Providers pursuant to a State Directed Payment Arrangement.

**“State Directed Payment Arrangement”** means a payment arrangement that permits SDOH to direct Contractor’s expenditures to Participating Providers pursuant to 42 CFR 438.6(c) and in furtherance of the goals and priorities of the Medicaid program.

**"Substance Use Disorder (SUD)"** means the misuse of, dependence on, or addiction to alcohol and/or legal or illegal drugs leading to effects that are detrimental to the individual's physical and mental health, or the welfare of others and shall include alcoholism, alcohol abuse, substance abuse, substance dependence, chemical abuse, and/or chemical dependence. “Substance Use Disorder” means “Chemical Dependence” or “Substance Abuse.”

**“Substance Use Disorder Services”** shall mean and include examination, evaluation, diagnosis, care, treatment, or rehabilitation of persons with substance use disorders and their families or significant others, and, includes services otherwise referred to as: chemical dependences; alcohol; drug treatment; and/ or substance abuse services.

**“Surplus Amounts”** means the amount of medical expenses the LDSS determines a “medically needy” individual must incur in any period in order to be eligible for medical assistance. Surplus amounts may be referred to as spenddown amounts or the amount of net available monthly income (NAMI) determined by the LDSS that a nursing home resident must pay monthly to the nursing home in accordance with the requirements of the medical assistance program.

**“Third Party Health Insurance (TPHI)”** means comprehensive health care coverage or insurance (including Medicare and/or private MCO coverage) that does not fall under one of the following categories:

- a) accident-only coverage or disability income insurance;
- b) coverage issued as a supplement to liability insurance;
- c) liability insurance, including auto insurance;
- d) workers compensation or similar insurance;
- e) automobile medical payment insurance;
- f) credit-only insurance;
- g) coverage for on-site medical clinics;
- h) dental-only, vision-only, or long term care insurance;
- i) specified disease coverage;
- j) hospital indemnity or other fixed dollar indemnity coverage; or
- k) prescription-only coverage.



**“Urgently Needed Services”** means covered services that are not Emergency Services as defined in this section, provided when an Enrollee is temporarily absent from the Contractor’s service area when the services are medically necessary and immediately required: (1) as a result of an unforeseen illness, injury or condition; and (2) it was not reasonable given the circumstances to obtain the services through the Contractor’s Participating Providers. Such services are sometimes referred to as “urgent care.”

**“Value Based Payment (VBP)”** means a strategy that is used by purchasers to promote quality and value of health care services. The goal of any VBP program is to shift from pure volume-based payment, as exemplified by fee-for-service payments to payments that are more closely related to both quality and cost outcomes.

**“VBP Innovator Program”** means a program that is for qualifying providers that are supporting the total cost of care for both VBP subpopulations and the general population of their attributed members under and advanced VBP Level 2 or a VBP Level 3 arrangement. SDOH is responsible for identifying providers that qualify to participate in this program.

## **2 AGREEMENT TERM, AMENDMENTS, EXTENSIONS, AND GENERAL CONTRACT ADMINISTRATION PROVISIONS**

### **2.1 Term**

This Agreement shall begin on and, unless terminated sooner as permitted by the terms of this Agreement, end on the dates identified on the face page hereof or until the execution of a successor Agreement approved by the SDOH, the Office of the New York State Attorney General (OAG), the New York State Office of the State Comptroller (OSC), and the US Department of Health and Human Services (DHHS), and any other entities as required by law or regulation, whichever occurs first.

- a) This Agreement shall not be automatically renewed at its expiration.
- b) The maximum duration of this Agreement is five (5) years; provided, however, that an extension to this Agreement beyond the five (5) year maximum may be granted for reasons including, but not limited to, the following:
  - i. Negotiations for a successor agreement will not be completed by the expiration date of the current Agreement; or
  - ii. The Contractor has submitted a termination notice and transition of Enrollees will not be completed by the expiration date of the current Agreement.
- c) Notwithstanding the foregoing, this Agreement will automatically terminate in its entirety should federal financial participation for the Medicaid Advantage Plus program expire.

### **2.2 Amendments**

- a) This Agreement may only be modified in writing. Unless otherwise specified in this Agreement, modifications must be signed by the parties and approved by the OAG, OSC and any other entities as required by law or regulation, and approved by the DHHS prior to the end of the quarter in which the amendment is to be effective.
- b) SDOH will make reasonable efforts to provide the Contractor with notice and opportunity to comment with regard to proposed amendment of this Agreement except when provision of advance notice would result in the SDOH being out of compliance with state or federal law.
- c) The Contractor will return the signed amendment or notify the SDOH that it does not agree with the terms of the amendment within ten (10) business days of the date of the Contractor's receipt of the proposed amendment.

### 2.3 Approvals

This Agreement and any amendments to this Agreement shall not be effective or binding unless and until approved, in writing, by the OAG, OSC, DHHS and any other entity as required in law or regulation.

### 2.4 Entire Agreement

This Agreement, including those attachments, schedules, appendices, exhibits, and addenda that have been specifically incorporated herein and written plans submitted by the Contractor and maintained on file by SDOH, pursuant to this Agreement, contains all the terms and conditions agreed upon by the parties, and no other Agreement, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind any of the parties or vary any of the terms contained in this Agreement. In the event of any inconsistency or conflict among the document elements of this Agreement, such inconsistency or conflict shall be resolved by giving precedence to the document elements in the following order:

- a) Appendix A, Standard Clauses for all New York State Contracts;
- b) Section 37 of this Agreement
- c) The remaining body of this Agreement;
- d) The appendices attached to the body of this Agreement, other than Appendix A;
- e) The Contractor's approved:
  - i. Medicaid Advantage Plus Marketing Plan, if applicable, on file with SDOH
  - ii. Action and Grievance System Procedures on file with SDOH
  - iii. ADA Compliance Plan on file with SDOH

### 2.5 Renegotiation

The parties to this Agreement shall have the right to renegotiate the terms and conditions of this Agreement in the event applicable local, state or federal law, regulations or policy are altered from those existing at the time of this Agreement in order to be in continuous compliance therewith. This Section shall not limit the right of the parties to this Agreement from renegotiating or amending other terms and conditions of this Agreement. Such changes shall only be made with the consent of the parties and the prior approval of the OAG, OSC, and the DHHS.

### 2.6 Assignment and Subcontracting

- a) The Contractor shall not, without SDOH's prior written consent, assign, transfer, convey, sublet, or otherwise dispose of this Agreement; of the Contractor's right, title, interest, obligations, or duties under the Agreement; of the Contractor's power to execute the Agreement; or, by power of attorney or otherwise, of any of the Contractor's rights to receive monies due or to become due under this Agreement. SDOH agrees that it will not unreasonably withhold consent of the Contractor's assignment of this Agreement, in whole or in part, to a parent, affiliate or subsidiary corporation, or to a transferee of all or substantially all of its assets. Any assignment, transfer, conveyance, sublease, or other disposition without SDOH's consent shall be void.
- b) Contractor may not enter into any subcontracts related to the delivery of Medicaid Services listed in Appendix K-2 to Enrollees, except by written agreement, as set forth in Section 22 of this Agreement. The Contractor may subcontract for provider services and management services. If such written agreement would be between Contractor and a provider of health care or ancillary health services or between Contractor and an independent practice association, the agreement must be in a form previously approved by SDOH. If such subcontract is for management services under 10 NYCRR Part 98, it must be approved by SDOH prior to becoming effective. Any subcontract entered into by Contractor shall fulfill the requirements of 42 CFR 434 and 438 to the extent such regulations are or become effective that pertain to the service or activity delegated under such subcontract. Contractor agrees that it shall remain legally responsible to SDOH for carrying out all activities under this Agreement and that no subcontract shall limit or terminate Contractor's responsibility.

## 2.7 Termination

- a) SDOH Initiated Termination
  - i. SDOH shall have the right to terminate this Agreement, in whole or in part if the Contractor:
    - A) takes any action that threatens the health, safety, or welfare of its Enrollees;
    - B) has engaged in an unacceptable practice under 18 NYCRR, Part 515, that affects the fiscal integrity of the Medicaid program or engaged in an unacceptable practice pursuant to Section 27.2 of this Agreement;
    - C) has its Certificate of Authority suspended, limited or revoked by SDOH;
    - D) materially breaches the Agreement or fails to comply with any term or condition of this Agreement that is not cured within twenty (20)

days, or to such longer period as the parties may agree, of SDOH's written request for compliance;

- E) becomes insolvent;
  - F) brings a proceeding voluntarily, or has a proceeding brought against it involuntarily, under Title 11 of the U.S. Code (the Bankruptcy Code);
  - G) knowingly has a director, officer, partner or person owning or controlling more than five percent (5%) of the Contractor's equity, or has an employment, consulting, or other agreement with such a person for the provision of items and/or services that are significant to the Contractor's contractual obligation who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities; or
  - H) terminates or fails to renew its contract with CMS pursuant to § 1851 through 1859 of the Social Security Act to offer the Medicare Advantage Product, including Medicare Part C benefits as defined in this Agreement and qualified Medicare Part D benefits, to Eligible Persons residing in the service area specified in Appendix M. In such instances, the Contractor shall notify the SDOH of the termination or failure to renew the contract with CMS immediately upon knowledge of the impending termination or failure to renew.
- ii. The SDOH will notify the Contractor of its intent to terminate this Agreement for the Contractor's failure to meet the requirements of this Agreement and provide Contractor with a hearing prior to the termination.
  - iii. If SDOH suspends, limits or revokes Contractor's Certificate of Authority under PHL Article 44, and:
    - A) If such action results in the Contractor ceasing to have authority to serve the entire contracted service area, as defined by Appendix M of this Agreement, this Agreement shall terminate on the date the Contractor ceases to have such authority; or
    - B) If such action results in the Contractor retaining authority to serve some portion of the contracted service area, the Contractor shall continue to offer its Medicaid Advantage Plus Product under this Agreement in any designated geographic area not affected by such action, and shall terminate its Medicaid Advantage Plus Product in the geographic areas where the Contractor ceases to have authority to serve.

- iv. No hearing will be required if this Agreement terminates due to SDOH suspension, limitation or revocation of the Contractor's Certificate of Authority.
  - v. Prior to the effective date of the termination the SDOH shall notify Enrollees of the termination, or delegate responsibility for such notification to the Contractor, and such notice shall include a statement that Enrollees may disenroll immediately from the Contractor's Medicaid Advantage Plus Product.
  - vi. SDOH reserves the right to terminate this Agreement in the event it is found that the certification filed by the Contractor in accordance with New York State Finance Law 139-k was intentionally false or intentionally incomplete. Upon such finding, the State may exercise its termination right by providing written notification to the Contractor in accordance with the written notification terms of this Agreement.
- b) Contractor and SDOH Initiated Termination
- i. The Contractor and the SDOH each shall have the right to terminate this Agreement in the event that SDOH and the Contractor fail to reach agreement on the monthly Capitation Rates.
  - ii. The Contractor and the SDOH shall each have the right to terminate this Agreement in the event the Contractor terminates or fails to renew its contract with CMS to offer the Medicare Advantage Product, as defined in this Agreement, to Eligible Persons in the service area as specified in Appendix M.
  - iii. In such events, the party exercising its right shall give the other party written notice specifying the reason for and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product. However, in the event that this Agreement is terminated due to the Contractor's failure to renew its contract with CMS to offer the Medicare Advantage Product, or that the Contractor's Medicare Advantage contract with CMS otherwise expires or terminates, this Agreement shall terminate on the effective date of the termination of the Contractor's contract with CMS.
- c) Contractor Initiated Termination
- i. The Contractor shall have the right to terminate this Agreement in the event that SDOH materially breaches the Agreement or fails to comply with any term or condition of this Agreement that is not cured within twenty (20) days, or to such longer period as the parties may agree, of the

Contractor's written request for compliance. The Contractor shall give SDOH written notice specifying the reason for and the effective date of the termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.

- ii. The Contractor shall have the right to terminate this Agreement in the event that its obligations are materially changed by modifications to this Agreement and its Appendices by SDOH. In such event, Contractor shall give SDOH written notice within thirty (30) days of notification of changes to the Agreement or Appendices specifying the reason and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.
- iii. The Contractor shall have the right to terminate this Agreement in its entirety or in specified counties of the Contractor's service area if the Contractor is unable to provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package pursuant to this Agreement because of a natural disaster and/or an act of God to such a degree that Enrollees cannot obtain reasonable access to Combined Medicare Advantage and Medicaid Advantage Plus Services within the Contractor's organization, and, after diligent efforts, the Contractor cannot make other provisions for the delivery of such services. The Contractor shall give SDOH written notice of any such termination that specifies:
  - A) the reason for the termination, with appropriate documentation of the circumstances arising from a natural disaster and/or an act of God that preclude reasonable access to services;
  - B) the Contractor's attempts to make other provision for the delivery of Combined Medicare Advantage and Medicaid Advantage Plus Services; and
  - C) the effective date of the termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Plus Product.

d) Termination Due to Loss of Funding

In the event that State and/or Federal funding used to pay for services under this Agreement is reduced so that payments cannot be made in full, this Agreement shall automatically terminate, unless both parties agree to a modification of the obligations under this Agreement. The effective date of such termination shall be ninety (90) days after the Contractor receives written notice of the reduction in payment, unless available funds are

insufficient to continue payments in full during the ninety (90) day period, in which case SDOH shall give the Contractor written notice of the earlier date upon which the Agreement shall terminate. A reduction in State and/or Federal funding cannot reduce monies due and owing to the Contractor on or before the effective date of the termination of the Agreement.

## 2.8 Enrollee Transition Plan

- a) Upon expiration and non-renewal, or termination of this Contract, and the establishment of a termination date, the Contractor shall comply with the phase-out plan that the Contractor has developed and that SDOH has approved.
  - i. The Contractor shall work with the LDSS or entity designated by the state to ensure Enrollees are informed of their Managed Long Term Care and FFS options, and to effectuate transfer to the plan or option selected by the Enrollee.
  - ii. The Contractor shall contact other community resources to determine the availability of other programs to accept the Enrollees into their programs;
  - iii. The Contractor shall assist Enrollees by referring them, and by making their care management record and other Enrollees service records available as appropriate to health care providers and/or programs;
  - iv. The Contractor shall establish a list of Enrollees that is prioritized according to those Enrollees requiring the most skilled care; and
  - v. Based upon the Enrollee's established priority and a determination of the availability of alternative resources, individual care plans shall be developed by the Contractor for each Enrollee in collaboration with the Enrollee, the Enrollee's family and appropriate community resources.
- b) In conjunction with such termination and disenrollment, the Contractor shall provide such other reasonable assistance as the SDOH may request affecting that transaction.
- c) Upon completion of individual care plans and reinstatement of the Enrollee's Medicaid benefits through the fee-for-service system or enrollment in another managed care plan, an Enrollee shall be disenrolled from the Contractor's Medicaid Advantage Plus Product.

## 2.9 Agreement Close-Out Procedures

- a) Upon termination or expiration of this Agreement, in its entirety or in specific counties in the Contractor's service area, and in the event that it is not scheduled for renewal, the Contractor shall comply with close-out procedures that the



Contractor develops in conjunction with LDSS, and the SDOH has approved. The close-out procedures shall include the following:

- i. The Contractor shall promptly account for and repay funds advanced by SDOH for coverage of Enrollees for periods subsequent to the effective date of termination;
  - ii. The Contractor shall give SDOH, and other authorized federal, state or local agencies access to all books, records, and other documents and upon request, portions of such books, records, or documents that may be required by such agencies pursuant to the terms of this Agreement;
  - iii. The Contractor shall submit to SDOH, and other authorized federal, state or local agencies, within ninety (90) days of termination, a final financial statement and audit report relating to this Agreement, made by a certified public accountant, unless the Contractor requests of SDOH and receives written approval from SDOH and all other governmental agencies from which approval is required, for an extension of time for this submission;
  - iv. SDOH shall promptly pay all claims and amounts owed to the Contractor.
- b) Any termination of this Agreement by either the Contractor or SDOH shall be done by amendment to this Agreement, unless the Agreement is terminated by the SDOH due to conditions in Section 2.7 (a)(i) or Appendix A of this Agreement.

## 2.10 Rights and Remedies

The rights and remedies of SDOH and the Contractor provided expressly in this Article shall not be exclusive and are in addition to all other rights and remedies provided by law or under this Agreement.

## 2.11 Notices

All notices permitted or required hereunder shall be in writing and shall be transmitted either:

- a) via certified or registered United States mail, return receipt requested;
- b) by facsimile transmission;
- c) by personal delivery;
- d) by expedited delivery service; or
- e) by email.

Such notices shall be addressed as follows or to such different addresses as the parties may from time to time designate:

**State of New York Department of Health**

Name: Jonathan Bick  
Title: Director, Division of Health Plan Contracting and Oversight  
Address: Office of Health Insurance Programs  
One Commerce Plaza  
99 Washington Avenue, Room 1609  
Albany, NY 12210  
Telephone Number: 518-474-5737  
Facsimile Number: 518-474-5738  
Email: jonathan.bick@health.ny.gov

**Contractor Name**

Name:  
Title:  
Address:

Telephone Number:  
Facsimile Number:  
Email Address:

Any such notice shall be deemed to have been given either at the time of personal delivery or, in the case of expedited delivery service or certified or registered United mail, as of the date of first attempted delivery at the address and in the manner provided herein, or in the case of facsimile transmission or e-mail, upon receipt.

The parties may from time to time, specify any new or different address in the United States as their address for purpose of receiving notice under this Agreement by giving fifteen (15) days written notice to the other party sent in accordance herewith. The parties agree to mutually designate individuals as their respective representatives for the purpose of receiving notices under this Agreement. Additional individuals may be designated in writing by the parties for the purpose of implementation and administration/billing, resolving issues and problems, and/or for dispute resolutions.

2.12 Severability

If this Agreement contains any unlawful provision that is not an essential part of this Agreement and that was not a controlling or material inducement to enter into this Agreement, the provision shall have no effect and, upon notice by either party, shall be deemed stricken from this Agreement without affecting the binding force of the remainder of this Agreement.

2.13 Contractor Responsibilities to SDOH

- a) Contractor agrees to identify a contact person within its organization who will serve as a Governmental Relations liaison to SDOH for the purpose of

receiving Departmental inquiries, requests, and notifications regarding policy or programmatic matters.

Such individual: shall be accessible to the State by e-mail; shall monitor e-mail for correspondence from the State at least once every business day; and shall agree, on behalf of Contractor, to accept notices to Contractor transmitted via e-mail as legally valid.

- b) The Contractor agrees to abide by any and all applicable guidance issued in writing by SDOH to all Medicaid Advantage Plus plans.

#### 2.14 Modification of Benefit Package Services

The parties acknowledge and accept that the SDOH has the right to make modifications to the Benefit Package, with advance written notice to the Contractor of at least sixty (60) days. Such modifications include expansions of and restrictions to covered benefits listed in Appendix K of this Agreement, the addition of new benefits to the Benefit Package, and/or the elimination of covered benefits from the Benefit Package. Such modifications will be made as necessary to implement statewide Medicaid program initiatives, including Medicaid Redesign initiatives.

### 3 COMPENSATION

#### 3.1 Capitation Payments

- a) Compensation to the Contractor shall consist of a monthly capitation payment for each Enrollee as described in this Section.
- b) The monthly Capitation Rates are attached hereto as Appendix L and shall be deemed incorporated into this Agreement without further action by the parties.
- c) The monthly capitation payments to the Contractor shall constitute full and complete payments to the Contractor by SDOH for all services that the Contractor provides pursuant to Appendix K-2 this Agreement.
- d) Capitation Rates shall be effective for the entire contract period, except as described in Section 3.2.

#### 3.2 Modification of Rates During Contract Period

- a) Any technical modification to Capitation Rates during the term of the Agreement as agreed to by the Contractor, including but not limited to, changes in premium groups or Benefit Package, shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH and the US Department of Health and Human Services (DHHS).
- b) Any other modification to Capitation Rates, as agreed to by SDOH and the Contractor during the term of the Agreement shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH, the State Division of the Budget and DHHS as of the effective date of the modified Capitation Rates as established by the SDOH and approved by the State Division of the Budget and DHHS.
- c) In the event that the SDOH and the Contractor fail to reach agreement on modifications to the monthly Capitation Rates, the SDOH will provide formal written notice to the Contractor of the amount and effective date of the modified capitation rates approved by the State Division of the Budget and DHHS. The Contractor shall have the option of terminating this Agreement, in its entirety for Contractor's MAP product, or in specified counties of the Contractor's service area, if such approved modified Capitation Rates are not acceptable. In such case, the Contractor shall give written notice to the SDOH and the LDSS within thirty (30) days from the date of the formal written notice of the modified Capitation Rates from the SDOH specifying the reasons for and effective date of termination. The effective date of termination shall be ninety (90) days from the date of the Contractor's written notice, unless the SDOH determines that an orderly transfer of Enrollees to another MCO or disenrollment to Medicaid fee-

for-service can be accomplished in fewer days. The terms and conditions of the Contractor's approved phase-out plan must be accomplished prior to termination.

### 3.3 Rate Setting Methodology

- a) Capitation Rates shall be determined prospectively and shall not be retroactively adjusted to reflect actual Medicaid fee-for-service data or Contractor experience for the time period covered by the rates. Capitated rates shall be certified to be actuarially sound in accordance with 42 CFR 438.6 (c)
- b) Notwithstanding the provisions set forth in Section 3.3 (a) above, the SDOH reserves the right to terminate this Agreement in its entirety, or for specified counties of the Contractor's service area, pursuant to Section 2.7 of this Agreement, upon determination by SDOH that the aggregate monthly Capitation Rates are not cost effective.

### 3.4 Payment of Capitation

- a) The monthly capitation payments for each Enrollee are due to the Contractor from the Effective Date of Enrollment until the Effective Date of Disenrollment of the Enrollee or termination of this Agreement, whichever occurs first. The Contractor shall receive a full month's capitation payment for the month in which Disenrollment occurs. The Roster generated by SDOH with any modification communicated electronically or in writing by the LDSS or entity designated by the State prior to the end of the month in which the Roster is generated, shall be the Enrollment list for purposes of eMedNY premium billing and payment, as discussed in Section 6.7 and Appendix H of this Agreement.
- b) Upon receipt by the Fiscal Agent of a properly completed claim for monthly capitation payments submitted by the Contractor pursuant to this Agreement, the Fiscal Agent will promptly process such claim for payment and use its best efforts to complete such processing within thirty (30) business days from date of receipt of the claim by the Fiscal Agent. Processing of Contractor claims shall be in compliance with the requirements of 42 CFR 447.45. The Fiscal Agent will also use its best efforts to resolve any billing problem relating to the Contractor's claims as soon as possible. In accordance with § 41 of the State Finance Law, the State and LDSS shall have no liability under this Agreement to the Contractor or anyone else beyond funds appropriated and available for this Agreement.

### 3.5 Denial of Capitation Payments

If the Centers for Medicare and Medicaid Services (CMS) denies payment for new Enrollees, as authorized by SSA § 1903(m)(5) and 42 CFR 438.730 (e), or such other applicable federal statutes or regulations, based upon a determination that

Contractor failed substantially to provide medically necessary items and services, imposed premium amounts or charges in excess of permitted payments, engaged in discriminatory practices as described in SSA § 1932(e)(1)(A)(iii), misrepresented or falsified information submitted to CMS, SDOH, LDSS, or an Enrollee, Potential Enrollee, or health care provider, or failed to comply with federal requirements (i.e., 42 CFR 422.208 and 42 CFR 438.6 (h)) relating to the Physician Incentive Plans, SDOH and LDSS will deny capitation payments to the Contractor for the same Enrollees for the period of time for which CMS denies such payment.

### 3.6 SDOH Right to Recover Premiums

#### a) Medicaid Advantage Plus Recovery Scenarios

SDOH shall have the right to recover capitation payments made to the Contractor for a MAP Enrollee when, for the entire applicable payment month(s), SDOH determines that the MAP Enrollee was or is:

- i. Deceased;
- ii. Incarcerated;
- iii. No longer residing in the Contractor's service area or New York State;
- iv. In an Institution for Mental Diseases, unless the capitation payment is allowed pursuant to 42 C.F.R. 438.6(e);
- v. Simultaneously enrolled or in receipt of comprehensive health care coverage or long term care coverage through another product offered by Contractor (or parent, subsidiary, or sister entity);
- vi. Simultaneously enrolled or in receipt of comprehensive health care coverage or long term care coverage through any government insurance programs;
- vii. Otherwise ineligible to be enrolled in a MAP plan pursuant to Section 5.2 of this Agreement or State or federal law.

#### b) Concurrent Fee-for-Service (FFS) Payments

SDOH shall have to right to withhold or recover capitation payments made to the Contractor for an Enrollee when FFS claims were paid for Benefit Package services rendered on behalf of the Enrollee during the applicable payment months(s) and where:

- i. The payment month(s) correspond with a period for which the Enrollee was retroactively enrolled into the Contractor's MAP plan;

- ii. The Enrollee had been assigned multiple CINs; or
  - iii. The Enrollee was no longer eligible for MAP.
- c) Duplicate Payments
- SDOH shall have the right to recover any multiple MAP capitation payments made to the Contractor for any MAP Enrollee concurrently enrolled in a Mainstream Managed Care plan, concurrently enrolled in another Managed Long Term Care plan or concurrently enrolled in Fee-for-Service Medicaid. SDOH shall not allow, under any circumstances, multiple Medicaid payments for an Enrollee, and shall have the right to recover such payments if made.
- d) Reimbursement for Encounters and Recovery Rules
- i. For withholds and recoveries made pursuant to Section 3.6(a)(iii)-(iv), (vi)-(vii), and (b), SDOH shall reimburse the Contractor the cost of benefits provided for any encounter(s) that occurred during the applicable payment month(s) and for which the Contractor has not already received reimbursement from any source.
  - ii. All withholds and recoveries, and the submission of costs for reimbursement, shall be made pursuant to Appendix H of this Agreement and Guidelines developed by the SDOH.
  - iii. Notwithstanding any provision of this Section, no withholds or recoveries shall be made for a period prior to the effective disenrollment dates specified in Section 8 of Appendix H.

### 3.7 Third Party Health Insurance Determination

- a) Point of Service (POS)
- i. The Contractor will make diligent efforts to determine whether Enrollees have third party health insurance (TPHI). The LDSS is also responsible for making diligent efforts to determine if Enrollees have TPHI and to maintain third party information on the WMS/eMedNY Third Party Resource System. If TPHI coverage is known at the POS, the plan shall use the TPHI information to coordinate benefits (e.g., alert the provider and ask them to bill the TPHI that should be primary to the plan).
  - ii. The Contractor shall make good faith efforts to coordinate benefits and must inform the LDSS of any known changes in status of TPHI insurance eligibility within five (5) business days of learning of a change

in TPHI. The Contractor may use the Roster as one method to determine TPHI information.

b) Post Payment and Retroactive Recovery

- i. The State, and/or its designee, will also be vested with the responsibility to collect any reimbursement for Benefit Package services obtained from TPHI. In no instances may an Enrollee be held responsible for disputes over these recoveries. A recovery shall not exceed the encounter data paid claim amount.
- ii. The State will continue to identify available TPHI and post this information to the eMedNY System. The TPHI information will appear on the Contractor's next roster and TPHI file. The Contractor will have six months from the later of the date the TPHI has been posted (eMedNY transaction date) or the Contractor's claim payment date to pursue any recoveries for medical services. All recoveries outside this period will be pursued by the State.
- iii. For Federal or State-initiated and Federal or State-identified recoveries, the Federal or State Government will direct providers to refund the Federal or State Government directly. In those instances where the provider adjusted the recovery to the Contractor in error, the Contractor will refund the adjusted recovery to the State.

c) TPHI Reporting

The Contractor shall report TPHI activities through the Medicaid Encounter Data System (MEDS III) or its successor system and Medicaid Managed Care Operating Report (MMCOR) in accordance with instructions provided by SDOH. To prevent duplicative efforts, the Contractor shall, on a quarterly basis, share claim specific TPHI disposition (paid, denied, or recovered) information with the State. If no information is received from the Contractor, the State will assume there are no retroactive recoveries being pursued by the Contractor and will initiate recovery processing.

3.8 Other Insurance and Settlements

The Contractor is not allowed to pursue cost recovery against personal injury awards the Enrollee has received. Any recovery against these resources is to be pursued by the Medicaid program and the Contractor cannot take actions to collect these funds. Pursuit of Worker's Compensation benefits and No-fault Insurance by the Contractor is authorized, to the extent that they cover expenses incurred by the Contractor.

3.9 Contractor Financial Liability



Contractor shall not be financially liable for any services rendered to an Enrollee prior to his or her Effective Date of Enrollment in the Contractor's Medicaid Advantage Plus Product.

### 3.10 Spenddown and Net Available Monthly Income (NAMI)

Capitation rates will exclude all required spenddown and NAMI regardless of whether the Contractor collects the amounts. The Contractor shall report the spenddown and NAMI for each Enrollee in accordance with the timeframes and in the format prescribed by SDOH.

### 3.11 Prohibition on Payments to Institutions or Entities Located Outside of the United States

The Contractor is prohibited under Section 6505 of the federal Affordable Care Act, which amends Section 1902(a) of the Social Security Act, from making payments for Medicaid covered items or services to any financial institution or entity, such as provider bank accounts or business agents, located outside of the United States, District of Columbia, Puerto Rico, the Virgin Islands, Guam, the Northern Mariana Islands and American Samoa.

### 3.12 Conditions on Incentive Arrangements

Pursuant to 42 CFR § 438.6, any incentive arrangements between the Department and Contractor may not result in a gross payment to Contractor in excess of 105 percent of the approved capitation payments attributable to the enrollees or services covered by the incentive arrangement.

All incentive arrangements between the Department and Contractor shall:

1. be for a fixed period of time, and performance will be measured during the rating period under the contract in which the incentive is applied;
2. not be renewed automatically;
3. be made available to both public and private contractors under the same terms of performance;
4. not be conditioned on the Contractor entering into or adhering to any intergovernmental transfer agreement; and
5. be necessary for the specified activities and targets, performance measure, or quality-based outcomes that support program initiatives specified in the VBP Roadmap.

### 3.13 Other Risk Sharing Mechanisms

- a) Risk corridors. The Contractor's capitation rates for State Fiscal Year 2021 (consisting of April 1, 2020 through and including March 31, 2021) will include a risk corridor as a risk mitigation mechanism whereby SDOH retains gains and losses outside of defined levels, as described in Appendix N.1 of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein. The risk corridor is added in recognition of claims cost uncertainty attributable to the COVID-19 pandemic. Risk corridors for future rating periods will be evaluated by SDOH.
- b) Minimum wage reconciliation. SDOH shall reconcile Contractor's minimum wage funding distributions for State Fiscal Year 2021 and State Fiscal Year 2022 as described in Appendix N.2 of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.
- c) Medical Loss Ratio. Pursuant to 42 CFR 438.8, Contractor's capitation rates shall be subject to a Medical Loss Ratio (MLR) as described in Appendix N.3 of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.
- d) Nursing Home Transition (NHT) Add-on. SDOH shall retroactively update the enrollment mix of community and Nursing Home Transition (NHT) Enrollees used to create the NHT add-on as described in Appendix N.4 of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.

#### **4 SERVICE AREA**

The Service Area described in Appendix M of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein, is the specific geographic area within which Eligible Persons must reside in order to be eligible to enroll in the Contractor's Medicaid Advantage Plus Product. The Contractor must request written SDOH approval to reduce or expand its service area for purposes of providing managed long term care services. In no event, however, shall the Contractor modify its service area until it has received such approval. Any modifications made to Appendix M as a result of an approved request to expand and reduce the Contractor's service area shall become effective fifteen (15) days from the date of the written SDOH approval without the need for further action on the part of the parties to this Agreement.

## 5 ELIGIBILITY FOR ENROLLMENT IN MEDICAID ADVANTAGE PLUS

### 5.1 Eligibility to Enroll in the Medicaid Advantage Plus Program

- a) Except as specified in Section 5.2, persons meeting the following criteria shall be eligible to enroll in the Contractor's Medicaid Advantage Plus Product:
  - i. Must have full Medicaid coverage;
  - ii. Must have evidence of Medicare Part A & B coverage; or be enrolled in Medicare Part C coverage;
  - iii. Must reside in the Contractor's service area as defined in Appendix M of this Agreement;
  - iv. Must be 18 years of age or older;
  - v. Must enroll in the Contractor's Medicare Advantage Product as defined in Section 1 and Appendix K of this Agreement;
  - vi. Must be eligible for nursing home level of care (as of the time of enrollment) using the Uniform Assessment System (UAS) or other tool designated by SDOH;
  - vii. Must be capable, at the time of enrollment of returning to or remaining in his/her home and community without jeopardy to his/her health and safety, based upon criteria provided by SDOH; and
  - viii. Is expected to require at least one (1) of the following Community Based Long Term Care Services (CBLTCS) covered by the Medicaid Advantage Plus Product for more than 120 days from the effective date of enrollment:
    - A) nursing services in the home;
    - B) therapies in the home;
    - C) home health aide services;
    - D) personal care services in the home;
    - E) adult day health care;
    - F) private duty nursing; or
    - G) Consumer Directed Personal Assistance Services
  - ix. During the initial assessment process utilizing the Uniform Assessment System, the Contractor should ensure the Applicant demonstrates a documented functional or clinical need for one of the CBLTCS and clearly identify the service(s) in the plan of care. Social Day Care, as a covered service in the Benefit Package, can contribute to the total care plan but cannot represent the sole service provided to an Applicant.

- x. The Contractor must complete the plan of care for each Enrollee within 30 days of that Enrollee's initial enrollment in the Medicaid Advantage Plus Program.
- b) Participation in the Medicaid Advantage Plus Program and enrollment in the Contractor's Medicaid Advantage Plus Product is voluntary for all Eligible Persons.

## 5.2 Not Eligible to Enroll in the Medicaid Advantage Plus Program

Persons meeting the following criteria are not eligible to enroll in the Contractor's Medicaid Advantage Plus Product:

- a) Individuals who are medically determined to have End Stage Renal Disease (ESRD) at the time of enrollment, unless such individuals meet the exceptions to Medicare Advantage eligibility rules for persons who have ESRD as found in Section 20.2.2 of the Medicare Managed Care Manual.
- b) Individuals who are only eligible for the Qualified Medicare Beneficiary (QMB), Specified Low Income Medicare Beneficiary (SLIMB) or the Qualified Individual-1 (QI-1) and are not otherwise eligible for Medical Assistance.
- c) Individuals who are residents of State-operated psychiatric facilities or residents of State-certified or voluntary treatment facilities for children and youth.
- d) Individuals with access to comprehensive private health care coverage, except for Medicare, including those already enrolled in an MCO. Such health care coverage purchased either partially or in full, by or on behalf of the individual, must be determined to be cost effective by the local social services district.
- e) Individuals enrolled in the Restricted Recipient Program.
- f) Individuals with a "County of Fiscal Responsibility" code of 99.
- g) Individuals admitted to a Hospice program prior to time of enrollment (if an Enrollee enters a Hospice program while enrolled in the Contractor's plan, he/she may remain enrolled in the Contractor's plan to maintain continuity of care with his/her Primary Care Practitioner).
- h) Individuals with a "County of Fiscal Responsibility" code of 97 (OMH in eMedNY).
- i) Individuals with a "County of Fiscal Responsibility" code of 98 (Office for People With Developmental Disabilities OPWDD in eMedNY) will be excluded until program features are approved by the State and operational at

the local district level to permit these individuals to voluntarily enroll in Medicaid Advantage Plus.

- j) Individuals who are residents of a facility operated under the auspices of the State Office of Mental Health (OMH), the Office of Alcoholism and Substance Abuse Services (OASAS) or the State Office for People With Developmental Disabilities (OPWDD) or is enrolled in another managed care plan capitated by Medicaid, a Home and Community-Based Services waiver program, or OPWDD Day Treatment Program.
- k) SDOH has the right to make further modification to the excluded populations as necessary to implement statewide Medicaid program initiatives, including Medicaid Redesign initiatives. The Contractor will comply with the elimination of Nursing Home exclusion and implement Nursing Home Transition enrollment protocol outlined in Appendix S, and as further defined in guidance issued in writing by SDOH.

### 5.3 Change in Eligibility Status

- a) The Contractor must report to the LDSS or entity designated by the State any change in status of its Enrollees, which may impact the Enrollee's eligibility for Medicaid or Medicaid Advantage Plus, within five (5) business days of such information becoming known to the Contractor. This information includes, but is not limited to: change of address; incarceration; Permanent Placement in a residential institution or program other than a nursing home, rendering the individual ineligible for enrollment in Medicaid Advantage Plus; instances in which an Enrollee's rehabilitation services in a nursing home exceed 29 days; death; and disenrollment from the Contractor's Medicare Advantage Product as defined in this Agreement.
- b) To the extent practicable, the LDSS or entity designated by the State will follow-up with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage Plus plan eligibility and enrollment.

### 5.4 Transition from Medicaid Mainstream Managed Care (MMC) to Medicaid Advantage Plus

- a) For individuals who enroll in the Contractor's Medicaid Advantage Plus product who were in receipt of CBLTC services from an MMC plan, and who were disenrolled due to receipt of Medicare, the Contractor must continue to provide services authorized under the Enrollee's pre-existing service plan for a minimum of ninety (90) days after enrollment, but may conduct a person centered service plan and care management assessment pursuant to Section 10.12 of this Agreement within thirty (30) days of enrollment.

- b) The Contractor shall enroll members of the Contractor's MMC plan(s), and of such plans run by any affiliated entity such as a sister or managing corporation unless said entities themselves also have a Medicaid Advantage Plus product, into the Contractor's Medicaid Advantage Plus product that are in receipt of Medicare, as identified on the monthly disenrollment file sent to the Contractor by the MMC Enrollment Broker or LDSS, and meet the requirements for eligibility in the Medicaid Advantage Plus product otherwise stated in this Agreement.

## 5.5 New Enrollees

For individuals requesting enrollment who are not currently receiving services, the Contractor will use the assessment instrument specified by SDOH (currently the Uniform Assessment System (UAS)), to assess each Applicant for Medicaid Advantage Plus enrollment. The MAP plan may use additional tools that have been approved by SDOH in its evaluation of Applicants.

- a) The Contractor will comply with the Conflict Free Evaluation and Enrollment Center enrollment protocols and implementation plan outlined in Appendix T and as further defined in guidance issued by SDOH.
- b) The Contractor's initial assessment for MAP eligibility must be conducted within thirty (30) days of first contact by an individual requesting enrollment or of receiving a referral from the Enrollment Broker or other source. This assessment must be performed by a Registered Nurse (RN) in the individual's home.
- c) The Contractor must provide a monthly report to SDOH or entity designated by the State listing all individuals for whom an assessment was completed in a format determined by SDOH. The report must include the name of the individual; the date of initial contact to the plan for individuals that were not referred by the LDSS or entity designated by the State; and the date the MAP plan conducted its assessment for program eligibility. The report must be submitted within ten (10) business days of the close of each month.
- d) The Contractor shall maintain adequate documentation (including the UAS) for at least three (3) years to support the enrollment decision, which is subject to post enrollment audit by SDOH or contracted entity.
- e) The Contractor will transmit an enrollment form completed by the Contractor to the LDSS or entity designated by the State for enrollment processing.

## 6 ENROLLMENT

### 6.1 Enrollment Requirements

The LDSS or entity designated by the State and the Contractor agree to conduct enrollment of Eligible Persons in accordance with the policies and procedures set forth in Appendix H and Appendix T of this Agreement, which are hereby made a part of this Agreement as if set forth fully herein.

### 6.2 Equality of Access to Enrollment

The Contractor shall accept Enrollments of Eligible Persons in the order in which they are received without restriction and without regard to the Eligible Person's age, sex (including gender identity or status of being transgender), race, creed, physical or mental disability (including gender dysphoria), developmental disability, national origin, sexual orientation, type of illness or condition, need for health services or to the Capitation Rate that the Contractor will receive for such Eligible Person.

### 6.3 Enrollment Decisions

- a) The Contractor will comply with the Conflict Free Evaluation and Enrollment Center enrollment protocols and implementation plan outlined in Appendix T, and as further defined in guidance issued in writing by SDOH.
- b) An Eligible Person's decision to enroll in the Contractor's Medicaid Advantage Plus Product shall be voluntary. However, as a condition of eligibility for Medicaid Advantage Plus, individuals may only enroll in the Contractor's Medicaid Advantage Plus Product if they also enroll in the Contractor's Medicare Advantage Product as defined in this Agreement.

### 6.4 Prohibition Against Conditions on Enrollment

Unless otherwise required by law or this Agreement, neither the Contractor or LDSS or an entity designated by the State shall condition any Eligible Person's enrollment in the Medicaid Advantage Plus Program upon the performance of any act or suggest in any way that failure to enroll may result in a loss of Medicaid benefits.

### 6.5 Effective Date of Enrollment

- a) At the time of Enrollment, the Contractor must notify the Enrollee of the expected Effective Date of Enrollment.
- b) To the extent practicable, such notification must precede the Effective Date of Enrollment.



- c) In the event that the actual Effective Date of Enrollment changes, the Contractor must notify the Enrollee of the change.
- d) An Enrollee's Effective Date of Enrollment shall be the first day of the month in which the Enrollee's name appears on the Prepaid Capitation Plan Roster and is enrolled in the Contractor's Medicare Advantage Product for that month.

#### 6.6 Contractor Liability

As of the Effective Date of Enrollment, and until the Effective Date of Disenrollment from the Contractor's Medicaid Advantage Plus Product, the Contractor shall be responsible for the provision and cost of the Medicaid Services as described in Appendix K-2 of this Agreement for Enrollees whose names appear on the Prepaid Capitation Plan Roster.

#### 6.7 Roster

- a) The first and second monthly Rosters generated by SDOH in combination shall serve as the official Contractor enrollment list for the WMS Medicaid population for the purposes of eMedNY or successor premium billing and payment, subject to ongoing eligibility of the Enrollees as of the first (1<sup>st</sup>) day of the Enrollment month. Modifications to the Roster may be made electronically or in writing by the LDSS or entity designated by the State. If the LDSS or entity designated by the State notifies the Contractor in writing or electronically of changes in the Roster and provides supporting information as necessary prior to the effective date of the Roster, the Contractor will accept that notification in the same manner as the Roster.
- b) The LDSS or entity designated by the State is responsible for making data on eligibility determinations available to the Contractor and SDOH to resolve discrepancies that may arise between the Roster and the Contractor's enrollment files in accordance with the provisions in Appendix H of this Agreement.
- c) All Contractors must have the ability to receive these Rosters electronically.
- d) The Contractor must adhere to the guidelines developed by the SDOH for reconciling the Medicaid Advantage Plus roster with the Medicare Advantage Product roster and take appropriate actions to resolve any discrepancies on a timely basis.

#### 6.8 Re-Enrollment

An Enrollee who is disenrolled from the Contractor's Medicaid Advantage Plus Product due to loss of Medicaid eligibility and who regains eligibility within a three (3) month period will, in most cases, be automatically retroactively re-enrolled in the

Contractor's Medicaid Advantage Plus product for the period the Enrollee is re-determined to be Medicaid eligible, provided that the individual remains enrolled in the Contractor's Medicare Advantage product as defined in this Agreement unless:

- a) The Contractor does not offer a Medicaid Advantage Plus product in the Enrollee's county of fiscal responsibility; or
- b) The Enrollee selects another MLTC plan, another MLTC plan's Medicaid Advantage Plus and Medicare Advantage Products, or receives Medicaid coverage through Medicaid fee-for-service; or
- c) The Contractor is precluded from enrollments by State regulatory action or has withdrawn from the county of fiscal responsibility.

#### 6.9 Failure to Enroll in the Contractor's Medicare Advantage Product

If an Enrollee's enrollment in the Contractor's Medicare Advantage Product is rejected by CMS, the Contractor must notify the LDSS or entity designated by the State within five (5) business days of learning of CMS' rejection of the enrollment. In such instances, the LDSS or entity designated by the State shall delete the Enrollee's enrollment in the Contractor's Medicaid Advantage Plus Product retroactive to the Effective Date of Enrollment.

#### 6.10 Spenddown and Net Available Monthly Income (NAMI)

- a) The LDSS shall determine an Enrollee's spenddown or NAMI amount.
- b) The Contractor agrees to notify the LDSS in writing when an Enrollee with a monthly spenddown is admitted to an inpatient facility so the spenddown can be recalculated and a determination made regarding the amount, if any, of the spenddown owed to the inpatient facility. The notification will include the Enrollee's name, Medicaid number, hospital name and other information as directed by SDOH.
- c) The Contractor agrees to notify the LDSS in writing within five (5) business days of such information becoming known to the Contractor of admission of an Enrollee to a nursing facility either for Permanent Placement or for a rehabilitation services stay that exceeds 29 days, to allow Medicaid eligibility to be redetermined using institutional eligibility rules. The notification will include the Enrollee's name, Medicaid number, nursing facility name and other information as directed by SDOH. If such an Enrollee is determined by the LDSS to be financially ineligible for Medicaid nursing facility services, the LDSS shall notify the Contractor of such determination.

## 6.11 Enrollment Limits

- a) The Contractor will request written permission from SDOH to suspend enrollment when the Contractor determines that it lacks access to sufficient or adequate resources to provide or arrange for the safe and effective delivery of Covered Services to additional Enrollees. Resumption of enrollment will occur only with Department approval, not to be unreasonably delayed, after written notice from the Contractor that adequately describes how the situation precipitating the suspension was corrected.
- b) SDOH may establish enrollment limits based either on a determination of readiness or on limits established pursuant to § 4403-f of Public Health Law.
- c) SDOH shall send copies of all notices regarding suspension and resumption of enrollment to the LDSS or entity designated by the State for processing of enrollments.

**7 RESERVED**

## 8 DISENROLLMENT

### 8.1 Disenrollment Requirements

- a) The Contractor agrees to conduct Disenrollment of an Enrollee in accordance with the policies and procedures for Disenrollment set forth in Appendix H of this Agreement.
- b) The LDSS or entity designated by the State is responsible for processing Disenrollment requests.

### 8.2 Disenrollment Prohibitions

Enrollees shall not be disenrolled from the Contractor's Medicaid Advantage Plus Product based on any of the following reasons:

- a) high utilization of covered medical services, an existing condition or a change in the Enrollee's health, diminished mental capacity or uncooperative or disruptive behavior resulting from his or her special needs unless the behavior results in the Enrollee becoming ineligible for Medicaid Advantage Plus continued enrollment as described in Section 8.8 (b)(i) of this Agreement;
- b) any of the factors listed in Section 34 (Non-Discrimination) of this Agreement; or
- c) the Capitation Rate payable to the Contractor.

### 8.3 Disenrollment Requests

The LDSS or entity designated by the State is responsible for processing Enrollee requests for disenrollment to take effect on the first (1<sup>st</sup>) day of the next month, to the extent possible. In no event shall the Effective Date of Disenrollment be later than the first (1<sup>st</sup>) day of the second (2<sup>nd</sup>) month after the month in which an Enrollee requests a Disenrollment.

### 8.4 Disenrollment Notifications

- a) Notwithstanding anything herein to the contrary, the Roster, along with any changes sent by the LDSS or entity designated by the State to the Contractor in writing or electronically, shall serve as official notice to the Contractor of Disenrollment of an Enrollee.
- b) In the event that the LDSS or entity designated by the State intends to retroactively disenroll an Enrollee on a date prior to the first day of the month of the disenrollment request, the LDSS or entity designated by the State shall consult with the Contractor prior to Disenrollment. Such consultation shall not

be required in cases where it is clear that the Contractor was not a risk for the provision of the Medicaid Advantage Plus Benefit Package for any portion of the retroactive period.

- c) In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS or entity designated by the State is responsible for notifying the Contractor at the time of Disenrollment, of the Contractor's responsibility to submit to the SDOH's Fiscal Agent voided premium claims for any months of retroactive Disenrollment where the Contractor was not at risk for the provision of the Medicaid Services in Appendix K-2 during the month.

#### 8.5 Contractor's Liability

The Contractor shall continue to provide and arrange for the provision of covered services until the effective date of disenrollment. SDOH will continue to pay capitation fees for an Enrollee until the effective date of disenrollment. The Contractor is not responsible for providing the Medicaid Services in Appendix K-2 under this Agreement after the Effective Date of Disenrollment.

#### 8.6 Contractor Referrals to Alternative Services

The Contractor, in consultation with the Enrollee, prior to the Enrollee's effective date of disenrollment, shall make all necessary referrals to alternative services, for which the plan is not financially responsible, to be provided subsequent to disenrollment, when necessary, and advise the Enrollee in writing of the proposed disenrollment date.

#### 8.7 Enrollee Initiated Disenrollment

- a) An Enrollee may initiate voluntary disenrollment at any time from the Contractor's Medicaid Advantage Plus Product for any reason upon oral or written notification to the Contractor. The Contractor must provide written confirmation to the Enrollee of receipt of an oral request and maintain a copy in the Enrollee's record. The Contractor shall attempt to obtain the Enrollee's signature on the Contractor's voluntary disenrollment form, but may not delay the disenrollment while it attempts to secure the Enrollee's signature on the disenrollment form. The effective date of disenrollment must be no later than the first day of the second month in which the disenrollment was requested.
- b) An Enrollee who elects to join and/or receive services from another managed care plan capitated by Medicaid, another Medicare product, a Home and Community Based Services waiver program, or OPWDD Day Treatment is considered to have initiated disenrollment from Contractor's Medicaid Advantage Plus Product.

## 8.8 Contractor Initiated Disenrollment

- a) The Contractor must notify the LDSS or entity designated by the State and initiate an Enrollee's Disenrollment from the Contractor's Medicaid Advantage Plus Product in the following cases:
  - i. A change in residence makes the Enrollee ineligible to be a member of the plan;
  - ii. The Enrollee is no longer a member of the Contractor's Medicare Advantage Product as defined in this Agreement;
  - iii. The Enrollee dies;
  - iv. The Enrollee's status changes such that he/she is no longer eligible to participate in Medicaid Advantage Plus Product as described in Section 5 of this Agreement;
  - v. The Enrollee has been absent from the service area for more than thirty (30) consecutive days. Prior to the effective date of the disenrollment the Contractor must arrange and provide all necessary Covered Services;
  - vi. The Enrollee is no longer eligible for nursing home level of care as determined at any comprehensive assessment using the assessment tool prescribed by the SDOH, unless the Contractor, or the LDSS or entity designated by the State agree that termination of the services provided by the Contractor could reasonably be expected to result in the Enrollee being eligible for nursing home level of care (as determined with the assessment tool prescribed by the SDOH) within the succeeding six-month period. The Contractor shall provide the LDSS or entity designated by the State the results of its assessment and recommendations regarding continued enrollment or disenrollment within five (5) business days of the comprehensive assessment;
  - vii. At point of any reassessment while living in the community, the Enrollee is determined to no longer demonstrate a functional or clinical need for CBLTC services; or
  - viii. An Enrollee whose sole service is identified as Social Day Care must be disenrolled from the MAP plan.
- b) The Contractor may initiate an Enrollee's disenrollment from the Contractor's Medicaid Advantage Plus Product in the following cases:
  - i. The Enrollee or the Enrollee's family member or informal caregiver or other person in the household engages in conduct or behavior that seriously impairs the Contractor's ability to furnish services to either that particular Enrollee or other Enrollees; provided, however, the Contractor must have made and documented reasonable efforts to resolve the problems presented by the individual.

- ii. The Enrollee provides fraudulent information on an enrollment form or the Enrollee permits abuse of an enrollment card in the Medicaid Advantage Plus Program.
  - iii. The Enrollee fails to pay or make arrangements satisfactory to Contractor to pay the amount, as determined by the LDSS, owed to the Contractor as spenddown/surplus within thirty (30) days after such amount first becomes due, provided that during that thirty (30) day period Contractor first makes a reasonable effort to collect such amount, including making a written demand for payment, and advising the Enrollee in writing of his/her prospective disenrollment.
  - iv. The Enrollee knowingly fails to complete and submit any necessary consent or release.
- c) Contractor-initiated Disenrollments must be carried out in accordance with the requirements and timeframes described in Appendix H of this Agreement.
  - d) Once an Enrollee has been disenrolled at the Contractor's request, the Contractor may reject the individual's re-enrollment with the Contractor. However, if an Enrollee was previously disenrolled under Section 8.8 (b) (i) above, the Contractor may not reject the individual's enrollment without first substantiating and maintaining written documentation that the circumstances which resulted in the disenrollment have not been remedied.

#### 8.9 LDSS or Enrollment Broker Initiated Disenrollment

The LDSS or Enrollment Broker is responsible for promptly initiating Disenrollment from the Contractor's Medicaid Advantage Plus Product when:

- a) an Enrollee fails to enroll or stay enrolled in the Contractor's Medicare Advantage Product as specified in Sections 6.9 and 8.8 (a)(ii) and (iv) of this Agreement; or
- b) an Enrollee is no longer eligible for Medicaid or Medicaid Advantage Plus benefits; or
- c) an Enrollee is no longer the financial responsibility of the LDSS; or
- d) an Enrollee becomes ineligible for Enrollment pursuant to Section 5.2 of this Agreement, as appropriate.



**9 RESERVED**

## 10 BENEFIT PACKAGE, COVERED AND NON-COVERED SERVICES

### 10.1 Contractor Responsibilities

- a. The Contractor agrees to provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, as described in Appendix K-1 of this Agreement, to Enrollees of the Contractor's Medicaid Advantage Plus Product subject to any exclusions or limitations imposed by Federal or State law during the period of this Agreement. Such services and supplies shall be provided in compliance with the requirements of the Contractor's Medicare Advantage Coordinated Care Plan contract with CMS, the State Medicaid Plan established pursuant to § 363-a of the State Social Services Law, and any federal waiver applicable to the provision of Medicaid services by a managed care plan approved by CMS under Section 1115 of the Social Security Act, as applicable, and shall satisfy all other applicable federal and state statutes, regulations and policies.
- b. In accordance with 42 CFR 438.210, the Contractor may place appropriate limits on a service on the basis of criteria such as Medical Necessity or utilization control, provided that the services furnished can reasonably be expected to achieve their purpose. The Contractor will not define medically necessary services in a manner that limits the scope of benefits provided in the SSL, the State Medicaid Plan, State regulations or the Medicaid Provider Manuals. The Contractor shall ensure that services or supplies provided under this Agreement are provided in compliance with 18 NYCRR 513.4(c), whereby the ordering practitioner and servicing provider are responsible for assuring that, in their best professional judgement, the ordered and requested medical, dental and remedial care, services or supplies will meet the Enrollee's medical needs; reduce the Enrollee's physical or mental disability; restore the Enrollee to his or her best possible functional level; or improve the Enrollee's capacity for normal activity; and that the ordered or requested services or supplies are necessary to prevent, diagnose, correct or cure a condition in light of the Enrollee's specific circumstances and the Enrollee's functional capacity to make use of the requested care, services or supplies.
- c. The Contractor shall ensure that any cost sharing imposed on an Enrollee is in accordance with the State Medicaid Plan and with requirements at 42 CFR 447.50 through 42 CFR 447.60.
  - i) The Contractor shall exempt from MAP premiums any Native American Enrollee who is eligible to receive or has received a covered item or service furnished by an Indian Health Care Provider or through referral made by an Indian Health Care Provider.

- ii) The Contractor shall exempt from all cost sharing requirements any Native American Enrollee who is eligible to receive or has received a covered item or service furnished by an Indian Health Care Provider or through referral made by an Indian Health Care Provider.

## 10.2 SDOH Responsibilities

SDOH shall assure that Medicaid services covered under the Medicaid fee-for-service program as described in Appendix K-3 of this Agreement which are not covered in the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package is available to, and accessible by, Medicaid Advantage Plus Enrollees.

## 10.3 Benefit Package and Non-Covered Services Descriptions

The Combined Medicare Advantage and Medicaid Advantage Plus Benefit Packages and Non-Covered Services agreed to by the Contractor and the SDOH are contained in Appendix K, which is hereby made a part of this Agreement as if set forth fully herein.

## 10.4 Adult Protective Services

The Contractor shall cooperate with LDSS in the implementation of 18 NYCRR Part 457 and any subsequent amendments thereto with regard to medically necessary health and mental health services and all Court-Ordered Services for adults to the extent such services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package as described in Appendix K of this Agreement. The Contractor is responsible for payment of those services as covered by the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, even when provided by Non-Participating Providers. Non-Participating Providers will be reimbursed at the Medicaid fee schedule by the Contractor.

## 10.5 Court-Ordered Services

- a) The Contractor shall provide any Medicare and Medicaid Advantage Plus Benefit Package services to Enrollees as ordered by a court of competent jurisdiction, regardless of whether such services are provided by a Participating Provider or by a Non-Participating Provider. Non-Participating Providers shall be reimbursed by the Contractor at the Medicaid fee schedule. The Contractor is responsible for court-ordered services to the extent that such court-ordered services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package as described in Appendix K-1 of this Agreement.
- b) Court-Ordered Services are those services ordered by the court performed by, or under the supervision of a physician, dentist, or other provider qualified under State law to furnish medical, dental, behavioral health (including mental

health and/or substance use disorder services), or other Medicare and Medicaid Advantage Plus covered services. The Contractor is responsible for payment of those services as covered by the Contractor's Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package, even when provided by Non-Participating Providers.

#### 10.6 Family Planning and Reproductive Health Services

- a) Nothing in this Agreement shall restrict the right of Enrollees to receive Family Planning and Reproductive Health Services, as defined in Appendix C of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.
- b) Enrollees may receive such services from any qualified Medicaid provider, regardless of whether the provider is a Participating Provider or a Non-Participating Provider in the Contractor's Medicare Advantage Product, without referral from the Enrollee's Primary Care Practitioner (PCP) and without approval from the Contractor.
- c) The Contractor shall permit Enrollees to exercise their right to obtain Family Planning and Reproductive Health Services from either the Contractor, if Family Planning and Reproductive Health Services are provided by the Contractor, or from any appropriate Medicaid enrolled Non-Participating family planning Provider, without a referral from the Enrollee's PCP and without approval by the Contractor.
- d) If Contractor provides Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with the requirements in Part C-2 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.
- e) If Contractor does not provide Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with Part C.3 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.

#### 10.7 Emergency and Post Stabilization Care Services

- a) The Contractor shall provide Emergency and Post Stabilization Care Services in accordance with applicable federal and state requirements, including 42 CFR 422.113.
- b) The Contractor shall ensure that Enrollees are able to access Emergency Services twenty four (24) hours per day, seven (7) days per week.

- c) The Contractor agrees that it will not require prior authorization for services in a medical or behavioral health emergency. The Contractor agrees to inform its Enrollees that access to Emergency Services is not restricted and that Emergency Services may be obtained from a Non-Participating Provider without penalty. Nothing herein precludes the Contractor from entering into contracts with providers or facilities that require providers or facilities to provide notification to the Contractor after Enrollees present for Emergency Services and are subsequently stabilized. The Contractor must pay for services for Emergency Medical Conditions whether provided by a Participating Provider or a Non-Participating Provider, and may not deny payments for failure of the Emergency Services provider or Enrollee to give notice.
- d) The Contractor shall advise its Enrollees how to obtain Emergency Services when it is not feasible for Enrollees to receive Emergency Services from or through a Participating Provider. The Contractor shall bear the cost of providing Emergency Services through Non-Participating Providers.
- e) Coverage and payment for Emergency Services that meet the prudent layperson definition shall be covered and paid in accordance with the requirements of the federal Medicare program.
- f) In addition, the Contractor shall cover and reimburse for general hospital emergency department services and physician services provided to an Enrollee while the Enrollee is receiving general hospital emergency department services, in accordance with the following requirements when such services do not meet the prudent layperson standard:
  - i. Participating Providers
    - A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Participating Provider shall be at the rate of payment specified in the contract between the Contractor and the general hospital for emergency services.
    - B) Payment by the Contractor for physician services provided to an Enrollee by a Participating Provider while receiving general hospital emergency department services shall be at the rate of payment specified in the contract between the Contractor and the physician.
  - ii. Non-Participating Providers
    - A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Non-Participating Provider shall be at the Medicaid fee-for-service rate, inclusive of

the capital component, in effect on the date that the service was rendered.

- B) Payment by the Contractor for physician services provided to an Enrollee by a Non-Participating Provider while receiving general hospital emergency department services shall be at the Medicaid fee-for-service rate in effect on the date that the service was rendered.

## 10.8 Native Americans

If an Enrollee is a Native American and the Enrollee chooses to access primary care services through his/her tribal health center, the PCP authorized by the Contractor to refer the Enrollee for services included in the Benefit Package must develop a relationship with the Enrollee's PCP at the tribal health center to coordinate services for said Native American Enrollee.

## 10.9 Services for Which Enrollees Can Self-Refer

In addition to those covered services for which Medicare Advantage and Medicaid Advantage Plus Enrollees can self-refer, Medicare Advantage and Medicaid Advantage Plus Enrollees may self-refer to:

- a) Public health agency facilities for Tuberculosis Screening, Diagnosis and Treatment; including Tuberculosis Screening, Diagnosis and Treatment; Directly Observed Therapy (TB/DOT) as described below.
  - i. It is the State's preference that Enrollees receive TB diagnosis and treatment through the Contractor's Medicare Advantage Product, to the extent that Participating Providers experienced in this type of care are available.
  - ii. The SDOH will coordinate with the Local Public Health Agency (LPHA) to evaluate the Contractor's protocols against State and local guidelines and to review the tuberculosis treatment protocols and networks of Participating Providers to verify their readiness to treat tuberculosis patients. SDOH and LPHAs will also be available to offer technical assistance to the Contractor in establishing TB policies and procedures.
  - iii. The Contractor shall inform participating providers of their responsibility to report TB cases to the LPHA.
  - iv. The Contractor agrees to reimburse public health clinics when physician visit and patient management or laboratory and radiology services are rendered to their Enrollees, within the context of TB diagnosis and treatment.

- v. The Contractor will make best efforts to negotiate fees for these services with the LPHA. If no agreement has been reached, the Contractor agrees to reimburse the public health clinics for these services at Medicaid fee-for-service rates.
  - vi. The LPHA is responsible for:
    - A) giving notification to the Contractor before delivering TB-related services, if so required in the public health agreement established pursuant to this Section, unless these services are ordered by a court of competent jurisdiction; and
    - B) making reasonable efforts to verify with the Enrollee's PCP that he/she has not already provided TB care and treatment; and
    - C) providing documentation of services rendered along with the claim.
  - vii. Prior authorization for inpatient hospital admissions may not be required by the Contractor for an admission pursuant to a court order or an order of detention issued by the local commissioner or director of public health.
  - viii. The Contractor shall provide the LPHA with access to health care practitioners on a twenty-four (24) hour a day seven (7) day a week basis who can authorize inpatient hospital admissions. The Contractor shall respond to the LPHA's request for authorization within the same day.
  - ix. The Contractor will not be financially liable for treatments rendered to Enrollees who have been institutionalized as a result of a local commissioner's order due to non-adherence with TB care regimens.
  - x. The Contractor will not be financially liable for Directly Observed Therapy (DOT) costs. While all other clinical management of tuberculosis is covered by the Contractor, TB/DOT, where applicable, may be billed to any SDOH approved fee-for-service Medicaid provider. The Contractor agrees to make all reasonable efforts to ensure coordination with DOT providers regarding clinical care and services. Enrollees may use any Medicaid fee-for-service TB/DOT provider.
  - xi. HIV counseling and testing provided to a Medicaid Advantage Plus Enrollee during a TB related visit at a public health clinic, directly operated by a LPHA will be covered by Medicaid fee-for-service (FFS) at rates established by the SDOH.
- b) Family Planning and Reproductive Health services as described in Appendix C of this Agreement.

c) Immunizations

- i. The Contractor agrees to reimburse the LPHA when Enrollees self-refer to LPHAs for immunizations covered by Contractor's Medicare Advantage Plan.
- ii. The LPHA is responsible for making reasonable efforts to (1) determine the Enrollee's managed care membership status; and (2) ascertain the Enrollee's immunization status. Reasonable efforts shall consist of client interviews, review of medical records, and, when available, access to the Immunization Registry. When an Enrollee presents a membership card with a PCP's name, the LPHA is responsible for calling the PCP. If the LPHA is unable to verify the immunization status from the PCP or learns that immunization is needed, the LPHA is responsible for delivering the service as appropriate, and the Contractor will reimburse the LPHA at the negotiated rate or in the absence of an agreement, at Medicaid fee-for-service rates.

d) Vision Services

Enrollees may self-refer to Article 28 clinics that provide optometry services and are affiliated with the College of Optometry of the State University of New York to obtain covered optometry services as described in Appendix K of this Agreement.

e) Article 28 Clinics Operated by Academic Dental Centers

Enrollees may self-refer to Article 28 clinics operated by academic dental centers to obtain covered dental services as described in Appendix K of this agreement. The Contractor will reimburse non-participating Article 28 clinics operated by academic dental centers for covered dental services provided to Enrollees at the approved Medicaid clinic rates in accordance with the protocols issued by SDOH.

## 10.10 Prevention and Treatment of Sexually Transmitted Diseases

The Contractor will be responsible for ensuring that its Participating Providers educate their Enrollees about the risk and prevention of sexually transmitted disease (STD). The Contractor also will be responsible for ensuring that its Participating Providers screen and treat Enrollees for STDs and report cases of STD to the LPHA and cooperate in contact investigation, in accordance with existing state and local laws and regulations. The Contractor is not responsible for coverage of STD diagnostic and treatment services rendered by LPHAs; LPHAs must render such services free of charge pursuant to Public Health Law Section 2304 (1). In addition the Contractor is not responsible for coverage of HIV counseling and testing provided to an Enrollee during a STD related visit at a public health clinic, directly operated



by a LPHA; such services will be covered by Medicaid fee-for-service at rates established by SDOH.

#### 10.11 Enrollee Needs Relating to HIV

- a) To adequately address the HIV prevention needs of uninfected Enrollees, as well as the special needs of individuals with HIV infection who do enroll in managed care, the Contractor shall have in place all of the following:
  - i. Anonymous testing may be furnished to the Enrollee without prior approval by the Contractor and may be conducted at anonymous testing sites available to clients. Services provided for HIV treatment may only be obtained from the Contractor during the period the Enrollee is enrolled in the Contractor's plan.
  - ii. Methods for promoting HIV prevention to all Plan Enrollees. HIV prevention information, both primary, as well as secondary should be tailored to the Enrollee's age, sex, and risk factor(s), (e.g., injection drug use and sexual risk activities), and should be culturally and linguistically appropriate. HIV primary prevention means the reduction or control of causative factors for HIV, including the reduction of risk factors. HIV Primary prevention includes strategies to help prevent uninfected Enrollees from acquiring HIV, i.e., behavior counseling for HIV negative Enrollees with risk behavior. Primary prevention also includes strategies to help prevent infected Enrollees from transmitting HIV infection, i.e., behavior counseling with an HIV infected Enrollee to reduce risky sexual behavior or providing antiviral to a pregnant, HIV infected female to prevent transmission of HIV infection to a newborn. HIV Secondary Prevention means promotion of early detection and treatment of HIV disease in an asymptomatic Enrollee to prevent the development of symptomatic disease. This includes: regular medical assessments; routine immunization for preventable infections; prophylaxis for opportunistic infections; regular dental, optical, dermatological and gynecological care; optimal diet/nutritional supplementation; and partner notification services which lead to the early detection and treatment of other infected persons. All plan Enrollees should be informed of the availability of HIV counseling, testing, referral and partner notification (CTRPN) services.
  - iii. Policies and procedures promoting the early identification of HIV infection in Enrollees. Such policies and procedures shall include at a minimum: assessment methods for recognizing the early signs and symptoms of HIV disease; initial and routine screening for HIV risk factors through administration of sexual behavior and drug and alcohol use assessments; and the provision of information to all Enrollees regarding the availability of HIV CTRPN services from Participating Providers, or as part of a Family Planning and Reproductive Health

services visit pursuant to Appendix C of this Agreement, and the availability of anonymous CTRPN services from New York State and the LPHA.

- iv. Policies and procedures that require Participating Providers to provide HIV counseling and recommend HIV testing to pregnant women in their care. The HIV counseling and testing provided shall be done in accordance with Article 27-F of the PHL. Such policies and procedures shall also direct Participating Providers to refer any HIV positive women in their care to clinically appropriate services for both the women and their newborns.
- v. A network of providers sufficient to meet the needs of its Enrollees with HIV.
- vi. The Contractor must identify within their network HIV experienced providers to treat Enrollees with HIV/AIDS and explicitly list those providers in the Provider Directory. HIV experienced provider is defined as either:
  - A) an M.D. or a Nurse Practitioner providing ongoing direct clinical ambulatory care of at least 20 HIV infected persons who are being treated with antiretroviral therapy in the preceding twelve months, or
  - B) a provider who has met the criteria of one of the following accrediting bodies:
    - The HIV Medicine Association (HIVMA) definition of an HIV-experienced provider, or
    - HIV Specialist status accorded by the American Academy of HIV Medicine (AAHIVM), or
    - Advanced AIDS Credited Registered Nurse Credential given by the HIV/AIDS Nursing Certification Board (HANCB).

The Contractor is responsible for validating that providers meet the above criteria. In cases where members select a non-HIV experienced provider as their PCP and in regions where there is a shortage of HIV experienced providers, the Contractor shall identify HIV experienced providers who will be available to consult with non-HIV experienced PCPs of Enrollees with HIV/AIDS. The Contractor shall inform Participating Providers about how to obtain information about the availability of Experienced HIV Providers and HIV Specialist PCPs. In addition, the Contractor shall include within their network and explicitly identify Designated AIDS Center Hospitals, where available, and contracts or linkages with providers funded under the Ryan White HIV/AIDS Treatment Act.

- vii. Case Management Assessment for Enrollees with HIV Infection. The Contractor shall establish policies and procedures to ensure that Enrollees who have been identified as having HIV infection are assessed for case management services. The Contractor shall arrange for any Enrollee identified as having HIV infection and needing case management services to be referred to an appropriate case management services provider, including in-plan case management, and/or, with appropriate consent of the Enrollee, COBRA Comprehensive Medicaid Case Management (CMCM) services and/or HIV community-based psychosocial case management services.
- viii. The Contractor shall require its Participating Providers to report positive HIV test results and diagnoses and known contacts of such persons to the New York State Commissioner of Health. Access to partner notification services must be consistent with 10 NYCRR Part 63.
- ix. The Contractor's Medical Director shall review Contractor's HIV practice guidelines at least annually and update them as necessary for compliance with recommended SDOH AIDS Institute and federal government clinical standards. The Contractor will disseminate the HIV Practice Guidelines or revised guidelines to Participating Providers at least annually, or more frequently as appropriate.

#### 10.12 Persons Requiring Substance Use Disorder Services

- a) The Contractor will have in place all of the following for its Enrollees requiring Substance Use Disorder Services:
  - i. Satisfactory methods for identifying persons requiring such services and encouraging self-referral and early entry into treatment and methods for referring Enrollees to the New York Office of Alcohol and Substance Abuse Services (OASAS) for appropriate services beyond the Contractor's Benefit Package (e.g., halfway houses).
  - ii. Satisfactory systems of care including Participating Provider networks and referral processes sufficient to ensure that emergency services, including crisis services, can be provided in a timely manner and in the most integrated settings appropriate to meet the Enrollee's needs.
  - iii. Satisfactory case management systems.
  - iv. Satisfactory systems for coordinating service delivery among providers of physical health, substance use disorder, and mental health services, and coordinating in-plan services with other services, including social services.

- v. The Contractor also agrees to participate in the local planning process for serving persons with substance use disorder, to the extent requested by the LDSS. At the LDSS's discretion, the Contractor will develop linkages with local governmental units on coordination procedures and standards related to Substance Use Disorder Services and related activities.

#### 10.13 Person-Centered Service Planning and Care Management

- a) Person centered service planning and care management entails the establishment and implementation of a written care plan and assisting Enrollees to access services authorized under the care plan. Person centered service planning includes consideration of the current and unique psychosocial and medical needs and history of the Enrollee, as well as the Enrollee's functional level and support systems. Care management means a process that assists the Enrollee to access necessary covered services as identified in the Person Centered Service Plan (PCSP). Care management services include referral, assistance in or coordination of services for the Enrollee to obtain needed medical, social, educational, psychosocial, financial and other services in support of the PCSP, irrespective of whether the needed services are included in the Benefit Package.
- b) The Contractor shall comply with policies and procedures consistent with 42 CFR 438.210 and Appendix K of this Agreement that have received prior written approval from SDOH. The Contractor agrees to submit any proposed material revisions to the approved coverage and authorization of services policies and procedures for SDOH approval prior to implementation of the revised procedures.
- c) The Contractor shall have and comply with written policies and procedures for care management consistent with the coordination and continuity requirements of 42 CFR 438.208. The Contractor shall submit to SDOH any proposed material revisions to the care management system prior to the implementation of the revised procedures.
- d) Notwithstanding any benefit or population-specific Medicaid fee-for-service (FFS) to MLTC transitional care policy described in this Agreement, the Contractor shall authorize and cover CBLTCS and ILTSS at the same level, scope and amount as the Enrollee received under the FFS Program for ninety (90) days following Enrollment or until the Contractor's PCSP is in place, whichever is later.
  - i. Except where a Participating Provider Agreement describes an alternate arrangement for authorization of transitional care, the Contractor may not deny payment to providers of transitional care CBLTCS and ILTSS solely on the basis that the provider failed to request prior authorization.

- e) The Contractor's care management system shall ensure that care provided is adequate to meet the needs of individual Enrollees and is appropriately coordinated, and shall consist of both automated information systems and operational policies and procedures. The Contractor's care management system must:
- i. Provide a minimum of one care management telephone contact per month for each Enrollee;
  - ii. Provide a minimum of one care management home visit every six (6) months for each Enrollee, which can be included as part of any re-assessment but cannot be accommodated via a delegated arrangement solely to meet any Uniform Assessment System requirement;
  - iii. Ensure that the level and degree of care management and the Plan of Care for each Enrollee address the needs of the Enrollee and are based upon the acuity and severity of Enrollees' physical and mental conditions;
  - iv. Identify the ratio of care managers to Enrollees taking into consideration a hierarchical structure based on the acuity and severity of Enrollees' physical and mental conditions. If care management is provided in a "team approach," then the Care Management Protocols must address how the team operates;
  - v. Identify methods to educate and inform the Enrollee, as applicable, about Consumer Directed Personal Assistance Services (CDPAS) and other service options when creating the Plan of Care with the Enrollee after the assessment and reassessments;
  - vi. Identify a reasonable minimum required response time to Enrollee/member contacts. This should be based upon a hierarchy of need triage principle, that taking into consideration the Enrollee's needs and types of request;
  - vii. Identify the qualifications needed of care managers to demonstrate that care managers have the appropriate background in health care and/or long term care, and degrees in social work, nursing, and/or a related field;
  - viii. Ensure that a process is implemented for documentation of required phone contacts and home visits in a record system; and
  - ix. If Care Management responsibilities are delegated, the Care Management Protocols must provide that Contractor shall timely notify the applicable Administrator of any new Enrollees in the Contractor's Medicaid Advantage Plus Product, and Enrollees that are disenrolled from the Contractor's Medicaid Advantage Plus Product. Such notice shall be

consistent with when and how the Contractor's Medicaid Advantage Plus Product is notified by SDOH and/or the enrollment broker of this information.

- x. The Contractor must ensure that sufficient documentation is maintained to support the delivery or non-delivery of qualifying services. Care management records shall contain documentation pertaining to facility admissions and discharges, Enrollee referrals of service, and periods when Enrollee is out of the service area.
  
- f) The Contractor may contract with another entity for the provision of Care Management Services to the Contractor's Medicaid Advantage Plus Plan Enrollees by entering into a Care Management Administrative Services (CMAS) agreement with such entity, utilizing the guidelines issued by SDOH.
  
- g) A comprehensive reassessment of the Enrollee and a plan of care update shall be performed as warranted by the Enrollee's condition but in any event at least once every six (6) months and shall be completed by a registered nurse. Such reassessment will be completed prior to the expiration of the six-month period.
  
- h) The Contractor shall develop a person centered service planning and care management system consistent with the following provisions:
  - i. The Contractor shall arrange for health care professionals, as appropriate, including but not limited to, a registered nurse, social workers, and member services coordinator, to provide person centered service planning and care management services to all Enrollees. An interdisciplinary team may provide care management. Every effort should be made to involve the Enrollee's physician(s) in person centered service plan development and monitoring.
  
  - ii. The Contractor shall ensure that meetings related to an Enrollee's person centered service plan will be held at a location, date and time convenient to the Enrollee and his/her invited participants.
  
  - iii. Person centered service planning and care management services include, but are not limited to the following:
    - A) Development of a person centered service plan based on initial assessments and reassessments of the Enrollee. The assessments must use a person centered process that identifies the strengths, capacities and preferences of the Enrollee as well as identifying the Enrollee's long term care needs and the resources available to meet those needs.

- B) The person centered service plan must address all of the Enrollee's assessed needs (including health and safety risk factors) and personal goals, emphasizing services being delivered in home and community based settings and maintenance of community integration for the Enrollee.
  - C) The person centered service plan must include care management of covered services and coordination of non-covered services and any other services provided by other providers, community resources and informal supports.
  - D) Development of a back-up plan to ensure that needed assistance will be provided in the event that the regular services in the person centered service plan are temporarily unavailable.
  - E) Development of individual person centered service plans, in consultation with the Enrollee and his/her chosen informal supports, specifying personal and health care goals, the types, scope, amount and frequency of authorized covered services that will be delivered as part of the person centered service plan as well as non-covered services and supports necessary to maintain the person centered service plan.
  - F) Assurance that Enrollees are offered a choice of network service providers.
  - G) Policies and procedures for monitoring the progress of each Enrollee to evaluate whether the covered services provided are appropriate and in accordance with the patient centered service plan.
  - H) Evaluation to determine if the person centered service plan continues to meet the Enrollee's needs must occur and be documented at least every six (6) months or more frequently if the Enrollee's condition changes.
- iv. Enrollees who have been served by the Contractor and who subsequently elect hospice as a result of a qualifying illness or condition may continue to be enrolled in the Medicaid Advantage Plus Plan. Upon hospice enrollment, the Contractor must reevaluate its person centered service plan in consultation with the hospice in order to coordinate person centered service plans and avoid duplication or conflict. The person centered service planning and care management system includes processes to:

- A) Generate and receive referrals among all providers (including health care and behavioral health providers);
  - B) Share clinical and treatment plan information;
  - C) Obtain consent to share confidential medical and treatment plan information among providers consistent with all applicable state and federal laws and regulations;
  - D) Provide Enrollees with written notification of the person centered service plan including authorized services;
  - E) Permit Enrollees to request a change to the person centered service plan if an Enrollee's circumstances necessitate a change;
  - F) Enlist the involvement of community organizations that are not providing covered services, but are otherwise important to the health and well-being of Enrollees;
  - G) Assure that the organization of the care management record and documentation included in it meet all applicable professional standards;
  - H) Provide care coordination of all services the Enrollee receives including transitions between care settings such as hospital to nursing home and nursing home to home; and
  - I) Provide discharge planning such that the Contractor makes all reasonable attempts to work with all inpatient facilities and home care providers to develop discharge plans for their Enrollees. As part of discharge planning, the Contractor will arrange for and authorize covered services as medically necessary for the Enrollee's care.
- v. The Contractor will make reasonable efforts to effectively communicate with providers and Enrollees during the PCSP development process regarding the need to obtain authorization for the services included in the PCSP, the timing of such reviews and when the Contractor has made its determination, so as to facilitate understanding of when any disagreements among the care planning team are to be resolved through the Contractor's Grievance System.
- i) The care management system requires care managers to have access to participating medical and social services professionals and para-professionals



who on a routine basis provide direct care and services as required by the Enrollee's status.

- j) The Contractor shall ensure, in accordance with NY PHL 4403-f, and applicable guidance issued by SDOH, the proper coordination of care for Enrollees who elect to receive Hospice benefits.
- k) The assessment, care planning, and authorization process for CFCO services must comply with all applicable State and Federal requirements, including 42 CFR Part 441 Subpart K.

#### 10.14 Urgently Needed Services

The Contractor is financially responsible for Urgently Needed Services. Urgently Needed Services are covered only in the United States, the District of Columbia, the Commonwealth of Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, and the Northern Mariana Islands.

#### 10.15 Coordination of Services

- a) The Contractor shall coordinate care for Enrollees with:
  - i. the court system (for court-ordered evaluations and treatment);
  - ii. specialized providers of health care for the homeless, and other providers of services for victims of domestic violence;
  - iii. family planning clinics, community health centers, migrant health centers, rural health centers and prenatal care providers;
  - iv. WIC;
  - v. programs funded through the Ryan White CARE Act;
  - vi. other pertinent entities that provide services out of network;
  - vii. local governmental units responsible for public health, mental health, developmental disability or Substance Use Disorder services;
  - viii. specialized providers of long term care for people with developmental disabilities; and
  - ix. local government Adult Protective Services and Child Protective Services programs.

- b) Coordination may involve contracts or linkage agreements (if entities are willing to enter into such an agreement), or other mechanisms to ensure coordinated care for Enrollees, such as protocols for reciprocal referral and communication of data and clinical information on Enrollees.

#### 10.16 Contractor Responsibility Related to Public Health

- a) The Contractor will coordinate its public health-related activities with the Local Public Health Agency (LPHA). Coordination mechanisms and operational protocols for addressing public health issues will be negotiated with the LPHA and Contractor and will be customized to reflect local public health priorities.
- b) The Contractor shall provide the State with existing information as requested to facilitate epidemiological investigations.
- c) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with public health reporting requirements relating to communicable diseases and conditions mandated in Article 21 of the NYS Public Health Law and, for Contractors operating in New York City, the New York City Health Code (24 RCNY §§ 11.03-11.07).
- d) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with other mandated reporting requirements.
- e) The Contractor shall provide health education to Enrollees on an on-going basis through methods such as posting information on the Contractor's web site, distribution (electronic or otherwise) of Enrollee newsletters, health education classes or individual counseling on preventive health and public health topics, such as:
  - i. HIV/AIDS, including availability of HIV testing and sterile needles and syringes;
  - ii. STDs, including how to access confidential STD services;
  - iii. Injury prevention;
  - iv. Domestic violence;
  - v. Smoking cessation;
  - vi. Asthma;
  - vii. Immunization;
  - viii. Mental health services;
  - ix. Diabetes;
  - x. Screening for cancer;
  - xi. Substance use disorder;
  - xii. Physical fitness and nutrition;
  - xiii. Cardiovascular disease and hypertension;

- xiv. Dental care, including importance of preventive services such as dental sealants; and
- xv. Screening for Hepatitis C for individuals born between 1945 and 1965.

#### 10.17 Health Home Service and Care Management Coordination

- a) Eligible individuals enrolled in Contractor's Medicaid Advantage Plus plan may also be enrolled in a Health Home consistent with guidance issued by SDOH.
- b) The Contractor shall utilize the Administrative Service Agreement (ASA) template approved by SDOH, and must comply with any applicable guidance from SDOH.
- c) The Contractor shall retain primary care management responsibility for those services in the Medicaid Advantage Plus Benefit Package.
- d) The template ASA provided by SDOH may not be altered. If necessary, a Health Home and the Contractor may agree to elaborate their respective roles via an appendix—provided that it does not conflict with the terms of the ASA—providing an opportunity to further ensure that care coordination services are not duplicated.

#### 10.18 Consumer Directed Personal Assistance Services (CDPAS)

- a) Pursuant to SSL § 365-f, CDPAS is a Medicaid Advantage Plus covered benefit. The Contractor must enter into agreements with Fiscal Intermediaries (FI) in its service area that provide payroll and other employer responsibilities for CDPAS. The FIs also assist CDPAS Enrollees with training, counseling and information for effectively directing and managing CDPAS. The Contractor must attest to SDOH that it has an adequate network of FIs before covering CDPAS.
- b) The Contractor must ensure that all potential and current Enrollees are:
  - i. Notified that CDPAS is an available voluntary benefit;
  - ii. Provided with information explaining the CDPAS benefit on enrollment and at each re-assessment;
  - iii. Provided with information explaining available alternatives to the CDPAS benefit; and
  - iv. Permitted to utilize the CDPAS benefit if requested.
- c) The Contractor must document in each Enrollee's record that the notifications required under 10.18 b) of this Agreement have taken place.

- d) The Enrollee may designate a legal or non-legal representative to assist with or assume employer responsibilities for CDPAS. Such representative may not act as the Enrollee's personal assistant.
- e) The Contractor is responsible for comprehensive assessment and development of a person centered service plan for all Medicaid Advantage Plus services for Enrollees using CDPAS. However, the Contractor must permit CDPAS Enrollees (or an Enrollee's representative) to have decision making authority regarding CDPAS staff:
  - i. Recruitment;
  - ii. Training;
  - iii. Scheduling;
  - iv. Evaluation;
  - v. Time sheet verification and approval; and
  - vi. Discharge.
- f) A CDPAS Enrollee may voluntarily disenroll from the self-directed option and receive traditional services through the Medicaid Advantage Plus.
- g) A CDPAS Enrollee may be involuntarily disenrolled from the self-directed option if:
  - i. continued participation in CDPAS would not permit the Enrollee's health, safety or welfare needs to be met;
  - ii. the Enrollee demonstrates the inability to self-direct by consistently demonstrating a lack of ability to carry out the tasks needed to self-direct services; or
  - iii. there is fraudulent use of Medicaid funds such as substantial evidence that the Enrollee has falsified documents related to CDPAS.
- h) Any restriction, reduction, suspension or termination of authorized CDPAS (including CDPAS itself) or denial of a request to change CDPAS is considered an adverse determination which may be appealed by the Enrollee pursuant to 42 CFR Part 438 and for which the Enrollee may request a fair hearing or external appeal upon a Final Adverse Determination.

- i) The Contractor shall inform FIs of its claims procedures. The Contractor shall process all claims and pay clean claims in a timely manner, as determined by the agreement with the FI, and notify FIs in writing as to the reason(s) claims are fully or partially denied. SDOH may require a plan of correction, impose sanctions or take other regulatory action should it determine the Contractor consistently delays payments to FIs without due cause.

#### 10.19 Discharge Planning

- a) The Contractor will make all reasonable efforts to work with hospitals, Article 31 facilities, mental health facilities, Article 32 OASAS programs, RHCs and outpatient and community-based providers in developing discharge plans for their Enrollees when a change in the Enrollee's level of care is proposed. As part of discharge planning, the Contractor shall arrange for and authorize covered services as medically necessary for the Enrollee's care. For the purposes of this Section, "reasonable efforts" include, but are not limited to, as applicable and appropriate to the Enrollee's circumstances: participation in discharge planning meetings; face-to-face meetings with the Enrollee to assess needs and preferences for care; identification of medical, environmental or social obstacles to safe discharge; referral to the Contractor's care management program; assignment to a Health Home and collaboration with a Health Home, if applicable; enrollment and care management efforts; referral to Medicaid waiver programs; and/or referral to state and local government agencies.
- b) Consistent with this Agreement, where the Enrollee has intensive medical or behavioral health needs, the Contractor will ensure sufficient time is provided to fully implement the discharge plan and PCSP, including assurance of informal and formal supports at the lower level of care.
- c) Where safe discharge from a hospital, Article 31 mental health facility, Article 32 OASAS program, or Residential Health Care Facility cannot be arranged solely due to the Enrollee's lack of housing, the Contractor shall continue coverage of the stay, as applicable, and work collaboratively with the facility to explore all options and referrals available considering the Enrollee's specific circumstances, including coordination with housing providers, homeless services, and Health Home care management agencies, as applicable.
- d) In accordance with Appendix K-2 (2) of this Agreement, the Contractor is responsible for covering the continued stay in a mental health facility, OASAS program or RHCF until the Enrollee may be safely discharged. For those stays where the Enrollee's safe discharge cannot be arranged solely due to lack of housing, the plan's obligation to continue coverage of such stay will end when the Contractor has determined that the Enrollee no longer requires facility level of care, and when:
  - i. the Enrollee is safely discharged; or

- ii. the Enrollee refuses to comply with a safe discharge plan, which, where applicable, includes a PCSP developed in accordance with this Agreement; or
- iii. the facility ceases to work collaboratively with the Contractor to explore options for the Enrollee's safe discharge, in which case the Contractor must maintain sufficient documentation regarding the facility's unwillingness to work with the Contractor toward a safe discharge, to demonstrate, upon SDOH request, that the denial of continued coverage of the stay was justified.

#### 10.20 Enrollee Health and Welfare

- a) The Contractor must have policies and procedures for identifying, addressing and seeking to prevent critical incidents, which include instances of abuse, neglect and exploitation of its Enrollees, on a continuous basis. The Contractor is required to provide critical incident monitoring and investigations of critical incidents including but not limited to:
  - i. wrongful death;
  - ii. use of restraints;
  - iii. medication errors that resulted in injury; and
  - iv. any other incidents as determined by SDOH.
- b) The Contractor must submit critical incident reports to SDOH regarding Enrollee health and welfare pursuant to Section 18 of this Agreement.

#### 10.21 Cost-Effective Alternative Services

The Contractor may provide cost-effective services or settings that are an alternative to those services and settings covered under the Benefit Package, as permitted by 42 C.F.R. 438.3(e) and approved by the State.

#### 10.22 Objections on Moral or Religious Grounds

- a) In accordance with 42 CFR 438.102 (a)(2), if the Contractor elects not to provide, reimburse for, or provide coverage of, a counseling or referral service because of an objection on moral or religious grounds, it must have furnished information to SDOH about the services it does not cover concurrently with its application for qualification for Medicaid Advantage Plus.

- b) If the Contractor elects not to furnish information to an Enrollee regarding how and where to obtain services objected to in subsection (a) above, the SDOH shall furnish such information to the Contractor's Enrollees.

## 11 MARKETING

### 11.1 Marketing Requirements

- a) The Contractor agrees to follow the Medicare Advantage Marketing Guidelines as set forth in Chapter 3 of CMS's Medicare Managed Care Manual, as well as all applicable statutes and regulations including and without limitation § 1851 (h) of the Social Security Act and 42 CFR 422.80, 422.111, and 423.50 when marketing to individuals entitled to enroll in Medicare Advantage.
- b) The Contractor shall conduct marketing activities for Potential Enrollees consistent with 42 CFR 438.104, applicable State Law and its implementing regulations, including but not limited to 18 NYCRR 360-10.9, and shall comply with the Medicaid Advantage Plus Marketing Guidelines as defined in Appendix D of this document as if set forth fully herein.
- c) Funds provided pursuant to this Agreement shall not be used for any partisan political activity, or for activities that may influence legislation or the election or defeat of any candidate for public office.
- d) The Contractor may conduct media campaigns, including television, radio, billboards, subway and bus posters, electronic messages, and social media on any platform or device. All media materials must be pre-approved by SDOH.

### 11.2 Prior Approval of Advertising Material and Procedures

- a) The Contractor shall submit all materials, developed for purposes of this Agreement, related to advertising to the uninsured and/or Potential Enrollees to the SDOH for prior written approval. The Contractor shall not use any materials that the SDOH has not approved. Advertising and outreach materials shall be made available by the Contractor throughout its entire service area. Advertising and outreach materials may be customized for specific counties and populations within the Contractor's service area.
- b) Routine postings on social media sites such as basic reminders of the availability of smoking cessation programs and flu vaccinations, and items such as healthier living related tips do not require prior approval by the SDOH.
- c) All electronic means of interaction with Potential Enrollees of public health insurance programs, while not directly approved by the SDOH, will be routinely monitored for compliance with this Section.



## 12 MEMBER SERVICES

### 12.1 General Functions

- a) The Contractor shall operate a Member Services function during regular business hours, which must be accessible to Enrollees via a toll-free telephone line. Personnel must also be available via a toll-free telephone line (which can be the member services toll-free line or separate toll-free lines) not less than during regular business hours to address complaints and utilization review inquiries. In addition, the Contractor must have a telephone system capable of accepting, recording or providing instruction in response to incoming calls regarding complaints and utilization review during other than normal business hours and measures in place to ensure a response to those calls the next business day after the call was received.
- b) Member Services staff must be responsible for the following:
  - i. Explaining the benefits and covered services offered under the Medicare and Medicaid Advantage Plus Products, including applicable conditions and limitations, and any conditions associated with the receipt or use of benefits, and assisting Enrollees in making appointments;
  - ii. Explaining the Contractor's rules for obtaining Medicare and Medicaid Advantage Plus Benefit Package services and additional services available to the Enrollee through use of his/her Medicaid benefit card;
  - iii. Providing information on: the providers from whom Enrollees may obtain Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package Services, any out-of-area coverage provided by the plan, and coverage of emergency services and urgently needed care;
  - iv. Fielding and responding to questions and complaints from Enrollees and their authorized representatives regarding the Contractor's Medicare and Medicaid Advantage Plus products and benefits, and advising of the right to complain at any time to the CMS regarding the Medicare Advantage product, and to the SDOH and LDSS regarding the Medicaid Advantage Plus product;
  - v. Accommodating Applicants and Enrollees who require language translation and communications assistance;
  - vi. Clarifying information in the member handbooks for Enrollees regarding the Contractor's Medicare and Medicaid Advantage Plus Products and benefits;

- vii. Advising Enrollees of the Contractor's applicable complaint and appeals programs, utilization review processes, and the Enrollee's rights to a fair hearing or external review;
  - viii. Clarifying an Enrollee's Disenrollment rights and responsibilities under the Contractor's Medicare and Medicaid Advantage Plus Products;
  - ix. Conducting post enrollment orientation activities, including orientation of Enrollees, Enrollees' families or representatives;
  - x. Conducting health promotion and wellness activities; and
  - xi. Assisting Enrollees with the renewal of their Medicaid benefits.
- c) The Contractor shall develop and implement written procedures and protocols to assure that member and provider services are provided in a manner that is responsive to cultural considerations and specific needs of its Enrollees.
  - d) Member Services staff assisting Enrollees with understanding how to access services, their covered benefits, notices of Action or Action Appeal determinations their complaint, appeal or fair hearing rights or providing Enrollees with information on the status of Service Authorization Requests, will ask the Enrollee if their questions were answered to their satisfaction. If the Enrollee remains unsatisfied, the staff member must offer the Enrollee the option to file a Complaint with the Contractor. The Contractor shall investigate and respond to such Complaints in accordance with Appendix F of this Agreement, and any applicable federal and state rules, regulations, and guidance.

## 12.2 Translation and Oral Interpretation

- a) The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Potential Enrollees of the Contractor in any county of the service area speak that particular language as a primary language and do not speak English as a first language.
- b) In addition, verbal interpretation services must be made available to Enrollees who speak a language other than English as a primary language. Interpreter services must be offered in person where practical, but otherwise may be offered by telephone.
- c) The SDOH will determine the need for other than English translations based on county-specific census data or other available measures.

- d) The Contractor must inform Enrollees, Applicants and Potential Enrollees that oral interpretation is available for any language and written information is available in prevalent languages and how to access those services, including notices about this available in the member handbook.
- e) The Contractor must provide Potential Enrollees, Applicants and Enrollees with information about the availability of non-English speaking participating providers and how to access the services of a specific non-English speaking Participating Provider.
- f) Medicare Advantage Plan and Medicaid Advantage Plus plan provider directories must identify the languages spoken by Participating Providers.
- g) SDOH-approved English language versions of outreach/advertising materials and other informational materials (e.g. Member handbooks) that are then translated into other languages in accordance with Appendix D of this Agreement, do not need to be resubmitted to SDOH for approval. The Contractor, however, is required to keep a copy of the Certificate of Accuracy on file and submit to SDOH if requested.

### 12.3 Communicating with the Visually, Hearing and Cognitively Impaired

The Contractor also must have in place appropriate alternative mechanisms for communicating effectively with persons with visual, hearing, speech, physical or developmental disabilities. These alternative mechanisms include Braille or audio tapes for the visually impaired, TTY access for those with certified speech or hearing disabilities, and use of American Sign Language and/or integrative technologies.

## 13 ENROLLEE RIGHTS AND NOTIFICATION

### 13.1 General Requirements

- a) The Contractor shall disclose required information to Potential Enrollees and Enrollees as prescribed by applicable federal and state law and regulations found at 42 CFR 422.111, New York PHL §4408, and 42 CFR 438.10 and any specific guidance issued by CMS and SDOH.
- b) The Contractor shall provide such information to the Enrollee within fourteen (14) days of the effective date of Enrollment.
- c) The Contractor must provide Enrollees with an annual notice that this information is available upon request.
- d) The Contractor must submit to SDOH for prior approval a description of how the Contractor will provide information and annual notification to its Enrollees as required by this Section, including.
  - i. evidence that the material is written in 12 point type at a minimum and prose written in clear, simple, understandable language at the 4<sup>th</sup> to 6<sup>th</sup> grade reading level;
  - ii. the methods the Contractor will use to provide information to Applicants and Enrollees who speak other than English as a primary language including provision of oral interpretation service for any language;
  - iii. the methods of making alternate formats available to persons who are visually and hearing impaired; and
  - iv. the method and timetable for updating and disseminating the list of Participating Providers.
- e) The Contractor shall provide the materials developed by SDOH to all Potential Enrollees, a member handbook which is approved by SDOH and consistent with the Medicaid Advantage Plus Model Handbook Guidelines in Appendix E, which is hereby made a part of this Agreement as if set forth fully herein, and the provider network to all Applicants prior to enrollment and to Enrollees.
- f) The Contractor shall give Enrollees prior written notice of significant changes to the information identified in subsection 13.1 (c) of this Section. Such notice shall be at least thirty (30) days prior to the effective date of the change pursuant to 42 CFR 438.10(g)(4).
- g) The Contractor shall annually notify Enrollees in writing of their disenrollment rights and their right to request the information specified in 42 CFR 438.10 (f) (6) and (g).

- h) Medicaid Advantage Plus enrollment notices and materials shall include, but not be limited to the following:

- Provider Directories
- Member ID Cards
- Member Handbooks
- Notice of the Effective Date of Enrollment
- Notice of Termination, Service Area Changes and Network Changes at least 30 days before the effective date of the change
- Summary of Benefits

- i) Integrated post enrollment materials including member handbooks, member notices, and summary of benefits targeted to Enrollees of the Contractor's Medicare and Medicaid Advantage Plus Products must be prior-approved by the CMS Regional Office, in collaboration with SDOH.
- j) Upon the direction of SDOH, the Contractor shall submit the format and content of all written notifications regarding disease management, medication adherence, health literacy, preventive health and SDOH-identified public health initiatives, for review and prior approval by SDOH. Such materials shall be submitted by the Contractor to the SDOH at least thirty (30) days prior to issuance of the notification.

### 13.2 Enrollment Agreement/Attestation

Using a form approved by SDOH, the Contractor shall obtain and retain an enrollment agreement/attestation signed by each Applicant/Enrollee and the Contractor shall maintain a copy of the agreement/attestation in the Applicant/Enrollee's record. The enrollment agreement/attestation shall certify that the Applicant/Enrollee has:

- a) received a member handbook which includes the rules and responsibilities of plan membership and which expressly delineates covered and non-covered services;
- b) agreed to the terms and conditions for Medicaid Advantage Plus enrollment stated in the member handbook;
- c) understood that enrollment in the Contractor's Medicaid Advantage Plus is voluntary;
- d) received a copy of the Contractor's current provider network listing and agreed to use network providers for covered services; and
- e) has been advised of the projected date of enrollment.

### 13.3 Member ID Cards

The Contractor must issue an identification card to the Enrollee that complies with CMS and SDOH specifications.

### 13.4 Enrollee Rights

- a) The Contractor shall, in compliance with the requirements of 42 CFR 422.128, 42 CFR 489.100 and 102, maintain written policies and procedures regarding advance directives and inform each Enrollee in writing at the time of enrollment of an individual's rights under State law to formulate advance directives and of the Contractor's policies regarding the implementation of such rights. The Contractor shall include in such written notice to the Enrollee materials relating to advance directives and health care proxies as specified in 10 NYCRR Part 98-1.14(f) and 400.21 . The written information must reflect changes in State law as soon as possible, but no later than ninety (90) days after the effective date of the change.
- b) The Contractor shall develop and implement written policies and procedures that protect Enrollee rights which fulfill the requirements of 42 CFR 438.100 and applicable State law and regulation, including the following rights to:
  - i. receive medically necessary care;
  - ii. timely access to care and services;
  - iii. privacy about medical records and treatment;
  - iv. receive information on available treatment options and alternatives presented in an understandable manner and language;
  - v. receive information in a language the Enrollee understands and oral translation services free of charge;
  - vi. receive information necessary to give informed consent before the start of treatment;
  - vii. be treated with respect and due consideration for his or her dignity;
  - viii. request and receive a copy of his or her medical records and request that they be amended or corrected, as specified in 45 CFR 164.524 and 164.526., if the privacy rule, as set forth in 45 CFR 160 and 164, A and E, applies;
  - ix. take part in decisions regarding his or her health care, including the right to refuse treatment;

- x. be free from any form of restraint or seclusion used as a means of coercion, discipline, convenience or retaliation as specified in Federal regulations on the use of restraints and seclusion;
  - xi. get care without regard to sex (including gender identity or status of being transgender), race, health status, color, age, national origin, sexual orientation, marital status or religion;
  - xii. be told where, when and how to get the services the Enrollee needs from Medicaid Advantage Plus, including how to get covered benefits from out-of-network providers if they are not available in the Medicaid Advantage Plus network;
  - xiii. complain to the New York State Department of Health or the Local Department of Social Services; and, the Right to use the New York State Fair Hearing System and/or a New York State External Appeal, where appropriate, and
  - xiv. appoint someone to speak for the Enrollee about the care the Enrollee needs.
- c) The Contractor's policies and procedures must require that neither the Contractor nor its Participating Providers adversely regard an Enrollee who exercises his/her rights in 13.4(b) above.
  - d) The Contractor shall retain in each Enrollee's record an attestation made by the Enrollee that the Enrollee received the information and notifications required by Section 13.4 of this Agreement, and if applicable, shall retain a record of any unsuccessful attempt to obtain this attestation from the Enrollee.

### 13.5 Approval of Written Notices

- a) The Contractor shall submit the format and content of all written notifications described in this Section to SDOH for review and prior approval by SDOH.
- b) Upon the request of SDOH, the Contractor shall submit the format and content of all written notifications regarding disease management, medication adherence, health literacy, preventive health and SDOH-identified public health initiatives, for review and prior approval by SDOH. Such materials shall be submitted by the Contractor to the SDOH within 30 days of such request.
  - i. The SDOH must take action within sixty (60) calendar days on materials submitted by the Contractor in response to Section 13.5 (b) above or the Contractor may deem the materials approved. If the Contractor requires an

expedited review from the SDOH, the Contractor must justify the need for an expedited review when submitting the material.

- c) All written notifications must be written at a fourth (4<sup>th</sup>) to sixth (6<sup>th</sup>) grade level and in at least twelve (12) point print.

#### 13.6 LDSS Notification of Enrollee's Change in Address

The LDSS is responsible for notifying the Contractor of any known change in address of Enrollees.

#### 13.7 Contractor Responsibility to Notify Enrollee of Effective Date of Benefit Package Change

The Contractor must provide written notification of the effective date of any Contractor-initiated, SDOH-approved Benefit Package change to Enrollees. Notification to Enrollees must be provided at least thirty (30) days in advance of the effective date of such change.

#### 13.8 Contractor Responsibility to Notify Enrollee of Termination, Service Area Changes and Network Changes

- a) With prior notice to and approval of the SDOH, the Contractor shall inform each Enrollee in writing of any withdrawal by the Contractor from the MAP MLTC Program pursuant to Section 2.7 of this Agreement, withdrawal from the service area encompassing the Enrollee's zip code, and/or significant changes to the Contractor's Participating Provider network pursuant to Section 21.2(d) of this Agreement, except that the Contractor need not notify Enrollees who will not be affected by such changes.
- b) The Contractor shall provide the notifications within the timeframes specified by SDOH, and shall obtain the prior approval of the notification from SDOH.

#### 13.9 Participant Ombudsman

- a) The Contractor will cooperate with, and may not inhibit, the Participant Ombudsman in the exercise of its duties.
- b) The Participant Ombudsman is an independent organization that provides free ombudsman services to long term care recipients in the state of New York. These services include, but are not necessarily limited to:
  - i. providing pre-enrollment support, such as unbiased health plan choice counseling and general program-related information,



- ii. compiling Enrollee complaints and concerns about enrollment, access to services, and other related matters,
  - iii. helping Enrollees understand the fair hearing, grievance and appeal rights and processes within the health plan and at the State level, and assisting them through the process if needed/requested, including making requests of plans and providers for records, and
  - iv. informing plans and providers about community-based resources and supports that can be linked with covered plan benefits.
- c) The Contractor must include information about the Participant Ombudsman program, including its purpose, scope and nature of its services, and contact information, in the MAP Plan member handbook, Enrollee materials, action and adverse determination notices, and all grievance or appeal notices or communications.
  - d) The Contractor must also, upon request, provide the Participant Ombudsman entity with a current list of Participating Providers in Contractor’s MAP plan.

### 13.10 Requirements for the “Money Follows the Person” (MFP) Demonstration

In order to comply with MFP requirements, MLTC plans must:

- a) Include the “MFP Attestation for Enrollment Agreement” in the plan’s Enrollment Agreement; and;
- b) Include the following language describing MFP in the plan’s Member Handbook:

**Money Follows the Person (MFP)/Open Doors**

This section will explain the services and supports that are available through *Money Follows the Person (MFP)/Open Doors*. *MFP/Open Doors* is a program that can help Enrollees move from a nursing home back into their home or residence in the community. Enrollees may qualify for MFP if they:

- Have lived in a nursing home for three months or longer
- Have health needs that can be met through services in their community

*MFP/Open Doors* has people, called Transition Specialists and Peers, who can meet with enrollees in the nursing home and talk with them about moving back to the community. Transition Specialists and Peers are different from Care Managers and Discharge Planners. They can help Enrollees by:

- Giving them information about services and supports in the community

- Finding services offered in the community to help Enrollees be independent
- Visiting or calling Enrollees after they move to make sure that they have what they need at home

For more information about *MFP/Open Doors*, or to set up a visit from a Transition Specialist or Peer, please call the New York Association on Independent Living at 1-844-545-7108, or email [mfp@health.ny.gov](mailto:mfp@health.ny.gov). You can also visit *MFP/Open Doors* on the web at [www.health.ny.gov/mfp](http://www.health.ny.gov/mfp) or [www.ilny.org](http://www.ilny.org).

## 14 ORGANIZATION DETERMINATIONS, ACTIONS AND GRIEVANCE SYSTEM

### 14.1 General Requirements

- a) The Contractor agrees to comply with, and shall establish and maintain written Organization Determination and Action procedures and a comprehensive Grievance System, as described in Appendix F, which is hereby made a part of this Agreement as if set forth fully herein, that complies with:
  - i. all procedures and requirements of 42 CFR 422 Subpart M and Chapter 13 of CMS's Medicare Managed Care Manual for services that the Contractor determines are a Medicare only benefit.
  - ii. all procedures and requirements of 42 CFR 422 Subpart 422 and Chapter 13 of CMS's Medicare Managed Care Manual for services the Contractor determines to be a benefit covered under both Medicare and Medicaid, except that:
    - A) The Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
    - B) When the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2 (4) (a) of Appendix F of this Agreement shall apply.
  - iii. all procedures and requirements of the Grievance System described in Appendix F of this Agreement and 42 CFR 438.400 et seq., for services that the Contractor determines are a Medicaid only benefit. With respect to Medicaid-only services, nothing herein shall release the Contractor from its responsibilities under PHL § 4408-a or PHL Article 49 and 10 NYCRR Part 98 that are not otherwise expressly established in Appendix F of this Agreement.
- b) For services that the Contractor determines are a benefit under Medicare and Medicaid, the Contractor agrees to offer Enrollees the right to pursue the Medicare appeal procedures or the Medicaid Advantage Plus Action Appeals and/or Grievance System in the manner described and provided for in Appendix F of this Agreement.

### 14.2 Filing and Modification of Medicaid Advantage Plus Action Appeals and/or Grievance Procedures

- a) The Contractor's Action and Grievance System Procedures governing services determined by the Contractor to be a Medicaid only benefit and services

determined by the Contractor to be a benefit under both Medicare and Medicaid shall be approved by the SDOH and kept on file with the Contractor and SDOH.

- b) The Contractor shall not modify its Action and Grievance System Procedures without the prior written approval of SDOH.

14.3 Medicaid Advantage Plus Action and Grievance System Additional Provisions

- a) The Contractor must have in place effective mechanisms to ensure consistent application of review criteria for Service Authorization Determinations and consult with the requesting provider when appropriate.
- b) If the Contractor subcontracts for Service Authorization Determinations and utilization review, the Contractor must ensure that its subcontractors have in place and follow written policies and procedures for delegated activities regarding processing requests for initial and continuing authorization of services consistent with Article 49 of the PHL, 10 NYCRR Part 98, 42 CFR Part 438, Appendix F of this Agreement, and the Contractor's policies and procedures.
- c) The Contractor must ensure that compensation to individuals or entities that perform Service Authorization and utilization management activities is not structured to include incentives that would result in the denial, limiting, or discontinuance of Medically Necessary services to Enrollees.
- d) The Contractor or its subcontractors may not arbitrarily deny or reduce the amount, duration, or scope of a covered service solely because of the diagnosis, type of illness, Enrollee's condition, or cost of services; although the Contractor may place appropriate limits on services in accordance with section 10.1(a) and (b) of this Agreement.
- e) The Contractor shall ensure that its Medicaid Advantage Plus Grievance System includes methods for prompt internal adjudication of Enrollee Complaints, Complaint Appeals and Action Appeals and provides for the maintenance of a written record of all Complaints, Complaint Appeals and Action Appeals received and reviewed and their disposition, as specified in Appendix F of this Agreement.
- f) The Contractor shall ensure that persons with authority to require corrective action participate in the Medicaid Advantage Plus Grievance System.
- g) The Contractor's Grievance System Procedures for services determined by the Contractor to be a Medicaid only benefit and services determined by the Contractor to be a benefit under both Medicare and Medicaid shall be described

in the Contractor's Medicaid Advantage Plus member handbook and shall be made available to all Medicaid Advantage Plus Enrollees.

- h) When the Contractor makes a Final Adverse Determination about an Action it has taken, the Contractor will advise Enrollees of their right to a fair hearing as appropriate and comply with the procedures established by SDOH for the Contractor to participate in the fair hearing process, as set forth in Section 25 of this Agreement. Such procedures shall include the provision of a Medicaid notice in accordance with 42 CFR 438.210 and 438.404.
- i) When the Contractor makes a Final Adverse Determination about an Action it has taken, the Contractor will also advise Enrollees of their right to an External Appeal, related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid, in accordance with Section 26 of this Agreement.
- j) The Contractor will provide written notice to all Participating Providers, and subcontractors to whom the Contractor has delegated utilization review and Service Authorization Determination procedures, at the time they enter into an agreement with the Contractor, of the following Medicaid Advantage Plus Complaint, Complaint Appeal, Action Appeal and fair hearing procedures and when such procedures may be applicable:
  - i. the Enrollee's right to a fair hearing, how to obtain a fair hearing, and representation rules at a hearing;
  - ii. the Enrollee's right to an External Appeal and how to request an External appeal;
  - iii. the Enrollee's right to file Complaints, Complaint Appeals and Action Appeals and the process and timeframes for filing;
  - iv. the Enrollee's right to designate a representative to file Complaints, Complaint Appeals and Action Appeals on his/her behalf;
  - v. the availability of assistance from the Contractor for filing Complaints, Complaint Appeals and Action Appeals;
  - vi. the toll-free numbers to file oral Complaints, Complaint Appeals and Action Appeals;
  - vii. the Enrollee's right to request continuation of benefits while an Action Appeal or state fair hearing of the Contractor's decision to terminate, reduce or suspend a service is pending, and that if the Contractor's Action is upheld in a hearing, the Enrollee may be liable for the cost of any continued benefits;

- viii. the right of the provider to reconsideration of an Adverse Determination pursuant to § 4903(6) of the PHL; and
- ix. the right of the provider to appeal a retrospective Adverse Determination pursuant to § 4904(1) of the PHL.

#### 14.4 Complaint Investigation Determinations

The Contractor must adhere to determinations resulting from investigations regarding complaints filed with the SDOH.

## 15 ACCESS REQUIREMENTS

### 15.1 General Requirements

- a) The Contractor agrees to provide Enrollees access to Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package Services as described in Appendix K-1 of this Agreement in a manner consistent with professionally recognized standards of health care and access standards required by applicable federal and state law.
- b) The Contractor will establish and implement mechanisms to ensure that Participating Providers comply with timely access requirements, monitor regularly to determine compliance and take corrective action if there is a failure to comply.

### 15.2 Cultural and Linguistic Competence

- a) The Contractor shall promote and ensure the delivery of services in a culturally competent manner to all Enrollees, including, but not limited to, those with limited English proficiency and diverse cultural and ethnic backgrounds as well as Enrollees with diverse sexual orientations, gender identities and members of diverse faith communities. For the purposes of this Agreement, cultural competence means having the capacity to function effectively within the context of the cultural beliefs, behaviors, and needs presented by Enrollees and their communities across all levels of the Contractor's organization.
- b) In order to comply with this section, the Contractor shall:
  - i. Maintain an inclusive, culturally competent provider network;
  - ii. Adopt policies and procedures that incorporate the importance of honoring Enrollees' beliefs, sensitivity to cultural diversity, fostering respect for Enrollees' culture and cultural identity, and eliminating cultural disparities;
  - iii. Maintain a Cultural Competence component of the Contractor's Internal Quality Assurance program referenced in Section 16.1(b) of this Agreement;
  - iv. Develop and execute a comprehensive cultural competence plan based on Culturally and Linguistically Appropriate Services (CLAS) national standards of the US Department of Health and Human Services, Office of Minority Health and managed through the Contractor's Internal Quality Assurance Program;

- v. Perform internal cultural competence activities including, but not limited to conducting:
  - A) Organization-wide cultural competence self-assessment;
  - B) Community needs assessments to identify threshold populations in each Service Area in which the Contractor operates; and
  - C) Quality improvement projects to improve cultural competence and reduce disparities, informed by such assessments and CLAS standards.
- vi. Facilitate annual training in cultural competence for all the Contractor's staff members. All elements of the curriculum shall be consistent with and/or reflect CLAS national standards. The Contractor's cultural competence training materials are subject to the review and approval by the State.
- c) The Contractor shall ensure the cultural competence of its provider network by requiring Participating Providers to certify, on an annual basis, completion of State-approved cultural competence training curriculum, including training on the use of interpreters, for all Participating Providers' staff who have regular and substantial contact with Enrollees. The State will provide cultural competence training materials to the Contractor and providers upon request.

### 15.3 Medical Language Interpreter Services for Enrollee Encounters

- a) The Contractor is required to reimburse Article 28 outpatient departments, diagnostic and treatment centers, federally qualified health centers, and office-based practitioners to provide medical language interpreter services for Enrollees with limited English proficiency (LEP) and communication services for people who are deaf and hard of hearing.
- b) An Enrollee with limited English proficiency shall be defined as an individual whose primary language is not English and who cannot speak, read, write or understand the English language at a level sufficient to permit the Enrollee to interact effectively with health care providers and their staff. The need for medical language interpreter services must be documented in the medical record.
- c) Language interpreter services must be provided during scheduled appointments and scheduled encounters by a third party interpreter who is either employed by or contracts with the medical provider. These services may be provided either face-to-face, by telephone, and/or by video remote interpreter technology. The interpreter must demonstrate competency and skills in medical interpretation techniques, ethics and terminology. It is recommended, but not required, that such



individuals be certified by the National Board of Certification for Medical Interpreters (NBCMI) or be qualified by New York State wherever possible.

- d) The Contractor shall advise Enrollees that they are entitled to receive language interpretation services upon request and at no charge to the Enrollee.

#### 15.4 Telehealth Health Care Services

The Contractor is responsible for covering services in the Benefit Package that are delivered by telehealth in accordance with Section 2999-cc of the Public Health Law and any implementing regulations.

#### 15.5 Travel Time Standards

Travel time/distance to providers of covered services shall not exceed thirty (30) minutes/thirty (30) miles from the Enrollee's residence. Transport time and distance in rural areas to providers of covered services may be greater than thirty (30) minutes/thirty (30) miles from the Enrollee's residence if based on the community standard for accessing care or if by Enrollee choice.

## **16 QUALITY MANAGEMENT AND PERFORMANCE IMPROVEMENT**

### **16.1 Quality Management and Performance Improvement Program**

- a) The Contractor agrees to operate an ongoing quality management and performance improvement program in accordance with § 1852 (e) of the Social Security Act (“SSA”) 42 CFR 422.152 and 42 CFR 438.330 and all applicable New York State law and regulations, as approved by SDOH.
- b) Contractor’s quality assurance program shall include a cultural competency function, with the goal of reducing disparities affecting cultural groups and increasing access to health and behavioral health care. The program components shall include, but shall not be limited to, the following:
  - i. Integrating cultural competence concerns into the Contractor’s quality improvement activities;
  - ii. Improving the quality of service delivery to Enrollees;
  - iii. Advising on educational and operational issues affecting various cultural groups;
  - iv. Implementing and maintaining community linkages; and
  - v. Comparing all metrics related to access, utilization and outcomes of cultural groups in the Contractor’s service area with the purpose of identifying and addressing disparities.

### **16.2 Chronic Care Improvement Program**

The Contractor agrees to conduct a Chronic Care Improvement Program (CCIP) relevant to its membership as directed by CMS and to submit the annual report on the Contractor’s CCIP to CMS and SDOH.

### **16.3 Incentivizing Enrollees to Complete a Health Goal**

- a) Upon approval by SDOH, the Contractor may offer its Enrollees incentives for completing a health goal, such as finishing all prenatal visits, participating in a smoking cessation session, attending initial orientation sessions upon enrollment, undergoing assessments for determining eligibility for Benefit Package services, and timely completion of immunization or other health related programs. Additionally, the Contractor may offer its Enrollees incentives to promote the delivery of preventive care services, as defined in 42 CFR 1003.101. SDOH will determine if the incentive meets the requirements at 42 CFR 1003.101 and outlined in DHHS OIG Special Advisory Bulletin “Offering Gifts and Other Inducements to Beneficiaries.”

- b) Enrollee incentives described in this section of this Agreement may not be cash or instruments convertible to cash (e.g., checks, money orders, or debit cards) and must be related to the delivery of preventive care services to the Enrollee or the Enrollee achieving a health goal. The value of such incentives may not be disproportionately large in relationship to the value of the preventive care service or health goal completed by the Enrollee.
- i. The Contractor should consider SSI earned income thresholds that may apply to SSI Enrollees when developing incentive programs.
  - ii. Under no circumstances shall the Contractor establish incentive programs that result in Enrollees that have achieved the same health goal or received the same preventive care service receiving an incentive of differing value.
  - iii. The Contractor shall maintain contemporaneous records identifying the Enrollee, CIN, date, amount paid and the nature of the health goal for which the incentive is being paid.
- c) The Contractor may not make reference to Enrollee incentives in its pre-enrollment marketing materials or discussions.
- d) The Contractor shall not offer an incentive program to Enrollees that has not been approved by SDOH.
- i. The Contractor shall submit all incentive program related materials to the SDOH for review and approval at least 60 days prior to the commencement of the incentive program and include documentation that supports that the value of the incentive complies with subsection (b) above.

#### 16.4 Reporting

The Contractor agrees to conduct performance improvement projects and to measure performance using standard measures required by CMS, and to report results to CMS and SDOH, if required by CMS. Standard measures may include:

- Health Plan and Employer Data Information Set (HEDIS);
- Consumer Assessment of Health Plan Survey (CAHPS); and
- Health Outcomes Survey (HOS).

#### 16.5 Quality Indicators and Standards

The Contractor agrees to participate with SDOH in the development and implementation of quality indicators and standards specific to the long term care services furnished to Enrollees, pursuant to the terms of this Agreement.

16.6 External Quality Review

The Contractor agrees to cooperate with any external quality review conducted by or at the direction of SDOH or DHHS.

16.7 Member Advisory Committee

The Contractor shall establish and maintain a member advisory committee that meets the requirements of 42 CFR 438.110.

## **17 MONITORING AND EVALUATION**

### **17.1 Right to Monitor Contractor Performance**

The SDOH and/or its designee and DHHS shall each have the right, during the Contractor's normal operating hours, and at any other time a Contractor function or activity is being conducted, to monitor and evaluate, through inspection or other means, the Contractor's performance, including, but not limited to, the quality, appropriateness, and timeliness of services provided under this Agreement.

### **17.2 Cooperation during Monitoring and Evaluation**

The Contractor shall cooperate with and provide reasonable assistance to the SDOH and/or its designee, and DHHS in the monitoring and evaluation of the services provided under this Agreement.

### **17.3 Cooperation during On-Site Reviews**

The Contractor shall cooperate with SDOH and/or its designee and DHHS in any on-site review of the Contractor's operations.

## 18 CONTRACTOR REPORTING REQUIREMENTS

### 18.1 General Requirements

- a) The Contractor must maintain a health information system that collects, analyzes, integrates and reports data that meets the requirements of 42 CFR 438.242 and PHL Article 44. The system must be sufficient to provide the data necessary to comply with the requirements of this Agreement. The system must provide information on areas including, but not necessarily limited to:
  - i. utilization;
  - ii. amounts paid to providers and subcontractors relating to patient care services and medical supplies; and
  - iii. Complaints, Appeals, and Disenrollments for other than loss of Medicaid eligibility.
- b) The Contractor must take steps to ensure that data received from Participating Providers is accurate and complete:
  - i. verify the accuracy and timeliness of reported data;
  - ii. screen the data for completeness, logic, and consistency; and
  - iii. collect utilization data in standardized formats as requested by SDOH.
- c) The Contractor must also take the following steps to reasonably ensure that data received from Non-Participating Providers is accurate and complete:
  - i. verify the accuracy and timeliness of reported data;
  - ii. screen the data for completeness, logic and consistency; and
  - iii. collect utilization data in standardized formats as requested by SDOH.
- d) The Contractor must make collected information available to CMS and SDOH, as requested under this Agreement.

### 18.2 Timeframes for Report Submissions

Except as otherwise specified herein, the Contractor shall prepare and submit to SDOH the reports required under this Section in format specified by SDOH within sixty (60) days of the close of the applicable semi-annual or annual reporting period, and within fifteen (15) business days of the close of the applicable quarterly reporting period.

### 18.3 SDOH Instructions for Report Submissions

SDOH will provide Contractor with instructions for submitting the reports required by Section 18 of this Agreement, including timeframes, and requisite formats. The instructions, timeframes and formats may be modified by SDOH upon sixty (60) days written notice to the Contractor.

### 18.4 Notification of Changes in Report Due Dates, Requirements or Formats

SDOH may extend due dates, or modify report requirements or formats upon a written request by the Contractor to the SDOH, where the Contractor has demonstrated a good and compelling reason for the extension or modification. The determination to grant a modification or extension of time shall be made by the SDOH.

### 18.5 Reporting Requirements

- a) The Contractor shall be responsible for fulfilling the reporting requirements of this Agreement. Reports shall be filed in a format specified by the Department and according to the time schedules required by the Department.
- b) The Contractor shall furnish all information necessary for SDOH to assure adequate capacity and access for the enrolled population and to demonstrate administrative and management arrangements satisfactory to SDOH. The Contractor shall submit periodic reports to SDOH in a data format and according to a time schedule required by SDOH to fulfill SDOH's administrative responsibilities under PHL §4403-f and other applicable State and federal laws, and regulations or to meet federal waiver reporting requirements. Reports may include but are not limited to information on: availability, accessibility and acceptability of services; enrollment; Enrollee demographics; disenrollment; Enrollee health and functional status (including the UAS data set or any other such instrument SDOH may request); service utilization; encounter data; Enrollee satisfaction; marketing; grievance and appeals; and fiscal data. The Contractor shall promptly notify SDOH of any request by a governmental entity or an organization working on behalf of a governmental entity for access to any records maintained by the Contractor or a subcontractor pursuant to this Agreement.
- c) The Contractor shall submit the following reports to SDOH (unless otherwise specified by SDOH). The Contractor will certify the data submitted pursuant to this section as required by SDOH. The certification shall be in the manner and format established by SDOH and must attest, based on best knowledge, information, and belief to the accuracy, completeness and truthfulness of the data being submitted.
  - i. Financial Reports:

A) Quarterly Financial Statements:

The Contractor shall submit Quarterly Financial Statements to SDOH. The due date for quarterly reports shall be forty-five (45) days after the end of the calendar quarter.

B) Annual Financial Statements:

In accordance with 10 NYCRR Part 98-1.16, the Contractor shall file with SDOH a certified financial statement each year in the form prescribed by the Commissioner known as the MMCOR. The MMCOR shows the condition at last year-end and contains the information required by PHL § 4408. The due date for annual statements shall be April 1 following the report closing date.

C) Other Financial Reports:

The Contractor shall prepare and submit financial reports, including certified annual financial statements, and make available documents relevant to its financial condition to SDOH and the State Department of Financial Services in a timely manner as required by State laws and regulations including, but not limited to, PHL § 4403-f., § 4404 and § 4409, 10 NYCRR § 98-1.11, 98-1.16, and 98-1.17 and when applicable, State Insurance Law §§ 304, 305, 306, and 310.

ii. Encounter Data:

A) The Contractor shall prepare and submit encounter data twice a month, as specified by SDOH, to SDOH through SDOH's designated Fiscal Agent. Unless otherwise directed by SDOH, encounter data be not be submitted to the SDOH, or its designee, more than 15 days from the date of adjudication of the corresponding claim. Each Contractor is required to have a unique identifier including a valid MMIS Provider Identification Number. Submissions shall be comprised of encounter records, or adjustments to previously submitted records, which the Contractor has received and processed from provider encounter or claim records of all contracted services rendered to the Enrollee in the current or any preceding months, including both Medicare and Medicaid covered services.

Twice a month submissions must be received by the SDOH, or its designee, consistent with the timeframes specified above, to assure the submission is included in SDOH's or its designee's twice a month production processing.



The Contractor shall submit an annual notarized attestation that the encounter data submitted through SDOH or its designee is, to the best of the Contractor's information, knowledge and belief, accurate and complete. The encounter data submission must comply with the format prescribed by the SDOH or its designee, and shall include the name and provider number of any ordering, referring, prescribing, servicing, or attending provider and information on the rendering/operating/other professional. Generic Provider IDs shall be used only when specific Provider IDs remain unknown after reasonable inquiry. NPI numbers of providers not enrolled in Medicaid must be reported.

The Contractor may report encounter data records that have not been adjudicated from the provider submitted claim/encounter in the regular claims system, such as data collected through medical record review, if the following conditions are met:

- 1) The Contractor shall ensure that medical records, notes and documentation constituting the source of the submitted data be available for review by SDOH for a period of six (6) years from the date of service.
  - 2) Proof is maintained by the Contractor that an Explanation of Benefits (EOB) was sent to the provider for all Medicaid Encounter Data collected and submitted to SDOH or its designee with the diagnosis and procedures clearly specified.
  - 3) The internal data system storing these records is subject to audit.
  - 4) All records created or modified through this information gathering process must be made identifiable to SDOH using unique encounter control numbers (ECNs). Algorithms used to assign ECNs for these records must be sent to SDOH prior to data submission.
- B) The Contractor shall ensure to the best of the Contractor's knowledge, information, and belief, that all required encounter data fields are submitted to the Fiscal Agent and are populated with accurate and complete data.
- C) The Contractor shall maintain information as to:
- 1) the ordering/referring, prescribing servicing or attending provider(s); and
  - 2) the rendering/operating/other professional;
  - 3) the provider group(s) that bill on behalf of their members and the members of each group, relating to an encounter and the

Contractor shall report such ordering/referring, prescribing, servicing or attending provider and information on the rendering/operating/other professional information via data provided to the SDOH, or its designee, in accordance with Section 18.5(c)(iv).

- D) Consistent with the procedures established and in a format to be developed by SDOH, the Contractor shall report the NYS provider license number and NPI of any subcontractor performing services. Where the subcontractor performing services does not have a NYS provider license number or NPI, the Contractor shall report the Tax Payer ID of the subcontractor.
- E) The Contractor acknowledges that SDOH may, in its discretion, assess penalties for untimely, incomplete, or inaccurate submission of encounter data pursuant to SSL 364-j (32).

iii. Quality of Care Performance Measures:

The Contractor shall prepare and submit reports to SDOH, as specified by CMS for the Medicare Advantage Program. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

iv. Complaint and Action Appeal Reports:

- A) The Contractor must provide the SDOH on a quarterly basis, and within fifteen (15) business days of the close of the quarter, a summary of all Complaints and Action Appeals subject to PHL §4408-a and 42 CFR 438 Subpart F received during the preceding quarter related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid in a manner directed by SDOH.
- B) The Contractor also agrees to provide on a quarterly basis, or in a manner directed by SDOH, the total number of Complaints and Action Appeals subject to PHL §4408-a and 42 CFR 438 Subpart F and related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid that have been unresolved for more than forty-five (45) days. The Contractor shall maintain records on these and other Complaints, Complaint Appeals and Action Appeals pursuant to Appendix F of this Agreement.
- C) Nothing in this Section is intended to limit the right of the SDOH or its designee to obtain information immediately from a Contractor

pursuant to investigating a particular Enrollee or provider Complaint, Complaint Appeal or Action Appeal.

v. Fraud and Abuse Reporting Requirements:

- A) The Contractor must submit to the SDOH and OMIG the following information on an ongoing basis for each reasonably suspected or confirmed case of fraud or abuse it identifies through Complaints, organizational monitoring, contractors, subcontractors, providers, beneficiaries, Enrollees, or any other source :
- 1) The name of the individual or entity that committed or is reasonably suspected of committing the fraud or abuse;
  - 2) The source that identified the reasonably suspected or confirmed fraud or abuse;
  - 3) The type of provider, entity or organization that committed or is reasonably suspected of committing the fraud or abuse;
  - 4) A description of the reasonably suspected or confirmed fraud or abuse;
  - 5) The approximate dollar amount of the reasonably suspected or confirmed fraud or abuse;
  - 6) The legal and administrative disposition of the case, if available, including actions taken by law enforcement officials to whom the case has been referred.
  - 7) No disposition of any case by the Contractor shall limit the authority of the New York State Office of the Attorney General, SDOH, OMIG, or the Office of the State Comptroller (OSC) to investigate, audit, or obtain recoveries from any Participating Provider, Non-Participating provider, Contractor, subcontractor, or third party, and
  - 8) Other data/information as prescribed by SDOH and OMIG.
- B) Such report shall be submitted when cases of fraud or abuse are reasonably suspected or confirmed, and shall be reviewed and signed by an executive officer of the Contractor.
- 1) Unless prior written approval is obtained from SDOH or OMIG, after reporting a case of reasonably suspected or

confirmed fraud or abuse, the Contractor shall not take any of the following actions:

- (a) Inform the subject of the report of the existence of the referral or investigation;
  - (b) Enter into or attempt to negotiate any settlement or agreement regarding the case of fraud or abuse; or
  - (c) Impose or accept any credit, debit, or offset in connection with the case of fraud or abuse.
- C) The Contractor will report to SDOH and OMIG any reasonably suspected or confirmed criminal activity or fraud or abuse committed by an Enrollee, provider, rendering professional, the Contractor, a subcontractor, or Contractor's employees or management, or third party when there is a suspicion of such activity, within seven (7) days of learning of such behavior. Such report will be in a manner proscribed by SDOH, in consultation with OMIG. For the purposes of this Section, reasonably suspected criminal activity and/or fraud and abuse includes but is not limited to, submitting claims for services not rendered, providing unnecessary services, or possessing forged documents including prescriptions.
- D) The Contractor shall report monthly to SDOH and OMIG, in a form and format to be determined by SDOH and OMIG, any Participating Providers who the Contractor has terminated "for cause." "For cause" includes, but is not limited to, fraud and abuse; integrity; or quality.
- E) The Contractor shall report monthly to SDOH and OMIG, in a form and format to be determined by SDOH and OMIG, any Participating Providers who the Contractor has not renewed its Participating Provider agreement with "for cause." "For cause" includes, but is not limited to, fraud and abuse; integrity; or quality.

vi. Participating Provider Network Reports:

The Contractor shall submit electronically to the Health Commerce System (HCS) or any other manner acceptable to SDOH, an updated provider network report on a quarterly basis for providers of services described in Appendix K-2. The Contractor shall submit an annual notarized attestation that the providers listed in each submission have executed an agreement with the Contractor to serve Contractor's

Enrollees. The report submission must comply with the Managed Care Provider Network Data Dictionary or any other manner acceptable to SDOH. Networks must be reported separately for each county in which the Contractor operates.

vii. Quality Assessment and Performance Improvement Projects:

A) The Contractor will submit reports to SDOH on all quality assessment and performance improvement projects directed by CMS for the Medicare Advantage Program, including the annual report on the Contractor's Chronic Care Improvement Program. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

B) Performance Improvement Projects

The Contractor will be required to conduct performance improvement projects that focus on clinical and non-clinical areas consistent with the requirements of 42 CFR 438.240. The purpose of these studies will be to promote quality improvement within the managed long term care plan. At least one (1) performance improvement project each year will be selected as a priority and approved by SDOH. Results of each of these annual studies will be provided to SDOH in a required format. Results of other performance improvement projects will be included in the minutes of the quality committee and reported to SDOH upon request.

viii. Enrollee Health and Functional Status:

The Contractor shall submit Enrollee health and functional status data for each of their Enrollees in the format and according to the timeframes specified by the SDOH. The data shall consist of Uniform Assessment System (UAS) instrument or any other such instrument the SDOH may request. The data shall be submitted at least semi-annually or on a more frequent basis if requested by the SDOH.

ix. Additional Reports:

A) Upon request by the SDOH, the Contractor shall prepare and submit other operational data reports. Such requests will be limited to situations in which the desired data is considered essential and cannot be obtained through existing Contractor reports. Whenever possible, the Contractor will be provided with ninety (90) days notice and the opportunity to discuss and comment on the proposed requirements before work is begun.

However, the SDOH reserves the right to give thirty (30) days notice in circumstances where time is of the essence.

- B) The Contractor shall submit to the Department, within fifteen (15) days of the close of each quarter, a Critical Incident Report, in a format specified by the Department, which includes the number of critical incidents that were investigated by the Contractor, including the Enrollee outcome.
- C) The Contractor shall submit to SDOH, within fifteen (15) days of the close of each quarter, a Marketing Materials Report, in a format specified by SDOH, which includes a listing of new marketing materials approved for use by the Department.

x. Program Integrity Annual Assessment Report

The Contractor shall conduct an annual assessment and submit to OMIG and SDOH an annual report, in a form and format to be determined by SDOH and OMIG, of the status of their conformity with all Contractor regulatory and contractual Medicaid program integrity obligations (list to be developed by SDOH and OMIG) by between January 1 and January 31 of each calendar year.

xi. Appointment Availability/Twenty four (24) Hour Access and Availability

The Contractor will conduct a county specific (or service area, if appropriate) review of appointment availability and twenty four (24) hour access and availability surveys annually. Required access and availability standards are described in Section 15 of the Agreement. The Contractor shall take appropriate corrective action with providers who fail to meet these standards. Results of such surveys must be kept on file and be readily available for review by SDOH upon request.

xii. Deficit Reduction Certification

The Contractor, if subject to the requirements of section 1902(a)(68) of the Social Security Act, shall submit to OMIG in December of each year, a certification that it maintains the written policies, and any employee handbook, required in accordance with section 1902 (a)(68) of the Social Security Act and that they have been properly adopted and published by the Contractor, and disseminated among employees, subcontractors, and agents. The certification shall be made using a form provided by the OMIG on its website.

xiii. Provider Investigative Report

The Contractor shall submit to SDOH and OMIG a quarterly report, in a form and format to be determined by OMIG in consultation with SDOH, of all Participating Provider and Non-Participating Provider investigative and educational or re-educational activities. This report will include, but is not limited to, copies of any agreements executed between the Contractor and Participating Providers and Non-Participating Providers as a result of the action and a summary of the investigative results.

- xiv. The Contractor shall submit to the SDOH and OMIG quarterly, in a form and format to be determined by SDOH and OMIG, a report which shall include the total dollar amount of claims submitted by Participating and Non-Participating Providers under the Medicaid Advantage Plus Program to the Contractor or any agent of the Contractor, the total dollar amount paid to Participating and Non-Participating Providers under the Medicaid Advantage Plus Program by the Contractor or any agent of the Contractor and the total dollar amount of services ordered, referred or prescribed by Participating and Non-Participating Providers under the Medicaid Advantage Plus Program during the reporting period.

#### 18.6 Ownership and Related Information Disclosure

- a) Ownership and/or control interest in the Contractor/disclosing entity must be collected in accordance with this section. A person with an ownership or control interest means a person or corporation that:
  - i. has an ownership interest totaling five percent (5%) or more in the Contractor/disclosing entity;
  - ii. has an indirect ownership interest equal to five percent (5%) or more in the Contractor/disclosing entity;
  - iii. has a combination of direct and indirect ownership interests equal to five percent (5%) or more in the Contractor/disclosing entity;
  - iv. owns an interest of five percent (5%) or more in any mortgage, deed of trust, note or other obligation secured by the Contractor/disclosing entity if that interest equals at least five percent (5%) of the value of the property or assets of the Contractor/disclosing entity;
  - v. is an officer or director of the Contractor/disclosing entity that is organized as a corporation; or
  - vi. is a partner in a disclosing entity that is organized as a partnership.

- b) Pursuant to 42 CFR 455.104, the Contractor must disclose complete ownership, control and relationship information to the SDOH as specified in c) i) A-G below:
  - i. upon execution of a contract with the SDOH;
  - ii. upon execution of a renewal or extension of the contract with the SDOH; or
  - iii. within thirty-five (35) days after any change in ownership of the Contractor.
- c) The Contractor must require each disclosing entity (other than an individual practitioner or group of practitioners as defined by 42 CRR 455.101) to disclose:
  - i. the name and address of each person with an ownership or control interest in the disclosing entity or in any subcontractor in which the disclosing entity has direct or indirect ownership of five percent (5%) or more;
  - ii. whether any of the persons named in compliance with A) of this section is related to another as spouse, parent, child or sibling;
  - iii. the name of any other disclosing entity in which a person with an ownership or control interest in the disclosing entity also has ownership or control interest;
  - iv. the requirement in Section 18.6 b) i) applies to the extent that the disclosing entity can obtain this information by requesting it in writing from the person. The disclosing entity must keep copies of all these requests and the responses to them; make them available to the Secretary or the State upon request; and advise the State when there is no response to a request.
  - v. any disclosing entity that is subject to periodic review of its compliance with Medicaid standards must supply the information specified in i) of this section to the Contractor at the time of survey. The Contractor must promptly furnish the information to the SDOH.
  - vi. any disclosing entity that is not subject to periodic survey and certification and has not supplied the information from section i) to the Contractor within the prior twelve (12) month period must submit the information to the Contractor before entering into a contract or agreement. The Contractor must promptly furnish the information to SDOH.



- vii. updated information must be furnished to the SDOH at intervals between re-credentialing or contract renewals, within thirty five (35) days of a written request.
  
- d) Pursuant to 42 CFR 455.104, the Contractor will obtain a disclosure of complete ownership, control, and relationship information from disclosing entities. For the purposes of this section, a disclosing entity is any entity other than an individual practitioner or group of practitioners, as defined by 42 CFR 455.101, that is a Participating Provider in the Contractor's network.
  - i. The Contractor must require each disclosing entity to disclose:
    - A) the name and address of each person (individual or corporation) with an ownership or control interest in the disclosing entity or in any subcontractor in which the disclosing entity has direct or indirect ownership;
    - B) the date of birth and Social Security number for any individual with an ownership or control interest;
    - C) whether any of the persons named, in compliance with A) of this section, is related to another as spouse, parent, child, or sibling;
    - D) a tax identification number (in the case of a corporation) with an ownership or control interest in the disclosing entity or in any subcontractor in which the disclosing entity has a five percent (5%) or more interest;
    - E) whether the person (individual or corporation) with an ownership or control interest in the disclosing entity is related to another person with ownership or control interest in the disclosing entity as a spouse, parent, child, or sibling; or whether the person (individual or corporation) with an ownership or control interest in any subcontractor in which the disclosing entity has a five percent (5%) or more interest is related to another person with ownership or control interest in the disclosing entity as a spouse, parent, child or sibling;
    - F) the name of any other disclosing entity in which a person with an ownership or control interest in the disclosing entity also has an ownership or control interest;
    - G) The name, address, date of birth and social security number of any managing employee of the disclosing entity.

- ii. In order to minimize the Provider's reporting requirements, the Contractor must accept the following:
    - A) For New York State fee for service providers who also participate in Medicaid managed care, the Contractor shall accept a copy and/or update of the standard Medicaid fee-for-service enrollment form to satisfy this requirement.
    - B) If the provider is not a Medicaid fee-for-service provider, but participates in Medicaid managed care, such information will be provided in a format prescribed by SDOH.
  - iii. The Contractor must keep evidence of all requests to obtain this information and copies of the information obtained from disclosing entities, and make this information available to the State within thirty-five (35) days of the request.
  - iv. A disclosing entity must supply the information specified in c) i) of this section to the Contractor upon an application for participation; upon execution of an agreement with Contractor; and/or within thirty-five (35) days after a change in ownership of the disclosing entity.
- e) Pursuant to 42 CFR 455.105 (Business Transactions):
- i. the Contractor and its contracted providers must submit, within thirty-five (35) days of the date of the request by the SDOH or Secretary of DHHS, full and complete information about:
    - A) the ownership of any subcontractor with whom the Contractor has had a business transaction(s) totaling more than \$25,000 during the twelve (12) month period ending on the date of the request; and
    - B) the ownership of any subcontractor with whom the Provider has had a business transaction(s) totaling more than \$25,000 during the twelve (12) month period ending on the date of the request; and
    - C) any significant business transactions between the Contractor and any wholly owned supplier, or between the Contractor and any subcontractor, during the five (5) year period ending on the date of the request; and
    - D) any significant business transactions between the Contractor's Provider and any wholly owned supplier, or between the Provider and any subcontractor, during the five (5) year period ending on the date of the request.

- ii. A “wholly owned supplier” means a supplier whose total ownership is held by the Contractor/Provider or by a person, persons, or other entity with an ownership or control interest in the Contractor/Provider.
- iii. A supplier means an individual, agency, or organization from which a Contractor/provider purchases goods and services used in carrying out its responsibilities under Medicaid (e.g., a commercial laundry, a manufacturer of hospital beds, or a pharmaceutical firm).
- iv. For the purposes of this subsection, subcontractor means an individual, agency or organization to which the Contractor or disclosing entity has contracted or delegated some of its management functions or responsibilities for providing medical care, services or supplies to Enrollees.

#### 18.7 Data Certification

The Contractor shall comply with the data certification requirements in 42 CFR 438.604 and 438.606.

- a) The types of data subject to certification include, but are not limited to, enrollment information, encounter data, the premium proposal, contracts and all other financial data. The certification shall be in a format prescribed by SDOH and must be sent at the time the report or data are submitted.
- b) The certification shall be signed by the plan’s Chief Executive Officer, the Chief Financial Officer or an individual with designated authority; and, the certification shall attest to the accuracy, completeness and truthfulness of the data.

#### 18.8 Public Access to Reports

Any data, information, or reports collected and prepared by the Contractor and submitted to NYS authorities in the course of performing their duties and obligations under this Agreement will be deemed to be a record of the SDOH subject to and consistent with the requirements of Freedom of Information Law (Public Officers Law, Article 6 §§ 84-90). This provision is made in consideration of the Contractor's participation in Medicaid Advantage Plus Program for which the data and information is collected, reported, prepared and submitted.

#### 18.9 Professional Discipline

- a) Pursuant to PHL § 4405-b, the Contractor shall have in place policies and procedures to report to the appropriate professional disciplinary agency within thirty (30) days of occurrence of any of the following:

- i. the termination of a health care Provider Agreement pursuant to Section 4406-d of the PHL for reasons relating to alleged mental and physical impairment, misconduct or impairment of patient safety or welfare; or
  - ii. the voluntary or involuntary termination of a contract or employment or other affiliation with such Contractor to avoid the imposition of disciplinary measures; or
  - iii. the termination of a health care Participating Provider Agreement in the case of a determination of fraud or in a case of imminent harm to patient health.
- b) The Contractor shall make a report to the appropriate professional disciplinary agency within thirty (30) days of obtaining knowledge of any information that reasonably appears to show that a health professional is guilty of professional misconduct as defined in Articles 130 and 131-A of the New York State Education Law (Education Law).
- c) Pursuant to 42 CFR 1002.3, prior to the Contractor entering into or renewing any agreement with a Participating Provider or Subcontractor, or at any time upon written request by SDOH, the Participating Provider or Subcontractor must disclose to the Contractor the identity of any person described in 42 CFR § 1001.1001(a)(1).
- d) Contractor Notification Requirements of this Section
- i. The Contractor must notify the SDOH of any disclosures made under subsection c) within twenty (20) working days from the date it receives the information.
  - ii. The Contractor must notify the SDOH within twenty (20) working days of any determination it makes on the provider's application for enrollment in its network.
  - iii. The Contractor must notify the SDOH within twenty (20) working days of any determination it makes to limit the ability of an individual or entity to continue participating in its network, regardless of what such determination is called. This includes, but is not limited to, suspension actions, settlement agreements and situations where an individual or entity voluntarily withdraws from the program to avoid a formal sanction.

e) Contractor Refusal Rights to Providers under this Section

- i. Unless otherwise authorized by SDOH, the Contractor must refuse to enter into or renew an agreement with a provider if any person who has ownership or control interest in the provider, or who is an agent or managing employee of the provider, has been convicted of a criminal offense related to that person's involvement in any program established under Medicare, Medicaid or Title XX services program.
- ii. Unless otherwise authorized by SDOH, the Contractor must refuse to enter into, or may opt to terminate, a Participating Provider agreement if it determines that the provider did not fully and accurately make the required disclosures.

18.10 Certification Regarding Individuals Who Have Been Excluded, Debarred Or Suspended By Federal, State, or Local Government

- a) Contractor will certify to the SDOH initially and immediately upon changed circumstances from the last such certification that it does not knowingly have an individual who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities:
  - i. as a director, officer, partner or person with beneficial ownership of more than five percent (5%) of the Contractor's equity; or
  - ii. as a party to an employment, consulting or other agreement with the Contractor for the provision of items and services that are significant and material to the Contractor's obligations in the Medicaid managed care program, consistent with requirements of SSA § 1932 (d)(1).

b) Pursuant to 42 CFR 455. 436, and 42 CFR 438.610, the Contractor shall:

- i. confirm the identity and determine the exclusion status of any employee in the capacity of general manager, business manager, administrator, director, or other individual who exercises operational or managerial control over, or who directly or indirectly conducts the day-to-day operations at initial hiring and any person with an ownership or control interest or who is an agent or managing employee of the Contractor through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file, and the National Plan and Provider Enumeration System (NPPES), and the Excluded Parties List System (EPLS), and either the List of Excluded Individuals and Entities (LEIE) or the Medicare Excluded Database (MED), the NYS OMIG Exclusion List, and any such other databases as the Secretary may prescribe; and

- ii. check the LEIE (or MED), the EPLS, the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) Sanction Lists, and NYS OMIG Exclusions List no less frequently than monthly.
- c) Pursuant to 42 CFR 455.436 and 42 CFR 438.610, the Contractor shall
- i. confirm the identity and determine the exclusion status of new Participating Providers, re-enrolled Participating Providers and all current Participating Providers, any subcontractors, and any person with an ownership or control interest or who is an agent or managing employee of the Participating Provider or subcontractor through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file, the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System (EPLS), either the List of Excluded Individuals and Entities (LEIE) or the Medicare Excluded Database (MED), the NYS OMIG Exclusion List, and any such other databases as the Secretary may prescribe; and
  - ii. confirm the identity and determine the exclusion status of Non-Participating Providers, upon or no later than thirty (30) days of payment of first claim through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file (SSDM), the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System (EPLS), either the List of Excluded Individuals and Entities (LEIE) or the Medicare Excluded Database (MED), the NYS OMIG Exclusion List, and any such other databases as the Secretary may prescribe; and
  - iii. check the SSDM and NPPES for new providers, re-enrolled providers and any current provider who were not checked upon enrollment into Contractor's Medicaid program
  - iv. check the LEIE (or the MED), the EPLS, the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) Sanction Lists, and the NYS OMIG Exclusion List no less frequently than monthly.
- d) The Contractor must:
- i. confirm that providers have procedures in place to identify and determine the exclusion status of managing employees through routine checks of Federal databases. These include the Social Security Administration's Death Master file, The National Plan and Provider Enumeration System (NPPES), The Excluded Parties List System (EPLS), either the List of Excluded Individuals and Entities or the Medicare Excluded Database (MED), and any such other databases as the Secretary may prescribe; and

- ii. check the LEIE (or the MED), the EPLS, the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC) Sanction Lists, and the NYS OMIG Exclusion List no less frequently than monthly.

#### 18.11 Conflict of Interest Disclosures

The Contractor shall report to SDOH, in a format specified by SDOH, documentation, including but not limited to the identity of and financial statements of, person(s) or corporation(s) with an ownership or contract interest in the managed care plan, or with any subcontract(s) in which the managed care plan has a five percent (5%) or more ownership interest, consistent with requirements of SSA § 1903 (m)(2)(a)(viii) and 42 CFR 455.100 through 455.104.

#### 18.12 Physician Incentive Plan Reporting

The Contractor shall submit to SDOH annual reports containing the information on all of its Physician Incentive Plan arrangements in accordance with 42 CFR 438.6 (h) or, if no such arrangements are in place, attest to that. The contents and time frame of such reports shall comply with the requirements of 42 CFR 422.208 and 422.210 and be in a format provided by SDOH.

#### 18.13 Disclosure of Criminal Activity

- a) Pursuant to 42 CFR 455.106, before the Contractor enters into or renews a provider agreement, or at any time upon written request by the State, the Contractor must disclose the identity of any person who:
  - i. Has ownership or control interest in the provider, or is an agent or managing employee of the provider, and
  - ii. Has been convicted of a criminal offense related to that person's involvement in any program under Medicare, Medicaid, or the Title XX services program since the inception of those programs.
- b)
  - i. The Contractor shall notify SDOH of disclosures made under Section 18.13 a) within twenty (20) working days from the date it receives the information, and
  - ii. The Contractor must also promptly notify SDOH of any action it takes on the provider's application for participation in the program.
- c) Notification to the U.S. Department of Health and Human Services (DHHS) Inspector General.

- i. The SDOH shall notify the DHHS Inspector General of any disclosures made under this section within twenty (20) working days from the date it receives the information; and
  - ii. The SDOH shall also promptly notify the DHHS Inspector General of any action it takes with respect to the provider's participation in the program.
- d) Denial or Termination of Provider Participation
  - i. Unless otherwise authorized by SDOH, the Contractor shall refuse to enter into or renew an agreement with a provider if any person who has an ownership or control interest in the provider, or who is an agent or managing employee of the provider, has been convicted of a criminal offense related to that person's involvement in any program established under Medicare, Medicaid or Title XX services program; and
  - ii. Unless otherwise authorized by SDOH, the Contractor shall refuse to enter into or shall terminate a provider agreement if it determines that the provider did not fully and accurately make any disclosure required under Section 18.13 a).
  - iii. Such denial or termination of a provider's participation under this section may afford the provider a right to a hearing pursuant to Public Health Law § 4406-d (2).



## 19 RECORDS MAINTENANCE AND AUDIT RIGHTS

### 19.1 Maintenance of Contractor Performance Records, Records Evidencing Enrollment Fraud and Documentation Concerning Multiple CINs

- a) The Contractor shall maintain and shall require its subcontractors, including its Participating Providers, to maintain appropriate records relating to Contractor performance under this Agreement, including:
  - i. appropriate records related to services provided to Enrollees, including a separate Medical Record for each Enrollee;
  - ii. all financial records and statistical data that LDSS, SDOH, the Office of the Medicaid Inspector General (OMIG), the New York State Office of the Attorney General, and any other authorized governmental agency may require including, but not limited to: books, accounts, journals, ledgers, communications, manuals, rates, fees, claiming instructions, or other communications to providers; and all financial records relating to: capitation payments, supplemental payments, third party health insurance recovery, other revenue received, and any reserves related thereto and expenses incurred under this Agreement;
  - iii. all documents concerning enrollment fraud or the fraudulent use of any CIN;
  - iv. all documents concerning multiple CINs;
    - A) The Contractor shall, on a quarterly basis, review and identify any Enrollees with multiple CIN(s). The Contractor shall then report within thirty (30) days of identification, Enrollees with multiple CIN(s) to the LDSS or SDOH; as applicable, and
  - v. appropriate financial records to document fiscal activities and expenditures, including records relating to the sources and application of funds and to the capacity of the Contractor or its subcontractors, including its Participating Providers, if applicable, to bear the risk of potential financial losses.
  - vi. Contractor shall maintain appropriate records identifying every subcontract to a subcontractor, including any and all agreements arising out of said subcontract.
- b) The record maintenance requirements of this Section shall survive the termination, in whole or in part, of this Agreement.

## 19.2 Maintenance of Financial Records and Statistical Data

The Contractor shall maintain all financial records and statistical data according to generally accepted accounting and/or statutory accounting principles where applicable.

## 19.3 Access to Contractor Records

The Contractor shall provide SDOH, the Comptroller of the State of New York, DHHS, the Comptroller General of the United States, and their authorized representatives with access to all records relating to Contractor performance under this Agreement for the purposes of examination, audit, and copying (at reasonable cost to the requesting party). The Contractor shall give access to such records on two (2) business days prior written notice, during normal business hours, unless otherwise provided or permitted by applicable laws, rules, or regulations. Notwithstanding the foregoing, when records are sought in connection with a “fraud” or “abuse” investigation, as defined respectively in 10 NYCRR 98.1.21 (a) (1) and (a) (2), all costs associated with production and reproduction shall be the responsibility of the Contractor.

## 19.4 Retention Periods

The Contractor shall preserve and retain all records relating to Contractor performance under this Agreement in readily accessible form during the term of this Agreement and for a period of six (6) years thereafter except that the Contractor shall retain Enrollees’ medical records that are in the custody of the Contractor for six (6) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for six (6) years after majority, and except that such periods shall be deemed amended to implement any longer term that shall be required by applicable Federal or State law or regulation. The Contractor shall require and make reasonable efforts to assure that Enrollees’ medical records are retained by providers for six (6) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for six (6) years after majority. All provisions of this Agreement relating to record maintenance and audit access shall survive the termination of this Agreement and shall bind the Contractor until the expiration of a period of six (6) years commencing with termination of this Agreement or if an audit is commenced, until the completion of the audit, whichever occurs later. If the Contractor becomes aware of any litigation, claim, financial management review or audit that is started before the expiration of the six (6) year period, the records shall be retained until all litigation, claims, financial management reviews or audit findings involved in the record have been resolved and final action taken.

## 19.5 OMIG’s Right to Audit and Recover Overpayments Caused by Contractor Submission of Misstated Reports

The Office of the Medicaid Inspector General (OMIG) can perform audits of financial reports filed by Contractors after SDOH reviews and accepts the Contractor's report. If the audit determines that the Contractor's filed report contained a misstatement of fact within the reported costs and revenue that impacts the accuracy of the data used in the rate setting process, the OMIG can assess a penalty equal to the Contractor's member months for the region, divided by the total member months for the region, multiplied by the amount of misstatement of fact, multiplied by two. This penalty will be due from the Contractor whose filed report contained the misstatement of fact. Additionally, this Contractor will be required to report the entire misstatement of fact as a prior period cost adjustment on their next Medicaid Managed Care Operating Report (MMCOR). A misstatement of fact includes any failure by the Contractor to follow written guidance from SDOH regarding proper completion of an MMCOR. Examples of misstatements of fact include, but are not limited to: improper completion of the Claims Analysis – Claims Incurred During Current Period Table, improper completion of prior period incurred but not reported adjustment schedules, improper recognition of reinsurance recoveries, improper recognition of third party recoveries and/or coordination of benefits, improper completion of the Global Capitation Surplus or Loss Tables, improper completion of the administrative cost tables including improper allocation of administrative costs between insurance product lines, reporting non-allowable administrative expenses as allowable on the Administrative Tables, improper reporting of member months and improper reporting on any other table used by SDOH in the rate setting process. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section 517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG, or any other auditing entity from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract period, or subsequent to the contract period, or limit other remedies or rights available to SDOH, OMIG, or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

#### 19.6 OMIG's Right to Audit and Recover Overpayments Caused by Contractor's Misstated Encounter Data

The Office of the Medicaid Inspector General (OMIG) can perform audits of the Contractor's submitted encounter data after DOH has reviewed and accepted the Contractor's encounter data submission. If the audit determines the Contractor's encounter data was incorrectly submitted and the Contractor received additional or higher Medicaid managed care capitation rate payments and/or other reimbursement due to the incorrect encounter data, OMIG can recover from the Contractor the additional Medicaid funds that the Contractor received because of the encounter data misstatement. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section 517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG or any other auditing entity from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract

period, or subsequent to the contract period or limit other remedies or rights available to SDOH, OMIG or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

#### 19.7 OMIG Audit Authority

In accordance with New York State Public Health Law Sections 30 – 36, and as authorized by federal or state laws and regulations, the Office of the Medicaid Inspector General (OMIG) may review and audit contracts, encounter data, cost reports, plan benefit design or any other information used, directly or indirectly, to determine expenditures, claims, bills and all other expenditures of medical assistance program funds to determine compliance with federal and state laws and regulations and take such corrective actions as are authorized by federal or state laws and regulations.

#### 19.8 OMIG Compliance Review Authority

In accordance with New York State Public Health Law sections 30 – 36, and as authorized by federal or state laws and regulations, OMIG may conduct reviews of Participating Providers' compliance programs, as well as Contractors' compliance with the requirements of 42 U.S.C. § 1396a(a)(68) and 18 NYCRR Part 521.

#### 19.9 Notification to Audit

- a) The Contractor shall notify the OMIG of its intention to initiate an audit of a Participating Provider or Non-Participating Provider. The following shall constitute the notification process. For the purposes of this Section, an audit refers to activity which will or may result in a post payment recovery and/or referral to the OMIG in accordance with Section 18.5 (c)(v) of this Agreement.
  - i. The notification to audit shall be communicated by the Contractor to the OMIG in a form and format to be determined by SDOH and OMIG. The notification to audit shall include (at a minimum) the following information: provider name, provider address, audit scope and time period to be reviewed.
  - ii. Upon receipt of the Contractor's notification to audit, the OMIG shall within ten (10) business days:
    - A) Acknowledge receipt of the notification; and
    - B) Acknowledge that there is no conflict with the Contractor conducting the audit; or
    - C) Alert the Contractor to stop the audit or any further activity if a conflict exists.

- iii. If the Contractor does not receive a response from the OMIG in ten (10) business days, the Contractor may proceed with its audit.
  - iv. Notwithstanding the above, the OMIG may initiate an audit of the Contractor's provider at any time.
- b) The OMIG shall notify the Contractor of its intention to initiate an audit of a Participating Provider in the Contractor's network or Non-Participating Provider. The following shall constitute the notification process.
- i. The OMIG shall email the notification to audit to the Contractor's designee. The notification to audit shall include (at a minimum) the following information: provider name, provider address, audit scope and time period to be reviewed.
  - ii. Upon receipt of OMIG's notification to initiate an audit, the Contractor's designee shall respond within ten (10) business days as follows:
    - A) Acknowledge receipt of the notification by email; and/or
    - B) Alert the OMIG of a conflict;
  - iii. If the OMIG does not receive a response from the Contractor within ten (10) business days, the OMIG may proceed with its audit.
  - iv. Upon receipt of OMIG's notification to initiate an audit, the Contractor shall provide to OMIG, in a form and format required by OMIG, all records required by OMIG to complete its audit, investigation or review of the Contractor's Participating or Non-Participating Provider, or subcontractor. The Contractor shall provide such records to the OMIG within ten (10) business days of OMIG's notification to initiate an audit.
- c) Once notified of OMIG's intent to audit a Participating Provider or Non-Participating Provider, the Contractor shall not take any of the following actions as they specifically relate to Medicaid claims, and the audit scope and time period identified in OMIG's notification of intent to audit:
- i. Initiate an audit of the same provider;
  - ii. Enter into or attempt to negotiate any settlement agreement with the provider; or
  - iii. Accept any monetary or other thing of valuable consideration offered by the provider.

## 20 CONFIDENTIALITY

### 20.1 Confidentiality of Identifying Information about Enrollees, Potential Enrollees and Applicants

All information relating to services to Enrollees, Eligible Persons and Potential Enrollees which is obtained by the Contractor shall be confidential pursuant to the Health Insurance Portability and Accountability Act of 1996 (HIPAA), P.L. 104-191, as amended, the PHL including PHL Article 27-F, the provisions of § 369(4) of the SSL, 42 U.S.C. § 1396a (a)(7) (§ 1902(a)(7) of SSA), § 33.13 of the Mental Hygiene Law, and regulations promulgated under such laws including 42 CFR Part 431, applicable sections of 45 CFR Parts 160 and 164, and 42 CFR 422.118 and 42 CFR Part 2 pertaining to Alcohol and Substance Abuse Services, and for Contractors operating in New York City, the New York City Health Code §§11.07 (c) and (d). Such information including information relating to services provided to Enrollees, Potential Enrollees and Applicants under this Agreement shall be used or disclosed by the Contractor only for a purpose directly connected with performance of the Contractor's obligations. It shall be the responsibility of the Contractor to inform its employees and contractors of the confidential nature of Medicaid information.

### 20.2 Confidentiality of Medical Records

Medical records of Enrollees pursuant to this Agreement shall be confidential and shall be disclosed to and by other persons within the Contractor's organization including Participating Providers, only as necessary to provide medical care, to conduct quality assurance functions and peer review functions, or as necessary to respond to a complaint and appeal under the terms of this Agreement.

### 20.3 Length of Confidentiality Requirements

The provisions of this Section shall survive the termination of this Agreement and shall bind the Contractor so long as the Contractor maintains any individually identifiable information relating to Enrollees, Potential Enrollees and Applicants.

## 21 PARTICIPATING PROVIDERS

### 21.1 General Requirements

- a) The Contractor agrees to comply with all applicable requirements and standards set forth at 42 CFR 422.112, Subpart C; 422, Subpart E; 422.504(a)(6) and 422.504(i), Subpart K; 423, Subpart C and other applicable federal laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicare Advantage Product.
- b) The Contractor agrees to comply with all applicable requirements and standards set forth at PHL Article 44, 10 NYCRR Part 98, and other applicable federal and state laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicaid Advantage Plus Product.

### 21.2 Medicaid Advantage Plus Network Requirements

- a) The Contractor will establish and maintain a network of Participating Providers.
  - i. In establishing the network, the Contractor must consider the following: anticipated Enrollment, expected utilization of services by the population to be enrolled, the number and types of providers necessary to furnish the services in the Benefit Package, the number of providers who are not accepting new patients, and the geographic location of the providers and Enrollees.
  - ii. The Contractor's network must contain all of the provider types necessary to furnish the prepaid Benefit Package.
    - A) The Contractor must demonstrate that its network contains sufficient Indian Health Care Providers to ensure access, within time/distance standards as set forth in Section 15.5 of this Agreement, to Native American Enrollees.
  - iii. To be considered accessible, the network must contain a sufficient number and array of providers to meet the diverse needs of the Enrollee population. This includes being geographically accessible (meeting time/distance standards) and being accessible for the disabled.
- b) The Contractor shall not include in its network any provider
  - i. who has been sanctioned or prohibited from participation in federal health care programs under either Section 1128 or Section 1128A of the SSA; or

- ii. who has had his/her licensed suspended by the New York State Education Department or the SDOH Office of Professional Medical Conduct.
- c) The Contractor must require that Participating Providers offer hours of operation that are no less than the hours of operation offered to commercial members or comparable to hours offered for Medicaid fee-for-service patients.
- d) The Contractor shall submit its network for SDOH to assess for adequacy through the HCS prior to execution of this Agreement, quarterly thereafter throughout the term of this Agreement, and upon request by SDOH when SDOH determines there has been a significant change that could affect adequate capacity and quarterly thereafter.
- e) Contractor must limit participation to providers who agree that payment received from the Contractor for services included in the Benefit Package is payment in full for services provided to Enrollees, except for the collection of applicable co-payments from Enrollees as provided by law.
- f) The Contractor agrees to allow each Enrollee the choice of Participating Provider of covered service to the extent possible and appropriate.
- g) The Contractor's Medicaid Advantage Plus Product network must contain all of the provider types necessary to furnish the Medicaid Services identified in Appendix K-2.

### 21.3 Professional Discipline

- a) Pursuant to Public Health Law § 4405-b, the Contractor shall have in place policies and procedures to report to the appropriate professional disciplinary agency within thirty (30) days of occurrence, any of the following:
  - i. the termination of a health care provider contract pursuant to § 4406-d of the Public Health Law for reasons relating to alleged mental and physical impairment, misconduct or impairment of patient safety or welfare;
  - ii. the voluntary or involuntary termination of a contract or employment or other affiliation with such contractor to avoid the imposition of disciplinary measures; or
  - iii. the termination of a health care provider contract in the case of a determination of fraud or in a case of imminent harm to patient health.
- b) The Contractor shall make a report to the appropriate professional disciplinary agency within thirty (30) days of obtaining knowledge of any information that



reasonably appears to show that a health professional is guilty of professional misconduct as defined in Articles 130 and 131 (a) of the State Education Law.

#### 21.4 Credentialing

##### a) Credentialing/Re-credentialing Process

The Contractor shall have in place a formal process, consistent with SDOH Recommended Guidelines for Credentialing Criteria, for credentialing Participating Providers on a periodic basis (not less than once every three (3) years) and for monitoring Participating Providers performance. This shall include, but not be limited to, requesting and reviewing any certifications required by the contract or 18NYCRR § 521.3 completed by the Participating Provider since the last time the Contractor credentialed the Participating Provider.

##### b) Licensure

The Contractor shall ensure, in accordance with Article 44 of the PHL, that persons and entities providing care and services for the Contractor in the capacity of dentist, registered nurse, other medical professional or paraprofessional, or other such person or entity satisfy all applicable licensing, certification, or qualification requirements under New York law and that the functions and responsibilities of such persons and entities in providing Benefit Package services under this Agreement do not exceed those permissible under New York law.

##### c) As part of the credentialing or re-credentialing processes, the Contractor shall require that Mental Health Providers certify that they will not seek reimbursement from the Contractor for Conversion Therapy provided to an Enrollee.

- i. For the purposes of Section 21.4 (c) of this Agreement, Mental Health Providers means a person subject to the provisions Education Law Article 131, 153, 154, or 163; or any other person designated as a mental health professional pursuant to law, rule, or regulation.

#### 21.5 Social Day Care

Although there is not a specific license or certification, in order to be assured of Enrollee health and safety, all providers of Social Day Care services must meet the standards and requirements of 9 NYCRR 6654.20.

- a) Prior to entering into contract with a provider of Social Day Care services, and on an annual basis thereafter, Contractors are required to conduct a site visit of each such provider in their network to review and assure compliance with:
  - i. 9 NYCRR 6654.20,
  - ii. the terms of the contract between the provider and Contractor, and
  - iii. all other standards required by law or regulation for the operation of said provider, including but not limited to laws, codes, and regulations regarding the facility' structure, labor requirements, and food quality.
- b) Contracts between Contractor and any provider of Social Day Care Service must specify that said provider will:
  - i. adhere to and identify, in the contract between Contractor and said provider, all building laws, codes, and regulations applicable to the particular provider,
  - ii. adhere to all laws, codes, and regulations applicable to the provision of food,
  - iii. regularly report to the Contractor any issues related to appeals or grievances, and
  - iv. participate in applicable quality assurance and performance improvement initiatives.

#### 21.6 SDOH Exclusion or Termination of Providers

- a) If SDOH excludes or terminates a provider from its Medicaid Program, the Contractor shall, upon learning of such exclusion or termination, immediately terminate the provider agreement with the Participating Provider with respect to the Contractor's Medicaid Advantage Plus Product, and agrees to no longer utilize the services of the subject provider, as applicable. The Contractor shall access information pertaining to excluded Medicaid providers through the SDOH HCS. Such information available to the Contractor on the HCS shall be deemed to constitute constructive notice. The HCS should not be the sole basis for identifying current exclusions or termination of previously approved providers. Should the Contractor become aware, through the HCS or any other source, of an SDOH exclusion or termination, the Contractor shall validate this information with the Office of Health Insurance Programs and comply with the provisions of this Section.

#### 21.7 Payment in Full

Contractor must limit participation to providers who agree that payment received from the Contractor for services included in the Medicare and Medicaid Advantage Plus Benefit Packages is payment in full for services provided to Enrollees, except for the collection of applicable co-payments from Enrollees as provided by law.

#### 21.8 Dental Networks

The Contractor's dental network shall include geographically accessible general dentists sufficient to offer each Enrollee a choice of two (2) primary care dentists in their Service Area and to achieve a ratio of at least one (1) primary care dentist for each 2,000 Enrollees. Networks must also include at least one (1) oral surgeon. Orthognathic surgery, treatment of temporal mandibular disorders (TMD) and oral/maxillofacial prosthodontics must be provided through any qualified dentist, either in-network or by referral. Periodontists and endodontists must also be available by referral.

## 22 SUBCONTRACTS AND PROVIDER AGREEMENTS

### 22.1 Written Subcontracts

- a) The Contractor may not enter into any subcontracts related to the delivery of the services to Enrollees except by a written agreement.
- b) If the Contractor enters into subcontracts for the performance of work pursuant to this Agreement, the Contractor shall retain full responsibility for performance of the subcontracted services. Nothing in the subcontract shall impair the rights of the State under this Agreement. No contractual relationship shall be deemed to exist between the subcontractors and the State. The Contractor shall oversee and is accountable to SDOH for all functions and responsibilities that are described in this Agreement.
- c) The delegation by the Contractor of its responsibilities assumed by this Agreement to any subcontractors will be limited to those specified in the subcontracts. The Contractor may only delegate activities or functions to a subcontractor in a manner consistent with requirements set forth in this Agreement, 42 CFR 434 and 438 and applicable State law and regulations.

### 22.2 Permissible Provider Agreements

The Contractor may subcontract for provider services as set forth in Sections 2.6 and 21 of this Agreement, and management services including, but not limited to, quality assurance and utilization review activities and such other services as are acceptable to the SDOH. Provider Agreements and Management Agreements must be consistent and in compliance with guidelines issued by the Department. The Contractor must evaluate the prospective subcontractor's ability to perform the activities to be delegated.

### 22.3 Provision of Services through Provider Agreements

All medical care and/or services covered under this Agreement, with the exception of Emergency Services, Family Planning and Reproductive Health Services, and services for which Enrollees can self-refer, shall be provided through Provider Agreements with Participating Providers.

### 22.4 Approvals

- a) Provider Agreements related to Medicaid Services shall require the approval of SDOH as set forth in PHL § 4402 and 10 NYCRR Part 98, and shall be consistent with the guidelines issued by SDOH.
- b) The Contractor may only delegate management responsibilities as defined by State regulation by means of a Department-approved management services

agreement. Both the proposed management services agreement and the proposed management entity must be approved by SDOH pursuant to the provisions of 10 NYCRR Part 98-1.11, and in compliance with the Management Agreement Guidelines issued by SDOH before any such agreement may become effective.

- c) The Contractor shall notify SDOH of any material amendments to any Provider Agreement as set forth in 10 NYCRR Part 98.

## 22.5 Required Components

- a) All subcontracts, including Provider Agreements entered into by the Contractor to provide program services under this Agreement shall contain provisions specifying:
  - i. the activities and reporting responsibilities delegated by the Contractor to the subcontractor and provide for revoking the delegation, in whole or in part, and imposing other sanctions if the subcontractor's performance does not satisfy standards set forth in this Agreement, and an obligation for the provider to take corrective action;
  - ii. that the Contractor will provide, no less than thirty (30) days prior to implementation, any new rules or policies and procedures regarding quality improvement, service authorizations, member appeals and grievances and provider credentialing, or any changes thereto, to the subcontractor;
  - iii. that the credentials of affiliated professionals or other health care providers will be reviewed directly by the Contractor; or the credentialing process of the subcontractor will be reviewed and approved by the Contractor and the Contractor must audit the credentialing process on an ongoing basis;
  - iv. how the subcontractor shall participate in the Contractor's quality assurance, service authorization and grievance and appeals processes, and the monitoring and evaluation of the Contractor's plan;
  - v. how the subcontractor will insure that pertinent contracts, books, documents, papers and records of their operations are available to SDOH, HHS, Comptroller of the State of New York, Comptroller General of the United States and/or their respective designated representatives, for inspection, evaluation and audit, through six years from the final date of the subcontract or from the date of completion of any audit, whichever is later;

- vi. that the work performed by the subcontractor must be in accordance with the terms of this Agreement;
  - vii. that the subcontractor specifically agrees to be bound by the confidentiality provisions set forth in this Agreement;
  - viii. that the New York State Office of the Attorney General, SDOH, the Office of the Medicaid Inspector General and the Office of the State Comptroller (OSC) have the right to audit, investigate or review the subcontractor and recover overpayments, penalties, and other damages as a result of any investigation, audit or action, including, but not limited to any litigation brought pursuant to State Finance Law § 187 et seq. or 31 U.S.C. § 3729 et seq;
  - ix. that the Contractor will not provide reimbursement for Conversion Therapy;
  - x. any Value Based Payment arrangements, as applicable to the subcontract or Provider Agreement;
  - xi. that the Contractor shall, upon notification from SDOH, terminate the Participating Provider where the Participating Provider failed or refused to pay, or enter into a repayment agreement to pay, the full amount of any overpayment, fine or monetary penalty owed to the Medicaid program, including interest thereon; and
  - xii. if the subcontract is a Provider Agreement, that the subcontractor is required to report to the Contractor provider-preventable conditions, as described in Section 22.11 of this Agreement, associated with claims for payment or Enrollee treatments for which payment would otherwise be made.
- b) Any services or other activities performed by a subcontractor in accordance with a contract between the subcontractor and the Contractor will be consistent and comply with the Contractor's obligations under this Contract and applicable state and federal laws and regulations.
  - c) No contract between the Contractor and a health care provider shall contain any clause purporting to transfer to the health care provider, other than a medical group, by indemnification or otherwise, any liability relating to activity, actions or omissions of the Contractor as opposed to those of the health care provider.
  - d) The Contractor shall impose obligations and duties on its subcontractors, including its participating Providers, that are consistent with this Agreement, and that do not impair any rights accorded to LDSS, SDOH, DHHS, Office of

the Medicaid Inspector General (OMIG), Office of the State Comptroller (OSC) or the New York State Office of the Attorney General.

- e) No subcontract, including any Provider Agreement, shall limit or terminate the Contractor's duties and obligations under this Agreement.
- f) Nothing contained in this Agreement between the SDOH and the Contractor shall create any contractual relationship between SDOH and any subcontractor of the Contractor, including but not limited to Participating Providers, Non-Participating Providers, and third parties. Nothing in this paragraph shall be construed to limit the authority of the New York State Office of the Attorney General to commence any action pursuant to 31U.S.C. § 3729 et seq., State Finance Law § 187 et seq., Social Services Law § 145-b or other New York or Federal statutes, regulations or rules.
- g) Any subcontracts entered into by the Contractor shall fulfill the requirements of 42 CFR 434 and 438 that are appropriate to the service or activity delegated under such subcontract.
- h) The Contractor shall also ensure that, in the event the Contractor fails to pay any subcontractor, including any Participating Provider in accordance with the subcontract or Provider Agreement, the subcontractor or Participating Provider will not seek payment from the SDOH, LDSS, the Enrollees, or persons acting on an Enrollee's behalf.

The Contractor shall include in every Provider Agreement a procedure for the resolution of disputes between the Contractor and its Participating Providers.

- i) The Contractor must monitor the subcontractor's performance on an ongoing basis and subject it to formal review according to timeframes established by the State, consistent with State laws and regulations, and the terms of this Agreement. When deficiencies or areas for improvement are identified, the Contractor and subcontractor must take corrective action.
- j) The Contractor must enter into alternate payment arrangements with providers. The arrangements must be an alternative to fee-for-service such as shared savings, capitation, pay-for-performance, etc. The Contractor must submit a proposed plan to SDOH by December 1<sup>st</sup> of each year to identify which providers will be impacted by the alternate payment arrangements, the type of arrangements the Contractor has implemented or plans to implement, and the percent of provider payments impacted. Each year, the Contractor must meet the percentage of total provider payment targets that are detailed in the NYS Value Based Payment Roadmap.
- k) The Contractor shall not enter into any agreement with any Participating Provider, Non-Participating Provider, subcontractor or third party that would limit any right to commence an action or to obtain recovery from such providers

by the State, including, but not limited to, the New York State Office of the Attorney General, SDOH, OMIG and OSC, even under circumstances where the Contractor has obtained an overpayment recovery from a provider. Nothing in this Agreement shall be construed to limit the amount of any recovery sought or obtained by the New York State Office of the Attorney General, SDOH, OMIG, and OSC from any Contractor, Participating Provider, Non-Participating Provider, subcontractor, or from any third party.

## 22.6 Timely Payment

Contractor shall make payments to Participating Providers and to Non Participating Providers, as applicable, for items and services covered under this Agreement and included in the Contractor's Medicaid Advantage Plus Product on a timely basis, consistent with the claims payment procedures described in SIL § 3224-a.

## 22.7 Recovery of Overpayments to Providers

- a)
  - i. Consistent with the exception language in Section 3224-b of the Insurance Law, the Contractor shall have and retain the right to audit participating providers' claims for a six year period from the date the care, services or supplies were provided or billed, whichever is later, and to recoup any overpayments discovered as a result of the audit. This six year limitation does not apply to situations in which fraud may be involved or in which the provider or an agent of the provider prevents or obstructs the Contractor's auditing.
  - ii. The parties acknowledge that the New York State Office of the Attorney General, the SDOH, the Office of the Medicaid Inspector General (OMIG) and the Office of the State Comptroller (OSC) have the right to recover overpayments, penalties, and other damages from Participating Providers, Non-Participating Providers, Contractors, subcontractors, and third parties in the Contractor's network as a result of any investigation, audit or action commenced by the New York State Office of the Attorney General, the SDOH, OMIG, and OSC, including, but not limited to any litigation brought pursuant to State Finance Law § 187 et seq. or 31 U.S.C. § 3729 et seq. The Contractor shall not have a right to recover from the State any recovery obtained by the State pursuant to 31 U.S.C. § 3729 et seq., State Finance Law § 187 et seq., or other New York or Federal statutes, regulations or rules.
  - iii. The parties agree that where the Contractor has previously recovered overpayments, by whatever mechanism utilized by the Contractor, from a Participating Provider, said overpayment recovery shall not be recovered from that Participating Provider for any such previously recovered identifiable claims that are the subject of a further investigation, audit or action commenced by the agencies listed in Section 22.7 b.



- iv. The parties agree that where the Contractor has recovered overpayments from a Participating Provider, the Contractor shall retain said recoveries, except where such recoveries are made on behalf of the OMIG or SDOH as provided in Section 22.7 (b), or pursuant to a combined audit as provided in Section 22.7 (c) of this Agreement.
- b) The OMIG or SDOH shall have the right to request that the Contractor recover an overpayment, penalty or other damages owed to the Medicaid program, including any interest, from its Participating Provider consistent with the requirements of Insurance Law § 3224-b. In such cases the OMIG or SDOH may charge the Participating Provider a collection fee as set forth in State Finance Law, in an amount to be determined by the OMIG or SDOH in its sole discretion. The Contractor shall remit, on a monthly basis, to the SDOH all amounts collected from the Participating Provider. Upon collection of the full amount owed to the Medicaid program, the Contractor may retain the collection fee to account for the Contractor's reasonable costs incurred to collect the debt. The Contractor shall report the amounts recovered in its Quarterly Provider Investigative Report in accordance with Section 18.5(c)(xiii) of this Agreement. OMIG will only request that the Contractor recover an overpayment, penalty or other damage where there has been a final determination. For purposes of this section, a final determination is defined as:
- i. a Notice of Agency Action issued by the OMIG pursuant to 18 NYCRR Part 515;
  - ii. a Notice of Agency Action issued by the OMIG pursuant to 18 NYCRR Part 516;
  - iii. a Final Audit Report issued by the OMIG pursuant to 18 NYCRR Part 517;
  - iv. a stipulation of settlement or repayment agreement resolving any outstanding audit, investigation, or review; or
  - v. an Administrative Hearing Decision issued by SDOH pursuant to 18 NYCRR Part 519; however, only a timely request for an administrative hearing, as defined in 18 NYCRR 519.7, shall delay OMIG's request pending a decision.
- c) Consistent with 18 NYCRR § 517.6(g) the OMIG may enter into an agreement with the Contractor to conduct a combined audit or investigation of the Contractor's Participating Provider, Non-Participating Provider, or subcontractor. Such agreement shall be executed by the parties prior to the commencement of the audit or investigation. The portion of any recoveries as a result of a combined audit or investigation that is not owed to the federal

government shall be shared between the Contractor and OMIG as provided for in the combined audit or investigation agreement. In no event shall the Contractor share in any recovery which results from the referral of a pending investigation of a credible allegation of fraud by the State to the New York State Office of the Attorney General or other law enforcement organization pursuant to 42 C.F.R. § 455.23 and other pertinent authority.

- d) Nothing in this Agreement shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or the SDOH to investigate, audit or otherwise obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.

## 22.8 Physician Incentive Plan

- a) If Contractor elects to operate a Physician Incentive Plan, Contractor agrees that no specific payment will be made directly or indirectly under the plan to a physician or physician group as an inducement to reduce or limit medically necessary services furnished to an Enrollee. Contractor agrees to submit to SDOH annual reports containing the information on its physician incentive plan in accordance with 42 CFR 438.6 (h). The contents of such reports shall comply with the requirements of 42 CFR 422.208 and 422.210 and be in a format to be provided by SDOH.
- b) The Contractor must ensure that any agreements for contracted services covered by this Agreement, such as agreements between the Contractor and other entities or between the Contractor's contracted provider entities and their contractors, at all levels including the physician level, include language requiring that the physician incentive plan information be provided by the subcontractor in an accurate and timely manner to the Contractor, in the format requested by SDOH.
- c) In the event that the incentive arrangements place the physician or physician group at risk for services beyond those provided directly by the physician or physician group for an amount beyond the risk threshold of twenty-five percent (25%) of potential payments for covered services (substantial financial risk), the Contractor must comply with all additional requirements listed in regulation, such as: conduct Enrollee/Disenrollee satisfaction surveys; disclose the requirements for the physician incentive plans to its beneficiaries upon request; and ensure that all physicians and physician groups at substantial financial risk have adequate stop-loss protection. Any of these additional requirements that are passed on to the subcontractors must be clearly stated in their Agreement.

## 22.9 Termination of Health Care Provider Agreements

The Contractor shall provide SDOH at least sixty (60) days notice prior to the termination of any Provider Agreement, the termination of which would preclude an

Enrollee's access to a covered service by provider type under this Agreement, and specify how services previously furnished by the contracted provider will be provided. In the event a Provider Agreement is terminated on less than sixty (60) days notice, the Contractor shall notify SDOH immediately but in no event more than seventy-two (72) hours after notice of termination is either issued or received by the Contractor.

#### 22.10 Never Events

- a) The Contractor is required to develop claims and payment policies and procedures regarding "never events" or "hospital acquired conditions" that are consistent with the Medicaid program. Specifically this includes:
  - i. Development of the capacity for claims systems to recognize the presence or absence of valid "present on admission" (POA) indicators for each inpatient diagnosis, using codes as described by the Centers for Medicare and Medicaid Services for Medicare;
  - ii. Development of the capacity for claims systems to reject/deny claims that do not have valid POA indicators (corrected claims can be resubmitted);
  - iii. Development of policies and procedures that will reject or modify any inpatient charges resulting from any "never event" or "hospital acquired condition" (pursuant to the current list of implemented items provided on SDOH and HCS websites);
    - A) The methodology for claims adjustment shall be consistent with current Medicaid program guidance provided on SDOH and HCS websites.
    - B) In the event that payment for inpatient claims is not based on DRGs, the Contractor shall develop a system that is equivalent in result to the methodology developed by Medicaid program.
  - iv. Development of an audit or review capacity to ensure that claims are submitted accurately and adjudicated consistent with this policy.
- b) The Contractor is required to submit inpatient claims with valid POA fields to MEDS III or its successor system.

#### 22.11 Other Provider-Preventable Conditions

- a. The Contractor is required to develop claims and payment policies and procedures regarding "Other Provider-Preventable Conditions (OPPCs)" that are consistent with the Centers for Medicare and Medicaid Services

requirement that Medicaid deny reimbursement for OPPCs. Specifically this includes:

- i. Development of the capacity for claims systems to recognize procedures coded with the modifiers PA (surgical or other invasive procedure performed on the wrong body part), PB (surgical or other invasive procedure performed on the wrong patient), and PC (wrong surgical or invasive procedure performed on a patient).
- ii. Development of the capacity for claims systems to reject/deny claims coded with the modifiers PA, PB and PC.

#### 22.12 Home Care Services Worker Wage Parity Rules

- a) The Contractor is required to comply with the home care worker wage parity law at Section 3614-c of the Public Health Law and all applicable notices and regulations issued pursuant to subdivisions 8 and 9 therein. These requirements apply to New York City, Nassau, Suffolk and Westchester Counties.
- b) The Contractor shall require that subcontractors employing home care aides to certify to the Contractor annually, on forms provided by SDOH , that all home care aide services provided through the subcontractor are in compliance with PHL § 3614-c. Additionally, the Contractor shall certify to SDOH annually, on forms provided by the SDOH, that all home care aide services, whether provided by the Contractor or through a subcontractor are in compliance with PHL § 3614-c.
- c) The Contractor shall quarterly collect, and require subcontractors to provide, sufficient information to verify that subcontractors employing home care aides are in compliance with PHL § 3614-c. The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements. Such verification system must be sufficient to verify that home care aide wages provided by each subcontractor meet or exceed the local wage requirements pursuant to subdivision 3 and applicable notices and regulations. Solely collecting the certification or an attestation of compliance is not sufficient to meet this requirement. The local wage requirements are subject to change pursuant to subdivision 3 and applicable notices and regulations, all wages provided must comply with the current rate in effect.
- d) Failure to fully comply with the home care worker wage parity requirements may result in non-payment of services rendered, as required by PHL § 3614-c(2).

#### 22.13 Dental Services Provided by Article 28 Clinics Operated by Academic Dental Centers Not Participating in Contractor's Network

- a) Consistent with Chapter 697 of Laws of 2003 amending Section 364-j of the Social Services Law, dental services provided by Article 28 clinics operated by academic dental centers may be accessed directly by Enrollees without prior approval and without regard to network participation.
- b) The Contractor will reimburse non-participating Article 28 clinics operated by academic dental centers for covered dental services provided to Enrollees at approved Article 28 Medicaid clinic rates in accordance with the protocols issued by the SDOH.

22.14 Optometry Services Provided by Article 28 Clinics Affiliated with the College of Optometry of the State University of New York

- a) Consistent with Chapter 37 of the Laws of 2010 amending Section 364-j of the Social Services Law, optometry services provided by Article 28 clinics affiliated with the College of Optometry of the State University of New York may be accessed directly by Enrollees without Contractor's prior approval and without regard to network participation.
- b) The Contractor will reimburse non-participating Article 28 clinics affiliated with the College of Optometry of the State University of New York for covered optometry services provided to Enrollees at Article 28 Medicaid fee-for-service (FFS) clinic rates.

22.15 State Directed Payments

The Contractor shall remit payment to Participating Providers in accordance with any applicable State Directed Payment Arrangement, as set forth in Appendix U of this Agreement and the applicable attached State Directed Payment Arrangement Form, which are hereby made a part of the Agreement as if set forth fully herein. Upon notice to the Contractor by SDOH, any modification made to the Contractor's State Directed Payment Arrangements included in Appendix U of this Agreement shall be deemed incorporated into this Agreement without further action by the parties. Notice shall be provided by issuance of a new or amended State Directed Payment Arrangement form, in accordance with paragraph 1 of Appendix U.

## 23 FRAUD AND ABUSE

### 23.1 General Requirements

- a) Pursuant to 42 CFR 438.608, the MCO must have administrative and management arrangements or procedures, including a mandatory compliance plan, that are designed to prevent fraud and abuse.
- b) The arrangements or procedures described in Section 23.1 a) must include the following:
  - i. written policies, procedures, and standards of conduct that articulate the organization's commitment to comply with all Federal and State standards;
  - ii. the designation of a compliance officer and a compliance committee that are accountable to senior management;
  - iii. effective training and education for the compliance officer and the organization's employees;
  - iv. effective lines of communication between the compliance officer and the organization's employees;
  - v. enforcement of standards through well publicized disciplinary guidelines;
  - vi. a provision for internal monitoring and auditing; and
  - vii. a provision for prompt response to detected offenses, and for the development of corrective action initiatives relating to the MCO's contract.

### 23.2 Prevention Plans and Special Investigation Units

- a) If the Contractor has over 10,000 Enrollees in the aggregate in any given year, the Contractor must file a Fraud and Abuse Prevention Plan with the Commissioner of Health and develop a special investigation unit for the detection, investigation and prevention of fraudulent activities to the extent required by PHL § 4414 and SDOH regulations.
- b) If the Contractor has fewer than 10,000 Enrollees or is otherwise not subject to 10 NYCRR § 98-1.21(a), the Contractor shall submit annually to the SDOH and OMIG, in a form and format to be determined by the SDOH or OMIG, a report of overpayments recovered.
- c) The Contractor shall require its Special Investigations Unit (SIU) director, or his/her designee, to attend quarterly MCO SIU Meetings scheduled by OMIG.

### 23.3 Service Verification Process

Pursuant to 42 CFR 455.20, the Contractor will implement a service verification process that accurately evaluates the delivery of billed services to the recipient population by using statistically valid sample sizes and timeframes that determine whether Enrollees received services billed by Providers.

### 23.4 Withholding of Payments

- a) The Contractor must, if directed by SDOH or OMIG, withhold payments to Participating Providers, in whole or in part, when SDOH or OMIG has determined or has been notified that a Participating Provider is the subject of a pending investigation of a credible allegation of fraud unless SDOH or OMIG finds good cause not to direct the Contractor to withhold payments in accordance with 18 NYCRR § 518.7. The Contractor shall begin withholding payments to Participating Providers not later than five (5) business days from the date of notification from the SDOH or OMIG.
- b) The Contractor shall provide notice to the Participating Provider of the withhold as directed by SDOH or OMIG and in accordance with 18 NYCRR § 518.7(b) and § 518.7(c).
- c) The Contractor shall direct all appeals of the withhold to:

Office of the Medicaid Inspector General  
Office of Counsel  
800 North Pearl Street  
Albany, New York 12204  
ATTN: Withhold Appeal

### 23.5 Shared Recovery Based on Referral

- a) In instances where the Contractor refers a reasonably suspected or confirmed case of fraud or abuse to the OMIG, in accordance with Section 18.5(c)(v) of this Agreement, the Contractor may be eligible to share in the portion of the non-federal share of the recovery made by the OMIG. OMIG shall determine whether the Contractor is eligible to share in the recovery, depending upon the extent to which the Contractor substantially contributed to the investigation and recovery, at a percentage to be solely determined by the OMIG. Where the OMIG determines that the Contractor substantially contributed to the investigation and recovery, the percentage shall be not less than 1% and not greater than 10% of the non-federal share of the amount of Medicaid payments recovered which were received by the Provider from the Contractor. The Contractor must report its portion of the shared recovery as part of the MMCOR reporting process. In no event shall the Contractor share in any recovery that results from the referral of a pending investigation of a credible allegation of fraud by the State to the New York State Office of the Attorney General or other law enforcement organization pursuant to 42 C.F.R. § 455.23 and other pertinent authority.

b) Nothing in this Section shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or SDOH to investigate, audit or otherwise obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.<sup>23.6</sup>Liquidated Damages for Failure to Report Recoveries

a) If the Contractor breaches this Agreement by failing to report or inaccurately reporting monies recovered on its Quarterly Provider Investigative Report, in accordance with Section 18.5(c)(xiii) of this Agreement, or on its MMCOR, the SDOH or OMIG will be entitled to monetary damages in the form of liquidated damages. In the event the SDOH or OMIG determines that they will impose liquidated damages in accordance with this Section, the SDOH or OMIG shall notify the Contractor in writing, in a Notice of Damages. The SDOH or OMIG may assess liquidated damages against the Contractor regardless of whether the breach is the fault of the Contractor (including the Contractor's subcontractors, Participating Providers, agents and/or consultants), provided the SDOH or OMIG has not materially caused or contributed to the breach.

b) Nothing in this Section shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or SDOH to investigate, audit or otherwise obtain recoveries from a Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.

c) The liquidated damages prescribed in this section are not intended to be in the nature of a penalty, but are intended to be reasonable estimates of the SDOH's and OMIG's projected financial loss and/or damage to the program resulting from the Contractor's nonperformance, including financial loss as a result of audit, investigation or review delays. Accordingly, in the event the Contractor fails to perform in accordance with this Agreement, the SDOH or OMIG may assess liquidated damages as provided in this Section.

d) If the Contractor fails to report or inaccurately reports monies it recovers during the reporting period in accordance with Section 18.5(c)(xiii) of this Agreement or on its MMCOR submission, the SDOH or OMIG may assess liquidated damages in an amount equal to twice the amount not reported or inaccurately reported. Any liquidated damages assessed by the SDOH or OMIG shall take into consideration the amount involved, frequency, and nature of the breach and shall be due and payable to the SDOH or OMIG within thirty (30) days after the Contractor's receipt of the Notice of Damages, regardless of any dispute in the amount or interpretation which led to the notice.



e) Dispute Resolution

- i. The Contractor may, within thirty (30) days of the date of the Notice of Damages submit written arguments and documentation on whether:
  - A) the determination was based upon a mistake of fact; or
  - B) the SDOH and/or OMIG were materially responsible for the breach.
- ii. Written arguments and documentation shall be submitted to the address specified in the Notice of Damages.
- iii. The Contractor waives any arguments it fails to raise in writing within thirty (30) days of the date of said Notice of Damages, and waives the right to use any materials, data, and/or information not contained in or accompanying the Contractor's submission within thirty (30) days of the date of the Notice of Damages in any subsequent legal, equitable, or administrative proceeding.
- iv. Within sixty (60) days of receiving written arguments or documentation in response to the Notice of Damages, OMIG will review the determination and notify the Contractor of the results of that review. After the review, the determination to assess liquidated damages may be affirmed, reversed or modified, in whole or in part.

## **24 AMERICANS WITH DISABILITIES ACT COMPLIANCE PLAN**

Contractor must comply with Title II of the ADA and § 504 of the Rehabilitation Act of 1973 for program accessibility, and must develop an ADA Compliance Plan consistent with the applicable SDOH Guidelines for Medicaid MCO Compliance with the ADA set forth in Appendix J, which is hereby made a part of this Agreement as if set forth fully herein. Said plan must be approved by the SDOH, be filed with the SDOH and be kept on file by the Contractor.

## 25 FAIR HEARINGS

### 25.1 Enrollee Access to Fair Hearing Process

Enrollees in the Contractor's Medicaid Advantage Plus Product may access the fair hearing process related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid in accordance with applicable federal and state laws and regulations, if the member elects to use the Medicaid appeal process. The Contractor must abide by and participate in New York State's Fair Hearing Process and comply with determinations made by a fair hearing officer.

### 25.2 Enrollee Rights to a Fair Hearing

Enrollees in the Contractor's Medicaid Advantage Plus Product may request a fair hearing regarding adverse LDSS determinations concerning enrollment, disenrollment and eligibility, and regarding the denial, termination, suspension or reduction of a service determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid, if the member elects to use the Medicaid appeal process. For issues related to disputed services, Enrollees must have received a Final Adverse Determination on Appeal from the Contractor or its approved utilization review agent confirming an Initial Adverse Determination to deny services or terminate, suspend or reduce services the Enrollee is currently receiving during his or her service authorization period. An Enrollee may also seek a fair hearing for a failure by the Contractor to act with reasonable promptness with respect to such services. Reasonable promptness shall mean compliance with the timeframes established for review of grievances and utilization review in Articles 44 and 49 of the Public Health Law, the grievance system requirements of 42 CFR 438 and Appendix F of this Agreement. The Contractor may not act in any manner so as to restrict the Enrollee's right to a fair hearing or influence an Enrollee's decision to pursue a fair hearing.

### 25.3 Contractor Notice to Enrollees

- a) Pursuant to Appendix F of this Agreement, the Contractor must issue a written Notice of Action to any Enrollee when taking an adverse Action and when making an Action Appeal determination, issue a notice of the right to request a fair hearing within applicable timeframes when the service is determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. If the service is a benefit under both Medicare and Medicaid, the Enrollee is advised of his or her right to elect either the Medicare or Medicaid appeals process.
- b) Contractor agrees to serve notice on affected Enrollees by mail and must maintain documentation of such.

#### 25.4 Aid Continuing

- a) Pursuant to SSL §365-a and 18 NYCRR §360-10.8(g)(2), the Contractor shall be required to continue the provision of the Benefit Package services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid that are the subject of the fair hearing to an Enrollee (hereafter referred to as “aid continuing”) if so ordered by the New York State Office of Administrative Hearings (OAH) under the following circumstances:
  - i. Contractor has or is seeking to reduce, suspend or terminate such service or treatment currently authorized;
  - ii. Enrollee has filed a timely request for a fair hearing with OAH; and
  - iii. There is a valid order for the service or treatment from a Participating Provider when the requirement for such an order is identified in the Contractor’s service authorization criteria approved by SDOH.
- b) Contractor shall provide aid continuing until the matter has been resolved to the Enrollee’s satisfaction or until the administrative process is completed and there is a determination from OAH that Enrollee is not entitled to receive the service, the Enrollee withdraws the request for aid continuing and/or the fair hearing or the service or treatment originally ordered by the provider has been completed, whichever occurs first.
- c) If the services and/or benefits in dispute have been terminated, suspended or reduced and the Enrollee requests a fair hearing in a timely manner, Contractor shall, at the direction of the LDSS, restore the disputed services and/or benefits consistent with the provisions of Section 24.4(a) of this Agreement.

#### 25.5 Contractor’s Obligations

- a) Contractor shall appear at all scheduled fair hearings concerning its clinical determinations and/or Contractor-initiated Disenrollments and/or Contractor recommended denials of enrollment to present evidence as justification for its determination or submit written evidence as justification for its determination regarding the disputed benefits and/or services. If Contractor will not be making a personal appearance at the fair hearing, the written material must be submitted to OAH and Enrollee or Enrollee’s representative at least three (3) business days prior to the scheduled hearing. If the hearing is scheduled fewer than three (3) business days after the request, Contractor must deliver the evidence to the hearing site no later than one (1) business day prior to the hearing, otherwise Contractor must appear in person. Notwithstanding the above provisions, Contractor may be required to make a personal appearance at the discretion of the hearing officer and/or SDOH.

- b) The Contractor must provide to the Enrollee or the Enrollee's authorized representative copies of the documents the Contractor will present at the fair hearing, also known as the "evidence packet." Copies of the evidence packet must be provided without charge. Within ten (10) business days of receiving notification of a hearing request, the Contractor must mail copies of the evidence packet to the Enrollee or the Enrollee's authorized representative. If, due to the scheduling of the fair hearing, the evidence packet cannot be prepared at least five (5) business days before the hearing, and there is not sufficient time for the evidence packet to be mailed, the Contractor must provide the Enrollee or the Enrollee's authorized representative such copies no later than at the time of the hearing
- c) Upon request, the Contractor must also provide the Enrollee or the Enrollee's authorized representative access to the Enrollee's case file, and provide copies of documents contained in the file. If so requested, copies of the evidence packet and case file must be provided without charge and within a reasonable time before the date of the hearing. If the request for copies of these documents is made less than five (5) business days before the hearing, the Contractor must provide the Enrollee and the Enrollee's authorized representative such copies no later than at the time of the hearing. Such documents must be provided to the Enrollee and the Enrollee's authorized representative by mail within a reasonable time from the date of the request if the Enrollee or the Enrollee's authorized representative request that such documents be mailed; provided however, if there is insufficient time for such documents to be mailed and received before the scheduled date of the hearing, such documents may be presented at the hearing instead of being mailed.
- d) Despite an Enrollee's request for a State fair hearing in any given dispute, Contractor is required to maintain and operate in good faith its own internal Complaint and Appeal processes for services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid as required under state and federal laws and by Section 14 and Appendix F of this Agreement. Enrollees may only request a State fair hearing and/or External Appeal as a result of the Contractor's Final Adverse Determinations.
- e) Contractor shall comply with all determinations rendered by OAH at fair hearings.
  - i. Contractor shall cooperate with SDOH efforts to ensure that Contractor is in compliance with fair hearing determinations. Failure by Contractor to maintain such compliance shall constitute breach of this Agreement. Nothing in this Section shall limit the remedies available to SDOH, LDSS or the federal government relating to any non-compliance by Contractor with a fair hearing determination or Contractor's refusal to provide disputed services.

- ii. If the Contractor believes there is an error of law or fact in the fair hearing decision, pursuant to 18 NYCRR Part 358-6.6, the Contractor may not pend compliance with the fair hearing decision while seeking a correction or review of the decision from OAH.
- f) If SDOH investigates a Complaint that has as its basis the same dispute that is the subject of a pending fair hearing and, as a result of its investigation, concludes that the disputed services and/or benefits should be provided to the Enrollee, Contractor shall comply with the SDOH's directive to provide those services and/or benefits and provide notice to the Enrollee to which services have been authorized. The Contractor may request a waiver from appearing at the hearing and, in submitted papers, explain that it has withdrawn its initial determination and is providing the service or treatment formerly in dispute.
- g) If SDOH, through its Complaint investigation process, or OAH, by a determination after a fair hearing, directs Contractor to provide a service that was denied by Contractor, Contractor may either directly provide the service, arrange for the provision of that service or pay for the provision of that service by a Non-Participating Provider. If the services were not furnished during the period in which the fair hearing was pending, the Contractor must authorize and furnish the disputed services promptly and as expeditiously as the Enrollee's health condition requires.
- h) Contractor agrees to abide by changes made to this Section of the Agreement with respect to the fair hearing, Service Authorization, Action, Action Appeal, Complaint and Complaint Appeal processes by SDOH in order to comply with any amendments to applicable state or federal statutes or regulations.
- i) Contractor agrees to identify a contact person within its organization who will serve as a liaison to OAH for the purpose of receiving fair hearing requests, scheduled fair hearing dates and adjourned fair hearing dates and compliance with State directives. Such individual shall be accessible to the State by e-mail; shall monitor e-mail for correspondence from the State at least once every business day; and shall agree, on behalf of Contractor, to accept notices to the Contractor transmitted via e-mail as legally valid.
- j) The information describing fair hearing rights, aid continuing, Service Authorization, Action Appeal, Complaint and Complaint Appeal procedures shall be included in all Medicaid Advantage Plus member handbooks and shall comply with Section 14, and Appendix F of this Agreement.
- k) Contractor shall bear the burden of proof at hearings regarding the reduction, suspension or termination of ongoing services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. In the event that Contractor's Final Adverse Determination is upheld as a result of

a fair hearing, any aid continuing provided pursuant to that hearing request, may be recouped by Contractor.

## **26 EXTERNAL APPEAL**

### **26.1 Basis for External Appeal**

Enrollees in the Contractor's Medicaid Advantage Plus Product are eligible to request an External Appeal when one or more health care services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid has been denied by the Contractor on the basis that the service(s) is not medically necessary or is experimental or investigational.

### **26.2 Eligibility for External Appeal**

An Enrollee is eligible for an External Appeal when the Enrollee has received a Final Adverse Determination from the Contractor, or both the Enrollee and the Contractor have agreed to waive internal Action Appeal procedures in accordance with PHL § 4914 (2) 2 (a). A provider is also eligible for an External Appeal of retrospective denials.

### **26.3 External Appeal Determination**

The External Appeal determination is binding on the Contractor; however, a fair hearing determination supersedes an external appeal determination for Medicaid Advantage Plus Enrollees.

### **26.4 Compliance with External Appeal Laws and Regulations**

The Contractor must comply with the provisions of §§ 4910-4914 of the PHL and 10 NYCRR Part 98 regarding the External Appeal program with respect to services determined by the Contractor to be a Medicaid only benefit or a benefit under both the Medicare and Medicaid programs.

### **26.5 Member Handbook**

The Contractor shall describe its action and utilization review policies and procedures, including a notice of the right to an External Appeal together with a description of the External Appeal process and the timeframes for External Appeal in the Medicaid Advantage Plus Handbook.



## 27 INTERMEDIATE SANCTIONS

### 27.1 General

Contractor is subject to imposition of sanctions as authorized by 42 CFR 422, Subpart O. In addition, for the Medicaid Advantage Plus Program, the Contractor is subject to the imposition of sanctions as authorized by State and Federal law and regulation, including the SDOH's and OMIG's right to impose sanctions for unacceptable practices as set forth in 18 NYCRR Part 515, 18 NYCRR 360-10.10, and civil and monetary penalties as set forth in 18 NYCRR Part 516 and 42 CFR Part 438, subpart I, , and such other sanctions and penalties as are authorized by local laws and ordinances and resultant administrative codes, rules and regulations related to the Medical Assistance Program or to the delivery of the contracted for services.

### 27.2 Unacceptable Practices

- a) Unacceptable practices for which the Contractor may be sanctioned include, but are not limited to:
  - i. Failing to provide medically necessary services that the Contractor is required to provide under its contract with the State.
  - ii. Imposing premiums or charges on Enrollees that are in excess of the premiums or charges permitted under the Medicaid Advantage Plus Program.
  - iii. Discriminating among Enrollees on the basis of their health status or need for health care services.
  - iv. Misrepresenting or falsifying information that the Contractor furnishes to an Enrollee, Eligible Persons, Potential Enrollees, health care providers, the State or to CMS.
  - v. Failing to comply with the requirements for Physician Incentive Plans, as set forth in 42 CFR 422.208 and 422.210.
  - vi. Distributing directly or through any agent or independent contractor, marketing materials that have not been approved by CMS and the State or that contain false or materially misleading information.
  - vii. Violating any other applicable requirements of SSA §§ 1903 (m) or 1932 and any implementing regulations.
  - viii. Violating any other applicable requirements of 18 NYCRR or 10 NYCRR Part 98.
  - ix. Failing to comply with the terms of this Agreement.

### 27.3 Intermediate Sanctions

- a) Intermediate Sanctions may include, but are not limited to:
- i. Civil and monetary penalties.
  - ii. Suspension of all new Enrollment, after the effective date of the sanction.
  - iii. Termination of the Agreement, pursuant to Section 2.7 of this Agreement.

### 27.4 Enrollment Limitations

The SDOH shall have the right, upon notice to the LDSS or entity designated by the State, to limit, suspend, or terminate Enrollment activities by the Contractor and/or enrollment into the Contractor's Medicaid Advantage Plus Product upon ten (10) days written notice to the Contractor. The written notice shall specify the action(s) contemplated and the reason(s) for such action(s) and shall provide the Contractor with an opportunity to submit additional information that would support the conclusion that limitation, suspension or termination of Enrollment activities or Enrollment in the Contractor's plan is unnecessary. SDOH reserves the right to suspend enrollment immediately in situations involving imminent danger to the health and safety of Enrollees. Nothing in this paragraph limits other remedies available to the SDOH under this Agreement.

### 27.5 Due Process

The Contractor will be afforded due process pursuant to federal and state law and regulations (42 CFR 438.710, 18 NYCRR Part 516, and Article 44 of the PHL).

## **28 ENVIRONMENTAL COMPLIANCE**

The Contractor shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C. § 1857(h)), Section 508 of the Federal Water Pollution Control Act as amended (33 U.S.C. § 1368), Executive Order 11738, and the U.S. Environmental Protection Agency ("EPA") regulations (40 CFR 15) that prohibit the use of the facilities included on the EPA List of Violating Facilities. The Contractor shall report violations to SDOH and to the Assistant Administrator for Enforcement of the EPA.

## **29 ENERGY CONSERVATION**

The Contractor shall comply with any applicable mandatory standards and policies relating to energy efficiency that are contained in the State Energy Conservation regulation issued in compliance with the Energy Policy and Conservation Act of 1975, Pub. L. 94-163 42 U.S.C. 6321 et seq., and any amendment thereto.

### **30 INDEPENDENT CAPACITY OF CONTRACTOR**

The parties agree that the Contractor is an independent Contractor, and that the Contractor, its agents, officers, and employees act in an independent capacity and not as officers or employees of LDSS, DHHS or the SDOH.

### **31 NO THIRD PARTY BENEFICIARIES**

Only the parties to this Agreement and their successors in interest and assigns have any rights or remedies under or by reason of this Agreement.

## 32 INDEMNIFICATION

### 32.1 Indemnification by Contractor

- a) The Contractor shall indemnify, defend, and hold harmless the SDOH and LDSS, and their officers, agents, and employees and the Enrollees and their eligible dependents from:
  - i. any and all claims and losses accruing or resulting to any and all Contractors, subcontractors, materialmen, laborers, and any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement;
  - ii. any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor, its officers, agents, employees, or subcontractors, including Participating Providers, in connection with the performance of this Agreement, and
  - iii. any liability, including costs and expenses, for violation of proprietary rights, copyrights, or rights of privacy, arising out of the publication, translation, reproduction, delivery, performance, use, or disposition of any data furnished under this Agreement, or based on any libelous or otherwise unlawful matter contained in such data.
- b) The SDOH will provide the Contractor with prompt written notice of any claim made against the SDOH, and the Contractor, at its sole option, shall defend or settle said claim. The SDOH shall cooperate with the Contractor to the extent necessary for the Contractor to discharge its obligation under Section 32.1. Notwithstanding the foregoing, the State reserves the right to join any such claim, at its sole expense, when it determines there is an issue of significant public interest.
- c) The Contractor shall have no obligation under this section with respect to any claim or cause of action for damages to persons or property solely caused by the negligence of SDOH its employees, or agents, when acting within the course and scope of their employment.

### 32.2 Indemnification by SDOH

Subject to the availability of lawful appropriations as required by State Finance Law § 41, and consistent with § 8 of the State Court of Claims Act, SDOH shall hold the Contractor harmless from and indemnify it for any final judgment of a court of competent jurisdiction to the extent attributable to the negligence of SDOH or its officers or employees when acting within the course and scope of their employment. Provisions concerning the SDOH's responsibility for any claims for liability as may arise during the term of this Agreement are set forth in the New York State Court of

Claims Act, and any damages arising for such liability shall issue from the New York State Court of Claims Fund or any applicable, annual appropriation of the Legislature for the State of New York.



### **33 PROHIBITION ON USE OF FEDERAL FUNDS FOR LOBBYING**

#### **33.1 Prohibition of Use of Federal Funds for Lobbying**

The Contractor agrees, pursuant to 31 U.S.C. § 1352 and 45 CFR 93, that no federally appropriated funds received under this Agreement have been paid or will be paid to any person by or on behalf of the Contractor for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the award of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement. The Contractor agrees to complete and submit the "Certification Regarding Lobbying", Appendix B attached hereto and incorporated herein, if this Agreement exceeds \$100,000.

#### **33.2 Disclosure Form to Report Lobbying**

If any funds other than federally appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the award of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form-LLL "Disclosure Form to Report Lobbying," in accordance with its instructions.

#### **33.3 Requirements of Subcontractors**

The Contractor shall include the provisions of this section in its subcontracts, including its Provider Agreements. For all subcontracts, including Provider Agreements, that exceed \$100,000, the Contractor shall require the subcontractor, including any Participating Provider to certify and disclose accordingly to the Contractor.

## 34 NON-DISCRIMINATION

### 34.1 Equal Access to Benefit Package

Except as otherwise provided in applicable sections of this Agreement the Contractor shall provide the Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package to all Enrollees in the same manner, in accordance with the same standards, and with the same priority as Enrollees of the Contractor enrolled under any other contracts.

### 34.2 Non-Discrimination

The Contractor shall not discriminate against Eligible Persons or Enrollees on the basis of age, sex (including gender identity or status of being transgender), race, creed, physical or mental disability (including gender dysphoria), developmental disability, national origin, sexual orientation, type of illness or condition, need for health services, or Capitation Rate that the Contractor will receive for such Eligible Persons or Enrollees.

### 34.3 Equal Employment Opportunity

- a) The Contractor shall comply with the nondiscrimination clause contained in Federal Executive Order 11246, as amended by Federal Executive Order 11375, relating to Equal Employment Opportunity for all persons without regard to race, color, religion, sex or national origin, the implementing rules and regulations prescribed by the Secretary of Labor at 41 CFR Part 60 and with the Executive Law of the State of New York, section 291-299 thereof and any rules or regulations promulgated in accordance therewith. The Contractor shall likewise be responsible for compliance with the above-mentioned standards by subcontractors with whom the Contractor enters into a contractual relationship in furtherance of this Agreement.
- b) The Contractor shall comply with regulations issued by the Secretary of Labor of the United States in 20 CFR Part 741, pursuant to the provisions of Federal Executive Order 11758, and with the Federal Rehabilitation Act of 1973 and the ADA of 1990. The Contractor shall likewise be responsible for compliance with the above mentioned standards by subcontractors with whom the Contractor enters into a contractual relationship in furtherance of this Agreement.

### 34.4 Native Americans Access to Services from Tribal or Urban Indian Health Facility

The Contractor shall not prohibit, restrict or discourage enrolled Native Americans from receiving care from or accessing Medicaid reimbursed health services from or through a tribal health or urban Indian health facility or center.

## **35 COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS**

### **35.1 Contractor and SDOH Compliance with Applicable Laws and Guidance**

Notwithstanding any inconsistent provisions in this Agreement, the Contractor and SDOH shall comply with all applicable requirements of the State Public Health Law; the State Insurance Law; the State Social Services Law; the State Finance Law, and state regulations related to the aforementioned state statutes. Such state laws and regulations shall not be deemed to be applicable to the extent that they are pre-empted by federal laws. The Contractor also shall comply with Titles XVIII and XIX of the Social Security Act and regulations promulgated thereunder, including but not limited to 42 CFR 422, 423 and 438; Title VI of the Civil Rights Act of 1964 and 45 CFR 80, as amended; § 504 of the Rehabilitation Act of 1973 and 45 CFR 84 as amended; Age Discrimination Act of 1975 and 45 CFR. 91, as amended; the ADA; Title XIII of the Federal Public Health Services Act, 42 U.S.C. § 300e et seq., and the regulations promulgated there under; the Health Insurance Portability and Accountability Act of 1996 (P.L. 104-191) and related regulations; for Contractors operating in New York City, the New York City Health Code; applicable guidance issued by the SDOH; and all other applicable legal and regulatory requirements in effect at the time that this Agreement is signed and as adopted or amended during the term of this Agreement. The parties agree that this Agreement shall be interpreted according to the laws of the State of New York.

### **35.2 Nullification of Illegal, Unenforceable, Ineffective or Void Contract Provisions**

Should any provision of this Agreement be declared or found to be illegal or unenforceable, ineffective or void, then each party shall be relieved of any obligation arising from such provision; the balance of this Agreement, if capable of performance, shall remain in full force and effect.

### **35.3 Certificate of Authority Requirements**

The Contractor must satisfy conditions for issuance of a certificate of authority, including proof of financial solvency, as specified in 10 NYCRR Part 98.

### **35.4 Notification of Changes in Certificate of Incorporation**

The Contractor shall notify SDOH of any amendment to its Certificate of Incorporation or Articles of Organization pursuant to 10 NYCRR Part 98.

### **35.5 Contractor's Financial Solvency Requirements**

The Contractor, for the duration of this Agreement, shall remain in compliance with all applicable state requirements for financial solvency for MCOs participating in the Medicaid Program. The Contractor shall continue to be financially responsible as

defined in PHL §4403(1)(c) and shall comply with the contingent reserve fund and escrow deposit requirements of 10 NYCRR Part 98 and must meet minimum net worth requirements established by SDOH and the State Department of Financial Services. The Contractor shall make provision, satisfactory to SDOH, for protections for SDOH, LDSS and the Enrollees in the event of Contractor or subcontractor insolvency, including but not limited to, hold harmless and continuation of treatment provisions in all provider agreements which protect SDOH, LDSSs and Enrollees from costs of treatment and assures continued access to care for Enrollees.

#### 35.6 Non-Liability of Enrollees for Contractor's Debts

Contractor agrees that in no event shall the Enrollee become liable for the Contractor's debts as set forth in SSA §1932(b)(6).

#### 35.7 SDOH Compliance with Conflict of Interest Laws

SDOH and its employees shall comply with Article 18 of the General Municipal Law and all other appropriate provisions of New York State law, local laws and ordinances and all resultant codes, rules and regulations pertaining to conflicts of interest.

#### 35.8 Compliance Plan

The Contractor agrees to implement a compliance plan in accordance with the requirements of 42 CFR 422.503(b)(4)(vi) and 42 CFR 438.608.

#### 35.9 Service Verification Process

Pursuant to 42 CFR 455.20, the Contractor will implement a service verification process that accurately evaluates the delivery of billed services to the recipient population by using statistically valid sample sizes and timeframes that determine whether Enrollees received services billed by Providers.

#### 35.10 On-going Responsibility

##### a) General Responsibility Language

The Contractor shall at all times during the Agreement term remain responsible. The Contractor agrees, if requested by the Commissioner of Health or his or her designee, to present evidence of its continuing legal authority to do business in New York State, integrity, experience, ability, prior performance, and organizational and financial capacity.

##### b) Suspension of Work (for Non-Responsibility)

The Commissioner of Health or his or her designee, in his or her sole discretion, reserves the right to suspend any or all activities under this Agreement, at any

time, when he or she discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the Commissioner of Health or his or her designee issues a written notice authorizing a resumption of performance under the Agreement.

c) Termination (for Non-Responsibility)

Upon written notice to the Contractor, and a reasonable opportunity to be heard with appropriate Department of Health officials or staff, the Agreement may be terminated by the Commissioner of Health or his or her designee at the Contractor's expense where the Contractor is determined by the Commissioner of Health or his or her designee to be non-responsible. In such event, the Commissioner of Health or his or her designee may complete the contractual requirements in any manner he or she may deem advisable and pursue available legal or equitable remedies for breach.

35.11 Compliance with SDOH Guidance

- a) The Contractor agrees to abide by any and all applicable guidance issued in writing by SDOH to Medicaid Advantage Plus plans.
- b) The Contractor shall comply with all applicable guidance contained within the Medicaid Update publication issued by SDOH.

35.12 Fair Labor Standards Act

The Contractor is required to comply with all applicable provisions of the Fair Labor Standards Act (FLSA). The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements of FLSA. Such protocols shall include appropriate record keeping methodologies, tracking of aide travel time, hours worked on live-in cases, and appropriate rate of reimbursement. Such verification system and protocols are subject to audit by SDOH, OMIG, and the State Department of Labor.

35.13 MAP Program Features Invalidated by Courts of Law, or by Changes to Federal Statutes, Regulations, or Approvals

- a) Should any part of the scope of work under this Agreement relate to a program or activity of the State Medicaid Program that is no longer authorized by law (e.g., which has been vacated by a court of law, or for which CMS has withdrawn federal authority, or which is the subject of a legislative repeal), the Contractor shall do no work on that part after the effective date of the loss of authority. The SDOH shall adjust Capitation Rates to remove costs that are specific to any program or activity that is no

longer authorized by law. If the Contractor works on a program or activity no longer authorized by law after the date the legal authority for the work ends, the Contractor shall not be paid for that work. If the state paid the Contractor in advance to work on a no-longer-authorized program or activity and under the terms of this Agreement the work was to be performed after the date the legal authority ended, the payment for that work should be returned to the state in accordance with direction from SDOH. However, if the Contractor worked on a program or activity prior to the date legal authority ended for that program or activity, and the state included the cost of performing that work in its payments to the Contractor, the Contractor may keep the payment for that work even if the payment was made after the date the program or activity lost legal authority.

- b) The SDOH shall provide notice to the Contractor that shall include the effective date of the loss of authority for a program or activity of the State Medicaid Program and identify the affected parts of this Agreement pursuant to the requirements of Section 35.13(a) of this Agreement.
- c) Notwithstanding the requirements of paragraphs (a) and (b) above, as directed by SDOH, the Contractor shall continue work under this Agreement related to a program or activity of the State Medicaid Program that is solely authorized under New York State law. Such work may not be subject to federal financial participation.

### **36 STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS**

The parties agree to be bound by the standard clauses for all New York State contracts and standard clauses, if any, for local government contracts contained in Appendix A, attached to and incorporated into this Agreement as if set forth fully herein, and any amendment thereto.

### **37 SPECIAL CONTRACT PROVISIONS IN RESPONSE TO THE COVID-19 PANDEMIC**

- a) Notwithstanding the requirements of all sections and appendices of this Agreement, other than Appendix A, conflicting or inconsistent requirements specified in this section shall take precedence over all other requirements in this Agreement.
- b) Unless otherwise specified, for the period beginning March 7, 2020, and continuing until such date as determined under paragraph (g) of this section, the Contractor shall comply with, and establish policies and procedures that expeditiously implement, all applicable requirements and Medicaid guidance issued in response to the COVID-19 disaster emergency, including but not limited to:
  - i. State-mandated reimbursement rates appropriately approved under State or Federal authority that the Contractor pays to Participating and Non-Participating Providers for services delivered to Enrollees. Specifically, except where the State has established a mandated government rate, the Contractor shall pay Participating Providers the regular contracted rate for Benefit Package services appropriately delivered by way of telehealth, unless a specific telehealth reimbursement rate has been negotiated with such Participating Provider.
    - A. The Contractor shall pay legally authorized Participating Providers no less than the Medicaid fee-for-service administration fee for COVID-19 vaccinations that are administered to Enrollees. The Contractor shall offer to contract with legally authorized Non-Participating Providers that seek payment for the administration of the COVID-19 vaccine. Such contract may be limited to the reimbursement for the administration of the COVID-19 vaccine.
  - ii. Effective March 1, 2020, enrollment and disenrollment requirements detailed below, including but not limited to the suspension of such requirements, and SDOH-issued retroactive enrollment directives. Specifically:
    - A. the Contractor shall not involuntarily disenroll an Enrollee for any reason other than:
      - death of the Enrollee;
      - Enrollee is no longer residing in New York State; or
      - at the written direction of the SDOH.
    - B. an Enrollee who was involuntarily disenrolled after March 18, 2020 under Section 37 (b)(ii)(A) of this Agreement, shall be permitted to re-enroll in an available and appropriate MCO retroactively, to the extent necessary to maintain continuous Enrollment until such date as determined in paragraph (g) below.



- C. Notwithstanding the provisions of Section 37(b)(ii) above, the Contractor shall coordinate benefits in accordance with Sections 3.7(a) and 10.1(a) of this Agreement. Medicaid shall remain the payor of last resort.
- iii. The credentialing of temporary provisional providers and the re-credentialing Participating Providers, specifically:
  - A. effective March 1, 2020, the Contractor may credential and contract with providers who have been enrolled in the New York State Medicaid Program as temporary provisional providers under the authority of the CMS Section 1135 Waiver for New York State. After the time period described in paragraph (g) below, such providers must complete a full enrollment with the Medicaid Program in order to remain in the Contractor's network, and;
  - B. the Contractor shall extend the credentialing timeframe requirement under Sections 21.4(a) and 21.5 of this Agreement for a period of (12) twelve months for all Participating Providers whose credentialing period is set to expire during the time period described in paragraph (g) below:
- iv. Effective March 20, 2020, as directed by DOH in consultation with DFS, suspension of utilization review and prior authorization requirements for home health services following an inpatient hospital admission.
- v. The allowance of alternative methods, modalities, and settings for assessing, approving and delivering Benefit Package services and providing care management, including but not limited to the delivery of such services by way of telehealth or telephonic means.
  - A. Effective March 18, 2020, a verbal order from a physician shall be sufficient to initiate assessment for and subsequent authorization of PCS or CDPAS; the Contractor must document the date the physician provided the verbal order in the Enrollee's PCSP and receive the standard physician order within 120 days of the date the verbal order is issued.
  - B. Effective March 18, 2020, for Enrollees in receipt of LTSS, requirements for periodic reassessments at least every six months shall be suspended and the Contractor shall authorize the LTSS at the current level and quantity in 90 day periods until resumption of periodic assessments. Upon request, the Contractor may conduct assessment and authorize additional or increased services if medically necessary.
  - C. Effective April 8, 2020, for Contractor to extend issuing an authorization decision on an initial or increase request for community

based long term care services or supports up to two times for up to 90 days per extension provided the plan is unable to authorize the services sought due to an inability to adequately complete an assessment, provided that during any such extension the Contractor shall authorize the services sought under a temporary plan of care.

- vi. Effective April 23, 2020, to implement procedures for Contractor to reach out to enrollees to enable enrollees to express their intent to voluntarily implement changes to their plan of care.
- c) Effective March 1, 2020, recovery scenarios described under Section 3.6 a(v) and (vi) of this Agreement or, upon the written direction of the SDOH, described in Section 3.6 a(vii) of this Agreement shall not apply to premiums paid for enrollments, including retroactive re-enrollments, authorized under paragraph (b)(ii) above.
- d) Effective March 18, 2020, the Department may modify any timeframes to the Contractor as specified in Appendix H, 4(b) of this Agreement for the provision of a Roster and/or 834 File to the Contractor, and may modify the method of notification of Enrollments to effectuate Enrollments as authorized under paragraph (b)(ii) above.
- e) Effective March 18, 2020, in accordance with the Families First Coronavirus Response Act, the Contractor shall, without impositions of any cost sharing, cover testing, services and treatments— including vaccines, specialized equipment, and therapies—related to COVID-19.
- f) Effective March 7, 2020, the Contractor shall develop and implement a COVID-19 preparedness strategy, drawing from and incorporating into the Contractor’s internal emergency preparedness plan, that includes, at a minimum, the following components:
  - i. An emergency preparedness plan that ensures infrastructure stability and business continuity for care to be delivered to Enrollees in the event of the further spread of COVID-19 in New York.
  - ii. Strategies that facilitate prompt access to all needed Benefit Package services for the detection and treatment to COVID-19, including but not limited to:
    - A. system enhancements that will permit payment to laboratories that are approved to provide COVID-19 testing;
    - B. processes that ensure prompt Enrollee access to all Benefit Package services relevant to COVID-19 care, including, as applicable: outpatient services, telehealth services, inpatient services, emergency

services, screening and diagnostic tests, medications, treatments, and emergency transportation services; and

- C. evaluation and removal of preauthorization requirements that may delay access to medically necessary treatment for COVID-19.
  - iii. Processes to provide information and resources to Enrollees on how to protect themselves and minimize transmission of the virus and assist Enrollees with understanding how and when to access Benefit Package services for COVID-19 care.
  - iv. Processes to provide guidance and education to promptly answer all provider questions and concerns about relevant COVID-19 covered services and to ensure that providers deliver all necessary care to Enrollees.
  - v. Processes to provide prompt Enrollee access to providers appropriately trained in COVID-19 care, including out-of-network access in the event of the unavailability of an appropriate Participating Provider to treat an Enrollee.
  - vi. In accordance with the requirements of Section 19 of this Agreement, the Contractor shall preserve and retain records relating to its plan and processes for its COVID-19 preparedness strategy and furnish such records to the State upon request.
- g) The provisions of this section shall remain in effect in accordance with the following:
- i. paragraphs (b)(i), (b)(iii), (b)(v)(A), and (b)(vi) shall remain in effect until the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders, or until such notice from the SDOH prior to the expiration of the state disaster emergency.
  - ii. paragraphs (b)(ii), (c), (d) and (e) shall remain in effect until the last day of the month in which the federal emergency period ends or, if necessary to ensure enhanced federal financial participation under section 6008 of the Families First Corona Virus Response Act (FFCRA), the last day of the calendar quarter in which the last day of such emergency period occurs, or such other date as may be required or necessary to ensure enhanced federal financial participation pursuant to federal legislation or regulation, or until such notice by the SDOH prior to the expiration of the state disaster emergency.
  - iii. paragraph (b)(iv) shall remain in effect for the time periods specified in Circulars issued by the Department of Financial Services or other applicable notice issued by either the Department of Financial Services or the SDOH as

provided for in such notice or as directed by the SDOH, but no later than the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders.

- iv. paragraph (b)(v)(B) and (b)(v)(C) shall remain in effect until the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders, or until such notice from the SDOH prior to the expiration of the state disaster emergency, or until the termination of the federal public health emergency and any extensions thereto.

h)

- i. Except as specifically provided for herein, nothing in this section shall be construed to limit the authority of SDOH, OMIG, OAG or OSC to audit and investigate cases of fraud, waste and abuse, and to take any action authorized by law or this Agreement.
- ii. The provisions of Section 37 of this Agreement notwithstanding, nothing shall prohibit any investigation or action of any acts of fraud, willful or intentional criminal conduct, gross negligence, reckless misconduct, or intentional infliction of harm.

## **38. INTEGRATED APPEALS AND GRIEVANCES DEMONSTRATION**

### **38.1 Scope**

- a) For the purposes of this Agreement, the Medicaid Advantage Plus Integrated Appeals and Grievances Demonstration (MAP Demonstration) means a Federal State partnership established by CMS and SDOH to implement a demonstration that integrates appeals and grievance processes for Medicaid Advantage Plus (MAP) plans and Fully Integrated Dual Eligible Special Needs Plans (FIDE SNPs) with Exclusively Aligned enrollment participating in the MAP program sponsored by the same offeror.
- b) Contractors participating in the demonstration are identified in the Memorandum of Understanding between the Centers for Medicare & Medicaid Services (CMS) and the New York State Department of Health to operate the Integrated Grievance and Appeals Process for Certain Integrated Medicare and Medicaid Plans (the “MAP Integrated Appeals and Grievances Demonstration MOU” or “MOU”), and any amendments thereto.
- c) The MAP Demonstration will begin January 1, 2020, and will continue until December 31, 2023, unless further extended by CMS and DOH.
- d) The MAP Demonstration applies to all items and services covered by the Contractor and the Contractor’s MAP-participating D-SNP. This excludes Medicare Part D, which will continue to be managed under existing Part D rules, and Medicaid pharmacy appeals. Also excluded from the MAP Demonstration are appeals for Medicaid items and services outside of the Contractor’s benefit package.

### **38.2 General Requirements**

- a) Notwithstanding any inconsistent provision of this Agreement, the Contractor will implement and adhere to the processes and MAP plan responsibilities described in the MAP Integrated Appeals and Grievances Demonstration MOU , and any amendments thereto, which is incorporated by reference as if fully set forth herein, and Appendix F.4 of this Agreement, for the handling of Enrollee grievances and appeals under the MAP Demonstration.
- b) The Contractor and the Contractor’s MAP participating D-SNP Enrollee grievance process will comply with the integrated grievance process described in 42 CFR § 422.630 for all plan-level grievances, whether relating to Medicare or Medicaid services.
- c) In making coverage determinations, The Contractor and the Contractor’s MAP participating D-SNP will comply with the Enrollee integrated coverage determination and reconsideration process described at 42 CFR § 422.629 and 42 CFR §§ 422.631 through 422.634 and Appendix F of this Agreement.

APPENDIX A

STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS

PLEASE RETAIN THIS DOCUMENT  
FOR FUTURE REFERENCE.

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## STANDARD CLAUSES FOR NYS CONTRACTS

The parties to the attached contract, license, lease, amendment or other agreement of any kind (hereinafter, "the contract" or "this contract") agree to be bound by the following clauses which are hereby made a part of the contract (the word "Contractor" herein refers to any party other than the State, whether a contractor, licenser, licensee, lessor, lessee or any other party):

**1. EXECUTORY CLAUSE.** In accordance with Section 41 of the State Finance Law, the State shall have no liability under this contract to the Contractor or to anyone else beyond funds appropriated and available for this contract.

**2. NON-ASSIGNMENT CLAUSE.** In accordance with Section 138 of the State Finance Law, this contract may not be assigned by the Contractor or its right, title or interest therein assigned, transferred, conveyed, sublet or otherwise disposed of without the State's previous written consent, and attempts to do so are null and void. Notwithstanding the foregoing, such prior written consent of an assignment of a contract let pursuant to Article XI of the State Finance Law may be waived at the discretion of the contracting agency and with the concurrence of the State Comptroller where the original contract was subject to the State Comptroller's approval, where the assignment is due to a reorganization, merger or consolidation of the Contractor's business entity or enterprise. The State retains its right to approve an assignment and to require that any Contractor demonstrate its responsibility to do business with the State. The Contractor may, however, assign its right to receive payments without the State's prior written consent unless this contract concerns Certificates of Participation pursuant to Article 5-A of the State Finance Law.

**3. COMPTROLLER'S APPROVAL.** In accordance with Section 112 of the State Finance Law (or, if this contract is with the State University or City University of New York, Section 355 or Section 6218 of the Education Law), if this contract exceeds \$50,000 (or the minimum thresholds agreed to by the Office of the State Comptroller for certain S.U.N.Y. and C.U.N.Y. contracts), or if this is an amendment for any amount to a contract which, as so amended, exceeds said statutory amount, or if, by this contract, the State agrees to give something other than money when the value or reasonably estimated value of such consideration exceeds \$25,000, it shall not be valid, effective or binding upon the State until it has been

approved by the State Comptroller and filed in his office. Comptroller's approval of contracts let by the Office of General Services is required when such contracts exceed \$85,000 (State Finance Law § 163.6-a). However, such pre-approval shall not be required for any contract established as a centralized contract through the Office of General Services or for a purchase order or other transaction issued under such centralized contract.

**4. WORKERS' COMPENSATION BENEFITS.** In accordance with Section 142 of the State Finance Law, this contract shall be void and of no force and effect unless the Contractor shall provide and maintain coverage during the life of this contract for the benefit of such employees as are required to be covered by the provisions of the Workers' Compensation Law.

**5. NON-DISCRIMINATION REQUIREMENTS.** To the extent required by Article 15 of the Executive Law (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor will not discriminate against any employee or applicant for employment, nor subject any individual to harassment, because of age, race, creed, color, national origin, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristics, familial status, marital status, or domestic violence victim status or because the individual has opposed any practices forbidden under the Human Rights Law or has filed a complaint, testified, or assisted in any proceeding under the Human Rights Law. Furthermore, in accordance with Section 220-e of the Labor Law, if this is a contract for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies, and to the extent that this contract shall be performed within the State of New York, Contractor agrees that neither it nor its subcontractors shall, by reason of race, creed, color, disability, sex, or national origin: (a) discriminate in hiring against any New York State citizen who is qualified and available to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. If this is a building service contract as defined in Section 230 of the Labor Law, then, in accordance with Section 239 thereof, Contractor agrees that neither it nor its subcontractors shall by reason of race, creed, color, national origin, age, sex or disability: (a) discriminate in hiring against any New York State citizen who is qualified and available



to perform the work; or (b) discriminate against or intimidate any employee hired for the performance of work under this contract. Contractor is subject to fines of \$50.00 per person per day for any violation of Section 220-e or Section 239 as well as possible termination of this contract and forfeiture of all moneys due hereunder for a second or subsequent violation.

**6. WAGE AND HOURS PROVISIONS.** If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department. Furthermore, Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law. Additionally, effective April 28, 2008, if this is a public work contract covered by Article 8 of the Labor Law, the Contractor understands and agrees that the filing of payrolls in a manner consistent with Subdivision 3-a of Section 220 of the Labor Law shall be a condition precedent to payment by the State of any State approved sums due and owing for work done upon the project.

**7. NON-COLLUSIVE BIDDING CERTIFICATION.** In accordance with Section 139-d of the State Finance Law, if this contract was awarded based upon the submission of bids, Contractor affirms, under penalty of perjury, that its bid was arrived at independently and without collusion aimed at restricting competition. Contractor further affirms that, at the time Contractor submitted its bid, an authorized and responsible person executed and delivered to the State a non-collusive bidding certification on Contractor's behalf.

**8. INTERNATIONAL BOYCOTT PROHIBITION.** In accordance with Section 220-f of the Labor Law and Section 139-h of the State Finance Law, if this contract exceeds \$5,000, the Contractor agrees, as a material condition of the contract, that neither the Contractor nor any substantially owned or affiliated person, firm, partnership or corporation has participated, is participating, or shall participate in an international boycott in violation of the federal Export Administration Act of 1979 (50 USC App. Sections 2401 et seq.) or regulations thereunder. If such

Contractor, or any of the aforesaid affiliates of Contractor, is convicted or is otherwise found to have violated said laws or regulations upon the final determination of the United States Commerce Department or any other appropriate agency of the United States subsequent to the contract's execution, such contract, amendment or modification thereto shall be rendered forfeit and void. The Contractor shall so notify the State Comptroller within five (5) business days of such conviction, determination or disposition of appeal (2 NYCRR § 105.4).

**9. SET-OFF RIGHTS.** The State shall have all of its common law, equitable and statutory rights of set-off. These rights shall include, but not be limited to, the State's option to withhold for the purposes of set-off any moneys due to the Contractor under this contract up to any amounts due and owing to the State with regard to this contract, any other contract with any State department or agency, including any contract for a term commencing prior to the term of this contract, plus any amounts due and owing to the State for any other reason including, without limitation, tax delinquencies, fee delinquencies or monetary penalties relative thereto. The State shall exercise its set-off rights in accordance with normal State practices including, in cases of set-off pursuant to an audit, the finalization of such audit by the State agency, its representatives, or the State Comptroller.

**10. RECORDS.** The Contractor shall establish and maintain complete and accurate books, records, documents, accounts and other evidence directly pertinent to performance under this contract (hereinafter, collectively, the "Records"). The Records must be kept for the balance of the calendar year in which they were made and for six (6) additional years thereafter. The State Comptroller, the Attorney General and any other person or entity authorized to conduct an examination, as well as the agency or agencies involved in this contract, shall have access to the Records during normal business hours at an office of the Contractor within the State of New York or, if no such office is available, at a mutually agreeable and reasonable venue within the State, for the term specified above for the purposes of inspection, auditing and copying. The State shall take reasonable steps to protect from public disclosure any of the Records which are exempt from disclosure under Section 87 of the Public Officers Law (the "Statute") provided that: (i) the Contractor shall timely inform an appropriate State official, in writing, that said records should not be disclosed; and (ii) said records shall be sufficiently identified; and (iii) designation of said records as exempt under the Statute is reasonable. Nothing contained herein shall diminish, or in any way

adversely affect, the State's right to discovery in any pending or future litigation.

**11. IDENTIFYING INFORMATION AND PRIVACY NOTIFICATION.**

(a) Identification Number(s). Every invoice or New York State Claim for Payment submitted to a New York State agency by a payee, for payment for the sale of goods or services or for transactions (e.g., leases, easements, licenses, etc.) related to real or personal property must include the payee's identification number. The number is any or all of the following: (i) the payee's Federal employer identification number, (ii) the payee's Federal social security number, and/or (iii) the payee's Vendor Identification Number assigned by the Statewide Financial System. Failure to include such number or numbers may delay payment. Where the payee does not have such number or numbers, the payee, on its invoice or Claim for Payment, must give the reason or reasons why the payee does not have such number or numbers.

(b) Privacy Notification. (1) The authority to request the above personal information from a seller of goods or services or a lessor of real or personal property, and the authority to maintain such information, is found in Section 5 of the State Tax Law. Disclosure of this information by the seller or lessor to the State is mandatory. The principal purpose for which the information is collected is to enable the State to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the taxes administered by the Commissioner of Taxation and Finance. The information will be used for tax administration purposes and for any other purpose authorized by law. (2) The personal information is requested by the purchasing unit of the agency contracting to purchase the goods or services or lease the real or personal property covered by this contract or lease. The information is maintained in the Statewide Financial System by the Vendor Management Unit within the Bureau of State Expenditures, Office of the State Comptroller, 110 State Street, Albany, New York 12236.

**12. EQUAL EMPLOYMENT OPPORTUNITIES FOR MINORITIES AND WOMEN.**

In accordance with Section 312 of the Executive Law and 5 NYCRR Part 143, if this contract is: (i) a written agreement or purchase order instrument, providing for a total expenditure in excess of \$25,000.00, whereby a contracting agency is committed to expend or does expend funds in return for labor, services, supplies, equipment, materials or any combination of the

foregoing, to be performed for, or rendered or furnished to the contracting agency; or (ii) a written agreement in excess of \$100,000.00 whereby a contracting agency is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon; or (iii) a written agreement in excess of \$100,000.00 whereby the owner of a State assisted housing project is committed to expend or does expend funds for the acquisition, construction, demolition, replacement, major repair or renovation of real property and improvements thereon for such project, then the following shall apply and by signing this agreement the Contractor certifies and affirms that it is Contractor's equal employment opportunity policy that:

(a) The Contractor will not discriminate against employees or applicants for employment because of race, creed, color, national origin, sex, age, disability or marital status, shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on State contracts and will undertake or continue existing programs of affirmative action to ensure that minority group members and women are afforded equal employment opportunities without discrimination. Affirmative action shall mean recruitment, employment, job assignment, promotion, upgradings, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation;

(b) at the request of the contracting agency, the Contractor shall request each employment agency, labor union, or authorized representative of workers with which it has a collective bargaining or other agreement or understanding, to furnish a written statement that such employment agency, labor union or representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability or marital status and that such union or representative will affirmatively cooperate in the implementation of the Contractor's obligations herein; and

(c) the Contractor shall state, in all solicitations or advertisements for employees, that, in the performance of the State contract, all qualified applicants will be afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability or marital status.

Contractor will include the provisions of "a," "b," and "c" above, in every subcontract over \$25,000.00 for the construction, demolition, replacement, major

repair, renovation, planning or design of real property and improvements thereon (the "Work") except where the Work is for the beneficial use of the Contractor. Section 312 does not apply to: (i) work, goods or services unrelated to this contract; or (ii) employment outside New York State. The State shall consider compliance by a contractor or subcontractor with the requirements of any federal law concerning equal employment opportunity which effectuates the purpose of this clause. The contracting agency shall determine whether the imposition of the requirements of the provisions hereof duplicate or conflict with any such federal law and if such duplication or conflict exists, the contracting agency shall waive the applicability of Section 312 to the extent of such duplication or conflict. Contractor will comply with all duly promulgated and lawful rules and regulations of the Department of Economic Development's Division of Minority and Women's Business Development pertaining hereto.

**13. CONFLICTING TERMS.** In the event of a conflict between the terms of the contract (including any and all attachments thereto and amendments thereof) and the terms of this Appendix A, the terms of this Appendix A shall control.

**14. GOVERNING LAW.** This contract shall be governed by the laws of the State of New York except where the Federal supremacy clause requires otherwise.

**15. LATE PAYMENT.** Timeliness of payment and any interest to be paid to Contractor for late payment shall be governed by Article 11-A of the State Finance Law to the extent required by law.

**16. NO ARBITRATION.** Disputes involving this contract, including the breach or alleged breach thereof, may not be submitted to binding arbitration (except where statutorily authorized), but must, instead, be heard in a court of competent jurisdiction of the State of New York.

**17. SERVICE OF PROCESS.** In addition to the methods of service allowed by the State Civil Practice Law & Rules ("CPLR"), Contractor hereby consents to service of process upon it by registered or certified mail, return receipt requested. Service hereunder shall be complete upon Contractor's actual receipt of process or upon the State's receipt of the return thereof by the United States Postal Service as refused or undeliverable. Contractor must promptly notify the State, in writing, of each and every change of address to which service of process can be made. Service by the State to the last known address shall be sufficient.

Contractor will have thirty (30) calendar days after service hereunder is complete in which to respond.

**18. PROHIBITION ON PURCHASE OF TROPICAL HARDWOODS.** The Contractor certifies and warrants that all wood products to be used under this contract award will be in accordance with, but not limited to, the specifications and provisions of Section 165 of the State Finance Law, (Use of Tropical Hardwoods) which prohibits purchase and use of tropical hardwoods, unless specifically exempted, by the State or any governmental agency or political subdivision or public benefit corporation. Qualification for an exemption under this law will be the responsibility of the contractor to establish to meet with the approval of the State.

In addition, when any portion of this contract involving the use of woods, whether supply or installation, is to be performed by any subcontractor, the prime Contractor will indicate and certify in the submitted bid proposal that the subcontractor has been informed and is in compliance with specifications and provisions regarding use of tropical hardwoods as detailed in § 165 State Finance Law. Any such use must meet with the approval of the State; otherwise, the bid may not be considered responsive. Under bidder certifications, proof of qualification for exemption will be the responsibility of the Contractor to meet with the approval of the State.

**19. MACBRIDE FAIR EMPLOYMENT PRINCIPLES.** In accordance with the MacBride Fair Employment Principles (Chapter 807 of the Laws of 1992), the Contractor hereby stipulates that the Contractor either (a) has no business operations in Northern Ireland, or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Fair Employment Principles (as described in Section 165 of the New York State Finance Law), and shall permit independent monitoring of compliance with such principles.

**20. OMNIBUS PROCUREMENT ACT OF 1992.** It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority- and women-owned business enterprises as bidders, subcontractors and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from:

NYS Department of Economic Development  
Division for Small Business

Albany, New York 12245  
Telephone: 518-292-5100  
Fax: 518-292-5884  
email: [opa@esd.ny.gov](mailto:opa@esd.ny.gov)

A directory of certified minority- and women-owned business enterprises is available from:

NYS Department of Economic Development  
Division of Minority and Women's Business  
Development  
633 Third Avenue  
New York, NY 10017  
212-803-2414  
email: [mwbecertification@esd.ny.gov](mailto:mwbecertification@esd.ny.gov)  
<https://ny.newnycontracts.com/FrontEnd/VendorSearchPublic.asp>

The Omnibus Procurement Act of 1992 (Chapter 844 of the Laws of 1992, codified in State Finance Law § 139-i and Public Authorities Law § 2879(3)(n)-(p)) requires that by signing this bid proposal or contract, as applicable, Contractors certify that whenever the total bid amount is greater than \$1 million:

- (a) The Contractor has made reasonable efforts to encourage the participation of New York State Business Enterprises as suppliers and subcontractors, including certified minority- and women-owned business enterprises, on this project, and has retained the documentation of these efforts to be provided upon request to the State;
- (b) The Contractor has complied with the Federal Equal Opportunity Act of 1972 (P.L. 92-261), as amended;
- (c) The Contractor agrees to make reasonable efforts to provide notification to New York State residents of employment opportunities on this project through listing any such positions with the Job Service Division of the New York State Department of Labor, or providing such notification in such manner as is consistent with existing collective bargaining contracts or agreements. The Contractor agrees to document these efforts and to provide said documentation to the State upon request; and
- (d) The Contractor acknowledges notice that the State may seek to obtain offset credits from foreign countries as a result of this contract and agrees to cooperate with the State in these efforts.

**21. RECIPROCITY AND SANCTIONS PROVISIONS.** Bidders are hereby notified that if their principal place of business is located in a country,

nation, province, state or political subdivision that penalizes New York State vendors, and if the goods or services they offer will be substantially produced or performed outside New York State, the Omnibus Procurement Act 1994 and 2000 amendments (Chapter 684 and Chapter 383, respectively, codified in State Finance Law § 165(6) and Public Authorities Law § 2879(5)) require that they be denied contracts which they would otherwise obtain. NOTE: As of October 2019, the list of discriminatory jurisdictions subject to this provision includes the states of South Carolina, Alaska, West Virginia, Wyoming, Louisiana and Hawaii.

**22. COMPLIANCE WITH BREACH NOTIFICATION AND DATA SECURITY LAWS.** Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law § 899-aa and State Technology Law § 208) and commencing March 21, 2020 shall also comply with General Business Law § 899-bb.

**23. COMPLIANCE WITH CONSULTANT DISCLOSURE LAW.** If this is a contract for consulting services, defined for purposes of this requirement to include analysis, evaluation, research, training, data processing, computer programming, engineering, environmental, health, and mental health services, accounting, auditing, paralegal, legal or similar services, then, in accordance with Section 163 (4)(g) of the State Finance Law (as amended by Chapter 10 of the Laws of 2006), the Contractor shall timely, accurately and properly comply with the requirement to submit an annual employment report for the contract to the agency that awarded the contract, the Department of Civil Service and the State Comptroller.

**24. PROCUREMENT LOBBYING.** To the extent this agreement is a "procurement contract" as defined by State Finance Law §§ 139-j and 139-k, by signing this agreement the contractor certifies and affirms that all disclosures made in accordance with State Finance Law §§ 139-j and 139-k are complete, true and accurate. In the event such certification is found to be intentionally false or intentionally incomplete, the State may terminate the agreement by providing written notification to the Contractor in accordance with the terms of the agreement.

**25. CERTIFICATION OF REGISTRATION TO COLLECT SALES AND COMPENSATING USE TAX BY CERTAIN STATE CONTRACTORS, AFFILIATES AND SUBCONTRACTORS.**

To the extent this agreement is a contract as defined by Tax Law § 5-a, if the contractor fails to make the certification required by Tax Law § 5-a or if during the term of the contract, the Department of Taxation and Finance or the covered agency, as defined by Tax Law § 5-a, discovers that the certification, made under penalty of perjury, is false, then such failure to file or false certification shall be a material breach of this contract and this contract may be terminated, by providing written notification to the Contractor in accordance with the terms of the agreement, if the covered agency determines that such action is in the best interest of the State.

**26. IRAN DIVESTMENT ACT.** By entering into this Agreement, Contractor certifies in accordance with State Finance Law § 165-a that it is not on the “Entities Determined to be Non-Responsive Bidders/Offerers pursuant to the New York State Iran Divestment Act of 2012” (“Prohibited Entities List”) posted at: <https://ogs.ny.gov/list-entities-determined-be-non-responsive-biddersofferers-pursuant-nys-iran-divestment-act-2012>

Contractor further certifies that it will not utilize on this Contract any subcontractor that is identified on the Prohibited Entities List. Contractor agrees that should it seek to renew or extend this Contract, it must provide the same certification at the time the Contract is renewed or extended. Contractor also agrees that any proposed Assignee of this Contract will be required to certify that it is not on the Prohibited Entities List before the contract assignment will be approved by the State.

During the term of the Contract, should the state agency receive information that a person (as defined in State Finance Law § 165-a) is in violation of the above-referenced certifications, the state agency will review such information and offer the person an opportunity to respond. If the person fails to demonstrate that it has ceased its engagement in the investment activity which is in violation of the Act within 90 days after the determination of such violation, then the state agency shall take such action as may be appropriate and provided for by law, rule, or contract, including, but not limited to, imposing sanctions, seeking compliance, recovering damages, or declaring the Contractor in default.

The state agency reserves the right to reject any bid, request for assignment, renewal or extension for an entity that appears on the Prohibited Entities List prior to the award, assignment, renewal or extension of a contract, and to pursue a responsibility review with respect to any entity that is awarded a contract and appears on the Prohibited Entities list after contract award.

**27. ADMISSIBILITY OF REPRODUCTION OF CONTRACT.** Notwithstanding the best evidence rule or any other legal principle or rule of evidence to the contrary, the Contractor acknowledges and agrees that it waives any and all objections to the admissibility into evidence at any court proceeding or to the use at any examination before trial of an electronic reproduction of this contract, in the form approved by the State Comptroller, if such approval was required, regardless of whether the original of said contract is in existence.

## **APPENDIX B**

### **Certification Regarding Lobbying**

## APPENDIX B

### Certification Regarding Lobbying

The undersigned certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid to any person by or on behalf of the Contractor for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of a Member of Congress in connection with the award of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the award of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form - LLL "Disclosure Form to Report Lobbying", in accordance with its instructions.
3. The Contractor shall include the provisions of this section in all provider Agreements under this Agreement and require all Participating Providers whose Provider Agreements exceed \$100,000 to certify and disclose accordingly to the Contractor.

This certification is a material representation of fact upon which reliance was place when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction pursuant to U.S.C. Section 1352. The failure to file the required certification shall subject the violator to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ORGANIZATION: \_\_\_\_\_

## **APPENDIX B-1**

### **Certification Regarding MacBride Fair Employment Principles**



## APPENDIX B-1

### **NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MacBRIDE FAIR EMPLOYMENT PRINCIPLES**

Note: Failure to stipulate to these principles may result in the contract being awarded to another bidder. Governmental and non-profit organizations are exempted from this stipulation requirement.

In accordance with Chapter 807 of the Laws of 1992 (State Finance Law Section 174-b), the Contractor, by signing this Agreement, certifies that it or any individual or legal entity in which the Contractor holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the Contractor, either:

- has business operations in Northern Ireland:    Y\_\_\_\_ N\_\_\_\_
- if yes to above, shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to non-discrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles:

Y\_\_\_\_ N\_\_\_\_

## **APPENDIX C**

### **New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services**

- C.1 Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services**
- C.2 Requirements for MCOs that Provide Family Planning and Reproductive Health Services**
- C.3 Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services**

## C.1

### **Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services**

#### **1. Family Planning and Reproductive Health Services**

- a) Family Planning and Reproductive Health Services mean the offering, arranging and furnishing of those health services which enable Enrollees, including minors who may be sexually active, to prevent or reduce the incidence of unwanted pregnancies.
  - i. Family Planning and Reproductive Health Services include the following medically-necessary services, related drugs and supplies which are furnished or administered under the supervision of a physician, licensed midwife or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit for the purpose of:
    - A) contraception, including all FDA-approved birth control methods, devices, including diaphragms, insertion/removal of an intrauterine device (IUD) or insertion/removal of contraceptive implants, and injection procedures involving Pharmaceuticals such as Depo-Provera;
    - B) sterilization;
    - C) emergency contraception and follow up;
    - D) screening, related diagnosis, and referral to a Participating Provider for pregnancy;
    - E) medically-necessary induced abortions, which are procedures, either medical or surgical, that result in the termination of pregnancy. The determination of medical necessity shall include positive evidence of pregnancy, with an estimate of its duration.
  - ii. Family Planning and Reproductive Health Services include those education and counseling services necessary to render the services effective.
  - iii. Family Planning and Reproductive Health Services include medically-necessary ordered contraceptives and pharmaceuticals:
    - A) The Contractor is responsible for pharmaceuticals and medical supplies such as IUDS and Depo-Provera that must be furnished or administered under the supervision of a physician, licensed midwife, or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit and for

prescription drugs included in the Contractor's Medicare Part D Prescription Drug Benefit. Over-the-counter drugs are not the responsibility of the Contractor and are to be obtained when covered on the New York State list of Medicaid reimbursable drugs by the Enrollee from any appropriate Medicaid health care provider of the Enrollee's choice.

- b) When clinically indicated, the following services may be provided as a part of a Family Planning and Reproductive Health visit:
  - i. Screening, related diagnosis, ambulatory treatment and referral as needed for dysmenorrhea, cervical cancer, or other pelvic abnormality/pathology.
  - ii. Screening, related diagnosis and referral for anemia, cervical cancer, glycosuria, proteinuria, hypertension and breast disease.
  - iii. Screening and treatment for sexually transmissible disease.
  - iv. HIV blood testing and pre- and post-test counseling.

## **2. Free Access to Services for Enrollees**

- a) Free Access means Enrollees may obtain Family Planning and Reproductive Health Services, and HIV blood testing and pre-and post-test counseling when performed as part of a Family Planning and Reproductive Health encounter, from either the Contractor, if it provides such services in its Medicare Advantage Benefit Package, or from any appropriate Medicaid health care provider of the Enrollee's choice. No referral from the PCP or approval by the Contractor is required to access such services.
- b) The Family Planning and Reproductive Health Services listed above are the only services which are covered under the Free Access policy. Routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are not covered under the Free Access policy, and are the responsibility of the Contractor.

## C.2

### **Requirements for MCOs that Provide Family Planning and Reproductive Health Services**

#### **1. Notification to Enrollees**

- a) If the Contractor provides Family Planning and Reproductive Health Services, the Contractor must notify all Enrollees of reproductive age at the time of Enrollment about their right to obtain Family Planning and Reproductive Health Services and supplies without referral or approval. The notification must contain the following:
  - i. Information about the Enrollee's right to obtain the full range of Family Planning and Reproductive Health Services, including HIV counseling and testing when performed as part of a Family Planning and Reproductive Health encounter, from the Contractor's Participating Provider without referral, approval or notification.
  - ii. Enrollees must receive notification that they also have the right to obtain Family Planning and Reproductive Health Services in accordance with the Medicaid Free Access policy as defined in C.1 of this Appendix.
  - iii. A current list of qualified Participating Family Planning Providers who provide the full range of Family Planning and Reproductive Health Services within the Enrollee's geographic area, including addresses and telephone numbers. The Contractor may also provide Enrollees with a list of qualified Non-Participating providers who accept Medicaid and who provide the full range of these services.
  - iv. Information that the cost of the Enrollee's Family Planning and Reproductive Health care will be fully covered, including when an Enrollee obtains such services in accordance with the Medicaid Free Access policy.

#### **2. Billing Policy**

- a) The Contractor must notify its Participating Providers that all claims for Family Planning and Reproductive Health Services must be billed to the Contractor and not the Medicaid fee-for-service program.
- b) Non-Participating Providers will bill Medicaid fee-for-service.

#### **3. Consent and Confidentiality**

- a) The Contractor will comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure Participating Providers comply with all of the requirements set forth in §§ 17 and 18 of the PHL and 10 NYCRR Parts 751.9 and 753 relating to informed consent and confidentiality.

- b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to the disclosure.

#### **4. Informing and Standards**

- a) The Contractor will inform its Participating Providers and administrative personnel about policies concerning Free Access as defined in C.1 of this Appendix, where applicable; HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.
- b) The Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services and the New York State Child/Teen Health Program. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.

## C.3

### **Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services**

#### **1. Requirements**

- a) The Contractor agrees to comply with the policies and procedures stated in the SDOH-approved statement described in Section 2 below.
- b) Within ninety (90) days of signing this Agreement, the Contractor shall submit to the SDOH a policy and procedure statement that the Contractor will use to ensure that its Enrollees are fully informed of their rights to access a full range of Family Planning and Reproductive Health Services, using the following guidelines. The statement must be sent to the Director, Division of Managed Care, NYS Department of Health, Corning Tower, Room 2001, Albany, NY 12237.
- c) SDOH may waive the requirement in (b) above if such approved statement is already on file with SDOH and remains unchanged.

#### **2. Policy and Procedure Statement**

- a) The policy and procedure statement regarding Family Planning and Reproductive Health Services must contain the following:
  - i. Enrollee Notification
    - A) A statement that the Contractor will inform Potential Enrollees, new Enrollees and current Enrollees that:
      - I) Certain Family Planning and Reproductive Health Services (such as abortion, sterilization and birth control) are not covered by the Contractor, but that routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are covered by the Contractor;
      - II) Such Family Planning and Reproductive Health Services that are not covered by the Contractor may be obtained through fee-for-service Medicaid providers for Medicaid Advantage Plus Enrollees;
      - III) No referral is needed for such services, and there will be no cost to the Enrollee for such services;
      - IV) HIV counseling and testing services are available through the Contractor and are also available as part of a Family Planning and Reproductive Health encounter when furnished by a fee-for-service Medicaid provider

to Medicaid Advantage Plus Enrollees; and that anonymous counseling and testing services are available from SDOH, Local Public Health Agency clinics and other New York City or county programs.

- B) A statement that this information will be provided in the following manner:
- I) Through the Contractor's written Marketing materials, including the Member Handbook. The Member Handbook and Marketing materials will indicate that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, and will explain the right of all Medicaid Advantage Plus Enrollees to secure such services through fee-for-service Medicaid from any provider/clinic which offers these services and who accepts Medicaid.
  - II) Orally at the time of Enrollment and any time an inquiry is made regarding Family Planning and Reproductive Health Services.
  - III) By inclusion on any website of the Contractor which includes information concerning its Medicaid Advantage Plus product. Such information shall be prominently displayed and easily navigated.
- C) A description of the mechanisms to provide all new Medicaid Advantage Plus Enrollees with an SDOH approved letter explaining how to access Family Planning and Reproductive Health Services and the SDOH approved list of Family Planning providers. This material will be furnished by SDOH and mailed to the Enrollee no later than fourteen (14) days after the Effective Date of Enrollment.
- D) A statement that if an Enrollee or consumer requests information about these non-covered services, the Contractor's Marketing or Enrollment representative or member services department will advise the Enrollee or consumer as follows:
- I) Family Planning and Reproductive Health Services such as abortion, sterilization and birth control are not covered by the Contractor and that only routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are the responsibility of the Contractor.
  - II) Medicaid Advantage Plus Enrollees can use their Medicaid card to receive these non-covered services from any doctor or clinic that provides these services and accepts Medicaid.
  - III) Each Medicaid Advantage Plus Enrollee and Potential Enrollee who calls will be mailed a copy of the SDOH approved letter explaining the Enrollee's right to receive these non-covered services, and an SDOH approved list of Family Planning Providers who participate in Medicaid in



the Enrollee's community. These materials will be mailed within two (2) business days of the contact.

IV) Enrollees can call the Contractor's member services number for further information about how to obtain these non-covered services. Medicaid Advantage Plus Enrollees can also call the New York State Growing-Up-Healthy Hotline (1-800-522-5006) to request a copy of the list of Medicaid Family Planning Providers.

E) The procedure for maintaining a manual log of all requests for such information, including the date of the call, the Enrollee's client identification number (CIN), and the date the SDOH approved letter and SDOH approved list were mailed, where applicable. The Contractor will review this log monthly and upon request, submit a copy to SDOH.

ii. Participating Provider and Employee Notification

A) A statement that the Contractor will inform its Participating Providers and administrative personnel about Family Planning and Reproductive Health policies under Medicaid Advantage Plus Free Access, as defined in C.1 of this Appendix, HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.

B) A statement that the Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.

C) The procedure(s) for informing the Contractor's Participating primary care providers, family practice physicians, obstetricians, and gynecologists that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, but that routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are covered; and that Participating Providers may provide, make referrals, or arrange for non-covered services in accordance with Medicaid Advantage Free Access policy, as defined in C.1 of this Appendix.

D) A description of the mechanisms to inform the Contractor's Participating Providers that:

- I) if they also participate in the fee-for-service Medicaid program and they render non-covered Family Planning and Reproductive Health Services to Medicaid Advantage Plus Enrollees, they do so as a fee-for-service Medicaid practitioner, independent of the Contractor.
- E) A description of the mechanisms to inform Participating Providers that, if requested by the Enrollee, or, if in the provider's best professional judgment, certain Family Planning and Reproductive Health Services not offered through the Contractor are medically indicated in accordance with generally accepted standards of professional practice, an appropriately trained professional should so advise the Enrollee and either:
- I) offer those services to Medicaid Advantage Plus Enrollees on a fee-for-service basis as a Medicaid health care provider, or
  - II) provide Medicaid Advantage Plus Enrollees with a copy of the SDOH approved list of Medicaid Family Planning Providers, or
  - III) give Enrollees the Contractor's member services number to call to obtain the list of Medicaid Family Planning Providers.
- F) A statement that the Contractor acknowledges that the exchange of medical information, when indicated in accordance with generally accepted standards of professional practice, is necessary for the overall coordination of Enrollees' care and assist Primary Care Providers in providing the highest quality care to the Contractor's Enrollees. The Contractor must also acknowledge that medical record information maintained by Participating Providers may include information relating to Family Planning and Reproductive Health Services provided under the fee-for-service Medicaid program.

iii. Quality Assurance Initiatives

- A) A statement that the Contractor will submit any materials to be furnished to Enrollees and providers relating to access to non-covered Family Planning and Reproductive Health Services to SDOH, Division of Managed Care for its review and approval before issuance. Such materials include, but are not limited to, Member Handbooks, provider manuals, and Marketing materials.
- B) A description of monitoring mechanisms the Contractor will use to assess the quality of the information provided to Enrollees.
- C) A statement that the Contractor will prepare a monthly list of Medicaid Advantage Plus Enrollees who have been sent a copy of the SDOH approved letter and the SDOH approved list of Family Planning providers. This information will be available to SDOH upon request.

D) A statement that the Contractor will provide all new employees with a copy of these policies. A statement that the Contractor's orientation programs will include a thorough discussion of all aspects of these policies and procedures and that annual retraining programs for all employees will be conducted to ensure continuing compliance with these policies.

**3. Consent and Confidentiality**

- a) The Contractor must comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure that Participating Providers comply with all of the requirements set forth in §§ 17 and 18 of the PHL and 10 NYCRR Parts 751.9 and 753 relating to informed consent and confidentiality.
- b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health Services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to disclosure.

## **APPENDIX D**

# **New York State Department of Health Medicaid Advantage Plus Marketing Guidelines**

## APPENDIX D

### MEDICAID ADVANTAGE PLUS MARKETING GUIDELINES

#### I. Purpose

The purpose of these guidelines is to provide an operational framework for the development of marketing materials and the conduct of marketing activities for the Medicaid Advantage Plus Program. The marketing guidelines set forth in this Appendix do not replace the CMS marketing requirements for Medicare Advantage Plans; they supplement them.

#### II. Marketing Materials

##### A. Definitions

1. Marketing materials means materials that are produced in any medium by or on behalf of the Contractor's Medicaid Advantage Plus Product and can reasonably be interpreted as intended to market to Potential Enrollees. Marketing materials may not be used for a Medicaid Advantage Plus Product without the prior written consent of the Commissioner. Marketing materials requiring consent include:
  - a) advertising, public service announcements, printed publications, and other broadcast or electronic messages designed to increase awareness of and interest in, or otherwise persuade an eligible person to enroll in a Medicaid Advantage Plus Product and
  - b) any information that references the Medicaid Advantage Plus is intended for general distribution and is produced in a variety of print, broadcast, and direct marketing media, including, but not limited to, scripts, radio, television, billboards, newspapers, leaflets, brochures, videos, telephone books, advertising, letters, posters and the member handbook.
2. Additional materials requiring marketing approval include a listing of items to be provided as nominal gifts or incentives.

##### B. Marketing Material Requirements

In addition to meeting CMS' Medicare Advantage marketing requirements and guidance on marketing to individuals entitled to Medicare and Medicaid:

1. Medicaid Advantage Plus marketing materials must be written in prose that is understood at a fourth-to sixth-grade reading level except when the Contractor is using language required by CMS, and must be printed in at least twelve (12) point font.

2. The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Potential Enrollees of the Contractor in any county of the service area speak that particular language and do not speak English as a first language. SDOH will inform the LDSS and LDSS will inform the Contractor when the 5% threshold has been reached. Marketing materials to be translated include those key materials, such as informational brochures, that are produced for routine distribution, and which are included within the MCO's marketing plan. SDOH will determine the need for other than English translations based on county specific census data or other available measures.
3. The Contractor shall advise Potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or with whom they have an existing relationship with, are included in Contractor's provider network and are available to serve the participant.
4. For all foreign language translations of Outreach/Advertising material, the Contractor must submit a letter from the translation service that attests that the translator has used its best efforts to accurately translate the material into the specified languages. At a minimum, the translation service must perform a reverse translation (translate the foreign language version back into English and compare to original document). Translated materials must meet the readability standards described in Section 13.1(b)(i).
5. The Contractor shall ensure that the member handbook includes a description of all services available to Enrollees, including benefit plan services indicated in Appendix K, and other services which Enrollees may access through Medicaid Fee for Service, such as Hospice services. The Contractor shall update its member handbook to reflect any changes to such services.

#### C. Prior Approvals

1. The CMS and SDOH will jointly review and approve Medicaid Advantage Plus Program marketing videos, materials for broadcast (radio, television, or electronic), billboards, mass transit (bus, subway or other livery) and statewide/regional print advertising materials in accordance with CMS timeframes for review of marketing materials. These materials must be submitted to the CMS Regional Office for review. CMS will coordinate SDOH input in the review process.
2. CMS and SDOH will jointly review and approve the following Medicaid Advantage Plus Program marketing materials:
  - a. Scripts or outlines of presentations and materials used at health fairs and other approved types of events and locations;

- b. All pre-enrollment written marketing materials – written marketing materials include brochures and leaflets, and presentation materials used by marketing representatives;
  - c. All direct mailing from the Contractor specifically targeted to the Medicaid market.
3. The Contractor shall electronically submit all materials related to marketing Medicaid Advantage Plus to Dually Eligible persons to the CMS Regional Office for prior written approval. The CMS Medicare Regional Office Plan Manager will be responsible for obtaining SDOH input in the review and approval process in accordance with CMS timeframes for the review of marketing materials.
4. The Contractor shall not distribute or use any Medicaid Advantage Plus marketing materials that the CMS Regional Office and the SDOH have not jointly approved, prior to the expiration of the required review period.
5. Approved marketing materials shall be kept on file in the offices of the Contractor, the LDSS, the SDOH, and CMS.

### **III. Marketing Activities**

#### **A. General Requirements**

1. The Contractor must follow the State's Medicaid marketing rules and the requirements of 42 CFR 438.104 to the extent applicable when conducting marketing activities that are primarily intended to sell a Medicaid managed care product (i.e. Medicaid Advantage Plus). Marketing activities intended to sell a Medicaid managed care product shall be defined as activities which are conducted pursuant to a Medicaid Advantage Plus marketing program in which a dedicated staff of marketing representatives employed by the Contractor, or by an entity with which the Contractor has subcontracted, are engaged in marketing activities with the primary purpose of enrolling recipients in the Contractor's Medicaid Advantage Plus Product.
2. Marketing activities that do not meet the above criteria shall not be construed as having a primary purpose of intending to sell a Medicaid Advantage Plus product and shall be conducted in accordance with Medicare Advantage marketing requirements. Such activities include but are not limited to plan sponsored events in which marketing representatives not dedicated to the marketing of the Medicaid Advantage Plus Product explain Medicare products offered by the Contractor as well as the Contractor's Medicaid Advantage Plus product.

#### **B. Marketing at LDSS Offices**

With prior LDSS approval, MCOs may distribute CMS/SDOH approved Medicaid Advantage Plus marketing materials in the local social services district offices and facilities.

### C. Responsibility for Marketing Representatives

Individuals employed by the Contractor as marketing representatives and employees of marketing subcontractors must have successfully completed the Contractor's training program including training related to an Enrollee's rights and responsibilities in Medicaid Advantage Plus. The Contractor shall be responsible for the activities of its marketing representatives and the activities of any subcontractor or management entity.

### D. Medicaid Advantage Plus Specific Marketing Requirements

The requirements in Section D apply only if marketing activities for the Medicaid Advantage Plus Program are conducted pursuant to a Medicaid Advantage Plus marketing program in which a dedicated staff of marketing representatives employed by the Contractor or by an entity with which the Contractor has a subcontract are engaged in marketing activities with the sole purpose of enrolling recipients in the Contractor's Medicaid Advantage Plus Product.

#### 1. Approved Marketing Plan

- a. The Contractor must submit a plan of Medicaid Advantage Plus Marketing activities that meet the SDOH requirements to the SDOH.
- b. Approved Marketing plans will set forth the terms and conditions and proposed activities of the Medicaid Advantage Plus dedicated staff during the contract period. The following must be included: description of materials and formats to be used, distribution methods; primary types of marketing locations and a listing of the kinds of community service events the Contractor anticipates sponsoring and/or participating in during which it will provide information and/or distribute Medicaid Advantage Plus marketing materials.
- c. An approved marketing plan must be on file with the SDOH for its contracted service area prior to the Contractor engaging in the Medicaid Advantage Plus specific marketing activities.
- d. The plan shall include :
  - i. stated marketing goals and strategies;
  - ii. a description of marketing activities, and the training, development and responsibilities of dedicated marketing staff;



- iii. a staffing plan including personnel qualifications, training content and compensation methodology and levels;
  - iv. a description of the Contractor's monitoring activities to ensure compliance with this section;
  - v. identification of the primary marketing locations at which marketing will be conducted;
  - vi. a discussion as to if or how the Contractor plans to provide nominal gifts for the target population, addressing application of such gifts to ensure they are not construed as an offer of financial gain or service incentive to induce either enrollment or transfer;
  - vii. clear identification of prohibited practices, to include prohibition against conducting marketing activities in any hospital emergency rooms, treatment rooms, hospital inpatient rooms, locations where services are delivered in medical professional offices, Nursing Home or Adult Care Facility resident rooms, areas of Adult Day Health Care Programs where care is provided to registrants, or Social Day Care Centers; and accepting referrals from Social Day Care Centers; and
  - viii. a description of how the Contractor will assure that only marketing materials which have received prior approval from the Department will be distributed.
- e. The Contractor must describe how it is able to meet the informational needs related to marketing for the physical and cultural diversity of its potential membership. This may include, but not be limited to, a description of the Contractor's other than English language provisions, interpreter services, alternate communication mechanisms including sign language, Braille, audio tapes, and/or use of Telecommunications Devices for the Deaf (TTY) services.
  - f. The Contractor shall describe measures for monitoring and enforcing compliance with these guidelines by its Marketing representatives including the prohibition of door to door solicitation and cold-call telephoning; a description of the development of pre-Enrollee mailing lists that maintains client confidentiality and honors the client's express request for direct contact by the Contractor; the selection and distribution of pre-enrollment gifts and incentives to Potential Enrollees; and a description of the training, compensation and supervision of its Medicaid Advantage Plus dedicated Marketing representatives.

## 2. Prohibition of Cold Call Marketing Activities

Contractors are prohibited from directly or indirectly, engaging in door to door, telephone, or other cold-call marketing activities.

3 Marketing in Emergency Rooms, Other Patient Care Areas or Other Service Delivery Sites

Contractors may not distribute materials or assist Potential Enrollees in completing Medicaid Advantage Plus application forms in hospital emergency rooms, in provider offices, or other areas where health care is delivered unless requested by the individual.

4. Enrollment Incentives

Contractors may not offer incentives of any kind to Medicaid recipients to join Medicaid Advantage Plus. Incentives are defined as any type of inducement whose receipt is contingent upon the recipients joining the Contractor's product.

E. General Marketing Restrictions

The following restrictions apply anytime the Contractor markets its Medicaid Advantage Plus product:

1. Contractors are prohibited from misrepresenting the Medicaid program, the Medicaid Advantage Plus, or the policy requirements of the LDSS or SDOH.
2. Contractors are prohibited from purchasing or otherwise acquiring or using mailing lists that specifically identify Medicaid recipients from third party vendors, including providers and LDSS offices, unless otherwise permitted by CMS. The Contractor may produce materials and cover their costs of mailing to Medicaid recipients if the mailing is carried out by the State or LDSS, without sharing specific Medicaid information with the Contractor.
3. Contractors may not discriminate against a Potential Enrollee based on his/her current health status or anticipated need for future health care. The Contractor may not discriminate on the basis of disability or perceived disability (including gender dysphoria) or need for services of any Enrollee or their family member. The Contractor may inquire about existing primary care relationships of the applicant and explain whether and how such relationships may be maintained. Upon request, each Potential Enrollee shall be provided with a listing of all Participating Providers and facilities in the Medicaid Advantage Plus network. The Contractor may respond to a Potential Enrollee's question about whether a particular specialist is in the network and may inquire about the types of specialists utilized by the Potential Enrollee.
4. Contractors may not require Participating Providers to distribute Contractor prepared communications to their patients, including communications which

compare the benefits of different Medicaid Advantage Plus plans, unless the materials have the concurrence of all Medicaid Advantage Plus plans involved, and have received prior approval by SDOH, and by CMS, if Medicare Advantage is referenced.

5. Contractors are responsible for ensuring that their Marketing representatives engage in professional and courteous behavior in their interactions with LDSS staff, staff from other Medicaid Advantage Plus plans and Medicaid clients. Examples of inappropriate behavior include interfering with other Medicaid Advantage Plus plan presentations or talking negatively about another Medicaid Advantage Plus plan.
6. The Contractor shall not market to enrollees of other health plans. If the Contractor becomes aware during a marketing encounter that an individual is enrolled in another health plan, the marketing encounter must be promptly terminated, unless the individual voluntarily suggests dissatisfaction with the health plan in which he or she is enrolled.
7. The Contractor shall not offer compensation including salary increases or bonuses, based solely on the number of individuals enrolled by Marketing Representatives who are licensed to offer Medicare products only, including Medicaid Advantage, and who also market Medicaid and Child Health Plus. However, the Contractor may base compensation of these Marketing Representatives on periodic performance evaluations which consider enrollment productivity as one of several performance factors during a performance period, subject to the following requirements:
  - a. “Compensation” shall mean any remuneration required to be reported as income or compensation for federal tax purposes;
  - b. The Contractor may not pay a “commission” or fixed amount per enrollment;
  - c. The Contractor may not award bonuses more frequently than quarterly, or for an annual amount that exceeds ten percent (10%) of a Marketing Representative’s total annual compensation;
  - d. Sign on bonuses for Marketing Representatives are prohibited;
  - e. Where productivity is a factor in the bonus determination, bonuses must be structured in such a way that productivity carries a weight of no more than 30% of the total bonus and that application quality/accuracy must carry a weight equal to or greater than the productivity component;
  - f. The Contractor must limit salary adjustments for Marketing Representatives to annual adjustments except where the adjustment occurs during the first year of

employment after a traditional trainee/probationary period or in the event of a company-wide adjustment;

- g. The Contractor is prohibited from reducing base salaries for Marketing Representatives for failure to meet productivity targets;
- h. The Contractor is prohibited from offering non-monetary compensation such as gifts and trips to Marketing Representatives;
- i. The Contractor shall have human resource policies and procedures for the earning and payment of overtime and must be able to produce documentation (such as time sheets) to support overtime compensation; and
- j. The Contractor shall keep written documentation, including performance evaluations or other tools it uses as a basis for awarding bonuses or increasing the salary of Marketing Representatives and employees involved in Marketing and make such documentation available for inspection by SDOH or the LDSS.

#### **IV. Marketing Infractions**

Infractions of Medicaid marketing guidelines, as found in Appendix D, Sections III D and E, may result in the following actions being taken by the SDOH, in consultation with the LDSS, to protect the interests of the program and its clients. These actions shall be taken by the SDOH in collaboration with the LDSS and the CMS Regional Office.

- 1. If the Contractor or its representative commits a first time infraction of marketing guidelines and the SDOH, in consultation with the LDSS, deems the infraction to be minor or unintentional in nature, the SDOH and/or the LDSS may issue a warning letter to the Contractor.
- 2. If the Contractor engages in Marketing activities that the SDOH determines, in its sole discretion, to be an intentional or serious breach of the Medicaid Advantage Plus Marketing Guidelines or the Contractor's approved Medicaid Advantage Plus Marketing Plan, or a pattern of minor breaches, SDOH, in consultation with the LDSS, may require the Contractor to, and the Contractor shall prepare and implement a corrective action plan acceptable to the SDOH within a specified timeframe. In addition, or alternatively, SDOH may impose sanctions, including monetary penalties, as permitted by law.
- 3. If the Contractor commits further infractions, fails to pay monetary penalties within the specified timeframe, fails to implement a corrective action plan in a timely manner or commits an egregious first time infraction, the SDOH may in addition to any other legal remedy available to the SDOH in law or equity:
  - a) direct the Contractor to suspend its Medicaid Advantage Plus Marketing activities for a period up to the end of the Agreement period;

- b) suspend new Medicaid Advantage Plus Enrollments, for a period up to the remainder of the Agreement period; or
- c) terminate this Agreement pursuant to termination procedures described in Section 2.7 of this Agreement.

# **APPENDIX E**

## **New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines**

## **APPENDIX E**

### **New York State Department of Health Medicaid Advantage Plus Member Handbook Guidelines**

#### **Introduction**

Managed care organizations (MCOs) under contract to provide a Medicaid Advantage Plus Product to Dually-Eligible beneficiaries must provide Enrollees with a Medicaid Advantage Plus member handbook which is consistent with the current model Medicaid Advantage Plus member handbook provided by SDOH and approved by the CMS Regional Office and the SDOH. This model handbook is to be issued by the Contractor to Enrollees in addition to the handbook or Explanation of Coverage (EOC) required by CMS for Medicare Advantage. The model member handbook may be revised based on changes in the law and the changing needs of the program. Handbooks must be approved by the CMS Regional Office and the SDOH prior to printing and distribution by the Contractor.

#### **General Format**

Member handbooks must be written in a style and reading level that will accommodate the reading skills of Medicaid recipients. In general the writing should not exceed a fourth to sixth-grade reading level, taking into consideration the need to incorporate and explain certain technical or unfamiliar terms to assure accuracy. The text must be printed in at least twelve (12) point font. The SDOH reserves the right to require evidence that a handbook has been tested against the sixth-grade reading-level standard. Member handbooks must be available in languages other than English whenever at least five percent (5%) of the Potential Enrollees in any county in the Contractor's service area speak that particular language and do not speak English as a first language. The information contained in the handbook must be available from the Contractor in alternative formats to meet the needs of individuals who are visually impaired, etc.

#### **Model Medicaid Advantage Plus Handbook**

It will be the responsibility of the SDOH to provide a copy of the current model Medicaid Advantage Plus member handbook to the Contractor.

## **APPENDIX F**

### **New York State Department of Health Medicaid Advantage Plus Grievance and Appeal System Requirements**

#### **F.1 General Requirements**

#### **F.2 Adverse Benefit Determination Requirements**

#### **F.3 Grievance System Requirements**

#### **F.4 Medicaid Advantage Plus Integrated Appeals and Grievances Demonstration**



## F.1

### General Requirements

#### 1. Organization Determinations

- a) Organization Determinations means any decision by or on behalf of a MCO regarding payment or services to which an Enrollee believes he or she is entitled. For the purposes of this Agreement, Organization Determinations are synonymous with Action, as defined by this Appendix.
- b) Organization Determinations regarding services determined by the Contractor to be benefits covered solely by Medicare shall be conducted in accordance with the procedures and requirements of 42 CFR 422 Subpart M and the Medicare Managed Care Manual.
- c) Organization Determinations regarding services determined by the Contractor to be benefits covered by both Medicare and Medicaid shall be conducted in accordance with the procedures and requirements of 42 CFR 422 Subpart M and the Medicare Managed Care Manual, except that:
  - i. the Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
  - ii. when the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2(4)(a) of this Appendix shall apply.
- d) Organization Determinations regarding services determined by the Contractor to be solely covered by Medicaid shall be conducted in accordance with Appendix F.1 of this Agreement, 42 CFR 438, Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

#### 2. Notices, Adverse Benefit Determinations and Appeals, Complaints and Complaint Appeals

- a) Services determined by the Contractor to be benefits solely covered by Medicare are subject to the Medicare Advantage Complaint and Appeals Process. In these cases, the Contractor will follow such procedures to notify Enrollees, and providers as applicable, regarding Organization Determinations and offer the Enrollee Medicare appeal rights.
- b) Services determined by the Contractor to be solely covered by Medicaid are subject to the Medicaid Advantage Plus Grievance System. In these cases, the Contractor will follow such procedures to notify Enrollees and providers regarding Organization

Determinations and offer Adverse Benefit Determination Appeals, Complaint, and Complaint Appeals rights in accordance with Appendices F.2 and F.3 of this Agreement and the requirements of 42 CFR 438, Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

- c) For Organization Determinations regarding services determined by the Contractor to be a benefit under both Medicare and Medicaid, the Contractor must offer Enrollees the right to pursue either the Medicare appeal procedures or the Medicaid Advantage Plus Adverse Benefit Determination Appeals, Complaint, and Complaint Appeals procedures.
  - i. As part of, or attached to, the appropriate Organization Adverse Benefit Determination notice, the Contractor must provide Enrollees with a notice that informs the Enrollee of his or her appeal rights under both the Medicare and Medicaid Advantage Plus programs, and of their right to select either the Medicare or Medicaid Advantage Plus appeals process, and instructions to make such selection. Such notice shall inform the Enrollee that:
    - A) if he or she chooses to pursue the Medicare appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee may not pursue a Medicaid Advantage Plus appeal and may not file a Fair Hearing request with the state; and
    - B) if he or she chooses to pursue the Medicaid Advantage Plus Medicaid appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee has up to 60 days from the date of the Contractor's Adverse Benefit Determination notice to pursue a Medicare appeal, regardless of the status of the Medicaid Advantage Plus appeal.
  - ii. The Contractor will enclose with the notice described in (i) above the Initial Adverse Determination notice and other attachments as may be required by Appendix F.2 (5)(a)(iii). However, the Initial Adverse Determination notice need not duplicate information provided in the Organization Determination notice it is attached to.
  - iii. If the Enrollee files an appeal, but fails to select either the Medicare or Medicaid Advantage Plus procedure, the default procedure will be the Medicaid Advantage Plus procedure.

## F.2

### Adverse Benefit Determination Requirements

#### 1. Definitions

- a) Service Authorization Request means a request by an Enrollee or a provider on the Enrollee's behalf, to the Contractor for the provision of a service or for a referral to a non-covered service.
  - i. Prior Authorization Request is a Service Authorization Request by the Enrollee, or a provider on the Enrollee's behalf, for coverage of a new service, whether for a new authorization period or within an existing authorization period, before such service is provided to the Enrollee.
  - ii. Concurrent Review Request is a Service Authorization Request by an Enrollee, or a provider on Enrollee's behalf, for a Medicaid home health care service following an inpatient admission or for continued, extended or an increase in an authorized service than what is currently authorized by the Contractor.
- b) Service Authorization Determination means the Contractor's approval or denial of a Service Authorization Request or an approval of a Service Authorization Request in an amount, duration, or scope that is less than requested of a Service Authorization Request.
- c) Adverse Determination means a denial of a Service Authorization Request by the Contractor on the basis that the requested service is not Medically Necessary, an approval of a Service Authorization Request in an amount, duration, or scope that is less than requested or a reduction, suspension, or termination of a previously authorized service
- d) An Adverse Benefit Determination means an activity of a Contractor or its subcontractor that results in:
  - i. the denial or limited authorization of a Service Authorization Request, including the type or level of service;
  - ii. the reduction, suspension, or termination of a previously authorized service;
  - iii. the denial, in whole or in part, of payment for a service;
  - iv. failure to provide services in a timely manner as defined by applicable State law and regulation and Section 15 of this Agreement; or

- v. failure of the Contractor to act within the timeframes for resolution and notification of determinations regarding Complaints, Adverse Benefit Determination Appeals and Complaint Appeals provided in this Appendix.

## **2. General Requirements**

- a) The Contractor's policies and procedures for Service Authorization Determinations and utilization review determinations shall comply with 42 CFR 438, Article 49 of the PHL, and 10 NYCRR Part 98, including but not limited to the following:
  - i. Expedited review of a Service Authorization Request must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function. The Enrollee also may request an expedited review of a Prior Authorization Request or Concurrent Review Request. If the Contractor denies the Enrollee's request for expedited review, the Contractor must notify the Enrollee in writing that the request for the expedited review has been denied, and that the Contractor will handle the request under standard review timeframes, detailing the specifics of those timeframes.
  - ii. Any determination to deny a Service Authorization Request or to authorize a service in an amount, duration, or scope that is less than requested, must be made by a licensed, certified, or registered health care professional. If such Adverse Determination was based on medical necessity, the determination must be made by a clinical peer reviewer as defined by PHL §4900(2)(a).
  - iii. Adverse Determinations, other than those regarding necessity or experimental/investigational services must be made by a licensed, certified or registered health care professional when such determination is based on an assessment of the Enrollee's health status or the appropriateness of the level, quantity or delivery method of care. This requirement applies to Service Authorization Requests including but not limited to: services included in the Benefit Package, referrals and out-of-network services and to determinations denying claims because the services in question are not covered benefit (where coverage is dependent on an assessment of the Enrollee's health status).
  - iv. The Contractor is required to provide notice by phone and in writing to the Enrollee and to the provider of Service Authorization Determinations, whether adverse or not, within the timeframe specified in Section 3 below. Notice of an adverse Service Authorization Determination to the provider must contain the same information as the Initial Adverse Determination notice for the Enrollee.
    - A) Written notice to the provider of any Service Authorization Determination may be transmitted electronically in a manner and form agreed upon by the parties.

- v. The Contractor is required to provide the Enrollee written notice of any Adverse Benefit Determination other than a Service Authorization Determinations within the timeframe specified in Section 4 below.

### **3. Timeframes for Service Authorization Determinations**

- a) For Prior Authorization Requests, the Contractor must make a Service Authorization Determination and notice the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:
  - i. In the case of an expedited review, seventy-two (72) hours after receipt of the Service Authorization Request; or
  - ii. In all other cases, within three (3) business days of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization request.
- b) For Concurrent Review Requests, the Contractor must make a Service Authorization Determination and notify the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:
  - i. In the case of an expedited review, one (1) business day after receipt of necessary information but no more than seventy-two (72) hours after receipt of the Service Authorization Request; or
  - ii. In the case of a request for Medicaid home health care services following an inpatient admission, one (1) business day after receipt of necessary information; except when the day subsequent to the Service Authorization Request falls on a weekend or holiday, but in any event, no more than seventy-two (72) hours after receipt of the Service Authorization Request; or
  - iii. In all other cases, within one (1) business day of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization Request.
- c) Timeframes for Service Authorization Determinations in paragraph b) above may be extended for up to fourteen (14) days from the date the extension notice is sent by the Contractor, if:
  - i. the Enrollee, the Enrollee's designee, or the Enrollee's provider requests an extension orally or in writing; or
  - ii. The Contractor can demonstrate or substantiate that there is a need for additional information and how the extension is in the Enrollee's best interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate,

upon SDOH's request, that the extension was justified, and must explain in the written notice to the Enrollee how the extension is in the best interest of the Enrollee.

- d) If the Contractor extended its review as provided in paragraph 3(c) above, the Contractor must make a Service Authorization Determination and notify the Enrollee by phone and in writing as fast as the Enrollee's condition requires and within three (3) business days after receipt of necessary information for Prior Authorization Requests or within one (1) business day after receipt of necessary information for Concurrent Review Requests, but in no event later than the date the extension expires.

#### **4. Timeframes for Initial Adverse Determination Notices Other Than Service Authorizations Determinations**

- a) When the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, it must provide the Enrollee with a written notice at least ten (10) days prior to the intended Action, except:
  - i. the period of advance notice is shortened to five (5) days in cases of confirmed Enrollee fraud; or
  - ii. the Contractor may mail notice not later than date of the Action for the following:
    - A) the death of the Enrollee;
    - B) a signed written statement from the Enrollee requesting service termination or giving information requiring termination or reduction of services (where the Enrollee understands that this must be the result of supplying the information);
    - C) the Enrollee's admission to an institution where the Enrollee is ineligible for further services;
    - D) the Enrollee's address is unknown and mail directed to the Enrollee is returned stating that there is no forwarding address;
    - E) the Enrollee has been accepted for Medicaid services by another jurisdiction; or
    - F) the Enrollee's physician prescribes a change in the level of medical care.
- b) Notwithstanding 4(a) above, for Community Based Long Term Care Services, when the Contractor intends to reduce, suspend or terminate a previously authorized service, or issue an authorization for a new period that is less in level or amount than previously authorized, it must provide the Enrollee with a written notice at least ten (10) days prior to the effective date of the intended Action, regardless of the expiration date of

the original authorization period, except under the circumstances described in 4 (a)(i) and (ii).

- i. For Community Based Long Term Care Services, when the Contractor intends to reduce, suspend, or terminate a previously authorized service, or issue an authorization for a new period that is less in level or amount than previously authorized, the Contractor will not set the effective date of the Action to fall on a non-business day, unless the Contractor provides "live" telephone coverage available on a twenty-four (24) hour, seven (7) day a week basis to accept and respond to Complaints, Complaint Appeals and Adverse Benefit Determination Appeals as per section F.3 (2)(e)(iv)(B) of this Appendix.
- c) The Contractor must mail written notice to the Enrollee on the date of the Action when the Adverse Benefit Determination is denial of payment, in whole or in part, except as provided in paragraph F.2 6(b) below.
- d) When the Contractor does not reach a determination within the Service Authorization Determination timeframes described above, it is considered an Adverse Determination, and the Contractor must send an Initial Adverse Determination notice to the Enrollee on the date the timeframes expire.
- e) Notwithstanding 4(a)(ii)(F) above, for Enrollees in receipt of CBLTCS prior to admission in a hospital or RHCF (where such CBLTCS is included in the Benefit Package), the Contractor must ensure that the same level and quantity of CBLTCS is authorized upon discharge to a community setting, unless the provider order has changed, or a new assessment for the CBLTCS indicates the Enrollees medical, environmental or social needs have changed. Upon determining to change the level or quantity of the CBLTCS from the pre-admission level or quantity, the Contractor shall issue an Initial Adverse Determination notice reflecting the corresponding reduction, suspension or termination of the CBLTCS, including notice of right to Fair Hearing and aid continuing, as provided by section 5(a)(iii) below.
- f) The Contractor must mail written notice to the Enrollee on the date of the Action when the Adverse Benefit Determination is denial of payment, in whole or in part, except as provided in paragraph F.2 6(b) below.
- g) When the Contractor does not reach a determination within the Service Authorization Determination timeframes described in sections 3 and 4 of this Appendix, it is considered an Adverse Benefit Determination, and the Contractor must send an Initial Adverse Determination notice to the Enrollee on the date the timeframes expire.

## **5. Format and Content of Notices**

- a) The Contractor shall ensure that all notices are in writing, in easily understood language and are accessible to non-English speaking and visually impaired Enrollees.

Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.

- i. Notice to the Enrollee that the Enrollee's request for an expedited review has been denied shall state that the request will be reviewed under standard timeframes, including a description of the timeframes.
- ii. Notice to the Enrollee regarding a Contractor-initiated extension shall include:
  - A) the reason for the extension;
  - B) an explanation of how the delay is in the best interest of the Enrollee;
  - C) any additional information the Contractor requires from any source to make its determination;
  - D) the revised date by which the MCO will make its determination;
  - E) the right of the Enrollee to file a Complaint (as defined in Appendix F.3 of this Agreement) regarding the extension;
  - F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
  - G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
  - H) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints.
- iii. Notice to the Enrollee of an Adverse Benefit Determination shall include:
  - A) the description of the Adverse Benefit Determination the Contractor has taken or intends to take;
  - B) the reasons for the Adverse Benefit Determination, including the clinical rationale, if any; and
    - 1) For adverse determination and payment denials where the reason for denial, in whole or part, is that the service is not covered by the prepaid Benefit Package, a statement, as applicable and as known by the Contractor, that the requested services may be a benefit available through fee for service Medicaid, which may include a statement, if applicable, directing the Enrollee to contact a FFS provider to arrange such services;



- 2) For Adverse Benefit Determinations involving personal care services, the content required in iv) below and for Adverse Benefit Determinations involving all other CBLTCS and RHCF services, the content required in v) below;
- C) the Enrollee's right to file an Adverse Benefit Determination Appeal (as defined in Appendix F.3 of this Agreement) , including:
- 1) The fact that the Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed an Appeal.
  - 2) The right of the Enrollee to designate a representative to file Appeals on his/her behalf;
- D) the process and timeframe for filing an Appeal with the Contractor, a toll-free number for filing an oral Appeal, an address for filing a written Appeal, and a form, if used by the Contractor. The description of the appeal process shall include:
- 1) an explanation that an expedited review of the Appeal may be requested if a delay would significantly increase the risk to an Enrollee's health, and the Contractor will notify the Enrollee if this request is denied; and
- E) a description of what additional information, if any, must be obtained by the Contractor from any source in order for the Contractor to make an Appeal determination;
- F) the timeframes within which the Appeal determination must be made;
- G) the right of the Enrollee to contact the New York State Department of Health with his or her Complaint, including the SDOH's toll-free number for Complaints; and
- H) for Adverse Benefit Determinations based on issues of Medical Necessity or an experimental or investigational treatment, the Initial Adverse Determination notice shall also include:
- 1) a clear statement that the notice constitutes the initial adverse determination and specific use of the terms "medical necessity" or "experimental/investigational";
  - 2) a statement that the specific clinical review criteria relied upon in making the determination is available upon request;

- 3) a statement that the Enrollee may be eligible for filing an External Appeal, including that if so eligible, the Enrollee may request an expedited External Appeal after first filing an expedited Appeal with the Contractor and receiving notice that the Contractor upholds its Adverse Benefit Determination, or after filing a standard Appeal with the Contractor and receiving the Contractor's Final Adverse Determination.
  - 4) a statement that if the denial is upheld on Appeal, the Enrollee will have four (4) months from receipt of the Final Adverse Determination to request an External Appeal;
  - 5) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement.
- I) For Adverse Benefit Determinations based on a decision that a request for out-of-network service is not materially different from an alternate service available from a Participating Provider, the Initial Adverse Determination notice shall also include:
- 1) description of the alternate service that is available in network and how to access the alternate service or obtain authorization for the alternate service, if required by the Contractor;
  - 2) notice of the required information and physician statement that must be submitted when filing an Appeal for the Contractor to review the medical necessity of the requested service, as provided for in PHL 4904 (1-a);
  - 3) a statement that the Enrollee may be eligible for an External Appeal;
  - 4) a statement that if the denial is upheld on Appeal, the Enrollee will have four (4) months from the receipt of the Final Adverse Determination to request an External Appeal;
  - 5) a statement that if the denial is upheld on an expedited Appeal, the Enrollee may request an External Appeal or request a standard Appeal; and
  - 6) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement.
- J) For Actions denying a request for a referral to an out-of-network provider on the basis that the Contract has a Participating Provider with the appropriate training and experience to meet the particular health care needs of the Enrollee

and who is able to provide the requested health care service, the notice of Initial Adverse Determination shall also include:

- 1) the name(s) of the Participating Provider(s) with the appropriate training and experience to meet the particular health care needs of the Enrollee and who is able to provide the requested health care service, if required by the Contractor;
- 2) a statement that if the Enrollee believes there is no Participating Provider with the training and experience to provide the requested service, the Enrollee may request an Appeal to review the medical necessity of the out-of-network referral, including notice that a physician statement with required information, as provided by PHL§4904(1-b), must be submitted when filing the Appeal.
- 3) a statement that if the Appeal is upheld as not medically necessary, the Enrollee may be eligible for an External Appeal. If the Contractor will not conduct a utilization review appeal in the absence of information described in PHL§4904(1-b), a statement that if the required information in 2) above is not provided, the Appeal will be reviewed by the Contractor but the Enrollee will not be eligible for an External Appeal;
- 4) a statement that if the Appeal is upheld as not medically necessary, the Enrollee will have four (4) months from the receipt of the Final Adverse Determination to request an External Appeal;
- 5) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months from the receipt of written notice of that agreement to request an External Appeal ; and
- 6) a statement that if the Enrollee files an expedited Appeal for review of the medical necessity of the requested service, the Enrollee may request an expedited External Review at the same time, and a description of how to obtain an External review application.

K) For Adverse Benefit Determinations based on issues of Medical Necessity or an experimental or investigational treatment, the Initial Adverse Determination shall also include:

- 1) a clear statement that the notice constitutes the Initial Adverse Determination and specific use of the terms “medical necessity” or “experimental/investigational”;

- 2) a statement that the specific clinical review criteria relied upon in making the determination is available upon request;
  - 3) a statement that the Enrollee may be eligible for an External Appeal;
  - 4) a statement that if the denial is upheld on Appeal, the Enrollee will have four (4) months from receipt of the Final Adverse Determination to request an External Appeal;
  - 5) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement; and
  - 6) a statement that if the Enrollee files an expedited Appeal, the Enrollee may request an expedited External Appeal at the same time, and a description of how to obtain an External Appeal application.
- iv. For all service authorization determinations involving personal care services, the determination notice, whether adverse or not, shall include the number of hours per day, number of hours per week, and the personal care services function (Level I/Level II):
- A) that were previously authorized, if any;
  - B) that were requested by the Enrollee or their designee, if so specified in the request;
  - C) that are authorized for the new authorization period; and
  - D) the original authorization period and the new authorization period, as applicable.
- v. For all service authorization determinations involving Community Based Long Term Care Services or RHCf Services, the determination notice, whether adverse or not, shall include the type and level of services authorized, and, as applicable:
- A) the number of visits, hours per day, and/or number of hours per week;
    - I) that were previously authorized, if any;
    - II) that were requested by the Provider, Enrollee or their designee, if so specified in the request;

III) that are authorized for the new authorization period; and

B) the original authorization period and the new authorization period, as applicable.

b) The Contractor shall submit all templates of Adverse Benefit Determination notices, along with proposed attachments, to the SDOH for approval prior to use. SDOH reserves the right to require revisions to the Contractor's templates, including the Contractor's use of the SDOH model Adverse Benefit Determination template, to ensure compliance with noticing requirements.

## **6. Contractor Obligation to Notice**

a) The Contractor must provide written Adverse Determination Notice to Enrollees and providers in accordance with the requirements of this Appendix, including, but not limited to, the following circumstances (except as provided for in paragraph 6(b) below):

- i. the Contractor makes a coverage determination or denies a request for a referral, regardless of whether the Enrollee has received the benefit;
- ii. the Contractor determines that a service does not have appropriate authorization and the Contractor will not pay the claim;
- iii. the Contractor denies a claim for services provided by a Non-Participating Provider for any reason;
- iv. the Contractor denies a claim or service due to medical necessity;
- v. the Contractor rejects a claim or denies payment due to a late claim submission;
- vi. the Contractor denies a claim because it has determined that the Enrollee was not eligible for Medicaid Advantage Plus coverage on the date of service;
- vii. the Contractor denies a claim for service rendered by a Participating Provider due to lack of a referral;
- viii. the Contractor denies a claim because it has determined it is not the appropriate payor; or
- ix. the Contractor denies a claim due to a Participating Provider billing for Benefit Package services not included in the Provider Agreement between the Contractor and the Participating Provider.

b) The Contractor is not required to provide written Adverse Determination Notice to Enrollees in the following circumstances:

- i. When there is a prepaid capitation arrangement with a Participating Provider and the Participating Provider submits a fee-for-service claim to the Contractor for a service that falls within the capitation payment;
- ii. if a Participating Provider of the Contractor itemizes or “unbundles” a claim for services encompassed by a previously negotiated global fee arrangement;
- iii. if a duplicate claim is submitted by the Enrollee or a Participating Provider for which the Contractor will not make payment, no notice is required, provided an initial notice has been issued;
- iv. if the claim is for a service that is carved-out of the Benefit Package and is provided to an Enrollee through Medicaid fee-for-service, however, the Contractor should notify the provider to submit the claim to Medicaid;
- v. if the Contractor makes a coding adjustment to a claim (up-coding or down-coding) and its Provider Agreement with the Participating Provider includes a provision allowing the Contractor to make such adjustments;
- vi. if the Contractor has paid the negotiated amount reflected in the Provider Agreement with a Participating Provider for the services provided to the Enrollee and denies the Participating Provider’s request for additional payment; or
- vii. if the Contractor has not yet adjudicated the claim. If the Contractor has pended the claim while requesting additional information, a notice is not required until the coverage determination has been made.

## **F.3**

### **Medicaid Advantage Plus Grievance System Requirements**

#### **1. Definitions**

- a) A Grievance System means the Contractor's Medicaid Advantage Plus Complaint and Appeal process, and includes a Complaint and Complaint Appeal process, a process to appeal Adverse Benefit Determinations, and access to the State's fair hearing system.
- b) For the purposes of this Agreement, a Complaint means an Enrollee's expression of dissatisfaction with any aspect of his or her care other than an Adverse Benefit Determination. A "Complaint" means the same as a "grievance" as defined by 42 CFR 438.400 (b).
- c) An Adverse Benefit Determination Appeal (Appeal) means a request for a review of an Adverse Benefit Determination.
- d) A Complaint Appeal means a request for a review of a Complaint determination.
- e) An Inquiry means a written or verbal question or request for information posed to the Contractor with regard to such issues as benefits, contracts, and organization rules. Neither Enrollee Complaints nor disagreements with Contractor determinations are Inquiries.

#### **2. Grievance System – General Requirements**

- a) The Contractor shall describe its Grievance System in the Member Handbook, and it must be accessible to non-English speaking, visually, and hearing impaired Enrollees. The handbook shall comply with the Member Handbook Guidelines (Appendix E) of this Agreement.
- b) The Contractor will provide Enrollees with any reasonable assistance in completing forms and other procedural steps for filing a Complaint, Complaint Appeal or Adverse Benefit Determination Appeal, including, but not limited to, providing interpreter services and toll-free numbers with TTY/TDD and interpreter capability.
- c) The Enrollee may designate a representative to file Complaints, Complaint Appeals and Adverse Benefit Determination Appeals on his/her behalf.
- d) The Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed a Complaint, Complaint Appeal or Adverse Benefit Determination Appeal.

- e) The Contractor's procedures for accepting Complaints, Complaint Appeals and Adverse Benefit Determination Appeals shall include:
  - i. toll-free telephone number;
  - ii. designated staff to receive calls;
  - iii. "live" phone coverage at least 40 hours a week during normal business hours, and
  - iv. a mechanism to receive after hours calls, including either:
    - A) a telephone system available to take calls and a plan to respond to all such calls no later than on the next business day after the calls were recorded; or
    - B) a mechanism to have available on a twenty-four (24) hour, seven (7) day a week basis designated staff to accept telephone Complaints, whenever a delay would significantly increase the risk to an Enrollee's health.
- f) The Contractor must ensure that personnel making determinations regarding Complaints, Complaint Appeals and Adverse Benefit Determination Appeals were not involved in previous levels of review or decision-making. If any of the following applies, determinations must be made by qualified clinical personnel as specified in this Appendix:
  - i. A denial of an Adverse Benefit Determination Appeal based on lack of medical necessity.
  - ii. A Complaint regarding denial of expedited resolution of an Adverse Benefit Determination Appeal.
  - iii. A Complaint, Complaint Appeal, or Adverse Benefit Determination Appeal that involves clinical issues.

### **3. Adverse Benefit Determination Appeals Process**

- a) The Contractor's Appeals process shall indicate the following regarding resolution of Appeals of an Adverse Benefit Determination:
  - i. The Enrollee, or his or her designee, will have no less than sixty (60) days from the date of the Initial Adverse Determination notice to file an Appeal. An Enrollee filing an Appeal within ten (10) days of the Initial Adverse Determination notice or by the intended date of an Action, whichever is later, that involves the reduction, suspension, or termination of previously approved services may request "aid continuing" in accordance with Section 24.4 of this Agreement.
  - ii. The Enrollee may file a written Appeal or an oral Appeal. Oral Appeals must be followed by a written Appeal. The Contractor may provide a written summary of



an oral Appeal to the Enrollee (with the acknowledgement or separately) for the Enrollee to review and, modify if needed, and return to the Contractor. If the Enrollee or provider requests expedited resolution of the Appeal, the oral Appeal does not need to be confirmed in writing. The date of the oral filing of the Appeal will be the date of the Appeal for the purposes of the timeframes for resolution of Appeals. Appeals resulting from a Concurrent Review must be handled as an expedited Appeal.

- iii. The Contractor must send a written acknowledgement of the Appeal, including the name, address and telephone number of the individual or department handling the Appeal, within fifteen (15) days of receipt. If a determination is reached before the written acknowledgement is sent, the Contractor may include the written acknowledgement with the notice of Appeal determination (one notice).
- iv. The Contractor must provide the Enrollee reasonable opportunity to present evidence, and allegations of fact or law, in person as well as in writing. The Contractor must inform the Enrollee of the limited time to present such evidence in the case of an expedited Appeal. The Contractor must provide the Enrollee and his/her representative the Enrollee's case file, including medical records and any other documents and records considered in the Adverse Benefit Determination, free of charge and sufficiently in advance of the resolution timeframe for standard and expedited appeal resolutions. The Contractor will consider the Enrollee, his or her designee, or legal estate representative of a deceased Enrollee a party to the Appeal.
- v. The Contractor must have a process for handling expedited Appeals. Expedited resolution of the Appeal must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function. The Contractor must agree to expedite the Appeal if the Appeal was the result of a denial of concurrent Service Authorization request. The Enrollee may request an expedited review of an Action Appeal. If the Contractor denies the Enrollee's request for an expedited review, the Contractor must handle the request under standard Appeal resolution timeframes. The Contractor must make reasonable efforts to provide prompt oral notice to the Enrollee of the determination to deny the Enrollee's request for expedited review and send written notice as provided by paragraph 5 a) i) below to the Enrollee within two (2) days of this determination and indicate in the notice that the Contractor will be handling the request under standard Appeal timeframes.
- vi. The Contractor must ensure that punitive action is not taken against a provider who either requests an expedited resolution or supports an Enrollee's Appeal.
- vii. Appeals of clinical matters must be decided by personnel qualified to review the Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical

peer reviewer, as defined by PHL §4900(2)(a). Action Appeals of non-clinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original determination.

#### **4. Timeframes for Resolution of Adverse Benefit Determination Appeals**

- a) The Contractor's Appeals process shall indicate the following specific timeframes regarding Action Appeal resolution:
  - i. The Contractor will resolve Appeals as fast as the Enrollee's condition requires, and no later than thirty (30) days from the date of the receipt of the Appeal.
  - ii. The Contractor will resolve expedited Appeals as fast as the Enrollee's condition requires, within two (2) business days of receipt of necessary information and no later than seventy-two (72) hours of the date of the receipt of the Appeal.
  - iii. Timeframes for Appeal resolution, above, may be extended for up to fourteen (14) days if:
    - A) the Enrollee, his or her designee, or the provider requests an extension orally or in writing; or
    - B) the Contractor can demonstrate or substantiate that there is a need for additional information and the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified.
    - C) The Contractor must inform the Enrollee in writing if it will be taking an extension and how the extension is in the best interest of the Enrollee.
    - D) If the Contractor extended its review, the Contractor must resolve the Appeal as expeditiously as the Enrollee's health requires but no later than the date the extension expires.
  - iv. The Contractor will make a reasonable effort to provide oral notice to the Enrollee, his or her designee, and the provider where appropriate, for expedited Appeals at the time the Appeal determination is made.
  - v. The Contractor must send written notice to the Enrollee, his or her designee, and the provider where appropriate, within two (2) business days of the Appeal determination.

#### **5. Adverse Benefit Determination Appeal Notices**

- a) The Contractor shall ensure that all notices are in writing and in easily understood language and are accessible to non-English speaking and visually impaired Enrollees. Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.
  - i. Notice to the Enrollee that the Enrollee's request for an expedited Appeal has been denied shall include that the request will be reviewed under standard Appeal timeframes, including a description of the timeframes. This notice may be combined with the acknowledgement.
  - ii. Notice to the Enrollee regarding a Contractor-initiated extension shall include:
    - A) the reason for the extension;
    - B) an explanation of how the delay is in the best interest of the Enrollee;
    - C) any additional information the Contractor requires from any source to make its determination;
    - D) the revised date by which the MCO will make its determination;
    - E) the right of the Enrollee to file a Complaint regarding the extension;
    - F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
    - G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
    - H) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints.
  - iii. Notice to the Enrollee of Final Adverse Determination shall include:
    - A) Date the Appeal was filed and a summary of the Appeal;
    - B) Date the Appeal process was completed;
    - C) the results and the reasons for the determination, including the clinical rationale, if any;
    - D) If the determination was not wholly in favor of the Enrollee, a description of Enrollee's fair hearing rights, if applicable; including the appropriate Fair Hearing notice that includes;

1. that a request for a fair hearing must be made to the State within sixty (60) days of the Initial Adverse Determination Action notice;
  2. the date by which such request must have been made; and;
  3. if time remains for a fair hearing to be requested, instructions on how to request a fair hearing; or a statement that time to request a fair hearing has expired.
- E) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints; and
- F) For Appeals involving Medical Necessity or an experimental or investigational treatment, the notice must also include:
- 1) a clear statement that the notice constitutes the Final Adverse Determination and specifically use the terms "medical necessity" or "experimental/investigational";
  - 2) the Enrollee's insurance coverage type;
  - 3) the procedure/service in question, and if available and applicable the name of the provider and developer/manufacturer of the health care service;
  - 4) where the Appeal involves an upheld denial of an out-of-network service or referral as provided by PHL §4904(1-a) or (1-b), the name(s) of the Participating Provider(s) with the training and experience to meet the particular health care needs of the Enrollee and who is able to provide the requested service;
  - 5) statement that the Enrollee is eligible to file an External Appeal and the timeframe for filing;
  - 6) a copy of the "Standard Description and Instructions for Health Care Consumers to Request an External Appeal" and the External Appeal application form;
  - 7) the Contractor's contact person and telephone number; and
  - 8) the contact person, telephone number, company name and full address of the utilization review agent, if the determination was made by the agent.

- G) For Appeals involving personal care services, the number of hours per day, number of hours per week, and the personal care services function (Level I/Level II):
- 1) that were previously authorized, if any;
  - 2) that were requested by the Enrollee or their designee, if so specified in the request;
  - 3) that are authorized for the new authorization period, if any; and
  - 4) the original authorization period and the new authorization period, as applicable.
- b) The Contractor shall submit all Adverse Benefit Determination templates , along with proposed attachments, to the SDOH for approval prior to use.

## **6. Complaint Process**

- a) The Contractor' Complaint process shall include the following regarding the handling of Enrollee Complaints:
- i. The Enrollee, or his or her designee, may file a Complaint expressing dissatisfaction with any aspect of his or her care other than an Adverse Benefit Determination with the Contractor orally or in writing. The Contractor may have requirements for accepting written Complaints either by letter or Contractor supplied form. The Contractor cannot require an Enrollee to file a Complaint in writing.
  - ii. The Contractor must provide written acknowledgment of any Complaint not immediately resolved, including the name, address and telephone number of the individual or department handling the Complaint, within fifteen (15) business days of receipt of the Complaint. The acknowledgement must identify any additional information required by the Contractor from any source to make a determination. If a Complaint determination is made before the written acknowledgement is sent, the Contractor may include the acknowledgement with the notice of the determination (one notice).
  - iii. Complaints shall be reviewed by one or more qualified personnel.
  - iv. Complaints pertaining to clinical matters shall be reviewed by one or more licensed, certified or registered health care professionals in addition to whichever non-clinical personnel the Contractor designates.

## **7. Timeframes for Complaint Resolution by the Contractor**

- a) The Contractor's Complaint process shall indicate the following specific timeframes regarding Complaint resolution:
  - i. If the Contractor immediately resolves an oral Complaint to the Enrollee's satisfaction, that Complaint may be considered resolved without any additional written notification to the Enrollee. Such Complaints must be logged by the Contractor and report on a quarterly basis to SDOH in accordance with Section 18 of this Agreement.
  - ii. Whenever a delay would significantly increase the risk to an Enrollee's health, Complaints shall be resolved within forty-eight (48) hours after receipt of all necessary information and no more than seven (7) days from the receipt of the Complaint.
  - iii. All other Complaints shall be resolved within forty-five (45) days after the receipt of all necessary information and no more than sixty (60) days from receipt of the Complaint. The Contractor shall maintain reports of Complaints unresolved after forty-five (45) days in accordance with Section 18 of this Agreement.

## **8. Complaint Determination Notices**

- a) The Contractor's procedures regarding the resolution of Enrollee Complaints shall include the following:
  - i. Complaint Determinations by the Contractor shall be made in writing to the Enrollee or his/her designee (except as identified in subsection (7)(a) (i) above) and include:
    - A) the detailed reasons for the determination;
    - B) in cases where the determination has a clinical basis, the clinical rationale for the determination;
    - C) the procedures for the filing of an appeal of the determination, including a form, if used by the Contractor, for the filing of such a Complaint Appeal; and notice of the right of the Enrollee to contact the State Department of Health regarding his or her Complaint, including SDOH's toll-free number for Complaints.
  - ii. If the Contractor was unable to make a Complaint determination because insufficient information was presented or available to reach a determination, the Contractor will send a written statement that a determination could not be made to the Enrollee on the date the allowable time to resolve the Complaint has expired.
  - iii. In cases where delay would significantly increase the risk to an Enrollee's health, the Contractor shall provide notice of a determination by telephone directly to the

Enrollee or to the Enrollee's designee, or when no phone is available, some other method of communication, with written notice to follow within three (3) business days.

## **9. Complaint Appeals**

The Contractor's procedures regarding Enrollee Complaint Appeals shall include the following:

- a) The Enrollee or designee has sixty (60) business days after receipt of the notice of the Complaint determination to file a written Complaint Appeal. Complaint Appeals may be submitted by letter or by a form provided by the Contractor.
- b) Within fifteen (15) business days of receipt of the Complaint Appeal, the Contractor shall provide written acknowledgment of the Complaint Appeal, including the name, address and telephone number of the individual designated to respond to the Appeal. The Contractor shall indicate what additional information, if any, must be provided for the Contractor to render a determination.
- c) Complaint Appeals of clinical matters must be decided by personnel qualified to review the Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical peer reviewer, as defined by PHL §4900(2)(a).
- d) Complaint Appeals of non-clinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original Complaint determination.
- e) Complaint Appeals shall be decided and notification provided to the Enrollee no more than:
  - i. two (2) business days after the receipt of all necessary information when a delay would significantly increase the risk to an Enrollee's health; or
  - ii. thirty (30) business days after the receipt of all necessary information in all other instances.
- f) The notice of the Contractor's Complaint Appeal determination shall include:
  - i. the detailed reasons for the determination;
  - ii. the clinical rationale for the determination in cases where the determination has a clinical basis;
  - iii. the notice shall also inform the Enrollee of his/her option to also contact the State Department of Health with his/her Complaint, including the SDOH's toll-free number for Complaints;

- iv. instructions for any further Appeal, if applicable.

## **10. Records**

The Contractor shall maintain a file on each Complaint, Adverse Benefit Determination Appeal and Complaint Appeal. These records shall be readily available for review by the SDOH, upon request. The file shall include:

- a) date the Complaint was filed;
- b) copy of the Complaint, if written;
- c) date of receipt of and copy of the Enrollee's written confirmation, if any;
- d) log of Complaint determination including the date of the determination and the titles of the personnel and credentials of clinical personnel who reviewed the Complaint;
- e) date and copy of the Enrollee's Adverse Benefit Determination Appeal or Complaint Appeal;
- f) Enrollee or provider requests for expedited Adverse Benefit Determination Appeals and Complaint Appeals and the Contractor's determination;
- g) necessary documentation to support any extensions;
- h) determination and date of determination of the Adverse Benefit Determination Appeals and Complaint Appeals;
- i) the titles and credentials of clinical staff who reviewed the Adverse Benefit Determination Appeals and Complaint Appeals; and
- j) Complaints unresolved for greater than forty-five (45) days.



## F.4

### Medicaid Advantage Plus Integrated Appeals and Grievances Demonstration

#### Enrollee Integrated Appeals Process

##### 1. Organizational Determinations

- a) Process: The integrated organizational determination procedures described in 42 CFR § 422.631 will apply to all Contractors participating in the demonstration with any modifications to that process described in this Appendix.
- b) Integrated coverage determination notice: The Contractor shall provide members with written notice of any adverse action by use of single notice specific to the item or service type in question, approved jointly by CMS and the State. The notice will comply with all requirements of 42 CFR § 422.631(d) and applicable State requirements.
- c) Timeframe for advance notice: When advance notice is required, the Contractor shall provide members with an integrated coverage determination notice at least 15 days in advance of the effective date of the adverse organizational determination.

##### 2. Out-of-Network Providers

Out-of-network providers may use the integrated appeals process on their own behalf for services provided to enrollees of the Contractor. To proceed with an appeal, out-of-network providers must complete a Waiver of Liability using the form required by NYSDOH and CMS.

##### 3. Levels of Appeal

The Enrollee integrated appeal process has four (4) levels of appeal subsequent to the integrated organizational determination: 1) the initial appeal to the Contractor (called the integrated reconsideration); 2) appeal to Office of Administrative Hearings (OAH), as defined in Section 25, established in the NY Office for Temporary and Disability Assistance; 3) appeal to the Medicare Appeals Council; and 4) appeal to Federal District Court.

3.1 Integrated Reconsiderations (Level 1 appeal): the Contractor shall follow the procedures for integrated reconsiderations described at 42 CFR § 422.633 and the following additional requirements:

- a) Acknowledgement of appeal: the Contractor will send written acknowledgment of the appeal to the Enrollee within fifteen (15) calendar days of receipt of the appeal
- b) The notification requirements at 42 CFR § 422.633(f)(4)(ii) pertaining to further levels of appeal shall explain the subsequent levels of the integrated appeals process, including the process and time frame for the hearing before OAH.
- c) If the Enrollee is receiving continuing benefits pending appeal, the Enrollee notice must include a statement that these services will continue and that even if the Contractor action is upheld, the Enrollee shall not be liable for the cost of any continued benefits.

3.2 Appeals to OAH (Level 2): Automatic Administrative hearing: Any wholly or partially adverse decision by the Contractor is automatically forwarded along with the appeal review record to OAH. The case and case file must be auto forwarded within two (2) business days of the adverse decision being reached. This must be done electronically by secure and appropriate email to a designated mailbox with a cover note in accordance with the MAP Integrated Appeals and Grievances Demonstration MOU.

- 1. The administrative hearing process will comply with the state fair hearing regulations at 18 NYCRR Part 358.
- 2. The automatic administrative hearing occurs regardless of the amount in controversy (i.e. there will be no amount in controversy minimum imposed for matters before OAH).
- 3. The Contractor shall notify the Enrollee that an appeal was sent to OAH. The Contractor shall send a copy of the evidence packet to the enrollee prior to the scheduled hearing date. The notice shall also indicate that once OAH receives the notice from the Contractor, OAH will contact the Enrollee regarding the hearing date, and also that the Enrollee should contact OAH in the event that he/she does not receive communication from OAH to schedule the hearing within:
  - i. Twenty-four (24) hours for expedited appeals, which are cases that were expedited at the internal appeal level consistent with 42 CFR § 422.633(e); and
  - ii. Ten (10) calendar days for all other appeals.
- 4. Notices of Automatic Administrative Hearing
  - i. Acknowledgement. The Contractor shall be required to send an Acknowledgement of Automatic Administrative Hearing and

Confirmation of Aid Status within fourteen (14) calendar days of forwarding the administrative record with a copy to OAH. If a decision is reached before the written acknowledgement is sent, the Contractor will not send the written acknowledgement.

- ii. Hearing Notice. OAH shall provide the Enrollee and the Contractor with a Notice of Administrative Hearing at least ten (10) calendar days in advance of the hearing date.

#### 5. Contractor Participation in the Level 2 Appeal

The Contractor may waive its participation in the Administrative Hearing and may submit a written statement along with its waiver of participation. A copy of the statement must also be provided to the Enrollee. If the Contractor chooses to participate, the staff person participating must be knowledgeable in the appeal decision reached by the participating plan and the basis for the decision. The Contractor shall follow all OAH processes and procedures.

3.3 Medicare Appeals Council (Level 3): If an Enrollee disagrees with the OAH decision, the Enrollee may only appeal that decision further to the Medicare Appeals Council (MAC), which may overturn the decision. Cases appealed to the MAC will be reviewed on the basis of the record compiled by OAH, and, upon request by the MAC, any supplemental record or argument submitted by the parties to the appeal. The Medicare Appeals Council will apply all Medicare and Medicaid coverage rules as specified in the MAP plan's Member Handbook and this Agreement, as well as the Evidence of Coverage of the exclusively aligned MAP-participating D-SNP.

- a) An Enrollee must appeal an adverse OAH decision within sixty (60) calendar days of the date of the written decision.
- b) The Enrollee will submit his/her request for Medicare Appeals Council review to OAH. OAH will forward the appeal and the record to the Medicare Appeals Council.
- c) The MAC will complete a paper review and will issue a decision within ninety (90) calendar days from the receipt of the appeal request.
- d) Benefits will continue pending an Appeal.
- e) The Contractor may not appeal OAH decisions to the MAC.

3.4 Federal District Court Reviews (Level 4): Adverse Medicare Appeals Council decisions may be appealed by the Enrollee to Federal District Court consistent with procedures described in 42 C.F.R. § 422.612.

#### 4. Continuation of Benefits Pending Appeal

- a) Continuation of benefits for all prior-approved Medicare and Medicaid benefits that are terminated or modified, pending the Contractor's integrated reconsideration, second level appeals at OAH, and third level appeals at Medicare Appeals Council must be provided by the Contractor if the original appeal is requested to the Contractor within ten (10) calendar days of the notice's postmark date (of the decision that is being appealed) or by the intended effective date of the Action, whichever is later.
- b) In the case of an appeal to the Medicare Appeals Council, the Enrollee must have received continuation of benefits during earlier level of appeals and file the appeal with OAH within ten (10) calendar days of the OAH decision in order to receive continuation of benefits during the appeal to the Medicare Appeals Council. If the Contractor's Action is upheld, the Enrollee shall not be liable for the cost of any continued benefits.

## 5. Effectuation of Decisions

- a) The Contractor must authorize or provide the disputed services immediately (within no more than one (1) Business Day), and as expeditiously as the Enrollee's health condition requires, if the services were not furnished while pending Contractor, OAH, or MAC decision on the appeal.
- b) This timeframe applies in lieu of the timeframe described in 42 CFR § 422.634(d). The Contractor must pay for the disputed services, in accordance with State policy and regulations, if the Contractor or OAH reverses a decision to deny authorization of services and the Enrollee received the disputed services while the appeal was pending.
- c) If the enrollee is receiving continuing benefits pending appeal, the notice must inform the Enrollee that these services will continue and that even if the Contractor's action is upheld, the Enrollee shall not be liable for the cost of any continued benefits.
- d) OAH shall issue a written decision that explains in plain language the rationale for the decision and specifies the next steps in the appeal process, including where to file the appeal, the filing time frames, and other information required by applicable Federal requirements including 42 CFR § 431.244. The Contractor is bound by the OAH decision and may not seek further review.

## 6. Additional Requirements

- a) The Contractor shall provide each Enrollee with information about the availability of the State ombudsman program, Independent Consumer Advocacy Network, ("ICAN") in its member determination notices to assist the Enrollee in filing and pursuing an appeal. The Contractor shall be in compliance with Chapter 318 of the

Laws of 2020 (New York) which requires the name, address, phone number and website for the State ombudsman program, independent consumer assistance program (ICAN) and the independent substance abuse disorder and mental health ombudsman Community\_Health Access to Addiction and Mental Healthcare Project (CHAMP) be included in all notices of adverse determinations, grievances, and appeals.

- i. Independent Consumer Advocacy Network (ICAN), 633 Third Ave, 10th Floor, New York, NY 10017. Website: <http://icannys.org>. Email: [ICAN@cssny.org](mailto:ICAN@cssny.org). Toll Free Phone Number: 1-844-614-8800, 8:00am – 6:00pm, Monday – Sunday.
  - ii. Community Health Access to Addiction and Mental Healthcare Project (CHAMP), 633 Third Ave, 10th Floor, New York, NY 10017. Website: <https://www.cssny.org/programs/entry/community-health-access-to-addiction-and-mental-healthcare-project-champ>. Email: [ombuds@oasas.ny.gov](mailto:ombuds@oasas.ny.gov). Toll Free Phone Number: 1-888-614-5400 (TTY Relay Service: 711).
- b) In addition to complying with all recordkeeping requirements under 42 CFR § 422.629(h), the Contractor shall report information regarding all integrated organization determinations, integrated reconsiderations, and subsequent Enrollee appeals as described in the State Medicaid Agency Contract (SMAC) in a form and format required by CMS and NYSDOH.
- c) *Integrated Appeals and Grievances Process Reporting Requirements.* The Contractor shall use the CMS required reporting template for the following appeals and grievances reporting requirements and shall be submitted within 15 business days of the close of each quarter:
- i. A quarterly summary of integrated appeals including:
    - The reason for appeal;
    - The coverage type of appeals (Medicaid only, Medicare only or Medicaid and Medicare);
    - The status of appeals;
    - The number of appeals late to OAH;
    - The appeal overturn/reversal rate; and
    - The auto-forward rate to OAH.

# **APPENDIX G**

**RESERVED**

# **APPENDIX H**

## **New York State Department of Health Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments**

## APPENDIX H

### SDOH Guidelines for the Processing of Medicaid Advantage Plus Enrollments and Disenrollments

#### 1. General

The Contractor's Enrollment and Disenrollment procedures for the Medicaid Advantage Plus Product shall be consistent with these requirements, except to allow LDSS, or entity designated by the State and the Contractor flexibility in developing processes that will meet the needs of both parties, the SDOH may allow material modifications to timeframes and some procedures, subject to SDOH prior written approval before their implementation. Where an Enrollment Broker exists, the Enrollment Broker will be responsible for some or all of the LDSS responsibilities.

#### 2. Enrollment Policy

- A. Contractor shall comply with enrollment procedures developed by the Contractor and the LDSS or entity designated by the State, and approved by SDOH. Such written procedures shall address all aspects of application processing, consistent with the requirements of 4403-f of Public Health Law and shall contain the enrollment forms and other materials to be used by the Contractor. The Contractor will use an SDOH-approved enrollment agreement or the standardized enrollment agreement developed by SDOH, to transmit enrollment information to the LDSS or entity designated by the State on a timely basis. The Contractor agrees to submit any proposed material revisions to the approved enrollment procedures for SDOH approval prior to implementation of revised procedures.
- B. Enrollments will only be processed using the following timeframes if the Medicaid eligibility of a potential Enrollee has been established and when Medicaid recertification is not required within 30 days of the effective date of enrollment.
- C. If the enrollment application lacks information related to Medicaid eligibility, and that lack of information would preclude appropriate processing of the enrollment in the Welfare Management System (WMS) or eMedNY, or successor systems, the effective date of enrollment is not required to meet the new processing review timeframes. The LDSS or entity designated by the State may require additional information or clarification from the Contractor in this circumstance.
- D. Plans are encouraged to submit completed enrollment applications on a weekly basis rather than "holding" applications until 12:00 noon on the 20<sup>th</sup> day of the month.
- E. The Contractor is required to submit the following enrollment application information to the LDSS or entity designated by the State:
  - i. Enrollee agreement;



- ii. transmittal sheet(s) with any information required by the LDSS or entity designated by the State to effect the enrollment.

The LDSS or entity designated by the State may require that the plan also submit evidence of Medicaid eligibility in a form to be approved by the SDOH.

- F. If the LDSS or entity designated by the State determines that the enrollment application is incomplete, it may delay the enrollment to secure a complete enrollment application from the Contractor.
- G. The Contractor shall maintain adequate documentation to support the enrollment which is subject to audit. Post enrollment audits will be conducted on a sample of applications by SDOH.
- H. If the Contractor is proposing to deny enrollment in the plan, the Contractor must submit to the LDSS or entity designated by the State to make a determination:
  - i. The Universal Assessment System (UAS) instrument (or its successor instrument) used to assess the Member, and
  - ii. Transmittal sheet with any information required by the LDSS or entity designated by the State to substantiate the denial of enrollment.
- I. Any disagreement between the Contractor and the LDSS or entity designated by the State, about the individual's eligibility will be resolved using the LDSS or entity designated by the State /Contractor Dispute Resolution process approved by SDOH.
- J. If, based on the outcome of the dispute resolution, the Enrollee is not found to meet the eligibility criteria for enrollment, the LDSS or entity designated by the State must notify the Contractor in writing that it will proceed with the individual's Denial of Enrollment.
- K. The LDSS or entity designated by the State will notify the Enrollee of the district's intent to deny enrollment to the individual, based on failure to meet the enrollment eligibility criteria. The notice will include the Enrollee's right to request a Fair Hearing with aid continuing.

### **3. SDOH Responsibilities**

- A. SDOH is responsible for monitoring Local District program activities and providing technical assistance to the LDSS and the Contractor to ensure compliance with SDOH's policies and procedures.
- B. SDOH reviews and approves proposed Enrollment materials prior to the Contractor publishing and disseminating or otherwise using the materials.

#### 4. LDSS Responsibilities

- A. The LDSS or entity designated by the State has the primary responsibility for processing Medicaid Advantage Plus enrollments.
- B. Each LDSS determines Medicaid eligibility. To the extent practicable, the LDSS or entity designated by the State will follow up with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage Plus Product eligibility, including the exclusion status of a current Enrollee. The LDSS or entity designated by the State must conduct timely review and take appropriate action when the Contractor notifies the LDSS or entity designated by the State of the existence of multiple Client Identification Numbers (CINs).
- C. Only the LDSS may determine Enrollee spenddown and/or Net Available Monthly Income (NAMI) surplus amounts and will notify the plan of the amount. The Contractor's inability to collect funds from Enrollees will not change the plan's spenddown or NAMI adjustment.
- D. The LDSS or entity designated by the State is responsible for notifying the Contractor about the status of enrollment applications that are accepted, denied or pended. The LDSS or entity designated by the State will notify the Contractor of the denial of any Enrollment applications, including enrollment denials due to the existence of a multiple Client Identification Number (CIN) for an Enrollee already enrolled in an MCO.
- E. The LDSS or entity designated by the State is responsible for entering individual enrollment form data and transmitting that data to SDOH's Prepaid Capitation Plan (PCP) Subsystem. The transfer of enrollment information may be accomplished by any of the following:
  - i. LDSS or entity designated by the State directly enters data into PCP Subsystem; or
  - ii. LDSS or entity designated by the State or Contractor submits a tape to the State, to be edited and entered into PCP Subsystem; or
  - iii. LDSS or entity designated by the State electronically transfers data via a dedicated line, from eMedNY to the PCP Subsystem.
- H. Extensive use of the secondary roster will be utilized to coordinate the Effective Dates of Enrollment for Medicare and Medicaid Advantage Plus.
- I. The LDSS or entity designated by the State is responsible for re-enrolling an Enrollee who is disenrolled from the Contractor's Medicaid Advantage Plus Product due to loss of Medicaid eligibility, who regains eligibility within three months, in the Contractor's

Medicaid Advantage Plus Product, provided that the individual remains enrolled in the Contractor's Medicare Advantage Product.

- J. The LDSS or entity designated by the State is responsible for sending the following notices to the Applicant:
- i. Enrollment Confirmation Notice: This notice indicates the Effective Date of Enrollment, the name of the Medicaid Advantage Plus Product and the individual who is being enrolled. This notice must also include a statement advising the individual that if his/her Medicare Advantage enrollment is denied by CMS, the individual's Medicaid Advantage Plus Enrollment will be voided retroactively back to the Effective Date of Enrollment. In such instances, the individual may be responsible for the cost of any Medicaid Advantage Plus Benefit rendered during the retroactive period if the benefit was provided by a non-Medicaid Participating Provider.
  - ii. Notice of Denial of Enrollment: This notice is used when an individual has been determined by LDSS or entity designated by the State to be ineligible for enrollment into a Medicaid Advantage Plus Product. This notice must include Fair Hearing rights.

## 5. Contractor Responsibilities

- A. The Contractor, using the patient assessment instrument specified by SDOH, will evaluate all Applicants to assess:
- i. their eligibility for nursing home level of care at the time of enrollment;
  - ii. if seeking to live in the community with MAP plan services, that they are capable at the time of enrollment of returning to or remaining in their home and/or community without jeopardy to their health and/or safety, based upon criteria provided by SDOH; and
  - iii. that they are expected to require at least one of the following services for more than 120 days from the effective date of enrollment:
    - nursing services in the home;
    - therapies in the home;
    - home health aide services;
    - personal care services in the home;
    - adult day health care;
    - private duty nursing; or
    - Consumer Directed Personal Care Services

- B. The potential that an Applicant may require acute hospital inpatient services or nursing home placement during such 120 day period shall not be taken into consideration by the Contractor when assessing an Applicant's eligibility for enrollment.
- C. If the Contractor operates in an approved service area which encompasses more than one local department of social services (LDSS), and the Contractor has knowledge that an Enrollee proposes to change residence from one local social services district to another within the Contractor's approved service area, the Contractor must notify the original LDSS or entity designated by the State of the pending move.
- D. Applicant may withdraw an application or enrollment agreement prior to the effective date of enrollment by indicating his or her wishes orally or in writing. All withdrawals must be acknowledged in writing by the Contractor to the Applicant.
- E. If the Contractor meets face-to-face with an Applicant to discuss enrollment, and the Applicant chooses not to enroll, the Contractor must send a written notice to the Applicant confirming non-enrollment.
- F. The Contractor will notify enrollment referral sources, as appropriate, if the Applicant doesn't enroll.
- G. The Contractor shall comply with enrollment procedures developed by the Contractor and the LDSS or entity designated by the SDOH. Such written procedures shall address all aspects of application processing and shall contain the enrollment forms to be used by the Contractor. The Contractor agrees to submit any proposed material revisions to the approved enrollment procedures in writing for SDOH approval prior to the revised procedures becoming effective.
- H. The Contractor is responsible for obtaining documentation of Medicare A and B coverage prior to sending the Enrollment transaction to the LDSS or entity designated by the State for processing; the documentation must accompany the Enrollment form to the LDSS or entity designated by the State. Acceptable documentation includes a current Medicare card or other documentation acceptable to CMS or received by the Contractor through interaction with CMS data systems.
- I. The Contractor must report any changes that affect or may affect the eligibility status of its Enrollees to the LDSS or entity designated by the State within five (5) business days of such information becoming known to the Contractor. This includes, but is not limited to, address changes, incarceration, death, third party insurance other than Medicare, Disenrollment from the Contractor's Medicare Advantage Product, or exclusion status of enrolled members.
- J. If an Enrollee's Enrollment in the Contractor's Medicare Advantage Product is rejected by CMS, the Contractor must notify the LDSS or entity designated by the State within five (5) business days of learning of CMS' rejection of the Enrollment. In such instances, the LDSS or entity designated by the State shall delete the Enrollee's Enrollment in the Contractor's Medicaid Advantage Plus Plan.

- K. The Contractor shall advise potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or have an existing relationship with, that such medical services providers are Participating Providers and are available to serve the Potential Enrollee.
- L. The Contractor shall accept all Enrollments as ordered by the Office of Temporary and Disability Assistance's Office of Administrative Hearings due to fair hearing requests or decisions.
- M. The Contractor, within five (5) business days of identifying cases where a person may be enrolled in the Contractor's Medicaid Advantage Plus plan under more than one Client Identification Number (CIN), or has knowledge of an Enrollee with more than one active CIN, must convey that information in writing to the LDSS or entity designated by the State.

## **6. Newborn Medicaid Eligibility**

### **A. Contractor Responsibilities**

- i) The Contractor must notify the LDSS in writing of any Enrollee that is pregnant within thirty (30) days of knowledge of the pregnancy. Notifications should be transmitted to the LDSS at least monthly. The notifications should contain the pregnant woman's name, Client ID Number (CIN), and the expected date of confinement (EDC).
- ii) Upon the newborn's birth, the Contractor must send verifications of infant's demographic data to the LDSS, within five (5) days after knowledge of the birth. The demographic data must include: the mother's name and CIN, the newborn's name and CIN (if newborn has a CIN), gender and the date of birth.

## **7. Roster Reconciliation**

### **A. All Enrollments are effective the first of the month.**

### **B. SDOH Responsibilities**

- i. The SDOH maintains both the PCP subsystem Enrollment files and the WMS eligibility files, using data input by the LDSS or entity designated by the State. SDOH uses data contained in both these files to generate the Roster.
- ii. SDOH shall send monthly to the Contractor and LDSS or entity designated by the State (according to a schedule established by SDOH) a complete list of all Enrollees for which the Contractor is expected to assume medical risk beginning on the 1<sup>st</sup> day of the following month (First Monthly Roster). Notification to the Contractor and LDSS or entity designated by the State, will be accomplished via paper transmission, magnetic media, or the HPN.

- iii. SDOH shall send the Contractor and LDSS or entity designated by the State monthly, at the time of the first monthly roster production, a Disenrollment Report listing those Enrollees from the previous month's roster who were disenrolled, transferred to another MCO, or whose Enrollments were deleted from the file. Notification to the Contractor and LDSS or entity designated by the State will be accomplished via paper transmission, magnetic media, or the HCS.
- iv. The SDOH shall also forward an error report as necessary to the Contractor and LDSS or entity designated by the State.
- v. On the first weekend after the first day of the month following the generation of the first Roster, SDOH shall send the Contractor and LDSS or entity designated by the State, a second Roster which contains any additional Enrollees that the LDSS or entity designated by the State has added for Enrollment for the current month. The SDOH will also include any additions to the error report that have occurred since the initial error report was generated. The Contractor must accept this second roster information as an official adjustment to the first roster.

### **C. LDSS Responsibilities**

- i. The LDSS or entity designated by the State is responsible for notifying the Contractor electronically or in writing of changes in the First Roster and error report, no later than the end of the month. This includes, but is not limited to, new Enrollees whose Enrollments in Medicaid Advantage Plus were processed subsequent to the pull-down date but prior to the Effective Date of Enrollment. (Note: To the extent practicable the date specified must allow for timely notice to Enrollees regarding their Enrollment status. The Contractor and the LDSS or entity designated by the State may develop protocols for the purpose of resolving Roster discrepancies that remain unresolved beyond the end of the month).
- ii. Enrollment and eligibility issues are reconciled by the LDSS or entity designated by the State to the extent possible, through manual adjustments to the PCP subsystem Enrollment and WMS eligibility files, if appropriate.

### **D. Contractor Responsibilities**

- i. The Contractor is at risk for providing Benefit Package services for those Enrollees listed on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters for the month in which the 2<sup>nd</sup> Roster is generated. Contractor is not at risk for providing services to Enrollees who appear on the monthly Disenrollment report.
- ii. The Contractor must submit claims to the State's Fiscal Agent for all Eligible Persons that are on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters, adjusted to add Eligible Persons enrolled by the LDSS or entity designated by the State, after Roster production and to remove individuals disenrolled by LDSS or entity designated by the State after Roster production (as notified to the Contractor). In the cases of retroactive Disenrollments,

the Contractor is responsible for submitting an adjustment to void any previously paid premiums for the period of retroactive Disenrollment, where the Contractor was not at risk for the provision of Benefit Package services. Payment of sub-capitation does not constitute “provision of Benefit Package services.”

## 8. Disenrollment

### A. LDSS or Enrollment Broker Responsibilities

- i. Enrollees may request to disenroll from the Contractor’s Medicaid Advantage Plus Product at any time for any reason, orally or in writing. A Disenrollment request may be made by the Enrollee to the LDSS, Enrollment Broker, or the Contractor.
- ii. Medicaid Advantage Plus plans and the LDSS or Enrollment Broker must use State-approved Disenrollment forms.
- iii. The LDSS or Enrollment Broker is responsible for processing routine Disenrollment requests to take effect on the first (1<sup>st</sup>) day of the following month to the extent possible. “The Enrollment Broker or LDSS is responsible for processing routine Disenrollment requests to take effect on the first (1<sup>st</sup>) day of the following month if the request is made **before** the twentieth (20<sup>th</sup>) day of the month. In no event shall the Effective Date of Disenrollment be later than the first (1<sup>st</sup>) day of the second month after the month in which an Enrollee requests a Disenrollment.”
- iv. The LDSS or Enrollment Broker is responsible for disenrolling Enrollees automatically upon death, Disenrollment from the Contractor’s Medicare Advantage Product, or loss of Medicaid eligibility. All such Disenrollments will be effective at the end of the month in which the death, Effective Date of Disenrollment from the Contractor’s Medicare Advantage Product, or loss of eligibility occurs.
- v. The LDSS or Enrollment Broker is responsible for promptly disenrolling an Enrollee whose Medicaid eligibility or status changes such that he/she is deemed by the LDSS to no longer be eligible for Medicaid Advantage Plus enrollment. The LDSS is responsible for providing Enrollees with a notice of their right to request a fair hearing.
- vi. The LDSS or Enrollment Broker is responsible for ensuring that Retroactive Disenrollments are used only when absolutely necessary. Circumstances warranting a retroactive Disenrollment are rare and include when an individual is enrolled when ineligible for Enrollment, or when an Enrollee enters or resides in an entity or program identified in Section 5.1 of this Agreement under circumstances which render the individual ineligible; is incarcerated; is retroactively disenrolled from the Contractor’s Medicare Advantage Product; or has died. The LDSS or entity designated by the State is responsible for notifying the Contractor of the retroactive disenrollment prior to the action. After this information is obtained, the LDSS or Enrollment Broker and Contractor will agree on a retroactive Disenrollment or prospective Disenrollment date.

- vii. In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS or Enrollment Broker is responsible for sending notice to the Contractor at the time of Disenrollment, of the Contractor's responsibility to submit to the SDOH's Fiscal Agent voided premium claims for any full months of retroactive Disenrollment.
- viii. Generally the effective dates of Disenrollment are prospective. Effective dates for other than routine Disenrollments are described below:

<b>Reason for Disenrollment</b>	<b>Effective Date of Disenrollment</b>
A) Death of Enrollee	First day of the month after death
B) Incarceration	<p>First day of the first full month of incarceration</p> <ul style="list-style-type: none"> <li>• Contractor is responsible for all covered services before incarceration;</li> <li>• Contractor is responsible for the full duration of any hospitalization beginning before incarceration;</li> <li>• Contractor is entitled to the capitation payment for the month prior to the first full month of incarceration.</li> </ul>
C) Enrollee is simultaneously enrolled or in receipt of comprehensive health care coverage or long term care coverage through another product offered by Contractor (or a parent, subsidiary, or sister entity)	First day of the first full month of simultaneous coverage
D) Enrollee is simultaneously enrolled or in receipt of comprehensive health care coverage or long term care coverage through any government insurance program	First day of the first full month of simultaneous coverage
E) When an Enrollee no longer resides in Contractor's service area	First day of the first full month after Enrollee moved out of the Contractor's service area
F) When an Enrollee no longer resides in New York State	First day of the first full month after residency is established outside of New York State or effective date of other third party health insurance coverage outside of New York State
G) When an Enrollee is otherwise ineligible to be enrolled pursuant to this Agreement or State or federal law	First day of the first full month after the individual became ineligible

- (a) Enrollee moved outside of the District/County of Fiscal Responsibility – Effective date of Disenrollment is the first day of the month after the update of the system with the new address. In counties outside of New York City, the LDSS or Enrollment Broker should work together to ensure continuity of care through the Contractor if the Contractor's service area includes the county to which the Enrollee has moved and the Enrollee, with continuous eligibility, wishes to stay enrolled in the Contractor's plan. In New York City, Enrollees who move out of the Contractor's Service Area, but not outside of the City of New York (e.g., move from



one borough to another), will not be involuntarily disenrolled, but must request a Disenrollment or transfer. These Disenrollments will be performed on a routine basis unless there is an urgent medical need to expedite the Disenrollment.

- ix. The LDSS or Enrollment Broker is responsible for sending a notice of Disenrollment to Enrollees regarding their disenrollment. These notices will advise the Enrollee of the LDSS or Enrollment Broker's determination regarding an Enrollee-initiated, LDSS-initiated, Enrollment Broker-initiated or Contractor-initiated Disenrollment and will include the Effective Date of Disenrollment. In cases where the Enrollee is being involuntarily disenrolled, the notice must contain fair hearing rights.
- x. In those instances where the LDSS or Enrollment Broker approves the Contractor's request to disenroll an Enrollee, and the Enrollee requests a fair hearing, the Enrollee will remain in the Contractor's Medicaid Advantage Plus Product until the disposition of the fair hearing, if Aid to Continue is ordered by the New York State Office of Administrative Hearings.
- xi. The LDSS or Enrollment Broker is responsible for reviewing each Contractor-requested Disenrollment in accordance with the provisions of Section 8(B) of this Agreement. Where applicable, the LDSS or Enrollment Broker may consult with local mental health and substance abuse authorities in the district when making the determination to approve or disapprove the request.
- xii. The LDSS or Enrollment Broker is responsible for establishing procedures whereby the Contractor refers cases which are appropriate for an LDSS-initiated or Enrollment Broker-initiated Disenrollment and submits supporting documentation to the LDSS or Enrollment Broker.
- xiii. After the LDSS or Enrollment Broker receives the request for Disenrollment either from the Enrollee or the Contractor, the LDSS or Enrollment Broker is responsible for updating the PCP subsystem file with an end date. The Enrollee is removed from the Contractor's Roster.
- xiv. The SDOH may recover premiums paid for Medicaid Advantage Plus Enrollees whose eligibility for those programs was based on false information, when such false information was provided as a result of intentional actions or failures to act on the part of an employee of the Contractor; and the Contractor shall have no right of recourse against the Enrollee or a provider of service for the costs of services provided to the Enrollee for the period covered by such premiums.
- xv. Failure by the Enrollment Broker or LDSS to notify the Contractor of a disenrollment does not affect the right of the SDOH to withhold or recover the capitation payment(s) as authorized by Section 3.6 of the Agreement or for the State Attorney General to bring legal action to recover any overpayment.

## B. Contractor Responsibilities

- i. The Contractor is responsible for informing Enrollees of their right to disenroll at any time for any reason.
- ii. In those instances where the Contractor directly receives Disenrollment forms, the Contractor will forward these Disenrollments to the LDSS or Enrollment Broker for processing within five (5) business days of receipt of the request for disenrollment from the Enrollee. During pull-down week, these forms may be faxed to the LDSS or Enrollment Broker with the hard copy to follow.
- iii. The Contractor must accept and transmit all requests for voluntary Disenrollments from its Enrollees to the LDSS or Enrollment Broker and shall not impose any barriers to Disenrollment requests.
- iv. The Contractor will make a good faith effort to identify cases which may be appropriate for an LDSS-initiated Disenrollment. Within five (5) business days of identifying such cases and following LDSS or Enrollment Broker procedures, the Contractor will, in writing, refer cases which are appropriate for an LDSS or Enrollment Broker-initiated Disenrollment and will submit supporting documentation to the LDSS or Enrollment Brokers. This includes, but is not limited to, changes in status for its enrolled members that may impact eligibility for Enrollment such as address changes, incarceration, death, ineligibility for Medicaid Advantage Plus Enrollment, change in Medicare status, the apparent enrollment of a member in the Contractor's Medicaid Advantage Plus Product under more than one CIN, etc.
- v. The Contractor may initiate an involuntary disenrollment for any of the reasons identified in Section 8.8 of this Agreement.
  - a. The Contractor must make a reasonable effort to identify for the Enrollee, both verbally and in writing, those actions of the Enrollee that have interfered with the effective provision of covered services as well as explain what actions or procedures are acceptable.
  - b. The Contractor shall give prior verbal and written notice to the Enrollee, with a copy to the LDSS or Enrollment Broker of its intent to request Disenrollment. The written notice shall advise the Enrollee that the request has been forwarded to the LDSS or Enrollment Broker for review and approval. The written notice must include the mailing address and telephone number of the LDSS or Enrollment Broker.
  - c. The Contractor shall keep the LDSS or Enrollment Broker informed of decisions related to all complaints filed by an Enrollee as a result of, or subsequent to, the notice of intent to disenroll.
  - d. The Contractor will not consider an Enrollee disenrolled without confirmation from the LDSS or Enrollment Broker, or the Roster.

# **APPENDIX I**

**RESERVED**

# **APPENDIX J**

## **New York State Department of Health Guidelines for Contractor Compliance with the Federal Americans with Disabilities Act**

## **GUIDELINES FOR MEDICAID MCO COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT (ADA)**

### **I. Objectives**

Title II of the Americans With Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973 (Section 504) provides that no qualified individual with a disability shall, by reason of such disability, be excluded from participation in or denied access to the benefits of services, programs or activities of a public entity, or be subject to discrimination by such an entity. Public entities include State and local government and ADA and Section 504 requirements extend to all programs and services provided by State and local government. Since Medicaid is a government program, health services provided through Medicaid Managed Care, including Medicaid Advantage Plus , must be accessible to all who qualify for the program.

MCO responsibilities for compliance with the ADA are imposed under Title II and Section 504 when, as a contractor in a Medicaid program, a plan is providing a government service. If an individual provider under contract with the MCO is not accessible, it is the responsibility of the MCO to make arrangements to assure that alternative services are provided. The MCO may determine it is expedient to make arrangements with other providers, or to describe reasonable alternative means and methods to make these services accessible through its existing contractors. The goals of compliance with ADA Title II requirements are to offer a level of services that allows people with disabilities access to the program in its entirety, and the ability to achieve the same health care results as any program participant.

MCO responsibilities for compliance with the ADA are also imposed under Title III when the MCO functions as a public accommodation providing services to individuals (e.g. program areas and sites such as marketing, education, member services, orientation, complaints and appeals). The goals of compliance with ADA Title III requirements are to offer a level of services that allows people with disabilities full and equal enjoyment of the goods, services, facilities or accommodations that the entity provides for its customers or clients. New and altered areas and facilities must be as accessible as possible. Whenever MCOs engage in new construction or renovation, compliance is also required with accessible design and construction standards promulgated pursuant to the ADA as well as State and local laws. Title III also requires that public accommodations undertake “readily achievable barrier removal” in existing facilities where architectural and communications barriers can be removed easily and without much difficulty or expense.

The state uses Plan Qualification Standards to qualify MCOs for participation in the Medicaid Advantage Plus Program pursuant to the state’s responsibility to assure program access to all recipients, the Plan Qualification Standards require each MCO to submit an ADA Compliance Plan that describes in detail how the MCO will make services, programs and activities readily accessible and useable by individuals with disabilities. In the event that certain program sites are not readily accessible, the MCO must describe reasonable alternative methods for making the services or activities accessible and usable.

Title II of the Americans With Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973 (Section 504) provides that no qualified individual with a disability shall, by reason of such disability, be excluded from participation in or denied access to the benefits of services, programs or activities of a public entity, or be subject to discrimination by such an entity. Public entities include State and local government and ADA and Section 504 requirements extend to all programs and services provided by State and local government. Since Medicaid is a government program, health services provided through Medicaid Managed Care, including Medicaid Advantage Plus , must be accessible to all who qualify for the program.

MCO responsibilities for compliance with the ADA are imposed under Title II and Section 504 when, as a contractor in a Medicaid program, a plan is providing a government service. If an individual provider under contract with the MCO is not accessible, it is the responsibility of the MCO to make arrangements to assure that alternative services are provided. The MCO may determine it is expedient to make arrangements with other providers, or to describe reasonable alternative means and methods to make these services accessible through its existing contractors. The goals of compliance with ADA Title II requirements are to offer a level of services that allows people with disabilities access to the program in its entirety, and the ability to achieve the same health care results as any program participant.

MCO responsibilities for compliance with the ADA are also imposed under Title III when the MCO functions as a public accommodation providing services to individuals (e.g. program areas and sites such as marketing, education, member services, orientation, complaints and appeals). The goals of compliance with ADA Title III requirements are to offer a level of services that allows people with disabilities full and equal enjoyment of the goods, services, facilities or accommodations that the entity provides for its customers or clients. New and altered areas and facilities must be as accessible as possible. Whenever MCOs engage in new construction or renovation, compliance is also required with accessible design and construction standards promulgated pursuant to the ADA as well as State and local laws. Title III also requires that public accommodations undertake “readily achievable barrier removal” in existing facilities where architectural and communications barriers can be removed easily and without much difficulty or expense.

The state uses Plan Qualification Standards to qualify MCOs for participation in the Medicaid Advantage Plus Program. Pursuant to the state’s responsibility to assure program access to all recipients, the Plan Qualification Standards require each MCO to submit an ADA Compliance Plan that describes in detail how the MCO will make services, programs and activities readily accessible and useable by individuals with disabilities. In the event that certain program sites are not readily accessible, the MCO must describe reasonable alternative methods for making the services or activities accessible and usable.

The objectives of these guidelines are threefold:

- to ensure that MCOs take appropriate steps to measure access and assure program accessibility for persons with disabilities;
- to provide a framework for managed care organizations (MCOs) as they develop a plan to assure compliance with the Americans with Disabilities Act (ADA); and
- to provide standards for the review of MCO Compliance Plans.

These guidelines include a general standard followed by a discussion of specific considerations and suggestions of methods for assuring compliance. Please be advised that, although these guidelines and any subsequent reviews by State and local governments can give the contractor guidance, it is ultimately the contractor's obligation to ensure that it complies with its contractual obligations, as well as with the requirements of the ADA, Section 504, and other federal, state and local laws. Other federal, state and local statutes and regulations also prohibit discrimination on the basis of disability and may impose requirements in addition to those established under ADA. For example, while the ADA covers those impairments that "substantially" limit one or more of the major life activities of an individual, New York City Human Rights Law deletes the modifier "substantially".

## **II. Definitions**

- A. "Auxiliary aids and services" may include qualified interpreters, note takers, computer-aided transcription services, written materials, telephone handset amplifiers, assistive listening systems, telephones compatible with hearing aids, closed caption decoders, open and closed captioning, telecommunications devices for enrollees who are deaf or hard of hearing (TTY/TDD), video test displays, and other effective methods of making aurally delivered materials available to individuals with hearing impairments; qualified readers, taped texts, audio recordings, Brailled materials, large print materials, or other effective methods of making visually delivered materials available to individuals with visual impairments.
- B. "Disability" means a mental or physical impairment that substantially limits one or more of the major life activities of an individual; a record of such impairment; or being regarded as having such an impairment.

## **III. Scope of MCO Compliance Plan**

The MCO Compliance Plan must address accessibility to services at the MCO's program sites, including both participating provider sites and MCO facilities intended for use by enrollee.

## **IV. Program Accessibility**

Public programs and services, when viewed in their entirety, must be readily accessible to and useable by individuals with disabilities. This standard includes physical access, non-discrimination in policies and procedures and communication. Communications with individuals with disabilities are required to be as effective as communications with others. The MCO Compliance Plan must include a detailed description of how MCO services, programs and activities are readily accessible and usable by individuals with disabilities. In the event that full physical accessibility is not readily available for people with disabilities, the MCO Compliance Plan will describe the steps or actions the MCO will take to assure accessibility to services equivalent to those offered at the inaccessible facilities.

<b>IV. Program Accessibility</b>
<b>A. Pre-enrollment Marketing and Education</b>

<b>Standard for Compliance:</b>
Marketing staff, activities and materials will be made available to persons with disabilities. Marketing materials will be made available in alternative formats (such as Braille, large print, audio tapes) so that they are readily usable by people with disabilities.
<b>Suggested Methods for Compliance</b>
<ol style="list-style-type: none"> <li>1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary</li> <li>2. Materials available in alternative formats, such as Braille, large print, audio tapes</li> <li>3. Staff training which includes training and information regarding attitudinal barriers related to disability</li> <li>4. Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives</li> <li>5. Enrollee health promotion material/activities targeted specifically to persons with disabilities (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)</li> <li>6. Policy statement that marketing representatives will offer to read or summarize to blind or vision impaired individuals any written material that is typically distributed to all enrollees</li> <li>7. Staff/resources available to assist individuals with cognitive impairments in understanding materials</li> </ol>
<b>Compliance Plan Submission</b>
<ol style="list-style-type: none"> <li>1. A description of methods to ensure that the MCO's marketing presentations (materials and communications) are accessible to persons with auditory, visual and cognitive impairments</li> <li>2. A description of the MCO's policies and procedures, including marketing training, to ensure that marketing representatives neither screen health status nor ask questions about health status or prior health care services</li> </ol>

<b>IV. Program Accessibility</b>
<b>B. Member Services Department</b>
Member services functions include the provision to enrollees of information necessary to make informed choices about treatment options, to effectively utilize the health care resources, to assist enrollees in making appointments, and to field questions and complaints, to assist enrollees with the complaint process.
<b>B1. Accessibility</b>
<b>Standard for Compliance:</b>
Member Services sites and functions will be made accessible to, and usable by, people with disabilities.



**Suggested Methods for Compliance** (include, but are not limited to those identified below)

1. Exterior routes of travel, at least 36" wide, from parking areas or public transportation stops into the MCO's facility
2. If parking is provided, spaces reserved for people with disabilities, pedestrian ramps at sidewalks, and drop-offs
3. Routes of travel into the facility are stable, slip-resistant, with all steps > ½" ramped, doorways with minimum 32" opening
4. Interior halls and passageways providing a clear and unobstructed path or travel at least 36" wide to bathrooms and other rooms commonly used by enrollees
5. Waiting rooms, restrooms, and other rooms used by enrollees are accessible to people with disabilities
6. Sign language interpreters and other auxiliary aids and services provided in appropriate circumstances
7. Materials available in alternative formats, such as Braille, large print, audio tapes
8. Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
9. Availability of activities and educational materials tailored to specific conditions/illnesses and secondary conditions that affect these populations (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)
10. MCO staff trained in the use of telecommunication devices for enrollees who are deaf or hard of hearing (TTY/TDD) as well as in the use of NY Relay for phone communication
11. New enrollee orientation available in audio or by interpreter services
12. Policy that when member services staff receive calls through the NY Relay, they will offer to return the call utilizing a direct TTY/TDD connection

**Compliance Plan Submission**

1. A description of accessibility to the member services department or reasonable alternative means to access member services for enrollees using wheelchairs (or other mobility aids)
2. A description of the methods the member services department will use to communicate with enrollees who have visual or hearing impairments, including any necessary auxiliary aid/services for enrollees who are deaf or hard of hearing, and TTY/TDD technology or NY Relay Service available through a toll-free telephone number
3. A description of the training provided to member services staff to assure that staff adequately understands how to implement the requirements of the program, and of these guidelines, and are sensitive to the needs of persons with disabilities

**IV. Program Accessibility**

**B2. Identification of Enrollees with Disabilities**

**Standard for Compliance:**

MCOs must have in place satisfactory methods/guidelines for identifying persons at risk of, or having, chronic diseases and disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health

services etc. MCOs may not discriminate against a potential enrollee based on his/her current health status or anticipated need for future health care. MCOs may not discriminate on the basis of disability, or perceived disability of an enrollee or their family member.

**Suggested Methods for Compliance**

1. Appropriate post enrollment health screening for each enrollee, using an appropriate health screening tool
2. Patient profiles by condition/disease for comparative analysis to national norms, with appropriate outreach and education
3. Process for follow-up of needs identified by initial screening; e.g. referrals, assignment of case manager, assistance with scheduling/keeping appointments
4. Enrolled population disability assessment survey
5. Process for enrollees who acquire a disability subsequent to enrollment to access appropriate services

**Compliance Plan Submission**

1. A description of how the MCO will identify special health care, physical access or communication needs of enrollees on a timely basis, including but not limited to the health care needs of enrollees who:
  - are blind or have visual impairments, including the type of auxiliary aids and services required by the enrollee
  - are deaf or hard of hearing, including the type of auxiliary aids and services required by the enrollee
  - have mobility impairments, including the extent, if any, to which they can ambulate
  - have other physical or mental impairments or disabilities, including cognitive impairments
  - have conditions which may require more intensive case management

**IV. Program Accessibility**

**B3. New Enrollee Orientation**

**Standard for Compliance:**

Enrollees will be given information sufficient to ensure that they understand how to access medical care through the plan. This information will be made accessible to, and usable by, people with disabilities.

**Suggested Methods for Compliance**

1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary
2. Materials available in alternative formats, such as Braille, large print, audio tapes
3. Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor’s Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
4. Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives

5.	Include in written/audio materials available to all enrollees information regarding how and where people with disabilities can access help in getting services, for example help with making appointments or for arranging special transportation, an interpreter or assistive communication devices
6.	Staff/resources available to assist individuals with cognitive impairments in understanding materials
<b>Compliance Plan Submission</b>	
1.	A description of how the MCO will advise enrollees with disabilities, during the new enrollee orientation on how to access care
2.	A description of how the MCO will assist new enrollees with disabilities (as well as current enrollees who acquire a disability) in selecting or arranging an appointment with a Primary Care Practitioner (PCP) <ul style="list-style-type: none"> <li>• This should include a description of how the MCO will assure and provide notice to enrollees who are deaf or hard of hearing, blind or who have visual impairments, of their right to obtain necessary auxiliary aids and services during appointments and in scheduling appointments and follow-up treatment with participating providers</li> <li>• In the event that certain provider sites are not physically accessible to enrollees with mobility impairments, the MCO will assure that reasonable alternative site and services are available</li> </ul>
3.	A description of how the MCO will determine the specific needs of an enrollee with or at risk of having a disability/chronic disease, in terms of specialist physician referrals, durable medical equipment (including assistive technology and adaptive equipment), medical supplies and home health services and will assure that such contractual services are provided
4.	A description of how the MCO will identify if an enrollee with a disability requires on-going mental health services and how MCO will encourage early entry into treatment
5.	A description of how the MCO will notify enrollees with disabilities as to how to access transportation, where applicable

<b>IV. Program Accessibility</b>
<b>B4. Complaints and Appeals</b>
<b>Standard for Compliance:</b>
The MCO will establish and maintain a procedure to protect the rights and interests of both enrollees and managed care plans by receiving, processing, and resolving complaints and appeals in an expeditious manner, with the goal of ensuring resolution of complaints/appeals and access to appropriate services as rapidly as possible.
All enrollees must be informed about the overall grievance system within their plan and the procedure for filing complaints and/or appeals. This information will be made available through the member handbook, the SDOH toll-free complaint line [1-(800) 206-8125] and the plan’s complaint process annually, as well as when the MCO denies a benefit or referral. The MCO will inform enrollees of: the MCO’s procedures; enrollees’ right to contact the local district or SDOH with a complaint, and to file an appeal or request a fair hearing; the right to appoint a designee to handle a complaint or appeal; the toll free complaint line. The MCO will maintain designated staff to take and process complaints, and be responsible for assisting enrollees in complaint resolution.

The MCO will make all information regarding the grievance system available to and usable by people with disabilities, and will assure that people with disabilities have access to sites where enrollees typically file complaints and requests for appeals.

**Suggested Methods for Compliance**

1. 800 complaint phone line with TDD/TTY capability
2. Staff trained in complaint process, and able to provide interpretive or assistive support to enrollee during the complaint process
3. Notification materials and complaint forms in alternative formats for enrollees with visual or hearing impairments
4. Availability of physically accessible sites, e.g. member services department sites
5. Assistance for individuals with cognitive impairments

**Compliance Plan Submission**

1. A description of how MCO's complaint and appeal procedures shall be accessible for persons with disabilities, including:
  - procedures for complaints and appeals to be made in person at sites accessible to persons with mobility impairments
  - procedures accessible to persons with sensory or other impairments who wish to make verbal complaints, and to communicate with such persons on an ongoing basis as to the status of their complaints and rights to further appeals
  - description of methods to ensure notification material is available in alternative formats for enrollees with vision and hearing impairments
2. A description of how MCOs monitor appeals and grievances related to people with disabilities.

**IV. Program Accessibility**

**C. Case Management**

**Standard for Compliance:**

MCOs must have in place an adequate case management systems to identify the service needs of all enrollees, including enrollees with chronic illness and enrollees with disabilities, and ensure that medically necessary covered benefits are delivered on a timely basis. In addition to the care management requirements identified in Section 10 of this Agreement, these systems must include procedures for standing referrals, specialists as PCPs, and referrals to specialty centers for enrollees who require specialized medical care over a prolonged period of time (as determined by a treatment plan approved by the MCO in consultation with the primary care provider, the designated specialist and the enrollee or his/her designee), out of plan referrals and continuation of existing treatment relationships with out-of-plan providers (during transitional period).

**Suggested Methods for Compliance**

1. Procedures for requesting specialist physicians to function as PCP
2. Procedures for requesting standing referrals to specialists and/or specialty centers, out of plan referrals, and continuation of existing treatment relationships
3. Procedures to meet enrollee needs for, durable medical equipment, medical supplies, home visits as appropriate

4.	Appropriately trained MCO staff to function as case managers for special needs populations, or sub-contract arrangements for case management
5.	Procedures for informing enrollees about the availability of case management services
<b>Compliance Plan Submission</b>	
1.	A description of the MCO case management program for people with disabilities, including case management functions, procedures for qualifying for and being assigned a case manager , and description of case management staff qualifications
2.	A description of the MCO's model protocol to enable participating providers, at their point of service, to identify enrollees who require a case manager
3.	A description of the MCO's protocol for assignment of specialists as PCP, and for standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships
4.	A description of the MCO's notice procedures to enrollees regarding the availability of case management services, specialists as PCPs, standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships

<b>IV. Program Accessibility</b>
<b>D. Participating Providers</b>
<b>Standard for Compliance:</b>
MCOs networks will include all the provider types necessary to furnish the benefit package, to assure appropriate and timely health care to all enrollees, including those with chronic illness and/or disabilities. Physical accessibility is not limited to entry to a provider site, but also includes access to services within the site, e.g. exam tables and medical equipment.
<b>Suggested Methods for Compliance</b>
<ol style="list-style-type: none"> <li>1. Process for MCO to evaluate provider network to ascertain the degree of provider accessibility to persons with disabilities, to identify barriers to access and required modifications to policies/procedures</li> <li>2. Model protocol to assist participating providers, at their point of service, to identify enrollees who require case manager, audio, visual, mobility aids, or other accommodations</li> <li>3. Model protocol for determining needs of enrollees with mental disabilities</li> <li>4. Use of Wheelchair Accessibility Certification Form (see attached)</li> <li>5. Submission of map of physically accessible sites</li> <li>6. Training for providers re: compliance with Title III of ADA, e.g. site access requirements for door widths, wheelchair ramps, accessible diagnostic/treatment rooms and equipment; communication issues; attitudinal barriers related to disability, etc. [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities -V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]</li> </ol>

7. Use of ADA Checklist for Existing Facilities and NYC Addendum to OAPD ADA Accessibility Checklist as guides for evaluating existing facilities and for new construction and/or alteration.
<b>Compliance Plan Submission</b>
<p>1. A description of how MCO will ensure that its participating provider network is accessible to persons with disabilities. This includes the following:</p> <ul style="list-style-type: none"> <li>• Policies and procedures to prevent discrimination on the basis of disability or type of illness or condition</li> <li>• Identification of participating provider sites which are accessible by people with mobility impairments, including people using mobility devices. If certain provider sites are not physically accessible to persons with disabilities, the MCO shall describe reasonable, alternative means that result in making the provider services readily accessible.</li> <li>• Identification of participating provider sites which do not have access to sign language interpreters or reasonable alternative means to communicate with enrollees who are deaf or hard of hearing; and for those sites describe reasonable alternative methods to ensure that services will be made accessible</li> <li>• Identification of participating providers which do not have adequate communication systems for enrollees who are blind or have vision impairments (e.g. raised symbol and lettering or visual signal appliances), and for those sites describe reasonable alternative methods to ensure that services will be made accessible</li> </ul> <p>2. A description of how the MCO’s specialty network is sufficient to meet the needs of enrollees with disabilities</p> <p>3. A description of methods to ensure the coordination of out-of-network providers to meet the needs of the enrollees with disabilities</p> <ul style="list-style-type: none"> <li>• This may include the implementation of a referral system to ensure that the health care needs of enrollees with disabilities are met appropriately</li> <li>• MCO shall describe policies and procedures to allow for the continuation of existing relationships with out-of-network providers, when in the best interest of the enrollee with a disability</li> </ul> <p>4. Submission of ADA Compliance Summary Report (see attached - county specific/borough specific for NYC) or MCO statement that data submitted to SDOH on the Health Commerce System (HCS) files is an accurate reflection of each network’s physical accessibility</p>

<b>IV. Program Accessibility</b>
<b>E. Populations Special Health Care Needs</b>
<b>Standard for Compliance:</b>
<p>MCOs will have satisfactory methods for identifying persons at risk of, or having, chronic disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health services, etc. MCOs will have satisfactory systems for coordinating service delivery and, if necessary, procedures to allow continuation of existing relationships with out-of-network provider for course of treatment.</p>

**Suggested Methods for Compliance**

1. Procedures for requesting standing referrals to specialists and/or specialty centers, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships with out-of-network providers for course of treatment
2. Contracts with school-based health centers
3. Linkages with preschool services, child protective agencies, early intervention officials, behavioral health agencies, disability and advocacy organizations, etc.
4. Adequate network of providers and subspecialists (including pediatric providers and sub-specialists) and contractual relationships with tertiary institutions
5. Procedures for assuring that these populations receive appropriate diagnostic workups on a timely basis
6. Procedures for assuring that these populations receive appropriate access to durable medical equipment on a timely basis
7. Procedures for assuring that these populations receive appropriate allied health professionals (Physical, Occupational and Speech Therapists, Audiologists) on a timely basis
8. State designation as a Well Qualified Plan to serve OPWDD population and look-alikes

**Compliance Plan Submission**

A description of arrangements to ensure access to specialty care providers and centers in and out of New York State, standing referrals, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships (out-of-plan) for diagnosis and treatment of rare disorders.

**V. ADDITIONAL ADA RESPONSIBILITIES FOR PUBLIC ACCOMMODATIONS**

Please note that Title III of the ADA applies to all non-governmental providers of health care. Title III of the Americans With Disabilities Act prohibits discrimination on the basis of disability in the full and equal enjoyment of goods, services, facilities, privileges, advantages or accommodations of any place of public accommodation. A public accommodation is a private entity that owns, leases or leases to, or operates a place of public accommodation. Places of public accommodation identified by the ADA include, but are not limited to, stores (including pharmacies) offices (including doctors' offices), hospitals, health care providers, and social service centers.

New and altered areas and facilities must be as accessible as possible. Barriers must be removed from existing facilities when it is readily achievable, defined by the ADA as easily accomplishable without much difficulty or expense. Factors to be considered when determining if barrier removal is readily achievable include the cost of the action, the financial resources of the site involved, and, if applicable, the overall financial resources of any parent corporation or entity. If barrier removal is not readily achievable, the ADA requires alternate methods of making goods and services available. New facilities must be accessible unless structurally impracticable.

Title III also requires places of public accommodation to provide any auxiliary aids and services that are needed to ensure equal access to the services it offers, unless a fundamental alteration in the nature of services or an undue burden would result. Auxiliary aids include but

are not limited to qualified sign interpreters, assistive listening systems, readers, large print materials, etc. Undue burden is defined as “significant difficulty or expense”. The factors to be considered in determining “undue burden” include, but are not limited to, the nature and cost of the action required and the overall financial resources of the provider. “Undue burden” is a higher standard than “readily achievable” in that it requires a greater level of effort on the part of the public accommodation.

Please note also that the ADA is not the only law applicable for people with disabilities. In some cases, State or local laws require more than the ADA. For example, New York City’s Human Rights Law, which also prohibits discrimination against people with disabilities, includes people whose impairments are not as “substantial” as the narrower ADA and uses the higher “undue burden” (“reasonable”) standard where the ADA requires only that which is “readily achievable”. New York City’s Building Code does not permit access waivers for newly constructed facilities and requires incorporation of access features as existing facilities are renovated. Finally, the State Hospital code sets a higher standard than the ADA for provision of communication (such as sign language interpreters) for services provided at most hospitals, even on an outpatient basis.



**Contractor:** \_\_\_\_\_

**APPENDIX K**

**Combined Medicare Advantage and Medicaid Advantage Plus  
(MAP)  
Benefit Package for Dual Eligibles**

**List of Medicare Advantage Products to be Linked to Medicaid Advantage  
Plus:**

<b>Plan Name:</b>	<b>Contract #:</b>	<b>Plan ID:</b>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

## Appendix K-1

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any Medicare subscriber premium</i>
Inpatient Hospital Care Including Substance Abuse and Rehabilitation Services	Up to 365 days per year (366 days for leap year).
Inpatient Mental Health	Medically necessary care, including days in excess of the Medicare 190-day lifetime maximum.
Residential Health Care Facility	Medicare and Medicaid covered care provided in a Residential Health Care Facility. No prior hospital stay required.
Home Health	Medically necessary intermittent skilled nursing care, home health aide services and rehabilitation services. Also includes non-Medicare covered home health services (e.g., home health aide services with nursing supervision to medically unstable individuals).
PCP Office Visits	Primary care provider office visits.
Specialist Office Visits	Specialist office visits.
Chiropractic	Manual manipulation of the spine to correct subluxation; provided by chiropractors or other qualified providers.
Podiatry	Medically necessary foot care, including care for medical conditions affecting lower limbs. Visits for routine foot care up to four (4) visits per year.
Outpatient Mental Health	Individual and group therapy visits. Enrollee must be able to self-refer for one assessment from a network provider in a twelve (12) month period.
Outpatient Substance Abuse	Individual and group visits. Enrollee must be able to self-refer for one assessment from a network provider in a twelve (12) month period.
Outpatient Surgery	Medically necessary visits to an ambulatory surgery center or outpatient hospital facility.
Ambulance	Transportation provided by an ambulance service, including air ambulance. Emergency transportation if for the purpose of obtaining hospital services for an Enrollee who suffers from severe, life-threatening or potentially disabling conditions which require the provision of emergency services while the Enrollee is being transported. Includes transportation to a hospital emergency department generated by telephoning “911”.

<p align="center"><b>Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles</b></p>	
<b>Category of Service</b>	<b>Description of Covered Services</b>
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any Medicare subscriber premium</i>
Emergency Department Care	Care provided in a hospital Emergency Department ,subject to prudent layperson standard.
Urgent Care	Urgently needed care in most cases outside the plan’s service area.
Outpatient Rehabilitation (OT, PT, Speech)	Occupational therapy, physical therapy and speech and language therapy. (Medicaid covered OT, PT and ST are limited to twenty (20) visits per therapy per calendar year except for children under age 21 and the developmentally disabled)
Durable Medical Equipment (DME)	Medicare and Medicaid covered durable medical equipment, including devices and equipment other than prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use. Must be ordered by a qualified practitioner. No homebound prerequisite and including non-Medicare DME covered by Medicaid (e.g. tub stool; grab bars). Medical/Surgical supplies, enteral/parenteral formulas and supplements, and hearing aid batteries.
Prosthetics	Medicare and Medicaid covered prosthetics, orthotics and orthopedic footwear.
Diabetes Monitoring	Diabetes self-monitoring, management training and supplies, including coverage for glucose monitors, test strips, and lancets. OTC diabetic supplies such as 2x2 gauze pads, alcohol swabs/pads, insulin syringes and needles are covered by Part D.
Diagnostic Testing	Diagnostic tests, x-rays, lab services and radiation therapy.
Bone Mass Measurement	Bone Mass Measurement for people at risk.
Colorectal Screening	Colorectal screening for people age 50 and older.
Immunizations	Influenza (Flu) and Pneumococcal Disease vaccines, and Hepatitis B vaccine for people in high-risk settings.
Mammograms	Annual screening for individuals age 40 and older. No referral necessary.
Pap Smear and Pelvic Exams	Pap smears and Pelvic Exams.

**Combined Medicare Advantage and Medicaid Advantage Plus  
Benefit Package for Dual Eligibles**

<b>Category of Service</b>	<b>Description of Covered Services</b>
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any Medicare subscriber premium</i>
Prostate Cancer Screening	Prostate Cancer Screening exams for individuals age 50 and older.
Outpatient Drugs	All Medicare Part B covered prescription drugs and other drugs obtained by a provider and administered in a physician office or clinic setting covered by Medicaid. (No Part D.)
Hearing Services	Medicare and Medicaid hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, earmolds, special fittings and replacement parts.
Vision Care Services	Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and polycarbonate lenses, artificial eyes (stock or custom-made), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed.
Routine Physical Exam 1/year	Up to one routine physical per year.
Private Duty Nursing	Medically necessary private duty nursing services in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.
Non-Emergency Transportation	Transportation essential for an Enrollee to obtain necessary medical care and services under the plan's benefits or Medicaid fee-for-service. Includes ambulette, invalid coach, taxicab, livery, public transportation, or other means appropriate to the Enrollee's medical condition and a transportation attendant to accompany the Enrollee, if

**Combined Medicare Advantage and Medicaid Advantage Plus  
Benefit Package for Dual Eligibles**

<b>Category of Service</b>	<b>Description of Covered Services</b>
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any Medicare subscriber premium</i>
	necessary. CFCO Only: Includes transportation to and from social gatherings, religious services and other events in the community, as appropriately authorized in the Person Centered Plan of Care.
Dental	Medicaid covered dental services including necessary preventive, prophylactic and other routine dental care, services and supplies and dental prosthetics to alleviate a serious health condition. Ambulatory or inpatient surgical dental services subject to prior authorization.
Personal Care Services	Includes medically necessary assistance with Activities of Daily Living (ADLs), Instrumental Activities of Daily Living (IADLs) and health-related tasks through hands-on assistance, supervision, and/or cueing.
Nutrition	Assessment of nutritional status/needs, development and evaluation of treatment plans, nutritional education, in-service education, includes cultural considerations.
Medical Social Services	Assessment, arranging and providing aid for social problems related to maintaining individual at home.
Social and Environmental Supports	Services and items to support member's medical need. May include home maintenance tasks, homemaker/chore services, and respite care.
Home Delivered and Congregate Meals	Meals provided at home or in congregate settings, e.g., senior centers to individuals unable to prepare meals or to have them prepared.
Adult Day Health Care	Includes medical, nursing, food and nutrition, social services, rehabilitation therapy, leisure activities, dental, pharmaceutical, and other ancillary services. Services furnished in approved RHCF or extension site.
Social Day Care	Structured comprehensive program providing socialization; supervision, monitoring; personal care, nutrition in a protective setting.
Personal Emergency Response Services (PERS)	Electronic device that enables individuals to secure help in a physical, emotional or environmental emergency.

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package for Dual Eligibles	
Category of Service	Description of Covered Services
	<i>Note: The Medicaid Advantage Plus Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any Medicare subscriber premium</i>
Medicare Part D Prescription Drug Benefit as Approved by CMS	Enrollee responsible for co-pays.
Assistive Technology (CFCO Only) <sup>1</sup>	Items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an Enrollee's independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.
ADL and IADL skill acquisition, maintenance and enhancement (CFCO Only) <sup>1</sup>	Services intended to maximize the Enrollee's independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.
Community Transitional Services (CFCO Only) <sup>1</sup>	Assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.
Moving Assistance (CFCO Only) <sup>1</sup>	Assistance to physically move an Enrollee's furnishings and other belongings to the community-based setting where the Enrollee will reside.
Environmental Modifications (CFCO Only) <sup>1</sup>	Internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.
Vehicle Modifications (CFCO Only) <sup>1</sup>	Modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.
<b>Additional Part C Benefits, if any</b> List on Appendix K-1A for each linked Medicare Advantage Product	

<sup>1</sup> CFCO additions to Benefit Package effective January 1, 2019, upon official notification from SDOH.

## Appendix K-1A

Combined Medicare Advantage and Medicaid Advantage Plus Benefit Package  
for Dual Eligibles

Contractor \_\_\_\_\_

**Medicare Advantage Product – Additional Part C Benefit(s)**

Plan Name \_\_\_\_\_

Contract No. \_\_\_\_\_

Plan ID \_\_\_\_\_

<p style="text-align: center;">Health/Wellness Education Part C Benefit <i>(Use examples from the box on the right and list services to be included in this benefit, if covered)</i></p>	<p>Examples include (but are not limited to): General health education classes, parenting classes, smoking cessation classes, childbirth education, nutrition counseling or training, newsletters, congestive heart program, health club membership/fitness classes, nurse hotline, disease management.</p>
<p>Other Additional Part C Benefit</p>	
<p>Other Additional Part C Benefit</p>	
<p>Other Additional Part C Benefit</p>	

## **APPENDIX K-2**

### **DESCRIPTION OF MEDICAID SERVICES INCLUDED IN COMBINED MEDICARE ADVANTAGE AND MEDICAID ADVANTAGE PLUS BENEFIT PACKAGE FOR DUAL ELIGIBLES**

#### **1. Medicare Cost Sharing**

All Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium.

#### **2. Inpatient Mental Health Over 190-Day Lifetime Limit**

All inpatient mental health services, including voluntary or involuntary admissions for mental health services over the Medicare 190-Day Lifetime Limit. The Contractor may provide the covered benefit for medically necessary mental health inpatient services through hospitals licensed pursuant to Article 28 of the New York State P.H.L. and Article 31 of New York State Mental Hygiene Law.

#### **3. Non-Medicare Covered Care in Residential Health Care Facility**

Residential Health Care Facility days for Medicaid Advantage Plus Program. Enrollees provided by a licensed facility as specified in Chapter V, 10 NYCRR, in excess of the first 100 days in the Medicare Advantage benefit period.

#### **4. Non-Medicare Covered Home Health Services**

Medicaid covered home health services include the provision of skilled services not covered by Medicare (e.g. physical therapist to supervise maintenance program for patients who have reached their maximum restorative potential or nurse to pre-fill syringes for disabled individuals with diabetes) and /or home health aide services as required by an approved plan of care.

#### **5. Non-Medicare Covered Durable Medical Equipment**

Durable medical equipment, including devices and equipment other than medical/surgical supplies, enteral/parenteral formula, and prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use.

#### **6. Outpatient Rehabilitation**

Medicaid covered Occupational therapy; physical therapy and speech and language therapy are limited to forty (40) visits per therapy per calendar year except for children under age 21 and the developmentally disabled.



## **7. Prosthetics**

Medicaid covered prosthetics, orthotics and orthopedic footwear.

## **8. Personal Care Services**

Includes medically necessary assistance with ADLs, IADLs, and health-related tasks through hands-on assistance, supervision, and/or cueing. Such services must be essential to the maintenance of the Enrollee's health and safety in his or her own home. Personal care must be medically necessary, ordered by the Enrollee's physician and provided by a qualified person as defined in Part 700.2(b)(14) 10 NYCRR, in accordance with a plan of care.

## **9. Private Duty Nursing Services**

Private duty nursing services provided by a person possessing a license and current registration from the NYS Education Department to practice as a registered professional nurse or licensed practical nurse. Private duty nursing services can be provided through an approved certified home health agency, a licensed home care agency, or a private Practitioner. The location of nursing services may be in the Enrollee's home.

Private duty nursing services are covered when determined by the attending physician to be medically necessary. Nursing services may be intermittent, part-time or continuous and provided in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.

## **10. Dental Services**

Dental services include, but shall not be limited to, preventive, prophylactic and other dental care, services, supplies, routine exams, prophylaxis, oral surgery (when not covered by Medicare), and dental prosthetic and orthotic appliances required to alleviate a serious health condition, including one which affects employability.

## **11. Non-Emergency Transportation <sup>1</sup>**

Transportation expenses are covered when transportation is essential in order for an Enrollee to obtain necessary medical care and services which are covered under the Medicaid program (either as part of the Contractor's Benefit Package or by fee-for-service Medicaid). CFCO Only: Includes transportation provided to and from social gatherings, religious services and other events in the community as appropriately authorized in the Person Centered Plan of Care.

Non-emergent transportation guidelines may be developed in conjunction with the LDSS, based on the LDSS' approved transportation plan. The Contractor is required to use only approved Medicaid ambulette vendors to provide ambulette transportation services to Medicaid Advantage Plus Enrollees.

Transportation services means transportation by ambulance, ambulette, fixed wing or airplane transport, invalid coach, taxicab, livery, public transportation, or other means appropriate to the Enrollee's medical condition; and a transportation attendant to accompany the Enrollee, if

necessary. Such services may include the transportation attendant's transportation, meals, lodging and salary; however, no salary will be paid to a transportation attendant who is a member of the Enrollee's family.

For Enrollees with disabilities, the method of transportation must reasonably accommodate their needs, taking into account the severity and nature of the disability.

## **12. Medical and Surgical Supplies, Parenteral Formula, Enteral Formula, Nutritional Supplements and Hearing Aid Batteries**

These items are generally considered to be one-time only use, consumable items routinely paid for under the Durable Medical Equipment category of fee-for-service Medicaid.

Coverage of enteral formula and nutritional supplements are limited to coverage only for nasogastric, jejunostomy, or gastrostomy tube feeding. Coverage of enteral formula and nutritional supplements is limited to individuals who cannot obtain nutrition through any other means, and to the following three conditions: 1) tube-fed individuals who cannot chew or swallow food and must obtain nutrition through formula via tube; 2) individuals with rare inborn metabolic disorders requiring specific medical formulas to provide essential nutrients not available through any other means; and, 3) children who require medical formulas due to mitigating factors in growth and development. Coverage for certain inherited diseases of amino acid and organic acid metabolism shall include modified solid food products that are low-protein or which contain modified protein.

## **13. Nutrition**

Nutrition services includes the assessment of nutritional needs and food patterns, or the planning for the provision of foods and drink appropriate for the individual's physical and medical needs and environmental conditions, or the provision of nutrition education and counseling to meet normal and therapeutic needs. In addition, these services may include the assessment of nutritional status and food preferences, planning for provision of appropriate dietary intake within the patient's home environment and cultural considerations, nutritional education regarding therapeutic diets as part of the treatment milieu, development of a nutritional treatment plan, regular evaluation and revision of nutritional plans, provision of in-service education to health agency staff as well as consultation on specific dietary problems of patients and nutrition teaching to patients and families. These services must be provided by a qualified nutritionist as defined in Part 700.2(b)(5), 10 NYCRR.

## **14. Medical Social Services**

Medical social services include assessing the need for, arranging for and providing aid for social problems related to the maintenance of a patient in the home where such services are performed by a qualified social worker and provided within a plan of care. These services must be provided by a qualified social worker as defined in Section 700.2(b)(24) 10 NYCRR.

## **15. Social and Environmental Supports**

Social and environmental supports are services and items that support the medical needs of the Enrollees and are included in an Enrollee's plan of care. These services and items include but are

not limited to the following: home maintenance tasks, homemaker/chore services, housing improvement, and respite care.

## **16. Home Delivered and Congregate Meals**

Home delivered and congregate meals are meals provided at home or in congregate settings, e.g. senior centers to individuals unable to prepare meals or have them prepared.

## **17. Adult Day Health Care**

Adult day health care is care and services provided in a residential health care facility or approved extension site under the medical direction of a physician to a person who is functionally impaired, not homebound, and who requires certain preventive, diagnostic, therapeutic, rehabilitative or palliative items or services. Adult day health care includes the following services: medical, nursing, food and nutrition, social services, rehabilitation therapy, leisure time activities which are a planned program of diverse meaningful activities, dental, pharmaceutical, and other ancillary services. Adult day health care providers must notify SDOH of election to provide an unbundled service or payment option to MLTC enrollees, however, Enrollee participation in an ADHC and authorized for a limited service or payment option does not constitute need for CBLTCS and eligibility for plan enrollment.

## **18. Social Day Care**

Social day care is a structured, comprehensive program which provides functionally impaired individuals with socialization; supervision and monitoring; personal care; and nutrition in a protective setting during any part of the day, but for less than a 24 hour period. Additional services may include and are not limited to maintenance and enhancement of daily living skills, transportation, care giver assistance and case coordination and assistance.

## **19. Personal Emergency Response Services (PERS)**

Personal Emergency Response Services (PERS) is an electronic device which enables certain high-risk patients to secure help in the event of a physical, emotional or environmental emergency. A variety of electronic alert systems now exist which employ different signaling devices. Such systems are usually connected to a patient's phone and signal a response center once a "help" button is activate. In the event of an emergency, the signal is received and appropriately acted upon by a response center.

## **20. Hearing Services**

Hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, earmolds, special fittings and replacement parts.

## **21. Vision Services**

Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and poly-carbonate lenses, artificial eyes (stock or custom-made), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed.

If the Contractor does not provide upgraded eyeglass frames or additional features (such as scratch coating, progressive lenses or photo-gray lenses) as part of its covered vision benefit, the Contractor cannot apply the cost of its covered eyeglass benefit to the total cost of the eyeglasses the Enrollee wants and bill only the difference to the Enrollee. For example, if the Contractor covers only standard bifocal lenses and the Enrollee wants no-line bifocal lenses, the Enrollee must choose between taking the standard bifocal or paying the full price of the no-line bifocal lenses (not just the difference between the cost of the bifocal lenses and the no-line lenses). However, the Enrollee may pay for upgraded lenses as a private customer and have the Contractor pay for the frames or pay for upgraded frames as a private customer and have the Contractor pay for the lenses. The Enrollee must be informed of this fact by the vision care provider at the time that the glasses are ordered.

## **22. Assistive Technology (CFCO Only) <sup>1</sup>**

Items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an enrollee's independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.

## **23. ADL and IADL Skill Acquisition, Maintenance, and Enhancement (CFCO Only) <sup>1</sup>**

Services intended to maximize the Enrollee's independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.

## **24. Community Transitional Services (CFCO Only) <sup>1</sup>**

Assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.

## **25. Moving Assistance (CFCO Only) <sup>1</sup>**

Assistance to physically move an Enrollee's furnishings and other belongings to the community-based setting where the Enrollee will reside.

## **26. Environmental Modifications (e-mods) (CFCO Only) <sup>1</sup>**

Internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.

## **27. Vehicle Modifications (CFCO Only) <sup>1</sup>**

Modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.

<sup>1</sup> CFCO additions to Benefit Package effective January 1, 2019, upon official notification from SDOH.

## **APPENDIX K-3**

### **NON-COVERED SERVICES**

The following services will not be the responsibility of the Contractor under the Medicare/Medicaid program:

#### **1. Services Covered by Direct Reimbursement from Original Medicare**

- Hospice services provided to Medicare Advantage members

#### **2. Services Covered by Medicaid Fee-for-Service**

- Out of network Family Planning services under the direct access provisions,
- Medicaid Pharmacy Benefits as allowed by State Law (select drug categories excluded from the Medicare Part D benefit),
- Methadone Maintenance Treatment Programs,
- Certain Mental Health Services, including
  - Intensive Psychiatric Rehabilitation Treatment Programs,
  - Day Treatment,
  - Continuing Day Treatment,
  - Case Management for Seriously and Persistently Mentally Ill (sponsored by state or local mental health units),
  - Partial Hospitalizations,
  - Assertive Community Treatment (ACT),
  - Personalized Recovery Oriented Services (PROS),
- Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs,
- Office for People With Developmental Disability Services,
- Comprehensive Medicaid Case Management,
- Home and Community Based Waiver Program Services,
- Directly Observed Therapy for Tuberculosis Disease, and
- Assisted Living Program

#### **3. Other Non-Covered Services**

- Conversion or Reparative Therapy

## **DESCRIPTION OF NON-COVERED SERVICES**

The following services are excluded from the Contractor's Medicare and Medicaid Benefit Packages, and are covered, in most instances, by Medicare or Medicaid fee-for-service:

### **1. Hospice Services Provided to Medicare Advantage Enrollees**

Hospice services provided to Medicare Advantage Enrollees by a Medicare approved hospice providers are directly reimbursed by Medicare. Hospice is a coordinated program of home and inpatient care that provides non-curative medical and support services for persons certified by a physician to be terminally ill with a life expectancy of six (6) months or less. Hospice programs provide patients and families with palliative and supportive care to meet the special needs arising out of physical, psychological, spiritual, social and economic stresses which are experienced during the final stages of illness and during dying and bereavement.

Hospices are organizations which must be certified under Article 40 of the NYS PHL. and approved by Medicare. All services must be provided by qualified employees and volunteers of the hospice or by qualified staff through contractual arrangements to the extent permitted by federal and state requirements. All services must be provided according to a written plan of care which reflects the changing needs of the patient/family.

If an Enrollee in the Contractor's plan becomes terminally ill and receives Hospice Program services he or she may remain enrolled and continue to access the Contractor's Benefit Package while Hospice costs are paid for by Medicare fee-for-service.

### **2. Other Services Deemed to be Covered by Original Medicare by CMS**

### **3. Pharmacy Benefits as Permitted by State Law**

NYS Medicaid continues to provide coverage for certain drugs excluded from the Medicare Part D benefit such as barbiturates, benzodiazepines, and some prescription vitamins, and some non-prescription drugs.

### **4. Out of Network Family Planning Services**

As described in Section 10.6 and 10.9 of this Agreement, out of network family planning services provided by qualified Medicaid providers to plan Enrollees will be directly reimbursed by Medicaid fee-for-service at the Medicaid fee schedule. Family Planning and Reproductive Health Care Services means those health services which enable Enrollees, including minors, who may be sexually active to prevent or reduce the incidence of unwanted pregnancy. These include: diagnosis and all medically necessary treatment, sterilization, screening and treatment for sexually transmissible diseases and screening for disease and pregnancy.

Also included is HIV counseling and testing when provided as part of a family planning visit. Additionally, reproductive health care includes coverage of all medically necessary abortions. Elective induced abortions must be covered for New York City recipients. Fertility services are not covered.

## **5. Methadone Maintenance Treatment Program (MMTP)**

Consists of drug detoxification, drug dependence counseling, and rehabilitation services which include chemical management of the patient with methadone. Facilities that provide methadone maintenance treatment do so as their principal mission and are certified by the Office of Alcohol and Substance Abuse Services (OASAS) under Title 14 NYCRR, Part 828.

## **6. Certain Mental Health Services**

Contractor is not responsible for the provision and payment of the following services which are reimbursed through Medicaid fee-for-service.

a. **Intensive Psychiatric Rehabilitation Treatment Programs (IPRT)**

A time limited active psychiatric rehabilitation designed to assist a patient in forming and achieving mutually agreed upon goals in living, learning, working and social environments, to intervene with psychiatric rehabilitative technologies to overcome functional disabilities. IPRT services are certified by OMH under 14 NYCRR, Part 587.

b. **Day Treatment**

A combination of diagnostic, treatment, and rehabilitative procedures which, through supervised and planned activities and extensive client-staff interaction, provides the services of the clinic treatment program, as well as social training, task and skill training and socialization activities. Services are expected to be of six (6) months duration. These services are certified by OMH under 14 NYCRR, Part 587.

c. **Continuing Day Treatment**

Provides treatment designed to maintain or enhance current levels of functioning and skills, maintain community living, and develop self-awareness and self-esteem. Includes: assessment and treatment planning; discharge planning; medication therapy; medication education; case management; health screening and referral; rehabilitative readiness development; psychiatric rehabilitative readiness determination and referral; and symptom management. These services are certified by OMH under 14 NYCRR, Part 587.

This waiver is in select counties for children and adolescents who would otherwise be admitted to an institutional setting if waiver services were not provided. The services include individualized care coordination, respite, family support, intensive in-home skill building, and crisis response.

d. **Case Management for Seriously and Persistently Mentally Ill Sponsored by State or Local Mental Health Units**

The target population consists of individuals who are seriously and persistently mentally ill (SPMI), require intensive, personal and proactive intervention to help them obtain those services which will permit functioning in the community and either have symptomology which is difficult to treat in the existing mental health



care system or are unwilling or unable to adapt to the existing mental health care system. Three case management models are currently operated pursuant to an agreement with OMH or a local governmental unit, and receive Medicaid reimbursement pursuant to 14 NYCRR Part 506.

Please note: See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

e. Partial Hospitalization Not Covered by Medicare

Provides active treatment designed to stabilize and ameliorate acute systems, serves as an alternative to inpatient hospitalization, or reduces the length of a hospital stay within a medically supervised program by providing the following: assessment and treatment planning; health screening and referral; symptom management; medication therapy; medication education; verbal therapy; case management; psychiatric rehabilitative readiness determination and referral and crisis intervention. These services are certified by OMH under NYCRR Part 587.

f. Assertive Community Treatment (ACT)

ACT is a mobile team-based approach to delivering comprehensive and flexible treatment, rehabilitation, case management and support services to individuals in their natural living setting. ACT programs deliver integrated services to recipients and adjust services over time to meet the recipient's goals and changing needs; are operated pursuant to approval or certification by OMH; and receive Medicaid reimbursement pursuant to 14 NYCRR Part 508.

g. Personalized Recovery Oriented Services (PROS)

PROS, licensed and reimbursed pursuant to 14 NYCRR Part 512, are designed to assist individuals in recovery from the disabling effects of mental illness through the coordinated delivery of a customized array of rehabilitation, treatment, and support services in traditional settings and in off-site locations. Specific components of PROS include Community Rehabilitation and Support, Intensive Rehabilitation, Ongoing Rehabilitation and Support and Clinical Treatment.

**7. Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs, as follows:**

a. OMH Licensed CRs\*

Rehabilitative services in community residences are interventions, therapies and activities which are medically therapeutic and remedial in nature, and are medically necessary for the maximum reduction of functional and adaptive behavior defects associated with the person's mental illness.

b. Family-Based Treatment\*

Rehabilitative services in family-based treatment programs are intended to provide treatment to seriously emotionally disturbed children and youth to promote their successful functioning and integration into the natural family, community, school

or independent living situations. Such services are provided in consideration of a child's developmental stage. Those children determined eligible for admission are placed in surrogate family homes for care and treatment.

\*These services are certified by OMH under 14 NYCRR Parts 586.3, 594 and 595.

## **8. Office for People With Developmental Disabilities (OPWDD) Services**

### **a. Long Term Therapy Services Provided by Article 16-Clinic Treatment Facilities or Article 28 Facilities**

These services are provided to persons with developmental disabilities including medical or remedial services recommended by a physician or other licensed practitioner of the healing arts for a maximum reduction of the effects of physical or mental disability and restoration of the person to his or her best possible functional level. It also includes the fitting, training, and modification of assistive devices by licensed practitioners or trained others under their direct supervision. Such services are designed to ameliorate or limit the disabling condition and to allow the person to remain in or move to, the least restrictive residential and/or day setting. These services are certified by OPWDD under 14 NYCRR, Part 679 (or they are provided by Article 28 Diagnostic and Treatment Centers that are explicitly designated by the SDOH as serving primarily persons with developmental disabilities). If care of this nature is provided in facilities other than Article 28 or Article 16 centers, it is a covered service.

### **b. Day Treatment**

A planned combination of diagnostic, treatment and rehabilitation services provided to developmentally disabled individuals in need of a broad range of services, but who do not need intensive twenty-four (24) hour care and medical supervision. The services provided as identified in the comprehensive assessment may include nutrition, recreation, self-care, independent living, therapies, nursing, and transportation services. These services are generally provided in ICF or a comparable setting. These services are certified by OPWDD under 14 NYCRR, Part 690.

### **c. Medicaid Service Coordination (MSC)**

Medicaid Service Coordination (MSC) is a Medicaid State Plan service provided by OPWDD which assists persons with developmental disabilities to gain access to necessary services and supports appropriate to the needs of the needs of the individual. MSC is provided by qualified service coordinators and uses a person centered planning process in developing, implementing and maintaining an Individualized Service Plan (ISP) with and for a person with developmental disabilities. MSC promotes the concepts of a choice, individualized services and consumer satisfaction.

MSC is provided by authorized vendors who have a contract with OPWDD, and who are paid monthly pursuant to such contract. Persons who receive MSC must not permanently reside in an ICF for persons with developmental disabilities, a developmental center, a Residential Health Care Facility or any other hospital or Medical Assistance institutional setting that provides service coordination. They must also not concurrently be enrolled in

any other comprehensive Medicaid long term service coordination program/service including the Care at Home Waiver.

**Please note:** See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

## **9. Home and Community Based Services (HCBS) Waiver Program Services**

There are a number of Home and Community-Based Waiver Programs that provides services authorized pursuant to SSA Section 1915(c) waivers from DHHS. The programs include the Long Term Home Health Care Program, the Traumatic Brain Injury (TBI) Program, the ICF/MR Waiver, as well as Medicaid Care at Home HCBS Programs and OPWDD Care at Home Programs.

## **10. Comprehensive Medicaid Case Management (CMCM)**

A program which provides "social work" case management referral services to a targeted population (e.g.: teens, mentally ill). A CMCM case manager will assist a client in accessing necessary services in accordance with goals contained in a written case management plan. CMCM programs do not provide services directly, but refer to a wide range of service Providers. Some of these services are: medical, social, psycho-social, education, employment, financial, and mental health. CMCM referral to community service agencies and/or medical providers requires the case manager to work out a mutually agreeable case coordination approach with the agency/medical providers. Consequently, if an Enrollee of the Contractor is participating in a CMCM program, the Contractor should work collaboratively with the CMCM case manager to coordinate the provision of services covered by the Contractor. CMCM programs will be instructed on how to identify a managed care Enrollee on eMedNY and informed on the need to contact the Contractor to coordinate service provision.

## **11. Directly Observed Therapy for Tuberculosis Disease**

Tuberculosis directly observed therapy (TB/DOT) is the direct observation of oral ingestion of TB medications to assure patient adherence with the physician's prescribed medication regimen. While the clinical management of tuberculosis is covered in the Benefit Package, TB/DOT where applicable, can be billed directly to MMIS by any SDOH approved fee-for-service Medicaid TB/DOT Provider. The Contractor remains responsible for communicating, cooperating and coordinating clinical management of TB with the TB/DOT Provider.

## **12. HIV COBRA Case Management**

The HIV COBRA (Community Follow-up Program) Case Management Program is a program that provides intensive, family-centered case management and community follow-up activities by case managers, case management technicians, and community follow-up workers. Reimbursement is through an hourly rate billable to Medicaid. Reimbursable activities include intake, assessment, reassessment, service plan development and implementation, monitoring, advocacy, crisis intervention, exit planning, and case specific supervisory case-review conferencing.

## **13. Assisted Living Program**

Assisted Living Program provides personal care, housekeeping, supervision, home health aides. Personal emergency response services, nursing, physical therapy, occupational therapy, speech

therapy, medical supplies and equipment, adult day health care, a range of home health services and the case management services of a registered professional nurse. Services are provided in an adult home or enriched housing setting.

#### **14. Conversion or Reparative Therapy**

Conversion Therapy is any practice by a mental health professional that seeks to change an individual's sexual orientation or gender identity, including efforts to change behaviors, gender expressions, or to eliminate or reduce sexual or romantic attractions or feelings toward individuals of the same sex.

# APPENDIX L

## Approved Capitation Payment Rates

Effective Date: January 1, 2017

Age Group	Monthly Capitation Amount (PMPM)
	\$
	\$

## **APPENDIX M**

### **Service Area**

**The Contractor's Medicaid Advantage Plus service area is comprised of the following Counties in their entirety:**

# **APPENDIX N**

## **New York State Department of Health Risk Sharing Mechanisms**

**N.1 Risk Corridors**

**N.2 Minimum Wage Reconciliation**

**N.3 Medical Loss Ratio**

**N.4 Nursing Home Transition (NHT) Add-on**

## N.1

### Risk Corridors

#### 1. Establishment of the Risk Corridor.

- a) Risk corridors shall be calculated by SDOH based on the difference between a target MLR established by SDOH in accordance with the methodology set forth in 42 CFR 438.8, and Contractor's actual MLR results as reported to SDOH pursuant to Section 18.5(a)(xx) of this Agreement.
- b) The Target MLR amounts calculated by SDOH may be based on the Contractor's actual enrollment mix by rate call.
- c) Risk corridor settlement shall be made in accordance with the following table:

<b>Medical Loss Ratio Corridor</b>	<b>Contractor Share of Gain/Loss in the Corridor</b>	<b>State/Federal Government Share of Gain/Loss in the Corridor</b>
Less than Target MLR - 4%	0%	100%
Target MLR - 4% to Target MLR - 2%	50%	50%
Target MLR - 2% to Target MLR + 2%	100%	0%
Target MLR + 2% to Target MLR + 4%	50%	50%
Greater than Target MLR + 4%	0%	100%

#### 2. Risk Corridor Reporting

- a) Contractor shall submit risk corridor reporting in a format and frequency as determined by SDOH.
- b) Except as otherwise specified in this Appendix N.1, risk corridor reporting shall be subject to the provisions of Section 18 of this Agreement.

#### 3. Prohibitions and Penalties

- a) Contractor is prohibited from increasing reimbursement rates for Participating Providers and Non-Participating Providers to such an extent that would generate material losses to SDOH, except in the following instances:



- i) Sufficient evidence exists for Contractor to demonstrate to SDOH that the increase was for the sole purpose of meeting required network adequacy standards; or
  - ii) As otherwise approved by SDOH.
  
- b) If SDOH and/or its designee determines that the provider rate increase materially impacted the risk corridor and Contractor does not provide sufficient evidence to meet the exceptions in 3(a), such increases shall be removed from the calculation of the MLR for the purposes of determining shared risk under the risk corridor in this appendix, and SDOH may impose intermediate sanctions as described in Section 27, including monetary penalties, and any other sanctions or penalties as permitted by law. If the Contractor commits further infractions, fails to pay monetary penalties within the specified timeframe, fails to implement a corrective action plan in a timely manner or commits an egregious first-time infraction, the SDOH may, in addition to any other legal remedy available to SDOH in law or equity, take any or all of the following actions:
  - i) Suspend the risk corridors, as applicable to Contractor, for the applicable rating period; or
  - ii) Impose any intermediate sanctions described in Section 27.3 of this Agreement.

## N.2

### **Minimum Wage Reconciliation**

Contractor's monthly capitation rates reflect the expected impact of minimum wage increases. However, the impact of minimum wage is expected to vary by plan based on each plan's actual utilization of personal care, CDPAS and home health services and provider contracting. SDOH shall mitigate this risk by reconciling Contractor's actual minimum wage costs for these categories of services to actual Medicaid managed care minimum wage funding distributions for State Fiscal year 2021 (April 1, 2020 through and including March 31, 2021) and State Fiscal year 2022 (April 1, 2021 through and including March 31, 2022). The minimum wage costs related to Non-Emergency Medical Transportation are not intended to be reconciled.

### **N.3**

#### **Medical Loss Ratio**

Pursuant to 42 CFR 438.8, Contractor's capitation rates shall be subject to a Medical Loss Ratio (MLR) determined by SDOH and noticed to Contractor prior to the reporting year.

For each MLR reporting year, Contractor must report the information identified in 42 CFR 438.8(k)(1) to SDOH in a form and format and timeframe to be determined by SDOH, but no later than twelve (12) months after the end of each MLR reporting year.

Where Contractor files an MLR report stating that Contractor's MLR does not equal at least the minimum MLR established by SDOH, Contractor shall be subject to a remittance and shall provide such remittance to the State in accordance with supplemental guidance issued by SDOH.

## **N.4**

### **Nursing Home Transition (NHT) Add-on**

A Nursing Home Transition (NHT) add-on is calculated and added to the risk-adjusted Community rate calculated for each plan to create a blended rate that accounts for the costs of both the Community and NHT populations (the “NHT Add-On”). The NHT add-on is calculated as the difference between the final plan, region, and program-specific Community rate and the weighted average of the Community and NHT rates using projected enrollment of Community and NHT members for SFY 2020-21 (consisting of April 1, 2020 through and including March 31, 2021) and SFY 2021-22 (consisting of April 1, 2021 through and including March 3, 2022) provided by SDOH.

SDOH shall retroactively update the enrollment mix of Community and NHT members used to create the interim blended rates based on actual experience submitted by plans. For SFY 2021-22, the NHT Add-On will be reconciled using the actual enrollment for each Contractor.

## **APPENDIX O**

### **Requirements for Proof of Workers' Compensation and Disability Benefits Insurance Coverage**

## Requirements for Proof of Coverage

Unless the Contractor is a political sub-division of New York State, the Contractor shall provide proof, completed by the Contractor's insurance carrier and/or the Workers' Compensation Board, of coverage for:

1. Workers' Compensation, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** – Affidavit for New York Entities and Any Out-Of-State Entities With No Employees, that New York State Workers' Compensation and/or Disability Benefits insurance coverage is not required; OR
  - b) **C-105.2** – Certificate of Workers' Compensation Insurance. PLEASE NOTE: The State Insurance Fund provides its own version of this form, the **U-26.3**; OR
  - c) **SI-12** – Certificate of Workers' Compensation Self-Insurance, or **GSI-105.2** – Certificate of Participation in Workers' Compensation Group Self-Insurance.
  
2. Disability Benefits Coverage, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** – Affidavit for New York Entities and Any Out-Of-State Entities With No Employees, that New York State Workers' Compensation and/or Disability Benefits insurance coverage is not required; OR
  - b) **DB-120.1** – Certificate of Disability Benefits Insurance; OR
  - c) **DB-155** – Certificate of Disability Benefits Self-Insurance.

**NOTE:** ACORD forms are NOT acceptable proof of coverage.

# **APPENDIX P**

**Reserved**

# **APPENDIX Q**

**Reserved**



## **APPENDIX R**

# **Additional Specifications for the Medicaid Advantage Plus Agreement**

## **Additional Specifications for the Medicaid Advantage Plus Agreement**

1. Contractor will give continuous attention to performance of its obligations herein for the duration of this Agreement and with the intent that the contracted services shall be provided and reports submitted in a timely manner as SDOH may prescribe.
2. Contractor will possess, at no cost to the State, all qualifications, licenses and permits to engage in the required business as may be required within the jurisdiction where the work specified is to be performed. Workers to be employed in the performance of this Agreement will possess the qualifications, training, licenses and permits as may be required within such jurisdiction.
3. Work for Hire Contract

If pursuant to this Agreement the Contractor will provide the SDOH with software or other copyrightable materials, this Agreement shall be considered a "Work for Hire Contract." The SDOH will be the sole owner of all source code and any software which is developed or included in the application software provided to the SDOH as a part of this Agreement.

4. Technology Purchases Notification -- The following provisions apply if this Agreement procures only "Technology"
  - a) For the purposes of this policy, "technology" applies to all services and commodities, voice/data/video and/or any related requirement, major software acquisitions, systems modifications or upgrades, etc., that result in a technical method of achieving a practical purpose or in improvements of productivity. The purchase can be as simple as an order for new or replacement personal computers, or for a consultant to design a new system, or as complex as a major systems improvement or innovation that changes how an agency conducts its business practices.
  - b) If this Agreement is for procurement of software over \$20,000, or other technology over \$50,000, or where the SDOH determines that the potential exists for coordinating purchases among State agencies and/or the purchase may be of interest to one or more other State agencies, PRIOR TO APPROVAL by OSC, this Agreement is subject to review by the Governor's Task Force on Information Resource Management.
  - c) The terms and conditions of this Agreement may be extended to any other State agency in New York.

5. Subcontracting

The Contractor agrees not to enter into any agreements with third party organizations for the performance of its obligations, in whole or in part, under this Agreement without the State's prior written approval of such third parties and the scope of the work to be

performed by them. The State's approval of the scope of work and the subcontractor does not relieve the Contractor of its obligation to perform fully under this Agreement.

6. Sufficiency of Personnel and Equipment

If SDOH is of the opinion that the services required by the specifications cannot satisfactorily be performed because of insufficiency of personnel, SDOH shall have the authority to require the Contractor to use such additional personnel to take such steps necessary to perform the services satisfactorily at no additional cost to the State.

7. Provisions Upon Default

- a) The services to be performed by the Contractor shall be at all times subject to the direction and control of the SDOH as to all matters arising in connection with or relating to this Agreement.
- b) In the event that the Contractor, through any cause, fails to perform any of the terms, covenants or promises of this Agreement, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.
- c) If, in the judgment of the SDOH, the Contractor acts in such a way which is likely to or does impair or prejudice the interests of the State, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.

8. Minority And Women Owned Business Policy Statement

The SDOH recognizes the need to take affirmative action to ensure that Minority and Women Owned Business Enterprises are given the opportunity to participate in the performance of the SDOH's contracting program. This opportunity for full participation in our free enterprise system by traditionally socially and economically disadvantaged persons is essential to obtain social and economic equality and improve the functioning of the State economy.

It is the intention of the SDOH to provide Minority and Women Owned Business Enterprises with equal opportunity to bid on contracts awarded by this agency in accordance with the State Finance Law.

9. Insurance Requirements

- a) The Contractor must without expense to the State procure and maintain, until final acceptance by the SDOH of the work covered by this Agreement, insurance of the kinds and in the amounts hereinafter provided, by insurance companies authorized to do such

business in the State of New York covering all operations under this Agreement, whether performed by it or by subcontractors. Before commencing the work, the Contractor shall furnish to the SDOH a certificate or certificates, in a form satisfactory to SDOH, showing that it has complied with the requirements of this section, which certificate or certificates shall state that the policies shall not be changed or cancelled until thirty days written notice has been given to SDOH. The kinds and amounts of required insurance are:

i) A policy covering the obligations of the Contractor in accordance with the provisions of Chapter 41, Laws of 1914, as amended, known as the Workers' Compensation Law, and the Agreement shall be void and of no effect unless the Contractor procures such policy and maintains it until acceptance of the work.

ii) Policies of Bodily Injury Liability and Property Damage Liability Insurance of the types hereinafter specified, each within limits of not less than \$500,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by one person in any one occurrence, and subject to that limit for that person, not less than \$1,000,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by two or more persons in any one occurrence, and not less than \$500,000 for damages arising out of damage to or destruction of property during any single occurrence and not less than \$1,000,000 aggregate for damages arising out of damage to or destruction of property during the policy period.

A) Contractor's Liability Insurance issued to and covering the liability of the Contractor with respect to all work performed by it under this Agreement.

B) Automobile Liability Insurance issued to and covering the liability of the People of the State of New York with respect to all operations under this Agreement, by the Contractor or by its subcontractors, including omissions and supervisory acts of the State.

#### 10. Certification Regarding Debarment and Suspension

- a) Regulations of the U.S. Department of Health and Human Services, located at Part 76 of Title 45 of the Code of Federal Regulations (CFR), implement Executive Orders 12549 and 12689 concerning debarment and suspension of participants in Federal program and activities. Executive Order 12549 provides that, to the extent permitted by law, Executive departments and agencies shall participate in a government wide system for non-procurement debarment and suspension. Executive Order 12689 extends the debarment and suspension policy to procurement activities of the Federal Government. A person who is debarred or suspended by a Federal agency is excluded from Federal financial and non-financial assistance and benefits under Federal programs and activities, both directly (primary covered transaction) and indirectly (lower tier covered transactions). Debarment or suspension by one Federal agency has government wide effect.

- b) Pursuant to the above cited regulations, the SDOH (as a participant in a primary covered transaction) may not knowingly do business with a person who is debarred, suspended, proposed for debarment, or subject to other government wide exclusion (including an exclusion from Medicare and State health care program participation on or after August 25, 1995), and the SDOH must require its contractors, as lower tier participants, to provide the certification as set forth below:
- i) CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS

#### Instructions for Certification

- A) By signing this Agreement, the Contractor, as a lower tier participant, is providing the certification set out below.
- B) The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- C) The lower tier participant shall provide immediate written notice to the SDOH if at any time the lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- D) The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. The Contractor may contact the SDOH for assistance in obtaining a copy of those regulations.
- E) The lower tier participant agrees that it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR Subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- F) The lower tier participant further agrees that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transactions," without modification, in all lower tier covered transactions.

- G) A participant in a covered transaction may rely upon a certification of a participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Excluded Parties List System.
  - H) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
  - I) Except for transactions authorized under paragraph E of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR Subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- ii) Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions
- A) The lower tier participant certifies, by signing this Agreement, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department agency.
  - B) Where the lower tier participant is unable to certify to any of the statements in this certification, such participant shall attach an explanation to this Agreement.

## 11. Reports and Publications

- a) Any materials, articles, papers, etc., developed by the Contractor pertaining to the Program must be reviewed and approved by the SDOH for conformity with the policies and guidelines of the SDOH prior to dissemination and/or publication. It is agreed that such review will be conducted in an expeditious manner. Should the review result in any unresolved disagreements regarding content, the Contractor shall be free to publish in scholarly journals along with a disclaimer that the views within the Article or the policies reflected are not necessarily those of the New York State Department of Health.
- b) Any publishable or otherwise reproducible material developed under or in the course of performing this Agreement, dealing with any aspect of performance under

this Agreement, or of the results and accomplishments attained in such performance, shall be the sole and exclusive property of the State, and shall not be published or otherwise disseminated by the Contractor to any other party unless prior written approval is secured from the SDOH or under circumstances as indicated in paragraph (a) above. Any and all net proceeds obtained by the Contractor resulting from any such publication shall belong to and be paid over to the State. The State shall have a perpetual royalty-free, non-exclusive and irrevocable right to reproduce, publish or otherwise use, and to authorize others to use, any such material for governmental purposes.

- c) No report, document or other data produced in whole or in part with the funds provided under this Agreement may be copyrighted by the Contractor or any of its employees, nor shall any notice of copyright be registered by the Contractor or any of its employees in connection with any report, document or other data developed pursuant to this Agreement.
- d) All reports, data sheets, documents, etc. generated under this Agreement shall be the sole and exclusive property of the SDOH. Upon completion or termination of this Agreement the Contractor shall deliver to the SDOH upon its demand all copies of materials relating to or pertaining to this Agreement. The Contractor shall have no right to disclose or use any of such material and documentation for any purpose whatsoever, without the prior written approval of the SDOH or its authorized agents.
- e) The Contractor, its officers, agents and employees and subcontractors shall treat all information, which is obtained by it through its performance under this Agreement, as confidential information to the extent required by the laws and regulations of the United States and laws and regulations of the State of New York.

## 12. Payment

Payment for claims/invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payment shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller's website at [www.osc.state.ny.us/epay/index.htm](http://www.osc.state.ny.us/epay/index.htm), by email at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by telephone at 518-474-6019. The Contractor acknowledges that it will not receive payment on any claims/invoices submitted under this Agreement if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

In addition to the Electronic Payment Authorization Form, a Substitute Form W-9, must be on file with the Office of the State Comptroller, Bureau of Accounting Operations.

Additional information and procedures for enrollment can be found at <http://www.osc.state.ny.us/epay>.

Completed W-9 forms should be submitted to the following address:

NYS Office of the State Comptroller  
Bureau of Accounting Operations  
Warrant & Payment Control Unit  
110 State Street, 9<sup>th</sup> Floor  
Albany, NY 12236

13. Provisions Related to New York State Procurement Lobbying Law

The state reserves the right to terminate this agreement in the event it is found that the certification filed by the contractor in accordance with New York State Finance Law 139-k was intentionally false or intentionally incomplete. Upon such finding, the State may exercise its termination right by providing written notification to the contractor in accordance with the written notification terms of this agreement.

14. Provisions Related to New York State Information Security Breach and Notification Act

Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208). Contractor shall be liable for the costs associated with such breach if caused by the Contractor's negligent or willful acts or omissions, or the negligent or willful acts or omissions of Contractor's agents, officers, employees or subcontractors.

15. Accessibility of State Agency Web-based Intranet and Internet Information and Applications

Any web-based intranet and internet information and applications development, or programming delivered pursuant to the contract or procurement will comply with New York State Enterprise IT Policy NYS-P08-005, *Accessibility of Web-Based Information and Applications*, as such policy or standard may be amended, modified or superseded, which requires that state agency web-based intranet and internet information and applications are accessible to persons with disabilities. Web content must conform to New York State Enterprise IT Policy NYS-P08-005, as determined by quality assurance testing. Such quality assurance testing will be conducted by NYSDOH and the awarded contractor, and the results of such testing must be satisfactory to NYSDOH before web content will be considered a qualified deliverable under the contract or procurement.

16. New York State Tax Law Section 5-a

Section 5-a of the Tax Law, as amended, effective April 26, 2006, requires certain contractors awarded state contracts for commodities, services and technology valued at more than \$100,000 to certify to the New York State Department of Tax and Finance (DTF) that they are registered to collect New York State and local sales and compensating use taxes. The law



applies to contracts where the total amount of such contractors' sales delivered into New York State are in excess of \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made, and with respect to any affiliates and subcontractors whose sales delivered into New York State exceeded \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made.

This law imposes upon certain contractors the obligation to certify whether or not the contractor, its affiliates, and its subcontractors are required to register to collect sales and compensating use tax and contractors must certify to DTF that each affiliate and subcontractor exceeding such sales threshold is registered with DTF to collect New York State and local sales and compensating use taxes. The law prohibits the State Comptroller, or other approving agencies, from approving a contract awarded to an offerer meeting the registration requirements but who is not so registered in accordance with the law.

Contractor must complete and submit directly to the New York State Taxation and Finance, Contractor Certification Form ST-220-TD. Unless the information upon which the ST-220-TD is based changes, this form only needs to be filed once with DTF. If the information changes for the contractor, its affiliate(s), or its subcontractor(s), a new form (ST-220-TD) must be filed with DTF.

Contractor must complete and submit to the Department of Health the form ST-220-CA certifying that the contractor filed the ST-220-TD with DTF. Failure to make either of these filings may render an offerer non-responsive and non-responsible. Offerers shall take the necessary steps to provide properly certified forms within a timely manner to ensure compliance with the law.

17. M/WBE Utilization Plan for Subcontracting and Purchasing

The Department of Health (DOH) encourages the use of Minority and/or Women Owned Business Enterprises (M/WBEs) for any subcontracting or purchasing related to this contract. Contractors who are not currently a New York State certified M/WBE must define the portion of all consumable products and personnel required for this proposal that will be sourced from an M/WBE. The amount must be stated in total dollars and as a percent of the total cost necessary to fulfill the Agreement requirements. Supportive documentation must include a detailed description of work that is required including products and services.

The goal for usage of M/WBEs is at least 10% of monies used for contract activities. In order to assure a good-faith effort to attain this goal, the State requires that Contractors complete the M/WBE Utilization Plan and submit this Plan.

Contractors that are New York State certified MBEs or WBEs are not required to complete this form. Instead, such Contractors must simply provide evidence of their certified status

Failure to submit the above referenced Plan (or evidence of certified M/WBE status) will result in disqualification of the vendor from consideration for award.

18. Piggybacking

New York State Finance Law Section 163(10)(e) [see also <http://www.ogs.state.ny.us/procurecounc/pgbguidelines.asp>] allows the Commissioner of the NYS Office of General Services to consent to the use of this Contract by other New York State Agencies, and other authorized purchasers, subject to conditions and the Contractor's consent.

19. Lead Guidelines

All products supplied pursuant to this agreement shall meet local, state and federal regulations, guidelines and action levels for lead as they exist at the time of the State's acceptance of this Contract.

20. Veterans Protections

The Contractor shall contract with at least one veteran's home that operates in its service area, provided that at least one veteran's home operates in its service area.

Upon enrollment into Contractor's Medicaid Advantage Plus Product, the Contractor shall notify each veteran, spouse of a veteran, or Gold Star parent enrollee in need of Long Term Placement about the availability, or lack thereof, of a veteran's home in Contractor's network.

If Contractor's Medicaid Advantage Plus Product does not operate in an area with an accessible veteran's home, or does not have one in its network, and unless otherwise indicated by the enrollee, the plan shall direct the enrollee to the enrollment broker. The Contractor must inform the enrollment broker of the matter, and provide the enrollment broker with the applicable enrollee contact information.

If an applicable enrollee desires to receive care from a veteran's home, the Contractor must allow the enrollee to access the veteran's home services and must pay out of network until the enrollee has transferred to an MLTC Plan with an in-network veteran's home.

The Contractor must inform enrollee about veteran's home services available to them in the member handbook, including who is eligible for said services and their rights to receive said services, including, but not limited to, the rights outlined in this section.

**APPENDIX S**

**NURSING HOME TRANSITION**

## **APPENDIX S**

### **NURSING HOME TRANSITION**

- 1) In addition to the provisions found in this Appendix, the Contractor must adhere to SDOH's "Transition of Nursing Home Benefits and Population into Managed Care policy," and any future amendments there to, which is hereby made part of this Appendix as if fully set forth herein.
- 2) SDOH reserves the right to change or amend, in its sole discretion and at any time upon reasonable notice, the manner and policies for the implementation of the Nursing Home Transition.
- 3) Individuals not enrolled in a MAP product who are in need of permanent Nursing Home care shall obtain a long term care Medicaid eligibility determination from the LDSS or entity designated by the State prior to enrollment into a MAP product.
- 4) Dual eligible individuals who are 21-years-old or older and who have been determined eligible for Long Term Placement in a nursing home are allowed sixty (60) days to select a MAP product for enrollment.
- 5) The Contractor shall otherwise interact with potential applicants seeking or referred for nursing home placement in a manner determined by SDOH. Such potential applicants shall also be directed to the Enrollment Broker for education and assistance regarding all MAP product options available to them, including Community Based Long Term Care alternatives.
- 6) If a MAP product does not have a provider agreement with a nursing home that meets the needs of a member, the MAP product must authorize out of network placement. If beds are not available at the time placement is indicated, the plan must authorize out of network placement.
- 7) To the extent that any provisions in this Agreement with the exception of Appendix A or the body of the Agreement are in conflict with the provisions of this Appendix, the provisions of this Appendix prevail.

# **APPENDIX T**

## **CONFLICT FREE EVALUATION AND ENROLLMENT CENTER**

## **APPENDIX T**

### **CONFLICT FREE EVALUATION AND ENROLLMENT CENTER**

- 1) All initial eligibility determinations for MAP plans will be made by a Conflict-Free Evaluator, or other entity designated by SDOH. All persons seeking information about the Contractor's MAP plan, or seeking enrollment into such product(s), should be forwarded to the Conflict-Free Evaluator in accordance with SDOH rules and guidance. If and when the Conflict-Free Evaluator determines persons to be eligible for MAP, they will forward said person to the MAP plan of his or her choice.
- 2) The Contractor will comply with the processes for the Conflict-Free Evaluator based on guidance issued by SDOH. .
- 3) The Contractor must remove all contact information to the Contractor's eligibility assessment staff, agents, subcontractors, and any entities that perform eligibility assessments on behalf of the Contractor, from all MAP plan marketing materials and member handbooks.
  - a) Upon submission to SDOH for approval, the Contractor may seek a waiver of this provision from SDOH. In doing so, the Contractor will provide the reason why the contact information should remain on the material in question. For example, the Contractor might utilize a single, general purpose phone number to handle all or most Enrollee or Potential Enrollee questions or concerns, in which case the Contractor will indicate what steps they have taken to capture and forward persons seeking enrollment/eligibility determinations to the Conflict-Free Evaluator. SDOH reserves the sole right to determine whether to waive this provision.
- 4) The Contractor must provide the contact information for the Conflict-Free Evaluator, or other entity designated by SDOH, on all MAP plan materials that can reasonably be interpreted as intended to market to Potential Enrollees.
- 5) To the extent that any provisions in this Agreement with the exception of Appendix A or the body of the Agreement are in conflict with the provisions of this Appendix, the provisions of this Appendix prevail.

# **APPENDIX U**

## **STATE DIRECTED PAYMENTS**

## APPENDIX U

### State Directed Payments

#### Version Date:

State Directed Payments Arrangements shall be specified in the State Directed Payment Arrangement Form attached to this Appendix. In some instances, such payments may include retro-active adjustments to previously paid provider claims.

Each State Directed Payment Arrangement has been submitted to and approved by CMS using the preprint template required by CMS and includes a CMS Payment Identifier. SDOH will provide Contractor with each CMS-approved preprint, and each CMS-approved preprint is expressly incorporated into this Appendix U without further action by the parties.

#### **1. State Directed Payment Arrangement Form**

For each State Directed Payment, the SDOH shall issue a State Directed Payment Arrangement Form to the Contractor. The Contractor shall sign and date each form to indicate acknowledgement of receipt and Contractor commencement of implementation of the requirements detailed within such form. The Contractor shall return the signed State Directed Payment Arrangement Form to the SDOH within timeframes determined by SDOH. The State Directed Payment Arrangement Form shall include the following information:

##### **a) Date and Timing Information**

State Directed Payment Arrangements have a specific time period for which they are effective. The effective period will be identified in the State Directed Payment Arrangement Form.

##### **b) Applicable Product**

State Directed Payment Arrangements are designated for specific managed care products or programs. The applicable managed care product or program will be identified in the State Directed Payment Arrangement Form. For the purposes of this Agreement, applicable managed care products or programs shall include:

- i) Medicaid Advantage Plus Managed Long Term Care

##### **c) Type of State Directed Payment**

- i) Payments/Delivery System Reform  
Under this type of payment arrangement, the Contractor is required to implement value-based purchasing models for provider reimbursement, such



as alternative payment models (APMs), pay for performance arrangements, bundled payments, or other service payment models intended to recognize value or outcomes over volume of services; or the Contractor is required to participate in a multi-payer or Medicaid-specific delivery system reform or performance improvement initiative.

ii) **Fee Schedule Requirement**

Under this type of payment arrangement, the Contractor is required to adopt a minimum or maximum fee schedule for Participating Providers that provide a particular service to an Enrollee under the Provider Contract; or the Contractor is required to provide a uniform dollar or percentage increase for Participating Providers that provide a particular service to an Enrollee under the Provider Contract.

**d) Provider Class**

State Directed Payments may be designated for a specific class or classes of providers. The applicable provider class will be identified in the State Directed Payment Arrangement Form.

**e) State Directed Payment Details/Requirements**

The State Directed Payment Arrangement Form will include additional details and requirements needed for the Contractor to implement the arrangement.

**f) State Directed Payment Reporting Requirements**

The State Directed Payment Arrangement Form will include specific reporting required of the Contractor.

**g) State Directed Payment Arrangement Actions**

The Contractor shall implement the State Directed Payment Arrangement actions listed in Column A of the Schedule below:

Contractor:			
Column A: Name of State Directed Payment Arrangement	Column B: CMS Payment Identifier	Column C: Payment Arrangement Start Date	Column D: Payment Arrangement End Date

## **2. Record Maintenance and Reporting Requirements**

- a)** The Contractor acknowledges and agrees that all records related to State Directed Payment Arrangements are subject to all record maintenance and reporting requirements in this Agreement, and that the Contractor shall prepare and maintain contemporaneous records that evidence the State Directed Payment was made to the Participating Provider in accordance with requirements that are detailed in the State Directed Payment Arrangement Form, and any other documentation that SDOH or OMIG requires.
  
- b)** The Contractor shall prepare and submit to the SDOH any report, in a form, format and frequency to be determined by SDOH, that is described under Section 6 of the State Directed Payment Arrangement Form. Such report shall, at a minimum, include the identity of the Participating Provider(s) receiving payment, the amount of the payment, and the dates of the payment.

**STATE DIRECTED PAYMENT ARRANGMENT FORM**

**Contractor**

**Name**  **CMS Payment Identifier #**

**Section 1 Date and Timing**

A. Effective Period for Payment Arrangement:   
B. Start Date for Payment Arrangement:

**Section 2 Applicable Product or Program**

Medicaid Advantage Plus Managed Long Term Care

**Section 3 Type of State Directed Payment**

Payments/Delivery System Reform  Fee Schedule Requirement

**Section 4 Provider Class**

**Section 5 Payment Details/Requirements**

**Section 6 Reporting Requirements**

**Section 7 Other Requirements**

**Contractor Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

**APPENDIX X**

Agency Code \_\_\_\_\_  
Period \_\_\_\_\_

Contract No. \_\_\_\_\_  
Funding Amount for Period \_\_\_\_\_

This is an AGREEMENT between THE STATE OF NEW YORK, acting by and through \_\_\_\_\_, having its principal office at \_\_\_\_\_, (hereinafter referred to as the STATE), and \_\_\_\_\_ (hereinafter referred to as the CONTRACTOR), for modification of Contract Number \_\_\_\_\_ as amended in attached Appendix(ices).

All other provisions of said AGREEMENT shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this AGREEMENT as of the dates appearing under their signatures.

CONTRACTOR

STATE AGENCY

By: \_\_\_\_\_

By: \_\_\_\_\_

Printed Name

Printed Name

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

State Agency Certification:  
In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.

STATE OF NEW YORK )  
 )  
County of \_\_\_\_\_ )

SS.:

On the \_\_\_\_ day of \_\_\_\_\_ in the year \_\_\_\_\_ before me, the undersigned, personally appeared \_\_\_\_\_, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is(are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their/ capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

\_\_\_\_\_  
(Notary)

Approved:

Approved:

ATTORNEY GENERAL

STATE COMPROLLER

\_\_\_\_\_

\_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_