#### <u>STATE OF NEW YORK</u> PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

#### **COMMITTEE DAY**

#### **AGENDA**

September 20, 2017 10:00 a.m.

New York State Office of Alcoholism and Substance Abuse Services (OASAS) Office Building 501 7<sup>th</sup> Avenue, 8<sup>th</sup> Floor, CR 8A and 8B

New York, New York 10018 (located between 37<sup>th</sup> and 38<sup>th</sup> Street)

New York State Department of Health Offices 584 Delaware Avenue, 3<sup>rd</sup> Floor Video Conference Room Buffalo, New York 14202

#### I. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Peter Robinson, Chair

#### A. <u>Applications for Construction of Health Care Facilities/Agencies</u>

**Acute Care Transplant Services – Construction** 

Exhibit #1

Number Applicant/Facility

1. 171344 C Women and Children's Hospital Of Buffalo (Erie County)

**Ambulatory Surgery Centers – Construction** 

Exhibit #2

Number Applicant/Facility

1. 171438 C Advanced Surgery Center (Rockland County)

**Diagnostic and Treatment Center - Construction** 

Exhibit #3

Number Applicant/Facility

1. 171142 C Joseph P. Addabbo - Family Health Center (Queens County)

#### B. Applications for Establishment and Construction of Health Care Facilities/Agencies

**Acute Care Services – Establish/Construct** 

Exhibit #4

Number Applicant/Facility

1. 172071 E Brooks Memorial Hospital (Chautauqua County)

Am	bulatory Surgery Cer	nters - Establish/Construct	Exhibit # 5
	<u>Number</u>	Applicant/Facility	
1.	171220 E	Fifth Avenue Surgery Center (New York County)	
2.	171432 E	Sheepshead Bay Surgery Center (Kings County)	
3.	171477 B	Clifton Park ASC, LLC d/b/a OrthoNY Surgical Suites (Saratoga County)	
4.	172004 E	The Endoscopy Center of New York (New York County)	
Dia	lysis Services - Establ	lish/Construct	Exhibit # 6
	<u>Number</u>	Applicant/Facility	
1.	171109 E	FSNR SNF, LLC d/b/a Four Seasons Nursing and Rehatikings County)	abilitation Center
2.	171304 E	FSNR Dialysis, LLC d/b/a Four Seasons Dialysis Cent (Kings County)	er
Res	idential Health Care	Facilities - Establish/Construct	Exhibit # 7
	<u>Number</u>	Applicant/Facility	
1.	162532 E	Highland Nursing Home, Inc. (St. Lawrence County)	
2.	171128 E	Barnwell Operations Associates LLC d/b/a The Grand and Nursing at Barnwell (Columbia County)	Rehabilitation
3.	171180 E	RTRNC, LLC d/b/a Robinson Terrace Rehabilitation a Nursing Center (Delaware County)	and
4.	171302 E	Hampton NH Operating, LLC d/b/a Westhampton Care (Suffolk County)	e Center
5.	171450 E	S & J Operational LLC d/b/a Mills Pond Nursing and I (Suffolk County)	Rehabilitation Center
6.	171451 E	L & A Operational LLC d/b/a Sayville Nursing and Re (Suffolk County)	ehabilitation Center
7.	172125 E	Utica Operations Associates LLC d/b/a Utica Center for Rehabilitation and Nursing (Oneida County)  2	or

# New LHCSAs

2149L	Behdokht Kangarlu d/b/a Hopewell Health Home Care (Duchess, Westchester, Orange, Ulster, Putnam Counties)
2334L	EZ Living Home Care of NY, Inc. (Kings, Queens, Richmond, Bronx, Nassau, New York Counties)
2335L	ProHealth Homecare, Inc. (Kings, Queens, New York, Richmond, Bronx, Nassau Counties)
2339L	OnSite LifeCare, Inc. (New York, Bronx, Kings, Queens, Richmond, Nassau Counties)
2340L	Healthy Aging Homecare, Inc. (Kings, Queens, Bronx, Richmond, New York, Westchester Counties)
2535L	Igor Homecare, Inc. (Bronx, Kings, New York, Richmond, Queens, Westchester Counties)
2539L	Galaxy Home Care Inc. (Queens, Kings, Bronx, New York Richmond, Nassau Counties)
2581L	Apple Best Home Care Agency Inc. (Kings, Queens, New York, Bronx, Richmond, Nassau Counties)
2591L	Exclusive Home Care Services, Inc. (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)
2623L	DMV Home Care, Inc. (Richmond, New York, Kings, Queens, Bronx, Westchester Counties)
2625L	C.A.R.E. Mavens Home Health Agency, LLC (Kings, New York, Bronx, Queens, Richmond, Westchester Counties)
2631L	Key To Life Homecare, Inc. (New York, Kings, Queens, Richmond, Bronx, Westchester Counties)
2633L	Help From The Heart LLC (Kings, Queens, Bronx, New York, Richmond, Westchester Counties)

	2636L	L & G Enterprises USA LLC d/b/a L & G Home Care Agency (Queens, Kings, New York, Richmond, Bronx, Nassau Counties)
	2639L	Jancare Private Health Services, Inc. (Duchess, Putnam, Westchester Counties)
	2640L	Amelia Home Care, Inc. (Queens, Kings, New York, Richmond, Bronx, Westchester Counties)
	151254	Shalom Home Care Agency, Inc. (Bronx, Kings, New York, Queens, Richmond, Nassau Counties)
	152053	AAA HealthSource, Inc. (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)
	152103	Blue Ridge Home Care, Inc. (New York, Bronx, Kings, Queens, Richmond, Nassau Counties)
	152107	Fidelity Home Care, Inc. (Bronx, Kings, New York, Richmond, Queens, Westchester Counties)
	152159	Regal Home Care, Inc. (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)
	152344	Home Care of Northern New York, LLC (Jefferson, Lewis, St. Lawrence Counties)
	161375	Capital District Home Care Agency, LLC (Albany, Schenectady, Saratoga, Rensselaer, Columbia Counties)
	162341	Embrace Care, LLC (Monroe, Livingston, Genesee Counties)
. т	TICCA A ACCIO	tod with Assisted Living Dueguerra (ALDs)

# $New\ LHCSAs-Affiliated\ with\ Assisted\ Living\ Programs\ (ALPs)$

<u>Number</u>	Applicant/Facility
2320L	New York Resort for Seniors, LLC d/b/a Oasis Home Care (Delaware, Orange, Sullivan, Ulster Counties)
Changes of Ownership Number	Applicant/Facility
152373	Infusion Options, Inc. (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)

162326	R.A.I.N. Home Attendant Services, Inc. (Bronx, Kings, Queens, New York, Richmond, Westchester Counties)
162538	Sanford Home Care Agency, LLC d/b/a Sanford Home Care Agency (Bronx, Kings, New York, Queens, Richmond Counties)
171031	The W Group at New Broadview, LLC d/b/a New Broadview Manor Home for Adults LHCSA (Richmond County)
171394	New Haven Manor Home Care Agency, LLC (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)
171401	RTACF, LLC d/b/a The Pavilion at Robinson Terrace (Delaware, Greene, Schoharie Counties)
171402	Hamaspik Care, Inc. (Bronx, Kings, Nassau, New York, Queens, Richmond Counties)
172030	Magic Home Care, LLC (Bronx, Kings, New York, Queens, Richmond Counties)

D. Certificates Exhibit # 9

# **Certificate of Dissolution**

# **Applicant**

Mercy Health-Care Center, Inc.

The Uihlein Mercy Center, Inc.



# of Health

# Department Public Health and Health Planning Council

# Project # 171344-C Women And Children's Hospital Of Buffalo

Program: Hospital County: **Erie** 

Purpose: Construction Acknowledged: June 5, 2017

# **Executive Summary**

#### Description

Kaleida Health's Women and Children's Hospital of Buffalo (WCHOB), a voluntary not for profit, Article 28 specialty pediatric and women's health hospital located in Buffalo (Erie County), requests approval to certify Bone Marrow Transplant service and add two Bone Marrow Transplant beds to the new John R. Oishei Children's Hospital (OCH) upon its opening in November 2017. OCH is a replacement facility for WCHOB that was approved under CON 132313. The new facility, located at 818 Ellicott Street in Buffalo, was to be certified for 183 beds representing a 17-bed reduction from WCHOB's current 200-bed capacity. Kaleida intended to transfer the 17 beds to other Kaleida facilities. via separate CON applications, rather than decertify the beds. This CON proposes to convert two of the 17 beds to Bone Marrow Transplant beds, leaving 15 beds to be transferred to other Kaleida facilities. It is noted that WHCOB has been granted a DSRIP waiver to NYCRR Title 10 Section 709.8 (b)(4) allowing the addition of only two bone marrow transplant beds.

Upon approval of this application, the new OCH replacement facility will have a final bed count of 185 beds as follows:

Category	Current	<u>Final</u>
Maternity	30	30
Neonatal Continuing Care	18	18
Neonatal Intensive Care	28	28
Neonatal Intermediate Care	18	18
Pediatric	69	69
Pediatric ICU	20	20
Bone Marrow Transplant	<u>0</u>	<u>2</u>
Total Beds	183	185

Currently, WCHOB is the center for pediatric oncology in Western New York (WNY) and provides these services in partnership with Roswell Park Cancer Institute (RPCI) and the University at Buffalo's Division of Pediatric Hematology/Oncology. The hospital provides care for non-malignant blood disorders. oncology patients under the age of five, surgical patients, and children requiring emergency room or PICU care. RPCI provides care for children with cancer five years of age and older, is the center for hematopoietic stem cell transplants, and provides all radiation therapy and most of the ambulatory care services for pediatric oncology patients. Over the course of their treatment, many children, their parents and physicians must navigate between two inpatient units and two outpatient centers. Also, RPCI cannot perform blood and marrow transplants on children younger than four years of age due to lack of appropriate pediatric medical support services at the Institute. Such patients are referred out-of-area (often out of state) for treatment. Through collaborative physician and quality committee input, it was decided that WCHOB/OCH will take care of all pediatric inpatient care and all outpatient care will be handled by RCPI.

Kaleida Health is an integrated healthcare delivery system that includes: Buffalo General Medical Center, DeGraff Memorial Hospital. Gates Vascular Institute, Millard Fillmore Suburban Hospital, Women and Children's Hospital of Buffalo, two long term care facilities, Visiting Nurse Association of WNY, and several other subsidiaries along with two charitable foundations.

# OPCHSM Recommendation Contingent Approval

#### **Need Summary**

The proposed project will create a dedicated bone marrow transplant unit that will enable the new John R. Oishei Children's Hospital (OCH) to provide access to comprehensive care for patients needing transplants by consolidating inpatient services in one place.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

Total project cost is estimated at \$60,712 and will be met with equity.

Year Three
\$1,406,628
<u>1,414,384</u>
(\$7,756)

Enterprise Budget	Year Three
Revenues	\$1,498,051,628
Expenses	<u>1,467,792,384</u>
Gain/Loss	\$30,259,244

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### Approval contingent upon:

1. Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]

Approval conditional upon:The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date October 11, 2017

## **Need Analysis**

#### Background

Kaleida Health's Women and Children's Hospital of Buffalo (WCHOB) is seeking approval to add the service of Bone Marrow Transplant and two new Bone Marrow Transplant beds to the new John R. Oishei Children's Hospital (OCH) (approved through CON 132313) upon its opening in November 2017. The facility will be located at 818 Ellicott Street Buffalo, NY 14203. John R. Oishei Children's Hospital (OCH) will be certified as follows, upon completion of this project.

Category	<u>Current</u>	<u>Final</u>
Maternity	30	30
Neonatal Continuing Care	18	18
Neonatal Intensive Care	28	28
Neonatal Intermediate Care	18	18
Pediatric	69	69
Pediatric ICU	20	20
Bone Marrow Transplant	<u>0</u>	<u>2</u>
Total Beds	183	185

Currently, over the course of their treatment, many children and their parents must navigate between two inpatient units and two outpatient centers. The physicians travel between two hospitals located more than a mile apart, often several times a day, and must deal with the complexities of providing care in two hospitals and two outpatient clinics with two sets of medical records and two very similar but different sets of policies and procedures.

Consolidation of Children's inpatient treatment at OCH will alleviate much of the complexity currently experienced by the children and their families and physicians.

#### **Analysis**

The data below show that the incidence, mortality, or both, of one or more of the selected cancers with which bone marrow transplants are often associated, are mostly higher for in the service area than for New York State, as a whole.

	Incidence					
Incidence - New York State	Males				Females	
2010 – 2014	Average Annual	Rate per 100,000	95% CI (+/-)	Average Annual	Rate per 100,000	95% CI (+/-)
	Cases	Males	` ,	Cases	Females	` '
Hodgkin lymphoma	358	3.7	0.2	299.4	2.9	0.1
Non-Hodgkin lymphoma	2551.6	26.3	0.5	2190.8	17.8	0.3
All Myeloma	966	9.8	0.3	824	6.6	0.2
All Leukemia	2014.6	21.1	0.4	1512.6	12.5	0.3

	Incidence					
Incidence – Erie County	Males				Females	
2010 – 2014	Average	Rate per	95% CI	Average	Rate per	95% CI
2010 – 2014	Annual	100,000	(+/-)	Annual	100,000	(+/-)
	Cases	Males	(+/-)	Cases	Females	(+/-)
Hodgkin lymphoma	18	4	0.8	15.4	3.1	0.7
Non-Hodgkin lymphomas	129.4	25.9	2	116	18.1	1.5
All Myeloma	46	9.2	1.2	40.8	6.1	0.9
All Leukemia	113.4	23.3	2	79.4	12.6	1.3

	Mortality					
Mortality - New York State	Males				Females	
2010 – 2014	Average	Rate per	95% CI (+/-)	Average	Rate per	95% CI (+/-)
2010 – 2014	Annual	100,000		Annual	100,000	
	Deaths	Males	(+/-)	Deaths	Females	(+/-)
Hodgkin lymphoma	39.2	0.4	0.1	34.8	0.3	0
Non-Hodgkin lymphoma	664.8	7.1	0.2	572.2	4.3	0.2
All Myeloma	350.2	3.7	0.2	334.8	2.6	0.1
All Leukemia	792.8	8.6	0.3	605.2	4.7	0.2

	Mortality					
Mortality – Erie County		Males			Females	
2010 – 2014	Average	Rate per	95% CI	Average	Rate per	95% CI
2010 – 2014	Annual	100,000	(+/-)	Annual	100,000	(+/-)
	Deaths	Males	(+/-)	Deaths	Females	(+/-)
Hodgkin lymphoma	2.4	0.5	0.3	2.8	0.5	0.3
Non-Hodgkin lymphomas	38.2	7.9	1.1	37.2	5.2	0.8
All Myeloma	21.4	4.3	0.8	22.6	3.1	0.6
All Leukemia	45.2	9.5	1.3	36.8	5.1	0.8

Local Incidence and Mortality Source: NYS Cancer Registry Updated November 2016.

#### Conclusion

WCHOB/OCH's dedicated Bone Marrow Transplant Unit will provide comprehensive care to pediatric patients and eliminate the need to transition between hospitals.

#### Recommendation

From a need perspective, approval is recommended.

# Program Analysis

#### Program Description

Women and Children's Hospital of Buffalo, in partnership with Roswell Park Cancer Institute (RPCI) and the University at Buffalo's Division of Pediatric Hematology/Oncology, serve Western New York's pediatric oncology needs.

WCHOB provides care to children with non-malignant blood disorders, oncology patients under five years old, surgical patients, and children requiring emergency room or PICU care. RPCI provides care for children with cancer who are age five and older, or those needing hematopoietic stem cell transplantation or those pediatric oncology patients who require radiation therapy and/or ambulatory care services.

Over the course of their treatment, many children and their parents must navigate two inpatient units and two outpatient centers. Likewise, the physicians treating these young patients are often required to travel between the two hospitals (more than a mile apart) and be proficient with two sets of medical records and two different but similar sets of policies and procedures. In addition, RPCI cannot perform life-saving blood and marrow transplants on children younger than four years of age. Those patients must be referred out-of-area (often out-of-state) for treatment which may create a hardship for parents and families.

The Applicant indicated that, through collaborative physician and quality committees, it was decided that WCHOB/OCH would take care of all pediatric inpatient care (and RCPI would handle all outpatient care).

Staffing is expected to increase to 9.02 FTEs in the first year of operation and remain at that level through the third year.

Compliance with Applicable Codes, Rules and Regulations

The Applicant has submitted a written plan that demonstrates their ability to comply with all of the standards for Bone Marrow Transplant and have assured the Department that their program will meet all of the requirements of 709.8 (Bone marrow transplantation (BMT) services) and 712-2.5 (Allogeneic bone marrow transplant units). WCHOB has been granted a DSRIP Waiver to Title X: Section 709.8 (b)(4) allowing for the addition of just two (2) Bone Marrow Transplant beds.

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

On January 13, 2016, the Department issued a Stipulation and Order (S&O) and a \$16,000 fine to the Kaleida-affiliated HighPointe on Michigan Health Care Facility. The S&O resulted from a complaint investigation/partial extended survey completed on April 17, 2015 where Immediate Jeopardy with Actual Harm and Substandard Quality of Care was determined in the following areas: 10 NYCRR 415.12 (h)(i) Quality of Care (Accident-free environment); 415.4 (b)(2)(3)(4) Staff Treatment of Residents (Investigate/Report Allegations); 415.12(k)(6) Quality of Care (Special Needs- Respiratory Care); and 415.26(b)(2)(3) Administration. It was determined that the facility failed to ensure the residents' environment remained as free of accident hazards as possible; failed to provide adequate supervision for the residents dependent on the facility's Patient Safety Net monitoring system while alone in their rooms; failed to have system to ensure that the pagers were in good repair and functioning; and the governing body failed to develop and implement policies and procedures to ensure the facility was managed in a manner that protected the health and safety of its residents.

#### Conclusion

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Total Project Cost

Total project cost for fixed equipment and moveable equipment is estimated at \$60,712 broken down as follows:

Fixed Equipment	\$19,203
Moveable Equipment	29,210
Telecommunications	9,978
CON Fee	2,000
Additional Processing Fee	<u>321</u>
Total Project Cost	<u>\$60,712</u>

Kaleida Health will provide equity via operations to meet the total project cost

#### Operating Budget

The applicant has submitted an incremental operating budget, in 2017 dollars, during the first and third years, summarized below:

	<u>Year</u>	r One	<u>Year</u>	<u>Three</u>
Revenues	Per Disch.	<u>Total</u>	Per Disch.	<u>Total</u>
Medicaid FFS	\$175,830	\$35,166	\$175,830	\$35,166
Medicaid MC	\$246,160	\$246,160	\$246,160	\$246,160
Commercial FFS	\$225,060	\$112,530	\$225,060	\$112,530
Commercial MC	\$235,528	\$1,012,772	\$235,528	\$1,012,772
Total Revenues		\$1,406,628		\$1,406,628
Expenses Operating Capital Total Expenses	\$234,438 <u>646</u> \$235,084	\$1,406,628 <u>3,878</u> \$1,410,506	\$234,438 <u>1,293</u> \$235,731	\$1,406,626 <u>7,756</u> \$1,414,384
Gain/(Loss)		<u>(\$3,878)</u>		<u>(\$7,756)</u>
Utilization (Disch.) (Patient Days)		6 174		6 174

Revenue, expense and utilization assumptions are based on historical experience for bone marrow transplant services.

Utilization by payor source for the bone marrow transplant beds is as follows:

	<u>Year One</u>	Year Three
Medicaid FFS	3.33%	3.33%
Medicaid MC	16.66%	16.66%
Commercial FFS	8.33%	8.33%
Commercial MC	71.68%	71.68%

#### Capability and Feasibility

Project cost will be met via equity from the operations of Kaleida Health. BFA Attachment A is the 2015 and 2016 certified financial statements of Kaleida Health, which indicates the availability of sufficient funds for the equity contribution.

The submitted budget indicates an excess of revenues over expenses of (\$3,878) and (\$7,756) during the first and third years, respectively. The applicant indicated that the incremental losses will be offset via Kaleida Health operations. Revenues are based on current reimbursement methodologies for bone marrow transplant services. The submitted budget appears reasonable.

As shown on BFA Attachment A, the hospital had an average working capital position and an average positive

net asset position from 2015 through 2016. Also, the hospital achieved an average income from operations of \$26,756,500 from 2015 through 2016.

BFA Attachment B is the internal financial statements of Kaleida Health as of March 31, 2017. As shown, the entity had a positive working capital position, a positive net asset position and achieved an income from operations of \$7,316,000 through March 31, 2017.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

# **Attachments**

BFA Attachment A Financial Summary: 2015-2016 certified financial statements of Kaleida Health Financial Summary: March 31, 2017 internal financials of Kaleida Health



# of Health

# Department Public Health and Health Planning Council

# Project # 171438-C **Advanced Surgery Center**

**Diagnostic and Treatment Center Program:** 

Purpose: Construction County:

Rockland

Acknowledged: July 6, 2017

# **Executive Summary**

#### Description

Advanced Surgery Center, LLC d/b/a Advanced Surgery Center, an existing, proprietary Article 28 freestanding ambulatory surgical center (FASC) located at 150 South Pearl Street, Pearl River (Rockland County), requests approval to be certified as a multi-specialty FASC. The Center is currently certified as a dual singlespecialty FASC specializing in plastic surgery and ophthalmology services and request certification as a multi-specialty FASC to accommodate the addition of general surgery services. The Center has an approved Class C operating room, and no construction is needed to accommodate the addition of general surgery.

The Center was approved by the Public Health Council with a five-year limited life under CON 091059 and began operating effective June 14, 2010. A two-year extension to their limited life, which expires on April 15, 2018, was granted under CON 152356 to provide the facility with additional time to address their commitment to providing care to underserved populations. It is noted that under CON 131150 and effective February 11, 2014, the facility added ophthalmology services to enhance their ability to attract Medicaid and Charity Care patients. The applicant believes that becoming a multispecialty FASC will enable the Center to offer a broader range of surgical services to the community, further enhancing their ability to meet their commitment to provide care to Medicaid and underserved Rockland County residents.

Four new non-member surgeons (all Board-Certified general surgeons) will be added as practicing physicians at the Center. The new surgeons will perform vascular, general, and plastic surgery services, which are currently being performed in their private office-based medical practices.

#### **OPCHSM Recommendation**

Approval, with no change to the expiration date of the operating certificate.

#### **Need Summary**

The projected number of procedures is 561 in the first year following approval and 569 in the third year, with Medicaid approaching 3% and charity care approximately 6.7%.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

There are no project costs associated with this application.

	Current Year	<u>Year One</u>
Revenues	\$1,267,207	\$1,441,965
Expenses	<u>1,013,095</u>	1,034,566
Net Income	\$254,112	\$407,399

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

### Approval with no change to the expiration date of the operating certificate, conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date **October 11, 2017** 

## **Need Analysis**

#### **Analysis**

The service area consists of Rockland County. The population of Rockland County in 2010 was 311,687 with 123,151 individuals (39.5%) who are 45 and over. This is the primary population group utilizing ambulatory surgery services. Per Cornell Program on Applied Demographics (PAD) projection data, this population group is estimated to grow to 133,122 by 2025 and represent 39.5% of the projected population of 337,392. Advanced Surgery Center is the only ASC in Rockland County.

The table below shows what the center has reported for Charity Care and Medicaid over the last three years.

	SPARCS	AHCE	COST
Year	Medicaid	Charity	Medicaid
2014	0.0%	0.0%	0.0%
2015	0.2%	4.4%	0.0%
2016	0.9%	N/A	N/A

Upon approval of this project, four new physicians will practice at the center. The new surgeons will perform vascular, general, and plastic surgery cases at the center, all of which are currently being performed in the surgeons' office-based practice. The applicant believes that becoming a multi-specialty ASC will enhance their ability to provide care to the Medicaid and under-insured residents of Rockland County. It is anticipated that approximately 25% of the new procedures will be for Medicaid or Charity Care patients. The center's current hours of operation are Monday through Friday from 8 am until 4 pm. Weekend and/or evening surgery is available, if needed, to accommodate scheduling issues.

The number of projected procedures is 561 in Year One and 569 in Year Three, following approval. The table below shows the projected payor sources.

Projections-171438	Year One		Year Three	
	Volume	%	Volume	%
Medicaid MC	16	2.85%	17	2.99%
Medicare MC	47	8.38%	47	8.26%
Comm Ins - FFS	214	38.15%	220	38.66%
Charity Care	37	6.60%	38	6.68%
Other (includes Self Pay)	247	44.03%	247	41.41%
Total	561	100.0%	569	100.0%

The applicant is committed to serving all persons in need without regard to ability to pay or source of payment.

#### Conclusion

Approval of this project may assist the facility with meeting their Medicaid and charity care obligations.

#### Recommendation

From a need perspective, approval is recommended.

# Program Analysis

#### Project Proposal

Dr. Michael Fiorillo will continue as the Medical Director and the existing transfer and affiliation agreement with Good Samaritan Hospital will remain in effect. No construction or increase in staffing is required to accommodate the additional general and plastic surgery procedures projected.

#### Compliance with Applicable Codes, Rules and Regulations

The medical staff will continue to ensure that procedures performed at the facility conform to generally accepted standards of practice and that privileges granted are within the physician's scope of practice and/or expertise. The facility's admissions policy will include anti-discrimination regarding age, race, creed, color, national origin, marital status, sex, sexual orientation, religion, disability, or source of payment. All procedures will be performed in accordance with all applicable federal and state codes, rules and regulations, including standards for credentialing, anesthesiology services, nursing, patient admission and discharge, a medical records system, emergency care, quality assurance and data requirements.

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

#### Conclusion

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Operating Budget

The applicant has submitted their current year (2016) and their first-year operating budgets, in 2017 dollars, as shown below:

	Current Ye	ear (2016)	<u>Year</u>	<u>One</u>
<u>Revenue</u>	Per Visit	<u>Total</u>	Per Visit	<u>Total</u>
Commercial - FFS	\$7,719.73	\$1,157,959	\$6,168.00	\$1,319,952
Medicare - MC	\$534.47	25,120	\$534.47	25,120
Medicaid - MC	\$965.80	4,829	\$1,099.56	17,593
Private Pay/Other	\$290.47	<u>79,299</u>	\$279.22	<u>79,299</u>
Total Revenue		\$1,267,207		\$1,441,964
<u>Expenses</u>				
Operating	\$1,738.44	\$825,758	\$1,510.21	\$847,229
Capital	<u>394.39</u>	<u>187,337</u>	<u>333.93</u>	<u>187,337</u>
Total Expenses	\$2,132.83	\$1,013,095	\$1,844.14	\$1,034,566
Net Income		<u>\$254,112</u>		<u>\$407,398</u>
Utilization (Procedures)		475		561

The following is noted with respect to the submitted budget:

- The Medicaid and Medicare reimbursement rates are based on the current respective Fee Schedule rates, which are the average rates experienced during 2016.
- The Commercial rate for the current year is the actual revenue realized by the Center in 2016, and
  reflects reimbursement for procedures that were plastic surgery (including breast implants) and
  reconstructive in nature. The Year One Commercial rate is a conservative approach that
  incorporates anticipated commercial rates related to the incremental volume from the new physicians
  (estimated at \$2,531 on average per procedure).
- The increase in procedures is based on the four new surgeons committing to perform 86 procedures at the FASC. The procedures are currently being performed in an office-based surgery (OBS) setting.
- Operating expenses are based on the current year, which are the average experienced during 2016.

Utilization by payor related to the submitted operating budget is as follows:

	<b>Current Year</b>	Year One
Commercial - FFS	31.58%	38.15%
Medicare - MC	9.89%	8.38%
Medicaid - MC	1.05%	2.85%
Charity Care	5.47%	6.60%
Private Pay/Other	<u>52.00%</u>	<u>44.03%</u>
	100.00%	100.00%

Per the FASC's establishment CON, Medicaid and Charity Care utilization were projected to be 2% and 3%, respectively, of total procedures in the first and third years of operation. The applicant indicated the facility struggled for three years to secure a Medicaid provider number, which significantly hampered its ability to provide care to Medicaid patients. This resulted in a subsequent CON being submitted and approved for a two-year extension of its limited life.

The applicant indicated that becoming a multi-specialty FASC will enable the Center it to offer a broader range of surgical services to the community, and be able it to provide care to the underserved residents of Rockland county. They believe this will help them to achieve the Medicaid and Charity commitments made in their establishment application.

#### Capability and Feasibility

There are no project costs associated with this application.

The submitted budgets indicate a net income of \$254,112 and \$407,398 during the first and third years following approval, respectively. Revenues are based on current reimbursement methodologies. The budgets are reasonable.

BFA Attachment A is a financial summary of Advanced Surgery Center's 2015-2016 certified financial statements and their internal financial as of the April 30, 2017. As shown, the entity had a positive net asset position and achieved a net income in all periods shown. The entity had a positive working capital position in 2015 and 2016, but as of April 30, 2017, they had a negative working capital position due to distributions made to owners, which reduced available cash.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

#### Attachments

BFA Attachment A Financial Summary – Advanced Surgery Center's 2015-2016 certified and internal financial statements as of April 30, 2017,



# of Health

# Department Public Health and Health Planning Council

# Project # 171142-C

Joseph P. Addabbo - Family Health Center

**Diagnostic and Treatment Center Program:** County: Queens

Purpose: Construction Acknowledged: March 2, 2017

# **Executive Summary**

#### Description

Joseph P. Addabbo Family Health Center, Inc. (Addabbo), a voluntary not-for-profit, Article 28 diagnostic and treatment center (D&TC) located at 6200 Beach Channel Drive, Arverne (Queens County), requests approval to construct a 20,689-square-foot, three-story addition and perform renovations within the existing main clinic structure. The addition will be built on property purchased by Addabbo that is adjacent to the Center's main site. The expansion will provide 21 new exam rooms and clinical support spaces, including a new physical therapy suite. and increased capacity for adult medicine. OB/GYN, pediatrics, and HIV programming. Addabbo is certified as a Federally Qualified Health Center (FQHC) and provides family care services at five locations in Queens County and one location in Kings County. Expanding the current main clinic location will enable the FQHC to accommodate growing demand in the Far Rockaway neighborhood of Queens.

Joseph P. Addabbo Family Health Center, Inc. will create and control Addabbo Center Future Home, Inc., a Qualified Active Low-Income Community Business (QALICB) whose purpose will be limited solely to acquiring, financing, owning and holding the Project (i.e., a single purpose business entity).

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

The volume of visits at this location was 62.793 in 2015 and is projected to grow to 87,393 in the third year following completion of the project.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

The total project cost of \$22,848,778 will be met with \$1,508,444 in sponsor equity (including land purchase), \$4,850,334 through a commercial loan (Bank of America), plus four facilities totaling \$16,490,000 from New Markets Tax Credit (NMTC) enhanced financing supported by Primary Care Development Corporation (PCDC), Building America CDE (a subsidiary of AFL-CIO), and Bank of America Community Development Corporation.

The \$4.850.334 Bank of America commercial loan provides for a term of seven and a half years, 24 months interest only at Libor +2.75%, and a 25-year amortization period. The \$16,490,000 NMTC enhanced financing terms, separated into four facilities, carry seven and a half years of interest only payments estimated at 2.21%, with a 30-year amortization. Approximately \$5,822,689 of the NMTC enhanced financing will be capitalized with bridge financing from PCDC to Addabbo until government grant funding (projected to be \$7,500,000) is received. Approximately \$5,250,000 will be capitalized by a Bank of America source loan. Lastly, approximately \$5,211,850 will be capitalized with NMTC subsidy capitalized by Bank of America

Community Development Corporation as tax credit investor. Addabbo will contribute

\$205,461 to finalize the capitalization of the NMTC enhanced financing.

The loan structure and flow of funds were designed to take advantage of the NMTC program. As a benefit of the NMTC enhanced financing, approximately \$5,211,850 of the \$16,490,000 facility (capitalized by Bank of America Community Development Corporation as investor) will unwind and convert to the applicant's equity upon the end of the seven-year compliance period. Assuming the grants are received and pay off the PCDC bridge capital, only \$5,250,000 of the \$16,490,000 NMTC financing will remain to be paid at the end of the seven-year compliance period.

In addition, the applicant is refinancing a PCDC mortgage, which was collateralized by 1288 Central Avenue, Far Rockaway, and 6200 Beach Channel Drive, Arverne, New York, for \$2,296,362 with a seven and a half year term, at 3.49% interest and a 25-year amortization period. The refinancing was necessary for the overall project financing in order to release 6200 Beach Channel Drive for PCDC collateral position. Furthermore, the new Bank of America facility will save the applicant approximately \$144,000 in interest due to the lower rate over the same seven-year period.

The projected budget is as follows:

	<u>Year One</u>	Year Three
Revenues	\$42,650,021	\$45,786,815
Expenses	41,270,619	43,192,460
Gain	\$1,379,402	\$2,594,355

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of forty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. The submission of State Hospital Code (SHC) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]
- 3. The submission of Engineering (MEP) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]
- 4. Submission of an executed PCDC Grant Bridge Loan commitment (to capitalize the NMTC Loan A2), acceptable to the Department of Health. [BFA]
- 5. Submission of an executed Bank of America, N.A. NMTC Loan A1 (leverage loan) commitment, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed PCDC refinancing loan commitment, acceptable to the Department of Health. [BFA]
- 7. Submission of an executed Bank of America, N.A. Senior Commercial Loan commitment, acceptable to the Department of Health. [BFA]
- 8. Submission of an executed Banc of America CDC NMTC loan commitment (investor subsidy to capitalize Loan B1 and B2), acceptable to the Department of Health. [BFA]
- 9. Submission of an executed building lease, acceptable to the Department of Health. [BFA]
- 10. Submission of an executed building sublease, acceptable to the Department of Health. [BFA]

#### Approval conditional upon:

- 1. The project must be completed within five years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before November 1, 2017 and construction must be completed by April 30, 2020, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [PMU]
- 3. The submission of Final Construction Documents, as described in BAER Drawing Submission Guidelines DSG-05, is required prior to the applicant's start of construction. [AER]

Council Action Date

October 11, 2017

## **Need Analysis**

#### Background and Analysis

The primary service area of the facility encompasses the following areas of Queens County: Breezy Point, Broad Channel, Rockaway Park and Far Rockaway, which includes the zip codes 11691, 11692, 11693, 11694, and 11697.

HRSA has designated Rockaway as a Health Professional Shortage Area for Medicaid Eligible.

#### Prevention Quality Indicators (PQIs)

PQIs are rates of admission to the hospital for conditions for which good outpatient care can potentially prevent the need for hospitalization, or for which early intervention can prevent complications or more severe disease.

The table below provides information on the PQI rates for the overall PQI conditions for the service area and for all of New York State in 2014. It shows that the rate is higher for the service area than for New York State.

Hospital Admissions per 100.000 Adults for Overall PQIs

PQI Rates-2014	Service Area <sup>1</sup>	New York State
All PQI's	1,670	1,387

Source: DOH Health Data, 2016

The applicant is looking to improve and expand their main site to support their mission of providing comprehensive health services to the underserved residents of Queens County. The current facility has three floors. With this project, the applicant is looking to provide interior improvements within has existing building and construct a new three story addition. The applicant will be relocating some services and adding a new physical therapy suite with five open treatment bays. The hours of operation for the center will be Monday through Friday from 8:30 am until 7 pm, and Saturday from 9 am until 2 pm. Additional evening hours may be added as need indicates.

This location had 62,793 visits in 2015. After the improvements are completed, the applicant is projecting the number of visits for this location to increase to 73,393 for Year 1 and 87,393 for Year 3.

The applicant is committed to serving all persons in need without regard to ability to pay or source of the payment.

#### Conclusion

Approval of this project will provide additional access to primary care and specialty medical services to the residents of the Breezy Point, Beach Channel, Rockaway Park, and Far Rockaway sections and their surrounding communities within Queens County.

#### Recommendation

From a need perspective, approval is recommended.

<sup>&</sup>lt;sup>1</sup> Includes zip codes: 11691, 11692,11693, 11964, and 11697

## Program Analysis

#### Project Proposal

Currently, the Addabbo Health Center has six Article 28 Diagnostic and Treatment Centers (five located in Queens County and one in Kings County). The principal focus of the centers is to provide a wide range of family health care services. Expanding the center in Arverne will provide additional space to treat patients, as well as additional space for family members, equipment, and storage. This enhanced space will better support the Addabbo Family Health Center's mission of providing comprehensive, quality health services to the community it serves.

There are no proposed changes in cerified services. Staffing is anticipated to increase by 18.0 FTEs in the first year after completion and by an additional 31.0 by the third year of operation.

#### Compliance with Applicable Codes, Rules, and Regulations

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Lease Agreement

The applicant submitted a draft lease agreement, the terms of which are summarized below:

Premises:	D&TC located at 6200 Beach Channel Drive, Queens, NY 11692
Landlord:	Joseph P. Addabbo Family Health Center, Inc.
Lessee:	Addabbo Center Future Home, Inc.
Term:	75 years unless terminated sooner
Rent:	\$1 for full term – paid in advance.
Provisions:	All operating expenses, construction improvements
Note:	It is the intent of Lessor and Lessee that this lease be treated as a sale for Federal income
	tax purposes.

#### Sublease Agreement

The applicant submitted a draft sublease agreement, the terms of which are summarized below:

Premises:	D&TC located at 6200 Beach Channel Drive, Queens, NY 11692
Lessor:	Addabbo Center Future Home, Inc.
Lessee:	Joseph P. Addabbo Family Health Center, Inc.
Term:	30 years unless terminated sooner – 1 (5 year) renewal option
Rent:	Paid quarterly, initially \$226,160 and increasing 3% per annum during the compliance period.
Provisions:	All operating expenses, maintenance, utilities, etc.
Note:	It is the intent of Lessor and Lessee that this sublease be treated as a lease for Federal income tax purposes. Lessor shall be the owner of the property, including the improvements.

#### Total Project Cost and Financing

Total project costs for new construction and renovations is estimated at \$22,848,778, broken down as follows:

Land Acquisition *	\$692,978
New Construction	11,858,209
Renovation & Demolition	1,383,040
Design Contingency	1,370,532
Construction Contingency	622,969
Architect/Engineering Fees	1,683,503
Other Fees	1,244,399
Movable Equipment	542,880
Telecommunications	145,220
Financing Costs	2,606,378
Interim Interest Expense	595,067
CON Application Fee	1,250
CON Processing Fee	<u>102,353</u>
Total Project Cost	\$22,848,778

<sup>\*</sup> The land value is stated at cost, which is lower than the MAI appraised market value of \$1,065,000.

Project costs are based on a construction start date of November 1, 2017, with a thirty-month construction period.

The applicant's financing plan appears as follows:

Equity – including land	\$1,508,444
Senior Commercial Loan (Bank of America) - term of seven and a half years, 24 months interest only at Libor +2.75% and a 25-year amortization period Bank of America, N.A. has provided a term sheet	4,850,334
NMTC Loan A1 - 7½ years interest only, estimated rate 2.21%, 30-year amortization (capitalized by Bank of America)  Bank of America, N.A. has provided a term sheet	5,250,000
NMTC Loan A2 - 7½ years interest only, estimated rate 2.21%, 30-year amortization (capitalized by \$5,822,689 PCDC Grant Bridge financing <sup>1</sup> and \$205,461 of Addabbo Equity)  PCDC has provided a term sheet	6,028,150
NMTC Loan B1 and B2 - 7½ years interest only, estimated rate 2.21%, 30-year amortization (capitalized by Bank of America NMTC investor subsidy). Subject to "Put Option"  Banc of America CDC has provided letter of interest	5,211,850
Total	\$22,848,778

<sup>&</sup>lt;sup>1</sup> The total grant award is \$7,500,000 summarized below. Once received, the grant funds will first pay off the PCDC debt, and then the difference may be used to reduce the principal of borrowing, depending upon circumstances as project contingencies are met, financing is negotiated and grant funding is realized.

Grant - NYS Statewide Health Care Facility Transformation	\$2,500,000
Grant - Health Resources Services Administration	1,000,000
Grant - New York City 2017 Capital Grant	1,000,000
Grant - New York City 2017 Capital Grant Award	3,000,000

Addabbo will obtain bridge financing from PCDC in the amount of \$5,822,689 to capitalize the NMTC financing and assist with project expenditures until the grant funding outlined above is received. PCDC has provided a letter of interest with terms as follows: interest only for 24 months at prime plus 2.25% or 6.50%, 20-year amortization plus additional principal payments made at receipt of grant funds.

The subject financing contemplates \$17,000,000 of NMTC allocation as follows:

- Building America CDE, Inc. (BACDE) has provided a reservation letter to sub-allocate \$8 million of NMTC investment authority awarded to BACDE in support of the project.
- Primary Care Development Corporation (PCDC) has provide a reservation letter to sub-allocate \$9 million of NMTC investment authority awarded to PCDC in support of the project.

In addition, the applicant is refinancing PCDC mortgages for approximately \$2,296,362 with a seven and a half year term, at 3.49% interest and a 25-year amortization period. Bank of America has provided a letter of interest at the stated terms. The new facility will save the applicant approximately \$144,000 in interest due to the lower rate. The applicant has demonstrated the capability of paying off the estimated \$1,837,241 balloon payment at the end of the seven and a half (7,5) year term, as evidenced by cash of \$8,183,776 as shown on BFA Attachment B, June 30, 2017 internal financial statement balance sheet.

The New Markets Tax Credit program created by the U.S. Federal Government in 2000 has been extended through 2019. The program encourages investment in low-income communities (LICs). Rather than being directly involved in how the benefits of this subsidy program are allocated, the U.S. Department of Treasury, through the Community Development Financial Institutions Fund (CDFI Fund), essentially deputizes this decision-making process to Community Development Entities (CDEs). Through a competitive process, the CDFI awards designated CDEs NMTC allocations. NMTCs provides a 39% credit against Federal income taxes over seven years for investors that make investments into CDEs by purchasing the tax credits. In turn, CDEs use the proceeds of these investments to create a subsidy for qualified investments in low-income communities (\$1.00 of credits produces approximately \$0.34 of subsidy before transaction cost).

The following is a general description of the NMTC process as it related to Addabbo:

- \$17 million of NMTC allocation is being provided to the Addabbo project by PCDC and Building America (the "CDEs"). It is required by the CDFI Fund to "monetize" at least 85% of a NMTC allocation into a qualified investment. The CDEs, through Allocation Agreements with the CDFI Fund, hold to a 97% requirement.
- For the purposes of the Addabbo project, the CDEs monetized the \$17,000,000 allocation and created \$16,490,000 of NMTC enhanced financing representing 97% of the NMTC allocation.
- Banc of America ("BOA"), as the NMTC investor who is typically a bank or financial institution, made a \$5,211,850 equity investment (net of transaction CDE fees) in exchange for the NMTCs (\$17 million in allocation equates to a tax credit of \$6,630,000). The \$5,211,850 capitalized the CDEs' NMTC Loans B1 and B2 summarized in the financing plan above.
- Additionally, Bank of America "leveraged" their equity investment with the \$5,250,000, which capitalized CDEs' NMTC Loan A1 summarized in the financing plan above.
- Lastly, Addabbo "leveraged" the remaining \$6,028,150, which capitalized the CDEs' NMTC Loan A2 summarized in the financing plan above with the PCDC Bridge loan of \$5,822,689 and \$205,461 of equity.
- At the end of seven years, and provided the facility continues operations within the economically
  distressed area, through a "put/call option", the health center buys back the investor's interest (Loan
  B) for a to-be-determined nominal amount. The assumption in NMTC transactions is that the investor
  will exercise its "put" for approximately \$1,000 because minimal benefits exist after the seven-year
  compliance period concludes.
- Following the "put" exercise, Joseph P. Addabbo or its affiliate will owe the Loan B to itself, which can be forgiven, adding the residual to its equity.
- Ultimately, at the end of the seven-year compliance period, and the payoff of the PCDC Bridge loan, the applicant will only need to pay off the remaining principal on the \$5,250,000 NMTC Loan A1 from the \$16,490,000 NMTC enhanced financing.

The applicant states that they qualify for the NMTC program as a Qualified Active Low-Income Community Business (QALICB). LIC qualifications include the following criteria:

- Poverty at least 20%: The applicant's poverty level in census tract #36081096400 is 23%.
- Unemployment 1.25 times the national average: The applicant area's unemployment is 1.27 times national average.
- Project site located within economically distressed community: The project site located within NY
  Rising Community Reconstruction Plan Area and Dept. of City Planning Rockaway Neighborhoods
  Rezoning Plan Area is economically distressed.

Also, the applicant meets the qualifications as a Food Desert by the U.S. Department of Agriculture Economic Research Service (USDA/ERS) and has qualified low-income community investment activities that support increased access to healthy foods.

#### Operating Budget

The applicant has submitted their enterprise-level current year (2015) and projected operating budgets for the first and third years, in 2017 dollars, summarized below:

Revenues	Per Visit	Current Year	Per Visit	First Year	Per Visit	Third Year
Medicaid FFS	\$181.00	\$2,471,374	\$180.88	\$2,805,083	\$180.76	\$3,245,831
Medicaid MC	\$76.91	\$10,926,044	\$80.69	\$12,021,531	\$85.16	\$13,468,400
Medicare FFS	\$124.45	\$2,439,203	\$124.95	\$2,496,825	\$125.59	\$2,572,929
Commercial FFS	\$134.30	\$4,135,395	\$130.80	\$4,116,135	\$126.41	\$4,090,757
Private Pay	\$134.95	\$1,715,274	\$128.33	\$1,727,916	\$120.63	\$1,744,612
Other Oper. Income *		\$13,488,407		\$14,381,407		\$15,563,162
Non-Oper. Income **		\$5,101,124		\$5,101,124		\$5,101,124
Total Revenue		\$40,276,821		\$42,650,021		\$45,786,815
Expenses Operating Capital	\$168.61 \$10.18	\$36,894,151 \$2,226,550	\$169.88 \$10.02	\$38,972,121 \$2,298,498	\$168.00 \$9.44	\$40,893,840 \$2,298,620
Total Expenses	\$178.79	\$38,308,200	\$179.90	\$41,270,619	\$177.44	\$43,192,460
Total Expenses	ψ170.73	ψ30,300,200	ψ179.90	Ψ+1,270,013	ψ177.44	ψ <del>4</del> 3,132,400
Net Income		<u>\$1,156,120</u>		<u>\$1,379,402</u>		<u>\$2,594,355</u>
Patient Visits		218,811		229,411		243,412

<sup>\*</sup> Other Income: Indigent Care for \$401,625 and FQHC Managed Care Wrap payments for \$13,086,782.

The following is noted with respect to the submitted D&TC budget:

- The current year reflects the facility's 2015 revenue and expenses.
- Reimbursement rates are based on the FQHC's historical experience.
- Expenses are based upon historical experience adjusted for volume, investment and rising costs.
   Additionally, staffing levels are expected to increase by 18 and 31 FTEs in the first and third years, respectively. Nurses, Aides, Physicians, and Therapists represents 44.4% of the increased FTEs in year one, and 39% of the increase in year three.
- Enterprise-level utilization by payor for the first and third years is summarized below:

	<u>Curren</u>	<u>it Year</u>	<u>First `</u>	<u>Year</u>	<u>Third</u>	<u>Year</u>
<u>Utilization</u>	<u>Visits</u>	<u>%</u>	<u>Visits</u>	<u>%</u>	<u>Visits</u>	<u>%</u>
Medicaid-FFS	13,654	6.24%	15,508	6.76%	17,957	7.38%
Medicaid-MC	142,055	64.92%	148,988	64.94%	158,146	64.97%
Medicare-FFS	19,600	8.96%	19,982	8.71%	20,486	8.42%
Commercial-FFS	30,792	14.07%	31,468	13.72%	32,361	13.29%
Private Pay	<u>12,710</u>	<u>5.81%</u>	<u>13,465</u>	<u>5.87%</u>	<u>14,462</u>	<u>5.94%</u>
Total	218,811	100%	229,411	100%	243,412	100%

Breakeven is approximately 221,992 visits or 96.8% of first year's projection

<sup>\*\*</sup> Non-Operating Income: Community Health Center-Section 330 grant of \$2,773,461, WIC Administrative Funds of \$1,101,107, Residency Program of \$433,689, Rental Space and supplies sold of \$94,913, Ryan White Program funding for \$581,180, and Other grants \$116,774.

#### Capability and Feasibility

The total project cost of \$22,848,778 will be met with \$1,508,444 in sponsor equity (including land purchase), \$4,850,334 through a commercial loan (Bank of America), plus four facilities totaling \$16,490,000 from NMTC enhanced financing supported by PCDC, BACDE (a subsidiary of AFL-CIO), and Bank of America Community Development Corporation. The \$4,850,334 Bank of America commercial loan provides for a term of seven and a half years, 24 months interest only at Libor +2.75% and a 25-year amortization period. The \$16,490,000 NMTC enhanced financing terms, separated into four facilities, carry seven and a half years of interest only estimated at 2.21%, with a 30-year amortization. Approximately \$5,822,689 of the NMTC enhanced financing will be capitalized with bridge financing from PCDC to Addabbo until government grant funding (projected to be \$7,500,000) is received. Approximately \$5,250,000 will be capitalized by a Bank of America of source loan. Lastly, approximately \$5,211,850 will be capitalized with NMTC subsidy capitalized by Bank of America Community Development Corporation as tax credit investor. The loan structure and flow of funds were designed to take advantage of the NMTC program. As a benefit of the NMTC enhanced financing, the approximately \$5,211,850 of the \$16,490,000 facility (capitalized by Bank of America Community Development Corporation as investor) will unwind and convert to the applicant's equity upon the end of a seven-year compliance period. Assuming the grants are received and pay off the PCDC bridge capital, only \$5,250,000 of the \$16,490,000 NMTC financing will remain to be paid at the end of the seven-year compliance period.

In addition, the applicant is refinancing a PCDC mortgage, which was collateralized by 1288 Central Avenue, Far Rockaway, and 6200 Beach Channel Drive, Arverne, New York, for \$2,296,362 with a seven and a half year term, at 3.49% interest and a 25-year amortization period. The refinancing was necessary for the overall project financing in order to release 6200 Beach Channel Drive for PCDC collateral position. Furthermore, the new Bank of America facility will save the applicant approximately \$144,000 in interest due to the lower rate over the same seven-year period. As noted above, the applicant has the ability to pay off the estimated \$1,837,241 balloon payment.

Working capital requirements are estimated at \$814,043 based on two months of third year incremental expenses. Working capital will be funded from operations. BFA Attachment A is Joseph P. Addabbo Family Health Center, Inc.'s 2015 and 2016 certified financial statements, which indicates the availability of sufficient funds for the project.

The applicant projects a net income of \$1,379,402 and \$2,594,355 in the first and third years, respectively. The budget appears reasonable.

Review of BFA Attachment A, 2015 and 2016 financial statement shows the facility had positive positions in working capital, net assets, and generated an average net income of \$2,973,660.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### Attachments

BFA Attachment A Financial Summary, Joseph P. Addabbo Family Health Center, Inc. 2015 and 2016 certified financial statement.

BFA Attachment B Financial Summary, Joseph P. Addabbo Family Health Center, Inc. June 30, 2017 internal financial statement



# of Health

# Department Public Health and Health Planning Council

Chautauqua

# Project # 172071-E **Brooks Memorial Hospital**

County:

**Program:** Hospital

Purpose: **Establishment** Acknowledged: August 2, 2017

# **Executive Summary**

#### Description

Brooks Memorial Hospital, Inc. (Brooks) is a 65bed, voluntary not-for-profit, Article 28 acute care hospital currently located at 529 Central Avenue, Dunkirk (Chautaugua County). Brooks requests approval to merge with TLC Health Network (TLC), a not for profit health system located in Irving (Chautaugua County), and Lake Erie Regional Health System of New York (LERHSNY). TLC includes a 45-bed Article 28 hospital (Lake Shore Health Care Center), a hospital-based Article 28 residential health care facility (currently with 60 certified beds), an Article 36 home health care agency, two primary care hospital extension clinic sites and two outpatient Chemical Dependency clinic sites. The Brooks/TLC facilities are located approximately 13 miles apart, share similar service areas (Chautaugua, Cattaraugus, and Southern Erie counties), and provide similar services.

On December 16, 2013, TLC filed a voluntary petition for relief under Chapter 11 of the Bankruptcy Code in the United States Bankruptcy Court for the Western District of New York (Case No. 1-13-13294). It is estimated that they will emerge from bankruptcy with final approval by January 2018. Prior to the bankruptcy filing, LERHSNY was the active parent of both BMH and TLC. LERHSNY currently serves as the active parent of Brooks and upon approval of this application, LERHSNY and TLC would be merged into Brooks Memorial Hospital. With the approval of this transaction, Brooks will become the operator of TLC facilities and services.

Brooks recently entered into a management agreement with Kaleida Health, an integrated healthcare delivery system in Western New York, to provide a Chief Executive Officer (CEO) to operate the facility. The management agreement was reviewed and approved by the Department of Health, and a CEO was appointed in April 2016. TLC is currently in the process of entering into a management agreement with Kaleida Health to provide a CEO, contingent upon approval by the Department and the Bankruptcy Court, and it is expected to be the same CEO serving Brooks. in anticipation of TLC merging with Brooks.

Currently, both Brooks and TLC are receiving State assistance through the Vital Access Provider Assurance Program (VAPAP) to maintain operations and implement their transformation plan to merge TLC into Brooks and redevelop into a sustainable two-campus hospital with Brooks offering all acute care services through a newly constructed 25-bed hospital and TLC providing emergency, other inpatient specialty services including chemical dependency, and expanded ambulatory services. Brooks is also the recipient of a \$57,000,000 Essential Health Care Provider Support Program grant to decertify 40 beds and construct a new 25-bed hospital. Of the total award, \$3,000,000 is to be made available for TLC to transform into an Ambulatory Destination Center. Additionally, Brooks was recently awarded \$13,000,000 from the Statewide Health Care Transformation Program grant through Kaleida Health's application to complete the new 25-bed hospital project. A Certificate of Need

has not yet been submitted for the new hospital construction.

Kaleida Health has been involved throughout the process in bringing TLC and Brooks together, as the ultimate goal is to create an affiliation between Kaleida Health and Brooks subsequent to Brooks' merger with TLC. Kaleida Health received a Vital Access Provider (VAP) award of \$8,000,000 to create a sustainable system with Brooks and TLC through improving business operations and creating operational efficiencies.

# OPCHSM Recommendation Contingent Approval

#### **Need Summary**

This merger is part of a strategic sustainability plan to preserve and enhance the availability of essential healthcare services in the Chautauqua, Cattaraugus, and Southern Erie county area.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

There are no project costs associated with this application. The proposed Budget is as follows:

	Current Year	Year One
Revenues	\$76,736,754	\$73,122,209
<b>Expenses</b>	<u>76,548,070</u>	71,223,051
Gain/Loss	\$188,684	\$1,899,158

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### Approval contingent upon:

- 1. Submission of documentation of approval by the Office of Mental Health, acceptable to the Department. [PMU]
- 2. Submission of documentation of approval by the Office of Alcoholism and Substance Abuse, acceptable to the Department. [PMU]
- 3. Submission of an executed Management Agreement, acceptable to the Department. [HSP]
- Submission of document from the United States Bankruptcy Court for the Western District of New York indicating TLC Health Network has emerged from Chapter 11 Bankruptcy. [BFA]
- Submission of an executed Statutory Merger Agreement, acceptable to the Department of Health. [BFA]
- 6. Submission of a Certificate of Merger for TLC Health Network, which is acceptable to the Department. [CSL]
- 7. Submission of a Certificate of Merger for Lake Erie Regional Health System of New York, which is acceptable to the Department. [CSL]
- 8. Submission of a Plan of Merger for Brooks Memorial Hospital, which is acceptable to the Department. [CSL]
- 9. Submission of a Plan of Merger for TLC Health Network, which is acceptable to the Department. [CSL]
- 10. Submission of a Plan of Merger for Lake Erie Regional Health System of New York, which is acceptable to the Department. [CSL]
- 11. Submission of a Certificate of Amendment to the Certificate of Incorporation of Brooks Memorial Hospital, which is acceptable to the Department. [CSL]
- 12. Submission of a signed statement stating that the merger is compliant with federal and state law, which is acceptable to the Department. [CSL]
- 13. Submission of evidence of site control, which is acceptable to the Department. [CSL]
- 14. Submission of an amended Hospital Management Agreement, which is acceptable to the Department. [CSL]
- 15. Submission of an Attestation for Service Agreements, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

October 11, 2017

## **Need Analysis**

#### Background

Brooks Memorial Hospital (BMH) is an article 28 facility located in Dunkirk, NY serving parts of Chautauqua, Cattaraugus, and Erie Counties. TLC Health Network (TLC) includes an article 28 Hospital (Lake Shore Health Care Center), an article 28 Residential Health Care Facility, an article 36 Home Health Agency (LTHHC/CHHA), as well as two primary care site locations and two outpatient Chemical Dependency clinics. This merger is part of a strategic plan to ensure the future of healthcare and availability of services in the area. The plan is expected to redevelop the two hospitals into a sustainable two-campus hospital with Brooks offering all acute care services through a newly constructed 25-bed hospital, and TLC providing emergency, other inpatient specialty services including chemical dependency services, and expanded ambulatory services. This plan will help both systems overcome financial difficulties while expanding their reach to patients of the area and improving care through better collaboration and communication. There are expected reductions in expenses as a result of right sizing staffs to eliminate duplications of services.

A comprehensive EZ-PAR application will be filed with the Office of Mental Health (OMH) as well as an application with the Office of Alcohol and Substance Abuse Services (OASAS) for the establishment of Brooks Memorial Hospital as the owner, operator and provider of TLC.

#### Recommendation

From a need perspective, approval is recommended.

## **Program Analysis**

#### Program Description

The purpose of this transaction is to strengthen rural healthcare in the communities that Brooks and TLC serve by allowing for a more efficient and effective management of services through reduction of duplication between the two sites. Some staffing reductions (-20.60 FTEs in Year 1 and -40.30 FTEs by Year 3) are expected due to "right sizing" and elimination of duplicative services.

Upon approval of this project, Brooks Memorial Hospital will become the operator of the following entities currently in the TLC Health Network:

TLC Health Network Lake Shore Hospital	Forestville Primary Care Center
845 Routes 5 & 20	10988 Bennett State Road
Irving, NY 14081	Forestville, NY 14062
Hospital – PFI 114	Hospital Extension Clinic - PFI 6794
TLC Health Network – Lake Shore Hospital	Charles Cannon Clinic
Nursing Facility	7020 Erie Road
845 Routes 5 & 20	Derby, NY 14047
Irving, NY 14081	Hospital Extension Clinic – PFI 8531
Residential Health Care Facility – PFI 1053	
TLC Health Network - Lake Shore Hospital	TCH Chemical Dependency Clinic
845 Routes 5 & 20	33 North Main Street
Irving, NY 14081	Cassadaga, NY 14718
Long Term Home Health Care Program – PFI 3769	Hospital Extension Clinic – PFI 5719
TLC Health Network Home Health Services	Gowanda Urgent Care and Gowanda
45 Routes 5 & 20	Medical Center
Irving, NY 14081	34 Commercial Street
Certified Home Health Agency – PFI 3769	Gowanda, NY 14070
	Hospital Extension Clinic – PFI 9376

#### Character and Competence

The proposed Board of Directors of Brooks Memorial Hospital is comprised of the following members:

Christopher Lanski Louis DiPalma

Mark A. Burr Virginia S. Horvath, Ph.D. Steven P. Przybyla Gerald J. Bishop, M.D. Dana Anderson, M.D. James Wild, M.D.

Christina Jimerson

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

There were no personal disclosures that fell within the ten-year look-back period.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive /focused inspections that resulted in an enforcement. The review found that any citations were properly corrected with appropriate remedial action.

TLC Health Network Lake Shore Hospital Nursing Facility was fined \$4,000 pursuant to a Stipulation and Order NH-10-031 issued on September 13, 2010 for surveillance findings of July 17, 2009. Deficiencies were cited under 10 NYCRR 415.12(h)(1) Quality of Care-Accidents; and 415.26 Administration.

#### Compliance with Applicable Codes, Rules and Regulations

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

#### Conclusion

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, contingent approval is recommended.

## Financial Analysis

#### Merger Agreement

The applicant has submitted a draft Merger Agreement between TLC Health Network and Brooks Memorial Hospital. The terms of the agreement are summarized below:

Merging Entities:	TLC Health Network and Brooks Memorial Hospital
Surviving Entity:	Brooks Memorial Hospital
Asset Acquired:	All remaining assets after TLC emerges from bankruptcy.
Liabilities Acquired:	All remaining liabilities after TLC emerges from bankruptcy.
Purchase Price:	\$-0-

#### Operating Budget

The applicant has submitted their current year (2016) and their first-year operating, in 2017 dollars, as shown below:

2016 - Current Year	<b>Brooks</b>	<u>TLC</u>	Combined
Operating Revenue	\$41,677,312	\$24,292,505	\$65,969,817
Operating Expenses	<u>46,885,064</u>	<u>29,663,006</u>	<u>76,548,070</u>
Loss from operations	(\$5,207,752)	(\$5,370,501)	(\$10,578,253)
Government Grants/Assistance	\$3,773,908	\$4,455,460	\$8,229,368
All Other Revenue	<u>95,514</u>	2,442,055	<u>2,537,569</u>
Total Net Income (Loss)	(\$1,338,330)	\$1,527,014	\$188,684
Merged Entity –			
Brooks (2017 dollars)	<b>Current year</b>	Year One	
Operating Revenue	\$65,969,817	\$64,636,648	
Operating Expenses	<u>76,548,070</u>	<u>71,223,051</u>	
Loss from operations	(\$10,578,253)	(\$6,586,403)	
Government Grants/Assistance *	\$8,229,368	\$8,351,335	
All other Revenue/Expense	<u>2,537,569</u>	<u>134,226</u>	
Total Net Income (Loss)	\$188,684	\$1,899,158	

<sup>\*</sup> Year One Government Assistance is estimated.

#### Capability and Feasibility

The submitted budgets indicate a net income of \$1,899,158 during the first year after the merger with a slight increase of \$121,967 in government assistance needed to support the transition. Revenues are based on current reimbursement methodologies. Expenses are based on current year operations with deductions in areas where operational efficiencies can be achieved, such as certain salaries and wages, employee benefits, medical and surgical supplies, and purchased services. [The budget assumes that inpatient medical/surgical services will be consolidated at the Brooks campus and that new specialty services including chemical dependency will be operated at the TLC campus while the skilled nursing and acute care services will close]. The budgets are reasonable.

BFA Attachment A is a summary of the 2016 certified financial statements for Brooks Memorial Hospital and TLC Health Network. BFA Attachment B is the internal financial statements of Brooks Memorial Hospital and TLC Health Network as of June 30, 2017. As shown, both entities are currently showing significant losses from operations and government assistance is needed to maintain operations.

Since State Fiscal Year 2014-15, Brooks and TLC have received State assistance (Interim Access Assurance Fund for TLC, and VAPAP funding for both hospitals) in order to maintain operations and

implement their transformation to financially stable entities. BFA Attachment C provides a summary of the State assistance funding provided to both hospitals since 2014.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A Financial Summary - 2016 certified financial statements for Brooks Memorial Hospital and TLC Health Network

BFA Attachment B Financial Summary - Internal financial statements of Brooks Memorial Hospital

and TLC Health Network as of June 30, 2017

BFA Attachment C Summary of State Assistance



# of Health

# Department Public Health and Health Planning Council

# Project # 171220-E Fifth Avenue Surgery Center

**Diagnostic and Treatment Center Program:** County: **New York** 

Purpose: **Establishment** Acknowledged: March 27, 2017

# **Executive Summary**

#### Description

Fifth Avenue Surgery Center, LLC, a proprietary, multi-specialty, Article 28 freestanding ambulatory surgery center (FASC) located in leased space at 1049 Fifth Avenue, New York (New York County), requests approval to transfer 60% membership interest from nine withdrawing members and three remaining members to one new member, Surgicore 5th Avenue, LLC. The purchase price for the membership interest is \$3,000,000. Upon approval of this application, the FASC will continue to be owned and operated by Fifth Avenue Surgery Center, LLC, and the existing lease, which extends through 2027 per renewal options, will continue unchanged.

Ownership of the operations before and after the requested change is as follows:

Current Ownership		
Fifth Avenue Surgery Center	, LLC	
<u>Members</u>	<u>%</u>	
Charles Raab	10%	
Gregg Rock. D.P.M.	31%	
Igor Amigud, M.D.	10%	
Oliver Zong, D.P.M.	15%	
Steven Abramow, D.P.M.	8%	
John Mancuso, D.P.M.	8%	
Mark Landsman, D.P.M.	4%	
Paul Greenberg, D.P.M.	4%	
Michael Loshigian, D.P.M.	4%	
Rick Delmonte, D.P.M.	4%	
Richard Goldstein, D.P.M.	1%	
Robert Maccabee, D.P.M.	1%	
Total	100%	

Proposed Ownership	
Fifth Avenue Surgery Center,	LLC
<u>Members</u>	<u>%</u>
Charles Raab	8%
Gregg Rock. D.P.M.	24%
Igor Amigud, M.D.	8%
Surgicore 5th Avenue, LLC	60%
Feliks Kogan (25%)	
Anthony Degradi (25%)	
Wayne Hatami (25%)	
Leonid Tylman (25%)	
Total	100%

The FASC currently performs podiatric, shoulder, ACL, rotator cuff and arthroscopic surgeries, as well as pain management procedures. The Center has two Class C operating rooms that have been under-utilized in the past few years. Upon the change in ownership, the applicant intends to add four new orthopedic physicians (non-members) to practice at the Center. The proposed new physicians have provided letters of intent to perform arthroscopic surgery procedures, which is expected to significantly increase utilization at the FASC.

**OPCHSM Recommendation** Contingent Approval

**Need Summary** 

There will be no Need recommendation for this application.

# **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

# Financial Summary

There are no project costs associated with this application. The purchase price for the 60% membership interest, payable via equity, is \$3,000,000 to be adjusted to exclude certain liabilities currently totaling approximately \$322,097. A \$300,000 deposit (held in escrow) has been paid by Surgicore, resulting in an approximate balance due at closing of \$2,377,903.

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# **Approval contingent upon:**

- 1. Submission of a photocopy of the executed Operating Agreement for Surgicore 5th Avenue LLC, acceptable to the Department. [CSL]
- 2. Submission of a photocopy of the executed Second Amended and Restated Operating Agreement of Fifth Avenue Surgery Center, acceptable to the Department. [CSL]

Approval conditional upon:

1. The project must be a second to the secon The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date October 11, 2017

# Program Analysis

# Project Proposal

Staffing is anticipated to increase by 4.0 FTEs in the first year and remain at that level through the third year. Other than the proposed changes in membership (and membership percentages), there are no programmatic changes as a result of this request.

## Character and Competence

The following table details the proposed change in ownership:

Member Name		Original	Proposed
Charles J. Raab		10.0%	8.0%
Gregg Rock, D.P.M.		31.0%	24.0%
Igor Amigud, M.D.		10.0%	8.0%
Oliver Zong, D.P.M.		15.0%	
Steven Abramow, D.P.	Μ.	8.0%	
John Mancuso, D.P.M.	ı	8.0%	
Mark Landsman, D.P.N	Л.	4.0%	
Paul Greenberg, D.P.M	Λ.	4.0%	
Michael Loshigian, D.P.M.		4.0%	
Rick Delmonte, D.P.M.		4.0%	
Richard Goldstein, D.P.	P.M.	1.0%	
Robert Maccabee, D.P	γ.М.	1.0%	
*Surgicore Fifth Aven	ue LLC		60.0%
*Anthony DeGradi (25%)			
*Wayne Hatami (25%)			
*Feliks Kogan	•		
*Leonid Tylman	(25%)		
TOTAL			100.0%

<sup>\*</sup> Members Subject to Character & Competence Review

The new proposed member, Surgicore Fifth Avenue, LLC is comprised of four individuals who have a variety of experience in the healthcare sector, owning interests in other ambulatory surgical facilities, healthcare management companies and other healthcare operations.

Mr. DeGradi has five years of experience as the owner/administrator of a surgical center located in New Jersey where he has handled responsibilities such as billing, accounting, payroll, and scheduling. Mr. Hatami is a licensed physical therapist who has nearly 20 years of experience treating patients in an outpatient capacity, operating a private physical therapy practice (with 5 sites) and managing the daily operations of his business. Messrs. Kogan and Tylman each have several years of experience owning and operating surgical centers in New Jersey, working with medical staff to improve patient care and ensuring compliance with applicable regulations.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

# Company Interest Purchase Agreement

An executed company interest purchase agreement has been submitted as follows:

Date:	November 22, 2016
Description	Purchase 60% Membership Interest
Seller:	Current Members of Fifth Avenue Surgery Center, LLC
Buyer:	Surgicore 5th Avenue, LLC
Purchase Price:	\$3,000,000
Payment of the	\$300,000 deposit held in escrow; less excluded liabilities; for an estimated \$2,570,801
Purchase Price:	balance, due at closing.

The balance due will be paid via equity upon approval by the Public Health and Health Planning Council.

As of March 31, 2017, excluded liabilities consisted of an outstanding Medicaid Liability (\$129,199), outstanding 2016 City of New York property taxes (\$75,744), employee wage deductions due AXA Retirement Fund (\$87,104), and CON related legal fees (\$30,050). The applicant's attorney has provided documentation confirming that as of July 31, 2017, all but the Medicaid liability has been satisfied. The applicant indicated that they have reached out to the Department's Division of Finance and Rate Setting to discuss resolution of the liability due Medicaid.

A \$150,000 Buyer Initial Loan was provided to the Seller solely to fund the FASC's business operations. The loan will be repaid separately after closing and will not be deducted from the membership interest purchase price. No portion of this loan has been repaid to date.

# Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year subsequent the change of ownership. The budget is summarized below:

	Current Year	Year One
Revenues		
Commercial FFS	\$4,748,117	\$8,507,229
Medicare FFS	206,685	206,685
Medicaid FFS	210	50,436
WC, Private Pay, No-Fault	264,345	4,440,717
Total Revenues	\$5,219,357	\$13,205,067
Expenses		
Operating	\$4,249,826	\$4,667,641
Interest	73,956	73,956
Depreciation and Rent	650,874	650,874
Total Expenses	\$4,974,656	\$5,392,471
Net Income	\$ <u>244,701</u>	\$ <u>7,812,596</u>

Total Patient Procedures	806	1,936
Cost per Procedure	\$6.172	\$2.785

Utilization by payor source is as follows:

	Current Year	<u>First Year</u>
Commercial FFS	83.4%	62.2%
Medicare FFS	9.3%	3.9%
Medicaid FFS	0.2%	1.2%
Charity Care	0.0%	0.6%
WC, Private Pay, No-Fault	<u>7.1%</u>	<u>32.1%</u>
	100.0%	100.0%

An increase in utilization, expenses and revenues is expected based on historical performance and the proposed addition of four physicians to the Center. Each of the four new non-member physicians have submitted a letter regarding the number surgical procedures they estimate they will perform annually at the Center, which totals 1,130 additional procedures in the first year.

The table below shows the SPARCS-reported Medicaid for the last three years. It should be noted that facilities have no ability to report Charity Care through SPARCS.

Year	Medicaid
2014	0.1%
2015	0.4%
2016	0.5%

The applicant indicated that the FASC has a small percentage of Medicare, Medicaid, and Charity Care patients due to the existing practicing member surgeons not acquiring many of these patients. Following PHHPC approval of this application, the facility will implement a policy to reflect its commitment to bring in greater numbers of Medicaid and charity care patients.

# Capability and Feasibility

There are no project costs associated with this application. Surgicore 5th Avenue, LLC will acquire 60% membership interest in Fifth Avenue Surgery Center, LLC for \$3,000,000 to be funded via equity of the members. A deposit of \$300,000 has been paid to date. The balance due at closing will be adjusted to exclude certain liabilities, currently estimated at \$322,097, resulting in an approximate \$2,377,903 balance at closing. BFA Attachment F is the pro-forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$3,117,761.

BFA Attachment D is the 2015 certified financial statements of Fifth Avenue Surgery Center, LLC, which shows positive working capital position, members' equity position and net operating income of \$310,669.

BFA Attachment E is the internal financial statements of Fifth Avenue Surgery Center, LLC as of December 31, 2016, which shows negative working capital position, positive members' equity position and net operating loss of \$1,180,740. The negative working capital and the net operating loss was due to loss of patient volume in 2016 relating to the unexpected departure of several of the Center's surgeons. To address this loss of volume, the partners determined to seek new partners for the long range fiscal health of the Center.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

# **Attachments**

BFA Attachment A	Net Worth Statement of Proposed New Members of Surgicore 5th Avenue, LLC	)

BFA Attachment B Pre-and post-membership interest

BFA Attachment D

BFA Attachment D

BFA Attachment D

BFA Attachment D

BFA Attachment E

2016 Internal Financial Statements - Fifth Avenue Surgery Center, LLC

2016 Internal Financial Statements - Fifth Avenue Surgery Center, LLC

BFA Attachment F Pro Forma Balance



# of Health

# Department Public Health and Health Planning Council

# Project # 171432-E Sheepshead Bay Surgery Center

Program: **Diagnostic and Treatment Center** County: Kings

Purpose: **Establishment** Acknowledged: June 20, 2017

# **Executive Summary**

# Description

Sheepshead Bay Surgery Center, Inc. (the Center), an existing Article 28 freestanding ambulatory surgery center, requests approval to transfer 31.4% ownership interest (62.8 shares of the Center's stock) from one existing shareholder, Mark Jofe, M.D., to four existing shareholders. The purchase price per share is \$12,000 for a total purchase price of \$753,600. Three existing shareholders will each purchase 20 shares for \$240,000 apiece, and the fourth shareholder will purchase 2.8 shares for \$33,600.

In accordance with statute, several physicians became less-than-10% shareholders via notice. However, Drs. Chang, Pinhas, Kung and Rosenbaum will each increase their ownership interest to greater than 9.9%, requiring PHHPC approval of the transaction.

Ownership interest in the Center before and after this requested change is as follows:

Member	Current	Proposed
Mark Jofe, M.D.	41.4%	10.0%
David Pinhas, M.D.	9.9%	19.9%
John Kung, M.D.	9.9%	19.9%
Keith Chang, M.D.	9.9%	19.9%
Raphael Rosenbaum, M.D.	9.9%	11.3%
Deborah Silberman, M.D.	9.9%	9.9%
Wilson Ko, M.D.	4.0%	4.0%
William Kestin, M.D.	1.1%	1.1%
Rumei Yuan, M.D.	1.0%	1.0%
Thomas Aiello, M.D.	1.0%	1.0%
Mehryar Sadeghi, M.D.	1.0%	1.0%
Natalie Borodoker, M.D.	<u>1.0%</u>	<u>1.0%</u>
Total	100.0%	100.0%

The Seller has executed a Membership Redemption Agreement and the Purchasers have each executed a Membership Subscription Agreement for the purchase of the shares. No other shareholders are joining or leaving the Center, and there will be no negative effect on the Center's equity position because of this transaction. There will be no change in services or operation of the Center.

# **OPCHSM Recommendation** Approval

## **Need Summary**

There will be no Need recommendation for this project.

## **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

# Financial Summary

There are no project costs associated with this application. The total purchase price for the 31.4% ownership interest (62.8 shares) is \$753,600 funded via the respective shareholder's personal equity. No budget analysis was necessary as this is a transfer of 31.4% ownership among existing shareholders, the shareholders subject to the transaction are remaining in the ownership structure with majority interest, and the Center is not proposing to change its business model, which has historically been profitable. The facility has no outstanding Medicaid liabilities.

# Recommendations

Health Systems Agency
There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management **Approval** 

Council Action Date
October 11, 2017

# Program Analysis

# Project Proposal

Other than the proposed changes in membership percentages, there are no programmatic changes as a result of this request, however, staffing is anticipated to increase by 1.5 FTEs in the first year and remain at that level through the third year.

The table below details the proposed change in membership interest:

	Current Membership	Proposed Membership
Member Name	Interest	<u>Interest</u>
Mark Jofe, M.D.	41.4%	10.0%
*David Pinhas, M.D.	9.9%	19.9%
*John Kung, M.D.	9.9%	19.9%
*Keith Chang, M.D.	9.9%	19.9%
*Raphael Rosenbaum, M.D.	9.9%	11.3%
Deborah Silberman, M.D.	9.9%	9.9%
Wilson Ko, M.D.	4.0%	4.0%
William Kestin, M.D.	1.1%	1.1%
Rumei Yuan, M.D.	1.0%	1.0%
Thomas Aiello, M.D.	1.0%	1.0%
Mehryar Sadeghi, M.D.	1.0%	1.0%
Natalie Borodoker, M.D.	1.0%	1.0%
Total	100%	100%

<sup>\*</sup> Subject to Character and Competence Review

# Character and Competence

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted (for the four physicians subject to increasing membership interest) regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Drs. Chang, Kung and Pinhas each disclosed one open malpractice case.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

# Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

# Membership Redemption Agreement

The applicant has submitted an executed membership redemption agreement, summarized as follows:

Effective Date:	April 1, 2017
Seller:	Mark Jofe, M.D.
Purchaser:	Sheepshead Bay Surgery Center
Acquired Interest:	31.4% Interest, 62.80 shares
Purchase Price:	\$753,600 (\$12,000 per share)

# Membership Subscription Agreements

The applicant has submitted executed membership subscription agreements, which are summarized as follows:

Effective Date:	April 1, 2017
Seller:	Sheepshead Bay Surgery Center
Purchasers:	David Pinhas, M.D., John Kung, M.D. and Keith Chang, M.D.
	(a separate agreement was provided for each purchaser)
Acquired Interest:	10% interest, 20 shares (each)
Purchase Price:	\$240,000 (each - paid)

Effective Date:	April 1, 2017
Seller:	Sheepshead Bay Surgery Center
Purchaser:	Raphael Rosenbaum, M.D.
Acquired Interest:	1.4% interest, 2.8 shares
Purchase Price:	\$33,600 (paid)

The respective shareholder purchase prices have been paid. Final approval of the above transactions is subject to PHHPC approval.

# Capability and Feasibility

The total purchase price for the 31.4% ownership interest (62.8 shares) is \$753,600 funded via the respective shareholder's personal equity (paid). BFA Attachment A is the personal net worth statements of the shareholders acquiring additional ownership interests, which indicates the availability of sufficient funds for the equity contribution.

No budget analysis was necessary as this is a transfer of 31.4% ownership among existing shareholders, the shareholders subject to the transaction are remaining in the ownership structure with majority interest, and the Center is not proposing to change its business model, which has historically been profitable. The facility has no outstanding Medicaid liabilities.

BFA Attachment B is the 2016 certified financial statements of Sheepshead Bay Surgery Center. As shown, the facility had a positive working capital position, a positive net asset position, and achieved a net income of \$1,113,561 in 2016.

BFA Attachment C is the internal financial statements of Sheepshead Bay Surgery Center as of May 30, 2017. As shown, the facility had a positive working capital position, a positive net asset position, and achieved a net income of \$648,347 through May 30, 2017.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

# Recommendation

From a financial perspective, approval is recommended.

# **Attachments**

BFA Attachment A Members net worth statements

BFA Attachment B 2016 certified financial statements of Sheepshead Bay Surgery Center BFA Attachment C May 30, 2017 internal financials of Sheepshead Bay Surgery Center



# of Health

# Department Public Health and Health Planning Council

Project # 171477-B

Clifton Park ASC, LLC d/b/a OrthoNY Surgical Suites

**Diagnostic and Treatment Center Program:** County: Saratoga **Establishment and Construction** Acknowledged: July 11, 2017 Purpose:

# **Executive Summary**

# Description

Clifton Park ASC, LLC d/b/a OrthoNY Surgical Suites, an existing New York limited liability company, requests approval to establish and construct a multi-specialty, Article 28 Freestanding Ambulatory Surgery Center (FASC). The FASC will initially specialize in orthopedic surgery and pain management services, but requests multi-specialty certification to provide greater flexibility in the future. The Center will be housed in 12,260 gross square feet of leased space on the ground level of an existing building located at 15 Park Avenue, Clifton Park (Saratoga County). The FASC will include four Class C operating rooms. 18 patient pre-op/recovery beds, and requisite support areas.

#### Ownership is as follows:

Proposed Operator				
Clifton Park ASC,	Clifton Park ASC, LLC			
<u>Members</u>	<u>%</u>			
George Silver, M.D.	7.1429%			
Daniel Bowman, M.D.	7.1429%			
Matthew Stein, M.D.	7.1429%			
Joseph LaRosa, M.D.	7.1429%			
Kevin Rosas, M.D.	7.1429%			
Thomas Jackson, M.D.	7.1429%			
Eric Aronowitz, M.D.	7.1429%			
Justin Ferrara, M, D.	7.1429%			
Daniil Polishchuk, M.D.	7.1428%			
Laura Scordino, M.D.	7.1428%			
James Boler, M.D.	7.1428%			
Jonathan Gainor, M.D.	7.1428%			
William O'Connor, M.D.	7.1428%			
Lawrence Fein, M.D.	<u>7.1428%</u>			
Total	100.00%			

The applicant physician members will be practicing physicians at the Center and have provided letters of commitment to performing procedures at the proposed Center. The majority of the procedures are currently performed at area hospitals or hospital extension clinics.

# **OPCHSM Recommendation**

Contingent approval with an expiration of the operating certificate five years from the date of its issuance.

# **Need Summary**

The number of projected procedures is 3,162 in Year One and 3,320 in Year Three, with Medicaid at 10.72% and Charity Care at 2.00%.

#### Program Summary

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Financial Summary

Total project costs of \$5,631,097 will be funded via \$790,917 in members' equity, a seven-year equipment loan for \$1,764,000 at 3.95%, and a ten-year loan for \$3,076,180 at 3.95% interest. Adirondack Trust Company has provided a letter of interest. The projected budget is as follows:

	<u>Year One</u>	Year Three
Revenues	\$5,876,544	\$6,170,553
Expenses	4,046,360	4,200,630
Gain/(Loss)	\$1,830,184	\$1,969,923

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# Approval with an expiration of the operating certificate five years from the date of its issuance, contingent upon:

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. The submission of State Hospital Code (SHC) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]
- 3. Submission of an executed project loan commitment, acceptable to the Department of Health. [BFA]
- 4. Submission of an executed equipment loan commitment, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed transfer and affiliation agreement, acceptable to the Department, with a local acute care hospital. [HSP]
- 7. Submission by the governing body of the ambulatory surgery center of an Organizational Mission Statement which identifies, at a minimum, the populations and communities to be served by the center, including underserved populations (such as racial and ethnic minorities, women and handicapped persons) and the center's commitment to meet the health care needs of the community, including the provision of services to those in need regardless of ability to pay. The statement shall also include commitment to the development of policies and procedures to assure that charity care is available to those who cannot afford to pay. [RNR]
- 8. Submission of a statement, acceptable to the Department, that the applicant will consider creating or entering into an integrated system of care that will reduce the fragmentation of the delivery system, provide coordinated care for patients, and reduce inappropriate utilization of services. The applicant will agree to submit a report to the Department beginning in the second year of operation and each year thereafter detailing these efforts and the results. [RNR]
- 9. Submission of a signed agreement with an outside, independent entity, acceptable to the Department, to provide annual reports to DOH following the completion of each full year of operation. Reports will be due within 60 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion.
  - Each report is for a full operational year and is not calendar year based. For example, if the Operating Certificate Effective Date is June 15, 2018, the first report is due to the Department no later than August 15, 2019. Reports must include:
  - a. Actual utilization including procedures;
  - b. Breakdown of visits by payor source;
  - c. Percentage of charity care provided by visits;
  - d. Number of patients who needed follow-up care in a hospital within seven days after ambulatory surgery;
  - e. Number of emergency transfers to a hospital;
  - f. Number of nosocomial infections recorded;
  - g. A brief list of all efforts made to secure charity cases; and
  - h. A brief description of the progress of contract negotiations with Medicaid managed care plans. IRNR1
- 10. Submission of a photocopy of the applicant's amended and executed lease agreement, acceptable to the Department. [CSL]

- 11. Submission of a photocopy of the applicant's amended Operating Agreement, acceptable to the Department. [CSL]
- 12. Submission of the applicant's Anti Kickback Statement, acceptable to the Department. [CSL]

# **Approval conditional upon:**

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before March 1, 2018 and construction must be completed by December 31, 2018, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [PMU]
- 3. The submission of Final Construction Documents, as described in BAER Drawing Submission Guidelines DSG-05, is required prior to the applicant's start of construction. [AER]
- 4. The staff of the facility must be separate and distinct from staff of other entities. [HSP]
- 5. The signage must clearly denote the facility is separate and distinct from other adjacent entities. [HSP]
- 6. The entrance to the facility must not disrupt any other entity's clinical program space. [HSP]
- 7. The clinical space must be used exclusively for the approved purpose. [HSP]
- 8. The submission of annual reports to the Department as prescribed by the related contingency, each year, for the duration of the limited life approval of the facility. [RNR]

Council Action Date **October 11, 2017** 

# **Need Analysis**

# **Analysis**

The service area consists of <u>Saratoga</u> County which currently has three freestanding ambulatory surgery centers, all of which are single-specialty ASCs. The table below shows the number of patient visits at ambulatory surgery centers in Saratoga County for 2015 and 2016.

ASC Tuno	Escility Name	Total Patient Visits	
ASC Type Facility Name		2015	2016
Single	The New York Eye Surgical Center	2,450	3,401
Single	The Northway Surgery and Pain Center (opened 10/19/15)	N/A	6,360
Single	Saratoga-Schenectady Endoscopy Center, LLC	9,840	10,581
<b>Total Visits</b>		12,290	20,342

Source: SPARCS-2017

For the ambulatory surgery centers in Saratoga County, the total number of patient visits was 12,290 in 2015 and 20,342 in 2016, a 65.5% year-to-year increase.

The population of Saratoga County in 2010 was 219,607 with 95,762 individuals (43.6%) aged 45 and older. This is the primary population group utilizing ambulatory surgery services. Per Cornell Program on Applied Demographics (PAD) projection data, this population group is estimated to grow to 110,089 by 2025 and represent 46.5% of the projected population of 236,894.

The number of projected procedures is 3,162 in Year One and 3,320 in Year Three. These projections are based on the current practices of participating surgeons. The table below shows the projected payor source utilization for Years One and Three.

	Year One		Year Three	
	Volume	%	Volume	%
Medicaid MC	339	10.72%	356	10.72%
Medicare FFS	608	19.23%	638	19.22%
Comm FFS	1,802	56.99%	1,893	57.02%
Other (WC & no fault)	350	11.06%	367	11.04%
Charity Care	63	2.00%	66	2.00%
Total	3,162	100.00%	3,320	100.00%

The Center initially plans to obtain contracts with the following Medicaid Managed care plans: CDPHP Medicaid, MVP, Wellcare, Fidelis and UHC. The applicant plans to reach out to the Whitney M. Young Jr. Health Center and the Hudson Headwaters Health Network, both FQHC's, to develop referral relationships in order to serve the under-insured in the community. The center has developed a financial assistance policy with a sliding fee scale to be utilized once the center is operational.

#### Conclusion

Approval of this project will provide increased choice for multi-specialty surgery services in Saratoga County.

## Recommendation

From a need perspective, contingent approval is recommended for a limited period of five years.

# Program Analysis

# Project Proposal

Proposed Operator	Clifton Park ASC, LLC
Doing Business As	OrthoNY Surgical Suites
Site Address	15 Park Avenue, Clifton Park, NY 12065 (Saratoga County)
Surgical Specialties	Multi-Specialty
Operating Rooms	4 (Class C)
Procedure Rooms	0
Hours of Operation	Monday through Friday from 7:00 am - 3:00 pm; Weekend and/or
	evening surgery will be available, if needed.
Staffing (1 <sup>st</sup> / 3 <sup>rd</sup> Year)	23.0 FTEs / 23.0 FTEs
Medical Director	Eric R. Aronowitz, M.D.
Emergency, In-Patient, and	Expected to be provided by
Backup Support Services	Saratoga Hospital and Ellis Hospital
Agreement And Distance	17.6 miles/26 min. and 10.6 miles/21 minutes
After-hours access	Patients will call the surgeon's service and either be directed to the
	surgeon or an on-call surgeon.

# Character and Competence

The proposed members and their ownership interests are detailed in the chart below:

Name	Percentage
Eric R. Aronowitz, M.D., Medical Director	7.1429%
James M. Boler, M.D.	7.1428%
Daniel J. Bowman, M.D.	7.1429%
Lawrence H. Fein, M.D.	7.1428%
Justin M. Ferrara, M.D.	7.1429%
Jonathan P. Gainor, M.D.	7.1428%
Thomas R. Jackson, M.D.	7.1429%
Joseph M. LaRosa, M.D.	7.1429%
William O'Connor, M.D.	7.1428%
Kevin E. Rosas, M.D.	7.1429%
Laura W. Scordino, M.D.	7.1428%
George E. Silver Jr., M.D.	7.1429%
Matthew I. Stein, M.D.	7.1429%
Daniil Polishchuk, M.D.	7.1428%
Total	100.0000%

A full Character and Competence Review was conducted on all proposed member physicians. Dr. Jackson is board-certified in Physical Medicine and Rehabilitation. The remaining physician members are practicing board-certified or board-eligible orthopedic surgeons.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Dr. Boler disclosed two pending malpractice cases (June 2014 and September 2014) in the early discovery phase for alleged negligent treatment of a patient with a leg fracture and a patient with loose elbow prosthesis, respectively.

Dr. Bowman disclosed a conviction in November 2015 for Aggravated Driving While Intoxicated (DWI). Pursuant to the conviction, he was required to install and use an ignition interlock device, pay a monetary fine, complete an impaired driver program, submit to monthly random toxicology screens, his license was revoked (conditional license) for one year and he was sentenced to three years' probation. Dr. Bowman has satisfied all conditions thus far (with an exception to probation which remains ongoing). On November 16, 2016, the Office of Professional Misconduct and Physician Discipline (OPMC) issued a censure and reprimand with a \$1,500 fine for committing professional misconduct (related to the DWI). On April 7, 2017, Dr. Bowman satisfied the terms of the OPMC conditions. In addition to the aforementioned matters, Dr. Bowman also disclosed one pending malpractice case (for which he has not yet been deposed).

Dr. Fein disclosed one "compromise settlement" malpractice case in the ten-year look-back period. The case alleged failure to diagnose a synovial sarcoma for a young patient who subsequently died.

Dr. O'Connor disclosed one malpractice case that was settled before trial. The case involved an elderly knee replacement patient who had a vascular injury to her operated knee and later elected a below knee amputation.

Dr. Rosas disclosed one pending malpractice case. The case alleges negligence, deviation from standard of care, and failure to provide informed consent for surgery that resulted in a partial loss of the patient's left second toe and chronic pain from a fusion of a joint in the left great toe.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

# Integration with Community Resources

When patients do not have a relationship with a primary care provider, the members of the center will encourage, and facilitate where possible, the establishment of one. The center plans to reach out to primary care physicians and physician groups in the service area to inform them of the facility and its capabilities. The Applicant is committed to treating all patients without discrimination. No patient will be excluded based on ability to pay and charity care, reduced compensation, and uncompensated care will be offered. In addition, the Applicant will participate with Medicaid managed care plans and the two local federally qualified health centers (FQHCs) in the service area.

An electronic medical record (EMR) system will be used. The Center would strongly consider participating in an Accountable Care Organization or Medical Home as well as integrating into a Regional Health Information Organization (RHIO) and/or Health Information Exchange (HIE).

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, contingent approval is recommended.

# Financial Analysis

# Lease Rental Agreement

The applicant has submitted an executed Lease Agreement for the proposed site, the terms of which are summarized below:

Date:	August 2, 2017
Premises:	12,260 sq. ft. on ground floor at 15 Park Avenue, Clifton Park, NY 12065
Owner/Landlord:	Northside Partnership, LLC
Lessee/Tenant:	Clifton Park ASC, LLC d/b/a OrthoNY Surgical Suites
Term:	10 years plus (3) 5-year renewal terms
Payment:	\$110,340 (\$9.00 per sq. ft.) with 10% increase in 6th, 11th,16th & 21st year
Provisions:	Taxes, insurance, utilities, and maintenance

The applicant has provided an affidavit stating the lease is an arms-length agreement. Letters from two NYS licensed realtors have been provided attesting to the rental rate being of fair market value.

# Administrative Service and Billing Agreement

The applicant has submitted an executed administrative services and billing agreement (ASBA), the terms of which are summarized below:

Date:	July 1, 2017
Facility:	Clifton Park ASA, LLC d/b/a OrthoNY Surgical Suites
Contractor:	OrthoNY, LLP
Services Provided:	Administrative: assist with financial management services, monthly reporting of revenue/expenses with budget variance, assist in negotiating payer contracts and credentialing, generate required reports, and provide computer support and human resource management services.  Billing: based on facility's provided data code & bill for services, collect claims & resolutions follow-up, track accounts receivables and provide reports.
Term:	3 years – automatic renewal for one (1) year
Fee:	Actual costs incurred by OrthoNY, LLC in providing the services to the Facility.

The applicant members are partners in OrthoNY, LLP. The ASBA provides that Clifton Park ASA, LLC d/b/a OrthoNY Surgical Suites retains ultimate control in all the final decisions associated with the services. The applicant has provided an Attestation for Services Agreements acknowledging their understanding of the reserve powers of the operator that cannot be delegated per statutory and regulatory requirements.

# Total Project Cost and Financing

Total project costs for renovations and the acquisition of moveable equipment is estimated at \$5,631,097, broken down as follows:

Renovation & Demolition	\$2,852,888
Design Contingency	285,505
Construction Contingency	152,113
Architect/Engineering Fees	247,800
Other Fees	100,000
Movable Equipment	1,900,000
Telecommunications	60,000
CON Application Fee	2,000
CON Processing Fee	<u>30,791</u>
Total Project Cost	\$5,631,097

Project costs are based on a construction start date of March 1, 2018, with a ten-month construction period.

The applicant's financing plan appears as follows:

Cash Equity (members)	\$790,917
Equipment loan (3.95% interest, 7-year term)	1,764,000
Bank Loan (3.95% interest, 10-year term)	3,076,180
Total	\$5,631,097

Adirondack Trust Company has provided a letter of interest.

BFA Attachment A is the members' net worth summaries, which shows sufficient resources to meet the equity requirement.

# Operating Budget

The applicant has submitted the first and third year projected operating budgets, in 2017 dollars, as summarized below:

	<u>Year</u>	<u>One</u>	<u>Year 1</u>	<u> Three</u>
Revenues	Per Visit	<u>Total</u>	Per Visit	<u>Total</u>
Medicaid - MC	\$1,562	\$529,518	\$1,562	\$556,072
Medicare - FFS	\$1,758	\$1,069,136	\$1,758	\$1,121,846
Commercial - FFS	\$1,975	\$3,558,950	\$1,975	\$3,738,675
Workers Comp.	\$2,054	<u>\$718,940</u>	\$2,060	<u>\$753,960</u>
Total Revenues		\$5,876,544		\$6,170,553
Expenses				
Operating	\$1,020.81	\$3,227,800	\$1,033.64	\$3,431,686
Capital	\$258.87	<u>\$818,560</u>	<u>\$231.61</u>	\$768,944
Total Expenses	\$1,279.68	\$4,046,360	\$1,265.25	\$4,200,630
Net Income (Loss)		<u>\$1,830,184</u>		\$1,969,923
Procedures		3,162		3,320
Cost Per Visit		\$1,279.68		\$1,265.25

Utilization by payor source for years one and three are summarized below:

	<u>Year One</u>		<u>Year Three</u>	
<u>Payor</u>	<u>Procedures</u>	<u>%</u>	<u>Procedures</u>	<u>%</u>
Medicaid - MC	339	10.72%	356	10.72%
Medicare - FFS	608	19.23%	638	19.22%
Commercial - FFS	1,802	56.99%	1,893	57.02%
Workers Comp.	350	11.06%	367	11.04%
Charity	<u>63</u>	2.00%	<u>66</u>	2.00%
Total	3,162	100%	3,320	100%

The following is noted with respect to the submitted FASC budget:

- The Ambulatory Patient Group reimbursement rates reflect current and projected Federal and State government rates, with commercial and private payors reflecting adjustments based on experience in the region.
- Expense assumptions are based upon a five-day work week, along with the experience of the proposed members.
- Utilization assumptions are supported by letters from fourteen physicians who are board-certified in their respective fields. The proposed operator is committed to providing 2% to charity care patients and 10.72% to Medicaid patients. Utilization by payor is based on the existing payor mix experienced by the participating surgeons.
- Breakeven is approximately 69% in Year One.

The applicant intends to adopt a Financial Assistance Program for the FASC that includes a sliding fee schedule. They will inform patients of the availability of financial aid via their website and through information packets made available in their medical practice, and intend to do outreach to FQHCs located in their service area. They note that the Medical Practice and the members of the FASC's medical staff currently participate in the following Medicaid managed care plans: CDPHP, MVP, Wellcare, Fidelis and UHC. The Medical Practice will be a source of cases for the FASC.

# Capability and Feasibility

Total project costs of \$5,631,097 will be funded via \$790,917 in members' equity, a seven-year equipment loan for \$1,764,000 and a loan for \$3,076,180 at stated terms. Adirondack Trust Company has provided a letter of interest.

The working capital requirement is estimated at \$700,105 based on two months of third year expenses. Funding will be as follows: \$375,105 from the members' equity with the remaining \$325,000 satisfied through a five-year loan at 3.95% interest. Adirondack Trust Company has provided a letter of interest. Review of BFA Attachment A reveals sufficient resources to meet all the equity requirements. BFA Attachment B is Clifton Park ASC, LLC pro forma balance sheet that shows operations will start with \$1,167,402 in equity.

Clifton Park ASC, LLC projects an operating surplus of \$1,830,184 and \$1,969,923 in the first and third years of operation, respectively. The budget appears reasonable.

Subject to the noted contingencies, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

# Supplemental Information

# Surrounding Hospital Responses

Below are summaries of responses by hospitals to letters from the Department asking for information on the impact of the proposed ambulatory surgery center (ASC) in their service areas. There follows a summary of the applicant's response to DOH's request for information on the proposed facility's volume of surgical cases, the sources of those cases, and on how staff will be recruited and retained by the ASC.

Ellis Hospital - No Response 1101 Nott Street Schenectady, New York 12308

**St. Mary's Hospital - No Response** 1300 Massachusetts Avenue Troy, New York 12180

Samaritan Hospital - No Response 2215 Burdett Avenue Troy, New York 12180

Saratoga Hospital – See below 211 Church Street Saratoga Springs, New York 12866

Saratoga Hospital			
Current OR Use (% of capacity)	Surgery Cases (Main Site and Off-site Combined)	Amb. Surg. Cases by Applicant Physicians	Reserved OR Time for Applicant Physicians
Main site: 73% Off-site: 61%	Ambulatory: 66% Inpatient: 34%	2,781	Yes

Saratoga Hospital indicated neither support nor opposition to this project. In 2015, operating expenses totaled \$261.9 million and revenue was \$274.7, for a gain of 12.8 million. In 2016, Saratoga had operating expenses of \$283.5 million on revenue of \$297.7 million, for a gain of \$14.2 million. In its fiscal year 2015, Saratoga incurred bad debt of \$737,000 and provided charity care in the amount of \$2,109,000. In fiscal year 2016, the hospital incurred \$590,000 in bad debt and provided \$1,972,000 in charity care.

## Supplemental Information from Applicant

**Need and Source of Cases:** The applicant states that patients of the proposed facility are patients of member physicians who would otherwise receive surgical services in area hospitals or other ambulatory surgery centers. The new center will be a convenient and state-of-the-art facility which will not only enhance the patient experience, but also result in a high level of physician satisfaction due to better accommodation of schedule, equipment selection and staffing preferences.

**Staff Recruitment and Retention:** Staff will be recruited from accredited schools and training programs, as well as through advertisements in local newspapers and professional publications. The center plans to offer competitive salary and benefits and will provide a positive work environment and flexible hours.

**Office-Based Cases:** The applicant states that none of the projected procedures are currently performed in an office-based setting.

## **DOH Comment**

The comments from the responding hospital do not describe a specific adverse impact of the proposed ASC. As such, the Department finds no basis for reversal or modification of the recommendation for approval of this application based on public need, financial feasibility and owner/operator character and competence.

# **Attachments**

BHFP Attachment Map

BFA Attachment A Clifton Park ASC, LLC members net worth summary BFA Attachment B Pro Forma Balance Sheet of Clifton Park ASC, LLC



# of Health

# Department Public Health and Health Planning Council

# Project # 172004-E The Endoscopy Center of New York

**Program: Diagnostic and Treatment Center** 

**Establishment** Purpose:

**New York** County: Acknowledged: July 10, 2017

# **Executive Summary**

# Description

Yorkville Endoscopy, LLC d/b/a The Endoscopy Center of New York (The Endoscopy Center), a proprietary, Article 28 freestanding ambulatory surgical center (FASC) located at 201 East 93rd Street, New York (New York County), requests approval to transfer 30% ownership interest to one new member and requests a three-year extension of their limited life status. The Endoscopy Center is certified as a singlespecialty FASC specializing in gastroenterology services. The facility was approved under CON 111488 with a conditional five-year limited life and began operations effective February 22, 2013. The FASC continues to operate under the original lease, which expires in April 2027. There will be no change in services provided.

There are three membership classes at the Center. Class 1 membership pertains to any founding member or proposed member that by the terms of their subscription agreement has agreed to guarantee any debt of the Company. Class 2 and Class 3 membership pertains to any member that is not obligated by the terms of their subscription agreement to guarantee any such indebtedness.

The current and proposed shareholders and their ownership interest are as follows:

<u>Shareholder</u>	Current	Proposed
Class 1		-
James Aisenberg, MD	13.00%	9.10%
Kenneth Miller, MD	13.00%	9.10%
Neville Bamji, MD	13.00%	9.10%
Leon Kavaler, MD	13.00%	9.10%
Daniel Adler, MD	13.00%	9.10%
Joseph Felder, MD	13.00%	9.10%
Frontier Healthcare	4.52%	3.16%
Associates, LLC		
Mount Sinai Ambulatory	0%	30.00%
Ventures, Inc.		
Class 2		
Brian Landzberg, MD	4.37%	3.06%
Arnie Lambroza, MD	4.37%	3.06%
William Perlow, MD	4.37%	3.06%
Class 3		
Yevgenia Pashinsky, MD	2.18%	1.53%
Jay Desai, MD	2.18%	1.53%

# **OPCHSM Recommendation**

Contingent Approval of a three-year extension of the operating certificate from the date of the Public Health and Health Planning Council recommendation letter.

## **Need Summary**

Data submission by the applicant, as a contingency of CON 111488, is completed. Per CON 111488, The Endoscopy Center projected 5,500 procedures in Year 1 and 6,064 in Year 3. Medicaid utilization was projected at 2.6% and charity care was projected at 2%. Based on the Annual reports submitted by the applicant, the number of total procedures was 14,381 in 2014

(first full year) and 12,927 in 2016. Actual charity care in 2016 was 0.7% and Medicaid was 2.5%.

Upon approval of this project, the applicant projects the number of procedures to be 16,049 in Year One with Medicaid at 4.75% and Charity Care at 1.50%. There will be no changes in services.

# **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

# Financial Summary

There are no project costs associated with this application. The proposed budget is as follows:

Revenues \$22,580,640 Expenses \$9,262,315 Net Income \$13,318,325

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# Approval of a three-year extension of the operating certificate from the date of the Public Health and Health Planning Council recommendation letter, contingent upon:

- Submission of a signed agreement with an outside, independent entity, acceptable to the Department, to provide annual reports to DOH following the completion of each full year of operation. Reports will be due within 60 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. Each report is for a full operational year and is not calendar year based. For example, if the Operating Certificate Effective Date is June 15, 2018, the first report is due to the Department no later than August 15, 2019. Reports must include:
  - a. Actual utilization including procedures;
  - b. Breakdown of visits by payor source;
  - c. Percentage of charity care provided by visits;
  - d. Number of patients who needed follow-up care in a hospital within seven days after ambulatory surgery;
  - e. Number of emergency transfers to a hospital;
  - f. Number of nosocomial infections recorded;
  - g. A brief list of all efforts made to secure charity cases; and a brief description of the progress of contract negotiations with Medicaid managed care plans. [RNR]
- 2. Submission of an amended and executed Amended and Restated Operating Agreement of Yorkville Endoscopy, LLC, acceptable to the Department. [CSL]
- 3. Submission of an Amended Restated Certificate of Incorporation of Mount Sinai Ambulatory Ventures, Inc., acceptable to the Department. [CSL]
- 4. Submission of amended Bylaws for Mount Sinai Ambulatory Ventures, Inc., acceptable to the Department. [CSL]
- Submission of the applicant's Membership Interest Purchase Agreement, acceptable to the Department. [CSL]

#### Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. The submission of annual reports to the Department as prescribed by the related contingency, each year, for the duration of the limited life approval of the facility. [RNR]

Council Action Date

October 11, 2017

# **Need Analysis**

# **Analysis**

The primary service area is New York County. The table below provides information on projections and utilization for Year One and Year Three based on CON 111488.

CON 111488 - Procedures	Year 1 (2014)		Year 3	(2016)
	Projected	Actual	Projected	Actual
	5,500	14,381	6,064	12,927

The table below provides Year three utilization, projections and actual, by payor, for CON 111488, and projections for Year One following approval of this application.

	CON 111488 Projected	CON 111488 Actual	CON 172004 Projected
Payor	Year 3 (2016)	Year 3 (2016)	Year 1
Medicaid FFS	1.0%	0.15%	0.29%
Medicaid MC	1.6%	2.18%	4.47%
Medicare FFS	20.6%	21.82%	19.66%
Medicare MC	3.4%	3.14%	4.97%
Commercial	71.4%	69.81%	66.54%
Private Pay/Other	0.0%	2.15%	2.57%
Charity Care	2.0%	0.74%	1.50%
Total	100%	100%	100%

The Center has not achieved its proposed Charity Care and Medicaid utilization during its original fiveyear limited life term. The following information was provided to DOH to document the center's efforts in providing service to the under-insured of New York County:

- The center has contracts with the following Medicaid managed care plans: Affinity, Amida Care, BCBS Medicaid, Fidelis, Healthfirst, HIP-MCD, Metroplus, UHC Comm Plan, and VNS Medicaid.
- The Center has hired a Charity Care Patient navigator, whose primary focus is to liaison with Charity Care referral partners and patients to maximizing the Center's provision of charity care to the community.
- The Center has referral partnerships with the following entities: Morrisania Diagnostic & Treatment Center (an FQHC), Borken Health Center (an FQHC), Community Health Network (an FQHC), and Mount Sinai Health First (a managed care organization).
- The Center believes that with the addition of Mount Sinai Ambulatory Ventures, Inc., an affiliate of Mount Sinai Health System, the Center will have additional access in providing services to the under-insured individuals in the service area.

The following table shows the Medicaid and Charity Care utilization of the other ASC's in New York County. Liberty Endoscopy Center, Manhattan Surgery Center and Surgicare of Manhattan are the other ASC's still operating under limited life approval. Carnegie Hill Endo, East Side Endoscopy, Manhattan Endo and West Side GI are ASC's that operated under the limited life process and have been granted permanent life.

		20	15	20	)16
Name	Type	Charity	Medicaid	Charity	Medicaid
The Endoscopy Center of NY	Single	0.4%	0.6%	0.7%	2.5%
Carnegie Hill Endo, LLC	Single	2.3%	2.1%	N/A	2.3%
East Side Endoscopy	Multi	2.4%	11.0%	N/A	10.7%
Fifth Avenue Surgery Center*	Multi	N/A	0.4%	N/A	0.5%
Gramercy Pk Digestive Disease Ctr	Multi	0.0%	7.1%	N/A	1.4%
Gramercy Surgery Center, Inc	Multi	0.0%	0.3%	N/A	2.1%
Kips Bay Endoscopy Center, LLC*	Single	N/A	2.6%	N/A	1.6%
Liberty Endoscopy Ctr (opened 2017)	Single	N/A	N/A	N/A	N/A
Manhattan Endoscopy Center, LLC	Single	1.1%	3.5%	0.9%	3.9%
Manhattan Surgery Center	Multi	1.2%	8.3%	N/A	5.1%
Mid-Manhattan Surgi-Center*	Single	N/A	5.6%	N/A	4.5%
Midtown Surgery Center*	Multi	N/A	0.1%	N/A	2.2%
Retinal ASC of New York Inc	Single	0.0%	16.1%	N/A	15.6%
SurgiCare of Manhattan, LLC	Multi	0.0%	0.4%	N/A	2.1%
West Side GI	Single	0.3%	22.3%	1.2%	21.1%
Average for the County		1.0%	5.8%	0.9%	5.4%

DOH staff has confirmed that facilities are unable to report charity care through SPARCS

#### Conclusion

The Center did not achieve its proposed Charity Care and Medicaid utilization during its original five-year limited life term. The Center is anticipating that the addition of Mount Sinai Ambulatory Ventures, an affiliate of Mount Sinai Health System, will provide for enhanced access for the underserved population in the service area. Approval of this three-year extension will allow the center the opportunity to demonstrate its commitment to improve its services to the under-insured within New York County.

#### Recommendation

From a need perspective, contingent approval of a three-year extension of the limited life is recommended.

<sup>2015</sup> data is from AHCF or Annual report, unless otherwise noted with an \*

<sup>2016</sup> data is from Annual report if filed, otherwise, data is not yet available

<sup>\*2015</sup> data is from SPARCS

# **Program Analysis**

# Project Proposal

Other than the proposed changes in membership (and membership percentages), there are no programmatic changes as a result of this request.

# Character and Competence

The following table details the proposed change in ownership:

	Original Membership	Proposed Membership
Member Name	Interest	Interest
James Aisenberg, M.D., Co-Medical Director	13.00%	9.10%
Kenneth Miller, M.D.	13.00%	9.10%
Neville Bamji, M.D.	13.00%	9.10%
Leon Kavaler, M.D.	13.00%	9.10%
Daniel Adler, M.D., Co-Medical Director	13.00%	9.10%
Joseph Felder, M.D.	13.00%	9.10%
Brian Landzberg, M.D.	4.37%	3.06%
Arnie Lambroza, M.D.	4.37%	3.06%
William Perlow, M.D.	4.37%	3.06%
Yevgenia Pashinsky, M.D.	2.18%	1.53%
Jay Desai, M.D.	2.18%	1.53%
Frontier Healthcare Associates, LLC	4.52%	3.16%
Karen Sablyak (33.333%)		
Frank Principati (33.333%)		
Barry Tanner (33.333%)		
*Mount Sinai Ambulatory Ventures, Inc.	0%	30.00%
*Donald Scanlon		
*Jeremy Boal, M.D.		
*Brent Stackhouse		
*Brian Smith		
*Vicki LoPachin, M.D.		
*Michael Bruno		
TOTAL		100.0%

<sup>\*</sup>Subject to Character & Competence Review

The new proposed member, Mount Sinai Ambulatory Ventures, Inc. (MSAVI) is a not-for-profit corporation with six Board Members who have a variety of experience in the healthcare sector, including other ambulatory surgical facilities and other healthcare operations. The sole passive member of MSAVI is Mount Sinai Health System, Inc., a non-for-profit corporation which has no members (and will take no active role in the operation of The Endoscopy Center of New York.)

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Mr. Stackhouse disclosed two pending legal actions against healthcare entities with which he's affiliated. In the first matter, a lawsuit that named Beth Israel Ambulatory Care Services Corp. (later renamed Mount Sinai Ambulatory Ventures, Inc.) was determined by Mount Sinai's legal counsel to have been filed in error and they are working to get the corporation out of the lawsuit. In the second matter, Mr. Stackhouse

represents NYEE Holding Corp. on the board of Empire Surgery Center. In 2017, a malpractice suit was filed against the surgery center.

Dr. Boal disclosed that, while an employee of North Shore-Long Island Jewish Health System (NS-LIJ), in September 2008, Staten Island University Hospital (SIUH) entered into a settlement and paid \$76.4 million to the federal government and \$12.4 million to New York State. SIUH also entered into a 5-year Corporate Integrity Agreement (now completed) which covered payments related to stereotactic radiosurgery treatments; operating a detox and inpatient psychiatric unit when the complement of beds licensed for those services was already full; and reimbursements related to its Graduate Medical Education Program. In September 2010, the hospital settled certain claims filed under the civil False Claims Act by a private party whistleblower. NS-LIJ and the government agreed to resolve the matter with a payment of \$2.95 million covering a ten-year period. The payment was for isolated errors in certain North Shore University Hospital costs reports and there were no findings or admissions of fraud, liability or other wrong doing.

Mr. Bruno disclosed that, while employed by Beth Israel Medical Center (BIMC) as the Senior Vice President of Finance for both BIMC and St. Luke's/Roosevelt Hospital Center, issues arose that related to over reimbursement to these hospitals by Medicare and Medicaid. These matters were subsequently resolved through settlement and a corporate integrity agreement.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

In a Stipulation and Order dated September 10, 2015, Yorkville Endoscopy, LLC was fined \$16,000 when a complaint investigation into the death of a patient following an upper endoscopy revealed a delay in responding to the patient's deteriorating condition and the lack of informed consent for additional procedures that were performed at the time of the endoscopy.

In a Stipulation and Order dated May 16, 2017, Mount Sinai was fined \$2,000 after Immediate Jeopardy was identified during an investigation completed on January 22, 2016 into allegations of sexual assault of a patient by a physician. The Department found that the alleged sexual assault was reported to a facility staff member, however, it was not properly escalated according to established protocols. Although the physician in question was arrested by the NYPD and suspended by the facility, efforts to ensure that all staff were retrained on the policy did not begin until January 21, 2016.

## Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

Membership Interest Purchase Agreement

The applicant has submitted an executed Membership Interest Purchase Agreement to acquire 4,388 Class 1 units of the Seller (30%) to be effectuated upon PHHPC approval of this application. The terms of the agreement are summarized below:

Date:	May 4, 2017
Seller:	Yorkville Endoscopy, LLC d/b/a The Endoscopy Center of New York
Purchaser:	Mount Sinai Ambulatory Ventures, Inc.
Asset Transferred:	4,388 Class 1 units of the Seller or (30%) ownership of Yorkville
Excluded Assets:	N/A
Assumed Liabilities:	N/A
Purchase Price:	\$8,260,000
Payment of the	Equity to be paid in full at the Closing
Purchase Price:	

The purchase price for the operations is proposed to be satisfied with existing resources of Mount Sinai Ambulatory Ventures, Inc. BFA Attachment B is the financial statements of Mount Sinai Ambulatory Ventures, Inc., which shows sufficient liquid assets to meet equity requirements.

## Administrative Services Agreement

The applicant has submitted an executed administrative services agreement. The terms are summarized below:

Date:	August 1, 2017
Facility:	Yorkville Endoscopy, LLC d/b/a Yorkville Endoscopy Center
Contractor:	Physicians Endoscopy, LLC
Services	Administrative Services, Billing and Collection Services, Benefit
Provided:	Verification/Authorization Services.
Term:	10 years with 3 (3) year automatic renewal terms
Fee:	Administrative Fee \$250,000 annually with 2% annual increase after year 1.
	Billing and Collection Fee \$25 per claim with a 2% annual increase after year 1.
	Benefit Verification and Authorization Fee \$3,673.33 per month per full-time
	equivalent employee with a 2% increase annual after year 1.

Physicians Endoscopy, LLC is a privately-owned company that is 100% owned by Endo Parent LLC, a Delaware limited liability company. Three of the minority owners of Endo Parent LLC also have minority ownership in The Endoscopy Center. The agreement acknowledges that there are reserve powers that cannot be delegated per statutory and regulatory requirements, and that The Endoscopy Center will maintain responsibility and authority over the daily management and operations of the facility.

#### Operating Budget

The applicant submitted an operating budget, in 2017 dollars, for the first year after approval. The budget is summarized below:

	Current Y	<u> /ear (2016)</u>	<u>Yea</u>	<u>r One</u>
Revenues	Per Proc.	<u>Total</u>	Per Proc.	<u>Total</u>
Medicaid FFS	\$267.40	\$5,348	\$265.22	\$12,200
Medicaid MC	\$392.67	\$110,734	\$392.44	\$281,383
Medicare FFS	\$101.97	\$287,663	\$101.98	\$321,842
Medicare MC	\$3,213.83	\$1,304,816	\$3,214.22	\$2,561,732
Commercial FFS	\$1,782.06	\$16,081,299	\$1,782.14	\$19,031,484
Private Pay /Other	\$900.05	<u>\$250,214</u>	\$900.72	<u>\$371,999</u>
Total Revenues		\$18,040,074		\$22,580,640

Expenses Operating Capital Total Expenses	\$581.49 <u>\$117.57</u> \$699.06	\$7,516,927 <u>\$1,519,880</u> \$9,036,807	\$482.42 \$94.70 \$577.13	\$7,742,435 <u>\$1,519,880</u> \$9,262,315
Net Income or (Loss)		\$9,003,267		<u>\$13,318,325</u>
Utilization (procedures)		12,927		16,049

Revenue, expense and utilization assumptions for Year One are projected based upon a continuation of the Center's current operations.

Utilization by payor for 2016 (actual) and projected for Year One are as follows:

<u>Payor</u>	Current Year	Year One
Medicaid FFS	0.15%	0.29%
Medicaid MC	2.18%	4.47%
Medicare FFS	21.82%	19.66%
Medicare MC	3.14%	4.97%
Commercial FFS	69.81%	66.54%
Private Pay /Other	2.15%	2.57%
Charity	0.74%	1.50%

# Capability and Feasibility

**----**

The Endoscopy Center projects an operating excess of \$13,318,325 in the first year of its three-year limited life extension. Revenues are based on current and projected federal and state governmental reimbursement methodologies, while commercial payers are based on actual experience. The budget is reasonable.

BFA Attachment A is the 2014-2016 certified and internal financial statements of Yorkville Endoscopy, LLC as of April 30, 2017, which shows the facility maintained average positive working capital, equity, and net income positons for the periods shown. The facility achieved an average positive net income of \$8,710,376 for 2014-2016, and \$3,374,077 for the period ending April 30, 2017.

BFA Attachment B is the 2016 certified and the internal financial statements of Mount Sinai Ambulatory Ventures, Inc. as of April 30, 2017, which shows that the entity maintained average positive working capital, equity and net income positions for the period shown. The facility achieved a positive net income of \$9,805,159 for 2016 and \$1,196,958 for the period ending April 30, 2017.

The applicant demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

# **Attachments**

BFA Attachment A 2014-2016 Certified and 1/1/2017-4/30/2017 Internal Financial Statement for

Yorkville Endoscopy, LLC

BFA Attachment B 2016 and 1/1/2017-4/30/2017 Financial Statements for Mount Sinai Ambulatory

Ventures, Inc.



# Department of Health

# Public Health and Health Planning Council

# Project # 171109-E FSNR SNF, LLC d/b/a Four Seasons Nursing and Rehabilitation Center

Program: Residential Health Care Facility County: Kings

Purpose: Establishment Acknowledged: February 17, 2017

# **Executive Summary**

## Description

FSNR SNF, LLC d/b/a Four Seasons Nursing and Rehabilitation Center (Four Seasons), a Delaware limited liability company authorized to do business in New York State, is requesting to be established as the new operator of Four Seasons Nursing and Rehabilitation Center, a 270-bed (including 20 ventilator-dependent beds) Article 28 residential health care facility (RHCF) located at 1555 Rockaway Parkway, Brooklyn (Kings County). The facility operates two off-site Adult Day Health Care Programs (ADHCPs), which are included in this sale transaction. The ADHCPs are: a 100-slot ADHCP located at 945 East 108th Street in Brooklyn, and a 200-slot ADHCP located at 9517 Avenue J & 95th Street in Brooklyn. The facility is also certified for two respite beds. Parkshore Health Care, LLC, a proprietary corporation, is the current operator of the facility. Upon approval of this application, the facility will be named Four Seasons Nursing and Rehabilitation Center. A separate entity, FSNR Acquisition Group, LLC, has acquired the real property. There will be no change in beds or services provided.

On May 1, 2014, Parkshore Health Care, LLC entered into an Asset Purchase Agreement (APA) with FSNR SNF, LLC for the sale and acquisition of the operating interests and certain assets of the RHCF, the ADHCPs, Four Seasons Nursing and Rehabilitation Certified Home Health Agency (CHHA) and a pharmacy with registration #027476. A separate application is being submitted for the change in ownership of the CHHA. The pharmacy's

change in ownership is being handled by the NYS Education Department. It is noted that concurrently under review, FSNR Dialysis, LLC, with identical membership to FSNR SNF, LLC, is proposing to be established as the operator of Gateway Dialysis Center, which is operated by Four Seasons Dialysis Center, LLC, an entity related to the current RHCF operator (CON 171304). The dialysis center is located within the same building as the RHCF, with a separate entrance in the back and a discrete address of 1170 East 98<sup>th</sup> Street, Brooklyn, New York. The APA will close upon CON approval by the Public Health and Health Planning Council.

Concurrent with the APA, FSNR Acquisition Group, LLC entered into a Real Estate Purchase Agreement (REPA) with the following parties: 945 E 108th Street, LLC: 1555 Rockaway Parkway, LLC; LHF Associates, L.P.; 1222 E 96th St., LLC; 1174 E 96th St., LLC; and 9517 Ave. J, LLC, to purchase the RHCF/dialysis center building premises and certain assets used in the operation of the RHCF, the ADHCPs, the CHHA and the pharmacy. The members of the respective realty entities are identified in BFA Attachment C. The total purchase price for the realty transaction was \$50,500,000 and the closing of the REPA occurred on January 22, 2015. The CHHA facility was not a part of the REPA, as it is owned by a separate realty entity.

The applicant will lease the RHCF and the two ADHCP premises from FSNR Acquisition Group, LLC. There is a relationship between FSNR SNF, LLC and FSNR Acquisition Group, LLC in that the entities have several members in common.

Ownership of the operations before and after the requested change is as follows:

Current Operator		
Parkshore Health Care, LLC		
<u>Members</u>		
Barry Friedman	90%	
Jeffrey Goldstein	9%	
Caroline Rich	1%	

Proposed Operator FSNR SNF, LLC	
Members	
Michael Manela	20%
Lea Sherman	40%
Alexander Sherman	15%
Jeffrey Goldstein	10%
Sheryl Frankl	8%
Howard Pomerantz	5%
Hindy Amsel	2%

# OPCHSM Recommendation Contingent Approval

# **Need Summary**

There will be no changes to beds or services at this facility. Four Seasons Nursing and Rehabilitation Center's occupancy was 96.6% in 2014, 96.4% in 2015 and 95.6% in 2016. Current occupancy, as of July 5, 2017, was 96.3%.

# **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants. No administrative services or consulting agreements are proposed in this application.

#### Financial Summary

FSNR SNF, LLC will acquire the RHCF operations for \$1,800,000 to be funded by \$500,000 in members' equity with the remaining \$1,300,000 to be provided by FSNR Acquisition Group, LLC and repaid through the lease. On January 22, 2015, FSNR Acquisition Group, LLC purchased the real estate properties for \$50,500,000, funded by \$3,450,000 in equity with the \$47,050,000 balance coming from loans totaling \$52,000,000. The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, with terms of approximately 5% (Libor plus 2.75%), with amortized periods ranging from ten years to 25 years. BFA Attachment D provides a listing of the properties and realty memberships.

The projected budget is as follows:

	Year One
Revenues	\$60,349,876
Expenses	\$57,001,878
Net Income	\$3,347,998

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# **Approval contingent upon:**

- 1. Submission of an executed lease agreement, acceptable to the Department of Health. [BFA]
- 2. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 3. Submission of a photocopy of the lease between FSNR SNF, LLC and FSNR Acquisition Group, LLC, which is acceptable to the Department. [CSL]
- 4. Submission of a photocopy of a Certificate of Amendment to the Certificate of Formation of FSNR SNF, LLC, which is acceptable to the Department. [CSL]
- 5. Submission of a photocopy of an Operating Agreement of FSNR SNF, LLC, which is acceptable to the Department.

## Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. The facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]

Council Action Date

October 11, 2017

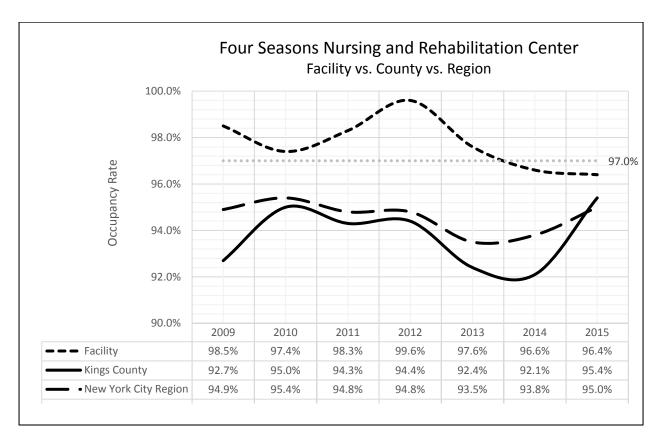
# **Need Analysis**

# **Analysis**

The current need methodology shows a need for 9,818 additional beds in the New York City region.

RHCF Need - New York City Region

2016 Projected Need	51,071
Current Beds	41,296
Beds Under Construction	-43
Total Resources	41,253
Unmet Need	9,818



The overall occupancy for the New York City region was 95.0% in 2015. Four Seasons Nursing and Rehabilitation Center's occupancy was 96.6% in 2014, 96.4% in 2015, and 95.6% in 2016. Current occupancy, as of July 5, 2017, was 96.3%, This facility includes 20 ventilator-dependent beds. Overall occupancy for this unit through June 30, 2017 was 95.0%. The facility has a history of maintaining high RHCF occupancy at or near the Department's planning optimum, which is expected to continue going forward.

## Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which

have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Four Seasons Nursing and Rehabilitation Center's Medicaid admissions of 34.1% in 2014 and 28.5% in 2015 exceeded Kings County's 75% threshold rates in 2014 and 2015 of 29.6% and 27.8%, respectively.

#### Conclusion

Contingent approval of this application is being recommended to maintain a resource for the residents of Kings County.

# Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

# Facility Information

	Existing	Proposed	
Facility Name	Four Seasons Nursing & Rehabilitation Center	Same	
Address	1555 Rockaway Parkway Brooklyn, NY 11236	Same	
RHCF Capacity	270		
ADHC Program Capacity	300 (2 ADHCP's)	Same	
Type of Operator	Limited Liability Company	Same	
Class of Operator	Proprietary	Same	
Operator	Parkshore Health Care LLC	FSNR SNF, LLC	
		*Jeffrey Goldstein	10.00%
		*Lea Sherman	40.00%
		Michael Manela	20.00%
		Alexander Sherman	15.00%
		Sheryl Frankel	8.00%
		Chanania Pomerantz	5.00%
		Hindy Amsel	2.00%
		*Managing Member	

# Character and Competence - Background

# **Facilities Reviewed**

- 40	
The Hamptons Center for Rehab and Nursing	11/2007 to present
Niagara Rehabilitation and Nursing Center	06/2012 to present
Fiddler's Green Manor Rehabilitation and Nursing Center	01/2014 to present
Four Seasons Nursing and Rehabilitation	01/2015 to present
Humboldt House Rehabilitation & Nursing	12/2015 to present
Sweet Brook of Williamstown Rehabilitation & Nursing Center (MA)	06/2014 to present
Washington Square Healthcare Center (OH)	01/2014 to present
Concord Care of Cortland (OH)	08/2015 to present
Concord Care of Hartford (OH)	08/2015 to present
Concord Care of Sandusky (OH)	08/2015 to present
Concord Care of Toledo (OH)	08/2015 to present

Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present

#### Individual Background Review

**Jeffrey Goldstein** is a licensed nursing home administrator in NY, with a license in good standing. Mr. Goldstein is the owner/operator of several nursing homes and was previously employed as Operations Manager at Bay Park Center for Nursing and Rehabilitation, Nassau Extended Care, The Hamptons Center for Nursing and Rehabilitation, Townhouse Center for Rehabilitation and Nursing and Throggs Neck Extended Care. Mr. Goldstein holds an MBA from Adelphi University and discloses the following nursing home ownerships:

The Hamptons Center for Rehab and Nursing (.5%)	11/2007 to present
Niagara Rehabilitation and Nursing Center (25%)	06/2012 to present
Fiddler's Green Manor Rehabilitation and Nursing Center (75%)	01/2014 to present
Four Seasons Nursing and Rehabilitation (9%)	01/2015 to present
Humboldt House Rehabilitation & Nursing Center (24%)	12/2015 to present
Sweet Brook of Williamstown Rehab & Nursing Center (MA) (15%)	06/2014 to present
Washington Square Healthcare Center (OH) (14.75%)	01/2014 to present
Concord Care of Cortland (OH) (10%)	08/2015 to present
Concord Care of Hartford (OH) (10%)	08/2015 to present
Concord Care of Sandusky (10%)	08/2015 to present
Concord Care of Toledo (10%)	08/2015 to present
Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present
*Pending Highland Nursing Home (162532) (33.4%)	

**Lea Sherman** is a speech therapist at Strivright Auditory Oral School in Brooklyn and holds a Masters degree from Adelphi University. Ms. Sherman discloses the following health facility interest:

Humboldt House Rehabilitation & Nursing Center (24%) 12/2015 to present

**Alexander Sherman** is the Assistant Administrator at Sunharbor Manor Skilled Nursing and Rehabilitation Center and the legal consultant to Absolut Care Facilities Management, a skilled nursing management company. Mr. Sherman is an attorney in good standing in the states of New York and New Jersey and has a JD degree from Touro Law Center. Mr. Sherman discloses the following nursing home ownership interests:

Niagara Rehabilitation and Nursing Center (13.33%)	06/2012 to present
Humboldt House Rehabilitation & Nursing Center (17.18%)	12/2015 to present
Sweet Brook of Williamstown Rehab & Nursing Center (MA) (10%)	06/2014 to present
Washington Square Healthcare Center (OH) (4.67%)	01/2014 to present
Concord Care of Cortland (12.5%)	08/2015 to present
Concord Care of Hartford (12.5%)	08/2015 to present
Concord Care of Sandusky (12.5%)	08/2015 to present
Concord Care of Toledo (12.5%)	08/2015 to present
Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present

**Hindy (Sherman) Amsel** has a Masters degree from Columbia University. Ms. Amsel is a licensed occupational therapist in good standing in New York. She is employed as an occupational therapist at Challenge Early Intervention Center. Ms. Amsel discloses the following health facility interest:

Humboldt House Rehabilitation and Nursing (2%)

12/2015 to present

**Michael Manela** has a Bachelors degree from Touro College. He is self-employed at Mac Trading, a wealth management company. Mr. Manela discloses no health facility interests.

<sup>\*</sup>Pending Highland Nursing Home (33.3%)

**Chanania Pomerantz** has a Bachelors degree from Beth Medrash Govoha. He is the President of H.P. Industries, Inc. which is a jewelry services company. Mr. Pomerantz discloses no ownership interests.

**Sheryl Frankel** has an Associate's degree in Applied Science from Borough of Manhattan Community College. She is a licensed registered nurse in good standing in New York. Ms. Frankel is employed as a Residence RN at Women's League Community Residences, Inc. Ms. Frankel discloses no health facility interests.

#### Character and Competence - Analysis

A review of operations of Niagara Rehabilitation and Nursing Center for the period identified above reveals the following:

- The facility was fined \$10,000 pursuant to a Stipulation and Order NH-17-049 issued July 21, 2017 for surveillance findings on June 13, 2017. Deficiencies were found under 10 NYCRR 415(e)(2)(ii)(c) Notification of Changes.
- The facility was fined \$10,000 pursuant to Stipulation and Order NH-16-176 issued June 28, 2016 for surveillance findings on January 21, 2016. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential.
- The facility was fined \$14,000 pursuant to Stipulation and Order NH-16-139 issued April 4, 2016 for surveillance findings on August 13, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential; 415.3(e)(2)(ii)(b)(c) Resident Rights: Notification of Changes; and 415.12(m)(2) Quality of Care: Medication Errors.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of The Hamptons Center for Rehabilitation and Nursing for the period identified above reveals the following:

- The facility was fined \$8,000 pursuant to a Stipulation and Order issued April 26, 2009 for surveillance findings on April 21, 2008. Deficiencies were found under 10 NYCRR 415.4(b)(1)(ii) Resident Behavior and Facility Practices: Staff Treatment of Residents; 10 NYCRR 415.12 Quality of Care; 10 NYCRR 415.12(h)(2) Quality of Care: Accidents; and 415.26 Organization and Administration. The facility incurred a Civil Money Penalty of \$6,500 related to these deficiencies.
- The facility was also fined \$4,000 pursuant to a Stipulation and Order issued December 6, 2010 for surveillance findings on September 16, 2009. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care: Accidents & Supervision; and 10 NYCRR 415.26 Administration. The facility incurred a Civil Money Penalty of \$6,853.46 related to these deficiencies.
- The facility was also fined \$10,000 pursuant to Stipulation and Order issued May 24, 2011 for surveillance findings on July 30, 2010. Deficiencies were found under 10 NYCRR 415.12 -Provide Care/Services for Highest Well Being.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations of Fiddlers Green Rehabilitation and Nursing Center for the period identified above reveals the following:

• The facility was fined \$12,000 pursuant to a Stipulation and Order NH-16-184 for surveillance findings on January 5, 2016. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practicable Potential and 415.3(e)(2)(ii)(b)(c) Notification of Changes.

A review of operations of Humboldt House Rehabilitation and Nursing Center for the period identified above reveals the following:

- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-17-028 issued on April 25, 2017 for surveillance findings on January 27, 2017. Deficiencies were found under 10 NYCRR 415.12(m)(2) Quality of Care: No Significant Medication Errors.
- The facility incurred a Civil Money Penalty of \$12,205 related to these deficiencies.

A review of operations for Sweet Brook of Williamstown Rehabilitation and Nursing Center for the period identified above reveals the following:

 The facility was fined \$5,354.05 for Resident Abuse, Failure to Timely Report Resident Abuse and Failure to Follow Care Plan.

A review of operations for Four Seasons Nursing and Rehabilitation, Concord Care Center of Cortland, Concord Care Center of Hartford, Concord Care Center of Sandusky, Concord Care of Toledo and Washington Square Health Center for the periods identified above, reveals that there were no enforcements.

The applicant has submitted an affidavit attesting that there have been no conditional level non-compliance issues since the purchase of Cardinal Woods Skilled Nursing and Rehabilitation Center, Eagle Pointe Skilled Nursing and Rehabilitation Center and Lake Pointe Skilled Nursing and Rehabilitation Center.

**Quality Review** 

Dravidas Nama	Overell	Health	Quality	Ovintila
Provider Name NY	Overall	Inspection	Measures	Quintile
Niagara Rehabilitation and Nursing Center	*	*	****	5
The Hamptons Center for Rehabilitation and Nursing	***	***	****	4
Fiddlers Green Manor Rehabilitation & Nursing Center	*	*	*	3
Four Seasons Nursing and Rehab Center	****	****	****	3
Humboldt House Rehabilitation and Nursing Center	*	*	**	5
MA	•			
Sweet Brook of Williamstown Rehabilitation & Nursing Center	*	*	****	
OH	•			
Washington Square Healthcare Center	****	***	****	
Concord Care Center of Cortland	****	**	****	
Meadowbrook Manor*	**	*	****	
Concord Care and Rehabilitation Center**	**	***	*	
Concord Care Center of Toledo	**	*	***	
Cardinal Woods Skilled Nursing & Rehab Ctr	**	**	**	
Eagle Pointe Skilled Nursing & Rehab	***	****	****	
Lake Pointe Rehabilitation and Nursing Center	**	*	****	

<sup>\*</sup>Meadowbrook Manor is the a.k.a. for Concord Care Center of Hartford per OH Concord Care Centers website.

<sup>\*\*</sup>Concord Care and Rehabilitation Center is the same as Concord Care Center of Sandusky per the Medicare.gov website for OH Nursing Homes.

The applicant indicates that the poor-quality ratings for the New York State and Massachusetts nursing homes are largely a reflection of poor surveys. The applicant identifies the following strategies being employed to improve quality:

- Monthly quality assurance team meeting focusing on quality assurance measures;
- Monthly hospitalization reviews to improve early identification of changes in conditions in order to reduce hospitalization;
- Daily review of discharge and admissions charts;
- Daily review of resident charges to ensure assessments, medications etc. are current;
- Increased nursing education and annual skill proficiency assessments of all staff.
- Implementation of full electronic medical records;
- Enhanced registered nursing coverage.

The following initiatives have been implemented:

- New Director of Nursing and Assistant Director of Nursing at Humboldt House;
- New Administrator, Medical Director and Nurse Practitioner at Niagara;
- Weekly rounds for wound care by a certified nurse practitioner;
- Patient Navigators to address residents' needs at admission and throughout their stay at the nursing home.

Regarding Niagara Rehabilitation and Nursing Center, the applicant has supplied the Quality Assurance Plan addressing issues such as falls, hospital readmissions and pressure sores as well as the F-tag deficiencies which prompted the enforcement actions. The applicant has also described the response to the July 21, 2017 survey deficiencies to deter any repeat incidents.

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed APA to acquire the operating interests of the RHCF and the ADHCPs, which will become effective upon PHHPC approval. The terms are summarized below:

Data	May 4, 0044
Date:	May 1, 2014
Seller:	Parkshore Health Care, LLC
Buyer:	FSNR SNF, LLC
Asset Acquired:	All rights, title and interest in the business assets lien free. The assets include: the business and operation of a 270-bed nursing home and adult day health care programs at 945 East 108 <sup>th</sup> Street, Brooklyn, New York 11236 and 9517 Avenue J & 95 <sup>th</sup> Street, Brooklyn, New York 11236. After property closing, accounts receivable, retroactive rate increases, and assumed contracts. Cash & cash equivalents, lease hold improvements, vehicles; inventory, supplies, resident funds held in trust; any and all trade names, logos, trademarks and service marks including the name "Four Seasons Nursing & rehabilitation Center" all security deposits and prepayments for future services; all menus, policies and procedures manuals and computer software; all telephone numbers, telefax numbers and domain names; copies of all financial books and records relating to the Facility; all resident/patient records; all employee and payroll records; Seller's Medicare and Medicaid provider agreements and provider numbers; goodwill and licenses and permits.
Excluded Assets:	Retroactive rate increases for services prior to property closing date, accounts receivable prior to the property closing date (not yet collected as of the closing date), real estate tax funds prior to property closing date.
Assumption of Liabilities:	Ongoing obligations on after the property closing date (including trade payables), cash assessment liabilities on purchase accounts receivable, outstanding OMIG liabilities per section 11.7. lease obligations as of property closing and property environmental conditions.
Purchase Price:	\$1,800,000
Payment of the Purchase Price:	\$500,000 deposit paid upon signing; \$1,300,000 due at closing

The purchase price of the operations is proposed to be satisfied as follows:

Equity – FSNR SNF, LLC Members	\$500,000
FSNR Acquisition, LLC- (FSNR SNF, LLC will repay this through the lease)	<u>1,300,000</u>
Total	\$1.800.000

The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, terms of approximately 5% (Libor plus 2.75%), amortized periods from ten years to 25 years.

BFA Attachment A is the net worth summary for the proposed members of FSNR SNF, LLC, which shows sufficient resources to meet the equity requirement.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. Currently, the RHCF and ADHCPs have no outstanding Medicaid liabilities.

Purchase and Sale Agreement for the Real Property

The applicant has submitted an executed REPA for the acquired real property. The agreement closed on January 22, 2015. The terms of the agreement are summarized below:

Date:	May 01, 2014 and closed on January 22, 2015.
Sellers:	945 E. 108th Street, LLC, 1555 Rockaway Parkway, LLC, LHF Associates,
	L.P., 1222 E. 96 <sup>th</sup> St, LLC, 1174 E. 96 <sup>th</sup> St, LLC, 9517 Ave, J, LLC
	(above affiliated with Parkshore Health Care, LLC)
Buyer:	FSNR Acquisition Group, LLC
Assets	All rights, title and interest in the respective parcel of properties identified
Transferred:	in Exhibit A of REPA which is presented as BFA Attachment C
Purchase Price:	\$50,500,000
Payment of	\$3,450,000 deposit upon signing,
Purchase Price:	47,050,000 balance due/paid at closing.

The purchase price of the real property was satisfied as follows:

Equity- FSNR Acquisition Group LLC Members \$3,450,000 Mortgages loans (10 years, 10-25 year amortizations, Libor + 2.75%) \$47,050,000 Total \$50,500,000

The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, terms of approximately 5% (Libor plus 2.75%), amortized periods from ten years to 25 years.

Allocation of the purchase price for the SNF/dialysis property is as follows:

 Dialysis
 \$5,050,000

 SNF
 \$45,450,000

 Total Real Estate Purchase Price
 \$50,500,000

The tables below present a summary of the sources and uses of funds, which includes a \$15,000,000 payment to satisfy Parkshore Health Care, LLC's New York Office of the Medicaid Inspector General (OMIG) audit liability.

	Purchase Price	Equity/Escrow	Loan
RHCF Operation	\$1,800,000	\$500,000	\$1,300,000
Realty	\$50,500,000	\$3,450,000	\$47,050,000
Dialysis Center	\$200,000	\$200,000	\$0
OMIG Audit Liability	\$15,000,000	\$11,350,000	\$3,650,000
Total	\$67,500,000	\$15,500,000	\$52,000,000

Commercial Credit & Security Agreements – Loans	Amount	Term Years	Amortized Years	Interest
People's United Bank-Mortgage	\$21,635,000	10	25	Libor+2.75%
Bank Leumi USA-Mortgage	\$15,865,000	10	25	Libor+2.75%
People's United Bank-Loan	\$8,365,000	10	10	Libor+2.75%
Bank Leumi USA-Loan	\$6,135,000	10	10	Libor+2.75%
Total	\$52,000,000			

#### Lease Agreement

The applicant submitted a draft lease agreement, the terms of which are summarized below:

Premises:	RHCF located at 1555 Rockaway Parkway, Brooklyn, NY 11236; ADHCP located at 945 E 108 <sup>th</sup> Street, Brooklyn, NY 11236; ADHCP located at 9517 Ave J & 95 St., Brooklyn, NY 11236; and Parcel of properties listed on Exhibit A of REPA and Lease agreement.
Landlord:	FSNR Acquisition Group, LLC
Lessee:	FSNR SNF, LLC
Term:	30 Years
Rental:	Annual rent at the sum of the debt service on the real property mortgage, plus
	annual amount for taxes and insurance estimated at \$4,436,163 per year.
Provisions:	Triple-Net

The lease arrangement is a non-arm's length agreement. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has provided the current year (2016) results and the first-year operating budget subsequent to the change in ownership, in 2017 dollars, summarized as follows:

Current Year (2016) Year One

	<u>Current</u>	<u>Year (2016)</u>	<u>Ye</u>	<u>ar One</u>
	Per Diem	Total	Per Diem	Total
RHCF Revenues				
Medicaid-FFS	\$300.02	\$20,457,490	\$293.54	\$13,617,248
Medicaid-MC		\$0	\$280.66	\$5,741,463
Medicare-FFS	\$535.16	\$9,752,716	\$537.96	\$9,803,850
Commercial & Private Pay	\$1,341.14	\$2,853,954	\$1,036.03	\$3,569,138
Other Income *		\$392,697		\$297,672
Assessment		<b>\$1,888,756</b>		<b>\$1,177,393</b>
RHCF Total Revenue		\$35,345,613		\$34,206,764
RHCF Expenses				
Operating	\$467.25	\$41,102,977	\$458.46	\$40,582,177
Capital	\$82.24	\$7,234,504	\$60.06	\$5,316,281
RHCF Total Expenses	\$549.50	\$48,337,481	\$ <del>5</del> 18.52	\$45,898,458
·	<del></del>	<del></del>	=======================================	<del></del>
RHCF Income/Loss		<u>(\$12,991,868)</u>		<u>(\$11,691,694)</u>
Vent Bed Revenue	\$658.45	\$4,673,651	\$613.03	\$4,433,453
Vent Bed Expenses	\$1,110.45	\$7,881,967	\$1,034.88	\$7,484,257
Vent Bed Expenses Vent Bed Income/Loss	(\$452.00)	(\$3,208,316)	<u>(\$421.85)</u>	(\$3,050,804)
Volit Bod infollio/2000	(Ψ102.00)	140,200,010	<u>(Ψ121.00)</u>	<u>(ΦΟ,ΟΟΟ,ΟΟ 1)</u>
ADHCP Revenue	\$148.05	\$21,140,252	\$148.05	\$21,709,659
ADHCP Expenses	<u>\$21.70</u>	\$3,098,528	<u>\$24.68</u>	<u>\$3,619,163</u>
ADHCP Income	<u>\$126.35</u>	<u>\$18,041,724</u>	<u>\$123.37</u>	<u>\$18,090,496</u>
Total Revenues		\$61,159,516		\$60,349,876
Total Expenses		\$59,317,976		\$57,001,878
Total Net Income (Loss)		\$1,841,540		\$3,347,998
1 3141 1 131 113 (2333)		<u> </u>		<u> </u>
RHCF-Occupancy %/Days		97% / 88,540		97% / 88,515
Vent Bed Occupancy %/Days		97% / 7,098		99% / 7,232
ADHCP Visits		142,787		146,633

<sup>\*</sup>Other income includes rental income of \$24,000, interest income of \$107,626, universal settlement of \$318,016, Misc. income of \$473 and prior period income adjustment of (\$57,418).

The following is noted with respect to the submitted RHCF operating budget:

- The current year reflects the facility's 2016 revenues and expenses for the 270-bed facility.
- Medicaid revenue is based on the facility's current 2017 Medicaid Regional Pricing rate. The current year Medicare rate is the actual daily rate experienced by the facility during 2016. Private Pay and Other Manage Care payment rates are also based on the facility's 2016 rates.
- Expense and staffing assumptions were based on the current operator's cost incurred during 2016 and adjusted for inflation.
- The RHCF's projected utilization for Year One is 97%. It is noted that utilization for the past three years has averaged around 96.6% and current occupancy was 96.3% as of July 5, 2017.
- Medicaid MC utilization is based on the facility's experience during 2016 and then annualized.
- The applicant will look to implement the following:
  - o Total parenteral nutrition program;
  - o In-house Urology and bladder scans and a program on incontinence and bladder retraining;
  - o Accept new trachea tube patients and provide a full range of ventilator services;
  - o Train existing staff to become IV certified nurses;
  - Offer in-house, at-bedside FEES exams and offer balance testing and outcomes-based vestibular therapy.
- Utilization by payer source for the first year after the change in ownership is summarized below:

Medicaid-FFS Medicaid-MC Medicare-FFS	77.01% 0.00% 20.58%	52.41% 23.11%
Medicare-FFS		
	20 500/	
	20.56%	20.59%
Commercial & Private pay	2.40%	3.89%
Total	100%	100%
Vent Unit	Current	Year One
Medicaid-FFS	93.50%	90.43%
Medicare-FFS	6.29%	6.53%
Commercial-FFS	0.00%	2.92%
Private Pay	<u>0.01%</u>	0.02%
Total	100%	100%
ADHCPs	Current	Year One
Medicaid-FFS	69.58%	69.58%
Commercial-FFS	30.42%	30.42%
Total	100%	100%
Medicare-FFS Commercial-FFS Private Pay Total  ADHCPs Medicaid-FFS Commercial-FFS	6.29% 0.00% 0.01% 100% Current 69.58% 30.42%	6.53° 2.92° 0.02° 100° Year Or 69.58 30.42°

#### Capability and Feasibility

FSNR SNF, LLC will acquire the RHCF operations for \$1,800,000 to be funded by \$500,000 in members' equity with the remaining \$1,300,000 to be provided by FSNR Acquisition Group, LLC and repaid through the lease. On January 22, 2015, FSNR Acquisition Group, LLC purchased the real properties for \$50,500,000, funded by \$3,450,000 in equity with the \$47,050,000 balance coming loans totaling \$52,000,000. The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, at above stated terms. Also, as noted in the above table is a \$15,000,000 payment to OMIG (equity \$11,350,000 & loan \$3,650,000) plus \$200,000 to purchase operating interest in an Article 28 dialysis Center (CON 171304 currently under review). Review of BFA Attachments A, proposed members' net worth summaries reveal sufficient resources to meet equity requirements. BFA Attachment D provides a listing of the property and realty membership There are no project costs associated with this application.

The working capital requirement is estimated at \$9,500,313 based on two months of first year expenses, plus accounts payables of \$4,201,123 as of December 31, 2016. The working capital requirement will be met from \$2,854,999 in assumed cash and \$14,008,654 in assumed account receivable as of December 31, 2016. BFA Attachment E is the Pro Forma balance sheet of Four Seasons, which shows the operation will start off with the members' equity of \$16,125,122.

The submitted budget projects net income of \$3,347,998 in Year One. In the first year, RHCF total revenues (inpatient exclusive of vent unit) are estimated to declined \$1,138,848 while expenses are expected to decrease by \$2,439,023. Expense and staffing assumptions were based on the current operator's cost incurred in 2016. The decrease in RHCF expenses comes from a \$520,800 decrease in operating expenses and a \$1,918,223 decrease in interest and rent. The ADHCP (outpatient service) has been profitable historically, and is expected to generated income to support overall operations going forward. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment F is the Financial Summary of Parkshore Healthcare LLC d/b/a Four Seasons Nursing & Rehabilitation Center for 2013 through 2015. As shown, the RHCF had an average positive working capital position of \$7,893,525, average positive net assets of \$7,889,738, and average positive net income of \$423,301 for the period. The reason of net operating loss in year 2014 was loan due to Four Season was deemed uncollectible and written off as business bed debt. BFA Attachment G is 2016 certified financial statements of Four Seasons Nursing & Rehabilitation Center, which shows positive working capital position of \$13,465,940, positive net assets position of \$16,125,122 and generated operating income of \$1,388,918.

BFA Attachment H is the proposed members' interest in affiliated RHCFs in New York.

BFA Attachment I, Financial Summary of the proposed members' affiliated RHCFs, shows the facilities have maintained positive net assets position, positive working capital position and positive income from operations for the periods shown, with the exception of the following:

- The Hampton Center for Rehab & Nursing is showing negative net assets position in 2014 due to a
  revolving credit line that had higher interest rates and fees. The facility paid off the credit line in
  2015, which resulted in negative working capital and negative net assets in 2015. The facility's
  financial situation has improved in 2016 with positive working capital and slight negative net assets
  of \$79,935.
- Humboldt House Rehab & Nursing shows net operating losses and negative net assets position in 2016 due to take over issues with the previous operator. Since taking over the facility, management continues to implement necessary steps to produce positive working capital.
- JSSG Healthcare is showing negative working capital in year 2014 due to the assumption of DOH liabilities when the facility was acquired out of bankruptcy from the prior operator. The facility improved negative working capital and negative net assets position in 2015. The facility experienced a decrease in census in 2016 due to turnover in its social workers and transition to marketers. The census has since been improving in the initial months of 2017.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

Recommendation

From a financial perspective, contingent approval is recommended.

# **Attachments**

BFA Attachment A	Net Worth of Proposed Members of FSNR SNF, LLC
BFA Attachment B	Post-closing organizational chart
BFA Attachment C	Prior Owners of the Realty
BFA Attachment D	Current Owners of the Real Properties & List of parcels of properties
BFA Attachment E	Pro Forma Balance Sheet for Operation
BFA Attachment F	Financial Summary of Parkshore Health Care, LLC
BFA Attachment G	2016 Financial Statement of Parkshore Health Care, LLC
BFA Attachment H	Proposed Members' interest in affiliated RHCFs.
BFA Attachment I	Financial Summary of proposed members' affiliated RHCFs



# of Health

# Department Public Health and Health Planning Council

Project # 171304-E

FSNR Dialysis, LLC d/b/a Four Seasons Dialysis Center

**Kings Program: Diagnostic and Treatment Center** County:

Purpose: **Establishment** Acknowledged: April 28, 2017

## **Executive Summary**

#### Description

FSNR Dialysis, LLC d/b/a Four Seasons Dialysis Center (the Center), a Delaware limited liability company authorized to do business in New York State, requests approval to be established as the new operator of Gateway Dialysis Center, a 24-station, proprietary, Article 28 chronic renal dialysis center located at 1170 East 98th Street, Brooklyn (Kings County). The facility is currently operated by Four Seasons Dialysis Center, LLC. A separate entity, FSNR Acquisition Group, LLC, has acquired the real property. There will be no change in the number of stations or services provided.

On May 1, 2014, Four Seasons Dialysis Center, LLC entered into an Asset Purchase Agreement (APA) with FSNR Dialysis, LLC for the sale and acquisition of the operating interests of the clinic. It is noted that concurrently under review, FSNR SNF, LLC, with identical membership to FSNR Dialysis, LLC, is proposing to be established as the operator of Four Seasons Nursing and Rehabilitation Center, a 270-bed Article 28 residential health care facility (RHCF) operated by Parkshore Health Care, LLC, an entity related to the current dialysis center operator (CON 171109). The RHCF is located within the same building as the dialysis center, with a separate entrance and discrete address at 1555 Rockaway Parkway, Brooklyn, New York. The APA will close upon approval by the Public Health and Health Planning.

Concurrent with the APA, FSNR Acquisition Group, LLC entered into a Real Estate Purchase Agreement (REPA) with the following parties: 945 E 108th Street, LLC; 1555 Rockaway Parkway, LLC; LHF Associates, L.P.; 1222 E

96th St., LLC; 1174 E 96th St., LLC; and 9517 Ave. J, LLC, to purchase the dialysis center/RHCF building and various other parcels of property. The members of the respective realty entities are identified in BFA Attachment C. The total purchase price for the realty transaction was \$50,500,000 and the closing of the REPA occurred on January 22, 2015.

The applicant will sublease the dialysis clinic premises from FSNR SNF, LLC. There is a relationship between FSNR Dialysis, LLC, FSNR Acquisition Group, LLC and FSNR SNF, LLC in that the entities have several members in common.

Ownership of the operations before and after the requested change is as follows:

Current Operator	
Four Seasons Dialysis	
Center, LLC	
<u>Members</u>	
Barry Friedman	90%
Jeffrey Goldstein	9%
Caroline Rich	1%

Proposed Operator	
FSNR Dialysis, LLC	
Members	
Lea Sherman	40%
Michael Manela	20%
Alexander Sherman	15%
Jeffrey Goldstein	10%
Sheryl Frankel	8%
Howard Pomerantz	5%
Hindy Amsel	2%

# OPCHSM Recommendation Contingent Approval

#### **Need Summary**

The function, utilization, location, and number of stations will not change through the approval of this application.

#### **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Financial Summary

The purchase price for the acquisition of the dialysis center operations is \$200,000 to be funded by members' equity. On January 22, 2015, FSNR Acquisition Group, LLC purchased

the real estate properties for \$50,500,000, funded by \$3,450,000 in equity with the \$47,050,000 balance coming from loans totaling \$52,000,000. The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, with terms of approximately 5% (Libor plus 2.75%), with amortized periods ranging from ten years to 25 years.

The projected budget is as follows:

Revenues \$6,605,093 Expenses 5,686,172 Gain \$918,921

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of written consent of Landlord/Lessor to sublet all or any part of the leased premises, acceptable to the Department of Health. [BFA]
- 2. Submission of an executed building sublease agreement, acceptable to the Department of Health. [BFA]
- 3. Submission of a photocopy of the applicant's executed and dated Certificate of Amendment of Certificate of Formation, acceptable to the Department. [CSL]
- 4. Submission of a photocopy of the applicant's amended Operating Agreement, acceptable to the Department. [CSL]
- 5. Submission of a photocopy of the applicant's clinical service agreement, acceptable to the Department. [CSL]

#### Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. The staff of the facility must be separate and distinct from other adjacent entities. [HSP]
- 3. The signage must clearly denote the facility is separate and distinct from other adjacent entities. [HSP]
- 4. The entrance to the facility must not disrupt any other entity's clinical program space. [HSP]
- 5. The clinical space must be used exclusively for the approved purpose. [HSP]

Council Action Date

October 11, 2017

## **Need Analysis**

#### Background

The function, utilization, location, and number of stations will not change through the approval of this application.

#### Conclusion

This is a change in ownership, there will not be any change in stations or services.

#### Recommendation

From a need perspective, approval is recommended.

# **Program Analysis**

#### Project Proposal

There will be no programmatic changes or changes in stations or services as a result of this proposed change in ownership.

Proposed Operator	FSNR Dialysis, LLC
Doing Business As	Four Seasons Dialysis Center
Site Address	1170 East 98th Street
	Brooklyn, NY 11236 (Kings)
Approved Services	Chronic Renal Dialysis (24 stations)
	Home Hemodialysis Training & Support
	Home Peritoneal Dialysis Training & Support
Shifts/Hours/Schedule	At least 2.5 shifts per day, 6 days per week.
	Additional hours as indicated by demand.
Staffing (1st Year / 3rd Year)	Current year staffing is 38.56 FTEs.
	There is no anticipated change for years 1 and 3.
Medical Director(s)	Eliezer L. Parnes, MD
Emergency, In-Patient and	Will be provided by:
Backup Support	Mount Sinai Beth Israel Medical Center
Services Agreement and Distance	3.1 miles / 17 minutes

#### Character and Competence

The proposed membership of FSNR Dialysis, LLC is as follows:

Name	Interest
Lea Sherman, <i>manager</i>	40%
Michael Manela	20%
Alexander Sherman	15%
Jeffrey Goldstein, manager	10%
Sheryl Frankl	8%
Howard Pomerantz	5%
Hindy Amsel	<u>2%</u>
	100%

Ms. Sherman holds a master's degree from Adelphi University and is a self-employed licensed and registered Speech Language Pathologist. Mr. Manela reports self-employment for over 15 years as the owner/manager of Mac Trading, a wealth management business, located in Manhattan. Mr. Sherman has been employed as the Assistant Administrator for Sunharbor Manor Skilled Nursing & Rehabilitation Center in Roslyn Heights for the last eight years. He obtained a juris doctor (JD) degree from Touro Law

Center and is also a legal consultant to a skilled nursing management company. Mr. Goldstein is a licensed nursing home administrator in good standing and owner/operator of several nursing homes. He holds an MBA from Adelphi University and has over ten years of experience working in varied roles in nursing homes (i.e., Operations Manager, Fiscal Manager, and Temporary Administrator). Ms. Frankl is a Registered Professional Nurse who has been employed for over ten years as a Residence RN in supportive housing provided by the Women's League Community Residences, Inc. Mr. Pomerantz is the President of H.P. Industries, a wealth management company. Ms. Amsel holds a master's degree from Columbia University and is a self-employed licensed and registered Occupational Therapist who practices in Flushing.

The proposed Medical Director, Dr. Parnes, has been a practicing physician for over 30 years and is board-certified in Internal Medicine and Nephrology.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

#### Mr. Goldstein disclosed an affiliation with the following:

#### Fiddlers Green Manor Rehabilitation and Nursing Center

• On July 12, 2016, the Department issued a Stipulation and Order (S&O) and \$12,000 fine for surveillance findings of January 5, 2016 related to Quality of Care: Highest Practicable Potential and Notification of Changes.

#### The Hamptons Center for Rehabilitation and Nursing

- On April 26, 2009, the Department issued a S&O and \$8,000 fine for surveillance findings of April 21, 2008 relating to Staff Treatment of Residents, Quality of Care, Accidents, and Organization and Administration. Additionally, the facility incurred a \$6,500 Civil Money Penalty.
- On December 6, 2010, a S&O and fine of \$4,000 was issued based on surveillance findings on September 16, 2009. Deficient practice was cited in the areas of Accidents and Supervision and Administration. Additionally, the facility incurred a Civil Money Penalty of \$6,853.46.
- On May 24, 2011, a S&O and \$10,000 fine were issued for survey findings on July 30, 2010. The facility was cited for deficient practice in the area of Providing Care/Services for Highest Well Being.

# Messrs. Goldstein and Sherman disclosed an affiliation with the following:

- Niagara Rehabilitation and Nursing Center.
- On April 4, 2016, the Department issued a Stipulation and Order (S&O) and \$14,000 fine for deficient practices discovered during an inspection completed on August 13, 2015. Citations included Resident Rights (Notification of Changes) and two Quality of Care issues (Significant Medication Errors and Highest Practicable Potential).
- On June 28, 2016, the Department issued another S&O and \$10,000 fine based for issues related to Quality of Care (Highest Practicable Potential) discovered during an inspection that was concluded on January 21, 2016.
- On July 21, 2017, the Department issued a S&O and \$10,000 fine for surveillance findings on June 13, 2017 involving Notification of Changes.

#### Sweet Brook of Williamstown (MA) Rehabilitation and Nursing Center.

• The facility was fined \$5,354.05 for Resident Abuse, Failure to Timely Report Resident Abuse, and Failure to Follow Care Plan.

Messrs. Goldstein and Sherman and Ms. Sherman disclosed an affiliation with: Humboldt House Rehabilitation and Nursing Center.

• On May 15, 2017, the Department issued a Stipulation and Order (S&O) and \$2,000 fine to the facility for surveillance findings on January 27, 2017 related to Quality of Care (Significant Medication Errors). In addition, the facility incurred a Civil Money Penalty of \$12,205 related to the deficient findings.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The change in ownership will be effectuated upon PHHPC approval in accordance with an executed asset purchase agreement. The terms are summarized below:

Date:	May 1, 2014
Seller:	Four Seasons Dialysis Center, LLC.
Purchaser:	FSNR Dialysis, LLC
Purchased Assets:	All assets used in operation of the facility. Facilities; equipment; supplies and inventory; prepaid expenses; documents and records; assignable leases, contracts, licenses, and permits; telephone numbers, fax numbers, and all logos; software; warranties, representations, and guarantees; accounts and notes receivable; cash, deposits, and cash equivalents.
Excluded Assets:	Personal property, all retroactive rate increases for services provided prior to closing date, any real estate tax refund for property for period prior to closing date, all of seller's account receivable for services rendered prior to closing date.
Assumed Liabilities:	The ongoing obligations of seller arising on and after the property closing date with respect to basic assets, all of seller's accounts and trade payables and other liabilities incurred on or after the property closing date and the amount of seller's accounts and trade payables and other liabilities incurred prior to the property closing date. All cash receipts assessment liabilities relating to purchased AR, all of sellers' ongoing contractual and lease obligations as of the closing date with respect to assumed contracts.
Excluded Liabilities:	N/A
Purchase Price:	\$200,000
Payment of Purchase Price:	\$200,000 due at closing

The purchase price is proposed to be satisfied via equity. BFA Attachment A is the net worth summary for the proposed members of FSNR Dialysis, LLC, which shows sufficient resources to meet the equity requirement.

The proposed members submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement, or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring interest, without releasing the transferor of its liability and responsibility. Currently, there are no outstanding Medicaid audit liabilities.

Purchase and Sale Agreement for the Real Property

The applicant has submitted an executed REPA for the acquired properties. The terms are summarized below:

Date:	Executed May 1, 2014, Closed January 22, 2015.
Sellers:	945 E108th Street, LLC; 1555 Rockaway Parkway, LLC; LHF Associates, LP;
	1222 E 96th St, LLC; 1174 E 96th St, LLC; and 9517 Ave, J, LLC
Buyer:	FSNR Acquisition Group, LLC
Assets	All rights, title and interest in the respective real properties identified in Exhibit A of
Transferred:	the REPA (listed in BFA Attachment D)
Purchase Price:	\$50,500,000
Payment of	\$3,450,000 Deposit upon signing,
Purchase Price:	balance paid at closing

The purchase price of the real property was satisfied as follows:

Equity - FSNR Acquisition Group, LLC Members \$3,450,000
Mortgage loans (10 years, 10-25 year amortizations, Libor + 2.75%) \$47,050,000
Total \$50,500,000

The loans were provided by a combination of commercial lenders (People's United Bank and Bank Leumi USA) under a commercial credit and security agreement, terms of approximately 5% (Libor plus 2.75%), amortized periods from ten years to 25 years.

Allocation of the real estate purchase price for the SNF/dialysis property is as follows:

 Dialysis
 \$5,050,000

 SNF
 \$45,450,000

 Total Real Estate Purchase Price
 \$50,500,000

The tables below present a summary of the sources and uses of funds, which includes a \$15,000,000 payment to satisfy Parkshore Health Care, LLC's New York Office of the Medicaid Inspector General (OMIG) audit liability.

	Purchase Price	Equity/Escrow	Loan
RHCF Operation	\$1,800,000	\$500,000	\$1,300,000
Realty	\$50,500,000	\$3,450,000	\$47,050,000
Dialysis Center	\$200,000	\$200,000	\$0
OMIG Audit Liability	\$15,000,000	\$11,350,000	\$3,650,000
Total	\$67,500,000	\$15,500,000	\$52,000,000

Commercial Credit & Security Agreements – Loans	Amount	Term Years	Amortized Years	Interest
People's United Bank-Mortgage	\$21,635,000	10	25	Libor+2.75%
Bank Leumi USA-Mortgage	\$15,865,000	10	25	Libor+2.75%
People's United Bank-Loan	\$8,365,000	10	10	Libor+2.75%
Bank Leumi USA-Loan	\$6,135,000	10	10	Libor+2.75%
Total	\$52,000,000			

#### Sublease Agreement

The applicant submitted a draft sublease agreement to be effectuated upon PHHPC approval of this application and CON 171109 (concurrently under review for change in ownership of the RHCF). The terms are summarized below:

Premises:	6,500 square feet in the rear lower level of the premises located at 1555
	Rockaway Parkway, Brooklyn, NY. The Dialysis Center entrance to the building is
	discrete and known as 1170 East 98th Street, Brooklyn, NY.
Landlord/Lessor	FSNR Acquisition Group, LLC
Lessee/Sublessor:	FSNR SNF, LLC
Sublessee:	Four Seasons Dialysis Center, LLC
Term:	20 Years
Rental:	\$317,343 annually or \$26,445.25 monthly
Provisions:	Triple-Net Tenant responsible for taxes, insurance, utilities, maintenance

The lease arrangement is a non-arm's length agreement. The applicant submitted an affidavit attesting to the relationship between the Lessor and the operating entity.

#### Operating Budget

The applicant submitted an operating budget for the current year (2015) and first and third years, in 2017 dollars, summarized below:

	Current Year		Years One a	nd Three
	Per Treatment	<u>Total</u>	Per Treatment	<u>Total</u>
<u>Revenues</u>				
Medicare Fee-For-Service	\$237.37	\$3,051,636	\$262.28	\$3,608,946
Medicaid Fee-For-Service	\$224.74	\$335,314	\$220.97	\$462,935
Private Pay	\$285.70	\$2,277,586	\$286.43	\$2,523,713
Other Revenue *		<u>\$768,478</u>		<u>\$9,499</u>
Total Revenues		\$6,433,014		\$6,605,093
Cynonos				
Expenses Operating	\$232.45	\$5,188,218	\$214.84	\$5,299,336
Capital	\$232.43 \$21.08	\$470,482	\$15.68	\$386,836
Total Expenses	\$253.53	\$5,658,700	\$230.52	\$5,686,172
Total Expenses	φ203.03	φ5,056,700	φ230.32	φ5,000,172
Net Income (Loss)		<u>\$774,314</u>		<u>\$918,921</u>
Utilization (Treatments)		22,320		24,666

<sup>\*</sup> Home Dialysis is reported as Other Revenue in the Current Year, but included with patient revenue by payor for Years One and Three.

Utilization by payor source for the current year and first and third years is as follows:

	Current Year	<u>Years One</u>
		and Three
Medicare FFS	57.60%	55.79%
Medicaid FFS	6.68%	8.49%
Commercial FFS	35.72%	35.72%

Revenue, expense and utilization assumptions are based on the facility's current operations and comparable clinics from the geographical area. The budget is reasonable.

#### Capability and Feasibility

There are no project costs associated with this application. The purchase price of \$200,000 will be provided through equity from the proposed members. As shown on BFA Attachment A, the proposed members have sufficient resources.

Working capital requirements are estimated at \$947,695 based on two months of first year expenses and will be provided through the receipt of cash and accounts receivable net of accounts payable at the time of closure, currently that amount is \$1,256,210. BFA Attachment C is the pro forma balance sheet of FSNR Dialysis LLC as of the first day of operation, which indicates positive equity of \$1,456,210. It is noted that operating assets includes \$200,000 in goodwill, which is not an available liquid resource, nor is it recognized for Medicaid reimbursement purposes. Excluding goodwill, the net asset position would be a positive members' equity of \$1,256,210.

The submitted budget projects a net profit of \$918,921 during the first and third years, respectively. Medicare and Medicaid revenues reflect prevailing reimbursement methodologies. All other revenues assume current reimbursement methodologies. The budget appears reasonable.

BFA Attachment F is the Financial Summary of Four Seasons Dialysis Center, LLC d/b/a Gateway Dialysis Center for 2013 through 2016. As shown, the facility had an average positive working capital position, average positive net assets, and average positive net income of \$1,108,371 for the period.

The applicant demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A
BFA Attachment B
BFA Attachment C
BFA Attachment C
BFA Attachment D
BFA Attachment D
BFA Attachment E
BFA Attachment E
BFA Attachment E
BFA Attachment E
BFA Attachment F
BFA Attachment E
BFA Attachment F
BFA Attachment E
BFA At



# of Health

# Department Public Health and Health Planning Council

# Project # 162532-E Highland Nursing Home Inc.

**Program: Residential Health Care Facility** 

Purpose: **Establishment**  County: St. Lawrence

Acknowledged: December 23, 2016

# **Executive Summary**

#### Description

Highland Nursing Home, Inc., the current operator of a 140-bed, proprietary, Article 28 residential health care facility (RHCF) located at 182 Highland Road, Massena (Saint Lawrence County), requests approval to transfer 100% ownership of its capital stock (100 shares) to three new shareholders: Alexander Sherman. Lea Sherman, and Jeffrey Goldstein (collectively the "Buyers"). A separate entity, Highland Realty Co., LLC, owned by the Buyers, will acquire the real property. There will be no change in beds or services provided.

On June 23, 2016, Elizabeth Kaneb, the current sole shareholder of the RHCF, entered into a Stock Purchase Agreement (SPA) to sell all the issued and outstanding capital stock in the Corporation to the aforementioned Buyers for \$2,050,000. Concurrently, Highland Nursing Home, Inc., the current real property owner, entered into an Agreement for Sale of Real Property (ASRP) with Highland Realty Co. LLC, for the sale and acquisition of the real property for \$4,950,000. The ASRP will close immediately prior to the Closing of the sale and transfer of Stock, which is subject to approval by the Public Health and Health Planning Council. There is a relationship between the proposed owners of Highland Nursing Home, Inc. and Highland Realty Co., LLC in that the entities will have identical membership. The applicant will lease the premises from Highland Realty Co., LLC.

Ownership of the operations before and after the requested change is as follows:

#### **Current Operator**

Highland Nursing Home, Inc. Shareholder

<del>10</del>0% Elizabeth Kaneb

#### Proposed Operator

Highland Nursing Home, Inc.

Shareholders Jeffrey Goldstein 33.4% Alexander Sherman 33.3% Lea Sherman 33.3%

#### **OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no Need recommendation for this project.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application.

#### Financial Summary

Alexander Sherman, Lea Sherman and Jeffrey Goldstein will acquire 100% of Highland Nursing Home, Inc.'s corporate stock for \$2,050,000 funded via \$512,500 in shareholders' equity and a ten-year loan for \$1,537,500 at 5.25% interest, amortized over 25 years. Highland Realty Co., LLC will purchase the real property for \$4,950,000 funded by \$887,500 in members' equity and a ten-year loan for \$4,062,500 at 5.25% interest, amortized over 25 years. HHC

Finance has provided a letter of interest for the operating and realty loans at the stated terms.

The proposed budget is as follows:

	<u>Year One</u>	<u>Three One</u>
Revenues	\$7,453,423	\$8,574,006
Expenses	7,453,363	8,468,971
Net Income	\$60	\$105,035

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of an executed lease agreement, acceptable to the Department of Health. [BFA]
- 2. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed loan commitment for the purchase of the operations, acceptable to the Department of Health. [BFA]
- 4. Submission of an executed loan commitment for the purchase of the real property, acceptable to the Department of Health. [BFA]
- 5. Submission of a photocopy of the applicant's executed Shareholders Agreement, acceptable to the Department. [CSL]
- 6. Submission of the applicant's approved Amended and Restated By-Laws, acceptable to the Department. [CSL]
- 7. Submission of the applicant's executed lease agreement, acceptable to the Department. [CSL]
- 8. Submission of the applicant's Certificate of Amendment to the Certificate of Incorporation, acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

October 11, 2017

## **Program Analysis**

#### **Facility Information**

	Existing	Proposed
Facility Name	Highland Nursing Home, Inc.	Same
Address	182 Highland Road Massena, NY 13662	Same
RHCF Capacity	140	Same
ADHC Program Capacity	N/A	N/A
Type of Operator	Proprietary	Same
Class of Operator	Corporation	Same
Operator	Highland Nursing Home, Inc.	Highland Nursing Home, Inc
	Elizabeth Kaneb 100%	Alexander Sherman 33.33% Lea Sherman 33.33% Jeffrey Goldstein 33.34%

#### Character and Competence - Background

#### **Facilities Reviewed**

Fiddlers Green Manor Rehabilitation and Nursing Center	12/2013 to present
Four Seasons Nursing and Rehabilitation	01/2015 to present
Humboldt House Rehabilitation and Nursing Center	12/2015 to present
Niagara Rehabilitation and Nursing Center	06/2012 to present
The Hamptons Center for Rehabilitation and Nursing	11/2007 to present
Sweet Brook of Williamstown Rehab and Nursing Ctr. (MA)	06/2014 to present
Concord Care of Cortland (OH)	08/2015 to present
Concord Care of Hartford (OH)	08/2015 to present
Concord Care of Sandusky (OH)	08/2015 to present
Concord Care of Toledo (OH)	08/2015 to present
Washington Square Healthcare Center (OH)	01/2014 to present
Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present

#### **Individual Background Review**

Alexander Sherman is the Assistant Administrator at Sunharbor Manor Skilled Nursing and Rehabilitation Center and the legal consultant to Absolut Care Facilities Management, a skilled nursing management company. Mr. Sherman is an attorney in good standing in the states of New York and New Jersey and has a JD degree from Touro Law Center. Mr. Sherman discloses the following nursing home ownership interests:

Humboldt House Rehabilitation and Nursing Center (17.18%)	12/2015 to present
Niagara Rehabilitation and Nursing Center (13.33%)	06/2012 to present
Sweet Brook of Williamstown Rehab and Nursing Ctr. (MA) (10%	) 06/2014 to present
Concord Care of Cortland (OH) (12.5%)	08/2015 to present
Concord Care of Hartford (OH) (12.5%)	8/2015 to present
Concord Care of Sandusky (OH) (12.5%)	08/2015 to present
Concord Care of Toledo (OH)(12.5%)	08/2015 to present
Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present
Washington Square Healthcare Center (OH) (4.67%)	01/2014 to present

**Lea Sherman** is a speech therapist at Strivright Auditory Oral School in Brooklyn and holds a Masters degree from Adelphi University. Ms. Sherman discloses the following nursing home ownership interest: Humboldt House Rehabilitation and Nursing Center (17.18%) 12/2015 to present

**Jeffrey Goldstein** is a licensed nursing home administrator with license in good standing. Mr. Goldstein is the owner/operator of several nursing homes and was previously employed as Operations Manager at Bay Park Center for Nursing and Rehabilitation, Nassau Extended Care, The Hamptons Center for Nursing and Rehabilitation, Townhouse Center for Rehabilitation and Nursing and Throggs Neck Extended Care. Mr. Goldstein holds an MBA from Adelphi University and discloses the following nursing home ownerships:

Fiddlers Green Manor Rehabilitation and Nursing Center	12/2013 to present
Four Seasons Nursing and Rehabilitation (9%)	01/2015 to present
Humboldt House Rehabilitation and Nursing Center (24%)	12/2015 to present
Niagara Rehabilitation and Nursing Center (13.33%)	06/2012 to present
The Hamptons Center for Rehabilitation and Nursing	11/2007 to present
Sweet Brook of Williamstown Rehab and Nursing Ctr. (MA) (15%)	) 06/2014 to present
Washington Square Healthcare Center (OH) (14.75%)	1/2014 to present
Concord Care of Cortland (OH) (10%)	08/2015 to present
Concord Care of Hartford (OH) (10%)	8/2015 to present
Concord Care of Sandusky (OH) (10%)	08/2015 to present
Concord Care of Toledo (10%)	08/2015 to present
Cardinal Woods Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Eagle Pointe Skilled Nursing & Rehabilitation Center (OH)	04/2017 to present
Lake Pointe Rehabilitation & Nursing Center (OH)	04/2017 to present

Character and Competence - Analysis

No negative information has been received concerning the character and competence of the applicants.

A review of operations of Fiddlers Green Rehabilitation and Nursing Center for the period identified above reveals the following:

The facility was fined \$12,000 pursuant to a Stipulation and Order NH-16-184 issued July 12, 2016 for surveillance findings on July 12, 2016. Deficiencies were found under 10 NYCRR 415.12(m)(2) Quality of Care: No Significant Medication Errors.

A review of operations of Humboldt House Rehabilitation and Nursing Center for the period identified above reveals the following:

- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-17-028 issued May 15, 2017 for surveillance findings on January 27, 2017. Deficiencies were found under 10 NYCRR 415.12(m)(2) Quality of Care: No Significant Medication Errors.
- The facility incurred a Civil Money Penalty of \$12,205 related to these deficiencies.

A review of operations of Niagara Rehabilitation and Nursing Center for the period identified above reveals the following:

- The facility was fined \$10,000 pursuant to a Stipulation and Order NH-17-049 issued July 21, 2017 for surveillance findings on June 13, 2017. Deficiencies were found under 10 NYCRR 415.(e)(2)(ii)(c) Notification of Changes.
- The facility was fined \$10,000 pursuant to Stipulation and Order NH-16-176 issued June 28, 2016 for surveillance findings on January 21, 2016. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential.
- The facility was fined \$14,000 pursuant to Stipulation and Order NH-16-139 issued April 4, 2016 for surveillance findings on August 13, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential; 415.3(e)(2)(ii)(b)(c) Resident Rights: Notification of Changes; and 415.12(m)(2) Quality of Care: Medication Errors.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of The Hamptons Center for Rehabilitation and Nursing for the period identified above reveals:

- The facility was fined \$8,000 pursuant to a Stipulation and Order issued April 26, 2009 for surveillance findings on April 21, 2008. Deficiencies were found under 10 NYCRR 415.4(b)(1)(ii) Resident Behavior and Facility Practices: Staff Treatment of Residents; 10 NYCRR 415.12 Quality of Care; 10 NYCRR 415.12(h)(2) Quality of Care: Accidents; and 415.26 Organization and Administration. The facility incurred a Civil Money Penalty of \$6,500 related to these deficiencies.
- The facility was also fined \$4,000 pursuant to a Stipulation and Order issued December 6, 2010 for surveillance findings on September 16, 2009. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care: Accidents & Supervision; and 10 NYCRR 415.26 Administration. The facility incurred a Civil Money Penalty of \$6,853.46 related to these deficiencies.
- The facility was also fined \$10,000 pursuant to Stipulation and Order issued May 24, 2011 for surveillance findings on July 30, 2010. Deficiencies were found under 10 NYCRR 415.12 -Provide Care/Services for Highest Well Being.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations for Sweet Brook of Williamstown Rehabilitation and Nursing Center for the period identified above reveals the following:

• The facility was fined \$5,354.05 for Resident Abuse, Failure to Timely Report Resident Abuse and Failure to Follow Care Plan.

A review of operations for Four Season Nursing and Rehabilitation, Concord Care Center of Cortland, Concord Care Center of Hartford, Concord Care Center of Sandusky, Concord Care of Toledo and Washington Square Health Center for the periods identified above, reveals that there were no enforcements.

The applicant has submitted an affidavit attesting that there have been no conditional level non-compliance issues since the purchase of Cardinal Woods Skilled Nursing and Rehabilitation Center, Eagle Pointe Skilled Nursing and Rehabilitation Center and Lake Pointe Skilled Nursing and Rehabilitation Center.

**Quality Review** 

Provider name	Overall	Health Inspection	Quality Measures	Quintile
Fiddlers Green Manor Rehabilitation & Nursing Ctr	*	*	*	3
Four Seasons Nursing and Rehab	****	****	****	3
Humboldt House Rehabilitation and Nursing Center	*	*	**	5
Niagara Rehabilitation and Nursing Center	*	*	****	5
The Hamptons Center for Rehabilitation and Nursing	***	***	****	4

#### Massachusetts

Sweet Brook of Williamstown	*	*	****
Rehabilitation & N Ctr			

Provider name	Overall	Health Inspection	Quality Measures	Quintile
Ohio				
Concord Care Center of Toledo	**	*	***	
Concord Care Center of Cortland	****	**	****	
Cardinal Woods Skilled Nursing & Rehab Ctr	**	**	**	
Eagle Pointe Skilled Nursing & Rehab	***	***	****	
Lake Pointe Rehabilitation and Nursing Center	**	*	****	
Washington Square Healthcare Center	****	***	****	
Concord Care of Sandusky	**	***	*	
Concord Care of Hartford	****	**	****	

The applicant indicates that the poor-quality ratings for the New York State and Massachusetts nursing homes are largely a reflection of poor surveys. The applicant identifies the following strategies being employed to improve quality:

- Monthly quality assurance team meeting focusing on quality assurance measures;
- Monthly hospitalization reviews to improve early identification of changes in conditions in order to reduce hospitalization;
- Daily review of discharge and admissions charts;
- Daily review of resident charges to ensure assessments, medications etc. are current;
- Increased nursing education and annual skill proficiency assessments of all staff.
- Implementation of full electronic medical records;
- Enhanced registered nursing coverage.

The following initiatives have been implemented:

- New Director of Nursing and Assistant Director of Nursing at Humboldt House:
- New Administrator, Medical Director and Nurse Practitioner at Niagara;
- Weekly rounds for wound care by a certified nurse practitioner;
- Patient Navigators to address residents' needs at admission and throughout their stay at the nursing home.

Regarding Niagara Rehabilitation and Nursing Center, the applicant has supplied the Quality Assurance Plan addressing issues such as falls, hospital readmissions and pressure sores as well as the F-tag deficiencies which prompted the enforcement actions. The applicant has also described the response to the July 21, 2017 survey deficiencies to deter any repeat incidents.

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Stock Purchase Agreement (SPA)

The applicant has submitted an executed SPA to acquire the operating entity's corporate stock. The agreement will become effectuated upon PHHPC approval of this CON. The terms are summarized below:

Date:	June 23, 2016
Seller:	Elizabeth Kaneb
Purchaser:	Alexander Sherman, Lea Sherman, and Jeffrey Goldstein (Buyers)
Assets Acquired:	100% (100 shares) of the corporate stock in Highland Nursing Home, Inc.
Purchase Price:	\$2,050,000
Payment of the	\$300,000 paid upon execution;
Purchase Price:	\$1,750,000 due at Closing

The purchase price for the operations' corporate stock will be satisfied as follows:

Equity – Buyers of corporate stock \$512,500 Loan (10-year, 25-year amortization, 5.25% interest) 1,537,500 Total \$2,050,000

HHC Finance has provided a letter of interest at the stated terms.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of August 3, 2017, the facility had no outstanding Medicaid liabilities.

#### Agreement for Sale of Real Property (ASRP)

The applicant has submitted an executed ASRP to purchase the RHCF's real property. The ASRP will close immediately prior to the Closing of the sale and transfer of Stock, which is subject to CON approval by the PHHPC. The terms are summarized below:

Date:	June 23 2016
Seller:	Highland Nursing Home, Inc.
Purchaser:	Highland Realty Co., LLC
Asset Transferred Realty:	Real Property located at 182 Highland Road, Massena, NY 13662
Purchase Price:	\$4,950,000
Payment of Purchase Price:	\$4,950,000 due at Closing

The purchase price of the real property is proposed to be satisfied as follows:

Equity - Highland Realty Co., LLC Members \$887,500
Loan (10-year, 25-year amortization, 5.25% interest) 4,062,500
Total \$4,950,000

HHC Finance has provided a letter of interest at the stated terms.

BFA Attachments A and B are the net worth summaries for the proposed Buyers of Highland Nursing Home, Inc.'s corporate stock and the members of Highland Realty Co., LLC (proposed real property owner), respectively. As the result of potential equity shortfalls, Lea Sherman and Alexander Sherman, members of both the operating and real property entities, have provided affidavits stating their willingness to contribute resources disproportionate to their ownership interest in the operating entity to make up any member's equity shortfall. Israel Sherman (Alexander Sherman's father), who is neither a proposed

shareholder of the operating entity nor a proposed member of the realty entity, has provided an affidavit stating his willingness to contribute resources as needed to make up any operating or realty member's equity shortfall. Israel Sherman's affidavit specifically acknowledges that he will have no ownership interest in the operations of Highland Nursing Home, Inc.

Israel Sherman has also provided an affidavit to fund the operating and real property loan balloon payments, should terms acceptable to the Department be unavailable at the time of refinancing. The affidavit confirms he will have no ownership interest in the operation of Highland Nursing Home, Inc., and that there are no other repayment terms associated with the use of funds provided for the balloon payments.

#### Lease Agreement

The applicant submitted a draft lease agreement, the terms of which are summarized below:

Premises:	140-bed RHCF located at 182 Highland Road, Massena, NY 13662
Owner/Landlord:	Highland Realty Co., LLC
Lessee:	Highland Nursing Home, Inc.
Term:	30 years with one (1) 10-year renewal option
Rent:	\$360,000 plus annual debt repayment obligations (principal and interest) of the loan documents or other loan agreements containing debt obligations secured by the mortgage encumbering the real property (estimated at \$402,694) or approximately \$762,694 per year (\$63,558 monthly)
Provisions:	Triple Net

The lease arrangement is a non-arm's length agreement. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has provided the current year (2016) operations and an operating budget, in 2017 dollars, for the first and third year of operation subsequent to the change in ownership. The budget is summarized below:

	Current Year		<u>Yea</u>	<u>r One</u>	<u>Year</u>	Three
Revenues	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
Medicaid	\$157.95	\$4,209,021	\$145.98	\$4,743,681	\$145.98	\$5,473,478
Medicare	\$309.75	913,774	\$312.08	1,354,419	\$312.04	1,541,811
Private Pay	\$259.52	590,660	\$272.38	971,863	\$272.38	1,121,381
Assessment		0		350,202		404,079
All Other*		<u>137,724</u>		<u>33,258</u>		<u>33,257</u>
Total		\$5,851,179		\$7,453,423		\$8,574,006
Expenses Operating Capital Total Expenses	\$159.00 <u>15.18</u> \$174.18	\$5,067,899 483,968 \$5,551,867	\$164.85 <u>19.62</u> \$184.47	\$6,660,720 <u>792,643</u> \$7,453,363	\$165.09 16.83 \$181.92	\$7,685,447 <u>783,524</u> \$8,468,971
Net Income		<u>\$299,312</u>		<u>\$60</u>		<u>\$105,035</u>
Patient Days Utilization %		31,874 62.38%		40,404 79.07%		46,553 91.10%

<sup>\*</sup> Includes: Beauty/Barber, Employee Meals, TV Rental, Nursing Aide Training, DSRIP, Miscellaneous.

The following is noted with respect to the submitted RHCF operating budget:

- The current year reflects the facility's 2016 revenues and expenses.
- Medicaid revenue is based on the facility's current 2016 Medicaid Regional Pricing rate. The current year Medicare rate is the actual daily rate experienced by the facility during 2016 and the forecasted year one and year three Medicare is based on the average daily rate experienced during July 2016.
   The forecasted Private Pay rate is based on the average daily rate experienced during July 2016.
- Projected expenses were based on the current operator's 2016 costs and adjusted for increased volume. The incremental cost consists primarily of increased labor costs related to hiring additional clinical, aides/orderlies, housekeeping and food service staff (19.68 FTEs in Year One and 37.63 FTEs by Year Three) to accommodate anticipated increased patient volume.
- The facility's projected utilization for Year One and Year Three is 79.07% and 91.10%, respectively.
  It is noted that utilization for the past five years has averaged around 68.62% and current occupancy
  was 55.7% as of July 5, 2017. The applicant plans on increasing utilization by implementing a
  number of measures including:
  - Hiring an admission coordinator to market the facility to hospitals, physician practices, assisted living facilities, senior housing communities and community based referral sources;
  - Implementing measures to attract more sub-acute rehabilitation as well as traditional residential health care services;
  - o Adding clinical specialties to serve more complex short-stay and post-acute patients; and
  - Making physical improvement to the facility.
- Utilization by payer source for the first and third year after the change in ownership is summarized below:

	<u>Curre</u> r	<u>nt Year</u>	<u>Year One</u>		<u>Year</u>	<u>Three</u>
	<u>Days</u>	<u>%</u>	<u>Days</u>	<u>%</u>	<u>Days</u>	<u>%</u>
Medicaid	26,648	83.60%	32,496	80.43%	37,495	80.55%
Medicare	2,950	9.26%	4,340	10.74%	4,941	10.61%
Private Pay	2,276	<u>7.14%</u>	<u>3,568</u>	<u>8.83%</u>	<u>4,117</u>	<u>8.84%</u>
Total	31,874	100%	40,404	100%	46,553	100%

- The facility's Medicaid admissions of 58.2% in 2014 and 42.6% in 2015 exceeded Saint Lawrence County's 75% threshold rates of 22.7% for 2014 and 17.6% for 2015.
- The breakeven utilization is projected at 79% for the first year.

#### Capability and Feasibility

Alexander Sherman, Lea Sherman, and Jeffrey Goldstein will acquire 100% of the corporate stock of Highland Nursing Home, Inc. for \$2,050,000 funded via \$512,500 in shareholders' equity and a ten-year loan for \$1,537,500 at the above stated terms. Highland Realty Co., LLC will purchase the real property for \$4,950,000 funded by \$887,500 in members' equity and a ten-year loan for \$4,062,500 at the above stated terms. HHC Finance has a provided letter of interest for the operating and realty loans at the above stated terms.

The working capital requirement is estimated at \$1,242,227 based on two months of Year One expenses. Funding will be as follows: \$621,114 from the members' equity with the remaining \$621,113 satisfied through a five-year loan at 5.25% interest rate. HHC has provided a letter of interest.

Review of BFA Attachments A and B net worth summaries for the proposed Buyers of Highland Nursing Home, Inc.'s corporate stock and Highland Realty Co., LLC (proposed real property owner), respectively reveals a potential equity short fall. Lea Sherman and Alexander Sherman (members of both operating and real property entities) and Israel Sherman (a non-member in either) provided affidavits stating they will contribute resources disproportionate to membership interest in the operating and realty entities to make up any member's equity shortfall. Additionally, Israel Sherman has provided an affidavit stating he is willing to contribute resources, as a non-shareholder and non-member, in the operating and realty entity balloon payments should terms acceptable to the Department be unavailable at the time of refinancing. Israel Sherman's affidavits confirm he will have no ownership interest in the operation of Highland Nursing Home, Inc., and that there are no other repayment terms associated with the use of funds provided for the balloon payments.

The submitted budget projects \$60 and \$105,035 of net income in the first and third years, respectively. Revenues are estimated to increase by approximately \$1,602,244, primarily from an 26.7% increase in patient days bringing utilization to 79.07%. Overall expenses are expected to increase by \$1,901,496, coming from a \$1,592,821 increase in operating expense and a \$308,675 increase in capital expenses. The functional areas affected include: \$754,825 in Non-Revenue Support Services (primarily from rent & food), \$155,718 in Ancillary Services (primarily from physical therapy & pharmaceutical), and \$990,953 in Revenue Services (primarily from salary & benefits associated with residential health care staff).

BFA Attachment D is Highland Nursing Home, Inc.'s pro forma balance sheet, which shows the entity will start with \$1,133,614 in equity. Equity includes \$1,850,000 in goodwill which is not a liquid resource nor is it recognized for Medicaid reimbursement. If goodwill is eliminated, the total net assets are a negative \$716,386. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment E is a Financial Summary of Highland Nursing Home, Inc. for 2014 through 2016. The RHCF had average positive working capital and average positive net assets and generate an average positive net income.

BFA Attachment F, Financial Summary of the proposed members' affiliated RHCF, shows the following: AmeriFalls Operating, LLC and Parkshore Health Care, LLC had positive working capital and positive net income in 2015 and 2016. JSSG Healthcare, LLC had negative net income and positive working capital in 2016, and the loss is attributed to a decrease in census caused by turnover in its social workers and transitioning in its marketers. North Sea Associates, LLC had positive net income, but negative working capital in 2015 due to interest associated with a long-term loan. However, the facility had positive working capital and positive net income in 2016. North Sea Associates, LLC also had a slightly negative equity position at the end of 2016, but it's expected to turn positive in 2017. NHRC Acquisition, LLC was acquired in December 2015, and the negative operating margin and net assets as of December 2016 is due to take-over issues with the previous owner. Management is implementing steps to produce positive operating results.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A
BFA Attachment B
BFA Attachment C
BFA Attachment C
BFA Attachment D
BFA Attachment D
BFA Attachment E
BFA Attachment E
BFA Attachment E
BFA Attachment F

Highland Nursing Home, Inc. Proposed Stockholders Net Worth
Highland Realty Co., LLC, Proposed Members Net Worth
Current and Proposed Owners of the Real Property
Pro Forma Balance Sheet
Financial Summary and 2015 - 2016 Highland Nursing Home, Inc.
Certified Financial Statement
BFA Attachment F

Proposed Stockholders Net Worth
Highland Realty Co., LLC, Proposed Members Net Worth
Current and Proposed Owners of the Real Property
Pro Forma Balance Sheet
Financial Summary and 2015 - 2016 Highland Nursing Home, Inc.
Certified Financial Statement
Proposed Members Net Worth
Attachment C
BFA Attachment D
Financial Summary and 2015 - 2016 Highland Nursing Home, Inc.
Certified Financial Statement
Proposed Members Net Worth
Attachment D
Financial Summary and 2015 - 2016 Highland Nursing Home, Inc.
Certified Financial Statement
BFA Attachment F

Financial Summary



# of Health

# Department Public Health and Health Planning Council

# Project # 171128-E

Barnwell Operations Associates LLC d/b/a The Grand Rehabilitation and Nursing at Barnwell

**Residential Health Care Facility Program:** 

Purpose: **Establishment**  County: Columbia

Acknowledged: February 24, 2017

# **Executive Summary**

#### Description

Barnwell Operations Associates LLC, d/b/a The Grand Rehabilitation and Nursing at Barnwell, a New York limited liability company, requests approval to be established as the new operator of Barnwell Nursing & Rehabilitation Center, a 236-bed, proprietary, Article 28 Residential Health Care Facility (RHCF) located at 3230 Church Street, Valatie (Columbia County). The facility also operates a 40-slot Adult Day Health Care Program (ADHCP) onsite, which is part of the sale agreement. A separate entity, Barnwell Realty Operations Associates LLC will acquire the real property. There will be no change in the number of beds or licensed services provided.

On January 3, 2017, Jopal, LLC, the current operator of the RHCF, entered into an Asset Purchase Agreement (APA) with Barnwell Operations Associates LLC for the sale and acquisition of the operating interests of the facility for \$21,000,000. Concurrently, Valatie Acquisition II, LLC, the current real property owner, entered into a Contract of Sale (COS) with Barnwell Realty Operations Associates LLC for the sale and acquisition of the RHCF's realty interests for \$9,090,000. The APA and COS will close at the same time upon CON approval by the Public Health and Health Planning Council. There is a relationship between Barnwell Operations Associates LLC and Barnwell Realty Operations Associates LLC in that Jeremy Strauss has ownership interest in both entities. The applicant will lease the premises from Barnwell Realty Operations Associates LLC.

Ownership of the operations before and after the requested change is as follows:

equested charige is as reliews:	
Current Operator	
Jopal, LLC	
Members	
Joseph Carillo II	33.33%
Alex Solovey	33.33%
Pasquale Debenedictis	33.33%

Proposed Operator	
Barnwell Operations Associates	, LLC
<u>Members</u>	
Barnwell Acquisitions, LLC	97.50%
Jeremy Strauss (95.00%)	
Meryl Strauss (5.00%)	
Bruce Gendron	2.50%

BFA Attachment B presents an organization chart of Barnwell Operations Associates LLC after the change in ownership.

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no changes to beds or services at this facility. Barnwell Nursing & Rehabilitation Center's occupancy was 93.8% in 2013, 90.7% in 2014, 90.6% in 2015, and 90.3% in 2016. Current self-reported occupancy, as of June 7, 2017, is 97.5%.

#### **Program Summary**

No changes in the program or physical environment are proposed in this application. It is the intent of the new operators to enter into an administrative and consulting services agreement with The Grand Healthcare System (The Grand). The Grand is a related entity with Jeremy Strauss as CEO and Bruce Gendron as the Regional Administrator. The applicant does not intend to utilize any staffing agencies upon their assumption of ownership.

#### Financial Summary

The purchase price for the acquisition of the operating interests is \$21,000,000 and will be met with equity of \$5,250,000 from the proposed members and a loan for \$15,750,000 at 5% interest for a ten-year term. The purchase price

for the real estate is \$9,090,000 and will be met with \$450,000 cash down payment with the remaining \$8,640,000 to be financed with a bank loan at 5% interest for a ten-year term to cover the existing \$3,000,000 mortgage plus the remaining balance of \$5,640,000. Jeremy Strauss is the sole member of Barnwell Realty Operations Associates LLC. The proposed budget is as follows:

	Year One
Revenues	\$23,371,466
Expenses	22,241,388
Gain	\$130.078

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of an executed bank loan commitment for working capital, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed bank loan commitment for the purchase of the operations, acceptable to the Department of Health. [BFA]
- 4. Submission of an executed bank loan commitment for the purchase of the realty, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed Consulting Services Agreement, acceptable to the Department of Health. [BFA]
- 6. Submission of a photocopy of the Consulting Services Agreement between Barnwell Operations Associates LLC and Strauss Ventures, LLC, which is acceptable to the department. [CSL]
- 7. Submission of a photocopy of the Articles of Organization of Barnwell Acquisitions LLC, which is acceptable to the department. [CSL]
- 8. Submission of a photocopy of the Operating Agreement of Barnwell Acquisitions LLC, which is acceptable to the department. [CSL]

#### Approval conditional upon:

1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

October 11, 2017

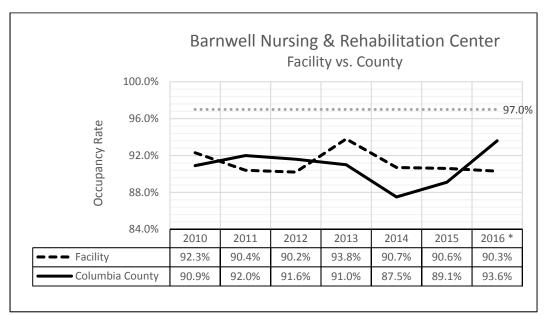
## **Need Analysis**

#### **Analysis**

The current need methodology shows a need for 60 additional beds in Columbia County.

**RHCF Need - Columbia County** 

2016 Projected Need	667
Current Beds	596
Beds Under Construction	11
Total Resources	607
Unmet Need	60



<sup>\*</sup> Unaudited data; based upon facility reported data

Current self-reported occupancy, as of June 7, 2017, is 97.5%. The overall occupancy for Columbia County was 89.1% for 2015.

Per the applicant, the low utilization was attributable to a failure to invest time and resources to resident admission. The facility was unable to retain quality staff and fill management positions which impacted the provision of care to residents. Because of the difficulty to retain staff, the facility was unable to accept higher acuity patients.

To improve utilization going forward, the applicant plans to:

- Implement extensive staff training to improve overall quality of care and provide clinical expertise necessary to care for high acuity patients. A full-time physician and director of nursing will be added to the facility's staff.
- Hire an admissions nurse to streamline the admissions process.
- Become part of The Grand Healthcare System, a residential healthcare provider affiliated with seven facilities within New York State. This affiliation will allow the facility to benefit from staff and resources of the affiliated facilities, including the adoption of best practices.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Barnwell Nursing & Rehabilitation Center's Medicaid admissions of 48.5% in 2014 and 65.7% in 2015 exceeded Columbia County's 75% threshold rates in 2014 and 2015 of 28.9% and 36.8%, respectively.

#### Conclusion

There will be no change in beds in Columbia County.

#### Recommendation

From a need perspective, contingent approval is recommended.

# Program Analysis

#### **Facility Information**

	Existing	Proposed
Facility Name	Barnwell Nursing &	The Grand Rehabilitation and
	Rehabilitation Center	Nursing at Barnwell
Address	3230 Church Street	Same
	Valatie, NY 12184	
RHCF Capacity	236	Same
ADHC Program Capacity	40	Same
Type of Operator	Limited Liability Company	Limited Liability Company
Class of Operator	Proprietary	Proprietary
Operator	Jopal, LLC	Barnwell Operation Associates, LLC
		Barnwell Acquisition, LLC 97.50%  *Jeremy Strauss (95%)  Meryl Strauss (5%)  Bruce Gendron 2.50%  *Managing Member

#### Character and Competence - Background

#### **Facilities Reviewed**

Nursing Homes	
Boro Park Center for Rehabilitation	05/2011 to present
Brooklyn Center for Rehabilitation & Residential HealthCare	03/2007 to 12/2015
Bushwick Center for Rehabilitation	05/2011 to 12/2015
Corning Center for Rehabilitation	07/2013 to 02/2016
Essex Center for Rehabilitation	03/2014 to 12/2015
Fulton Center for Rehabilitation & Health Care	04/2012 to 12/2015
Holliswood Center for Rehabilitation	05/2013 to present
Richmond Center for Rehabilitation and Specialty Healthcare	04/2012 to 12/2015
Steuben Center for Rehabilitation and Healthcare	07/2014 to present

The Grand Rehabilitation and Nursing at Guilderland	11/2014 to present
The Grand Rehabilitation and Nursing at River Valley	09/2016 to present
The Grand Rehabilitation at Pawling	01/2004-present
The Grand Nursing and Rehabilitation at Queens	06/2004 to present
The Grand Rehabilitation and Nursing at Chittenango	05/2011 to present
The Grand Rehabilitation and Nursing at Rome	05/2011 to present
Washington Center for Rehabilitation	02/2014 to 12/2015
Waterfront Center for Rehabilitation	01/2013 to 12/2015

#### Adult Homes

Washington Center Adult Home (AH) 02/2014 to 05/2016

#### Ambulance Company

Senior Care Emergency Ambulance Services, Inc. (EMS) 08/2007 to present

#### **Individual Background Review**

**Jeremy B. Strauss** discloses employment as Executive Director of Dutchess Center for Rehabilitation since 2003. He is also the CEO of The Grand HealthCare System, which is a consulting and service company for skilled nursing and rehabilitation facilities. He has a

BA Degree from Yeshiva University. Mr. Strauss discloses the following health facility interests:

,	,
Boro Park Center for Rehabilitation (2%)	05/2011 to present
Brooklyn Center for Rehabilitation & Residential HealthCare (5%)	03/2007 to 12/2015
Bushwick Center for Rehabilitation (10%)	05/2011 to 12/2015
Corning Center for Rehabilitation (25%)	07/2013 to 02/2016
Essex Center for Rehabilitation (30%)	03/2014 to 12/2015
Fulton Center for Rehabilitation & Health Care (25%)	04/2012 to 12/2015
Holliswood Center for Rehabilitation (7.5%)	05/2013 to present
Richmond Center for Rehabilitation and Specialty Healthcare (5%)	04/2012 to 12/2015
Steuben Center for Rehabilitation and Healthcare (29%)	07/2014 to present
The Grand Rehabilitation and Nursing at Guilderland (95%)	11/2014 to present
The Grand Rehabilitation and Nursing at River Valley (95%)	09/2016 to present
The Grand Rehabilitation at Pawling (98%)	01/2004 to present
The Grand Nursing and Rehabilitation at Queens (95%)	06/2004 to present
The Grand Rehabilitation and Nursing at Chittenango (67%]	05/2011 to present
The Grand Rehabilitation and Nursing at Rome (67%)	05/2011 to 3/30/17
Washington Center for Rehabilitation (30%)	02/2014 to 12/2015
Waterfront Center for Rehabilitation	01/2013 to 12/2015
Washington Center Adult Home (AH) (30%)	02/2014 to 05/2016
Senior Care Emergency Ambulance Services, Inc. (23%)	05/2005 to present
	•

The Grand Rehabilitation and Nursing at Guilderland (4.875%)	11/2016 to present
The Grand Rehabilitation and Nursing at River Valley (4.70%)	09/2016 to present
The Grand Rehabilitation and Nursing at Rome (2%)	08/2016 to present
The Grand Rehabilitation and Nursing at Chittenango (2%)	07/2016 to present

**Bruce Gendron** is employed as the Regional Administrator of The Grand Healthcare Systems, and has a MBA Degree from Rensselaer Polytechnic Institute. Mr. Gendron holds a current Nursing Home Administrator license in good standing. He discloses no nursing home ownership interests.

Character and Competence - Analysis

A review of operations of Essex Center for Rehabilitation and Health Care for the period identified above reveals the following:

 The facility was fined \$6,000 pursuant to a Stipulation and Order for surveillance findings on August 9, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Concern; 415.26 Administration; and 415.27(a-c) Administration: Quality Assessment and Assurance

A review of operations of Fulton Center for Rehabilitation and Healthcare for the period identified above reveals the following:

- The facility was fined \$52,000 pursuant to Stipulation and Order NH-16-004 issued April 23. 2015 for surveillance findings on June 11, 2012, May 15, 2012, and November 21, 2013. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential; 415.12(i)(1) Quality of Care: Nutrition; 415.12(h)(1) Quality of Care: Accidents/Supervision; 415.12(m)(2) Quality of Care: Medication Errors; 415.12(i)(1) Quality of Care: Nutrition; 415.12(c)(2) Quality of Care: Pressure Sores; 415.26 Administration; 415.27(a-c) Quality Assurance; 415.3(e)(2)(ii)(b) Notification of Changes; and 415.4(b)(1)(2)(3) Investigative/Report Allegations.
- A federal CMP of \$975 was assessed for the June16, 2012 survey findings.
- A federal CMP of \$11,895 was assessed for the May 15, 2013 survey findings.
- A federal CMP of \$10,000 was assessed for the November 21, 2013 survey findings.
- The facility was fined \$10,000 pursuant to Stipulation and Order NH-12-39 issued on September 17, 2012 for surveillance findings on March 24, 2014. Deficiencies were found under 10 NYCRR 415.12(c)(1)(2) Quality of Care: Pressure Sores.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations of the Grand Rehabilitation and Nursing at Guilderland for the period identified above reveals the following:

- The facility was fined \$4,000 pursuant to Stipulation and Order NH-16-026 issued on January 5, 2016 for surveillance findings on March 16, 2015. Deficiencies were found under 10 NYCRR 415.12(h)(1) Quality of Care: Accident Free Environment; and 415.26 Administration.
- A Federal CMP of \$4,517.50 was assessed for the March 16, 2015 survey findings.
- The facility was fined \$4,000 pursuant to Stipulation and Order NH-16-110 was issued for surveillance findings on August 27, 2015. Deficiencies were found under 10 NYCRR 415.12(h)(1) Quality of Care: Accident Free Environment; and 415.26 Administration.
- A Federal CMP of \$16,477.50 was assessed for the August 27, 2015 survey findings
- The facility was fined \$10,000 pursuant to Stipulation and Order # 17-042 issued on July 25, 2017 for surveillance findings on April 14, 2017. Deficiencies were found under 10 NYCRR 415.3(e)(2)(ii)(b) Notification of Changes Significant Changes in Condition-Complications and /or Life Threatening.

An assessment of the underlying causes of the 2015 enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations of Richmond Center for Rehabilitation and Specialty Healthcare for the period identified above reveals the following:

• The facility was fined \$18,000 pursuant to a Stipulation and Order issued for surveillance findings on April 24, 2012. Deficiencies were found under 10 NYCRR 415.4(b) Free from Abuse/Involuntary Seclusion; 415.4(b)(1)(ii) Investigate Report Allegations; 414.4(b) Develop/Implement Abuse/Neglect Policies; 415.11(c)(2)(i-iii) Care Planning; 415.12(f)(1) Mental/Psychological Difficulties; 415.12(h)(1)(2) Quality of Care: Accidents/Supervision; 415.26 Administration; 415.15(a) Medical Director; and 415.27 (a-c) Quality Assurance.

- A federal CMP of \$27,528 was assessed for the April 24, 2012 survey findings.
- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-16-041 issued January 13, 2016 for surveillance findings on October 24, 2013. Deficiencies were found under 10 NYCRR 415.12(h)(2) Quality of Care: Accident Free Environment.
- The facility was fined \$10,000 pursuant to Stipulation and Order NH-16-118 issued for surveillance findings on March 21, 2014. Deficiencies were found under 10 NYCRR 415.12(h)(2) Quality of Care: Accidents.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of the operations of The Grand Rehabilitation and Nursing at Chittenango for the period identified above reveals the following:

• A federal CMP of \$3,250 was assessed for July 30, 2012 survey findings.

A review of the operations of The Grand Rehabilitation and Nursing at Rome for the period identified above reveals the following:

• A federal CMP of \$1,600 was assessed for May 18, 2011 survey findings.

A review of the operations of Washington Center for Rehabilitation and Healthcare for the period identified above reveals the following:

- The facility was fined \$4,000 pursuant to a Stipulation and Order issued for surveillance findings on September 11, 2015. Deficiencies were found under 10 NYCRR 415.12(h)(1) Quality of Care: Accident Free Environment; 415.27(a-c) Administration: Quality Assessment and Assurance.
- A federal CMP of \$8,541 was assessed for the September 11, 2015 survey findings.

A review of the operations of Waterfront Center for Rehabilitation and Healthcare for the period identified above reveals the following:

• The facility was fined \$24,000 pursuant to a Stipulation issued for surveillance findings on November 6, 2015. Deficiencies were found under 10 NYCRR 415.12(m)(2) Quality of Care: No Significant Med Errors; 415.12 Quality of Care: Highest Practicable Potential; 415.12(l)(1) Quality of Care: Unnecessary Drugs; 415.18(a) Pharmacy Services: Facility Must Provide Routine and Emergency Drugs in a Timely Manner; 415.18(c)(2) Pharmacy Services: the Drug Regimen of Each Resident Must be Reviewed at Least Once a Month by Licensed Pharmacist; 415.4(b)(2)(3) Investigate/Report Allegations/Individuals; 415..26 Administration; and 415.27(c)(2)(3)(v) Administration: Quality Assessment and Assurance.

A review of operations for Washington Center Adult Home, (Argyle Center for Independent Living) for the periods identified above, reveals the following:

 The facility was fined \$455.00 pursuant to Stipulation and Order # ACF-16-149 issued on 11/21/2016 for surveillance findings on 1/7/2016 and 4/5/2016. Defiencies were found under 18 NYCRR 487.8, Food Service.

The review of operations of Boro Park Center for Rehabilitation and Healthcare, Brooklyn Center for Rehabilitation and Residential Health Care, Bushwick Center for Rehabilitation and Health Care, Corning Center for Rehabilitation, Dutchess Center for Rehabilitation and Healthcare, Holliswood Center for Rehabilitation and Healthcare, and Steuben Center for Rehabilitation and Healthcare for the time periods indicated above reveals that there were no enforcements.

The review of Senior Care Emergency Ambulance Services, Inc., for the periods identified above, reveals that there were no enforcements. Information provided by the Department's Bureau of Emergency Services indicates there have been issues involving motor vehicle accidents and vehicle maintenance.

**Quality Review** 

Provider name	Overall	Health Inspection	Quality Measures	Quintile
Boro Park Center for Nursing and Rehab Center	****	****	****	4
Brooklyn Ctr For Rehab and Residential Hlth Care	***	****	***	3
Bushwick Center for Rehab and Health Care	****	***	****	3
Corning Center for Rehabilitation and Healthcare	*	*	***	4
Essex Center for Rehabilitation and Healthcare	*	*	***	4
Fulton Center for Rehabilitation and Healthcare	***	**	****	4
Holliswood Center for Rehabilitation & Healthcare	***	***	****	5
Richmond Center for Rehab and Specialty H C	****	***	***	5
Steuben Center for Rehabilitation and Healthcare	***	***	**	5
The Grand Rehabilitation & Nursing at Guilderland <sup>1</sup>	*	*	**	N/A <sup>1</sup>
The Grand Rehabilitation & Nursing At River Valley	N/A	**	****	4
The Grand Rehabilitation & Nursing at Pawling	****	***	****	4
The Grand Rehabilitation & Nursing at Queens	****	***	****	4
The Grand Rehabilitation & Nursing at Chittenango	**	**	***	3
The Grand Rehabilitation & Nursing at Rome	**	*	****	3
Washington Center for Rehabilitation & Healthcare	*	*	**	5
Waterfront Center for Rehabilitation & Healthcare	**	*	****	5

<sup>&</sup>lt;sup>1</sup>CMS Special Focus Facility 2015-16

With regard to the nursing homes with a quality score of 1 or 2, the applicants have stated they have responded by implementing staffing incentives to recruit and retain employees. They have enhanced training and education, and provided housing to augment staff recruitment and retention. For 2 of the nursing homes they indicate that the population served is clinically complex, which is a factor in the low ratings. They note that the nursing homes have been improving at each survey interval. Other measures implemented across the board include changes to policies and procedures, audits of staff practices and increased oversight.

The Grand Rehabilitation and Nursing at Guilderland was a Special Focus facility from July 2015 until November 2016. Mr. Strauss acquired a 9% membership interest of Guilderland Center Rehabilitation and Extended Care Facility Operating Company, the previous operator, in November, 2014. Mr. Strauss was hired as a consultant to the operator, and the facility showed sufficient improvement to graduate from Special Focus. In November 2016, the ownership of Guilderland Center changed, with Mr. Strauss serving as managing member.

In response to the most recent 2017 enforcement, the applicant explained that a review of staff practices indicated a lack of clarity among staff regarding notification protocol. The applicant indicates that the issues with leadership and staff at the facility have been remedied. The facility has taken steps including hiring a new Administrator. The Grand, the operating consultant, has added Support and Regional Assessment nurses and a Corporate Director of Education. Specific staffing initiatives at Guilderland Center include hiring a staff recruiter for the Capital Region, the execution of a staffing contract to provide additional night and weekend staffing, introduction of a new benefit package for staff recruitment and retention and the implementation of an on-call transportation support program to provide assistance to staff getting to work.

#### Project Review

No changes in the program or physical environment are proposed in this application. It is the intent of the new operators to enter into an administrative and consulting services agreement with The Grand Healthcare System. The Grand is a related party with Jeremy Strauss serving as CEO and Bruce Gendron the Regional Administrator. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members

#### Recommendation

From a programmatic perspective, approval is recommended.

### Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed asset purchase agreement for the operating interests of the RHCF. The terms of the agreement are summarized below:

Date:	January 3, 2017
Seller:	Jopal, LLC d/b/a Barnwell Nursing & Rehabilitation Center
Purchaser:	Barnwell Operations Associates LLC
Purchased Assets:	All security deposits and prepayments, menus, policies and procedures manuals, computers and computer software, telephone numbers and telefax numbers, copies of all financial books and records in the possession of Seller or its agents, resident/patient records, employee and payroll records of Transferred Employees, goodwill, all accounts receivable, licenses and permits held or owned by Seller and the Basic Assets to the extent transferable, cash, marketable securities, deposits and cash equivalents, and accrued interest and dividends thereon, reimbursement made before, on or after the Closing Date by Medicare, Medicaid or any third party payor for any period on or after the Closing Date, 17% of all payments under the Universal Settlement made after the Contract Date, leasehold improvements, furniture, fixtures and equipment owned by Seller, other assets of Seller of whatever nature or kind arising from or used in connection with the Facility and insurance policies purchased before the Closing Date.
Excluded Assets:	Retroactive rate increases, plans, claims, rights, causes of action, rights of recovery, rights of set-off and recoupment against any third parties, claims for refund or other claims owned by Seller in connection with any real estate taxes or assessments which relate to a period or periods before the Closing Date and the proceeds of any such claims, financial books and records of Seller, accounts receivable relating to services rendered by the Facility before the Closing Date, 83% of all payments under the Universal Settlement made after the Contract Date, The Universal Settlement Escrow Account, any assets of Seller not used in

	connection with the operation of the Facility; and the Real Property, and improvements thereon, and any rights relating to it.
Purchase Price:	\$21,000,000
Payment of	\$1,050,000 cash deposit held in escrow with the remaining \$19,950,000 due at
Purchase Price:	Closing by a \$15,750,000 loan and \$4,200,000 cash.

The applicant's financing plan appears as follows:

Equity via proposed members \$5,250,000 Bank loan (5% interest, 10-year term) \$15,750,000

BFA Attachment A is the net worth summary for the proposed members of Barnwell Operations Associates LLC, which shows sufficient liquid assets to cover the equity requirement for the purchase agreement. Harborview Capital Funding has provided a letter of interest for the loan at the stated terms. The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of August 25, 2017, the facility has no outstanding Medicaid overpayment liabilities.

#### Contract of Sale of Real Property

The applicant has submitted an executed COS for the real property. The agreement will close simultaneously with the APA upon approval by the PHHPC. The terms are summarized below:

Date:	January 3, 2017
Premises:	The parcel of land located at 3230 Church Street, Valatie, New York
Seller:	Valatie Acquisition II, LLC
Purchaser:	Barnwell Realty Operations Associates LLC
Purchase Price:	\$9,090,000
Payment of	\$450,000 cash down payment with the remaining \$8,640,000 due at Closing to be
Purchase Price:	paid via a bank loan at 5% interest for a ten-year term to cover the existing
	\$3,000,000 mortgage plus the remaining balance of \$5,640,000.

The existing mortgage is held by 300 Broadway-Sayville Lender, LLC, a Delaware limited liability company, and consists of a bank loan for \$3,000,000 at 8% interest for a three-year term. Jeremy Strauss is the sole owner and managing member of Barnwell Realty Operations Associates, LLC. BFA Attachment B shows the net worth of Mr. Strauss, which reveals sufficient resources for stated levels of equity.

#### Lease Agreement

Facility occupancy is subject to an executed lease agreement, the terms of which are summarized as follows:

Date:	January 17, 2017
Premises:	A 236-bed RHCF with a 40-slot ADHCP located at 3230 Church Street, Valatie, New York
Landlord:	Barnwell Realty Operations Associates, LLC
Tenant:	Barnwell Operations Associates, LLC
Terms:	10 years
Rental:	\$2,750,000 annually (\$229,166.67 per month)
Provisions:	Taxes, assessments, water and sewer rents, rates and charges, charges for public
	utilities, excises, levies, license and permit fees and other governmental charges

The lease arrangement is a non-arm's length agreement. Jeremy Strauss has ownership interest in both Barnwell Operations Associates, LLC and Barnwell Realty Operations Associates, LLC.

#### Consulting Services Agreement

The applicant has provided a draft consulting services agreement, summarized below:

Operator:	Barnwell Operations Associates, LLC
Contractor:	Strauss Ventures, LLC d/b/a The Grand Health Care System
Term:	One year and renew automatically for successive one year periods.
Compensation:	\$1,020,000 (\$85,000 per month) plus an initial fee of \$1,000 totaling \$1,021,000 for the
	first year.
Duties of contractor:	Provide assistance to established Operator's administrator, consulting/advisory services related to administration and operational functions, regulatory monitoring, compliance and quality assurance, oversight of all functions related to accounts receivables, develop and implement a marketing plan and operate, supervise and oversee all functions related to billing and Preparation of health facility assessments, RHCF 4 reports and Medicare cost reports. Review rate sheets and assisting with filing necessary appeals.

The agreement provides that Barnwell Nursing and Rehabilitation Center will retain ultimate control in all of the final decisions associated with the services.

The applicant has submitted an executed attestation stating that the applicant understands and acknowledges that there are powers that must not be delegated, the applicant will not willfully engage in any illegal delegation and understands that the Department will hold the applicant accountable.

The Grand Health Care System will also provide consulting services to the other RHCFs owned and operated by Jeremy Strauss. Mr. Strauss is a member of Strauss Ventures, LLC a with 95% membership interest.

#### Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year subsequent to the change of ownership. The budget is summarized below:

	Current Year (2016)		<u>Year One</u>	
	Per Diem	Total	Per Diem	Total
Inpatient Revenues				
Commercial	\$328.17	\$551,326	\$304.20	\$550,298
Medicare	\$477.52	4,499,150	\$523.72	5,313,663
Medicaid	\$233.61	14,245,568	\$213.67	14,030,080
Private Pay	\$326.08	1,355,841	\$354.99	1,589,290
All Other	\$235.27	318,556	\$229.67	334,853
Total Inpatient Rev.		\$20,970,441		\$21,818,184
ADHCP Revenues  Medicaid  Private Pay  Total Outpatient Rev.	\$110.13 \$215.32	\$797,043 <u>623,785</u> \$1,420,828	\$149.36 \$160.00	\$1,087,042 <u>466,240</u> \$1,553,282
Total Patient Revenues		\$22,391,269		\$23,371,466
Other Operating Rev.		<u>51,039</u>		<u>0</u>
Total Revenues		\$22,442,308		\$23,371,466
Inpatient Expenses Operating Capital Total Inpatient Exp.	\$253.70 \$19.14 \$272.84	\$19,686,092 <u>1,484,858</u> \$21,170,950	\$238.52 \$48.59 \$270.11	\$18,508,002 <u>4,060,202</u> \$22,568,204

ADHCP Expenses Operating Capital Total Outpatient Exp.	\$70.73 <u>\$0.41</u> \$71.14	\$716,823 4,176 \$720,999	\$65.64 <u>\$0.41</u> \$66.05	\$669,008 <u>4,176</u> \$673,184
Total Expenses	\$343.98	\$21,891,949	\$336.16	\$23,241,388
Net Income		<u>\$550,359</u>		<u>\$130,078</u>
Total Patient Days Total ADHCP Visits		77,595 10,134		83,553 10,192
Occupancy Breakeven Breakeven (Inpt & ADHCP)		90.10% 90.16% 87.83%		97.00% 100.00% 96.46%

The following is noted with respect to the submitted budget:

- All Other refers to income from the following sources: ADC insurance, VA benefits, Fidelis and CDPHP.
- Despite decreases in expenses of salaries and wages, employee benefits, professional fees, medical
  and surgical supplies, nonmedical supplies, purchase or contract services and other direct expenses,
  budgeted first year expenses increased from current year due to increased interest and depreciation
  and rent expenses.
- Other Operating Revenues refers to income from the following sources: cafeteria, cash discounts/rebates on purchases, unrestricted investment income, nurse aide training and miscellaneous.
- The Medicare and Private Pay rates are based upon current market rates.
- The current year reflects the facility's 2016 payor and 2016 RHCF-4 cost report information. Historical utilization for base year 2016 was 90.1%.
- For budget Year One, Medicaid revenues are projected based on the current operating and capital components of the facility's 2017 Medicaid FFS rate. All other revenues assume current payment rates for the respective payors.
- Overall utilization is 90.1% for the current year and projected at 97.0% for Year One. Upon the
  change in ownership, the new operator will enter into a consulting services agreement with The
  Grand Healthcare System that is expected to improve operations, stabilize staffing and enhance
  care. The applicant indicated that Jeremy Strauss is a seasoned RHCF operator with experience
  transforming nursing facilities with soft utilization and poor quality.
- Utilization by payor source is as follows:

<u>Current Year</u>		<u>Years One</u>	
<u>Inpatient</u>	<u>ADHCP</u>	<u>Inpatient</u>	<u>ADHCP</u>
2.20%	-	2.20%	-
12.10%	-	12.10%	-
78.60%	56.10%	78.60%	71.41%
5.40%	43.90%	5.40%	28.59%
<u>1.70%</u>		<u>1.70%</u>	
100.00%	100.00%	100.00%	100.00%
	Inpatient 2.20% 12.10% 78.60% 5.40% 1.70%	Inpatient ADHCP 2.20% - 12.10% - 78.60% 56.10% 5.40% 43.90% 1.70% -	Inpatient         ADHCP         Inpatient           2.20%         -         2.20%           12.10%         -         12.10%           78.60%         56.10%         78.60%           5.40%         43.90%         5.40%           1.70%         -         1.70%

• The current and first year budgeted breakeven of 87.83% and 96.46%, respectively, represents both Inpatient and ADHCP operations. The low cost profitable outpatient service of the facility will allow the applicant to achieve positive Net Operating Income in Year One. The applicant's business model, noted above, supports their commitment to improve the historically soft utilization of the facility, and the efforts they will employ to achieve a financially stable nursing home operation.

The applicant noted that the facility operates a short-term rehabilitation unit with 40 beds. The unit's average utilization is 95% with an average length of stay (LOS) of 30 days, compared to the average long-term patient's LOS of over 365 days. Short term rehab patients generate increased turnover that directly impacts occupancy rates at any point in time, yet the facility will be able to serve a greater number of individuals within the community. The applicant anticipates that the cumulative effect of their business model will achieve and sustain occupancy rates at or above the Department's planning optimum.

#### Capability and Feasibility

The purchase price for the acquisition of the operating interests is \$21,000,000 and will be met with \$5,250,000 equity from proposed members and a bank loan for \$15,750,000 at 5% over a ten-year term. Harborview Capital Funding has provided a letter of interest at the stated terms.

The working capital requirement is \$3,873,565 based on two months of the first year's expenses. Working capital will be satisfied with \$1,959,359 equity from proposed members and the remaining \$1,914,206 will be financed through a bank loan for five years at 5% interest. Harborview Capital Funding has provided a letter of interest for the working capital financing. BFA Attachment A, net worth of the proposed members of Barnwell Operations Associates LLC, reveals sufficient resources for stated levels of equity. BFA Attachment D provides the pro-forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$7,209,359. It is noted that assets include \$19,950,000 in goodwill, which is not an available liquid resource, nor is it recognized for Medicaid reimbursement purposes. Excluding goodwill, members' equity is a negative \$12,740,641.

The submitted budget indicates that net income of \$130,078 will be generated for the first year. BFA Attachment F presents the budget sensitivity analysis based on current utilization of the facility as of June 30, 2017, which shows the budgeted inpatient revenues would decrease by \$836,612, but the offset of ADHCP revenues of \$1,553,282 results in net income in Year One of \$716,670. Jeremy Strauss, a majority member of the proposed operator and sole member of the proposed realty owner, has submitted an affidavit attesting that, should there be a loss in revenue during the facility's first year of operations, he will contribute funds to the operations to offset any such loss in revenue. BFA Attachment A, net worth of the proposed members of Barnwell Operations Associates LLC, reveals the Mr. Strauss has sufficient resources for stated levels of equity. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment C, the financial summary of Barnwell Nursing & Rehabilitation Center as of June 30, 2017, indicates that the facility experienced positive working capital, positive equity position and maintained an annual net operating income of \$1,553,075.

BFA Attachment E, financial summary of the proposed members' affiliated RHCFs, shows the facilities have maintained positive net income from operations for the periods shown.

Based on the preceding and subject to noted contingencies, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A
BFA Attachment B
BFA Attachment C
BFA Attachment C
BFA Attachment D
BFA Attachment D
BFA Attachment E
BFA Attachment E
BFA Attachment E
BFA Attachment F
BBFA Attachment B
BBFA



# of Health

# Department Public Health and Health Planning Council

Project # 171180-E

RTRNC, LLC d/b/a Robinson Terrace Rehabilitation and Nursing Center

**Residential Health Care Facility Program:** 

**Establishment** Purpose:

County: **Delaware** 

Acknowledged: March 10, 2017

# **Executive Summary**

Description

RTRNC, LLC, a New York limited liability company, requests approval to be established as the new operator of Robinson Terrace, a 120bed, Article 28 residential health care facility (RHCF) located at 28652 State Highway 23, Stamford (Delaware County). The Stamford Health Care Society, Inc., a not-for-profit corporation, is the current operator of the facility. Upon approval of this application, the RHCF will be renamed Robinson Terrace Rehabilitation and Nursing Center. There will be no change in the number of beds or licensed services provided. Separate applications to change the operator of the 60-bed Adult Care Facility (ACF), which includes a 30-bed Assisted Living Program (ALP), and the licensed home care services agency (LHCSA) are under review.

On February 10, 2017, The Stamford Health Care Society, Inc., RTRNC, LLC (the RHCF purchaser) and RTACF, LLC (the ACF/ALP and LHCSA purchaser) entered into an Asset Purchase Agreement (APA), whereby RTRNC, LLC and RTACF, LLC agreed to purchase the operations of the RHCF and the ACF/ALP and LHCSA from The Stamford Health Care Society, Inc. The APA provides that the purchase price for the assets is \$100,000, plus the assumption by RTRNC, LLC and RTACF, LLC of certain liabilities identified in the APA. The purchase price will be paid from equity contributions from the applicant members.

Also on February 10, 2017, The Stamford Health Care Society, Inc. and 28652 State Highway 23,

LLC entered into a Facility Sale Agreement, whereby 28652 State Highway 23, LLC agreed to purchase the RHCF real estate from The Stamford Health Care Society, Inc. for \$12,000,000, 28652 State Highway 23, LLC will lease the RHCF to RTRNC, LLC for a term of 40 years. The members of 28652 State Highway 23, LLC are Uri Koenig (60%), Ephraim Steif (39.9%) and David Camerota (0.1%). The applicant submitted an affidavit attesting that there is a relationship between 28652 State Highway 23, LLC and RTRNC, LLC in that there is identical ownership between the entities.

Ownership of the operations before and after the requested change is as follows:

> **Current Operator** Stamford Health Care Society, Inc. (not-for-profit)

Proposed Operator				
R <sup>-</sup>	ΓRNC, LLC			
<u>Members</u>				
Uri Koenig	60.0%			
Efraim Steif	39.9%			
David Camerota	0.1%			

The Seller lacks sufficient resources to sustain the recurring losses it has experienced since 2013, and will be unable to access capital necessary to make future infrastructure investments. The Seller's Board of Directors believes that in the relatively near future, the Robinson Terrace will ultimately be forced to

close: therefore, a decision was made to sell the RHCF. The Board engaged Evans Senior Investments (ESI) to complete a market valuation of the subject facility and develop a strategy to sell it. ESI is a senior housing investment company that specializes in selling nursing homes and assisted living facilities throughout the country. ESI identified 40 established and qualified potential buyers, and at the direction of the Board they submitted the confidential offering memorandum to each potential buyer. After interviewing a number of potential buyers and receiving five bids, the Board of Directors selected the subject applicant. Aside from being the highest bidder, the applicant was selected due to their commitment to continue the Seller's high standards of service to the community. The Seller fully intends to continue to operate as a charitable organization for the benefit of the greater Stamford community after the sale. Among other charitable endeavors, the Board of Directors expects that the Seller will provide funding to address other critical needs of the community such as drug and alcohol addiction programs, mental health programs, medical and transportation programs for the elderly and child daycare services. There are no restrictions on the property in regards to its use or ownership.

OPCHSM Recommendation Contingent Approval

#### **Need Summary**

The facility is currently operating at 96.7 percent occupancy and with only 3 vacant beds.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application following approval.

#### Financial Summary

The purchase price for the acquisition of the operating interests is \$100,000 and will be met with proposed members' equity. 28652 State Highway 23, LLC will fund the \$12,000,000 realty purchase price by assuming the facility's existing HUD mortgage for \$7,673,361 (as of February 14, 2017) at 2.83% interest with the maturity date of January 1, 2036, upon HUD approval. The remaining \$4,326,639 will come from a \$2,000,000 credit against the purchase price at closing, and members' equity of \$2,326,639. The proposed budget is as follows:

	First Year	Third Year
Revenues	\$9,460,470	\$9,460,470
Expenses	9,334,465	9,377,738
Gain	\$126,005	\$82,732

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facilitys case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of an executed bank loan commitment for the purchase of the real property, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed Facility Sale Agreement, acceptable to the Department of Health. [BFA]
- 4. Submission of an executed SNF Assignment and Assumption Agreement related to the SNF Transferred Agreements, acceptable to the Department of Health. [BFA]
- 5. Submission of documentation of HUD approval for the assumption of the existing HUD mortgage, acceptable to the Department of Health. [BFA]
- 6. Submission of an amended copy of the by-laws of the applicant, which are acceptable to the Department. [CSL]
- 7. Submission of an executed and amended copy of the facility lease agreement of the applicant, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

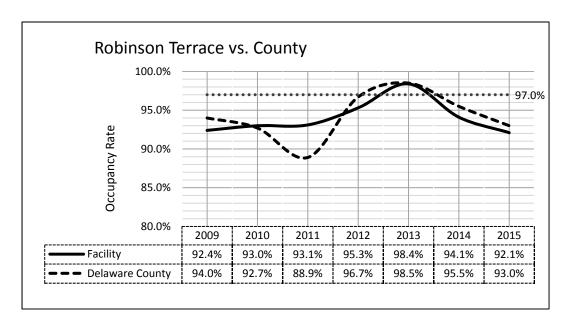
Council Action Date **October 11, 2017** 

## **Need Analysis**

#### **Analysis**

The current need methodology indicates an unmet need for 133 additional beds in Delaware County.

2016 Projected Need	511
Current Beds	202
Beds Under Construction	0
Total Resources	378
Unmet Need	133



The overall occupancy for Delaware County was 93.0% for 2015.

Robinson Terrace's utilization was 98.4% in 2013, 94.1% in 2014, and 92.1% in 2015. In 2016, the facility's average self-reported utilization was 96.7%.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Robinson Terrace's Medicaid admissions for 2014 (39.8%) exceeded Delaware County's threshold of 33.9%. In 2015 the facility's 60.8% medicaid admissions exceeded the County's threshold of 45.9%.

#### Conclusion

This project will not impact existing need or utilization in Delaware County.

#### Recommendation

From a need perspective, contingent approval is recommended.

## **Program Analysis**

#### Facility Information

	Existing	Proposed	
Facility Name	Robinson Terrace	Robinson Terrace Rehabilitation and Nursing Center	
Address	28652 State Highway 23 Stamford, NY 12167	Same	
RHCF Capacity	120	Same	
ADHC Program Capacity	N/A	Same	
Type of Operator	Not for Profit	Limited Liability Company	
Class of Operator	Voluntary	Proprietary	
Operator	The Stamford Healthcare Society,	RTRNC, LLC	
	Inc.	Members	
		*Uri Koenig 60.00%	
		*Efraim Steif 39.90%	
		David Camerota 0.10%	
		100.00%	
		*Managing Members	

#### Character and Competence - Background

#### **Facilities Reviewed**

Nursing Homes	
Beechtree Center for Rehabilitation and Nursing	09/2013 to present
Bridgewater Center for Rehabilitation & Nursing	08/2007 to present
Capstone Center for Rehabilitation and Nursing	03/2012 to present
Central Park Rehabilitation and Nursing Center	11/2008 to present
Chestnut Park Rehabilitation and Nursing Center	06/2011 to present
Cortland Park Rehabilitation and Nursing Center	06/2011 to present
Colonial Park Rehabilitation and Nursing Center	06/2011 to present
Crown Park Rehabilitation and Nursing Center	08/2016 to present
Evergreen Commons Rehabilitation and Nursing Center	04/2016 to present
Highland Park Rehabilitation and Nursing	06/2011 to present
Hudson Park Rehabilitation and Nursing	06/2011 to present
Northeast Center for Rehabilitation and Brain Injury	11/2013 to present
Pine Valley Center for Rehabilitation and Nursing	08/2007 to present
Riverside Center for Rehabilitation and Nursing	03/2012 to present
Van Duyn Center for Rehabilitation and Nursing	12/2013 to present
Vestal Park Rehabilitation and Nursing	06/2011 to present

#### Assisted Living Facilities

Pavilion at Vestal 12/2015 to present Pavilion at Pine Valley 09/2016 to present

#### **Diagnostic and Treatment Center**

Bridgewater Center for Dialysis 03/2012 to present

#### **Individual Background Review**

**Uri Koenig** is a CPA in good standing, and owner of JK Koenig & Co., an accounting firm located in Spring Valley, NY. He has a Bachelor's degree in accounting from Touro College.

Mr. Koenig discloses the following health facility interests.

Bridgewater Center for Rehabilitation & Nursing (60%)	08/2006 to present
Pine Valley Center for Rehabilitation and Nursing (17.714%)	01/2008 to present
Central Park Rehabilitation and Nursing Center (60%)	11/2008 to present
Van Duyn Center for Rehabilitation and Nursing (60%)	12/2013 to present
Chestnut Park Rehabilitation and Nursing Center (60%)	06/2011 to present
Cortland Park Rehabilitation and Nursing Center (60%)	06/2011 to present
Colonial Park Rehabilitation and Nursing Center (60%)	06/2011 to present
Highland Park Rehabilitation and Nursing (60%)	06/2011 to present
Hudson Park Rehabilitation and Nursing Center (60%)	06/2011 to present
Vestal Park Rehabilitation and Nursing Center (60%)	06/2011 to present
Riverside Center for Rehabilitation and Nursing (60%)	03/2012 to present
Capstone Center for Rehabilitation and Nursing (60%)	03/2012 to present
Northeast Center for Rehabilitation and Brain Injury (60%)	11/2013 to present
Beechtree Center for Rehabilitation and Nursing (60%)	09/2013 to present
Crown Park Rehabilitation and Nursing. Ctr. (60%)	08/2016 to present
Evergreen Commons Rehabilitation and Nursing Center (60%)	04/2016 to present
The Pavilion at Vestal (60%)	12/2015 to present
The Pavilion at Pine Valley (60%)	09/2016 to present
Bridgewater Center for Dialysis (60%)	03/2012 to present

**Efraim Steif** is a licensed New York Nursing Home Administrator in good standing. Mr. Steif is the President of FRS Healthcare Consultants, Inc. He has a Master's Degree from Beth Medrash Govoah. Mr. Steif discloses the following health care facility interests.

Bridgewater Center for Rehabilitation & Nursing (39.9%)	08/2006 to present
Pine Valley Center for Rehabilitation and Nursing (49.8%)	12/2004 to present
Central Park Rehabilitation and Nursing Center (39.9%)	11/2008 to present
Van Duyn Center for Rehabilitation and Nursing (39.9%)	12/2013 to present
Chestnut Park Rehabilitation and Nursing Center (39.9%)	06/2011 to present
Cortland Park Rehabilitation and Nursing Center (39.9%)	06/2011 to present
Colonial Park Rehabilitation and Nursing Center (39.9%)	06/2011 to present
Highland Park Rehabilitation and Nursing (39.9%)	06/2011 to present
Hudson Park Rehabilitation and Nursing Center (39.9%)	06/2011 to present
Vestal Park Rehabilitation and Nursing Center (39.9%)	06/2011 to present
Riverside Center for Rehabilitation and Nursing (39.9%)	03/2012 to present
Capstone Center for Rehabilitation and Nursing (39.9%)	03/2012 to present
Beechtree Center for Rehabilitation and Nursing (39.9%)	09/2013 to present
Northeast Center for Rehabilitation and Brain Injury (39.9%)	11/2013 to present
Crown Park Rehabilitation and Nursing Center (39.9%)	08/2016 to present
Evergreen Commons Rehabilitation and Nursing Center (39.9%)	04/2016 to present
The Pavilion at Vestal (39.9%)	12/2015 to present
The Pavilion at Pine Valley (39.9%)	09/2016 to present
Bridgewater Center for Dialysis (39.9%)	03/2012 to present

**David Camerota** is a licensed New York nursing home administrator in good standing. He is currently employed as chief operating officer with Upstate Services Group, LLC, which provides administrative and operational support to its affiliated skilled nursing facilities throughout New York. He has a Bachelor's Degree in Health Systems Management from SUNY Utica. Mr. Camerota discloses the following health care facility interests.

Central Park Rehabilitation and Nursing Center (.1%)	11/2008 to present
Van Duyn Center for Rehabilitation and Nursing (.1%)	12/2013 to present
Bridgewater Center for Rehabilitation and Nursing (.1%)	08/2006 to present
Chestnut Park Rehabilitation and Nursing Center (.1%)	06/2011 to present
Cortland Park Rehabilitation and Nursing Center (.1%)	06/2011 to present
Colonial Park Rehabilitation and Nursing Center (.1%)	06/2011 to present

Crown Park Rehabilitation and Nursing Center (.1%)	08/2016 to present
Evergreen Commons Rehabilitation and Nursing Center (.1%)	04/2016 to present
Highland Park Rehabilitation and Nursing (.1%)	06/2011 to present
Hudson Park Rehabilitation and Nursing Center (.1%)	06/2011 to present
Vestal Park Rehabilitation and Nursing Center (.1%)	06/2011 to present
Riverside Center for Rehabilitation and Nursing (.1%)	03/2012 to present
Capstone Center for Rehabilitation and Nursing (.1%)	03/2012 to present
Beechtree Center for Rehabilitation and Nursing (.1%)	09/2013 to present
Northeast Center for Rehabilitation and Brain Injury (.1%)	11/2013 to present
Pine Valley Center for Rehabilitation and Nursing (.1%)	12/2004 to present
The Pavilion at Vestal (.1%)	12/2015 to present
The Pavilion at Pine Valley (.1%)	09/2016 to present
Bridgewater Center for Dialysis (.1%)	03/2012 to present

#### Character and Competence - Analysis

No negative information has been received concerning the character and competence of the above applicants.

A review of Beechtree Center for Rehabilitation and Nursing reveals the following.

A Civil Money Penalty of \$2705.95 was assessed for the July 6, 2011 survey findings.

A review of Bridgewater Center for Rehabilitation & Nursing, LLC for the period identified above reveals the following.

- The facility was fined \$4,000 pursuant to a Stipulation and Order NH-13-016 issued May 29, 2013 for surveillance findings on July 6, 2011. Deficiencies were found under 10 NYCRR 415.26(f)(1) Written Plans for Emergency/Disasters and 415.26(f)(3) Emergency Procedure/Drills.
- A Civil Money Penalty of \$3,575.00 was assessed for the July 6, 2011 survey findings.

A review of Central Park Rehabilitation and Nursing Center for the period identified above reveals the following.

- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-10-064 issued December 6, 2010 for surveillance findings on May 26, 2009. Deficiencies were found under 10 NYCRR 415.19(a) Quality of Care: Infection Control.
- The facility was fined \$12,000 pursuant to Stipulation and Order NH-16-142 issued March 9, 2016 for surveillance findings on March 2, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care Highest Practicable Potential and 10NYCRR 415.12(c)(2) Quality of Care Pressures Sores, Prevention, Pressure Sores with Admission.
- A federal Civil Money Penalty of \$3,750 was assessed for the May 26, 2009 survey findings.
- A federal Civil Money Penalty(CMP) of \$18,000 was assessed for the July 16, 2015- August 15 survey findings. The CMP is pending appeal.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of Highland Park Rehabilitation and Nursing Center for the period identified above reveals the following.

 The facility was fined \$10,000 pursuant to a Stipulation and Order for surveillance findings on October 25, 2013. Deficiencies were found under 10 NYCRR 415.3e(2)(ii)(b) Notification of Significant Changes in Condition.

A review of Hudson Park Rehabilitation and Nursing Center for the period identified above reveals the following.

The facility was fined \$28,000 pursuant to a Stipulation and Order NH-15-020 for surveillance findings on March 20, 2012, February 1, 2013 and May 7, 2013. Deficiencies were cited on: March 30, 2012 for 10 NYCRR 415.15(b)(2)(iii) Physician Services: Physician Visits; March 1, 2013 for 10NYCRR 415.12 Quality of Care: Highest Practicable Potential, 10 NYCRR

- 415.12(m)(2) Quality of Care: Medication Errors, 10 NYCRR 415.26 Administration and 10 NYCRR 415.27(a-c) Administration: Quality Assessment and Assurance; May 7, 2013 for 10 NYCRR 415.12(h)(1)(2) Quality of Care: Accidents.
- The facility was fined \$18,000 pursuant to Stipulation and Order NH-16-137 for surveillance findings on January 28, 2011, March 28, 2011 and December 17, 2012.
   Deficiencies were cited on December 17, 2012 for 10NYCRR 415.26 Quality of Care: Highest Practicable Potential.
- The facility incurred a Civil Monetary Penalty of \$4,387.50 for the period of December 17, 2012 to February 1, 2013; and a Civil Monetary Penalty of 51,053.63 for the period of September 19, 2013 to October 28, 2013.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation. The State enforcements listed above occurred when the facility was under receivership. For NH-16-137 the applicant had assumed receivership only at the time of the December 17, 2012 survey. The facility has experienced a state enforcement free period since permanent establishment of the current operators in December 2014.

A review of Van Duyn Center for Rehabilitation and Nursing for the period identified above reveals the following:

 The facility was fined \$14,000 pursuant to Stipulation and Order # NH-16-172 dated June 6, 2016 for surveillance findings on October 14, 2015. Deficiencies were found under 10NYCRR 415.14(h) Dietary Services Food Storage, 415.12(c)(2) Quality of Care Pressure Sores with Admission 415.12 Quality of Care Highest Practicable Potential.

A review of operations for Capstone Center for Rehabilitation and Nursing, Crown Park Rehabilitation and Nursing Center, Chestnut Park Rehabilitation and Nursing Center, Colonial Park Rehabilitation and Nursing Center, Cortland Park Rehabilitation and Nursing Center, Evergreen Commons Rehabilitation and Nursing Center, Northeast Center for Rehabilitation and Brain Injury, Pine Valley Center for Rehabilitation and Nursing, Riverside Center for Rehabilitation and Nursing, Vestal Park Rehabilitation and Nursing Center, The Pavilion at Pine Valley, The Pavilion at Vestal and Bridgewater Center for Dialysis for the periods identified above revealed that there were no enforcements.

**Quality Review** 

Provider name	Overall	Health Inspection	Quality Measures	Quintile
Beechtree Center for Rehabilitation and Nursing	*	*	**	5
Bridgewater Center for Rehab & Nursing LLC	*	*	****	3
Capstone Center for Rehabilitation and Nursing	*	**	*	5
Central Park Rehabilitation and Nursing Center	**	*	****	4
Chestnut Park and Rehabilitation Nursing Center	**	**	****	4
Cortland Park Rehabilitation and Nursing Center	***	**	****	1
Colonial Park Rehabilitation and Nursing Center	**	**	****	1
Crown Park Rehabilitation and Nursing Center	*	*	****	4

Evergreen Commons Rehab & Nursing Center	*	*	****	4
Highland Park Rehabilitation and Nursing Center	***	***	***	2
Hudson Park Rehabilitation and Nursing Center	**	**	**	5
Northeast Center for Rehabilitation & Brain Injury	****	****	****	2
Riverside Center for Rehabilitation And Nursing	*	*	****	2
Van Duyn Center for Rehabilitation and Nursing	*	*	**	5
Vestal Park Rehabilitation and Nursing Center	*	*	*	5
Pine Valley Center for Rehab and Nursing	****	****	****	2

With regard to the nursing homes with a quality score of 1 or 2, the applicants have stated they have responded by putting into practice a minimum of two mock surveys per year. Many of the facilities have a quality improvement plan in place. Additional new staff has been hired and trained and policies and procedures have been reviewed. Two of the facilities were purchased in early 2016, and the applicant indicates it takes time to implement institutional changes that will translate into higher STAR ratings. They do expect rating improvements at many of the facilities based on recent surveys.

#### Project Review

No administrative services or consulting agreements are proposed in this application. However, there is currently a consulting agreement in place between the existing operator and Upstate Services Group, LLC (USG) which has common ownership with the applicant. Under this agreement, USG provides the current operator with assistance regarding administrative services for the facility. This agreement is dated June 1, 2016 and will terminate upon the final approval of this application.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Asset Purchase Agreement (APA)

The applicant has submitted an executed APA for the operating interests of the RHCF. The terms are summarized below:

Date:	February 10, 2017
SNF Buyer:	RTRNC, LLC
ACF Buyer:	RTACF, LLC
Seller:	The Stamford Health Care Society, Inc.

Seller of ACF Real	Stamford Society Foundation, Inc.
Estate:	
SNF Purchased Assets:	All assets, interests and rights used in operation of the facility. Equipment; supplies and inventory; licenses, certificates and permits; financial records; Books, records, medical charts and information pertaining to the Residents and Service Providers; payments made by Payors for goods or Services rendered; contracts; Motor Vehicles; financial, accounting /operating data and records, telephone numbers; computer software, programs and similar systems; intellectual property; Medicaid provider number and provider agreements; deposits and prepayments for room and service charges; intangible assets; cash, cash deposits and cash equivalents; prepaid maintenance contracts; retroactive rate increases and/or lump sum or other payments; and all other assets of Sellers, other than the Excluded Assets.
Excluded Assets:	Except as otherwise set forth herein, leased or licensed property; The Sellers' rights, title and interests in the insurance policies covering the Sellers, their officers, directors, employees and agents, and any claims for refunds or recoveries under any insurance policy; The Seller's rights, title and interest in and to any rebates, refunds, settlements from class actions or other legal proceedings and/or other amounts due to the Seller; Insurance policies not transferred to SNF Buyer; Rights and interests of Seller under and pursuant to this Agreement and any documents executed in connection with the Closing; Employee Benefit Plans; Assets being transferred or sold pursuant to the terms of the Facility Sale Agreements; Sellers' endowment fund and any restricted charitable contributions; Any and all funds now or hereafter on deposit in the reserve fund for replacements or in any sinking fund held by the Lender; and The Cash Consideration and the Purchase Price.
Purchase Price:	\$100,000
Payment of	\$100,000 cash at closing.
Purchase Price:	

The APA states that there are SNF assets and ACF assets. The ACF assets will be reviewed under a separate CON.

The applicant will finance the purchase price through proposed members' equity. BFA Attachment A is the net worth summary for the proposed members of RTRNC, LLC, which shows sufficient liquid assets.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of August 15, 2017, there are no outstanding Medicaid overpayment liabilities.

#### Assignment and Assumption of SNF Transferred Agreement

As the SNF and ACF assets are combined under the one APA, in conjunction with the APA the applicant has submitted separate draft Assignment and Assumption Agreements (AAAs) for the transfer of SNF and ACF Contracts (Transferred Agreements) that the Buyers, in their sole discretion, determines to assume no later than 30 days prior to Closing. The draft AAA for the SNF contract transfer of assets is as follows:

#### SNF transfer:

Assignor:	The Stamford Health Care Society, Inc.
Assignee:	RTRNC, LLC
Rights assigned:	For good and valuable consideration received by the Assignor the receipt and sufficiency of which is hereby acknowledged, the Assignor hereby grants, transfers and assigns to the Assignee the entire right, title and interest of the Assignor in and
	to the SNF Transferred Agreements, which is warranted to be free and clear of all

	liens, charges and encumbrances except any Permitted Encumbrance set forth on Exhibit "B"; and the Assignor shall continue to be responsible for and shall perform and satisfy its obligations under the SNF Transferred Agreements insofar as such obligations relate to the period on or before the date of this Assignment.
Obligations Assumed:	The Assignee hereby assumes the covenants, agreements and obligations of the Assignor under the SNF Transferred Agreements which are applicable to the period and required to be performed from and after the date of this Assignment, but not otherwise. The Assignor shall promptly notify the Assignee in writing if any claim is made against the Assignor with respect to any matter which the Assignee has agreed to assume in this Assignment, specifying the nature and details of such claim. The Assignor shall cooperate fully with the Assignee and its counsel and attorneys in the defense against such claim in accordance with their judgment and discretion, and the Assignor shall not pay or settle any such claim without the Assignee's prior written consent.

#### Facility Sale Agreement

The applicant has submitted a draft facility sale agreement for the site they will occupy. The agreement will close simultaneously with the APA upon approval by the Public Health and Health Planning Council. The terms are summarized below:

Premises:	Real property located at 28652 State Highway 23 in the Village of Stamford, Town o					
	Harpersfield, Delaware County, New York, and known as "Robinson Terrace," together					
	with the building, structures and other improvements located thereon.					
Seller:	The Stamford Health Care Society, Inc					
Purchaser:	28652 State Highway 23, LLC					
Purchase Price:	\$12,000,000					
Payment of	\$25,000 deposit to be paid within three Business Days of execution of the agreement;					
Purchase Price:	\$7,673,361 HUD mortgage (as of February 14, 2017) to be assumed;					
\$2,000,000 credit against the purchase price at closing; and						
	\$2,301,639 cash at Closing.					

The buyer shall receive a \$2,000,000 credit against the purchase price that must be expended for improvements within five years of the Closing Date. In addition to the purchase price, all funds in the reserve fund for replacements or in excess of \$300,000 in any sinking fund held by the Lender pursuant to the terms of the Mortgage, shall be released and paid over to the Seller at Closing. Century Health Capital, Inc. has provided a bank letter of interest for \$7,673,361 at 2.83% interest with a maturity date of January 1, 2036.

#### Lease Agreement

Facility occupancy is subject to an executed lease agreement, the terms are summarized as follows:

Date:	March 1, 2016		
Premises:	A 120-bed Skilled Nursing Facility (SNF) located at 28652 State Highway 23,		
	Stamford, New York		
Landlord:	28652 State Highway 23, LLC		
Tenant:	RTRNC, LLC		
Terms:	40 years		
Rental:	\$689,244 annually (\$57,437 per month)		
Provisions:	Taxes, assessments, license and permit fees and other governmental charges.		

The lease arrangement is a non-arm's length agreement. The applicant has submitted an affidavit attesting to the relationship between the landlord and tenant in that there is identical ownership between the entities.

#### Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first and third years after the change of ownership. The budget is summarized below:

	Current '	Year (2016) Year One Year Th		urrent Year (2016) Year One Year Three		Year One		Three
	Per Diem	Total	Per Diem	Total	Per Diem	Total		
Revenues								
Medicare	\$378.38	\$723,849	\$381.88	\$1,302,600	\$381.93	\$1,302,600		
Medicaid	\$145.78	4,954,500	\$168.42	5,169,117	\$169.69	5,169,117		
Private Pay	\$457.15	2,435,251	\$277.23	2,363,350	\$277.23	2,363,350		
All Other		<u>230,358</u>		<u>625,403</u>		<u>625,403</u>		
Total Revenues		\$8,343,958		\$9,460,470		\$9,460,470		
<u>Expenses</u>								
Operating	\$222.56	\$9,175,248	\$192.33	\$8,198,751	\$193.35	\$8,242,024		
Interest	5.41	223,235	10.47	446,470	10.47	446,470		
Depreciation/Rent	<u>13.52</u>	<u>557,552</u>	<u>16.17</u>	689,244	<u>16.17</u>	\$689,244		
Total Expenses	\$241.50	\$9,956,035	218.97	\$9,334,465	219.99	\$9,377,738		
Net Income		(\$1,612,077)		\$ <u>126,005</u>		\$ <u>82,732</u>		
Total Patient Days		41,226		42,628		42,628		
Occupancy		94.1%		97.3%		97.3%		

The following is noted with respect to the submitted budget:

- The Medicare rates are based upon current market rates. Private pay rates have been reduced by bad debt expense and are shown more conservatively for year one and year three.
- The current year reflects the facility's 2016 payor and 2016 RHCF-4 cost report information. Historical utilization was 94.1% for base year 2016, and 96.0% as of July 31, 2017.
- For budget Year One, Medicaid revenues are projected based on the current operating and capital components of the facility's 2017 Medicaid FFS rate.
- All other revenue represents assessment revenue, rental income and miscellaneous income.
- Expenses are forecasted to decrease in Year One and Year Three based on the applicant's
  experience with operating other similarly-sized nursing homes within New York State. They include:
  Professional Fees, Purchased Services and Other Direct Expenses as a result of reducing certain
  administrative expenses.
- Increases in capital costs will accrue through additional rent expense.
- Utilization by payor source is as follows:

	Current Year	Year One	Year Three
Medicare	4.64%	8.00%	8.00%
Medicaid	82.44%	72.00%	72.00%
Private Pay	12.92%	20.00%	20.00%
Total	100.00%	100.00%	100.00%

• Breakeven utilization is 96.03% or 42,628 patient days for the first year.

#### Capability and Feasibility

The purchase price for the acquisition of the operating interests is \$100,000 and will be met with equity from proposed members. BFA Attachment A, net worth of the proposed members of RTRNC, LLC, reveals sufficient resources for stated levels of equity. The purchase price for the real estate interests is \$12,000,000 and will be met by assumption of the facility's existing HUD mortgage for \$7,673,361 (as of February 14, 2017) at 2.83% interest with a maturity date of January 1, 2036, upon HUD approval. Century Health Capital, Inc. has provided a letter of interest for the financing term. The remaining \$4,326,639 will come from a \$2,000,000 credit against the purchase price at closing, and members' equity of \$2,326,639.

The working capital requirement is \$1,555,744 based on two months of the first year's expenses, and will be funded from operations as follows: \$373,811 from cash and \$1,181,933 from Accounts Receivable, as of April 30, 2017. Pursuant to Section 1.3(c) of the APA, RTRNC, LLC is not assuming any accounts payable or loans payable balances, which will remain a liability of The Stamford Health Care Society, Inc. BFA Attachment E is the pro-forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$351,088.

The submitted budget indicates a net gain of \$126,005 and \$82,732 for the first year and third year, respectively. As of July 31, 2017, utilization was at 96.0%. BFA Attachment G is the budget sensitivity analysis based on current utilization of the facility as of July 31, 2017, which shows the budgeted revenues would decrease by \$1,281,545 resulting in a net loss in Year One of \$1,155,540 and a net loss in Year Three of \$1,198,813. The proposed operators, Uri Koenig and Efraim Steif, have submitted affidavits attesting they will provide equity contributions for operations as necessary. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment C is a financial summary of the 2014-2016 certified and internal financial statements of Robinson Terrace as of April 30, 2017. The 2016 certified financials indicate that the facility experienced negative working capital, a positive net asset position and an annual net operating loss of \$2,099,174. Their internal financial statements for the first quarter of 2017 indicate that the facility experienced negative working capital, a positive net asset position and an annual net operating loss of \$1,618,610. The 2016 operating loss was due to lower than expected occupancy at the facility. In addition, a relatively high amount of operating expenses impacted the facility's 2016 operating results and the 2017 operating results through April 30, 2017. The applicant plans to reduce avoidable expenses upon the closing of this transaction. The negative working capital situation during these periods was the result of a higher than expected Accounts Payable. Per these financial statements, the facility's average occupancy form January 1, 2017 through April 30, 2017 was 96.90%, which should improve working capital and operating positions prior to the change of operations.

BFA Attachments D, financial summary of the proposed members' affiliated RHCFs, shows the facilities have maintained positive net income from operations as of March 31, 2017, except for the following RHCFs:

- Beechtree Center for Rehabilitation and Nursing shows an operating loss of \$1,381 as of March 31, 2017, due to lower than expected occupancy levels which have since gone up from 2016 and the facility expects a positive operating income by the end of 2017.
- Vestal Park Rehabilitation and Nursing Center was acquired in mid-2015 and is still in the process of being financially stabilized.

Based on the preceding and subject to noted contingencies, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

### **Attachments**

BFA Attachment A	RTRNC, LLC, Proposed Members Net Worth
BFA Attachment B	28652 State Highway 23, LLC - Net Worth Realty Members
BFA Attachment C	Robinson Terrace, Financial Summary

BFA Attachment C Affiliated Residential Health Care Facilities BFA Attachment D

BFA Attachment E Pro Forma Balance Sheet

Organizational Chart of RTRNC, LLC and 28652 State Highway 23, LLC BFA Attachment F

**Budget Sensitivity** BFA Attachment G



# of Health

# Department Public Health and Health Planning Council

Project # 171302-E Hampton NH Operating, LLC d/b/a Westhampton Care Center

**Residental Health Care Facility** Program:

**Establishment** Purpose:

County: Suffolk

Acknowledged: April 27, 2017

# **Executive Summary**

#### Description

Hampton NH Operating LLC, a New York limited liability company, requests approval to be established as the new operator of Westhampton Care Center, a 180-bed, Article 28 residential health care facility (RHCF) located at 78 Old Country Road, Westhampton (Suffolk County). East End Healthcare, Inc., a proprietary business corporation, is the current operator of the facility. A separate entity, Hampton NH Realty, LLC, has acquired the real property. There will be no change in beds or services provided.

On April 21, 2016, East End Healthcare, Inc. and Hampton NH Operating LLC entered into an Operations Transfer Agreement (OTA) whereby Hampton NH Operating LLC agreed to purchase the RHCF operations and certain other assets from East End Healthcare, Inc. for \$10 plus the assumption of certain liabilities as identified in the OTA, and the assumption of accounts receivable after the closing date for the sale of the RHCF property. Subsequently, in accordance with the terms of the OTA and the Shareholder Agreement, Charles-Edouard Gros became a 9.9% shareholder in East End Healthcare, Inc. via a stock purchase transaction that closed on June 30, 2016, as noticed to the Department. Pursuant to the terms of the Shareholder Agreement, Mr. Gros was appointed CEO of the facility.

Ownership of the operations before and after the requested change is as follows:

> **Current Operator** East End Health Care, Inc.

Shareholders

John Waterman 90.1% Charles Edouard-Gros 9.9%

**Proposed Operator** Hampton NH Operating LLC Members Shlomo Boehm 80.0% **Ernest Schlesinger** 17.0% Esther Klein 3.0%

Westhampton Property, Inc. (prior property owner/landlord) and East End Healthcare, Inc. (tenant) are parties to a lease agreement executed in 1998 for the RHCF property. On April 21, 2016, Westhampton Property, Inc. entered into a Purchase and Sale Agreement (PSA) with Hampton NH Realty, LLC for the sale of the RHCF realty. Closing of the property sale took place on June 30, 2016. In accordance with the PSA, Hampton NH Realty, LLC assumed the existing lease and became the landlord to East End Healthcare, Inc.

Upon approval of this application, East End Healthcare, Inc. will assign its rights and obligations as tenant under the lease to Hampton NH Operating LLC, which will become the tenant of Hampton NH Realty, LC. Hampton NH Operating LLC and Hampton NH Realty, LLC have common ownership.

# OPCHSM Recommendation Contingent Approval

#### **Need Summary**

Historical utilization for 2015 and 2016 was 93.09% and 94.25%, respectively. Utilization was 96.59% as of July 31, 2017.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Financial Summary

There are no project costs associated with this proposal. The purchase price for the operations is \$10 and the assumption of accounts payable and payroll liabilities offset by accounts

receivables. As of December 31, 2016, accounts payable and payroll liabilities totaled \$1,967,6302 and accounts receivable totaled \$3,152,734 for net of \$1,185,104 operating income. The purchase price for the realty was \$27,000,000, which was met with \$5,400,000 equity from the realty members and a bank loan for \$21,600,000 from the Bank of Texas. The realty financing is currently a bridge-to-HUD loan at Libor (1.74% as of June 16, 2017) plus 2.75% over three years. The real property owner has informed the Department that they are in the process of obtaining a 30-year HUD mortgage at 3%. The real property closing took place on June 30, 2016.

The projected budget is as follows:

Revenues \$23,488,391 Expenses <u>22,029,103</u> Gain \$1,459,288

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the
  date of the council approval, the percentage of all admissions who are Medicaid and
  Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area
  average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on
  factors such as the number of Medicaid patient days, the facility's case mix, the length of time before
  private paying patients became Medicaid eligible, and the financial impact on the facility due to an
  increase in Medicaid admissions. (RNR)
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - a. Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - c. Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. (RNR)
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility:
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions;
  - e. Other factors as determined by the applicant to be pertinent. (RNR)
- 4. Submission of an executed assignment and assumption of lease agreement, acceptable to the Department of Health. (BFA)
- 5. Submission of photocopies of all executed facility lease agreement documents, acceptable to the Department. [CSL]
- 6. Submission of photocopies of all executed operations transfer agreement documents which are acceptable to the Department. [CSL]
- 7. Submission of photocopies of all executed purchase and sale agreement document, which are acceptable to the Department. [CSL]

#### Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. (RNR)
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two-year period. (RNR)

Council Action Date **October 11, 2017** 

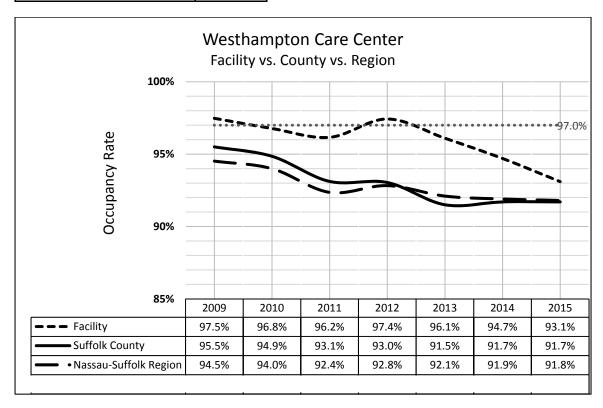
### **Need Analysis**

#### **Analysis**

The current need methodology shows a need for 1,853 additional beds in the Nassau-Suffolk region.

RHCF Need - Nassau-Suffolk

2016 Projected Need	16,962
Current Beds	15,248
Beds Under Construction	-139
Total Resources	15,109
Unmet Need	1,853



The overall occupancy for Suffolk County was 91.7% in 2015 and occupancy for the Nassau-Suffolk planning region was 91.8%.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

The facility's Medicaid admissions of 11.4% in 2014 and 12.5% in 2015 were below Suffolk County's 75% threshold rates of 16.7% for 2014 and 18.4% for 2015. Many of the facility's residents are initially admitted as Medicare primary insurer with Medicaid being a secondary insurer. These dual eligible patients were considered as being counted toward meeting the 75% threshold requirement. The new operator intends to increase Medicaid admissions to address the 10 NYCRR Part 670.3(c)(2) 75% county threshold requirement as follows:

- The facility has hired a Medicaid Admissions Coordinator to assist new residents with applying for Medicaid coverage;
- o They plan extensive outreach to local hospitals, senior centers and assisted living facilities; and
- o The facility will continue to accept Medicaid pending residents.

#### Conclusion

There will be no change in beds available in the region as a result of this change in ownership. The applicant will be required to implement plans to expand access to RHCF beds for Medicaid residents.

#### Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

#### Facility Information

	Existing	Proposed	
Facility Name	Westhampton Care Center	Westhampton Care Center	
Address	78 Old Country Rd, Weshampton, NY	Same	
RHCF Capacity	180	Same	
ADHC Program Capacity	N/A	Same	
Type of Operator	Corporation	Limited Liability Company	
Class of Operator	Proprietary	Proprietary	
Operator	East End Health Care, Inc.	Hampton NH Operating LLC  Members Shlomo Boehm * 80% Esther Klein 3% Ernest Schlesinger 17%  * Managing Member	

#### Character and Competence - Background

#### **Facilities Reviewed**

Dumont Center for Rehabilitation and Nursing Care	07/2010 to present
Bellhaven Center for Rehabilitation and Nursing Care	03/2010 to present
St. James Rehabilitation and Healthcare Center	08/2012 to present
The Grand Pavillion for Rehab and Nursing at Rockville Centre	08/2012 to present
The Greenery (PA)	06/2016 to present
Washington Square (OH)	01/2014 to present
Big Bend Woods (MO)	01/2016 to present
Abbey Woods (MO)	04/2017 to present
The Villa at Stamford (CT)	08/2016 to present

#### **Individual Background Review**

**Shlomo Boehm** is self-employed as healthcare and real estate investor. He graduated from Columbia University School of Law. He is an Attorney at Law licensed through New York State with license in good standing. Mr. Boehm discloses the following ownership interests in health facilities:

The Villa at Stamford (CT) (27.94%)

08/2016 to present

**Esther Klein** is currently employed at Catapult Learning Center, LLC as a teacher's coach. Ms. Klein discloses she has a high school diploma. She discloses the following ownership interest:

Abbey Woods(MO) 30%

04/2017 to present

**Ernest Schlesinger** is the CEO of Sight Rite, which is an eyecare business. Mr. Schlesinger discloses that he has a high school diploma. He discloses the following heatlh facility ownership interests:

Dumont Center for Rehabilitation and Nursing Care (2.50%)	07/2010 to present
Bellhaven Center for Rehabilitation and Nursing Care (5.00%)	03/2010 to present
St. James Rehabilitation and Healthcare Center (10%)	08/2012 to present
The Grand Pavillion for Rehab and Nursing at Rockville Centre (5%)	08/2012 to present
The Greenery (PA) (15%)	06/2016 to present
Washington Square (OH) (6%)	01/2014 to present
Big Bend Woods (MO) (10%)	01/2016 to present
Abbey Woods (MO) (50%)	04/2017 to present

#### Character and Competence - Analysis

A review of operations at Dumont Center for Rehabilitation and Nursing Care for the period specified reveals the following:

- The facility was fined \$18,000 pursuant to Stipulation and Order NH-16-061 for surveillance findings on April 13, 2015. Deficiencies were found under 10 NYCRR 415.3(e)(1)(ii) Resident Rights: Advance Directives, 415.5(g) Quality of Life: Social Service, 415.12 Quality of Care: Highest Practical Potential, 415.26 Administration: 490 Administration, and 415.15(a) Administration: Medical Director.
- The facility incurred a Civil Money Penalty of \$40,000 for the Immediate Jeopardy on April 13, 2015.

A review of operations at Big Woods Healthcare Center (MO) for the period specified reveals the following:

- A Civil Money Penalty of \$17, 605 was assessed, which was reduced and paid in the amount of \$11, 400 in regards to Survey findings on July 05, 2016 for Staff Treatment of Residents.
- A Civil Money Penalty of \$17,000 was assessed for survey findings on March 3, 2017 for Pressure Sores. This is in the appeal process at this time.

The state of Missouri reported that none of the violations were repetitive in nature.

A review of operations at The Villa at Stamford for the period specified reveals the following:

• The facility incurred a Civil Money Penalty of \$3,640 for survey findings on March 28, 2017 for Accidents and Supervision.

A review of operations at Bellhaven Center for Rehabilitation and Nursing, St. James Rehabilitation and Healthcare Center, The Grand Pavilion for Rehabilitation at Rockville Center, Greenery Center for Rehab and Nurising(PA), Washington Square Nursing Center(OH) and Abbey Woods Center for Rehabilitation and Healing (MO) for the time periods identified above reveals that there were no enforcements, and no civil money penalities

**Quality Review** 

Provider Name	Overall	Health Inspection	Quality Measures	Quintile
Dumont Center for Rehabilitation and Nursing	**	*	****	4
Bellhaven Nursing & Rehab Center	**	**	****	3
St James Rehab & Health Care Center	***	***	****	4
The Grand Pavilion for R & N at Rockville Centre	***	**	****	5

#### ОН

Washington Square Healthcare Center	****	***	****	
PA				

Greenery Center for Rehab and	**	*	****
Nursing			

#### CT

The Villa at Stamford	**	*	****
-----------------------	----	---	------

#### MO

Abbey Woods Center for Rehabilitation and Healing	****	***	**
Big Bend Woods Healthcare Center	*	*	****

With regard to the facilities with a quality rating of 1 or 2, the applicant stated that they have hired new administrative/nursing and marketing staff to better address issues, and reconfigure staffing schedules to improve quality of resident care.

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicant does not intend to utilize any staffing agencies upon the assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Operations Transfer Agreement

The applicant has submitted an executed OTA for the operating interests of the RHCF. The agreement will become effective upon PHHPC approval. The terms are summarized below:

Date:	April 21, 2016
Transferor:	East End Health Care, Inc.
New Operator:	Hampton NH Operating LLC
Purchased Assets:	All assets used in the operation of the facility. Facilities; equipment; supplies and inventory; prepaid expenses; documents and records; assignable leases, contracts, licenses and permits; telephone numbers, fax numbers and all logos; resident trust funds; deposits; accounts and notes receivable; cash, deposits and cash equivalents.
Excluded Assets:	Any security, vendor, utility or other deposits with any Governmental Entity; any refunds, debtor claims, third-party retroactive adjustments and related documents prior to closing, and personal property of residents.
Assumed Liabilities:	Any liability arising on or after the effective date of this agreement.
Purchase Price:	\$10 and assumption of certain liabilities, accounts payable and payroll liabilities totaling \$1,967,630, and accounts receivables of \$3,152,734 as of December 31, 2016, with a net of \$1,185,104 operating income.
Payment of Purchase Price:	\$10 cash

At the time the OTA was executed, it was unknown whether there would be net liabilities or receivables at the closing. The net receivables will aid the buyer in any capital costs that may be required to improve the physical environment of the facility and the quality of care for the residents.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of August 10, 2017, the facility had an outstanding Medicaid overpayment liability of \$70,177.

#### Purchase and Sale Agreement

The applicant has submitted an executed Purchase and Sale Agreement (PSA) for the sale of the real estate related to the RHCF's real property. The terms are summarized below:

Date:	April 21, 2016
Seller:	Westhampton Property, Inc.
Purchaser:	Hampton NH Realty LLC
Purchase Price:	\$27,000,000
Property Purchased:	Premises located at 78 Old Country Road, Westhampton, New York

The purchase price for the realty was met with \$5,400,000 equity from the realty members and a bank loan for \$21,600,000 from the Bank of Texas. The realty financing is currently a bridge-to-HUD loan at Libor (1.74% as of June 16, 2017) plus 2.75% over three years. The real property owner has informed the Department that they are in the process of obtaining a 30-year HUD mortgage at 3%. The OTA and PSA allowed for different closing dates relative to each transaction and the closing of the property took place on June 30, 2016. In accordance with the PSA, Hampton NH Realty, LLC assumed the existing lease and became the landlord to East End Healthcare, Inc.

#### Lease Agreement

Facility occupancy is subject to an executed lease agreement, at the terms summarized as follows:

Date:	November 6, 1998
Premises:	A 180-bed RHCF located at 78 Old Country Road, Westhampton, New York 11977
Landlord:	Westhampton Care, Inc.
Tenant:	East End Healthcare, Inc.
Terms:	20 years with two five-year extensions
Rental:	\$1,800,000 per year
Provisions:	Tenant responsible for real estate taxes, general liability insurance, utilities &
	maintenance

The lease arrangement is a non-arm's length agreement. The applicant submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Assignment and Assumption of Lease

A draft Assignment and Assumption Agreement has been submitted for the realty related to the Westhampton Care Center RHCF as follows:

Assignor:	East End Healthcare, Inc.
Assignee:	Hampton NH Operating, LLC
Rights assigned:	All rights assigned under the Lease for the real property.

#### Operating Budget

The applicant has provided the current year (2016), and the first-year operating budget after the change in ownership, in 2017 dollars, as summarized below:

• •	Current Year		<u>Yea</u>	Year One	
Revenues	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>	
Medicaid	\$235.84	\$10,362,464	\$250.80	\$11,077,253	
Medicare	\$635.74	8,721,731	\$635.71	8,767,084	
Commercial	\$763.59	783,445	\$763.84	787,519	
Private Pay	\$551.32	1,880,541	\$551.27	1,890,320	
Assessment Revenues		<u>229,816</u>		<u>583,994</u>	
Total Operating Revenue		\$21,977,997		\$23,106,170	
Non-Operating*		<u>1,657,668</u>		382,221	
Total Revenues		\$23,635,665		\$23,488,391	
Expenses Operating Capital Total Expenses	\$325.07 41.60 \$366.67	\$20,185,453 2,583,208 \$22,768,661	\$290.67 <u>62.26</u> \$352.93	\$18,142,880 3,886,223 \$22,029,103	
Net Income(Loss)		<u>\$867,004</u>		<u>\$1,459,288</u>	
Total Patient Days Utilization		62,095 94.25%		62,418 95.0%	

<sup>\*</sup>Non-Operating consist of TV rentals, barber shop, vending machines and other miscellaneous revenues.

The following is noted with respect to the submitted budget:

- Medicaid revenues are projected based on the current operating and capital components of the facility's 2017 Medicaid FFS rate.
- Operating expenses are based on the 2016 current year. Capital is increased by the additional annual lease payment.
- All current year rates, including Medicare, reflect the actual rates identified in the facility's 2016 Cost Report. The Private Pay rates in years one and three represent an overall average of the actual rates experienced by the facility in 2016 from this payor source.

- Historical utilization for 2015 and 2016 was 93.09% and 94.25%, respectively. Utilization was 96.59% as of July 31, 2017.
- Utilization by payor source is as follows:

 Current Year and Year One

 Medicaid
 70.8%

 Medicare
 22.0%

 Commercial
 1.7%

 Private Pay
 5.5%

• Breakeven utilization is 90.58% for the first year.

#### Capability and Feasibility

There are no project costs associated with this proposal. The purchase price for the operations is \$10 and the assumption of accounts payable and payroll liabilities offset by accounts receivables. As of December 31, 2016, accounts payable and payroll liabilities totaled \$1,967,6302 and accounts receivable totaled \$3,152,734 for net of \$1,185,104 operating income. The \$27,000,000 purchase price for the realty was financed with \$5,400,000 in equity and a \$21,600,000 bank loan from the Bank of Texas, which is a bridge-to-HUD loan at Libor (1.74% as of June 16, 2017) plus 2.75% over 3 years. The real property owner has informed the Department that they are in the process of obtaining a 30-year HUD mortgage at 3%. The realty was closed on June 30, 2016.

The working capital requirement of \$3,671,517, based on two months of the first year's expenses, will be funded via proposed members' equity. BFA Attachment A, net worth of the proposed members of Hampton NH Operating LLC, reveals sufficient resources exist for stated levels of equity. BFA Attachment D is the pro-forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$3,844,625 for the operation.

The submitted budget indicates that net income of \$1,459,288 will be generated for the first year. No budget sensitivity analysis is needed since the facility's current historical utilization is higher than the budgeted utilization for Year One and there is a slightly higher Private Pay/Other payor mix as of July 31, 2017. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment B, financial summary of Westhampton Care Center, Inc., indicates that the facility maintained positive working capital for periods 2014-2016, but experienced a negative equity position and generated a net loss of \$1,075,304 for 2014. However, Westhampton Care Center was able to maintain positive net equity and a net operating income of \$1,247,718 and \$1,018,008 for 2015 and 2016, respectively. The negative net equity position and net operating loss in 2014 was due to a reduction in the facility's Medicaid rate and an increased bad debt expense write-off.

BFA Attachments C, financial summary of the proposed members affiliated RHCFs, shows the facilities have maintained positive net income from operations for the periods shown, except for the Grand Pavilion-Rockville, which had an operating loss of \$532,000 in 2014 due to lower than expected occupancy levels related to ongoing construction at the facility.

Based on the preceding and subject to noted contingency, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

Hampton NH Operating LLC, Proposed Members Net Worth Financial Summary, Westhampton Care Center, 2014-2016 Affiliated Residential Health Care Facilities BFA Attachment A BFA Attachment B

BFA Attachment C

Pro Forma Balance Sheet BFA Attachment D BFA Attachment E Organizational Chart



# of Health

# Department Public Health and Health Planning Council

# Project # 171450-E S&J Operational LLC d/b/a Mills Pond Nursing and Rehabilitation Center

**Residential Health Care Facility Program:** 

Purpose: **Establishment**  County: Suffolk

Acknowledged: July 12, 2017

# **Executive Summary**

#### Description

S&J Operational LLC, a New York limited liability company, request approval to be established as the operator of Mills Pond Nursing and Rehabilitation Center, a 250-bed, proprietary, Article 28 residential health care facility (RHCF) located at 273 Moriches Road, St. James (Suffolk County). A separate entity, S&J Mills Pond Realty LLC, will acquire the real property. Upon approval, the applicant will operate the facility under the name Mills Pond Nursing and Rehabilitation Center. There will be no changes in bed or services provided.

On March 30, 2017, Jopal at St. James, LLC, the current RHCF operator, entered into an Asset Purchase Agreement (APA) with S&J Operational LLC for the sale and acquisition of the operating interest of the facility for \$8,150,000 plus assumed liabilities. Concurrent with the APA, Jopal Realty, LLC, the current RHCF realty owner, entered into a Purchase and Sale Agreement (PSA) with S&J Mills Pond Realty LLC, for the sale and acquisition of the RHCF's real property for \$46,850,000. The transactions contemplated by the APA and PSA will close simultaneously upon CON approval by the Public Health and Health Planning Council. There is a relationship between S&J Operational LLC and S&J Mills Pond Realty LLC in that the entities have identical membership and ownership interest. The applicant will lease the premises from S&J Mills Pond Realty LLC.

The current and proposed ownership of Mills Pond Rehabilitation and Nursing Center is as follows:

<u>Current</u>			
Jopal at St. James, LLC			
<u>Members</u>	<u>%</u>		
Joseph F. Carillo II	29.00%		
Pasquale DeBenedictis	29.00%		
Alex Solovey	29.00%		
Soloman Rutenberg	9.00%		
Robert Baffa	4.00%		

Proposed			
S&J Operational LLC			
<u>Members</u>	<u>%</u>		
Jacob Hager	25.00%		
Shaya Bernath	25.00%		
Chaim Hager	18.75%		
Shifra Hager	18.75%		
Elliot Kahan	7.50%		
Leo Oberlander	5.00%		

Concurrently under review is CON 171451, in which the proposed members of the S&J Operational LLC seek approval to acquire the operating interest of Sayville Rehabilitation and Nursing Center.

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will not be any changes to or services. The last year of certified data shows the applicant operating at 96.2 percent occupancy.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Financial Summary

The purchase price for the operations is \$8,150,000 to be funded via members' equity of \$815,000 and a \$7,335,000 loan at 6.5% interest for five years with a borrower's option for an additional five years based on a 25-year amortization. Greystone Financial has provided a letter of interest for the loan at the stated terms. The purchase price for the realty is \$46,850,000 to be funded via members' equity of \$4,685,000 and a \$42,165,000 loan at 6% for

five years with a borrower's option for an additional five years based on a 25-year amortization. The borrower (realty) and lender intend to pursue a U.S. Department of Housing and Urban Development (HUD) loan within the initial five-year term. The Department of Health has advised the applicant that the proposed realty loan must be structured to incorporate payment of both interest and principal over the loan term. In addition to such payments, the realty members may also establish a sinking fund towards amortization for refinancing purposes. The proposed budget is as follows:

	Year One
Revenues	\$33,114,900
Expenses	29,238,801
Net Income	\$3,876,099

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of an executed real property loan commitment, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed working capital loan commitment acceptable to the Department of Health. [BFA]
- 4. Submission of an executed operational loan commitment, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed lease agreement, acceptable to the Department of Health. [BFA]
- 6. Submission of a photocopy of a Managers Resolution of S & J Operational LLC, which is acceptable to the Department. [CSL]
- 7. Submission of a photocopy of a Restated Articles of Organization of S & J Operational LLC, which is acceptable to the Department. [CSL]
- 8. Submission of a photocopy of a lease agreement between S & J Mills Pond Realty LLC and S & J Operational LLC, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

October 11, 2017

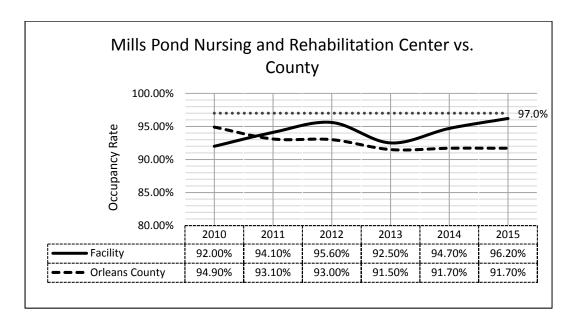
### **Need Analysis**

#### **Analysis**

The current need Methodology shows a need for 1,853 additional beds in the Long Island region.

**RHCF Need – Long Island Region** 

2016 Projected Need	16,962
Current Beds	15,248
Beds Under Construction	-139
Total Resources	15,109
Unmet Need	1,853



The overall occupancy for Suffolk County was 91.7% for 2015 as indicated in the following chart:

Mills Pond Nursing and Rehabilitation Center utilization was 92.5% in 2013, 94.7% in 2014, and 96.2% in 2015. In 2016, the facility's average utilization was 94.8 percent.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Mills Pond Nursing Nursing and Rehabilitation Center's Medicaid admissions for 2014 (19.1%) exceeded Suffolk County's threshold of 16.7%, Mills Pond's 76.6% Medicaid admissions exceeded the County's threshold of 18.4%.

#### Conclusion

There will be no change in beds in Suffolk County or the Long Island planning region upon completion of this project.

#### Recommendation

From a need perspective, contingent approval is recommended.

## Program Analysis

#### **Facility Information**

	Existing	Proposed
Facility Name	Mills Pond Nursing and	Same
	Rehabilitation Center	
Address	273 Moriches Road	Same
	St. James, NY 11780	
RHCF Capacity	250	Same
ADHC Program Capacity	N/A	N/A
Type of Operator	Proprietary	Same
Class of Operator	LLC	Same
Operator	Jopal at St. James, LLC	S & J Operational, LLC
		Jacob Hager * 25.00%
		Shaya Bernath* 25.00%
		Chaim Hager 18.75%
		Shifra Hager 18.75%
		Leo Oberlander * 5.00%
		Elliot J. Kahan 7.50%
		*Managing Members

Character and Competence - Background

#### **Facility Reviewed**

Apex Rehabilitation Care Center

08/2007 to present

#### **Individual Background Review**

**Jacob Hager** is currently employed at Paragon Management, as a business developer. This company provides office support services to skilled nursing facilities. He also discloses that he is a consultant to several nursing homes. Mr. Hager has a Rabbinical degree from Yeshiva Viznits. Mr. Hager discloses no health facility ownership interests.

**Shaya Bernath** is employed at Paragon Management as the Vice President of business development. This company provides office support services to skilled nursing facilities. Mr. Bernath has a Rabbinical degree from UTA Yeshiva. Mr. Bernath is a licensed paramedic in NYS who is in good standing. Mr. Bernath discloses no health facility ownership interests.

**Chaim Hager** is a member/owner of Cornell Realty Management, which is a real estate company. Mr. Hager has a degree from Yeshiva Vizaitz. Mr. Hager discloses no health facility ownership interests.

**Shifra Hager** is a member/owner of Cornell Realty Management, which is a real estate company. Ms. Hager attended the United Talmudical Academy. Ms. Hager discloses no health facility ownership interests.

**Leo Oberlander** is employed as the owner/operator of Apex Rehabilitation Care Center. Mr. Oberlander attended both Torah Vyirah Talmudical College and Touro College. He discloses the following nursing home ownership interest:

Apex Rehabilitation and Care Center 100%

08/2007 to present

**Elliot J. Kahan** is the owner /operator of Your Personal Touch, which is a Healthcare Consulting Company that works with skilled nursing facilities to develop their marketing practices. Mr. Kahan has a Bachelor of Arts degree from Queens College. He discloses no ownership interests.

#### Character and Competence - Analysis

No negative information has been received concerning the character and competence of the applicants.

A review of operations of Apex Rehabilitation Care Center for the period identified above reveals that there were no enforcements or civil money penalties.

Since there were no enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

#### **Quality Review**

Provider Name	Overall	Health Inspection	Quality Measures	Quintile
Apex Rehabilitation & Care Center	***	**	****	3

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant submitted an executed APA to acquire the operating interests of the RHCF, which will become effective upon PHHPC approval. The terms are summarized below:

Date:	March 30, 2017
Seller:	Jopal at St. James, LLC
Buyer:	S&J Operational LLC
Asset Acquired:	Fixed equipment, non-fixed equipment, assigned contracts, assumed contracts, all inventory, supplies and other articles of personal property, the name "Mills Pond Nursing and Rehabilitation Center", all security deposits and prepayments, if any, for future services at the Closing Date held by Seller, all menus, policies and procedures manuals, computers and computer software, all telephone numbers and telefax numbers used by the Business, copies of all financial books and records in the possession of Seller or its agents relating to the Business but not corporate minute books, corporate seals, consolidated financial statements, all employee and payroll records of Buyer Employees, good will in connection with the operation of the Business, all accounts receivable relating to services rendered by the Business on and after the Closing Date, all licenses and permits held or owned by Seller relating to the ownership or operation of the Business, the Seller's Medicare and Medicaid provider numbers and provider agreements, all rate increases or lump sum payments resulting from rate appeals, all rate reimbursement made before, on or after the Closing Date by Medicare, Medicaid or any third party payor for any period on or after the Closing Date, all leasehold improvements, furniture, fixtures and equipment owned by Sellers and all insurance policies purchase before the Closing Date.
Excluded Assets:	All retroactive rate increases, resulting from rate appeals, audits or otherwise, on third party payments, on or after the Closing Date for services rendered at the Business before the Closing Date, and all accounts receivable arising therefrom and proceeds thereof, all financial books and records of Seller, including, but not limited to organizational and other corporate type records, corporate minute books, corporate seals, financial statements and tax returns and records, all accounts receivable relating to services rendered by the Business before the Closing Date, all payments under the Universal Settlement made after the Closing Date and the real property and improvements thereon, and any rights relating to it.
Assumed Liabilities:	All the claims, liabilities and obligations of any kind or nature incurred in an attributable to the conduct of the Businesses or the use of the Purchased Assets from and after the Closing Date, all liabilities and obligations of Seller under the Assumed Contracts and all of Seller's liabilities relating to the Buyer employees for vacation, sick, holiday time and personal days, all of which were earned but not yet taken or paid prior to the Closing Date.
Purchase Price:	\$8,150,000.00
Payment of the Purchase Price:	\$407,400 paid and held in escrow upon execution of this agreement; \$7,742,500 balance due in cash or by wire transfer at Closing.

The applicant's financing plan is as follows:

Members' Equity \$815,000 Bank Loan (6.5% interest, 5 years with 5-year Borrower's option, 25-year \$7,335,000 amortization)

If refinancing is not available, a balloon payment of \$5,685,458 would be due after the tenth year. Given the projected profitability of Mills Pond, the profitability of Mr. Oberlander's affiliated nursing home (proposed operations and realty member) and the excess rent over debt service requirements for Mills Pond, it appears that the operating entity will have sufficient funds for the balloon payment should acceptable financing terms not be available at the time of refinancing.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. Currently, the facility has no outstanding Medicaid liabilities.

#### Real Estate Purchase and Sale Agreement

The applicant has submitted an executed real estate PSA and Addendum, summarized below:

Date:	March 30, 2017 (PSA)
	May 30, 2017 (Addendum)
Premises:	The RHCF located at 273 Moriches Road, St. James
Seller:	JOPAL Realty, LLC,
Purchaser:	S&J Mills Pond Realty LLC
Purchase Price:	\$42,850,000 (PSA)
	+\$3,000,000 (Addendum)
	\$46,850,000 (final purchase price)
Payment of	\$4,685,000 paid upon execution of this agreement;
Purchase Price:	\$42,165,500 due at Closing.

The applicant's financing plan consists of the following:

Equity \$4,685,000 Bank Loan (6% interest, 5 years with 5-year Borrower's option, 25-year amortization) \$42,165,000

The Addendum increases the purchase price to account for capital improvements undertaken by the current property owners that will materially increase the value of the premises prior to closing.

If refinancing is not available, a balloon payment of \$32,193,813 would be due after the tenth year. An assessment of the annual rent payments due the landlord over the ten-year term indicates that the payments will exceed the cumulative total annual debt service due on the loan by \$14,899,638. This excess will enable the landlord to establish a sinking fund to help finance the balloon payment. A remaining balance of \$17,294,175 would be needed to fully fund the balloon payment. Given the excess rent over debt service requirements, the projected profitability of Mills Pond, the profitability of Mr. Oberlander's affiliated nursing home (proposed operations and realty member), and the realty members' current liquid assets (per their personal net worth statements available to date), it appears that the realty entity will have sufficient funds for the balloon payment should acceptable financing terms not be available at the time of refinancing. As previously noted, the borrower and lender intend to pursue a HUD loan within the initial five-year term.

#### Lease Agreement

The applicant submitted a draft lease agreement, the terms of which are summarized below:

Premises:	273 Moriches Road, St James, New York, 11780
Landlord:	S&J Mills Pond Realty LLC
Tenant:	S&J Operational LLC
Term:	10 Years renewable once for a 10-year period
Rental:	\$4,750,500 annually
Provisions:	Tenant to pay all real estate taxes, insurance, maintenance and utilities.

The lease arrangement will be a non-arm's length agreement in that the realty and operating entities have identical membership and ownership interest. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has provided the current year (2016) results and the first-year operating budget after the change in ownership, in 2017 dollars, summarized as follows:

	Current Year		<u>Year One</u>	
	Per Diem	<u>Total</u>	Per Dem	Total
Revenues				
Medicaid FFS	\$280.11	\$14,744,183		\$0
Medicaid MC		\$0	\$274.70	\$14,950,600
Medicare FFS	\$660.74	\$11,289,400		\$0
Medicare MC		0	\$650.00	\$11,598,600
Commercial FFS	\$350.00	\$3,527,600	\$350.00	\$3,591,300
Private Pay	\$439.41	\$2,900,560	\$440.02	\$2,944,600
All other		\$ 69,829		\$29,800
Bad debt		<u>(\$933,407)</u>		<u>\$0</u>
Total Revenues	\$365.71	\$31,598,165	\$371.15	\$33,114,900
Expenses				
Operating	\$287.90	\$24,875,331	\$268.52	\$23,957,800
Capital	<u>\$27.63</u>	\$ 2,387,336	<b>\$59.19</b>	\$5,281,001
Total Expenses	\$315.53	\$27,262,667	\$327.71	\$29,238,801
•				
Net Income		\$4,335,498		<u>\$3,876,099</u>
Hallimation (Dations Davie)		00.400		00.000
Utilization (Patient Days)		86,403		89,222
Occupancy		93.94%		97.00%

The following is noted with respect to the submitted operating budget:

- Private and Other rates are projected based on similar facilities in the same geographical area.
- Medicaid rates are projected based on the reimbursement methodology under statewide pricing.
- Incremental other operating revenue decreased due to a more conservative projection than the current operator with a reduction in the components of interest of \$5,033, rebates and refunds of \$58,596, and Miscellaneous of \$6,200.
- Professional Fees and Other Direct Expenses decreased by the elimination in projections of related party costs used by the current operator for functions such as Bookkeeping, Pharmacy, Therapy, Laundry, IT, and other administrative functions.
- Patient days increased during the first year since the current operator did not maximize the
  occupancy due to their shift from the Long Island to NYC Markets. The proposed operator is
  committed to the Long Island Market and have significant relationships with upstream and
  downstream healthcare providers. The projections reflect the results of these relationships.
- Breakeven utilization is estimated at 85.63% during the first year after the change in operator.

Utilization broken down by payor source during the current year and the first year after the change in operator is as follows:

	Current Year	Year One
Medicaid FFS	60.92%	0.00%
Medicaid MC	0.00%	61.00%
Medicare FFS	19.77%	0.00%
Medicare MC	0.00%	20.00%
Commercial FFS	11.67%	11.50%
Private Pay	7.64%	7.50%

#### Capability and Feasibility

The purchase price for the operations is \$8,150,000 plus assumed liabilities to be funded by \$815,000 from members' equity and a \$7,335,000 loan at 6.5% interest for five years with a borrower's option for an additional five years based on a 25-year amortization. Greystone Financial has provided a letter of interest at the stated terms. The purchase price for the real property is \$46,850,000 to be funded via \$4,685,000 in members' equity, and a \$42,165,000 mortgage loan at 6.0% interest for five years with a borrower's option for an additional five years based on a 25-year amortization. The borrower and lender intend to pursue a HUD loan within the initial five-year term. The applicant has provided a letter of interest from Greystone Financial. The Department of Health has advised the applicant that the proposed realty loan must be structured to incorporate payment of both interest and principal over the loan term. In addition to such payments, the realty members may also establish a sinking fund towards amortization for refinancing purposes.

The working capital requirement is estimated at \$4,873,133 based on two months of Year One expenses. The applicant will finance \$2,435,000 at 6.5% interest for a five-year term. The remaining \$2,438,133 will be met via equity from the proposed members' personal resources. Shifra Hager and Chaim Hager submitted affidavits indicating that they will provide equity disproportionate to their ownership interest. BFA Attachment A is the net worth statements of the proposed members of S&J Operational, LLC indicating the availability of sufficient funds for the equity contribution to meet the operation equity portion, real estate equity portion, working capital and the balloon payments. BFA Attachment D is the Pro Forma balance sheet of S&J Operational, LLC, which indicates a positive net asset position of \$2,838,133 as of the first day of operation.

The submitted budget indicates a net income of \$3,876,099 during the first year after the change in ownership. Revenues are based on current reimbursement methodologies. The submitted budget appears reasonable.

BFA Attachment B is a Financial Summary of Mills Pond Nursing & Rehabilitation Center from 2014 through 2016. The facility had an average positive working capital position and an average positive net asset position from 2014 through 2016. The facility achieved an average net income of \$856,840 from 2014 and 2016.

BFA Attachment C is the internal financial statements of Mills Pond Nursing & Rehabilitation Center as of May 31, 2017. As shown, the facility had a positive working capital position, a positive net asset positon, and achieved an operating net income of \$3,939,412 through May 31, 2017.

BFA Attachment E is the financial summary of Apex Rehabilitation and Care Center. As shown, the entity had an average negative working capital position and an average positive net asset position from 2014 through 2016. Also, the entity achieved an average net income of \$579,066. The applicant indicated that the reason for the negative working capital position in 2014 and 2016 were as follows: investments in PPE (long term assets) as part of the renovation/upgrade initiatives, reductions of long term obligations and low census levels reduced cash flow, while fixed costs remained mostly unchanged causing cash and receivables to decline and payables to increase. The applicant indicated that reason for the 2014 loss was as follows: reduction in occupancy, reduction of contracted nurses and increase in in-house nursing staff resulted in higher salary and benefit expenses, high interest costs associated with the mortgage, and accounts receivable bad debt write-off of \$1,000,000. The applicant implemented the following steps to improve operations: facility renovations/upgrades and retention of staff along with marketing have increased census to nearly 95% by March 31, 2017.

Subject to the noted contingencies, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

### **Attachments**

BFA Attachment A

BFA Attachment B

Personal Net Worth Statement of Proposed Members Financial Summary- Mills Pond May 31, 2017 internal financial statements of Mills Pond Pro Forma Balance Sheet BFA Attachment C

BFA Attachment D

BFA Attachment E Financial Summary- Apex Rehabilitation



# of Health

# Department Public Health and Health Planning Council

## Project # 171451-E L & A Operational LLC d/b/a Sayville Nursing and Rehabilitation Center

**Residential Health Care Facility Program:** 

**Establishment** Purpose:

County: Suffolk

Acknowledged: July 12, 2017

## **Executive Summary**

#### Description

L&A Operational LLC, a New York limited liability company, requests approval to be established as the new operator of Sayville Rehabilitation and Nursing Center, a 180-bed, proprietary, Article 28 residential health care facility (RHCF) located at 300 Broadway Avenue, Sayville (Suffolk County). A separate entity, L&A Sayville Realty LLC, will acquire the real property. Upon approval, the applicant will operate the facility under the name Sayville Nursing and Rehabilitation Center. There will be no change in beds or services provided.

On March 30, 2017, Jopal Sayville, LLC, the current RHCF operator, entered into an Asset Purchase Agreement (APA) with L&A Operational LLC for the sale and acquisition of the operating interest of the facility for \$225,000 plus assumed liabilities. Concurrent with the APA, Petite Fleur Acquisition, LLC, the current RHCF realty owner, entered into a Purchase and Sale Agreement (PSA) with L&A Sayville Realty LLC for the sale and acquisition of the RHCF's real property for \$37,275,000. The transactions contemplated by the APA and PSA will close simultaneously upon CON approval by the Public Health and Health Planning Council. There is a relationship between L&A Operational LLC and L&A Sayville Realty LLC in that the entities have identical membership and ownership interest. The applicant will lease the premises from L&A Savville Realty LLC.

The current and proposed ownership of Sayville Rehabilitation and Nursing Center is as follows:

<u>Current</u>	
Jopal Sayville, LL	.C
<u>Members</u>	<u>%</u>
Pasquale DeBenedictis	33.34%
Alex Solovey	33.33%
Joseph F. Carillo II	33.33%

Proposed	
L&A Operational	LLC
<u>Members</u>	<u>%</u>
Jacob Hager	25.00%
Shaya Bernath	25.00%
Shifra Hager	16.25%
Joseph Landa	11.26%
Leo Oberlander	10.00%
Elliot Kahan	7.50%
Chaim Hager	4.99%

Concurrently under review is CON 171450, in which the proposed members of L&A Operational LLC, except for Joseph Landa, seek approval to acquire the operating interest of Mills Pond Nursing and Rehabilitation Center.

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no changes to beds in the County. The last year of certified data shows the applicant operating at 94.2 percent occupancy.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Financial Summary

The purchase price for the operations is \$225,000 plus assumed liabilities. The proposed members will provide equity from their personal resources to meet the purchase price for the operation. The purchase price for the real estate is \$37,275,000 to be financed as follows: equity of \$3,727,500 from the proposed members and a bank loan for \$33,547,500 at

6% interest for five years with a borrower's option for an additional five years based on a 25-year amortization period. Greystone Financial has provided a letter of interest for the realty financing at the stated terms. The borrower and lender intend to pursue a U.S. Department of Housing and Urban Development (HUD) loan within the initial five-year term. The Department of Health has advised the applicant that the proposed realty loan must be structured to incorporate payment of both interest and principal over the loan term. In addition to such payments, the realty members may also establish a sinking fund towards amortization for refinancing purposes. The proposed budget is as follows:

	Year One
Revenues	\$24,721,600
Expenses	23,508,404
Net Income	\$1,213,196

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - a. Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program:
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - Identify community resources that serve the low-income and frail elderly population who may
    eventually use the nursing facility, and inform them about the facility's Medicaid Access policy.
    [RNR]
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - a. Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility;
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - e. Other factors as determined by the applicant to be pertinent.

The DOH reserves the right to require continued reporting beyond the two-year period. [RNR]

- 4. Submission of an executed real property loan commitment, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed working capital loan commitment, acceptable to the Department of Health. IRFA1
- 6. Submission of an executed lease rental agreement, acceptable to the Department of Health. [BFA]
- 7. Submission of a photocopy of the applicant's executed Lease of Land, Building and Equipment, acceptable to the Department. [CSL]
- 8. Submission of a photocopy of the applicants amended and executed Restated Articles of Organization, acceptable to the Department. [CSL]
- Submission of a photocopy of the applicant's amended Operating Agreement, acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

October 11, 2017

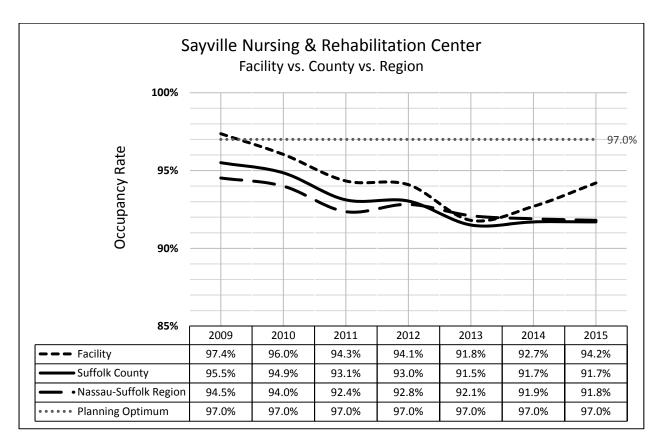
## **Need Analysis**

#### **Analysis**

The current need methodology shows a need for 1,853 additional beds in the Long Island region.

**RHCF Need – Long Island Region** 

	<u> </u>
2016 Projected Need	16,962
Current Beds	15,248
Beds Under Construction	-139
Total Resources	15,109
Unmet Need	1,853



The overall occupancy for Suffolk County was 91.7% for 2015.

Sayville Nursing & Rehabilitation Center utilization was 91.8% in 2013, and, 94.2% in 2015. The facility saw a slight decrease in its latest self-reported utilization, but upon project approval the applicant plans to implement changes increase average census.

The proposed operators will work to develop strong partnerships with area hospitals, including those which are particularly important when trying to address those diagnoses with the highest rate of avoidable hospitalizations; such as heart disease, diabetes and asthma. Upon approval, the applicant(s) will collaborate with the local area hospitals to ensure:

- Prompt discharge of hospital patients appropriate for RHCF care; and
- Implementation of state of the art programs to both reduce and avoid re-hospitalization, both at a significant cost savings to New York's Medicaid Program.

The applicant intends to meet with local physicans to see what the medical community feels is lacking in the area. This could be in the area of IV care, pulmonary services, trachea care, etc. Programs and services post change in ownership will address the specific needs of the community.

Upon the pending change in ownership, the proposed operator will immediately enact a series of personnel improvement or further enhance improvements in the following areas:

- Provider of Choice Establish a program to become a post-acute provider of choice for local area hospital.
- Marketing / Outreach Efforts enhance marketing and outreach services.
- Implementation of Clinical Core Competencies/Quality Outcomes
- Customer Satisfaction Campaign

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Sayville Nursing & Rehabilitation Center's Medicaid admissions for 2014 (9.6%) did not exceed Suffolk County's threshold of 16.7%. In 2015, Sayville Nursing's 5.3% Medicaid admissions were also less than the County's threshold of 18.4%.

#### Conclusion

There will be no change in beds in Suffolk County or the Long Island planning region through completion of this project.

#### Recommendation

From a need perspective, contingent approval is recommended.

## **Program Analysis**

#### Facility Information

	Existing	Proposed	
Facility Name	Sayville Nursing and	Same	
	Rehabilitation Center		
Address	300 Broadway Avenue	Same	
RHCF Capacity	180	Same	
ADHC Program Capacity	N/A	N/A	
Type of Operator	Proprietary	Same	
Class of Operator	LLC	Same	
Operator	Jopal Sayville, LLC	L&A Operational, LLC	
		Jacob Hager *	25.00%
		Shaya Bernath*	25.00%
		Chaim Hager	4.99%
		Shifra Hager	16.25%
		Leo Oberlander *	10.00%
		Elliot J. Kahan	7.50%
		Joseph Landau	11.26%
		*managers	

Character and Competence - Background

#### **Facilities Reviewed**

Apex Rehabilitation Care Center

08/07 to present

#### **Individual Background Review**

**Jacob Hager** is currently employed at Paragon Management, as a business developer. This company provides office support services to skilled nursing facilities. He also discloses that he is a consultant to several nursing homes. Mr. Hager has a Rabbinical degree from Yeshiva Viznits. Mr. Hager discloses no health facility ownership interests.

**Shaya Bernath** is employed at Paragon Management as the Vice President of business development. This company provides office support services to skilled nursing facilities. Mr. Bernath has a Rabbinical degree from UTA Yeshiva. Mr. Bernath is a licensed paramedic in NYS who is in good standing. Mr. Bernath discloses no health facility ownership interests.

**Chaim Hager** is a member/owner of Cornell Realty Management, which is a real estate company. Mr. Hager has a degree from Yeshiva Vizaitz. Mr. Hager discloses no health facility ownership interests.

**Shifra Hager** is a member/owner of Cornell Realty Management, which is a real estate company. Ms. Hager attended the United Talmudical Academy. Ms. Hager discloses no health facility ownership interests.

**Leo Oberlander** is employed as the owner/operator of Apex Rehabilitation Care Center. Mr. Oberlander attended both Torah Vyirah Talmudical College and Touro College. He discloses the following nursing home ownership interest:

Apex Rehabilitation and Care Center 100%

08/2007 to present

**Elliot J. Kahan** is the owner /operator of Your Personal Touch, which is a Healthcare Consulting Company that works with skilled nursing facilities to develop their marketing practices. Mr. Kahan has a Bachelor of Arts degree from Queens College. He discloses no health facility ownership interests.

**Joseph Landau** is self-employed as an investor. He is also currently attending Beth Hatalmud. He discloses no ownership interests.

#### Character and Competence - Analysis

No negative information has been received concerning the character and competence of the applicants.

A review of operations of Apex Rehabilitation Care Center for the period identified above reveals that there were no enforcements or civil money penalties.

Since there were no enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

#### **Quality Review**

Provider Name	Overall	Health Inspection	Quality Measures	Quintile
Apex Rehabilitation & Care Center	***	**	****	3

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicant members.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant submitted an executed APA to acquire the operating interests of the RHCF, which will become effective upon PHHPC approval. The terms are summarized below:

Date:	March 30, 2017
Seller:	Jopal Sayville, LLC
Purchaser:	L&A Operational LLC
Assets Acquired:	Fixed equipment, non-fixed equipment, assigned contracts, assumed contracts, all inventory, supplies and other articles of personal property, the name "Sayville Nursing & Rehabilitation Center", all security deposits and prepayments, if any, for future services at the Closing Date held by Seller, all menus, policies & procedures manuals, computers and computer software, all telephone numbers and telefax numbers used by the Business, copies of all financial books and records in the possession of Seller or its agents relating to the Business but not corporate minute books, corporate seals, consolidated financial statements, all employee and payroll records of Buyer Employees, goodwill in connection with the operation of the Business, all accounts receivable relating to services rendered by the Business on and after the Closing Date, all licenses and permits held or owned by Seller relating to the ownership or operation of the Business, the Seller's Medicare and Medicaid provider numbers and provider agreements, all rate increases or lump sum payments resulting from rate appeals, all rate reimbursement made before, on or after the Closing Date by Medicare, Medicaid or any third party payor for any period on or after the Closing Date, all leasehold improvements, furniture, fixtures and

	equipment owned by Sellers and all insurance policies purchased before the Closing Date.
Excluded	All retroactive rate increases, resulting from rate appeals, audits or otherwise, on
Assets:	third party payments, on or after the Closing Date for services rendered at the
	Business before the Closing Date, and all accounts receivable arising therefrom and proceeds thereof, all financial books and records of Seller, including, but not
	limited to organizational and other corporate type records, corporate minute books,
	corporate seals, financial statements and tax returns and records, all accounts
	receivable relating to services rendered by the Business before the Closing Date, all
	payments under the Universal Settlement made after the Closing Date and the real
	property and improvements thereon, and any rights relating to it.
Assumed	All the claims, liabilities and obligations of any kind or nature incurred in and
Liabilities:	attributable to the conduct of the Businesses or the use of the Purchased Assets
	from and after the Closing Date, all liabilities and obligations of Seller under the
	Assumed Contracts and all of Seller's liabilities relating to the Buyer employees for
	vacation, sick, holiday time and personal days, all of which were earned but not yet
	taken or paid prior to the Closing Date.
Purchase Price:	\$225,000
Payment of	\$11,250 paid and held in escrow upon execution of this agreement;
Purchase Price:	\$213,750 balance due in cash or by wire transfer at Closing.

The applicant will provide equity to meet the purchase price.

The applicant submitted an affidavit, acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. Currently, there are no outstanding Medicaid overpayment liabilities.

#### Real Estate Purchase Agreement

The applicant has submitted an executed real estate purchase agreement, summarized below:

Date:	March 30, 2017
Premises:	The RHCF located at 300 Broadway Avenue, Sayville, New York
Seller:	Petite Fleur Acquisitions LLC
Purchaser:	L&A Sayville Realty LLC
Purchase Price:	\$37,275,000
Payment of	\$1,863,750 paid upon execution of this agreement;
Purchase Price:	\$35,411,250 due at Closing.

The applicant's plan to meet the purchase price is as follows:

Equity \$3,727,500 Bank Loan (6% interest, 5 years with 5-year Borrower's option, 25-year amortization) \$33,547,500

If refinancing is not available, a balloon payment of \$25,614,181 would be due after the tenth year. An assessment of the annual rent payments due the landlord over the ten-year term indicates that the payments will exceed the cumulative total annual debt service due on the loan by \$16,562,358. This excess will enable the landlord to establish a sinking fund to help finance the balloon payment. A remaining balance of \$9,051,823 would be needed to fully fund the balloon payment. Given the excess rent over debt service requirements, the projected profitability of Sayville, the profitability of Mr. Oberlander's affiliated nursing home (proposed operations and realty member), and the realty members' current liquid assets (per their personal net worth statements available to date), it appears that the realty entity will have sufficient funds for the balloon payment should acceptable financing terms not be available at the time of refinancing. As previously noted, the borrower and lender intend to pursue a HUD loan within the initial five-year term.

#### Lease Rental Agreement

The applicant has submitted draft lease rental agreement for the site that they will occupy, which is summarized below:

Premises:	A 180-bed nursing home located at 300 Broadway Avenue, Sayville, New York
Lessor:	L&A Sayville Realty LLC
Lessee:	L&A Operational LLC
Term:	10 years
Rental:	\$4,250,000 annually
Provisions:	Tenant shall be responsible for real estate taxes, insurance, maintenance and utilities.

The lease agreement will be a non-arm's length lease agreement in that the realty and operating entities have identical membership and ownership interest. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has submitted the current year (2016) operations and an operating budget, in 2017 dollars, for the first year after the change in operator, summarized below:

	Curre	nt Year (2016)	<u>Yea</u>	ar One
	Per Diem	Total	Per Diem	<u>Total</u>
Revenues				
Medicaid FFS	\$320.74	\$11,925,258		\$0
Medicaid MC		0	\$304.52	11,838,700
Medicare FFS	\$671.92	8,194,004		0
Medicare MC		0	\$650.01	8,285,100
Commercial FFS	\$349.98	3,132,700	\$349.98	3,234,200
Private Pay	\$463.68	1,267,230	\$465.06	1,333,800
Other		27,342		29,800
Bad Debt		<u>(1,157,532)</u>		<u>0</u>
Total Revenues		\$23,389,002		\$24,721,600
F				
Expenses	<b>#</b> 000 00	<b>#40.070.040</b>	<b>#007.00</b>	<b>#40.000.000</b>
Operating	\$322.30	\$19,679,343	\$297.98	\$18,990,800
Capital	51.17	3,124,355	70.88	4,517,604
Total Expenses	\$373.47	\$22,803,698	\$368.86	\$23,508,404
Net Income		<u>\$585,304</u>		<u>\$1,213,196</u>
Utilization (patient days)		61,059		63,732
Occupancy		92.93%		97.0%
Breakeven Occupancy		32.33/0		92.2%
Dieakeven Occupancy				92.270

The following is noted with respect to the submitted budget:

- Private and Other rates are projected based on similar facilities in the same geographical area.
- Medicaid rates are projected based on the reimbursement methodology under statewide pricing.
- Professional fees and Other Direct Expenses decreased by the elimination in projections of related party costs used by the current operator for functions such as bookkeeping, pharmacy, therapy, laundry, IT and other administrative functions.
- Patient days increased during the first year since the current operator did not maximize the
  occupancy due to their shift from the Long Island to NYC markets. The proposed operator indicated
  that they are committed to the Long Island market and have significant relationships with upstream
  and downstream healthcare providers. The projections reflect the results of these relationships.

 Utilization broken down by payor source during the current year and the first year after the change in operator is as follows:

	Current Year	<u>Year One</u>
Medicaid FFS	60.89%	0.00%
Medicaid MC	NA	61.00%
Medicare FFS	19.97%	0.00%
Medicare MC	NA	20.00%
Commercial FFS	14.66%	14.50%
Private Pay	4.48%	4.50%

#### Capability and Feasibility

The purchase price for the operations is \$225,000 plus assumed liabilities. The proposed members will provide equity from their personal resources to meet the operation purchase price. The purchase price for the real estate is \$37,275,000 to be financed as follows: equity of \$3,727,500 from the proposed members and a bank loan of \$33,547,500 at an interest rate of 6% for five years with a borrower's option for an additional five years based on a 25-year amortization period. The borrower and lender intend to pursue a U.S. Department of Housing and Urban Development (HUD) loan within the initial five-year term. The applicant has provided a letter of interest from Greystone Financial. The Department of Health has advised the applicant that the proposed realty loan must be structured to incorporate payment of both interest and principal over the loan term. In addition to such payments, the realty members may also establish a sinking fund towards amortization for refinancing purposes.

Working capital requirements are estimated at \$3,918,067, which is equivalent to two months of Year One expenses. The applicant will finance \$1,889,000 at an interest rate of 7% for a five-year term. The remaining \$2,029,067 will be met via equity from the proposed members' personal resources. Shifra Hager and Chaim Hager submitted affidavits indicating that they will provide equity disproportionate to their ownership interest. BFA Attachment A is the net worth statements of the proposed members of L&A Operational LLC and L&A Sayville Realty LLC (the operating and realty entities have identical membership), which indicates the availability of sufficient funds for the equity contribution to meet the purchase price, working capital and the balloon payments. BFA Attachment C is the pro forma balance sheet of L&A Operational LLC, which indicates a positive net asset position of \$2,254,067 as of the first day of operation.

The submitted budget projects \$1,213,196 of net income in Year One after the change in ownership. Revenues are based on the current reimbursement methodologies. The submitted budget appears reasonable.

BFA Attachment B is the financial summary of Sayville Rehabilitation and Nursing Center. As shown, the entity had an average positive working capital position and an average positive net asset position from 2014 through 2016. Also, the entity achieved an average net income of \$391,431 from 2014 through 2016.

BFA Attachment D is the internal financial statements of Sayville Rehabilitation and Nursing Center as of May 31, 2017. As shown, the facility had a positive working capital position, a positive net asset position and achieved income from operations of \$2,175,848 through May 31, 2017.

BFA Attachment E is the financial summary of Apex Rehabilitation and Care Center. As shown, the entity had an average negative working capital position and an average positive net asset position from 2014 through 2016. Also, the entity achieved an average net income of \$579,066. The applicant indicated that the reason for the negative working capital position in 2014 and 2016 were as follows: investments in PPE (long term assets) as part of the renovation/upgrade initiatives, reductions of long term obligations and low census levels reduced cash flow, while fixed costs remained mostly unchanged causing cash and receivables to decline and payables to increase. The applicant indicated that reason for the 2014 loss was as follows: reduction in occupancy, reduction of contracted nurses and increase in in-house nursing staff resulted in higher salary and benefit expenses, high interest costs associated with the mortgage, and accounts receivable bad debt write-off of \$1,000,000. The applicant implemented the

following steps to improve operations: facility renovations/upgrades and retention of staff, along with marketing.

Subject to the noted contingencies, it appears that the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A Personal Net Worth Statement of Proposed Members Financial Summary- Sayville Rehabilitation BFA Attachment B BFA Attachment C Pro Forma Balance Sheet

May 31, 2017 internal financial statements of Sayville Nursing BFA Attachment D

Financial Summary- Apex Rehabiltiation BFA Attachment E



# of Health

# Department Public Health and Health Planning Council

## Project # 172125-E

Utica Operations Associates LLC d/b/a Utica Center for Rehabilitation and Nursing

**Residential Health Care Facility Program:** 

Purpose: **Establishment**  County: Oneida

Acknowledged: August 29, 2017

## **Executive Summary**

#### Description

Utica Operations Associates LLC d/b/a Utica Center for Rehabilitation and Nursing, a New York limited liability company, is requesting to be established as the new operator of Focus Rehabilitation and Nursing Center at Utica (f/k/a Loretto-Utica Nursing Residential Health Care Facility), a 120-bed, Article 28 residential health care facility (RHCF) located at 1445 Kemble Street, Utica (Oneida County). The facility also operates a 30-slot adult day health care program (ADHCP) on site. There will be no change in beds or services provided.

On September 20, 2011, Joseph Zupnik, as a member of UCRN, LLC, entered into a receivership agreement with Loretto-Utica Nursing Residential Health Care Facility and the New York State Department of Health to operate the RHCF. The receivership became effective November 1, 2011. Concurrent with the receivership agreement, the nursing home owner and UCRN LLC entered into an Asset Purchase Agreement (APA) for the sale and acquisition of the operating interest of facility. The transaction for the sale and acquisition of the operating interest was never completed.

In June 2017, Kenneth Rozenberg submitted an application seeking to be established as the substitute receiver of the facility. The documentation submitted in support of the receivership change was reviewed by Department staff and is currently pending final approval by the Division of Legal Affairs. On June 30, 2017, in contemplation of the change in

receiver and this related change of ownership application, the parties to the APA and Utica Operations Associates LLC entered into an Assignment and Amendment Agreement to the APA. The purchase price for the operations is \$10 with the assumption of certain liabilities. Upon approval of this CON application, the members of Utica Operations Associates LLC will be Utica KR Holding LLC and Kenneth Rozenberg.

Ownership of the operations before and after the requested change is as follows:

Current Operator Focus Rehabilitation and Nursing Center at Utica UCRN, LLC as receiver

**Proposed Operator** Utica Operations Associates LLC Members Kenneth Rozenberg 1.0% Utica KR Holding LLC 99.0% Kenneth Rozenberg (95%) Beth Rozenberg (5.0%)

There will be no change in ownership of the RHCF's real property as a result of this application. Kemble Street Realty LLC, as owner/landlord, and Utica Operations Associates LLC, as tenant, have entered into a lease agreement for site control of the facility. There is a relationship between the members of Kemble Street Realty, LLC and Utica Operations Associates LLC in that the members of each company have previous business relationships

involving real estate transactions of nursing homes. Kemble Street Realty is owned by Daryl Hagler.

## OPCHSM Recommendation Contingent Approval

#### **Need Summary**

There will be no changes to beds or services at this facility. Focus Rehabilitation and Nursing Center at Utica's occupancy was 97.2% in 2013, 96.1% in 2014 and 94.9% in 2015. Overall occupancy for 2016 was 97.5%, and occupancy, as of June 28, 2017, was 96.7%.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants. No changes in the program or physical environment are proposed in this application. It is the intent of the new operators to enter into an administrative and consulting services agreement with Centers Health Care. Centers Health Care is a related party with Ken Rozenberg as CEO and holding a 50% ownership interest.

#### Financial Summary

There are no project costs associated with this application. The purchase price for the assets is \$10 with the assumption by Utica Operations Associates LLC of certain liabilities relating to Office of the Medicaid Inspector General audits prior to closing, estimated at \$877,973 as of August 29, 2017. The projected budget is as follows:

Revenues \$10,140,643 Expenses \$9,682,824 Net Income \$457,819

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of the executed consulting services agreement, acceptable to the Department of Health. [BFA]
- 2. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 3. Submission of the Consulting and Administrative Services Agreement, acceptable to the Department. [LTC]
- 4. Submission of a photocopy of a fully executed Consulting Services Agreement between Utica Operations Associates LLC and Centers for Care LLC, which is acceptable to the Department. [CSL]
- 5. Submission of a photocopy of an amended Articles of Organization of Utica KR Holding LLC, which is acceptable to the Department. [CSL]
- 6. Submission of a photocopy of an amended Operating Agreement of Utica KR Holding LLC, which is acceptable to the Department. [CSL]
- 7. Submission of a photocopy of an Assignment and Amendment Agreement between UCRN, LLC, Utica Operations Associates LLC, Loretto-Utica Residential Health Care Facility, Loretto-Utica Adult Residence, UCSL, LLC, and Utica AH Operations Associates LLC, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. The facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]

Council Action Date **October 11, 2017** 

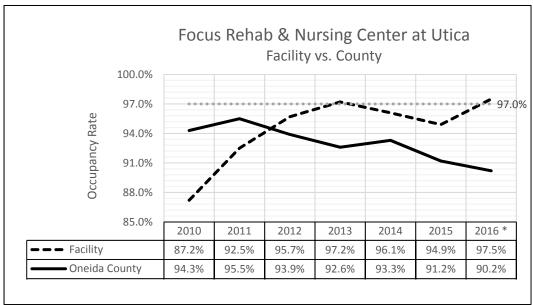
## **Need Analysis**

#### Background and Analysis

The current need methodology shows a surplus of 362 beds in Oneida County.

**RHCF Need - Oneida County** 

2016 Projected Need	2,276
Current Beds	2,638
Beds Under Construction	0
Total Resources	2,638
Need Surplus	362



<sup>\*</sup> unaudited data; based upon facility reporting

Current occupancy, as of June 28, 2017, was 96.7%. The overall occupancy for Oneida County was 91.2% for 2015. Focus Rehabilitation and Nursing Center at Utica's occupancy was 97.2% in 2013, 96.1% in 2014, and 94.9% in 2015. Over the past five years, the facility has a history of maintaining high RHCF occupancy at or near the Department's planning optimum, which is expected to continue going forward.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Focus Rehabilitation and Nursing Center at Utica's Medicaid admissions of 73.1% in 2014 and 68.2% in 2015 exceeded Oneida County's 75% threshold rates in 2014 and 2015 of 21.8% and 18.6%, respectively.

#### Conclusion

Approval of this application will maintain a resource to meet the needs of residents of Oneida County.

#### Recommendation

From a need perspective, contingent approval is recommended.

## Program Analysis

#### Facility Information

	Existing	Proposed	
Facility Name	Focus Rehabilitation and	Utica Center for Rehabilitation and	
	Nursing Center at Utica	Nursing	
Address	1445 Kemble Street	Same	
	Utica NY 13501		
RHCF Capacity	120	Same	
ADHC Program Capacity	N/A	Same	
Type of Operator	Proprietary	Same	
Class of Operator	Voluntary	Same	
Operator	URNC, LLC as Receiver	Utica AH Operations Associates, LLC	
		Kenneth Rozenberg 1%	
		Utica KR Holding LLC 99%	
		Kenneth Rozenberg (95%)	
		Beth Rozenberg (5%)	

#### Character and Competence - Background

#### **Facilities Reviewed**

Nursing	Homes

Beth Abraham Center for Rehabilitation and Nursing	03/2017 to present
Boro Park Center for Rehabilitation and Healthcare	05/2011 to present
Bronx Center for Rehabilitation and Health Care	09/2007 to present
Brooklyn Center for Rehabilitation and Residential HC	05/2007 to present
Buffalo Center for Rehabilitation and Nursing	12/2015 to present
Bushwick Center for Rehabilitation and Health Care	06/2008 to present
Corning Center for Rehabilitation	07/2013 to present
Daughters of Jacob Nursing Home Company Inc.	08/2013 to present
Dutchess Center for Rehabilitation and Healthcare	02/2006 to present
Essex Center for Rehabilitation and Health Care	03/2014 to present
Far Rockaway Center for Rehabilitation and Nursing	04/2017 to present
Fulton Center for Rehabilitation and Healthcare	04/2012 to present
Holliswood Center for Rehabilitation and Healthcare 2	11/2010 to present
Hope Center for HIV and Nursing Care	04/2015 to present
Indian River Rehabilitation and Nursing Center	12/2014 to present
Martine Center for Rehabilitation and Nursing	03/2017 to present
Northwoods Rehabilitation and Nursing Center at Moravia	11/2014 to present
Richmond Center for Rehabilitation and Specialty Healthcare	04/2012 to present
Steuben Center for Rehabilitation and Healthcare	07/2014 to present
The Grand Rehabilitation and Nursing at Chittenango	07/2008 to 07/2016
The Grand Rehabilitation and Nursing at Pawling	08/2004 to 03/2016

The Grand Rehabilitation and Nursing at Queens The Grand Rehabilitation and Nursing at Rome Triboro Center for Rehabilitation and Nursing University Nursing Home Washington Center for Rehabilitation and Health Care Waterfront Center for Rehabilitation and Health Center Williamsbridge Manor Nursing Home	10/2004 to 03/2016 07/2008 to 08/2016 09/2015 to present 09/2017 to present 02/2014 to present 01/2013 to present 09/2007 to present
Rhode Island Nursing Homes Bannister Center for Rehab Kingston Center for Rehab Park View Center for Rehab	02/2016 to present 10/2016 to present 05/2016 to present
<u>Dialysis Centers</u> Bronx Center for Renal Dialysis Bushwick Center for Renal Dialysis	01/2011 to present 06/2014 to present
Adult Homes Argyle Center for Independent Living	02/2014 to present
Certified Home Health Agencies Centers Home Health Revival-Bronx Centers Home Health Revival-Buffalo	07/2008 to present 09/2016 to present
<u>Licensed Home Care Services Agency</u> Amazing Home Care (LHCSA)	05/2006 to present
Ambulance Company Senior Care Emergency Ambulance Services, Inc. (EMS)	02/2006 to present
Managed Long Term Care Company Centers Plan for Health Living (MLTC)	01/2013 to present

#### **Individual Background Review**

**Kenneth Rozenberg** is a New York licensed nursing home administrator, in good standing, and licensed paramedic, in good standing. He is employed as CEO of Bronx Center for Rehabilitation and Health Care since January 1998, and the CEO of Centers Health Care since 2005. Mr. Rozenberg discloses the following health facility interests:

Beth Abraham Center for Rehabilitation and Nursing (95%)	03/2017 to present
	•
Boro Park Center for Rehabilitation and Healthcare (98%)	05/2011 to present
Bronx Center for Rehabilitation and Health Care (95%)	10/1997 to present
Brooklyn Center for Rehabilitation and Residential Health Care (95%)	05/2007 to present
Bufflalo Center for Rehabilitation and Nursing (90%)	12/2015 to present
Bushwick Center for Rehabilitation and Health Care (98%)	05/2011 to present
Corning Center for Rehabilitation (58%)	07/2013 to present
Dutchess Center for Rehabilitation and Healthcare (30%)	08/2004 to present
Essex Center for Rehabilitation and Health Care (90%)	03/2014 to present
Far Rockaway Center for Rehabilitation and Nursing (98.98%)	04/2017 to present
Fulton Center for Rehabilitation and Healthcare (81%)	04/2012 to present
Holliswood Center for Rehabilitation and Healthcare (85.5%)	04/2013 to present
Hope Center for HIV and Nursing Care (95%)	04/2015 to present
Indian River Rehabilitation and Nursing Center (9%)	12/2014 to present
Martine Center for Rehabilitation and Nursing (95%)	03/2017 to present
Northwoods Rehabilitation and Nursing Center at Moravia (10%)	11/2014 to 03/2016
Richmond Center for Rehabilitation and Specialty Healthcare (95%)	04/2012 to present
Steuben Center for Rehabilitation and Healthcare (92%)	07/2014 to present
	•

The Grand Rehabilitation and Nursing at Chittenango	05/2011 to 07/2016
The Grand Rehabilitation and Nursing at Pawling	08/2004 to 03/2016
The Grand Rehabilitation and Nursing at Queens	10/2004 to 03/2016
The Grand Rehabilitation and Nursing at Rome	05/2011 to 03/2017
Triboro Center for Rehabilitation and Nursing (98%)	09/2015 to present
University Nursing Home (95%)	08/2001 to present
Washington Center for Rehabilitation and Healthcare (90%)	02/2014 to present
Waterfront Center for Rehabilitation (81%)	12/2012 to present
Williamsbridge Manor Nursing Home (95%)	11/1996 to present
Bannister Center for Rehab (RI) (5%)	02/2016 to present
Holliswood Center for Rehabilitation (RECeivership)	11/2010 to 04/2013
Stonehedge Health & Rehabilitation Center – Rome (REC)	07/2008 to 04/2011
Stonehedge Health & Rehab Center – Chittenango (REC)	07/2008 to 04/2011
Wartburg Lutheran Home for the Aging (REC)	06/2008 to 05/2011
Waterfront Center for Rehabilitation (REC)	08/2011 to 12/2012
Delaware Nursing & Rehab Center (REC)	06/2014 to 12/2015
Daughters of Jacob Nursing Home Company Inc. (REC)	08/2013 to 09/2015
Kingston Center for Rehab [RI] (5%)	10/2016 to present
Park View Center for Rehab [RI] (5%)	05/2016 to present
Bronx Center for Renal Dialysis (70%)	1/2011 to present
Argyle Center for Independent Living (60%)	02/2014 to present
Centers Plan for Health Living (60%)	01/2013 to present
Centers Home Health Revival-Bronx (100%)	07/2008 to present
Centers Home Health Revival-Buffalo	09/2016 to present
Amazing Home Care (33%)	05/2006 to present
Senior Care Emergency Ambulance Services, Inc. (40%]	06/2005 to present
Nanuet Center for Rehabilitation and Nursing	Pending
Haverstraw Center for Rehabilitation and Nursing	Pending
Monsey Center for Rehabilitation and Nursing	Pending

**Beth Rozenberg** retired in 1995 as a teacher from Park East Day School in New York, NY. Ms. Rozenberg discloses the following health facility interests:

zeriberg disoloses the following fleath facility interests.	
Beth Abraham Center for Rehabilitation and Nursing (95%)	03/2017 to present
Boro Park Center for Rehabilitation and Healthcare (98%)	04/2016 to present
Bronx Center for Rehabilitation and Health Care (5%)	09/2013 to present
Hope Center for HIV and Nursing Care (5%)	04/2015 to present
Martine Center for Rehabilitation and Nursing (5%)	03/2017 to present
Northwoods Rehabilitation and Nursing Center at Moravia (9%)	03/2016 to present
University Nursing Home (5%)	11/2002 to present
Williamsbridge Manor (5%)	12/2004 to present
Banister Center for Rehab (RI) (5%)	02/2016 to present
Kingston Center for Rehab (5%)	10/2016 to present
Park View Center for Rehab (5%)	05/2016 to present
Nanuet Center for Rehabilitation and Nursing	Pending
Haverstraw Center for Rehabilitation and Nursing	Pending

#### Character and Competence - Analysis

Monsey Center for Rehabilitation and Nursing

No negative information has been received concerning the character and competence of the above applicants identified as new members.

A review of operations of Bronx Center for Rehabilitation and Health Care for the period identified above reveals the following:

The facility was fined \$2,000 pursuant to a Stipulation and Order NH-07-079 issued October 23, 2007 for surveillance findings on April 27, 2007. Deficiencies were found under 10 NYCRR 415.12 Quality of Care and 415.12(i)(1), Quality of Care: Nutrition.

Pending

- The facility was fined \$4,000 pursuant to a Stipulation and Order NH-11-047 issued August 25, 2011 for surveillance findings on April 16, 2010. Deficiencies were found under 10 NYCRR 415.12 (h)(2) Quality of Care: Accidents and Supervision and 415.26 Administration.
- A federal CMP of \$36,450 was assessed for the April 16, 2010 survey findings.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations of Essex Center for Rehabilitation and Health Care for the period identified above reveals the following:

• The facility was fined \$6,000 pursuant to a Stipulation and Order for surveillance findings on August 9, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Concern; 415.26 Administration; and 415.27(a-c) Administration: Quality Assessment and Assurance.

A review of operations of Fulton Center for Rehabilitation and Healthcare for the period identified above reveals the following:

- The facility was fined \$52,000 pursuant to a Stipulation and Order NH-16-004 issued April 23. 2015 for surveillance findings on June 11, 2012, May 15, 2013, and November 21, 2013. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practical Potential; 415.12(i)(1) Quality of Care: Nutrition; 415.12(h)(1) Quality of Care: Accidents/Supervision; 415.12(m)(2) Quality of Care: Medication Errors; 415.12(i)(1) Quality of Care: Nutrition; 415.12(c)(2) Quality of Care: Pressure Sores; 415.26 Administration; 415.27(a-c) Quality Assurance; 415.3(e)(2)(ii)(b) Notification of Changes; and 415.4(b)(1)(2)(3) Investigative/Report Allegations.
- A federal CMP of \$975 was assessed for the June 11, 2012 survey findings.
- A federal CMP of \$11,895 was assessed for the May 15, 2013 survey findings.
- A federal CMP of \$10,000 was assessed for the November 21, 2013 survey findings.
- The facility was fined \$10,000 pursuant to a Stipulation and Order NH-12-39 issued on September 17, 2012 for surveillance findings on March 24, 2014. Deficiencies were found under 10 NYCRR 415.12(c)(1)(2) Quality of Care: Pressure Sores.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation. Fulton Center was a former County facility that had a high turnover of the facility's County employed staff after the current operators took over in April of 2012. The current operators had a period of transition after takeover where they had to hire and train new staff at the facility in order to maintain staffing levels needed.

A review of operations of Northwoods Rehabilitation and Nursing Center at Moravia for the period identified above reveals the following:

 The facility was fined \$2,000 pursuant to a Stipulation and Order NH-16-066 issued January 13, 2016 for surveillance findings on February 6, 2015. Deficiencies were found under 10 NYCRR 415.26 Administration.

A review of operations of Richmond Center for Rehabilitation and Specialty Healthcare for the period identified above reveals the following:

- The facility was fined \$18,000 pursuant to a Stipulation and Order issued for surveillance findings on April 24, 2012. Deficiencies were found under 10 NYCRR 415.4(b) Free from Abuse/Involuntary Seclusion; 415.4(b)(1)(ii) Investigate Report Allegations; 414.4(b) Develop/Implement Abuse/Neglect Policies; 415.11(c)(2)(i-iii) Care Planning; 415.12(f)(1) Mental/Psychological Difficulties; 415.12(h)(1)(2) Quality of Care: Accidents/Supervision; 415.26 Administration; 415.15(a) Medical Director; and 415.27 (a-c) Quality Assurance.
- A federal CMP of \$27,528 was assessed for the April 24, 2012 survey findings.

- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-16-041 issued January 13, 2016 for surveillance findings on October 24, 2013. Deficiencies were found under 10 NYCRR 415.12(h)(2) Quality of Care: Accident Free Environment.
- The facility was fined \$10,000 pursuant to a Stipulation and Order issued for surveillance findings on March 21, 2014. Deficiencies were found under 10 NYCRR 415.12 and 415.12(b)(2)(iii) Quality of Care: Accidents.
- The facility was fined \$12,000 pursuant to a Stipulation and Order issued for surveillance findings on June 9, 2017. Deficiencies were found under 10 NYCRR 415.12 Quality of Care Highest Practicable Potential and 415.12(h)(2) Resident Assessment.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation. Richmond Center has 300 certified beds with 72 of those beds servicing neurobehavioral residents in dedicated neurobehavioral units. This population can be difficult to serve and the initial survey findings in 2012 reflect a transition of this facility immediately after the current operators took over in April of 2012, with this initial enforcement occurring days after the official transition of ownership.

A review of the operations of The Grand Rehabilitation and Nursing at Chittenango for the period identified above reveals the following:

- The facility was fined \$4,000 pursuant to a Stipulation and Order NH-10-053 issued November 15, 2010 for surveillance findings on October 22, 2009. Deficiencies were found under 10 NYCRR 415.12(h)(1,2) Quality of Care: Accidents and Supervision and 415.26(b)(3)(4) Governing Body.
- A federal CMP of \$5,200 was assessed for the October 22, 2009 survey findings.
- The facility was fined \$20,000 pursuant to a Stipulation and Order NH-12-010 issued February 17, 2012 for surveillance findings on January 20, 2011. Deficiencies were found under 10 NYCRR 415.12(c)(1)(2) Quality of Care: Pressure Sores and NYCRR 415.12(d)(1) and Quality of Care: Catheters.
- A federal CMP of \$3.250 was assessed for July 30, 2012 survey findings.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation. State enforcements for surveys on October 22, 2009 and January 20, 2011 came when the facility was under receivership. The facility has experienced a state enforcement free period since permanent establishment of the current operators in May of 2011.

A review of the operations of The Grand Rehabilitation and Nursing at Rome for the period identified above reveals the following:

• A federal CMP of \$1,600 was assessed for May 18, 2011 survey findings.

A review of the operations of Washington Center for Rehabilitation and Healthcare for the period identified above reveals the following:

• The facility was fined \$4,000 pursuant to a Stipulation and Order issued for surveillance findings on September 11, 2015. Deficiencies were found under 10 NYCRR 415.12(h)(1) Quality of Care: Accident Free Environment; 415.27(a-c) Administration: Quality Assessment and Assurance.

A review of the operations of Waterfront Center for Rehabilitation and Healthcare for the period identified above reveals the following:

- The facility was fined \$2,000 pursuant to a Stipulation and Order NH-13-014 issued April 24, 2013 for surveillance findings on September 27, 2011. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care: Accidents and Supervision.
- A federal CMP of \$1,625 was assessed for the September 27, 2011 survey findings.
- The facility was fined \$2,000 pursuant to a Stipulation and Order issued for surveillance findings on May 23, 2012. Deficiencies were found under 10 NYCRR 415.12(c)(2) Quality of Care: Pressure Sores.

- The facility was fined \$24,000 pursuant to a Stipulation issued for surveillance findings on November 6, 2015. Deficiencies were found under 10 NYCRR 415.12(m)(2) Quality of Care: No Significant Med Errors; 415.12 Quality of Care: Highest Practicable Potential; 415.12(l)(1) Quality of Care: Unnecessary Drugs; 415.18(a) Pharmacy Services: Facility Must Provide Routine and Emergency Drugs in a Timely Manner; 415.18(c)(2) Pharmacy Services: the Drug Regimen of Each Resident Must be Reviewed at Least Once a Month by Licensed Pharmacist; 415.4(b)(2)(3) Investigate/Report Allegations/Individuals; 415..26 Administration; and 415.27(c)(2)(3)(v) Administration: Quality Assessment and Assurance.
- The facility was fined \$10,000 pursuant to a Stipulation and Order NH-17-046 issued August 16, 2017 for surveillance findings on May 11, 2017. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practicable Potential.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation. The most recent enforcement action of August 16, 2017 resulted from a delay in treatment with the Ophthalmologist for a resident following cataract surgery, which resulted in loss of vision. The November 6, 2015 enforcement was mostly related to medication administration and a new eMAR. In response to this issue, the operator brought in Centers Health Care clinical consulting staff to help train facility staff and mitigate any potential harm. The operator also conducted a review of eMAR in all facilities operated and developed new audit tools based on the survey findings.

A review of Williamsbridge Manor Nursing Home for the period identified above reveals the following:

 The facility was fined \$1,000 pursuant to a Stipulation and Order NH-08- issued July 8, 2008 for surveillance findings of December 19, 2007. A deficiency was found under 10 NYCRR 415.12 Quality of Care.

A review of Alpine Home Health Care, for the periods identified above, reveals the following:

• A fine of \$1,000 was issued on February 3, 2015 for not responding to Emergency Preparedness survey.

The review of Senior Care Emergency Ambulance Services, Inc., for the periods identified above, reveals that there were no enforcements. Information provided by the Bureau of Emergency Services indicates there have been issues involving motor vehicle accidents and vehicle maintenance.

Reviews of all other affiliated facilities reveal no enforcements for the periods identified above.

#### **Quality Review**

Provider Name	Overall	Health Inspection	Quality Measures	Quintile
Beth Abraham Center for Rehabilitation and Nursing	****	****	****	2
Boro Park Center for Nursing and Rehab Center	****	****	****	4
Bronx Center for Rehab Health	***	**	****	3
Brooklyn Center for Rehab and Residential Health Care	***	****	***	3
Buffalo Center for Rehabilitation and Nursing	**	*	****	N/A
Bushwick Center for Rehab and Health Care	****	***	****	3
Corning Center for Rehabilitation and Healthcare	*	*	***	4
Triboro Center for Rehabilitation and Nursing	***	**	****	5
The Grand Rehabilitation & Nursing at Pawling	****	****	****	4
Essex Center for Rehabilitation and Healthcare	*	*	***	4
Far Rockaway Center for Rehabilitation and Nursing	*	*	****	5
Fulton Center for Rehabilitation and Healthcare	***	**	****	4
Holliswood Center for Rehabilitation & Healthcare	***	***	****	5
Hope Center for H I V and Nursing Care	****	****	****	N/A
Indian River Rehab and Nursing Center	*	**	***	N/A
Martine Center for Rehabilitation and Nursing	****	****	****	N/A
Northwoods Rehab and E C F at Moravia	**	*	****	5
Richmond Center for Rehab and Specialty H C	***	**	***	5
Steuben Center for Rehabilitation and Healthcare	***	***	**	5
The Grand Rehabilitation & Nursing at Chittenango	**	**	***	3
The Grand Rehabilitation & Nursing at Queens	****	****	****	4
The Grand Rehabilitation & Nursing at Rome	**	*	****	3
University Nursing Home	****	****	****	1
Washington Center for Rehabilitation & Healthcare	*	*	**	5
Waterfront Center for Rehabilitation & Healthcare	**	*	****	5
Williamsbridge Manor N H	****	****	****	2

#### RΙ

Bannister Center for Rehabilitation and Health Care	*	*	***	
Kingston Center for Rehabilitation and Health Care	**	*	**	
Park View Center for Rehabilitation and Health Care	****	**	****	

Indian River recently graduated from Special Focus, therefore there is no current Quintile rating. The Quintile Report does not include a listing for Buffalo Center for Rehabilitation and Nursing Hope Center for HIV and Nursing Care, Martine Center for Rehabilitation and Nursing.

#### Project Review

Kenneth Rozenberg is CEO and 50% owner of Centers Health Care (Centers), formerly Centers for Specialty Care Group, which provides administrative services (payroll, billing, accounts payable) as well as clinical and administrative consulting services to health care facilities. It is the intent of the proposed operators to contract with Centers for general administrative services (payroll, billing, accounts payable) as well as clinical and administrative consulting services. It should be noted that Centers does not have any direct ownership interest in the operations of residential health care facilities in New York State, nor is it proposed through this application that it will have a direct ownership interest in this facility. Despite the common ownership of one of its members, the facility will be a wholly independent and distinct legal entity, in no way controlled by Centers. Centers utilizes a regional office type approach with central corporate and local resources to provide timely services and regionally knowledgeable clinical staff to their clients.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants. All health care facilities are in substantial compliance with all rules and regulations. The individual background review indicates the applicants have met the standard for approval as set forth in Public Health Law §2801-a(3).

#### Recommendation

From a programmatic perspective, contingent approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed APA to acquire the RHCF's operating interest. The agreement will become effectuated upon Public Health and Health Planning Council approval of this CON. The terms are summarized below:

Date:	September 20, 2011		
Seller:	Loretto-Utica Residential Health Care Facility, Inc.		
Buyer:	UCRN, LLC		
Asset Acquired:	Transfer, assign, convey all title and interest in the purchased assets used exclusively in the business including: real property leases; furniture and equipment, inventory, all other tangible personal property; intellectual property license; assigned contracts; documents relating to services provided; permits; Medicare and Medicaid provider numbers; goodwill and other intangible assets; menus, policy/procedures manuals; all financial and other books and records: telephone/telefax numbers; security deposits and prepayments; accounts receivables generated on and after the Closing Date, and all cash maintained by the Purchaser, subject to terms of the receivership agreement		
Excluded Assets:	Cash, cash equivalents, bank deposits and all pre-closing accounts receivable, any refunds prior to the closing date, personnel files of employees not hired by the purchaser, documents not permitted by law to be transferred, any right to receive or expectancy of seller in any charitable gift, grant bequest or legacy. All other assets and properties of seller that are subject to the real estate contract.		
Assumption of Liabilities:	At closing, the buyer shall assume all of seller's unpaid obligations to the State of NY, as specified in the RHCF Receivership Agreement, and unpaid obligations at closing that the Buyer obligated to pay under Receivership Agreement.		
Purchase Price:	Assumption of Liabilities estimated at \$2,903,367 as of December 31, 2015, (estimated pre-closing amount to be reconciled at the date of Closing).		
Payment of Purchase Price:	Liabilities assumed at Closing		

The APA includes the 120-bed RHCF and on-site, 30-slot ADHCP, plus the 110-bed Adult Residence (AR) operated by Loretto-Utica Adult Residence, a related entity to the RHCF licensed operator, which is also located at 1445 Kemble Street, Utica, New York. The AR, Focus Senior Living at Utica, is certified for 87 Assisted Living Program beds. A corresponding application for the change in ownership of the AR is concurrently under review by the Department's Adult Care Facility Division (Project # 2712). The proposed new operator of the AR is Utica Operations Associates LLC.

#### Assignment and Amendment Agreement

An executed Assignment and Amendment Agreement has been submitted for the operations related to Focus Rehabilitation and Nursing Center at Utica, summarized as follows:

Date:	June 30, 2017
Assignor:	UCRN, LLC
Assignee:	Utica Operations Associates LLC
Rights assigned:	All rights assigned under the Asset Purchase Agreement for the operations have been modified as follows: cash as it exists at time of closing shall be included in assets to be transferred to assignee, no obligation to assume any collective bargaining agreements nor any liability in connection therewith. The only liability the assignee is obligated to assume at closing is the outstanding balance in connection with Medicaid audits #06-1062 (\$769,024.56, principal has been paid, this balance is the interest owed) and #09-7071 (\$108,948, original audit, does not include interest.
Purchase Price:	\$10 at time of closing.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of August 29, 2017, the facility had outstanding Medicaid liabilities relating to OMIG audits of \$877,973.

#### Consulting Services Agreement

Utica Operations Associates LLC d/b/a Utica Center for Rehabilitation and Nursing will enter into a Consulting Services Agreement with Centers for Care LLC d/b/a Centers Health Care. The consultant will provide certain professional business and administrative services relating to the operation of the RHCF. The applicant has submitted a draft agreement, which is summarized below:

Facility:	Focus Rehabilitation and Nursing Center at Utica
Contractor:	Centers for Care LLC d/b/a Centers Health Care (CHC)
Administrative	This agreement shall continue until the closing date in which ownership and operation of
Term:	the facility is transferred to the approved third party.
Compensation:	Actual costs incurred by CHC in providing services to the established operator and is apportioned by facility's bed size.
Contractor's	Financial Management Services, Strategic Planning and Development, Policies and
Duties:	Procedures, Contracting Services, Personnel, Supplies, Insurance, Operating Licenses and Regulatory matters and Billing and Collection services.
	and Regulatory matters and billing and Collection Services.

While Centers for Care LLC d/b/a Centers Health Care will be providing all of the above services, the Facility retains ultimate control in all of the final decisions associated with the services. The applicant has submitted an executed attestation stating that the applicant understands and acknowledges that there are powers that must not be delegated, the applicant will not willfully engage in any illegal delegation and understands that the Department will hold the applicant accountable.

#### Lease Agreement

An executed lease agreement has been submitted by the applicant related to the lease of the RHCF's real property. The terms are summarized below:

Date:	July 31, 2017
Premises:	1445, Kemble Street, Utica, NY 13501 (Oneida County)
Landlord:	Kemble Street Realty, LLC
Lessee:	Utica Operations Associates LLC
Term:	10 Years
Rental:	\$450,000 per year.
Provisions:	Triple Net. Tenant is responsible for maintenance, utilities, insurance and real estate taxes.

The applicant has provided two letters from area brokers attesting to the reasonableness of the rent.

#### Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year of operation subsequent to the change in ownership. The budget is summarized below:

	Current Year (2016)		Year One (2018)	
	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
RHCF Revenue				
Commercial-FFS	\$263.07	\$1,239,348	\$317.50	\$1,497,648
Medicare-FFS	\$426.48	931,440	\$374.00	817,190
Medicare-Managed Care	\$299.46	376,720	\$384.00	483,072
Medicaid-FFS	\$191.62	6,347,164	\$191.57	6,351,312
Medicaid-Managed Care	\$186.14	127,875	\$286.00	196,482
Private Pay	\$405.44	<u>373,817</u>	\$345.00	<u>318,435</u>
Total RHCF Revenue		\$9,396,364		\$9,664,139
ADHCP Revenue				
Medicaid Fee-for-Service	\$94.62	<u>490,797</u>	\$75.42	<u>476,504</u>
Total ADHCP Revenue		\$490,797		\$476,504
Total Revenues		\$9,887,161		\$10,140,643
RHCF Expenses				
Operating	\$193.10	\$8,281,030	\$199.73	\$8,573,136
Capital	<u>\$19.62</u>	<u>\$841,471</u>	<u>\$19.63</u>	<u>\$842,609</u>
Total RHCF Expenses	\$212.72	\$9,122,501	\$219.36	\$9,415,745
4DUOD 5 / (; )	04407	<b>4000 507</b>	<b>0.40.07</b>	<b>#</b> 007.070
ADHCP Expenses (operating)	\$44.07	\$228,587	\$42.27	\$267,079
Total Expenses		\$9,351,088		\$9,682,824
Net Income		<b>\$526.072</b>		¢457 040
Net income		<u>\$536,073</u>		<u>\$457,819</u>
Utilization (Patient Days)		42,885		42,924
Visits (ADHCP)		5,187		6,318
Occupancy (Inpatient)		97.64%		98.0%
Cocapano, (inpationi)		01.0170		00.070

The following is noted with respect to the submitted first year operating budget:

- The current year reflects the facility's actual 2016 revenues, expenses and utilization experience.
- Revenue assumptions for Year One are based on the facility's current 2017 Medicaid Regional Pricing rate. Medicare and Private Pay revenues were determined based on facility's 2016 payment rates without any adjustments.
- The projected utilization for the facility is 98.0% for the first year. It is noted that utilization for the past three years has averaged 96.2% and current occupancy was 97.16% as of June 30, 2017

Utilization by payor source for the first year after the change in ownership is summarized below:

	Current Year
	and Year One
Commercial-FFS	10.99%
Medicare-FFS	5.09%
Medicare-Managed Care	2.93%
Medicaid-FFS	77.24%
Medicaid-Managed Care	1.60%
Private Pay	<u>2.15%</u>
Total	100.0%

• Breakeven utilization is projected at 95.48% or 41,820 patient days for the first year.

#### Capability and Feasibility

There are no project costs associated with this application. The purchase price for the assets is \$10 with the assumption by Utica Operations Associates LLC of certain liabilities relating to the OMIG audits prior to closing, estimated at \$877,973 as of August 29, 2017

The working capital requirement is estimated at \$1,613,804 based on two months of Year One expenses and will be met with \$829,073 proposed members' equity and the remaining \$784,731 with a five-year loan at 5%. BFA Attachment A, proposed members' net worth, reveals sufficient resources exist for stated levels of equity. Proposed member, Kenneth Rozenberg, has provided an affidavit attesting that he will contribute resources disproportionate to his share. Greystone has provided a letter of interest for the working capital loan.

The submitted budget projects net profit of \$457,819 in Year One after the change in ownership. As of June 30, 2017, utilization was at 97.16%. BFA Attachment F is the budget sensitivity analysis based on current utilization of the facility as of June 30, 2017, which shows the budgeted revenues would increase by \$425,479 resulting in a net income in year one of \$883,829. BFA Attachment B is Utica Operations Associates LLC's Pro Forma Balance Sheet, which shows the entity will start with \$6,943,147 in net members 'equity. Equity includes \$2,879,458 in goodwill, which is not a liquid resource nor is it recognized for Medicaid Reimbursement. Excluding goodwill, the total net equity is a positive \$4,063,689. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment C is the Financial Summary of Focus Rehabilitation and Nursing Center at Utica. As shown, the RHCF had a negative working capital position, average positive net assets, and positive income of \$541,346 for the 2016 period and a net operating loss of \$163,101 as of June 30, 2017. The June 30, 2017 loss is due to a decrease in Medicare census and slightly higher payables. Focus Rehabilitation and Nursing Center at Utica expects to correct these factors by year end.

BFA Attachments D, financial summary of the proposed members affiliated RHCFs, shows the facilities have maintained positive net income from operations for the periods shown.

Based on the preceding and subject to noted contingency, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

Net Worth of Proposed Members, Utica Operations Associates LLC BFA Attachment A Pro Forma Balance Sheet, Utica Operations Associates LLC BFA Attachment B Financial Summary of Focus Rehabilitation & Nursing Center at Utica Financial Summary of Proposed Members' Affiliated RHCFs BFA Attachment C

BFA Attachment D

BFA Attachment E Organizational Chart **Budget Sensitivity Analysis** BFA Attachment F

#### Licensed Home Care Services Agency Character and Competence Staff Review

Name of Agency: Behdokht Kangarlu d/b/a Hopewell Health Home Care

Address: Fishkill County: Dutchess

Structure: Sole Proprietorship

Application Number: 2149L

#### **Description of Project:**

Behdokht Kangarlu d/b/a Hopewell Health Home Care, a sole proprietorship, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The sole proprietor of Hopewell Health Home Care is the following individual:

Behdokht Kangarlu, HHA, PCA Associate broker, Siderow Residential Group

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A search of the New York State Home Care Registry revealed that Behdokht Kangarlu is certified as a Home Health Aide and a Personal Care Aide with no convictions or findings.

The applicant proposes to serve the residents of the following counties from an office located at 1121 Jefferson Boulevard, Fishkill, NY 12524:

Dutchess Westchester Orange Ulster Putnam

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the personal qualifying information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: August 24, 2017

Name of Agency: EZ Living Home Care of NY, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2334L

## Description of Project:

EZ Living Home Care of NY, Inc., an inactive business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has proposed to authorize 200 shares of stock which will be owned as follows: Felix Slepitsky to own 66 2/3 shares, Victor Izhak to own 66 2/3 shares, and Mikhail Litvin to own 66 2/3 shares.

The proposed Board of Directors of EZ Living Home Care of NY, Inc. comprises the following individuals:

Felix Slepitsky, LMT (NY & FL), President
Administrator, EZ Living Home Care of NY, Inc. (CDPAP-FI)
Massage Therapist, ORAMED
Massage Therapist/Physical Therapy Aide, Top Care Physical Therapy

Mikhail Litvin, PCA, HHA, Vice President Coordinator, EZ Living Home Care of NY, Inc. (CDPAP-FI) Real Estate Paralegal, Yuriy Moshes, P.C. Real Estate Sales, Real NY Homes Corp.

Victor Izhak, Secretary/Treasurer Coordinator, EZ Living Home Care of NY, Inc. (CDPAP-FI) President/Real Estate Property Manager, 5721, LLC Project Management/Investor, Carrus Mobile, Inc.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the healthcare professionals associated with this application.

The Florida Department of Health indicates no issues with the licenses of the healthcare professionals associated with this application.

Mikhail Litvin was certified as a Home Health Aide and Personal Care Aide before the New York State Home Care Registry was initiated. Certification was verified by obtaining copies of the HHA and PCA Certificates of Completion.

The applicant proposes to serve the residents of the following counties from an office located at 251 East 5<sup>th</sup> Street, Unit 110, Brooklyn, New York 11218:

Kings	Queens	Richmond
Bronx	Nassau	New York

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal Care AidePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies and Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 29, 2017

Name of Agency: ProHealth Homecare, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2335-L

#### **Description of Project:**

ProHealth Homecare, Inc., an inactive business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has proposed to authorize 200 shares of stock, which are to be solely owned by Dr. Samer Chahine.

The proposed Board of Directors of ProHealth Homecare, Inc. comprises the following individual:

Samer Chahine, DMD, Director/Owner New York, New Jersey & Connecticut Licensed Dentist Dentist, New York Family Dental Care

The Office of the Professions of the State Education Department of the State of New York indicates no issues with the license of the healthcare professional associated with this application.

The State of New Jersey Department of Law & Public Safety, Division of Consumer Affairs and the State of Connecticut Department of Public Health indicated no issues with the license of the healthcare professional associated with this application.

The State of Connecticut indicated no issues with the license of the healthcare professional associated with this application.

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 334-86 Street, 1st Floor, Brooklyn, New York 11209:

Kings Queens New York Richmond Bronx Nassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval June 29, 2017

Name of Agency: OnSite LifeCare, Inc.

Address: New York County: New York

Structure: For-Profit Corporation

Application Number: 2339-L

#### **Description of Project:**

OnSite LifeCare, Inc., an inactive business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has proposed to authorize 200 shares of stock, which are to be solely owned by Djenane Bartholomew.

The proposed Board of Directors of OnSite LifeCare, Inc. comprises the following individual:

Djenane Bartholomew, LPN, RN, DNP, (FKA Djenane Thibaut), President Nursing Care Coordinator, Visiting Nurses Service of New York Hospice Interdisciplinary Team Member, Vitas Hospice

#### Affiliation:

Onsite Lifecare of NJ, Inc. (NJ Health Care Services Firm, 2016 - Present)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the healthcare professional associated with this application.

The State of New Jersey Department of Law & Public Safety, Division of Consumer Affairs indicated no issues with the license of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 22 Cortlandt Street, Suite 1619, New York, New York 10007:

New YorkBronxKingsQueensRichmondNassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Onsite Lifecare of NJ, Inc. (2016 – Present)

The State of New Jersey, Office of the Attorney General, Division of Consumer Affairs, Office of Consumer Protection has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 29, 2017

Name of Agency: Healthy Aging Homecare, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2340-L

#### **Description of Project:**

Healthy Aging Homecare, Inc., an inactive business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has proposed to authorize 200 shares of stock which are to be solely owned by Fulop Lebowitz.

The proposed Board of Directors of Healthy Aging Homecare, Inc. comprises the following individual:

Fulop Lebowitz, PCA, President Administrator, STG Solution's, Inc.

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The New York State Home Care Registry indicates no issues with the certification of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 126 Nostrand Avenue, 2<sup>nd</sup> Floor, Brooklyn, New York 11205:

Kings Queens Bronx
Richmond New York Westchester

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Medical Equipment and Supplies

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 29, 2017

Name of Agency: Igor Homecare, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2535-L

#### **Description of Project:**

Igor Homecare, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock, which are owned as follows:

Igor Rozhansky – 180 Shares Natalya Chornaya, RN – 20 Shares

The Board of Directors of Igor Homecare, Inc. comprises the following individuals:

Igor Rozhansky – President Optician, Euro Optika Natalya Chornaya, RN – Vice President Registered Nurse, Mount Sinai Beth Israel

#### Affiliation:

- MedPro Homecare Agency, Inc. (2016 Present)
- NC Homecare Agency of NY, Inc. (August 2012 Present)

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A review of the operations of the following facilities was performed as part of this review:

- MedPro Homecare Agency, Inc. (2016 Present)
- NC Homecare Agency of NY, Inc. (August 2012 Present)

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at 251 East 5th Street, Brooklyn, New York 11218

Bronx Kings New York Richmond

Queens Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Durable Medical Supplies and Equipment

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

<u>Contingency</u>
Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 27, 2017

Name of Agency: Galaxy Home Care Inc.

Address: Kew Gardens County: Queens

Structure: For-Profit Corporation

Application Number: 2539-L

#### **Description of Project:**

Galaxy Home Care Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock, which are owned as follows: Yelena Sokolsky owns 100 shares and Igor Rick owns 100 shares.

The Board of Directors of Galaxy Home Care Inc. comprises the following individuals:

Yelena Sokolsky. RN (FKA Yelena Berger), President VP of Operations, Excellent Home Health Care

Igor Rick (FKA Igor Rik), Vice President Opthalmic Dispensing License Optician/President, Cohen's Fashion Optical

The Office of the Professions of the State Education Department of the State of New York indicates no issues with the licenses of the healthcare professionals associated with this application.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 119-40 Metropolitan Avenue, Kew Gardens, New York 11415:

QueensKingsBronxNew YorkRichmondNassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Physical Therapy Occupational Therapy Respiratory Therapy
Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval June 29, 2017

Name of Agency: Apple Best Home Care Agency Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2581L

# Description of Project:

Apple Best Home Care Agency Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Apple Best Home Care Agency Inc. has authorized 200 shares of stock which are owned solely by Mei Yu Liang.

The Board of Directors of Apple Best Home Care Agency Inc. is comprised of the following individuals:

Mei Yu Liang, DNP, FNP, RN – President Family Practice Doctor of Nursing Practice, Dr. Ye's Medical Office P.C. President for Companion Care, Apple Best Home Care Agency Inc.

Melissa Liang – Vice-President/Secretary Phone Interviewer, Teach for America

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with licenses of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 2750 East 22<sup>nd</sup> Street, Brooklyn, New York 11235:

Kings Queens New York Bronx Richmond Nassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 13, 2017

Name of Agency: Exclusive Home Care Services, Inc.

Address: Rego Park County: Queens

Structure: For-Profit Corporation

Application Number: 2591L

#### **Description of Project:**

Exclusive Home Care Services, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of common stock which are owned as follows:

Erick Gavriyelov, RN – 200 Shares Intake Registered Nurse, Fidelis Care

The following individual is the sole member of Board of Directors of Exclusive Home Care Services, Inc.:

Erick Gavriyelov, RN - President (Previously Disclosed)

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individual (and entity as appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 63-53 Haring Street, Suite 307, Rego Park, New York 11374:

Bronx Kings Nassau New York

Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

## Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval June 20, 2017

Name of Agency: DMV Home Care, Inc.

Address: Staten Island County: Richmond

Structure: For-Profit Corporation

Application Number: 2623-L

#### Description of Project:

DMV Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are solely owned by David Modnyy.

The Board of Directors of DMV Home Care, Inc. comprises the following individual:

#### David Modnyy, Chairman/Treasurer

Owner/Administrator, Prestige LHCSA Management, Inc. d/b/a Hand in Hand Together Home Care

#### Affiliations:

Aza Home Health Care, LLC d/b/a Hand in Hand Together Home Care (LHCSA, 2013 – 2015)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 672 Britton Avenue, Staten Island, New York 10304:

Richmond New York Kings

Queens Bronx Westchester

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Prestige LHCSA Management, Inc. d/b/a Hand in Hand Together Home Care (2015 – Present)

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 15, 2017

Name of Agency: C.A.R.E. Mavens Home Health Agency LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2625-L

#### **Description of Project:**

C.A.R.E. Mavens Home Health Agency LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of C.A.R.E. Mavens Home Health Agency LLC comprises the following individuals:

Amber Martin-Ross, MD – 50% Georgia Medical License Anesthesiologist, Wellstar Douglas Hospital

Jacklyn Sukie (FKA Jacklyn Beckford, Jacklyn Grant, Jacklyn Holden-Beckford) – 50% Unemployed

The Board of Directors of C.A.R.E. Mavens Home Health Agency LLC comprises the following individuals:

Amber Martin-Ross, MD, Chairperson/Board President Disclosed Above

Jacklyn Sukie, Vice President/Treasurer Disclosed Above

Pamela Martin, Secretary Illinois and Indiana Real Estate License Owner, Realty Service Consortium

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The State of Georgia Composite State Board of Medical Examiners indicates no issues with the license of the healthcare professional associated with this application.

The State of Illinois Department of Financial and Professional Regulation indicates no issues with the license of the real estate salesperson associated with this application.

The State of Indiana indicates no issues with the license of the real estate salesperson associated with this application

The applicant proposes to serve the residents of the following counties from an office located at 2220 West 11<sup>th</sup> Street, Apartment 7D, Brooklyn, New York 11223:

Kings New York Bronx Queens Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Speech-Language Pathology Medical Social Services

Homemaker Housekeeper

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

## Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 25, 2017

Name of Agency: Key To Life Homecare, Inc.

Address: New York County: New York

Structure: For-Profit Corporation

Application Number: 2631L

#### **Description of Project:**

Key To Life Homecare, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which, are owned as follows: Henrich Chigirinsky owns 120 shares and Anthony Trochtchenkov owns 80 shares.

The Board of Directors of Key To Life Homecare, Inc. comprises the following individuals:

Henrich Chigirinsky, President

President/Owner, Key To Life Adult Daycare, Inc. President/Owner, South Orange Medical Supply

Anthony Trochtchenkov, Vice-President President/Owner, Sequoia Consulting, Inc.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 229 East 2<sup>nd</sup> Street, Unit 1A, New York, New York 10009:

New York Kings Queens
Richmond Bronx Westchester

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 22, 2017

Name of Agency: Help From The Heart LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2633-L

# **Description of Project:**

Help From The Heart LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Help From The Heart LLC comprises the following individuals:

Flora Lax, President/Secretary – 82% Special Education Teacher, Through Ages, Inc.

Howard Neufeld, Vice President/Treasurer – 18% Executive Director, Boulevard ALP

#### Affiliations:

Boulevard ALP (2004 – Present, EHP/ALP)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 211 Arkansas Drive, Brooklyn, New York 11234:

Kings Queens Bronx
New York Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services Nutrition Homemaker

Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

#### **Boulevard ALP**

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety, and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 20, 2017

Name of Agency: L & G Enterprises USA LLC

d/b/a L & G Home Care Agency

Address: Fresh Meadows

County: Queens

Structure: Limited Liability Company

Application Number: 2636L

# **Description of Project:**

L & G Enterprises USA, LLC d/b/a L & G Home Care Agency, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of L & G Enterprises USA, LLC d/b/a L & G Home Care Agency comprises the following individuals:

Larisa Yushuva, RN - 70%

MDS Coordinator, Crown Heights Center for Nursing and Rehabilitation

Gavriel Yushuva - 30%

Associate, A to Z Enterprises Solutions 123, LLC

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 77-41 170th Street, Fresh Meadows, New York 11366:

QueensKingsNew YorkRichmondBronxNassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Respiratory Therapy Occupational Therapy

Speech-Language Pathology Audiology

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 1, 2017

Name of Agency: Jancare Private Health Services, Inc.

Address: Fishkill County: Dutchess

Structure: For-Profit Corporation

Application Number: 2639L

#### **Description of Project:**

Jancare Private Health Services, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Jancare Private Health Services, Inc. has authorized 200 shares of stock which are owned as follows: Janice Green owns 100 shares and 100 shares remain unissued.

The Board of Directors of Jancare Private Health Services, Inc. is comprised of the following individual:

Janice Green, RN – President Charge Nurse, Montefiore Medical Center

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 1534 Route 52, Suite F/H, Fishkill, New York 12524:

Dutchess Putnam Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 22, 2017

Name of Agency: Amelia Home Care, Inc.

Address: Rego Park County: Queens

Structure: For-Profit Corporation

Application Number: 2640-L

#### **Description of Project:**

Amelia Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which, are owned as follows: Henrich Chigirinsky owns 120 shares and Anthony Trochtchenkov owns 80 shares.

The Board of Directors of Amelia Home Care, Inc. comprises the following individuals

Anthony Trochtchenkov, President

President/Owner, Sequoia Consulting, Inc.

Henrich Chigirinsky, Vice-President

President/Owner, Key To Life Adult Daycare, Inc. President/Owner, South Orange Medical Supply

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 63-10 Dieterle Crescent, 2<sup>nd</sup> Floor, Rego Park, New York 11374:

QueensKingsNew YorkRichmondBronxWestchester

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 22, 2017

Name of Agency: Shalom Home Care Agency, Inc.

Address: Rosedale County: Queens

Structure: For-Profit Corporation

Application Number: 151254-E

#### Description of Project:

Shalom Home Care Agency, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Shalom Home Care Agency, Inc. has authorized 200 shares of stock which are owned solely by Yvena Michel.

The Board of Directors of Shalom Home Care Agency, Inc. is comprised of the following individuals:

Yvena Michel, HHA, PCA – Vice-President/Secretary
Home Health Aide, Better Home Care Agency, Inc.
Fabien Jules, LPN - President/Treasurer
Home Care Nurse, TFC Service Bureau

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A search of the individual named above on the New York State Home Care Registry revealed that the individual is certified as a HHA and PCA, is currently employed as a HHA, and has no convictions or findings.

The Office of Professions of the State of Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 139-11 250<sup>th</sup> Street, Rosedale, New York 11422:

Bronx Kings New York Queens Richmond Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Respiratory Therapy Occupational Therapy Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: August 18, 2017

Name of Agency: AAA HealthSource, Inc.

Address: New York County: New York

Structure: For-Profit Corporation

Application Number: 152053

#### Description of Project:

AAA HealthSource, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

AAA HealthSource, Inc. has authorized 200 shares of stock which are owned solely by Anthony Millar.

The Board of Directors of AAA HealthSource, Inc. is comprised of the following individual:

Anthony Millar, HHA – President Account Executive, Contour Mortgage Corporation

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A search of the individual named above on the New York State Home Care Registry revealed that the individual is certified as a HHA and has no convictions or findings.

Anthony Millar disclosed that on October 2, 2013 he appeared in the Criminal Court of the City of New York and was convicted of DWI, Vehicle and Traffic Law § 1192.2. His license was revoked for 6 months, and he was ordered to pay necessary fines, attend a driving course, and have an Ignition Interlock Device (IID) installed in his vehicle.

The applicant proposes to serve the residents of the following counties from an office located at 111 East 125<sup>th</sup> Street, First Floor, New York, New York 10035:

Bronx Kings Nassau New York

Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Durable Medical Supplies and Equipment

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 17, 2017

Name of Agency: Blue Ridge Home Care, Inc.

Address: New York County: New York

Structure: For-Profit Corporation

Application Number: 152103

#### **Description of Project:**

Blue Ridge Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Blue Ridge Home Care, Inc. has authorized 10,000 shares of stock which are owned as follows: Tunji Ogunmola owns 8000 shares, Oluwatobi Ogunmola owns 1000 shares, and Ayodele Ogunmola owns 1000 shares.

The Board of Directors of Blue Ridge Home Care, Inc. is comprised of the following individuals:

Tunji Ogunmola – President/Treasurer President/CEO, Blue Ridge Home Health Care Services, Inc. (LHCSA, PA) Program Director, S.G. Isaacs, Inc.

## Affiliations

Blue Ridge Home Health Care Services, Inc. (PA)

Oluwatobi Ogunmola – Vice-President Student/Unemployed

Ayodele Ogunmola – Secretary Secretary, Blue Ridge Home Health Care Services, Inc. (LHCSA, PA)

#### Affiliations

Blue Ridge Home Health Care Services, Inc. (PA)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 1370 Broadway, 5<sup>th</sup> Floor, Suite 558, New York, New York 10018:

New York Bronx Kings Queens Richmond Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Blue Ridge Home Health Care Services, Inc. (Home Care Agency, Philadelphia. PA, 2012-present)

The information received from the State of Pennsylvania indicated that the home care agency is in current compliance and that no enforcement actions have been taken against the agency.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

## Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: August 17, 2017

Name of Agency: Fidelity Home Care, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 152107

#### Description of Project:

Fidelity Home Care, Inc., a proposed business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant proposes to authorized 200 shares of stock which will be owned as follows:

Boris Alergant, HHA – 200 Shares Corporate Banking Analyst, MUFG Union Bank

The proposed sole member of the Board of Directors of Fidelity Home Care, Inc is:

**Boris Alergant** 

(Previously Disclosed)

A search of the individual (and entity where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A search of the individual named above on the New York State Home Care Registry revealed that the individual is certified as a HHA and has no convictions or findings.

The applicant proposes to serve the residents of the following counties from an office located at 1829 E 13th Street, Suite 1B, Brooklyn, New York, 11229:

Bronx Kings New York Richmond

Queens Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

## Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 17, 2017

Name of Agency: Regal Home Care, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 152159

#### Description of Project:

Regal Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of common stock which are owned as follows:

Keith Reich, Esq., CPA – 200 Shares Associate/Accounting, Cohnrezick

The following individual is the sole member of Board of Directors of Regal Home Care, Inc.:

Keith Reich - President (Previously Disclosed)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licensure of the certified public accountant associated with this application.

A Certificate of Good Standing was received for Keith Reich.

The applicant proposes to serve the residents of the following counties from an office located at 251 East 5<sup>th</sup> Street, Brooklyn, New York 11218:

Bronx Kings Nassau New York

Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Medical Equipment, Supplies and Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: August 24, 2017

Name of Agency: Home Care of Northern New York, LLC

Address: Potsdam
County: St. Lawrence

Structure: Limited Liability Company

Application Number: 152344

#### Description of Project:

Home Care of Northern New York, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The members of Home Care of Northern New York, LLC are comprised of the following individuals:

Mark E. Hamister, Member - 95% Chairman/CEO, Hamister Group of Florida, Inc. Daniel M. Hamister, Member – 5% Executive Vice President/Chief Investment Officer, Hamister Group, LLC

#### Affiliations:

- Brompton Heights, Inc. (AH) (1983 Present)
- Orchard Heights, Inc. (AH) (1991 Present)
- Heather Heights of Pittsford, Inc. (AH) (1999 – Present)
- Health Services of Northern New York (CHHA/LTHHCP) (1985 – Present)
- Forest Hill Heights, LLC (Assisted Living, MD) (11/2015 – Present)

#### Affiliations:

- Brompton Heights, Inc. (AH) (1983 Present)
- Orchard Heights, Inc. (AH) (1991 Present)
- Heather Heights of Pittsford, Inc. (AH) (1999 – Present)
- Health Services of Northern New York (CHHA/LTHHCP) (1985 – Present)
- Forest Hill Heights, LLC (Assisted Living, MD) (11/2015 – Present)

A search of the individuals and entities named above revealed no matches on either the Medicaid Disgualified Provider List or the OIG Exclusion List.

A seven (7) year review of the operations of the following facilities was performed as part of this review (unless otherwise noted):

- Brompton Heights, Inc. (AH)
- Orchard Heights, Inc. (AH)
- Heather Heights of Pittsford, Inc. (AH)
- Health Services of Northern New York (CHHA/LTHHCP)
- Forest Hill Heights, LLC (Assisted Living, MD) (11/2015 Present)

CHHA Quality of Patient Care Star Ratings		
New York Average: 3 out of 5 stars National Average: 3.5 out of 5 stars		
CHHA Name	Quality of Care Rating	

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

**Brompton Heights** was fined one thousand dollars (\$1,000) pursuant to stipulation and order ACF-12-020 dated August 21, 2012 for violation to 18 NYCRR 486.5(a)(4)(iii), endangerment, identified in an inspection report dated April 4, 2012.

**Brompton Heights** was fined eight hundred dollars (\$800) pursuant to stipulation and order ACF-14-012 dated March 18, 2014 for violations to 18 NYCRR 487.7(f)(12)(iii), Resident Services, identified in inspection reports dated March 21, 2013 and July 26, 2013.

**Brompton Heights** was fined six thousand six hundred and sixty dollars (\$6,660.00) pursuant to stipulation and order ACF-17-051 dated August 16, 2017 for violations to 18 NYCRR 487.8(e)(1), Food Service and 18 NYCRR 487.9(a)(8), Personnel, identified in inspection reports dated November 18, 2016 and March 24, 2017.

**Orchard Heights** was fined two thousand dollars (\$2,000.00) pursuant to stipulation and order ACF-12-024 dated September 25, 2012 for violations to 18 NYCRR 487.8(e)(1), Food Service, identified in inspection reports dated January 28, 2011 and May 24, 2011.

**Orchard Heights** was fined forty thousand dollars (\$40,000.00) pursuant to stipulation and order ACF-16-147 dated October 24, 2016 for violations to 18 NYCRR 486.5(a)(4)(v), Endangerment, identified in inspection reports dated December 28, 2015 and July 1, 2016.

**Heather Heights of Pittsford** as fined four thousand six hundred and ninety-five dollars (\$4,695.00) pursuant to stipulation and order ACF-16-053 dated August 16, 2017 for violations to 18 NYCRR 487.7(g)(1)(ii-xiii), Resident Services and 487.8(c), Food Service, identified in inspection reports dated November 30, 2016 and March 24, 2017.

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the State of Maryland has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at 56 Market Street, Potsdam, New York 13676:

Jefferson Lewis St. Lawrence

The applicant proposes to provide the following health care services:

Nursing Personal Care Physical Therapy Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: September 7, 2017

Name of Agency: Capital District Home Care Agency, LLC

Address: Colonie County: Albany

Structure: Limited Liability Company

Application Number: 161375

#### **Description of Project:**

Capital District Home Care Agency, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Capital District Home Care Agency, LLC is comprised the following individual:

Judith Lutwama, LPN, RDH – 100% LPN, Hudson Park Nursing & Rehab Center LPN, Medical Staffing Network

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the licenses of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 160 Osborne Road, Colonie, New York 12205:

Albany Schenectady Saratoga

Rensselaer Columbia

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Medical Social Services Occupational Therapy

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 17, 2017

Name of Agency: Embrace Care, LLC

Address: Rochester County: Monroe

Structure: Limited Liability Company

Application Number: 162341

#### **Description of Project:**

Embrace Care, LLC a, limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Embrace Care, LLC comprises the following individuals:

Jason Stott - 33%

CEO/President, Embrace Care (companion care)

David Georgiev - 33%

Managing Partner/Financial Advisor, Monarch Wealth Management

CFO/Managing Partner, Embrace Care (companion care)

Matthew Humby - 33%

Communication and Fare Collection Supervisor, Rochester Genesee Transportation Authority COO/Managing Partner, Embrace Care (companion care)

Rhonda Humby - 1%

Medical Transcriptionist, Canandaigua Orthopaedic Associates, PC

Medical Transcriptionist, Gastroenterology Associates

Vice-President/ Managing Partner, Embrace Care, LLC (companion care)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 1672 Monroe Avenue, Suite A, Rochester, New York 14618:

Monroe Livingston Genesee

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Nutrition Homemaker Housekeeper

Jason Stott disclosed that on October 14, 2016 he was charged with Driving Under the Influence. He appeared in the Brockport Village Court, took a plea deal, and was charged with Common Law DWI, Vehicle and Traffic Law § 1192.3. He was required to pay necessary fines, attend a driving course, and have an Ignition Interlock Device (IID) installed in his vehicle for a period of 6 months.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

<u>Contingency</u>
Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Contingent Approval August 17, 2017 Recommendation: Date:

Name of Agency: New York Resorts for Seniors, LLC d/b/a Oasis Home Care

Address: Monticello County: Sullivan

Structure: Limited Liability Company

Application Number: 2320-L

#### Description of Project:

New York Resorts for Seniors, LLC d/b/a Oasis Home Care, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law. This LHCSA will be affiliated with the Assisted Living Program to be operated by New York Resorts for Seniors, LLC d/b/a The Camelot and Assisted Living Residence.

The members of New York Resorts for Seniors, LLC d/b/a Oasis Home Care comprise the following individuals:

Zhong Mei Huang, Member – 40% Manufacturing Manager, Fancy Style Production Owner, Travel Inn Motel Thomas Ting, Member – 38% Owner/Director, Enter Equity, Inc.

#### Affiliations:

- Valley Vista Adult Home (AH/ALP) (07/07present)
- Valley Vista Home Care (LHCSA) (07/07present)

Mary Mei, Member – 10% Manager, Nu-Design Furniture Manager, Travel Inn Motel Peter Ting, LVN, Member – 10% Wellness LVN, La Costa Glen Carlsbad

David Ting, Member -2%Assistant Administrator, New York Senior Care in the Valley

#### Affiliations:

- Valley Vista Adult Home (AH/ALP) (03/09present)
- Valley Vista Home Care (LHCSA) (03/09present)

A search of the individuals (and entities where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A seven (7) year review of the operations of the following facilities was performed as part of this review (unless otherwise noted):

- Valley Vista Adult Home (AH/ALP)
- Valley Vista Home Care (LHCSA)

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Valley Vista Adult Home was fined three thousand dollars (\$3,000) pursuant to stipulation and order dated May 30, 2012 for violation to 18 NYCRR 487.11, Environmental Standards, identified in an inspection report dated January 15, 2009, May 5, 2009, October 28, 2009, March 19,2010, October 6,2010 and March 8, 2011.

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at 472-476 Broadway, Monticello, New York 12701:

Delaware Orange Sullivan Ulster

The applicant proposes to continue to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: July 11, 2017

Name of Agency: Infusion Options, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 152373

## Description of Project:

Infusion Options, Inc., a business corporation, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Infusion Options, Inc. was previously approved by the Public Health Council at its January 21, 2000 meeting and subsequently licensed as 0934L001 effective March 31, 2005. At that time, all issued and outstanding shares of stock were solely owned by MMC Holding of Brooklyn, Inc.

This application seeks Public Health and Health Planning Council approval for a corporate restructuring in which IO Holdings I, Inc. and IO Holdings II, Inc. will be incorporated to be the direct and indirect subsidiaries of MMC Holding of Brooklyn, Inc.

Infusion Options, Inc. authorized 200 shares of stock which are owned as follows:

IO Holdings II – 8 shares Estee Altman – 2 shares

**Pharmacist** 

CEO, Infusion Options, Inc.

Director Metabolic Support Services, Maimonides

**Medical Center** 

190 shares of stock remain unissued.

The Board of Directors of Infusion Options, Inc. is comprised of the following individuals:

Robert L. Naldi – President Martin A. Cammer – Vice President

Executive V.P. – Finance, Maimonides Medical SVP & Corporate Compliance Officer, Maimonides

Center Medical Center

John Scanlan – Treasurer Joyce Leahy, Esq. – Secretary

Senior V.P. – Finance, Maimonides Medical Center VP & General Counsel, Legal Affairs, Maimonides

Medical Center

IO Holdings II has authorized 200 shares of stock which are owned as follows:

IO Holdings I – 8 shares Estee Altman – 2 shares

(Previously Disclosed)

190 shares remain unissued

The Board of Directors of IO Holdings II is comprised of the following individuals:

Robert Naldi – President Martin Cammer – Vice President

(Previously Disclosed) (Previously Disclosed)

John Scanlan – Treasurer Joyce Leahy, Esq. – Secretary

(Previously Disclosed) (Previously Disclosed)

IO Holdings I has authorized 200 shares of stock which are owned as follows:

MMC Holding of Brooklyn, Inc. – 8 shares

Estee Altman – 2 shares (Previously Disclosed)

190 shares remain unissued

The Board of Directors of IO Holdings I is comprised of the following individuals:

Robert Naldi – President (Previously Disclosed)

Martin Cammer – Vice President (Previously Disclosed)

John Scanlan – Treasurer (Previously Disclosed)

Joyce Leahy, Esq. – Secretary (Previously Disclosed)

MMC Holding of Brooklyn, Inc. has authorized 200 shares of stock which are owned as follows:

Maimonides Health Resources, Inc. - 10 Shares

190 shares remain unissued

The Board of Directors of MMC Holding of Brooklyn, Inc. is comprised of the following individuals:

Kenneth Gibbs - President

President & Chief Executive Officer, Maimonides

Medical Center

Paul Addison - Treasurer

Retired

Eugene Keilin – Secretary

Retired

The Board of Directors of Maimonides Health Resources, Inc., a not-for-profit corporation, is comprised of the following individuals:

Paul T. Addison – Treasurer (Previously Disclosed)

Steven Adelsberg, CPA – Trustee Partner, S. Adelsberg & Co.

Donna J. Astion, M.D. - Trustee

M.D., Foot & Ankle Orthopedic Surgery PC

Irwin M. Birnbaum, Esq. – Trustee Senior Advisor, Yale University School of Medicine

Affiliation:

 South County Hospital & Health System (May 1997-Present)

Joseph F. Bruno, Esq. – Trustee President & CEO, Helen Keller Services

David L. Diamond, M.D. – Trustee
M.D., Self Employed: Boro Park Pediatric

Association PLLC

David Cassato, Msgr – Trustee Parish Priest, RC Diocese of Brooklyn

Richard Forman – Trustee Manager, Health Ventures Group

Kenneth D. Gibbs – President & CEO (Previously Disclosed)

\_\_\_\_

Jack A. Hidary – Trustee Chairman, Hidrock Properties

Mortimer N. Klaus – Trustee CEO, Burma - Bibas

Moishe (aka Marvin) Hellman – Trustee Owner, Hellman Real Estate

Eugene Keilin – Chairman of the Board (Previously Disclosed)

Andrew Kohen – Trustee

Operator and Developer of Real Estate Properties, Self-

**Employed** 

Chaim Herbert Leshkowitz, Esq., CPA – Vice Chairman Managing Partner, Leshkowitz & Company, LLP Robert B. Machinist – Vice Chairman Investor, Self-employed

Charles Mamiye – Trustee President, Mamiye Brothers Donald Meltzer – Trustee Head of North America M&A, Rabobank Securities Inc.

Frank Naccarato – Trustee Broker – Agent, Prudential Financial George G. Neiderman, M.D. – Trustee Physician, Kings Renal Services PC Attending Physician, M2 Medical Community Practice PC Medical Staff President, Maimonides Medical Center

Azzam Obeid – Trustee Owner, Azzon Obeid (self-employed) Steven D. Oppenheim, Esq.– Trustee Partner, Faust Oppenheim LLP

Martin D. Payson – Trustee Retired

Peter B. Rebenwurzel – Trustee Owner/Managing Member, Coney Realty CO/Coney Management LLC

#### Affiliations:

- Nassau Health Care Corp d/b/a Nassau University Hospital (2006-2011)
- Nassau Health Care Corp d/b/a A Holly Patterson Extended Family (2006-2011)

Erminia Rivera – Vice Chair Member/Owner, Park Ave Building Supplies LLC Alex Rovt, PhD – Trustee President/Business Owner, TBE Trade Corp.

#### Affiliations:

- The Brookdale University Hospital and Medical Center (2001-Present)
- Prime Home Health Services LLC (2007-Present)
- Assisted Home Care LLC d/b/a Prime Assisted Home Care (2016-Present)

Veronica Santilli, M.D. – Trustee President/Physician, Brook-Island Pediatrics Group Isaac M. Sutton – Trustee Retired

Aaron D. Twerski, Esq. – Trustee Irwin and Jill Cohen Professor of Law, Brooklyn Law School Howard Weiss, CPA – Trustee Chief Financial Officer, Stella Point Capital LPC

Moshe H. Wieder – Secretary Retired

Keith R. Wortman – Trustee CEO, Blackbird Presents, Inc.

Michael L. Ziegler, Esq. – Trustee Owner, Dembiny Assoc. (Self-employed)

The Office of the Professions of the State Education Department, the New York State Physician Profile and the Office of Professional Medical Conduct, where appropriate, indicate no issues with the licensure of the health professionals associated with this application.

A search of the individuals (and entities where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A seven (7) year review of the operations of the following agencies/facilities was performed as part of this review (unless otherwise noted):

- The Brookdale University Hospital and Medical Center
- Prime Home Health Services LLC (2014-Present)
- Maimonides Medical Center
- Assisted Home Care LLC d/b/a Prime Assisted Home Care (2016-Present)
- Nassau Health Care Corp d/b/a Nassau University Hospital (2006-2011)
- Nassau Health Care Corp d/b/a A Holly Patterson Extended Family (2006-2011)
- South County Hospital & Health System
- Infusion Options, Inc.

Infusion Options, Inc. was fined one thousand dollars (\$1,000) pursuant to a Stipulation and Order dated May 8, 2017 for failure to submit to the Department information and materials relating to the 2015 Licensed Home Care Agency Statistical Report pursuant to 10 NYCRR 766.12(c).

The information provided by the Division of Home and Community Based Services has indicated that the home care agencies have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The Information provided by the Bureau of Quality and Surveillance has indicated that the residential health care facility reviewed has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Hospitals and Diagnostic & Treatment Centers has indicated that the hospitals reviewed have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The Information provided by the State of Rhode Island has indicated that South County Hospital & Health System has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of antikickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

A Certificate of Good Standing has been received for the attorney associated with this application.

The applicant proposes to continue to serve the residents of the following counties from an office located at 5924 13<sup>th</sup> Avenue, Brooklyn, New York 11219:

Bronx Kings Nassau New York

Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: July 13, 2017

Name of Agency: R.A.I.N. Home Attendant Services, Inc.

Address: Bronx County: Bronx

Structure: Not-For-Profit Corporation

Application Number: 162326

#### **Description of Project:**

R.A.I.N. Home Attendant Services, Inc., a not-for-profit corporation, requests approval for a change in ownership of a home care services agency under Article 36 of the Public Health Law.

R.A.I.N. Home Attendant Services, Inc. was previously approved as a home care services agency by the Public Health Council at its November 17, 1995 meeting and subsequently licensed as 9792L001 on July 11, 1997. The purpose of this application is to establish R.A.I.N. Total Care, Inc., a not-for-profit corporation, as the parent entity of R.A.I.N. Home Attendant Services, Inc.

The Board of Directors of R.A.I.N. Total Care, Inc. is comprised of the following individuals:

John J. DeMartino, CPA, Chairperson of the Board/Director Chartered Global Management Accountant (CGMA) FINRA Series 27, 6, 63 (Currently Unregistered) NY, NJ, CT, GA: Accident, Health, Life Insurance Agent EVP/CFO/Board Member, National Event Company II, LLC Owner, JJD Consultants, LLC (CPA Consulting)  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2013 – Present)	Jim Lanfranchi, Treasurer/Director Senior Relationship Manager, Business Banking Group – Webster Bank, NA
Moises DeJesus, JD, Secretary/Director	Angelo O'Neill, Director
Law Clerk, Cabanillas & Associates, PC	Director, Able Health Care
Edwin Salas, Director President/CEO, Salcare Home Health Services, Inc. President/CEO, Synergy Home Health Care Services, Inc. President/Program Director, Interact Home Care Training Institute, Inc.  Affiliations: Salcare Home Health Services, Inc. (LHCSA, 2000 – Present) Interact Home Care Training Institute, Inc. (NYS Proprietary Career School, 2004 – Present)	Sumir Sahgal, MD, Director Physician, State of Connecticut Physician, State of New Jersey Medical Director, Essen Medical Associates  Affiliations: Centers for Planned Healthy Living (NYS MLTCP, 2012 – Present) R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2014 – Present)
Dan Suarez, RN, MA, Director	Helene Velazquez, Director
Business Development Manager, OnCourse Learning	Program Director, American Diabetes Association

Christina Coons RN, BSN, CCM, Director (FKA Christina Ciliberto), North Carolina Licensed Nurse (Expired) Consultant, RFR Consulting Group Per Diem Clinical Educator, Board of Cooperative Education Services – Southern Westchester	Dr. Catherine Alicia Georges, RN, BSN, EdD, Director Chairperson/Executive Officer of the Department of Nursing, Lehman College – Department of Nursing  Affiliations:  R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2014 – Present)
Dr. Jonathan Kazdan, Director Owner/Chiropractor, Dr. Jonathan Kazden DC PC  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2013 – Present)	Marciana Zenaida Roger, Director NY Health Insurance Agent Owner, Everwell Insurance Agency  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA)
Francisco Diaz, RN, BSN, MSN, Director Gerontological & Adult Health Nurse Practitioner Diabetes Education/Management, Mt. Sinai Health System Adjunct Professor of Nursing, Hunter-Bellevue School of Nursing  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2014 – Present)	Lucia Alfano, RN, BSN, Director (FKA Lucia Arguello) Assistant Professor of Nursing, Concordia College  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2013 – Present)
Esther M. Huertas, LCSW-R, Director NY Accident & Health Insurance Agent Self Employed, Health Consultant/Geriatric Care Management  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2013 – Present)	Luis Torres, MS Principal, New York City Department of Education  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2014 – Present)
Licet Valois, LMSW (FKA Licet Valois-Gonzalez) Supervising Social Worker, Independence Care System Consultant, Weill Cornell Alzheimer's Prevention Clinic Therapist, Integrity Senior Services  Affiliations: R.A.I.N. Home Attendant Services, Inc. (LHCSA, 2013 – Present)	

The Office of the Professions of the State Education Department indicates no issues with the licenses of the health care professionals associated with this application.

The State of Connecticut indicates no issues with the license of the health care professional associated with this application.

The State of New Jersey, Department of Law & Public Safety, Division of Consumer Affairs, indicates no issues with the license of the health care professional associated with this application.

The State of North Carolina Board of Nursing indicates no issues with the license of the health care professional associated with this application.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to continue to serve the residents of the following counties from an office located at 811 Morris Park Avenue, Bronx, New York 10462:

Bronx Kings Queens
New York Richmond Westchester

The applicant proposes to continue to provide the following health care services:

Nursing Home Health Aide Housekeeper

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

R.A.I.N. Home Attendant Services, Inc. (NYS LHCSA)
Salcare Home Health Services, Inc. (NYS LHCSA)
Centers for Planned Healthy Living (NYS MLTCP, 2012 – Present)
Interact Home Care Training Institute, Inc. (NYS Proprietary Career School)

R.A.I.N. Home Attendant Services, Inc. was fined one thousand dollars (\$1,000.00) pursuant to a stipulation and order dated April 11, 2017 for failure to submit to the Department information and materials relating to the 2015 Licensed Home Care Agency Statistical Report pursuant to 10 NYCRR 766.12(c).

The information provided by the Division of Home and Community Based Services indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Long Term Care indicated that the MLTC plan associated with this application is current and in compliance.

The Bureau of Proprietary School Supervision website indicated that Interact Home Care Training Institute, Inc. has a current license to provide Personal Care Aide Training in English, Chinese and Spanish; as well as Home Health Aide Training in English and PCA Upgrade to HHA in English.

A Certificate of Good Standing has been received for the attorney associated with this application.

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: August 25, 2017

Name of Agency: Sanford Home Care Agency, LLC d/b/a Sanford Home Care Agency

Address: Flushing County: Queens

Structure: Limited Liability Company

Application Number: 162538

#### **Description of Project:**

Sanford Home Care Agency, LLC d/b/a Sanford Home Care Agency, a limited liability company, requests approval for a change in ownership and change in legal entity of a licensed home care services agency under Article 36 of the Public Health Law.

Sanford Manor Home Care Agency, a partnership, was originally approved as a home care services agency by the Public Health Council at its October 20, 1998 meeting and subsequently licensed as 9976L001 on July 8, 1999.

This LHCSA will be associated with the Assisted Living Program, to be operated by Sanford Home for Adults. The LHCSA and the ALP will have identical ownership.

The membership of Sanford Home Care Agency, LLC d/b/a Sanford Home Care Agency comprises the following individuals:

David S. Edrich, Managing Member – 50% Retired

#### Affiliations:

New Haven Manor Home for Adults

New Haven Manor Home Care

Sanford Manor Home for Adults

(Adult Home, 1991-present)

(LHCSA, 1999-present)

(Adult Home, 2013-present)

Jacob A.M. Elefant, Managing Member – 25%

Retired

#### Affiliations:

Riverdale Manor Home for Adults (Adult Home, 1985-present)
Riverdale Home Care Agency (LHCSA, 1998-2/6/2017)
Sanford Manor Home for Adults (Adult Home, 2013-present)

Rivka Dagim - 25%

Self-employed, Rivka Dagim College Cafeteria

#### Affiliations:

Riverdale Manor Home for Adults (Adult Home, 2005-present)
Riverdale Home Care Agency (LHCSA, 2016-2/6/2017)
Sanford Manor Home for Adults (Adult Home, 2003-present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 140-40 Sanford Avenue, Flushing, New York 11355:

Bronx Kings New York

Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

New Haven Manor Home for Adults (2010-present)
New Haven Manor Home Care (2010-present)
Riverdale Home Care Agency (2010-2/6/2017)
Riverdale Manor Home for Adults (2010-present)
Sanford Manor Home for Adults (2013-present)

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that New Haven Manor Home for Adults and Sanford Manor Home for Adults have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Riverdale Manor Home for Adults was fined forty-two thousand dollars (\$42,000.00) pursuant to a stipulation and order dated July 5, 2017 for surveillance findings of December 20, 2016. Deficiencies were found under 18 NYCRR 487.7(d)(11), 487.7(f)(5), 487.7(f)(8), 487.7(g)(1)(ii-xiii), 487.7(g)(3) and 487.9(a)(2).

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: July 13, 2017

Name of Agency: The W Group at New Broadview, LLC

d/b/a New Broadview Manor Home for Adults LHCSA

Address: Staten Island County: Richmond

Structure: Limited Liability Company

Application Number: 171031E

#### Description of Project:

The W Group at New Broadview, LLC d/b/a New Broadview Manor Home for Adults LHCSA, a limited liability company, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

New Broadview Manor Home for Adults, LLC d/b/a New Broadview Manor Home for Adults LHCSA was approved for a change of ownership by the Public Health and Health Planning Council at its June 9, 2016 meeting. The agency continued to be licensed as 9910L001, effective August 1, 2016. At that time, the members were Josef Yunger (90%), Jonathan Yunger (5%) and Katherine Yunger (5%).

This LHCSA will be associated with the Adult Home/Assisted Living Program operated by New Broadview Manor Home for Adults, LLC. The LHCSA, Adult Home and Assisted Living Program will have identical ownership.

The membership of The W Group at New Broadview, LLC d/b/a New Broadview Manor Home for Adults LHCSA comprises the following individuals:

Samuel Ari Weiss, MBA - 80%

President/CEO, NAE Edison LLC d/b/a Edison Home Health Care

#### Affiliations:

NAE Edison LLC d/b/a Edison Home Health Care (LHCSA, 2008 – Present)
Assistcare Home Health Services LLC d/b/a
Preferred Home Care of New York/Preferred
Gold (LHCSA, 2010 – Present)

Shmuel Berry Weiss – 20%

President/CEO, Assistcare Home Health Services LLC d/b/a Preferred Home Care of New York/Preferred Gold

#### Affiliation:

Assistcare Home Health Services LLC d/b/a Preferred Home Care of New York/Preferred Gold (LHCSA, 2010 – Present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of Richmond County from an office located at 70 Father Capodanno Boulevard, Staten Island, New York 10305.

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy Speech-Language Pathology

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

NAE Edison LLC d/b/a Edison Home Health Care (LHCSA, 2008 – Present)
Assistcare Home Health Services LLC d/b/a Preferred Home Care of New York/Preferred Gold (LHCSA, 2010 – Present)
New Broadview Manor Home for Adults

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that adult care facilities have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Home and Community Based Services has indicated that the home care agencies have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 11, 2017

Name of Agency: New Haven Manor Home Care Agency, LLC

Address: Far Rockaway

County: Queens

Structure: Limited Liability Company

Application Number: 171394

#### **Description of Project:**

New Haven Manor Home Care Agency, LLC, a proposed limited liability company, requests approval for a change in ownership and change in legal entity of a licensed home care services agency under Article 36 of the Public Health Law.

New Haven Manor Home Care Agency, a partnership, was originally approved as a home care services agency by the Public Health Council at its September 26, 1997 meeting and subsequently licensed as 0557L001 on November 5, 1999.

This LHCSA will be associated with the Assisted Living Program, to be operated by New Haven Manor. The LHCSA and the ALP will have identical ownership.

The membership of New Haven Manor Home Care Agency, LLC will be comprised of the following individuals:

David S. Edrich – 97% Operator, New Haven Manor

#### Affiliations:

New Haven Manor Home for Adults (Adult Home, 1991-present)
New Haven Manor Home Care (LHCSA, 1999-present)

Conford Manor Home for Adults (Adult Home, 1907)

Sanford Manor Home for Adults (Adult Home, 10/28/14-present)

Edna Edrich, MD - 3%

Medical Doctor of Internal Medicine, PAGNY

#### Affiliation:

New Haven Manor Home for Adults (ALP, 1/1/2016-current)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department, the New York State Physician Profile and the Office of Professional Medical Conduct indicate no issues with the licensure of the health professionals associated with this application.

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

The applicant proposes to serve the residents of the following counties from an office located at 1526 New Haven Avenue, Far Rockaway, New York 11691:

Bronx Kings Nassau
New York Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

New Haven Manor Home for Adults New Haven Manor Home Care Sanford Manor Home for Adults

(10/28/14-present)

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that New Haven Manor Home for Adults and Sanford Manor Home for Adults have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Home and Community Based Services has indicated that New Haven Manor Home Care has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 25, 2017

Name of Agency: RTACF, LLC d/b/a The Pavilion at Robinson Terrace

Address: Stamford County: Delaware

Structure: Limited Liability Company

Application Number: 171401

#### **Description of Project:**

RTACF, LLC d/b/a The Pavilion at Robinson Terrace, a limited liability company, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

The Stamford Health Care Society, Inc. d/b/a Robinson Terrace Senior Living was previously approved as a home care services agency by the Public Health Council at its May 8, 2009 meeting and was subsequently licensed as 1754L001 effective January 4, 2012.

The purpose of this application is to seek approval for RTACF, LLC d/b/a The Pavilion at Robinson Terrace to acquire to become the new owner of the LHCSA through an asset purchase agreement.

This LHCSA will be associated with the assisted living program to be operated by RTACF, LLC d/b/a The Pavilion at Robinson Terrace and will serve the assisted living program residents.

Uri Koenig, CPA – 60.00% Membership, Co-Managing Member Accountant, JH Koenig & Co.

#### Affiliations:

- Bridgewater Center for Rehabilitation & Nursing, LLC (SNF)
- Bridgewater CFD, LLC d/b/a Bridgewater Center for Dialysis (Dialysis Center)
- BTRNC LLC d/b/a Beechtree Center for Rehabilitation and Nursing (SNF)
- CCRNC LLC d/b/a Crown Park Rehabilitation and Nursing Center (SNF)
- CPRNC, LLC d/b/a Central Park Rehabilitation and Nursing Center (SNF)
- CRNC, LLC d/b/a Cortland Park Rehabilitation and Nursing Center (SNF)
- CSRNC LLC d/b/a Capstone Center for Rehabilitation and Nursing (SNF)
- ECRNC LLC d/b/a Evergreen Commons Rehabilitation and Nursing Center (SNF)
- HRNC, LLC d/b/a Highland Park Adult Day Care Center (Adult Day Care)
- HRNC, LLC d/b/a Highland Park Rehabilitation and Nursing Center (SNF)
- JBRNC, LLC d//a Hudson Park Rehabilitation and Nursing (SNF)
- NCRNC LLC d/b/a Northeast Center for Rehabilitation and Brain Injury (SNF)
- ORNC, LLC d/b/a Chestnut Park Rehabilitation and Nursing Center (SNF)
- Pine Valley Center, LLC d/b/a Pine Valley Center for Rehabilitation and Nursing (SNF)
- RRNC, LLC d/b/a Colonial Park Rehabilitation and Nursing Center (SNF)
- RSRNC, LLC d/b/a Riverside Center for Rehabilitation and Nursing (SNF)
- The Pavilion at Vestal, LLC (Assisted Living)
- TPPV LLC d/b/a The Pavilion at Pine Valley (Assisted Living)
- VDRNC LLC d/b/a Van Duyn Center for Rehabilitation and Nursing (SNF)
- VRNC, LLC d/b/a Vestal Park Rehabilitation and Nursing Center (SNF)

David Camerota, NHA - 0.10% Membership, Member Chief Operating Officer, Upstate Services Group, LLC

#### Affiliations:

- Bridgewater Center for Rehabilitation & Nursing, LLC (SNF)
- Bridgewater CFD, LLC d/b/a Bridgewater Center for Dialysis (Dialysis Center)
- BTRNC LLC d/b/a Beechtree Center for Rehabilitation and Nursing (SNF)
- CCRNC LLC d/b/a Crown Park Rehabilitation and Nursing Center (SNF)
- CPRNC, LLC d/b/a Central Park Rehabilitation and Nursing Center (SNF)

- CRNC, LLC d/b/a Cortland Park Rehabilitation and Nursing Center (SNF)
- CSRNC LLC d/b/a Capstone Center for Rehabilitation and Nursing (SNF)
- ECRNC LLC d/b/a Evergreen Commons Rehabilitation and Nursing Center (SNF)
- HRNC, LLC d/b/a Highland Park Adult Day Care Center (Adult Day Care)
- HRNC, LLC d/b/a Highland Park Rehabilitation and Nursing Center (SNF)
- JBRNC, LLC d//a Hudson Park Rehabilitation and Nursing (SNF)
- NCRNC LLC d/b/a Northeast Center for Rehabilitation and Brain Injury (SNF)
- ORNC, LLC d/b/a Chestnut Park Rehabilitation and Nursing Center (SNF)
- Pine Valley Center, LLC d/b/a Pine Valley Center for Rehabilitation and Nursing (SNF)
- RRNC, LLC d/b/a Colonial Park Rehabilitation and Nursing Center (SNF)
- RSRNC, LLC d/b/a Riverside Center for Rehabilitation and Nursing (SNF)
- The Pavilion at Vestal, LLC (Assisted Living)
- TPPV LLC d/b/a The Pavilion at Pine Valley (Assisted Living)
- VDRNC LLC d/b/a Van Duyn Center for Rehabilitation and Nursing (SNF)
- VRNC, LLC d/b/a Vestal Park Rehabilitation and Nursing Center (SNF)

Efraim Steif, NHA – 39.90 % Membership, Co-Managing Member President, FRS Healthcare Consultants, Inc.

#### Affiliations:

- Bridgewater Center for Rehabilitation & Nursing, LLC (SNF)
- Bridgewater CFD, LLC d/b/a Bridgewater Center for Dialysis (Dialysis Center)
- BTRNC LLC d/b/a Beechtree Center for Rehabilitation and Nursing (SNF)
- CCRNC LLC d/b/a Crown Park Rehabilitation and Nursing Center (SNF)
- CPRNC, LLC d/b/a Central Park Rehabilitation and Nursing Center (SNF)
- CRNC, LLC d/b/a Cortland Park Rehabilitation and Nursing Center (SNF)
- CSRNC LLC d/b/a Capstone Center for Rehabilitation and Nursing (SNF)
- ECRNC LLC d/b/a Evergreen Commons Rehabilitation and Nursing Center (SNF)
- HRNC, LLC d/b/a Highland Park Adult Day Care Center (Adult Day Care)
- HRNC, LLC d/b/a Highland Park Rehabilitation and Nursing Center (SNF)
- JBRNC, LLC d//a Hudson Park Rehabilitation and Nursing (SNF)
- NCRNC LLC d/b/a Northeast Center for Rehabilitation and Brain Injury (SNF)
- ORNC, LLC d/b/a Chestnut Park Rehabilitation and Nursing Center (SNF)
- Pine Valley Center, LLC d/b/a Pine Valley Center for Rehabilitation and Nursing (SNF)
- RRNC, LLC d/b/a Colonial Park Rehabilitation and Nursing Center (SNF)
- RSRNC, LLC d/b/a Riverside Center for Rehabilitation and Nursing (SNF)
- The Pavilion at Vestal, LLC (Assisted Living)
- TPPV LLC d/b/a The Pavilion at Pine Valley (Assisted Living)
- VDRNC LLC d/b/a Van Duyn Center for Rehabilitation and Nursing (SNF)
- VRNC, LLC d/b/a Vestal Park Rehabilitation and Nursing Center (SNF)

A search of the individuals (and entities where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Bureau of Professional Credentialing has indicated that Efraim Steif NHA license #04491 holds a NHA license in good standing and the Board of Examiners of Nursing Home Administrators has never taken disciplinary action against this individual or his license.

The Bureau of Professional Credentialing has indicated that David Camerota NHA license #04675 holds a NHA license in good standing and the Board of Examiners of Nursing Home Administrators has never taken disciplinary action against this individual or his license.

A seven (7) year review of the operations of the following facilities was performed as part of this review (unless otherwise noted):

Bridgewater Center for Rehabilitation & Nursing, LLC Bridgewater CFD, LLC d/b/a Bridgewater Center for Dialysis BTRNC LLC d/b/a Beechtree Center for Rehabilitation and Nursing SNF 8/1/06 - Present Dialysis Center

3/13/12 - Present

SNF 9/11/13 - Present

CCRNC LLC d/b/a Crown Park Rehabilitation and Nursing Center CPRNC, LLC d/b/a Central Park Rehabilitation and Nursing Center CRNC, LLC d/b/a Cortland Park Rehabilitation and Nursing Center CSRNC LLC d/b/a Capstone Center for Rehabilitation and Nursing ECRNC LLC d/b/a Evergreen Commons Rehabilitation and Nursing Center HRNC, LLC d/b/a Highland Park Adult Day Care Center HRNC, LLC d/b/a Highland Park Rehabilitation and Nursing Center JBRNC, LLC d/b/a Hudson Park Rehabilitation and Nursing NCRNC LLC d/b/a Northeast Center for Rehabilitation and Brain Injury ORNC, LLC d/b/a Chestnut Park Rehabilitation and Nursing Center Pine Valley Center, LLC d/b/a Pine Valley Center for Rehabilitation and	SNF SNF SNF SNF SNF Adult Day Care SNF SNF SNF SNF	8/19/16 -Present 11/24/08 - Present 6/19/11 - Present 3/19/12 - Present 4/28/16 - Present 6/19/11 - Present 6/19/11 - Present 11/1/13 - Present 12/04 - Present
Nursing RRNC, LLC d/b/a Colonial Park Rehabilitation and Nursing Center RSRNC, LLC d/b/a Riverside Center for Rehabilitation and Nursing The Pavilion at Vestal, LLC TPPV LLC d/b/a The Pavilion at Pine Valley VDRNC LLC d/b/a Van Duyn Center for Rehabilitation and Nursing VRNC, LLC d/b/a Vestal Park Rehabilitation and Nursing Center	SNF SNF Assisted Living Assisted Living SNF SNF	6/19/11 - Present 3/19/12 - Present 12/17/15 - Present 9/6/16 - Present 12/1/13 - Present 6/19/11 - Present

**Highland Park Rehabilitation and Nursing Center** was fined ten thousand dollars (\$10,000) pursuant to a Stipulation and Order dated January 5, 2016 for surveillance findings on October 25, 2013. Deficiencies were found under 10 NYCRR 415.3e(2)(ii)(b) Notification of Significant Changes in Condition. (S/O #16-018)

#### **Beechtree Center for Rehabilitation and Nursing**

 A federal CMP of two thousand seven hundred five dollars and ninety-five cents (\$2,705.95) was assessed for the February 4, 2016 survey findings.

**Central Park Rehabilitation and Nursing Center** was fined twelve thousand dollars (\$12,000) pursuant to a Stipulation and Order dated March 9, 2016 for surveillance findings on March 2, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care, Highest Practicable Potential and 415.12(c)(2) Quality of Care Pressure Sores, Prevention, Pressure Sores w/Admission. (S/O #16-142)

**Central Park Rehabilitation and Nursing Center** was fined two thousand dollars (\$2,000) pursuant to a Stipulation and Order dated December 6, 2010 for surveillance findings on May 26, 2009. Deficiencies were found under 10 NYCRR 415.19(a) Quality of Care: Infection Control. (S/O #16-64)

• A federal CMP of three thousand seven hundred and fifty dollars (\$3,750.00) was assessed for the May 26, 2009 survey findings.

#### **Central Park Rehabilitation and Nursing Center**

• A federal CMP of eighteen thousand dollars (\$18,000.00) was assessed for the July 16, 2015 – August 17, 2015 survey findings. There is an Open Hearing – Pending Appeal for this CMP.

**Bridgewater Center for Rehabilitation and Nursing, LLC** was fined four thousand dollars (\$4,000) pursuant to a Stipulation and Order dated May 29, 2013 for surveillance findings on July 6, 2011. Deficiencies were found under 10 NYCRR 415.26(f)(1) Written Plans for Emergency/Disasters and 415.26(f)(3) Emergency Procedure/Drills. (S/O #13-016)

• A federal CMP of three thousand five hundred and seventy-five dollars (\$3,575.00) was assessed for the July 6, 2011 survey findings.

**Hudson Park Rehabilitation and Nursing Center** was fined fourteen thousand dollars (\$14,000) pursuant to a Stipulation for surveillance findings on September 20, 2013. Deficiencies were found under 10 NYCRR 415.4(b)(3),(4) Resident Behavior & Facility Practices Staff Treatment of Residents; 415.12 Quality of Care Highest Practicable Potential; and 415.26 Administration: Administration. (S/O #16-179)

• A federal CMP of fifty-one thousand fifty-three dollars and sixty-three cents (\$51,053.63) was assessed for the September 9, 2013 – October 28, 2013 survey findings.

**Hudson Park Rehabilitation and Nursing Center** was fined eighteen thousand dollars (\$18,000) pursuant to a Stipulation and Order dated March 15, 2016 for surveillance findings on January 28, 2011; March 28, 2011; and December 17, 2012. Deficiencies were found under 10 NYCRR 415.12 Quality of Care: Highest Practicable Potential; 415.19(a)(b) Infection Control: Infection Control; 415.26

Administrator: Administration; 415.12(c)(1)(2) Quality of Care: Pressure Sores; and 415.26 Quality of Care: Highest Practicable Potential. (S/O #16-137)

**Hudson Park Rehabilitation and Nursing Center** was fined twenty-eight thousand dollars (\$28,000) pursuant to a Stipulation and Order dated September 1, 2015 for surveillance findings on March 30, 2012, February 1, 2013 and May 7, 2013. Deficiencies were found under 10 NYCRR 415.15(b)(2)(iii) Physician Services: Physician Visits; 415.12 Quality of Care: Highest Practicable Potential; 415.12(m)(2) Quality of Care: Medication Errors; 415.26 Administration; 415.27(a-c) Administration: Quality of Assessment and Assurance; and 415.12(h)(1)(2) Quality of Care: Accidents. (S/O #15-020)

A federal CMP of four thousand three hundred eighty-seven dollars and fifty cents (\$4,387.50) was assessed for the December 17, 2012 – February 1, 2013 survey findings.

Van Duyn Center for Rehabilitation and Nursing was fined fourteen thousand dollars (\$14,000) pursuant to a Stipulation and Order dated June 6, 2016 for surveillance findings on October 14, 2015. Deficiencies were found under 10 NYCRR 415.14(h) Dietary Services Food Storage; 415.12(c)(2) Quality of Care Pressure Sores with Admission; and 415.12 Quality of Care Highest Practicable Potential (S/O #16-172)

The Information provided by the Bureau of Quality and Surveillance has indicated that the residential health care facilities reviewed have provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

**Robinson Terrace Senior Living** was fined one thousand dollars (\$1,000) pursuant to a Stipulation and Order dated July 5, 2017 for surveillance findings on August 16, 2016. Deficiencies were found under 10 NYCRR 766.12(c).

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Hospitals and Diagnostic & Treatment Centers has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at One Buntline Drive, Stamford, New York 12167:

Delaware Greene Schoharie

The applicant proposes to continue to provide the following health care services:

Nursing Home Health Aide Physical Therapy Nutrition

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 22, 2017

Name of Agency: Hamaspik Care, Inc.

Address: Monsey County: Rockland

Structure: Not-For-Profit Corporation

Application Number: 171402

#### Description of Project:

Hamaspik Care, Inc., a not-for-profit corporation, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Hamaspik of Rockland County, Inc. d/b/a Hamaspikcare, a not-for-profit corporation, was previously approved by the Public Health Council at its November 11, 2007 meeting and subsequently licensed as 1612L001 and 1612L002 effective March 13, 2009 and August 24, 2012 respectively.

This application seeks Public Health and Health Planning Council approval for a change in ownership.

The Board of Directors of Hamaspik Care, Inc. is comprised of the following individuals:

Herschel Weiss – President	Peretz Klein, Treasurer
Salesperson, Elegant Furniture	Owner, Hashomer Alarms
Affiliation:	Affiliation:
<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>	<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>
Abraham Hershkovitz – Secretary	Wolf Schnitzer – Board Member
Manager, Grand Food Market	Owner, KJ Shoe Store
Affiliation:	Affiliation:
<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>	<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>
Israel Stein – Board Member	Meyer Wertheimer – Board Member
Salseman, Absolute Office Furniture	Executive Director, Hamaspik
Affiliation:	Affiliation:
<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>	<ul> <li>Hamaspik of Rockland County, Inc.</li> </ul>

A search of the individuals (and entities where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A seven (7) year review of the operations Hamaspik of Rockland County, Inc. was performed as part of this review. The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at 58 Route 59, Suite 1, Monsey, New York 10952:

Dutchess Orange Putnam Rockland

Sullivan Ulster Westchester

The applicant proposes to also serve the residents of the following counties from an office located at 293 Division Avenue, Brooklyn, New York 11211:

Bronx Kings Nassau New York

Queens Richmond

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyNutritionMedical Social ServicesHomemakerHousekeeper

Speech-Language Pathology Medical Equipment, Supplies & Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 3, 2017

Name of Agency: Magic Home Care, LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 172030

#### Description of Project:

Magic Home Care, LLC, a limited liability company, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Magic Home Care, LLC. was previously approved by the Public Health and Health Planning Council at its October 6, 2011 meeting and subsequently licensed as 2007L001 effective September 7, 2012. A partial change in ownership was approved by PHHPC at its June 12, 2014 meeting under application number 2209L. This change of ownership became effective May 12, 2015 with no change to the license number. At that time, Magic Home Care, LLC was owned as follows: Gennady Shafir – 50% and Esfira Shafir – 50%.

This application seeks Public Health and Health Planning Council approval partial change in ownership.

The proposed members of Magic Home Care, LLC are comprised of the following individuals:

Gennady Shafir – 47.5% Membership (Previously approved by PHHPC for this operator)

Milana Feldman – 47.5% Membership Operational Manager, Magic Home Care, LLC

Esfira Shafir – 5 % Membership (Previously approved by PHHPC for this operator)

Gennady Shafir and Esfira Shafir are exempt from character and competence review due to the fact that they were previously approved by the Public Health and Health Planning Council for this operator.

A search of Milana Feldman (and entity where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A review of the operations Magic Home Care, LLC Inc. (September 2012 – present) was performed as part of this review. The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to continue to serve the residents of the following counties from an office located at 250 Avenue X, Brooklyn, NY 11223:

Bronx Kings New York Queens

Richmond

The applicant proposes to continue to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services

Physical Therapy Occupational Therapy Housekeeper Homemaker

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval August 22, 2017



#### **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahrlerite

**General Counsel** 

Date:

July 25, 2017

Subject:

Dissolution: Mercy Health-Care Center, Inc.

Mercy Health-Care Center, Inc. was a licensed Article 28 nursing home facility until 2007 when the corporation surrendered its license to the Department in connection with the sale of the facility to Adirondack Medical Center.

Since the corporation has been inactive since that time, the boards of Mercy Health-Care Center, Inc., and its sole corporate member, Mercy Uihlein Health Corporation, have elected to dissolve the corporation.

Pursuant to Article 10 of the New York State Not-for-Profit Corporation Law, PHHPC approval of the dissolution must be received. PHHPC approval is also required pursuant to 10 NYCRR Part 650. Please note that the corporation does not have any remaining assets or liabilities.

The documents submitted by the Corporation have been reviewed. There is no legal objection to the proposed Verified Petition, Plan of Dissolution, and Certificate of Dissolution.

**Attachments** 

#### Buchanan Ingersoll & Rooney PC

Jan O. Wenzel 412 562 1838 jan.wenzel@bipc.com One Oxford Centre 301 Grant Street, 20th Floor Pittsburgh, PA 15219-1410 T 412 562 8800 F 412 562 1041 www.bipc.com

June 28, 2017

Via United Parcel Service

Colleen M. Leonard
Executive Secretary, Public Health and Health Planning Council
NYS Department of Health
Corning Tower, Room 1805
Empire State Plaza
Albany, New York 12237

Re: Request for Approval of Voluntary Dissolution of Mercy Health-Care Center, Inc.

Dear Ms. Leonard:

This firm represents Mercy Health-Care Center, Inc. ("MHCC"), a New York not-for-profit corporation currently seeking Public Health and Health Planning Council ("PHHPC") approval of its voluntary dissolution.

By way of background, MHCC was formerly licensed as an Article 28 Nursing Home. However, MHCC voluntarily surrendered its license to the New York Department of Health (the "Department") on or about January 1, 2007, in connection with a transfer of all of its assets to Adirondack Medical Center. Although we have not located an executed version of the letter to the Department, we have attached a copy of the draft letter hereto at Tab A. In addition, a copy of the PHHPC letter approving the asset transfer is attached hereto at Tab B.

Despite maintaining its corporate existence, MHCC has been inactive in the ten years since the transfer of assets. For purposes of corporate efficiencies, and in conjunction with the fact that MHCC has no current assets or liabilities, the Board of Directors of MHCC has executed a unanimous written consent to dissolve the entity, a copy of which is attached hereto at Tab C. The dissolution has also been approved by MHCC's sole corporate Member, Mercy Uihlein Health Corporation, a copy of which approval is attached hereto at Tab D.

The proposed Plan of Dissolution and distribution of the assets, of which there are none, as well as the proposed Certificate of Dissolution and the proposed Petition to the Attorney General of the State of New York are attached hereto at Tabs E, F, and G, respectively. In addition, MHCC's existing Certificate of Incorporation is attached hereto at Tab H.

June 28, 2017 Page - 2 -

It is believed, based on the foregoing and the attached, that this action to dissolve an inactive entity will not negatively impact the rights or interests of the public or those previously associated with MHCC. Nevertheless, if it is your determination that additional documentation or other information is necessary or desirable in order for PHHPC to approve the dissolution, please feel free to contact us.

I sincerely look forward to working with PHHPC on this matter.

Very truly yours,

Ian O. Wenzel

Enclosures

cc: Michael C. Hemsley, Esq.

#### January 1, 2007

#### **VIA FACSIMILE & OVERNIGHT MAIL**

Mr. Larry Phillips New York Department of Health Capital District Regional Office One Fulton Street Troy, New York 12180-3281

Re: Surrender of Nursing Home Licenses

Dear Mr. Phillips:

In connection with the transfer of assets from The Uihlein Mercy Center, Inc. ("TUMC") and Mercy Health-Care Center, Inc. ("MHCC") to Adirondack Medical Center, which transfer became effective today, we have enclosed for surrender the original Nursing Home Licenses for both TUMC and MHCC. It is our understanding that you will now issue new Nursing Home Licenses to AMC. If my understanding is incorrect, please contact me at your earliest convenience.

We sincerely appreciate your assistance during this process. Thank you.

Very truly yours,

Bill O'Reilly

**Enclosures** 

cc: Michael C. Hemsley, Esq. Linda L. Fleming, Esq.



STATE OF NEW YORK DEPARTMENT OF HEALTH CORNING TOWER BUILDING ALBANY, N.Y. 12237

### Public Health Council

100 CHyde + Nefoh

September 20, 2006

SEP 2 5 2006

Ms. Gail Lautenschuetz Vice President of Ancillary Services Adirondack Medical Center 2233 State Route 86, P.O. Box 471 Saranac Lake, New York 12983

Re: Application No. 061042 - Adirondack Medical Center - Mercy Healthcare Center (Franklin County)

Dear Ms. Lautenschuetz:

I HEREBY CERTIFY THAT AFTER INQUIRY and investigation, the application of Adirondack Medical Center – Mercy Healthcare Center is APPROVED, the contingencies having now been fulfilled satisfactorily. This approval is conditioned upon the applicant's continued compliance with the Medicaid access condition, as included in the Public Health Council's approval of the project. The Public Health Council had considered this application and imposed the contingencies at its meeting of May 12, 2006.

Public Health Council approval is not to be construed as approval of property costs or the lease submitted in support of the application. Such approval is not to be construed as an assurance or recommendation that property costs or lease amounts as specified in the application will be reimbursable under third-party payor reimbursement guidelines.

To complete the requirements for certification approval, please contact the Capital District Regional Office of the New York State Office of Health Systems Management, Frear Building, 2<sup>nd</sup> Floor, One Fulton Street, Troy, New York 12180-3281 or (518) 408-5300, within 30 days of receipt of this letter.

Sincerely,

Donna W. Peterson Executive Secretary

/md

# UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF MERCY HEALTH-CARE CENTER, INC.

THE UNDERSIGNED, being all of the Directors ("Board") of Mercy Health-Care Center, Inc., a New York not-for-profit corporation (the "Corporation"), acting in accordance with the applicable provisions of the not-for-profit corporation laws of the State of New York and the certificate of incorporation and bylaws of the Corporation, do hereby waive notice and consent in writing to the adoption of, and do hereby recommend for adoption to the Corporation's sole member, Mercy Uihlein Health Corporation (the "Member"), the following resolutions as though adopted and ratified at a duly-called meeting of the Board of the Corporation held on the last date on which this Unanimous Written Consent was signed by the Board as indicated below:

WHEREAS, the Corporation sold substantially all of its assets pursuant to that certain Nursing Home Asset Purchase Agreement by and Between the Mercy Uihlein Health Corporation, The Uihlein Mercy Center, the Corporation, Catholic Health East, and Adirondack Medical Center dated February 9, 2006; and

WHEREAS, the Corporation no longer has any assets or liabilities and is inactive; and

WHEREAS, Mercy Uihlein Health Corporation (the "Member") is the sole Member of the Corporation; and

WHEREAS, the Board previously has been fully advised regarding the proposed dissolution of the Corporation; and

WHEREAS, the Board has determined that, under all of the circumstances, dissolving the Corporation is in the best interests of the Corporation.

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, this Board adopts and recommends to the Member to approve the Plan of Dissolution in substantially the form attached hereto as Exhibit A and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collective, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to seek approval of the dissolution from the Public Health and Health Planning Council, file a Petition to the Attorney General for Approval of Certificate of Dissolution substantially in the form attached hereto (and as may be revised by the Authorized Officers at the request of the Attorney General), file a Certificate of Dissolution with the Department of State of the State of New York substantially in the form attached hereto (and as may be revised by the Authorized Officers at the request of the Department of State), and, if required, seek approval of the dissolution from the New York State Department of Taxation and Finance; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 3151 day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and Treasurer

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Seller, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 31<sup>st</sup> day of MAY, 2017.

John Capasso, Board Member and President

Hizabeth Curtis, Board Member and

Treasurer

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Seller, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 21<sup>51</sup> day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and Treasurer

## UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF MERCY UIHLEIN HEALTH CORPORATION

#### (APPROVAL OF DISSOLUTION OF SUBSIDIARIES)

THE UNDERSIGNED, being all of the Directors ("Board") of Mercy Uihlein Health Corporation, a New York not-for-profit corporation (the "Corporation"), acting in accordance with the applicable provisions of the not-for-profit corporation laws of the State of New York and the certificate of incorporation and bylaws of the Corporation, do hereby waive notice and consent in writing to the adoption of, and do hereby recommend for adoption to the Corporation's sole member, Trinity Health Corporation (the "Corporation's Member"), the following resolutions as though adopted and ratified at a duly-called meeting of the Board of the Corporation held on the last date on which this Unanimous Written Consent was signed by the Board as indicated below:

WHEREAS, the Corporation and two of its subsidiaries, The Uihlein Mercy Center, Inc. and Mercy Health-Care Center, Inc. (together, the "Subsidiaries"; separately, the "Subsidiary"), sold substantially all of their assets pursuant to that certain Nursing Home Asset Purchase Agreement by and Between the Corporation, the Subsidiaries, Catholic Health East, and Adirondack Medical Center dated February 9, 2006; and

WHEREAS, the Subsidiaries no longer have any assets or liabilities and are inactive; and

WHEREAS, the Corporation is the sole member of each Subsidiary; and

WHEREAS, Trinity Health Corporation (the "Corporation's Member") is the sole member of the Corporation; and

WHEREAS, the Board previously has been fully advised regarding the proposed dissolution of the Subsidiaries; and

WHEREAS, The Uihlein Mercy Center, Inc. has approved and authorized the adoption of its Plan of Dissolution in substantially the form attached hereto at Exhibit A and has recommended that the Corporation similarly approve its adoption; and

WHEREAS, Mercy Health-Care Center, Inc. has approved and authorized the adoption of its Plan of Dissolution in substantially the form attached hereto at Exhibit B and has recommended that the Corporation similarly approve its adoption; and

WHEREAS, the Board has determined that, under all of the circumstances, dissolving the Subsidiaries is in the best interests of the Subsidiaries.

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, this Board adopts, authorizes the approval of, and recommends to the Corporation's Member to approve each Plan of

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the  $31^{51}$  day of  $900^{11}$ , 2017.

John Capasso Board Member and President

Elizabeth Curtis, Board Member and Treasurer

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the  $31^{57}$  day of MAY, 2017.

John Capasso, Board Member and President

Bligabeth Curtis, Board Member and

Treasurer

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 31 St day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and

Treasurer

Michael C. Hemsley, Esq., Board Member

and Secretary

#### Exhibit A

#### Plan of Dissolution

of

#### Mercy Health-Care Center, Inc.

The Board of Directors ("Directors") of Mercy Health-Care Center, Inc. does hereby resolve and recommend to the Member for approval that the corporation be dissolved. The Directors agreed to this resolution by unanimous written consent without a meeting. The Directors considered the advisability of voluntarily dissolving the corporation. All of the Directors determined that dissolution was advisable and in the best interest of the corporation. They adopted the following plan:

- 1. Following resolution of the Board of Directors adopting a Plan of Dissolution, the Board shall submit the plan to a vote of the Member for approval.
- 2. Approval of the dissolution must be obtained from the following government agencies and officers, whose approvals are/will be attached:
  - a. Public Health and Health Planning Council
- 3. The corporation has no assets or liabilities.
- 4. A Certificate of Dissolution shall be signed by an authorized director or officer and all required approvals shall be attached thereto.

#### Certification

I, Michael C. Hemsley, Esq., Secretary of Mercy Health-Care Center, Inc. hereby certify under penalties for perjury that the within Plan of Dissolution was duly submitted and passed by a unanimous written consent of the Board of Directors. The Member approved the Plan of Dissolution by unanimous written consent.

Michael C. Hemsley, Esq., Secretary

Dated the 22nd day of June, 2017.

#### Certificate of Dissolution

of

#### Mercy Health-Care Center, Inc.

#### Pursuant to § 1003 of the Not-for-Profit Corporation Law

- I, Michael C. Hemsley, Esq., the Secretary of Mercy Health-Care Center, Inc. hereby certify:
- 1. The name of the corporation is Mercy Health Care-Center, Inc. The corporation was originally named Mercy General Hospital of Tupper Lake, New York.
- 2. The corporation's original Certificate of Incorporation was filed in the Office of the Secretary of State on January 16, 1939 under the Membership Corporation Law, under the name Mercy General Hospital of Tupper Lake, New York.
- 3. The names and addresses of each of the directors and officers of the corporation and the title of each are as follows:

<u>Name</u>	Officer or Director/Title	Address
John Capasso	Board Member; President	EVP, Continuing Care Trinity Health 2055 Victor Parkway Livonia, MI 48152
Elizabeth Curtis	Board Member; Treasurer	Director, Finance Enterprise Development Trinity Health 20555 Victor Parkway Livonia, MI 48152
Michael C. Hemsley, Esq.	Board Member; Secretary	Deputy General Counsel Trinity Health 3805 West Chester Pike, Suite 100 Newtown Square, PA 19073

- 4. Dissolution of the corporation was authorized by unanimous written consent of the Board of Directors. Dissolution was then approved by the corporation's sole member.
- 5. The corporation elects to dissolve.
- 6. At the time of dissolution, the corporation is a Type B charitable corporation.
- 7. The corporation will file with the Attorney General a petition for Approval of the Certificate of Dissolution with the original certified Plan of Dissolution.

- 8. When the Board authorized and the sole member approved the Plan of Dissolution, the corporation had no assets or liabilities and did not hold any assets required to be used for a restricted purpose.
- 9. Prior to the filing of this Certificate with the Department of State, the endorsement of the Attorney General will be attached.

IN WITNESS WHEREOF, the undersigned has signed this Certificate of Dissolution of Mercy Health-Care Center, Inc. this 22 day of \_\_\_\_\_\_, 2017.

Michael C. Hemsley, Esq., Secretary

#### Certificate of Dissolution

of

Mercy Health-Care Center, Inc.

Pursuant to § 1003 of the Not-for-Profit Corporation Law

Filed by:

Jan O. Wenzel, Esq.
Buchanan Ingersoll & Rooney PC
One Oxford Centre
301 Grant Street, 20th Floor
Pittsburgh, PA 15219-1410
(412) 562-1838

NOTE: The filer identified here will receive the approved Certificate of Dissolution and the filing receipt from the Department of State.

### VERIFIED PETITION TO THE ATTORNEY GENERAL FOR APPROVAL OF CERTIFICATE OF DISSOLUTION

In the Matter of the Application of Mercy Health-Care Center, Inc. For Approval of Certificate of Dissolution pursuant to Section 1002 of the Not-for-Profit Corporation Law.

VERIFIED PETITION

TO: THE ATTORNEY GENERAL OF THE STATE OF NEW YORK OFFICE OF THE ATTORNEY GENERAL Plattsburgh Regional Office
43 Durkee Street – Suite 700
Plattsburgh, NY 12901-2958

Petitioner, Mercy Health-Care Center, Inc., by Michael C. Hemsley, Esq., Secretary of the corporation, for its Verified Petition alleges:

- 1. The Mercy Health-Care Center, Inc., whose principal address is located in the county of Franklin, was incorporated pursuant to New York's Membership Corporation Law on January 16, 1939 under the name Mercy General Hospital of Tupper Lake, New York. A copy of the Certificate of Incorporation (and all amendments) is attached as Exhibit A.
- 2. The names, addresses and titles of the corporation's directors and officers are as follows:

Name	Officer or Director/Title	<u>Address</u>
John Capasso	Board Member; President	EVP, Continuing Care Trinity Health 2055 Victor Parkway Livonia, MI 48152
Elizabeth Curtis	Board Member; Treasurer	Director, Finance Enterprise Development Trinity Health 20555 Victor Parkway Livonia, MI 48152
Michael C. Hemsley, Esq.	Board Member; Secretary	Deputy General Counsel Trinity Health 3805 West Chester Pike, Suite 100 Newtown Square, PA 19073

3. The purposes for which the corporation was organized are as follows:

To establish, operate and maintain a residential healthcare facility to provide care and services, including nursing care and medical treatment for patients and residents of the facility.

To establish and maintain a diagnostic and treatment facility in the Town of Altamont for medical and surgical care and treatment of persons in need thereof, and to maintain a staff of competent physicians to treat, care for and prescribe to the persons in need of medical attention.

To perform such other powers as are incidental and necessary to maintain a residential healthcare facility and diagnostic and treatment center and to do any other act or thing incidental to or connected with the foregoing purposes or in advancement thereof, but not in the pecuniary profit or financial gain of its members, directors or officers except as permitted under Article 5 of the Notfor-Profit Corporation Law.

- 4. The corporation is a Type B charitable corporation.
- 5. On \( \frac{\sum \chi A \lambda \chi \lambda \lambda \)}{3\), 2017, the Board of Directors of the corporation adopted a Plan and authorized the filing of a Certificate of Dissolution in accordance with Section 1003 of the Not-for-Profit Corporation Law. The Plan was authorized by unanimous written consent, a copy of which is attached as Exhibit B.
- 6. The sole member of the corporation approved the dissolution by unanimous written consent of the sole member's board of directors. A copy of the unanimous written consent of the sole member's board of directors approving the dissolution is attached as Exhibit C.
- 7. A certified copy of the corporation's Plan of Dissolution is attached as Exhibit D.
- 8. The corporation has no assets or liabilities, and its final report showing zero assets has been filed with the Attorney General.
- 9. Approval of the dissolution of the corporation must be obtained from the following governmental bodies and officers, and copies of such approval are attached as Exhibit E:

Public Health and Health Planning Council

10. With this Petition, the original Certificate of Dissolution is being submitted to the Attorney General for approval pursuant to Not-for-Profit Corporation Law Section 1003.

WHEREFORE, petitioner requests that the Attorney General approve the Certificate of Dissolution of Mercy Health-Care Center, Inc., a not-for-profit corporation, pursuant to Not-for-Profit Corporation Law Section 1003.

IN WITNESS WHEREFORE, the corporation has caused this Petition to be executed this 22

day of Jen , 2017, by

(Signature)

Michael C. Hemsley, Esq., Secretary

Ü

State of New York Bepartment of Sortal Welfere

## State Louis of Sorial Welfare

Album

Smite all Men in Chrae Brogette:

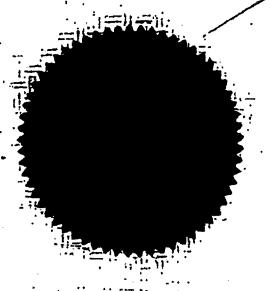
At a presting of the State Board of Charities, designated the State Board of Social Welfare, held on the trentiers day of

December, 1938 due inquiry and investigation having been made,

the Interporation of Mercy Coneral Roopstel of Tupper Lake was

epproved.

21



In Miness Thereof, the State Board of Social Welfare has caused these presents to be signed in accordance with the provisions of the statutes and its by-laws, and the official seal of the Board and of the Department to be hereunto affixed, this twentieth day of December, 1938.

Loue & Huncele

3968-211F

CERTIFICATE OF INCORPORATION-

HOSPITAL OF TUPPER LAKE, NEW YORK

irguant to Article III of the Membership Law of

. THE UNDERSIGNED, for the purpose of forming membershap corporation pursuant to the Membership Corpor -ation Law of the State of New York, hereby certify ==

be MERCY GENERAL MOSPITAL OF TUPPER LAKE, MEN YORK

The purposes for which it is to be formed area. (a) To maintain a general hospital of Altemont, New York .- for medical and surgical aid ce and treatment of persons in need thereof, and to maintain a staff of competent physicians and surgeons to treat acare

(b) To perform such other powers as are incidental and necessary in the maintenance of a general hospital. cluding the ownership and leasing of real property, the ex ecution of contracts and the borrowing of money.

3:- The territory in which its operations are principally to be conducted, but not limited thereto, shall be the Town of Altamout; new York and vicinity.

4:- Its office, for the transaction of ousiness, is o be located in the Village of rupper Lake, rown of alta-

sister-Hary...Immaculata Murphy Sigrmary -Victoria Warde

STORES CONTRACTOR OF THE PROPERTY OF THE PROPE CAN SERVICE CONTRACT States Mary Dorotta Bluey

THE ALL OF THE BUDGESTORN TO THE CENTY PROPERTY. I all sport was in the transcription of Speak and Special desirance On the back and the second of ting Braille se Lean Cook a lice the photograph and a second contract ACTURED ONE OF SECURITION OF THE PARTY OF THE PARTY. AS DEC. OF THE PERSON OF THE P

Linkhold strategor, so have made substituting and Special street, this -descriptions, page /a the or hovember (1987).

> 等的表情的感到到677 the conference of the contract of the contract

FOREST OF STATE OF ST

Ou there of horester, your out or o me, the sub-Sorlber, personally came bister Mary Wictoria Marge, Alster Mary Alice McGulants, Siliar Mary ST. Carmel Predigm; and Sister Kery Dorothy & Irey, to me known and known to me to Be the same persons described in and sho executed the foregoing contactions of imporporation, and they severally aut acknowledged to the that the Asset Cled che same

State Of Shall York en diamental

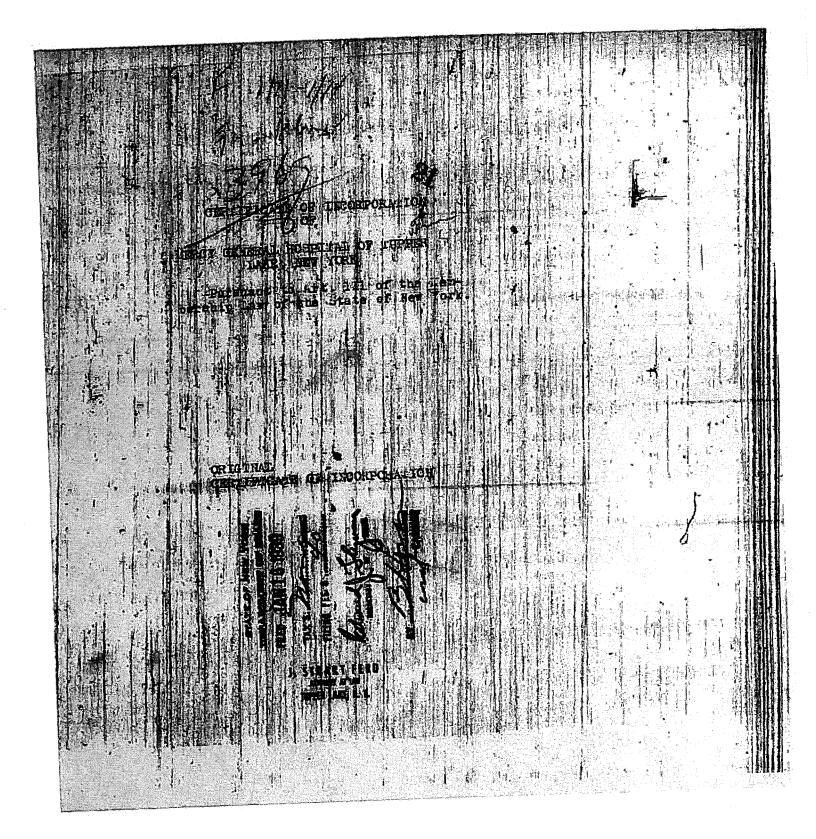
and the resident to one winter they to the control of the

THE PERSON LEADER OF ME SALES OF THE SALES OF THE PARTY O and and beautiful the allower coverage the particle of Indoxy

practical and the executed to me district of the executed

State of New York County of Franklin SS.: Slater Mary-Victoria Warde, Sister Bary Al Guinnis, Sister Pary Kt. Carmel Predham and Sister Mary Dorothy Riley each being duly sworn; Reposed and says; that she is one of the persons described in and who executed foregoing Certificate of Incorporation, that she is of full age, a citizen of the United States , and a resident. of the State of New York State of New York. Westchester County SS. Sister Mary Immaculat Murphy, being duly sworn, deposes and says; that she is one of the persons described and who executed the foregoing Certificate of Incorporation that she is of full-age, a citizen of the United Sta

Control of the Contro TO THE RESIDENCE OF THE PARTY O The state of the s Street to the Of Line of Street, Name and District to the Street of Street, and Street, an THOUSE CONTRACTOR OF MANUAL PROPERTY OF THE PROPERTY OF THE PARTY. Justifice or the Sunstain Court of the State Board of CHA I THE ARTHUR YOUR WARE PARTY TO BE SHEET AND BE Golds General Comments of the Supreme Court of the Foundations Districted to the Supreme Court of the Foundations of the Supreme Court of the S DATED: November: 1 1938. 



## Certificate of Report of Existence

# MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Pursuant to Section 57 of the Membership Corporations Law

1. The name of the corporation is Kercy General Hospital of Tupper Late. The

original name was Sisters of Mercy of the Blocese of Ogdensburg (MV).

If name has been changed, insert original name.

- 2. The certificate of incorporation was filed in the Department of State on November 10, 1938 // 6/34
- 3. The corporation was formed pursuant to Article III of the Membership Corporation Law of the State of New York. Cite Incorporation Statute
  - 4. The existence of the foregoing corporation is hereby continued.

To be signed by an officer; trustee, director or five members in good standing.

Chairman
Sector Many Stell Fred Res
President and Treagurer
Vire-President
Secretary
Leaders Many Seach Comments
Director

State of New York } County of SS.:

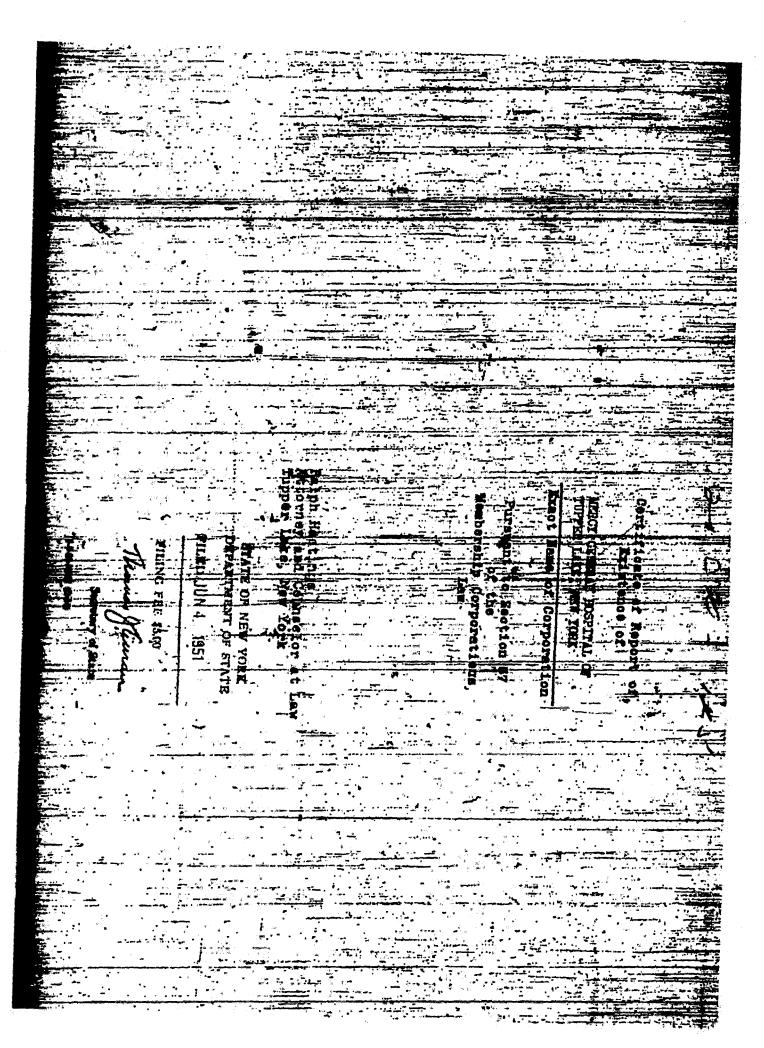
FRANKLIN

On this lith day of May . 1951 , before-me

and known to me to be the person(s) described in and who executed the foregoing certificate, and (he) (they) thereupon acknowledged to me that (he) (they) executed the same for the uses and purposes therein mentioned.

Notary Public.

NOTE: If the foregoing acknowledgment is taken without the State of New York, the signature of the notary public should be authenticated by a certificate of the clerk of the county in which such notary has power to act, or other proper officer.



## A 83559

## DIVISION OF CORPORATIONS AND STATE RECORDS 162 Washington Avenue Albany 12225

## CERTIFICATE OF TYPE OF NOT-FOR-PROFIT CORPORATION OF

## MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Exact Name of Corporation

Under Section 113 of the Not-for-Profit Corporation Law

The name of the corporation is

Mercy General Hospital of Tupper Lake, New York

The original name was Mercy General Hospital of Tupper Lake, New York.

The certificate of incorporation was filed by the Department of State on January 16, 1939.

Date of incorporation

The corporation was formed pursuant to the Membership Corporation Law

The post office address to which the Secretary of State shall mail a copy of any notice required by law is 114 Wawbeek Avenue, Tupper Lake, New York 12986

That under Section 201, it is a Type Bi (Insert A, B, C or D) Not-for-Profit Corporation as defined in this chapter.

IN WITNESS WHEREOF, this certificate has been subscribed this 20th day of June 1# 73at the County of Franklin' by the undersigned who affirm(s) that the statements made herein are true, under the penalties of perjury.

MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YOR

To be signed pursuant to Section 104(d) of the N-PCL By: Outer Marie: Ja

Marie John Kelly

Chairman of the Board President

Sister Mary Denise Wilke

. Secretary

NOTI: The fee for filing the foregoing certificate is \$10 payable to the Department of State by certified check or money order.

Every corporation required to file under Paragraph (a) of Section 113 of the N-PCL will be considered a Type B corporation until it has filed a certificate of type.

CO- 109

A 83559 -2

CERTIFICATE OF TYPE
OF
NOT-FOR-PROFIT CORPORATION
OF

MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Exact Name of Corporation

Under Section 1,13

NOT!FOR PROFIT CORPORATION LAW

STATE OF NEW YORK
DEPARTMENT OF STATE

TAX \$ FILING FFE. \$

FILED JUL 6 - 1973

fre 8. Loners

Socrolary of State

17 Francis Type B:

Name and address of filet

Sister Marie John Kelly Chairman and President of The Board of Directors

> Mercy General Hospital 114 Wawbeek Avenue 'Tupper Lake, New York 12986

#### CERTIFICATE OF AMENDMENT

OF. THE

Alboilg

#### CERTIFICATE OF INCORPORATION

OF

MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Under Section 803 of the Not-For-Profit Corporation Law

We, the undersigned, being the President and Secretary of Mercy General Hospital of Tupper Lake, New York do hereby certify:

(1) a The name of the corporation is Mercy

General Hospital of Tupper Lake, New York.

)

- (2) The Certificate of Incorporation of
  Mercy General Hospital of Tupper Lake, New York was filed by
  the Department of State on the 16th day of January, 1939.
  The said corporation was formed under the Membership Corporations Law of the State of New York.
- (3) Mercy General Hospital of Tupper Lake,
  New York is a corporation as defined in subparagraph (a)(5)
  of Section 102 of the Not-For-Profit Corporation Law and is
  a Type B corporation under Section 201 of said law.

Office of the President Mercy General Hospital Tupper Lake, New York

hereby amended: (i) to provide for the distribution of the assets of the corporation upon its dissolution; and (ii) to increase the maximum number of directors from five to not more than nine.

(b) In this regard the following paragraphs of the Certificate of Incorporation are hereby amended so as to read as follows:

- \*2:- The purposes for which it is to be formed are
- (a) To maintain a general hospital, in the Town of Altamont, New York, for medical and surgical aid, care and treatment of persons in need thereof, and to maintain a staff of competent physicians and surgeons to treat, care for and prescribe to the persons in need of medical attention.
- (b) 'To perform such other powers as are incidental and necessary in the maintenance of a general hospital, including the ownership and leasing of real property, the execution of contracts and the borrowing of money.
- (c) Upon the dissolution of the corporation, the board of directors, shall, after paying of all of the liabilities of the corporation, distribute all of the remaining assets of the corporation exclusively for the purposes of the corporation, or for a similar religious, missionary and charitable purpose to such organization or organizations organized by the Sisters of Mercy of the Union in the United States of America, Province of New York or its successor organized

and operating exclusively for religious, missionary and charitable purposes as shall at the fime qualify as an exempt organization or organizations under section 501(c)(3) of the Internal Revenue Code of 1954 as the same shall be in force, or the corresponding provision of any United States Internal Revenue Law, as the board of directors shall determine or, in the absence of such determination by the board of directors, such assets shall be distributed by the Supreme Court of the State of New York to such other qualified, exempt organization or organizations as, in the judgment of the Court, will best accomplish the general purposes or a similar religious, missionary and charitable use or purpose of . this corporation. In no event shall the assets of this corporation upon dissolution be distributed to a director, officer, employee or member of this corporation.

The dissolution of this corporation and any distribution of the assets of this corporation incident thereto shall be subject to such law, if any, then in force as may require the approval or consent thereto by any Court or Judge thereof, having jurisdiction or by any governmental department or agency or official thereof."

"5. The number of its directors shall be not less than five nor more than nine."

to be a Type B corporation under section 201 of the Not-For-

(7) The manner in which this Amendment to the Certificate of Incorporation of Mercy General Hospital of Tupper Lake, New York, was authorized was by unanimous.

Work of all of the members of the corporation required or permitted to vote thereon at a meeting duly called and held on the 20th day of May, 1980, in accord with Section 802 of the Not-For-Profit Corporation Law.

(8) The following approval and consent was

and read on and annexed to the Certificate of Incorporation

of Mercy General Hospital of Tupper Lake, New York,

A JUSTICE OF THE SUPREME COURT OF THE

#### State of the series and the series of the se

Prior to the delivery of this Certificate of
Amendment to the Department of State for filing, all approvals
ar comments of the Public Bealth Council, the Attorney
General of the State of New York and of a Justice of the
Sugress Court of the State of New York, will be endorsed
anon or Empered Newsto.

in Element wareful the undersigned have made, substituted and varieted this certificate this 22 day of company, 1981.

R. M. Bresident

Secretary

STATE OF NEW YORK )

being duly sworn, depose and say that they are the persons and officers described in and who executed the foregoing Certificate of Amendment of the Certificate of Incorporation of Mercy General Hospital of Tupper Lake, New York, and they are the President and Sacretary, respectively. of Mercy General Bospital of Tupper Lake, New York, and they executed the same at the unanimous direction of members of Marcy General Bospital of Tupper Lake, New York, and they have read the foregoing Certificate and know the contents thereof and that the statements therein contained are true.

A they have but the ......

givoge to retare in this.
This age of vetaker, 1981

Rate of the State of the State

### Approval of Certificate of Amendment

To Certificate of Incorporation

By Supreme Court Justice

I, John G. Dice. Quatice of the Supreme Court of the State of New York, Fou ATA Judicial District, do hereby approve the foregoing Certificate of Amendment of Certificate of Incorporation of Mercy General Bospital of Tupper: Lake, New York, and consent that the same be filed.

Judicial District

Dated: 4 - 24-82

Augrama Court of Lagelle County

Spacial Term, Part I

MALENE, New York

TOTAL SERVICE TO THE SEASONS OF THE

100 Pt. 100 Pt



## STATE OF NEW YORK DEPARTMENT OF HEALTH

# POBLIC HEALTH COUNCIL

March 31, 1982

William J. O'Shea, Esq. : Burns, Kennedy, Schilling and O'Shea 598 Madison Avenue New York, New York 10022

Re: Certificate of Amendment of the Certificate of Incomporation of Mercy General Hospital of Tupper Lake, New York

### Dear Mr. O'Shea: .

The proposed certificate of amendment of the certificate of incorporation of the above referenced corporation does not require the approval of the Public Health Council for filing with the Department of State, since the certiffeate neither alters the corporation's purposes under Article 28 of the Public Health Law por changes its name.

Olucaraly yours

Shirley M. Parham Executive Secretary

A SHAPET IT OF CONTRACTOR THE CASE

ANNA TERRITANA TERRORE ONLINE TERRORESTANDA ONLINE JOSEPH R, FONTANETTA, M.D. WILLIAM LEE FROST MURTON P. HYMAN JRSHNE E. JORAN

HOWAND I, RESSELEN, M.D. MANN O. HOLLANDING, M.D. HORENT H. HACILES, W.,
HORARDA WIT MICE
REPHETIN W. M. ORAG.

L
COMMISSION P. P. M. C.
GAMIS AREA DOINE

CERTIFICATE OF INCORPORATION

MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Under Section 803 of the Not-For-Profit Corporation Law

# CERTIFICATE OF AMENDMENT

## CERTIFICATE OF INCORPORATION

L)

MERCY GENERAL HOSPITAL OF TUPPER LAKE, NEW YORK

Under Section 803-of the Not-For-Frofit Corporation Law

WE, the undersigned, being the President and Secretary of Mercy General Hospital of Tupper Lake, New York do hereby cercify.

- (1) The name of the corporation is Mercy General Hospital of Tupper Laker, New York.
- (2) The Certificate of Incorporation of Mercy General Hospital of Tupper Lake, New York was filed by the Department of State on the 16th day of January - 1939: The said Corporation was formed under the Membership Corporations Law of the State of New York. A Certificate of Amendment of the Certificate of Incorporation of Mercy General Hospital of Tupper Lake, New. York was filed by the Department of State on the 4th day of May, 1982.

(3) Mercy General Hospital of Tupper Lake, New York is a corporation as defined in subparagraph (a) (5) of Section

of the Not-For-Profit Corporation Law and is a Type B corporation under Section 201 of said law.

(4) The Secretary of State is hereby designated as agent of the corporation upon-whom-process against it may be served. The post office address within\_this\_state to which the Secretary of State shall mail a copy of any process against it served

> Office of the President -Mercy General Hospital Tupper Lake, New York

The Certificate of Incorporation is amended as follows:

a. .to change .the\_corporate-name ... Paragraph ."1" of the certificate is amended to read:

.... "1. The name of the corporation is MERCY HEALTH-CARE CENTER, INC.".

. .b. .to amend the purpose clause to read as follows:

"2. The purposes for which it is formed are:

(a) To establish, operate and maintain a residential healthcare facility to provide care and services, including nursing care and medical treatment for patients and residents

(b)\_To establish and maintain a diagnostic and treatment facility in the Town of Altamont for medical and surgical

care and treatment of persons in need thereof, and to maintain

assertf-of-competent physicians to treat, care for and prescribe
to the persons in need of medical arrention.

and nexessary to maintain a residential healthcare facility and diagnostic and treatment center and to do any other act or thing incidental to or connected with the foregoing purposes or in advancement thereof, but not for the pecuniary profit or financial gain of its members, directors, or officers except as permitted under Article 5 of the Not-For-Profit Corporation have

(d) Upon the dissolution of the corporation, the board of directors, shall, after paying of all of the liabilities of the corporation, distribute all of the remaining assets of the corporation—exclusively—for the purposes of the corporation, or for a similar religious, missionary and charitable purpose to such organization or organizations organized by the Sisters of Marcy, of the Union in the United States of America, Province of New York or its successor organized and operating exclusively—for religious, missionary and charitable purposes as shall at the time qualify as an exempt organization or organizations under section 501 (c) (3) of the Internal Revenue Code of 1954 as the same shall be in force, or the

provision of any United States Internal Revenue Law, as the board of directors shall determine or, in the absence of such determination by the board of directors, such assets shall be distributed by the Supreme Court of the State of New York to such other qualified, exampt organization or organization as in the judgment of the Court, will best accomplish the general purposes or a similar religious, missionary and charitable use or purpose of this corporation. In no event shall the assets of this corporation upon dissolution be distributed to a director, officer, employee or member of this corporation.

The dissolution of this corporation and any distribution of the assets of this corporation incident thereto shall be subject to such law, if any, then in force as may require the approval or consent thereto by any Court or Judge thereof, having jurisdiction or by any governmental department or agency or official.

(5) The corporation shall hereafter continue to be a Type B corporation under Section 201 of the Not-For-Profit Corporation Law.

(6) The manner in which this Amendment to Certificate of Incorporation of Mercy General Hospital of Tupper Lake, New-York,

was authorized was by unanimous vote of all of the members of

4

the corporation required or permitted to vote thereon at a meeting duly called and held on September 15, 1982 fin section 802 of the Not-For-Profit Corporation Law.

(7) The following suproval and consent was endorsed and warmered to the Certificate of Incorporation of Morey General Hospital of Tupper Lake, New York.

A JUSTICE OF THE SUPERING COURT OF

THE

## - - STATE OF NEW YORK

Prior to the delivery of this Certificate of Amendment to the Department of State for filing, all approvals or consents of the Public Health Council, the Attorney General of the State of New York and of a Justice of the Supreme Court of the State of New York, will be endorsed upon or annexed hereto.

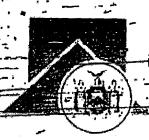
IN WITHERS HEREOF the undersigned have made, subscribed and varified this Certificate this 15 day of September, 1982.

STATE OF NEW YORK -CUUNTY OF FRANKLIN. SR. MARTYPASCHAL HILL, RSH.

SR. MARY PASCHAL HILL, REM., being duly sworn save that I am the President of Marcy General Hospital of Tupper Lake, New York and that I have read the sphered Carnificate of Incomporent and those the contents thereof, and the same are true to my knownings, except those matters merger which are stated to be alless on information and belief, and as to those matters I believe them to be true.

Sworn to before me this Afriday of September, 1982. PERRINA-M. ABBERRAIGH The Policy State of New York STATE OF NEW YORK : JEREMAH-M. HAYES, COUNTY OF FRANKLIN JEREMIAH M: HAYES, being duly sworn says that I am the Secretary of Mercy General Hospital of Tupper Lake, New York and that I have read the annexed Certificate of Incorporation and know the contents thereof and the same are true to my knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I helieve them so he true believe them to be true. Sworn to before me this HOTARY WILLIAM BLANCHARTY MA-CETHINITEICH CEDINES MYSCH NO' TO BE بتر

Justice of the Supreme 3 -Court of the State of New York, Fourth Judicial District, do hereby approve the foregoing amendment of the certificate. of incorporation of Mercy General Hospital of Tupper Lake, New York. ATTORNEY GENERAL APPROVAL See Attached letter PUBLIC HEALTH COUNCIL APPROVAL: ee attached letter.



# STATE OF NEW YORK PUBLIC HEALTH COUNCIL

November 22, 1982

#### KNOW ALL MEN BY THESE PRESENTS:

After inquiry and investigation, and

in accordance with action taken at a meeting of the Public Health Council.

Theld on the 19th day of November, 1982, I hereby certify that the

Certificate of Amendment of the Certificate of Incorporation of Mercy

General Hospital of Tupper Lake, New York, dated September 15, 1982 is APPROVED.

Public Health Council approval is not to. .

be construed as approval of property costs or the lease submitted in support of the application. Such approval is not to be construed as an assurance or recommendation that property costs or lease amounts as specified in the application will be reimbursable under third party payor reimbursement guidelines.

SHIRLEY M. PARHAM Executive Secretary

Sent to: Jeromiah M. Hayes, Esq.

Palmer and Hayes

Prom Box 800

64 Park Street

ECHIECH G. Johnson, M.s.

חמשניתי : בסב יייה עיני בסות בחמונים ביישור ייי

ELERHANNAN L - L.

HANG ANALES . I AND

Tuppar Lake. New York-12986-

Sister Mary Paschal Hill, President
Mercy General Hospital of Tupper Lake
114 Wawbeek Avenue.
Tupper Lake, New York 12986

ingerin a, burganet ya u - Wickian Life Pilpas Milatur B, menan 124me E, idhar Tekna Milatur Staletti, wile

reignamentametijistiki 1971. meter Valto — me a a t proportijista



STATE OF NEW YORK

DEPARTMENT OF LAW =

Telephone: 474-7206

December 1, 1982

Jeremiah M. Hayes, Esq. Palmer & Hayes, Esqs. 64 Park Street

Tupper Lake, New York 12986-

MERCY HEALTH-CARE CENTER, ING. MERCY GENERAL HOSPITAL (OLD)

Due and timely service of the notice of application for the approval of the proposed certificate of amendment of the certificate of incorporation of the above-entitled organization is hereby admitted.

The Artorney General does not intend to appear at the

TOTAL VERY truly yours,

RICHARD, S. REDLO

WHY SUPERIOR OF THE STATE OF TH			
	CCRTTFTCATE 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	September 1982.	

#### CEPTIFICATE OF AMENDMENT

OF THE

CERTIFICATE OF INCORPORATION

----<u>--</u>

## MERCY HEALTHORED CENTER, INC.

Under Section 803 of the Not-For-Profit Corporation Law

We, the undersigned, being the President and Secretary of Mercy Healthcare Center, Inc., do hereby cartify:

Š

- 1. The name of the corporation is Mercy Healthcare Center,
  Inc. The corporation was formed under the name Mercy General
  Hospital of Tupper Lake, New York.
- Hospital of Tupper Lake, New York, was filed by the Department of State on the 16th day of January, 1939, under the Membership Corporation Law of the State of Mew York. A certificate of amendment of the certificate of incorporation of Mercy General Hospital of Tupper Lake, New York, was filed by the Department of State on the 4th day of May, 1982. By a certificate of amendment filed on December 29, 1982, the name of the corporation was changed to Mercy Healthoure Center. Inc.
- defined in subparagraph (a) (5) of Section 102 of the Not-ForProfit Corporation Law. It is a Type Sicorporation under Section
  201 of said law, and it shall continue to be a Type B

nnnn nc 30

- 4. The corporate purposes and powers of Mercy Healthbare Center, Inc., are not enlarged, limited or otherwise changed by this certificate of amendment.
- 5. The certificate of incorporation of Hercy Healthcare Center, Inc., is amended by adding the following provisions:
  - a. Catholic Identity. The accomplishment of the purposes of the corporation must be promoted and conducted in a manner consistent with the philosophies and missions of the Corporation, the Religious Sisters of Mercy;

    Provipes of New York, and the ethical and moral teachings of the Roman Catholic Church,
    - Charitable Purpose: The purposes for which the Corporation is organized are exclusively charitable, scientific and educational within the meaning of Section 501(c)(3) to the Internal Revenue Code of 1986, as amended, or the corresponding provision of any future United States Internal Revenue Law (the "Code," which term shall include with respect to each citation the corresponding provision of any future United States Internal Revenue Law), and consistent with the official teachings of the Reman-Catholic Church. In the course of its operation:
      - (1) No part of the net earnings of the Corporation shall inure to the benefit of or he distributable to the directors or officers of the Corporation or any private injuries, except that the Corporation Shall be sutherised and appropried to

តួតូចគួរ គួន 🤾 🗓

pay reasonable compensation for services rendered to or for the benefit of the Corporation and to make payments and distributions in furtherance of the purposes set forth herein, and except further that the corporation may make distributions to its sole Member or any entity specified by its sole Member so long as such Member or other entity is a corporation exempt from Federal income tax under Section 501(c)(3) of the Code or as to which distributions may be made by the Corporation without loss of the Corporation's tax exempt status under Section 501(c)(3) of the Code.

- (2) No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements), any political campaign on behalf of any candidate for public office except as authorized under the Code.
- (3) Notwithstanding any other provisions of this
  Certificate of Incorporation, the Corporation
  shall not carry on any other activities not
  permitted to be carried on by (a) a corporation
  exempt from Federal income tax under Section
  50r(c)(3) of the Code or (b) a corporation.

Section 170(c) (2) of the Code.

- Sole Member. The Corporation shall have one class of member consisting of the Eastern Mercy Realth System (EMRS). The sole member of the Corporation ("Member") is EMHS. As such, EMHS shall be entitled to all rights and powers of a member under New York law, this certificate of incorporation and the bylaws of the Corporation.
- Member Action. In addition to any other requirements đ. under New York law, this certificate of incorporation or the bylaws of the Corporation, the following powers shall be expressly reserved to EMHS as the sole member of the Corporation. In the event the governance documents of the Corporation and/or its Member require the recommendation of the board of directors of the Corporation with respect to a power expressly reserved to the Member of the Corporation in this certificate, such action may be authorized by the Member of the Corporation without a recommendation-by the board of directors following appropriate dialogue between the board of trustees and the Member. . Action by the Corporation shall not be taken until EMHS, acting through its board of directors, shall have exercised The following powers are reserved its reserved powers.
  - (1) to approve the statement of mission and philosophy adopted by the corporation and to require that the

corporation operate in conformance with its mission and philosophy;

- (2) to elect and remove, with or without cause, the chief executive officer of the corporation;
- (1) to approve and amend the bylaws and certificate of incorporation of the corporations.
- (4) to approve any plan of merger, consolidation or dissolution of the corporation;
- (5) to appoint, fix and number and remove, with or without cause, the trustees of the corporation;
- (6) to approve the debt of the corporation, in excess of an amount to be fixed from time to time by the member;
- (7) to approve the sale, acquisition, lease, transfer, mortgage, pledge or other alienation of real or personal property of the corporation in excess of an amount to be fixed from time to time by the member;
- (8) to approve the capital and operating budgets of the corporation;
- (9) to approve settlements of litigation when such settlements exceed applicable insurance coverage or the amount of any applicable self-insurance fund;
- (10) to approve any corporate reorganization of the corporation and the development or dissolution of any subsidiary organizations of the corporation;
- (11) to approve the structure of plan of the corporation, provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Hember has received establishment approval from the Public Health Council.

Amendments to Certificate of Incorporation and Bylaws.

The certificate of incorporation or bylaws of the Corporation may be amended or repealed or a new or restated destificate of incorporation or bylaws adopted

only upon exercise by EMHS of its reserved power to

- 6. The amendments to the certificate of incorporation, as set forth-herein, were authorized by the unanimous vote of all of the members of the Corporation at a meeting of the members held on the 29th day of August, 1989.
- 7. The Secretary of State is hereby designated as agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any notice required by law is:

Office of the Prodident Mercy Healthcare Center Tupper Lake, News Kork 12986

IN WITNESS WHEREOF, this certificate is subscribed by the undersigned on August 31, 1989, and the statements herein are affirmed as true under the penalties of perjury.

Sister Mary Parchal Hilly R.S.M. President

Jerialeh M. Hayas.

777 764

acknowled; embert

STATE OF NEW YORK COUNTY OF FRANKLIN

3/ day of August, 1989, before me personally came SISTER-MARY-PASCHAL HILL, to me personally known, who, being by me duly sworn, did depose and say that she resides in Theretake NY ; that she is the President of the MERCY HEMLTHCARE CENTER, INC., the corporation described in, and which executed, the within instrument; that she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Trustees of said corporation; and that she signed her name thereto by like order:

corporation; and that he signed his name thereto by like order.

CINDA J. KONDIGO

Motary Public: State of New York Qualified in Franklin County by Commission Expires 245 19 20

STATE OF NEW YORK COUNTY OF Franklin

SS. :

On the 31 day of August, 1989, before me personally came JEREMIAH M. HAYES, to me personally known, who, being by me duly sworn, did depose and say that he resides in Tupper Lake N.Y.: that he is the Secretary of the HERCY HEALTHCARE CENTER, INC., the corporation described in, and which executed, the within instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Trustees of said

ID # 4932932

LINDA J. MANDIGO stary Public State of New York Qualified in Franklin County

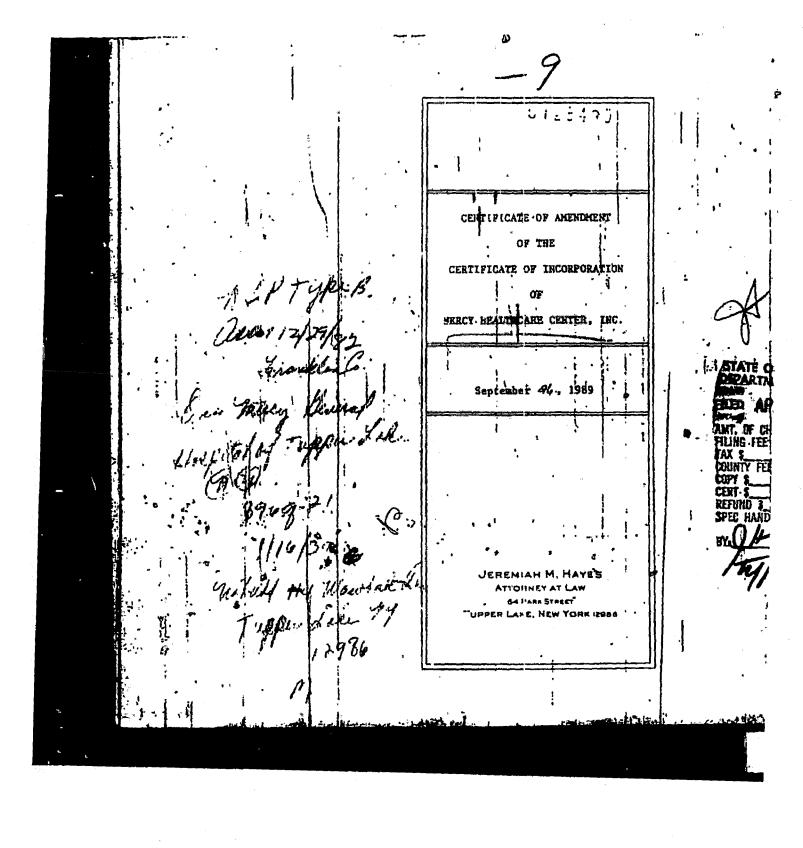
I, JAN H. PLUMADORE, Justice of the Supreme Court of the State of New York, Fourth Judicial District, do hereby approve the foregoing amendment of the certificate of incorporation of ...

Mercy Healthcare Center, Inc.

September 2, 1989

HON: JAN B.- PLUMADORE

0000 0545



OF 971110000 333

#### CERTIFICATE OF INCORPORATION

... OF

### MERCY HEALTH-CARE CENTER, INC.

Under Section 803 of the Not-For-Profit Corporation Law

We, the undersigned, the President and Secretary of Mercy Health-Center, Inc. hereby certify that:

- 1. The name of the Corporation is Mercy Health-Care Center, Inc. The name under which the Corporation was formed is Mercy General Hospital of Tupper Lake, New York.
- 2. The Corporation was formed under the Membership Corporations Law of the State of New York and the Certificate of Incorporation was filed by the Department of State of New York on January 16, 1939.
- 3. Mercy Health-Care Center, Inc. is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-For-Profit Corporation Law of the State of New York.
- 4. Mercy Henlth-Care Center, Inc. is a Type B corporation under Section 201 of the Not-For-Profit Corporation Law of the State of New York, and it shall continue to be a Type B corporation.
- 5. The corporate purposes and powers of Mercy Health-Care Center, Inc. are not enlarged, limited or otherwise changed by this Certificate of Amendment.

6. The Certificate of Incorporation of Mercy Health Care-Center, Inc. is amended as

follows:

- (a) The Certificate of Incorporation contains the following paragraphs:
  - a. Catholic Identity. The accomplishment of the purposes of the corporation must be promoted and conducted in a manner consistent with the philosophies and missions of the Corporation, the Religious Sisters of Mercy, Province of New York, and the ethical and moral teachings of the Roman Catholic Church.
  - c. Sole Member. The Corporation shall have one class of member consisting of the Eastern Mercy Health System (EMHS). The sole member of the Corporation ("Member") is EMHS. As such, EMHS shall be entitled to all rights and powers of a member under New York law, this certificate of incorporation and the bylaws of the Corporation.
  - d. Member Action. In addition to any other requirements under New York law, this certificate of incorporation or the bylaws of the Corporation, the following powers shall be expressly reserved to EMHS as the sole member of the Corporation. In the event the governance documents of the Corporation and/or its Member require the recommendation of the board of directors of the Corporation with respect to a power expressly reserved to the Member of the Corporation in this certificate, such action may be authorized by the Member of the Corporation without a recommendation by the board of directors following appropriate dialogue between the board of trustees and the Member. Action by the Corporation shall not be taken until EMHS, acting through its board of directors, shall have exercised its reserved powers. The following powers are reserved to EMHS:
  - (1) to approve the statement of mission and philosophy adopted by the corporation and to require that the corporation operate in conformance with its mission and philosophy;
  - (2) to elect and remove, with or without cause, the chief executive officer of the corporation;
  - (3) to approve and amend the bylaws and certificate of incorporation of the corporation;
  - (4) to approve any plan of merger, consolidation or dissolution of the corporation;

- (5) to appoint, fix the number, and remove, with or without cause, the trustees of the corporation;
- (6) to approve the debt of the corporation, in excess of an amount to be fixed from time to time by the member;
- (7) to approve the sale, acquisition, lease, transfer, mortgage, pledge, or other alienation of real or personal property of the corporation in excess of an amount to be fixed from time to time by the member;
- (8) to approve the capital and operating pudgets of the corporation;
- (9) to approve settlements of litigation when such settlements exceed applicable insurance coverage or the amount of any applicable self-insurance fund;
- (10) to approve any corporate reorganization of the corporation and the development or dissolution of any subsidiary organizations of the corporation; and
- (11) to approve the strategic plan of the corporation, provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council.

#### e. Amendments to Certificate of Incorporation and Bylaws.

The certificate of incorporation or bylaws of the Corporation may be amended or repealed or a new or restated certificate of incorporation or bylaws adopted only upon exercise by EMHS of its reserved power to approve such action."

The preceding paragraphs are deleted and shall be substituted with the following paragraphs which shall read as follows:

"The accomplishment of the purposes of the Corporation must be promoted and conducted in a manner consistent with the philosophies and missions of the Corporation, the Sisters of Mercy, Regional Community of New York, Mercy Uihlein Health Curporation, Eastern Mercy Health System and the ethical and moral teachings of the Roman Catholic Church.

The sole Member of the Corporation is Mercy Uihlein Health Corporation

("MUHC"). As such, MUHC shall be entitled to all rights and powers of a member under New York Law (except as otherwise limited or provided in this certificate of incorporation as the bylaws of the Corporation), this certificate of incorporation and the bylaws of the Corporation. Action by the Corporation shall not be taken until MUHC shall have exercised its reserved powers in accordance with the procedures specified in the certificate of incorporation and bylaws of MUHC and the corporate policies and procedures to which its actions are subject all as amended or restated from time to time, and MUHC shall have notified the Corporation of such approval or ratification. The following reserved powers are reserved to MUHC:

- Approve and interpret the statement of mission and philosophy adopted by
  the Corporation; and to require the Corporation to operate in-conformance
  with its statement of mission and philosophy;
- (2) Approve and amend the bylaws and certificate of incorporation of the Corporation;
- (3) Fix the number of, and elect, appoint, fill vacancies in and remove, with or without cause, the directors; and elect and remove, with or without cause, the chairperson of the Board of Directors of the Corporation;
- (4) Approve any merger, consolidation or dissolution of the Corporation;
- (5) Approve any acquisition or any sale, lease, exchange, mortgage, pledge or other alienation of assets or property in excess of an amount to be fixed from time to time by the Member,
- (6) Approve any capital or operating budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation;
- (7) Approve the debt of the Corporation, in excess of an amount to be fixed from time to time by the Member, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law;
- (8). Elect and remove, with or without cause, the chief executive officer of the Corporation;
- (9) Approve the criteria for, and the process of evaluating the performance of the

   chief executive officer of the Corporation;
- (10) Approve settlements of litigation when such settlements exceed applicable insurance coverage or the amount of any applicable self-insurance fund;

L

- (11) Approve any corporate reorganization of the Corporation and the development or dissolution of any subsidiary organizations, including corporations, partnerships or other entities, of the Corporation; and
  - (12) Approve the strategic plan of the Corporation, provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council of the State of New York.

The Certificate of Incorporation or Bylaws of the Corporation may be amended or tepealed or a new or restated Certificate of Incorporation or Bylaws adopted only upon exercise by MUHC of its reserved powers and authorities to approve such action.

Should compliance with any of the restrictions—in—this provision require the Corporation to take any action which may contravene any law or regulation to which the Corporation may now or hereafter be subject, or require the establishment of the Member by the Public Health Council, such restriction shall be null and void."

- (b) The Certificate of Incorporation contains the following paragraph:
- "5. The number of its directors shall be not less than five nor more than nine."

The preceding paragraph is deleted.

(c) The Certification of Incorporation contains the following paragraph

"(d) Upon the dissolution of the corporation; the board of directors, shall, after paying of all of the liabilities of the corporation, distribute all of the remaining assets of the corporation exclusively for the purposes of the corporation, or for a similar religious, missionary and charitable purpose to such organization or organizations organized by the Sisters of Mercy of the Union in the United States of America, Province of New York or its successor organized and operating exclusively for religious, missionary and charitable purposes as shall at the time qualify as an exempt organization or organizations under section 501(c) (3) of the Internal Revenue Code of 1934 as the same shall be in force, or in the provision of any United States Internal Revenue Law, as the board of directors shall determine or, in the absence of such determination by the board of directors, such assets shall be distributed by the Supreme Court of the State of New York to such other qualified, exempt organization or organizations as, in the judgment of the Court, will best accomplish the general purposes or a similar religious, missionary and

charitable use or purpose of this corporation. In no event shall the assets of this corporation upon dissolution be distributed to a director, officer, employee or member of this corporation. The dissolution of this corporation and any distribution of the assets of this corporation incident thereto shall be subject to such law, if any, then in force as may require the approval or consent thereto by any Court or Judge thereof, having jurisdiction or by any governmental department or agency or official thereof."

The preceding paragraph is deleted and shall be substituted with the following paragraph

which shall read as follows:

"(d) In the event of the liquidation or dissolution or termination of the Corporation for any reason, the Member, after paying or making provision for the payment of all <u>liabilities</u> of the Corporation, shall transfer, in any proportions as considered prudent; all of the remaining assets and other property of the Corporation (other than assets required by law to be used for a specific purpose) to such organization or organizations, as shall quality as tax-exempt under the provisions of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (or the corresponding provisions of any subsequent federal tax law), subject to the approval of a court of competent jurisdiction to the extent required by applicable law and such other regulatory authorities as may then be required by the Not-for-Profit Corporation Law of the State of New York."

7. The Secretary of State of New York is hereby designated as the agent of the Corporation upon whom any process against the Corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any process against the Corporation so served upon him is Office of the President, Mercy Health-Care Center, Inc., Tupper Lake, New York 12986.

8. The foregoing amendments to the Certificate of Incorporation were authorized by the unanimous vote of the Member of the Corporation, the Member having consented in writing without a meeting, to the adoption of a resolution setting forth the action so taken.

10

b

IN WITNESS WHEREOF, the undersigned have executed this Certificate of Amendment and affirmed as true the statements made therein under penalties of perjury this 5 day of May, 1997.

Mercy Health-Care Center, Inc.

STATE OF NEW YORK COUNTY OF 6 1997, before me personally appeared Douglas M. Menzies, to me who, being by me duly sworn, did 'depose and' say that he resides, at that he is the President of Mercy Health-Care Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order. Notary Public, State of Ne Qualified in Error County Commission fixusrus Oct ber 31, 19 4 ? Notary Public STATE OF NEW YORK COUNTY OF 5, 1997, before me personally appeared Jeremiah Hayes, to me known, who, being by me duly sworn, did depose and say that he resides, at Box 840, Tupper Lake, New York 12986, that he is the Secretary of Mercy Health-Care Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order. WITEDICO N. WILLIAMS Put Jir, State of New York On Allied in Beans County Notary Public · come Cet bei 31, ig 9,7

8

d

# 9711111000-33

### CERTIFICATE OF ASSENDMENT

CERTIFICATE OF INCORPORATION

MERCY HEALTH-CARE CENTER INC

Original

ISEMAN, CUNNINGHAM, RIESTER AND HYDE, L.L.P.

Office and Post Office Address 9 Thurstow Terraco ALBANY, NEW TORS, 12303 6155 407-2000

STATE OF NEW YORK DEPARTMENT OF STATE

MED WIN 1 0 1997.

To:

Attorney(s) for

Service of a copy of the within . :-

faction.

is hereby edinimed

Ωated.

\_\_Attorney(s)\_for

#### PLEASE TAKE NOTICE

MOTICE OF

that the within is a (certified) true copy of a centered in the office of the clerk of the within named court on

NOTICE OF that an Order of which the within is a true-copy will be presented for settlement to the Hon.

SETTLIMENT one of the judges of the within named Court.

ai ពា

19

M.

Pated: 3

ISEMAN, GUNNINGHAM, RIESTER AND HYDE, L.L.P.

Afformeys for

Office and Post Office Address
9 Thurlow Terrace

Miorney(s) for

97 1 1 10000 MENNY 18

#### RESTATED

#### CERTIFICATE OF INCORPORATION

OF

# MERCY HEALTH-CARE CENTER, INC.

Under Section 805 of the Not-for-Profit Corporation Law

The undersigned, being the President of Mercy Health-Cure Center, Inc. (the "Corporation"), does hereby certify that:

- 1. The name of the Corporation is MERCY HEALTH-CARE CENTER, INC.
- 2. The Corporation's original Certificate of Incorporation was filed in the office of the Secretary of State on January 16, 1939 under the name, Mercy General Hospital of Tupper Luke, New York.
- 3. The Corporation's purposes and powers are not enlarged, limited or otherwise changed by this amendment and restatement.
- 4. The Certificate of Incorporation as now in full force and effect is hereby amended to effect the following changes as authorized in Section 801 of the Not-for-Profit Corporation

  Law:
  - (a) Article SECOND, subsection (d), regarding dissolution of the Corporation, is renumbered Article "FIFTH" and amended to read as follows:

"FIFTH: Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, as well as any claims, subventions or subvention-like rights of or owed to the Sponsoring Organization, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, shall be

distributed, subject to an order of a justice of the Supreme Court of the State of New York, to the Corporate Member of this Corporation or its successors, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears, and are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code, as in the sole judgment of the Sponsoring Organization have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation. Any assets not so disposed of shall be disposed of by a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Corporation."

- (b) Article THIRD, regarding the territory of the Corporation's operations, is detected in its entirety.
- (c) Article FOURTH, regarding the location of the Corporation's office, is renumbered Article "THIRD" and amended to read as follows:
  - "THIRD: The Corporation's office is located in the County of Franklin, New York."
- (d) Article FIFTH, regarding the board of directors, was deleted by prior amendment.
- (e) Article SIXTH, regarding the Corporation's subscribers, is omitted in its entirety.
- (f) The unnumbered paragraph regarding how the Corporation's purposes will be promoted and conducted is numbered Article "FOURTH" and amended to read as follows:

"FOURTH: The Corporation shall be organized and operated exclusively for charitable, religious, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal

Revenue Code of 1986, as amended, or corresponding provisions of any subsequent federal tax laws (the "Code"). The Corporation shall have no power to act in a manner which is not exclusively within the contemplation of Section 501(c)(3) of the Code, and the Corporation shall not engage directly or indirectly in any activity which would prevent it from qualifying, and continuing to qualify, as a Corporation as described in Section 501(c)(3) of the Code. Without limiting the generality of the foregoing, the Corporation shall carry out its stated purposes in a manner that advances. promotes and supports the Catholic health system governed by Catholic Health East ("CHE"), a Pennsylvania nonprofit corporation; and its successors and constituent corporations, the Catholic healthcare ministries and Catholic healthcare mission of The Sisters of Mercy, Regional Community of New York, a religious institute of the Roman Catholic Church or its canonical successor (the "Sponsoring Organization"). The Corporation shall do any and all acts that are necessary, proper, useful, incidental or advantageous to carry out its stated purposes in conformity with the ethical and moral teachings of the Roman Catholic Church, the traditions, spirit and charism of the Sponsoring Organization, and the Bihical and Religious Directives for Catholic Health Care Services as promulgated and amended from time to time by the United States Catholic Conference of Bishops, This Corporation shall operate under the philosophy and guidance of the Corporate Member, as hereafter defined, without regard to race, creed, color, gender, ago, national origin or ability to pay. The Corporation will not be operated for the pecuniary gain or profit, incidental or otherwise, of any private individual. No part of the net carnings of the Corporation shall inure to the benefit of or be distributable to its Member, Directors, Officers or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth herein. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation; the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of or in opposition to any candidate for public office. Notwithstanding any other provisions of this Certificate of Incorporation, the Corporation shall not conduct or carry on activities not permitted to be carried on (i) by a corporation exempt from federal income tax under Section 501(c)(3) of the Code or (ii) by a corporation to which contributions are deductible under Section 170(c)(2) of the Code."

(g) The unnumbered paragraphs regarding the Corporation's sole member and changes to the Bylaws and Certificate of Incorporation are numbered Article "EIGHTH" and amended to read as follows:

"EIGHTH: The sole Member of the Corporation shall be Mercy Uiblein Health Corporation, a New York not-for-profit corporation (the "Member" or "Corporate Member"). The Corporate Member and the Corporation both participate in the health care system of CHE. Certain powers have been expressly reserved to the Corporate Member, CHE and the Sponsoring Organization in this Certificate of Incorporation and the Bylaws of the Corporation. Action by the Corporation shall not be taken until the Corporate Member, acting through its Board of Directors, and, in some cases, CHE, acting through its Board of Directors, and the Sponsoring Organization, as applicable, shall have exercised their respective reserved powers in accordance with their respective governance documents. Action by the Corporation with respect to which action by the Corporate Member, CHB or the Sponsoring Organization is required shall not be effective until the Corporation shall have received notice of appropriate action having been taken by the respective party. The following powers are reserved to the Corporate Member, CHB and the Sponsoring Organization, as indicated:

- (a) As reserved to the Board of Directors of the Corporate Member:
- (i) Approve the amendment or restatement of the Certificate of Incorporation of the Corporation, in whole or in part, and recommend the same to CHE for adoption.
- (ii) Approve the amendment or restatement of Key Bylaws Provisions (as defined in the Bylaws) of the Corporation, in whole or in part, and recommend the same to CHB for adoption.
- (iii) Approve the amendment or restatement of non-Key Bylaws Provisions of this Corporation; in whole or in part.
- (iv) Elect and remove Directors of the Corporation, with or without cause.
  - (v) Elect and remove the President of this Corporation.
- (vi) Approve the official interpretation of the philosophy and mission of the Corporation,
- (vii) Approve the strategic plan of the Corporation, and recommend the same to CHE for adoption as part of the



consolidated strategic plan of the regional health system of the Corporate Member; provided that such right shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council of the State of New York.

- (vili) Approve the annual operating plan and budget of the Corporation to ensure that such budget conforms to the mission and philosophy of the Corporation, and recommend the same to CHE for adoption as part of the consolidated operating plan and budget of the regional health system of the Corporate Member.
- (ix) Approve Significant Financial Transactions (as defined in the Bylaws) and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, and recommend the same to CHE for adoption and authorization.
- (x) Approve the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents (as defined in the Bylaws), and recommend the same to CHE for adoption and authorization.

#### (b) As reserved to the CHE Board of Directors:

- (i) Adopt, amend, modify or restate the Certificate of Incorporation of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (ii) Adopt, amend, modify or restate the Key Bylaws Provisions of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (iii) Approve and authorize Significant Financial Transactions and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (iv) Approve and authorize the development or dissolution of organizational relationships by the Corporation

including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.

(v) Require the Corporation to timely participate in such programs and services as CHE provides to its other Constituent Corporations and which CHE, in its sole discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE system policies and the Corporation's mission and purposes.

## (c) As reserved to the Sponsoring Organization:

- (i) Ratification of those mergers, consolidations, dissolutions or other fundamental corporate reorganizations of the Corporation, as required by canon law and CHE policies consistent therewith."
- (h) New Article "SIXTH," designating the Secretary of State as the Corporation's agent for service of process and providing an address for process, is added and shall read as follows:

"SIXTH: The Secretary of State of New York is hereby designated as the agent of the Corporation upon whom any process against the Corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any process against the Corporation so served upon him is Office of the President, Mercy Health-Care Center, Inc., Tupper Lake, New York 12986."

(i) New Article "SEVENTH," regarding the Corporation's status under the Not-for-Profit Corporation Law, is added and shall read as follows:

"SEVENTH: The Corporation is a Type B corporation under Section 201 of the Not-for-Profit Corporation Law and is a corporation as defined by subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law."

5. The Certificate of Incorporation, as heretofore amended, is hereby restated to read

in its entirety as follows:

FIRST:

The name of the Corporation is MERCY HEALTH-CARE

CENTER, INC.

SECOND: The purposes for which the Corporation is formed are:



- (a) To establish, operate and maintain a residential healthcare facility to provide care and services, including nursing care and medical treatment for patients and residents of the facility.
- (b) To establish and maintain a diagnostic and treatment facility in the Town of Altamont for medical and surgical care and treatment of persons in need thereof, and to maintain a staff of competent physicians to treat, care for and prescribe to the persons in need of medical attention.
  - (c) To perform such other powers as are incidental and necessary to maintain a residential healthcare facility and diagnostic and treatment center and to do any other act or thing incidental to or connected with the foregoing purposes or in advancement thereof, but not in the pecuniary profit or financial gain of its members, directors or officers except as permitted under Article 5 of the Notfor-Profit Corporation Law.

THIRD: The Corporation's office is located in the County of Franklin, New York.

The Corporation shall be organized and operated exclusively for charitable, religious, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. or corresponding provisions of any subsequent federal tax laws (the "Code"). The Corporation shall have no power to act in a manner which is not exclusively within the contemplation of Section 501(c)(3) of the Code, and the Corporation shall not engage directly or indirectly in any activity which would prevent it from qualifying, and continuing to qualify, as a Corporation as described in Section 501(c)(3) of the Code. Without limiting the generality of the foregoing, the Corporation shall carry out its stated purposes in a manner that advances, promotes and supports the Catholic health system governed by Catholic Health East ("CHE"), a Pennsylvania nonprofit corporation, and its successors and constituent corporations, the Catholic healthcare ministries and Catholic healthcare mission of The Sisters of Mercy, Regional Community of New York, a religious institute of the Roman Catholic Church or its canonical successor (the "Sponsoring Organization"). The Corporation shall do any and all acts that are necessary, proper, useful, incidental or advantageous to carry out its stated purposes in conformity with the ethical and moral teachings of the Roman Catholic Church, the truditions, spirit and charism of the Sponsoring Organization, and the Ethical and Religious Directives for Catholic Health Care Services as promulgated and amended from time to time by the United States Cutholic Conference of Bishops. This Corporation shall operate under the philosophy and guidance of the Corporate Member, as hereafter defined, without regard to race, creed, color, gender, age, national origin or ability to pay. The Corporation will not be operated for the pecuniary gain or profit, incidental or otherwise, of any private individual. No part of the net earnings of the

Corporation shall inure to the benefit of or be distributable to its Member, Directors, Officers or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth herein. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation; the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of or in opposition to any candidate for public office. Notwithstanding any other provisions of this Certificate of Incorporation, the Corporation shall not conduct or carry on activities not permitted to be carried on (i) by a corporation exempt from federal income tax under Section 501(e)(3) of the Code or (ii) by a corporation to which contributions are deductible under Section 170(e)(2) of the Code.

Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, as well as any claims, subventions or subvention-like rights of or owed to the Sponsoring Organization, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, shall be distributed, subject to an order of a justice of the Supreme Court of the State of New York, to the Corporate Member of this Corporation or its successors, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears. and are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code, as in the sole judgment of the Sponsoring Organization have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation. Any assets not so disposed of shall be disposed of by a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Compration.

SIXTH: The Secretary of State of New York is hereby designated as the ugent of the Corporation upon whom any process against the Corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any process against the Corporation so served upon him is Office of the President, Mercy Health-Care Center, Inc., Tupper Lake, New York 12986.



SEVENTH: The Corporation is a Type B corporation under Section 201 of the Not-for-Profit Corporation Law and is a corporation as defined by subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law.

EIGHTH: The sole Member of the Corporation shall be Mercy Uihlein Health Corporation, a New York not-for-profit corporation (the "Member" or "Corporate Member"). The Corporate Member and the Corporation both participate in the health care system of CHE. Certain powers have been expressly reserved to the Corporate Member, CHE and the Sponsoring Organization in this Certificate of Incorporation and the Bylaws of the Corporation. Action by the Corporation shall not be taken until the Corporate Member, acting through its Board of Directors, and, in some cases, CHE, acting through its Board of Directors, and the Sponsoring Organization, as applicable, shall have exercised their respective reserved powers in accordance with their respective governance documents. Action by the Corporation with respect to which action by the Corporate Member, CHE or the Sponsoring Organization is required shall not be effective until the Corporation shall have received notice of appropriate action having been taken by the respective party. The following powers are reserved to the Corporate Member, CHE and the Sponsoring Organization, as indicated:

#### (a) As reserved to the Board of Directors of the Corporate Member:

- (i) Approve the amendment or restatement of the Certificate of Incorporation of the Corporation, in whole or in part, and recommend the same to CHE for adoption.
- (ii) Approve the amendment or restatement of Key Bylaws
  Provisions (as defined in the Bylaws) of the Corporation, in
  whole or in part, and recommend the same to CHE for
  adoption.
- (iii) Approve the amendment or restatement of non-Key Bylaws Provisions of this Comporation, in whole or in part.
- (iv) Elect and remove Directors of the Corporation, with or without cause.
- (v) Elect and remove the President of this Corporation.
- (vi) Approve the official interpretation of the philosophy and mission of the Corporation.
- (vii) Approve the strategic plan of the Corporation, and recommend the same to CHE for adoption as part of the consolidated strategic plan of the regional health system of the Corporate Member; provided that such right shall not permit the Member to exercise any of the governance

authority under applicable regulations unless the Member has received establishment approval from the Public Health Council of the State of New York.

- (viii) Approve the annual operating plan and budget of the Corporation to ensure that such budget conforms to the mission and philosophy of the Corporation, and recommend the same to CHE for adoption as part of the consolidated operating plan and budget of the regional health system of the Corporate Member.
- (ix) Approve Significant Financial Transactions (as defined in the Bylaws) and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, and recommend the same to CHE for adoption and authorization.
- (x) Approve the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents (as defined in the Bylaws), and recommend the same to CHE for adoption and authorization.

### (b) As reserved to the CHE Board of Directors:

- (i) Adopt, amend, modify or restate the Certificate of Incorporation of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (ii) Adopt, amend, modify or restate the Key Bylaws Provisions of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (iii) Approve and authorize Significant Financial Transactions and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.



- (iv) Approve and authorize the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (v) Require the Corporation to timely participate in such programs and services as CHE provides to its other Constituent Corporations and which CHE, in its sole discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE system policies and the Corporation's mission and purposes.
- (c) As reserved to the Sponsoring Organization:
  - (i) Ratification of those mergers, consolidations, dissolutions or other fundamental corporate reorganizations of the Corporation, as required by canon law and CHE policies consistent therewith.
- 6. This restated Certificate of Incorporation was authorized by the Member of the Corporation as provided in Section 802(a)(1) of the Not-For-Profit Corporation Law.

IN WITNESS WHEREOF, the undersigned has executed this restated Certificate of

Incorporation this 13thiay of December 2002.

President

Edward W. Bell

F021220000 497

#### RESTATED

# CERTIFICATE OF INCORPORATION

OF

# MERCY HEALTH-CARE CENTER, INC.

Under Section 805 of the Not-for-Profit Corporation Law

STATE OF NEW YORK DEPARTMENT OF STATE FILED BEG 2 0 2002 TAX \$

Filed by: Iseman, Cunningham, Riester & Hyde, LLP 9 Thurlow Terrace Albany, New York 12203 (518) 462-3000

12

510

140701000339

#### CERTIFICATE OF AMENDMENT

#### OF THE

#### CERTIFICATE OF INCORPORATION

OF

#### MERCY HEALTH-CARE CENTER, INC.

Under Section 803 of the Not-for-Profit Corporation Law

The undersigned, being the Secretary of Mercy Health-Care Center, Inc. (the "Corporation"), does hereby certify that:

- The name of the Corporation is MERCY HEALTH-CARE CENTER, INC.
- 2. The Corporation's original Certificate of Incorporation was filed in the office of the Secretary of State on January 6, 1939 under the Membership Corporation Law. The Corporation was originally formed under the name, Mercy General Hospital of Tupper Lake, New York.
- 3. The Corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law ("NPC-L").
- 4. The Certificate of Incorporation is amended to effect the following changes:
  - a. REPLACE in its entirety Article Fifth with the following new paragraph, both of which address the dissolution of the Corporation:

"FIFTH: Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, and upon approval of the New York attorney general or order of a Justice of the Supreme Court of the State of New York, shall be distributed to the member of this Corporation or its successor, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to CHE Trinity Inc., an Indiana nonprofit corporation or its successor, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code.

[00899498]

MERCY HEALTH-CARE CENTER, INC.

Any assets not so disposed of in accordance with the foregoing shall be distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears, and are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code, as in the sole judgment of the Catholic Health Ministries have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation and applicable law. Any assets not so disposed of shall be disposed of by shall be disposed of by the New York attorney general or a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Corporation."

b. REPLACE in its entirety Article Sixth with the following new paragraph, both of which address the designation of the Secretary of State as the agent upon whom process is to be served:

"SIXTH: The Secretary of State is designated as agent of the Corporation upon whom process against it may be served and the post office address within this State to which the Secretary of State shall mail a copy of any process against it. served upon him/her is: Catholic Health East, Counsel's Office, 3805 West Chester Pike, Suite 100, Newtown Square, PA 19073."

c. REPLACE in its entirety Article Seventh with the following new paragraph, both of which address the definition of the Corporation:

"SEVENTH: The Corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law ("NPC-L") and is a charitable corporation under Section 201 of the NPC-L."

d. REPLACE in its entirety Article Eighth with the following new paragraph, both of which address powers reserved by the Corporation:

"EIGHTH: Mercy Uihlein Health Corporation is the sole member of the Corporation (the "Corporate Member") and shall be entitled to all rights and powers of a member under New York law, this Certificate of Incorporation and the Bylaws of the Corporation. CHE Trinity, Inc., is the sole member of Mercy Uihlein Health Corporation. Certain rights and powers related to the Corporation are reserved to Mercy Uihlein Health Corporation and CHE Trinity, Inc., under the Corporation's Governance Documents. Action by the Corporation shall not be taken or authorized until Mercy Uihlein Health Corporation and CHE Trinity,

Inc., as required, shall have exercised their respective reserved powers in the manner provided in the Governance Documents.

The following powers are reserved to Mercy Uihlein Health Corporation and CHE Trinity, Inc.:

- (a) As reserved to Mercy Uihlein Health Corporation:
  - (i) Approve the amendment or restatement of the Certificate of Incorporation and Bylaws of the Corporation, in whole or in part, and recommend the same to CHE Trinity, Inc., for adoption;
  - (ii) Elect and remove members of the Corporation's Board of Directors:
  - (iii) Elect and remove the President and Chief Executive Officer of the Corporation;
  - (iv) Approve the strategic plan of the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption as part of the consolidated strategic plan of Mercy Uihlein Health Corporation, provided that such right shall not permit Mercy Uihlein Health Corporation to exercise any of the governance authority prohibited under applicable regulations unless Mercy Uihlein Health Corporation has received establishment approval from the New York State Public Health and Health Planning Council;
  - (v) Approve those Significant Finance Matters which pursuant to the System Authority Matrix are subject to the authority of Mercy Uihlein Health Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law or the execution of hospital contracts for management or clinical services, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization, provided that such right of adoption and authorization shall not permit CHE Trinity, Inc., to exercise any of the governance authority prohibited under applicable regulations unless CHE Trinity, Inc., has received establishment approval from the New York State Public Health and Health Planning Council;
  - (vi) Approve the annual operating and capital budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation, and recommend the same to CHE Trinity, Inc., for adoption as part of the consolidated operating and capital budgets of Mercy Uihlein Health

Corporation, provided that such right of adoption shall not permit CHE Trinity, Inc., to exercise any of the governance authority prohibited under applicable regulations unless CHE Trinity, Inc., has received establishment approval from the New York State Public Health and Health Planning Council;

- (vii) Approve any merger, consolidation, transfer or relinquishment of membership rights, or the sale of all or substantially all of the operating assets of the Corporation (certain transactions and transfers of real property and immovable goods may also be subject to the approval of Catholic Health Ministries), and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (viii) Approve any dissolution, winding up or abandonment of operations, liquidation, filing of action in bankruptcy, receivership or similar action affecting the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (ix) Approve any formation or dissolution of Affiliates, partnerships, cosponsorships, joint membership arrangements, and other joint ventures involving the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (x) Approve any pledge or encumbrance of assets whether pursuant to a sale, capital lease, mortgage, disposition, hypothecation, or other transaction in excess of limits established by CHE Trinity, Inc., (pledges or encumbrances of certain real property and immovable goods may also be subject to the approval of Catholic Health Ministries), and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (xi) Approve any change to the structure or operations of the Corporation which would affect its status as a nonprofit entity, exempt from taxation under Section 501(c)(3) of the Internal Revenue Code, and recommend the same to CHE Trinity, Inc., for approval; and
- (xii) Approve all other matters and take all other actions reserved to members of nonprofit corporations (or shareholders of for-profitcorporations, as the case may be) by the laws of the state in which the Corporation is domiciled or as reserved in the Governance Documents of the Corporation.

- (b) As reserved to CHE Trinity, Inc.:
  - (i) Adopt, amend, modify or restate the Certificate of Incorporation and Bylaws of the Corporation, in whole or in part, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
  - (ii) Approve those Significant Finance Matters which pursuant to the System Authority Matrix are subject to the authority of CHE Trinity, Inc., provided that CHE Trinity, Inc., shall not have approval authority over the incurrence of debt necessary to finance the cost of compliance with operational or physical plant standards required by law or the execution of hospital contracts for management or clinical services, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
  - (iii) Approve any merger, consolidation, transfer or relinquishment of membership rights, or the sale of all or substantially all of the operating assets of the Corporation (certain transactions and transfers of real property and immovable goods may also be subject to the approval of Catholic Health Ministries), or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
  - (iv) Approve any dissolution, winding up or abandonment of operations, liquidation, filing of action in bankruptcy, receivership or similar action affecting the Corporation, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended:
  - (v) Approve any formation or dissolution of Affiliates, partnerships, cosponsorships, joint membership arrangements, and other joint ventures involving the Corporation, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
  - (vi) Subject to the requirements of the New York Not-for-Profit Corporation Law, approve any pledge or encumbrance of assets whether pursuant to a sale, capital lease, mortgage, disposition, hypothecation, or other transaction in excess of limits established by CHE Trinity, Inc., (pledges or encumbrances of certain real property and immovable goods may also be subject to the approval of Catholic Health Ministries), except for pledges or encumbrances necessary to finance the cost of compliance with operational or physical plant standards required by law, or if CHE Trinity, Inc.,

receives a recommendation as to any such action, approve such action as recommended;

- (vii) Approve any change to the structure or operation of the Corporation which would affect its status as a nonprofit entity, exempt from taxation under Section 501(c) of the Internal Revenue Code, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (viii) Appoint and remove the independent fiscal auditor of the Corporation; and
- (ix) Require the Corporation to timely participate in such programs and services as CHE Trinity, Inc., provides to its other Regional Health Ministries and which CHE Trinity, Inc., in its sole discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE Trinity, Inc.'s system policies and the Corporation's mission and purposes."
- 5. The Secretary of State is designated as agent of the Corporation upon whom process against it may be served and the post office address within this State to which the Secretary of State shall mail a copy of any process against it served upon him/her is: Catholic Health East, Counsel's Office, 3805 West Chester Pike, Suite 100, Newtown Square, PA 19073.
- 6. This Certificate of Amendment of the Certificate of Incorporation was authorized by the Corporate Member as provided in Section 802(a)(1) of the Not-for-Profit Corporation Law.

IN WITNESS WHEREOF, the undersigned has signed this restated Certificate of Incorporation this 16th day of May, 2014.

Michael C. Hemsley, Exquire

SECRETARY

140701000339

Certificate of Amendment

of the

Certificate of Incorporation

of

# MERCY HEALTH-CARE CENTER, INC.

Under Section 803 of the NYS Not-for-Profit Corporation Law

Filed by: Karen E. Sosler, Esq. Iseman, Cunningham, Riester & Hyde, LLP 9 Thurlow Terrace Albany, New York 12203

DRAWDOWN ACCT# T8

[ Cc

STATE OF NEW YORK DEPARTMENT OF STATE

FILED JUL 0 1 2014.

TAX'S\_

{00899498}

MERCY HEALTH-CARE CENTER, INC.

-7-

2014 JUL -1 MM 11: 20

RECEIVED

2014 JUL - JI MM 9: 10

# Report Generation

CHE-BS0	02 Company consolidation	4301 MERCY UHILEIN HEALTH CORP BALANCE SHEET - DETAIL As of May 31, 2017				07/13/17 14:09 PAGE 1	
	company consolitation	05/31/17	PRIOR MONTH	CURRENT MONTH CHANGE	05/31/16	PRIOR YR AUDIT	CURRENT YEAR CHANGE
	ASSETS						
	CURRENT ASSETS						
	ASSETS LIMITED AS TO USE						
	ASSETS LIMITED AS TO USE OTHER ASSETS						
	LIABILITIES AND NET ASSETS				•		
	CURRENT LIABILITIES						
4301 4301 4301	210005-0000 ACCOUNTS PAYABLE-CASH OVERDRAF 210250-0000 AP INTERCOMPANY TRINITY HEALTH 210251-0000 AP INTERCOMPANY IN305 -INSURAN	0.00 0.00 0.00	1,547,150.29 0.00 16,132.00	1,547,150.29- 0.00 16,132.00-	1,172,178.16 1,433.00 16,132.00	1,191,845.26 0.00 16,132.00	1,191,845.26- 0.00 16,132.00-
	ACCOUNTS PAYABLE	0.00	1,563,282.29	1,563,282.29-	1,189,743.16	1,207,977.26	1,207,977.26
4301	210101-0000 ACCRUED EXPENSES	0.00	5,800.00	. 5,800.00-	5,800.00	5,800.00	5,800.00
	ACCRUED EXPENSES	0.00	5,800.00	5,800.00-	5,800.00	5,800.00	5,800.00
4301 4301 4301 4301	240215-0000 MEDICAID 2007 240401-0000 PAYABLE TO 3RD PARTIES 270810-0002 THIRD PARTY PRIOR YEAR LT - ME 270810-0003 THIRD PARTY PRIOR YEAR LT - OT	0.00 0.00 0.00 0.00	0.00 0.00 135,663.58 53,772.80	0.00 0.00 135,663.58- 53,772.80-	135,663.58 53,772.80 0.00 0.00	135,663.58 53,772.80 0.00 0.00	135,663.58- 53,772.80- 0.00 0.00
	EST PAY TO 3RD PARTY PAYORS	0.00	189,436.38	189,436.38-		189,436.38	189,436.38
	TOTAL CURRENT LIABILITIES	0.00	1,758,518.67	1,758,518.67-	1,384,979.54	1,403,213.64	1,403,213.64
4301 4301	201901-0000 CURRENT PORTION ACCRUED PENSIO 280301-0000 PENSION LIABILITY	0.00	11,760.00 1,503,376.97	11,760.00- 1,503,376.97-	10,780.00 1,188,152.97	11,760.00 1,704,416.97	11,760.00- 1,704,416.97-
	ACC PENSION AND RETIREE COSTS	0.00	1,515,136.97	1,515,136.97-	1,198,932.97	1,716,176.97	1,716,176.97
4301	280450-0000 INSURANC IBNR CHE TRINITY IC L	0.00	2,690.00	2,690.00-	18,731.00	16,132.00	16,132.00
	OTHER LT LIABILITIES	0.00	2,690.00		18,731.00		16,132.00
	TOTAL LIABILITIES	0.00	3,276,345.64		2,602,643.51	3,135,522.61	3,135,522.61
4301 4301 4301 4301	NET ASSETS 300000-0000 UNRESTRICTED NET ASSETS BEGINN 310000-0000 EXCESS OF REVENUE OVER EXPENSE 310104-0000 UNREST INCOME LOSS FROM DISCON 310109-0000 OTHER UNRESTRICTED NET ASSETS	3,135,522.61- 156,040.76- 212,714.38 3,078,848.99	3,135,522.61- 231,123.03- 0.00 0.00	75,082.27	2,615,579.15- 51,788.36- 0.00 0.00	2,673,616.61- 0.00 0.00 0.00	461,906.00 156,040.76 212,714.38 3,078,848.99

# Report Generation

CHE-BSO	02 Company consolidation	4301 MERCY UHILEIN HEALTH CORP BALANCE SHEET - DETAIL As of May 31, 2017				07/13/17 14:09 PAGE 2	
		05/31/17	PRIOR MONTH	CURRENT MONTH CHANGE	05/31/16	PRIOR YR AUDIT	CURRENT YEAR CHANGE
4301 4301	310200-0000 UNREST DEFERRED RETIREMENT ITE 310201-0000 UNREST DEFERRED RETIREMENT ITE	0.00	90,300.00 0.00	90,300.00-	64,724.00 0.00	70,608.00 532,514.00-	70,608.00- 532,514.00
	UNRESTRICTED NET ASSETS	0.00	3,276,345.64-	3,276,345.64	2,602,643.51-	3,135,522.61-	3,135,522.61
	TOTAL NET ASSETS	0.00	3,276,345.64-	3,276,345.64	2,602,643.51-	3,135,522.61-	3,135,522.61



# **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

July 25, 2017

Subject:

Dissolution: Uihlein Mercy Center, Inc

Uihlein Mercy Center, Inc. was a licensed Article 28 nursing home facility until 2007 when the corporation surrendered its license to the Department in connection with the sale of the facility to Adirondack Medical Center.

Since the corporation has been inactive since that time, the boards of Uihlein Mercy Center, Inc., and its sole corporate member, Mercy Uihlein Health Corporation, have elected to dissolve the corporation.

Pursuant to Article 10 of the New York State Not-for-Profit Corporation Law, PHHPC approval of the dissolution must be received. PHHPC approval is also required pursuant to 10 NYCRR Part 650. Please note that the corporation does not have any remaining assets or liabilities.

The documents submitted by the Corporation have been reviewed. There is no legal objection to the proposed Verified Petition, Plan of Dissolution, and Certificate of Dissolution.

Attachments

# Buchanan Ingersoll & Rooney PC

Jan O. Wenzel 412 562 1838 jan.wenzel@bipc.com One Oxford Centre 301 Grant Street, 20th Floor Pittsburgh, PA 15219-1410 T 412 562 8800 F 412 562 1041 www.bipc.com

June 28, 2017

Via United Parcel Service

Colleen M. Leonard
Executive Secretary, Public Health and Health Planning Council
NYS Department of Health
Corning Tower, Room 1805
Empire State Plaza
Albany, New York 12237

Re: Request for Approval of Voluntary Dissolution of The Uihlein Mercy Center, Inc.

Dear Ms. Leonard:

This firm represents The Uihlein Mercy Center, Inc. ("TUMC"), a New York not-for-profit corporation currently seeking Public Health and Health Planning Council ("PHHPC") approval of its voluntary dissolution.

By way of background, TUMC was formerly licensed to operate as an Article 28 Nursing Home. However, TUMC voluntarily surrendered its license to the New York Department of Health (the "Department") on or about January 1, 2007, in connection with a transfer of all of its assets to Adirondack Medical Center. Although we have not located an execution version of the letter to the Department, we have attached a copy of the draft letter hereto at Tab A. In addition, a copy of the PHHPC letter approving the asset transfer is attached hereto at Tab B.

Despite maintaining its corporate existence, TUMC has been inactive in the ten years since the transfer of assets. For the purposes of corporate efficiencies, and in conjunction with the fact that TUMC has no current assets or liabilities, the Board of Directors of TUMC has executed a unanimous written consent to dissolve the entity, a copy of which is attached hereto at Tab C. The dissolution has also been approved by TUMC's sole corporate Member, Mercy Uihlein Health Corporation, a copy of which approval is attached hereto at Tab D.

The proposed Plan of Dissolution and distribution of the assets, of which there are none, as well as the proposed Certificate of Dissolution and the proposed Petition to the Attorney General of the State of New York are attached hereto at Tabs E, F and G, respectively. In addition, TUMC's existing Certificate of Incorporation is attached hereto at Tab H.

June 28, 2017 Page - 2 -

It is believed, based on the foregoing and the attached, that this action to dissolve an inactive entity will not negatively impact the rights or interests of the public or those previously associated with TUMC. Nevertheless, if it is your determination that additional documentation or other information is necessary or desirable in order for PHHPC to approve the dissolution, please feel free to contact us.

I sincerely look forward to working with PHHPC on this matter.

Very truly yours,

Jan O. Wenzel

**Enclosures** 

cc: Michael C. Hemsley, Esq.

## January 1, 2007

# **VIA FACSIMILE & OVERNIGHT MAIL**

Mr. Larry Phillips
New York Department of Health
Capital District Regional Office
One Fulton Street
Troy, New York 12180-3281

Re: Surrender of Nursing Home Licenses

Dear Mr. Phillips:

In connection with the transfer of assets from The Uihlein Mercy Center, Inc. ("TUMC") and Mercy Health-Care Center, Inc. ("MHCC") to Adirondack Medical Center, which transfer became effective today, we have enclosed for surrender the original Nursing Home Licenses for both TUMC and MHCC. It is our understanding that you will now issue new Nursing Home Licenses to AMC. If my understanding is incorrect, please contact me at your earliest convenience.

We sincerely appreciate your assistance during this process. Thank you.

Very truly yours,

Bill O'Reilly

**Enclosures** 

cc: Michael C. Hemsley, Esq. Linda L. Fleming, Esq. 

STATE OF NEW YORK DEPARTMENT OF HEALTH CORNING TOWER BUILDING ALBANY, N.Y. 12237

# Public Health Council

Icc CHydes-

September 20, 2006

Ms. Gail Lautenschuetz
Vice President of Ancillary Services
Adirondack Medical Center
2233 State Route 86, P.O. Box 471
Saranac Lake, New York 12983

SEP 2 5 2006
ACTION ACTIONS AC

Re: Application No. 061041 – Adirondack Medical Center – Uihlein Mercy Center (Essex County)

Dear Ms. Lautenschuetz:

I HEREBY CERTIFY THAT AFTER INQUIRY and investigation, the application of Adirondack Medical Center – Uihlein Mercy Center is APPROVED, the contingencies having now been fulfilled satisfactorily. This approval is conditioned upon the applicant's continued compliance with the Medicaid access condition, as included in the Public Health Council's approval of the project. The Public Health Council had considered this application and imposed the contingencies at its meeting of May 12, 2006.

Public Health Council approval is not to be construed as approval of property costs or the lease submitted in support of the application. Such approval is not to be construed as an assurance or recommendation that property costs or lease amounts as specified in the application will be reimbursable under third-party payor reimbursement guidelines.

To complete the requirements for certification approval, please contact the Capital District Regional Office of the New York State Office of Health Systems Management, Frear Building, 2<sup>nd</sup> Floor, One Fulton Street, Troy, New York 12180-3281 or (518) 408-5300, within 30 days of receipt of this letter.

Sincerely,

Donna W. Peterson
Executive Secretary

/md

# UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF THE UIHLEIN MERCY CENTER, INC.

THE UNDERSIGNED, being all of the Directors ("Board") of The Uihlein Mercy Center, Inc., a New York not-for-profit corporation (the "Corporation"), acting in accordance with the applicable provisions of the not-for-profit corporation laws of the State of New York and the certificate of incorporation and bylaws of the Corporation, do hereby waive notice and consent in writing to the adoption of, and do hereby recommend for adoption to the Corporation's sole member, Mercy Uihlein Health Corporation (the "Member"), the following resolutions as though adopted and ratified at a duly-called meeting of the Board of the Corporation held on the last date on which this Unanimous Written Consent was signed by the Board as indicated below:

WHEREAS, the Corporation sold substantially all of its assets pursuant to that certain Nursing Home Asset Purchase Agreement by and Between the Mercy Uihlein Health Corporation, the Corporation, Mercy Health-Care Center, Inc., Catholic Health East, and Adirondack Medical Center dated February 9, 2006; and

WHEREAS, the Corporation no longer has any assets or liabilities and is inactive; and

WHEREAS, Mercy Uihlein Health Corporation (the "Member") is the sole Member of the Corporation; and

WHEREAS, the Board previously has been fully advised regarding the proposed dissolution of the Corporation; and

WHEREAS, the Board has determined that, under all of the circumstances, dissolving the Corporation is in the best interests of the Corporation.

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, this Board adopts and recommends to the Member to approve the Plan of Dissolution in substantially the form attached hereto at Exhibit A and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to seek approval of the dissolution from the Public Health and Health Planning Council, file a Petition to the Attorney General for Approval of Certificate of Dissolution substantially in the form attached hereto (and as may be revised by the Authorized Officers at the request of the Attorney General), file a Certificate of Dissolution with the Department of State of the State of New York substantially in the form attached hereto (and as may be revised by the Authorized Officers at the request of the Department of State), and, if required, seek approval of the dissolution from the New York State Department of Taxation and Finance; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the  $\frac{31^{57}}{}$  day of  $\frac{9000}{}$  AU, ..., 2017.

John Chasso, Board Member and President

Elizabeth Curtis, Board Member and Treasurer

Michael C. Hemsley, Esq., Board Member and Secretary

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 31st day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and

Treasurer

Michael C. Hemsley, Esq., Board Member and Secretary

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 315T day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and Treasurer

Michael C. Hemsley, Esq., Board Member

and Secretary

# UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF MERCY UTHLEIN HEALTH CORPORATION

#### (APPROVAL OF DISSOLUTION OF SUBSIDIARIES)

THE UNDERSIGNED, being all of the Directors ("Board") of Mercy Uihlein Health Corporation, a New York not-for-profit corporation (the "Corporation"), acting in accordance with the applicable provisions of the not-for-profit corporation laws of the State of New York and the certificate of incorporation and bylaws of the Corporation, do hereby waive notice and consent in writing to the adoption of, and do hereby recommend for adoption to the Corporation's sole member, Trinity Health Corporation (the "Corporation's Member"), the following resolutions as though adopted and ratified at a duly-called meeting of the Board of the Corporation held on the last date on which this Unanimous Written Consent was signed by the Board as indicated below:

WHEREAS, the Corporation and two of its subsidiaries, The Uihlein Mercy Center, Inc. and Mercy Health-Care Center, Inc. (together, the "Subsidiaries"; separately, the "Subsidiary"), sold substantially all of their assets pursuant to that certain Nursing Home Asset Purchase Agreement by and Between the Corporation, the Subsidiaries, Catholic Health East, and Adirondack Medical Center dated February 9, 2006; and

WHEREAS, the Subsidiaries no longer have any assets or liabilities and are inactive; and

WHEREAS, the Corporation is the sole member of each Subsidiary; and

WHEREAS, Trinity Health Corporation (the "Corporation's Member") is the sole member of the Corporation; and

WHEREAS, the Board previously has been fully advised regarding the proposed dissolution of the Subsidiaries; and

WHEREAS, The Uihlein Mercy Center, Inc. has approved and authorized the adoption of its Plan of Dissolution in substantially the form attached hereto at Exhibit A and has recommended that the Corporation similarly approve its adoption; and

WHEREAS, Mercy Health-Care Center, Inc. has approved and authorized the adoption of its Plan of Dissolution in substantially the form attached hereto at Exhibit B and has recommended that the Corporation similarly approve its adoption; and

WHEREAS, the Board has determined that, under all of the circumstances, dissolving the Subsidiaries is in the best interests of the Subsidiaries.

NOW, THEREFORE, BE IT HEREBY RESOLVED, that, this Board adopts, authorizes the approval of, and recommends to the Corporation's Member to approve each Plan of

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the  $\frac{3157}{1}$  day of  $\frac{1}{1}$ , 2017.

John Capasso Board Member and President

Elizabeth Curtis, Board Member and Treasurer

Michael C. Hemsley, Esq., Board Member and Secretary

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the  $31^{57}$  day of  $100^{11}$  day of

John Capasso, Board Member and President

Prizabete Curtis, Board Member and

Treasurer

Michael C. Hemsley, Esq., Board Member and Secretary

Dissolution for the Subsidiaries in substantially the forms attached hereto at Exhibit A and Exhibit B and hereby authorizes the Secretary of the Corporation, and such other officers of the Corporation as he/she shall designate (collectively, the "Authorized Officers") to finalize, execute, deliver, consummate and perform, in the name of and on behalf of the Corporation, all such documents and other instruments as reasonably necessary or appropriate to effectuate and carry out the purposes and intent of the foregoing recitals and resolutions; and

BE IT FURTHER RESOLVED, that the Authorized Officers shall be and hereby are authorized to take any and all actions as may be necessary or appropriate to do and perform, or cause to be done and performed, all such acts and deeds, in the name of and on behalf of Corporation, as may be deemed necessary or appropriate to effectuate or carry out the purpose and intent of the foregoing resolutions; and

BE IT FURTHER RESOLVED, that all prior lawful actions of the Authorized Officers in furtherance of the foregoing recitals and resolutions are hereby ratified and confirmed; and

BE IT FURTHER RESOLVED, that the delivery of an executed signature page by facsimile transmission or electronic mail shall constitute a legally effective and binding execution of this Unanimous Written Consent.

IN WITNESS WHEREOF, the undersigned have caused this Unanimous Written Consent to be signed as of the 3/51 day of MAY, 2017.

John Capasso, Board Member and President

Elizabeth Curtis, Board Member and

Treasurer

Michael C. Hemsley, Esq., Board Memb

and Secretary

#### Exhibit A

#### Plan of Dissolution

of

## The Uihlein Mercy Center, Inc.

The Board of Directors ("Directors") of The Uihlein Mercy Center, Inc. does hereby resolve and recommend to the Member for approval that the corporation be dissolved. The Directors agreed to this resolution by unanimous written consent without a meeting. The Directors considered the advisability of voluntarily dissolving the corporation. All of the Directors determined that dissolution was advisable and in the best interest of the corporation. They adopted the following plan:

- 1. Following resolution of the Board of Directors adopting a Plan of Dissolution, the Board shall submit the plan to a vote of the Member for approval.
- 2. Approval of the dissolution must be obtained from the following government agencies and officers, whose approvals are/will be attached:
  - a. Public Health and Health Planning Council
- 3. The corporation has no assets or liabilities.
- 4. A Certificate of Dissolution shall be signed by an authorized director or officer and all required approvals shall be attached thereto.

## Certification

I, Michael C. Hemsley, Esq., Secretary of The Uihlein Mercy Center, Inc. hereby certify under penalties for perjury that the within Plan of Dissolution was duly submitted and passed by a unanimous written consent of the Board of Directors. The Member approved the Plan of Dissolution by unanimous written consent.

Michael C. Hemsley, Esq., Secretary

Dated the 22nd day of June, 2017.

#### Certificate of Dissolution

of

# The Uihlein Mercy Center, Inc.

# Pursuant to § 1003 of the Not-for-Profit Corporation Law

- I, Michael C. Hemsley, Esq., the Secretary of The Uihlein Mercy Center, Inc. hereby certify:
- 1. The name of the corporation is The Uihlein Mercy Center, Inc. The corporation was originally named Sanatorium Gabriels.
- 2. The corporation's original Certificate of Incorporation was filed in the Office of the Secretary of State on January 3, 1947 under the Membership Corporation Law, under the name Sanatorium Gabriels.
- 3. The names and addresses of each of the directors and officers of the corporation and the title of each are as follows:

<u>Name</u>	Officer or Director/Title	Address
John Capasso	Board Member; President	EVP, Continuing Care Trinity Health 2055 Victor Parkway Livonia, MI 48152
Elizabeth Curtis	Board Member; Treasurer	Director, Finance Enterprise Development Trinity Health 20555 Victor Parkway Livonia, MI 48152
Michael C. Hemsley, Esq.	Board Member; Secretary	Deputy General Counsel Trinity Health 3805 West Chester Pike, Suite 100 Newtown Square, PA 19073

- 4. Dissolution of the corporation was authorized by unanimous written consent of the Board of Directors. Dissolution was then approved by the corporation's sole member.
- 5. The corporation elects to dissolve.
- 6. At the time of dissolution, the corporation is a Type B charitable corporation.
- 7. The corporation will file with the Attorney General a petition for Approval of the Certificate of Dissolution with the original certified Plan of Dissolution.

- 8. When the Board authorized and the sole member approved the Plan of Dissolution, the corporation had no assets or liabilities and did not hold any assets required to be used for a restricted purpose.
- 9. Prior to the filing of this Certificate with the Department of State, the endorsement of the Attorney General will be attached.

IN WITNESS WHEREOF, the undersigned has signed this Certificate of Dissolution of The Uihlein Mercy Center, Inc. this 22 day of June, 2017.

Michael C. Hemsley, Esq., Secretary

# Certificate of Dissolution

of

The Uihlein Mercy Center, Inc.

Pursuant to § 1003 of the Not-for-Profit Corporation Law

Filed by:

Jan O. Wenzel, Esq.
Buchanan Ingersoll & Rooney PC
One Oxford Centre
301 Grant Street, 20th Floor
Pittsburgh, PA 15219-1410
(412) 562-1838

NOTE: The filer identified here will receive the approved Certificate of Dissolution and the filing receipt from the Department of State.

# VERIFIED PETITION TO THE ATTORNEY GENERAL FOR APPROVAL OF CERTIFICATE OF DISSOLUTION

In the Matter of the Application of The Uihlein Mercy Center, Inc. For Approval of Certificate of Dissolution pursuant to Section 1002 of the Not-for-Profit Corporation Law.

VERIFIED PETITION

TO: THE ATTORNEY GENERAL OF THE STATE OF NEW YORK OFFICE OF THE ATTORNEY GENERAL Plattsburgh Regional Office
43 Durkee Street – Suite 700
Plattsburgh, NY 12901-2958

Petitioner, The Uihlein Mercy Center, Inc., by Michael C. Hemsley, Esq., Secretary of the corporation, for its Verified Petition alleges:

- 1. The Uihlein Mercy Center, Inc., whose principal address is located in the county of Essex, was incorporated pursuant to New York's Membership Corporation Law on January 3, 1947 under the name Sanatorium Gabriels. A copy of the Certificate of Incorporation (and all amendments) is attached as Exhibit A.
- 2. The names, addresses and titles of the corporation's directors and officers are as follows:

Name	Officer or Director/Title	Address
John Capasso	Board Member; President	EVP, Continuing Care Trinity Health 2055 Victor Parkway Livonia, MI 48152
Elizabeth Curtis	Board Member; Treasurer	Director, Finance Enterprise Development Trinity Health 20555 Victor Parkway Livonia, MI 48152
Michael C. Hemsley, Esq.	Board Member; Secretary	Deputy General Counsel Trinity Health 3805 West Chester Pike, Suite 100 Newtown Square, PA 19073

3. The purposes for which the corporation was organized are as follows:

To maintain a hospital and sanatorium in the Town of Brighton, Franklin County, New York, to render medical and surgical aid, care and assistance to those in need thereof, particularly, but not limited, to tuberculosis patients, and to maintain a staff of competent physicians and surgeons to treat, care for and prescribe to the persons in need thereof.

To perform such other powers as are incidental and necessary in the maintenance of a general hospital and sanatorium including the purchase, ownership and leasing of real property and necessary equipment and supplies, the construction, alteration and repair of necessary buildings and the execution of contracts and borrowing of money.

- 4. The corporation is a Type B charitable corporation.
- 5. On MAY 31, 2017, the Board of Directors of the corporation adopted a Plan and authorized the filing of a Certificate of Dissolution in accordance with Section 1003 of the Not-for-Profit Corporation Law. The Plan was authorized by unanimous written consent, a copy of which is attached as Exhibit B.
- 6. The sole member of the corporation approved the dissolution by unanimous written consent of the sole member's board of directors. A copy of the unanimous written consent of the sole member's board of directors approving the dissolution is attached as Exhibit C.
- 7. A certified copy of the corporation's Plan of Dissolution is attached as Exhibit D.
- 8. The corporation has no assets or liabilities, and its final report showing zero assets has been filed with the Attorney General.
- 9. Approval of the dissolution of the corporation must be obtained from the following governmental bodies and officers, and copies of such approval are attached as Exhibit E:

Public Health and Health Planning Council

10. With this Petition, the original Certificate of Dissolution is being submitted to the Attorney General for approval pursuant to Not-for-Profit Corporation Law Section 1003.

WHEREFORE, petitioner requests that the Attorney General approve the Certificate of Dissolution of The Uihlein Mercy Center, Inc., a not-for-profit corporation, pursuant to Not-for-Profit Corporation Law Section 1003.

IN WITNESS WHEREFORE, the corporation has caused this Petition to be executed this 22-2

at 11

(Signature)

Michael C. Hemsley, Esq., Secretary

Verification	
STATE OF NEW YORK )	
COUNTY OF	SS.
Michael C. Hemsley, Esq., being duly sworn,	deposes and says:
I am the Secretary of The Uihlein Mercy Center Petition, and make this verification at the direct foregoing Petition and know the contents there matters that are stated on information and belief true.	ction of its Board of Directors. I have read the cof to be true of my own knowledge, except those
Male /c/	
Sworn to before me executed this 224 day o	f)une 2017.
Jun M. Wittman	
Notary Public	
	LYNN M. WITTMAN  Notary Public, State of Michigan  County of Oakland  My Commission Expires Sep. 25, 2023  Acting in the County of Oakland



State of New Bork-Bepartment of Baciel Belfare,

# State-Board of Social Welfare

Albanu

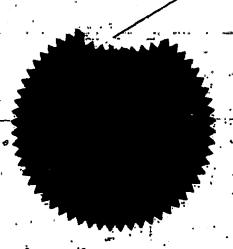
Know all Men by These Presents:

At a meeting of the State Board of Social Welfare, held on

the seventeenth day of December, 1746 ... due inquiry and investiga-

tion having been made, the Board approved the certificate of incorporation of

Sanatorium Gabriela, pursuant to the Mambership Corporations Law.



Social Welfare-has-caused-these-presents to-besigned in accordance with the provisions of the
statutes-and-its by-laws; and the official seal of
the Board and of the Department to-be-here
unto affixed, this twenty-seventh day of
December in the year one thousand
nine hundred and forty-six.

9 indian

Secretary.

4778-1-1

# ENATORIN GLEROFIE

PURSUANT TO THE MEMBERSHIP COPPORATIONS LAW-

Me, the undersigned, for the purpose of foreing membership corporations pursuant to the Membership Corporations
Law of the State of New York, hereby CERTIFY.

- 1. The name of the proposed corporation shall be -- SANATORIUM CABRIELS:
  - -2. The purposes for which it is to be formed are:
  - Town of Brighton, Franklin Sounty, New York, to render medical and surgical aid, care and assistance to those in need thereof, particularly, but not limited, to tuberculous patients, and to maintain a staff of competent physicians and surgeons to treat, care for and prescribe to the persons in meed thereof.
- and necessary in the maintenance of a general hospital and sanktorium including the purchase, ownership and lessing of real property and necessary equipment and supplies the construction alteration and repair of necessary buildings and the execution of costpages and burrowing of money.
- to be conducted is the Town of Brighton, Franklin County, New York.

  4. The city willess or town and the county in which its office is to be increased as desired from or brighton. Remarks

County, Man Tork-

The number of its directors shall be seven and the name directors until the first annual meeting of Tarrytown . New York Sister Mary Assumpta Knobbe Gabriels - No Y. Sister Mary Brenda Gildea Sister Mary Rabhael Murray Gabriels, N. Y. Sister Mary Arcadius O'Connor Gabriels, N. Y. Sister Mary MoAuley Connolly Gabriels, N. Y Sister Mary Ita O'Dea Gabriels, N. Y. Stater Mary Kmerita Wel full age, at least two thirds of them are citizens of the United States; at least one of them is a resident of the State of New York and of the persons named as directors at 1 east one is a citizen of the United States and a resident of the State of New York. this certificate this 4 li day of October, 1946.

STATE OF NEW YORK

(dollar Co) Dollar Bank

Total Annual Control of Control o

I, a Justice of the Supress Court of the Fourth
Judicial Distract of the Shade of Mee Tork, Receby approve the
Loregoing technologies of Vicingoration

Dates October 1888, 1946.

	Lan				
4	7.5	7		1 24	
G <sub>B</sub>	RTIFICATE OF INC	ORPORATION			
	SANATORIUM GAS			21	
COF	URSUANT TO THE PORATIONS LAW OF NEW YO				
	STATE OF NEW YORK PROPARTITION OF STA  JUNE JAN 3- 1947  TAX S				
	Thank Secretario	BTATE.		*****	
	61 P				
	Mesars Moore, He Maloue, Mow York	rron & Lewier			. E
aldisil		A interior	1 (1) 47 <b>k</b> 47 (2)	in the second	Mil a salta da a a d

Į.		M	į
:1	ĸ.	١,	ŀ
1	3.7	۴	•
4.	Ľ	4	ì
U	2	6	
ď	* 1	3	
14	4	И	1
. 1	41	Н	ł
4	1	η	į
7	П	7	J
•	u	3	Ĺ
31	11	Ų,	1
Ł)	H		1
_	3	3	
4		Ŀ	
T)	Ι'n	7	Ť
		ž	
11	Č	5	ì
	Ą	• !	١
Ш	ΤŒ	3.	1
ш	Н	٠,	١
	1	Ш	Ì
•	'n	,	J
H,	٦,	Įe.	
ìÌ.	W	ï	
7			1
1	-		•
ıi.	ü	2	
۱,	H	ï	
'n.	Pi	*	•
Ţ,	н		j
1	ш	I	
7	x	Ź	
	₩	ħ	
٠,٠٦	χ,	1	
*	Q.	٠.	
٠1	11	*	ı

# SAMATORIUM GABRIELS

P	ł	4	ŀ	
٠	ł	. 1	ľ	•
	ŀ	7	ż	٠.
•	l	ı	î	
ľ		ı	۱	
	Ş	ł	١	ď
	Į	J	3	1
	Į	J	٩	ı
	1	ŀ	٠	٩
	ł		i	2
V	ı	ŧ	à	ī
ì	1	ı.	3	-
ľ	1	ı	Ę	8
ï	l	L	٤	3
ı,	Ħ	ľ	ī	Ĺ
ľ	ı	ľ	ľ	
ĺ.	И	и	2	Į
	١.	I	ũ	ì
4	1	×	3	ì
	d		7	•
ż	đ	k	ě	٠
•	ĕ	٠	9	ŀ
•	ı	п	3	١
i	ē		,	
Į			֓֜֝֟֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֓֓֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜	
ı	۱	3	1	
۴	S	E	3	
)	1	Ě	L	
ŀ	h	ï	í	
h	r	-	u	*
ł	t.	ı.	,	
4	н	μ	,	÷
ı	ı	Ü	ŀ	
ï	ı	ï	ŀ	١
	ľ	÷	1	ŧ
		ı	١	
1	ŀ	ŀ	Ľ	ţ
۱	Γ		1	t
ı	ŀ		1	١

Purcuent to Section 57 of the Membersh p Corporation 三年 人用軍分 11年 11年 11日

Mena of Corporation The name of the Corporation is

The certificate of Incorporation wes, filled in the Ibpartment of State

Date. of Incorporation

The corporation was formed pursuant to the State of the S

Glta Incorporation Statute h vone exterence of the foregoing corporation is hereby continued.

d be algned by an officer, trustees director or flve members in good standing.

Taxar.

COUNTY-OF PRANKLIN STATE OF HER YOUR

On this . // day of

Defore me personelly Tappeared Lt.

The state of the s

to be the person (e) edeler foed In and who executed the foregoing cert flest Act 200 200 to me personally mountand month to me

the) (shoy) thereupon acknowledged to me that the) (shoy) executed the

# -29(1) Edit in the Wind And arendagos se Cantille Magnetic Service

E-F-METON-EROPE FEMALE PERSON

# CERTIFICATE OF CHANGE OF NAME OF SANATORIUM GABRIELS

to

# THE UIHLEIN MERCY CENTER, INC.

(Pursuant to Section 40 of the General Corporation Law)

WE, the undersigned, SISTER MARY MICHRER AYOTTE, President, and SISTER MARY ROBERTA VALIN, Secretary, of Sanatorium Gabriels, a Membership Corporation, duly organised and existing under the Membership Corporations Law of the State of New York, for the purpose of changing its name from SANATORIUM GABRIELS to THE UIHLEIN MERCY CENTER, INC., pursuant to Section 40 of the General Corporation Law, do hereby make, sign and acknowledge this Certificate and do certify as follows:

- (1) The name of the corporation is SANATORIUM GABRIELS.
- (2) The original Certificate of Incorporation was filed in the office of the Secretary of State of the State of New York on the 3rd day of January 1947 and a certified copy thereof was filed in the office of the Clerk of the County of Franklin on January 18, 1947.
- (3) The new hame to be assumed by this corporation is THE UIHLEIN MERCY CENTER, INC.

IN WITHESS WHEREOF, we have made, signed and acknowledged this certificate this 23 day of MAY 1966.

Sister Mary Robele agette Sister Mary Roberto Valin

STATE OF NEW YORK COUNTY OF Ecsey

day of May 1966, before me personally came SISTER MARY MICHELE AVOTTE and SISTER MARY ROBERTA VALIN, to me known and known to me to be the individuals described in and who executed the foregoing instrument, and they thereupon severally acknowledged to me that they executed the same.

and the state of t

E. RUTH CASTLE.
Notary Public, State of New Yor.
No. 16-0599855 Qualified in Essex County Term expires March 30, 19.4.7.

STATE OF NEW YORK )

COUNTY OF Early )

SISTER MARY MICHELE AYOTTE and SISTER MARY ROBERTA VALIN, being severally sworn, each for herself, deposes and says:

That the said Sister Mary Michele Ayotte is the President of Sanatorium Gabriels and that the said Sister Mary Roberta Valin is the Secretary thereof; that they were authorized to execute and file the foregoing Certificate of Change of Name of said corporation by the unanimous vote of the majority of the members of the corporation entitled to vote on the Change of Name, to wit, all of the members, at a meeting of the members held on the 16th day of November 1964 upon notice as prescribed in Section 43 of the Membership Corporations Law of the State of New York and that they subscribe such Certificate by virtue of such authority.

Sworn to before me, this

Sister Mary Michele Agotte

E. Roth-Castle

Sister Mary Roberta Valin

E. RUTH CASTLE

Notary Public, S'a'r of New York

No. 15 20005

Qualified in Essex County

Term expires March 30, 1982.

· 1/2

2

٠, ١

STATE OF NEW YORK DEVALUE OF STATE Record and a commental 9968 8 MAIL GATE DETLINE & TREESON HEW YORK, N. Y. 10017 LAW devices or

# CERTIFICATE OF CHANGE OF LOCATION OF PRINCIPAL OFFICE OF THE UIHLEIN MERCY CENTER, INC.

Pursuant to Section 30 of the Membership Corporations Law.

WE, the undersigned, SISTER MARY MICHELE AYOTTE,

President, and SISTER MARY GEORGINA CANFIRLD, Secretary, of

THE UIHLEIN MERCY CENTER, INC., do make, acknowledge and

file this certificate as follows:

- 1. The name of the corporation is THE UIHLEIN MERCY CENTER, INC. The corporation was originally incorporated under the name "Sanatorium Gabriels".
- 2. The original certificate of incorporation was filed in the office of the Secretary of State of the State of New York on the 3rd day of January 1947 and a certified copy thereof was filed in the office of the Clerk of the County of Franklin on January 18, 1947.
- 4. The principal office of the corporation is hereby removed to and hereafter shall be in the Village of Lake Placid, Town of North Elba, County of Essex, New York.

IN WITNESS WHEREOF, we have made, subscribed and acknowledged this certificate in duplicate this day of FEBRUARY 1967.

Siste Mary Michele author Prosident

Sister Many Surger Carfield

STATE OF NEW YORK )
COUNTY OF Mestinater; 88.:

On this day of FEBRUARY 1967, before me.

personally came SISTER MARY MICHELE AYOTTE and SISTER MARY
GEORGINA CANFIELD, to me known and known to me to be the

persons described in and who executed the foregoing Certificate
and they thereupon severally acknowledged to me that they

executed the same.

Motary Public

CONA B. WOLF
Notary Public, State of New York
No. 03.9723300
Qualified in Bronx County
Commission Express Murch 30, 1968

STATE OF NEW YORK COUNTY OF Petchaste

SISTER MARY MICHELE AYOTTE and SISTER MARY

GEORGINA CANFIELD, being severally sworn, each for berself deposes and says: That SISTER MARY MICHELE AYOTTE is the President of THE UIHLEIN MERCY CENTER; INC., and that SISTER MARY GEORGINA CANFIELD is the Secretary thereof; were authorized to execute and file the foregoing Certificate of Change of Location of the Principal Office of The Uihlein Mercy Center, Inc., pursuant to Section 30 of the Membership Corporations Law, by the concurring vote of a majority of the members of the corporation present at an annual meeting held on December 3, 1966, upon notice pursuant to section 43 of the Membership Corporations Law, and that they subscribe such certificate by virtue of such authority.

Sworn to before me, this

29 day of February 1967.

ary Public. Start of New York No. 03-972300 Qualified in Bronx County mission Expires March 30, 1968

1. 5 avatoreur Babres - Franklin 40 CERTIFICATE OF CHANGE OF LOCA-TION OF PRINCIPAL OFFICE OF THE UIHLEIN MERCY CENTER, INC. Pursuant to Section 30 of the. Membership Corporations Law. CERTIFICATE OF CHANGE OF LOCATION O'CONNELL & BUTLER ATTORNEYS AND COUNSELLORS AT LAW SO EAST 42NO STREET NEW YORK, N. V, 10017

#### DIVISION OF CORPORATIONS AND STATE RECORDS 162 Washington Avenue, Albany 12225

# CERTIFICATE OF TYPE OF NOT-FOR-PROFIT CORPORATION

# THE UIHLEIN MERGY CENTER, INC.

Exact Name of Corporation

Under Section 113 of the Not-for-Profit Corporation Law

The name of the corporation is

The Uiblein Mercy Center, Inc.

The original name was

Sanatorium Gabriels

The certificate of incorporation was filed by the Department of State on

January 3, 1947

The corporation was formed pursuant to the Membership Corporations Law of the State of New York

The post office address to which the Secretary of State shall mail a copy of any notice required by law is

The Uihlein Mercy Center, Inc.
Old-Military Road
Lake Placid, New York 12946

That under Section 201, it is a Type \_\_\_\_\_\_(Insert A, B, C or D) \_\_\_\_

Not-for-Profit Corporation as defined in this chapter,

IN WITNESS WHEREOF, this certificate has been subscribed this 28th day of August 1973 at the County of Essex by the undersigned who affirm(s) that the statements made herein are true under the penalties of perjusy.....

To be signed pursuant to Section 104(d) of the N-PCL

Sr. Mary Reginal Haughney R.S.M. & Chairman of the Board
President

Robert R. Reiss Secretary

NOTE: The fee for filing the foregoing certificate is \$10 payable to the Department of State by certified check or money order,

Every corporation required to file under Paragraph (a) of Section 113 of the N-PCL will be considered a Type II corporation until it has filed a

certificate of type:

CO 109

CERTIFICATE OF TYPE OF NOT FOR PROFIT CORPORATION OF  THE UIHLEIIN MERCY CENTER, INC.  Exact Name of Corporation  Under Section 113 of the NOT-FOR PROFIT CORPORATION LAW  STATE OF NEW YORK DEPARTMENT OF STATE TAX TAX FILING PROFIT CORPORATION  AND DEPARTMENT OF STATE FILING PROFIT TO SEPT 12 1973  And Department of State  The Willein Mercy Center, Inc.  The Willein Mercy Center, Inc.
NOT-FOR-PROFIT CORPORATION OF  THE UIHLEIN MERCY CENTER, INC.  Exac Name of Corporation  Uider, Section 113
Dider Section 113  Of the  NOTFOR PROFIT CORPORATION LAW  1/3/47  1/7/8/2  DEPARTMENT OF NEW YORK DEPARTMENT OF STATE  TAX  FILING 178  FILED SEP 1/2 1973  Not over 1 or date  Nother Section 113  Secretary of State  Secretary of State
Dider Section 113  Of the  NOT-FOR-PROFIT CORPORATION LAW  STATE OF NEW YORK DEPARTMENT OF STATE TAX: POINT FILING TO FILED SEP 12 1973  About 15 Modes  No 6 Content Secretary of State Secretary of State Secretary of State
Didder, Section 113  of the  NOTFOR PROFIT CORPORATION LAW  STATE OF NEW YORK DEPARTMENT OF STATE TAX 1  FILING 1 = 1  DO SEP 1 2 1973  Model Secretary of State  Secretary of State
Order Section 113 of the  NOT-FOR-PROFIT CORPORATION LAW  STATE OF NEW YORK DEPARTMENT OF STATE TAX: FILING 1997 FILED SEP 1 2 1973  Mo G.: Sacretary of State  Sacretary of State
Order Section 113 of the  NOT-FOR-PROFIT CORPORATION LAW  STATE OF NEW YORK DEPARTMENT OF STATE TAX: FILING 1997 FILED SEP 1 2 1973  Mo G.: Sacretary of State  Sacretary of State
STATE OF NEW YORK DEPARTMENT OF STATE TAX: FILING PTE FOLIA  Bolo der  Wolfe  Socretary of State  The General State  Socretary of State The General State Th
DEPARTMENT OF STATE  TAX  FILING 1998  FILED SEP 12 1973  John P. Juney  Secretary of State  1 6 Essex
DEPARTMENT OF STATE  TAX  FILING 1998  FILED SEP 12 1973  John P. Juney  Secretary of State  1 6 Essex
FILED SEP 12 1973  And Andrew Secretary of State  Control of the state
Molinia Socretary of State  Socretary of State  16 Caser
Molinia Socretary of State  Socretary of State  16 Caser
Socretary of State  1  1  1  1  1  1  1  1  1  1  1  1  1
16 Esser
The Wihlein Mercy Center, Inc.
The Wihlein Mercy Center, Inc.
Old Military Road
! lake Placid, New York 12946
Name and address of filer

# CERTIFICATE OF AMENDMENT

6961231000753

## CERTIFICATE OF INCORPORATION

OF

#### THE UIHLEIN MERCY CENTER, INC.

Under Section 803 of the Not-For-Profit Corporation Law

We, the undersigned, the President and Secretary of The Uihlein Mercy Center, Inc. hereby

certify\_that:

1. - The name of the Corporation is The Uihlein Mercy Center, Inc. The name under

which the Corporation was formed was Sanatorium Gabriels.

-2.- The Corporation was formed under the Membership Corporations Law of the State

of New York and the Certificate of Incorporation was filed by the Department of State of New York

State on January 3, 1947.

- 3. The Uihlein Mercy Center, Inc. is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-For-Profit Corporation Law of the State of New York.
- 4. The Uihlein Mercy Center, Inc. is a Type B corporation under Section 201 of the Not-For-Profit Corporation Law of the State of New York, and it shall continue to be a Type B corporation.
- 5. The corporate purposes and powers of The Uihlein Mercy Center, Inc. are not enlarged, limited or otherwise changed by this Certificate of Amendment.

The Certificate of Incorporation of The Uihlein Mercy Center, Inc. is hereby amended by adding the following additional paragraphs to establish Eastern Mercy Health System as the sole member of the Corporation and to reserve to Eastern Mercy Health System certain powers:

"Eastern Mercy Health System (hereafter known as "EMHS") is the sole member (hereafter known as "Member" of the Corporation. As such, EMHS shall be entitled to all rights and powers of a member under New York Law, this Certificate of Incorporation, and the Bylaws of the Corporation.

In addition to any of the requirements under New York law, this Certificate of Incorporation or the Bylaws of the Corporation, the following powers shall be expressly reserved to Eastern Mercy Health System as the sole Member of the Corporation. In the event the governance documents of the Corporation and/or its Member require the recommendation of the Board of Directors of the Corporation with respect to a power expressly reserved to the Member of the Corporation in this Certificate, such action may be authorized by the Member of the Corporation without a recommendation by the Board of Directors following appropriate dialogue between the Board of Director and the Member. Action by the Corporation shall not be taken until Eastern Mercy Health System, acting through its Board of Directors and/or Member(s) shall have exercised its reserved powers.

The following powers are reserved to EMHS:

- a. To approve the statement of mission and philosophy adopted by the Corporation and to require that the Corporation operate in conformance with its mission and philosophy;
- b. To elect and remove, with or without cause, the chief executive officer of the Corporation;
- c. To approve and amend the Bylaws and Certificate of Incorporation of the Corporation;
- d. To approve any plan of merger, consolidation or dissolution of the Corporation;
- e. To appoint, fix the number, and remove, with or without cause, the Directors of the Corporation;
- f. To approve the debt of the Corporation, in excess of an amount to be fixed from time to time by the Member, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law:

- g. To approve the sale, acquisition, lease, transfer, mortgage, pledge, or other alienation of real or personal property of the Corporation in excess of an amount to be fixed from time to time by the Member;
- h. To approve the capital and operating budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation;
- i. To approve settlements of litigation when such settlements exceed applicable insurance coverage or the amount of any applicable self-insurance fund;
- j. To approve any corporate reorganization of the Corporation and the development-ordissolution of any subsidiary organizations of the Corporation; and
- k. To approve the strategic plan of the Corporation;

Provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council or other regulatory authority, as from time to time may be established

The Certificate of Incorporation or Bylaws of the Corporation may be amended or repealed or a new or restated Certificate of Incorporation or Bylaws adopted only upon exercise by Eastern Mercy Health System of its reserved power to approve such action."

7. . .- The Secretary of State of New York is hereby designated as the agent of the

Corporation upon whom any process against the Corporation may be served; and the post office

address to which the Secretary of State shall mail a copy of any process against the Corporation so

served upon him is The Uihlein Mercy Center, Inc., 420 Old Military Road, Lake Placid, New York

- 12946-1707.

8. The foregoing amendments to the Certificate of Incorporation were authorized by the

unanimous vote of all of the Directors of the Corporation followed by the unanimous vote of all of the Members of the Corporation, all of the directors and members being present at a meeting duly

called and held on the 21st day of February, 1992.

IN WITNESS WHEREOF, the undersigned affirm that the statements made herein are true

under penalties of perjury and have subscribed this Certificate of Amendment this 16th day of

December, 1996.

The Uthlein Mercy Center, Inc.

BY:

冷.

STATE OF NEW YORK COUNTY OF EACH , 1996, before me personally appeared Douglas M. Menzies, to me nown, who, being by me duly sworn, did depose and say that he resides, at that he is the President of The Uihlein Mercy Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order. MILDRED N. VILLIANS Notary Public State of New York Qualified in Emer County Commission Expires October 31, 193 STATE OF NEW YORK On December 16, 1996, before me personally appeared Jeremiah Hayes, to me known, who, being by me duly sworn, did depose and say that he resides, at Box 840, Tupper Lake, New York 12986, that he is the Secretary, of The Uihlein Mercy Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order. Netary Public, State of New York Notary Public No. 4844257 -Qualifieg in Franklin County My Commission Expires Li

CERTIFICATE	of of	AMENDMENT.			
CERTIFICATE	op	IN	CORPORA	cion.	
MUR HILLIETH	OP		CENTRED	· The	

ISEMAN, CUNNINGHAM, RIESTER AND HYDE, L.L.P. ·Attenneys for

> Office and Post Office Address 9 Thurlow Terrace ALBANY, NEW YORK 12203

FILED IDEC 311 1996

Attorney(s) for

·Service-of-a-copy-of-the-within-

is hereby admirred

Dated:

- -

# PLEASE TAKE NOTICE

that the within is a (certified) true copy of a source of entered in the office of the clerk of the within named court on

19

NOTIFE OF that an Order of which the within is a true copy will be presented for settlement to the Hon. one of the judges of the within named Court:

on

Dated:

ISEMAN, CUNNINGHAM, RIESTER AND HYDE, L.L.P.

Attorneys for"

Office and Post Office Additions 9 Thurlow Terrace -ALBANY, NEW YORK 12203 (518) 462-3000

- Attorney(s) for

CERTIFICATE OF AMENDMENT 330

# CERTIFICATE OF INCORPORATION

OF

### THE UTHLEIN MERCY CENTER, INC.

Under Section 803 of the Not-For-Profit Corporation Law

We, the undersigned, the President and Secretary of The Uihlein Mercy Center, Inc. hereby certify that:

- 1. The name of the Corporation is The Uihlein Mercy Center, Inc. The name under which the Corporation was formed was Sanatorium Gabriels.
- 2. The Corporation was formed under the Membership Corporations Law of the State of New York and the Certificate of Incorporation was filed by the Department of State of New York State on January 3, 1947.
- 3. The Uihlein Mercy Center, Inc. is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-For-Profit Corporation Law of the State of New York.
- 4. The Uihlein Mercy Center, Inc. is a Type B corporation under Section 201 of the Not-For-Profit Corporation Law of the State of New York, and it shall continue to be a Type B corporation.
- 5. The corporate purposes and powers of The Uihlein Mercy Center, Inc. are not enlarged; limited or otherwise changed by this Certificate of Amendment.

6. The Certificate of Incorporation of The Uthlein Mercy Center, Inc. is hereby

amended as follows:

(a) The certificate of incorporation contains the following paragraphs:

"Eastern Mercy Health System (hereafter known as "EMHS") is the sale member (hereafter known as "Member") of the Corporation. As such, EMHS shall be entitled to all rights and powers of a member under New York Law, this Certificate of Incorporation, and the Bylaws of the Corporation.

In addition to any of the requirements under New York law, this Certificate of Incorporation or the Bylaws of the Corporation, the following powers shall be expressly reserved to Eastern Mercy Health System as the sole Member of the Corporation. In the event the governance documents of the Corporation and/or its. Member require the recommendation of the Board of Directors of the Corporation with respect to a power expressly reserved to the Member of the Corporation in this Certificate, such action may be authorized by the Member of the Corporation without a recommendation by the Board of Directors following appropriate dialogue between the Board of Director and the Member. Action by the Corporation stratt not be taken until Eastern Mercy Health System, acting through its Board of Directors and/or Member(s) shall have exercised its reserved powers.

The following powers are reserved to EMHS:

a. To approve the statement of mission and philosophy adopted by the Corporation and to require that the Corporation operate in conformance with its mission and philosophy;

- b. To elect and remove, with or without cause, the chief executive officer of the Corporation;
- c. To approve and amend the Bylaws and Certificate of Incorporation of the Comporation;
- d. To approve any plan of merger, consolidation or dissolution of the Corporation;
- ē. To appoint, fix the number, and remove, with or without cause, the Directors of the Corporation;
- f. To approve the debt of the Corporation, in excess of an amount to be fixed from time to time by the Member, except for debt necessary to finance the cost of

compliance with operational or physical plant standards required by law;

- g. To approve the sale, acquisition, lease; transfer, mortgage, pledge, or other alienation of real or personal property of the Corporation in excess of an amount to be fixed from time to time by the Member;
- h. To approve the capital and operating budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation;
- insurance coverage or the amount of any applicable self-insurance fund;
- j. To approve any corporate reorganization of the Corporation and the development or dissolution of any subsidiary organizations of the Corporation; and
- k. To approve the strategic plan of the Corporation;

Provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council or other regulatory authority, as from time to time may be established

The Certificate of Incorporation or Bylaws of the Corporation may be amended or repealed of a new or restated Certificate of Incorporation or Bylaws adopted only upon exercise by Eastern Mercy Health System of its reserved power-to approve such action."

The preceding paragraphs are deleted and shall be substituted with the following paragraphs.

which shall read as follows:

"The accomplishment of the purposes of the Corporation must be promoted and conducted in a manner consistent with the philosophies and missions of the Corporation, the Sisters of Mercy, Regional Community of New York, Mercy Uihlein Health Corporation, Eastern Mercy Health System and the ethical and moral teachings of the Roman Catholic Church.

The sole Member of the Corporation is Mercy Uihlein Health Corporation ("MUHC"). As such MUHC shall be entitled to all rights and powers of a member under New York Law (except as otherwise limited or provided in this certificate of incorporation or the bylaws of the Corporation), this certificate of incorporation and the bylaws of the Corporation. Action by the Corporation shall not be taken until

MUHC shall have exercised its reserved powers in accordance with the procedures specified in the certificate of incorporation and bylaws of MUHC and the corporate policies and procedures to which its actions are subject all as amended or restated from time to time, and MUHC shall have notified the Corporation of such approval or ratification. The following reserved powers are reserved to MUHC:

- (1) Approve and interpret the statement of mission and philosophy adopted by the Corporation; and to require the Corporation to operate in conformance with its statement of mission and philosophy;
- (2) Approve-and amend-the bylaws and certificate of incorporation of the-Corporation;
- (3) Fix the number of, and elect, appoint, fill vacancies in and remove, with or without cause, the directors; and elect and remove, with or without cause, the enairperson of the Board of Directors of the Corporation;
- (4) Approve any merger, consolidation or dissolution of the Corporation;
- (5) ... Approve any acquisition or any sale, lease, exchange, mortgage, pledge or other alienation of assets or property in excess of an amount to be fixed from time to time by the Member.
- (6) Approve any capital or operating budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation;
- Approve the debt of the Corporation, in excess of an amount to be fixed from time to time by the Member, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law;
  - (8) Elect and remove, with or without cause, the chief executive officer of the.

    Comoration:
  - (9) Approve the criteria for, and the process of evaluating the performance of the chief executive officer of the Corporation;
  - (10) Approve settlements of litigation when such settlements exceed applicable insurance coverage or the amount of any applicable self-insurance fund;
  - (11) Approve any corporate reorganization of the Corporation and the development or dissolution of any subsidiary organizations, including corporations, partnerships or other entities, of the Corporation; and

12) Approve the strategic plan of the Corporation, provided that such right of approval shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member, has received establishment approval from the Public Health Council of the State of New York.

The Certificate of Incorporation or Bylaws of the Corporation may be amended or repealed or a new or restated Certificate of Incorporation or Bylaws adopted only upon exercise by MUHC of its reserved powers and authorities to approve such action.

Should compliance with any of the restrictions in this provision require the Corporation to take any action which may contravene any law or regulation to which the Corporation may now or hereafter be subject, or require the establishment of the Member by the Public Health Council, such restriction shall be null and void."

(b) The following paragraph shall be added to the Certificate of Incorporation:

"In the event of the liquidation or dissolution or termination of the Corporation for any reason, the Member, after paying or making provision for the payment of all liabilities of the Corporation, shall transfer, in any proportions as considered prudent, all of the remaining assets and other property of the Corporation (other than assets required by law to be used for a specific purpose) to such organization or organizations, as shall qualify as tax-exempt under the provisions of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (or the corresponding provisions of any subsequent federal tax law), subject to the approval of a court of competent jurisdiction to the extent required by applicable law and such other regulatory authorities as may then be required by the Not-for-Profit Corporation Law of the State of New York."

7. The Secretary of State of New York is hereby designated as the agent of the

Corporation upon whom any process against the Corporation may be served, and the post office

address to which the Secretary of State shall mail a copy of any process against the Corporation so.

served upon him is The Uihlein Mercy Center, Inc., 420 Old Military Road, Lake Placid, New York

12946-1707.

The foregoing amendments to the Certificate of Incorporation were authorized by the

. . unanimous vote of the Member of the Corporation, the Member having consented in writing, without a meeting, to the adoption of a resolution setting forth the action so taken.

IN WITNESS WHEREOF, the undersigned have executed this Certificate of Amendment and affirmed as true the statements made therein under penalties of penjury this 5 day of Mary 1997.

The Uihlein Mercy Center, Inc.

Jeremiah Hayes, Secretary

STATE OF NEW YORK. COUNTY OF GOOD ) , 1997, before me personally appeared Douglas M. Menzies, to me known, who, being by me duly sworn, did depose and say that he resides, at that he is the President of The Uihlein Mercy Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order." . MILDRED N. WILLIAMS No. 15-4225/10 Qualified in Essex County Commission Expires Oticher 31, 192 STATE OF NEW YORK COUNTY OF Earl) , 1997, before me personally appeared Jeremiah Hayes, to me known, who, being by me duly sworn, did depose and say that he resides, at Box 840; Tupper Lake, New York 12986, that he is the Secretary of The Uihlein Mercy Center, Inc. the corporation described in and which executed the foregoing instrument; that he knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation, and that he signed his name thereto by like order. MILDRED N. WILLIAMS " Notary Public, State of New York **Notary Public** Commbanion Frances Cal bis . .

971110000

# CERTIFICATE OF AMENDMENT Time the w

CERTIFICATE OF INCORPORATION OF THE UIHLEIN MERCY CENTER, INC

	A	the state of the s
1	ستنتقه بعشب في المالية	در المراجعة المراجعة المراجعة المراجعة ال
 Take State Co.	¥ '5	1000
	• •	مواد المستعمل مناسبها أن الماسية

ISEMAN, CUNNINGHAM, RIESTER AND HYDE MIEOF HEW YORK Attorneys for DEPARTMENT OF STATE Office and Post Office Addr.

9 Thurlow Terrace SANY, NEW YORK 12203 (518) 462-3000

HLED NOV-1. 0. 1997

To:

Original

Attorney(s) for

Service of a copy of the within

Dated:

Attorney(s) for

PLITASE TAKE NOTICE

that the within is a (certified) true copy of a . entered in the office of the clerk of the within named court on

SOURT, OF that an Order of which the within is a true copy will be presented for settlement to the Hon. " one of the judges of the within named Court,

at

on

Dated:

·\* .

ISEMAN, CUNNINGHAM, RIESTER AND HYDE, L.L.P. Attomeys for

> Office and Post Office Address 9 Thurlow Terrace

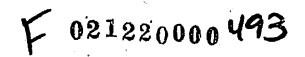
ALBANY, NEW YORK 12203

97111000

35U

same reg(s) for

.. :



### RESTATED

# CERTIFICATE OF INCORPORATION

OF

### THE UIHLEIN MERCY CENTER, INC.

Under Section 805 of the Not-for-Profit Corporation Law

The undersigned, being the President of The Ulhlein Mercy Center, Inc. (the "Corporation"), does hereby certify that:

- 1. The name of the Corporation is THE UIHLEIN MERCY CENTER, INC.
- 2. The Corporation's original Certificate of Incorporation was filed in the office of the Secretary of State on January 3, 1947 under the name Sanatorium Gabriels.
- 3. The Corporation's purposes and powers are not enlarged, limited or otherwise changed by this amendment and restatement.
- 4. The Certificate of Incorporation as now in full force and effect is hereby amended to effect the following changes as authorized in Section 801 of the Not-for-Profit Corporation Law:
  - (a) Article THIRD, regarding the territory of the Corporation's operations, is deleted in its entirety.
  - (b) Article FOURTH, regarding the location of the Corporation's office, is renumbered Article "THIRD" and amended to read as follows:
    - "THIRD: The office of the Corporation is located in the County of Essex, New York."
  - (c) Article FIFTH, regarding the board of directors, is omitted in its entirety.
  - (d) Article SIXTH, regarding the Corporation's subscribers, is omitted in its entirety.

(c) The unnumbered paragraph regarding how the Corporation's purposes will be promoted and conducted is numbered Article "FOURTH" and amended to read as follows:

"FOURTH: The Corporation shall be organized and operated exclusively for charitable, religious, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Cade of 1986, as amended, or corresponding provisions of any subsequent federal tax laws (the "Code"). The Corporation shall have no power to act in a manner which is not exclusively within the contemplation of Section 501(c)(3) of the Code, and the Corporation shall not engage directly or indirectly in any activity which would prevent it from qualifying, and continuing to qualify, as a Corporation as described in Section 501(c)(3) of the Code, Without limiting the generality of the foregoing, the Corporation shall carry out its stated purposes in a manner that advances, promotes and supports the Catholic health system governed by Catholic Health East ("CHE"), a Pennsylvania nonprofit corporation, and its successors and constituent corporations, the Catholic healthcare ministries and Catholic healthcare mission of The Sisters of Mercy, Regional Community of New York, a religious institute of the Roman Catholic Church or its canonical successor (the "Sponsoring Organization"). The Corporation shall do any and all acts that are necessary, proper, useful, incidental or advantageous to carry out its stated purposes in conformity with the ethical and moral teachings of the Roman Catholic Church, the traditions, spirit and charism of the Sponsoring Organization, and the Ethical and Religious Directives for Catholic Health Care Services as promulgated and amended from time to time by the United States Catholic Conference of Bishops. This Corporation shall operate under the philosophy and guidance of the Corporate Member, as hereafter defined, without regard to race, creed, color, gender, age, national origin or ability to pay. The Corporation will not be operated for the pecuniary gain or profit, incidental or otherwise, of any private individual. No part of the net earnings of the Corporation shall inure to the benefit of or be distributable to its Member, Directors, Officers or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth herein. No substantial part of the activities of the Corporation shall \* be the carrying on of propaganda, or otherwise attempting to influence legislation; the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of or in opposition to any

candidate for public office. Notwithstanding any other provisions of this Certificate of Incorporation, the Corporation shall not conduct or carry on activities not permitted to be carried on (i) by a corporation exempt from federal income tax under Section 501(c)(3) of the Code or (ii) by a corporation to which contributions are deductible under Section 170(c)(2) of the Code."

(f) The unnumbered paragraphs regarding the Corporation's sole member and changes to the Bylaws and Certificate of Incorporation are numbered Article "EIGHTH" and amended to read as follows:

"EIGHTH: The sole Member of the Corporation shall be Mercy Uihlein Health Corporation, a New York not-for-profit corporation (the "Member" or "Corporate Member"). The Corporate Member and the Corporation both participate in the health care system of CHE. Certain powers have been expressly reserved to the Corporate Member, CHE and the Sponsoring Organization in this Certificate of Incorporation and the Bylaws of the Corporation. Action by the Corporation shall not be taken until the Corporate Member, acting through its Board of Directors, and, in some cases, CHE, acting through its Board of Directors, and the Sponsoring Organization, as applicable, shall have exercised their respective reserved powers in accordance with their respective governance documents. Action by the Corporation with respect to which action by the Corporate Member, CHE or the Sponsoring Organization is required shall not be effective until the Corporation shall have received notice of appropriate action having been taken by the respective party. The following powers are reserved to the Corporate Member, CHE and the Sponsoring Organization, as indicated:

- (a) As reserved to the Board of Directors of the Corporate Member:
- (i) Approve the amendment or restatement of the Certificate of Incorporation of the Corporation, in whole or in part, and recommend the same to CHB for adoption.
- (ii) Approve the amendment or restatement of Key Bylaws Provisions (as defined in the Bylaws) of the Corporation, in whole or in part, and recommend the same to CHE for adoption.
- (iii) Approve the amendment or restatement of non-Key Bylaws Provisions of this Corporation, in whole or in part.
- (iv) Elect and remove Directors of the Corporation, with or without cause.

- (v) Elect and remove the President of this Corporation.
- (vi) Approve the official interpretation of the philosophy and mission of the Corporation.
- (vii) Approve the strategic plan of the Corporation, and recommend the same to CHE for adoption as part of the consolidated strategic plan of the regional health system of the Corporate Member; provided that such right shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council of the State of New York.
- (viii) Approve the annual operating plan and budget of the Corporation to ensure that such budget conforms to the mission and philosophy of the Corporation, and recommend the same to CHE for adoption as part of the consolidated operating plan and budget of the regional health system of the Corporate Member.
- (ix) Approve Significant Financial Transactions (as defined in the Bylaws) and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, and recommend the same to CHE for adoption and authorization.
- (x) Approve the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents (as defined in the Bylaws), and recommend the same to CHE for adoption and authorization.

## (b) As reserved to the CHE Board of Directors:

- (i) Adopt, amend, modify or restate the Certificate of Incorporation of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended,
- (ii) Adept, amend, modify or restate the Key Bylaws
  Provisions of the Corporation, in whole or in part, or if the CHE
  Board of Directors receives a recommendation as to any such
  action, approve of such action as recommended.
- (iii) Approve and authorize Significant Financial Transactions and significant budget variances of the Corporation,

except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.

- (iv) Approve and authorize the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (v) Require the Corporation to timely participate in such programs and services as CHE provides to its other Constituent Corporations and which CHE, in its sole discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE system policies and the Corporation's mission and purposes.

# (c) As reserved to the Sponsoring Organization:

- (i) Ratification of those mergers, consolidations, dissolutions or other fundamental corporate reorganizations of the Corporation, as required by canon law and CHE policies consistent therewith."
- (g) The unnumbered paragraph regarding dissolution of the Corporation is numbered Article "FIFTH" and amended to read as follows:

"FIFTH: Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, as well as any claims, subventions or subvention-like rights of or owed to the Sponsoring Organization, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, shall be distributed, subject to an order of a justice of the Supreme Court of the State of New York, to the Corporate Member of this Corporation or its successors, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic

Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears, and are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code, as in the sole judgment of the Sponsoring Organization have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation. Any assets not. so disposed of shall be disposed of by a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Corporation."

(h) New Article "SIXTH," designating the Secretary of State as the Corporation's agent for service of process and providing an address for process, is added and shall read as follows:

"SIXTH: The Secretary of State of New York is hereby designated as the agent of the Corporation upon whom any process against the Corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any process against the Corporation so served upon him is The Uihlein Mercy Center, Inc., 420 Old Military Road, Lake Placid, New York 12946-1707."

(i) New Article "SEVENTH," regarding the Corporation's status under the Not-for-Profit Corporation Law, is added and shall read as follows:

"SEVENTH: The Corporation is a Type B corporation under Section 201 of the Not-for-Profit Corporation Law and is a corporation as defined by subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law."

5. The Certificate of Incorporation, as heretofore amended, is hereby restated to read in its entirety as follows:

FIRST:

The name of the Corporation is THE UIHLEIN MERCY

CENTER, INC.

•

SECOND:

The purposes for which the Corporation is formed are:



- (a) To maintain a hospital and sanatorium in the Town of Brighton, Franklin County, New York, to render medical and surgical aid, care and assistance to those in need thereof, particularly, but not limited, to tuberculosis patients, and to maintain a staff of competent physicians and surgeons to treat; care for and prescribe to the persons in need thereof.
- (b) To perform such other powers as are incidental and necessary in the maintenance of a general hospital and sanatorium including the purchase, ownership and leasing of real property and necessary equipment and supplies, the construction, alteration and repair of necessary buildings and the execution of contracts and borrowing of money.

THIRD: The office of the Corporation shall be located in the County of Essex, New York.

FOURTH: The Corporation shall be organized and operated exclusively for charitable, religious, educational and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, or corresponding provisions of any subsequent federal tax laws (the "Code"). The Corporation shall have no power to act in a manner which is not exclusively within the contemplation of Section 501(c)(3) of the Code, and the Corporation shall not engage directly or indirectly in any activity which would prevent it from qualifying, and continuing to qualify, as a Corporation as described in Section 501(c)(3) of the Code. Without limiting the generality of the foregoing, the Corporation shall carry out its stated purposes in a manner that advances, promotes and supports the Catholic health system governed by Catholic Health East ("CHE"), a Pennsylvania nonprofit corporation, and its successors and constituent corporations, the Catholic healthcare ministries and Catholic healthcare mission of the Sisters of Mercy, Regional Community of New York, a religious institute of the Roman Catholic Church or its canonical successor (the "Sponsoring Organization"). The Corporation shall do any and all acts that are necessary, proper, useful, incidental or advantageous to carry out its stated purposes in conformity with the ethical and moral teachings of the Roman Catholic Church, the traditions, spirit and charism of the Sponsoring Organization, and the Ethical and Religious Directives for Cutholic Health Care Services as promulgated and amended from time to time by the United States Catholic Conference of Bishops. This Corporation shall operate under the philosophy and guidance of the Corporate Member, as hereafter defined, without regard to race, creed, color, gender, age, antional origin or ability to pay. The Corporation will not be operated for the pecuniary gain or profit, incidental or otherwise, of any private individual. No part of the net earnings of the Corporation shall inure to the benefit of or be distributable to its Member, Directors, Officers or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth

herein. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation; the Corporation shall not participate in, or intervene in (including the publishing or distribution of statements) any political campaign on behalf of or in opposition to any candidate for public office. Notwithstanding any other provisions of this Certificate of Incorporation, the Corporation shall not conduct or carry on activities not permitted to be carried on (i) by a corporation exempt from federal income tax under Section 501(c)(3) of the Code or (ii) by a corporation to which contributions are deductible under Section 170(c)(2) of the Code.

Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, as well as any claims, subventions or subvention-like rights of or owed to the Sponsoring Organization, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, shall be distributed, subject to an order of a justice of the Supreme Court of the State of New York, to the Corporate Member of this Corporation or its successors, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears, and are exempt from federal income tax as organizations described in Section 501(a)(3) of the Code, as in the sole judgment of the Sponsoring Organization have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation. Any assets not so disposed of shall be disposed of by a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Corporation.

SIXTH: The Secretary of State of New York is hereby designated as the agent of the Corporation upon whom any process against the Corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any process against the Corporation so served upon him is The Uihlein Mercy Center, Inc., 420 Old Military Road, Lake Placid, New York 12946-1707.

SEVENTH: The Corporation is a Type B corporation under Section 201 of the Not-for-Profit Corporation Law and is a corporation as defined by subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law.



**EIGHTH:** The sole Member of the Corporation shall be Mercy Uihlein Health Corporation, a New York not-for-profit corporation (the "Member" or " Corporate Member"). The Corporate Member and the Corporation both participate in the health care system of CHE. Certain powers have been expressly reserved to the Corporate Member, CHE and the Sponsoring Organization in this Certificate of Incorporation and the Bylaws of the Corporation. Action by the Corporation shall not be taken until the Corporate Member, acting through its Board of Directors, and, in some cases, CHE, acting through its Board of Directors, and the Sponsoring Organization, as applicable, shall have exercised their respective reserved powers in accordance with their respective governance documents. Action by the Corporation with respect to which action by the Corporate Member, CHE or the Sponsoring Organization is required shall not be effective until the Corporation shall have received notice of appropriate action having been taken by the respective party. The following powers are reserved to the Corporate Member, CHE and the Sponsoring Organization, as indicated:

### (a) As reserved to the Board of Directors of the Corporate Member:

- (i) Approve the amendment or restatement of the Certificate of Incorporation of the Corporation, in whole or in part, and recommend the same to CHE for adoption.
- (ii) Approve the amendment or restatement of Key Bylaws
  Provisions (as defined in the Bylaws) of the Corporation, in
  whole or in part, and recommend the same to CHE for
  adoption.
- (iii) Approve the amendment or restatement of non-Key Bylaws Provisions of this Corporation, in whole or in part.
- (iv) Elect and remove Directors of the Corporation, with or without cause,
- (v) Elect and remove the President of this Corporation.
- (vi) Approve the official interpretation of the philosophy and mission of the Corporation.
- (vii) Approve the strategic plan of the Corporation, and recommend the same to CHE for adoption as part of the consolidated strategic plan of the regional health system of the Corporate Member; provided that such right shall not permit the Member to exercise any of the governance authority under applicable regulations unless the Member has received establishment approval from the Public Health Council of the State of New York.

- (viii) Approve the annual operating plan and budget of the Corporation to ensure that such budget conforms to the mission and philosophy of the Corporation, and recommend the same to CHE for adoption as part of the consolidated operating plan and budget of the regional health system of the Corporate Member.
- (ix) Approve Significant Financial Transactions (as defined in the Bylaws) and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, and recommend the same to CHE for adoption and authorization.
- (x) Approve the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the CHE Governance Documents (as defined in the Bylaws), and recommend the same to CHE for adoption and authorization.

# (b) As reserved to the CHE Board of Directors:

- (i) Adopt, amend, modify or restate the Certificate of Incorporation of the Corporation, in whole or in part, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (ii) Adopt, amend, modify or restate the Key Bylaws
  Provisions of the Corporation, in whole or in part, or if the
  CHE Board of Directors receives a recommendation as to
  any such action, approve of such action as recommended,
- (iii) Approve and authorize Significant Financial Transactions and significant budget variances of the Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.
- (iv) Approve and authorize the development or dissolution of organizational relationships by the Corporation including without limitation subsidiary corporations, and significant partnerships, joint ventures and mergers as defined by the



CHE Governance Documents, or if the CHE Board of Directors receives a recommendation as to any such action, approve of such action as recommended.

- (v) Require the Corporation to timely participate in such programs and services as CHE provides to its other Constituent Corporations and which CHE, in its solo discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE system policies and the Corporation's mission and purposes.
- (c) As reserved to the Sponsoring Organization:
  - (i) Ratification of those mergers, consolidations, dissolutions or other fundamental corporate reorganizations of the Corporation, as required by canon law and CHE policies consistent therewith.
- 6. This restated Certificate of Incorporation was authorized by the Member of the Corporation as provided in Section 802(a)(1) of the Not-For-Profit Corporation Law.

IN WITNESS WHEREOF, the undersigned loss executed this restated Certificate of

Incorporation this 13thday of December 2002.

President

Edward W. Bell

E 021220000493

# RESTATED

# CERTIFICATE OF INCORPORATION

OF

# THE UILHEIN MERCY CENTER, INC.

Under Section 805 of the Not-for-Profit Corporation Law

Soc/67

200

STATE OF NEW YORK DEPARTMENT OF STATE

FILED DEC 2 0 2002

TAX \$\_\_

EDALL

Filed hy-

Iseman, Cunningham, Riester & Hyde, LLP 9 Thurlow Terrace Albany, New York 12203 (518) 462-3000

506

#### CERTIFICATE OF AMENDMENT

#### OF THE

### CERTIFICATE OF INCORPORATION

OF

## THE UIHLEIN MERCY CENTER, INC.

Under Section 803 of the Not-for-Profit Corporation Law

The undersigned, being the Secretary of The Uihlein Mercy Center, Inc. (the "Corporation"), does hereby certify that:

- 1. The name of the Corporation is THE UIHLEIN MERCY CENTER, INC.
- The Corporation's original Certificate of Incorporation was filed in the office of the Secretary of State on January 3, 1947 under the Membership Corporation Law. The Corporation was originally formed under the name, Sanatorium Gabriels.
- 3. The Corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law ("NPC-L").
- 4. The Certificate of Incorporation is amended to effect the following changes:
  - a. REPLACE in its entirety Article Fifth with the following new paragraph, both of which address the dissolution of the Corporation:

"FIFTH: Subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation, upon the dissolution and final liquidation of the Corporation, all of its assets, after paying or making provision for payment of all its known debts, obligations and liabilities, and returning, transferring or conveying assets held by the Corporation conditional upon their return, transfer or conveyance upon dissolution of the Corporation, and upon approval of the New York attorney general or order of a Justice of the Supreme Court of the State of New York, shall be distributed to the member of this Corporation or its successor, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any such assets not disposed of in accordance with the foregoing shall be distributed to CHE Trinity Inc., an Indiana nonprofit corporation or its successor, so long as such distributee is an organization exempt from federal income tax by virtue of being an organization as described in Section 501(c)(3) of the Code. Any assets not so disposed of in accordance with the foregoing shall be

(00900021)

THE UIHLEIN MERCY CENTER, INC.

distributed to one or more corporations, trusts, funds or organizations which at the time appear in the Official Catholic Directory published annually by P.J. Kenedy & Sons or any successor publication, or are controlled by any such corporation, trust, fund or organization that so appears, and are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code, as in the sole judgment of the Catholic Health Ministries have purposes most closely aligned to those of the Corporation, subject to any approvals described in this Certificate of Incorporation or the Bylaws of the Corporation and applicable law. Any assets not so disposed of shall be disposed of by shall be disposed of by the New York attorney general or a court of competent jurisdiction exclusively to one or more corporations, trusts, funds or other organizations as said court shall determine, which at the time are exempt from federal income tax as organizations described in Section 501(c)(3) of the Code and which are organized and operated exclusively for such purposes. No private individual shall share in the distribution of any Corporation assets upon dissolution of the Corporation."

b. REPLACE in its entirety Article Sixth with the following new paragraph, both of which address the designation of the Secretary of State as the agent upon whom process is to be served:

"SIXTH: The Secretary of State is designated as agent of the Corporation upon whom process against it may be served and the post office address within this State to which the Secretary of State shall mail a copy of any process against it served upon him/her is: Catholic Health East, Counsel's Office, 3805 West Chester Pike, Suite 100, Newtown Square, PA 19073."

c. REPLACE in its entirety Article Seventh with the following new paragraph, both of which address the definition of the Corporation:

"SEVENTH: The Corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law ("NPC-L") and is a charitable corporation under Section 201 of the NPC-L."

d. REPLACE in its entirety Article Eighth with the following new paragraph, both of which address powers reserved by the Corporation:

"EIGHTH: Mercy Uihlein Health Corporation is the sole member of the Corporation (the "Corporate Member") and shall be entitled to all rights and powers of a member under New York law, this Certificate of Incorporation and the Bylaws of the Corporation. CHE Trinity, Inc., is the sole member of Mercy Uihlein Health Corporation. Certain rights and powers related to the Corporation are reserved to Mercy Uihlein Health Corporation and CHE Trinity, Inc., under the Corporation's Governance Documents. Action by the Corporation shall not be taken or authorized until Mercy Uihlein Health Corporation and CHE Trinity, Inc., as required, shall have exercised their respective reserved powers in the manner provided in the Governance Documents.

The following powers are reserved to Mercy Uihlein Health Corporation and CHE Trinity, Inc.:

- (a) As reserved to Mercy Uihlein Health Corporation:
  - (i) Approve the amendment or restatement of the Certificate of .

    Incorporation and Bylaws of the Corporation, in whole or in part, and recommend the same to CHE Trinity, Inc., for adoption;
  - (ii) Elect and remove members of the Corporation's Board of Directors:
  - (iii) Elect and remove the President and Chief Executive Officer of the Corporation;
  - (iv) Approve the strategic plan of the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption as part of the consolidated strategic plan of Mercy Uihlein Health Corporation, provided that such right shall not permit Mercy Uihlein Health Corporation to exercise any of the governance authority prohibited under applicable regulations unless Mercy Uihlein Health Corporation has received establishment approval from the New York State Public Health and Health Planning Council;
  - (v) Approve those Significant Finance Matters which pursuant to the System Authority Matrix are subject to the authority of Mercy Uihlein Health Corporation, except for debt necessary to finance the cost of compliance with operational or physical plant standards required by law or the execution of hospital contracts for management or clinical services, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization, provided that such right of adoption and authorization shall not permit CHE Trinity, Inc., to exercise any of the governance authority prohibited under applicable regulations unless CHE Trinity, Inc., has received establishment approval from the New York State Public Health and Health Planning Council;
  - (vi) Approve the annual operating and capital budgets of the Corporation to ensure that such budgets conform to the mission and philosophy of the Corporation, and recommend the same to CHE Trinity, Inc., for adoption as part of the consolidated operating and capital budgets of Mercy Uihlein Health Corporation, provided that such right of adoption shall not permit CHE Trinity, Inc., to exercise any of the governance authority

- prohibited under applicable regulations unless CHE Trinity, Inc., has received establishment approval from the New York State Public Health and Health Planning Council;
- (vii) Approve any merger, consolidation, transfer or relinquishment of membership rights, or the sale of all or substantially all of the operating assets of the Corporation (certain transactions and transfers of real property and immovable goods may also be subject to the approval of Catholic Health Ministries), and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (viii) Approve any dissolution, winding up or abandonment of operations, liquidation, filing of action in bankruptcy, receivership or similar action affecting the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (ix) Approve any formation or dissolution of Affiliates, partnerships, cosponsorships, joint membership arrangements, and other joint ventures involving the Corporation, and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (x) Approve any pledge or encumbrance of assets whether pursuant to a sale, capital lease, mortgage, disposition, hypothecation, or other transaction in excess of limits established by CHE Trinity, Inc., (pledges or encumbrances of certain real property and immovable goods may also be subject to the approval of Catholic Health Ministries), and if required by the System Authority Matrix, recommend the same to CHE Trinity, Inc., for adoption and authorization;
- (xi) Approve any change to the structure or operations of the Corporation which would affect its status as a nonprofit entity, exempt from taxation under Section 501(c)(3) of the Internal Revenue Code, and recommend the same to CHE Trinity, Inc., for approval; and
- (xii) Approve all other matters and take all other actions reserved to members of nonprofit corporations (or shareholders of for-profitcorporations, as the case may be) by the laws of the state in which the Corporation is domiciled or as reserved in the Governance Documents of the Corporation.
- (b) As reserved to CHE Trinity, Inc.:

- Adopt, amend, modify or restate the Certificate of Incorporation and Bylaws of the Corporation, in whole or in part, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (ii) Approve those Significant Finance Matters which pursuant to the System Authority Matrix are subject to the authority of CHE Trinity, Inc., provided that CHE Trinity, Inc., shall not have approval authority over the incurrence of debt necessary to finance the cost of compliance with operational or physical plant standards required by law or the execution of hospital contracts for management or clinical services, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (iii) Approve any merger, consolidation, transfer or relinquishment of membership rights, or the sale of all or substantially all of the operating assets of the Corporation (certain transactions and transfers of real property and immovable goods may also be subject to the approval of Catholic Health Ministries), or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (iv) Approve any dissolution, winding up or abandonment of operations, liquidation, filing of action in bankruptcy, receivership or similar action affecting the Corporation, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- Approve any formation or dissolution of Affiliates, partnerships, cosponsorships, joint membership arrangements, and other joint ventures involving the Corporation, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (vi) Subject to the requirements of the New York Not-for-Profit Corporation Law, approve any pledge or encumbrance of assets whether pursuant to a sale, capital lease, mortgage, disposition, hypothecation, or other transaction in excess of limits established by CHE Trinity, Inc., (piedges or encumbrances of certain real property and immovable goods may also be subject to the approval of Catholic Health Ministries), except for pledges or encumbrances necessary to finance the cost of compliance with operational or physical plant standards required by law, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;

- (vii) Approve any change to the structure or operation of the Corporation which would affect its status as a nonprofit entity, exempt from taxation under Section 501(c) of the Internal Revenue Code, or if CHE Trinity, Inc., receives a recommendation as to any such action, approve such action as recommended;
- (viii) Appoint and remove the independent fiscal auditor of the Corporation; and
- (ix) Require the Corporation to timely participate in such programs and services as CHE Trinity, Inc., provides to its other Regional Health Ministries and which CHE Trinity, Inc., in its sole discretion after consultation with the Corporation, believes to be of value to the Corporation consistent with CHE Trinity, Inc.'s system policies and the Corporation's mission and purposes."
- 5. The Secretary of State is designated as agent of the Corporation upon whom process against it may be served and the post office address within this State to which the Secretary of State shall mail a copy of any process against it served upon him/her is: Catholic Health East, Counsel's Office, 3805 West Chester Pike, Suite 100, Newtown Square, PA 19073.
- 6. This Certificate of Amendment of the Certificate of Incorporation was authorized by the Corporate Member as provided in Section 802(a)(1) of the Not-for-Profit Corporation Law.

IN WITNESS WHEREOF, the undersigned has signed this restated Certificate of Incorporation this 16<sup>th</sup> day of May, 2014.

Michael C. Hemsley Esquire

SECRETARY

Certificate of Amendment

of the

Certificate of Incorporation

THE UIHLEIN MERCY CENTER, INC.

Under Section 803 of the NYS Not-for-Profit Corporation Law

2014 JUL - 1 AM II: 20 2014 JUL - 1 AM 9: 10

Filed by: Karen E. Sosler, Esq. Iseman, Cunningham, Riester & Hyde, LLP 9 Thurlow Terrace Albany, New York 12203

DRAWDOWN 4CCT#J8

Icc STATE OF NEW YORK DEPARTMENT OF STATE

FILED JUL 0 1 2014

TAXS

{00900021}

THE UIHLEIN MERCY CENTER, INC.

# Report Generation

CHE-BS00	2		RCY UHILEIN HEALT HEET - DETAIL 31, 2017	H CORP		1.	7/13/17 4:09 AGE 1
*Co	Company consolidation		,				
		05/31/17	PRIOR MONTH	CURRENT MONTH CHANGE	05/31/16	PRIOR YR AUDIT	CURRENT YEAR CHANGE
	ASSETS				•		
	CURRENT ASSETS				-		
	ASSETS LIMITED AS TO USE						**********
	ASSETS LIMITED AS TO USE OTHER ASSETS						
	LIABILITIES AND NET ASSETS						
	CURRENT LIABILITIES						
4301 4301	210005-0000 ACCOUNTS PAYABLE-CASH OVERDRAF 210250-0000 AP INTERCOMPANY TRINITY HEALTH 210251-0000 AP INTERCOMPANY IN305 -INSURAN	0.00 0.00 0.00	1,547,150.29 0.00 16,132.00	1,547,150.29- 0.00 16,132.00-	1,172,178.16 1,433.00 16,132.00	1,191,845.26 0.00 16,132.00	1,191,845.26 0.00 16,132.00
4301	•						
	ACCOUNTS PAYABLE	0.00	1,563,282.29	1,563,282.29-	1,189,743.16	1,207,977.26	1,207,977.26
4301 .	210101-0000 ACCRUED EXPENSES	0.00	5,800.00	5,800.00-	5,800.00	5,800.00	5,800.00
	ACCRUED EXPENSES	0.00	5,800.00	5,800.00-	5,800.00	5,800.00	5,800.00
4301 4301 4301 4301	240215-0000 MEDICAID 2007 240401-0000 PAYABLE TO 3RD PARTIES 270810-0002 THIRD PARTY PRIOR YEAR LT - ME 270810-0003 THIRD PARTY PRIOR YEAR LT - OT	0.00 0.00 0.00 0.00	0.00 0.00 135,663.58 53,772.80	0.00 0.00 135,663.58- 53,772.80-	135,663.58 53,772.80 0.00 0.00	135,663.58 53,772.80 0.00 0.00	135,663.58 53,772.80 0.00 0.00
	EST PAY TO 3RD PARTY PAYORS	0.00	189,436.38		1.89,436.38	189,436.38	189,436.38
	TOTAL CURRENT LIABILITIES	0.00	1,758,518.67	1,758,518.67~	1,384,979.54	1,403,213.64	1,403,213.64
4301 4301	201901-0000 CURRENT PORTION ACCRUED PENSIO 280301-0000 PENSION LIABILITY	0.00	11,760.00 1,503,376.97	11,760.00- 1,503,376.97-	10,780.00 1,188,152.97	11,760.00 1,704,416.97	11,760.00 1,704,416.97
	ACC PENSION AND RETIREE COSTS	0.00	1,515,136.97	1,515,136.97-	1,198,932.97	1,716,176.97	1,716,176.97
4301	280450-0000 INSURANC IBNR CHE TRINITY IC L	0.00	2,690.00	2,690.00-	18,731.00	16,132.00	16,132.00
	OTHER LT LIABILITIES	0.00	2,690.00		18,731.00	16,132.00	16,132.00
	TOTAL LIABILITIES	. 0.00		3,276,345.64-	2,602,643.51	3,135,522.61	3,135,522.61
4301 4301 4301 4301	NET ASSETS 300000-0000 UNRESTRICTED NET ASSETS BEGINN 310000-0000 EXCESS OF REVENUE OVER EXPENSE 310104-0000 UNREST INCOME LOSS FROM DISCON 310109-0000 OTHER UNRESTRICTED NET ASSETS	3,135,522.61~ 156,040.76- 212,714.38 3,078,848.99	3,135,522.61- 231,123.03- 0.00 0.00	0.00 75,082.27 212,714.38 3,078,848.99	2,615,579.15- 51,788.36- 0.00 0.00	2,673,616.61- 0.00 0.00 0.00	461,906.00 156,040.76 212,714.38 3,078,848.99

# Report Generation

CHE-BS002  *Co Company consolidation		4301 MERCY UHILEIN HEALTH CORP BALANCE SHEET - DETAIL As of May 31, 2017				07/13/17 14:09 PAGE 2	
-	company consolitation	05/31/17	PRIOR MONTH	CURRENT MONTH CHANGE	05/31/16	PRIOR YR AUDIT	CURRENT YEAR CHANGE
4301 4301	310200-0000 UNREST DEFERRED RETIREMENT ITE 310201-0000 UNREST DEFERRED RETIREMENT ITE	0.00 0.00	90,300.00	90,300.00- 0.00	64,724.00 0.00	70,608.00 532,514.00-	70,608.00- 532,514.00
	UNRESTRICTED NET ASSETS	0.00	3,276,345.64-	3,276,345.64	2,602,643.51-	3,135,522.61-	3,135,522.61
	TOTAL NET ASSETS	0.00	3,276,345.64-		2,602,643.51-	3,135,522.61-	3,135,522.61