#### <u>STATE OF NEW YORK</u> <u>PUBLIC HEALTH AND HEALTH PLANNING COUNCIL</u>

#### **COMMITTEE DAY**

#### AGENDA

#### May 13, 2021 10:00 a.m. Via Live Webcasting

## I. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Peter Robinson, Chair

#### A. <u>Applications for Construction of Health Care Facilities/Agencies</u>

| Cei | rtified Home Health A  | Agencies - Constructio                   | n  | Exhibit # 1      |
|-----|------------------------|--|--|------------------|
|     | <u>Number</u>          | <u>Applicant/Facility</u>                |  |                  |
| 1.  | 211039 C               | Guthrie Home Healt<br>(Tioga County)     | h  |                  |
| Ho  | spice Services - Const | truction                                 |  | Exhibit # 2      |
|     | <u>Number</u>          | <u>Applicant/Facility</u>                |  |                  |
| 1.  | 211032 C               | Niagara Hospice, Inc<br>(Niagara County) | ».   |                  |
| B.  | Applications for       | · Establishment and C                    | Construction of Health Care Facil                | lities/Agencies  |
| Am  | bulatory Surgery Ce    | nters - Establish/Con                    | struct   | Exhibit # 3      |
|     | <u>Number</u>          | <u>Applicant/Facility</u>                |  |                  |
| 1.  | 202273 B               | 147 Wellness LLC t/<br>(New York County) | b/k/a Midtown Endoscopy & Surg                   | ical Center, LLC |
| 2.  | 211035 E               | Griffiss Surgery Cen<br>(Oneida County)  | ter  |                  |
| Dia | gnostic and Treatme    | nt Centers - Establish                   | /Construct                                       | Exhibit # 4      |
|     | <u>Number</u>          | <u>Applicant/Facility</u>                |  |                  |
| 1.  | 201273 B               | CFR Advance Servic<br>(Queens County)    | ces, LLC d/b/a Village Med & Reha                | abilitation      |
| Cei | rtified Home Health A  | Agencies - Establish/C                   | onstruct   | Exhibit # 5      |
|     |                        | <u>Number</u>                            | Applicant/Facility                               |                  |
| 1.  |                        | 202250 E                                 | Assured Care Home Health, LLC<br>(Nassau County) |                  |

## The Guthrie Clinic and Affiliates

Consolidated Balance Sheets June 30, 2020 and 2019 (In Thousands of Dollars)

|   | 2020         | 2019         |
|---|--------------|--------------|
| Assets  |              |              |
| Current Assets                                |              |              |
| Cash and cash equivalents                     | \$ 91,052    | \$ 21,689    |
| Patient accounts receivable                   | 76,014       | 84,084       |
| Inventories                                   | 16,869       | 14,228       |
| Prepaid expenses and other current assets     | 29,070       | 27,230       |
| Total current assets                          | 213,005      | 147,231      |
| Assets limited as to use:                     |              |              |
| Board-designated funds                        | 181,541      | 173,637      |
| Self-insured trust funds                      | 70,329       | 73,365       |
| Other   | 67,542       | 70,542       |
| Total assets limited as to use                | 319,412      | 317,544      |
| Investments                                   | 525,228      | 485,832      |
| Property and equipment, net                   | 425,407      | 424,219      |
| Prepaid pension                               | 26,052       | 20,828       |
| Other assets, net                             | 6,721        | 8,078        |
| Total assets                                  | \$ 1,515,825 | \$ 1,403,732 |
| Liabilities and Net Assets                    |              |              |
| Current Liabilities                           |              |              |
| Short-term borrowing                          | \$ 15,000    | \$ -         |
| Current maturities of long-term obligations   | 9,266        | 7,965        |
| Accounts payable and accrued expenses         | 65,465       | 61,210       |
| Accrued payroll, taxes and vacation           | 58,085       | 58,541       |
| Estimated third-party payables, net           | 11,387       | 7,902        |
| Contract liability, advance payments          | 85,528       | -            |
| Other   | 5,396        | 2,113        |
| Total current liabilities                     | 250,127      | 137,731      |
| Long-term obligations, net                    | 230,727      | 232,852      |
| Accrued pension cost                          | 24,716       | 17,208       |
| Asset retirement obligation                   | 6,596        | 8,036        |
| Insurance liabilities, net of current portion | 68,149       | 61,801       |
| Other   | 25,791       | 20,912       |
| Total liabilities                             | 606,106      | 478,540      |
| Net Assets                                    |              |              |
| Net assets without donor restrictions         | 842,481      | 856,703      |
| Net assets with donor restrictions            | 67,238       | 68,489       |
| Total net assets                              | 909,719      | 925,192      |
| Total liabilities and net assets              | \$ 1,515,825 | \$ 1,403,732 |
|   |              |              |

#### The Guthrie Clinic and Affiliates

Consolidated Statements of Operations and Changes in Net Assets Years Ended June 30, 2020 and 2019 (In Thousands of Dollars)

|   | <br>2020      | <br>2019      |
|---|---------------|---------------|
| Revenues and Other Support  |               |               |
| Net patient service revenue   | \$<br>843,247 | \$<br>811,924 |
| Other operating revenue   | <br>66,061    | <br>20,819    |
| Total revenues and other support                                      | <br>909,308   | <br>832,743   |
| Expenses  |               |               |
| Salaries and wages  | 453,601       | 417,702       |
| Employee benefits   | 99,549        | 89,358        |
| Purchased services  | 65,802        | 63,139        |
| Supplies  | 88,428        | 86,087        |
| Pharmaceuticals   | 85,612        | 75,105        |
| Insurance   | 18,745        | (2,320)       |
| Other expenses  | 69,552        | 65,047        |
| Depreciation  | 48,894        | 45,007        |
| Interest  | 6,942         | 8,983         |
| Bad debt expense  | <br>375       | <br>359       |
| Total expenses  | <br>937,500   | <br>848,467   |
| Loss from operations before adjustment to asset retirement obligation |               |               |
| and gain (loss) on sale of property and equipment                     | (28,192)      | (15,724)      |
| Gain (loss) on sale of property of equipment                          | 94            | (898)         |
| Adjustment to asset retirement obligation                             | <br>1,006     | <br>-         |
| Loss from operations  | <br>(27,092)  | (16,622)      |
| Nonoperating Income   |               |               |
| Early extinguishment of debt  | (7,492)       | (81)          |
| Restructuring expense   | (3,299)       | (01)          |
| Contribution from acquisition   | (0,200)       | 45,123        |
| Other income, net   | 30,917        | 36,073        |
| Total nonoperating income   | 20,126        | <br>81,115    |
|   | <br>20,120    | <br>01,110    |
| Excess of revenues (less than) over expenses (carried forward)        | \$<br>(6,966) | \$<br>64,493  |

#### Home Care Services Balance Sheet For the Period Ending February 28, 2021 (In Thousands)

|   | Ending<br>Balance        |
|---|--------------------------|
| Current Assets<br>110130 Petty Cash-Bus Office<br>110545 Cash-Gen Oper I#67684316                 | 400<br>350               |
| 110570 Cash-Gen Oper  | -317                     |
| Cash and Cash Equivalents   | 433                      |
| Notes Receivable - Affiliate<br>130530 Accounts Receivable-3M                                     | 0                        |
| 130540 Accounts Receivable-Sm<br>130540 Accounts Receivable-Brightree                             | 1,683,680                |
| 130550 Acct Receivable-Unbill Brightr   | 162,013                  |
| 130800 A/R Suspense   | -31,394                  |
| 130840 A/R Suspense-Brightree<br>135000 Res For Bad Debt  | -27,075                  |
| 135700 Resrv For Bad Debt-GHH legacy  | -457,648<br>0            |
| 140700 Resrv For Contr Allow GHH  | -6,477                   |
| 140701 Resv for CA GHH Brightree  | -71,946                  |
| Accounts Receivable, Net of allowance for doubtful accounts                                       | 1,251,153                |
| Notes Receivable<br>160000 Inventory-Med/Surg Suppls  | 0<br>228                 |
| Inventories   | 228                      |
| 142020 Income Rec-Investments   | 30,792                   |
| 145000 Accts Rec-Other  | -407                     |
| 145420 Accts Rec-Benefit Premiums<br>180000 Prepd Prof Liab Insurance                             | 23,675<br>1,489          |
| 180010 Prepd Other Insurance  | 7,637                    |
| 180040 Prepd Dues & Subscription  | 8,523                    |
| 180050 Prepd Property Tax   | 133                      |
| 180080 Prepaid Workers Compensation<br>180090 Prepaid Investment Expense                          | 4,664<br>0               |
| 180300 Prepa Other Expenses   | 11,230                   |
| 190450 Security Deposit   | 850                      |
| Prepaid Expenses and Other Assets   | 88,586                   |
| Demand Note Receivable - Guthrie Clinic Ltd.<br>Captial Sublease Receivable - Guthrie Clinic Ltd. | 0<br>0                   |
| Receivable from Guthrie Health Affiliates   | 0                        |
| 142050 Int Rec-Donations  | 191                      |
| 150000 Due To/From Affiliates   | -371,636                 |
| 150600 Donations Receivable<br>150650 Pension Receivable/Payable                                  | -17,126                  |
| Due from Affiliates   | 385,455<br>-3,116        |
| Total Current Assets  | 1,337,286                |
| Assets limited as to use:   |                          |
| Investment - Trustee Held   | 0                        |
| Board Designated Funds  | 0                        |
| Temporarily and Permanently Restricted Funds<br>158498 Investment-M&I Trust Captive               | 0                        |
| 165000 Malprac Captive Ins Funding  | 114,075<br>6,176         |
| 165010 Malprac Buffer Self Ins-GHS  | 421                      |
| Self Insurance Trust Funds  | 120,672                  |
| Patient Escrow  | 0                        |
| Deferred Compensation<br>Total Assets limited as to use   | 0<br>120,672             |
|   | ,                        |
| Other Assets  |                          |
| 158000 Investment<br>Investment   | 14,667,492<br>14,667,492 |
| Notes Receivable, LT - Affiliates, net of current portion   | 14,007,492               |
| Notes Receivable, net of current portion  | 0                        |
| Captial Sublease Receivable, net of current portion   | 0                        |
| Receivable from Guthrie Clinic, net of current portion<br>170400 Movable Equipment                | 0<br>520 830             |
| 170400 Movable Equipment  | 529,839<br>275,168       |
| 170900 Leasehold Improvements   | 77,819                   |
| 175400 Acc Depr-Movable Equip   | -468,437                 |
| 175450 Acc Depr-Software<br>175900 Acc Depr-Leasehold Imp   | -275,168<br>-27,159      |
| Property, Plant & Equipment, net  | -27,159                  |
| 195000 Insurance Recoveries Rec LT  | 5,973                    |
| Other Assets, net   | 5,973                    |
| Prepaid Pension, Cost<br>Total Other Assets   | 0<br>14,785,527          |
| I UTICI ASSELS  | 14,700,027               |
| Total Assets  | 16,243,485               |

#### Home Care Services Balance Sheet For the Period Ending February 28, 2021 (In Thousands)

|   | Ending<br>Balance      |
|---|------------------------|
| Current Liabilities   |                        |
| Notes Payable - Affiliate - Current   | 0                      |
| Due to Affiliates   | 0                      |
| 240000 Accounts Payable-Trade<br>240511 Accr Exp-PA Unemp Comp                | 59,624<br>0            |
| 240512 Accr Exp-PA Onemp Comp<br>240512 Accr Exp-NY Unemp Comp                | -58,401                |
| 240540 Accr Exp-Other   | 96,643                 |
| 240545 Accr Exp-Investments   | 4,373                  |
| 240559 Accr Exp-Worker'S Comp<br>240561 Accr Exp-Prof Liab Ins                | 14,738<br>39,683       |
| 240565 Accr Exp - Pen-AgeGraded Cont  | 148,506                |
| Accrued Expenses & Accounts Payable   | 305,166                |
| 220100 Salaries & Wages Payable<br>220200 Fed Inc Tax Withheld                | 108,856<br>18,010      |
| 220210 Soc Sec Tax Withheld   | 279,255                |
| 220220 PA State Inc Tax Withheld  | 3,833                  |
| 220221 NY State Inc Tax Withheld<br>220225 PA Unemp Tax Withheld              | 3,116<br>315           |
| 220220 FA Onemp Tax Withheld  | 7,461                  |
| 220250 Life Insurance Payable   | 0                      |
| 220255 Health Insurance Payable   | 0                      |
| 220260 Annuities Payable<br>220280 United Fund Payable                        | 17,560<br>20           |
| 220297 Garnishee Payable  | 239                    |
| 220360 Voluntary Benefit Withholding  | 43                     |
| 220370 FLI - ee premium<br>220620 Restructuring Expense Accrual               | 1,177<br>0             |
| Accrued Payroll, Taxes and Other  | 439,885                |
| 230245 Vacation Payable   | 264,456                |
| Accrued Vacation  | 264,456                |
| Accrued Interest<br>255610 Accts Pay-Medical Asst                             | 0<br>422               |
| 255620 Accts Pay-Third Party  | 0                      |
| Third Party Payable   | 422                    |
| 256000 Contract Liab-CMS Advance Pymt<br>Contract Liability, Advance Payments | 1,724,334<br>1,724,334 |
| 280150 Deferred Income  | 185,024                |
| 280515 Deferred Income-U Way  | 1,118                  |
| 280530 Deferred Income-Donations<br>Other                                     | 383<br>186,525         |
| Total Current Liabilities   | 2,920,787              |
|   |                        |
| Other Liabilities<br>Due to Affiliates  | 0                      |
| Long Term Debts   | 0                      |
| Accrued Pension Costs   | 0                      |
| 272559 Accr Exp-Workers Comp LT<br>272561 Accr Exp-Prof Liab Ins LT           | 101,567<br>234,724     |
| Other Liabilities   | 336,290                |
| Total Other Liabilities   | 336,290                |
| Total Liabilities   | 3,257,078              |
| Net Assets  |                        |
| 330400 Equity Transfers   | 0                      |
| Equity Transfers  | 0                      |
| Accumulated Earnings - Current Year<br>330100 Accum Earnings-Prior Systems    | 2,140,462<br>2,494,713 |
| 330650 Minimum Pension Fund Liability   | -218,953               |
| 330900 Unrestricted Net Asset Beg Bal   | 8,547,568              |
| Unrestricted<br>310800 Temp Restricted Contributions                          | 10,823,328<br>3,351    |
| 310806 TRNA Released-Donations  | -2,511                 |
| 310900 TempRestrict Net Asset Beg Bal   | 21,777                 |
| Temporarily restricted Permanently restricted                                 | 22,617                 |
| Total Net Assets  | 12,986,407             |
|   |                        |
| Total Liabilities and Net Assets  | 16,243,485             |

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#### Guthrie Home Care Services 7-1-2020 to 2-28-2021 (In Thousands)

|                  | (In Thousands)                    |              |
|------------------|-----------------------------------|--------------|
|                  |                                   | Year to Date |
|                  |                                   | Actual       |
|                  |                                   |              |
| 416050           | Home Health Episodic              | 3,299        |
| 416060           | Home Health Non-Episodic          | 1,892        |
| 416000           |                                   | 6,241        |
| 416140           | Hospice-Routine-Brightree         | ,            |
|                  | Hospice-Continuous-Brightree      | 0            |
| 416142           | Hospice-Respite-Brightree         | 13           |
| 416143           | Hospice-Inpatient-Brightree       | 0            |
| 500050           | Patient Service Revenue           | 11,444       |
| 500050           | Home Health CA - Episodic         | 369          |
| 500060           | Home Health CA-NonEpisodic        | 821          |
| 500140           | Hospice - Contract Adj-Routine    | 3,569        |
| 500142           | Hospice Contract Adj - Respite    | 2            |
| 500143           | Hospice-Contract Adj-Inpatient    | 0            |
| 530000           | Contractual AdjustBrightree       | 10           |
| 560162           | Reimburse- IP Lump Sum Adjs       | 0            |
| 560163           | Reimburse - OP Lump Sum Adjs      | 0            |
| Allowa           | nces and Uncollectible Accounts   | 4,771        |
| Patient S        | ervice Revenue Net of Contractual |              |
|                  | and Other Allowances              | 6,674        |
|                  |                                   | 0,011        |
| 685960           | Bad Debt Expense-Patient Rel.     | 91           |
|                  | Provision for Bad Debt            | 91           |
|                  |                                   |              |
| N                | et Patient Service Revenue        | 6,583        |
| 481000           | Donations                         | 47           |
| 481100           | Contribution Revenue-Eliminati    | 0            |
| 481110           | Net Assets Released-Donations     | 3            |
| 488000           | Misc Rev-External                 |              |
| 488020           | Purchase Discounts                |              |
| 488035           | Gov Declared Disaster Stimulus    | (91)         |
| 488140           | Int Inc-Patient Accounts          | ( )          |
| Ope              | erating Revenues and Support      | (42)         |
|                  | Gain on Retirement of Debt        | Ó            |
|                  | Total Operating Revenues          | 6,540        |
|                  |                                   | 0,010        |
| 610000           | Salaries                          | 0            |
| 610001           | Salaries - Regular                | 2,844        |
| 610004           | Salaries - OT                     | 11           |
| 610005           | Salaries - Call                   | 30           |
| 610006           | Salaries - Shift                  | 1            |
| 610007           | Salaries - Other                  | 72           |
| 610008           | Salaries - Benefits Credits       | 5            |
| 610009           | Salaries - Transfers              | 72           |
| 610010           | Salaries - PTO Accrued            | (16)         |
| 610015           | Salaries-Non-Phy Incentive        | 12           |
| 610018           | Salaries - Non Productive Time    | 389          |
| 610019           | Salaries-Gov Declared Disaster    | 19           |
|                  | Salaries - Non-Provider           | 3,440        |
|                  | Salaries - Provider               | 0            |
| 660113           | Purch Serv-Temporary Staff        | 0            |
|                  | Salaries - Contract Labor         | 0            |
| 620021           | Social Security Taxes             | 252          |
| 620022           | Health Insurance                  | 445          |
| 620023           | Group Life Insurance              | 3            |
| 620024           | Worker's Compensation             | 26           |
| 620024           | Unemployment Compensation         | (89)         |
| 620026           | Pension Expense-Defined Ben.      | (03)         |
| 620020           | Employee Annual Physicals         | 0            |
|                  |                                   | 0<br>12      |
| 620030<br>620031 | Long Term Disability              |              |
| 620031           | Tuition Reimbursement             | 3<br>2       |
| 620036           | NYS S/T Disability                | Z            |

Actual

| 620037 | Short Term Disability          | 26    |
|--------|--------------------------------|-------|
| 620039 | Benefits-Transfers             | 9     |
| 620040 | Dental Insurance               | 1     |
| 620041 | Health Ins-Emplyee Deductions  | (127) |
| 620044 | Health Ins-Pharmacy            | 104   |
| 620045 | Health Ins - Admin Fee         | 14    |
| 620049 | FSA Admin - Employer           |       |
| 620064 | Pension Exp-Defined Contrib.   | 176   |
| 620749 | FSA Admin Provider - Employer  |       |
|        | Employee Benefits              | 860   |
| 660021 | Purch Service-Respite Care     | 7     |
| 660042 | Purch Serv-Legal               | 0     |
| 660048 | Purch Serv-Consultants         | 31    |
| 660052 | Purch Serv-Hskg                | 11    |
| 660500 | Purch Serv-Other               | 267   |
| 661000 | Purch Serv-Mgmt Fees           | 955   |
| 661020 | Purch Serv-In-Patient Car      | 2     |
| 661510 | Purch-Serv Maint Int           |       |
| 661600 | Purch Service-Rehab            | 1     |
|        | Purchased Services             | 1,274 |
| 661111 | Purch Serv-Provider Fees       | 19    |
|        | Provider Fees                  | 19    |
| 630035 | Supplies-Gov Declared Disaster |       |
| 630053 | OR Billables                   |       |
| 630054 | Oxygen & Other Gases           | 0     |
| 630055 | Reagents                       | 2     |
| 630056 | Dietary Food Supplement        |       |
| 630059 | IV Solutions                   |       |
| 630060 | Misc Supplies                  | 1     |
| 630063 | Office Supplies                | 9     |
| 630065 | Minor Furniture & Equip        | 8     |
| 630066 | Minor Medical Equipment        | -     |
| 630067 | Housekeeping Supplies          |       |
| 630069 | Non-Bill Medical Supplies      | 49    |
| 630073 | Foodstuffs                     | 0     |
| 630075 | Dish,Glass,Silver,Paper        |       |
| 630076 | Soaps & Cleaning Supplies      | 1     |
| 630116 | Med/Surg Supplies              | 4     |
| 630500 | Supply Rebates                 | ()    |
| 630713 | Laboratory Supplies            | U U   |
| 680242 | Maintenance Supplies           |       |
|        | Supplies                       | 75    |
| 630058 | Pharmaceuticals                | 47    |
|        | Pharmaceuticals                | 47    |
| 680064 | Other Insurance Expense        | 21    |
| 680065 | Liability Ins Expense          | 12    |
|        | Insurance                      | 33    |
| 640120 | Dataline Lease                 | 3     |
| 640121 | Misc Rents & Leases            | 33    |
| 640122 | Equip Rents & Lease            | 4     |
| 640124 | Bldg Rnts & Lse                | 7     |
| 641124 | Bldg Rnts & Lse                | 45    |
| 650079 | Water                          |       |
| 650080 | Electricity                    | 4     |
| 650081 | Natural Gas                    | 1     |
| 650083 | Sewer Tax                      |       |
| 650084 | Refuse Removal                 | 1     |
| 670094 | Travel/Meeting Expense         | 1     |
| 670500 | Mileage Expense                | 173   |
| 680040 | Miscellaneous Fees             | 7     |
| 680043 | Advertising                    | •     |
| 680044 | Dues And Memberships           | 11    |
| 680046 | Licenses                       |       |
| 680049 | Cafeteria/Catering Expense     | 0     |
| 680052 | Safety & Fire Protection       | 1     |
| 680057 | Copying Expense                | •     |
|        |                                |       |

| Actı | Jal |
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| <u> </u>  | Orah Over & Ohart   | 0   |
|---|---|---|
| 680067  | Cash Over & Short   | 0   |
| 680069  | Freight Expense   | 1   |
| 680071  | Telephone   | 6   |
| 680072  | Telephone Exp-Tolls   | 11  |
| 680075  | Hardware Maintenance  | 0   |
| 680078  | Gasoline  | 12  |
|   |   | 12  |
| 680081  | Bank Service Charge   |   |
| 680084  | Software Maintenance  | 61  |
| 680085  | Repair & Upkeep-Equipment   | 3   |
| 680086  | Repair & Upkeep-Buildings   | 0   |
| 680087  | Repair & Upkeep-Grounds   | 17  |
| 680088  | Dues,Subscrip,Books,Periodical  | 0   |
|   |   | -   |
| 680089  | Books And Subscriptions   | 3   |
| 680091  | Printing Expense  | 0   |
| 680092  | Postage Expense   | 2   |
| 680095  | Meeting Expense   |   |
| 680177  | Training Expense  |   |
| 680180  |   |   |
|   | Sales & Use Tax Expense   |   |
| 680247  | Repair&Upkeep-Vehicles  | 9   |
| 680285  | Repair & Upkeep-Medical Equip   | 0   |
| 680500  | Misc Patient Expense  | 0   |
| 680550  | Property Tax Expense  |   |
| 680705  | Employee Relations  | 1   |
|   |   | -   |
| 680715  | Patient Education   | 13  |
| 681049  | Cafeteria Exp-Eliminating   | 0   |
| 681177  | Training Expense-Elim   | 1   |
| 835000  | Loss On Sale Of Assets  | 0   |
|   | Other Expenses  | 433   |
| 690400  | Deprec-Movable Equip  | 24  |
|   |   |   |
| 690888  | Deprec-Budget Use Only-Adds   | 0   |
| 690900  | Depr-Leasehold Impr   | 5   |
| De  | preciation and Amortization   | 28  |
|   | Interest Expense  | 0   |
|   | Cubaidu   | •   |
|   | Subsidy   | 0   |
|   | Subsidy   | 0   |
|   | Operating Expenses  | 6,209   |
|   | Operating Expenses  |   |
| Income Fro  | Operating Expenses<br>m Operations before Loss on Early   | 6,209   |
| Income Fro  | Operating Expenses  |   |
|   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt   | 6,209   |
|   | Operating Expenses<br>m Operations before Loss on Early   | 6,209   |
|   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt   | 6,209   |
| Loss o  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt   | 6,209   |
| Loss o  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early  | <u>6,209</u><br><u>331</u><br>0   |
| Loss o  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt   | 6,209   |
| Loss o<br>Income Fr   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt  | 6,209<br>331<br>0<br>331  |
| Loss o<br>Income Fr<br>770000   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous   | <u>6,209</u><br><u>331</u><br>0   |
| Loss o<br>Income Fr<br>770000<br>770435   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive   | 6,209<br>331<br>0<br>331<br>51  |
| Loss o<br>Income Fr<br>770000   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income  | 6,209<br>331<br>0<br>331  |
| Loss o<br>Income Fr<br>770000<br>770435   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive   | 6,209<br>331<br>0<br>331<br>51  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income   | 6,209<br>331<br>0<br>331<br>51  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income  | 6,209<br>331<br>0<br>331<br>51<br>101<br>1  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Bond Amortization/Accretion   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investm  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Bond Amortization/Accretion<br>tent Interest & Dividend Income  | 6,209<br>331<br>0<br>331<br>51<br>101<br>1  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investm<br>484403  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Bond Amortization/Accretion<br>tent Interest & Dividend Income<br>Gain on Sale-Donations  | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investm<br>484403<br>731000  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive  | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780033<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Loss on Sale-Captive<br>Soss) From Sale of Investments<br>Unrealized G/L Invest-Captive   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780033<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2<br>163   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>78003<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Loss on Sale-Captive<br>Goss) From Sale of Investments<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2<br>163<br>2<br>1,454   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780003<br>780435<br>781000<br>Investrr<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2<br>163<br>2<br>1,454<br>1,456  |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780033<br>780435<br>781000<br>Investrr<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000                                  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense   | 6,209<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2<br>163<br>2<br>1,454<br>1,456<br>(2)   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780435<br>780000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000<br>682435                                   | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense   | 6,209<br>331<br>0<br>331<br>0<br>331<br>51<br>101<br>1<br>(9)<br>144<br>161<br>2<br>163<br>2<br>1,454<br>1,456<br>(2)<br>()   |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780033<br>780435<br>781000<br>Investrr<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000                                  | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income<br>Interest Income<br>Source Compositions<br>Int Inc-Captive<br>Bond Amortization/Accretion<br>nent Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense<br>Investment Expense  | $\begin{array}{r} 6,209\\ \hline 331\\ 0\\ \hline 331\\ 0\\ \hline \\331\\ 51\\ 101\\ 1\\ (9)\\ 144\\ 161\\ 2\\ 163\\ 2\\ 1,454\\ 1,456\\ (2)\\ ()\\ (15)\\ \end{array}$                    |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780033<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000<br>682435<br>820000               | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income-Donations<br>Int Inc-Captive<br>Bond Amortization/Accretion<br>thent Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense   | $\begin{array}{r} 6,209\\ \hline 331\\ 0\\ \hline 331\\ 0\\ \hline 331\\ 51\\ 101\\ 1\\ 9)\\ 144\\ 161\\ 2\\ 163\\ 2\\ 1,454\\ 1,456\\ (2)\\ ()\\ (15)\\ (17)\\ \end{array}$                |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000<br>682435<br>820000<br>Change in            | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income-Donations<br>Int Inc-Captive<br>Bond Amortization/Accretion<br>nent Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Fair Value of Derivative Instrument             | $\begin{array}{r} 6,209\\ \hline 331\\ 0\\ \hline 331\\ 0\\ \hline \\ 331\\ 51\\ 101\\ 1\\ (9)\\ 144\\ 161\\ 2\\ 163\\ 2\\ 1,454\\ 1,456\\ (2)\\ ()\\ (15)\\ (17)\\ 0\\ \end{array}$        |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000<br>682435<br>820000<br>Change in<br>Gain (L | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income-Donations<br>Int Inc-Captive<br>Bond Amortization/Accretion<br>nent Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Fair Value of Derivative Instrument<br>Loss) on Derivative Instrument | $\begin{array}{r} 6,209\\ \hline 331\\ 0\\ \hline 331\\ 0\\ \hline \\ 331\\ 51\\ 101\\ 1\\ 9)\\ 144\\ 161\\ 2\\ 163\\ 2\\ 1,454\\ 1,456\\ (2)\\ ()\\ (15)\\ (17)\\ 0\\ 0\\ 0\\ \end{array}$ |
| Loss o<br>Income Fr<br>770000<br>770435<br>780000<br>780435<br>781000<br>Investm<br>484403<br>731000<br>731435<br>Gain (L<br>484900<br>730900<br>Unrealiz<br>682000<br>682435<br>820000<br>Change in            | Operating Expenses<br>m Operations before Loss on Early<br>Extinguishment of Debt<br>n Early Extinguishment of Debt<br>om Operations after Loss on Early<br>Extinguishment of Debt<br>Div Inc-Miscellaneous<br>Dividend Inc-Captive<br>Interest Income<br>Interest Income<br>Interest Income-Donations<br>Int Inc-Captive<br>Bond Amortization/Accretion<br>nent Interest & Dividend Income<br>Gain on Sale-Donations<br>Gain/Loss-Sale of Investment<br>Gain/Loss on Sale-Captive<br>Unrealized G/L Invest-Captive<br>Unrealized Gain (Loss) Invest<br>zed Gain (Loss) on Investments<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Investment Expense<br>Fair Value of Derivative Instrument             | $\begin{array}{r} 6,209\\ \hline 331\\ 0\\ \hline 331\\ 0\\ \hline \\ 331\\ 51\\ 101\\ 1\\ (9)\\ 144\\ 161\\ 2\\ 163\\ 2\\ 1,454\\ 1,456\\ (2)\\ ()\\ (15)\\ (17)\\ 0\\ \end{array}$        |

Year to Date

| Restr Benefits - RIF FICA<br>Restr Ben - RIF Unemployment | 34   |
|---|--|
| Restructuring Expense                                     | 41   |
| Merger Acquisition Costs                                  | 0  |
| Oth Comp Net Periodic Pension                             | 23   |
| Other Gains   | 23   |
| Non Operating Gains                                       | 1,809  |
| Margin Before Extraordinary Items                         | 2,140  |
| Extraordinary Items                                       |  |
| Excess Margin   | 2,140  |
|   | Restr Ben - RIF Unemployment<br>Restructuring Expense<br>Merger Acquisition Costs<br>Oth Comp Net Periodic Pension<br>Other Gains<br>Non Operating Gains<br>Margin Before Extraordinary Items<br>Extraordinary Items |

#### NIAGARA HOSPICE, INC.

# STATEMENTS OF FINANCIAL POSITION June 30, 2020 and 2019

| ASSETS  |    | 2020       | 2019          |
|---|----|------------|---------------|
| Current Assets  |    |            |               |
| Cash  | \$ | 6,361,060  | \$ 3,353,862  |
| Receivables:  |    |            |               |
| Patient accounts, net   |    | 1,988,374  | 1,817,539     |
| Affiliates  |    | 1,397      | 1,888         |
| Other   |    | 25,346     | 41,167        |
| Prepaid expenses  |    | 195,639    | 260,375       |
| Total current assets  |    | 8,571,816  | 5,474,831     |
| Other Assets  |    |            | 24            |
| Investments   |    | 1,229,175  | 1,210,564     |
| Notes receivable, affiliate   |    | 1,290,231  | 1,244,113     |
|   |    | 2,519,406  | 2,454,677     |
| Property and Equipment  |    | 4,913,818  | 4,639,933     |
| Total assets  | S  | 16,005,040 | \$ 12,569,441 |
| LIABILITIES AND NET ASSETS<br>Current Liabilities<br>Current maturities of long-term debt |    | 180,000    | \$ 180,000    |
| Accounts payable:   |    |            |               |
| Trade   |    | 793,748    | 874,360       |
| Affiliate   |    | 97,053     | 122,413       |
| Accrued expenses  |    | 725,864    | 547,823       |
| Refundable advances   |    | 787,436    | 116,429       |
| Total current liabilities   |    | 2,584,101  | 1,841,025     |
| Long-Term Debt, less current maturities   |    | 95,000     | 275,000       |
| Term Note Payable   |    | 1,562,000  | -             |
| Total liabilities   |    | 4,241,101  | 2,116,025     |
| Net Assets  |    |            |               |
| Without donor restrictions  |    | 11,708,464 | 10,396,941    |
| With donor restrictions   |    | 55,475     | 56,475        |
| Total net assets  | _  | 11,763,939 | 10,453,416    |
| Total liabilities and net assets  |    | 16,005,040 | \$ 12,569,441 |

#### NIAGARA HOSPICE, INC.

#### CON#211032 Attachment A (Continued)

#### STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS Years Ended June 30, 2020 and 2019

|   | 82 | 69  | 2020       | 2019          |
|---|----|-----|------------|---------------|
| Net assets without donor restrictions:          |    |     | -          |               |
| Net patient service revenue                     |    | \$  | 15,597,031 | \$ 12,293,913 |
| Support and other revenue:                      |    |     |            |               |
| Contributions                                   |    |     | 481,323    | 523,592       |
| Grant revenue (Note 10)                         |    |     | 147,066    | 18,519        |
| Investment income                               |    |     | 73,648     | 121,034       |
| Special events, net                             |    |     | 140,646    | 168,419       |
| Net assets released from restrictions           |    |     | 1,000      | -             |
| Total revenue                                   |    |     | 16,440,714 | 13,125,477    |
|   |    |     |            |               |
| Expenses:                                       |    |     |            |               |
| Hospice services                                |    |     | 13,179,142 | 11,139,671    |
| Administrative and general                      |    |     | 1,702,928  | 1,800,302     |
| Fundraising expenses                            |    |     | 247,121    | 185,119       |
| Total operating expenses                        |    |     | 15,129,191 | 13,125,092    |
| Change in net assets without donor restrictions |    |     | 1,311,523  | 385           |
| Net assets with donor restrictions:             |    | . * |            | S.            |
| Net assets released from restrictions           |    |     | (1,000)    | -             |
| Change in net assets with donor restrictions    |    |     | (1,000)    | j. •          |
| Change in net assets                            |    |     | 1,310,523  | 385           |
| Net assets:                                     |    |     |            |               |
| Beginning of year                               |    | _   | 10,453,416 | 10,453,031    |
| End of year                                     | 4  |     |            | 1             |
| End of your                                     |    | s   | 11,763,939 | \$ 10,453,416 |

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#### **GRIFFISS EC, LLC** D/B/A GRIFFISS SURGERY CENTER

#### **Balance Sheets**

#### December 31, 2019 and 2018

| Assets  |     | <u>2019</u>                                       | <u>2018</u>   |
|---|-----|---|---|
| Current assets:<br>Cash<br>Patient accounts receivable, net<br>Inventories<br>Prepaid expenses and other assets<br>Due from related-parties, net  | \$  | 124,886<br>869,828<br>82,912<br>136,971<br>89,035 | 234,510<br>370,458<br>41,281<br>130,464             |
| Total current assets  |     | 1,303,632   | 776,713   |
| Property and equipment, net   | -   | 3,337,613   | 3,045,467   |
| Total assets  | \$_ | 4,641,245   | 3,822,180   |
| Liabilities and Members' Deficit  |     |   |   |
| Current liabilities:<br>Line of credit<br>Current portion of long-term debt<br>Accounts payable<br>Accrued salaries, wages, and other liabilities<br>Due to related-parties, net<br>Total current liabilities | _   | 250,000<br>453,615<br>648,996<br>79,741<br>       | 360,504<br>128,512<br>160,197<br>332,266<br>981,479 |
|   |     |   |   |
| Long term debt, net of current portion<br>Total liabilities   | -   | 3,840,056<br>5,272,408                            | <u>3,029,317</u><br>4,010,796                       |
| Members' deficit  | -   | (631,163)   | (188,616)   |
| Commitments, contingencies and uncertainties (notes 5 and 7)  |     |   |   |
| Total liabilities and members' deficit  | \$_ | 4,641,245   | 3,822,180   |

See accompanying notes to financial statements.

#### **GRIFFISS EC, LLC** D/B/A GRIFFISS SURGERY CENTER

### Statements of Operations

#### Years ended December 31, 2019 and 2018

|                                     |      | <u>2019</u> | <u>2018</u> |
|-------------------------------------|------|-------------|-------------|
| Patient service revenue, net        | \$ 6 | ,997,041    | 4,796,983   |
| Expenses:                           |      |             |             |
| Salaries and wages                  | 2    | ,176,497    | 1,452,619   |
| Employee benefits                   |      | 429,490     | 250,903     |
| Medical supplies                    | 1    | ,800,423    | 1,252,172   |
| Professional fees                   |      | 914,844     | 621,396     |
| General and administrative expenses |      | 532,386     | 415,915     |
| Depreciation and amortization       |      | 392,014     | 290,648     |
| Rental expense                      |      | 462,494     | 293,201     |
| Interest expense                    |      | 151,221     | 93,347      |
| Provision for bad debts             |      | -           | 108,121     |
| Total expenses                      | 6    | ,859,369    | 4,778,322   |
| Operating income                    |      | 137,672     | 18,661      |
| Other income                        |      | 18,271      | 83,756      |
| Net earnings                        | \$   | 155,943     | 102,417     |

See accompanying notes to financial statements.

#### **GRIFFISS EC, LLC** D/B/A GRIFFISS SURGERY CENTER

Statements of Changes in Members' Equity (Deficit)

Years ended December 31, 2019 and 2018

|  |    | <u>2019</u> | <u>2018</u> |
|--|----|-------------|-------------|
| Members' equity (deficit) at beginning of year | \$ | (188,616)   | 542,157     |
| Units acquired from members                    |    | (498,490)   | -           |
| Units issued to members                        |    | 498,490     | -           |
| Net earnings                                   |    | 155,943     | 102,417     |
| Distributions                                  | _  | (598,490)   | (833,190)   |
| Members' deficit at end of year                | \$ | (631,163)   | (188,616)   |

See accompanying notes to financial statements.

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## GRIFFISS EC, LLC Balance Sheet

As of December 31, 2020

|   | Dec 31, 20    |
|---|---------------|
| ASSETS                                  |               |
| Current Assets                          |               |
| Checking/Savings                        |               |
| 100 · Cash - NBT                        | 152,558.87    |
| 101 · NBT Griffiss ASC Anethesia        | 10.00         |
| 101.1 · GPO Federal Credit Union        | 45.00         |
| 102 · Petty Cash                        | 300.00        |
| 102.1 · Petty Cash - Billing Office     | 100.00        |
| Total Checking/Savings                  | 153,013.87    |
| Accounts Receivable                     |               |
| 141.999 · Other Receivable              | 125,000.00    |
| 135 · Miscellaneous Accts Receivable    | 19,919.17     |
| Accounts Receivable                     | 706,502.60    |
| Total Accounts Receivable               | 851,421.77    |
| Other Current Assets                    |               |
| 145 · Inventory                         | 76,295.23     |
| 141 · Security Deposits Receivable      | 10,605.05     |
| 141.1 · Alcon Rebate Receivable         | 67,893.88     |
| 140 · Prepaid Expense                   | 54,665.06     |
| 142.9 · Workers Compensation Insurance  | 64,022.00     |
| Total Other Current Assets              | 273,481.22    |
| Total Current Assets                    | 1,277,916.86  |
| Fixed Assets                            |               |
| 151 · Leasehold Improvements            | 2,280,695.62  |
| 152 · A/D Leasehold Improvements        | -649,893.93   |
| 155 · Furniture & Equipment             | 2,585,607.48  |
| 156 · A/D Furniture and Equipment       | -1,447,317.00 |
| 157 · Land - Parking Lot                | 157,950.00    |
| 158.999 · Land Improvements             | 180,491.00    |
| 159.99 · A/D Land Improvements          | -18,048.73    |
| Total Fixed Assets                      | 3,089,484.44  |
| TOTAL ASSETS                            | 4,367,401.30  |
| LIABILITIES & EQUITY                    |               |
| Liabilities                             |               |
| Current Liabilities                     |               |
| Accounts Payable                        |               |
| 20000 · Accounts Payable                | 625,568.47    |
| Total Accounts Payable                  | 625,568.47    |
| Other Current Liabilities               |               |
| 206 · Due to Rome Memorial Hospital     | 28,623.73     |
| 209.99 · Workers Compensation Liability | 64,022.00     |
| 208 · C/P N/P Alcon Laboratories        | 114,521.83    |
| 215.999 · Medivators Lease S/T          | 18,942.00     |
| 217 · C/P N/P Adirondack Bank           | 351,994.92    |
| 204 · Accrued Expenses                  | 58,768.20     |
| 24000 · Payroll Liabilities             | 44,818.74     |

# GRIFFISS EC, LLC Balance Sheet

#### As of December 31, 2020

|  | Dec 31, 20   |
|--|--------------|
| 136.1 · (Due From) Div Pay RMH         | -367,620.69  |
| 136.2 · (Due From) Div Pay J.Costello  | -306,346.12  |
| 136.3 · (Due From Div Pay P.Costello   | -183,811.48  |
| 136.8 · (Due From)Div Pay L. Grant     | -53,485.73   |
| 136.9 · (Due From)Div Pay A. Mirza     | -115,181.48  |
| 137.0 · (Due From) Div Pay A. Goel     | -109,066.48  |
| 137.1 · (Due from) Div Pay Alex Harris | -36,599.34   |
| 137.2 · (Due from) Div Pay M Jhandier  | -43,052.08   |
| Total Other Current Liabilities        | -533,471.98  |
| Total Current Liabilities              | 92,096.49    |
| Long Term Liabilities                  |              |
| 204.999 · Medivators lease L/T         | 4,735.92     |
| 210 · Loans Payable                    | 3,927,688.00 |
| Total Long Term Liabilities            | 3,932,423.92 |
| Total Liabilities                      | 4,024,520.41 |
| Equity                                 |              |
| 32000 · Members Equity                 | -1.00        |
| 3100 · Rome Memorial Hospital          | 66,224.00    |
| 3200 · John J. Costello, Jr.           | 55,188.00    |
| 3300 · Pat Costello                    | 33,114.00    |
| 3602 · Lorna Grant MD                  | 13,018.00    |
| 3603 · Aamer Mirza                     | 33,114.00    |
| 3604 · Ajay Goel                       | 33,114.00    |
| 3605 · Alex Harris                     | 33,114.00    |
| 3606 · Muhammad Jhandier               | 33,114.00    |
| Net Income                             | 42,881.89    |
| Total Equity                           | 342,880.89   |
| TOTAL LIABILITIES & EQUITY             | 4,367,401.30 |

## GRIFFISS EC, LLC Profit & Loss

#### January through December 2020

| Gandal                                | Jan - Dec 20           |
|---------------------------------------|------------------------|
| Ordinary Income/Expense               |                        |
| Income                                |                        |
| Income                                | 7,367,897.20           |
| Total Income                          | 7,367,897.20           |
| Gross Profit                          | 7,367,897.20           |
| Expense                               |                        |
| Personnel                             | 3,029,889.32           |
| 601 · Advertising and Promotion       | 880.07                 |
| 610 · Bank Fees                       | 11,139.99              |
| 620 · Credentialing, Licenses         | 3,591.63               |
| 621 · Transcription Services          | 2,793.39               |
| 622 · Translation Services            | 30,891.60              |
| 625 · Dues and Subscriptions          | 6,776.88               |
| 630 · Licenses and Permits            | 3,250.00               |
| 645 · Interest Exense                 | 208,440.19             |
| 650 · Meals and Entertainment         | 1,417.43               |
| 660 · Medical Supplies                | 2,529,764.13           |
| 665 · Miscellaneous Expenses          | 739.74                 |
| 670 · Office Supplies                 | 38,203.78              |
| 675 · Postage                         | 1,019.63               |
| 680 · Printer                         | 21,401.81              |
| Professional Fees                     | 374,652.46             |
| 690 · Rent Expense - Building         | 276,410.20             |
| 691 · Rent Expense - Equipment        | 224,993.62             |
| Repairs and Maintenance               | 263,785.44             |
| 700 · Telephone/Cable/Broadband       | 8,544.20               |
| 707 · Linen Rental<br>710 · Utilities | 88,648.54              |
| 710 · Otinites                        | 37,918.77<br>10,045.63 |
| 715 · Pest Control                    | 826.08                 |
| 720 · Waste Removal                   | 36,082.87              |
| 725 · Buidling Security               | 2,108.40               |
| 750 · Depreciation Expense            | 427,511.52             |
| 755 · Amoritization Expense           | 3,038.76               |
| 760 · NYS Filing Fees                 | 1,509.00               |
| 765 · General Insurance               | 66,821.13              |
| 770 · Bad Debt Expense                | 164,208.73             |
| Total Expense                         | 7,877,304.94           |
| Net Ordinary Income                   | -509,407.74            |
| Other Income/Expense                  |                        |
| Other Income                          |                        |
| 803.01 · Other Operating Income       | 626,160.60             |
| Total Other Income                    | 626,160.60             |
| Other Expense                         |                        |
| 804 · Other Operating Expenses        | -1.00                  |
| 805 · Gain/loss of Extinguished Debt  | 73,871.97              |
|                                       |                        |

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# GRIFFISS EC, LLC Profit & Loss

January through December 2020

|                     | Jan - Dec 20 |
|---------------------|--------------|
| Total Other Expense | 73,870.97    |
| Net Other Income    | 552,289.63   |
| Net Income          | 42,881.89    |

Project #211035 BFA Attachment C cont

#### Pro Forma Balance Sheet

| ASSETS                        |                 |
|-------------------------------|-----------------|
| Cash                          | \$<br>324,964   |
| Leasehold Improvement         | \$<br>1,138,047 |
| Moveable/Fixed Equipment      | \$<br>159,064   |
| Total Assets                  | \$<br>1,622,075 |
| LIABILITIES & MEMBERS EQUITY  |                 |
| Long Term Debt                | \$<br>1,167,400 |
| Short Term Debt               | \$<br>162,482   |
| Total Liabilities             | \$<br>1,329,882 |
| Members Equity                | \$<br>292,193   |
| Total Liabilities and Members |                 |
| Equity                        | \$<br>1,622,075 |

CON 202250 BFA Attachment B

#### PRO FORMA BALANCE SHEET

#### ASSETS

| Working Capital<br>Goodwill and Other Assets | \$154,850<br>\$1,500,000 |
|--|--------------------------|
| TOTAL ASSETS                                 | \$1,654,850              |
|  |                          |

#### LIABILITIES AND NET ASSETS

<u>LIABILITIES</u> Members' Equity

#### TOTAL LIABILITIES AND MEMBER EQUITY

\$1,654,850

\$1,654,850