

**\* 1. Address****First and Last Name****Company****Email Address****\* 2. According to the Business Strategy video, what are fundamental points to understanding your business strategy?**

- Align your VBP contract with your business model
- Understand your value proposition
- Engage payers and/or providers early and often
- All of the above

**\* 3. According to the Maternity Care VBP Arrangement factsheet, the Newborn Care Component includes the care provided to the newborn from birth until when?**

- Discharge
- 60 days after discharge
- 30 days after discharge
- Not Applicable. Only the Prenatal, Delivery, and Postpartum care for the mother is included in the maternity arrangement

**\* 4. How can data and analytics be helpful during your transition to VBP?**

- Help to understand your population
- Identify super-utilizers
- Help to understand the total cost of the population
- All of the above

**\* 5. Starting January 2018, all level 2 and 3 VBP Arrangements must include at least one Community Based Organization that meets which of the following criteria?**

- Non-profit, non-Medicaid billing, community based social and human service organizations
- Non-profit, Medicaid billing, clinical and clinical support service providers
- Non-profit, Medicaid billing, non-clinical service providers
- None of the Above

\* 6. According to the Stakeholder Engagement video, what are some characteristics of a logical partner?  
(check all that apply)

Operate in a different region

Serve the same patient population

Pre-existing communication and/or contract with your organization

Fill gaps in coverage within your network