

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
1	I-1	I.A	"Request for Proposal New York State Department of Health Medicaid Data Warehouse/OHIP Data Mart Operational Support Project"	A. What is the current status of the referenced "Request for Proposal New York State Department of Health Medicaid Data Warehouse/OHIP Data Mart Operational Support Project"? B. What is the anticipated start date of this contract? C. Will the start date of that project impact the start date of this contract?	A. An offerror has been selected and is awaiting final approval from OSC B. This is dependent upon when OSC executes the agreement. We have no information on that date at this point C. No.
2	I-1	I.A		A. What is the current status of the referenced eMedNY MMIS Project? B. What is the anticipated start date of this contract?	A. The RFP is under development B. Late 2010
3	I-1	I.A		A. Is there currently an eMedNY QA contractor? B. In the interest of avoiding any perceived conflicts and since this vendor would have had access to key decision makers and inside information, are they precluded from responding to this opportunity?	A. Yes B. No
4	I-1	I.A		A. Was there a contractor or consultant involved with preparing this RFP? B. In the interest of avoiding any perceived conflicts and since this vendor would have had access to key decision makers and inside information, are they precluded from responding to this opportunity?	A. Yes B. Yes
5	I-1	I.A		A. Was there a contractor or consultant involved with preparing the referenced eMedNY MMIS or MDW Replacement RFPs? B. In the interest of avoiding any perceived conflicts and since this vendor would have had access to key decision makers and inside information, are they precluded from responding to this opportunity?	A. Yes B. No
6	III-3	III.C		Can the electronic versions of the files be submitted on one CD for Technical and one CD for Price or does each file need to be submitted on separate CDs?	All Technical files may be submitted on a single CD, and all Price files may be submitted on a single, separate CD.
7	III-4	III.C(3)		Can the font in graphics be smaller than 11 points?	All text included in graphics must be legible.
8	III-6	III.D.4	"provide detailed documentation of its approach to the requirements described in Section II Scope of Work by responding to each proposal requirement presented in that section..."	This section states that offerors should "provide detailed documentation of its approach to the requirements described in Section II Scope of Work by responding to each proposal requirement presented in that section..." The majority of the sections in Section II are required in response to Section III.D.4. However, it is unclear if we need to provide a response to Sections II.B.9, II.C, and II.E. If a response is required to those sections, please specify where in our response to Section III.D.4 we should provide them.	Offeror must respond to items whose due date specifies "Proposal Due Date". No response is required for Section II.C. No response is required for Section II.E. For those sections where a response is required, please include in Tab 4

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
9	III-7	III.D.4.2.3	"five required resumes"	Besides the Project Manager, please clarify what the intention is of the "five required resumes".	The purpose of the requirement is to determine that appropriate resources, experience, and skills are available to meet deliverable requirements.
10	III-11 & Attachment G	III.E.4 & Attachment G		In Section III.E.4 it states that these forms will be required by the winning bidder. Does the State want these forms completed with the proposal submission or only upon contract award?	Attachment G should be completed and submitted with the financial proposal.
11	IV-3	IV.E		Could the State provide a contact name and phone number for proposal shipping purposes?	The proposal should be submitted to the address shown in Section IV-3. There is no need to direct it to anyone's attention.
12	IV-3	IV.E		2nd to last paragraph requires contact information for the offeror's authorized agent. Please confirm that this information is NOT required on the outside of the proposal package but is to be included within the Transmittal Letter.	This assumption is correct. This information is not required on the outside of the proposal package.
13	1-2	Attachment N		Where in the proposal submission does the State want this form provided?	Tab 2 of the Technical Proposal submission.
14	I-1	I.A	"The contractor, including parent and or subsidiaries companies or other companies in which it has a financial or legal interest, selected as a result of this procurement will be precluded from involvement, in any manner, in the preparation of a proposal on the subsequent request for proposal for procurement of the eMedNY MMIS contract or acting as a contractor, subcontractor or agent to the fiscal agent selected."	Section I, A states "The contractor, including parent and or subsidiaries companies or other companies in which it has a financial or legal interest, selected as a result of this procurement will be precluded from involvement, in any manner, in the preparation of a proposal on the subsequent request for proposal for procurement of the eMedNY MMIS contract or acting as a contractor, subcontractor or agent to the fiscal agent selected." Does this mean that the contractor selected as a result of this procurement will be precluded from submitting a proposal on the Quality Assurance services over the eMedNY MMIS fiscal agent system implementation?	No, the Department does not see any inherent conflict as each QA contractor is required to provide unbiased, independent quality assurance services for each system.
15	I-1	I.A	The contractor will "provide the Department with project management support services including development of an enterprise-wide data governance structure".	In the introduction the RFP states that the contractor will "provide the Department with project management support services including development of an enterprise-wide data governance structure". However in all other sections of the RFP (e.g. sections I.D, II.A.5, II.B.4.3, II.B.9, III.D.4.1.4), it states that only an approach to data governance is required. Please clarify the scope of work involved with data governance quality assurance support activities.	Once the approach is developed, we would anticipate that determining adherence to it would be part of the normal QA criteria and review cycle.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
16	II-5 I-4	II.B.7 I.C.2	Monitoring services must be performed "for all System Change Management project activities."	The RFP states in Section II.B.7 that monitoring services must be performed "for all System Change Management project activities." The only other reference to System Change activities is found in Section I.C.2, Medicaid Data Warehouse (MDW) Replacement/OHIP Data Mart Operational Support Project Phases. A. Are the system change activities that are referred to in the first reference the same as those referred to in the second reference? B. Will each of these projects require the same deliverable and documentation review set identified for Phase 2 of the MDW project?	A. Yes. B. Yes, we would anticipate that each project will require a similar review set with the resources devoted to it dependent on the size of each individual project.
17	II-1 III-6	II.B III.D.4.1		There is no mention of independent data validation activities to be performed by the contractor in the scope of work defined in the RFP. Are independent data validation services required to be performed by this contractor within the scope of this RFP?	Yes, data validation is within the scope of the RFP.
18	II-1	II.A(4) II.B	The contractor will "monitor the technical performance of both the MDW and OHIP Data Mart" II.B the RFP states that the contractor will "ensure that the OHIP Data Mart operations meet all SLAs"	In Section II.A item number 4, the RFP states that the contractor will "monitor the technical performance of both the MDW and OHIP Data Mart" and in Section II.B the RFP states that the contractor will "ensure that the OHIP Data Mart operations meet all SLAs". Are these the only activities related to monitoring the technical performance of the OHIP Data Mart?	Yes.
19	II-3	II.B.3	"these services must include support for current eMedNY data warehouse operations and all replacement MDW project phases"	In section II, B.3, the RFP states that "these services must include support for current eMedNY data warehouse operations and all replacement MDW project phases". Are these services also required to be performed for the OHIP Data Mart?	No.
20	II-4	II.B.4	"Be present at and provide documentation in the form of minutes of all project management meetings, project status meetings, steering committee meetings (as required), and be accessible, and available for, joint application design (JAD) sessions and ad hoc meetings as required by the Department"	In section II, B.4 item number 4, the RFP states that the contractor "Be present at and provide documentation in the form of minutes of all project management meetings, project status meetings, steering committee meetings (as required), and be accessible, and available for, joint application design (JAD) sessions and ad hoc meetings as required by the Department". A. Do the anticipated JAD sessions referenced here only relate to the MDW development, or do they include JAD sessions conducted for the current eMedNY MMIS development activities and future replacement eMedNY MMIS development activities? B. If so, are these JAD sessions anticipated to be held concurrently with MDW JAD sessions?	A. While the main emphasis is on the MDW development, the QA Contractor must be cognizant that changes in eMedNY MMIS will impact the quality and/or definition of the data and therefore would need to understand those changes through participation in JAD sessions, review of written documentation, or a combination of those activities. B. No

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
21	II-5	II.B.6.2	"this document will be the primary tool for reporting to Federal and other State officials on program matters"	In section II, B.6.2, the RFP states that "this document will be the primary tool for reporting to Federal and other State officials on program matters". Are there formal Federal and State reporting requirements other than those identified in Section II.B.6.1, Monthly Status Reporting?	No.
22	III-8 III-9	III.D.5.2 III.D.5.3		Is it acceptable that the letters of reference requested in section III, D.5.3 also be for the project summaries as requested in section III, D.5.2 as long as they meet the requirements in both III, B.2 Experience and III, B.3 References?	It is not only acceptable but preferred.
23	III-10	III.E.3		A. Section III, E.3 indicates that the proposers should "utilize all the forms in Attachment K." Please confirm which forms identified below are required to be submitted with the proposal: Bidders Proposed M/WBE Utilization Plan MBE Information WBE Information Subcontracting Utilization Form M/WBE Letter of Intent to Participate M/WBE Staffing Plan B. In addition, the Letter of Intent to Participate indicates that it should be submitted attached to the "Subcontractor's Information Form" in a sealed envelope for each certified M/WBE the Contractor proposes to utilize as subcontractors. However, there isn't a form titled the "Subcontractors Information Form." C. Please clarify which form is the "Subcontractor's Information Form". D. Please confirm that each letter of Intent should be attached to that one form and provided separate from the technical and cost proposals.	A. Submit any of the listed forms that apply to you. B. Use the Subcontracting Utilization Form in place of the Subcontractors Information Form. C. Yes, one form must be filed for each subcontractor proposed. D. All M/WBE forms should be enclosed in the Cost Proposal.
24	III-11	III.E.4		Please confirm that State Consultant Services Form A is not required to be submitted with the proposal.	See response to Question 10.
25	III-2	III.B.3	"The offeror should provide three (3) references"	In section III, B.3 item number 1, the RFP states "The offeror should provide three (3) references". Are subcontractor references allowed to be submitted to meet this requirement, as well as prime contractor references?	Yes, assuming contractor role is clearly articulated.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
26	III-2	III.B.3	"The offeror shall submit evidence to the satisfaction of the Department that it possesses the necessary experience and qualifications to perform the services required"	In section III, B.2 item number 1, the RFP states "The offeror shall submit evidence to the satisfaction of the Department that it possesses the necessary experience and qualifications to perform the services required". Are subcontractor experiences allowed to be submitted to meet this requirement, as well as prime contractor experiences?	An offeror's subcontractor experience may be submitted to meet this requirement, if its role has been clearly articulated.
27	III-5	III.D.2	"Evidence that the subcontractor is authorized to do business in the State of New York, and is authorized to provide the applicable goods or services in the State of New York."	Item 9 in section III, D.2 requires "Evidence that the subcontractor is authorized to do business in the State of New York, and is authorized to provide the applicable goods or services in the State of New York." Please provide some examples of what would satisfy this requirement, for both NYS and out of state entities?	Organizations obtain authority to do business in New York by making a filing, also known as an "application for authority" in the Department of State, Division of Corporations. This is one example. Interested bidders are encouraged to have their counsels review the Legal Memorandum CO01, entitled "Doing Business" in New York: An Introduction to Qualification for more information and examples located at the following Department of State, Division of Corporation's website : http://www.dos.state.ny.us/cns/do_bus.html
28	III-7	III.D.4.2.3	"five (5) resumes are required for evaluation and only five (5) should be submitted"	Section III, D.4.2.3 states that "five (5) resumes are required for evaluation and only five (5) should be submitted." A. Is the project manager's (PM) resume included in the five required resumes or does DOH expect there to be six resumes in total submitted in the proposal, including the PM's resume? B. Is this the minimum staffing level the Department expects the Offeror to achieve? C. Are these resumes to reflect the core on-site team members?	A. The PM resume is submitted under Section III.D.4.2.2. The 5 resumes are submitted under Section III.D.4.2.3. B. See Section III.D: "Staffing levels will be defined by the QA contractor to accomplish the required tasks. The Department retains the right to approve or disapprove the QA contractor's proposed staffing." C. See Section III.D: "Staffing levels will be defined by the QA contractor to accomplish the required tasks. The Department retains the right to approve or disapprove the QA contractor's proposed staffing."
29	III-7	III.D.4.2.3	"five (5) resumes are required and only five (5) should be submitted"	Section III, D.4.2.3 states that "five (5) resumes are required and only five (5) should be submitted." Are the proposers required to submit their level-of-effort estimates to support their ability to complete the requested scope of work effectively?	Level of effort estimates are not required as part of the response to Section III.D.4.2.3. However, they are required under Section III.D.4.2.1.
30	III-8	III.D.5.1	The contractor will "describe other contracts or projects currently undertaken by the offeror"	In section III, D.5.1, item number 5, the RFP states that the contractor will "describe other contracts or projects currently undertaken by the offeror". What are the criteria for the projects that should be listed under this requirement?	Current or anticipated other projects that would cause a substantial or material resource strain to prevent the offeror from accomplishing this project should be listed.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
31	III-9	III.E	"at the time of the award, the Department reserves the right to modify the payment schedule proposed by the offeror to achieve a reasonably equitable deliverable-based payment schedule based on proposed staffing"	In section III, E, the RFP states that "at the time of the award, the Department reserves the right to modify the payment schedule proposed by the offeror to achieve a reasonably equitable deliverable-based payment schedule based on proposed staffing". Under what conditions would the department choose to modify the payment scheduling from the current fixed price to a deliverable-based payment schedule, since staffing is not required to be submitted per deliverable?	It would remain a fixed price basis. The only time the Department would modify the payment proposed is if the level of effort (required in the Technical Proposal) and the payment schedules (required in the Cost Proposal) significantly diverged from each other. For instance, we would not anticipate that one year would show 5 percent of the level of effort and 80 percent of the cost. We would not consider that appropriate or justifiable.
32		Attachment M		Are the amounts bid for monthly payments for the first six years fixed fee or time and materials?	The amounts are fixed fee.
33	II-1	II.A		Does the State have a target start date for this project?	The target date is April 1, 2010, subject to OSC approval.
34	IV-9	IV.P		This section of the RFP states that the State has a goal for usage of M/WBEs of at least 10% for this contract (e.g., 5% for Minority-owned and 5% for Women-owned). If a vendor proposes using a subcontractor that is both an MBE and WBE, and the subcontractor provides 10% of the work, does this subcontractor satisfy the State's M/WBE requirement?	Yes.
35		Attachment K		Does the M/WBE need to be New York certified?	Yes, to be considered M/WBE certified, you must be certified in New York State.
36	1	Attachment L		Is it sufficient for the proposed Project Manager to attain a Project Management Professional Certification by project start?	No, the Project Manager must have attained a Project Manager Professional Certification prior to the Proposal Due Date.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
37	I-1	I.A	"The contractor, including parent and or subsidiaries companies or other companies in which it has a financial or legal interest, selected as a result of this procurement will be precluded from involvement, in any manner, in the preparation of a proposal on the subsequent request for proposal for procurement of the eMedNY MMIS contract or acting as a contractor, subcontractor or agent to the fiscal agent selected. In addition, the contractor, including parent and or subsidiaries companies or other companies in which it has a financial or legal interest, selected as a result of the "Request for Proposal New York State Department of Health Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support Project," or any of its subcontractors or agents, are precluded from involvement as a contractor, subcontractor, or agent in the contract awarded in response to this RFP."	A. Please provide an update on the status of the NYSDOH Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support Project. B. What is the anticipated start date of the NYSDOH Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support Project? C. Could the NYSDOH Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support QA Project be awarded and started before the NYSDOH Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support Project is awarded and started? D. a. If the award of the NYSDOH Medicaid Data Warehouse Replacement/OHIP Data Mart Operational Support Project is not finalized before the January 29, 2010, submission requirement of this proposal, how will a potential conflict of the award affect a bidding contractor? b. May a bidder withdraw their proposal? c. Will the bidder's proposal be removed from further consideration? d. Will the bidder be disqualified?	Please see response at the end of this document
38	III-2	III.B.2	"An offeror may be disqualified from receiving awards if such offeror or any subsidiary, affiliate, partner, officer, agent or principal thereof, or anyone in its employ, has previously failed to perform satisfactorily in connection with public bidding or contracts."	This seems to be a very open ended requirement; could NYSDOH provide insight into the intent of the requirement? Any Global company dealing in the Public Sector is going to have a problem with this requirement. Would NYSDOH consider refining this requirement to a time period; I.e. in the past 3 years or to healthcare or Human Services projects? Limit it to the United States?	Consistent with RFP Section III. E.4, entitled "Certifications and Guarantees by the Offeror, (Tab 4)", under the Vendor Responsibility Attestation, prospective bidders should carefully review and compete the vendor responsibility questionnaire which includes but is not limited to questions regarding affiliates and joint venture relationships, and requests information regarding Integrity in Contract Bidding and Contract Award as well as Leadership Integrity within the past five years. The Department will not allow any modifications to the Vendor Responsibility Questionnaire.
39	II-5	II.B.8	"As a result of this strategy, successful completion of the Federal MMIS certification process will require review and validation of subsystems resident in both the replacement MDW and MMIS."	A. Will the MDW QA contractor have any responsibilities for the MMIS certification other than those listed in the RFP? B. Could the 4000 annual hours be utilized for MMIS tasks?	A. No. B. No.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
40				Project details including position description, responsibilities, skills and qualifications are provided for all other staff. Is the State requiring a certain number of other staff or is that up to the discretion of the vendor?	Other than a full-time, on-site Project Manager, the number of staff required to accomplish the tasks in accordance with the requirements of the RFP is up to the vendor.
41				Are there currently any test management tools in place (i.e. Mercury, Rational, Segue, etc.)?	No.
42				What ETL are currently being used?	Current ETL is not tool based and is a combination of custom Oracle and SQL scripts.
43				What reporting tools are currently being used (i.e. Cognos, OBIEE, etc.)	Hummingbird BI Query, Hummingbird SQLMan, and IBM Cognos are the reporting tools currently being used against the eMedNY Data Warehouse.
44				How important is test automation?	The Department considers test automation very important.
45				How are defects currently being tracked?	Defects are currently being tracked through the creation of problem logs that are subject to weekly review.
46				What is the development methodology being used (i.e. XP, V-Model, Scrum, etc.)?	The selected offeror's proposal listed IBM Rational Suite (Lifecycle Package w/ ClearCase, Performance Test Pack, Professional Bundle) as the developmental tool.
47				Will the State consider the use of off-shore resources?	No.
48				A. Who provided the quality assurance services for the old Medicaid Data Warehouse? B. If it was outsourced, who was the vendor and what was the contract duration and value?	A. Since the initiation of the eMedNY project State staff and independent vendor resources have provided Quality Assurance services. B. The value of QA services for the Data Warehouse historically has been included contracts for eMedNY which included QA for all services. At various times, contracts were with KPMG, Bearing Point and Fox.
49				When does the Department anticipate awarding a contract from this RFP?	The target date is April 1, 2010 subject to OSC approval
50				How does the state assure the 10% woman-owned sub-contracting goal is achieved?	Under Executive Law Article 15A and regulations, this is a goal.
51				Does the State already have standard methodology procedures in place? Can you share them?	The RFP requests that the offeror propose standard methodology.

Question	Vendor Page	Vendor Reference	Vendor Reference Text	Question	Response
52				A. What is the makeup of the current QA team? B. How many members are there?	A. The QA team is made up of a combination of State staff and independent vendor resources. B. QA activities for the current eMedNY Data Warehouse are supported by 3 full-time equivalents.
53				Is government experience mandated or will private experience suffice?	Appropriate private experience as set forth in the RFP requirements will suffice.
54				How many different sources to the Data Warehouse are there?	Please see Procurement Library.
55				Can you provide: a. Data Source Volumes and Record Counts b. Scope of Data from these Sources c. Data Retention d. Table Sizes e. Attribute Sizes f. Estimated Table Usage g. Data Growth	Please see Procurement Library.
56				What are the thresholds they are looking for concerning the refresh of information?	Please see Procurement Library.
57				What tools are being used in the development and QA process?	Please see Question 46.
58				What is the base technology?	Please see Procurement Library.