STATE OF NEW YORK PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

COMMITTEE DAY

<u>AGENDA</u>

January 25, 2024 10:00 a.m.

90 Church Street, 4th Floor, Conference Rooms 4 A/B, NYC, 10007

I. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Peter Robinson, Chair

A. Applications for Construction of Health Care Facilities/Agencies

Acute Care Services- Construction

Exhibit # 1

	<u>Number</u>	Applicant/Facility
1.	231308 C	New York-Presbyterian Westchester (Westchester County)
2.	231311 C	Samaritan Medical Center (Jefferson County)
3.	231332 C	NYU Langone Hospital-Long Island (Nassau County)
4.	231348 C	Long Island Community Hospital at NYU Langone Health (Suffolk County)

Cardiac Services - Construction							
	<u>Number</u>	Applicant/Facility					
1.	231326 C	Auburn Community Hospital (Cayuga County)					
2.	231351 C	St. Charles Hospital (Suffolk County)					
Dia	gnostic and Treatmer	nt Centers - Construction	Exhibit # 3				
	<u>Number</u>	Applicant/Facility					
1.	231261 C	Weill Cornell Imaging at New York Presbyterian (Kings County)					
2.	231299 C	Weill Cornell Imaging at New York Presbyterian (New York County)					
3.	232063 C	ODA Primary Health Care Network, Inc (Kings County)					
4.	232124 C	Community Health Center of Richmond, Inc. (Richmond County)					
B. Applications for Establishment and Construction of Health Care Facilities/Agencies							
Am	bulatory Surgery Cen	ters - Establish/Construct	Exhibit # 4				
	<u>Number</u>	Applicant/Facility					
1.	222044 B	Sorin Ambulatory, LLC d/b/a Sorin Ambulatory Surgery Center (New York County)					
2.	232088 E	Sheepshead Bay Surgery Center (Kings County)					

Diagnostic and Treatment Centers - Establish/Construct Exhibit #							
	<u>Number</u>	Applicant/Facility					
1.	231114 B	Prime MD Center, LLC (Nassau County)					
2.	232080 B	ALEF Health Center LLC (Richmond County)					
3.	232106 B	New York Healthcare and Wellness (Bronx County)					
4.	232133 B	Namo Health Inc (New York County)					
Dia	Exhibit # 6						
	<u>Number</u>	Applicant/Facility					
1.	231361 B	Tidal Home Dialysis (Kings County)					
Res	sidential Health Care	Facilities - Establish/Construct	Exhibit #7				
	<u>Number</u>	Applicant/Facility					
1.	202035 E	Hilaire Care Network LLC d/b/a Pine Forest Center for Rehabilitation and Healthcare (Suffolk County)					
2.	222260 B	Oxford Nursing Home (Kings County)					

Home Care Service Agency Licensures

Exhibit #8

Changes of Ownership

	<u>Number</u>	Applicant/Facility
1.	222103 E	Lincare Of New York, Inc. (Geographical Service Area: Albany, Broome, Cayuga, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Dutchess, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Oneida, Onondaga, Ontario, Oswego, Otsego, Rensselaer, Saint Lawrence, Saratoga, Seneca, Schenectady, Schoharie, Schuyler, Steuben, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, and Yates Counties)
2.	222104 E	American Outcomes Management, LP (Geographical Service Area: Bronx, Dutchess, Kings, Nassau, New York, Orange, Putnam, Queens, Richmond, Rockland, Suffolk, Sullivan, Ulster, and Westchester Counties)
3.	231120 E	Health Quest Home Care, Inc. (Licensed) (Geographical Service Area: Dutchess, Orange, Putnam, And Ulster Counties)
4.	231216 E	Tanglewood Manor, Inc. (Geographical Service Area: Allegany, Cattaraugus, Chautaugua, Erie, Genesee, Niagara, Orleans, and Wyoming Counties)
5.	232021 E	Ideal Care SP LLC (Geographical Service Area: Ulster County)

D. Certificates Exhibit # 9

Certificate of Amendment of the Certificate of Incorporation

Applicant

Lake Shore Hospital Foundation, Inc.

Open Door Family Medical Center, Inc.

Certificate of Amendment of the Articles of Organization

Applicant

Pontiac Nursing Home, LLC

Restated Certificate of Incorporation

Applicant

The Guidance Center of Westchester, Inc.

II. ADJOURNMENT

***Agenda items may be called in an order that differs from above ***



NEWYORK-PRESBYTERIAN WESTCHESTER HOSPITAL ARTICLE 28

NETWORK DESCRIPTION

The NewYork and Presbyterian Hospital (NYPH), an existing, not-for-profit corporation, has the following divisions:

- ➤ Columbia Presbyterian Center (1,022 beds) 622 West 168th Street, New York (New York County), New York 10032
- ➤ Allen Hospital (196 beds)-5141 Broadway, New York (New York County), New York 10034
- New York Weill Cornell Center (744 beds)-525 East 68th Street, New York (New York County), New York 10021
- ➤ David H. Koch Center (135 beds)-1283 York Avenue, New York (New York County), New York 10065.
- ➤ Lower Manhattan Hospital (180 beds)- 170 William Street, New York (New York County), New York 10038
- ➤ Westchester Behavioral Health Center (247 beds) 21 Bloomingdale Road, White Plains (Westchester County), New York 10605
- ➤ Westchester Hospital (288 beds)-55 Palmer Avenue, Bronxville (Westchester County), New York 10708
- ➤ Brooklyn Methodist Hospital (591 beds) 506 Sixth Street, Brooklyn (Kings Count) New York, 11215

NYPH is the sole member and passive parent of NYP Community Programs, Inc. (NYPCP). NYPCP, formed in 2014, is the sole member, active parent and co-operator of NewYork-Presbyterian/Hudson Valley Hospital (128 beds) and NewYork-Presbyterian/Queens (535 beds).

Consolidated Statements of Financial Position

	Decen	ıbe	r 31
	2022		2021
	 (In Tho	usa	inds)
Assets			
Current assets:			
Cash, cash equivalents and short-term investments:			
Cash and cash equivalents	\$ 402,937	\$	455,807
Short-term investments	 2,338,756		2,702,956
Total cash, cash equivalents and short-term investments	2,741,693		3,158,763
Patient accounts receivable – net	1,346,285		1,198,620
Other current assets	577,739		540,835
Assets limited as to use – current portion	45,436		50,628
Professional liabilities insurance recoveries receivable and related			
deposits – current portion	91,456		100,021
Beneficial interest in net assets held by related organizations –			
current portion	73,284		75,087
Due from related organizations – net	35,701		3,836
Total current assets	 4,911,594		5,127,790
Assets limited as to use – noncurrent	5,194,047		5,736,988
Property, buildings and equipment – net	5,067,143		5,127,269
Operating lease assets	563,885		588,490
Other noncurrent assets – net	291,410		89,051
Professional liabilities insurance recoveries receivable and related			
deposits – noncurrent	303,926		301,435
Beneficial interest in net assets held by related organizations –			
noncurrent	2,500,701		2,694,449
Total assets	\$ 18,832,706	\$	19,665,472

	Decen	ıbeı	: 31
	2022		2021
	 (In The	ousa	nds)
Liabilities and net assets			
Current liabilities:			
Long-term debt – current portion	\$ 84,487	\$	262,502
Operating lease liability – current portion	67,838		60,727
Accounts payable and accrued expenses	1,115,921		1,046,644
Accrued salaries and related liabilities	657,926		686,160
Pension and postretirement benefit liabilities – current portion	5,344		22,015
Professional and other insurance liabilities – current portion	113,299		122,007
Other current liabilities	 286,075		775,395
Total current liabilities	2,330,890		2,975,450
Long-term debt	3,908,311		3,604,749
Operating lease liability	522,649		546,554
Professional and other insurance liabilities	834,116		808,153
Pension liability	_		122,393
Postretirement benefit liability	37,996		50,225
Other noncurrent liabilities	407,817		501,422
Total liabilities	 8,041,779		8,608,946
Commitments and contingencies			
Net assets:			
Net assets without donor restrictions	8,184,061		8,223,150
Net assets with donor restrictions	 2,606,866		2,833,376
Total net assets	 10,790,927		11,056,526
Total liabilities and net assets	\$ 18,832,706	\$	19,665,472

Consolidated Statements of Operations

	,	Year Ended	Dec	December 31 2021	
		(In Tho	usa	nds)	
Operating revenues					
Net patient service revenue	\$	9,708,841	\$	9,038,318	
Other revenue		1,019,304		821,173	
Total operating revenues		10,728,145		9,859,491	
Operating expenses					
Salaries and wages		4,963,681		4,538,193	
Employee benefits		1,210,810		1,127,571	
Supplies and other expenses		3,625,471		3,366,837	
Interest and amortization of deferred financing fees		155,296		155,220	
Depreciation and amortization		571,627		561,300	
Total operating expenses		10,526,885		9,749,121	
Operating income		201,260		110,370	
Investment return – net		(694,578)		882,668	
Expected return on plan assets and other components of net periodic		56.000		21 100	
pension and postretirement cost		56,222		31,190	
(Deficiency) excess of revenues over expenses		(437,096)		1,024,228	
Other changes in net assets without donor restrictions:					
Net asset transfers to related parties		(5,608)		(10,175)	
Other changes in net assets		(125)		(86)	
Disaster Relief Fund receipts from Federal Emergency Management					
Agency for the purchase of fixed assets		_		25,364	
Distributions from New York-Presbyterian Fund, Inc. for the					
purchase of fixed assets		50,658		24,541	
Change in pension and postretirement benefit liabilities to be					
recognized in future periods		353,082	_	514,281	
Change in net assets without donor restrictions	\$	(39,089)	\$	1,578,153	

Unaudited Consolidated Statements of Financial Position (In Thousands)

	(Unaudited)		(Audited)
	Sept	ember 30	December 31
		2023	2022
Assets			
Current assets:			
Cash, cash equivalents and short-term investments:			
Cash and cash equivalents	\$	827,160	\$ 402,937
Short-term investments		2,608,129	2,338,756
Total cash, cash equivalents and short-term investments		3,435,289	2,741,693
Patient accounts receivable – net		1,507,841	1,346,285
Other current assets		580,907	577,739
Assets limited as to use – current portion		51,339	45,436
Professional liabilities insurance recoveries receivable and			
related deposits – current portion		85,364	91,456
Beneficial interest in net assets held by related organizations			
current portion		72,477	73,284
Due from related organizations – net		1,658	35,701
Total current assets		5,734,875	4,911,594
Assets limited as to use – noncurrent		5,886,306	5,194,047
Property, buildings and equipment – net		5,004,005	5,067,143
Operating lease assets		526,836	563,885
Other noncurrent assets – net		208,601	291,410
Professional liabilities insurance recoveries receivable and			
related deposits – noncurrent		335,338	303,926
Beneficial interest in net assets held by related organizations			
noncurrent		2,578,651	2,500,701
Total assets	\$ 2	20,274,612	\$ 18,832,706

Continued on following page.

Unaudited Consolidated Statements of Financial Position (continued) (In Thousands)

	Septen	audited) nber 30 023	•	udited) cember 31 2022
Liabilities and net assets				
Current liabilities:				
Long-term debt – current portion	\$	86,090	\$	84,487
Operating lease liability – current portion		70,261		67,838
Accounts payable and accrued expenses		1,145,859		1,115,921
Accrued salaries and related liabilities		670,004		657,926
Pension and postretirement benefit liabilities – current portion		5,344		5,344
Professional and other insurance liabilities – current portion		109,216		113,299
Other current liabilities		345,287		286,075
Total current liabilities		2,432,061		2,330,890
Long-term debt	•	4,194,746		3,908,311
Operating lease liability		484,106		522,649
Professional and other insurance liabilities		867,096		834,116
Postretirement benefit liability		38,695		37,996
Other noncurrent liabilities		500,521		407,817
Total liabilities		8,517,225		8,041,779
Commitments and contingencies				
Net assets:				
Net assets without donor restrictions	!	9,070,311		8,184,061
Net assets with donor restrictions		2,687,076		2,606,866
Total net assets	1	1,757,387		10,790,927
Total liabilities and net assets	\$ 2	0,274,612	\$	18,832,706

Unaudited Consolidated Statements of Operations (In Thousands)

	(Unaudited)				
	Niı	ne Months End	led Se	otember 30	
	1	2023		2022	
Operating revenues			_		
Net patient service revenue	\$	7,924,368	\$	7,120,722	
Other revenue		1,303,482		785,292	
Total operating revenues		9,227,850		7,906,014	
Operating expenses					
Salaries and wages		4,137,553		3,669,379	
Employee benefits		979,101		890,156	
Supplies and other expenses		3,208,038		2,639,723	
Interest and amortization of deferred financing fees		119,183		115,101	
Depreciation and amortization		446,399		452,542	
Total operating expenses		8,890,274		7,766,901	
Operating income		337,576		139,113	
Investment return, net		377,495		(718,536)	
Expected return on plan assets and other components of					
net periodic pension and postretirement cost		41,982		32,060	
Excess (deficiency) of revenues over expenses		757,053		(547,363)	
Other changes in net assets without donor restrictions:					
Net asset transfers to related parties		(423)		(3,476)	
Other changes in net assets		(375)		(93)	
Disaster Relief Fund receipts from Federal Emergency					
Management Agency for the purchase of fixed assets		63,000		_	
Distributions from New York-Presbyterian Fund, Inc.					
for the purchase of fixed assets		81,958		29,882	
Change in pension and postretirement benefit liabilities					
to be recognized in future periods	1	(14,963)		338,478	
Change in net assets without donor restrictions	\$	886,250	\$	(182,572)	

SAMARITAN MEDICAL CENTER AND AFFILIATES

Consolidating Balance Sheet

December 31, 2022

<u>Assets</u>	Samaritan Medical <u>Center</u>	Samaritan Medical Practice P.C.	Edward John <u>Noble</u>	Samaritan Keep Nursing <u>Home, Inc.</u>	The Samaritan Medical Center Foundation of Northern New York, Inc.	Samaritan Senior <u>Village, Inc.</u>	Samaritan Home <u>Health, Inc.</u>	<u>Eliminations</u>	<u>Total</u>
Current assets:									
Cash and cash equivalents	\$ 50,297,868	515,499	322,710	805,523	2,063,081	643,502	89,584	-	54,737,767
Cash and cash equivalents - restricted	1,720,247	-		-	-	-	-	-	1,720,247
Patient accounts receivable, net	45,310,881	784,253	-	2,447,839	-	2,157,973	339,022	-	51,039,968
Pledges receivable		<u>-</u>	-	-	43,028	-	<u>-</u>	-	43,028
Grant receivable	19,869	-	-	-	-	-	-	-	19,869
Other receivables	3,839,681	-	-	156,889	-	-	-	-	3,996,570
Inventories	6,646,126	-	-	70,363	-	48,100	-	-	6,764,589
Prepaid expenses and other current assets	3,114,252	68,844		98,660	16,981	117,689	31,432		3,447,858
Total current assets	110,948,924	1,368,596	322,710	3,579,274	2,123,090	2,967,264	460,038		121,769,896
Assets limited as to use:									
Restricted collateral				2,494,278					2,494,278
Assets held in trust	-	-	-	1,047,341	-	-	-	-	1,047,341
Debt service fund	6,074,750	_	_	1,047,541	_	_	-	_	6,074,750
Endowment funds with donor restrictions	874,471	_	_	_	2,824,440	_	_	_	3,698,911
Board designated investments	362,232	-	-	145,524	14,204	-	-	-	521,960
-	7 211 452			3,687,143	2,838,644				12 927 240
	7,311,453	-		3,087,143	2,838,044			<u>-</u>	13,837,240
Property and equipment, net	162,339,529	321,335	-	2,518,482	-	46,285,300	2,435	-	211,467,081
Operating lease right-of-use assets	6,322,942	-	-	-	-	-	-	-	6,322,942
Investments	-	-	-	-	10,974,080	-	-	-	10,974,080
Beneficial interest in assets held by others	-	-	-	-	503,307	-	-	-	503,307
Pledges receivable, net of current portion	-	-	-	-	678,030	-	-	-	678,030
Resident funds	-	-	-	198,761	-	120,966	-	-	319,727
Other assets, net	9,040,850	185,000		96,485			136,469		9,458,804
Total assets	\$ 295,963,698	1,874,931	322,710	10,080,145	17,117,151	49,373,530	598,942		375,331,107

SAMARITAN MEDICAL CENTER AND AFFILIATES

Consolidating Balance Sheet, Continued

December 31, 2022

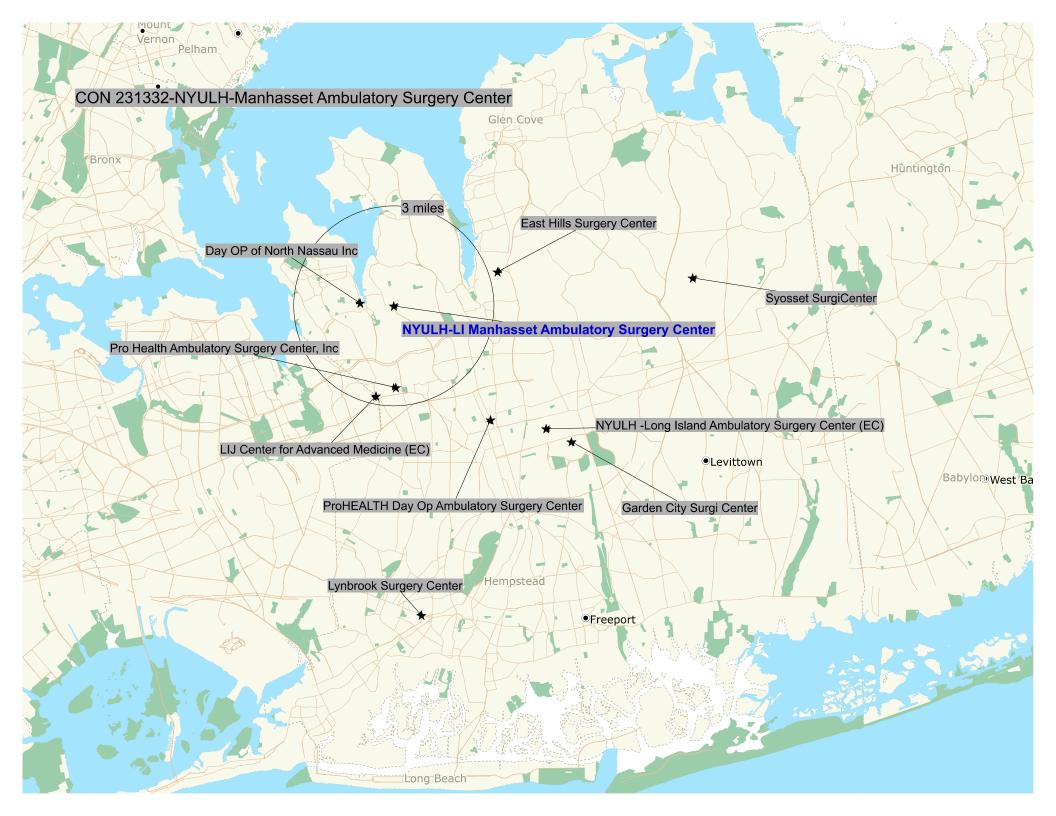
Liabilities and Net Assets (Deficit)	Samaritan Medical <u>Center</u>	Samaritan Medical Practice P.C.	Edward John <u>Noble</u>	Samaritan Keep Nursing Home, Inc.	The Samaritan Medical Center Foundation of Northern New York, Inc.	Samaritan Senior Village, Inc.	Samaritan Home <u>Health, Inc.</u>	Eliminations	<u>Total</u>
Current liabilities:									
Current portion of long-term debt	\$ 2,183,136	_	_	61,579	-	831,890	_	_	3,076,605
Current portion of operating lease liabilities	1,849,175	_	_	-	_	-	_	_	1,849,175
Accounts payable	25,573,152	334,854	239	825,040	71,908	904,509	42,685	_	27,752,387
Accrued payroll and fringe benefit expense	23,508,008	-	-	2,924,053	-	1,587,665	183,141	_	28,202,867
Accrued expenses and other liabilities	71,415	185,000	-	-	-	428	2,213	-	259,056
Estimated third-party payor settlements, net	17,573,189	-	-	884,656	-	2,004,479	39,607	-	20,501,931
Current portion of contract liability - Medicare									
Accelerated and Advance Payment Program	11,038,982	-	-	25,756	-	113,817	-	-	11,178,555
Due to (from) affiliates/other funds, net	(5,550,397)	1,355,077		2,899,123	181,402	770,982	343,813		
Total current liabilities	76,246,660	1,874,931	239	7,620,207	253,310	6,213,770	611,459	-	92,820,576
Long-term debt, net of current portion	85,806,203	-	_	64,343	-	20,288,283	_	_	106,158,829
Operating lease liabilities, net of current portion	4,473,768	_	_	-	_	,,	_	_	4,473,768
Retirement plan obligations	2,928,010	-	-	228,059	-	55,496	-	_	3,211,565
Resident funds	, , , <u>-</u>	-	-	198,761	-	120,966	-	-	319,727
Other liabilities	7,132,853			<u> </u>		<u> </u>			7,132,853
Total liabilities	176,587,494	1,874,931	239	8,111,370	253,310	26,678,515	611,459		214,117,318
Net assets: Without donor restrictions With donor restrictions	117,400,496 1,975,708	-	322,471	1,786,277 182,498	13,693,003 3,170,838	22,507,854 187,161	(12,517)	-	155,697,584 5,516,205
With dollor restrictions	1,9/3,/00			102,490	3,170,030	107,101			3,310,203
Total net assets	119,376,204		322,471	1,968,775	16,863,841	22,695,015	(12,517)		161,213,789
Total liabilities and net assets	\$ 295,963,698	1,874,931	322,710	10,080,145	17,117,151	49,373,530	598,942		375,331,107

SAMARITAN MEDICAL CENTER AND AFFILIATES

Consolidating Statement of Operations and Changes in Net Assets (Deficit)

Year ended December 31, 2022

Revenues, gains and other support without donor	Samaritan Medical <u>Center</u>	Samaritan Medical Practice P.C.	Edward John <u>Noble</u>	Samaritan Keep Nursing Home, Inc.	The Samaritan Medical Center Foundation of Northern New York, Inc.	Samaritan Senior Village, Inc.	Samaritan Home Health, Inc.	Eliminations	<u>Total</u>
restrictions: Patient service revenue, net Other revenue Net assets released from restrictions for operations	\$ 277,166,862 16,523,396 1,041,589	6,823,535	(208)	18,955,200 1,009,485	915,107	18,415,222 188,923	2,260,573 63,971	(121,626) (3,224,744)	323,499,766 15,475,930 1,041,589
Total revenues, gains and other support without donor restrictions	294,731,847	6,823,535	(208)	19,964,685	915,107	18,604,145	2,324,544	(3,346,370)	340,017,285
Expenses: Salaries and wages Fringe benefits Supplies and other expenses Depreciation and amortization Interest New York State gross receipts assessment	121,096,039 28,772,180 124,375,791 14,350,450 3,710,769 1,982,141	12,204,624 2,036,382 3,410,526 99,640	- - - - - -	12,529,858 2,697,623 4,952,333 527,384 - 1,193,934	413,245 103,314 489,889	10,933,290 2,492,341 5,141,110 1,779,068 650,334 926,502	1,545,674 276,318 456,646 2,914 - 9,098	(433,255) (103,314) (2,809,801)	158,289,475 36,274,844 136,016,494 16,759,456 4,361,103 4,111,675
Total expenses	294,287,370	17,751,172		21,901,132	1,006,448	21,922,645	2,290,650	(3,346,370)	355,813,047
Income (loss) from operations	444,477	(10,927,637)	(208)	(1,936,447)	(91,341)	(3,318,500)	33,894		(15,795,762)
Nonoperating revenue (expense): Other revenue (expense), net Other components of net periodic benefit cost Investment loss Net realized gains and losses on sale of investments and assets limited as to use	1,917,488 (287,103)	- - -	- - -	(914) 61,323 (1,126)	- (1,709,869) (101,435)	26,830 (1)	- - -	- - -	(914) 2,005,641 (1,998,099) (101,435)
Total nonoperating revenue (expense), net	1,630,385	_		59,283	(1,811,304)	26,829			(94,807)
Excess (deficiency) of revenues over expenses	2,074,862	(10,927,637)	(208)	(1,877,164)	(1,902,645)	(3,291,671)	33,894	-	(15,890,569)
Change in net unrealized gains and losses on investments and assets limited as to use Pension and other postretirement liability adjustments Grants and contributions for capital acquisitions Net assets released from restrictions for capital acquisition Net asset transfer (to) from affiliates	(1,860,493) 291,618 - (10,927,637)	- - - - 10,927,637	- - - - -	319,685 - - -	(302,784) - - 491,504	(246,442)	- - - - -	- - - -	(302,784) (1,787,250) 291,618 491,504
Increase (decrease) in net assets (deficit) without donor restrictions	(10,421,650)		(208)	(1,557,479)	(1,713,925)	(3,538,113)	33,894		(17,197,481)



NYU Langone Hospitals Consolidated Balance Sheets August 31, 2022 and 2021

(in thousands)	2022	2021
Assets Current assets		
Cash and cash equivalents Short-term investments Assets limited as to use Patient accounts receivable, net Contributions receivable Insurance receivables - billed Other current assets	\$ 1,548,227 1,072,402 9,171 1,039,526 99,364 110,633 376,484	\$ 1,802,962 1,273,620 11,841 896,425 61,886 105,457 403,806
Total current assets	4,255,807	4,555,997
Long-term investments Assets limited as to use, less current portion Contributions receivable, less current portion Professional liabilities insurance recoveries receivable Operating lease right-of-use assets Other assets Property, plant and equipment, net	61,874 1,252,472 128,696 63,062 542,569 116,941 4,891,042	57,991 1,389,431 133,578 70,541 542,158 80,031 4,770,717
Total assets	\$ 11,312,463	\$ 11,600,444
Liabilities and Net Assets Current liabilities Current portion of long-term debt and finance lease obligations Current portion of operating lease obligations Accounts payable and accrued expenses Accrued salaries and related liabilities Deferred revenue Due to related organizations Other current liabilities	\$ 70,990 36,502 445,695 385,993 125,635 45,240 20,190	\$ 53,776 34,485 420,597 381,068 113,688 73,856 338,377
Total current liabilities	1,130,245	1,415,847
Long-term debt and finance lease obligations, less current portion Long-term operating lease obligations, less current portion Professional liabilities Accrued pension liabilities Accrued postretirement liabilities Other liabilities Total liabilities	3,154,938 553,468 885,829 389,700 73,928 338,619 6,526,727	3,175,044 551,933 847,910 515,645 93,624 459,228 7,059,231
Net assets		· · ·
Net assets without donor restrictions Net assets with donor restrictions Total net assets	4,393,528 392,208 4,785,736	4,166,554 374,659 4,541,213
Total liabilities and net assets	\$ 11,312,463	\$ 11,600,444

NYU Langone Hospitals Consolidated Statements of Operations Years Ended August 31, 2022 and 2021

(in thousands)	2022	2021
Operating revenues and other support		
Net patient service revenue	\$ 6,539,043	\$ 6,168,439
Grants and sponsored programs	13,480	23,346
Insurance premiums earned	108,014	106,708
Contributions	14,921	8,661
Endowment distribution and return on short-term investments	(28,677)	37,501
Other revenue	710,912	718,696
Net assets released from restrictions for operating purposes	19,139	17,281
Total operating revenues and other support	 7,376,832	 7,080,632
Operating expenses		
Salaries and wages	2,158,889	2,051,353
Employee benefits	689,861	656,052
Supplies and other	3,347,874	3,228,383
Depreciation and amortization	435,510	421,383
Interest	 125,522	128,811
Total operating expenses	 6,757,656	6,485,982
Gain from operations	619,176	594,650
Other items		
Other component of pension and postretirement costs	27,866	24,539
Investment return, net	(226, 320)	166,417
Mission based payment to NYUGSoM	(50,000)	(50,000)
Other	 (9,876)	 12,977
Excess of revenue over expenses	360,846	748,583
Other changes in net assets without donor restrictions		
Changes in pension and postretirement obligations	161,261	192,239
Contributions for capital asset acquisitions	51	754
Equity transfers to related organizations, net	(303,366)	(35,387)
Net assets released from restrictions for capital purposes	509	3,841
Net assets released from restrictions for hazard mitigation	8,631	-
Other	(958)	 (11)
Net increase in net assets without donor restrictions	\$ 226,974	\$ 910,019

NYU Langone Hospitals

Statement of Financial Position (Amounts In Thousands)

(Amounts In Thousands)	(Unaudited) August 31 2023
Current assets:	
Cash and cash equivalents	\$ 2,116,243
Short-term investments	1,141,925
Assets limited as to use	13,047
Patient accounts receivable, net	1,033,978
Due from related organizations	195,540
Contributions receivable - current	95,802
Inventories	200,168
Other current assets	223,344
Total current assets	\$ 5,020,047
Long-term investments	73,339
Assets limited as to use, less current portion	203,443
Contribution receivable, less current portion	263,910
Professional liabilities insurance receivable	51,426
Other assets	337,449
Due from related organizations less current portion	78,651
Right-of-use-assets	507,982
Property, plant and equipment - net	5,116,912
Total assets	\$ 11,653,159
Liabilities and net assets	
Current liabilities:	\$ 50.026
Current portion of long-term debt Accounts payable and accrued expenses	\$ 50,036 438,711
Accrued salaries and related liabilities	382,954
Accrued interest payable	19,720
Current portion of accrued postretirement liabilities	3,736
Current portion of professional liabilities	7,713
Current portion of operating lease liabilities	38,157
Deferred revenue	19,223
Due to related organizations	48,227
Other current liabilities	78,588
Total current liabilities	1,087,065
Long-term debt, less current portion	3,113,377
Operating lease liabilities, less current portion	524,196
Professional liabilities	88,914
Accrued pension liabilities	229,087
Accrued postretirement liabilities	70,327
Other liabilities	417,812
Total liabilities	\$ 5,530,778
Net assets:	
Without donor restrictions	\$ 5,596,857
With donor restrictions	525,524
Total net assets	6,122,381
	\$ 11,653,159

For The Twelve Months Ended August 31, 2023 (Amounts In Thousands)

naudited	

	Fisca	l Year To Date Actual
Operating revenue		
Inpatient	\$	3,802,127
Outpatient		3,321,393
Grants and sponsored programs		2,865
Affiliations		25,352
Contributions		8,953
Endowment distribution and return on short-term investments		113,447
Commercial insurance recoveries		-
Other revenue		966,225
Net assets released from restrictions for operating purposes		24,990
Total operating revenue		8,265,351
Operating expenses		
Salaries and wages		2,384,787
Temporary agencies		23,897
Employee benefits		766,994
Pharmaceuticals		913,049
Medical supplies		715,984
Professional fees		130,921
Purchased services		106,791
Facility costs		246,307
•		
Other expenses		362,691
FGP physician services		379,019
GME purchased services		53,088
Malpractice		59,284
Depreciation and amortization		443,232
Interest		121,697
Total operating expenses		6,707,741
Gain from operations before support:		1,557,610
SoM support		871,353
Gain (Loss) from operations after support		686,257
Operating Margin		8.3%
Other items		
Disaster recovery reimbursement for capital		18
Other		508,000
Other component of pension & post retirement costs		23,638
Support to NYUSoM		(50,003)
Return on long-term investment		101,817
Investment return less endowment distribution, net		1,221
Endowment transfer		-
Excess (Deficiency) of revenue over expenses		1,270,948
Other changes in unrestricted net assets without donor restrictions		
Changes in pension and post retirement obligations		157,139
Grants and contributions for capital asset acquisitions		1,551
Commercial insurance for capital		115
Equity transfer		(283,449)
Transfers		(1,304)
Net assets released from restrictions for capital purposes		30,896
Net assets released from restrictions for hazard mitigation		27,433
Net increase in net assets without donor restrictions	\$	1,203,329



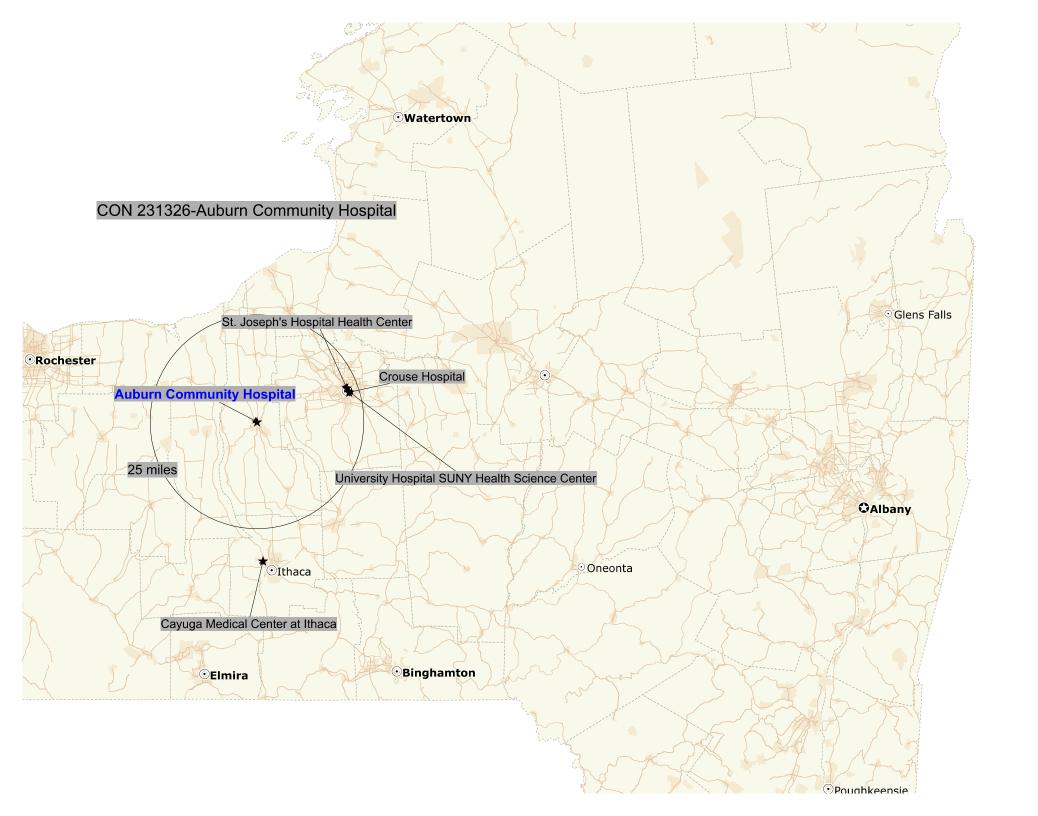
NYU Langone Hospitals Consolidated Balance Sheets August 31, 2022 and 2021

(in thousands) 2022	2021
Assets	
Current assets	
	\$ 1,802,962
Short-term investments 1,072,402	1,273,620
Assets limited as to use 9,171	11,841
Patient accounts receivable, net 1,039,526	896,425
Contributions receivable 99,364	61,886
Insurance receivables - billed 110,633	105,457
Other current assets 376,484	403,806
Total current assets 4,255,807	4,555,997
Long-term investments 61,874	57,991
Assets limited as to use, less current portion 1,252,472	1,389,431
Contributions receivable, less current portion 128,696	133,578
Professional liabilities insurance recoveries receivable 63,062	70,541
Operating lease right-of-use assets 542,569	542,158
Other assets 116,941	80,031
Property, plant and equipment, net 4,891,042	4,770,717
Total assets \$ 11,312,463 \$	\$ 11,600,444
Liabilities and Net Assets	
Current liabilities	
Current portion of long-term debt and finance lease obligations \$ 70,990 \$	\$ 53,776
Current portion of operating lease obligations 36,502	34,485
Accounts payable and accrued expenses 445,695	420,597
Accrued salaries and related liabilities 385,993	381,068
Deferred revenue 125,635	113,688
Due to related organizations 45,240	73,856
Other current liabilities 20,190	338,377
Total current liabilities 1,130,245	1,415,847
Long-term debt and finance lease obligations, less current portion 3,154,938	3,175,044
Long-term operating lease obligations, less current portion 553,468	551,933
Professional liabilities 885,829	847,910
Accrued pension liabilities 389,700	515,645
Accrued postretirement liabilities 73,928	93,624
Other liabilities 338,619	459,228
Total liabilities6,526,727	7,059,231
Net assets	
Net assets without donor restrictions 4,393,528	4,166,554
Net assets with donor restrictions 392,208	374,659
Total net assets 4,785,736	4,541,213
Total liabilities and net assets \$ 11,312,463 \$	\$ 11,600,444

NYU Langone Hospitals

Consolidated Statements of Operations Years Ended August 31, 2022 and 2021

(in thousands)	2022		2021
Operating revenues and other support			
Net patient service revenue	\$ 6,539,043	\$	6,168,439
Grants and sponsored programs	13,480		23,346
Insurance premiums earned	108,014		106,708
Contributions	14,921		8,661
Endowment distribution and return on short-term investments	(28,677)		37,501
Other revenue	710,912		718,696
Net assets released from restrictions for operating purposes	 19,139		17,281
Total operating revenues and other support	7,376,832		7,080,632
Operating expenses			
Salaries and wages	2,158,889		2,051,353
Employee benefits	689,861		656,052
Supplies and other	3,347,874		3,228,383
Depreciation and amortization	435,510		421,383
Interest	125,522		128,811
Total operating expenses	 6,757,656		6,485,982
Gain from operations	 619,176		594,650
Other items			
Other component of pension and postretirement costs	27,866		24,539
Investment return, net	(226,320)		166,417
Mission based payment to NYUGSoM	(50,000)		(50,000)
Other	 (9,876)		12,977
Excess of revenue over expenses	360,846		748,583
Other changes in net assets without donor restrictions			
Changes in pension and postretirement obligations	161,261		192,239
Contributions for capital asset acquisitions	51		754
Equity transfers to related organizations, net	(303,366)		(35,387)
Net assets released from restrictions for capital purposes	509		3,841
Net assets released from restrictions for hazard mitigation	8,631		-
Other	 (958)	_	(11)
Net increase in net assets without donor restrictions	\$ 226,974	\$	910,019



AUBURN COMMUNITY HOSPITAL AND AFFILIATES

Consolidated Balance Sheets

December 31, 2022 and 2021

<u>Assets</u>		<u>2022</u>	<u>2021</u>
Current assets: Cash and cash equivalents Investments Assets limited as to use Patient accounts receivable, net Other receivables Inventories Prepaid expenses and other assets	\$ 	3,224,440 273,243 374,117 16,375,145 3,430,171 4,819,816 1,029,105	8,152,981 160,487 205,474 16,370,283 588,170 4,702,427 1,458,962
Total current assets		29,526,037	31,638,784
Assets limited as to use Restricted investments Property and equipment, net Operating lease right-of-use assets, net Other long-term assets	_	195,190 957,645 37,337,867 4,023,728 4,569,796	197,767 1,228,259 32,495,865 - 4,983,675
\$	\$ _	76,610,263	70,544,350
<u>Liabilities and Net Assets</u>			
Current liabilities: Line of credit Current portion of long-term debt Current portion of operating lease liabilities Accounts payable and accrued expenses Accrued salaries, payroll taxes and fringe benefits Estimated third-party payor settlements, net Contract liability - Medicare accelerated payments Other liabilities		3,540,000 3,634,525 1,173,129 21,461,001 12,344,444 4,093,363	2,503,354 2,263,480
Total current liabilities		46,717,622	42,035,021
Long-term debt, less current portion Operating lease liabilities, net of current portion Other long-term liabilities		8,335,686 2,841,499 3,386,057	5,109,880 4,778,192
Total liabilities	_	61,280,864	51,923,093
Net assets: Without donor restrictions With donor restrictions		14,007,065 1,322,334	17,024,900 1,596,357
Total net assets	_	15,329,399	18,621,257
Commitments, contingencies and uncertainties (notes 5, 8, 15 and 16)	\$ <u></u>	76,610,263	70,544,350

AUBURN COMMUNITY HOSPITAL AND AFFILIATES

Consolidated Statements of Operations and Changes in Net Assets

Years ended December 31, 2022 and 2021

Revenues, gains and other support without donor restrictions: Patient service revenue, net \$ 152,629,867 150,774,092 Provider Relief Fund grant and other 6,576,992 731,478 Other revenue 8,730,390 2,331,458 Net assets released from restrictions for operating purposes 451,282 1,086,068 Total revenues, gains and other support without donor restrictions 168,388,531 154,923,096 Expenses: Salaries and wages 82,887,363 77,380,343 Fringe benefits 17,240,406 17,283,804 Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 708,541 New York State cash receipts assessments 865,683 854,510 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets with donor restrictions			<u>2022</u>	<u>2021</u>
Provider Relief Fund grant and other Other revenue Net assets released from restrictions for operating purposes 6,576,992 (3,31,478) (2,331,458) (2,331,458) Net assets released from restrictions for operating purposes 451,282 (1,086,068) Total revenues, gains and other support without donor restrictions 168,388,531 (154,923,096) Expenses: 2 Salaries and wages 82,887,363 (17,283,804) Fringe benefits 17,240,406 (17,283,804) Supplies and other expenses 68,683,183 (59,753,286) Depreciation and amortization (4,036,600) (4,973,618) 4,636,600 (4,973,618) Interest (70,8541 (635,516) 635,516 New York State cash receipts assessments 865,683 (854,510) Total expenses 175,021,776 (6,633,245) 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - (4,750) 4,750 Net assets released from restrictions for capital purchases - (93,577) 93,577 Decrease in net assets with donor restrictions: (77,259 (4,406,958) 477,196 Restricted gifts and grants 177,259 (4,203) (702,449) 477,196 Net assets released from restrictions		Φ	152 620 867	150 774 002
Other revenue Net assets released from restrictions for operating purposes 8,730,390		Ф		
Total revenues, gains and other support without donor restrictions				
Total revenues, gains and other support without donor restrictions				
without donor restrictions 168,388,531 154,923,096 Expenses: Salaries and wages 82,887,363 77,380,343 Fringe benefits 17,240,406 17,283,804 Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions: (3,017,835) (4,406,958) Changes in net assets with donor restrictions (274,023) (702,449) Net assets released from restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year <t< td=""><td></td><td>•</td><td></td><td></td></t<>		•		
Expenses:				
Salaries and wages 82,887,363 77,380,343 Fringe benefits 17,240,406 17,283,804 Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions: (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (274,023) (702,449) Change in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 <td>without donor restrictions</td> <td>,</td> <td>168,388,531</td> <td>154,923,096</td>	without donor restrictions	,	168,388,531	154,923,096
Salaries and wages 82,887,363 77,380,343 Fringe benefits 17,240,406 17,283,804 Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions: (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (274,023) (702,449) Change in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 <td>Expenses:</td> <td></td> <td></td> <td></td>	Expenses:			
Fringe benefits 17,240,406 17,283,804 Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions: (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	•		82.887.363	77.380.343
Supplies and other expenses 68,683,183 59,753,286 Depreciation and amortization 4,636,600 4,973,618 Interest 708,541 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions: (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664				
Depreciation and amortization Interest 4,636,600 708,541 635,516 A,973,618 635,516 New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions 177,259 477,196 (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets with donor restrictions (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664				
New York State cash receipts assessments 865,683 854,510 Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664				
Total expenses 175,021,776 160,881,077 Deficiency of revenues, gains and other support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664			708,541	635,516
Deficiency of revenues, gains and other support over expenses Contributed long-lived assets Transformation grant Net assets released from restrictions for capital purchases Decrease in net assets without donor restrictions Changes in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions Decrease in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions Change in net assets with donor restrictions Change in net assets with donor restrictions (3,017,835) (4,406,958) Change in net assets with donor restrictions (451,282) (1,179,645) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	New York State cash receipts assessments	·	865,683	854,510
support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	Total expenses		175,021,776	160,881,077
support over expenses (6,633,245) (5,957,981) Contributed long-lived assets - 4,750 Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664		•	_	
Contributed long-lived assets- $4,750$ Transformation grant $3,615,410$ $1,452,696$ Net assets released from restrictions for capital purchases- $93,577$ Decrease in net assets without donor restrictions $(3,017,835)$ $(4,406,958)$ Changes in net assets with donor restrictions: $177,259$ $477,196$ Net assets released from restrictions $(451,282)$ $(1,179,645)$ Decrease in net assets with donor restrictions $(274,023)$ $(702,449)$ Change in net assets $(3,291,858)$ $(5,109,407)$ Net assets at beginning of year $18,621,257$ $23,730,664$	•		(6,633,245)	(5,957,981)
Transformation grant 3,615,410 1,452,696 Net assets released from restrictions for capital purchases - 93,577 Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	•			. ,
Net assets released from restrictions for capital purchases Decrease in net assets without donor restrictions Changes in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions Decrease in net assets with donor restrictions Change in net assets with donor restrictions Decrease in net assets with donor restrictions Change in net assets (3,291,858) (4,406,958) 477,196 (1,179,645) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664			-	
Decrease in net assets without donor restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: Restricted gifts and grants Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664			3,615,410	
restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	Net assets released from restrictions for capital purchases	,		93,577
restrictions (3,017,835) (4,406,958) Changes in net assets with donor restrictions: 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	Decrease in net assets without donor			
Restricted gifts and grants 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664		ı	(3,017,835)	(4,406,958)
Restricted gifts and grants 177,259 477,196 Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	Changes in net assets with donor restrictions:			
Net assets released from restrictions (451,282) (1,179,645) Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664			177 259	477 196
Decrease in net assets with donor restrictions (274,023) (702,449) Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664				
Change in net assets (3,291,858) (5,109,407) Net assets at beginning of year 18,621,257 23,730,664	The assets released from restrictions		(131,202)	(1,177,015)
Net assets at beginning of year	Decrease in net assets with donor restrictions	,	(274,023)	(702,449)
<u></u>	Change in net assets		(3,291,858)	(5,109,407)
Net assets at end of year \$ 15,220,200 10,621,257	Net assets at beginning of year		18,621,257	23,730,664
10,021,23/	Net assets at end of year	\$	15,329,399	18,621,257

See accompanying notes to consolidated financial statements.



Catholic Health

Consolidated Balance Sheets (In Thousands)

	December 31			
	2	2022	2021	
Assets				
Current assets:	Φ.	400 / 54	ф. 10 c 200	
Cash and cash equivalents		120,651	*	
Investments	1,4	441,550	1,742,684	
Assets limited or restricted as to use		10,134	11,168	
Patient accounts receivable, net	•	335,675	315,617	
Contributions receivable, net		4,394	5,823	
Other receivables		16,013	19,443	
Inventories		48,752	43,648	
Prepaid expenses and other		48,119	30,214	
Total current assets	2,0	025,288	2,364,995	
Assets limited or restricted as to use:				
Board designated and other		97,179	119,171	
Donor-restricted funds		85,710	96,460	
Funded depreciation	,	243,383	270,530	
Trustee held and other agreements		94,634	95,865	
Captive assets		184,089	186,745	
Total assets limited or restricted as to use		704,995	768,771	
Less assets limited or restricted as to use and		,	,	
required for current liabilities		10,134	11,168	
Total assets limited or restricted as to use, net	(694,861	757,603	
Contributions receivable, net of current portion		8,697	6,339	
Right-of-use assets	2	225,524	158,274	
Other assets, net	-	28,287	30,426	
Insurance claims receivable		194,742	168,240	
Property, plant, and equipment, net		922,699	877,116	
Total assets		100,098	\$ 4,362,993	

	December 31			
	2022	2021		
Liabilities and net assets				
Current liabilities:				
Current portion of long-term debt	\$ 25,842	\$ 26,723		
Accounts payable and accrued expenses	287,144	240,147		
Accrued salaries, related withholdings, and benefits	227,445	240,549		
Current portion of other self-insured liabilities	37,177	34,761		
Current portion of estimated third-party payor liabilities	101,731	285,912		
Current portion of operating lease liabilities	22,514	21,336		
Other liabilities	2,109	2,762		
Total current liabilities	703,962	852,190		
Long-term debt, net of current portion	718,700	745,843		
Estimated third-party payor liabilities, net of current portion	36,822	35,484		
Other self-insured liabilities, net of current portion	120,129	105,724		
Estimated malpractice liabilities	318,532	287,601		
Operating lease liabilities	213,546	152,431		
Other long-term liabilities	70,967	73,321		
Total liabilities	2,182,658	2,252,594		
Commitments and contingencies				
Net assets:				
Net assets without donor restrictions:				
Undesignated	1,814,426	1,999,495		
Board-designated endowment	1,583	_		
Noncontrolling interests	2,630	2,282		
Total net assets without donor restrictions	1,818,639	2,001,777		
Net assets with donor restrictions	98,801	108,622		
Total net assets	1,917,440	2,110,399		
Total liabilities and net assets	\$ 4,100,098	\$ 4,362,993		

Catholic Health

Consolidated Statements of Operations (In Thousands)

		ear Ended Dec 2022	cember 31 2021		
Revenues, gains, and other support:					
Net patient services revenue	\$ 3	3,117,568 \$	3,016,386		
Investment income, net		37,662	26,471		
Contributions, net		3,704	2,775		
Other revenue		107,574	127,658		
Net assets released from restrictions used for operations		5,491	2,538		
Total revenues, gains, and other support	-	3,271,999	3,175,828		
Expenses:					
Salaries	1	1,574,595	1,500,668		
Employee benefits		479,467	473,426		
Supplies and other expenses		966,759	913,570		
Insurance		53,015	45,421		
Depreciation and amortization		118,172	118,937		
Interest		23,435	26,049		
Total expenses		3,215,443	3,078,071		
Operating income		56,556	97,757		
Nonoperating gains (losses):					
Net unrealized (losses) gains on investments		(254,674)	121,540		
Gain on debt extinguishment		118	1,374		
Net periodic postretirement benefit changes					
(non-service related)		497	625		
Other nonoperating gains		649			
(Deficiency) excess of revenues, gains, and other support over					
expenses before income attributable to noncontrolling interests		(196,854)	221,296		
Income attributable to noncontrolling interests		(1,992)	(1,702)		
(Deficiency) excess of revenues, gains, and other	<u> </u>				
support over expenses		(198,846)	219,594		
Other changes in net assets without donor restrictions: Postretirement benefit plan changes other than net					
periodic benefit cost		1,412	(910)		
Net assets released from restrictions for purchases					
of property, plant, and equipment		6,167	6,809		
Grant income for purchases of property, plant, and equipment		6,198	1,926		
(Decrease) increase in net assets without donor restrictions	\$	(185,069) \$	227,419		

Project # 231351 BFA Attachment B

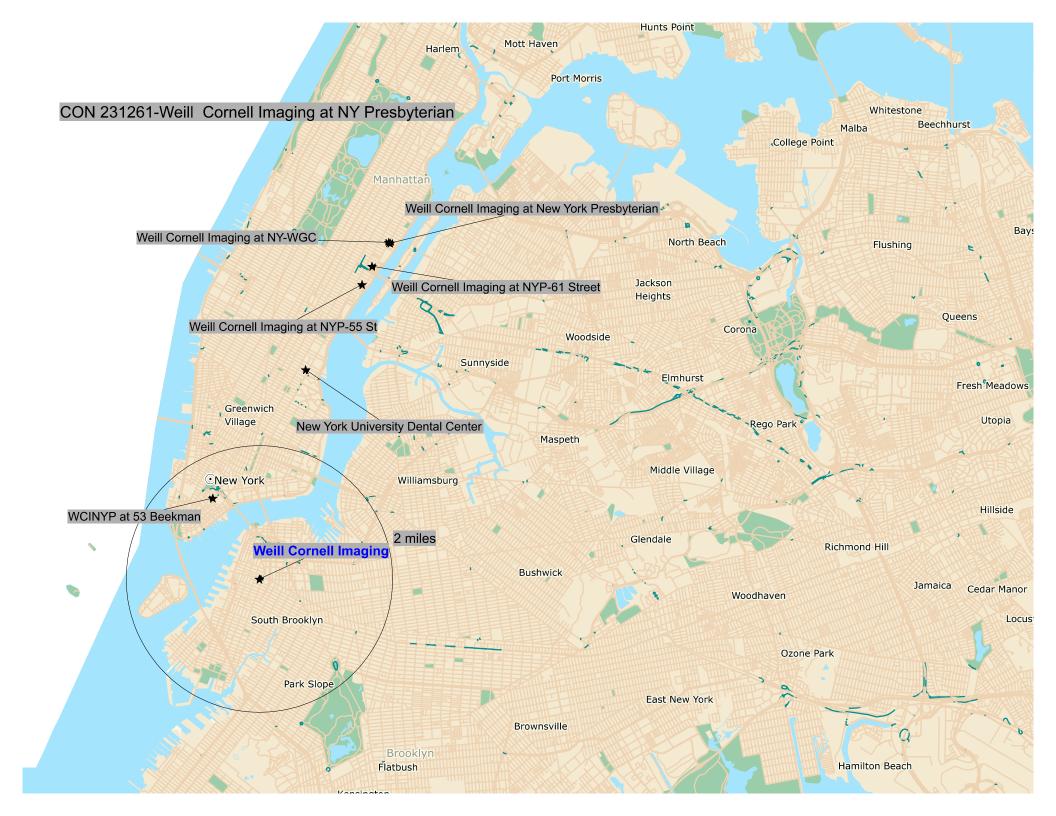
St. Charles Hospital Consolidated Comparative Balance Sheets (\$ In thousands)

ASSETS	04/30/23	12/31/2	LIABILITIES AND NET (DEFICIT) ASSETS	04/30/23	12/31/22	
Current assets:			Current liabilities:			
Cash and cash equivalents	\$ 1,258	\$ 1,1	7 Current portion of long-term debt	\$ 52	\$ 52	
Investments	280		7 Accounts payable and accrued expenses	16,226	15,864	
Assets whose use is limited - current	-		Accrued salaries, related withholdings, and benefits	13,326	14,208	
Patient accounts receivable (Less allowance for uncollectible			Current portion of other self-insured liabilities	3,613	3,539	
of \$21,165 (2023) and \$19,366 (2022))	25,877	23,0	9 Current portion of estimated third party payor			
Contributions Receivable	19		and other liabilities, net	7,432	8,477	
Other Receivables	549	8	3 Current portion of estimated malpractice liabilities	-	-	
Inventories	4,244	4,1	4 Due to related parties, net	47,959	45,752	
Prepaid expenses and other current assets	2,560	2,4	Due to affiliates	-	-	
Due from related parties	12,429	10,9	4 Operating Lease Liabilities	1,307	1,307	
			_			
Total current assets	47,216	42,7	4_			
			Total current liabilities	89,915	89,199	
Assets whose use is limited:						
Board designated investments	720	1	4			
Restricted funds	3,705	3,6	Long-term debt, net of current portion	1,909	1,925	
Funded Depreciation	-		Estimated third party payor and other liabilities,			
Trustee held and other agreements	2,580	2,2		2,713	2,713	
Bond Indenture	-		Other self-insured liabilities, net of current portion	12,791	12,791	
			Estimated malpractice liabilities, net of current portion	23,696	23,658	
Total assets whose use is limited	7,005	6,6	Other long-term liabilities, net of current portion	2,697	2,366	
			Due to related parties, net of current portion	10,745	8,381	
Less assets limited as to use and required			Operating Lease Liabilities	4,012	4,012	
for current liabilities			Total Liabilities	148,478	145,045	
	7,005	6,6	5			
Due from related parties, net of current portion	329	3,4				
Right Of Use Assets	5,117	5,1				
Contributions Receivable, net of current portion	18		6 Net deficit:			
Other investments, at cost	446		4 Unrestricted	(16,891)	(14,037)	
Other Assets	267		7 Temporarily restricted	2,966	2,922	
Deferred financing costs			Capital stock and paid in capital	186	186	
Insurance Claims Receivable	24,413	24,4	•	776	776	
Property and equipment, net	50,704	51,7				
			Total net deficit	(12,963)	(10,153)	
T . 1		6 1044	77 - 111 1111 1 - 1 - 1 7 1	. 105.515	6 104 000	
Total assets	\$ 135,515	\$ 134,8	Total liabilities and net deficit	\$ 135,515	\$ 134,892	

-2-

St. Charles Hospital Consolidated Consolidated Statements of Operations April 30, 2023 (In thousands)

(in investigates)	Four months ended April				
	2023 Actual	2023 Budget	Budget Variances	2022 Actual	Increase/ (Decrease)
Unrestricted revenues, gains, and other support:					
Net patient service revenue	78,791	84,128	(5,337)	74,123	4,668
Other Revenue	2,609	1,279	1,330	1,418	1,191
Unrestricted contributions	26	44	(18)	17	9
Net assets released from restrictions used for operations	9	12	(3)	10	(1)
Total revenues, gains, and other support	81,435	85,463	(4,028)	75,568	5,867
Expenses:					
Salaries	35,222	33,966	(1,256)	32,417	2,805
Employee benefits	11,878	13,623	1,745	12,102	(224)
Supplies and other expenses	21,165	21,419	254	18,078	3,087
Insurance	1,630	1,626	(4)	1,552	78
Reserve on amounts due from related parties	-	-	-	-	-
Depreciation and amortization	2,406	2,761	355	2,610	(204)
Interest	17	18	1	-	17
Finance and technology services	8,757	8,757	-	8,155	602
CHSLI corporate office allocation	1,064	1,064		977	87
Total expenses	82,139	83,234	1,095	75,891	6,248
Operating (loss) income (prior to effect of PC expense)	(704)	2,229	(2,933)	(323)	(381)
PC contracted management fee expenses	(4,376)	(4,448)	72	(3,875)	(501)
Operating loss	(5,080)	(2,219)	(2,861)	(4,198)	(882)
Nonoperating gains (losses):					
Investment income	49	24	25	5	44
Change in unrealized (losses) gains on trading investments, net	1	-	1	(61)	62
Gain on debt extinguishment	-	-	-	-	-
Other nonoperating (losses) gains	(250)	434	(684)		(250)
Deficiency of revenues, gains, and other					
support over expenses	(5,280)	(1,761)	(3,519)	(4,254)	(1,026)
Other changes in unrestricted net assets:					
Postretirement benefit plan changes other than net periodic benefit cost	-	-	-	-	-
Net assets released from restrictions for purchase of property					
and equipment	17	7	10	11	6
Grant income for purchases of property and equipment	- 1	7	(7)	3	(3)
Transfers (to) from related parties	-	,	(7)	,	(3)
CHS Services / CHSLI	(680)	(1.278)	598	_	(680)
Other Related Party Transfers	3,089	(1,172)	4,261	(1,381)	4,470
Omer Actions Faity Housiers	3,009	(1,1/2)	7,201	(1,301)	7,770
Increase in unrestricted net deficit	(2,854)	(4,197)	1,343	(5,621)	2,767



Weill Cornell Imaging at NewYork-Presbyterian

Statements of Financial Position

	December 31 2022 2021			
Assets		(In Thousands)		
Current assets:				
Cash and cash equivalents	\$	67,975	•	67,403
Patient accounts receivable – net	φ	18,546	Φ	16,941
Other current assets		713		574
General and professional liabilities insurance recoveries		/13		3/4
receivable – current portion		652		662
Total current assets		87,886		85,580
Total current assets		87,880		83,380
Fixed equipment and leasehold improvements – net		80,999		64,339
Operating lease assets		102,163		108,736
General and professional liabilities insurance recoveries		102,103		106,730
receivable – noncurrent portion		2,012		2,102
Total assets	\$	273,060	\$	260,757
Total assets	Ψ	213,000	Ф	200,737
Liabilities and net assets Current liabilities:	ф	2 (88	Ф	2 122
Accounts payable and accrued expenses	\$	3,677	\$	3,122
Due to related organizations		3,806		10,907
Other liabilities – current portion		_		1,049
Finance leases – current portion		5,737		4,098
Operating lease liability – current portion		8,047		8,113
General and professional liabilities – current portion		666		681
Total current liabilities		21,933		27,970
Finance leases – noncurrent portion		11,603		6,723
Operating lease liability – noncurrent portion		100,345		106,475
General and professional liabilities – noncurrent portion		3,243		3,403
Total liabilities		137,124		144,571
Total Habilities		137,124		144,571
Commitments and contingencies				
Net assets: Net assets without donor restrictions		135,936		116,186
Total liabilities and net assets	\$	273,060	\$	260,757
Total Habilities and not assets	Ψ	213,000	Ψ	200,131

Weill Cornell Imaging at NewYork-Presbyterian

Statements of Operations and Changes in Net Assets

	Year Ended December 31 2022 2021			
	(In Thousands)			
Operating revenue				
Net patient service revenue	\$	209,299	\$	187,378
Other revenue		14,825		2,357
Total operating revenue		224,124		189,735
Operating expenses				
Purchased services – salaries and benefits		99,692		84,774
Purchased services – supplies and other expenses		40,606		38,358
Supplies and other expenses		5,014		4,529
Interest expense		393		368
Depreciation and amortization		8,669		5,660
Total operating expenses		154,374		133,689
Excess of operating revenue over operating expenses		69,750		56,046
Distributions to related organizations		(50,000)		(45,000)
Change in net assets without donor restrictions		19,750		11,046
Net assets at beginning of year		116,186		105,140
Net assets at end of year	\$	135,936	\$	116,186

CON 231261 **BFA Attachment B**

Weill Cornell Imaging

BALANCE SHEET FOR THE PERIOD ENDING SEPTEMBER 30, 2023



174,291,606

941,686

Cash Balance (Prior Year) \$67,974,547 **Cash From Current Operations** 68,518,145 Distribution to Owners (30,000,000) Cash Disbursement for Leasehold Improvements (5,669,671) Cash Disbursement for ROU Assets (4,737,960)

Total Cash 96,085,060

FIXED ASSETS:

Leasehold Improvements 84,607,782 Less Depreciation 19,983,806 Net Improvements 64,623,977

Other Fixed Assets 2,216,854 Less Depreciation 1,535,163

Net Other Fixed Assets 681,691

32,237,842 **ROU Assets** Less Depreciation 20,224,666

Net ROU Assets 12,013,176

4 870 527 Operating Lease ROU Assets Operating Space Lease ROU Assets 92,102,235

96,972,762 **Total Fixed Assets**

Total Prepaid Expense 1,480,624

Professional Liability Insurance Recoveries 2,032,688

Receivables:

Patient Receivables 55,341,152 Estimated Revenue for Unbilled Services 16,757,800 (42,214,710) Reserve for Contractual Allowances not Taken Reserve for Doubtful Accounts (6,114,707)

Net Patient Receivables 23,769,534

Total Assets \$297,659,513

LIABILITIES

Accounts Payable (\$1,037)

Deferred Rent 6,177,453

Space Lease Liability 92,102,235

Capital Lease Liability 13,173,368

Operating Lease Liability 5,084,175

Other Payables:

Due to WCMC 4.304.429 Due to NYPH 956.392 Due to Others 727,967 Payroll Vacation Accrual 3,159,651

9,148,439 **Total Payables**

Professional Liability Insurance Claims 2,032,688

Total Liabilities 128,659,009

CAPITAL/RETAINED EARNINGS

Professional Liability Claims Incurred but not Reported

\$135,935,959 Beginning Balance Current Year Activity 63,064,545 Distribution to Owners (30,000,000)

Ending Balance 169,000,504 Total Liabilities and Capital \$297,659,513

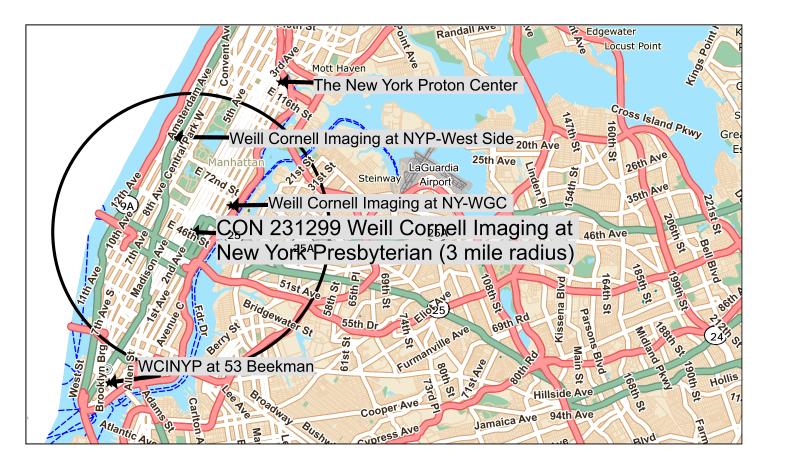
Weill Cornell Imaging | New York-Presbyterian | Weill Cornell Medicine

BUDGET TO ACTUAL (CASH BASIS)

FOR THE PERIOD ENDING SEPTEMBER 30, 2023



				<i>/</i>
	Dudest CV 22	Prorated	A -4a1	Maniana
ODED ATIME DESCRIPTS / DEVENIUS EDOM	Budget CY 23	Budget CY 23	Actual	Variance
OPERATING RECEIPTS / REVENUES FROM: Imaging Patient Services	223,322,527	164,779,163	185,489,740	20,711,002
Genetics Patient Services	223,322,327	104,779,103	425	425
Subtotal Patient Services Revenue	223,322,527	164,779,163	185,490,165	20,711,427
Subtotal Fatient Services Revenue	223,322,327	104,779,103	163,490,103	20,711,427
Other Income				
Interest Income	2,117,013	\$1,653,738	3,007,784	1,354,046
Medical Records	-	-	5,150	5,150
FEMA	-	-	4,885	4,885
Lung Health Fair	-	-	5,000	5,000
Subtotal Other Income	2,117,013	1,653,738	3,022,819	1,369,081
NET OPERATING RECEIPTS / REVENUES	225,439,539	166,432,901	188,512,984	22,080,508
OPERATING EXPENSES FOR:				
Salary and Compensation				
Physician Compensation and Fringe	53,069,717	39,802,288	39,802,288	(0)
Subtotal Physician Compensation	53,069,717	39,802,288	39,802,288	(0)
Practice Costs				
Staff Wages	42,932,474	32,199,356	32,565,955	(366,600)
Staff Fringe Benefits	14,465,309	10,848,982	10,848,982	(0)
Professional Liability	2,774,570	2,080,928	2,080,927	0
Rent	8,075,796	6,052,902	6,169,082	(116,180)
NYPH Purchased Services	2,504,380	1,878,285	1,878,285	0
Laboratory Medical and Surgical	6,820,164	5,115,123	5,203,204	(88,081)
Outside Services	4,931,023	3,698,267	3,768,238	(69,971)
Service Contracts	5,748,468	4,199,130	4,087,447	111,682
Travel and Professional Development	467,990	350,993	350,993	(0)
Maintenance and Utilities	1,154,265	865,699	886,608	(20,909)
Equipment (Leases/ Purchases)	2,730,955	2,048,216	2,609,446	(561,230)
Office Supplies	1,275,612	956,709	956,709	0
Marketing	380,329	285,247	205,766	79,480
Other	1,433,997	1,075,498	1,075,498	0
Subtotal Practice Costs	95,695,332	71,655,333	72,687,140	(1,031,807)
Administrative and Institutional Costs				
WCMC IDF and ACR	2,796,682	2,097,512	2,097,511	0
P.O. Administrative Cost Recovery	3,303,044	2,477,283	2,477,283	(0)
Direct Billing Service	3,302,759	2,477,283	2,477,069	(0)
Subtotal Administrative and Institutional Costs				(0)
Subtotal Autilinistrative and institutional Costs	9,402,485	7,051,864	7,051,864	(0)
Depreciation Expense	-	-	-	-
Capital Lease Interest Expense	559,765	435,677	453,548	(17,871)
TOTAL OPERATING EXPENSES	158,727,298	118,945,161	119,994,840	(1,049,678)
OPERATING INCOME / (LOSS)	\$66,712,241	\$47,487,739	\$68,518,145	\$21,030,405
OI ENATING INCOME / (LOSS)	γυυ,/12,241	۳۲,۱۵۲,۱۵۶	700,310,143	721,030,403



Weill Cornell Imaging at NewYork-Presbyterian

Statements of Financial Position

	December 31 2022 2021			
Assets		(In Tho	usan	as)
Current assets:				
Cash and cash equivalents	\$	67,975	Φ	67,403
Patient accounts receivable – net	Ф	18,546	Ф	16,941
Other current assets		713		574
General and professional liabilities insurance recoveries		/13		3/4
		652		662
receivable – current portion Total current assets		87,886		85,580
Total current assets		87,880		83,380
Fixed equipment and leasehold improvements – net		80,999		64,339
Operating lease assets		102,163		108,736
General and professional liabilities insurance recoveries		102,103		106,730
receivable – noncurrent portion		2,012		2,102
Total assets	\$	273,060	\$	260,757
Total assets	Ψ	213,000	Φ	200,737
Liabilities and net assets				
Current liabilities:				
Accounts payable and accrued expenses	\$	3,677	\$	3,122
Due to related organizations		3,806		10,907
Other liabilities – current portion				1,049
Finance leases – current portion		5,737		4,098
Operating lease liability – current portion		8,047		8,113
General and professional liabilities – current portion		666		681
Total current liabilities		21,933		27,970
Finance leages noneumant neution		11,603		6,723
Finance leases – noncurrent portion Operating lease liability – noncurrent portion		100,345		106,475
1 2 1		,		
General and professional liabilities – noncurrent portion Total liabilities		3,243		3,403
Total habilities		137,124		144,571
Commitments and contingencies				
Net assets:				
Net assets without donor restrictions		135,936		116,186
Total liabilities and net assets	\$	273,060	\$	260,757

Weill Cornell Imaging at NewYork-Presbyterian

Statements of Operations and Changes in Net Assets

	Ye	ear Ended I 2022	Dec	ember 31 2021
		(In Thoi	ısar	ids)
Operating revenue				
Net patient service revenue	\$	209,299	\$	187,378
Other revenue		14,825		2,357
Total operating revenue		224,124		189,735
Operating expenses				
Purchased services – salaries and benefits		99,692		84,774
Purchased services – supplies and other expenses		40,606		38,358
Supplies and other expenses		5,014		4,529
Interest expense		393		368
Depreciation and amortization		8,669		5,660
Total operating expenses		154,374		133,689
Excess of operating revenue over operating expenses		69,750		56,046
Distributions to related organizations		(50,000)		(45,000)
Change in net assets without donor restrictions		19,750		11,046
Net assets at beginning of year		116,186		105,140
Net assets at end of year	\$		\$	116,186

Weill Cornell Imaging

BALANCE SHEET FOR THE PERIOD ENDING JUNE 30, 2023

\$272,281,938

New York-Presbyterian Weill Cornell Medicine

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Cash Balance (Prior Year) \$67,974,547 Cash From Current Operations 38,873,178 (30,000,000) Distribution to Owners Cash Disbursement for Leasehold Improvements (3,258,469) Cash Disbursement for ROU Assets (3,137,537)

Total Cash 70,451,719

FIXED ASSETS:

Leasehold Improvements 82,252,930 19,005,603 Less Depreciation Net Improvements

63,247,327

Other Fixed Assets 2,167,208 Less Depreciation 1,481,504

Net Other Fixed Assets 685,703

ROU Assets 31,818,522 Less Depreciation 18,771,521

Net ROU Assets 13,047,002

Operating Lease ROU Assets 4,663,864 Operating Space Lease ROU Assets 93,786,719

Net Operating 98,450,583

Total Fixed Assets 175,430,615

Total Prepaid Expense 1,749,985

Professional Liability Insurance Recoveries 2,032,688

Receivables:

66,364,801 Estimated Revenue for Unbilled Services 9,443,837 Reserve for Contractual Allowances not Taken (46,824,657) Reserve for Doubtful Accounts (6,367,049)

Net Patient Receivables 22,616,931

Total Assets

LIABILITIES

Accounts Payable \$35,143

Deferred Rent 6,100,543

Space Lease Liability 93,786,719

Capital Lease Liability 14,354,472

Operating Lease Liability 4,905,818

Other Payables:

Due to WCMC 537,758 Due to NYPH 1,083,301 Due to Others 454,558 Payroll Vacation Accrual 3,043,475

Total Payables 5,119,092

Professional Liability Insurance Claims 2,032,688

Professional Liability Claims Incurred but not Reported 941,686

Total Liabilities 127,276,161

CAPITAL/RETAINED EARNINGS

Beginning Balance \$135,935,959 **Current Year Activity** 39,069,818 Distribution to Owners (30,000,000)

Ending Balance 145.005.777 Total Liabilities and Capital \$272,281,938

CON 231299 BFA Attachment B-Cont.

FOR THE PERIOD ENDING JUNE 30, 2023

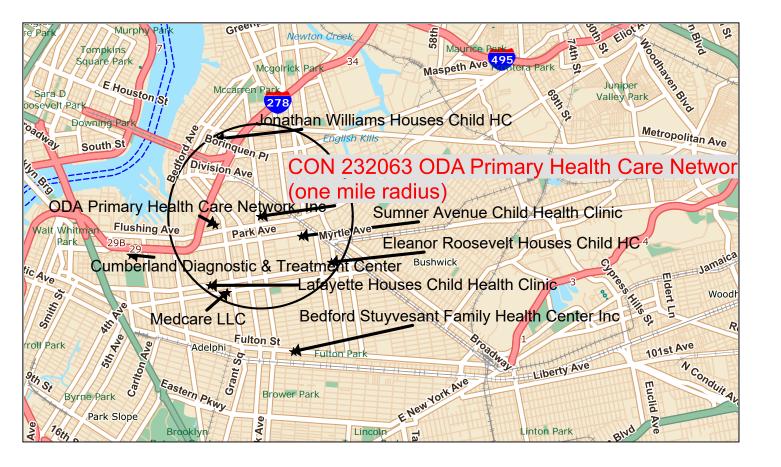
Weill Cornell Imaging

INCOME STATEMENT

- New York-Presbyterian @ Weill Cornell Medicine



	Monthly Cash	Monthly Accrual	YTD Cash	YTD Accrual
OPERATING RECEIPTS / REVENUES FROM:				
Patient Services Revenue	17,951,790	18,044,624	116,866,256	120,937,519
Subtotal Patient Services Revenue	17,951,790	18,044,624	116,866,256	120,937,519
Other Income				
Interest Income	399,206	399,206	1,870,576	1,870,576
Medical Records		_	2,735	2,735
FEMA	*	4	4,885	4,885
2022 Lung Health Fair	*	4	2,500	2,500
Subtotal Other Income	399,206	399,206	1,880,697	1,880,697
NET OPERATING RECEIPTS / REVENUES	18,350,996	18,443,830	118,746,953	122,818,216
OPERATING EXPENSES FOR:				
Salary and Compensation				
Physician Compensation and Fringe	4,422,476	4,422,476	26,534,859	26,534,859
Subtotal Physician Compensation	4,422,476	4,422,476	26,534,859	26,534,859
Practice Costs		*		9
Staff Wages	3,577,706	3,433,491	21,466,237	21,371,563
Staff Fringe Benefits	1,205,442	1,154,679	7,232,655	7,199,329
Professional Liability	231,214	(70,851)	1,387,285	1,085,220
Rent	787,848	699,935	4,030,009	4,199,608
NYPH Purchased Services	208,698	208,698	1,252,190	1,252,190
Laboratory Medical and Surgical	568,347	568,347	3,498,163	3,498,163
Outside Services	172,165	441,286	2,208,980	2,410,556
Service Contracts	496,939	498,197	2,727,764	2,660,174
Travel and Professional Development	38,999	38,999	233,995	233,995
Maintenance and Utilities	106,975	102,950	583,894	583,894
Equipment (Leases/ Purchases)	241,683	202,043	2,232,894	1,300,502
Office Supplies	106,301	106,301	637,806	637,806
Marketing	6,642	(192)	121,426	102,468
Other	119,500	119,500	716,999	716,999
Subtotal Practice Costs	7,868,459	7,503,383	48,330,294	47,252,466
Administrative and Institutional Costs				
WCMC IDF and ACR	233,057	233,057	1,398,341	1,398,341
P.O. Administrative Cost Recovery	275,254	275,254	1,651,522	1,651,522
Direct Billing Service	275,230	275,230	1,651,380	1,651,380
Subtotal Administrative and Institutional Costs	783,540	783,540	4,701,243	4,701,243
Depreciation Expense		821,367	4	4,952,452
Capital Lease Interest Expense	50,781	50,781	307,379	307,379
TOTAL OPERATING EXPENSES	13,125,257	13,581,547	79,873,775	83,748,398
OPERATING INCOME / (LOSS)	\$5,225,739	\$4,862,283	\$38,873,178	\$39,069,818
			A-92 - 21	- 20 00



ODA PRIMARY HEALTH CARE NETWORK, INC. BALANCE SHEET AS OF AUGUST 31, 2023

ASSETS	AUGUST 2023	DE	ECEMBER 2022
Current Assets			AUDITED
Cash (Note 1)	\$ 24,887,046	\$	23,326,203
Board-designated operating reserve (Note 1)	1,231,004		1,230,380
Patient services Accounts receivable, net (Note 2)	6,397,824		7,224,399
Safety net receivable (Note 9)	1,885,048		3,696,797
Grant receivable - DHHS			388,850
Prepaid expenses and Other current assets (Note 3)	1,616,736		2,219,490
Total current assets	36,017,658		38,086,120
Non-current Assets			
Property and equipment, net (Note 15)	35,641,496		32,708,011
Security deposits (Note 4)	1,284,856		1,261,940
Operating lease right-of-use (Note 18)	59,672,433		59,672,433
Intangible Assets, net (Note 12)	7,892,182		8,520,703
TOTAL ASSETS	\$ 140,508,625	\$	140,249,206

LIABILITIES & NET ASSETS	AUGUST 2023	DEC	EMBER 2022
Current Liabilities			AUDITED
Accounts payable and accrued expenses	\$ 3,514,037	\$	3,975,933
Accrued salaries and wages (Note 5)	2,022,941		1,018,964
Accrued salaries - provider incentives	624,876		438,366
Accrued PTO expense (Note 6)	1,852,945		1,321,989
Deferred revenue (Note 11)	689,947		
Current portion of long-term debt (Note 14)	1,912,463		1,900,733
Total current liabilities	10,617,209		8,655,985
Long-term Liabilities			
Operating lease (Note 18)	61,515,734		61,515,734
Finance lease (Note 15)	12,399,460		12,399,460
Long-term debt, net of current portion (Note 14)	6,548,678		7,816,403
Total long-term liabilities	80,463,872		81,731,597
TOTAL LIABILITIES	\$ 91,081,081	\$	90,387,583
UNRESTRICTED NET ASSETS			
Net investment in fixed assets	\$ 14,780,895	\$	10,591,414
Board-designated net assets	1,231,004		1,230,380
Available for operations	33,415,645		38,039,828
TOTAL UNRESTRICTED NET ASSETS	49,427,544		49,861,623
	-		-
TOTAL LIABILITIES & NET ASSETS	\$ 140,508,625	\$	140,249,206

ODA PRIMARY HEALTH CARE NETWORK, INC. STATEMENT OF OPERATIONS FOR THE PERIOD ENDING AUGUST 31, 2023

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				45,019	21%
	225,80	7		47,839	21%
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	, ,				-12%
					3%
					31%
					62%
	,				29%
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					40%
					56%
	, - ,			, -	6%
				, - ,	32%
				,	9%
				,	17%
	,			,	40%
					24%
				28,545	20%
				38,341	5%
5.6%	2,833,32	6 5.6%		937,488	33%
2.0%	1,082,86	3 2.1%		250,713	23%
3.5%	2,219,45	8 4.4%		154,825	7%
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0.1%	54,56	9 0.1%		23,561	43%
0.1%				(26,178)	-25%
1.8%	1,282,02	8 2.5%			-6%
0.2%					257%
					24%
					33%
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	1,114,86	9		(1,548,949)	-139%
	12.860.88	9		(12.860.889)	-100%
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	¢ 40.075.75	^	•	(4.4.400.000)	4000/
	Φ 13,975,75	9	Þ	(14,409,838)	-103%
	6.9% 77.7% 3.3% 4.4% 1.5% 1.5% 100.0% 58.0% 8.3% 2.9% 7.2% 0.4% 4.5% 1.5% 1.4% 0.3% 1.2% 5.6% 2.0% 3.5% 0.1% 0.1% 0.1%	6.9% 95,70 77.7% 41,991,74 3.3% 2,621,87 4.4% 3,000,74 1.5% 810,63 1.5% 650,47 100.0% 54,461,80 58.0% \$ 28,140,59 8.3% 3,614,94 2.9% 1,842,71 7.2% 3,693,03 0.4% 251,32 4.5% 2,589,79 1.5% 717,58 1.4% 778,22 0.3% 144,26 1.2% 767,73 5.6% 2,833,32 2.0% 1,082,86 3.5% 2,219,45 0.1% 101,30 0.1% 54,56 0.1% 106,26 1.8% 1,282,02 0.2% 33,90 0.9% 495,81 100.0% 50,749,73 \$ 3,712,06 2,597,19	6.9% 95,706 0.2% 77.7% 41,991,742 77.1% 3.3% 2,621,873 4.8% 4.4% 3,000,748 5.5% 1.5% 810,638 1.5% 1.5% 650,474 1.2% 100.0% 54,461,804 100.0% 58.0% \$ 28,140,596 55.4% 8.3% 3,614,947 7.1% 2.9% 1,842,712 3.6% 7.2% 3,693,039 7.3% 0.4% 251,327 0.5% 4.5% 2,589,790 5.1% 1.5% 717,582 1.4% 1.4% 778,221 1.5% 0.3% 144,265 0.3% 1.2% 767,734 1.5% 5.6% 2,833,326 5.6% 2.0% 1,082,863 2.1% 3.5% 2,219,458 4.4% 0.1% 101,305 0.2% 0.1% 54,569 0.1% 0.1% 106,260 0.2% 1.8% 1,282,028 2.5% 0.2% 33,900 0.1% 0.9% 495,817 1.0% 100.0% 50,749,739 100.0% \$ 3,712,065 2,597,195	6.9% 95,706 0.2% 77.7% 41,991,742 77.1% 3.3% 2,621,873 4.8% 4.4% 3,000,748 5.5% 1.5% 810,638 1.5% 650,474 1.2% 100.0% 54,461,804 100.0% 54,461,804 100.0% 58.0% \$ 28,140,596 55.4% \$ 8.3% 3,614,947 7.1% 2.9% 1,842,712 3.6% 7.2% 3,693,039 7.3% 0.4% 251,327 0.5% 4.5% 2,589,790 5.1% 1.5% 717,582 1.4% 778,221 1.5% 0.3% 144,265 0.3% 1.2% 767,734 1.5% 5.6% 2,833,326 5.6% 2.0% 1,082,863 2.1% 3.5% 2,219,458 4.4% 0.1% 101,305 0.2% 0.1% 101,305 0.2% 0.1% 106,260 0.2% 1.8% 1,282,028 2.5% 0.2% 33,900 0.1% 0.9% 495,817 1.0% 100.0% 50,749,739 100.0%	6.9% 95,706 0.2% 4,772,352 77.7% 41,991,742 77.1% 12,619,747 3.3% 2,621,873 4.8% (303,039) 4.4% 3,000,748 5.5% 90,339 1.5% 810,638 1.5% 250,629 1.5% 650,474 1.2% 401,547 100.0% 54,461,804 100.0% 15,851,473

^{*} Total Services adds: OB Deliveries, Chronic Care Management, Immunizations and Screenings.

^{**} This category includes repairs and maintenance costs, minor equipment purchases (uncapitalized purchases of less than \$5,000), service contracts and equipment rental costs.

^{***}In August 2022, Medicaid paid approx. \$24.3 million as a retroactive rate adjustment, as per a rate appeal. The portion applicable to 2020-2021 is reported separately here. The portion applicable to 2022 is included in patient services revenue above.

CON #232063 BFA Attachment A (Cont.)

Opportunity Development Association Primary Health Care Network, Inc.

Statement of Financial Position December 31, 2022

<u>Assets</u>

Current assets	
Cash and cash equivalents	\$ 23,326,203
Cash and cash equivalents - board-designated	 1,230,380
Total cash and cash equivalents	24,556,583
Patient services receivable, net	10,921,195
Grants and contracts receivable	388,850
340B pharmacy receivable	1,207,466
Prepaid expenses and other current assets	 1,066,918
Total current assets	38,141,012
Property and equipment, net	32,653,120
Security deposits	1,261,940
Operating lease assets	59,672,430
Goodwill and other intangible assets, net	 8,520,703
Total	\$ 140,249,205
<u>Liabilities and Net Assets</u>	
Current liabilities	
Accounts payable and accrued expenses	\$ 3,052,821
Accrued compensation	2,779,319
Claims liability	923,112
Current portion of due to third party	1,190,000
Current portion of long-term debt	697,394
Current portion of operating lease liabilities	 2,126,102
Total current liabilities	 10,768,748
Long-term liabilities	
Due to third party, less current portion	1,993,611
Long-term debt, less current portion	5,836,132
Operating lease liabilities, less current portion	59,389,630
Finance lease liabilities	 12,399,460
Total long-term liabilities	79,618,833
Total liabilities	90,387,581
Commitments and contingencies	-
Net assets	
Without donor restrictions	48,631,244
Without donor restrictions - board-designated	 1,230,380
Total net assets	49,861,624
Total	\$ 140,249,205

See Notes to Financial Statements.

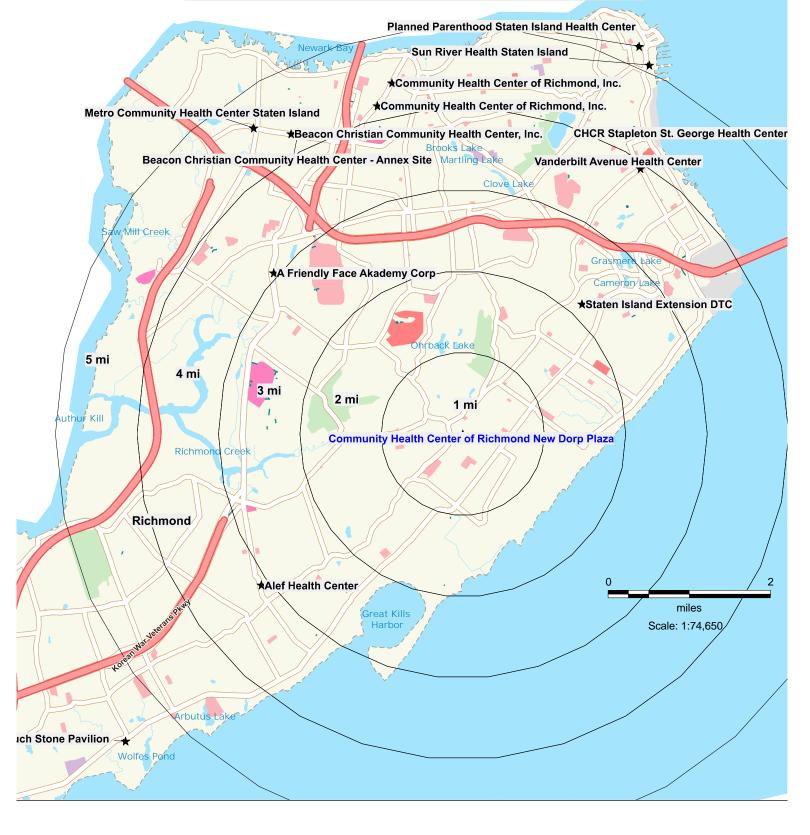
CON #232063 BFA Attachment A (Cont.)

Opportunity Development Association Primary Health Care Network, Inc.

Statement of Activities and Change in Net Assets Year Ended December 31, 2022

Revenue without donor restrictions	
Patient services revenue (net of contractual allowances and discounts)	\$ 95,667,857
DHHS grants	8,374,746
340B pharmacy	2,523,411
Contract services and contributions	143,558
In-kind donated vaccines	1,023,327
Other	 6,335
Total revenue without donor restrictions	 107,739,234
Expenses	
Salaries and benefits	51,381,948
Other than personnel services	28,384,513
Interest	 1,908,534
Total average	04 074 005
Total expenses	 81,674,995
Change in net assets prior to depreciation and amortization	26,064,239
Change in het assets phor to depreciation and amortization	20,004,239
Depreciation and amortization	3,895,793
2 oprosidion and amorazation	 0,000,100
Change in net assets	22,168,446
	, ,
Net assets, beginning	 27,693,178
Net assets, end	\$ 49,861,624

Project 232124 Community Health Center of Richmond



Community Health Center of Richmond, Inc.

Balance Sheets

December 31, 2022 and 2021

	¥2	2022	gr	2021
Assets				
Current Assets Cash and cash equivalents Patient services receivable, net Grants receivables Other receivables Prepaids and other current assets	\$	1,029,007 1,191,651 327,186 244,639 231,645	\$	1,327,689 770,205 130,606 234,287 172,200
Total current assets		3,024,128		2,634,987
Security Deposits		31,497		31,497
Property and Equipment, Net		19,719,720		19,559,608
Right-of-Use Operating (ROU) Leases, Net		2,893,849	9)	=
Total assets	\$	25,669,194	\$	22,226,092
Liabilities and Net Assets				
Current Liabilities Current portion of long-term debt Accounts payable and accrued expenses Accrued compensation Deferred revenue Operating lease liabilities Total current liabilities	\$	176,968 1,076,274 194,399 277,993 436,862 2,162,496	\$	827,557 710,018 112,762 135,030 -
Long-Term Debt		5,641,906		5,805,951
Operating Lease Liabilities, Net	-	2,738,388	-	-
Total liabilities		10,542,790		7,591,318
Net Assets Net assets without donor restrictions		15,126,404	8-	14,634,774
Total liabilities and net assets	\$	25,669,194	\$	22,226,092

Community Health Center of Richmond, Inc.

Statements of Operations and Changes in Net Assets
Years Ended December 31, 2022 and 2021

		2022	R	2021
Revenues Without Donor Restrictions				
Net patient service revenues	\$	7,511,435	\$	7,679,544
Department of Health and Human Services grants	Ψ	5,003,286	Ψ	4,877,335
Contract revenues		3,092,088		2,394,204
Other revenues		2,175,548		2,209,761
Contributed nonfinancial assets		407,678		326,091
PPP loan forgiveness revenues		407,070		2,000,000
111 loan lorgiveness revenues	~		£	2,000,000
Total revenues without donor restrictions	,	18,190,035	k	19,486,935
Expenses				
Salaries and wages		8,249,511		8,046,045
Fringe benefits		3,117,594		2,837,994
Consultants and contractual services		980,988		854,745
Lab and x-ray		189,580		67,348
Professional fees		304,438		418,680
Supplies		1,365,394		1,253,588
Occupancy		540,684		546,059
Equipment rental and maintenance		195,333		269,821
Telephone		211,589		231,484
Travel, conferences and meetings		192,108		115,135
Insurance		120,252		49,903
Dues and subscriptions		89,119		89,964
Printing, publications and postage		10,627		13,741
Utilities		166,125		146,916
Interest		352,428		309,295
Donated vaccines		407,678		326,091
Other		212,226		229,460
Total expenses, excluding depreciation				
and amortization		16,705,674	8	15,806,269
Operating income prior to depreciation				
and amortization		1,484,361		3,680,666
				2 2
Depreciation and Amortization		709,053	8	788,576
Revenues in excess of expenses and increase				
in net assets without donor restrictions	* <u>*</u>	775,308	8	2,892,090
Net Assets Without Donor Restrictions, Beginning		14,634,774		11,742,684
Cumulative effect of accounting change (Note 2)		(283,678)	0-	ile:
Net Assets Without Donor Restrictions, Ending	\$	15,126,404	\$	14,634,774

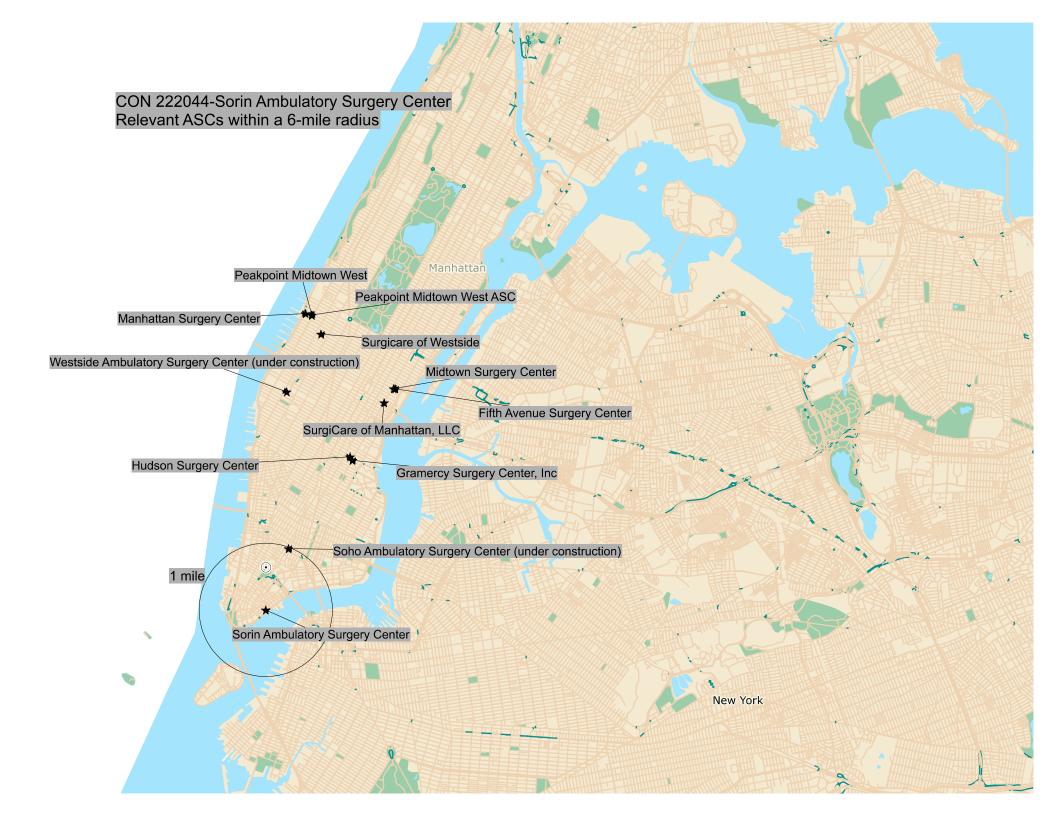
COMMUNITY HEALTH CENTER OF RICHMOND BALANCE SHEET June 30, 2023

ASSETS	UNAUDITED June 30, 2023	[UNAUDITED December 31, 2022
Current Assets: Cash Patient Accounts Receivable	\$ 2,434,227 615,686	\$	1,029,008 1,191,649
Grants Receivable Other Receivable Other Current Assets	 72,647 330,575 210,060		327,187 330,575 145,709
Total current assets	 3,663,195		3,024,128
Security Deposits	31,497		31,497
Property and Equipment Less: Accumulated depreciation	27,538,389 (7,979,500)		27,338,460 (7,618,738)
Total Property and Equipment	 19,558,889		19,719,722
Total Assets	\$ 23,253,581	\$	22,775,347
Current Liabilities Accounts Payable and accrued expenses Accrued Compensation Deffered Revenue - Contracts V-Cap Loan Payable -Current PCDC Loan Payable -Current LISC Loan Payable -Current	\$ 1,082,801 132,499 346,621 - 98,930 104,892	\$	1,096,449 174,225 39,688 - 98,930 104,892
Total current liabilities	 1,765,743		1,514,184
Other Liabilities PCDC Loan Payable LISC Loan Payable OLS LLC Loan Payable Total Other Liabilities	1,705,761 1,819,503 2,000,000 5,525,264		1,749,972 1,865,080 2,000,000 5,615,052
Total Liabilities	7,291,007		7,129,236
Net Assets Unrestricted Temporarily Restricted	15,962,574		15,646,111
Total Net Assets	 15,962,574		15,646,111
TOTAL LIABILITIES & NET ASSETS	\$ 23,253,581	\$	22,775,347

Con 232124 BFA Attachment B Cont.

COMMUNITY HEALTH CENTER OF RICHMOND STATEMENT OF OPERATIONS - YTD vs BUDGET YTD FOR THE SIX MONTHS ENDED JUNE 30, 2023

	6 MONTHS ENDED June 30, 2023		6 MONTHS ENDED Favorable / (Unfavorable) June 30, 2023 Variance		%
Billable Visits	ACTUAL 16,490	\$	BUDGET (6.664		-28.77%
Diliable Violes	10,490	Ψ	23,151	(6,661)	-20.1170
Revenues					
Patient Services Revenue (Net)	\$ 3,021,527	\$	4,002,246	\$ (980,719)	-24.50%
Bad Debt Charity Care	332,218		436,276	(104,058)	-23.85%
DHHS Grants	1,987,670		2,124,789	(137,119)	-6.45%
NYS IPA/Navigator	286,571		274,998	11,573	4.21%
NYS Maternal & Infant	215,915		173,730	42,185	24.28%
Healthy Start	572,066		572,058	8	0.00%
NYSDOH Family Planning	296,937		317,502	(20,565)	-6.48%
Public Health Solutions (PHS/MIH)	219,500		254,496	(34,996)	-13.75%
SIPPS	159,996		-	159,996	100 00%
NYC Access Health (HWHF)	444,304		-	444,304	#DIV/0!
NYC - PHS OHS	8,000		-	8,000	100 00%
FPHNYC	58,951		-	58,951	100 00%
NYS-OCS	4,825		_	4,825	100 00%
Other Revenue	796,027		751,500	44,527	5 93%
Other Neverlue	190,021		751,500	44,527	3 93 70
Total revenue	8,404,507		8,907,595	(503,088)	-5.65%
Not Detions Downwar (NDD) was Visit	100.00	1	170.00	İ	
Net Patient Revenue (NPR) per Visit Total Revenue per Visit	183.23 509.67		172.88 384.76		
Expenses Salaries and wages	4,096,218		4,401,324	305,106	6.93%
Fringe benefits Consultant and contractors:	1,367,901		1,671,693	303,792	18.17%
Medical	118,287		30,000	(88,287)	-294.29%
Other	553,531		368,750	(184,781)	-50.11%
Laboratory and Xray Professional Fees:	101,329		108,910	7,581	6.96%
Audit/Accounting	30,000		26,500	(3,500)	-13.21%
Legal Consumable supplies	321,322 321,414		131,498 452,559	(189,824) 131,145	-144.36% 28.98%
Space costs	358,569		267,830	(90,739)	-33.88%
Equip. repairs and maint.	101,307		97,524	(3,783)	-3.88%
Insurance Telephone	38,861 122,458		39,466 109,804	605 (12,654)	1.53% -11.52%
Utilities	76,486		86,310	9,824	11.38%
Dues and subscriptions	31,745		40,600	8,855	21.81%
Printing and publications Interest Expense	5,255 167,996		5,430 155,501	175 (12,495)	3.22% -8.04%
Travel, Conferences & Training	106,193		67,501	(38,692)	-57.32%
Miscellaneous	116,918		112,180	(4,738)	-4.22%
Total Expenses prior to depreciation	8,035,790		8,173,380	137,590	1.68%
Personnel Cost per Visit	372.10		262.32		
Building (Occupancy, Interest Depreciation) Cost per Visit	59.95		40.32		
Total Cost per Visit	509.19		370.87		
Surplus/ (Deficit) prior to depreciation	368,717		734,215		
Depreciation	360,762		412,541		
Operating Surplus/ (Deficit)	7,955		321,674		
Non-Operating Revenue - HRSA/HIIP	-		-		
Non-Operating Revenue - FCC	308,508		-		
Increase (decrease) in unrestricted net assets	\$ 316,463	\$	321,674		



SORIN AMBULATORY SURGERY CENTER

ESTABLISH A MULTI-SPECIALTY FREESTANDING AMBULATORY SURGERY CENTER

PRO FORMA BALANCE SHEET

<u>ASSETS</u> <u>Proposed</u>

Cash \$2,404,323
Other Assets \$2,000

TOTAL ASSETS \$2,406,323

LIABILITIES AND MEMBER EQUITY

LIABILITIES

<u>\$0</u>

TOTAL LIABILITIES \$0

MEMBER EQUITY \$2,406,323

TOTAL LIABILITIES AND

MEMBER EQUITY \$2,406,323

Note: As a new facility, the FASC entity will have minimal assets and liabilities.

SORIN AMBULATORY SURGERY CENTER

ESTABLISH A MULTI-SPECIALTY FREESTANDING AMBULATORY SURGERY CENTER

PRO FORMA BALANCE SHEET

<u>ASSETS</u> <u>Proposed</u>

Cash \$5,288,685 Other Assets \$2,000

TOTAL ASSETS \$5,290,685

LIABILITIES AND MEMBER EQUITY

LIABILITIES

<u>\$0</u>

TOTAL LIABILITIES \$0

MEMBER EQUITY \$5,290,685

TOTAL LIABILITIES AND

MEMBER EQUITY \$5,290,685

Note: As a new facility, the FASC entity will have minimal assets and liabilities.

Organizational Chart

Sheepshead Bay Surgery Center, Inc.

David Pinhas, M.D.	19.90%
John Kung, M.D.	19.90%
Keith Chang, M.D.	19.90%
Raphael Rosenbaum, M.D.	16.30%
Deborah Silberman, M.D.	14.90%
Rumei Yuan, M.D.	2.00%
Thomas Aiello, M.D.	1.00%
Mehryar Sadeghi, M.D.	1.00%
Natalie Borodoker, M.D.	2.10%
Andrea Jue, M.D.	1.00%
Albert Hazan, M.D.	1.00%
Kevin Lai, M.D.	1.00%

Sheepshead Bay Surgery Center, Inc.

	Current Ownership	Proposed Ownership
Shareholder Name	Percentage	Percentage
David Pinhas, M.D.	19.9%	19.9%
John Kung, M.D.	19.9%	19.9%
Keith Chang, M.D.	19.9%	19.9%
Raphael Rosenbaum, M.D.	16.3%	16.3%
Deborah Silberman, M.D.	9.9%	14.9%
Rumei Yuan, M.D.	2.0%	2.0%
Thomas Aiello, M.D.	1.0%	1.0%
Mehryar Sadeghi, M.D.	1.0%	1.0%
Natalie Borodoker, M.D.	2.1%	2.1%
Andrea Jue, M.D.	1.0%	1.0%
David Edelstein, M.D.	5.0%	0.0%
Albert Hazan, M.D.	1.0%	1.0%
Kevin Lai, M.D.	1.0%	1.0%
TOTAL	100.0%	100.0%

SHEEPSHEAD BAY SURGERY CENTER, INC BALANCE SHEET DECEMBER 31, 2022

ASSETS

Current assets:		
Cash and cash equivalents	\$	921,602
Accounts receivable, less allowance	4	,
for doubtful accounts of \$21,000		587,169
Prepaid expenses and other current assets		71,791
Total current assets		1,580,562
Property and equipment, net of accumulated depreciation		75,523
Right of use asset		1,114,056
TOTAL ASSETS	\$	2,770,141
LIABILITIES AND SHAREHOLDERS' EQUITY	Y	
Current liabilities:		
Accounts payable and accrued expenses	\$	526,592
Lease liability, current		195,206
Total current liabilities		721,798
Lease liability, non-current		932,943
Total liabilities		1,654,741
Total Habilities		1,034,741
Shareholders' Equity		
Common stock, no par value, 200 shares		
authorized and issued; 196 shares outstanding		1,000
Treasury stock, no par value, 4 shares		(72,000)
Retained earnings		1,186,400
Total shareholders' equity		1,115,400
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	2,770,141

SHEEPSHEAD BAY SURGERY CENTER, INC STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2022

Revenue:	
IXC V CHUC.	

Revenue:	
Net patient service revenue	\$ 6,902,819
Interest income	91
Debt forgiveness - Paycheck Protection Program	 309,205
Total revenue	7,212,115
Operating Expenses:	
Salaries, taxes and benefits	1,757,372
Medical supplies	1,814,331
Insurance	496,156
Patient transportation	296,959
Rent and occupancy expenses	281,828
Repairs and maintenance	175,965
Office expense and supplies	141,103
Depreciation	117,711
Utilities	66,220
Legal and professional services	43,001
Staff meals	38,861
Rubbish removal	26,104
Bad debt	14,500
Laundry	9,639
Dues and subscriptions	6,044
Telephone	3,215
Staff travel and training	2,195
Advertising	1,969
Postage and delivery	1,208
Interest expense	110
Total operating expenses	5,294,491
Net income before provision for income taxes	1,917,624
Provision for income taxes	 264,805
Net income	\$ 1,652,819

Sheepshead Bay Surgery Center Balance Sheet

BFA Attachment D

CON 232088

As of October 31, 2023

	Oct 31, 23	Oct 31, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
4100 · Sterling Bank - Checking	0.00	117,178.24	(117,178.24)
4100.05 · Sterling Bank - IMMA	0.00	89,754.46	(89,754.46)
4100.25 · Chase Bank - Checking	376,533.73	186,104.44	190,429.29
4100.30 · Chase Bank - IMMA	700,144.60	950,032.83	(249,888.23)
Total Checking/Savings	1,076,678.33	1,343,069.97	(266,391.64)
Total Current Assets	1,076,678.33	1,343,069.97	(266,391.64)
Fixed Assets			
4600.20 Machinery & Equipment			
4600.21 · A/D - Machinery & Equipment	(2,566,153.39)	(2,566,153.39)	0.00
4600.20 Machinery & Equipment - Other	2,566,153.39	2,566,153.39	0.00
Total 4600.20 Machinery & Equipment	0.00	0.00	0.00
4600.10 · Furniture & Fixtures			
4600.11 · A/D - Furniture & Fixtures	(79,458.67)	(79,459.00)	0.33
4600.10 · Furniture & Fixtures - Other	79,458.67	79,458.67	0.00
Total 4600.10 · Furniture & Fixtures	0.00	(0.33)	0.33
4600.15 · Leasehold Improvements			
4600.16 · A/D - Leasehold Improvements	(537,689.84)	(514,519.84)	(23,170.00)
4600.15 · Leasehold Improvements - Other	1,105,473.64	905,500.90	199,972.74
Total 4600.15 · Leasehold Improvements	567,783.80	390,981.06	176,802.74
Total Fixed Assets	567,783.80	390,980.73	176,803.07
TOTAL ASSETS	1,644,462.13	1,734,050.70	(89,588.57)
LIABILITIES & EQUITY			
Liabilities			
Long Term Liabilities			
5700 · Business Loan -PPP	0.00	309,205.00	(309,205.00)
5700.05 · Capital Lease Payable			
5700.02 · Lance Leasing-Zeiss Microscope	0.00	(5,043.43)	5,043.43
Total 5700.05 · Capital Lease Payable	0.00	(5,043.43)	5,043.43
Total Long Term Liabilities	0.00	304,161.57	(304,161.57)
Total Liabilities	0.00	304,161.57	(304,161.57)
Equity			
6000 ⋅ Capital Stock	1,000.00	1,000.00	0.00
6000.05 · Distribution	(1,140,300.00)	(1,073,000.00)	(67,300.00)
6000.15 · Retained Earnings	1,281,273.47	932,795.08	348,478.39
6001.00 · Treasury Stock	0.00	(72,000.00)	72,000.00
6002.00 · Additional Paid in Capital	8,000.00	0.00	8,000.00
Net Income	1,494,488.66	1,641,094.05	(146,605.39)
Total Equity	1,644,462.13	1,429,889.13	214,573.00
TOTAL LIABILITIES & EQUITY	1,644,462.13	1,734,050.70	(89,588.57)
	-		

BFA Attachment D (cont'd) CON 232088

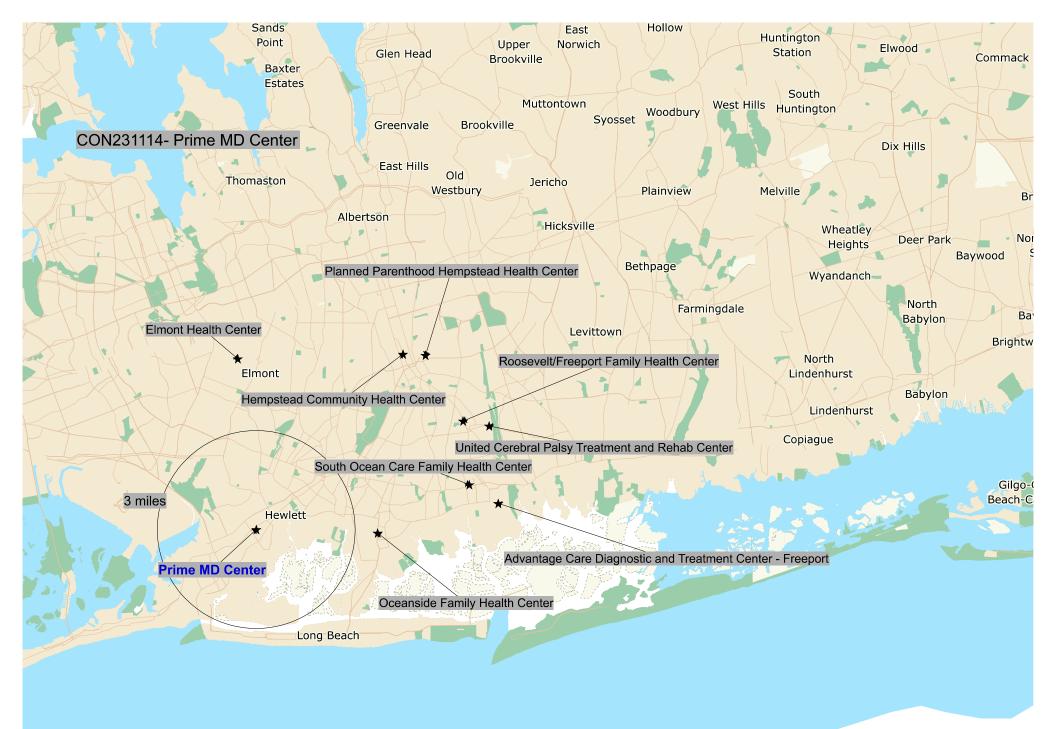
	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
Ordinary Income/Expense				
Income 7400.00 · Fee Income	5,304,308.08	5,004,028.32	300,279.76	6.0%
7400.05 - Credit Card Income				
7400.17 - Cash Rewards - Credit Card	1,504.35	81.66	1,422.69	1,742.21%
7400.05 · Credit Card Income - Other Total 7400.05 · Credit Card Income	653,979.04 655,483.39	846,137.64 846,219.30	(192,158.60)	(22.71%)
7400.10 · Interest Income	92.25	68.28	23.97	35.11%
7400.15 - Other Income	3,127.26	11,613.76	(8,486.50)	(73.07%)
7400.20 · Refunds	(16,078.94)	(12,826.50)	(3,252.44)	(25.36%)
Total Income	5,946,932.04	5,849,103.16	97,828.88	1.67%
Expense 7400.30 · Internet	9,135.70	8,671.47	464.23	5.35%
7400.40 · Credit Card Fees	26,045.49	37,974.68	(11,929.19)	(31.41%)
7400.45 - Medical waste	3,915.84	2,836.12	1,079.72	38.07%
7400.50 · Pest Control	783.92	892.78	(108.86)	(12.19%)
7400.55 · IT Services & Support	20,694.33	17,397.84	3,296.49	18.95%
7400.60 · NYS Stipulated Assessments 7400.70 · Cable Service	35,763.00 6,159.57	38,767.00 3,221.18	(3,004.00) 2,938.39	(7.75%) 91.22%
7400.70 · Cable Service	570.36	1,685.82	(1,115.46)	(66.17%)
7500.05 - Anesthesia	3,520.00	4,491.00	(971.00)	(21.62%)
7500.10 · Bank Charges	375.23	895.00	(519.77)	(58.08%)
7500.15 · Billing & Collections	0.00	23.97	(23.97)	(100.0%)
7500.30 · Credentialing 7500.40 · Dues and Subscriptions	0.00 17,211.10	74.64 6,043.88	(74.64) 11,167.22	(100.0%) 184.77%
7500.50 · Equipment	1,212.60	1,373.04	(160.44)	(11.69%)
7500.55 - Equipment Rental	678.55	0.00	678.55	100.0%
7500.60 · Insurance				
7500.62 · Disability Insurance	879.75	1,021.18	(141.43)	(13.85%)
7500.63 · Health Insurance 7500.65 · Malpractice Insurance	365,845.38 29,010.00	377,535.21 26,216.00	(11,689.83) 2,794.00	(3.1%) 10.66%
7500.66 · Property Insurance	7,177.51	6,026.69	1,150.82	19.1%
7500.67 · Work Comp	5,539.32	5,051.71	487.61	9.65%
Total 7500.60 · Insurance	408,451.96	415,850.79	(7,398.83)	(1.78%)
7500.70 · Interest Expense	0.00	(2.52)	2.52	100.0%
7500.80 · Laundry (Lab Coats) 7500.85 · Licenses and Permits	8,123.99	8,216.61 0.00	(92.62) 1,800.00	(1.13%) 100.0%
7500.90 · Meals	1,800.00 31,257.13	33,271.10	(2,013.97)	(6.05%)
7500.95 · Medical Supplies	1,725,978.28	1,713,948.17	12,030.11	0.7%
7600 · Miscellaneous	0.00	50.42	(50.42)	(100.0%)
7600.05 · Office Cleaning	30,600.00	30,600.00	0.00	0.0%
7600.10 · Office Expense 7600.15 · Office Supplies	26,805.08 6,282.95	23,236.33 4,375.58	3,568.75 1,907.37	15.36% 43.59%
7600.15 - Office Supplies 7600.20 - Outside Services	0.00	220.00	(220.00)	(100.0%)
7600.25 · Patient Transportation	221,300.36	239,723.66	(18,423.30)	(7.69%)
7600.30 · Payroll				
7600.31 - Administrative	287,393.83	228,420.49	58,973.34	25.82%
7600.32 · Healthcare Providers 7600.33 · Technicians	649,337.04	515,436.70	133,900.34	25.98%
7600.35 · Officer's Salary	232,046.39	319,614.15	(87,567.76)	(27.4%)
7600.01 - Deborah Silberman	55,769.32	40,384.68	15,384.64	38.1%
7600.02 - David Pinhas	98,077.08	80,769.36	17,307.72	21.43%
7600.03 · Keith Chang	5,500.00	5,250.00	250.00	4.76%
7600.04 · Raphael Rosenbaum	5,500.00	5,250.00	250.00	4.76% 4.76%
7600.06 · John Kung Total 7600.35 · Officer's Salary	5,500.00 170,346.40	5,250.00 136,904.04	250.00 33,442.36	24.43%
7600.36 · Payroll Taxes	170,010.10	100,004.04	00,112.00	21.1070
FICA/Medicare	102,586.49	89,467.50	13,118.99	14.66%
FUTA	1,096.95	1,128.50	(31.55)	(2.8%)
MTA	2,239.12	759.67	1,479.45	194.75%
NYDI PFL	(640.17) (2,459.22)	(622.90) (602.15)	(17.27) (1,857.07)	(2.77%)
SUI	5,328.37	12,859.71	(7,531.34)	(58.57%)
Total 7600.36 - Payroll Taxes	108,151.54	102,990.33	5,161.21	5.01%
7600.30 - Payroll - Other	(247.66)	59,622.24	(59,869.90)	(100.42%)
Total 7600.30 · Payroll	1,447,027.54	1,362,987.95	84,039.59	6.17%
7600.45 Payroll Service	7,834.48	7,212.23	622.25	8.63%
7600.45 - Pension 7600.55 - Petty Cash	0.00 600.00	4,251.00 0.00	(4,251.00) 600.00	(100.0%) 100.0%
7600.60 · Postage and Delivery	1,188.54	1,142.91	45.63	3.99%
7600.65 · Professional Development	0.00	2,195.00	(2,195.00)	(100.0%)
7600.70 · Professional Fees				
7600.71 · Accounting	44,900.00	18,160.00	26,740.00	147.25%
7600.72 · Consulting Total 7600.70 · Professional Fees	23,871.95 68,771.95	4,550.00 22,710.00	19,321.95 46,061.95	424.66% 202.83%
7600.75 · Rent	238,798.84	222,333.00	16,465.84	7.41%
7600.73 · Rent 7600.80 · Repairs & Maintenance	51,767.37	76,989.32	(25,221.95)	(32.76%)
7600.85 - Sanitation	22,208.60	19,543.80	2,664.80	13.64%
7600.90 · Storage & Document Management	2,584.12	868.75	1,715.37	197.45%
7600.95 · Seminars and Fees	34.41	0.00	34.41	100.0%
7700 · Service Contracts	10,302.57 43,994.00	9,597.05 29,998.78	705.52 13,995.22	7.35% 46.65%
7700.05 · Software 7700.10 · Taxes - Corporate	43,994.00	20,000.70	10,000.22	

Sheepshead Bay Surgery Center Profit & Loss January through October 2023

BFA Attachment D (cont'd)

CON 232088

	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
7700.13 · New York State	102,568.69	82,572.00	19,996.69	24.22%
Total 7700.10 · Taxes - Corporate	154,091.69	82,572.00	71,519.69	86.62%
7700.15 - Telephone	2,843.90	2,274.76	569.14	25.02%
7700.26 · Tuition & Fees	381.00	0.00	381.00	100.0%
7700.30 · Utilities	57,253.68	57,083.69	169.99	0.3%
Total Expense	4,696,348.13	4,495,598.80	200,749.33	4.47%
Net Ordinary Income	1,250,583.91	1,353,504.36	(102,920.45)	(7.6%)
Other Income/Expense				
Other Income				
FEMTO Surgical	243,904.75	287,589.69	(43,684.94)	(15.19%)
Total Other Income	243,904.75	287,589.69	(43,684.94)	(15.19%)
Net Other Income	243,904.75	287,589.69	(43,684.94)	(15.19%)
Net Income	1,494,488.66	1,641,094.05	(146,605.39)	(8.93%)



\$2,358,665

PRIME MD CENTER, LLC

ESTABLISH AND CONSTRUCT A D&TC

PRO FORMA BALANCE SHEET

ASSETS

Cash	\$426,823
Fixed Assets	\$1,931,842
TOTAL ASSETS	\$2,358,665

LIABILITIES AND MEMBER EQUITY

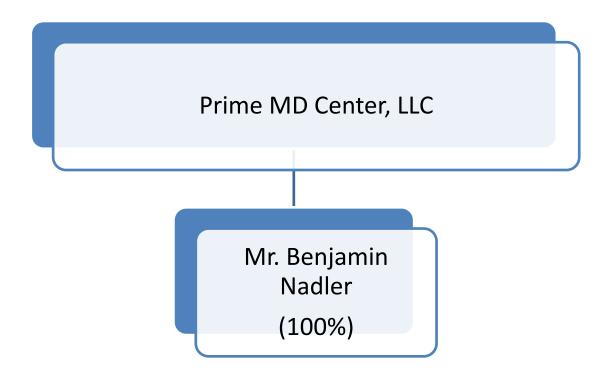
LIABILITIES

NET EQUITY

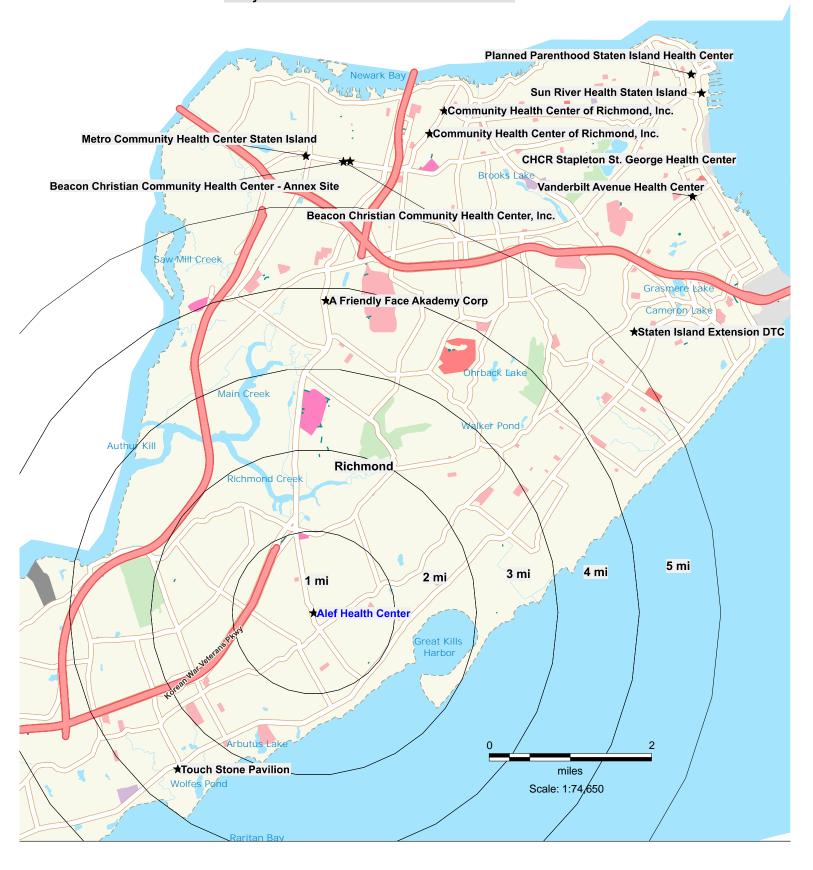
Capital Loan (Asset Purchase)	\$1,929,842
TOTAL LIABILITIES	\$1,929,842
NET EQUITY	<u>\$428,823</u>
TOTAL LIARILITIES AND	

PRIME MD CENTER, LLC

ORGANIZATIONAL CHART



Project 232080 Alef Health Center



ALEF HEALTH CENTER LLC CERTIFY AND CONSTRUCT ARTICLE 28 D&TC

PRO FORMA BALANCE SHEET

<u>ASSETS</u>	Incremental Project
Cash Fixed Assets less Accumulated Depreciation	\$262,793 \$375,146
TOTAL ASSET	\$637,939
LIABILITIES AND MEMBER EQUITY	\$637,939
<u>LIABILITIES</u>	
Capital Loan Working Capital Loan	\$0 \$0
TOTAL LIABILITIES	\$0
NET EQUITY	\$637,939
TOTAL LIABILITIES AND NET EQUITY	\$637,939



New York Healthcare & Wellness LLC

Pro Forma Balance Sheet	Revis	ed 4-4-23	
ASSETS			
Cash	\$	1,074,720	
Building Depreciation	\$	154,790	
Moveable/Fixed Equipment	\$	418,250	
Total Assets	\$	1,647,760	
LIABULTIES & MEMBERS FOLLITY			
LIABILITIES & MEMBERS EQUITY		¢515 726	
Long Term Debt	d Distribu	\$515,736	
Short Term Debt	\$	537,360	
Total Liabilities	\$	1,053,096	
Member's Equity	\$	594,664	
Total Liabilities and Directors'			
Equity	\$	1,647,760	



NAMO HEALTH INC.

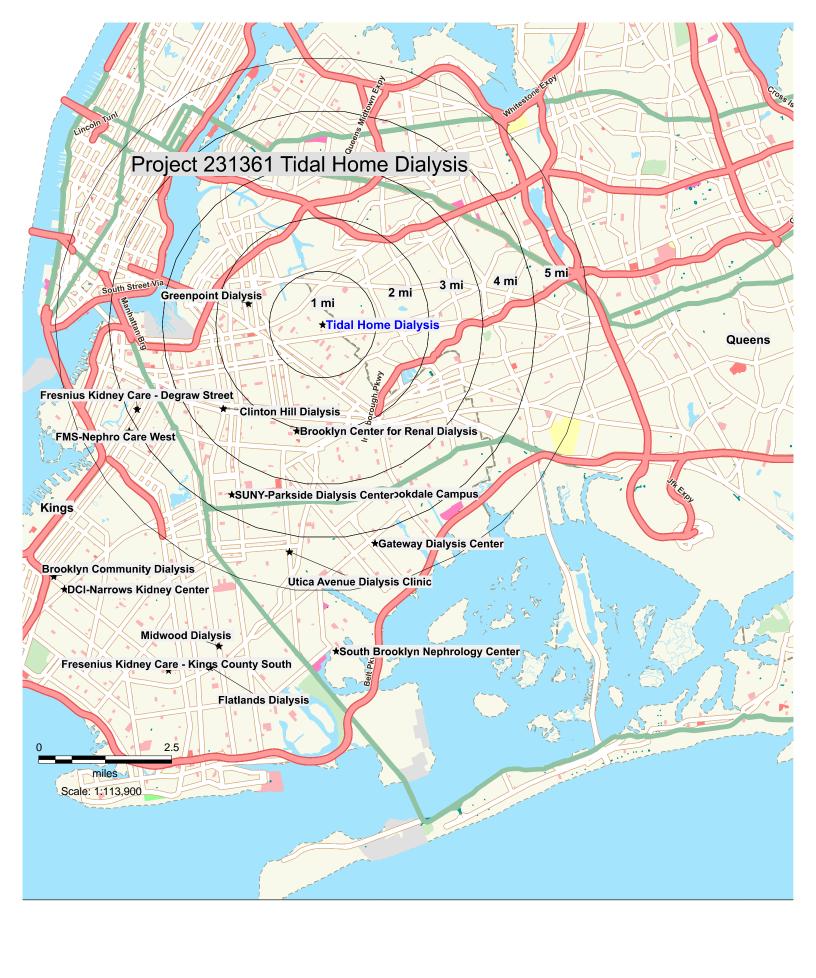
Pro Forma Balance Sheet

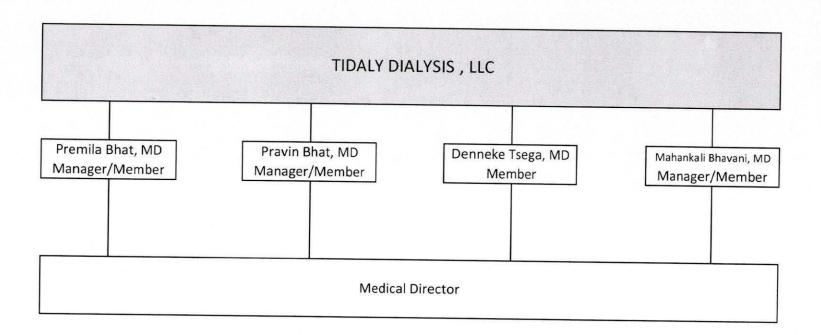
ASSETS		
Cash	\$	504,921
Leasehold Improvement	\$	735,999
Moveable/Fixed Equipment	\$	50,000
Total Assets	\$	1,290,920
LIABILITIES & MEMBERS EQUITY	7.5	
Long Term Debt	\$ 	
Deferred Revenue: Rent Credit	\$ 05	
Total Liabilities	\$ (10)	
Members Equity	\$	1,290,920
Total Liabilities and Members		
Equity	\$	1,290,920

NAMO HEALTH INC.

List of Board Members:

- ► Sangita Shah, MD President
- ► Steve Santana Chairperson
- ► Isaac Kusi
- ▶ Ramesh Sareuta
- ► Casilda Del Rosario Alvardo





Tidal Dialysis

Pro Forma Balance Sheet

ASSETS	
, 1002	

7.00210	
Cash	\$ 220,747
Building Depreciation	\$ 735,041
Moveable/Fixed Equipment	\$ 368,080
Total Assets	\$ 1,323,868
LIABILITIES & MEMBERS EQUITY	
Long Term Debt	\$992,809
Short Term Debt	\$ 110,373
Total Liabilities	\$ 1,103,182
Member's Equity	\$ 220,685
Total Liabilities and Directors'	
Equity	\$ 1,323,868



Two Empire State Plaza
Fifth Floor, Albany, NY 12223-1251
www.ltcombudsman.ny.gov

Claudette Royal State Ombudsman 1-855-582-6769

To: Public Health and Health Planning Council

Re: 202035 Hilaire Care Network LLC d/b/a The Woods Healthcare Estates

Date: January 16, 2024

Long Term Care Ombudsman Program Review:

The Office of the State Long Term Care Ombudsman has received and reviewed the application for change in ownership submitted by Hilaire Care Network LLC d/b/a The Woods Healthcare Estates. The proposed owners do not currently own or operate any facilities in New York State; therefore, the Office has no information to review for this application. Based on this, the Office has no objection to the approval of this application.

Claudette Royal

Claudette Royal

New York State Ombudsman



ORGANIZATIONAL CHART

Hilaire Care Network LLC Doing Business As

Pine Forest Center for Rehabilitation and Healthcare

Total 100.00%		
50.00%	Ari Silberstein	
50.00%	Zalmen Oberlander	
	<u>Members:</u>	
<u>ı and Healthcare</u>	Pine Forest Center for Rehabilitation and Healthcare	
Hilaire Care Network LLC d/b/a	Hilaire Care N	
	Interim	

100.00%	Total
50.00%	Ari Silberstein
50.00%	Zalmen Oberlander
	Members:
(RHCF Real Estate)	Hilaire Holdings, LLC
	Current (no change)

Dr. Smita Lodha is proposed in Proj for Dr. Ajay Lodha who is deceased	<u>Members:</u> Robert Heppenheimer Anupadevi Lamba Smita Lodha	Current <u>Hilaire Farm Skill</u>
Total 100.00% *Dr. Smita Lodha is proposed in Project #221084 as replacement member for Dr. Ajay Lodha who is deceased.	ner 33.40% 33.30% 33.30%	urrent Hilaire Farm Skilled Living & Rehabilitation Center, LLC

ORGANIZATIONAL CHART

Hilaire Care Network LLC Doing Business As

Pine Forest Center for Rehabilitation and Healthcare

Post clos Hilaire Care Networ	sing rk LLC			
Member:				
	00.00%			
Total 10	0.00%			
DOING BUSINESS Pine Forest Center for Rehabilitat		Lease		
I HIE FOREST CENTER FOR REMARKA	tion and residues	rease	Hilaire Holdings, LLC	(RHCF Real Estate)
			Members:	
			Zalmen L. Oberlander	50.00%
RHCF Administrator]	Ari Silberstein	50.00%
Direct Care Staff			Tota	i 100%
Support Staff			100	
Clerical Staff				

HILAIRE CARE NETWO	ORK LLC
--------------------	---------

D/B/A Pine Forest Center for Rehabilitation and Healthcare 76-BED RESIDENTIAL HEALTH CARE FACILITY

PRO FORMA BALANCE SHEET

ASSET	S
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Current Assets

Working Capital Cash \$1,631,927
Operations \$1,500,000

Total Current Assets \$3,131,927

<u>TOTAL ASSETS</u> \$3,131,927

LIABILITIES AND EQUITY

LIABILITIES

Current Portion - Operations Loan \$1,500,000 Current Portion - Working Capital Loan \$815,963

Total Liabilities \$2,315,963

MEMBER EQUITY

Member Equity \$815,964

Total Member Equity \$815,964

TOTAL LIABILITIES AND

MEMBER EQUITY \$3,131,927

Hilaire Rehab and Nursing Financial Summary					
	1/1/2023- 9/30/23 Internal	2022	2021	2020	
ASSETS - CURRENT	\$6,843,014	\$2,888,311	\$2,193,603	\$4,674,096	
ASSETS - FIXED AND OTHER	\$1,405,938	\$3,174,297	\$1,672,498	\$1,671,924	
TOTAL ASSETS	\$8,248,952	\$6,062,608	\$3,866,101	\$6,346,020	
LIABILITIES - CURRENT	\$4,856,779	\$4,766,953	\$4,609,845	\$5,330,532	
LIABILITIES - LONG-TERM	\$6,176,119	\$7,095,269	\$5,055,870	\$4,892,037	
TOTAL LIABILITIES	\$11,032,898	\$11,862,222	\$9,665,715	\$10,222,569	
WORKING CAPITAL	\$1,986,235	(\$1,878,642)	(\$2,416,242)	(\$656,436)	
NET ASSET POSITION	(\$2,783,946)	(\$5,799,614)	(\$5,799,614)	(\$3,876,549)	
INCOME	\$9,444,101	\$11,355,213	\$11,826,621	\$9,671,686	
EXPENSE	\$8,650,537	\$12,431,325	\$13,749,686	\$10,016,928	
NET INCOME	\$793,564	(\$1,076,112)	(\$1,923,065)	(\$345,242)	



Two Empire State Plaza Fifth Floor, Albany, NY 12223-1251 www.ltcombudsman.ny.gov Claudette Royal State Ombudsman 1-855-582-6769

To: Public Health and Health Planning Council

Re: 222260 Oxford Nursing Home

Date: January 16, 2024

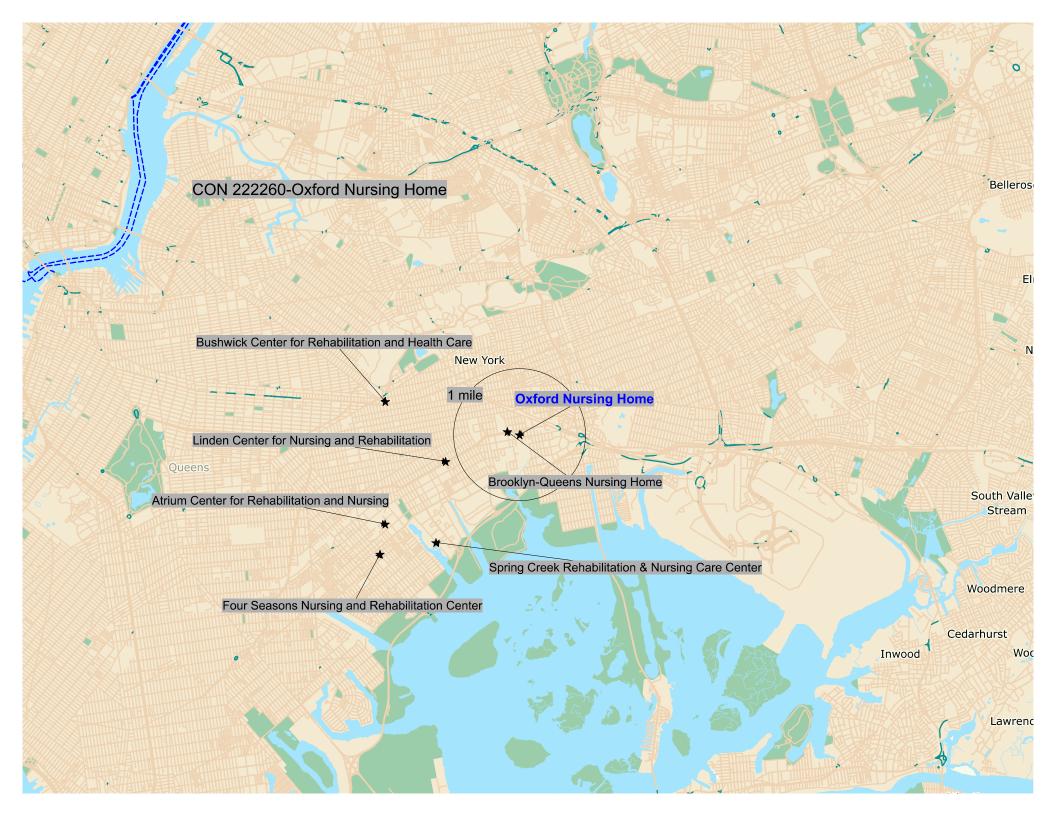
Long Term Care Ombudsman Program Review:

The Office of the State Long Term Care Ombudsman has received and reviewed the application for change in ownership submitted by Oxford Nursing Home. The proposed owners currently own the subject facility, and the application is to transfer ownership interest from one deceased member to these two existing members. The Office has a quarterly presence in the facility. Based on the Office's review of any programmatic interactions and complaints received for this facility, the Office has no objection to the approval of this application.

Claudette Royal

Claudette Royal

New York State Ombudsman



OXFORD NURSING HOME INC.

PROFORMA BALANCE SHEET **Day 1 of Operations**

ASSETS

	Oxford Nursing Home Inc.
Current Assets Cash & Cash Equivalents Account Receivable Other Receivables Less: Cash lent to Realty	\$ 12,400,706 6,373,878 144,950 (10,286,640)
Total Current Assets	8,632,894
Non Current Assets Resident Funds Due from Realty Fixed Assets - Net	475,000 10,286,640 3,400,000
Total Non Current Assets	14,161,640
Total Assets	\$ 22,794,534
LIABILITIES AND MEMBERS' EQUITY	
Liabilities Accounts payable* Accrued payroll and taxes payable* Accrued Expenses*	\$ 102,497 370,914 58,129
Total current liabilities	531,540
Long term Liabilities Resident Funds*	475,000
Total Long-term Liabilities	475,000
Total Liabilities	1,006,540
Members' Equity	21,787,994
Total Liabilities and Members' Equity	\$ 22,794,534

^{*}Estimated based on 12/31/2020Balance Sheet

Financial Summary

Oxford Nursing Home Inc.

FISCAL PERIOD ENDED	12/31/2022	12/31/2021	12/31/20
ASSETS - CURRENT	\$27,256,440	\$22,560,690	\$19,422,371
ASSETS - FIXED AND OTHER	\$4,897,810	\$7,673,815	\$7,772,647
LIABILITIES - CURRENT	\$3,756,014	\$3,727,356	\$5,508,327
LIABILITIES - LONG-TERM	<u>\$0</u>	<u>\$118,812</u>	<u>\$118,812</u>
EQUITY	\$28,398,236	\$26,388,337	\$21,567,879
INCOME	\$33,673,769	\$32,825,769	\$32,816,038
EXPENSE	\$32,791,587	\$27,365,331	\$29,346,07 <u>9</u>
NET OPERATING INCOME	\$882,182	\$5,460,438	\$3,469,959
NET OF ENATING INCOME	ψ00Z,10Z	ψ5,400,430	Ф 3,409,939
NUMBER OF BEDS	235	235	235
PERCENT OF OCCUPANCY (DAYS)	82.95%	81.36%	80.55%
PERCENT OCCUPANCY (DAYS):			
MEDICAID	73.81%	81.22%	74.39%
MEDICARE	25.44%	18.22%	25.01%
PRIVATE/OTHER	0.75%	0.56%	0.60%
- INVAIL/OTHER	0.7376	0.5076	0.0076

OXFORD NURSING HOME INC Balance Sheet As of December 31, 2022

CON # 222260 BFA Attachment D

Assets

Current Assets	
Cash Accounts	\$ 15,723,716
Accounts Receivable (Net of Allowance	9,137,535
for doubtful accounts \$2,857,964)	
Other Receivables	1,096,965
Prepaid Expenses	 1,298,224
Total Current Assets	\$ 27,256,440
Property and Equipment	
Leasehold	\$ 2,900,353
Equipment	1,701,667
Less Accumulated Depreciation	 (3,123,125)
Net Property and Equipment	\$ 1,478,895
Non Current Assets	
Loan Receivable-Conover King	1,761,948
Loans Receivable - Linden	 1,656,967
Total Non Current Assets	 3,418,915
Total Assets	\$ 32,154,250

OXFORD NURSING HOME INC Balance Sheet As of December 31, 2022

CON # 222260 BFA Attachment D cont

Liabilities and Stockholders' Equity

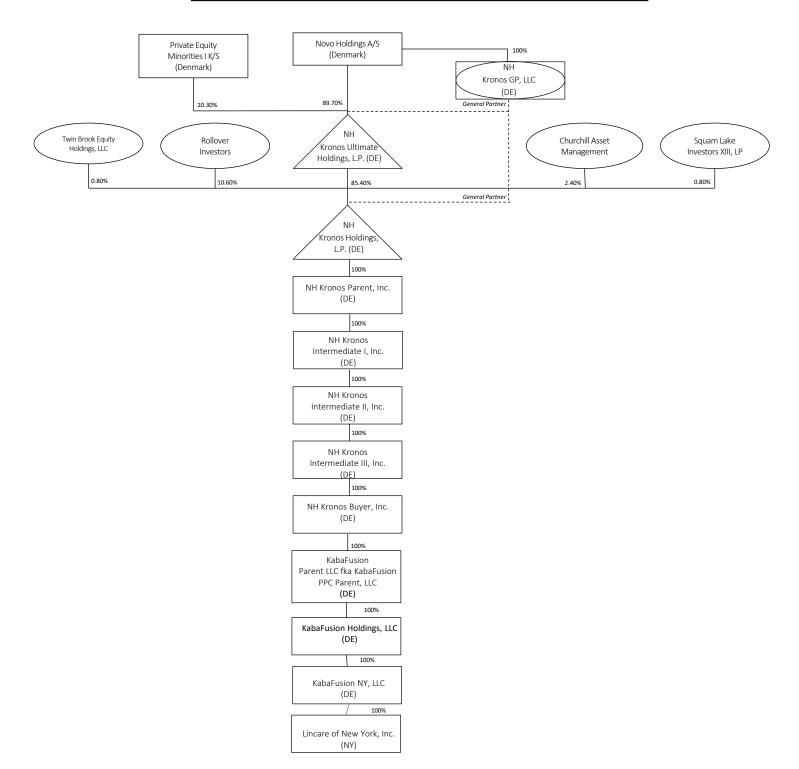
Current Liabilities	
Accounts Payable	\$ 105,190
Payroll Taxes Payable	10,493
Accrued Payroll	465,764
Accrued Expenses	65,499
Stimulus Reserve	2,459,220
Due To Patient Funds	598,038
Notes Payable	 51,810
Total Current Liabilities	\$ 3,756,014
Long-Term Liabilities	
Total Long-Term Liabilities	 0
Total Liabilities	 3,756,014
Stockholders' Equity	
Capital Stock	10,000
Retained Earnings	28,388,236
Total Stockholders' Equity	 28,398,236
Total Liabilities and Stockholders' Equity	\$ 32,154,250

OXFORD NURSING HOME INC Income Statement Year Ended December 31, 2022			CON # 222260 BFA Attachment D cont	
Revenue				
Patients Revenue		\$	33,671,715	
rationts nevenue		Ψ	33,071,713	
Total Revenue		\$	33,671,715	
Operating Expenses				
Direct Patient Care		\$	11,412,159	
Other Patient Services		·	663,552	
Dietary			1,955,745	
Housekeeping Services			1,339,041	
Laundry and Linen			374,337	
Operation of Plant			824,583	
Property Expenses			8,492,336	
General and Administrati	ve		2,399,878	
Depreciation			249,348	
Assessment Fund			1,323,822	
Employee Benefits			3,855,767	
Total Operating Expe	enses	\$	32,890,568	
Operating Income	(Loss)	\$	781,147	
Other Income (Expense	es)			
Tax Credits	•		2,054	
Interest Income			103,309	
Total Other Income	(Expenses)		105,363	
Net Income (Loss) B	efore Taxes	\$	886,510	
State Corporation Tax			4,328	
Net Income		\$	882,182	

				Cayuga Ridge, LLC	Laconia Nursing Home Inc	<u>Operator</u>
				Cayuga Nursing & Rehabilitation Center	Laconia Nusing Home	Name of the facility
				1-Dec-12 144	1-Dec-93 240	<u>Date</u>
				144	240	Beds
				Tompkins	Bronx	County
				35.0%	100.0%	<u>Berry</u> Braunstein

Affiliated Nursing Ho	Beds County	10/04/0000	10/04/0004	10/04/0000	
Lacania Nuraina Hama Ina	Laconia Nursing Home	240	12/31/2022	<u>12/31/2021</u>	<u>12/31/2020</u>
Laconia Nursing Home Inc	Laconia Nursing Home	<u>Bronx</u>	¢40.450.504	#40.040.044	¢44 607 400
Current Assets			\$10,459,591	\$12,912,314	\$11,607,490
Fixed Assets			\$5,611,957	\$3,048,932	\$2,183,394
Total Assets			\$16,071,548	\$15,961,246	\$13,790,884
Current Liabilities			\$4,303,902	\$2,509,330	\$4,041,661
Long Term Liabilities			\$0	\$1,030,849	\$1,224,597
Total Liabilities			\$4,303,902	\$3,540,179	\$5,266,258
Net Assets			\$11,767,646	\$12,421,067	\$8,524,626
Working Capital Position			\$6,155,689	\$10,402,984	\$7,565,829
Revenue			\$34,718,726	\$37,292,236	\$32,705,415
Expenses			\$34,737,031	\$31,485,667	\$29,713,136
Net Income			-\$18,305	\$5,806,569	\$2,992,279
	Cayuga Nursing &	<u>144</u>	12/31/2022	12/31/2021	<u>12/31/2020</u>
Cayuga Ridge, LLC	Rehabilitation Center	Tompkins			
Current Assets			\$4,520,799	\$4,581,650	\$1,647,000
Fixed Assets			\$8,358,362	\$1,693,881	\$3,641,000
Total Assets			\$12,879,161	\$6,275,531	\$5,288,000
Current Liabilities			\$5,842,559	\$4,529,921	\$5,016,000
Long Term Liabilities			\$6,573,291	\$809,941	\$903,000
Total Liabilities			\$12,415,850	\$5,339,862	\$5,919,000
Net Assets			\$463,311	\$935,669	-\$631,000
Working Capital Position			-\$1,321,760	\$51,729	-\$3,369,000
Revenue			\$12,793,579	\$14,860,621	\$12,838,000
Expenses			\$12,935,937	\$12,963,686	\$12,567,000
Net Income			-\$142,358	\$1,896,935	\$271,000

Attachment A - Current Proposed Organizational Chart



	Ownership	Ownership		Type of
Names	From	to	Facility Name	Facility
Sohal Masood, Aslam	6/1/2016	present	KabaFusion FL	Pharmacy
Masood, and Sohail				
Merchant				
	6/1/2016	present	KabaFusion FL	Pharmacy
	10/8/2021	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	10/8/2010	present	KabaFusion NJ	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
	7/6/2012	present	KabaFusion TX	Pharmacy
		· ·		,

			_
7/6/2012	present	KabaFusion TX	Pharmacy
10/8/2013	present	KabaFusion AL, LLC	Pharmacy
3/28/2020	present	KabaFusion AL, LLC	Pharmacy
3/27/2020	present	KabaFusion AL, LLC	Pharmacy
5/4/2022	present	KabaFusion AR, LLC	Pharmacy
3/10/2022	present	KabaFusion AR, LLC	Pharmacy
4/20/2020	present	KabaFusion AR, LLC	Pharmacy
7/17/2020	present	KabaFusion IN, LLC	Pharmacy
3/24/2020	present	KabaFusion KY, LLC	Pharmacy
9/2/2020	present	KabaFusion KY, LLC	Pharmacy
6/26/2020	present	KabaFusion NC, LLC	Pharmacy
3/19/2019	present	KabaFusion NC, LLC	Pharmacy
1/30/2020	present	KabaFusion NY, LLC	Pharmacy
1/31/2020	present	KabaFusion NY, LLC	Pharmacy
2/1/2020	present	KabaFusion NY, LLC	Pharmacy
2/2/2020	present	KabaFusion NY, LLC	Pharmacy
1/31/2020	present	KabaFusion VA, LLC	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014		, , ,	
	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014 7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
7/14/2014	present	KabaFusion, Inc. (MA)	Pharmacy
5/29/2015	present	KabaFusion, Inc. (PA)	Pharmacy
5/29/2015	present	KabaFusion, Inc. (PA)	Pharmacy
5/29/2015	present	KabaFusion, Inc. (PA)	Pharmacy
5/29/2015	present	KabaFusion, Inc. (PA)	Pharmacy
5/29/2015	present	KabaFusion, Inc. (PA)	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
1/30/2020	present	KabaFusion NJ	Pharmacy
1/30/2020	present	KabaFusion NJ	Pharmacy
2/3/2015	present	KabaFusion IL	Pharmacy
2/3/2015	present	KabaFusion IL	Pharmacy
2/3/2015	present	KabaFusion IL	Pharmacy
2/3/2015	present	KabaFusion IL	Pharmacy
6/1/2016	present	At Home Infusion Servic	Pharmacy
6/1/2016	present	At Home Infusion Servic	Pharmacy
6/1/2016	present	At Home Infusion Servic	Pharmacy
		•	

Attachment B - Ownership Interest/Healthcare Affiliations

6/1/2016	present	At Home Infusion Servic	Pharmacy
1/30/2020	present	KabaFusion MI	Pharmacy
1/30/2020	present	KabaFusion MI	Pharmacy
10/8/2010	present	KabaFusion NJ	Pharmacy
10/8/2010	present	KabaFusion NJ	Pharmacy
10/8/2010	present	KabaFusion NJ	Pharmacy
01/01/2017	present	KabaFusion TX	Pharmacy
01/01/2017	present	KabaFusion AL, LLC	Pharmacy
01/01/2017	present	KabaFusion AL, LLC	Pharmacy
7/31/2000	present	KabaFusion AR, LLC	Pharmacy
5/12/2020	present	KabaFusion IN, LLC	Pharmacy
1/30/2020	present	KabaFusion KY, LLC	Pharmacy
01/01/2017	present	KabaFusion NC, LLC	Pharmacy
5/21/2002	present	KabaFusion MI	Pharmacy
01/01/2017	present	KabaFusion VA, LLC	Pharmacy
7/14/2014	present	KabaFusion, Inc.	Pharmacy
5/29/2015	present	KabaFusion, Inc.	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
7/7/2010	present	KabaFusion, LLC	Pharmacy
1/30/2020	present	KabaFusion NJ	Pharmacy
1/30/2020	present	KabaFusion NJ	Pharmacy
2/3/2015	present	KabaFusion IL	Pharmacy
6/1/2016	Present	KabaFusion FL	Home Health
6/1/2016	Present	KabaFusion FL	Home Health
6/1/2016	Present	KabaFusion FL	Home Health
6/1/2016	Present	KabaFusion FL	Home Health
6/1/2016	Present	KabaFusion FL	Home Health
6/1/2016	Present	KabaFusion FL	Home Health
1/30/2020	Present	Lifeline Home Health of	Home Health
1/30/2020	Present	Lifeline Home Health of	Home Health
10/8/2011	Present	KabaFusion NJ	Home Health
7/6/2012	Present	KabaFusion HH	Home Health
7/6/2012	Present	KabaFusion TX	Home Health
12/31/2019	Present	KabaFusion IN, LLC	Home Health
6/25/2020	Present	KabaFusion KY, LLC	Home Health
1/31/2020	Present	KabaFusion NC, LLC	Home Health
01/01/2017	Present	KabaFusion NC, LLC	Home Health
2/2/2020	Present	KabaFusion VA, LLC	Home Health
7/14/2014	Present	KabaFusion HH	Home Health
7/7/2011	Present	KabaFusion, LLC	Home Health
1/30/2020	Present	KabaFusion NJ	Home Health
2/17/2015	Present	KabaFusion HH	Home Health
9/7/2012	Present	Stellar Home Health	Home Health

Attachment C - Workforce Questions/Initiatives

1. What is the current availability of professional/paraprofessional workers to staff your program? Who are the competing employers? How do you propose to successfully compete? Include training, recruitment, and transportation strategies. How do you coordinate with the Department of Labor or any other local workforce initiatives?

RESPONSE:

This application involves the change of ownership of an existing, operational LHCSA, and there is no projected change to the LHCSA's existing staffing or services. The LHCSA provides Home Infusion Therapy delivered by Registered Nurses (RNs) to patients in their home. The medications and supplies for the IV therapy are provided by KabaFusion NY, which holds a New York pharmacy license and serves this population. Lincare employs RNs to perform these home visits. The LHCSA does not provide paraprofessional services and thus does not employ any paraprofessional staff, such as home health aides. All RNs are required to have reliable transportation and a valid driver's license. The RNs are reimbursed by Lincare for business use of their vehicle as well as travel time. The LHCSA's existing RNs perform all of the infusion visits for Lincare's existing patients, and Lincare does not need additional RNs or other staff at this time to continue to serve the LHCSA's existing patients.

The competing employers are Coram Healthcare, Option Care, Amerita, Optum and Upstate Homecare, which are other Infusion Pharmacies that employ nurses to provide IV therapy to patients in their home.

In June 2022, Coram Healthcare and Optum closed several offices in New York State, creating a deficiency of available pharmacies able to provide appropriate medications and nurses to provide home infusion services. Since those closures, the LHCSA's patient volume has more than doubled, and the LHCSA was able to hire and train additional qualified nurses and support staff to manage the increased volume of patients.

Notwithstanding the fact that the LHCSA does not need additional RNs or other staff at this time to serve its existing patients, the LHCSA continually seeks to upgrade its staff and hire RNs with excellent IV skills and at least two (2) years of experience as an RN, so that it can continue to provide highly-specialized home infusion services to its patients. The LHCSA and its proposed management company, KabaFusion, utilize a formal nursing orientation and ongoing training program. All employees attend comprehensive training sessions that address all of the policies and procedures, infection control, infusion therapies and equipment used. Local clinical competency training is also provided, whereby the RNs are trained to document clinical competency for procedures performed in the home such as vascular access device management, sterile IV dressing change, peripheral IV start skills, infusion pump competency and other items. Nurses then have supervised field visits to document that they perform all infusions and procedures correctly in the home.

2. What impact will the initiation/expansion of your program have on the workforce or other health care providers in the community? How will you minimize any adverse impact?

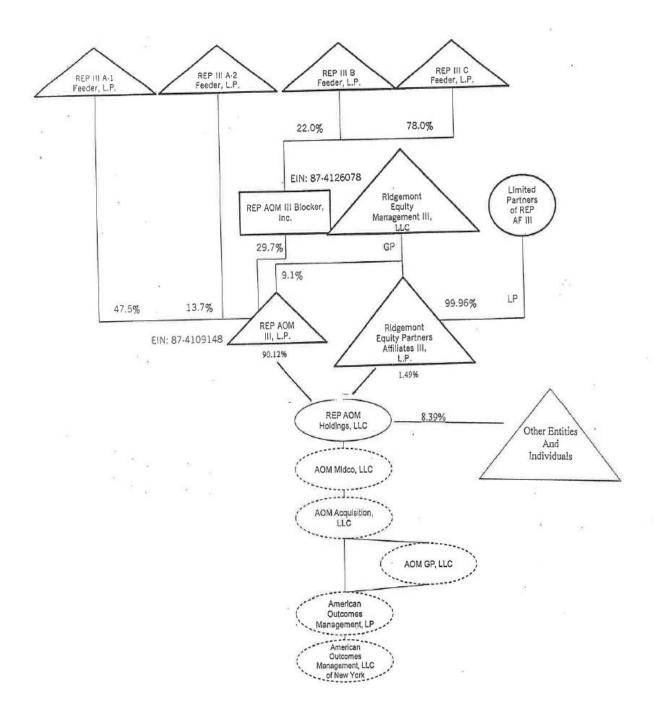
RESPONSE:

As stated above, this application involves an existing, operational LHCSA, and there is no projected change to the LHCSA's existing staffing or services. As such, the applicant does not expect to have any adverse impact on the workforce or other healthcare providers in the community as a result of this project.

3. What measures will you adopt to promote retention of specific categories of your workforce?

RESPONSE:

The LHCSA does not experience employee retention issues because it offers highly competitive compensation and benefit packages and provides excellent, ongoing training, professional development, and support. There will be no change to these benefits.



Name	Ownership from	Ownership to	Facility Name	Facility type
Scott Poole	00/04/2045	Personal	Beacon Behavioral Hospital Perimeter Behavioral	Hospital Psychiatric
Scott Poole Scott Poole	09/01/2016 09/01/2016		Hospital of New Orleans Perimeter Behavioral Hospital of Springfield	Hospital Psychiatric Hospital
Scott Poole	09/01/2016	Present	Perimeter Behavioral Hospital of West Memphis	Psychiatric Hospital
Scott Poole	09/01/2016	Present	Perimeter Behavioral Hospital of Jackson	Mental Health Hospital Psychiatric
Scott Poole	09/01/2016	Present	Perimeter Behavioral Hospital of Arlington	Hospital License Psychiatric
Scott Poole	09/01/2016	Present	Perimeter Behavioral Hospital of Dallas	Hospital License
Scott Poole	09/01/2016	Present	Perimeter Behavioral of West Memphis	Psychiatric Residential Treatment Facility
Scott Poole	09/01/2016	Present	Perimeter Behavioral of the Ozarks	Psychiatric Residential Treatment Facility
			Destructor Debestional of	Psychiatric Residential
Scott Poole	09/01/2016	Present	Perimeter Behavioral of Forrest City	Treatment Facility Residential Treatment Agency for
Scott Poole	09/01/2016	Present	Perimeter Behavioral of Missouri	Children and Youth Residential Treatment for
Scott Poole Scott Poole	09/01/2016	Present	Perimeter Behavioral of Jackson	Children and Youth
Scott Poole			Truvista Surgery Center	Ambulatory Surgical Center

Scott Poole		Livonia Outpatient Surgery Center	Freestanding Surgical Outpatient Facility
Walker Poole		Beacon Behavioral Hospital Perimeter Behavioral	Hospital Psychiatric
Walker Poole	09/01/2016 Present	Hospital of New Orleans Perimeter Behavioral	Hospital Psychiatric
Walker Poole	09/01/2016 Present	Hospital of Springfield Perimeter Behavioral	Hospital Psychiatric
Walker Poole	09/01/2016 Present	Hospital of West Memphis Perimeter Behavioral	Hospital Mental Health
Walker Poole	09/01/2016 Present	Hospital of Jackson	Hospital Psychiatric
Walker Poole	09/01/2016 Present	Perimeter Behavioral Hospital of Arlington	Hospital License Psychiatric
Walker Poole	09/01/2016 Present	Perimeter Behavioral Hospital of Dallas	Hospital License Psychiatric Residential
Walker Poole	09/01/2016 Present	Perimeter Behavioral of West Memphis	Treatment Facility Psychiatric
Walker Poole	09/01/2016 Present	Perimeter Behavioral of the Ozarks	Residential Treatment Facility Psychiatric
Walker Poole	09/01/2016 Present	Perimeter Behavioral of Forrest City	Residential Treatment Facility Residential Treatment
Walker Poole	09/01/2016 Present	Perimeter Behavioral of Missouri	Agency for Children and Youth Residential Treatment for
Walker Poole Walker Poole	09/01/2016 Present	Perimeter Behavioral of Jackson	Children and Youth
Walker Poole		Truvista Surgery Center	Ambulatory Surgical Center Freestanding Surgical
Walker Poole Walker Poole		Livonia Outpatient Surgery Center	Outpatient Facility

	AGAPE HOSPICE OF THE	
01/01/2021 Present	LOW COUNTRY	Hospice
01/01/2021 Present	HOSPICE CARE OF GEORGIA HOSPICE CARE OF SOUTH	Hospice
01/01/2021 Present	CAROLINA	Hospice
01/01/2021 Present	CAROLINA LOWCOUNTRY	Hospice
01/01/2021 Present	INTEGRITY HOSPICE	Hospice
01/01/2021 Present	INTEGRITY HOSPICE	Hospice
01/01/2021 Present	LANIER HOSPICE, LLC	Hospice
01/01/2021 Present	SERENITY HOSPICE - DUBLIN	Hospice
01/01/2021 Present	WARNER ROBINS	Hospice
01/01/2021 Present	Hospice of Carolina Foothills	Hospice
	Beacon Behavioral Hospital	Hospital
	Perimeter Behavioral	Psychiatric
09/01/2016 Present	Hospital of New Orleans	Hospital
	Perimeter Behavioral	Psychiatric
09/01/2016 Present	Hospital of Springfield	Hospital
	Perimeter Behavioral	Psychiatric
09/01/2016 Present		Hospital
		Mental Health
09/01/2016 Present	Hospital of Jackson	Hospital
	Parimeter Rehavioral	Psychiatric Hospital
09/01/2016 Present		License
03/01/2010 11030110	g.co	Psychiatric
	Perimeter Behavioral	Hospital
09/01/2016 Present	Hospital of Dallas	License
		Psychiatric
		Residential
		Treatment
09/01/2016 Present	West Memphis	Facility
		Psychiatric
	Parimeter Pohavioral of the	Residential Treatment
00/01/2016 Procent		Facility
09/01/2010 Fleselit	Ozdiks	Psychiatric
		Residential
	Perimeter Behavioral of	Treatment
09/01/2016 Present	Forrest City	Facility
		Residential
		Treatment
		Agency for
00/04/2046 5		Children and
09/01/2016 Present	IVIISSOUTI	Youth
	01/01/2021 Present 09/01/2016 Present 09/01/2016 Present 09/01/2016 Present 09/01/2016 Present 09/01/2016 Present	01/01/2021 Present SERENITY HOSPICE - DUBLIN SERENITY HOSPICE - WARNER ROBINS 01/01/2021 Present 01/01/2021 Present WARNER ROBINS 01/01/2021 Present Beacon Behavioral Hospital Perimeter Behavioral Hospital of New Orleans Perimeter Behavioral Hospital of Springfield Perimeter Behavioral Hospital of West Memphis Perimeter Behavioral Hospital of Jackson Perimeter Behavioral 09/01/2016 Present Perimeter Behavioral Hospital of Arlington Perimeter Behavioral of West Memphis Perimeter Behavioral 09/01/2016 Present Perimeter Behavioral 09/01/2016 Present Perimeter Behavioral of Dallas Perimeter Behavioral of Dallas Perimeter Behavioral of Perimeter Behavioral of Dallas

Petri Lindberg Petri Lindberg	09/01/2016 Present	Perimeter Behavioral of Jackson	Residential Treatment for Children and Youth
Petri Lindberg		Truvista Surgery Center	Ambulatory Surgical Center Freestanding
Petri Lindberg		Livonia Outpatient Surgery Center	Surgical Outpatient Facility

1. What is the current availability of professional/paraprofessional workers to staff your program? Who are the competing employers? How do you propose to successfully compete? Include training, recruitment, and transportation strategies. How do you coordinate with the Department of Labor or any other local workforce initiatives?

RESPONSE:

This application involves the change of ownership of an existing, operational LHCSA with two (2) branch locations in New York City and Rockland County. There is no projected change to the LHCSA's existing staffing or services. The LHCSA provides Home Infusion Therapy delivered by Registered Professional Nurses (RNs) to patients in their home. The medications and supplies for the IV therapy are provided by the LHCSA's affiliated pharmacy. The LHCSA does not provide paraprofessional services and thus does not employ any paraprofessional staff, such as home health aides. AOM offers full-time and per diem opportunities and provides nurses with mileage, parking, toll reimbursement and travel time as appropriate. The LHCSA's existing RNs perform all of the infusion visits for the Agency's existing patients, and AOM does not need additional RNs or other staff at this time to continue to serve the LHCSA's existing patients.

The competing employers are: Accredo; Amerita Specialty Infusion; Bioscrip Infusion Services; CVS Coram HealthCare; Focus RX Pharmacy Services Inc.; Infusion Options,

Inc.; Optum Infusion Services 100, Inc.; Option Care Health; Pentec Infusions of New York, LLC; Region Care Infusion; and Promptcare Home Infusion of New York LLC, which are other Infusion Pharmacies that employ nurses to provide IV therapy to patients in their home. Also, hospitals, nursing and assisted living facilities, who employ nurses, are AOM's competitors.

Notwithstanding the fact that the LHCSA does not need additional RNs or other staff at this time to serve its existing patients, the LHCSA continually seeks to upgrade its staff and hire RNs with excellent IV skills. The LHCSA utilizes a formal nursing orientation and ongoing training program. All employees attend comprehensive training sessions which address all of the policies and procedures, infection control, infusion therapies and equipment used. Local clinical competency training is also provided, whereby the RNs are trained to document clinical competency for procedures performed in the home such as antibiotics, parenteral nutrition, chronic inflammatory disease therapies and intravenous immunoglobulin therapy and other items. Each office currently employs approximately thirty field nurses to provide the home infusion services. At present the LHCSA does not coordinate employment efforts with the Department of Labor or local workforce initiatives since the LHCSA only hires registered nurses.

2. What impact will the initiation/expansion of your program have on the workforce or other health care providers in the community? How will you minimize any adverse impact?

RESPONSE:

As stated above, this application involves an existing, operational LHCSA, and there is no projected change to the LHCSA's existing staffing or services. AOM will continue to recruit new talent on an ongoing basis, and utilize existing contracted nursing agencies throughout the service areas to provide additional nursing support. Therefore the applicant does not believe that this application will have any impact on other nursing providers in our service areas.

3. What measures will you adopt to promote retention of specific categories of your workforce?

RESPONSE:

The LHCSA does not experience employee retention issues because it offers highly competitive compensation and benefit packages and provides excellent, ongoing training, professional development and support. There will be no change to these benefits. American Outcomes Management, LP has always enjoyed continued tenure of its employees. The field staff average tenure is at present 10.4 years. The LHCSA's internal staff average tenure is 12.1 years. AOM's reputation and the endorsement from field staff and patients have enabled the LHCSA to continue to recruit new talent. AOM plans to implement a more in-depth employee satisfaction survey process to elicit feedback from staff of all levels in order to continue recruiting the best candidates.

Attachment A - Workforce Improvement

What is the current availability of professional/paraprofessional workers to staff your program? Who are the competing employers? How do you propose to successfully compete? Include training, recruitment, and transportation strategies. How do you coordinate with the Department of Labor or any other local workforce initiatives?

Health Quest Home Care plans to utilize the existing staff at Hudson Valley CHHA. All staff will go through the regular screening, interviewing, and on-boarding process as all Health Quest Home Care and Nuvance Health new hires and if qualified, will be asked to join Health Quest Home Care. For new talent, recruiting efforts have included posting job openings on websites including organizational websites (Nuvance Health), Indeed, Glassdoor, and LinkedIn, as well as hosting career fairs when appropriate. When necessary, a third-party recruitment company is used to help recruit PTs and RNs. In order to attract talent, Nuvance Health and Health Quest Home Care offer competitive compensation and comprehensive benefits including medical, dental and vision benefits, as well as supplemental benefits such as generous paid time off, a wellness program that supports personal health and well-being, 401k matching, and tuition reimbursement opportunities. Nuvance Health has also developed a generous Employee (Talent) Referral Program, pursuant to which referring employees receive a bonus per referral of an eligible employee. There are sign-on bonuses for RNs, PTs, and home health aides in addition to the referral bonuses that go to current staff. For home health aides, there is an agreement with Attentive Care in Albany that trains/certifies individuals to become home health aides. Nuvance Health will hire candidates prior to the training, pay them an hourly work pay rate while going to school and pay the fee of their training program if there are interested applicants. This program can only run with six or more students, but recruitment would be expanded to look for applicants in both counties. Nuvance Health has also reached out to local colleges and the local BOCES to discuss initiating classes locally. Leaders have also presented at local colleges to raise awareness for open positions.

What impact will the initiation/expansion of your program have on the workforce of other health care providers in the community? How will you minimize any adverse impact?

There is expected to be no impact on the workforce of other providers in the community. As noted above, Health Quest Home Care plans to utilize the existing staff from Hudson Valley CHHA and staff currently working at Health Quest Home Care in Dutchess County may select to work in Ulster County.

What measures will you adopt to promote retention of specific categories of your workforce?

As noted above, Nuvance Health and Health Quest Home Care offer competitive compensation and comprehensive benefits including medical, dental and vision benefits, as well as supplemental benefits such as generous paid time off, a wellness program that supports personal health and well-being, 401k matching, and tuition reimbursement opportunities. Specifically at Health Quest Home Care, there are several programs in place to promote retention. There is a

large sign-on bonus for RNs and PTs spread out over the first year of employment. Staff can grow by becoming preceptors for new home care staff and promotion is always encouraged from within when leader positions open. Regular inperson "stay" interviews are conducted with staff to discuss what staff feel is working well and what may need additional attention. Managers are available to provide support to staff in the field and will co-visit a patient with staff when needed or when managing a complicated patient to provide additional guidance and mentorship. Staff are also provided with agency phones to avoid charges on their personal phones for work-related business. Additionally, as part of a large health system, home care staff can take advantage of any educational offering that the network is sponsoring, allowing them to keep up clinical competencies and learn new skills.

Attachment A - Workforce Improvement

What is the current availability of professional/paraprofessional workers to staff your program? Who are the competing employers? How do you propose to successfully compete? Include training, recruitment, and transportation strategies. How do you coordinate with the Department of Labor or any other local workforce initiatives? The LHCSA has been operational for over twenty years and has enjoyed fantastic retention of employees, especially management level employees, due to its high-quality operations and generous compensation and benefits. In fact, the agency employes a number of individuals that have worked for the operator for over 10 years, and as many as 30 years! Even during the highly competitive labor market that emerged following COVID, the operator continues to be able to attract and retain employees to serve clients. Competing employers in the region are predominantly licensed long term care communities, other home care agencies and the local hospital, UPMC Chautauqua. After approval of this application, the operator will continue the past practices that have brought the agency success in recruiting and retaining employees. The agency currently coordinates with the Department of Labor and participates in interviews at the DOL as well as recruitment programs that have been restarted since the pandemic. The agency also collaborate with BOCES to recruit talent and conducts its own training through its approved training program.

What impact will the initiation/expansion of your program have on the workforce or other health care providers in the community? How will you minimize any adverse impact? Approval of this application will not create an adverse impact on other health care providers in the community because it is simply the continuation of an operational agency. The agency has excellent linkages with other providers in the community and will continue to foster those relationships to avoid adverse impact.

What measures will you adopt to promote retention of specific categories of your workforce? The agency has recently hired a Director of Training and team development. This position is aimed at maintaining the agency's excellent retention for line staff in particular, which is tracked quarterly. We find that when line staff is given the proper tools, including training, to succeed at their job duties, the result is excellent care and a satisfied employee who remains with the agency. We also continue to foster excellent leadership in our managerial staff, who support each other and also step up to fill needs as they arise. We also regularly promote from within and encourage staff who are interested to continue their training and education to empower them to move up in the organization.

Attachment A - Workforce Improvement

Availability of Professional/Paraprofessional Workers to Staff Program

This application involves the change in the ownership of an existing, operational LHCSA that provides nursing, home health aide and personal care aide services exclusively to residents of the affiliated ALP. An ACF Common Application to change the ownership structure of The New Village View SP LLC, an affiliated, certified (Operating Certificate No. 740-F-084), 80-bed Adult Home/Assisted Living Program (AH/ALP), located at 1 Grove Street, Highland (Ulster County), New York 12528, to align with the LHCSA will be submitted in the near future. Upon approval of the LHCSA and ACF Applications, the operating entity and membership structure will be identical for the LHCSA, AH and ALP. It is the intention of Ideal Care SP LLC to retain the professional/paraprofessional staff currently employed by the LHCSA.

Competing Employers and Strategy to Compete

Ideal Care SP LLC offers competitive wages and benefits, pathways toward career advancement, staff appreciation, and a strong education and resident care focus to retain and, when needed, recruit staff. There are five (5) licensed Adult Care Facilities (ACFs) in Ulster County. Valley Vista Adult Home and Assisted Living Program is the only facility located in close proximity to the applicant that includes Private Pay and Medicaid beds. Additionally, the applicant's market/competitive analysis has identified the following range of senior service providers (competing employers) in the service area: 99 LHCSAs; four (4) CHHAs; seven (7) RHCFs; and three (3) Hospitals. Recruitment – The applicant understands that every effort has to be made to ensure that all open positions are always visible, whether on the agency's website or on major job boards. Candidates will be able to apply via phone, text message, direct application, email and in person, ensuring that there are no barriers to applying for a position.

Training, Recruitment and Transportation Strategies

Training – Upon completion of the on-boarding process, the agency will provide all existing and new professional/paraprofessional staff with an orientation. The orientation will be conducted by a Licensed Registered Nurse with experience in the Homecare/Assisted Living field. Staff will also receive on-site training on the specific functions of their employment from individuals who have the experience and the relevant skill sets needed to help them thrive. In addition to orientation and on-site training, professional/paraprofessional staff will receive inservice throughout the year, covering topics such as patient rights, emergency preparedness, infection control, fall prevention, etc. The agency will also monitor trends and update in-service training based on the needs of The New Village View ALP residents. Transportation – The LHCSA will be located within the affiliated ALP, which is near the Metro- North trains and a major highway. This will provide the staff with the ability to easily commute.

Coordination with the Department of Labor and/or Other Local Workforce Initiatives

Utilizing available resources is an important part of ensuring that the LHCSA continues to employ qualified candidates to provide high-quality care to the ALP residents in accordance with their service plans. The agency intends to keep up to date with DOL hiring events and have ongoing communication with community partners. If the LHCSA requires new staff, it intends to work with various staffing agencies and on-line recruiters.

Impact on the Workforce or Other Health Care Providers in the Community and Minimize Any Adverse Impact

This application involves an existing, operational LHCSA, which solely provides nursing, home health and personal care aide services exclusively to the residents of the affiliated ALP and there is no projected change to the LHCSA's existing staff. Therefore, the applicant does not believe that this application will have any impact on other providers in the community.

Measures Promoting Retention of Specific Categories of Your Workforce

Appreciation – Ideal Care SP LLC will implement a monthly appreciation program to demonstrate staff appreciation.

Opportunity for skill development – A priority of the applicant is to ensure that employees who are excelling can build on their current skill set, gain exposure to industry trends and receive training to utilize any new and current technology.

Promotions – Employees who have demonstrated a desire to continue to work in the healthcare field and who are working above and beyond expectations will be elected to receive leadership roles where they can utilize their experience, while gaining increased exposure to learn about the industry. Employees who demonstrate these qualities will receive positive recognition from management for their efforts. Through these positive reinforcements, the staff will see a secure future in the organization and will want to stay and grow in the Ideal Care SP and The New Village View SP community.

Longevity benefits – Offering incentives to employees based on performance and longevity will highlight the value the applicant places on employees who remain with the organization. The applicant will implement a mandatory annual evaluation for every employee – This will create an opportunity for the supervisor to provide the staff members with positive feedback and provide tangible goals for the coming year. The aim is for each employee to feel recognized for his or her efforts. Additionally, the LHCSA maintains (and will enhance as needed) its operating policies and procedures in accordance with 10 New York Codes, Rules and Regulations (NYCRR), covering the

following areas:

- Patient Rights;
- Patient Care;
- Service Delivery;
- Patient Assessment and Plan of Care;
- Medical Orders;
- Clinical Supervision;
- Patient Care Record;
- Governing Authority;
- Contracts;
- Personnel:
- Records and Reports;
- Quality Assurance; and
- Disaster and Emergency Preparedness.

Finally, Americare Certified Special Services CHHA will continue to provide nursing assessments and other CHHA services to the ALP residents. Please refer to Section B Attachment for the CHHA agreement.