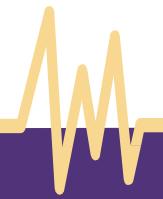


# MAX Series: Improving Care for High Utilizers and Sustaining Change

Transforming Care Delivery Locally Utilizing a Standard Methodology

MAX Action Teams January – July 2017 Case Studies



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# 1. Executive Summary

#### **Background**

Since its introduction in October 2015, the New York State Department of Health has run the Medicaid Accelerated eXchange (MAX) Series seven times, (with two series currently in progress) engaging over 60 Action Teams with over 600 frontline care and social service providers. The key objective of the MAX Series is to support PPSs in their efforts to redesign the way healthcare is delivered to a specific patient population. To date, the MAX Series has focused on High Utilizers of the Emergency Department (ED) and inpatient (IP) unit, and integrating behavioral health and primary care services.

Starting in early 2017, 22 Action Teams from across New York State participated in the fourth and fifth MAX Series focused on improving care for the inpatient High Utilizer patient population – the small percentage of the patients who account for a disproportionate amount of hospital use and cost. Most Action Teams defined their inpatient High Utilizers as those patients with four or more admissions within a rolling 12-month time frame, excluding patients with planned obstetrical admissions and all pediatric admissions. The primary objective of the MAX Series was to reduce hospital utilization and/or 30-day readmissions by 10% in six months for inpatient High Utilizers.

#### **Process Improvement and Results**

With support from their PPSs, Action Teams were able to test and develop meaningful new practices and processes to generate measurable improvements in the way they provided care to High Utilizers in under six months. Through the development of interdisciplinary, cross-setting Action Teams, all teams learned about the inpatient High Utilizer population and how to better understand and meet their needs. The Action Teams rapidly developed key infrastructure (such as identification and notification systems) and concrete Action Plans to develop new care processes and pathways.

MAX Action Teams accomplished all of this work by participating fully in the structure provided by the MAX Series. As a testament to the effectiveness of the MAX Series structure and the commitment of the 22 teams to improve care for High Utilizers, the following outcomes were achieved:

- 22 of 22 Action Teams defined a specific, measurable High Utilizer target population;
- 22 of 22 Action Teams meaningfully assembled an interdisciplinary, cross-setting Action Team;
- 21 of 22 Action Teams implemented systems (manual and/or electronic) to identify High Utilizers when they presented to the acute care setting;
- O 22 of 22 Action Teams engaged High Utilizers in the acute care setting and assessed the "drivers of utilization" to understand the non-medical, human reason as to why the High Utilizer was frequently admitted;
- O 19 of 22 Action Teams developed High Utilizer-specific care pathways that integrated care for High Utilizers across care settings by developing effective linkages to key social services and support; and
- 21 of 22 Action Teams implemented interdisciplinary case conferences to discuss High Utilizer patients and assess ongoing care needs.

Prior to their involvement in the MAX Series, the Action Teams had little to no infrastructure or practices in place to specifically manage care for High Utilizers. The significant changes to care processes that the 22 Action Teams were able to implement in just six months are a remarkable achievement, and mark the most progress seen in the three years the MAX Series has been running.

#### **Purpose of this Document**

The current document includes 22 Action Team posters from the fourth and fifth cycles of the MAX Series, specifically from January – July of 2017. Posters provide an overview of each Action Team's inpatient High Utilizer interventions and results.

# Medicaid Accelerated eXchange (MAX) Series Overview

The MAX Series consists of three phases: assessment and preparation (phase I), workshops and Action Periods (phase II), and reporting (phase III), designed around the MAX Series' Rapid-Cycle Continuous Improvement (RCCI) methodology. The following section outlines key considerations for each of the three phases.

Phase I – People: The Importance of Preparation To prepare for the MAX Series, sites are identified and recruited for participation. During this process, on-location site visits are conducted to understand local challenges and current-state processes. Historical data is also collected for prior High Utilizer admissions over a 24-month period. Recruited sites select a key champion (Executive Sponsor) and an Action Team to lead the program.

## Phase II – Process: Highly structured and Dynamic Workshop Series to Drive Results

Action Teams are challenged to drive change and accelerate results throughout three workshops and "Action periods," which are made up of Plan-Do-Study-Act (PDSA) cycles.

Action Teams are supported through weekly coaching calls, continuous access to subject matter expertise, performance measurement, and additional touch points to assist in driving change.

#### Workshops

The MAX Series consists of three intensive, in-person workshops designed to bring the Action Teams together to rapidly generate process improvement ideas and plans to achieve results By the end of the workshop, each Action Team generates three concrete and measurable Action Plans to be implemented within a 30- or 60-day Action Period following the workshop.

#### **Action Periods**

While the Action Teams and intensive workshops are designed to build consensus and momentum around a solution, the Action Periods are where policy truly turns into practice. Each of the three workshops in Phase II are followed by a PDSA cycle or Action Period. During this time, Action Plans generated during the workshops are implemented by the Action Team, and progress is monitored and measured. Changes to local processes are made, tested, and adjusted over compressed time periods,

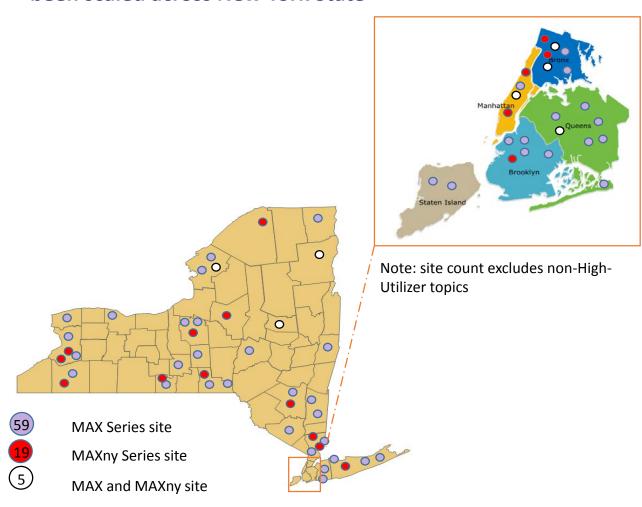
## Phase III – Outcomes: Data, Measurability, and Accountability

Analytics play a pivotal role in the MAX Series as teams use data to inform change and decision-making, as well as guide process improvement outcomes. Action Teams measure a baseline prior to implementation of process improvement approaches, and over the course of the MAX Series, drive, measure, analyze, and report on informed process improvement initiatives.

#### **Train-the-Trainer Program | MAXny Series**

The Train-the-Trainer (TTT) Program complemented and directly aligns with the three phases of the MAX Series. This program was designed to scale and sustain process improvement work by training senior-level clinicians and administrators in the same methodology used in the MAX Series to run their own independent RCCI workshops. Over the course of the program, participants followed a "See one, Do one, Lead one" approach to facilitating by observing, co-facilitating, and eventually leading MAX workshops In parallel, participants were supported in building a Sustainability Plan which outlined their site, target population, and Action Team for their independently run RCCI workshop series, coined the MAX New York (MAXny) Series.

#### MAX Series and MAXny Series High Utilizer Programs have been scaled across New York State



67 sites across New York State have run High Utilizer programs through the MAX Series and MAXny Series

# 3. Action Team Posters



#### The MAXimizers

## Advocate Community Providers, Jamaica Hospital

#### **Our High Utilizer Population**

**High Utilizer (HU) Definition Criteria Exclusions Top 3 Drivers of Utilization Total HU Volume & HU IP Admissions** 

4 or more inpatient admissions in the past 12 months

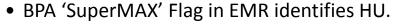
Planned elective admissions and pediatric admissions

Substance use disorder, inconsistent compliance with key services (e.g. dialysis), multiple chronic conditions confounded with social determinants of health

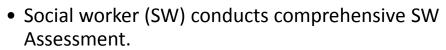
216 HUs (1,273 total IP admissions; 354 "MAX" admissions from 1/19/17 - 6/30/17)

#### **Our Actions**

#### **HU Care Pathway**



 Facilitator, treatment team and Root Cause Analysis (RCA) team are notified.



- ED Physician reviews current and past medical records of all MAX patients.
- ED Physician orders consult to medical Attending physician before admission.

Link

Identify

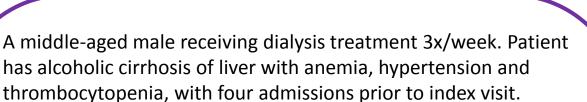
Assess

- RCA team leverages DOU and comprehensive SW assessment to develop care plan daily and proactively upon notification.
- Facilitator connects HU to HH partner, where appropriate; to community partners; and to primary care up to 180 days post-discharge.



- HU receives post-discharge call and follow-up assistance with care plan, including home and community-based visits.
- For non-MediSys ACP patients, facilitators do a warm handoff to ACP's CHWs to ensure that these HUs get linked to community-based care.

#### **Success Story**



#### **Driver of Utilization:**

Difficulty accessing dialysis; undocumented status (ER Only Medicaid); lack of connection to primary care.

#### **How we addressed DOUs:**

#### **RCA Team:**

- Implemented recommendation to provide a procedure related to cirrhosis in the outpatient setting.
- Recommended palliative care consult to address goals of care given patient's prognosis.

#### **Facilitator:**

- Obtained dialysis treatment slot for patient at a center close to the patient's home.
- Assisted patient in obtaining financial aid through the hospital and connected patient to a PCP in one of the hospital-affiliated clinics.
- Made regular contacts with patient and family caregiver to support compliance with care plan.

#### Impact to date:

Patient has not been admitted for over three months, and is compliant with outpatient care.

#### **Partnerships**

#### Advocate Community Providers: Increases community linkage through ACPs CHWs.



Substance Use Providers: Provide continuum of communitybased substance use and social support services for HUs.

- **PAC Program**
- **Odyssey House**
- Samaritan Village



Mental Health Providers: Provide outpatient mental health services for HUs.

- MediSys Behavioral Health
- **Long Island Consultation Center**

#### **Unique Accomplishment**

Automated HU list generated from Super MAX Flag Best Practice Alert. Identifies HUs in the ED and IP settings and alerts care providers to intervene.

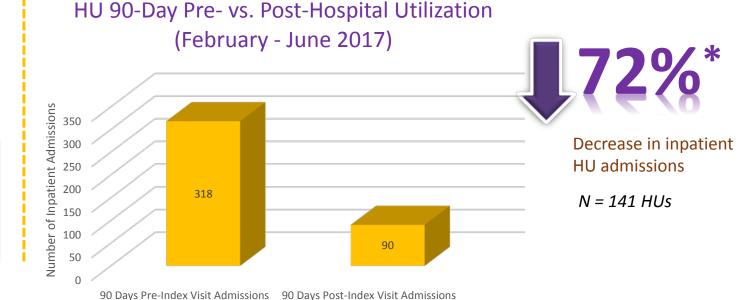
## **Our Impact**



#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change	
318	90	-72%	

The index admission is the first admission for each HU after the program start date that meets HU criteria (e.g. fourth or higher admission).



5

#### NEW YORK STATE **Department** of Health

## **High Peaks Care Collaborative**

## AHI, Adirondack Medical Center at Saranac Lake

#### **Our High Utilizer Population**

**High Utilizer (HU) Definition Criteria Exclusions Top 3 Drivers of Utilization** 

**Total HU Volume & HU IP** 

**Admissions** 

4 or more inpatient admissions or observation stays in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

- Social isolation with inadequate living supports and unavailable community services
- Unaddressed palliative / end-of-life needs
- Behavioral health conditions

67 HUs (243 IP admissions)

\*Reflects baseline data from January 2015 – December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





- As HUs are identified, they are flagged in the hospital's EMR, which anyone with access can view.
- As HUs are admitted to IP unit, the EMR system alerts the care team via email for team to mobilize their HU care pathway.
- Social workers or case managers engage HUs at bedside and perform assessment to determine DOUs (M-F and some Saturday coverage).
- Once patients have been assessed, the care team determines best referral and linkage needs and coordinated for patients' connection to most appropriate resources and programs.

Manage

Assess

- Developed resource directory that has been implemented across hospital departments. Users access to quickly find most appropriate resources for HU patients.
- All HUs receive post-discharge follow-up phone call within 48
- Weekly case conference discussions with CBOs to review all HU patients individually for patient follow-up, next steps, care plans, and long-term management.
- Hospital social worker transitioned to focus on community follow-up and management.
- County-level multidisciplinary meetings expand weekly case conferencing to county entities (police/fire departments/EMT).

An elderly male with developmental disabilities and

mental illness, living in residential housing. **Driver of Utilization:** 

Patient was placed on a strict dietary plan at his residential housing facility. When he was admitted to the IP unit, staff unknowingly reinforced negative behaviors, including patient's choice of snacks (e.g. Mountain Dew) and aggressive behavior toward other residents and staff.

#### How we addressed DOUs:

- Held case conference with residential housing staff, ultimately identifying that a consistent dietary regimen for the patient in the hospital setting should be kept, which aligned with his housing facility.
- This information was additionally shared with outpatient offices for consistency across the patient's care continuum.

#### Impact to date:

- Patient had been admitted six times in previous 12 months.
- Patient has not been readmitted since these changes were implemented.

#### **Our Impact**



#### **Partnerships**

**Southern Franklin County Multidisciplinary** Team: Collaboration with county entities (e.g. police/fire department/EMT) to develop plans of action for HU interactions in the community.

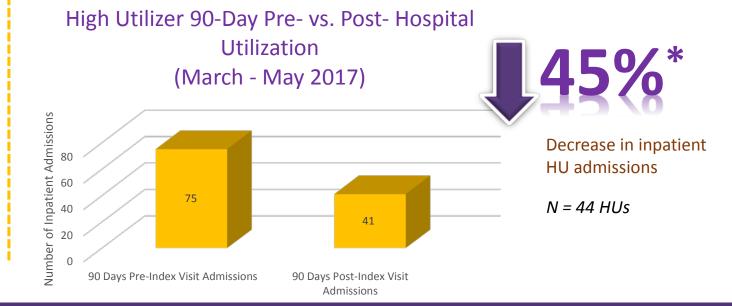
Mercy Care: Volunteers meet with patients at the bedside to build trusting relationships with patients resistant to home care visits/services.

#### **Unique Accomplishment**

Social workers and case managers conduct driver of utilization assessments and update in the EMR.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre Index Visit Admissions	90 Days Post Index Visit Admissions	% Change	
75	41	-45%	





## **Fulton County**

## AHI, Nathan Littauer Hospital

#### **Our High Utilizer Population**

High Utilizer (HU)

Definition

3 or more inpatient admissions and/or observation stays in the past 12 months

**Criteria Exclusions** 

Planned obstetrics, chemotherapy, and pediatric patients

Top 3 Drivers of Utilization

Social isolation

Chronic unstable baseline

Mental health and substance use disorder

Total HU Volume & HU IP
Admissions

152 HUs (585 IP admissions)

\*Reflects baseline data from January 2015 - December 2016

#### **Our Actions**

#### **HU Care Pathway**

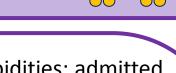
#### **Success Story**





 Care Coordination runs daily census report in hospital's EMR (Meditech), which coordination manager uses to identify HUs daily. Care Coordination then identifies HUs during morning multidisciplinary rounds.

- Prior to meeting with patients, care team meets in daily multidisciplinary rounds to discuss patients previous admissions and gaps in care.
- Social worker engages patients at bedside and performs driver of utilization assessments.
- Patients provided with a simplified and organized discharge packet.
- Before discharge, case conference discussions take place as needed for more difficult assessment and management.
- Warm handoffs to external medical and social resources.
- Outpatient behavioral health appointments are guaranteed for patients requiring services within 24 hours.
- Connected to 1 of 4 community navigators that meet patients at bedside and provide ongoing follow-up with patients and hospital.
- Monthly readmission meetings for cross-discipline strategy for HU needs and approaches.
- ED monitors for HUs presenting to ED that have disengaged with their community navigator. Care Coordination received phone or email alert to reconnect patient to appropriate care.



Older male with COPD and other comorbidities; admitted to inpatient setting every two weeks.

#### **Driver of Utilization:**

Patient lives alone with no caregiver. Because the patient does not drive, he relies on Medicaid transportation to get appointments. When COPD symptoms worsen, the patient's anxiety increases, which eventually leads him to call 911 and go to the ED.

#### **How we addressed DOUs:**

- Held case conference discussions to brainstorm how to better support and meet needs of patient and telemonitoring was recommended through his in-home health agency.
- Daily calls to the patient from a nurse were established, as well as meeting the patient face-to-face several times a week.

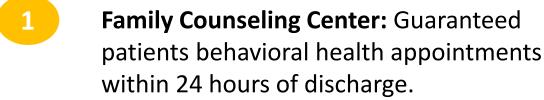
#### Impact to date:

Patient previously was admitted approximately every two weeks. Since the intervention, the patient has had no readmissions and only two ED visits in the past two months.

#### Our Impact



#### **Partnerships**



Community Navigation Post Discharge:
Navigators provide patient long-term
follow-up and management post
discharge.

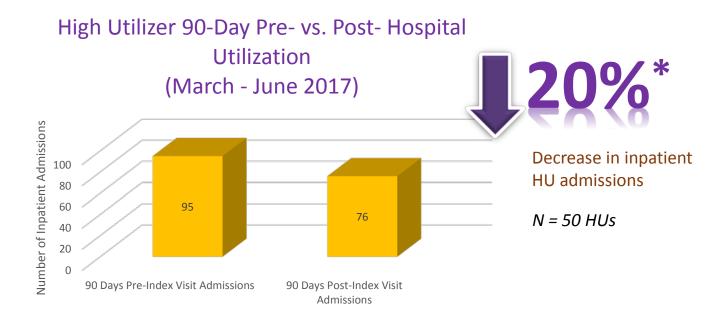
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#### **Unique Accomplishment**

Discuss patients and create care plan in multidisciplinary rounds with hospitalist, SW, PT, dietary, and respiratory care team.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre Index Visit Admissions	90 Days Post Index Visit Admissions	% Change	
95	76	-20%	



# NEW YORK STATE of Health

## **Uncle Sam's Angels**

## Alliance for Better Healthcare, Samaritan Hospital

#### **Our High Utilizer Population**

High Utilizer (HU)

Definition

4 or more inpatient admissions in the past 12 months

Criteria Exclusions

Top 3 Drivers of

Planned obstetrics, chemotherapy, and pediatric patients

- Limited education/health literacy
- Chronic unstable baseline
- Mental Health and substance abuse

Total HU Volume & HU IP
Admissions

**Utilization** 

285 HUs

\*Reflects baseline data from January 2015 – December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**

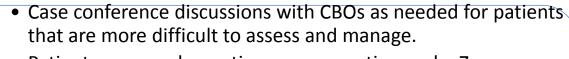




- Case management runs daily census report in hospital's EMR, which then alerts IP care staff via email, M-F.
- Index cards created for newly identified patients.
- Assess
- Meet in daily rounds to discuss high utilizer patients.
- Air Traffic Controller (ATC) engages patients, conducts DOU assessment and teaches patients how to manage chronic illness relative to their baseline condition (utilizing Zone Sheets).



- Some external partners meet patients at bedside.
- ATC completes warm handoffs to other resources, receiving providers and programs.
- Community service worker meets patients at bedside before discharge and determines Health Home eligibility, enrollment, and hands off to Health Home manager.



- Patients managed over time across continuum by Zone Sheets.
- Community service worker provider ongoing management for patients not yet accepted into Health Home or some other program/service.
- Emergency Room case managers use Zone Sheets to notify the ATC if HU patient presents in ED.

#### - Judecess Story

Middle-aged male with 8 admissions since February 2017.

#### **Driver of Utilization:**

Patient has history of medical and behavioral health comorbidities, was admitted with inability to ambulate. Compounding driver of utilization is caregiver (patient's mother) who has difficulty caring for him at home, including lack of independence to manage his transfers.

#### How we addressed DOUs:

- ATC met with patient and patient's mother to discuss care setting options.
- ATC coordinated discharge plan with the care team prior to patient's transfer to short-term rehab facility.
- ATC and Community Service Worker completed application for the Health Home prior to discharge.

#### **Impact to date:**

Patient previously had 8 admissions across 4 months. Patient returned home May 31<sup>st</sup>, 2017, from sub-acute rehabilitation facility, and has not yet been readmitted to Samaritan Hospital.

#### **Our Impact**



Manage

#### **Partnerships**



Medical Answering Services: Better inform patients and cross continuum staff on accessing transportation resources.

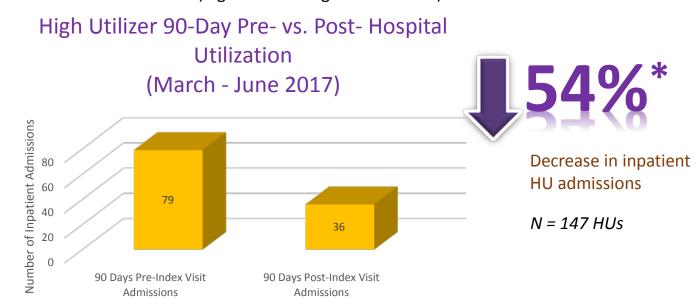


#### **Unique Accomplishment**

Internal Air Traffic Controller conducts drivers of utilization assessments and determines needs and next steps for patient linkages, documents in EMR.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre Index Visit Admissions	90 Days Post Index Visit Admissions	% Change	
79	36	-54%	

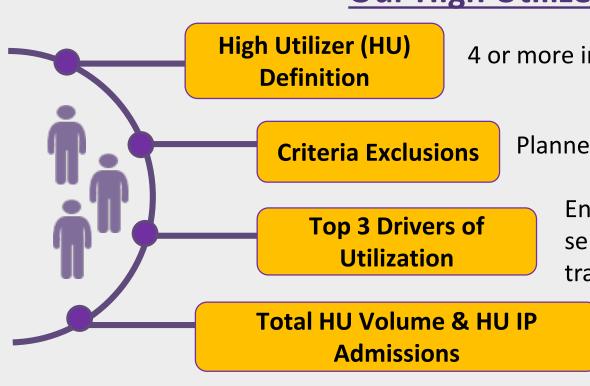




#### MAD MAX

## Care Compass Network, Cortland Regional Medical Center

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

End of life, lack of community-based behavioral health services, lack social support (social isolation, housing, transportation)

119 HUs (596 IP admissions)

\*Data reflects rolling average from January 2015-December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





- Automated daily high utilizer census list in IP and ED.
- Developed 30-day readmission flag in EMR.
- Share list of high utilizers in daily huddles.
- Discuss admitted high utilizers in daily huddles and review prior utilization.
- Complete driver of utilization assessment.
- Complete palliative care assessment and link positive screens for bedside palliative care consults.

Link

Assess

- Link high utilizers to Hospicare for ongoing palliative care services.
- Weekly interagency meeting with community based organizations (CBOs) for care collaboration and warm handoffs.



- Weekly multidisciplinary high utilizer case conferences.
- Post-discharge telephonic follow-up within 24-48 hours.
- SNF closed-feedback loop for care coordination.
- High utilizer operational improvement dashboard tracking service provisions for stabilization.

#### **Driver of Utilization:**

Patient unable to self-manage recurrent symptoms due to cognitive deficits (lack of mental functions).

Elderly male; admitted to inpatient setting in mid-May.

#### How we addressed DOUs:

- Enrolled patient in Care Transitions Program, provides 30 day post-discharge follow-up and linkages to community resources/support services.
- Provided care management to assist patient with low sodium diet to reduce high blood pressure and other cardiac complications.
- Care Transitions Manager assisted patient with appointment adherence telephonic reminder phone calls.

#### **Impact to date:**

 Patient utilization has decreased from five admissions over a 10 month period, to zero ED presentations or IP admission since being engaged in high utilizer program.

#### **Our Impact**



#### **Partnerships**

Hospicare & Palliative Care Services:
Provide bedside palliative care consults
for high utilizer with positive assessment
outcomes.



#### **Cortland County Area Agency on Aging:**

Provide post-discharge community care coordination services.

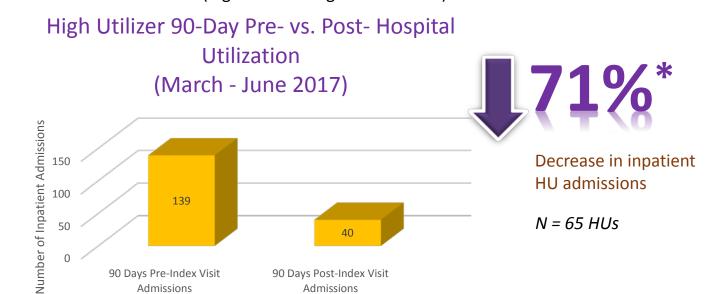


#### **Unique Accomplishment**

Developed formal process with external palliative care provider (Hospicare) to perform bedside consults and link patients for ongoing care through PATH program.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change	
139	40	-71%	





## **CNY-Change Acceleration Partnership**

## CNYCC, SUNY Upstate University Hospital

#### **Our High Utilizer Population**

**Our Actions** 

High Utilizer (HU)

Definition

6 or more inpatient admissions in the past 12 months

Top 3 Drivers of Utilization

**Criteria Exclusions** 

Planned obstetrics, chemotherapy, and pediatric patients

- Unaddressed palliative/end of life needs
- Chronic unstable baseline
- Behavioral health conditions

Total HU Volume & HU IP
Admissions

235 Hus (1,109 IP admissions)
\*Reflects baseline data from January 2015 – December 2016

#### \_\_\_

March.

#### **HU Care Pathway**







- Electronic HU census report for inpatient unit (IP) is reviewed by two lead Action Team members.
- Once an effective response system is determined, alerts will be sent to HU care team.
- Social workers and care managers to meet patient in hospital unit and conduct DOU assessment.
- Documentation of assessments and care plans stored in HU IP care plan.
- Linkages made to existing hospital-based HU programs based on DOU assessment results.
- Education and support provided to providers and staff to facilitate IP palliative care consults.
- Link
- Connections made through existing hospital-based HU programs via direct/warm handoffs to most appropriate external referral and linkage sources (embedded health home manager, embedded home care case manager, other resources/programs).
- Existing case conferences continue as the team formalizes a new monthly case conference with top priority CBOs for ongoing long-term management.
- Community-based care managers are contacted when HUs present to hospital.

60 year old male; admitted to inpatient setting in early



Patients was routinely presenting to hospital because he was homeless and living in a shelter.

#### How we addressed DOUs:

- Intensive Transitions Team (ITT) facilitated a medical team transfer to address more complex clinical and pharmaceutical needs.
- Provided palliative care consult and determined goals of care to be physical rehabilitation, ability to live independently and rebuild relationships with her children.
- Facilitated family meetings.
- Referrals made to Health Home and Pathways to Independence for post-acute follow-up.

#### **Impact to date:**

Patient discharged to rehab after 30-day hospital stay, with a transition to Pathways to Independence to address patient's homelessness.

## Our Impact



#### **Partnerships**



**Circare Health Home:** Positive shift in perception of high utilizers and persistent efforts to give them more



Hospice of Central New York: Sharing of case conference best practices and focus on social determinants of health.

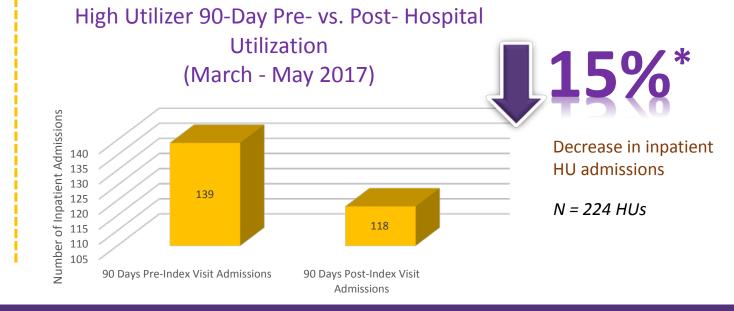


#### **Unique Accomplishment**

Manual ED and IP flag inputted in EPIC via Best Practice Advisory (BPA) viewable to all with access to EPIC.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre Index Visit Admissions	90 Days Post Index Visit Admissions	% Change	
139	118	-15%	



# Departme Improving Transitional Care for HU We Engage of Health

## Community Care of Brooklyn, Maimonides Medical Center

#### **Our High Utilizer Population**

**High Utilizer (HU) Definition Criteria Exclusions Top 3 Drivers of Utilization Total HU Volume & HU IP Admissions** 

4 or more inpatient admissions in the past 12 months

Planned obstetrics, and pediatric admissions

Lack of family support, homelessness, substance use disorders

1,068 HUs (February – June, 2017)

#### **Our Actions**

#### **HU Care Pathway**



- Daily HU list is sent to Transitional Care Team and Action Team.
- Transitional care team (TCT) reviews list.

**Assess** 

- TCT Nurse conducts DOU interview.
- Team engages skilled nursing facility (SNF) and HH for discharge planning.

Link

• Clinical liaison warm handoff to primary care physician (PCP), SNF, and HH, when applicable.



- 5 step discharge protocol provided to each high utilizer; in-person meeting, 24-hour postdischarge call, pre-appointment reminder call, post-visit call, and ongoing communication.
- Weekly multidisciplinary care conferences with Action Team and key staff.

#### **Success Story**



Female patient with sickle cell anemia, depression, and history of strokes with residual weakness, who had seven admissions in prior 12 months.

#### **Driver of Utilization:**

Domestic verbal and physical abuse, social anxieties.

#### How we addressed DOUs:

- TCN and CM connected with PCP and Hem Oncologist, which resulted in improved attendance for follow up appointments.
- TCT reached out to Maimonides' Pain Management nurse – sees patient weekly to help her manage her pain and corresponding meds.
- TCN and Health Home CM coordinated efforts and completed a home visit together.
- TCT coordinated with Health Home, Legal Aid, and Case Worker. Patient entered a domestic violence shelter.

#### Impact to date:

- Patient has not been admitted to the hospital for Sickle Cell crisis since leaving her home environment (last admission April 12, 2017).
- Continues to see Pain Management nurse.

#### **Our Impact**



#### **Partnerships**



**Boro Park:** Skilled Nursing Facility (SNF) that provides long-term support services and improves continuity of care for high utilizers beyond the hospital.



**Housing Works:** Provides transitional housing support.



Brooklyn Health Home: Involved in planning with transitional care team in order to strengthen connection to services for HUs.

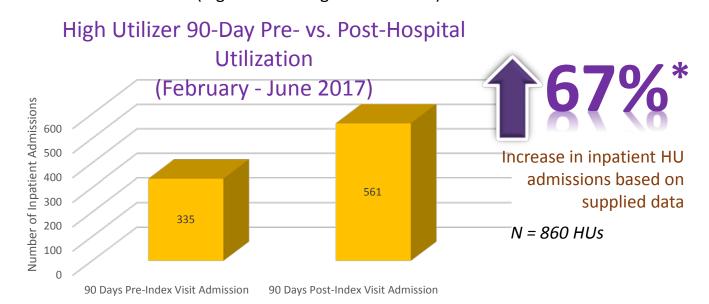


#### **Unique Accomplishment**

Utilizing transitions of care nurses for continuity of care in and out of hospital with 5 step touch point protocol post discharge to increase HU patient engagement.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change	
335	561	67%	





#### **Chemung County Choppers**

Finger Lakes Performing Provider System, Arnot Ogden Medical Center

#### **Our High Utilizer Population**

High Utilizer (HU)
Definition

Criteria Exclusions

Planne
Top 3 Drivers of
Utilization

La
life

Total HU Volume & HU IP
Admissions

4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

Lack of supports (social isolation, transportation), end of life, homelessness/lack of stable or supportive housing

150 HUs (891 IP admissions)

\*Data reflects rolling average from January 2015-December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





Assess

 Automated encrypted email sent to internal and external Action Team via EMR.

1

- Standardized psychosocial assessment to identify drivers of utilization.
- Alert to care team on identified DOUs.
- Bedside palliative care assessment completed, consult ordered for positive palliative care screens.

Link

- Bedside meeting with family/caregiver to develop patient care plan.
- Warm handoffs to community-partners.
- Telephonic follow-up within 72 hours of discharge.
- Home visits by community nurse within 10 days of discharge.



- Weekly multidisciplinary high utilizer case conferences.
- Develop ED care plans stored within specified area of patient chart.

Middle-aged female admitted to inpatient setting in late February.

#### **Driver of Utilization:**

Utilized emergency department as primary source for care provision for diabetes control complicated by gastroparesis.

#### **How we addressed DOUs:**

- Convened multidisciplinary care team to discuss patient needs and develop a care plan.
- Outpatient case manager from primary care physician (PCP) office conducted weekly follow-up calls.
- Care team arranged bi-monthly primary care appointments for general and advanced medical care.
- Provided education to contact PCP at onset of symptoms as an alternative to emergency department (ED).

#### **Impact to date:**

 Patient utilization has decreased from seven admissions in two months period, to one ED presentation and IP admission since being engaged in high utilizer program.

#### **Our Impact**



#### **Partnerships**



#### **CareFirst Palliative Care Services:**

Provide bedside palliative care consults for high utilizer with positive assessment outcomes.

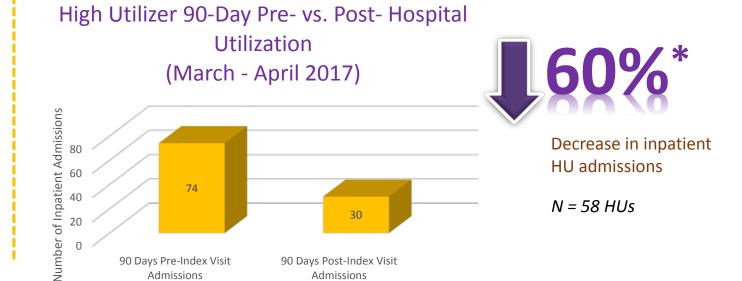


#### **Unique Accomplishment**

Conduct assessments for palliative care needs, and perform bedside consults with CareFirst – a partner palliative care provider.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change	
74	30	-60%	





## A.O. Fox Community Partnership

Leatherstocking Collaborative Health Partners, A.O. Fox Memorial

# Our High Utilizer Population

High Utilizer (HU)
Definition

Criteria Exclusions

Planne
Top 3 Drivers of
Utilization

Total HU Volume & HU IP
Admissions

4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

Lack of supportive services (transportation, housing), social isolation, end of life

82 HUs (187 IP admissions)

\*Data reflects rolling average from January 2015-December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**



Identify **Section** 

- Manual daily census for IP and ED.
- Creating automated daily census list in EPIC following IT build.

Assess

- Standardized drivers of utilization assessments.
- Alert to care team on identified DOUs.
- Discuss patients in daily multidisciplinary huddles.

Link

- Warm handoff to DSRIP navigator for care transitions.
- Link patients with homecare provider for home visits.
- Establish warm handoff or linkages utilizing social services database.

Manage

- Ad-hoc multidisciplinary case conferences.
- Telephonic follow-ups 48-72 hours post-discharge.
- Develop ED care plan and store within EMR.
- Engage formal process for additional care pathway services.

Older male patient admitted to inpatient setting in late May.

#### **Driver of Utilization:**

Patient Engagement Coordinator identified patient presenting to hospital due to substance abuse issues compounded by multiple comorbidities.

#### **How we addressed DOUs:**

- Conducted drivers of utilization assessment at bedside.
- Arranged multidisciplinary bedside huddle with patient and care team to develop plan of care.
- Linked patient to short-term rehabilitation services.
- Located child care for patient's young child to allow patient to transition to short-term rehabilitation and advanced care services.

#### **Impact to date:**

 Patient utilization has decreased from four admissions over a three month period, to zero presentations or admissions since being engaged in high utilizer program.

#### **Our Impact**

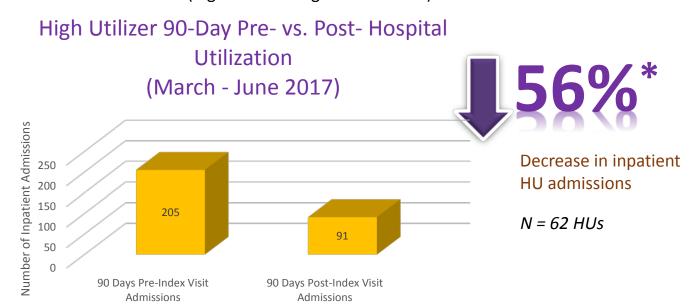


#### **Unique Accomplishment**

Restructured discharge planning department into care management and transitions program for high utilizers and 30-day readmission patient services.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization			
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change	
205	91	-56%	





## C<sup>2</sup> Niagara

#### Millennium Collaborative Care, Niagara Falls Memorial Medical Center

#### **Our High Utilizer Population**

High Utilizer (HU)
Definition

Criteria Exclusions

Plan

Top 3 Drivers of
Utilization

Total HU Volume & HU IP

**Admissions** 

4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

Homelessness/lack of stable or supportive housing, inability to maintain medication adherence, lack of caregiver/supportive care

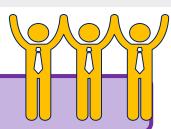
91 HUs (454 IP admissions)

\*Data reflects rolling average from January 2015-December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**



Identify

- Automated pop-up message/flag within IP and ED.
- Emailed high utilizer alert through EMR to care team.

 Completion of comprehensive drivers of utilization (DOU) assessment.

• Conduct multidisciplinary bedside huddle or unit meeting to develop standardized care plan – shared with patient, caregiver and CBO at discharge.

Link

Assess

- Bedside assessment and enrollment assistance for Medicaid/Medicare dual-eligibility.
- Warm handoffs to in-hospital PCP practice.
- Link high utilizers to social support services via community-wide CBO network – Coalition of the Willing.

Manage

- Telephonic follow-ups 48-72 hours post-discharge.
- Home visits within a week of discharge.
- Multidisciplinary weekly case conferences.
- Development of ED care plans and ED care alert.

•

Young female admitted to inpatient setting in early April.

#### **Driver of Utilization:**

Patient routinely presenting to hospital for solace from living situation stressors, including self-mutilation behaviors to de-stress.

#### How we addressed DOUs:

- Identified existing patient therapist and engaged are part of care team.
- Conducted bedside huddle to gain full understanding of patient needs.
- Developed care plan that included increased engagement with patient's therapist (weekly appointments) and trauma reduction service linkages.

#### **Impact to date:**

 Patient utilization has decreased from four admissions over a12 month period, to zero presentations or admissions since being engaged in high utilizer program.

#### **Our Impact**



#### **Partnerships**



**Niagara County Mental Health**: Engaged high utilizers in need of supportive housing services.



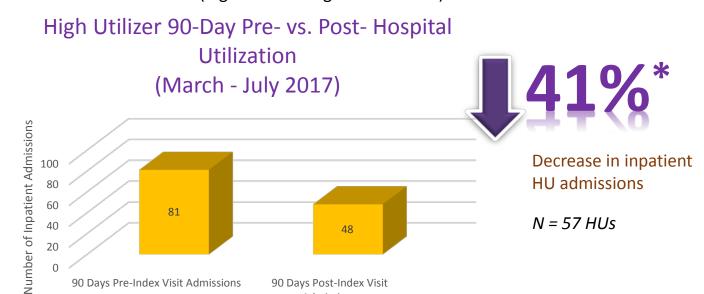
#### **Unique Accomplishment**

Developed community-wide resource of CBOs, known as the "Coalition of the Willing", to mutually engage for various patient needs associated with social determinants of health.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
81	48	-41%

The index admission is the first admission for each HU <u>after</u> the program start date that meets HU criteria (e.g. fourth or higher admission).



Admissions



#### **Readmission Warriors**

Montefiore Hudson Valley Collaborative, Vassar Brothers Medical Center

#### **Our High Utilizer Population**

High Utilizer (HU)
Definition

Criteria Exclusions

Planne

Total HU Volume & HU IP
Admissions

5 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

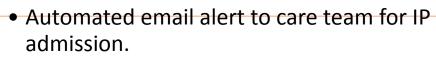
Elderly/end of life (originating from skilled nursing facility, hospice or health home), social isolation (lacking community and social support), lack of access to care and transportation

201 HUs (1,796 IP admissions)

\*Data reflects rolling average from January 2015-December 2016

#### **Our Actions**

#### **HU Care Pathway**



- Pop-up message/flag for ED presentations.
- Dynamic daily report to case managers, nurse managers and Action Team on HU admissions.
- Standardized driver of utilization (DOU) assessment.
- Daily, multidisciplinary unit meetings to develop care plans incorporating DOUs.
- Enrollment within Community Case Management program for post-discharge follow-up, service linkage.
- Discharge planning "teach back".
- Community-wide monthly "meet and greet" with community partners for collaboration.
- Closed-loop communication with skilled nursing facility
- Palliative care assessments and bedside consults with Supportive Care Management.
- Post-discharge follow-up with SNF.
- Telephonic follow-up calls within 72 hours and ongoing for 30 days, home visits by paramedic team.
- Bi-monthly multidisciplinary care conferences.

#### **Success Story**

Geriatric female patient admitted to inpatient setting in mid-March.

#### **Driver of Utilization:**

Patient lacked identifiable primary care physician and was non-compliant with medications.

#### **How we addressed DOUs:**

- Case manager met with patient to identify primary drivers of utilization, determined patient was noncompliant with medications resulting in chronic heart failure.
- Patient lacked knowledge of primary care provider for ongoing care management.
- Care team connected patient to outpatient primary care provider as well as supportive services (Meals on Wheels and homecare).
- Case manager provided ongoing patient follow-up for PCP appointment adherence and additional care needs.

#### Impact to date:

 Patient utilization has decreased from 14 admissions over a 12 month period, to one ED presentation and IP admission since being engaged in high utilizer program.

#### **Our Impact**



Identify

Assess

Link

Manage

#### **Partnerships**

Wingate Healthcare: Additional skillednursing facility engaged in closed-feedback loop and post-discharge follow-up.

HealthQuest Supportive Care
Management: Provide bedside palliative
care consults and post-discharge palliative
care services.

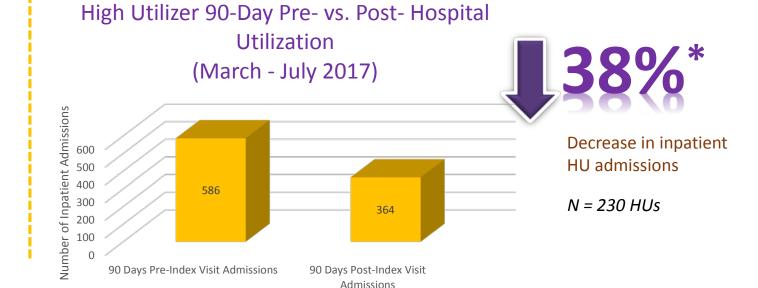
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#### **Unique Accomplishment**

Developed two-way warm handoff and closed-feedback communication with skilled-nursing facilities for care planning and readmission reduction.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
586	364	-38%





#### **BK Bridges**

## Mt. Sinai PPS, The Brooklyn Hospital Center

#### **Our High Utilizer Population**

High Utilizer (HU)
Definition

Criteria Exclusions

Plant

Top 3 Drivers of
Utilization

Total HU Volume & HU IP
Admissions

4 or more inpatient admissions in the past 12 months

Planned obstetrics and pediatric admissions

Unstable housing, behavioral health issues, and limited access to key health care services

265 HUs with 722 IP admissions (January – June 2017)

#### **Our Actions**

#### **HU Care Pathway**



 Daily high utilizer list is generated automatically and emailed to Social Workers (SW) and Case Managers (CM) every morning at 7:00 am.



- SW or CM conducts DOU interviews.
- SW and CM huddle and develop a plan of care.
- SW meets with HU to coordinate discharge planning.

Link

 SW does a warm hand-off with the patient to a community-based provider, such as a health home, NADAP, or managed long-term care provider.



- Discharge coordinator conducts consistent follow-up phone calls with HUs for at minimum 30 days postdischarge.
- Weekly interdisciplinary case conference are held with community partners, e.g. Health Homes.

#### **Success Story**



Older male patient with end-stage renal disease and congestive heart failure, with four admissions and 13 ED visits from Feb to April 2017.

#### **Driver of Utilization:**

Identified dialysis center is far from the patient's home, and the patient preferred to come to the ED for dialysis.

#### How we addressed DOUs:

- The Action Team assessed the possibility to switch the patient's dialysis center to TBHC, however, it was determined that changing facilities was very challenging.
- Additionally, the Action Team contacted the patient's case manager at the assigned dialysis center, who then visited the ED for an in-person introduction.
- The ED leadership sent an ED alert to the team with the case manager's contact information and instructions to transfer the patient to his assigned dialysis site when the patient arrives.

#### **Impact to date:**

• Since the team made these changes, the patient has not had any inpatient admissions, and no ED visits since mid-April 2017.

#### **Our Impact**



#### **Partnerships**



**NADAP:** Community-based organization that provides care coordination, employment, substance use assessments, and health insurance enrollments.



**Village Care:** Provides HUs social support services and linkages to Medicaid enrollment services.



Visiting Nurse Service (VNS) of New York: Improves the transitions of care for patients by providing at-home medical support services post-discharge.

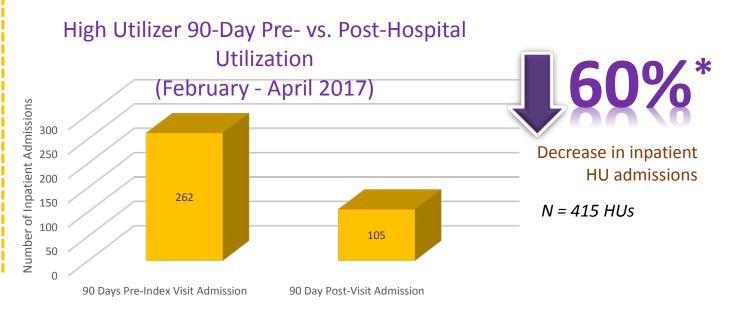


#### **Unique Accomplishment**

Weekly Case Conferences with Health Home partners to discuss high utilizer patients' transition and care plans.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
262	105	-60%

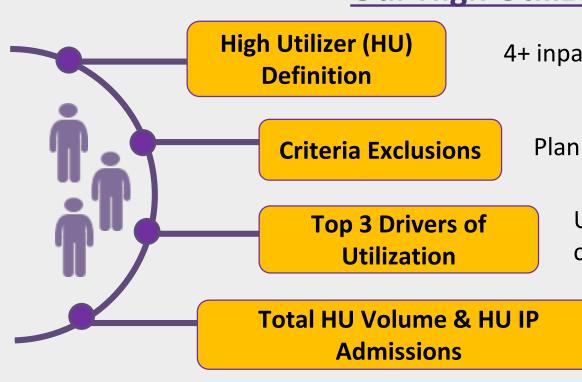




#### Departme Nassau University High Utilizer Treatment Team NEW PORK Departme of Health

## Nassau Queens PPS, Nassau University Medical Center

#### **Our High Utilizer Population**



4+ inpatient admissions within the past 12 months

Planned obstetrics, chemotherapy, and pediatric admissions

Unstable housing, substance use disorder, and lack of access to community resource

~500 HUs (2,422 admissions)

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**



Identify

Daily automated HU email alert sent to S.W.A.T. team, SW, CM, BH, Chief Hospitalist, and Chair of Medicine.

**Assess** 

- HU DOU assessment conducted by TOC for all medicine and behavioral health patients.
- SWAT Leads attend daily interdisciplinary rounds.
- HU daily huddle is held by S.W.A.T. team Leads.

Link

• S.W.A.T. team connects HUs with Health Home, PCPs, CBOs, inpatient subacute, psychiatric and substance use facilities, as well as with MCOs to facilitate HU care transition.



- HUs receive a SPOC at discharge.
- 24-hours post-discharge follow-up call, and 30 day weekly post-discharge follow-up by SPOC.
- Case conferencing with S.W.A.T. team leads and key members of various departments (e.g., TOC, VP of NUMC Ambulatory Care, SNF, etc.).

Middle-aged female with COPD, severe malnutrition, mental illness, substance use disorders, and multiple sclerosis (MS), who had six admissions prior to index visit.

#### **Driver of Utilization:**

Drug seeking behavior, not following discharge plan, anxiety, lacking health literacy, and absence of transportation.

#### **How we the Action Team addressed the DOUs:**

- Connected with HU's CM for intensive case management.
- SW assisted with application for transportation service.
- Connected HU to SNF after last inpatient admission.
- Connected with discharging MD to resolve issues regarding administration of discharge medications.
- Weekly follow-ups with SNF and HH to ensure proactive transition and collaboration.

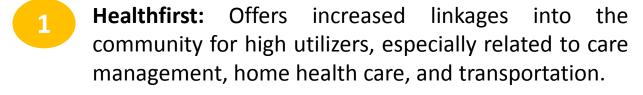
#### **Impact to date:**

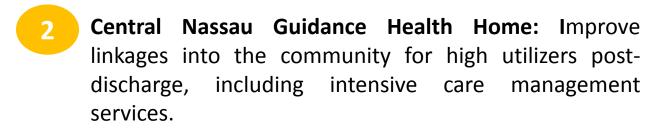
- Since the team made these changes, the patient has not been back for an admission or ER visit in the past 8 weeks.
- Patient is receiving visits from Occupational and Physical Therapists, and a visiting nurse.

#### **Our Impact**



#### **Partnerships**







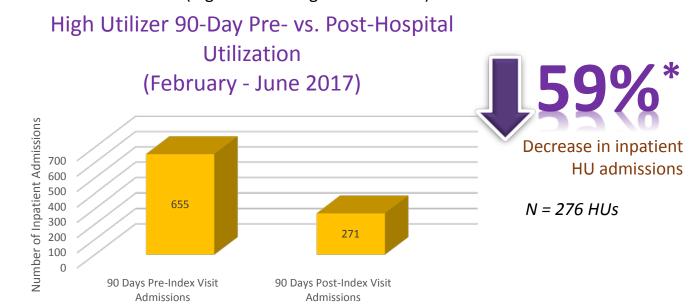
#### **Unique Accomplishment**

Dedicated single point of contact (SPOC) post discharge for all HUs to serve as a central point of care coordination post discharge.



#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
655	271	-59%

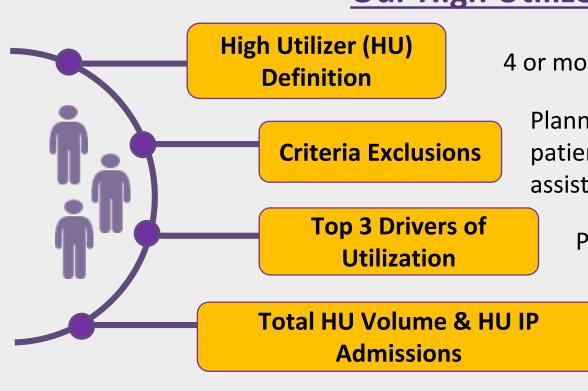




#### We Won't See You In A Weill

#### New York Presbyterian, Weill Cornell Medical Center

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, pediatric admissions, patients discharged to SNFs, and patients on a left ventricular assist device (LVAD)

Psychosocial issues, housing insecurity, substance use disorder

652 unique high utilizers (1,507 inpatient admissions)

#### **Our Actions**

#### **HU Care Pathway**



- Real-time ID of HUs through Tableau dashboard.
- Transitional Care Manager (TCM) and Ambulatory Care Nurse (ACN) are notified of admitted HU.

Assess

- TCM or ACN conducts Driver of Utilization (DOU) assessment.
- Daily HU huddle with care team.

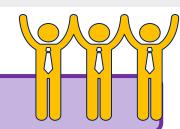
Link

- DOU assessment leveraged to link HU to services.
- TCM bedside warm handoff to Health Home, Community Health Worker (CHW) or ACN.

Manage

- Daily case conferences on high utilizer cases.
- Integration of Health Home and Community Health Worker follow-up into daily huddle.

#### **Success Story**



Older male with four admissions in 12 months. Patient has chronic osteomyelitis, diabetes mellitus and lymphoma.

#### **Driver of Utilization:**

Lack of transportation, physical limitations in his home environment (i.e. stairs), inadequate living conditions – crowded basement with wife and disabled son, and food insecurity.

#### **How we the Action Team addressed the DOUs:**

- The Action Team connected the patient to a home visiting PCP and set him up with in-home IV infusion.
- CHWs conducted an in-home assessment, filled out a "Access-a-ride" application, and linked the patient to housing applications.
- The Action Team provided the family with referrals for food stamps, God's Love We Deliver meal delivery, and a Health Home Care Manager.

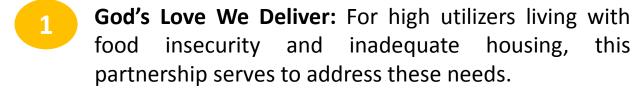
#### **Impact to date:**

• The patient has not been back since June 3<sup>rd</sup> for an admission or ER visit.

#### **Our Impact**



#### **Partnerships**



The Bridge: Provides housing, services for behavioral health, and substance abuse treatment, all of these which are common drivers of utilization at NYPH.

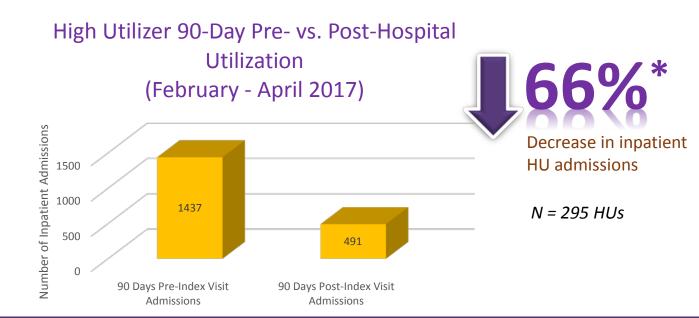


#### **Unique Accomplishment**

Dedicated Transitional Care Nurses (2-3) immediately respond upon receiving HU admission alert, to perform DOU interview at bedside.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
1,437	491	-66%





### **The Mighty Queens**

## **New York Presbyterian Queens**

#### **Our High Utilizer Population**

High Utilizer (HU)
Definition

Criteria Exclusions

Top 3 Drivers of
Utilization

4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric admissions

Lack of social support, psychosocial issues, limited health literacy

Total HU Volume & HU IP Admissions

150 HUs (891 IP admissions)

#### **Our Actions**

#### **HU Care Pathway**

# Identify

- Case Manager (CM) pulls list of readmissions and generates daily list of high utilizer admissions.
- Case manager or social worker conducts DOU assessment on daily basis (7 days a week).

Assess

 The CM conducts the DOU assessment, which is documented electronically in the hospital's Utilization Review Tool.

Link

- On site Health Home (HH) engaged to support HU care planning prior to discharge.
- Case Manager facilitates warm handoff for HUs between SNF and HH.

Manage

- HUs receive a post-discharge follow-up call, with support up to 30 60 days post-discharge.
- Conduct weekly interdisciplinary high utilizer case conference.

#### **Success Story**



Geriatric male patient with Alzheimer's was repeatedly sent from a SNF. Patient had 5 admissions in 12 months, and 4 admissions during the month of his index visit.

#### **Driver of Utilization:**

Social worker DOU assessment revealed that the patient was being prematurely sent to ED.

#### **How we the Action Team addressed the DOUs:**

- Social worker engaged members of the Action Team who spoke directly to the Director of Nursing about the patient's care and needs, as well as to why the patient was being referred to the ED repeatedly.
- A warm handoff was done for HU from hospital to SNF, with both hospital and SNF being more aware of patient's needs and care plan.
- SNF worked with patient and family to sign a Medical Orders for Life Sustaining Treatment (MOLST) form that would help guide future treatment and end-of-life care planning for the patient.

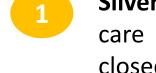
#### Impact to date:

Patient has not been admitted to hospital since the warm handoff to SNF and signing of MOLST form.

#### **Our Impact**



#### **Partnerships**



**Silvercrest SNF:** Provides long-term or palliative care services for HUs, with warm handoffs and closed-loop communication with hospital.

2

**Franklin SNF:** Provides long-term or palliative care services for HUs, with warm handoffs and closed-loop communication with hospital.



#### **Unique Accomplishment**

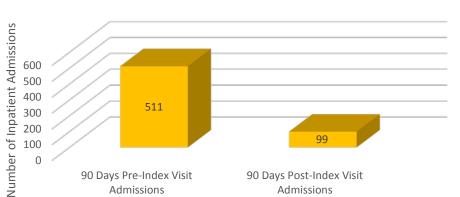
Enhanced communication with skilled nursing facility partners resulting in established care pathway with feedback loop.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
511	99	-81%

The index admission is the first admission for each HU <u>after</u> the program start date that meets HU criteria (e.g. fourth or higher admission).

High Utilizer 90-Day Pre- vs. Post-Hospital
Utilization
(February - May 2017)



81%\*

Decrease in inpatient HU admissions

N = 176 HUs

# NEW YORK STATE of Health

#### E3 A-Team

### North County Initiative, Samaritan Medical Center

#### **Our High Utilizer Population**

High Utilizer (HU)

Definition

4 or more inpatient admissions in the past 12 months

Top 3 Drivers of

Planned obstetrics, chemotherapy, and pediatric patients

- Unaddressed palliative/end of life needs
- Chronic unstable baseline
- Behavioral health conditions

Total HU Volume & HU IP
Admissions

**Utilization** 

148 HUs (608 IP admissions)

\*Reflects baseline data from January 2015 – December 2016

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





- Electronic HU census report for inpatient unit (IP) sent via email twice daily to Action Team, two CBOs, and notated on physicians' round sheets.
- Inpatient Mental Health Unit (IMHU) tracks HUs on communication board in discharge planners office.

• Discharge planners meet patients at bedside for driver of utilization (DOU) assessments.

- DOUs shared with care team and discussed in daily multidisciplinary rounds, sometimes including CBOs.
- Patients discharged by Intensive Care Transitions team.

Link

Manage

Assess

- Warm handoff to most appropriate community partner(s).
- Jefferson County Public Health social worker meets patients at bedside together with Action Team member(s) for care plan alignment and warm handoff.
- Weekly case conference with CBOs and hospital departments to determine long-term management plans.
- Community-level monthly multidisciplinary meeting utilized to learn more about community resources, provide updates on HU work, educate on Advanced Directives, and foster county collaboration opportunities, including local hospitals and community-based organizations.

Geriatric female with dementia and chronic aspiration.

#### **Driver of Utilization:**

Patient exhibited end of life symptoms, but lacked advanced directives of palliative care services. Family not accepting of home care and palliative care/hospice conversations.

#### **How we addressed DOUs:**

- Initiated ethics consult to address appropriate level of care, given diminished stage of quality of life.
- Placed feeding tube to address medical needs, as requested by family.
- Engaged clergy in care planning.
- Discussions with family led to acceptance of DNR and home care.
- Jefferson County Public Health social worker met at bedside and followed patients post-discharge.

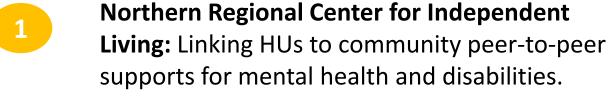
#### **Impact to date:**

- Patient previously had 9 admissions in previous 12 months.
- Since the Action Team intervened at patient's last discharge (April 20<sup>th</sup>), patient has not had an admission.

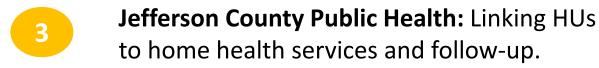
#### **Our Impact**



#### **Partnerships**



North Country Family Health Center & Samaritan Family Health Network: PCPs rebuilding patient relationships and sharing planning, follow-up and management with hospital.



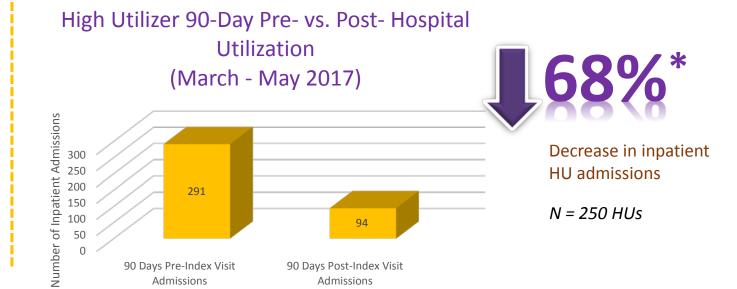


#### **Unique Accomplishment**

Dynamic HU report sent twice daily via Meditech automatic scheduler to hospital Action Team and two CBOs.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre Index Visit Admissions	90 Days Post Index Visit Admissions	% Change
291	94	-68%





# Department Brooklyn Interventional Specialists (the BIZ) of Health

## NYU Lutheran PPS, NYU Lutheran Medical Center

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months (with at least 1 IP admission with a behavioral health diagnosis)

**Criteria Exclusions** 

Planned obstetrics, chemotherapy, and pediatric admissions

**Top 3 Drivers of Utilization** 

Housing instability, psychosocial issues, and substance use disorders

#### **Our Actions**

#### **HU Care Pathway**

# Data analyst pulls daily HU report, leveraging

census data.

#### • List shared with Action Team and specialty team of interdisciplinary providers.

## Assess

Identify

- SW or CM performs DOU Assessment.
- DOUs documented in EMR using a Smart Phrase drop down menu and incorporated into discharge plan to inform course of action.

# Link

• HU connected to intervention when possible prior to discharge (Health Home, Home Visiting Doctor Service, or Telephonic Care Coordination).



• Intervention Coordinator follows-up at patient bedside or post-discharge depending on staffing availability and time from referral to discharge.

#### **Success Story**

Geriatric female patient with COPD, DM type 2, asthma, CHF, and CAD. Patient had four admissions prior to index visit regarding her chronic conditions.

#### **Driver of Utilization:**

Social isolation (living alone), utilizing ED when not feeling well, and medication management issues identified as DOUs.

#### How we addressed DOUs:

- Connected patient to PCP at the hospital, through the Family Health Center.
- Provided registered nurse and Home Health Aide services for medication management and ongoing care assessments.
- Followed-up with patient via house calls and referred patient to the CAMBA Health Home.

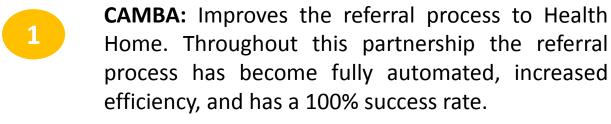
#### **Impact to date:**

Since the team made these changes, the patient has not been back for an admission or ER visit.

#### **Our Impact**



#### **Partnerships**





**Healthfirst:** Assists with additional care coordination services for HU patients, such as home health care, care management, and medical social services.



#### **Unique Accomplishment**

Creating and utilizing a tool called Smart Phrase that captures the DOU in the EMR, which social workers and care mangers employ when doing a DOU assessment upon notification.

500

400

300

200

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
509	192	-62%

The index admission is the first admission for each HU after the program start date that meets HU criteria (e.g. fourth or higher admission).

90 Days Post-Index Visit

High Utilizer 90-Day Pre- vs. Post-Hospital Utilization

(February - April 2017)

509

90 Days Pre-Index Visit Admissions

Decrease in inpatient **HU** admissions

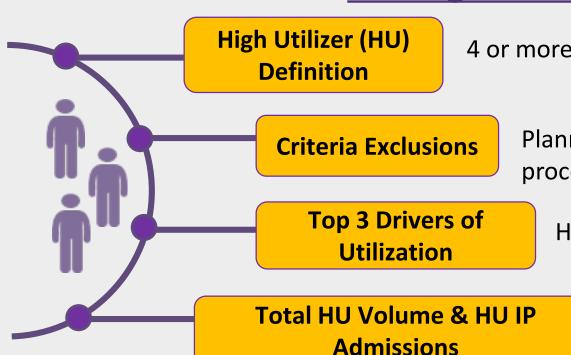
N = 157 HUs



## Department Cut Avoidable Admissions Through Teamwork

## OneCity Health, Bellevue Hospital

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, pediatric patients, and elective procedures

Homelessness, substance use disorder, health literacy

344 HUs (586 IP admissions)

#### **Our Actions**

#### **HU Care Pathway**





• Finance team generates daily HU list which is sent to the Team Lead and Action Team which includes in-house health home, at home and transitions of care (TOC) representatives, social workers (SWs), physicians and Case Manager (CM).



• Upon receipt of the HU list, real-time huddles for each HU conducted by care team and DOU assessment is conducted at the bedside.\*

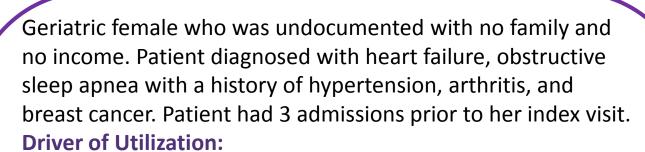


• HUs are linked to various community partners through the program that they are enrolled into. This is directly facilitated by either a TOC CM, health home CM, at home specialist and SW who do warm handoffs to community based support when possible.



- Medical and Behavioral Health HU's are connected to Care Transitions, Home Care & Health Home.
- Weekly case conferencing occurs between care team and care management programs.\*

#### **Success Story**



Patient was struggling with pain/weakness and needed ongoing care coordination. Lack of family support and limited health literacy exacerbated her situation.

#### **How we addressed DOUs:**

- Case manager referred patient to Home Care, which assigned a registered nurse to do home visits to provide medical and social supports.
- Home Care also arranged for a physical therapist to do home visits (3+ visits made), and a Social Worker to help navigate immigration issues.
- The Action Team case conferenced with the patient's community PCP, and worked with the Health Home Care Coordinator to reconnect the HU to the PCP.
- For ongoing support, the case was also reviewed with Care Transitions.

#### Impact to date:

Patient had one ED visit and no readmissions in 60 days since inpatient discharge.

#### **Our Impact**



#### **Partnerships**



#### **Department of Homeless Services (DHS):**

Resource for team to provide transitional support housing for high volume of HUs with

this need. **OneCity Health PPS:** Provides behavioral health transitions of care personnel to better link Bellevue HUs to community-based care.

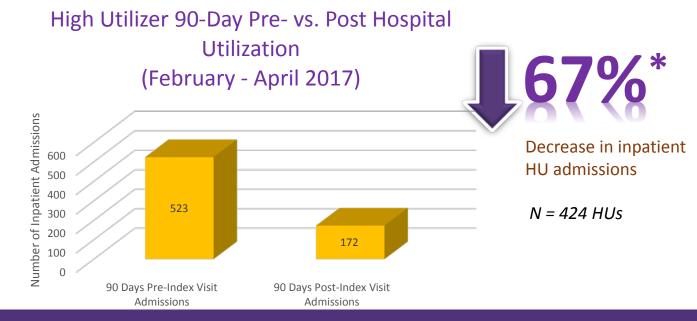


#### **Unique Accomplishment**

Care coordination departments (At Home, Health Home, Transition of Care) receive HU list upon notification of HU being admitted to begin early planning for care.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
523	172	-67%





#### **Lincoln Cares**

## OneCity Health, Lincoln Hospital

#### **Our High Utilizer Population**

High Utilizer (HU)

Definition

4 or more inpatient admissions in the past 12 months

Top 3 Drivers of

Behavioral Health, ICU, surgery, obstetrics, chemotherapy, and pediatric patients

Top 3 Drivers of Utilization

Homelessness/unstable housing, substance use disorder, limited health literacy

Total HU Volume & HU IP Admissions

404 HUs (866 IP admissions)

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





- Automated daily HU report generated in web portal
- HU list is reviewed by Graduate Research Assistant, and priority HU list sent to the Action Team.

Assess

- Driver of Utilization (DOU) Assessment is conducted by a member of the CM, HH, HC, TMT or SW team.
- Priority HU's are discussed at daily huddle where care gaps are identified.

Link

- HUs are allocated to one of three care coordination branches depending on eligibility – care management, health home, and in-home care transitions.
- If known, HU's PCP incorporated in care plan development, and HU connected to PCP postdischarge.



- Post-discharge follow-up protocols for HUs are specific to care coordination program enrolled in.
- Action team connects weekly with Health Home/Care Management/ Care Transitions to discuss HU referrals.

A middle-aged male with diabetes and reoccurrence of colon cancer which has metastasized to his lungs. Currently has a colostomy bag, lives independently, and requires HHA services. He had 2 ED visits, and 2 inpatient admissions in the past 12 months.

#### **Driver of Utilization:**

Lost interest in improving health and had little to no social support.

#### **How we addressed DOUs:**

- Patient was connected with primary care doctor at Lincoln. The coordinator attended his oncology appointment along with all diagnostic procedures.
- Transportation was provided to medical appointments. Patient reengaged in care, and had surgery on 6/12/2017 to remove malignancy (Chemo will be set to begin).
- A case conference was set to discuss post-op treatment. The care coordinator continues to encourage the patient to maintain care.
- Discussion on home care pending to ensure support is provided in home during the course of chemo.

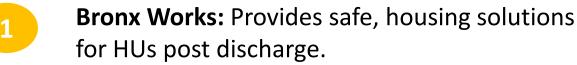
#### Impact to date:

Prior to Health Home enrollment with current coordinator, the patient had multiple ED visits. Since April 2017, the patient has only returned to the ED one time post-op due to pain. Patient is now more involved in his care and improving his own health.

#### **Our Impact**



#### **Partnerships**



- Boom Health: Provides a variety of social support services, including substance use care.
- At Home Solutions: Provides medical and social support services for HUs in their home.
- Regional Aid for Interim Needs Inc. (RAIN):
  Supports transitional care for elderly HUs.

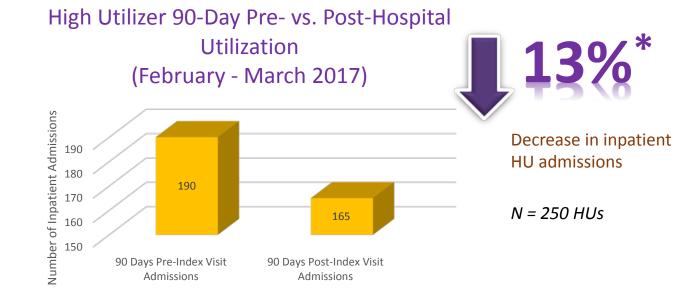


#### **Unique Accomplishment**

Embedded a dedicated Health Home coordinator in the ED to make Health Home referrals early in discharge planning.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
190	165	-13%

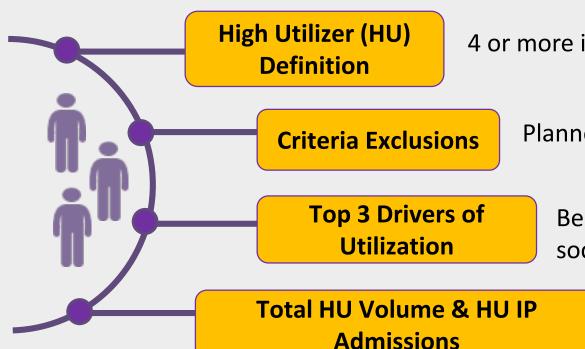


#### NEW PORK OF Health **Department**

#### **SAM-I-AM**

## Suffolk Care Collaborative, Good Samaritan Medical Center

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

Planned obstetrics, chemotherapy, and pediatric patients

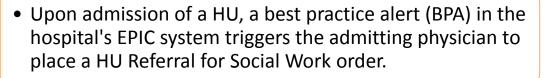
Behavioral health issues, substance use disorder, and lack of social supports

503 HUs (2,615 IP admissions)

#### **Our Actions**

#### **HU Care Pathway**







Identify

- SW receives the HU Social Work Referral and conducts an interview at the patient's bedside to identify the DOUs, and informs HU Team (HUT).
- SW uses smart phrases embedded into the EMR to record DOU, and connects HU to a Care Manager and transitions of care (TOC) Navigator.

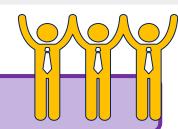
Link

- SW or CM conducts a warm hand-off to Catholic Health Service (CHS) Transitions of Care Navigator to enroll patient in TOC services.
- Patients are also linked to insurance and/or community primary care services prior to discharge or as part of TOC post-discharge services.



- In the ED, CMs identify patients eligible for Health Home services and begin coordinating enrollment. Postdischarge, TOC Navigators all identify patients eligible for Health Home Services.\*
- HU team meets weekly for interdisciplinary case conferences.

#### **Success Story**



An older male patient with seven admissions in the past 12 months, including five hospitalizations within a 5-6 week period. Patient was last admitted with a diagnosis of chronic obstructive pulmonary disorder (COPD).

#### **Driver of Utilization:**

Patient had no support system, in addition to the following issues: lack of housing, financial instability, unaddressed psychosocial need, and significant substance use.

#### How we addressed DOUs:

- The Social Worker (SW) referred the patient to a Peer Support Program to assist him with receiving social support services, and a social service agency to assist with housing solutions based on medical and psychosocial needs.
- Patient was connected to Assisted Living and provided education about the facility and transportation to his appointments by his SW and TOC navigator.

#### Impact to date:

- Patient was screened, interviewed and accepted into the Assisted Living program in April 2017.
- Patient has not been admitted since March 2017, and has kept in touch with his Transitions of Care (TOC) navigator, reporting that he is happy and so thankful!

#### **Our Impact**



#### **Partnerships**

- Catholic Health Services of Long Island (CHS): Partnership provides care transitions team to facilitate warm handoffs of HUs to community support services post discharge.
- Catholic Health Services of Long Island Physician Partners (CHS-PP): Partnership facilitates warm handoffs of HUs prior to discharge for enrollment into 30-day postdischarge TOC services.
- Good Shepherd Hospice: Provides end-of-life and bereavement services for HUs requiring hospice care.

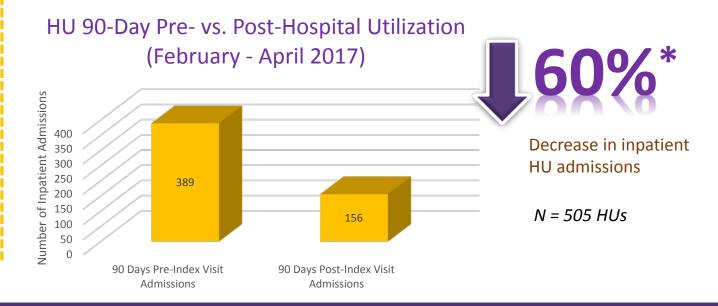


#### **Unique Accomplishment**

Warm handoffs are made between Social Workers to Transitions of Care nurses in house for continuity of care post discharge.

#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
389	156	-60%

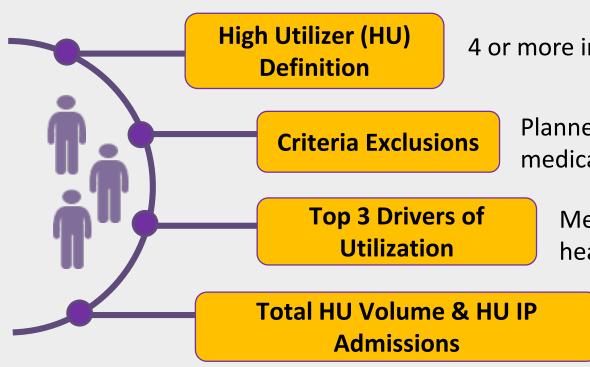




## Care Accelerated Redesign Team

## WMCHealth, Bon Secours Community Hospital

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

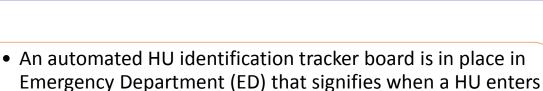
Planned chemotherapy, pediatric admissions, and patients with no medical history of psychiatric illness/diagnosis

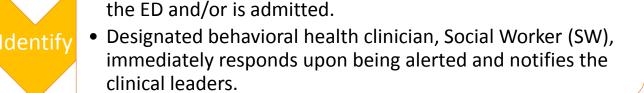
Mental health issues, substance use disorder, and limited health literacy

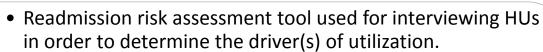
97 HUs (416 admissions)

#### **Our Actions**

#### **HU Care Pathway**

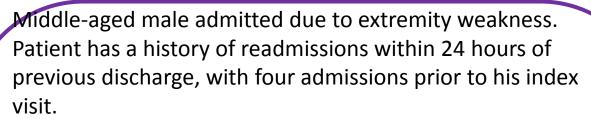






- Readmission Risk Assessment is conducted by a SW, CM or nurse manager at the patient bedside.
- HU patients are discussed in clinical rounds and a "Special Needs Meeting" is organized with participation of outpatient providers, local government unit, care mangers and peer
- SW or CM identify resources for outpatient follow-up in community.
- Collaboration with Independent Living Inc. Peer Bridger program to provide peer support to HUs post-discharge.
- Peer Diversion Specialist follows patient in the community post-discharge to ensure HU follows his/ hers plan of care.
- HUs receive follow-up phone calls post-discharge to support their care in the community.

#### **Success Story**



#### **Driver of Utilization:**

The main driver of utilization was food insecurity: The patient did not have any food in his house and was uncertain of where the next meal would come from.

#### How we addressed DOUs:

- The team engaged a case manager who worked with patient to identify the last physician the patient saw outside of the hospital, and to coordinate care that would address the patient's needs.
- In order to support transition of care from hospital to the community, the case manager provided food for the patient at the point of discharge to take home.
- The care manager arranged for home care services to work with the HU in his home, and help him identify a sustainability food source, and receive nutrition counselling.

#### **Impact to date:**

Since the team connected the patient to the case manager and home care on February 22, 2017, the patient has not been readmitted to the hospital.

#### **Our Impact**



Assess

Link

Manage

#### **Partnerships**

- Independent Living Inc.: Partnership has been very successful in ensuring that patients will follow-up with their discharge plans.
- **Orange County Department of Mental Health:** Served as an integral resource to connect HUs to mental health services post-discharge.
  - Atlantic Health System: Provides support for the care transitions protocol for HU patients.



#### **Unique Accomplishment**

Created an automated color-coded tracker board in the emergency department that signals when a HU is present.

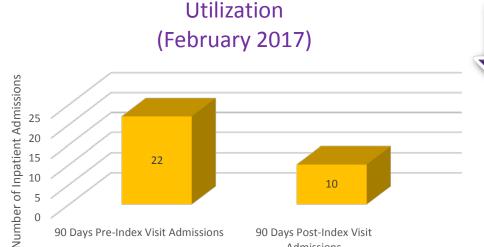
#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
22	10	-55%

The index admission is the first admission for each HU after the program start date that meets HU criteria (e.g. fourth or higher admission).

90 Days Post-Index Visit

Admissions



90 Days Pre-Index Visit Admissions

High Utilizer 90-Day Pre- vs. Post-Hospital

Decrease in inpatient **HU** admissions

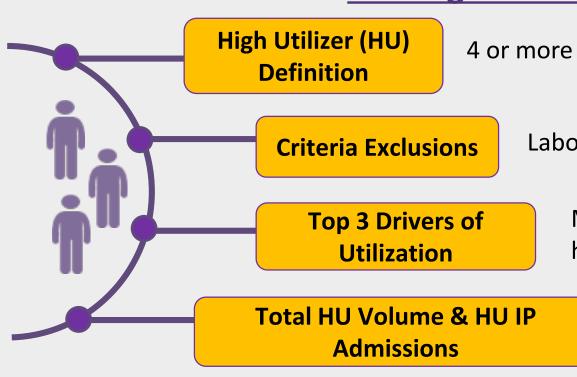
N = 14 HUs



#### **Good Health Gladiators**

## WMCHealth, HealthAlliance of the Hudson Valley

#### **Our High Utilizer Population**



4 or more inpatient admissions in the past 12 months

Labor and delivery admissions

Mental illnesses, substance use disorder, and lack of supportive housing

341 HUs (1,219 IP admissions)

#### **Our Actions**

#### **HU Care Pathway**

#### **Success Story**





- To identify HUs, team established a flag in their EMR system. Flag is triggered when a HU enters the ED, and generates a HU list daily.
- A real-time email/notification is generated in Midas, an analytics solution, and sent out to notify key staff when a HU is admitted.
- House supervisor is alerted when there is a HU admission to further review the HU list, and follow-up with care coordination staff if the HU is known to the team.



- A Care Manager (CM) meets with the HU patient when they are admitted. The CM then conducts the DOU interview and develops an appropriate care plan.
- HU patient is linked to services based on DOU interview & assessment.
- For HUs who are patients at the Institute for Family Health (IFH), an IFH care navigator is assigned to the hospital full-time, where connections to services are made prior to discharge and care transition plans are cooperatively established.
  - Warm handoff follow-up phone call is performed within 48 hours of discharge.
- Community Case Conferences are held on a regular basis to identify outpatient connections and resources.
- Discharged HUs receive a follow-up phone call. Additional follow-up includes a face-to-face meeting by IFH CM, and a visit from Mobile Mental Health Provider if applicable.

#### Female with mental health illness, medical co-morbidities and 9 admissions last year.

#### **Driver of Utilization:**

It was determined that the patient was in need of both supportive housing and physical support. The patient was residing in a boarding home where her physical and behavioral needs were not being met.

#### How we addressed DOUs:

- The Action Team explored the patient's reasoning behind previous resistance to nursing home placement and worked on developing a feasible solution.
- Additionally, the Action Team provided supportive counseling and psycho-education to reduce the patient's anxiety regarding nursing home placement.

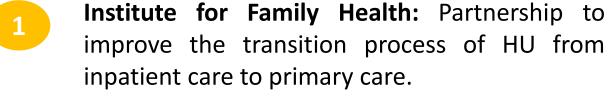
#### Impact to date:

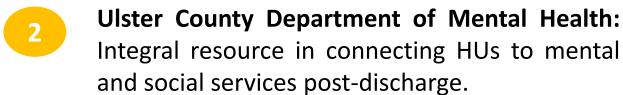
- The patient was referred to a nursing home setting to address both her physical and mental health needs.
- As a result, she is now receiving the necessary physical and mental support, and has not been re-admitted since being placed in the nursing home nearly 5 months ago.

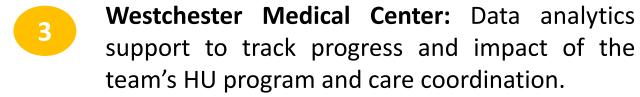
#### **Our Impact**



#### **Partnerships**









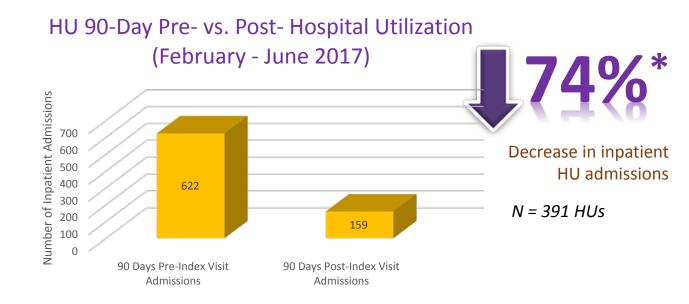
#### **Unique Accomplishment**

Referrals based on social determinants of health using technology application Healthify with trained staff to use the system.



#### **Outcome Metrics**

90 Days Pre vs. Post Index Visit Hospital Utilization		
90 Days Pre-Index Visit Admissions	90 Days Post-Index Visit Admissions	% Change
622	159	-74%





## MAX Series Final Reports



For more information on the MAX Series, please refer to the following reports on the New York State Department of Health DSRIP website:

Improving Care for Super Utilizers

• https://www.health.ny.gov/health\_care/medicaid/redesign/dsrip/pp s\_workshops/docs/2017-01\_imp\_care.pdf

Integrating Behavioral Health and Primary Care Services

• https://www.health.ny.gov/health\_care/medicaid/redesign/dsrip/pp s\_workshops/docs/2017-01\_ibh-pcs.pdf

MAX Series: Improving Care for High Utilizers and Sustaining Change (January 2017 - July 2017)

• https://www.health.ny.gov/health\_care/medicaid/redesign/dsrip/pp s\_workshops/docs/2017-jan-jul\_imp\_care\_for\_high\_utilizers.pdf





For more information, contact the MAX Team or reach out to <a href="mailto:MRTUpdates@health.ny.gov">MRTUpdates@health.ny.gov</a>.

