

FINAL REVISED Cost Proposal dated March 27, 2019

**ATTACHMENT B
COST PROPOSAL
RFP #20017**

BIDDERS NAME: _____

To complete the Cost Proposal, Bidders must provide a Unit Price for each deliverable for Year 1 and Years 2-5, as outlined in Attachment B: Cost Proposal. Unit Prices are to be all-inclusive to cover Section 4.0 Scope of Work and the cost of furnishing all of the said services, including but not limited to travel (not including reimbursable travel per Section 4.1.4.E), materials, equipment, overhead, location rentals, reporting, profit and labor and any other expenses incurred to the satisfaction of the Department of Health and the performance of all work set forth in said specifications, Section 4.0 Scope of Work and this RFP.

*Estimates are based on current and projected training needs. Actuals may be higher or lower. Payment will be based on completed actuals to the satisfaction of the Department.

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Attachment B
 Cost Proposal
 RFP # 20017

1. Training by Modality (a)	Unit (b)	Year 1		Years 2-5	
		*Estimated Annual Quantity (c)	Unit Price (d)	*Estimated Annual Quantity (e)	Unit Price (f)
A. Classroom Training					
1. NY State of Health Assistor Certification and Facilitated Enrollment Training for the Aged, Blind and Disabled	Training Day	482 <u>84</u>		482 <u>84</u>	
2. LDSS Medicaid Training and Technical Assistance (at LDSS Site)					
Half-Day	Per Half-Day	12		12	
Full Day	Per Full Day	<u>166</u>		<u>166</u>	
B. Online Self-Paced Trainings and Webinar Training					
Live Webinar (up to 2 hours)	Per Webinar	8		5	
Live Webinar (2- 4 hours)	Per Webinar	7		4	
<u>Live Webinar (full day up to 8 hours)</u>	<u>Per Webinar</u>	<u>3</u>		<u>3</u>	

2. New Curriculum Development by Modality (a)	Unit (b)	Year 1		Years 2-5	
		Estimated Annual Quantity (c)	Unit Price (d)	Estimated Annual Quantity (e)	Unit Price (f)
A. In-Person Training New Development					
Half Day Training	Per Curriculum	1		2	
1 Day of Training	Per Curriculum	2		2	
2-3 Days of Training Session	Per Curriculum	1		1	
4-5 Days of Training	Per Curriculum	1		1	
B. Webinar New Development					
Webinar					
2 Hours (120 minutes) or Less	Per Curriculum	5		4	
2+ to 4 Hour Training	Per Curriculum	4		4	
C. Online Self-Paced New Development					
Online Self-Paced <u>5-8 Hour Training</u>	Per Curriculum	8 <u>1</u>		8 <u>1</u>	

3. Curriculum Conversion by Modality (a)	Unit (b)	Year 1		Years 2-5	
		Estimated Annual Quantity (c)	Unit Price (d)	Estimated Annual Quantity (e)	Unit Price (f)
A. Conversion of Classroom Curriculum to Online Self-Paced Computer-Based Training	Per Conversion	4 2		4 2	
B. Conversion of Classroom Curriculum to Webinar Training	Per Conversion	8 4		8 4	
4. Miscellaneous (a)	Unit (b)	Year 1		Years 2-5	
		Estimated Annual Quantity (c)	Unit Price (d)	Estimated Annual Quantity (e)	Unit Price (f)
A. Training and Medicaid Resource Guide (MRG) Revisions	Per Hour	2,500		4250 2,500	
B. Training Website Development (Year 1 Only)	Training Website	1		N/A	N/A
C. Monthly Fee for Website Maintenance	Month	12		12	

By signing this Cost Proposal Form, bidder agrees that the prices above are binding for 365 days from the proposal due date.

Bidder's Authorized Signature

Date

Printed Name and Title