# <u>STATE OF NEW YORK</u> PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

# <u>AGENDA</u>

# **October** 7, 2021

# Immediately following the Committee on Codes, Regulations and Legislation Meeting (Codes scheduled to begin at 10:15 a.m.)

# Empire State Plaza, Concourse Level, Meeting Room 6, Albany

# I. INTRODUCTION OF OBSERVERS

Jeffrey Kraut, Chair

# II. <u>APPROVAL OF MINUTES</u>

July 29, 2021 Meeting Minutes

August 26, 2021 Meeting Minutes

September 2, 2021 Meeting Minutes

# III. <u>REPORT OF DEPARTMENT OF HEALTH ACTIVITIES</u>

## A. <u>Report of the Department of Health</u>

Howard A. Zucker, M.D., J.D., Commissioner of Health

## B. <u>Report of the Office of Health Insurance Programs</u>

Brett Friedman, Deputy Commissioner and Medicaid Director (Acting)

Discussion of Concept Paper for NYS's Next 1115 Waiver

## IV. <u>REGULATION</u>

## Report of the Committee on Codes, Regulations and Legislation

Angel Gutiérrez, M.D., Chair of the Committee on Codes, Regulations and Legislation

### **For Discussion**

21-19 Amendment of Sections 600.1 and 600.2 of Title 10 NYCRR (Article 28 Nursing Homes; Establishment; Notice and Character and Competence Requirements)

#### **For Information**

20-25 Amendment of Section 405.34(g) of Title 10 NYCRR (Stroke Services)

# V. PROJECT REVIEW RECOMMENDATIONS AND ESTABLISHMENT ACTIONS

## **Report of the Committee on Establishment and Project Review**

Peter Robinson, Chair of Establishment and Project Review Committee

#### A. <u>APPLICATIONS FOR CONSTRUCTION OF HEALTH CARE FACILITIES</u>

## <u>CATEGORY 1</u>: Applications Recommended for Approval – No Issues or Recusals, Abstentions/Interests

### **CON Applications**

# Acute Care Services - Cardiac Services - Construction

	<u>Number</u>	<u>Applicant/Facility</u>	E.P.R.C. Recommendation
1.	211079 C	Garnet Health Medical Center (Orange County)	Contingent Approval

## **<u>CATEGORY 2</u>**: Applications Recommended for Approval with the Following:

- PHHPC Member Recusals
- Without Dissent by HSA

Without Dissent by Establishment and Project Review Committee

#### **CON Applications**

#### Acute Care Services - Cardiac Services - Construction

	<u>Number</u>	<u>Applicant/Facility</u>	E.P.R.C. Recommendation
1.	211180 C	New York Community Hospital of Brooklyn, Inc. (Kings County) Mr. Kraut – Interest Dr. Lim – Interest/Abstaining	Contingent Approval
2.	211213 C	Mount Sinai Hospital – Mount Sinai Hospital of Queens (Queens County) Dr. Lim - Recusal	Contingent Approval

# **Acute Care Services - Construction**

	<u>Number</u>	<u>Applicant/Facility</u>	E.P.R.C. Recommendation	
1.	1.	202263 C	Staten Island University Hosp- North (Richmond County) Mr. Kraut – Recusal Dr. Strange - Recusal	Contingent Approval
	211176 C	Strong Memorial Hospital (Monroe County) Mr. Thomas – Interest/Abstaining Mr. Robinson - Recusal	Contingent Approval	

**<u>CATEGORY 3</u>**: Applications Recommended for Approval with the Following:

- ✤ No PHHPC Member Recusals
- Establishment and Project Review Committee Dissent, or
- Contrary Recommendations by HSA

# **NO APPLICATIONS**

**<u>CATEGORY 4</u>**: Applications Recommended for Approval with the Following:

- ✤ PHHPC Member Recusals
- Establishment and Project Review Committee Dissent, or
- Contrary Recommendation by HSA

# **NO APPLICATIONS**

<u>CATEGORY 5</u>: Applications Recommended for Disapproval by OHSM or Establishment and Project Review Committee - with or without Recusals

# **NO APPLICATIONS**

<u>**CATEGORY 6</u>**: Applications for Individual Consideration/Discussion</u>

# **NO APPLICATIONS**

# B. <u>APPLICATIONS FOR ESTABLISHMENT AND</u> <u>CONSTRUCTION OF HEALTH CARE FACILITIES</u>

<u>CATEGORY 1</u>: Applications Recommended for Approval – No Issues or Recusals, Abstentions/Interests

# **CON Applications**

# Ambulatory Surgery Centers – Establish/Construct

	<u>Number</u>	Applicant/Facility	E.P.R.C. Recommendation
1.	211219 B	Alpha Ambulatory Project, LLC t/b/k/a Alpha Ambulatory Surgery Center, LLC (New York County)	Contingent Approval

# **Diagnostic and Treatment Centers – Establish/Construct**

	<u>Number</u>	Applicant/Facility	E.P.R.C. Recommendation
1.	211042 B	Rockwell Health, LLC (Kings County)	Contingent Approval
	211251 B	Allhealth D&T Center – Brooklyn (Kings County)	Contingent Approval

# **Certified Home Health Agency – Establish/Construct**

	<u>Number</u>	Applicant/Facility	E.P.R.C. Recommendation
1.	201230 E	VNA Home Health (Albany County)	Contingent Approval

### Certificates

### **Certificate of Dissolution**

Applicant	E.P.R.C. Recommendation
The C.M.H. Group, Inc.	Approval
Certificate of Amendment of the Certificate of Incorporation	
Applicant	E.P.R.C. Recommendation

Approval

Wheel Chair Home, Inc.

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# **<u>CATEGORY 2</u>**: Applications Recommended for Approval with the Following:

- PHHPC Member Recusals
- Without Dissent by HSA
- Without Dissent by Establishment and Project Review Committee

# **CON Applications**

## Ambulatory Surgery Centers – Establish/Construct

	<u>Number</u>	Applicant/Facility	E.P.R.C. Recommendation
1.	212013 E	Long Island Center for Digestive Health, LLC (Nassau County) Mr. Kraut – Recusal Dr. Strange – Recusal	Contingent Approval

## Certificates

# Certificate of Amendment of the Certificate of Incorporation

<u>Applicant</u>	E.P.R.C. Recommendation
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Approval

Massena Memorial Hospital Auxiliary, Inc. Mr. Thomas – Abstaining/Interest

**<u>CATEGORY 3</u>**: Applications Recommended for Approval with the Following:

- ✤ No PHHPC Member Recusals
- Establishment and Project Review Committee Dissent, or
- Contrary Recommendations by or HSA

# **NO APPLICATIONS**

# **<u>CATEGORY 4</u>**: Applications Recommended for Approval with the Following:

- ✤ PHHPC Member Recusals
- Establishment and Project Review Committee Dissent, or
- Contrary Recommendation by HSA

# **NO APPLICATIONS**

<u>CATEGORY 5</u>: Applications Recommended for Disapproval by OHSM or Establishment and Project Review Committee - with or without Recusals

# **NO APPLICATIONS**

# **<u>CATEGORY 6</u>**: Applications for Individual Consideration/Discussion

# **NO APPLICATIONS**

# VI. <u>NEXT MEETING</u>

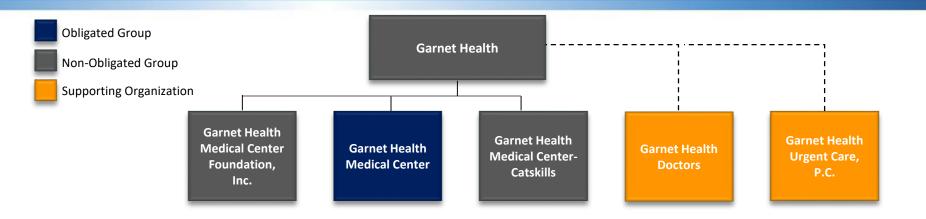
November 18, 2021 (Albany December 9, 2021 (Albany)

# VII. **PROFESSIONAL**

Executive Session – Report of the Committee on Health Personnel and Interprofessional Relations

# VIII. <u>ADJOURNMENT</u>

# Garnet Health Organization Structure



- Garnet Health Medical Center is the sole member of the Obligated Group
- GHVHS Medical Group, P.C. (MG) was formed in 2013 and formally commenced operations on December 1, 2014, now renamed Garnet Health Doctors
- The MG was formed in an effort to develop a physician-led organization and achieve greater operating efficiency
- The Garnet Health Medical Center Foundation is a tax-exempt not-for-profit corporation that operates exclusively to support the charitable, educational and scientific purposes of ORMC. GHVHS was the Foundation's sole corporate member as of the end of 2018
- GHV Urgent Care, P.C. was incorporated January 24, 2018. An application for tax-exempt status is in progress. GHV Urgent Care, P.C. began operations on January 1, 2019, now renamed Garnet Health Urgent Care

# Garnet Health

# **Consolidated Balance Sheets**

	December 31			1
		2019 2018		2018
		(In Tho	usand	(s)
Assets				
Current assets:				
Cash and cash equivalents	\$	86,967	\$	87,324
Patient accounts receivable, net		93,700		69,240
Inventories		13,804		13,353
Assets limited or restricted as to use		18,251		12,806
Due from third-party payors		6,710		8,228
Other current assets		24,372		13,948
Total current assets		243,804		204,899
Assets limited or restricted as to use, net of current portion		13,961		22,130
Long-term investments		103,356		85,874
Interest in net assets of Catskill Regional Medical Center Foundation, Inc.		_		3,886
Due from third-party payors, net of current portion		4,928		4,518
Insurance claims receivable, net of current portion		21,682		20,863
Other assets, net		10,511		12,421
Property and equipment, net		325,527		334,389
Right-of-use assets - operating leases		19,181		_
Total assets	\$	742,950	\$	688,980
Current liabilities: Current installments of long-term debt and finance lease obligations Operating lease liabilities, current portion Accounts payable and accrued expenses Estimated malpractice liabilities Due to third-party payors Total current liabilities Long-term debt and finance lease obligations, net of current installments Operating lease liabilities, net of current portion Due to third-party payors, net of current portion Estimated malpractice liabilities, net of current portion Accrued retirement benefits Other liabilities	\$	24,242 4,325 99,639 4,326 8,382 140,914 283,890 15,812 24,559 26,924 30,052 12,583	\$	12,465 82,216 5,056 6,137 105,874 305,258 - 28,250 26,292 37,147 14,503
Total liabilities		534,734		517,324
Commitments and contingencies				
Net assets: Without donor restrictions With donor restrictions Total net assets		182,380 25,836 208,216		158,713 12,943 171,656
Total liabilities and net assets	\$	742,950	\$	688,980

# Garnet Health

# Consolidated Statements of Operations

	Ţ	Year Ended December 31 2019 2018		
		(In Thousa	nds)	
Operating revenue:				
Net patient service revenue	\$	662,196 \$	610,105	
Other revenue		7,642	7,060	
Net assets released from restrictions		601	669	
Total operating revenue		670,439	617,834	
Operating expenses:				
Salaries and wages		289,462	261,177	
Employee benefits		92,920	87,090	
Supplies		111,812	102,270	
Purchased services		59,039	56,025	
Insurance		11,117	10,696	
Interest		14,418	14,509	
Depreciation and amortization		33,493	32,610	
Other		44,992	39,527	
Total operating expenses		657,253	603,904	
Income from operations		13,186	13,930	
Nonoperating gains (losses):				
Investment income, net		12,450	56	
Income from unconsolidated joint ventures		262	920	
Net periodic pension and other postretirement benefit costs				
(non-service related)		(2,686)	(1,146)	
Contributions		772	235	
Distribution from MLMIC		137	16,385	
Excess of revenue and gains over expenses and losses		24,121	30,380	
Other changes in net assets without donor restrictions:				
Net asset reclassification - Catskill Regional Medical Center				
Foundation, Inc.		315	-	
Net assets released from restrictions, used for property and equipment		19	835	
Contributions for property and equipment		39	1,727	
Pension-related changes, other than net periodic pension cost		797	975	
Postretirement-related changes, other than net periodic benefit cost		(709)	530	
Net asset reclassification		_	(250)	
Change in net unrealized gains and losses on other-than-trading securities		10	(11)	
Other		(925)		
Increase in net assets without donor restrictions	\$	23,667 \$	34,186	

# Garnet Health

# Consolidated Statements of Changes in Net Assets

# Years Ended December 31, 2019 and 2018

	Without DonorWith DonorRestrictionsRestrictions		Total	
			(In Thousands)	
Net assets at January 1, 2018	\$	124,527 \$	13,160 \$	137,687
Excess of revenue and gains over expenses and losses		30,380	-	30,380
Net asset reclassification		(250)	250	_
Net assets released from restrictions		_	(669)	(669)
Net assets released from restrictions, used for property and equipment		835	(835)	_
Contributions and grants for property and equipment		1,727	_	1,727
Pension-related changes, other than net periodic pension cost		975	-	975
Postretirement-related changes, other than net periodic benefit cost		530	-	530
Change in interest in net assets of Catskill Regional Medical Center Foundation, Inc.		_	39	39
Change in net unrealized gains and losses on other-than-trading securities		(11)	-	(11)
Contributions and investment income, net		_	998	998
Total change in net assets		34,186	(217)	33,969
Net assets at December 31, 2018		158,713	12,943	171,656
Excess of revenue and gains over expenses and losses		24,121	-	24,121
Net asset reclassification - Catskill Regional Medical Center Foundation, Inc.		315	4,027	4,342
Net assets released from restrictions		_	(601)	(601)
Net assets released from restrictions, used for property and equipment		19	(19)	_
Contributions for property and equipment		39	-	39
Pension-related changes, other than net periodic pension cost		797	-	797
Postretirement-related changes, other than net periodic benefit cost		(709)	-	(709)
Change in interest in net assets of Catskill Regional Medical Center Foundation, Inc.		-	(3,886)	(3,886)
Change in net unrealized gains and losses on other-than-trading securities		10	-	10
Contributions and investment income, net		_	13,372	13,372
Other		(925)	-	(925)
Total change in net assets		23,667	12,893	36,560
Net assets at December 31, 2019	\$	182,380 \$	25,836 \$	208,216

# Garnet Health Medical Center

# Consolidated Balance Sheets

	December 31 2020		December 31 2019	
Assets				
Current assets:				
Cash and cash equivalents	\$	119,892,578	\$	68,301,053
Patient accounts receivable		60,749,988		72,588,796
Inventories		12,998,420		11,866,675
Assets limited or restricted as to use		10,467,250		10,178,300
Due from third-party payors		4,887,548		3,488,459
Other current assets		30,436,414		28,213,012
Total current assets		239,432,198		194,636,295
Assets limited or restricted as to use, net of current portion		9,591,691		9,848,556
Long-term investments		115,677,124		103,120,680
Interest in net assets of Garnet Health Foundation, net		9,353,636		8,495,569
Due from third-party payors, net of current portion		4,775,101		4,431,519
Estimated malpractice insurance receivable		14,619,074		14,619,074
Other assets, net		8,450,548		8,870,707
Property and equipment, net		272,153,185		282,132,097
Right-of-use assets		16,754,018		17,904,867
Total assets	\$	690,806,575	\$	644,059,364
Liabilities and net assets				
Current liabilities:				
Current installments of long-term debt and capital lease obligations	\$	12,239,407	\$	12,910,996
Lease liabilities, current portion		4,698,588		3,964,737
Accounts payable and accrued expenses		95,574,387		86,455,729
Estimated malpractice liabilities		2,112,308		2,112,308
Current portion of estimated third-party payor settlements		59,952,158		7,379,955
Total current liabilities		174,576,848		112,823,725
Long-term debt and capital lease obligations, net of current installments		270,791,369		282,697,416
Lease liabilities, net of current portion		12,978,192		14,858,112
Estimated third-party payor liabilities, net of current portion		13,657,922		24,126,402
Estimated malpractice liabilities, net of current portion		18,473,148		18,473,148
Accrued retirement benefits, net of current portion		23,210,639		30,051,719
Other liabilities		11,451,108		10,636,558
Total liabilities		525,139,226		493,667,080
Net assets:				
Without donor restrictions		153,842,305		139,423,972
With donor restrictions		11,825,044		10,968,312
Total net assets		165,667,349		150,392,284
Total liabilities and net assets	\$	690,806,575	\$	644,059,364

# Garnet Health Medical Center

# Consolidated Statements of Operations

	<b>Twelve Months Ended December 31</b>		Quarter Ended		December 31	
		2020	2019		2020	2019
Operating revenue:						
Net patient service revenue	\$	501,664,103 \$	532,358,263	\$	130,656,149 \$	132,211,645
Other revenue	Ŷ	10,294,416	8,833,667	Ŷ	2,394,821	2,762,617
Grant revenue - CARES Act		65,407,302	_			
Net assets released from restrictions, used for operations		13,542	3,044		1,131	(379)
Total operating revenue		577,379,363	541,194,974		133,052,101	134,973,883
Operating expenses:						
Salaries and wages		222,062,118	200,133,105		54,644,615	51,311,019
Employee benefits		87,161,639	72,275,792		20,619,847	13,926,180
Supplies		103,037,288	101,107,331		27,708,425	27,093,599
Purchased services		77,047,039	68,625,547		17,120,494	18,993,233
Insurance		6,225,943	5,953,587		1,604,557	1,516,098
Interest		13,143,369	13,885,967		3,270,720	3,479,612
Depreciation and amortization		29,481,326	27,947,733		7,450,185	7,194,839
Other		36,618,759	35,833,771		9,155,622	9,740,915
Total operating expenses		574,777,481	525,762,833		141,574,465	133,255,495
Income (loss) from operations		2,601,882	15,432,141		(8,522,364)	1,718,388
Nonoperating gains:						
Investment income, net		11,614,468	12,253,556		6,629,267	2,921,451
(Loss) income from unconsolidated joint ventures		(50,811)	262,245		(50,811)	(190,321)
Unrestricted contributions		337,500	337,500		187,500	187,500
Nonoperating expense		_	(2,685,289)		_	(2,685,289)
Excess (deficiency) of revenues and gains over expenses and losses		14,503,039	25,600,153		(1,756,408)	1,951,729
and losses		14,505,059	25,000,155		(1,750,408)	1,951,729
Other changes in net assets without donor restrictions:						
Transfer to Garnet Health, net		(629,651)	(58,771)		(596,249)	(2,281)
Contributions for property and equipment		544,945	104,359		21,884	93,476
Pension-related changes, other than net periodic pension costs		_	797,301		_	797,301
Postretirement-related changes, other than net benefit cost		_	(709,269)		_	(709,269)
Other		_	(886,386)		_	37,198
Increase (decrease) in net assets without donor restrictions	\$	14,418,333 \$	24,847,387	\$	(2,330,773) \$	2,168,154

See accompanying notes to consolidated financial statements.

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# BFA Attachment A CON# 211180

# The New York Community Hospital of Brooklyn, Inc.

**Balance Sheets** 

December 31, 2019 and 2018

	2019	2018
Assets		
Current Assets		
Cash and cash equivalents	\$ 2,087,638	2,758,983
Investments	8,418,913	16,581,345
Certificate of deposit	-	300,000
Patfent accounts receivable (net o fallowance for		
doubtful accounts of\$22,400,000 in 2018)	14,924,818	14,452,453
Inventory	1,832,846	1,070,854
Other current assets	801,381	599.491
F.stimated alTKlunts due from third-party payors	4,698,056	3,685,295
Assets limited as to use - current	1,730,000	1,730,000
Total current assets	34,493,652	41,178,421
Noncurrent Assets		
Assets limited as to use	12,423,857	13,516,101
Property and equipment, net	19,898,087	19,373,631
Insurance recovery receivable	175,000	175,000
Total assets	<b>-</b> \$ <u>66,990,596</u>	<b>\$</b> 74,243,153
Liabilities and Net Assets		
Current Lialxlities		
Accounts payable and accrued expenses	9,131,205	7,522,233
Accrued compensation and related costs	4,609,244	6,116,027
F.stimated malpractice costs	1,730,000	1,730,000
F.stImated alOOunts due to third-party payors	4,056,035	6,174,642
Total current liabilities	19,526,484	21,542,902
Long-Tenn Liabilities		
Accrued pension costs	7,133,756	5,326,939
F.stimated malpractice costs	13,757,500	15,569,996
Total liabilities	40,417,740	42,439,837
Net Assets, Without Donor Restrictions	26,572,856	31,803,316
Total liabilities and net assets	_\$66,990,596	\$ 74,2431153

# The New York Community Hospital of Brooklyn, Inc.

# Statements of Operations and Changes in Net Assets

Years Ended December 31, 2019 and 2018

	2019	2018
<b>Rewnues and Gains Without Donor Restrictions</b> Patient service revenues (net of contractual		
discounts and allowances) Provision for bad debt	\$ - 	\$ 106,331,690 (2,550,000)
Patient services revenues (less provision for bad debt for 2018)	102,841,174	103,781,690
Other operating revenues	1,120,000	1,189,131
Total operating revenues	103,961,174	104,970,821
Expenses Salaries and wages Fmployee benefits Professional fees, supplies and other expenses Depreciation and arrortillItion	54,327,440 20,563,339 31,653,965 2,950,170	52,715,947 19,753,228 32,831,230 <u>3,043,913</u>
Total operating expenses	109,494,914	108,344,318
Operating Loss	(5,533,740)	(3,373,497)
Other Income (Expense) Investment return - trading securities Investment return - other Net periodic pension costs	2,049,304 - (259,713)	(736,730) (1,181,500) (211,926)_
Total nonoperating income	1,789,591	(2,130,156)
Excess of Expenses Owr Rewnues	(3,744,149)	(5,503,653)
Change in defined benefit pension plan gains and losses	(1,486,311)	1,203,906
Decrease in Net Assets Without Donor Restrictions	(5,230,460)	(4,299,747)
Net Assets, Beginning of Year	31,803,316	36,103,063
NetAssets,FndofYear	\$ 26,572,856	\$ 31,803,316

THE NEW YORK COMMUNITY HOSPITAL OF BROOKLYN, INC.

# BFA Attachment B CON # 211180



BALANCE SHEET 5/31/2021

ASSETS	5/31/2021	Unaudited 12/31/2020	LIABILITIES AND NET ASSETS	5/31/2021	Unaudited 12/31/2020
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and Cash Equivalents	2,766,140	\$ 3,605,026	Accounts Payable and Accrued Expenses	12,132,059	\$ 11,634,223
Short Term Investments	21,391,151	12,972,533	Accrued Salaries and Related Liabilities	6,747,355	5,091,657
Patient Accounts Receivable - Gross	38,867,164	34,881,193	Accrued Pension Liability	9,320,094	9,312,020
Patient Accounts Receivable - Allowance	(23,330,865)	(21,554,062)	Current Portion of Est Self-Insured Professional Liab.	1,541,800	1,541,800
Inventories	2,546,161	2,250,810	Due to 3rd Party	5,132,194	4,782,612
Prepaid Expenses and Other Current Assets	524,921	851,180	Other Current Liabilities:		
Due from Third Party Reimbursement Payors- current	1,752,381	2,945,901	Medicare Advance	20,280,036	22,533,209
Assets Limited To Use:			HHS CARES	2,197,304	10,840,508
Malpractice	1,541,800	1,541,800			
Medicare Advance	20,280,036	22,533,209			
HHS- CARES	2,197,304	10,840,508			
TOTAL CURRENT ASSETS	68,536,193	70,868,098	TOTAL CURRENT LIABILITIES	57,350,841	65,736,029
NONCURRENT ASSETS			NONCURRENT LIABILITIES		
Assets Limited To Use:					
HHS- CARES	12,000,000	12,000,000	HHS- CARES - Deferred Revenue	12,000,000	12,000,000
Collateralized LOC	395,610	395,582	Long Term Liability (Infusion Center)	313,207	-
Malpractice	12,223,832	11,935,207	Portion of Est Self-Insured Professional Liability	13,876,200	13,876,200
Property, Plant, and Equipment - Net	17,492,341	17,892,349			
Property, Plant, and Equipment - COVID	3,137,150	1,872,849			
Insurance Recovery Receivable	175,000	175,000			
TOTAL NONCURRENT ASSETS	45,423,933	44,270,986	TOTAL NONCURRENT LIABILITIES	26,189,407	25,876,200
			NET ASSETS	30,419,878	23,526,854
TOTAL ASSETS	113,960,126	115,139,084	TOTAL LIABILITIES AND NET ASSETS	113,960,126	115,139,084

# The New York Community Hospital of Brooklyn, Inc.

BFA Attachment B Cont. Con # 211180



# **Income Statement**

**05/31/2021** (In Thousands)

-	Month to Date				Year to Date				
	May Actual	May Budget	Fav/ (Unfav)	Prior Year Actual	YTD Actual	YTD Budget	Fav/ (Unfav)	Prior Year Actual	
Operating Revenues:									
Net Inpatient Revenue	8,256	7,670	585	8,044	44,483	37,395	7,088	38,942	
Net Outpatient Revenue	2,514	1,851	664	420	11,557	9,022	2,535	6,741	
Provision for Bad Debts	(1,250)	(312)	(938)	(212)	(4,250)	(1,560)	(2,690)	(2,560)	
Net Patient Service Revenue Less Provision for Bad Debts	9,520	9,209	311	8,252	51,790	44,857	6,934	43,123	
Faculty Practice (1)	(227)	35	(263)	145	587	173	415	1,269	
Other Operating Revenue	172	90	82	97	724	439	286	650	
Total Operating Revenues	9,464	9,334	130	8,494	53,102	45,468	7,634	45,042	
<b>Operating Expenses:</b> Payroll & Fringe Benefits									
Payroll	4,717	4,479	(239)	5,357	23,625	21,793	(1,831)	23,693	
Fringe Benefits	1,603	1,662	59	1,754	8,961	8,070	(891)	8,777	
Total Payroll & Fringe Benefits	6,320	6,140	(180)	7,111	32,585	29,863	(2,722)	32,470	
Professional Fees (2)	3,101	677	(2,424)	769	6,828	3,385	(3,443)	3,359	
Supplies and Other	1,836	2,263	427	2,153	14,228	11,313	(2,915)	13,309	
Depreciation / Amortization	291	270	(21)	246	1,457	1,351	(106)	1,228	
Total Operating Expenses	11,549	9,350	(2,199)	10,279	55,099	45,912	(9,187)	50,366	
Net Operating Income / (Loss)	(2,085)	(16)	(2,069)	(1,785)	(1,997)	(444)	(1,553)	(5,324)	
Unrealized Gain/(Loss)	75	36	39	115	247	176	71	(890)	
US HHS Stimulus-COVID Grant Other: Adjustments	3,033	-	3,033		8,643	-	8,643	3,174	
Net Income / (Loss) Before Other Adjustment	1,024	20	1,004	(1,670)	6,893	(268)	7,161	(3,040)	

(in thousands)	2020		2019
Assets			
Current assets			
Cash and cash equivalents	\$ 198,718	\$	28,093
Short-term investments	42,636		50,185
Assets limited as to use	340,368		409,284
Receivables for patient care, net	133,382		186,838
Due from affiliates, net	26,956		26,249
Inventory	19,730		13,549
Insurance claims receivable Other current assets	27,876		31,428
	 54,293		57,597
Total current assets	843,959		803,223
Assets limited as to use, less current portion	194,945		15,233
Right-of-use assets – operating leases	94,561		108,953
Property, plant and equipment, net	361,848		326,289
Equity in captive insurance program	33,246		36,061
Insurance claims receivable, less current portion	157,964		178,092
Other assets	 21,098		36,001
Total assets	\$ 1,707,621	\$	1,503,852
Liabilities and Net Assets Current liabilities Accounts payable and accrued expenses Accrued salaries and related liabilities	\$ 120,270 105,621	\$	105,515 91,564
Current portion of long-term debt and finance lease obligations Line of credit borrowings	20,953 25,516		25,765 25,516
Insurance claims liabilities	25,510		31,428
Operating lease liabilities	17,729		20,867
Other current liabilities	151,209		148,760
Total current liabilities	 469,174		449,415
Long-term debt and finance lease obligations, less current portion	388,142		224,377
Accrued pension and postretirement benefits	77,551		101,575
Other noncurrent liabilities	103,108		40,145
Professional liabilities	36,315		36,382
Operating lease liabilities, less current portion	75,599		86,200
Insurance claims liabilities, less current portion	 157,964		178,092
Total liabilities	1,307,853		1,116,186
Net assets	070 440		005 007
Net assets without donor restrictions	378,118		365,397
Net assets with donor restrictions	 21,650		22,269
Total net assets	 399,768	. <u> </u>	387,666
Total liabilities and net assets	\$ 1,707,621	\$	1,503,852

# BFA Attachment C Cont. Con # 211180

# Maimonides Medical Center

# Consolidated Statements of Operations and Changes in Net Assets Years Ended December 31, 2020 and 2019

(in thousands)	2020	2019
Medical center operating revenue, gains and other support Net patient service revenue Other revenue and gains CARES Act Provider Relief and FEMA Funds Net assets released from restrictions Total Medical center operating revenue gains and other support	\$ 1,056,752 91,366 246,500 1,014 1,395,632	\$ 1,206,398 87,348 
<b>Medical center operating expenses</b> Salaries and wages Employee benefits Supplies and other expenses Depreciation and amortization Interest and amortization of deferred financing costs	712,755 189,469 419,012 54,259 7,547	656,047 181,975 381,969 49,974 7,695
Total Medical center operating expenses Medical center excess of operating revenue, gains and other support over operating expenses before other operating items	<u>1,383,042</u> <u>12,590</u>	1,277,660
<b>M2 Medical Community Practice, P.C.</b> Operating revenue CARES Act Provider Relief Funds and Payroll Protection Plan Operating expenses	74,117 6,762 (112,612)	64,752 (89,125)
Net M2 Medical Community Practice, P.C. activities	(31,733)	(24,373)
Change in equity in captive insurance program Other nonoperating losses Net change in unrealized gains on investments	10,132 (10,575) 3,190	28,236 (7,192) 4,501
(Deficiency) excess of revenue over expenses Change in pension and postretirement benefits Net assets released from restrictions used for capital asset acquisitions	(16,396) 24,050 5,067	17,945 (11,026) 8,323
Increase in net assets without donor restrictions	12,721	15,242
Net assets with donor restrictions Restricted contributions, grants and other receipts Net assets released from restrictions for	5,462	10,402
Operating expenses Capital asset acquisitions	(1,014) (5,067)	(688) (8,323)
(Decrease) increase in net assets with donor restrictions	(619)	1,391
Increase in net assets	12,102	16,633
Net assets at		
Beginning of year	387,666	371,033
End of year	\$ 399,768	\$ 387,666



#### Maimonides Medical Center Consolidated Statements of Financial Position

#### BFA Attachment D Con # 211180

	June 2021	Audited December 2020		June 2021	Audited December 2020
Assets	(In Tho	usands)	Liabilities and net assets	(In Tho	usands)
Current assets: Cash & cash equivalents	\$ 61,136	\$ 198,718	Current liabilities:	\$ 128,636	\$ 120,270
Short-term investments	57,341	42,636	Accounts payable and accrued expenses	φ 120,030	φ 120,270
Total cash, cash equivalents and short-term investments	118,477	241,354	Accrued salaries and related liabilities	105.542	105.621
	110,477	241,004	Accided salaries and related habilities	100,042	100,021
Assets limited as to use, current portion:					
Board designated	261.689	277,815	Construction payable	1.163	3.796
DSRIP	49,031	62,553		,	-,
	- ,	- ,			
Receivables for patient care, net of			Current portion of long-term debt and		
allowance for doubtful accounts	164,436	133,382	capital lease obligations	20,268	20,953
Due from affiliates, net, current portion	37,262	26,956	Line of credit and short-term loan borrowings	25,516	25,516
Supplies	20,006	19,730	Lease liability, current portion	17,211	17,729
Estimated insurance claims receivable, current portion	27,876	27,876	Estimated insurance claims liabilities, current portion	27,876	27,876
<b>•</b>		- /	• · · · · · · · · · · · · · · · · · · ·		
Other current assets	47,322	54,293	Other current liabilities	99,316	147,413
Total current assets	726,099	843,959	Total current liabilities	425,528	469,174
Assets limited as to use, less current portion:			Long-term debt and capital lease obligations,		
Assets limited as to use, less current portion.			less current portion	378,914	388.142
Sinking funds	14,118	14,281	Accrued pension and post retirement benefits	70,393	77,551
Bond Funds	139,680	151,600	Other noncurrent liabilities	107.091	103,108
Collateral	29,088	29,064	Professional liabilities	56,547	36,315
Collateral	29,000	23,004	Estimated insurance claims liabilities, less current portion	157,964	157,964
Right-of-use asset, less current portion	99,929	94,561	Lease liability, less current portion	81,765	75,599
Right-of-use asset, less current portion	00,020	54,501	Total liabilities	1,278,202	1,307,853
				1,270,202	1,007,000
			Net assets		
Property, plant and equipment, net	380,696	361,848	Net assets without donor restrictions	318,297	378,118
	,		Net assets with donor restrictions	21,254	21,650
Equity in captive insurance program	33,246	33,246		,	
Estimated insurance claims receivable, less current portion	157,964	157,964			
Other assets	36,933	21,098	Total net assets	339,551	399,768
Total assets	\$ 1,617,753	\$ 1,707,621	Total liabilities and net assets	\$ 1,617,753	\$ 1,707,621



# Maimonides Medical Center Consolidated Statement of Operations For the Six Months Ended June 30, 2021

#### BFA Attachment D Cont. Con # 211180

		Month		Year-to-Date		
Description	Budget	<u>Actual</u>	Variance	<u>Budget</u>	Actual	Variance
Inpatient Service Revenue	68,957,989	66,183,723	(2,774,266)	412,494,955	435,117,527	22,622,572
Outpatient Revenue (Incl. Faculty Practice)	33,941,815	36,862,393	2,920,578	199,736,877	190,948,841	(8,788,036)
Net Patient Service Revenue	102,899,804	103,046,116	146,312	612,231,832	626,066,368	13,834,536
Other Operating Revenues	4,125,911	8,226,263	4,100,352	25,210,463	30,420,354	5,209,891
Total Operating Revenue	107,025,715	111,272,379	4,246,664	637,442,295	656,486,722	19,044,427
Operating Expenses						
Salaries Employee Benefits Supplies & Expenses Insurance	54,367,654 16,602,273 29,815,572 5,274,681	59,234,153 16,676,037 32,986,081 4,702,999	(4,866,499) (73,764) (3,170,509) 571,682	331,379,145 104,310,164 179,179,680 31,648,084	353,832,105 101,952,286 192,307,090 28,348,081	(22,452,960) 2,357,878 (13,127,410) 3,300,003
Total Expenses	106,060,180	113,599,270	(7,539,090)	646,517,073	676,439,562	(29,922,489)
EBIDTA	965,535	(2,326,891)	(3,292,426)	(9,074,778)	(19,952,840)	(10,878,062)
Depreciation Interest	4,895,833 799,491	4,895,833 621,771	177,720	29,375,000 4,884,556	29,375,000 3,787,931	1,096,625
Medical Center Net Profit (Loss) M2PC Loss from Operation M2PC Stimulus Program and Payroll Protection Plan	(4,729,789) (1,944,953)	(7,844,496) (2,570,959)	(3,114,706) (626,006)	(43,334,334) (12,054,592)	(53,115,771) (14,943,117) 3,464,521	(9,781,437) (2,888,525) 3,464,521
Total Operating Profit (Loss) before Other Items	(6,674,742)	(10,415,454) =	(3,740,713)	(55,388,926)	(64,594,367)	(9,205,441)
Change in Equity in Captive Insurance Program Unrealized Gains (Losses) on Investments Change in Fair Value of Interest Rate Swap Agreements Grants for Capital Asset Acquisitions Released from Restriction Capital Defined Benefit Plan Excess (Deficiency) of Revenue Over Expenses	625,000 - - - - - - - - - - - - - - - - - -	4,323,029 (476,133) 56,192 19 - 247,667 (6,264,681)		3,750,000 - - - - (51,638,926)	5,323,029 (3,291,454) 364,179 112 496,165 1,486,000 (60,216,336)	
Eactor (Dendency) of Revenue Over Expenses	(0,07,772)	(0,207,001)		(31,030,720)	(00,210,330)	

# The Mount Sinai Hospital

# Consolidated Statements of Financial Position

	December 31		
	2020	2019	
	(In Tho	usands)	
Assets			
Current assets:			
Cash and cash equivalents	\$ 488,446	\$ 439,243	
Short-term investments	1,217,310	282,658	
Total cash and cash equivalents and short-term investments	1,705,756	721,901	
Patient accounts receivable, net	386,830	399,284	
Professional liabilities insurance recoveries receivable	31,473	30,643	
Assets limited as to use, current portion	36,233	75,387	
Due from related organizations, net, current portion	7,863	137,850	
Inventories	58,395	44,964	
Other current assets	61,129	54,607	
Total current assets	2,287,679	1,464,636	
Pooled investments	1,132,071	1,036,141	
Other investments	98,370	90,349	
Assets limited as to use, less current portion	2,630	2,573	
Due from related organizations, less current portion	919,787	844,702	
Beneficial interest in self-insurance trust	131,341	83,277	
Other assets	75,846	79,287	
Right-of-use assets	377,581	391,894	
Professional liabilities insurance recoveries receivable,			
less current portion	111,586	139,599	
Property, plant, and equipment, net	1,032,480	1,044,714	

Total assets

**\$ 6,169,371 \$** 5,177,172

	December 31			
		2020		2019
	(In Thousands)			nds)
Liabilities and net assets		(		
Current liabilities:				
Accounts payable and accrued expenses	\$	208,380	\$	190,892
Accrued salaries and related liabilities		151,626		128,705
Accrued interest payable		21,068		10,310
Accrued construction and capital asset liabilities		10,633		12,047
Current portion of long-term debt		9,785		10,607
Operating lease liabilities, current portion		11,509		14,291
Professional liabilities, current portion		31,473		30,643
Other current liabilities		213,045		102,263
Total current liabilities		657,519		499,758
Long-term debt, less current portion		1,466,264		1,078,626
Operating lease liabilities, less current portion		383,977		386,928
Accrued postretirement benefits		8,088		9,691
Estimated self-insurance liability		131,341		83,277
Deferred gain on transfer of real estate		27,055		27,055
Professional liabilities, less estimated current portion		111,586		139,599
Other liabilities		761,088		457,058
Total liabilities		3,546,918		2,681,992
Commitments and contingencies				
Net assets:				
Net assets without donor restrictions		2,428,054		2,294,820
Net assets with donor restrictions		194,399		200,360
Total net assets	_	2,622,453		2,495,180
Total liabilities and net assets	\$	6,169,371	\$	5,177,172

# The Mount Sinai Hospital

# Consolidated Statements of Operations

	Year Ended December 3 2020 2019			ecember 31 2019
		(In The	ous	ands)
Operating revenue				
Net patient service revenue	\$	2,718,513	\$	2,887,774
CARES Act Provider Relief Fund revenue		281,682		—
Investment income and net realized gains and losses on sales of				
securities		93,520		57,421
Contributions		18,184		640
Other revenue		149,636		119,207
Net assets released from restrictions for operations		34,484		33,440
Total operating revenue before other items		3,296,019		3,098,482
Operating expenses				
Salaries and wages		1,248,685		1,139,068
Employee benefits		324,270		282,909
Supplies and other		1,387,913		1,328,294
Depreciation		124,877		114,465
Interest and amortization		35,749		31,956
Total operating expenses before other items		3,121,494		2,896,692
Excess of operating revenue over operating expenses				
before other items		174,525		201,790

# The Mount Sinai Hospital Consolidated Statements of Financial Position (\$ in 000's)

	Unaudited March 31, 2021		Audited December 31, 2020		
Assets					
Current Assets:					
Cash and Cash Equivalents	\$	556,730	\$	488,446	
Short-Term Investments		1,172,089		1,217,310	
Total Cash, Cash Equivalents and Short-Term Investments		1,728,819		1,705,756	
Patient Accounts Receivable, net		397,619		386,830	
Professional Liabilities Insurance Recoveries Receivable		31,473		31,473	
Assets Limited as to Use, current portion		28,237		36,233	
Due from Related Organizations, net, current portion		78,619		7,863	
Inventories		66,526		58,395	
Other Current Assets		59,607	_	61,129	
Total Current Assets		2,390,900		2,287,679	
Pooled Investments		1,210,704		1,132,071	
Other Investments		109,696		98,370	
Assets Limited as to Use, less current portion		2,885		2,630	
Due from Related Organizations, net, less current portion		919,787		919,787	
Beneficial Interest in Self-Insurance Trust		178,139		131,341	
Other Assets		80,262		75,846	
Right-of-use Assets		372,090		377,581	
Professional Liabilities Insurance Recoveries Receivable, less					
current portion		111,586		111,586	
Property, Plant and Equipment, net		1,031,640		1,032,480	
Total Assets	\$	6,407,689	\$	6,169,371	

## The Mount Sinai Hospital Consolidated Statements of Financial Position (\$ in 000's)

	Unaudited March 31, 2021		Audited December 31, 202		
Liabilities and Net Assets					
Current Liabilities:					
Accounts Payable and Accrued Expenses	\$	225,173	\$	208,380	
Accrued Salaries and Related Liabilities		217,517		151,626	
Accrued Interest Payable		12,357		21,068	
Accrued Construction and Capital Asset Liabilities		6,469		10,633	
Current Portion of Long-Term Debt		9,785		9,785	
Operating Lease Liabilities, Current Portion		10,320		11,509	
Professional Liabilities, Current Portion		31,473		31,473	
Other Current Liabilities		224,743		213,045	
Total Current Liabilities		737,837		657,519	
Long-Term Debt, Less Current Portion		1,463,016		1,466,264	
Operating Lease Liabilities, Less Current Portion		382,204		383,977	
Accrued Postretirement Benefits		8,088		8,088	
Estimated Self-Insurance Liability		178,139		131,341	
Deferred Gain on Transfer of Real Estate		27,055		27,055	
Professional Liabilities, Less Estimated Current Portion		111,586		111,586	
Other Liabilities		787,319		761,088	
Total Liabilities		3,695,244		3,546,918	
Commitments and Contingencies					
Net Assets					
Net Assets Without Donor Restrictions		2,497,091		2,428,054	
Net Assets With Donor Restrictions		215,354		194,399	
Total Net Assets		2,712,445		2,622,453	
Total Liabilities and Net Assets	\$	6,407,689	\$	6,169,371	

#### BFA Attachment B Cont. CON 211213

#### The Mount Sinai Hospital Consolidated Statements of Operations (\$ in 000's)

	Unaudited			
		For the Three Mo	onths Ended	
		2021		2020
Operating Revenue				
Net Patient Service Revenue	\$	716,719	\$	720,806
Investment Income and Net Realized Gains on Sales of Securities		27,277		7,678
Contributions		70		125
Other Revenue		63,343		53,980
Net Assets Released from Restrictions for Operations		12,382		17,304
Total Operating Revenue Before Other Items		819,791		799,893
Operating Expenses				
Salaries and Wages		299,023		301,730
Employee Benefits		88,378		79,311
Supplies and Other		351,750		345,413
Depreciation		30,187		30,275
Interest and Amortization		11,267		9,816
Total Operating Expenses Before Other Items		780,605		766,545
Excess of Revenue over Expenses before Other Items		39,186		33,348
Other Items				
Net Change in Unrealized Gains and Losses on Investments and Change in Value of Alternative Investments		18,448		(127,666)
Net Change in Participation in Captive Insurance Program		-		-
FEMA Grant		34,325		-
Excess (Deficiency) of Revenue over Expenses		91,959		(94,318)
Other Changes in Net Assets without Donor Restrictions				
Transfers to Affiliates		(23,768)		(18,801)
Net Assets Released from Restrictions for Capital Asset Acquisitions		846		2,471
Total Other Changes in Net Assets without Donor Restrictions		(22,922)		(16,330)
Net Increase (Decrease) in Net Assets without Donor Restrictions	\$	69,037	\$	(110,648)

# Consolidated Statements of Financial Position (In Thousands)

		December	The second second second second
		10	2019
72267			
Current assets	2	830.955 \$	535.619
Cash and cash equivalents	-		
Short-term Investments		619,297	7,931,431
Accounts receivable for services to patients, net		176,235	1.285,542
Accounts receivable for physician activities, net		271,784	255,893
Current portion of pledges receivable		51,076	47,316
Current portion of insurance claims receivable		-15,232	44,256
Other current assets	40	108,122	349,832
Total current assets	6,	,573,001	5,449,889
Long-term Investments	3	,970,226	2,532,060
Pledges receivable, net of current partian		100,139	99,971
Property, plant and equipment, net	5	158,662	5.548,317
Right-of-use assets - operating leases		942,817	959,622
Insurance claims receivable, net of current portion		136,067	151,214
Other assets		465.603	415.610
Total assets	S 18	.067,715 \$	15.156.683
Liubilities and act assess Corrent liubilities:			
Short-term borrowings	5	95,000 \$	95,000
Accounts payable and accrued expenses	1	,082,632	989,611
Accrued salaries and related benefits	1	,327,075	984,172
Current portion of operating lease obligations		132,287	118,163
Current portion of finance lease obligations		7,995	7,263
Current portion of long-term debt		58,924	\$6,950
Current portion of insurance claims kability		45.132	44.256
Current portion of malpractice and other insurance liabilities		187,777	184,506
Current partian of Medicare advances		374,408	
Current portion of estimated payables to third-party payers		106.581	338.251
Total carrent liabilities	3	1.617.913	2,818,572
Accrued refirement benefits, not of current portion.		755,697	646.738
Operating lease obligations, net of current portion		845,642	869.879
Finance lease obligations, net of current portion		250.062	227,819
Long-term debt, net of current portion	,	1,650,815	3.715.934
Insurance claims liability, net of current portion	-	136.057	151.21.4
		.601,430	1,336,641
Malpractice and other insurance liabilities, net of corrent portion			1,330,041
Medicare advances, set of current purtion		655,821	631.100
Other long-term liabilities		208,610	634,490
Total liabilities		1.422.094	10,401,287
Commitments and contingencies			
Net essets: Without donor restrictions		1961 857	1 863 671
With donor restrictions		1,861,852	4,063,674
		783,769	691.722
Total net assets	with the second se	5.645.6Z1	4.755.396
Total liabilities and net assets	\$ 15	1.067,715	5 15.156.683
		1997 - 1997 - 199	

# Consolidated Statements of Operations (In Thousands)

		Year Ended E 2020	)0000	nber 31 2019
Operating revenue:				
Net patient service revenue	5	9,081,218	S	7,500,259
Physician practice revenue		1,055.320		2.093.076
Total patient revenue	_	11.136.538		11.593,335
CARES Act Provider Relief Fund revenue		1,209,679		
Other operating revenue		1,020,400		833.653
Net assets released from restrictions used for operations		63.8-16		60,277
		13,430,463		12,-187,267
Operating expenses:				
Salarics		7,921,865		6.410.803
Employee benefits .		1,522,007		1,446,365
Supplies and expenses		4,167,383		3,788,695
Depreciation and amortization		340,960		510,653
Interest		160,748		152.444
	And Designation	13,483,163		12,308,960
(Deficiency) excess of operating revenue over operating expenses, excluding Health Insurance Companies		(52,700)		178,307
Commences of the sector of the		(		
flealth Insurance Companies excess of operating revenue over operating expenses	Sec. 10. 10	26.285		10.067
Total (deficiency) excess of operating reveaue over operating expenses		(26.415)		188.374
Non-operating gains and lones:				
Investment income		186,311		171,744
Change in net unrealized gains and tasses and change in value of				
cyuity method investments		516,002		401,110
Change in fair value of interest rate sivep agreements designated as				
derivative instruments		(2RJ)		(464)
Non-operating net periodie benefit credit (cost)		895		(57,579)
Lass on refunding of long-term debt		-		(519)
Other non-operating gains and losses		123.364		(30.906)
Total non-operating gains and losses		836,226		483,386
Excess of revenue and gains and losses over expenses		\$09,581		671,760
Net assets released from restrictions for capital asset acquisitions		44,881		47,052
Change in fair value of Interest rate styop agreements designated as				
cash llow hedges		(751)		(733)
Pension and other postectivement liability adjustments		(32,261)		9,105
Other changes in net assets		. 13.572)		(8.336)
Increase in act assets without danar restrictions	5	728,178	2	718.848
	and the second se		- COUNT	

# Consolidated Statements of Flannelal Position

Minrels 31, 2021 and December 31, 2020 (In Thousands)

	16	
	(Unsudiled) March 31, 2021	(Audited) December 31, 2020
133215		
Current assets:		the second second second second
Cash and eash equivalents	\$ 761,527	S 830,955
Short-term investments	3,922,220	3,619,297
Accounts receivable for services to patients, not	1,351,901	1,276,235
Accounts receivable for physician activities, net	255,088	271.784
Current portion of pledges receivable	45,973	51,076
Current portion of insurance claims receivable	45,23Z	45,232
Other current assets	492,645	498.422
Total current assets	6,504,589	6,593,001
Long-lerm investments	4,115,609	3,970,226
Pledges receivable, net of current portion	94,721	100,339
Property, plant and equipment, net	5,592,615	5,858,662
Right-of-use assets - operating leases	949,049	942,817
Insurance claims receivable, net of current portion	136,067	136,067
Other assels	474,349	466,603
Toial assets	5 18,477,999	\$ 18.067,715
Liabilities and net assets Current Habilities: Short-term borrowings Accounts payable and accrued expenses Accrued salaries and related benefits Current portion of operating lease abilgations Current portion of finance lease abilgations Current portion of long-term debt Current portion of insurance claims liability Current portion of insurance claims liability Current portion of malpractice and other insurance liabilities Current portion of Medicure advances Current portion of Medicure advances Current portion of estimated payables to third-party payers Total current liabilities Accrued refirement benefits, net of current portion Operating lease obligations, use of current portion	S 95,000 1,165,123 1,256,366 134,616 7,964 58,568 45,232 187,269 542,040 374,591 3,867,669 788,004 849,306	\$ 95,000 1,082,632 1,327,075 132,289 7,995 58,924 45,232 187,777 374,408 <u>306,581</u> <u>3,617,913</u> 755,697 845,642
Finance lease obligations, net of current portion	248,457	250,069
Long-term debt, net of surrent portion	3,645,317	3.650.825
Insurance claims flability, net of current portion	136,067	135,067
Malaractice and other insurance liabilities, net of current purtion	1,650,113	1,601,430
Medicare subances, net of current particip	487,287	655,821
Other long-term lisbilities	874,447	908.630
Total liabilities	12,566,669	12,422,024
Cummitments and contingencies		
Net assets:		
Without danor restrictions	5,117,512	4,861,952
With donor restrictions	793.518	783,769
Fotal net assets	5,9(1,3)8	5,645,621
Tutal liabilities and net assets	\$ 18,477,999	5 18,067,715

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#### Consolidated Statements of Operations

For the Three Months Ended March 31, 2021 and 2020 (In Thousands)

	(Unoudited) 2021	(Unsudited) 2020	
Operating revenue:			
Net palient service revenue	\$ 2,542,722	\$ 2,310,548	
Physician practice revenue	587,413	515,421	
Total patient revenue	3,130,135	2,825,969	
CARES Act Provider Relief Fund revenue	22,128		
Other operating revenue	306,042	238,431	
Net assets released from restrictions used for operations	17,196	16,997	
Total operating revenue	3,475,501	3,081,397	
Operating expenses:			
Salaries	1,792,544	1,669,734	
Employee benefits	427,570	403,973	
Supplies and expenses	1,112,692	973,510	
Depreciation and amortization	145,933	135,076	
Interest	39,825	40,067	
Total operating expenses	3,518,564	3,222,360	
Deficiency of operating revenue over operating expenses	(43,063)	(140,963)	
Non-operating gains and losses:			
Investment income	\$6,050	24,456	
Change in net unrealized gains and losses and change in			
value of equity method investments	15,956	(584,162)	
Change in fair value of interest rate swap agreements			
designated as derivative instruments	419	(580)	
Non-operating net periodic benefit credit (cost)	924	(4,021)	
Other non-operating gains and losses	194,031	(4,424)	
Total non-operating gains and losses	297,380	(568,731)	
Excess (deficiency) of revenue and gains and losses over expenses	254,317	(709,694)	
Net assets released from restrictions for capital asset acquisitions	5,747	4,480	
Change in fair value of interest rate swap agreements designated as cash flow hedges	1,005	(1,354)	
Other changes in net assets	(5,409)	(1,656)	
Increase (decrease) in net assets without donor restriction	S 255,660	\$ (708,224)	

	Currnet ye	ear 2020	Year One(Inc	cremental)	Year Three (ir	ncremental)
Revneues: (Inpatient)	Per Discharge	Total	Per Discharge	<b>Total</b>	Per Discharge	Total
Commerical MC	\$37,229	\$291,652,964	\$17,184	\$8,901,311	\$17,259	\$8,681,522
Medicare FFS	\$18,432	\$145,342,030	\$8,898	\$258,047	\$8,855	\$256,802
Medicare MC	\$17,047	\$122,687,133	\$0	\$0	\$0	\$0
Medicaid FFS	\$10,924	\$27,758,245	\$5,226	\$491,216	\$5,212	\$474,249
Medicaid MC	\$9,070	\$74,622,318	\$5,802	\$5,280,068	\$5,820	\$5,127,407
Private Pay	\$27,529	\$17,949,158	\$8,737	\$78,629	\$8,526	\$76,738
Inpatient Revenues		\$680,011,848		\$15,009,271		\$14,616,718
Expenses: (Inpatient)						
Operating	\$18,563	\$637,193,700	\$3,640	\$5,677,728	\$3,607	\$5,627,044
Capital	\$426	14,627,005	\$9,204	14,358,630	<u>\$9,074</u>	14,154,662
Inpatient Expenses	\$18,989	\$651,820,705	\$12,844	\$20,036,358	\$12,681	\$19,781,706
Inpatient Excess Rev		<u>\$28.191.143</u>		<u>(\$5.027.087)</u>		<u>(\$5.164.988)</u>
Utilziation:(Discharges)		34.326		<u>1.560</u>	•	<u>1.513</u>

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# Strong Memorial Hospital (A division of the University of Rochester) Balance Sheets June 30, 2020 and 2019

	2020	2019
Assets		
Current assets		
Cash and cash equivalents Investments Patient accounts receivable Insurance claims receivable Other receivables Inventory Other current assets	\$ 484,150,623 314,455,863 176,521,198 18,359,845 65,337,558 51,263,483 6,275,086	\$ 312,915,357 270,500,309 221,300,967 15,761,613 62,111,349 41,450,681 5,439,322
Total current assets	1,116,363,656	929,479,598
Assets whose use is limited Insurance claims receivable Investments held for long-term purposes Other investments Property and equipment, net Operating lease right-of-use assets Other noncurrent assets	9,209,249 42,547,368 9,065,545 27,287,039 739,342,232 67,514,983 33,488,486	10,868,412 34,642,158 8,874,985 27,554,352 713,728,244 29,300,328
Total assets	\$ 2,044,818,558	\$ 1,754,448,077
Liabilities and Net Assets Current liabilities Current installments of long-term debt	\$ 18,446,020	\$ 15,724,527
Accounts payable and accrued expenses	77,546,595	77,621,147
Construction accounts payable	27,470,964	23,930,734
Accrued payroll and payroll taxes	17,391,934	29,148,709
Accrued vacation	34,448,457	29,950,799
Accrued postemployment benefits	4,677,794	4,704,492
Accrued postretirement benefits Accrued professional liability costs Accrued third-party payor and other settlements Medicare accelerated payment advances Operating lease liabilities Deferred revenue	2,632,870 18,899,980 124,271,851 133,323,209 14,307,843 37,041,912	2,365,549 16,273,993 99,639,794 - - 21,920,308
Total current liabilities	510,459,429	321,280,052
Accrued postemployment benefits Accrued postretirement benefits Accrued professional liability costs Accrued third-party payor settlements Operating lease liabilities Long-term debt, excluding current installments Other noncurrent liabilities	42,933,036 121,586,092 63,556,932 45,235,980 53,207,140 266,307,351 12,216,501	41,015,240 105,587,620 55,696,152 51,168,610 - 271,310,771 12,193,598
Total liabilities	1,115,502,461	858,252,043
Commitments and contingencies (notes 9, 10, 11 and 17)		
Net assets		
Without donor restrictions With donor restrictions	884,350,361 44,965,736	852,526,334 43,669,700
Total net assets	929,316,097	896,196,034
Total liabilities and net assets	\$ 2,044,818,558	\$ 1,754,448,077

# Strong Memorial Hospital (A division of the University of Rochester) Statements of Operations and Changes in Net Assets Years Ended June 30, 2020 and 2019

	2020	2019
Operating revenues		
Patient service revenue	\$ 1,860,905,742	\$ 1,870,230,266
Other revenue	528,623,698	372,014,174
Net assets released from restrictions - operations	1,822,472	1,827,650
Total operating revenues	2,391,351,912	2,244,072,090
Expenses		
Salaries	831,747,397	789,060,318
Benefits	255,027,437	258,339,184
Pharmaceutical and medical supplies	644,256,737	572,649,938
Professional and contract services	47,996,564	43,769,333
Interest	11,410,626	10,358,555
Depreciation and amortization	97,393,980	92,669,137
University and Medical Center cost allocations	127,977,768	86,341,995
University of Rochester Medical Faculty Group clinical support	74,445,564 208,088,847	59,912,069 205,031,771
Other expenses		
Total expenses	2,298,344,920	2,118,132,300
Income from operations	93,006,992	125,939,790
Other gains (losses), net		
Investment activity	17,275,326	20,880,867
Other components of net periodic postretirement benefit cost	(4,712,890)	(4,491,362)
Postretirement plan actuarial gains (losses) Other	(10,050,305)	1,255,443 (302,525)
	(1,152,406)	
Total other gains, net	<u> </u>	17,342,423
Excess of revenues over expenses	94,300,717	143,282,213
Other changes in net assets without donor restrictions	2 460 602	0.000.005
Net assets released from restrictions - capital Transfers to the University of Rochester Medical Center Divisions	2,469,693 (65,012,383)	2,238,285
		(63,624,279)
Increase in net assets without donor restrictions	31,824,027	81,896,219
Net assets with donor restrictions	4 140 074	4 725 500
Contributions Investment income	4,140,974 1,529,624	4,735,599 1,433,005
Net realized and unrealized gains (losses) on investments	(579,616)	217,871
Change in valuation of deferred gift annuities	3,753	18,628
Transfers	493,466	1,690,416
Net assets released from restrictions	(4,292,165)	(4,065,935)
Increase in net assets with donor restrictions	1,296,036	4,029,584
Increase in net assets	33,120,063	85,925,803
Net assets		
Beginning of year	896,196,034	810,270,231
End of year	\$ 929,316,097	\$ 896,196,034

#### STRONG MEMORIAL HOSPITAL BALANCE SHEET FOR THE PERIODS ENDED JUNE 30, 2021, MAY 31, 2021 AND JUNE 30, 2020

	June 30, 2021	May 31, 2021	June 30, 2020
Assets			
Current assets:			
Cash and cash equivalents	\$659,080,349	\$778,071,368	\$484,150,623
Short-term investments at market value	513,603,154	400,928,289	314,455,863
Patient accounts receivable, net of estimated uncollectible amounts	281,609,807	313,231,535	269,521,225
Advances from third-party payors	(85,072,736)	(93,515,328)	(93,000,027)
Net patient accounts receivable	196,537,071	219,716,206	176,521,198
Assets whose use is limited	4,173,044	0	0
Pledges receivable	2,032,219	2,032,219	2,283,307
Insurance claims receivable	17,815,551	17,628,342	18,359,845
Other receivables	67,645,647	69,826,180	65,337,558
	07,045,047	09,020,100	05,557,558
Deposits in captive insurance company		-	-
Inventory Other current eccete	57,741,670	56,822,968	51,263,483
Other current assets Total current assets	4,072,170	4,253,841 1,549,279,414	3,991,780
Assets whose use is limited	191,511,533	196,632,156	9,209,249
Pledges receivable	1,527,033	1,527,033	1,521,505
Insurance claims receivable	45,669,862	42,550,805	42,547,368
Right of use finance lease assets	0	0	0
Right of use operating lease assets	65,601,566	67,110,982	67,514,983
Investments held for long-term purposes	9,610,572	9,609,688	9,065,545
Other investments	27,287,039	27,287,039	27,287,039
Property and equipment, net	750,642,831	736,944,525	739,342,232
Other noncurrent assets	30,594,888	30,835,637	31,966,981
Total assets	\$2,645,146,197	\$2,661,777,279	\$2,044,818,558
Current liabilities: Current installments of long-term debt	\$12,517,051	\$17,345,055	\$18,446,020
Due to other University of Rochester divisions	0	0	0
Accounts payable and accrued expenses	99,748,094	102,378,410	77,546,595
Construction accounts payable	21,962,366	11,578,768	27,470,964
Accrued payroll and payroll taxes	29,356,123	17,335,961	17,391,934
Accrued vacation	36,892,460	38,053,497	34,448,457
Accrued postemployment benefits	9,295,274	5,141,993	4,677,794
Accrued postretirement benefits	1,879,434	2,739,730	2,632,870
Accrued professional liability costs	18,302,628	18,199,353	18,899,980
Accrued third-party payor settlements	143,185,611	171,883,087	124,271,851
Medicare accelerated payment advances	86,049,440	82,360,134	133,323,209
Finance lease liabilities	0	0	0
Operating lease liabilities	14,464,475	15,193,616	14,307,843
Deferred revenue	37,551,311	42,030,237	37,041,911
Total current liabilities	511,204,266	524,239,841	510,459,429
Accrued postemployment benefits	63,103,147	46,135,504	42,933,036
Accrued postretirement benefits	107,106,094	126,520,898	121,586,092
Accrued professional liability costs	67,021,946	63,253,422	63,556,932
Accrued third-party payor settlements	53,664,890	45,235,980	45,235,980
Medicare accelerated payment advances	27,979,838	38,979,031	0
Finance lease liabilities	27,575,050	00,070,001	0
Operating lease liabilities	51,137,091	51,917,366	53,207,140
Fair value of interest rate swaps	01,107,001	0	5,614,439
Fair value of asset retirement obligation	6,488,128	6,602,061	6,602,061
Other long-term liabilities	0,400,120	0,002,001	0,002,001
	498,244,724		266,307,351
Long-term debt, excluding current installments Total liabilities	1,385,950,124	509,163,364 1,412,047,468	1,115,502,460
Net assets:			
	1,209,839,583	1,201,787,780	884,350,361
With donor restrictions	49,356,490	47,942,031	44,965,736
Without donor restrictions With donor restrictions Total net assets Total liabilities and net assets			44,965,736 929,316,097 \$2,044,818,558

#### STRONG MEMORIAL HOSPITAL STATEMENT OF OPERATIONS FOR THE TWELVE MONTHS ENDED JUNE 30, 2021

	June	June	
	YTD Actual	YTD Budget	Variance
Operating revenues			
Patient service revenue	\$2,265,999,413	\$2,073,510,895	\$192,488,518
Reserve for third-party settlements	(14,336,936)	(27,053,607)	12,716,671
Patient service revenue before uncompensated care	2,251,662,477	2,046,457,288	205,205,189
Charity care	(59,088,041)	(38,670,160)	(20,417,881)
Provision for bad debts	(26,928,723)	(22,680,130)	(4,248,593)
Net patient service revenue	2,165,645,713	1,985,106,998	180,538,715
Other operating revenue	646,110,086	475,330,536	170,779,550
Net assets released from restriction for operations	1,405,579	1,800,000	(394,421)
Total operating revenues	2,813,161,378	2,462,237,534	350,923,844
Operating expenses			
Salaries	875,041,662	875,771,078	729,417
Outside temporary service costs	15,957,421	5,555,111	(10,402,310)
Benefits	285,738,181	274,261,246	(11,476,936)
University allocations	43,773,758	43,833,873	60,114
Medical Center allocations	91,517,292	93,925,873	2,408,581
Professional liability insurance	7,729,792	10,836,918	3,107,126
Depreciation and amortization	100,411,081	105,802,838	5,391,756
Interest	11,379,529	12,260,225	880,696
Medical supplies	272,696,765	237,830,449	(34,866,316)
Pharmaceuticals	477,093,666	444,933,771	(32,159,895)
Clinical transfers	67,663,224	84,246,888	16,583,664
Other expenses	232,569,474	222,392,655	(10,176,819)
Total operating expenses	2,481,571,847	2,411,650,926	(69,920,921)
Income from operations	331,589,531	50,586,608	281,002,923
	11.8%	2.1%	
Non-operating activity			
Auxiliary activities	505,337	849,999	(344,662)
Advancement activities	(3,653,843)	(3,872,415)	218,572
Investment income	5,520,803	5,258,261	262,542
Net realized gains (losses) on investments	11,494,538	8,993,630	2,500,908
Net unrealized gains (losses) on investments	75,138,535	6,995,312	68,143,223
Grants	4,251,455	5,002,507	(751,052)
Postretirement benefit costs	15,559,117	(4,700,000)	20,259,117
Gains (losses) on interest rate swaps	(72,434)	0	(72,434)
Loss on early extinguishment of debt	(72,747)	0	(72,747)
Gain (loss) on disposal of fixed assets, net of sales	(462,710)	(800,000)	337,290
Net assets released from restriction for capital	7,080,097	6,515,069	565,028
Other non-operating activity	(21,887,000)	0	(21,887,000)
Total non-operating activity	93,401,147	24,242,363	69,158,784
Non-clinical transfers	(99,501,456)	(82,839,859)	(16,661,597)
Other transfers	0	0	0
Increase (decrease) in net assets without donor restrictions	\$325,489,222	(\$8,010,888)	\$333,500,110

# STRONG MEMORIAL HOSPITAL STATEMENT OF CASH FLOWS

# FOR THE FISCAL YTD PERIODS ENDED JUNE 30, 2021 AND JUNE 30, 2020

	June 30, 2021	June 30, 2020
Cash flows from operating activities:		
Increase (decrease) in net assets	\$329,879,976	\$24,320,889
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by operating activities:		
Depreciation and amortization	100,411,081	97,393,980
Loss on early extinguishment of debt	72,747	0
(Gain ) loss on disposal of property and equipment, net	462,710	477,176
Non-Clinical Transfers to the University of Rochester Medical Center Divisions	99,501,456	65,012,383
Net realized (gains) losses on investments	(13,088,007)	(10,368,406)
Net unrealized (gains) losses on investments	(83,109,849)	14,316,814
Restricted contributions and investment income received	(3,677,013)	(5,173,966)
Changes in assets and liabilities:		
Pledges receivable	245,560	(496,132)
Insurance claims receivable	(2,578,200)	(10,503,442)
Patient accounts receivable	(20,015,874)	44,779,770
Other receivables, inventory and other current assets	(8,866,665)	(14,585,718)
Deposits in captive insurance company	0	0
Right of use lease assets	1,913,417	(67,514,983)
Accounts payable and accrued expenses	22,201,498	(106,524)
Other liabilities	14,917,591	7,862,487
Due to other University of Rochester divisions	0	0
Accrued third-party payor settlements	27,342,670	18,699,427
Medicare accelerated payment advances	(19,293,931)	133,323,209
Accrued postemployment benefits		1,891,098
Accrued postretirement benefits	24,787,591	
	(15,233,434)	16,265,793
Accrued professional liability costs	2,867,662	10,486,767
Right of use lease liabilities	(1,913,417)	67,514,983
Interest rate swaps	(5,614,439)	302,363
Asset retirement obligation	(113,933)	(279,462)
Net cash provided by operating activities	451,099,198	393,618,508
Cash flows from investing activities:		
Decrease (increase) in investments	(104,745,661)	(38,104,967)
Purchase of property and equipment	(119,985,746)	(120,806,770)
Proceeds from disposal of equipment	305,608	36,315
Decrease (increase) in assets whose use is limited	(185,224,130)	1,714,227
Decrease (increase) in other investments	(100,221,100)	267,313
Decrease (increase) in other assets	1,060,699	(4,204,974)
-	(408,589,229)	(161,098,855)
Net cash used in investing activities	(400,009,229)	(101,080,000)
Cash flows from financing activities:		
Proceeds from long-term debt	247,675,488	15,000,000
Repayment of long-term debt and capital lease obligations	(17,898,268)	(16,440,404)
Deferred financing costs	(1,533,019)	(5,566)
Non-Clinical Transfers to the University of Rochester Medical Center Divisions	(99,501,456)	(65,012,383)
Restricted contributions and investment income received	3,677,013	5,173,966
Net cash provided by (used in) financing activities	132,419,757	(61,284,387)
Net increase in cash and cash equivalents	174,929,726	171,235,266
Cash and cash equivalents at beginning of year	484,150,623	312,915,357
Cash and cash equivalents at end of year	\$659,080,349	\$484,150,623
-		

URMC Strong Hospital – Expansion of the physical medicine and rehabilitation unit CON Project No. 211176 CTAAB Project No. 257

# Abstract

Strong Memorial Hospital (SMH) proposes the filing of a full review Certificate of Need application for the construction and addition of 11 physical medicine and rehabilitation beds to the operating certificate of Strong Memorial Hospital.

The primary reason for this request is that 80 patients were unable to be admitted to the acute rehabilitation unit at the University of Rochester Medical Center (URMC) due to bed availability between July 1 2019 and June 30, 2020. This resulted in longer lengths of stay on the acute care service in a hospital that typically runs at greater than 100% occupancy.

In recent years there has been an increased demand for acute inpatient rehabilitation beds for increasing complex patients. The lack of access to acute rehabilitation beds has also resulted in area community hospitals having little access to URMC acute rehab beds.

The total capital cost associated with the proposal is estimated to be \$6,730,000 which includes approximately \$1,192,445 in moveable equipment. The construction and capital equipment will be funded by a combination of hospital equity and/or debt financing.

# **Staff Analysis**

#### **Overview**

Inpatient rehabilitation offers a variety of resources and programs that help hospitals deliver quality care, reduce readmissions and improve overall facility operations. These include:

- Employing specially-trained registered nurses who are fully equipped to treat patients with various care needs
- Hospital-level infection control measures
- Daily physician oversight and a multidisciplinary therapy team providing daily therapy tailored to each patient

Recent studies found that while treating a more complex patient population, inpatient rehabilitation operations maintain a higher discharge to the community rate of 70%, which is 37% higher than SNFs on average.

Healthleadersmedia.com | February 2021

Inpatient rehabilitation facilities (IRFs) serve a unique and valuable role by treating patients who require hospital-level care in conjunction with intensive rehabilitation.

These conditions include traumatic brain injuries, spinal cord injuries, cancer, organ transplants, major burns, complex trauma, strokes, and other neurological and orthopedic conditions.

American Hospital Association | July 2019

Medicare Requirements for Inpatient Rehabilitation Facility (IRF) vs. Skilled Nursing Facility (SNF)	IRFs	SNFs
Physician approval of preadmission screen and admission	Yes	No
Patient requires resource-intensive inpatient care	Yes	No
Close medical supervision by a physician with specialized training	Yes	No
Physician-coordinated multidisciplinary team, including medical plan of care, 24-hour registered nurse care and therapy	Yes	No
3 hours of intensive therapy; 5 days per week	Yes	No
Discharge rate to community*	76.0%	40.0%
Potentially-avoidable rehospitalization during stay*	2.6%	10.9%
Potentially-avoidable rehospitalization during 30 days after discharge*	4.7%	6.1%
Medicare fee-for-service spending (in billions)*	\$7.9B	\$28.4E
*Source: 2017 Data from MedPAC's March 2019 Report to Congress		

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#### Community Need & Capacity

Using our claims database, we see that there has been a steady increase in the number of patients requiring inpatient rehabilitation, or sub-acute care. The actual claims between 2013 and 2016 report an average annual increase of 24%. The forecasted numbers, using a linear regression, reflects an average annual increase of 13%, while the overall annual average is 17% since 2013.

<u>Year</u>	Category	Sub_Category	Patient_Cnt	% Change	Avg_LOS	<u>% Change</u>
2013	INPT	REHAB	1,554		38	
2014	INPT	REHAB	2,046	32%	42	11%
2015	INPT	REHAB	3,001	47%	46	10%
2016	INPT	REHAB	2,792	-7%	44	-4%
2017	INPT	REHAB	3,516	26%	48	9%
2018	INPT	REHAB	3,889	11%	49	2%
2019	INPT	REHAB	4,146	7%	50	2%
2020	INPT	REHAB	4,694	13%	53	5%
2021	INPT	REHAB	5,009	7%	54	2%
			Avg:	17%		4%

Common Ground Health - Claims Database

While certainly not fully comparable, the CTAAB Board recently reviewed an application for a 57 bed Long-Term Acute Care Hospital (LTACH) which focused on the level of care needed by patients who undergo complex procedures.

CTAAB recommended approval of the application based on the following considerations:

- Prior to the COVID-19 pandemic, there was an increasing trend of long-term acute care patients within the inpatient setting of the hospital.
- Currently, the closest LTACH is located 162 miles away, out of state in Pennsylvania.
- An LTACH has the potential to better serve patients needing longer, more complex care without stressing current acute hospital capacity.

#### Strong Hospital Data

"As a regional trauma and transplant center – we have a higher admission rate for diagnosis such as spinal cord injury, transplant and major multiple trauma and a comparable admission rate for stroke. However we have a much lower than expected admission rate for significant orthopedic and neurologic admission."

<u>% of Total Admissions</u>	URMC	<u>NYS</u>
Stroke	31%	31%
Spinal Cord Inj.	12%	7%
Brain injury	20%	12%
Major multiple trauma	8%	4%
Ortho/neuro	7%	22%

Number of patients using rehab beds from 2015 to current:

<u>Fiscal Year</u>	Inpatient Discharges
FY15	387
FY16	405
FY17	374
FY18	381
FY19	339*
FY20	416

\*Note: There were 6 patients with LOS 49 to 241 days. All of them were medically complex.

Disposition of patients turned away:

Home	40%
SNF	21%
RRH	32%
Other IRF	7%

Those who went to SNFs required additional time on their medical unit to become more medically stable before a SNF would accept for admission. Those who went home experienced a longer length of stay so that they could be more medically stable, as well as, allow time for family teaching and home accommodations.

### **Financial Impact**

Capital costs for the proposed project are estimated to total \$6.7M which includes approximately \$1.2M in moveable equipment. The 1<sup>st</sup> and 3<sup>rd</sup> year incremental operating costs estimates are \$15.4M, and \$15.8M respectively. The 1<sup>st</sup> and 3<sup>rd</sup> year revenues are projected to reach \$15.6M, and \$16.2M. Thus the project is projected to always operate with a positive profit margin.

### <u>Access</u>

#### Financial

Strong Medical Hospital currently provides services to a payer mix of Commercial, Medicare, and Medicaid patients. We expect this mix would remain similar with the proposed expansion.

#### **Geographic**

This project does represent an increase in access to services. Currently, patients from area hospitals are currently being turned away due to high capacity levels in the Inpatient Rehabilitation Unit.

#### Traditionally Underserved Populations

Our analysis did not find any inequities in service based on social economic status. Therefore, we believe that adequate access to the proposed service exists for all community members.

#### **Staff Recommendation**

Staff recommends <u>Approval</u> of the application based on the following considerations:

- Nationally, there is increasing evidence of the importance of inpatient rehabilitation before discharging patients who received complex care.
- Locally, there is evidence of annual growth in the number of patients receiving this level of care, as well as, an increase in their average length of stay.
- An increase of 11 private beds represents a 55% increase in availability for Strong whose current capacity is 20 Inpatient Rehab beds.

# OMNI Medical of NY, PC.

BFA Attachment B CON 211219

## Balance Sheet As of April 13, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1010 Chase-Bank-Checking	934,937.76
1020 Other- Bank-Savings	88,174.82
1040 Petty Cash	15,506.49
Total Bank Accounts	\$1,038,619.07
Accounts Receivable	
1160 Accounts Receivable	5,028,013.08
1162 Allowance for Doubtful Accounts	-2,840,236.76
Total 1160 Accounts Receivable	2,187,776.32
Total Accounts Receivable	\$2,187,776.32
Other Current Assets	
1050 Undeposited Checks And Cash	0.00
1210 Prepaid Insurance	0.00
1230 Prepaid Other	0.00
1292 Inventory	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$3,226,395.39
Fixed Assets	
1420 Medical Equipments	445,131.67
1425 Accum. DeprMedical Equipment	-442,594.19
1440 Furniture And Fixtures	125,832.75
1445 Accum. deprFurniture/Fixtures	-122,343.43
1456 Leasehold Improvements	682,974.32
1458 Accum. AmortLeasehold Improvement	-232,051.00
1460 Contruction Work In Progress	71,459.75
Total Fixed Assets	\$528,409.87
Other Assets	
1610 Security Deposits	33,000.00
1710 Loan Receivable	
1712 Loan to Sartawi PC	58,661.14
Total 1710 Loan Receivable	58,661.14
1715 Utility Deposits	600.00
Total Other Assets	\$92,261.14
TOTAL ASSETS	\$3,847,066.40

# OMNI Medical of NY, PC BFA Attachment B Cont. CON 211219

Balance Sheet

As of April 13, 2021

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2010 Accounts Payable	-1.00
Total Accounts Payable	\$ -1.00
Credit Cards	
2020 Amex Card	
2021 Amex-51008	16,533.07
Total 2020 Amex Card	16,533.07
Total Credit Cards	\$16,533.07
Other Current Liabilities	
2135 Bank Loan	0.00
2162 FICA W/H Taxes Payable	2,232.84
2168 State W/H Taxes Payable	99.24
2172 SUTA Taxes Payable	696.89
2174 FUTA Taxes Payable	66.23
2225 ST. Capital Leases Payable	0.00
2230 Employee Benefits Payable	2,714.36
2240 Accrued Wages And Benefits	29,187.50
2305 Accrued Expenses	134.50
2310 Patient Deposits	0.00
2350 Pension Payable	12,394.92
Total Other Current Liabilities	\$47,526.48
Total Current Liabilities	\$64,058.55
Long-Term Liabilities	
2380 Long-Term Capital Lease	129,668.72
2382 Shareholder Notes Payable	27,000.00
2395 Other Long Term Liabilities	735,468.36
Total Long-Term Liabilities	\$892,137.08
Total Liabilities	\$956,195.63
Equity	
3010 Owners Investment1	2,000.10
3030 Owners- Drawings1	0.00
3040 Opening Balance Equity	0.00
3045 Retained Earnings	2,348,250.33
Net Income	540,620.34
Total Equity	\$2,890,870.77
TOTAL LIABILITIES AND EQUITY	\$3,847,066.40

# AOA HEALTHCARE SERVICES LLC

BFA Attachment C CON 211219

## Balance Sheet

As of December 31, 2020

ASSETS	TOTAL
Current Assets	
Bank Accounts	
1010 Chase-Bank-Checking	620,826.04
1020 Other- Bank-Savings	6,747.42
Total Bank Accounts	\$627,573.46
Other Current Assets	
1270 Investments	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$627,573.46
Fixed Assets	
1420 Medical Equipments	52,721.43
1430 Moving Equipment	275,272.00
1431 Medical Equipment-Lab2	314,728.00
1435 Accum. DeprMoving Equip.	-363,220.00
1440 Furniture And Fixtures	13,951.05
1460 Contruction Work In Progress	233,697.81
Total Fixed Assets	\$527,150.29
OTAL ASSETS	\$1,154,723.75
IABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Current Liabilities Credit Cards	
Current Liabilities Credit Cards 2020 Amex Card	62 005 50
Current Liabilities Credit Cards	
Credit Cards 2020 Amex Card 2021 AOA Amex-71006	62,005.50 62,005.50 \$62,005.50
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards	62,005.50
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities	62,005.50 \$62,005.50
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable	<b>62,005.50</b> <b>\$62,005.50</b> 2,090.96
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax	62,005.50 \$62,005.50 2,090.96 23.02
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable	62,005.50 \$62,005.50 2,090.96 23.02 93.96
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total 2020 Amex Card Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2174 FUTA Taxes Payable	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total 2020 Amex Card Other Current Liabilities 2162 FICA W/H Taxes Payable 2162 FICA W/H Taxes Payable 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57 \$96,104.07
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total 2020 Amex Card Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities Total Current Liabilities	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57 \$96,104.07
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total 2020 Amex Card Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities Total Current Liabilities Equity	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57 \$96,104.07 \$96,104.07
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities Total Current Liabilities Equity 3600 Owner's Pay & Personal Expenses	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57 \$96,104.07 \$96,104.07
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2172 SUTA Taxes Payable 2230 Employee Benefits Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities Total Current Liabilities Equity 3600 Owner's Pay & Personal Expenses 3999 Retained Earnings	62,005.50 \$62,005.50 2,090.96 23.02 93.96 1,215.88 165.80 2,357.27 28,151.68 \$34,098.57 \$96,104.07 \$96,104.07
Current Liabilities Credit Cards 2020 Amex Card 2021 AOA Amex-71006 Total 2020 Amex Card Total Credit Cards Other Current Liabilities 2162 FICA W/H Taxes Payable 2164 Medicare Tax 2168 State W/H Taxes Payable 2172 SUTA Taxes Payable 2174 FUTA Taxes Payable 2230 Employee Benefits Payable 2230 Employee Benefits Payable 2240 Accrued Wages And Benefits Total Other Current Liabilities Total Current Liabilities Equity 3600 Owner's Pay & Personal Expenses	

# AOA HEALTHCARE SERVICES LLC

Profit and Loss

January - December 2020

BFA Attachment C Cont. Con 211219

	TOTAL
Income	
4001 Administrative Fee Income	4,509,973.52
4002 Patients Service Income	-264.84
4038 Rental Income	26,520.00
Total Income	\$4,536,228.68
GROSS PROFIT	\$4,536,228.68
Expenses	
5000 Staff Salaries	
5004 Admin. Managers Salaries	40,219.78
5005 Assist. Admin Manager	33,127.72
5007 Echo Tech Salaries	27,827.10
5008 Vascular Techs Salaries	87,053.43
5009 Marketing Staff Salaries	68,985.87
5010 Medical Assistant Salaries	86,181.05
5011 Billing and Collections Salary	53,250.64
5013 Office Receptionist Salaries	59,381.79
5016 Staff Bonus	7,000.00
Total 5000 Staff Salaries	463,027.38
5019 Vascular Tech	71,166.66
5020 Echo Tech	17,101.95
5023 Consulting Fees	7,562.00
5024 Professional Fee	56,717.02
5026 Medical Assistant (MA)	17,815.76
5028 Payroll Admin Fee	8,415.16
5029 Office Receptionist	31,035.40
5031 FICA -Employer	34,459.39
5032 Medicare-Employer	23.02
5033 Federal Unemployment Tax	581.36
5034 State Unemployment Tax	7,532.79
5035 NYS Tax	3,780.50
5040 Workers Compensation Insurance	2,421.79
5042 Employee Benefits	19,315.56
5045 Surgical Techs-Bronx	17,718.75
5046 Nursing Services-Bronx	79,313.19
5066 Malpractice Ins	99,492.90
5070 Auto Insurance	3,900.92
5080 Credentialing & Consulting Services,	944.68
5100 Advertising and Marketing	11,585.50
5101 IT Related Services	959.63
5103 Telephone Expenses	634.06
5115 Automobile	90.53
5116 Auto Lease	1,480.24

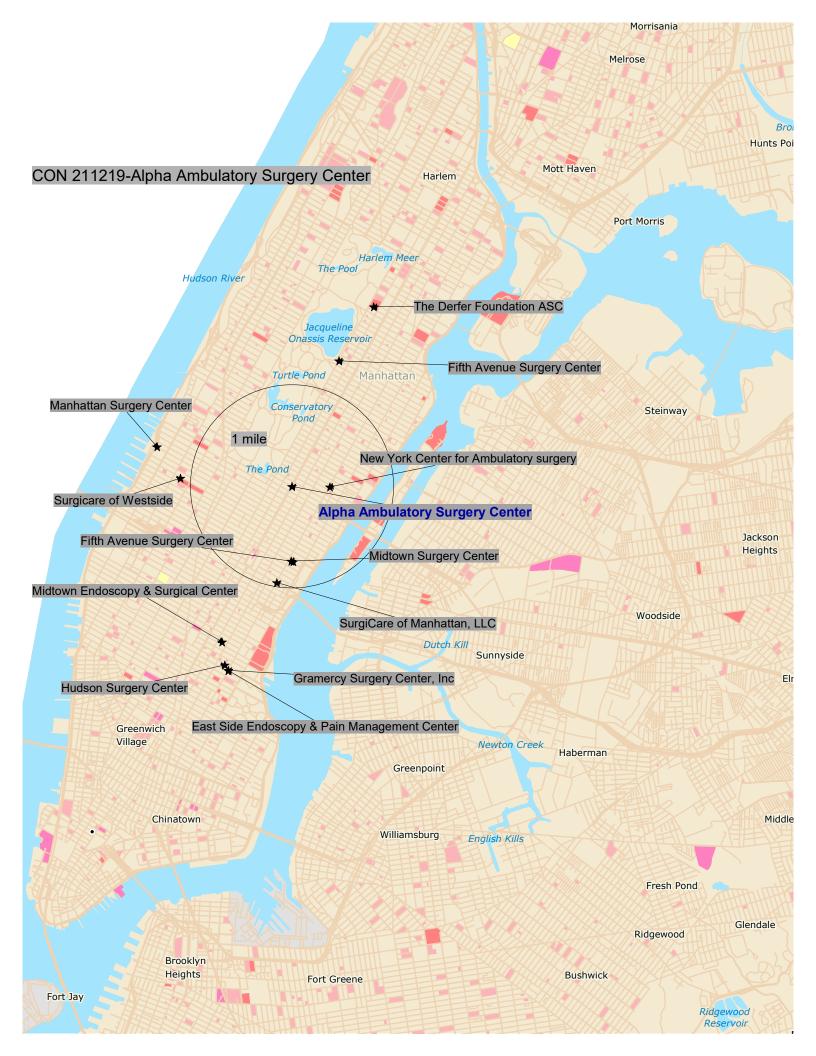
5135 Meals and Entertainment	TOTA 1,142.8
5136 Office Refreshment	1,142.0
5140 Tolls and Parking	869.5
5142 Transportation	4,831.7
5144 Cleaning Services	4,631.7 16,610.0
5150 Data Processing	20,808.4
5153 Continuing Education	790.3
5155 Dues And Subscriptions	2,010.0
5156 Storage Fee	2,010.0
5188 License & Fee	3,577.2
5190 Laboratory Fees	180.0
5201 Accounting Related Expenses	133,533.2
5203 Other Business Expense	800.0
5204 Other Business Expenses	735.0
5210 Equipment Repair & Maintenance	26,575.6
5211 Building Repair & Maintenance	1,735.7
5212 HVAC	1,575.6
5215 Miscellaneous	1,160.1
5220 Outside Services	900.0
5225 Postage And Delivery	306.1
5228 Uniform Expenses	15.0
5235 Rent & Lease	702,943.3
5240 Medical and Surgical Supplies	1,090,370.1
5245 Small Medical Equipment	15,745.0
5249 Office Supplies	4,498.0
5251 Corporation Tax	28,929.0
5253 State Tax	25.0
5255 City Tax	30,000.0
5266 Cable & Internet Expenses	1,960.1
5268 Eclaims	12,755.3
5269 Answering Services	840.0
5270 Utilities.	221.5
5390 Unapplied Cash Bill Payment Expense	3,060.0
6000 Car & Truck	5,760.9
6100 Insurance	4,386.2
6200 Legal Related Expenses	20,251.5
6201 Legal & Professional Services	42,225.6
6210 Alpha ASC Set up Cost	19,894.0
Advertising & Marketing	161.1
Meals & Entertainment	3,735.1
Total Expenses	\$3,192,872.0
NET OPERATING INCOME	\$1,343,356.6
Other Income	
7010 Other Income	8,479.6
7060 Interest Earned	2.6
Total Other Income	\$8,482.2
NET OTHER INCOME	\$8,482.2
NET INCOME	\$1,351,838.9

BFA Attachment D CON 211219

## ALPHA AMBULATORY SURGERY CENTER, LLC

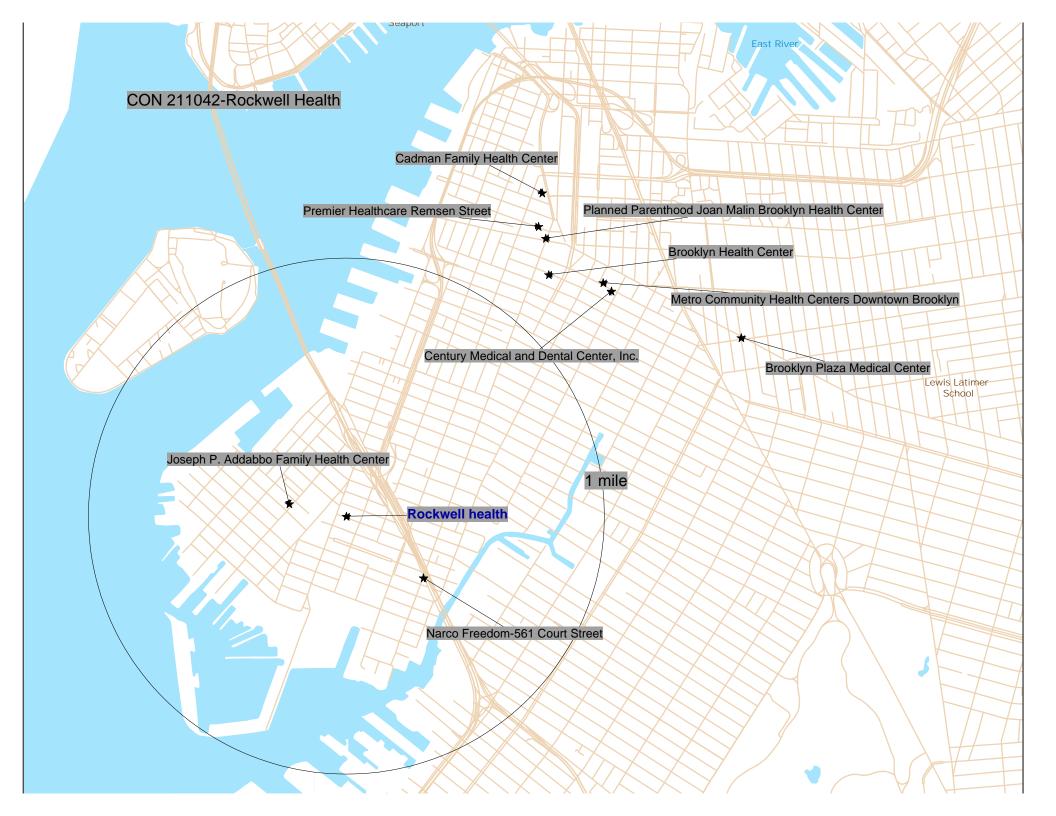
## PRO FORMA BALANCE SHEET

ASSETS	
Cash New Leasehold Improvements/ Other Assets	\$402,548 \$4,096,365
TOTAL ASSETS	\$4,498,913
LIABILITIES AND MEMBER EQUITY	
LIABILITIES	
TOTAL LIABILITIES	\$0
MEMBER EQUITY	<u>\$4,498,913</u>
TOTAL LIABILITIES AND	
MEMBER EQUITY	\$4,498,913



### Rockwell Health LLC Pro Forma Balance Sheet

ASSETS		
(	Cash	\$ 350,446.83
I	Leasehold Improvements	\$ -
I	Momveable/Fixed Equipment	\$ -
-	Total Assets	\$ 350,446.83
	& MEMBERS EQUITY	
	Long Term Debt	\$ -
	Short Term Debt	\$ -
-	Total Liabilities	\$ -
I	Members Equity	\$ 350,446.83
-	Total Liabilities and Members Equity	\$ 350,446.83



BFA Attachment B CON 211251

#### ALLHEALTH DIAGNOSTIC & TREATMENT CENTER Proforma Balance Sheet

#### ASSETS

CURRENT ASSETS	
Cash	127,519.55
Accounts Receivable	318,695.85
TOTAL CURRENT ASSETS	446,215.40
OTHER ASSETS	
Security Deposits	7,317.01
Loans to Others Fixed Assets	1500.00
FIXEU ASSELS	702,755.21
TOTAL ASSETS	1,157,787.62
LIABILITIES & MEMBER'S EQUITY	
CURRENT LIABILITIES	
Loans Payable	756,236.57
TOTAL CURRENT LIABILITIES	756,236.57
MEMBER'S EQUITY	
Balance (Deficit)	401,551.05
TOTAL MEMBER'S EQUITY	401,551.05
TOTAL LIABILITIES AND MEMBER'S EQUITY	1,157,787.62

BFAAttachment CCON211251

## B&L HEALTH INC. D/B/A ALLHEATH DIAGNOSTIC & TREATMENT CENTER

#### **BALANCE SHEET**

#### **DECEMBER 31, 2020**

#### ASSETS

Current Assets:		
Cash	\$ 20,269	
Accounts receivable	320,696	
Loans	1,500	
Total Current Assets		\$ 342,465
Property and Equipment:		
Medical equipment	395,058	
Office equipment	55,366	
Furniture and fixtures	103,594	
Leasehold improvements	151,272	
Less: Accumulated depreciation	705,290 705,290	
<b>Total Property and Equipment</b>		-
Other Assets:		
Goodwill	687,434	
Security deposits	7,317	
Total Other Assets		694,751
Total Assets		\$ 1,037,216

BFA Attachment C (cont'd) CON 211251

# B&L HEALTH INC. D/B/A ALLHEATH DIAGNOSTIC & TREATMENT CENTER

#### **BALANCE SHEET**

#### **DECEMBER 31, 2020**

### LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities: Accounts payable and accrued expenses		\$	133,116
Long-Term Liabilities: SBA Economic Injury Disaster Ioan			149,900
Stockholders' Equity: Common stock Paid-in capital Deficit	\$     200 6,327,785 (5,573,785)		
Total Stockholders' Equity			754,200
Total Liabilities and Stockholders' Equity		<u>\$</u>	1,037,216

BFA Attachment C (cont'd) CON 211251

#### B&L HEALTH INC. D/B/A ALLHEATH DIAGNOSTIC & TREATMENT CENTER

#### STATEMENTS OF INCOME AND DEFICIT

#### FOR THE YEAR ENDED DECEMBER 31, 2020

Net Patient Service Revenues		\$ 2,327,685
Net Operating Expenses: Patient care Operation of facility General and administrative	\$ 1,201,390 577,048 778,401	
Total Net Operating Expenses		2,556,839
Income from Operations		(229,154)
Other Income: Paycheck Protection Program - forgiven loan Economic Injury Disaster Loan - grant	276,200 10,000	
Total Other Income		286,200
Income before Income Taxes		57,046
Income Tax Expense		2,500
Net Income		\$ 54,546
Deficit - January 1, 2020		\$ (5,628,331)
Net Income		54,546
Deficit - December 31, 2020		<u>\$ (</u> 5,573,785)

BFA Attachment D CON 211251

# ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

Balance Sheet

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Checking (XXXXXX 4320)	26,667.44
Payroll (XXXXX 2692)	100,852.11
Payroll (XXXXXX 8092)	0.00
Total Bank Accounts	\$127,519.55
Accounts Receivable	
Accounts Receivable	318,695.85
Total Accounts Receivable	\$318,695.85
Other Current Assets	
Loans to Others	1,500.00
Prepaid Expenses	
Prepaid NYC Corp. Tax	0.00
Total Prepaid Expenses	0.00
Security Deposits	7,317.01
Undeposited Funds	0.00
Total Other Current Assets	\$8,817.01
Total Current Assets	\$455,032.41

BFA Attachment D (cont'd)

# ALLHEALTH DIAGNOSTIC & TREATMENT CENTER $^{\rm CON}_{\rm CON}$

# Balance Sheet

	ΤΟΤΑ
Fixed Assets	
Buildings	
Construction in Progress	0.0
Leasehold Improvements	
Depreciation	-151,271.4
Original Cost	151,271.4
Total Leasehold Improvements	0.0
Total Buildings	0.0
Furniture & Fixtures	
Depreciation	-103,593.7
Original Cost	103,593.7
Total Furniture & Fixtures	0.0
Machinery & Equipment	
Computers & Software	7,336.5
Depreciation	-55,366.1
Original Cost	55,366.1
Total Computers & Software	7,336.5
Depreciation	-395,058.2
Original Cost	395,058.2
Total Machinery & Equipment	7,336.5
Total Fixed Assets	\$7,336.5
Other Assets	
Goodwill	499,400.4
Other Long-term Assets	0.0
RDB Medical (M&A)	188,033.9
Security Deposits 1655KH	7,984.2
Total Other Assets	\$695,418.6
OTAL ASSETS	\$1,157,787.6

BFA Attachment D (cont'd) CON 211251

# ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

Balance Sheet

	TOTAL
IABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.60
Total Accounts Payable	\$0.60
Credit Cards	
Cigna	135.97
Total Credit Cards	\$135.97
Other Current Liabilities	
Accrued Expenses	0.00
Bank Loan Payable	0.00
Loan	0.00
Aleksandr Babadzhanov	0.00
BEIT MALKIEL	0.00
CFS Star Loan	0.00
DAVID SHIMUNOV	0.00
DS PROFESSIONAL PROCESSING	0.00
LESHAM CAPITAL MGMT	0.00
MORRIS E. BARENBAUM	0.00
PELA BUSINESS SOLUTIONS	0.00
PRO BILLING & COLLECTIONS	0.00
PROSPECT CONSULTING	0.00
QUEENS BILLING	0.00
SADA INVESTIGATION	0.00
Total Loan	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$136.57
Long-Term Liabilities	
Other Long Term Liabilities	
2PPP Funds	276,200.00
Ahmad Masoud	165,000.00
Gagandeep Singh	165,000.00
SBA Economic Injury Disaster Loan	149,900.00
Total Other Long Term Liabilities	756,100.00
Total Long-Term Liabilities	\$756,100.00
Total Liabilities	\$756,236.57

## BFA Attachment D (cont'd) CON 211251 ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

Balance Sheet

	TOTAL
Equity	
Additional Paid-In Capital	6,021,178.20
Common Stock-001	200.00
Retained Earnings	-5,441,666.72
Net Income	-178,160.43
Total Equity	\$401,551.05
TOTAL LIABILITIES AND EQUITY	\$1,157,787.62

## BFA Attachment D (cont'd) CON 211251 ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

Profit and Loss April - June, 2021

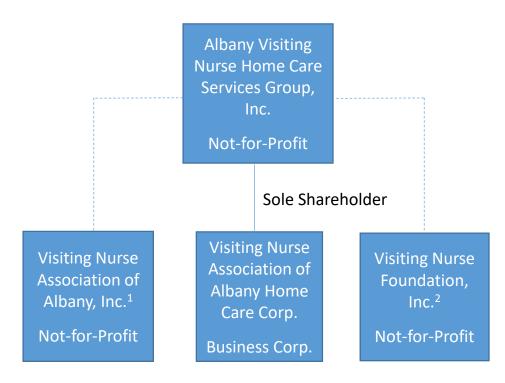
	TOTAL
Income	
Services	915,932.28
CoPays	16,165.79
Medical Records	698.00
Refugees	11,317.91
Total Services	944,113.98
Total Income	\$944,113.98
GROSS PROFIT	\$944,113.98
Expenses	
Advertising	10,091.32
Domain	183.85
Total Advertising	10,275.17
Bank Charges	86.10
Computers	
Software	6,617.11
Total Computers	6,617.11
Corporation Taxes	375.00
Dues & subscriptions	3,876.44
1100	907.47
1655	76.21
Total Dues & subscriptions	4,860.12
Equipment Rental	
1100	1,101.99
1655	1,513.81
Total Equipment Rental	2,615.80
General Expenses	1,772.45
General Expenses 1655	812.51
Insurance	
Facility Malpractice	7,066.00
Health Insurance	3,364.62
Smith	3,655.00
Total Insurance	14,085.62
Legal & Professional Fees	83,850.00
Medical Equipment	4,700.00
Medical Supplies	64,335.06
Moving Expenses	50,000.00
Office Supplies	127.51
1655	3,904.23
1655 LL	29.95

### BFA Attachment D (cont'd) CON 211251 ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

Profit and Loss April - June, 2021

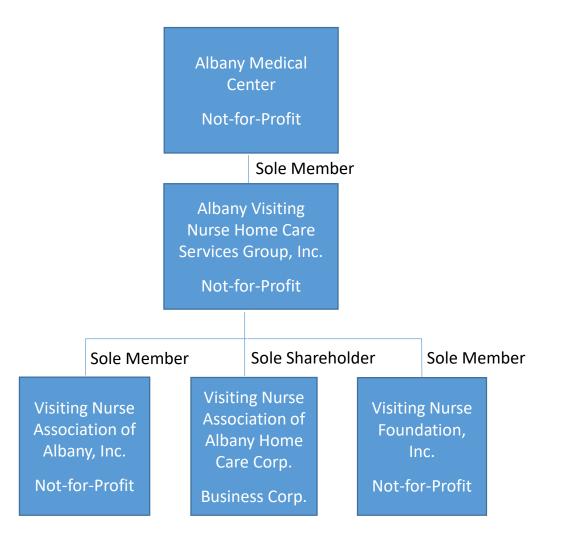
	TOTAL
Parking	1,800.00
Payroll - Allhealth	425,488.85
Payroll Processing Fees	1,784.96
Payroll Taxes	114,820.27
Postage Brooklyn	149.85
Professional Services	
1100	1,100.00
Total Professional Services	1,100.00
Public Goods Pool Surcharge Tax	1,084.00
Purchase of Services	2,062.50
Rent or Lease	4,056.48
Rent or Lease of Buildings	
Real State Taxes	13,303.52
Rent 1100_2 FL	26,070.15
Rent 1655	30,931.50
Rent 1655 LL	24,843.00
Total Rent or Lease of Buildings	95,148.17
Repair & Maintenance Brooklyn	1,234.64
Service Fee Charges	3,614.16
Telephone Brooklyn	2,367.25
Trash Service	2,170.76
Unapplied Cash Bill Payment Expense	0.00
Utilities Brooklyn	8,054.85
Total Expenses	\$913,383.37
NET OPERATING INCOME	\$30,730.61
Other Income	
Employee Retention Credit	151,274.98
Total Other Income	\$151,274.98
NET OTHER INCOME	\$151,274.98
NET INCOME	\$182,005.59

# **CURRENT - VNA Organizational Chart**



- <sup>1</sup> This Corporation is not affiliated with any other entity; however, the Board of Directors of Albany Visiting Nurse Home Care Services Group, Inc. appoints the Board of Directors of the Corporation.
- <sup>2</sup> This Corporation is not affiliated with any other entity; however, the individuals who serve on the Board of Directors of Albany Visiting Nurse Home Care Services Group, Inc. are the Members of the Corporation.

# **PROPOSED - VNA Organizational Chart**



#### ALBANY VISITING NURSE HOME CARE SERVICES GROUP, INC. AND AFFILIATES

#### **Consolidating Balance Sheet**

#### December 31, 2020

#### ASSETS

		Visiting Nurse Association of <u>Albany, Inc.</u>	Albany Visiting Nurse Home Care Services <u>Group, Inc.</u>		Visiting Nurse Association of Albany Horne Care <u>Corporation</u>		Visiting Nurses Foundation_Inc.		Eliminations		Consolidated	
Current assets												
Cash and cash equivalents	\$	3,137,218	\$	21,374	\$	3,605.134	\$	471,512	\$		\$	7,235,238
Patient accounts receivable, net		1,113,011		H.		766,820		10 <b>1</b>		8 <del>.0</del> 0		1,879,831
Prepaid expenses and other current assets		108,881				157,670				20 <b>4</b> 0		266,551
Due from affiliates	3	6,903	-	<u> </u>			-	566.062	-	(572,965)	_	-
Total current assets		4,366,013		21,374		4,529,624		1,037,574		(572,965)		9,381,620
Assets limited as to use		554,064		Ξ		÷		452,434				1,006,498
Property and equipment, net		461,258		-		16,184				-		477,442
Other assets			-			674,628			-	2		674,628
Total assets	\$	5,381,335	\$	21,374	\$_	5,220,436	\$_	1,490,008	\$	(572,965)	\$	11,540,188

#### LIABILITIES AND NET ASSETS

Current liabilities										
Accounts payable and accrued expenses	\$	240,197	\$	÷	\$	103,134	\$ 11,	542	\$ -	\$ 354,873
Accrued salaries and related amounts		571,349		<u>_</u>		318,473		-	-	889,822
Due to affiliates		566,063		<u> </u>		6,902		÷.	(572,965)	
Due to third-party payers		412,945		<u>~</u>		2,000,000		(e)		2,412,945
CARES Act funding		1,842,055		-		2,012,947		( <b></b>		3,855,002
Medicare advance payment liability	0	1,000,000	-	<u> </u>	-	<u> </u>		<u> </u>	-	 1,000,000
Total current liabilities and total liabilities	3. <del></del>	4,632,609	( <del>************************************</del>	-	s : <del>:</del>	4,441,456		542	(572,965)	 8.512,642
Net assets										
Without donor restrictions		698,944		21,374		778,980	1,026,0		-	2,525,330
With donor restrictions		49,782		<u> </u>	-		452,	134	-	 502,216
Total net assets		748,726		21,374		778,980	1,478,	166		 3,027,546
Total liabilities and net assets	\$	5,381,335	\$	21,374	\$	5,220,436	\$1,490,0	800	\$(572.965)	\$ 11,540.188

#### CON 201230 BFA Attachment B. cont.

#### ALBANY VISITING NURSE HOME CARE SERVICES GROUP, INC. AND AFFILIATES

#### **Consolidating Statement of Operations**

#### Year Ended December 31, 2020

	Visiting Nurse Association of <u>Albany, Inc.</u>	Albany Visiting Nurse Home Care Services <u>Group, Inc.</u>	Visiting Nurse Association of Albany Home Care <u>Corporation</u>	Visiting Nurses Foundation, Inc.	Eliminations	Consolidated
Operating revenue Net patient service revenue Net assets released from restriction for operations Other operating revenue	\$ 9.859,203 726,149	\$ - - 6	\$ 12,508,551	\$ 	\$	\$ 22,367,754 24,069 105,737
Total operating revenue	10,585,352	6	12,508,551	24,069	(620.418)	22.497,560
Operating expenses Salaries and wages Employee benefits Other operating expenses Depreciation	7,273,602 1.423,212 1,677,734 56,343		8,644,605 1,284,025 1,500,325 7,353	- - 59,508 	(620.418)	15,918,207 2,707,237 2,617,149 63,696
Total operating expenses	10,430,891		11.436,308	59,508	(620,418)	21,306,289
Operating surplus (loss)	<b>154,46</b> 1	6	1,072,243	(35,439)	<u></u> ;	1.191,271
Other revenue and gains Contributions Investment income Change in fair value of investments	401		24 1 14 1 19	* 8,013 1,418 		8,013 1,819 386
Total other revenue and gains	401			9,817		10,218
Excess (deficit) of revenue over expenses before income taxes	154,862	6	1,072,243	(25,622)	÷	1,201,489
Expense from income taxes	-		(124,375)		<u> </u>	(124,375)
Excess (deficit) of revenue over expenses	154,862	6	947,868	(25,622)	87 19 10	1,077,114
Transfer (from) to affiliate	(246,250)	<u> </u>		246,250		
(Decrease) increase in net assets without donor restrictions	\$ <u>(91,388</u> )	\$6	\$947,868	\$220,628	\$	\$1,077,114

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#### CON 201230 BFA Attachment C

Visiting Nurse Association of Albany Home Care Corp. Balance Sheet June 30, 2021

### ASSETS

Current Assets	
Cash and cash equivalents	3,882,997
Patient accounts receivable, net	886,857
Prepaid expenses and other current assets	30,788
Total Current Assets	4,800,642
Property and Equipment, Net	12,508
Other Assets	674,628_
TOTAL ASSETS	5,487,778
LIABILITIES & EQUITY	
Current Liabilities	
Accounts payable and accrued expenses	67,708
Accrued salaries, wages, and related items	442,246
Due to third-party payers	4,064,665
Total Current Liabilities	4,574,619
Total Liabilities	4,574,619
Net Assets	
Unrestricted	913,159
Total Net Assets	913,159
TOTAL LIABILITIES & NET ASSETS	5,487,778

#### CON 201230 BFA Attachment C. cont

## Visiting Nurse Association of Albany Home Care, Inc. STATEMENT OF OPERATIONS January 1 - June 30, 2021

Total Income	5,334,075
Expense	
Salaries & Benefits	4,412,589
Operating Expenses	741,835
Depreciation & Interest	3,678
Total Expense	5,158,102
Net Ordinary Income	175,973
Other Income	<u></u>
Other Expense	
Taxes	48,374
Net Other Income	(48,374)
Net Income	127,599

#### ALBANY MED HEALTH SYSTEM

**Combining Balance Sheet** 

#### December 31, 2020

(Dollars in thousands)

					2020 (	Combining inform	ation			
		-		Cei	nter	00				
	Combined		Center and		0100100000				<b>.</b>	
Assets	total	Eliminations	other	CMH	Glens Falls	Saratoga	MMEC	AMCH	College	Foundation
Current assets:										
Cash and cash equivalents	\$ 559,657		49,301	54,530	52,795	12: 972	3,212	342.811	16,280	18,555
Invesiments	218,151	-		7,927	8,399	89,156	2 <del></del> 2	104,669		1000
Receivables, net:								*		
Patient service	206,394	-	-	5,044	27,497	38,173	2,020	108,224	21.436	-
Contributions	5.679					663		-		5,016
Interinstitutional receivables		(45,620)	2,825			1,084		34,904	6,807	
Other	36.727		2.811		1,239	2,676		6,420	23,579	
	248,800	(45,620)	5,638	9,044	28,736	42,598	2,020	149,548	51,822	5,018
Inventories	49.013	-	434	3,307	6,273	10,260	251	28.294	194	
Prepaid expenses and other current assets	33,488		6,242	3,058	2,808	7,243	200	6,857	6.870	21
Total current assets	1,201,109	(45,620)	61,613	77,866	99,012	271 129	5,683	632,179	75,165	24,081
Assets whose use is limited:										
Under webt financed agreements	38,538		177	93	672	1,663	-	35,933		
Self-insurance funds	114,834	·		1,620	5,748	3,970	( <del>)</del>	102,912	584	
Other investments	83,875			10,830	59,000	2,790	( <del></del>		1.255	
	237,247		177	12.543	75,420	8.423		138,845	1,839	
Property and equipment, net of accumulated depreciation										
and smortization	1,055,235		153,433	45,070	152,089	167.981	12,845	455,686	65,225	6
Right-of-use-assels - operating leases	90,053	1 <u>444</u>	5,218	7,995	10,849	34,784	_	6,536	24,672	
Investments, long term	237,815		1,392			46,870	-	25,096	163,276	182
ther assets:										
Student lean receivables	3,320	-	1803	-		1.000	<u> 1997</u>		3.320	-
Deformed compensation agreements	70,696		54,341	_	125,5	7,494		<u> 21-</u>		
Contributions receivable, noncurrent	5,191					402	19 <u>14 -</u> 7	3 <u>217</u>		5,789
Interest in net assets of Glens Falls Hospital Foundation	5,465		75.00		5,465					
Assets held in charitable trusts	3,826					425	-		Base for	3,405
Accrued pension asset, AMC	12,976		1,151			-	-	5,609	<del>3</del> ,219	
Other assets	25,708	(4,393)	379	2,146	4,362	5,770	-	10,960	4,275	2,209
Interinstitutional receivables, noncurrent		(106,620)	26,490					74,497	5.633	
Total other assets	128.182	(111.013)	32,361	2,145	18,689	14,087		91,063	19,447	11,403
Total assets	\$ 2,949,642	(156,633)	304,192	145,621	356,056	543,174	18,528	1,350,405	352,625	35,572

## CON 201230 BFA Attachment D, cont.

#### ALBANY MED HEALTH SYSTEM

Combining Balance Sheet

#### December 31, 2020

(Dollars in theusands)

					2020 0	combining inform	ation			
		NA/201111		Ce	nter					
	Combined		Center and		- Jul	100				
Liabilities and Net Assets	total	Eliminations	other	CMH	Glens Falls	Saratoga	MMEC	AMCH	College	Foundation
Current liabilities:										
Current maturities of long-term debt	\$ 27,39B	-	3,743		4,540	4,452		14,663		
Current portion of lease liability - finance leases	23,368		181	443	1,929	768	545	19,399	123	
Current pertion of lease liability – operating leases Payables:	16,152		1,717	2.045	2,450	2,192	275	3,088	4,660	-
Accounts payable	129,758		15,338	10,818	34,965	12,090	1,226	50,338	4,764	221
Interinstitutional payables		(36,573)	29,344	4,560	65	1.442	1,084	53	1	24
Accrued expenses		,								
Salaries and related items	67,395		6,235	6,833	11,998	23.824		22,694	15,811	
Compensated absences	87,065		7,379	5,273	5,150	10,362		20,233	18,665	-
Deferred revenue	23,995		1,009	3,191	<u> </u>	—		252	19,543	
Medicare Advance	73,999		-	\$,300	11,949	9,698	170	42.411	4,271	
Other Sabilities	51,209		9,140	3,514	3,879	7.558		15,701	5.717	700
Total current liabilities	500,339	(36,573)	74,068	41,975	81,925	72.586	3,025	188,832	73,558	945
Long-term debt, net of current maturities	530,413	-	81,114		50,481	55.810		343,008		-
Long-term lease kawility - finance leases	73,103		157	624	4,905	5,766	11,075	50,494	79	-
Long-term lease liability - operating leases	75,450		3,533	6,072	8,450	33,509		3,556	20 230	-
Federal loan programs	4,002			-		1			4,002	-
Interinstitutional payables, noncurrent		(96,784)	<b>56</b> ,037			-		-	17.236	18,511
Accrued pension obligation, CMH	2,189			2,189				-	-	
Professional liability self-insurance reserve	140,439			1,620	10,245	3,845		79,499	45,229	_
Medicare Advance LT	94,642			8,055	22,455	20,141	32	41,614	2.345	
Other liabilities, long-term	163,223		67,212	8.222	27,641	12.901		29,286	9,110	5,851
Total liabilities	1,583,799	(133,357)	239.119	68,757	206,102	204,658	14,135	736,289	171,789	26,307
Net assels (deficit);										
Without doner restrictions	1,127,312	(4,393)	15,063	74,709	140,572	332,478	4,393	536,892	40 023	(12,425)
With donor restrictions	238,531	(18,883)	10	2,155	9,384	6.038		77,224	140 613	21,790
	1,365,843	(23.276)	15,073	76,854	149,955	335,516	4.393	614,116	180 535	9.365
Total liebilities and net assets	\$ 2,949,642	(156,633)	304,192	145,621	356,058	543,174	18,528	1,350,405	352.625	35,672

See accompanying independent auditors' report.

#### ALBANY MED HEALTH SYSTEM

#### Cembining Statement of Operations and Changes in Net Assess

#### Year ended December 31, 2020

#### (Dollars in thousands)

					2020	Combining inform	ntion			
		Eliminations		Cen	ter					
	Combined toks	and reclassifications	Center and other	CMH	Giens Falls	Saratoga	MMEC	AMCH	College	Foundation
Operating revenue.										
Patient service revenue, net	\$ 1,947,277		-	127.238	162,314	354,944	16,868	1.050,460	225,433	
Tuition and fees	41,301		1.820			0.000	_		39,981	
Federal, state, and lovel grams and contracts	45 772		35	1,360		805		25,868	14,906	
Private gifts, grants, and contracts	6,397		50			52		917	5,154	194
Interest and dividend income	8,893	(28)	91		420	<u> </u>		7,089	1,077	45
Interinstitutional revenue	-	(295, 160)	191,570	568		145	· <del>· · ·</del> ·	10,908	91,318	650
Other revenue	72,481	(1,412)	12,529	14,179	10,190	17,177	1	19,265	452	200
Net assets released from restrictions used for operations	30,516	(20,828)		562	117	724		36.394	13,030	517
Total operating revenue	2,152.937	(317.428)	206.195	143.907	173.041	353,678	16.889	1,153,898	391,351	1,496
Operating expenses:										
Salaries	1,094,494		39,687	82,671	82,216	203,845	10,517	357,255	266,630	1,639
Employee benefits	189.913	1000	15,893	15 102	11.750	36,516	3. <del></del>	54,643	33,691	383
Supplies	512,301		38,343	17,922	53,173	90,442	3,855	287,428	20,585	250
Purchased services	235,637	(20,828)	32,489	20,957	16,870	34,737	-	114,355	36.425	632
Interinstitutional expense		(295 160)	2,093	\$ 887	89	5,234	—	241,797	35.587	437
Deprecation and amortization	120,360		20,672	6,924	9,844	18,090	1,050	51,777	11,202	1
Interest	30,484	(28)	3,085	284	1,177	2,176	398	23,370	17	10
Other expenses	24,771		1,256	1,143		4.543		2,973	14.618	238
Totel operating expenses	2,187,860	(316.018)	204,523	155,890	174,915	395.684	15,823	1.133,601	418.975	3.585
Operating (loss) margin before COVID-19 grams and DSRIP										
settlements	(34,923)	(1.412)	1,672	(11,883)	(1.874)	(12,905)	1,066	20,297	(27.624)	6,159)
COVID-19 related grants (note 19)	60,173		11	15,434	4,832	7,062	346	36,035	13.400	-
DSRIP settlement, release from restrictions (note 5)	20,828	·		6,693		5.254		8.881		
	101.001		11	23,127	4.832	12,316	346	46,969	13.40	
Operating margin (loss)	68.C7B	(1,412)	1,693	11,144	2,968	(590)	1,412	67.268	(14 224)	(2,159)
Nonoperating gains (iesses): Net realized gains (losses) on sales of inveolments	15,441		25	2.599	777	1,083	-	8,748	2,206	3
Other, not	10,410		387	(1,788)	262	922	_	5.184	4,443	
Total nonoperating gains (losses), net	25,851		412	511	1.039	2.005		14,932	6.649	3_
Excess (deficiency) of revenue over expenses, before Investmentigains and losses and nonrecurring gains, net	91,929	(1.412)	2,095	11.955	3,\$97	1,415	1,412	82,198	(7.575)	(2,156)

#### ALBANY MED HEALTH SYSTEM

Combining Statement of Operations and Changes in Net Assets

#### Year ended December 31, 2020

#### (Dollars in thousands)

					2020	Combining Inform	ation			
		Eliminations	and the second second second	Cer	ther					
	Combined total	and rectassifications	Center and other	СМН	Glens Falls	Saratoga	MMEC	АМСН	College	Foundation
investment gains and (losses) and nonrepurting activities.										
Net unrealized gains and (Issses) on investments	\$ 41,779				7,071	12,153		17,389	5,243	3
Effect of attiliation	129,504		-	-	129,544			—		
Other, net	(9.520)								(9.520)	
Total nonnecurring nonopertaing gains (losses), net	161,703				136,575	12,153		17,309	(4,277)	3
Excess (deficiency) of revenue over expenses	253,692	(1.412)	2,095	11.955	140,572	13,568	1,412	99,507	(11.852)	(2.153)
Net assets without donor restrictions;						li -				
Net assets released from restrictions used for purchase of property and										
equipment	6,320	- <del></del>	5	1,647	371	355		2.724	1.218	17000
Change in fair value of interest rate swaps	(2,956)	-	(2,755)			-		(201)		
Pension related changes clifter then net periodic pension costs	(12,437)		(1,135)	316	222	-		(6,681)	(4,937)	
Net assets released for debt retirement	17,356	Start Co.	<u></u>	17,356		(1 <del>444</del> ))	-	-		-
Net change resulting in reduction of interinstitutional receivable								(20.000)	20.000	
Increase (decrease) in net assets without donor restrictions	261,975	(1,412)	(1.790)	\$1,274	140,943	13.923	1.412	75349	4,429	[2,153]
Net assets with domer restrictions										
Private giffs, granks, combasis and other	73,042	(5,970)		18,863	1,283	796		41,149	10.123	10,798
Investment interest, dividends and net realized gains (lesses), net	6,520	2		5				349	6,166	(29)
Gift dishibutions		10,529	person.	3 <del></del> 3						(10,523)
Net assets released from restrictions for operations	(51,344)			(562)	(117)	(724)		(36,394)	(13,030)	(517)
Net provision for uncollectible accounts	(178)	372			-	(178)	10 <u>202</u>			(372)
Changes in net unrealized gains and losses on investments	6.616	(271)		57	451	75		684	5,349	271
Contributions for property and equipment	4,777	-	1000	· · · · ·		835		2.724	1,216	
Effect of affiliation	7,767	-		1000	7,767	÷				-
Net assets released for debt retirement	(17.356)	—		(17,356)		_			-	
Net assets released from restrictions used for purchase										
of property and equipment	(6,320)		(5)	(1,647)	(371)	(355)		(2,724)	(1,218)	
Increase (decrease) in net assets with donor restrictions	23,524	683	(5)	(640)	9,013	449		5,788	8,605	(372)
Change in net assets	285,489	(729)	(1,795)	30,634	149.956	14,372	1,412	\$1,137	13,037	(2,525)
Net assets (deficit), segmenting of year	1,080,344	(22,547)	16 855	45,230		324,144	2,981	532.979	167.799	11,890
Net assets (deficit), and of year	\$ 1,365,843	(23,270)	15.073	76,854	149,956	336.515	4,393	614.116	150.836	3,305

See accompanying independent auditors' report,

# Northwell Health, Inc.

# Consolidated Statements of Financial Position (In Thousands)

Assets         2020         2019           Assets         Current assets:         S         830,955         \$         535,619           Short-term investments         3,619,297         2,931,431         2,231,431           Accounts receivable for physician activities, net         2,71,784         255,893           Current portion of pledges receivable         51,076         47,316           Current portion of insurance claims receivable         445,232         349,832           Total current assets         6,553,001         5,449,889           Long-term investments         3,970,226         2,532,060           Pledges receivable, net of current portion         100,339         99,971           Property, plant and equipment, net         5,858,662         5,548,317           Right-of-use assets – operating leases         942,817         959,622           Insurance claims receivable, net of current portion         136,067         151,214           Other assets         5         15,156,683           Liabilities and net assets         5         95,000         \$           Accounds payable and accrued expenses         1,327,075         984,572           Current portion of porenting lease obligations         132,289         1118,163           Current portion of p
Current assets:         S         830,955         \$         535,619           Short-term investments         3,619,297         2,931,431         Accounts receivable for services to patients, net         1,276,235         1,285,542           Accounts receivable for physician activities, net         271,784         255,893           Current portion of pledges receivable         44,256         0           Current portion of insurance claims receivable         445,232         344,256           Other current assets         498,422         349,832           Total current assets         3,970,226         2,532,060           Long-term investments         3,970,226         2,532,060           Pledges receivable, net of current portion         100,339         99,971           Property, plant and equipment, net         5,858,662         5,548,317           Night-of-use assets         942,817         959,622           Insurance claims receivable, net of current portion         136,067         151,214           Other assets         5         18,067,715         \$ 15,156,683           Liabilities and net assets         5         1,082,632         989,611           Accounts payable and accrued expenses         1,327,075         984,572           Current portion of finance lease obligations
Cash and cash equivalents         \$ \$ \$30,955         \$ \$ \$35,619           Short-term investments         3,619,297         2,931,431           Accounts receivable for services to patients, net         1,276,235         1,285,542           Accounts receivable for physician activities, net         271,784         2255,893           Current portion of pledges receivable         45,232         44,256           Other current assets         452,323         44,256           Other current assets         6,593,001         5,449,883           Long-term investments         3,970,226         2,532,000           Pledges receivable, net of current portion         100,339         99,971           Property, plant and equipment, net         5,858,662         5,548,317           Night-of-use assets         942,817         959,622           Insurance claims receivable, net of current portion         136,067         151,214           Other assets         9         1,082,632         989,611           Total assets         \$ 18,067,715         \$ 15,156,683           Liabilities:         1,982,632         989,611           Accounts payable and accrued expenses         1,982,632         989,611           Accounts payable and accrued expenses         1,982,632         989,611
Short-term investments3,619,2972,931,431Accounts receivable for services to patients, net1,276,2351,285,542Accounts receivable for physician activities, net271,784255,893Current portion of pledges receivable51,07647,316Current portion of insurance claims receivable45,23244,256Other current assets6,593,0015,449,889Long-term investments3,970,2262,532,060Property, plant and equipment, net5,858,6625,548,317Right-of-use assets942,817959,622Insurance claims receivable, net of current portion136,067151,214Other assets942,817959,622Insurance claims and related benefits1,327,075984,572Current liabilities:1,327,075984,572Current portion of finance lease obligations1,322,89118,163Current portion of long-term debt58,92456,950Current portion of nalpractice and other insurance liabilities187,777184,506Cur
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Current portion of pledges receivable $51,076$ $47,316$ Current portion of insurance claims receivable $45,232$ $44,256$ Other current assets $498,422$ $349,832$ Total current assets $6,593,001$ $5,449,889$ Long-term investments $3,970,226$ $2,532,060$ Pledges receivable, net of current portion $100,339$ $99,971$ Property, plant and equipment, net $5,858,662$ $5,548,317$ Right-of-use assets – operating leases $942,817$ $959,622$ Insurance claims receivable, net of current portion $136,067$ $15,1214$ Other assets $942,817$ $959,622$ Insurance claims receivable, net of current portion $136,067,715$ $$15,156,683$ Liabilities and net assets $$18,067,715$ $$15,156,683$ Current bironwings $$95,000$ $$95,000$ $$95,000$ Accounts payable and accrued expenses $1,082,632$ $989,611$ Accrued salaries and related benefits $1,327,075$ $984,572$ Current portion of porating lease obligations $7,995$ $7,263$ Current portion of finance lease obligations $7,995$ $7,263$ Current portion of malpractice and other insurance liabilities $187,777$ $184,506$ Current portion of malpractice and other insurance liabilities $187,777$ $184,506$ Current portion of melpractice and other insurance liabilities $187,777$ $184,506$ Current portion of melpractice and other insurance liabilities $136,581$ $338,251$ Current portion of estimated pa
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Other current assets $498,422$ $349,832$ Total current assets $6,593,001$ $5,449,889$ Long-term investments $3,970,226$ $2,532,060$ Pledges receivable, net of current portion $100,339$ $99,971$ Property, plant and equipment, net $5,858,662$ $5,548,317$ Right-of-use assets – operating leases $942,817$ $959,622$ Insurance claims receivable, net of current portion $136,067$ $151,214$ Other assets $466,603$ $415,610$ Total assets $$18,067,715$ $$$15,156,683$ Liabilities and net assets $$$2,5000$ $$$95,000$ Current liabilities: $$$18,067,715$ $$$15,156,683$ Current portion of operating lease obligations $1,327,075$ $984,572$ Current portion of operating lease obligations $7,995$ $7,263$ Current portion of finance lease obligations $7,995$ $7,263$ Current portion of finance claims liability $45,232$ $44,256$ Current portion of malpractice and other insurance liabilities $187,777$ $184,506$ Current portion of Medicare advances $374,408$ $-$ Current portion of Medicare advances $374,408$ $-$ Current portion of setimated payables to third-party payers $306,581$ $338,251$
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Current portion of Medicare advances374,408Current portion of estimated payables to third-party payers306,581338,251
Current portion of estimated payables to third-party payers 306,581 338,251
Total current liabilities 3,617,913 2,818,572
<b>755,697</b> 646,738
Accrued retirement benefits, net of current portion 845,642 869,879
Operating lease obligations, net of current portion 250,069 227,819
Finance lease obligations, net of current portion 3,650,825 3,715,934
Long-term debt, net of current portion3,703,004Insurance claims liability, net of current portion136,067151,214
Malpractice and other insurance liabilities, net of current portion 1,601,430 1,336,641
Malpractice and other insurance nationales, net of current portion 655,821 =
Other long-term liabilities 908,630 634,490
Total liabilities 12,422,094 10,401,287
Commitments and contingencies
Net assets:
Without donor restrictions         4,861,852         4,063,674
With donor restrictions         783,769         691,722
Total net assets 5,645,621 4,755,396
Total liabilities and net assets \$ 18,067,715 \$ 15,156,683

### Project 212013 BFA Attachment A (Cont.)

# Northwell Health, Inc.

# Consolidated Statements of Operations (In Thousands)

	s	Year Ended D 2020	ece	mber 31 2019
Operating revenue: Net patient service revenue Physician practice revenue	\$	9,081,218 2,055,320	\$	9,500,259 2,093,076
Total patient revenue		11,136,538		11,593,335
CARES Act Provider Relief Fund revenue		1,209,679		1
Other operating revenue		1,020,400		833,653
Net assets released from restrictions used for operations	-	63,846		60,279
		13,430,463		12,487,267
Operating expenses:				
Salaries		7,021,865		6,410,803
Employee benefits		1,592,007		1,446,365
Supplies and expenses		4,167,383		3,788,695
Depreciation and amortization		540,960		510.653
Interest	0	160,948		152,444
	s <del></del>	13,483,163		12,308,960
(Deficiency) excess of operating revenue over operating expenses, excluding Health Insurance Companies		(52,700)		178,307
Health Insurance Companies excess of operating revenue over operating expenses		26,285		10,067
Total (deficiency) excess of operating revenue over operating expenses		(26,415)		188,374
Non-operating gains and losses:				
Investment income		186,311		171,744
Change in net unrealized gains and losses and change in value of		,		,
equity method investments		526,009		401,110
Change in fair value of interest rate swap agreements designated as				
derivative instruments		(283)		(464)
Non-operating net periodic benefit credit (cost)		895		(57,579)
Loss on refunding of long-term debt		2 ÷		(519)
Other non-operating gains and losses		123,364		(30,906)
Total non-operating gains and losses		836,296		483,386
Excess of revenue and gains and losses over expenses		809,881		671,760
Net assets released from restrictions for capital asset acquisitions		44,881		47,052
Change in fair value of interest rate swap agreements designated as				
cash flow hedges		(751)		(733)
Pension and other postretirement liability adjustments		(52,261)		9,105
Other changes in net assets		(3,572)	0	(8,336)
Increase in net assets without donor restrictions	\$	798,178	\$	718,848

See accompanying notes.

# LONG ISLAND CENTER FOR DIGESTIVE HEALTH, LLC

#### BALANCE SHEETS AS OF DECEMBER 31, 2020 AND 2019

	2020	2019
ASSETS		
CURRENT ASSETS: Cash Accounts receivable Prepaid expenses and other current assets	\$ 649,620 925,794 67,405	\$ 676,184 876,407 59,840
Total current assets	1,642,819	1,612,431
LEASEHOLD IMPROVEMENTS AND EQUIPMENT—Net	2,576,929	3,117,911
DEPOSITS	÷	6,040
TOTAL ASSETS	\$ 4,219,748	\$ 4,736,382
LIABILITIES AND MEMBERS' EQUITY		
CURRENT LIABILITIES: Accounts payable and accrued expenses Current portion of long-term debt Medicare advanced payments Current portion of capital lease obligation	\$ 725,946 758,633 193,530 40,073	\$ 568,335 732,002 
Total current liabilities	1,718,182	1,335,448
LONG-TERM DEBT—Net of current portion	919,850	1,678,450
LONG-TERM CAPITAL LEASE—Net of current portion	56,687	91,898
LEASE LIABILITIES AND DEFERRED PAYMENTS	306,634	295,528
Total liabilities	3,001,353	3,401,324
COMMITMENTS AND CONTINGENCIES (Note 7)		
MEMBERS' EQUITY: Class A members Class B members Class C members	860,482 242,163 115,750	942,875 265,350 126,833
Total members' equity	1,218,395	1,335,058
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 4,219,748	\$ 4,736,382

Project 212013 BFA Attachment B (Cont.)

# LONG ISLAND CENTER FOR DIGESTIVE HEALTH, LLC

#### STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019
REVENUE—Net patient revenue	\$ 7,206,044	<u>\$ 11,016,491</u>
OPERATING EXPENSES: Professional fees Personnel costs Billing and administrative fees Depreciation and amortization Rent and utilities Medical supplies and medications Other Equipment and maintenance costs	1,573,444 1,692,322 750,000 567,921 483,858 368,856 326,130 235,113	2,098,940 1,647,517 750,000 567,700 514,721 476,116 318,280 251,475
Total operating expenses	5,997,644	6,624,749
OPERATING INCOME	1,208,400	4,391,742
INTEREST EXPENSE OTHER INCOME	53,379 486,184	104,589 1,243,329
NET INCOME	\$ 1,641,205	\$ 5,530,482

See notes to financial statements.

## Project 212013 BFA Attachment B (Cont.)

LIDH	j			
	Long Island Center for Digestive Health	Mineola Consulting	Long Island Center for Digestive Health Consolidated <b>Jun-2021</b>	Long Island Center for Digestive Health Consolidated <b>Jun-2020</b>
;ETS				
Current Assets				
Cash	\$ 1,631,716	\$ 33,170	\$ 1,664,886	\$ 747,188
Accounts Receivables, Net	951,166		951,166	402,631
Accounts Receivable, Anesthesia	292,381		292,381	154,729
Due (To)/From Anesthesia			12	0.72
Due (To)/From Related Parties	2		1.E.	16,672
Prepaid Expenses & Short-term Deposits	67,240		67,240	73,207
Total Current Assets	2,942,504	33,170	2,975,674	1,394,428
Net Property & Equipment				
Property and Equipment	5,575,270	15	5,575,270	5,555,094
Accumulated Depreciation	(3,250,791)		(3,250,791)	(2,718,839)
Net Property & Equipment	2,324,480	-	2,324,480	2,836,256
Long Term Assets				
Non-Depreciable Assets	2 	-		
Total Long Term Assets	-	-		
Total Assets	5,266,984	33,170	5,300,154	4,230,683
BILITES & MEMBER'S EQUITY				
Current Liabilities				
Accounts Payable & Accrued Expenses	787,349	30,107	817,456	697,812
Current Portion of Debt	813,624	10	813,624	779,798
Current Portion of Debt - Covid	169,036		169,036	193,530
Total Current Liabilities	1,770,009	30,107	1,800,116	1,671,140
Long-term Liabilities				
Accrued Rent & Other Long-term Liabilities	262,817	15	262,817	286,368
Deferred Payments	30,734		30,734	- <b>E</b>
Notes Payable	565,930	12 A	565,930	1,380,599
Notes Payable - Covid	2 2	V		302,195
Total Long Term Liabilities	859,481		859,481	1,969,162
Total Liabilities	2,629,490	30,107	2,659,597	3,640,302
Member's Equity				
Members Capital	440,000	10,000	450,000	450,000
Retained Earnings - Prior yrs	778,401	58,007	836,408	947,557
Distribution to Partners	(1,034,563)	(247,712)	(1,282,275)	(1,076,730)
Net Income	2,453,655	182,769	2,636,424	269,554
Members Equity	2,637,493	3,063	2,640,557	590,381
Total Liabilities and Members Equity	\$ 5,266,983	\$ 33,170	\$ 5,300,154	\$ 4,230,683

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	Jan	Feb	Mar	Apr	May	Jun	lut	Aug	Sep	Oct	Nov	Dec	Year To Date			
														2021 YTD	Variance	%
													2021 YTD	Budget	to Budget	Varlance
isits	384	399	501	474	448	534					· · · ·	÷	2,740	3,061	(321)	-10.5
rocedures	509	528	680	625	573	704		÷:		5 m.)	2.6	8	3,619	3,948	(329)	-8.3
Jusiness Days	20	19	23	22	20	22	÷	÷.		283	27	<u>ੱ</u>	126	127	{1}	-0.8
NCOME																
Gross Charges	1,649,750	1,713,750	2,207,300	2,026,325	1,861,650	2,284,850	-	×:					\$ 11,743,625	\$ 12,825,078 \$		-8.4
Estimated Contractual Adjustment	(1,183,543)	(1,223,191)	(1,561,462)	(1,375,268)	(1,312,227)	(1.609,214)		*					(8,264,905)	(8,953,094)	688,189	7.7
Net Charges	466,207	490,559	645,838	651,057	549,423	675,636		50		187	1.4		3,478,720	3,871,984	(393,264)	10.2
Net Charges - Anesthesia	174,790	174,950	221,956	207,922	199,684	234,598	-	104	+ 2		5a	14	1,213,900	1,335,716	[121,816]	-9.1
Covid Income	1,054,102			÷1		3 <del>3</del>	3			(*)	33	<b>i</b> s	1,054,102		1,054,102	0.0
Net Revenue & Other Income	1,695,098	665,509	867,982	858,980	749,107	910,235	۲						5,746,911	5,207,994	538,917	10.3
DIRECT OPERATING EXPENSES																
Salaries & Wages	115,553	106,841	137,210	120,984	116,238	126,563	8	~	92	5.00	25	8	723,389	670,466	52,923	7,3
Contracted Personnel - Anes Services	134,400	126,000	148,400	140,000	126,000	148,400	10	-	±2	1.51	1.21		823,200	879,762	(56,562)	-E.4
Payroll Taxes	11,735	9,007	13,045	9,475	8,780	9,311	1	ũ.		7.83	27		61,354	57,682	3,671	0,4
Employee Benefits - Insurance	7,013	13,503	5,985	4,947	5,200	5,863	2		÷.	F2	29.0	3	42,511	36,256	6,255	17
Employee Benefits - 401K Match & PSP	5,990	5,998	6,090	6,027	6,141	6,217	~	æ	æ)	<b>b</b> -1	282	St.	36,463	37,990	(1,527)	-4.0
Drugs & Medications	8,450	1,877	2,008	4,439	3,320	3,417	~	-	*				23,512	26,688	(3,177)	-11.5
Marketing	2,966	500	4,211	1,500	1,500	6,048	22	8	2		527	÷.	16,725	19,079	(2,353)	-12.
Medical Supplies	35,735	19,934	34,969	38,741	29,411	32,091	S2	1			545	5÷	190,881	201,387	(10,507)	-5.3
Office & Miscellaneous Expenses	5,574	3,623	4,029	2,069	3,663	3,837	÷#		*		0.00		22,795	29,846	(7,052)	-23.0
Postage & Printing	(22)	1,111	4,832	71	30	1,054							7,076	5,622	1,454	25
Recruiting Costs	270	45	126	25	310	1,108	22) 22	12		1		100	1,883	3,316	(1,433)	43.3
Repairs, Maintenance & Cleaning	24,614	16,486	21,673	25,939	23,045	18,104		<u>_</u>		÷.	2.43	1.1	129,860	122,765	7.094	5.4
Uniforms & Laundry	4,425	3,604	4,042	5,426	4,245	4,210				- 1			25,951	22,306	3,645	16.3
Total Direct Operating Expenses	356,704	308,529	386,619	359,642	327,884	366,222				•			2,105,599	2,113,168	(7,568)	-0.4
				Constant Participants	a the four or p	40.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0,05	36.6%	40.6%	-3.9%	-9.7
Direct Operating Exp %	21.0% 1,338,394	46.4% 356,980	44,5% 481,363	41.9% 499.338	43.8% 421.223	40.2%	0.0%	0.0%	0.0%	t)	0.0%	0,00	3,641,312	3,094,826	546,485	17.7
Operating income (Loss) before Other Expense	1,336,394	550,980	401,303	455,556	421,423	344,013	2.5			<u>2</u> .0			5,042,522	0,004,020	0.10,100	
OTHER EXPENSES																0/2555
Accounting & Consulting	3,897	7,972	8,036	6,565	6,197	17,500	-	28	۲	×.		÷.	50,167	32,428	17,739	\$4.7
Bank Fees & Collection Fees	6,357	4,401	7,158	8,964	6,476	4,281	3 C	3 <u>*</u>	*	20			37,638	25,672	11,966	46,6
Billing and Administrative Service Fees	21,194	21,804	26,683	24,918	23,249	27,454	1.20				27		145,302	155,861	(10,559)	-6.8
Billing and Administrative Service Fees - Anes	7,508	7,508	7,508	7,508	7,508	7,508		÷.		÷.	÷2		45,049	45,049	8	0.0
Equipment Rental	1,305	971	727	600	127	698	391	链			±1		4,428	4,366	62	14
Insurance	3,724	3,707	3,720	3,718	3,832	3,916	222			5	100 C	185	22,617	24,326	(1,709)	-7.4
Legal Fees		325	6,226			9,543	320		3	-		120	15,769	30,000	(14,231)	+47.
Medical Director Fees	6,250	6,250	6,250	6,250	6,250	6,250	(a)	14	S.	÷	*2	2.42	37,500	37,500	(e)	0,1
Rent Expense	34,593	39,246	36,876	36,225	32,661	32,625		19		8		1	212,226	206,816	5,410	2
Taxes, Licenses and Fees	518	(259)	873	2,000	20	61	30	7.8	25	*	**	1.00	3,193	(596)	3,788	\$35
Telephone & Utilities	7,582	7,220	7,094	12,332	11,812	14,894				- 8	10		60,934	38,402	22,532	58
Travel & Entertainment		85	1,387	43	Q	4,556	\$					- E	6,071	18,521	(12,450)	-67.
Total Other Expenses	92,928	98,906	112,540	109,122	98,112	129,284			38		*	165	640,893	618,345	22,5/48	3.
EBITDA	1,245,467	258,074	368,823	390,216	323,111	414,728	195	a l	5	2	23		3,000,418	2,476,481	523,937	21.
Depreciation	(47,940)	(43,515)	(48,158)	(45,808)	(46,983)	(45,507)				-	-	-	(277,911)	(282,210)	4,299	1
Interest	(5,617)	(5,429)	(43,153)	(4,996)	(4,650)	(4,586)							(30,028)	(30,000)	(28)	-C.
Non-Recurring Items	(5,617)	(22,472)	(4,751)	(4,550)	(750)	(4,550)	22	2	<u>1</u>		100	200 E	(23,222)		(23,222)	
Covid Expense	(4,893)	(5,110)	(7.076)	(5,203)	(5,176)	(5,376)	1.22	24.1		-		÷.,	(32,833)	÷	(32,033)	0.
Net Income (Loss)	1,187,017	181,548	308,838	334,209	265,552	359,259								\$ 2,164,271		21
net monte (tras)	4,107,017	10410-10	200,020	sec. spaces												
Profit Margin	70.0%	27,3%	35.6%	38,9%	35.4%	39,5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0	45.9%	41.6%	4.3%	