#### <u>STATE OF NEW YORK</u> PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

#### **COMMITTEE DAY**

#### <u>AGENDA</u>

July 20, 2017 10:15 a.m.

Empire State Plaza, Concourse Level Meeting Room 6, Albany

#### I. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Gary Kalkut, M.D., Vice Chair

#### A. <u>Applications for Construction of Health Care Facilities/Agencies</u>

# Acute Care Services – Construction

Number
Applicant/Facility

1. 171176 C
NYU Hospitals Center (New York County)

2. 171326 C
St. Francis Hospital (Nassau County)

#### **Residential Health Care Facilities – Construction**

Exhibit # 2

Exhibit #1

Number Applicant/Facility

1. 171289 C Albany County Nursing Home (Albany County)

#### B. Applications for Establishment and Construction of Health Care Facilities/Agencies

#### **Ambulatory Surgery Centers - Establish/Construct**

Exhibit #3

	<u>Number</u>	Applicant/Facility
1.	162026 B	Manhattan RSC, LLC d/b/a Manhattan Reproductive Surgery Center (New York County)
2.	162088 E	Day-OP Center of Long Island, Inc. (Nassau County)
3.	162581 E	SCOB, LLC d/b/a SurgiCare of Brooklyn (Kings County)
4.	171220 E	Fifth Avenue Surgery Center (New York County)

5.	171282 B	Dutchess Ambulatory Surgical Center (Dutchess County)	
6.	171310 E	Queens Boulevard ASC, LLC (Queens County)	
Res	idential Health Ca	re Facilities - Establish/Construct	Exhibit # 4
	<u>Number</u>	Applicant/Facility	
1.	162541 E	Nyack Operating LLC d/b/a Nyack Ridge Rehabilitation and Nursing Center (Rockland County)	on
2.	171227 E	104 Old Niagara Road Operating Company, LLC d/b/a Elderwood at Lockport (Niagara County)	
3	171342 E	112 Ski Bowl Road Operating Company, LLC d/b/a Elderwood at North Creek (Warren County)	
4.	171229 E	ILF Operating, LLC d/b/a Elm Manor Nursing and Rehabilitation Center (Ontario County)	
5.	171231 E	LFG Operating, LLC d/b/a Wedgewood Nursing and Rehabilitation Center (Monroe County)	
6.	171239 E	Somers Operating, LLC d/b/a Somers Rehabilitation & Nursing Center (Westchester County)	
Cer	tified Home Healt	h Agencies - Establish/Construct	Exhibit # 5
	<u>Number</u>	Applicant/Facility	
1.	171315 E	Jamaica Acquisition III, LLC d/b/a Hillside Certified Home Health Agency (Queens County)	
C.	Home Health Age	ency Licensures	
Hor	ne Health Agency	Licensures	Exhibit # 6
Nev	v LHCSAs		
	2100 L	Sterling Care Homecare Services LLC (Bronx and Westchester Counties)	
	2198 L	Divine Home Care Agency, Inc. (Bronx, Queens, Kings, Richmond, New York and Nassau Counties)	

2214 L	You First Home Care LLC (Kings, New York, Queens, Bronx, and Richmond Counties)
2326 L	Miracle Home Care Agency Inc. (Kings, Richmond, Queens, Bronx, New York and Nassau Counties)
2346 L	Seaside Home Care, Inc. (Bronx, Queens, New York, Richmond, Kings and Westchester Counties)
2364 L	One Caring Place Plus, Inc. (Oneida and Herkimer Counties)
2379 L	Care One Licensed Home Care Agency, Inc. (Bronx, Queens, Kings, Richmond, New York and Nassau Counties)
2416 L	Silver Home Care Services, Inc. (Richmond, Queens, New York, Bronx, Kings, and Westchester Counties)
2440 L	Good Shepherd Personal Care Inc. (Nassau, Suffolk and Queens Counties)
2446 L	Focus Care Group, Inc. (Westchester and Bronx Counties)
2494 L	Sequoia Home Care, Inc. d/b/a Senior Helpers (Nassau and Suffolk Counties)
2498 L	Aldon Magloire and Tami N. Johnson d/b/a First Choice-Home Health Care (Nassau, Suffolk and Queens Counties)
2502 L	Kind Loyal Service RN Healthcare Services PLLC (Westchester County)
2513 L	Kingsbridge Home Healthcare Services Corp. (Kings, New York, Queens, Richmond, Bronx and Westchester Counties)
2518 L	Lavena Home Health Inc. (Queens, Bronx, Kings, Richmond, New York, and Nassau Counties)
2520 L	Greater New York Health Care, Inc. d/b/a Loving Home Care Hewlett (Nassau, Orange, Westchester, Suffolk, Putnam, Queens, Rockland and Dutchess Counties)

2522 L	Alastar Family & Senior In-Home Care, LLC (Westchester and Bronx Counties)
2524 L	Diva Multicare Services, Inc. (Queens, Bronx, Kings, Richmond, New York and Nassau Counties)
2526 L	ACME Home Care, Inc. (Bronx, Kings, New York, Richmond, and Queens Counties)
2536 L	Choose Home Care, Inc. (Bronx, Queens, Kings, Richmond, New York and Westchester Counties)
2550 L	ATD Home Health Agency Inc. (Queens, Bronx, Kings, Richmond, New York and Nassau Counties)
2551 L	Divine Mercy Tender Loving Care (DMTLC), LLC d/b/a Acti-Kare Responsive In-Home Care (Queens Counties)
2553 L	MDB Home Care, LLC (Bronx, Queens, Kings, Richmond, New York and Westchester Counties)
2565 L	No One Left Out Services Inc. (Suffolk, Nassau, Westchester, Putnam, and Rockland Counties)
2570 L	CarePark Home Care LLC (Bronx, Kings, New York and Queens Counties)
2593 L	Autumn Hills Home Care, LLC (Nassau, Suffolk, Westchester and Queens)
2603 L	Seniors First Inc. d/b/a Home Instead Senior Care (Suffolk County)
2619 L	1 <sup>st</sup> Help HomeCare Inc. (Kings, New York, Queens, Richmond, Bronx, and Nassau Counties)
2622 L	Medi One Home Care Inc (Rockland, Westchester and Orange Counties)
2627 L	Argent Home Care Inc. (Westchester, Nassau, Rockland, Suffolk, Putnam and Bronx Counties)
2629 L	Luba's Homecare Inc. (Kings, Bronx, Queens, Richmond, New York and Westchester Counties)

2637 L	NoLimits NYC, Corp. (Bronx, Queens, Kings, Richmond, New York and Westchester Counties)
2641 L	Baychester Services LLC d/b/a Regeis@Home (Bronx, Queens, Kings, Richmond, New York and Westchester Counties)
2642 L	Surrogate Family Care, LLC (Nassau, Suffolk, and Queens Counties)
2646 L	Spring Home Health Services, LLC (Queens, Bronx, Kings, Richmond, New York and Nassau Counties)
2647 L	Senior Assist Home Care LLC (Kings, Richmond, Queens, Bronx, New York and Nassau Counties)
151341	Chai Homecare LLC (Bronx, Queens, Kings, Richmond, New York, and Nassau Counties)
152066	All Purpose Care LLC (Bronx, New York, Queens, and Westchester Counties)
152179	GWS Home Care LLC d/b/a Right at Home (New York County)

# New LHCSAs – Affiliated with Assisted Living Programs (ALPs)

<u>Number</u>	Applicant/Facility
162319	Trustees of the Eastern Star Hall and Home of the State of New York d/b/a Easter Star Home Care (Oneida and Herkimer Counties)
162327	The Church Aid of the Protestant Episcopal Church in the Town of Saratoga Springs, Inc. d/b/a Home of the Good Shepherd Licensed Home Care (Saratoga County)

# **Changes of Ownership**

<u>Number</u>	Applicant/Facility
162065	Mavencare (NY) Inc. (New York, Queens, Bronx, Richmond, Kings and Nassau Counties)
162244	Seniorcare HHA Inc. (Nassau and Queens Counties)

162509 Eva Homecare Agency, Inc.

(Bronx, Queens, Kings, Richmond, New York and

Nassau Counties)

171256 BE Home Care, LLC d/b/a Central Home Care

(Bronx, New York, Kings, Queens, Nassau and

Richmond Counties)

D. Certificates Exhibit # 7

#### **Certificate of Dissolution**

**Applicant** 

Resurrection Ministries of New York

### **Restated Certificate of Incorporation**

**Applicant** 

Mercy Hospital Foundation, Inc.

#### **Certificate of Assumed Name**

**Applicant** 

Hudson Valley Regional Community Health Centers – Dutchess

Hudson Valley Regional Community Health Centers – Putnam

#### **Certificate of Amendment of the Certificate of Incorporation**

**Applicant** 

Chase Memorial Nursing Home Company, Inc.

The Center for Discovery, Inc.



# of Health

# Department Public Health and Health Planning Council

# Project # 171176-C NYU Hospitals Center

**Program:** Hospital County: **New York** Purpose: Construction Acknowledged: March 20, 2017

# **Executive Summary**

#### Description

NYU Hospitals Center (NYUHC), an 844-bed, voluntary not-for-profit, Article 28 acute care hospital located in Manhattan (New York County), proposes to certify and construct a new ambulatory care center in leased space located at 175 Delancey Street on Manhattan's Lower East Side. The facility will be called the NYU Langone Ambulatory Care Center (ACC) at Essex Crossing and will include Article 28 and non-Article 28 programs. NYUHC requests approval to provide multi-specialty ambulatory surgery and physical therapy (PT) services.

The ACC will be in a mixed-use building containing a four-story commercial podium with a ten-story residential tower above. The PT program will be located on the first floor, while most of the ambulatory surgery program, including four Class C operating rooms, will be situated on the first and cellar floors, with a few administrative and utility spaces located on the second floor.

**OPCHSM Recommendation** Contingent Approval

**Need Summary** 

The NYU Langone Ambulatory Care Center at Essex Crossing will provide an opportunity to

expand general and orthopedic ambulatory surgery and physical therapy capacity in the Lower East Side neighborhood of Manhattan. Currently, there is limited space at the Center for Musculoskeletal Care located on 38th Street, a high utilization of operating rooms at the NYU Hospital for Joint Diseases and a need for additional space to provide PT services. The ACC will complement NYUHC's plans for the expansion of clinical orthopedic surgery services and provide additional needed services for the community. The number of projected visits is 7,700 in Year 1 and 10,150 in Year 3.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

Project costs of \$29,077,298 for the Article 28 space will be met with cash. The incremental budget will be as follows

Revenues \$25,699,111 Expenses 17,188,826 \$8,510,285 Gain

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

 Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]

#### Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before August 15, 2017 and construction must be completed by May 30, 2018, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [PMU]
- 3. The staff of the facility must be separate and distinct from staff of other entities. [HSP]
- 4. The signage must clearly denote the facility is separate and distinct from other adjacent entities. [HSP]
- 5. The entrance to the facility must not disrupt any other entity's clinical program space. [HSP]
- 6. The clinical space must be used exclusively for the approved purpose. [HSP]

Council Action Date

August 3, 2017

## **Need Analysis**

#### **Analysis**

The service area includes the neighborhoods of Chinatown, the East Village, and the Lower East Side (part of Manhattan Community District 3) within New York County. The population of New York County in 2010 was 1,585,873. Per projection data from the Cornell Program on Applied Demographics (PAD), county population is estimated to grow to 1,615,772 by 2025, representing a 1.9% increase.

According to the hospital, during Fiscal Year 2016 the residents from Manhattan Community District 3 accounted for over 1,100 ambulatory surgery procedures and for over 10,000 physical therapy visits. The number of projected visits is 7,700 in Year 1 and 10,150 in Year 3. Approval of this project will allow NYU Hospital Center to provide services to their current patient population within their own neighborhood.

The applicant is committed to serving all persons in need without regard to ability to pay or source of the payment.

#### Conclusion

The proposed extension clinic will allow for improved access to ambulatory surgery services and physical therapy services for the population of Manhattan Community District 3 and the surrounding areas within New York County.

#### Recommendation

From a need perspective, approval is recommended.

# Program Analysis

#### Project Proposal

NYU Langone Medical Center, an existing not-for-profit hospital located at 550 First Avenue in Manhattan (New York County), requests approval to open a new ambulatory care center to be located at 175 Delancey Street on the Lower East Side of Manhattan. The Center will include multi-specialty ambulatory surgery, consisting of four Class C operating rooms, as well as physical therapy services. Upon approval, the Center will be known as NYU Langone Ambulatory Care Center at Essex Crossing.

It is expected that two of the Class C operating rooms will be dedicated to General Surgery procedures including ENT, GYN and endoscopies while the remaining two operating rooms will be dedicated to orthopedic surgery procedures. Staffing will consist of 28.2 FTEs in the first year upon completion and is expected to increase to 32.2 FTEs by the third year of operation.

#### Compliance with Applicable Codes, Rules and Regulations

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

#### Conclusion

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Lease Rental Agreement

The applicant has submitted an executed lease agreement; the terms are summarized below:

Date:	December 31, 2015
Premises:	Cellar, 1st and 2nd Floor space within the building at 175 Delancey Street, NY, NY
Landlord:	Site 6 Commercial LLC
Tenant:	NYU Hospitals Center
Term:	15 years with one five-year option to renew
Rent:	\$3,516,439.56 (\$293,036.63/month) year one; 2.25% increase each year thereafter.
Provisions:	Responsible for utilities, taxes, insurance and maintenance of occupied premise.

The applicant indicated that the lease will be an arm's length lease arrangement.

#### **Total Project Cost**

Total project cost for renovations and equipment related to the Article 28 space, is estimated at \$29,077,298, broken down as follows:

Renovations and Demolition	\$ 12,875,122
Design Contingency	1,287,512
Construction Contingency	1,287,512
Fixed Equipment	3,498,681
Architect/Engineering Fees	2,681,250
Construction Manager Fees	406,500
Other Fees	799,744
Moveable Equipment	4,649,905
Telecommunications	1,430,033
CON Application Fee	2,000
CON Additional Processing Fee	<u>159,039</u>
Total Project Cost	<u>\$29,077,298</u>

Costs are based on a construction start date of August 15, 2017, and a nine-and-a-half-month construction period.

NYUHC will fund the total project cost through \$29,077,298 in accumulated funds.

#### Incremental Operating Budget

The applicant submitted an incremental operating budget, in 2017 dollars, for the first and third years, summarized below:

	Year One	Year Three
Revenues		
Commercial Fee-for-Service	\$13,037,190	\$17,184,750
Medicare Fee-for-Service	1,999,524	2,635,736
Medicare Managed Care	975,363	1,274,978
Medicaid Fee-for-Service	167,269	211,400
Medicaid Managed Care	<u>3,316,532</u>	4,392,247
Total Revenues	\$19,495,887	\$25,699,111
Expenses		
Operating	\$7,193,183	\$9,542,003
Capital	7,409,189	7,646,823
Total Expenses	\$14,602,372	\$17,188,826
Gain	<u>\$4,893,515</u>	\$8,510,285

Utilization (Procedures/Visits)	7,700	10,150
Cost Per Procedure / Visit	\$ 1,896.41	\$1,693.48

Utilization by payor source for the first and third years is as follows:

Commercial Fee-for-Service	41.0%
Medicare Fee-for-Service	19.0%
Medicare Managed Care	9.0%
Medicaid Fee-for-Service	2.0%
Medicaid Managed Care	27.0%
Charity Care	2.0%

Expense and utilization assumptions are based on the hospital's experience in providing ambulatory surgery and PT services.

#### Capability and Feasibility

Total project cost of \$29,077,298 will be funded from the Hospital's equity. BFA Attachment A is a financial summary of NYUHC, which indicates the availability of sufficient resources for project costs and working capital needs.

The submitted incremental budget projects excess revenues over expenses of \$4,893,515 and \$8,510,285 during the first and third years, respectively. Revenues reflect current reimbursement methodologies for the proposed PT and ambulatory surgical services. The budget appears reasonable.

As shown on BFA Attachment A, NYUHC maintained positive working capital and net asset positions, and generated average annual excess revenues of \$278,390,000.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

#### **Attachments**

BHFP Attachment Map

BFA Attachment A Financial Summary, NYU Hospitals Center, August 31, 2016



# of Health

# Department Public Health and Health Planning Council

Project # 171326-C St. Francis Hospital

**Program:** Hospital County: Nassau Purpose: Construction Acknowledged: May 5, 2017

# **Executive Summary**

#### Description

St. Francis Hospital (SFH), a 364-bed, voluntary not-for-profit, Article 28 acute care hospital located at 100 Port Washington Boulevard, Roslyn (Nassau County), requests approval to expand their existing extension clinic located at 2200 Northern Boulevard, East Hills (Nassau County), and certify Radiology-Therapeutic service. The East Hills clinic currently provides infusion services to cancer patients. Through this project, SFH convert a radiation oncology private practice to Article 28 licensure. In addition to its currently certified Medical Services – Primary Care service, the expanded East Hills extension clinic will provide Medical Services - Other Medical Specialties and Radiology-Therapeutic services including: LINAC, CT simulation, 3D conformal radiation therapy, intensity modulated radiation therapy, stereotactic radiosurgery, stereotactic body radiation therapy, high dose rate brachytherapy and initial and follow-up visits. The expanded services will occupy approximately 10,255 rentable square feet of space on the first floor of the building.

The Cancer Center at St. Francis Hospital was created to serve a growing population of patients at risk for cancer. On September 23, 2013, the Board of Catholic Health Services of Long Island (CHSLI), SFH's active parent and co-operator, approved a recommendation to expand SFH's ambulatory oncology program and lease medical office space at the East Hills campus location. As a result, the Cancer Center established the

extension clinic at 2200 Northern Boulevard in East Hills and began to provide infusion services to cancer patients (CON 141148). SFH had

planned to develop an Article 28 radiation oncology unit as a component of their Cancer Center to be operated under one roof; hence, they entered into a lease at the East Hills site to include space for radiation oncology. The lease was executed on November 12, 2013, with a commencement date subject to completion of landlord work for Article 28 occupancy.

It is noted that NRAD Medical Associates, P.C. (NRAD), an 88-year old private medical practice, filed for Chapter 11 Bankruptcy in the U.S. Bankruptcy Court for the Eastern Division of New York (Case No. 8-15-72898-las) on July 7, 2015. The acquisition of NRAD's assets by SFH was done as part of the Bankruptcy Proceedings via an Asset Purchase Agreement executed September 3, 2015. On October 14, 2015. CHSLI concluded negotiations to acquire certain assets of NRAD free and clear of all liens. The acquired assets included NRAD's radiation oncology practice at 700 Stewart Avenue in Garden City. As part of the transaction, SFH was to continue to offer the private practice service at 700 Stewart Avenue pending completion of the radiation oncology service buildout at East Hills, and then move the private practice to the new space. SFH then decided to convert the private medical practice to Article 28 as an additional service for their existing extension clinic located is the same building.

The construction costs, including equipment acquisition, were funded entirely by the St. Francis Hospital Foundation, a non-Article 28 entity, in order for the private practice to be relocated and become operational. As a result, there are no capital costs associated with this

Article 28 clinic expansion and service certification project.

# OPCHSM Recommendation Contingent Approval

#### **Need Summary**

Currently there is a need for six additional LINAC machines in Nassau County. This project will allow St. Francis Hospital to expand their Oncology services in Nassau County. The completion of this project will result in the transfer of one LINAC from a private physicians practice to an article 28 extension clinic.

#### **Program Summary**

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Financial Summary

There are no project costs associated with this application. SFH acquired NRAD's assets for \$3,285,810 under the terms of the Bankruptcy

Proceedings. The purchase price for the assets and construction buildout for the expanded extension clinic at East Hills was funded by the St. Francis Hospital Foundation, an affiliated non-Article 28 entity.

Incremental Budget:	Year One	Year Three
Revenues	\$4,923,575	\$5,381,685
Expenses	\$5,378,752	\$5,452,375
Net Income	(\$455,177)	(\$70,690)
Enterprise Budget:	Current Year	Year Or
Revenues	\$737 480 000	\$742 403 5

\$680,898,000

\$56,582,000

\$686,276,755

\$56,126,820

The applicant acknowledged that the project is expected to operate at a loss for the first through third years. SFH believes the service is important to its mission and is committed to bear the incremental budgeted operating losses via the overall positive operations of SFH.

Expenses Net Income

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### Approval contingent upon:

- 1. Submission of an executed amendment to the existing lease agreement documenting the location and terms specific to the radiation oncology clinic space, acceptable to the Department of Health. [BFA]
- 2. The submission of State Hospital Code (SHC) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]
- 3. The submission of Engineering (MEP) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]

#### **Approval conditional upon:**

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. The staff of the facility must be separate and distinct from staff of other entities. [HSP]
- 3. The signage must clearly denote the facility is separate and distinct from other adjacent entities. [HSP]
- 4. The entrance to the facility must not disrupt any other entity's clinical program space. [HSP]
- 5. The clinical space must be used exclusively for the approved purpose. [HSP]
- 6. All devices producing ionizing radiation must be licensed by the New York State Department of Health -- Bureau of Environmental Radiation Protection. [HSP]
- 7. The submission of Final Construction Documents, as described in BAER Drawing Submission Guidelines DSG-05, is required prior to the applicant's start of construction. [AER]

Council Action Date

August 3, 2017

## **Need Analysis**

#### Background

The existing extension clinic currently provides infusion services to cancer patients. Through this project, SFH will convert an existing private Linear Accelerator practice. The expanded extension clinic will provide Radiology – Therapeutic services (Linear Accelerator and CT simulation). The extension clinic is located approximately 2.2 miles and six minutes' travel time from SFH.

#### **Analysis**

By Year Three the applicant expects to be at full operating capacity seeing approximately 425 patients or 8.500 visits.

Linear Accelerator	Year 1	Year3
Cases/Patients	410	425
Visits	8,200	8,500

The need methodology set forth in section 709.16 uses 5,000 to 6,000 treatments per year per linear accelerator, but it is not unreasonable to see higher projections due to differences in machines.

Based on 709.16, the public need for linear accelerators in Nassau County is:

	, , , , , , , , , , , , , , , , , , ,	
1	Number of Cancer Cases per Year	8,664
2	60% will be Candidates for Radiation Therapy	5,198
3	50% of (2) will be Curative Patients	2,599
4	50% of (2) will be Palliative Patients	2599
5	Course of Treatment for Curative Patients is 35 Treatments	90,972
6	Course of Treatment for Palliative patients is 15 Treatments	38,988
7	The Total Number of Treatments [(5)+(6)]	129,960
8	Need for MEV Machines in Nassau	19.99
	(Each MEV Machine has Capacity for 6,500 Treatments)	
9	Existing/Approved Resources	14
10	Remaining Need for MEV Machines	6

There is a remaining need for six linear Accelerators in Nassau County. To better serve a growing population of patients at risk for cancer, the Cancer Institute at St. Francis Hospital was created and underwent a historic expansion, including the existing extension clinic at 2200 Northern Boulevard in East Hills. The 189,000-square-foot facility – which includes Article 28 and non-Article 28 medical services, all of which are affiliates with SFH – places all the disciplines of oncology under one roof, and includes medical oncology, surgical oncology, imaging services and infusion therapy. Radiation oncology is the final component of the Cancer Institute at St. Francis Hospital.

#### Conclusion

This LINAC machine is currently operating in a physicians practice that will be converted to an Article 28 facility.

#### Recommendation

From a need perspective, approval is recommended.

# Program Analysis

#### Project Proposal

St. Francis Hospital (SFH), an existing not-for-profit 364-bed hospital located at 100 Port Washington Boulevard in Roslyn (Nassau County), seeks approval to perform renovations to an existing extension clinic located at 2200 Northern Boulevard in East Hills (Nassau County) that currently provides infusion services to cancer patients. SFH also seeks to certify the following services: Medical Services – Other Medical Specialties and Radiology – Therapeutic.

Upon approval, the extension clinic's name will be changed to St. Francis Hospital, Cancer Institute.

Over the past several years, SFH has developed its oncology program with the objective of placing all disciplines of oncology under one roof. Through this project, SFH will convert and relocate an existing private Linear Accelerator practice which will aid in enhancing the hospital's oncology capabilities and better meet patient need through improved access and coordination of care.

Site	PFI	Approved Services
St. Francis Hospital, Cancer Institute	9812	Medical Services – Other Medical
2200 Northern Boulevard		Specialties
East Hills, NY 11548		Radiology – Therapeutic

First year staffing will consist of 13.60 FTEs, including registered nurses, technicians, management and administrative personnel. It is expected to remain at that level through the third year of operation.

#### Compliance with Applicable Codes, Rules and Regulations

This facility has no outstanding Article 28 surveillance or enforcement actions and, based on the most recent surveillance information, is deemed to be currently operating in substantial compliance with all applicable State and Federal codes, rules and regulations. This determination was made based on a review of the files of the Department of Health, including all pertinent records and reports regarding the facility's enforcement history and the results of routine Article 28 surveys as well as investigations of reported incidents and complaints.

#### Conclusion

Based on the results of this review, a favorable recommendation can be made regarding the facility's current compliance pursuant to 2802-(3)(e) of the New York State Public Health Law.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant submitted an executed APA to acquire certain assets of NRAD under the terms of the Chapter 11 Bankruptcy Proceedings, as approved by the U.S. Bankruptcy Court for the Eastern Division of New York, Case No. 8-15-72898-las. The terms are summarized below:

Date:	September 3, 2015
Seller:	NRAD Medical Associates, P.C.
Purchaser:	St. Francis Hospital
Asset Transferred:	All radiation therapy supplies, inventory and instruments and other medical goods and supplies, all office equipment, all radiation therapy equipment, furniture and fixtures, owned, leased, licensed or used by seller in or about the Business. All hardware, software, information systems and data, passwords assigned to purchaser, all warranties and manuals, all records and files pertaining to business operations, all property insurance benefits, all telephone and fax numbers, licenses, permits and accreditations relating to the business, all assumed and assigned leases and all goodwill.
Excluded Assets:	All cash and cash equivalents, bank accounts, security deposits and securities of seller, all accounts receivable and claims of seller, all insurance policies of seller and all rights to applicable claims and proceeds, all tax refunds of seller, all insurance policies owned by seller, all assets of seller not relating to the business.
Assumed	All obligations and liabilities assumed under the assumed and assigned contracts
Liabilities:	or the assumed and assigned leases that arise on or after the effective time.
Purchase Price:	\$3,285,810
Payment of the Purchase Price:	Equity - Paid at Closing

The purchase price for the operations was satisfied with funding from The St. Francis Hospital Foundation.

#### Lease Agreement

The applicant submitted an executed lease rental agreement, as summarized below:

Date:	November 12, 2013
Premises:	44,613 square ft. on the 2 <sup>nd</sup> floor of 2200 Northern Boulevard, East Hills, New York
Landlord:	2200 Northern Steel, LLC
Lessee:	St. Francis Hospital
Term:	15 years with two additional ten-year extensions
Rental:	Year One \$1,148,784.75 (\$95.732.06 monthly) with a 3% annual increase for years 2-35

The applicant provided an affidavit stating that the lease is an arm's length arrangement and submitted letters from two NYS licensed realtors attesting to the rent being of fair market value.

It is noted that the radiation oncology unit will be located on the first floor of the building. Article 15 of the lease detailed above provided that the radiation oncology unit would consist of approximately 10,000 square feet of space, but the specific location could not be designed and constructed until after the commencement date of the lease. Article 12 of the lease further provided that substituted space of approximately the same size on the first floor of the building could be used for the radiation oncology unit. The applicant indicated that the decision to locate the unit on the first floor does not impact the CON application budget, and has requested that the submission of an amendment to the lease reflecting the actual location of the radiation oncology unit on the first floor of the building be made a contingency of approval of this project.

#### **Operating Budget**

The applicant has submitted an incremental operating budget, in 2017 dollars, for the first and third years, summarized below:

Outpatient Service	Yea	<u>ir One</u>	<u>Year</u>	Three
Revenues	Per Visit	Total	Per Visit	Total
Commercial - FFS	\$708.41	\$2,892,214	\$749.94	\$3,161,317
Medicare - FFS	\$472.12	\$1,707,007	\$497.69	\$1,865,835
Medicaid - MC	\$646.53	<u>\$324,354</u>	\$661.97	<u>\$354,533</u>
Total Revenue		\$4,923,575		\$5,381,685
Expenses Operating Capital Total	\$526.31 \$129.63 \$655.94	\$4,315,753 \$1,062,999 \$5,378,752	\$514.27 <u>\$127.18</u> \$641.45	\$4,371,329 <u>\$1,081,046</u> \$5,452,375
Net Income (Loss)		<u>(\$455,177)</u>		<u>(\$70,690)</u>
Visits		8,200		8,500

Utilization by payor source for the first and third years is as follows:

	<u>Year One</u>	Year Three
Commercial - FFS	49.79%	49.59%
Medicare - FFS	44.09%	44.11%
Medicaid - MC	6.12%	6.30%

The following is noted with respect to the submitted budget:

- Projected revenue by payor is based on the Medicare fee schedule and CHSLI's negotiated contracted rates with its managed care payors for Good Samaritan Hospital Medical Center for the specific services proposed in this application. Good Samaritan served as the basis for the projected revenue as it is one of six hospitals in CHSLI's system and has a radiation oncology department and provides LINAC services.
- Utilization assumptions are based upon the current volume from the private practice with a slight increase of 15 patients projected for the third year, which increases visit utilization by 300 visits.
- Expenses are based on business planning conducted by SFH, including an assessment of the
  overall demand and staffing needs for radiation oncology services, and depreciation and rent
  associated with adding the new service line.
- Breakeven utilization is projected at 8,959 visits for year one and 8,612 visits for Year Three.

The Enterprise Budget for the Current Year (2016) and Year One, inclusive of the incremental cost related to this application request, is as follows:

Enterprise Budget	Current Year	Year One
<u>Revenue</u>		
Inpatient	\$444,852,250	\$444,852,250
Outpatient	\$280,280,750	\$285,204,325
Non-Operating	<b>\$12,347,000</b>	\$12,347,000
Total Revenue	\$737,480,000	\$742,403,575
<u>Expenses</u>		
Operating	\$652,221,000	\$656,536,756
Capital	<u>\$28,677,000</u>	\$29,739,999
Total	\$680,898,000	\$686,276,755
Net Income	<u>\$56,582,000</u>	<u>\$56,126,820</u>

SFH will fund any losses through the ongoing operations of its main hospital site, which as shown above is projected to have positive net income of \$56,126,820 after the inclusion of the new cancer service line. As shown on BFA Attachment A, sufficient liquid assets exist to cover any losses that may arise due to the addition of this service.

#### Capability and Feasibility

There are no project costs associated with this application. SFH acquired the operations of NRAD through an asset purchase agreement for \$3,285,810, as approved by the U.S Bankruptcy Court for the Eastern Division of New York, Case No. 8-15-72898-las. The purchase price was funded by St. Francis Hospital Foundation, an affiliated non-Article 28 entity. BFA Attachment A is the consolidated 2015-2016 certified financial statements of CHSLI (including SFH), which shows sufficient liquid assets to meet equity requirements.

Working capital is estimated at \$908,729 based on two months of third year expenses. The applicant will provide the full amount from operations. BFA Attachment A shows that CHSLI and SFH have sufficient resources to fund working capital and to cover any operating losses during the start-up period.

The submitted incremental budget indicates a loss of \$455,177 and \$70,690 during the first and third years. Revenues are based on the Medicare fee schedule and CHSLI's negotiated contracted rates with its managed care payers for Good Samaritan Hospital Medical Center for the specific services proposed in this application. The budget is reasonable. The applicant stated that the budgeted operating losses for the new service will be covered by the profitable operations of SFH. As shown in the enterprise budget, the facility achieved a net income of \$56,582,000 in the current year and can cover the losses.

BFA Attachment A is the consolidated 2015-2016 certified financial statements of CHSLI, including SFH. As shown, the entities maintained positive working capital, positive net asset positions, and average net income of \$100,729,500 (CHSLI) and \$38,802,500 (SFH) for the period shown.

BFA Attachment B is the internal financial summary of SFH as of February 28, 2017, which shows SFH maintained positive working capital, positive net asset positions, and generated net income of \$31,949,000 for the period.

The applicant demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A Financial Summary, Consolidated 2015-2016 Certified Financial Statements of Catholic Health Services of Long Island and St. Francis Hospital.

BFA Attachment B Financial Summary - Internal financial statement of St. Francis Hospital as of

February 28, 2017



# of Health

# Department Public Health and Health Planning Council

# Project # 171289-C **Albany County Nursing Home**

**Program: Residential Health Care Facility** 

Purpose: Construction

County: **Albany** Acknowledged: May 1, 2017

# **Executive Summary**

#### Description

Albany County Nursing Home is a county operated, 250-bed, Article 28 residential health care facility (RHCF) located at 780 Albany-Shaker Road, Albany. The applicant seeks approval to perform renovations and construct multiple additions to upgrade and modernize the facility. This extensive redevelopment project is necessary to address pervasive physical plant deterioration and to provide residents a safe, supportive environment with the best quality of life possible. There will be no change in beds or services upon completion of this project.

The facility was constructed in 1971 as a 420bed RHCF on a 27.6-acre parcel of land in the Town of Colonie. In 2008, 170 beds were decertified bringing the total beds down to 250. The physical plant of the building is original and well beyond its useful life. Many rooms are inadequate in size, utilize Packaged Terminal Air Conditioner units that are inefficient and/or leak, and no rooms are handicapped accessible. Consequently, the RHCF is only partially occupied.

The proposed renovation includes improvements to the site, the building configuration with six new resident wings, and resident rooms that will all be fully American Disability Act compliant. The internal building organization has been reconfigured for improved efficiency, isolation of individual nursing units, and ease of resident access to centralized services. Private rooms and elimination of all side-by-side double bedded rooms are also part of this renovation. In addition to the renovation

work, all existing physical plant deficiencies will be corrected.

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

Albany County will be adding a 20-bed secure dedicated dementia unit which currently is difficult to find in the Albany area. The facility will also be getting referrals from "Solider On" a nonprofit organization dedicated to helping veterans find transitional housing. Through the renovations and the referral program, the applicant anticipates the facility will improve its utilization rate to the department's planning optimum of 97 percent.

#### **Program Summary**

The modernization and expansion of the Albany County Nursing Home will restore an aging and obsolete physical plant to functionality and create a contemporary and more homelike residential environment.

#### Financial Summary

The total project cost is \$61,450,000 to be met via the issuance of two separate Albany County Serial Bonds 2017, one for \$40,000,000 and one for \$21,450,000, each with a 20-year term and interest estimated at approximately 3.5% and 3.0%, respectively. The applicant has provided the executed Albany County Legislature Resolutions authorizing the use of Albany County Bond financing for this capital project, along with the debt service schedules for each bond issuance. The proposed budget is as follows:

Revenues \$32,648,900 Expenses 31,484,884 Gain \$1,164,016

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### Approval contingent upon:

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facilitys case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 3. Submission and programmatic review and approval of the final floor plans. [LTC]
- 4. The submission of State Hospital Code (SHC) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-04. [AER]
- 5. The submission of Engineering (MEP) Drawings for review and approval, as described in BAER Drawing Submissions Guidelines DSG-04. [AER]

#### Approval conditional upon:

- The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before October 1, 2017 and construction must be completed by June 30, 2019, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [PMU]
- The operator shall submit a plan to maintain resident services and safety during construction to the Northeastern Regional Office, and must receive approval for such plan prior to the commencement of construction. [LTC]
- 4. The submission of Final Construction Documents, as described in BAER Drawing Submission GuidelinesDSG-05, is required prior to the applicant's start of construction. [AER]

Council Action Date

August 3, 2017

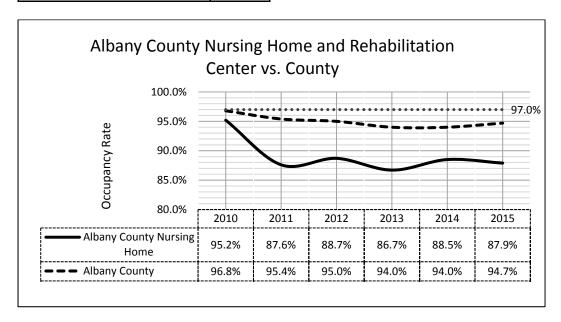
## **Need Analysis**

#### Background

The current Need Methodology indicates a need for 25 additional beds in Albany County.

**RHCF Need - Albany** 

2016 Projected Need	1,844
Current Beds	1,819
Beds Under Construction	0
Total Resources	1,819
Unmet Need	25



Albany County Nursing Home's unaudited occupancy rate was 89.0% in 2016.

#### **Analysis**

According to the US Census, Albany County's population was 308,846 in 2016, In 2015, the 65 and older population made up 15.6 percent of the county's population which is slightly higher than the state average.

The applicant attributed the historically low utilization to physical deterioration of the facility. The facility was forced to close a 20 bed wing in 2014 due to unsafe conditions. Additionally, some double beds were converted to single bed units, resulting in an additional 10 beds being unavailable.

The applicant plans to improve utilization by:

- Creating a 20-bed dedicated secure dementia unit.
- Performing extensive renovations to the facility 10-bed rehabilitation unit, providing a viable option for residents requiring short term rehabilitation.
- Adding state of the art equipment that will benefit area residents.
- Obtaining referrals for short and long term stays from "Solider On" a nonprofit dedicated to helping veterans.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department.

Percent of New RHCF Admissions that are Medicaid	2013	2014	2015
Albany County 75% Threshold	11.33%	9.45%	13.13%
Albany County Nursing Home	59.60%	31.10%	29.00%

Albany County Nursing Home has far exceeded the Medicaid planning threshold for the last three years of operation.

#### Conclusion

There will be no change in certified beds as a result of this application. This is a renovation project with an expected increase in utilization for this facility.

#### Recommendation

From a need perspective, contingent approval is recommended.

## Program Analysis

#### Facility Information

	Existing	Proposed
Facility Name	Albany County Nursing Home	Same
Address	Albany-Shaker Road	Same
	Albany, NY 12211	
RHCF Capacity	250	Same
ADHC Program Capacity	N/A	Same
Type of Operator	Public	Same
Class of Operator	County	Same
Operator	County of Albany	Same

#### Program Review

Albany County Nursing Home is a 250-bed nursing home located at 780 Albany Shaker Road, Albany. The nursing home has undergone a series of bed reductions to maintain operations, but has been unable to undertake a modernization project to bring the building up to current standards. Consistent with the Berger Commission recommendation of January 1, 2007, Albany County closed the antiquated Ann Lee Home, a sister 175-bed nursing home, and relocated those residents into the Albany County Nursing Home with the total bed complement downsized to 250 beds. In 2010, the County submitted a project to replace the facility, but the project was disapproved by PHHPC on the basis of financial feasibility. Since that time the County has stabilized operations allowing them to turn their attention to renovating the antiquated building.

The current building consists of a four-story core tower with 40 beds per floor, connected to two outlying buildings with three wings of 40 beds each. Since the nursing home has reduced its bed complement, many of the wings are vacant. A first-floor Common Core contains administrative, dining and activity spaces. The residential floors do not reflect contemporary nursing home design, with the double-bedded

rooms undersized and not handicapped accessible. Many of the units suffer from inadequate dining and lounge space.

The physical plant infrastructure dates to 1971 and is well beyond its useful life. HVAC utilizes inefficient PTAC units in the resident rooms, and the boilers are in dire need of replacement. Similarly, the electrical system requires a major overhaul.

The redevelopment project will address these issues through the following components:

- Construction of six new residential units and the conversion of existing double bedrooms to singles;
- Construction of new lounge and dining areas and renovation of existing dining spaces to include country kitchens;
- Renovation of the central kitchen and replacement of all equipment;
- Replacement of the entire HVAC system and windows to enhance energy efficiency;
- Modernization of the electrical system including new switch gears and generator.
- Replacement of lighting with dimmable LED lighting.

#### Physical Environment

The proposed design intends to use a mix of new construction and renovation to the existing building retaining the existing 250-bed complement but changing the mix of beds to 130 singles and 60 doubles. Six new wings of 20 to 24 beds each will be constructed and attached to the existing nursing units creating hybrid new/old nursing units of 40 to 44 beds. The existing nursing units will be converted to all single bedded rooms to avoid an unfavorable have/have not comparison to the newly constructed rooms. To provide sufficient light into the interior units a courtyard will be created between the new construction and existing building. The courtyards will also provide outdoor space and a wandering loop for dementia residents.

The new units will be configured with nine, ten or eleven double-bedded rooms and two singles in a general linear alignment. The double-bedded rooms will all be constructed as the more desirable enhanced doubles with partitions separating the two beds. The units will resemble brackets with the new resident rooms located on the outside walls leading into the existing resident wings. Lounge and dining room with country kitchen, nursing office, clean and soiled utility rooms, and conference space is placed in the center of the unit.

The new residential units will incorporate the existing rooms to create large nursing units. The existing units include their own nursing station and clean and soiled utility rooms which will now serve all single bedrooms. Residents in the existing wings will be able to dine in four new large and appealing dining additions to be constructed off the existing connector between the core and existing wing buildings. The dining facilities will offer an array of dining rooms, including private dining, country kitchens and lounges.

All of the resident rooms in both the old and new building will include showers. The existing rooms contain tight 4' X 4' shower compartments, but a large tub room is located on the unit for use in assistive bathing. The new rooms will contain modified European type showers of 4' X 5' dimensions, and the wings will include a stretcher shower for residents who require assistance.

The nursing home will have a new entrance into an expanded lobby area. The renovated lobby will be flanked by the Administrator and DON office, and will lead into two main corridors containing administrative and clinical offices. The lower corridor continues past the renovated and expanded rehabilitation suite, and the upper corridor leads past the renovated barber shop to the large existing activities room. Opposite the rehabilitation area is the tower elevator bank and existing main dining room. The large dining area will undergo renovation to permit more informal dining options for residents and families and friends. Both corridors morph into the previously mentioned connectors leading to the resident wings. The core and entrance areas will undergo cosmetic upgrades to include floor coverings and wall finishes and installation of new plumbing fixtures.

#### Compliance and Quality Review

Albany County Nursing Home is currently in compliance with all applicable codes, rules and regulations.

Provider name	Overall	Health Inspection	Quality Measures	NYS Quintile
Albany County Nursing Home	*	*	***	5

#### Analysis and Conclusion

The project will transform an outmoded and decaying building. The residential environment will be enhanced, affording choice in dining and offering ample space for personal care needs and socialization.

The applicant has developed a decanting plan which will protect residents and allow the nursing home to continue to operate at full capacity. The tower nursing units will be utilized to house residents displaced by the construction project. While the space is less than ideal, it is acceptable for resident use for the limited period of occupancy. Once the new resident rooms are completed and occupied the existing double bedded rooms will undergo a modest cosmetic renovation and be converted into singles. Upon completion of construction the four-story tower building will be then be emptied and converted to other than nursing home uses. These areas will be segmented from the nursing home proper and will not impinge upon circulation or building operation.

#### Recommendation

From a programmatic perspective, contingent approval is recommended.

## Financial Analysis

#### Total Project Cost and Financing

Total project costs for construction and renovations are estimated at \$61,450,000 broken down as follows:

Renovation & Demolition	\$18,235,494
New Construction	20,074,299
Site Development	2,842,960
Temporary Utilities	139,107
Asbestos Abatement or Removal	1,104,305
Design Contingency	4,239,616
Construction Contingency	2,995,980
Planning Consultant Fees	85,000
Architect/Engineering Fees	4,500,000
Construction Manager Fees	1,537,104
Other Fees (Consultant, etc.)	810,210
Movable Equipment	1,632,820
Telecommunications	150,000
Interim Interest Expense	2,765,000
Application Fee	2,000
Processing Fee	<u>336,115</u>
Total Project Cost	\$61,450,000

Project costs are based on a construction start date of October 1, 2017, and a 21-month construction period.

The applicant's financing plan appears as follows:

Albany County Serial Bonds 2017 (3% interest, 20-year term)	\$21,450,000
Albany County Serial Bonds 2017 (3.5% interest, 20-year term)	40,000,000
Total	\$61,450,000

Based on the mid-point of construction in 2018, the Bureau of Architectural and Engineering Review has determined that the cost per bed exceeds the applicable RHCF bed cap limitation. Thus, total allowable reimbursable project costs will be limited to \$58,580,020 detailed as follows:

(New RHCF) 132 @ \$241,200 (90% of CAP)	\$31,838,400
Renovated Beds 118 @ 214,400 (80% of CAP)	25,299,200
Additional allowance for asbestos remediation	<u>1,104,305</u>
Total Project Cost without CON Fees	58,241,905
Con Application Fee	2,000
Total Processing Fee	<u>336,115</u>
Total Reimbursement Project Cost	\$58,580,020

The Department of Health has determined that reimbursement should be allowed at 90% for the 132 newly constructed beds and 80% for the 118 renovated beds. The proposal is more than the 75% allowance due to the nature and work of this project. As a public facility, the applicant can finance 100% of the total project cost of \$61,450,000. However, reimbursement will be limited to the bed cap amount of \$58,580,020.

#### Operating Budget

The applicant has provided their current year operations, and an operating budget for the first and third year in 2017 total dollars, after completion of the renovations. The budget is summarized below:

	Current	Year (2015)	Firs	st Year	<u>Thir</u>	<u>d Year</u>
Revenues	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
Medicaid	\$165.22	\$11,264,915	\$294.17	\$16,925,300	\$294.17	16,925,300
Medicare	\$321.15	1,089,998	\$450.00	8,316,400	\$450.00	8,316,400
Commercial *	\$376.49	1,294,781	\$294.17	2,604,100	\$294.17	2,604,100
Private Pay	\$254.02	1,308,232	\$500.00	2,213,400	\$500.00	2,213,400
Assessment Rev.		<u>86,291</u>		<u>2,589,700</u>		2,589,700
Total Revenues		\$15,044,217		\$32,648,900		\$32,648,900
Expenses						
Operating	\$344.92	\$27,650,481	\$309.55	\$27,399,861	\$309.55	\$27,399,861
Interest	0	0	20.61	1,825,863	10.39	920,342
Depreciation/Rent	<u>3.18</u>	<u>305,686</u>	32.30	<u>2,858,995</u>	32.20	2,858,995
Total Expenses	\$348.10	\$27,956,167	\$362.46	\$32,390,405	\$352.14	\$31,484,884
Net Income		(\$12,911,950)		<u>\$258,495</u>		\$1,164,016
Total Patient Days		80,164		88,516		88,516
Occupancy		88%		97.00%		97.00%
Breakeven %				96.24%		93.55%

<sup>\*</sup>Commercial Insurance is moving from Fee-for-Service to Managed Care in the First and Third Year. The facility used the Medicaid Managed Care rates for reimbursement purpose.

The following is noted with respect to the submitted budget:

- Revenues for the current year reflect the facility's current reimbursement rates by payor. The 2016
  average rates of payment are not presently available due to audited financial statements not being
  completed.
- The projected Medicaid rates for the first and third year are based on the facility's actual 2017 Medicaid Pricing Rate, plus the additional \$59.47 Capital Add-On the facility expects to receive due

to this capital renovation project. The facility's CMI is currently at 1.02 (as updated January 2017), which is a significant increase from their .8815 CMI in 2015. This increased CMI has positively impacted the operating cost component of the facility's Medicaid Pricing Rate, helping to improve Medicaid revenue.

- Expenses are based on the facility's 2015 historical cost experience. Operating costs are expected
  to remain reasonably stable at the historical level. Staffing patterns for direct care staff will remain
  constant, and only a slight reduction in management/supervisory, clerical, housekeeping and food
  service personnel is anticipated.
- Break-even for Year One and Year Three budgets is 96.24% and 93.55%, respectively.
- Utilization is expected to increase to 97% in Years One and Three as a direct result of the applicant's significant capital investment in the physical plant and improved facility infrastructure, as well as the established referral program.
- Utilization by payor source is as follows:

	Current Year	First Year	Third Year
Medicaid	75%	65%	65%
Medicare	7%	20%	20%
Commercial	9%	10%	10%
Private/Other	9%	5%	5%

#### Capability and Feasibility

The total project cost is \$61,450,000 and will be financed via the issuance of two separate 20-year term Albany County Serial Bonds—one for \$40,000,000 at approximately 3.5% interest, and one for \$21,450,000 at approximately 3% interest. The County of Albany Office of The Executive has provided the Albany County Legislature Resolutions authorizing the bond issuances specific for this capital project and the debt service schedules.

The submitted budget indicates an excess of revenues over expenses of \$258,495 in Year One and \$1,164,016 in Year Three. Revenues are based on current reimbursement methodologies plus incremental capital reimbursement resulting from this project. BFA Attachment C is the budget sensitivity analysis based on current utilization of the facility as of June 30, 2017, which shows the budgeted revenues would decrease by \$6,623,904 resulting in a net operating loss in year one of \$6,365,409. The Medicaid case mix has increased from 0.8815 in 2015 and 2016 to 1.02 in 2017. The budget appears reasonable. The applicant has provided documentation from the Albany County Executive indicating that the County will continue to offset any losses it incurs as is the current practice. The Albany County Legislature believes this modernization project is imperative to enable the RHCF to remain competitive with other nursing homes in the geographic area.

Working capital is estimated at \$5,247,481 based on two months of the third-year expense. Albany County Nursing Home will fund the working capital requirement from operations based on \$1,844,654 in cash and a \$4,708,141 guaranteed inter-governmental transfer of equity currently with a balance to be received as shown in BFA Attachment B, Albany County Nursing Home 2016 Statement of Net Position.

BFA Attachment A is the financial summary for Albany County Nursing Home, which shows the facility had a negative working capital position, a negative net asset position and has experienced an average net operating loss of \$12,447,032. The reasons for the average net operating loss is due to the following:

- Excessive repairs and maintenance costs;
- The inability to attract residents compared to some of their competitors in the area that offer more newly designed facilities;
- Historically low case mix:
- Employee benefit packages that exceed those in the private sector due to union participation; and
- Inefficiencies built into and/or due to the infrastructure the facility.

The applicant's plan to create a modernized attractive facility is expected to increase efficiencies and improve occupancy levels. Additionally, Albany County will be adding a dedicated 20-bed secure dementia unit (though not a locked specialty neurobehavior unit) that is currently not widely available for residents needing such care in the Albany area. The facility will also get referrals from "Soldier On," a nonprofit organization dedicated to helping veterans find transitional housing. With the equipment

upgrades and renovations to be performed, plus their established referral program, the applicant anticipates the facility will improve utilization to the Department's optimum level of 97%.

It appears that the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

#### **Attachments**

BFA Attachment A Financial Summary for Albany County Nursing Home
BFA Attachment B Albany County 2016 Statement of Net Position

BFA Attachment C Budget Sensitivity Analysis



# of Health

# Department Public Health and Health Planning Council

Project # 162026-B Manhattan RSC, LLC d/b/a Manhattan Reproductive Surgery Center

**Diagnostic and Treatment Center New York Program:** County: **Establishment and Construction** Acknowledged: July 15, 2016 Purpose:

# **Executive Summary**

#### Description

Manhattan RSC, LLC d/b/a Manhattan Reproductive Surgery Center (MRSC), a New York limited liability company, requests approval to establish and construct a single-specialty Article 28 freestanding ambulatory surgery center (FASC) specializing in gynecological services. The facility will be housed in approximately 10,467 square feet of leased space on the 21st floor of a building located at 65 Broadway, New York (New York County). The proposed FASC will include two Class "C" operating rooms, pre-op and recovery areas with three pre-op bays and eight recovery bays, and the requisite support areas.

George D. Kofinas, M.D. is the sole member of MRSC and will serve as the facility's Medical Director. Dr. Kofinas is board-certified in Obstetrics and Gynecology (OB/GYN) and in Reproductive Endocrinology and Infertility. He will be a practicing physician at the facility along with a team of ten board-certified OB/GYN physicians. The Center will offer traditional gynecological services and reproductive endocrinology-infertility services, including In Vitro Fertilization. The FASC expects to perform 1,294 procedures in the first year and 1,400 procedures in the third year of operation. Each physician has provided a letter in support of their volume estimates for the select surgical procedures they intend to perform at MRSC. 69% of the projected procedures require a Class C operating room due to the provision of general anesthesia and cannot be performed in an office-based setting.

#### **OPCHSM Recommendation**

Contingent approval with an expiration of the operating certificate five years from the date of its issuance.

#### **Need Summary**

Across the New York City region, there are two active ASC's within Kings County that provide the single specialty of gynecological services. These are PBGS, LLC, which opened in October 2014, and Surgery of Tomorrow, which opened in April 2016. The applicant projects 1,294 procedures in Year One with Medicaid at 2% and charity care at 2%.

#### **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Financial Summary

Total project costs of \$4,131,814 will be met through member's equity of \$651,459, \$680,355 in Landlord Allowances and a bank loan for \$2,800,000 at 5.75% interest for a five-year term. JP Morgan Chase Bank, N.A has provided a letter of interest.

The projected budget is as follows:

	<u>Year One</u>	Year Three
Revenues	\$5,711,838	\$6,177,924
Expenses	\$3,999,204	\$4,111,218
Net Income/(Loss)	\$1,712,634	\$2,066,706

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# <u>Approval with an expiration of the operating certificate five years from the date of its issuance, contingent upon:</u>

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. Submission by the governing body of the ambulatory surgery center of an Organizational Mission Statement which identifies, at a minimum, the populations and communities to be served by the center, including underserved populations (such as racial and ethnic minorities, women and handicapped persons) and the center's commitment to meet the health care needs of the community, including the provision of services to those in need regardless of ability to pay. The statement shall also include commitment to the development of policies and procedures to assure that charity care is available to those who cannot afford to pay. [RNR]
- 3. Submission of a statement, acceptable to the Department, that the applicant will consider creating or entering into an integrated system of care that will reduce the fragmentation of the delivery system, provide coordinated care for patients, and reduce inappropriate utilization of services. The applicant will agree to submit a report to the Department beginning in the second year of operation and each year thereafter detailing these efforts and the results. [RNR]
- 4. Submission of a signed agreement with an outside, independent entity, acceptable to the Department, to provide annual reports to DOH following the completion of each full year of operation. Reports will be due within 60 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion.
  - Each report is for a full operational year and is not calendar year based. For example, if the Operating Certificate Effective Date is June 15, 2018, the first report is due to the Department no later than August 15, 2019. Reports must include:
  - a. Actual utilization including procedures:
  - b. Breakdown of visits by payor source;
  - c. Percentage of charity care provided by visits;
  - Number of patients who needed follow-up care in a hospital within seven days after ambulatory surgery;
  - e. Number of emergency transfers to a hospital;
  - f. Number of nosocomial infections recorded;
  - g. A brief list of all efforts made to secure charity cases; and
  - h. A brief description of the progress of contract negotiations with Medicaid managed care plans. [RNR]
- 5. Submission of an executed loan commitment, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 7. Submission of a photocopy of the applicant's amended Administrative Services Agreement, acceptable to the Department. [CSL]
- 8. Submission of a photocopy of the applicant's amended Development Services Agreement, acceptable to the Department. [CSL]
- 9. Submission of a photocopy of the applicant's amended Billing Services Agreement, acceptable to the Department. [CSL]
- 10. Submission of a photocopy of the applicant's Anti-Kickback Statement signed by the applicant's attorney, acceptable to the Department. [CSL]

- 11. Submission of a photocopy of the applicant's amended and executed Operating Agreement, acceptable to the Department. [CSL]
- 12. Submission of a photocopy of the applicant's lease agreement, acceptable to the Department. [CSL]
- 13. The submission of State Hospital Code (SHC) Drawings for review and approval, as described in BAEFP Drawing Submission Guidelines DSG-03 Outpatient Facilities. [AER]

#### Approval conditional upon:

- The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before November 1, 2017 and construction must be completed by July 1, 2018, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. [PMU]
- 3. The submission of annual reports to the Department as prescribed by the related contingency, each year, for the duration of the limited life approval of the facility. [RNR]
- 4. The staff of the facility must be separate and distinct from staff of other entities. [HSP]
- 5. The signage must clearly denote the facility is separate and distinct from other adjacent entities. [HSP]
- 6. The entrance to the facility must not disrupt any other entity's clinical program space. [HSP]
- 7. The clinical space must be used exclusively for the approved purpose. [HSP]

Council Action Date **August 3, 2017** 

### Need Analysis

#### **Analysis**

The service area consists of New York County. New York County has a total of 15 freestanding ambulatory surgery centers: seven multi-specialty ASCs and eight single-specialty ASCs. The table below shows the number of patient visits at ambulatory surgery centers in New York County for 2015 & 2016.

ASC Type Facility Name		Total Patient Visits		
ASC Type	ASC Type   Facility Name		2016	
Single	Carnegie Hill Endo, LLC	11,898	12,201	
Multi	East Side Endoscopy	9,302	9,839	
Multi	Fifth Avenue Surgery Center	751	587	
Multi	Gramercy Park Digestive Disease Center	12,613	13,288	
Multi	Gramercy Surgery Center, Inc.	3,030	3,303	
Single	Kips Bay Endoscopy Center, LLC	9,561	9,873	
Single	Liberty Endoscopy Center (opened 1/13/17)	N/A	N/A	
Single	Manhattan Endoscopy Center, LLC	12,773	16,063	
Multi	Manhattan Surgery Center	5,087	5,856	
Single	Mid-Manhattan Surgi-Center	3,360	3,597	
Multi	Midtown Surgery Center	2,608	2,666	
Single	Retinal Ambulatory Surgery Center of New York Inc.	2,963	3,787	
Multi	SurgiCare of Manhattan, LLC	4,439	4,353	
Single	West Side GI	14,608	15,341	
Single	Yorkville Endoscopy Center	8,596	9,754	
Total		101,589	110,589	

(Source:SPARCS, 2017)

From 2015 to 2016, New York County experienced a 8.8% increase in ambulatory surgery center visits.

The applicant projects 1,294 procedures in Year One and 1,400 in Year Three. These projections are based on the current practices of participating surgeons. The table below shows the projected payor source utilization for Years One and Three.

Projections 162026	Year	One	Year Three	
Projections - 162026	Volume	%	Volume	%
Medicaid - MC	26	2.0%	28	2.0%
Medicare - MC	26	2.0%	28	2.0%
Commercial Ins - MC	1,022	79.0%	1,106	79.0%
Private pay	194	15.0%	210	15.0%
Charity Care	26	2.0%	28	2.0%
Total	1,294	100.00%	1,400	100.00%

The Center initially plans to obtain contracts with the following Medicaid Managed care plans: Fidelis and Healthfirst. The applicant states that there are nine Federally Qualified Health Centers (FQHC) located within one mile of the proposed site. The center plans to reach out to the neighboring FQHCs to provide service to underinsured patients.

#### Conclusion

Approval of this project will provide increased access to gynecological surgery services for the communities of New York County.

#### Recommendation

From a need perspective, contingent approval is recommended for a limited period of five years.

## **Program Analysis**

#### Project Proposal

Manhattan RSC, LLC seeks approval to establish and construct a single-specialty ambulatory surgery center that will provide gynecological services at 65 Broadway in Manhattan (New York County).

Proposed Operator	Manhattan RSC, LLC
Doing Business As	Manhattan Reproductive Surgery Center
Site Address	65 Broadway
	New York, NY (New York County)
Surgical Specialties	Single Specialty:
	Gynecological Services
Operating Rooms	2 (Class C)
Procedure Rooms	0
Hours of Operation	7 days a week, 6:00 am to 8:00 pm
Staffing (1 <sup>st</sup> / 3 <sup>rd</sup> Year)	12.0 FTEs / 12.0 FTEs
Medical Director	George D. Kofinas, M.D., FACOG
Emergency, In-Patient & Backup	Will be provided by:
Support Services Agreement and	Mt Sinai Hospital West
Distance	5.6 miles / 29 minutes
On-call service	An answering service with access to the surgeon (or on-call
	physician) will be provided

#### Character and Competence

The sole member of Manhattan RSC, LLC is George D. Kofinas, M.D.

Dr. Kofinas is Board-certified in Obstetrics and Gynecology and holds sub-certification in Reproductive Endocrinology and Infertility. He has operated a private practice with a focus on reproductive medicine, surgery, and In Vitro Fertilization for over 20 years and has over 30 years of experience in the field of Reproductive Endocrinology and Infertility. From 1987 to 2000, while at the Brooklyn Hospital Center, Dr. Kofinas served in several positions including Chief of Reproductive Endocrinology and Infertility; Chairman of the Department of Obstetrics and Gynecology, and Director of the Residency Program. Since November 2000, he has served as New York Methodist Hospital's Chief of Reproductive Endocrinology and Infertility. Dr. Kofinas plans to perform procedures at the proposed Center as well as serve as the Center's Medical Director.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, records of legal action, and disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Dr. Kofinas disclosed three (3) open malpractices cases.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

#### Integration with Community Resources

The Center will have a referral relationship with a local FQHC which, along with other neighboring diagnostic and treatment centers and outpatient clinics, will serve as primary care alternatives for those patients who do not have access to primary care services. The facility will also establish and maintain a

list of nearby primary care physicians who are accepting new patients. The Center will serve all patients without regard to personal characteristics or source of payment. A sliding fee scale and charity care will be available for those patients who are uninsured or underinsured and desire general gynecological surgical and reproductive endocrinology/infertility ambulatory surgical services.

The Center intends to utilize a state-of-the-art electronic medical record and will consider integrating into a Health Information Exchange. The Center also plans to explore possible participation in an Accountable Care Organization.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Lease Rental Agreement

The applicant submitted an executed lease for the proposed site, summarized below:

Date:	September 22, 2016
Premises:	10,467 square feet on the 21st floor of 65 Broadway New York
Landlord:	65 Broadway Owner LLC
Lessee:	Manhattan RSC, LLC
Term:	16 years with one five-year renewal option
Rental:	\$512,883 annually (\$42,740.25/month or \$49 per sq. ft.) with a 2.25% annual rate increase
Provisions:	Triple Net, lessee pays all fees associated with the leased asset

The applicant provided an affidavit stating that the lease is an arm's length arrangement. The applicant submitted letters from two NYS licensed realtors attesting to the rent being of fair market value.

#### Administrative Services Agreement

The applicant submitted an executed Administrative Services Agreement (ASA), as summarized below:

Date:	January 5, 2017
Facility/Operator:	Manhattan RSC, LLC
Administrator:	Frontier Healthcare Management Services, LLC
Service Provided:	Administrative services including: staffing/scheduling; accounting; purchasing; compliance with policies and procedures, and medical staff By-laws/rules; medical staff application and credentialing; accreditation; physical plant and materials management; nursing and administration.
Term:	Five years with two additional automatic two-year renewals
Fee/Compensation:	\$250,000 base fee per year, with a 1.5% cost of living increase per year; \$350,000 bonus compensation for every \$4 million operating profit the facility generates during any year of the contract.

While Frontier Healthcare Management Services, LLC will provide all of the above services, the Licensed Operator retains ultimate authority, responsibility and control for the operations.

#### Billing Services Agreement

The applicant submitted an executed Billing Services Agreement (BSA), as summarized below:

Date:	January 5, 2017
Facility/Operator:	Manhattan RSC, LLC
Contractor:	Frontier Healthcare Billing Services, LLC
Service Provided:	All Billing services including obtaining/entering pre-authorization patient information into the scheduling system, verifying patients' eligibility and benefits, answering inquiries on claims on behalf of the facility, submitting bills, referring uncollectible bills to a collection agent and providing billing reports.
Term:	Five-years with two additional automatic two-year renewals
Billing Fee:	\$30 per technical and professional claim and a \$4,170 monthly fee per FTE required for benefit verification/authorization. A 3% per year cost of living increase shall be applied to the preceding years' fees at the beginning of each calendar year.

While Frontier Healthcare Billing Services, LLC. Will provide all of the above services, the Licensed Operator retains ultimate authority, responsibility and control for the operations.

Per the Department's new Service Contract Policy for Article 28 Facilities implemented December 13, 2016, both the ASA and BSA include the mandatory Reserve Powers, Conflict and Notwithstanding Clauses now required to be included to insure against illegal delegations of authority. The applicant has also submitted the required respective Attestations acknowledging that there are statutory and regulatory requirements that cannot be delegated to a third party and that they will not engage in any such illegal delegations.

#### Total Project Cost and Financing

Total project costs, estimated at \$4,131,814, are broken down as follows:

Renovation & Demolition	\$2,512,080
Design Contingency	\$251,208
Construction Contingency	\$251,208
Movable Equipment	\$986,328
Interim Interest Expense	106,400
CON Application Fee	\$2,000
CON Processing Fee	22,590
Total Project Cost	\$4,131,814

Project costs are based on a start date of November 1, 2017, with an eight-month construction period. The applicant's financing plan appears as follows:

Cash	\$651,459
Landlord Improvement Allowance	\$680,355
Bank Loan (5.75% interest, 5-year term)	\$2,800,000
Total	\$4,131,814

JP Morgan Chase Bank, N.A. has provided a letter of interest for the loan at the stated terms.

## **Operating Budget**

The applicant has submitted their first and third year operating budgets, in 2016 dollars, as summarized below:

	<u>Year</u>	<u>One</u>	<u>Year T</u>	<u>hree</u>
	Per Proc.	<u>Total</u>	Per Proc.	<u>Total</u>
<u>Revenues</u>				
Medicaid	\$942.08	\$24,494	\$946.14	\$26,492
Medicare	\$1,490.58	\$38,755	\$1,497.07	\$41,918
Commercial	\$5,242.59	\$5,357,924	\$5,239.72	\$5,795,131
Private Pay	\$1,498.27	\$290,66 <u>5</u>	\$1,497.00	<u>\$314,383</u>
Total Revenues		\$5,711,838		\$6,177,924
<u>Expenses</u>				
Operating	\$2,396.48	\$3,101,049	\$2,326.01	\$3,256,408
Capital	\$694.09	<u>\$898,155</u>	<u>\$610.58</u>	<u>\$854,810</u>
Total Expenses	\$3,090.57	\$3,999,204	\$2,936.58	\$4,111,218
Not Income or (Locs)		\$1,712,634		¢2.066.706
Net Income or (Loss)		<u>φ1,1 12,034</u>		<u>\$2,066,706</u>
Utilization (procedures)		1,294		1,400

Utilization by payor source for the first and third years is anticipated as follows:

Medicaid	2.0%
Medicare	2.0%
Commercial	79.0%
Charity	2.0%
Private Pay	<u>15.0%</u>
Total	100.0%

The following is noted with respect to the submitted budget:

- Revenues are based on current and projected Federal and State government reimbursement rates, with commercial payor rates reflecting adjustments based on experience in the region.
- The applicant indicated they are committed to serving all persons in need of surgical care without regard to ability to pay or other personal characteristics. They have submitted their Charity Care Program documenting their intent to partner with local community agencies and various FQHCs to market the center's Charity Care Program, and to establish contracts with Medicaid Managed Care Plans.
- Expense assumptions are based upon staffing, operating and capital costs as determined based on the experience of the participating physicians, as well as the experience of other FASCs in New York State in providing similar service patient care.
- Utilization projections are based on current caseloads. The doctors intending to practice at MSRC have submitted letters in support of their utilization projections.
- Breakeven is approximately 73.80% of projected utilization or 955 procedures in Year One, and 70.14% of projected utilization or 982 procedures in Year Three.

The budgets are reasonable.

## Capability and Feasibility

The total project cost of \$4,131,814 will be satisfied with \$651,459 equity from the proposed member, a \$680,355 landlord improvement allowance and a bank loan for \$2,800,000 at the above stated terms. JP Morgan Chase Bank, N.A. has provided a letter of interest.

The working capital requirement is estimated at \$685,203 based on two months of third year expenses. The applicant will provide \$435,203 from personal resources and will finance \$250,000 for a five-year term at approximately 6% interest. JP Morgan Chase Bank, N.A. has provided a letter of interest. BFA

Attachment A is the net worth statements of the applicant member, which indicates sufficient liquid resources to meet the equity and working capital requirements. BFA Attachment B is the pro-forma balance sheet that shows operations will start with \$1,482,408 in equity.

MSRC projects net income of \$1,712,634 and \$2,066,706 in the first and third years, respectively. Revenues for Medicare and Medicaid are based on current and projected Federal and State government reimbursement rates, with commercial payor rates reflecting adjustments based on experience in the region. The budgets are reasonable.

The applicant recognizes the need to address the eventual change over to Managed Care Organizations (MCOs). They are not yet in a position to execute and negotiate contracts or letters of intent with MCOs but plan on establishing contracts upon approval of this application.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

Recommendation

From a financial perspective, contingent approval is recommended.

## Supplemental Information

The Department sent letters to area hospitals, listed below, asking for information on the impact of the proposed ambulatory surgery center in their service areas. No hospitals responded. In the absence of comments from hospitals in the area, the Department finds no basis for reversal or modification of the recommendation for approval of this application based on public need, financial feasibility and owner/operator character and competence.

New York-Presbyterian/Lower Manhattan -- No Response 170 Williams Street New York, New York 10038

Mount Sinai Beth Israel -- No Response Fist Avenue at 16th Street New York, New York 10003

NY Eye & Ear Infirmary of Mount Sinai -- No Response 310 East 14th Street
New York, New York 10003

NYU Hospital for Joint Diseases -- No Response 301 East 17th Street New York, New York 10003

New York Methodist Hospital -- No Response 506 Sixth Street Brooklyn, New York 11215

## **Attachments**

BFA Attachment A Personal Net Worth Statement of Proposed Member of Manhattan RSC, LLC BFA Attachment B Pro Forma Balance Sheet of Manhattan RSC, LLC



# of Health

## Department Public Health and Health Planning Council

## Project # 162088-E Day-OP Center of Long Island Inc.

**Diagnostic and Treatment Center Program:** County: Nassau

Purpose: **Establishment** Acknowledged: August 3, 2016

## **Executive Summary**

## Description

Day-OP Center of Long Island, Inc. (the Center), a multi-specialty Article 28 freestanding ambulatory surgical center (FASC) located at 110 Willis Avenue, Mineola (Nassau), requests approval to transfer 100% ownership interest (1,000 shares) from the estate of the sole current member, Vincent DiGregorio, M.D., to a one new shareholder, David Cooper, M.D. Dr. DiGregorio passed away unexpectedly in December 2014, and the estate is now selling all assets and liabilities of the company through a Share Purchase Agreement. Dr. Cooper will purchase all 1.000 outstanding shares of stock for \$5,000 and become the sole member of the facility upon Public Health and Health Planning Council (PHHPC) approval.

The Center is housed in 11,347 square feet of leased space and has four operating rooms, as well as preoperative and recovery areas. Upon approval, the new shareholder will continue to operate the FASC under the terms of its existing sublease agreement with Day-Op Surgery Consulting Company, LLC (lessee) and KKT Realty III, LP (landlord). The approved 20-year sublease expires October 31, 2022, and is renewable for four additional five-year periods.

The Center provides General Surgery, Podiatry, Obstetrics and Gynecology, Ophthalmology, Orthopedics, Otolaryngology, Pain Management, and Plastic Surgery procedures. No change to the current services is being proposed in this application, and the existing transfer and affiliation agreements with Winthrop-University Hospital and Mercy Medical Center will remain in place. Michael Cohen,

M.D. will continue to serve as Medical Director of the Center.

**OPCHSM Recommendation** Contingent Approval

## **Need Summary**

There will be no Need recommendation for this project.

## **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Financial Summary

There are no project costs associated with this transaction. The applicant will fund the \$5,000 purchase price for the shares with existing liquid resources. The projected budget is as follows:

	Year One	Year Three
Revenues	\$6,231,797	\$8,658,093
Expenses	\$5,261,267	\$6,125,535
Net Income (Loss)	\$970,530	\$2,532,558

## Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

## **Approval contingent upon:**

- 1. Submission of an executed Consulting and Administrative Services Agreement, acceptable to the Department of Health. [BFA]
- 2. Submission of a photocopy of an amended Certificate of Incorporation of Day-Op Center of Long Island, Inc., which is acceptable to the Department. [CSL]
- 3. Submission of a photocopy of amended By-laws of Day-Op Center of Long Island, Inc., which is acceptable to the Department. [CSL]
- 4. Submission of a photocopy of an amended facility sub-lease between Day-Op Center of Long Island, Inc. and Day-Op Surgery Consulting Company, LLC, which is acceptable to the Department. [CSL]
- 5. Submission of a photocopy of an amended facility lease between Day-Op Surgery Consulting Company, LLC and the landlord, KKT Realty III, LP, which is acceptable to the Department. [CSL]
- 6. Submission of a photocopy of a specimen stock certificate for Day-Op Center of Long Island, Inc., which is acceptable to the Department. [CSL]
- 7. Submission of an executed Consulting and Administrative Services Agreement, acceptable to the Department. [CSL]

## Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

August 3, 2017

## **Need Analysis**

## Background

Day-Op Center of Long Island, Inc. is an existing Article 28 ambulatory surgery center providing orthopedic, ophthalmology, otolaryngology, pain management, general surgery, podiatry, obstetrics and gynecology, and plastic surgery services. This facility has been providing multi-specialty surgery services to the residents of Nassau County since 1989. Upon approval of this application, 13 new physicians will begin performing surgeries at the center. The center served a total of 3,257 patients in 2014, and 2,514 patients in 2015, and 2,605 patients in 2016. (Source: SPARCS)

The table below shows reported Charity Care and Medicaid over the last three years.

	SPARCS		AHCF reports	
Year	Charity 1	Medicaid	Charity	Medicaid
2014	2.4%	4.6%	0.0%	4.6%
2015	1.4%	9.6%	0.0%	8.7%
2016	1.6%	3.7%	N/A	N/A

<sup>&</sup>lt;sup>1</sup> The category for charity care also includes self-pay patients and bad debt.

#### Conclusion

This application is for the transfer of shares and thus there will be no Need recommendation.

## **Program Analysis**

### Project Proposal

Day-Op Center of Long Island Inc., an existing Article 28 Diagnostic and Treatment Center located at 110 Willis Avenue in Mineola (Nassau County), requests approval to transfer a 100% ownership interest from the estate of the sole current member to one new sole shareholder of the Center. There are no programmatic changes as a result of this request; however, staffing is expected to increase by 3.2 FTEs by the end of the first year of operation and by 5.9 FTEs by the third year of operation.

In December 2014, the sole shareholder of the Center, Vincent DiGregorio, M.D., passed away unexpectedly. David Cooper, M.D. proposes to acquire the outstanding shares of stock from the estate of Dr. DiGregorio.

The table below details the proposed change in ownership:

Member Name	Current	Proposed
Vincent DiGregorio, MD	100%	
David Cooper, MD		100%

## Character and Competence

David Cooper, M.D. has experience in the operation of ambulatory surgery centers in New York State as he currently holds an ownership interest in Pro Health Ambulatory Surgery Center, Inc., located in Lake Success (Nassau County). Dr. Cooper also has relevant experience in the management of physician practices, as the Managing Partner of Pro Health Care Associates, LLP, a physician practice with over 800 physicians. He is also the CEO of Pro Health Medical Management, LLC, which owns Day-Op Surgery Consulting Company, LLC. Finally, Dr. Cooper owns Mobile Medical Services, P.C., the anesthesia group that will continue to provide anesthesia services to the Center.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health

care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

## Share Purchase Agreement

The applicant has submitted an executed Share Purchase Agreement to be effectuated upon PHHPC approval. The terms are summarized below:

Date:	June 24, 2016
Seller:	Estate of Vincent DiGregorio, MD
Buyer:	David Cooper, M.D.
Shares Acquired:	1,000 shares of stock (100%)
Asset Acquired:	All assets owned by the company which include: cash, accounts receivable,
	equipment, and other assets.
Assumption of	All liabilities incurred by the company which include: accounts payable, accrued
Liabilities:	expenses, long term debt, and other liabilities.
Purchase Price:	\$5,000
Payment of the	Equity due at Closing
Purchase Price:	

The applicant has submitted an affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement, or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments, or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of the liability and responsibility. Currently, there are no outstanding Medicaid liabilities or assessments.

## Administrative Service Agreement

The applicant has submitted a draft Consulting and Administrative Services Agreement (CASA), the terms of which are summarized below:

Facility:	Day-Op Center of Long Island, Inc.
Contractor:	Day-Op Surgery Consulting Company, LLC
Services Provided:	General business administration and supervision, which includes secretarial and other office personnel support services, IT systems support, and real estate management; Billing and Collection, establish and maintain bank accounts; procurement of premises, inventory and supplies, and furniture, fixtures, and equipment; Maintain files, reports and medical records; Service Contract Management; Center Administration which includes: financial planning, marketing, assistance, personnel, patient surveys, and accreditation; Risk Administrative Services; Computer Services; Fiscal Services which include: accounting, payroll, tax returns, compliance program, licenses, credentialing, membership eligibility and support, quality improvement and legal services.
Term:	15 years - renewable for an additional 5 years
Fee:	The Center shall pay all actual costs incurred to provide the Administrative Services, plus 10% of the Administrative Costs and any other costs related to office space of the Center. In no event shall the Center be obligated to pay the Fee if such payment would cause the Center to operate at a net loss in a given month.

The services provider, Day-Op Surgery Consulting Company, LLC, is owned by Pro Health Medical Management, LLC, which is related to the applicant through common ownership. The draft CASA provides that the licensed operator retains ultimate control in all the final decisions associated with the services provided.

## Operating Budget

The applicant has submitted the current year (2016) and the first and third year projected operating budgets, in 2017 dollars, as summarized below:

	<u>Curren</u>	<u>t Year</u>	<u>Year</u>	<u>One</u>	Year 7	<u>Γhree</u>
Revenues	Per Proc.	<u>Total</u>	Per Proc.	<u>Total</u>	Per Proc.	<u>Total</u>
Commercial - FFS	\$1,329	\$2,544,389	\$1,358	\$4,292,219	\$1,369	\$5,890,235
Medicare - FFS	\$1,332	307,690	\$1,358	518,880	\$1,369	711,968
Medicaid - MC	\$1,328	405,005	\$1,355	682,835	\$1,368	936,851
Private Pay	\$1,325	46,364	\$1,349	78,214	\$1,359	107,334
Other	\$1,329	264,487	\$1,355	445,787	\$1,368	611,547
Revenue Subtotal		\$3,567,935		\$6,017,935		\$8,257,935
Other Op Rev *		<u>\$10,101</u>		<u>\$213,862</u>		<u>\$400,158</u>
Total Revenue		\$3,578,036		\$6,231,797		\$8,658,093
Expenses						
Operating	\$1,572	4,218,449	\$1,160	5,141,269	\$995	6,005,537
Capital	\$45	119,998	\$27	119,998	\$20	119,998
Total Expenses	\$1,616	\$4,338,447	\$1,187	\$5,261,267	\$1,015	\$6,125,535
Net Income (Loss)		(\$760,411)		<u>\$970,530</u>		<u>\$2,532,558</u>
Utilization		2,684		4,434		6,034
Cost/Procedure		\$1,616		\$1,187		\$1,015

<sup>\*</sup> Other operating revenue consists of Anesthesia Services (Mobile Medical Contract).

## Utilization by payor is as follows:

<u>Payor</u>	Current Year	Year One	Year Three
Commercial - FFS	71%	71%	71%
Medicare - FFS	9%	9%	9%
Medicaid - MC	11%	11%	11%
Private Pay	1%	1%	1%
Other	<u>7%</u>	<u>7%</u>	<u>7%</u>
Total	100%	100%	100%

The following is noted with respect to the submitted budget:

- The Ambulatory Patient Group reimbursement rates reflect current and projected Federal and State government rates, with commercial and private payors reflecting adjustments based on experience in the region.
- Revenue assumptions are based on the applicant's extensive business planning and a projected increase in the number of procedures due to the anticipated addition of 13 new physicians at the Center upon approval of this application (the facility currently has 5 physicians providing FASC services). The projected procedures are based on the current and new physicians' existing caseloads. The 13 new physicians have provided letters of intent in support of their respective caseloads. The applicant indicated that the new volume will not come from Hospitals.
- Expense assumptions are based upon the experience of the proposed member and the participating surgeons, as well as the experience of other FASCs in NYS.

## Capability and Feasibility

There are no project costs associated with this transaction. The purchase price for the FASC is \$5,000 to be funded via equity from the proposed member. BFA Attachment A is the personal net worth statement of Dr. David Cooper, which shows the availability of sufficient liquid resources.

The working capital requirement is estimated at \$1,020,923 based on two months of third year expenses. All working capital needs will be provided by the sole member, Dr. David Cooper. Review of BFA Attachments A reveals sufficient resources to meet all the equity requirements.

BFA Attachment B, Financial Summary of Day-Op Center of Long Island, Inc., indicates that the facility has experienced negative working capital, negative equity position, and a net loss for the period shown. The loss is attributable in part to the death of the current owner in 2014, with ownership held in Estate, plus the facility experienced the death of a high-volume pain management surgeon that had a significant negative impact on volume. The decline in volume was the primary driver of decreased revenues. Volume is expected to turn around under new ownership as additional physicians begin to work at the Center.

BFA Attachment C is Day-Op Center of Long Island, Inc.'s pro forma balance sheet that shows operations will start with a deficit of \$127,786 due to the current operations transferring to the new owner with a negative net equity of approximately \$1,146,943 through the Share Purchase Agreement.

The FASC projects net income of \$970,530 and \$2,532,558 in the first and third years of operation after the change in ownership, respectively. The budget appears reasonable.

Subject to the noted contingency, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

## **Attachments**

BFA Attachment A Net Worth Statement of Proposed Member

BFA Attachment B Financial Summary- Day-OP Center of Long Island, Inc.

BFA Attachment C Pro-Forma Statement



# of Health

## Department Public Health and Health Planning Council

## Project # 162581-E SCOB, LLC d/b/a SurgiCare of Brooklyn

**Diagnostic and Treatment Center Program:** County: Kings

Purpose: **Establishment** Acknowledged: January 6, 2017

## **Executive Summary**

## Description

SCOB, LLC d/b/a SurgiCare of Brooklyn, a New York limited liability company, requests approval to be established as the new operator of the ambulatory surgery component of New York Center for Specialty Surgery, located at 313 43rd Street, Brooklyn (Kings County). The facility currently operates as both a D&TC and Ambulatory Surgery Center (ASC) and is licensed for Ambulatory Surgery-Multi Specialty and Lithotripsy services, as well as D&TC services including Medical Services-Primary Care and Medical Services-Other Medical Specialties. The applicant is acquiring only the ASC component of the operation, which is in separate space from the D&TC operations. The D&TC component will remain with the current operator and will change its assumed name to no longer indicate surgery services are being provided. Upon approval of this application, the applicant will contract with Surgem Management, LLC, a related entity through common ownership, for the provision of administrative and billing related services.

Ownership, per Department records, of the ASC before and after the requested change is as follows:

#### Current

Ambulatory Surgery Center of Brooklyn, LLC Members

Terry Lazar 99.3775% Medical Forefronts of 0.6225%

Brooklyn, LLC

Glen K. Lau, MD (100%)

## Proposed SCOB, LLC

#### Members

Boro Ventures, LLC 100% John Hajjar, M.D. (81.0%)

Omin Feingold (11.5%) Philip Yachmetz (7.5%)

## **OPCHSM Recommendation** Contingent Approval

## **Need Summary**

The applicant commits to providing charity care that is at a minimum of 2% of total.

## **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Financial Summary

The purchase price for the ASC operations is \$2,200,000. To meet the purchase price, SCOB, LLC purchased a Loan and Judgment in the amount of approximately \$2,200,000 (including principal and interest) from a third party commercial bank lender who had provided a loan to the current operator, which was also personally guaranteed by its existing member. Terry Lazar. Per Section 2a of the APA, payment to the seller will be a credit or forgiveness of debt of the existing loan.

The projected budget is as follows:

 Revenues
 \$10,173,571

 Expenses
 8,766,836

 Net Income
 \$1,406,735

## Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

## **Approval contingent upon:**

- 1. Submission of an executed transfer and affiliation agreement, acceptable to the Department, with a local acute care hospital. [HSP]
- 2. Submission of an executed administrative services agreement, acceptable to the Department of Health. [BFA]
- 3. Submission of a photocopy of the Operating Agreement of SCOB, LLC, which is acceptable to the Department. [CSL]
- 4. Submission of a photocopy of the Articles of Organization of SCOB, LLC, which is acceptable to the Department. [CSL]
- 5. Submission of a photocopy of the Administrative Services Agreement between Surgem Management, LLC and SCOB, LLC, which is acceptable to the Department. [CSL]
- 6. Submission of an Attestation for Service Agreements, which is acceptable the Department. [CSL]
- 7. Submission of a photocopy of a Sub-lease between Regent Medical Properties, LLC and SCOB, LLC, which is acceptable to the Department. [CSL]
- 8. Submission of a photocopy of a master lease between Regent Medical Properties, LLC and Sunset Park Debt, LLC, which is acceptable to the Department. [CSL]
- 9. Submission of a photocopy of an executed purchase agreement between Sunset Park Debt, LLC and Regent Medical Properties, LLC, which is acceptable to the Department. [CSL]
- 10. Submission of a photocopy of an executed Certificate of Assumed Name for SCOB, LLC to use the assumed name, SurgiCare of Brooklyn, which is acceptable to the Department. [CSL]
- 11. Submission of a photocopy of an Application for Authority to do business in New York for Soro Ventures, LLC, which is acceptable to the Department. [CSL]
- 12. Submission of a photocopy of an Operating Agreement of Soro Ventures, LLC. [CSL]
- 13. Submission of a photocopy of an Asset Purchase Agreement between Ambulatory Surgery Center of Brooklyn, LLC, Terry Lazar, and SCOB, LLC, which is acceptable to the department. [CSL]

#### Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date **August 3, 2017** 

## **Need Analysis**

## **Analysis**

New York Center for Specialty Surgery has been providing multi-specialty surgery services, primarily orthopedic and pain management, to the residents of Kings County since 1994. The center currently operates as both a diagnostic and treatment center and as an ambulatory surgery center. The new operator is purchasing only the ambulatory surgery center. The non-ambulatory surgery services will remain with the seller.

The center served a total of 294 patients in 2014, 864 patients in 2015, and 1,143 patients in 2016 (Source: SPARCS). The table below shows the SPARCS reported Charity Care and Medicaid over the last three years.

	SPARCS <sup>1</sup>		
Year	Charity	Medicaid	
2014	0.0%	39.8%	
2015	1.7%	0.0%	
2016	1.7%	0.1%	

<sup>&</sup>lt;sup>1</sup> The category for charity care also includes self-pay patients and bad debt.

The applicant's charity care plan and commits to providing charity care at a minimum of 2% of total.

## Conclusion

Approval of this project will provide for continued access to multi-specialty surgery services for the residents of Kings County.

#### Recommendation

From a need perspective, approval is recommended.

## Program Analysis

## Character and Competence

The proposed members of SCOB, LLC and membership interest is noted below:

<u>Name</u>	<u>Interest</u>
Boro Ventures, LLC	100.00%
John Hajjar, M.D.	81.00%
Orrin Feingold	11.50%
Philip Yachmetz	7.50%

Dr. John Hajjar, who has been identified as the proposed Medical Director, has over three decades of experience in health care. He earned his medical degree from Georgetown University School of Medicine and completed surgical training at New York University Medical Center. He is board-certified in urology and has extensive experience in the ownership and operations of multi-specialty ambulatory surgery centers in New Jersey and Florida.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Dr. Hajjar disclosed that a suit filed by the Delaware Professional Insurance Company in October 2013 alleging breach of fiduciary duty and other claims was a countersuit filed in response to litigation previously filed by Dr. Hajjar. In December 2014, both matters were settled through arbitration.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included the files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

Dr. Hajjar has disclosed affiliation with numerous healthcare-related businesses, among those, 15 ambulatory surgery centers located in New Jersey and Florida.

- On October 24, 2011, Surgicare of Boca (located in Boca Raton, Florida) paid a \$5,000 fine to the Florida Department of Health (FLDOH) to settle deficiencies related to licensure requirements that were noted on an unannounced survey conducted on March 7, 2011.
- On November 17, 2015, Surgicare of Boca was fined \$400 by the FLDOH due to not paying a survey fee timely.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

#### Recommendation

From a programmatic perspective, contingent approval is recommended.

## Financial Analysis

### Asset Purchase Agreement

The applicant has submitted an executed asset purchase agreement, which is summarized below:

	B 1 10 0010
Date:	December 12, 2016
Seller:	Ambulatory Surgery Center of Brooklyn, LLC (BASC) (Operator) and Terry Lazar
	(Owner)
Buyer:	SCOB, LLC
Assets	Equipment, furniture, fixtures, instruments and other tangible assets related to
Acquired:	the operation of the ASC, all inventory and supplies, all telephone and fax
	numbers used by the ASC, all intangible personal property of BASC relating to or
	in connection with the ASC, assignment of any trade names, all books, manuals,
	records, billing information, promotional and advertising materials and such other
	materials relating to the ASC, all accounts receivable to BASC existing as of the
	Closing Date, all cash and cash equivalents of BASC existing as of the Closing
	Date and all goodwill and all other tangible and intangible assets and property of
	BASC used or held for use relating to or in connection with the ASC.
A	
Assumption of	SCOB shall not assume or be responsible for any debts, claims, commitments,
Liabilities:	liabilities or obligations of any nature whatsoever, express or implied, fixed or
	contingent, of BASC, the Owner and/or the ASC.
Purchase Price:	\$2,200,000
Payment of	SCOB, LLC purchased a Loan and Judgment in the amount of approximately
Purchase Price:	\$2,200,000 (including principal and interest) from a third party commercial bank
	lender who had provided a loan to BASC, which was also personally guaranteed
	by its existing sole member, Terry Lazare.

Per Section 2a of the APA, payment to BASC will be a credit or forgiveness of debt of the existing Loan and Judgement purchased by SCOB, LLC. As such, the purchase price has already been met by the proposed new members.

The applicant has submitted an affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments, made to the facility and/or surcharges, assessments, or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the Seller of its liability and responsibility. As of May 5, 2017, the facility had an outstanding Medicaid overpayment liability totaling \$766,369.

## Administrative Services Agreement

The applicant has submitted a draft administrative services agreement, which is summarized below:

Operator:	SCOB, LLC
Contractor:	Surgem Management, LLC (Surgem)
Term:	5 years
Services Provided:	Assist the Operator in the following: facility maintenance; acquiring certain equipment, facilities and supplies necessary on a regular basis for the operation of the Center; screening, training and evaluating any employees or contractors; manage scheduling needs as well as support of the Operator's community outreach and education programs; assist and supervise development of the annual budget for the Center with an estimate of the operating revenues and expenses and capital expenditures for the year; assist in the preparation and submit to the Operator monthly financial statements for the Center; assist in the operating financial and accounting systems for the Center; and assist the Operator in that management of the accounts payable functions.
Fee:	\$1,500,000 year one, with a 5% increase each year thereafter.

The applicant indicated that the Operator will retain ultimate authority, responsibility and control in all final decisions associated with the services. In accordance with the Department's ASA and Contract standardization policy effective December 13, 2016, the terms of the executed ASA must acknowledge the reserve powers that must not be delegated, the conflicts clause provisions ensuring that the Licensed Operator retains ultimate control for the operations, and the notwithstanding clause provisions to ensure compliance with governmental agencies, statutes and regulations. In addition, the applicant must submit an executed attestation acknowledging understanding of reserve powers that cannot be delegated, and that they will not willfully engage in any such illegal delegations of authority.

#### Lease Rental Agreement

The applicant has submitted an executed lease/sublease agreement for the site that they will occupy, which is summarized below:

Dates:	September 15, 2016 (lease); September 16, 2016 (sublease)
Premises:	A portion of the premises located at 313 43rd Street Brooklyn, New York,
	representing approximately 10,000 square feet of the leased premises.
Landlord:	Sunset Park Debt LLC
Lessor/Sublessor:	Regent Medical Properties, LLC
Subtenant:	SCOB, LLC
Term:	Fifteen (15) years and automatically renew for two (2), five year periods.
Rental:	\$525,000 (\$52 per sq. ft.) year one with a 2% annual increase thereafter.
Provisions:	Subtenant is responsible for maintenance, utilities, insurance and repairs.

The applicant has confirmed that the lease agreement is an arm's length arrangement as there is no relationship between the landlord, Sunset Park Debt LLC, and the tenant, Regent Medical Properties, LLC. However, the sublease is non-arm's length as there is a relationship between tenant and subtenant, SCOB, LLC, in that they have common membership interest.

## Operating Budget

The applicant has submitted an operating budget for the ASC, in 2017 dollars, during the first year after the change in operator, summarized below:

	Current Y	ear (2015)	<u>Year</u>	One
	Per Proc.	<u>Total</u>	Per Proc.	<u>Total</u>
Revenues				
Commercial	\$2,833.96	\$2,442,877	\$4,073.02	\$7,836,496
Medicaid MC		0	\$1,453.57	213,675
Medicare MC		0	\$1,583.16	1,396,350
Private Pay		0	\$2,811.93	81,546
Other		<u>0</u>	\$5,470.37	645,504
Total Revenues		\$2,442,877		\$10,173,571
Expenses				
Operating	\$3,555.37	\$3,064,731	\$2,530.07	\$7,994,306
Capital	153.38	132,216	244.39	772,030
Total Expenses	\$3,708.75	\$3,196,947	\$2,774.46	\$8,766,336
,	. ,			
Net Income		(\$754,070)		\$1,407,235
		X		<u> </u>
Procedures		862		3,159
Cost Per Procedure		\$3,708.76		\$2,775.04

Utilization by payor for the ASC operation during the current year and the first year after the change in operator is as follows:

	Current Year	Year One
Commercial	100%	60.9%
Medicaid MC	0%	4.7%
Medicare MC	0%	27.9%
Private Pay	0%	.9%
Other	0%	3.7%
Charity Care	0%	1.9%

Revenue, expense and utilization assumptions are based on the proposed members' historical experience in operating ambulatory surgery centers. The applicant provided letters from physicians in support of utilization assumptions.

The applicant has provided their Charity Care Policy, which attests to their commitment to provide charity care that is at a minimum not less than 2% of total. The Policy provides for service at no charge for patients with household incomes of less than 200% of the Federal poverty level. The Billing Manager will ensure compliance for patient completion of the Financial Data Form and for providing a recommendation to the Administrator for review and approval of charity care service.

## Capability and Feasibility

The purchase price for the operations is \$2,200,000. To meet the purchase price, the proposed operator purchased a Loan and Judgment in the amount of approximately \$2,200,000 (including principal and interest) from a third party commercial bank lender who had provided a loan to BASC, which was also personally guaranteed by its existing sole member, Terry Lazar. Per Section 2a of the APA, payment to BASC will be a credit or forgiveness of debt of the existing loan.

Working capital requirements are estimated at \$1,461,064, which is equivalent to two months of first year expenses. The applicant will provide equity to meet the working capital requirement. BFA Attachment A is the personal net worth statements for the proposed members of SCOB, LLC, which indicates the availability of sufficient funds for the equity contribution. BFA Attachment B is the pro forma balance sheet of SCOB, LLC, which indicates a positive net asset position of \$1,711,064 as of the first day after the change in operator.

The submitted budget indicates a net income of \$1,407,235 during the first year after the change in operator. Revenues are based on current reimbursement methodologies. The submitted budget appears reasonable.

BFA Attachment C is the 2015 certified financial statements of Ambulatory Surgery Center of Brooklyn. As shown, the entity had a negative working capital position and a positive net asset position. The applicant indicated that the reason for the negative working capital position is prior historical losses. Also, the entity incurred a net loss of \$672,722 in 2015. The applicant has indicated that the reason for the losses were a decrease in volume.

BFA Attachment D is the 2016 certified financial statements of Ambulatory Surgery Center of Brooklyn. As shown, the entity had a negative working capital position and a negative net asset position in 2016. The reason for the negative positions is because of prior historical losses. Also, the entity incurred a loss of \$1,109,319 in 2016. The reason for the loss in 2016 was the result of decrease in volume.

Subject to the noted contingency, it appears that the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

## **Attachments**

BFA Attachment A	Personal Net Worth Statements- Proposed Members
BFA Attachment B	Pro Forma Balance Sheet
BFA Attachment C	Financial Summary- 2015 certified financial statements of Ambulatory Surgery
	Center of Brooklyn
BFA Attachment D	Financial Summary- 2016 certified financial statements of Ambulatory Surgery
	Center of Brooklyn



# of Health

## Department Public Health and Health Planning Council

## Project # 171220-E Fifth Avenue Surgery Center

**Diagnostic and Treatment Center Program:** County: **New York** 

Purpose: **Establishment** Acknowledged: March 27, 2017

## **Executive Summary**

## Description

Fifth Avenue Surgery Center, LLC, a proprietary, multi-specialty, Article 28 freestanding ambulatory surgery center (FASC) located in leased space at 1049 Fifth Avenue, New York (New York County), requests approval to transfer 60% membership interest from nine withdrawing members and three remaining members to one new member, Surgicore 5th Avenue, LLC. The purchase price for the membership interest is \$3,000,000. Upon approval of this application, the FASC will continue to be owned and operated by Fifth Avenue Surgery Center, LLC, and the existing lease, which extends through 2027 per renewal options, will continue unchanged.

Ownership of the operations before and after the requested change is as follows:

Current Ownership		
Fifth Avenue Surgery Center	, LLC	
<u>Members</u>	<u>%</u>	
Charles Raab	10%	
Gregg Rock. D.P.M.	31%	
Igor Amigud, M.D.	10%	
Oliver Zong, D.P.M.	15%	
Steven Abramow, D.P.M.	8%	
John Mancuso, D.P.M.	8%	
Mark Landsman, D.P.M.	4%	
Paul Greenberg, D.P.M.	4%	
Michael Loshigian, D.P.M.	4%	
Rick Delmonte, D.P.M.	4%	
Richard Goldstein, D.P.M.	1%	
Robert Maccabee, D.P.M.	1%	
Total	100%	

Proposed Ownership		
Fifth Avenue Surgery Center, LLC		
<u>Members</u>	<u>%</u>	
Charles Raab	8%	
Gregg Rock. D.P.M.	24%	
Igor Amigud, M.D.	8%	
Surgicore 5th Avenue, LLC	60%	
Feliks Kogan (25%)		
Anthony Degradi (25%)		
Wayne Hatami (25%)		
Leonid Tylman (25%)		
Total	100%	

The FASC currently performs podiatric, shoulder, ACL, rotator cuff and arthroscopic surgeries, as well as pain management procedures. The Center has two Class C operating rooms that have been under-utilized in the past few years. Upon the change in ownership, the applicant intends to add four new orthopedic physicians (non-members) to practice at the Center. The proposed new physicians have provided letters of intent to perform arthroscopic surgery procedures, which is expected to significantly increase utilization at the FASC.

**OPCHSM Recommendation** Contingent Approval

**Need Summary** 

There will be no Need recommendation for this application.

## **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

## Financial Summary

There are no project costs associated with this application. The purchase price for the 60% membership interest, payable via equity, is \$3,000,000 to be adjusted to exclude certain liabilities currently totaling approximately \$322,097. A \$300,000 deposit (held in escrow) has been paid by Surgicore, resulting in an approximate balance due at closing of \$2,377,903.

## Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

## **Approval contingent upon:**

- 1. Submission of a photocopy of the executed Operating Agreement for Surgicore 5th Avenue LLC, acceptable to the Department. [CSL]
- 2. Submission of a photocopy of the executed Second Amended and Restated Operating Agreement of Fifth Avenue Surgery Center, acceptable to the Department. [CSL]

Approval conditional upon:

1. The project must be a second to the secon The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date August 3, 2017

## **Need Analysis**

## Background

Fifth Avenue Surgery Center has been providing multi-specialty surgery services to the residents of New York County since 1990. Upon approval of this application, four new physicians will join the center. The center served a total of 1,544 patients in 2014, and 751 patients in 2015, and 587 patients in 2016. (Source: SPARCS)

The table below shows the reported Charity Care and Medicaid for the last three years.

	SPARCS		
Year	Charity 1 Medicaid		
2014	0.6%	0.1%	
2015	1.3%	0.4%	
2016	9.7%	0.5%	

<sup>&</sup>lt;sup>1</sup> The category for charity care also includes self-pay patients and bad debt

#### Conclusion

This application is for a transfer of membership interest. Thus, there will be no Need recommendation.

## **Program Analysis**

## Project Proposal

Staffing is anticipated to increase by 4.0 FTEs in the first year and remain at that level through the third year. Other than the proposed changes in membership (and membership percentages), there are no programmatic changes as a result of this request.

## Character and Competence

The following table details the proposed change in ownership:

Member Name		Original	Proposed
Charles J. Raab		10.0%	8.0%
Gregg Rock, D.P.M.		31.0%	24.0%
Igor Amigud, M.D.		10.0%	8.0%
Oliver Zong, D.P.M.		15.0%	
Steven Abramow, D.P.	M.	8.0%	
John Mancuso, D.P.M.		8.0%	
Mark Landsman, D.P.N	Л.	4.0%	
Paul Greenberg, D.P.M	1.	4.0%	
Michael Loshigian, D.F	P.M.	4.0%	
Rick Delmonte, D.P.M.		4.0%	
Richard Goldstein, D.P.	<sup>2</sup> .M.	1.0%	
Robert Maccabee, D.P.M.		1.0%	
*Surgicore Fifth Avenue LLC			60.0%
*Anthony DeGradi (25%)			
*Wayne Hatami (25%)			
*Feliks Kogan (25%)			
*Leonid Tylman (25%)			
TOTAL			100.0%

<sup>\*</sup> Members Subject to Character & Competence Review

The new proposed member, Surgicore Fifth Avenue, LLC is comprised of four individuals who have a variety of experience in the healthcare sector, owning interests in other ambulatory surgical facilities, healthcare management companies and other healthcare operations.

Mr. DeGradi has five years of experience as the owner/administrator of a surgical center located in New Jersey where he has handled responsibilities such as billing, accounting, payroll, and scheduling. Mr. Hatami is a licensed physical therapist who has nearly 20 years of experience treating patients in an outpatient capacity, operating a private physical therapy practice (with 5 sites) and managing the daily operations of his business. Messrs. Kogan and Tylman each have several years of experience owning and operating surgical centers in New Jersey, working with medical staff to improve patient care and ensuring compliance with applicable regulations.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

Additionally, the staff from the Division of Certification & Surveillance reviewed the ten-year surveillance history of all associated facilities. Sources of information included files, records, and reports found in the Department of Health. Included in the review were the results of any incident and/or complaint investigations, independent professional reviews, and/or comprehensive/focused inspections. The review found that any citations were properly corrected with appropriate remedial action.

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

## Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

Company Interest Purchase Agreement

An executed company interest purchase agreement has been submitted as follows:

Date:	November 22, 2016
Description	Purchase 60% Membership Interest
Seller:	Current Members of Fifth Avenue Surgery Center, LLC
Buyer:	Surgicore 5th Avenue, LLC
Purchase Price:	\$3,000,000
Payment of the	\$300,000 deposit held in escrow; less excluded liabilities of \$322,097; for an
Purchase Price:	estimated \$2,377,903 balance, due at closing.

The balance due will be paid via equity upon approval by the Public Health and Health Planning Council.

Excluded liabilities are currently estimated at \$322,097 and consist of the following: legal fees of \$30,050 (as of March 31, 2017); real property taxes due and paid to the City of New York for the second half of 2016 of \$75,744; employee wage deductions due AXA Retirement Funds of \$87,104; and an outstanding Medicaid Liability of \$129,199. The legal fees are as of the latest invoice dated March 31, 2017. As the excluded liabilities includes all legal fees incurred by the Center for the transaction since the purchase agreement was signed through to and including the closing, the balance due at closing will be further adjusted to reflect any additional legal fees incurred by the Center between March 31, 2017 and closing.

A \$150,000 Buyer Initial Loan was provided to the Seller solely to fund the FASC's business operations. The loan will be repaid separately after closing and will not be deducted from the membership interest purchase price. No portion of this loan has been repaid to date.

## Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year subsequent the change of ownership. The budget is summarized below:

	Current Year	Year One
Revenues		
Commercial FFS	\$4,748,117	\$8,507,229
Medicare FFS	206,685	206,685
Medicaid FFS	210	50,436
WC, Private Pay, No-Fault	264,345	4,440,717
Total Revenues	\$5,219,357	\$13,205,067
Expenses		
Operating	\$4,249,826	\$4,667,641
Interest	73,956	73,956
Depreciation and Rent	650,874	650,874
Total Expenses	\$4,974,656	\$5,392,471
Net Income	\$ <u>244,701</u>	\$ <u>7,812,596</u>
Total Patient Procedures	806	1,936
Cost per Procedure	\$6,172	\$2,785

Utilization by payor source is as follows:

	Current Year	First Year
Commercial FFS	83.4%	62.2%
Medicare FFS	9.3%	3.9%
Medicaid FFS	0.2%	1.2%
Charity Care	0.0%	0.6%
WC, Private Pay, No-Fault	7.1%	32.1%
•	100.0%	100.0%

An increase in utilization, expenses and revenues is expected based on historical performance and the proposed addition of four physicians to the Center. Each of the four new non-member physicians have submitted a letter regarding the number surgical procedures they estimate they will perform annually at the Center, which totals 1,130 additional procedures in the first year.

The applicant indicated that the FASC has a small percentage of Medicare, Medicaid, and Charity Care patients due to the existing practicing member surgeons not acquiring many of these patients. Following PHHPC approval of this application, the facility will implement a policy to reflect its commitment to bring in greater numbers of Medicaid and charity care patients.

## Capability and Feasibility

There are no project costs associated with this application. Surgicore 5th Avenue, LLC will acquire 60% membership interest in Fifth Avenue Surgery Center, LLC for \$3,000,000 to be funded via equity of the members. A deposit of \$300,000 has been paid to date. The balance due at closing will be adjusted to exclude certain liabilities, currently estimated at \$322,097, resulting in an approximate \$2,377,903 balance at closing. BFA Attachment F is the pro-forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$3,117,761.

BFA Attachment D is the 2015 certified financial statements of Fifth Avenue Surgery Center, LLC, which shows positive working capital position, members' equity position and net operating income of \$310,669.

BFA Attachment E is the internal financial statements of Fifth Avenue Surgery Center, LLC as of December 31, 2016, which shows negative working capital position, positive members' equity position and net operating loss of \$1,180,740. The negative working capital and the net operating loss was due to loss of patient volume in 2016 relating to the unexpected departure of several of the Center's surgeons. To address this loss of volume, the partners determined to seek new partners for the long range fiscal health of the Center.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

## Recommendation

From a financial perspective, approval is recommended.

## **Attachments**

BFA Attachment A	Net Worth Statement of Proposed New Members of Surgicore 5th Avenue, LLC
	Pre-and post-membership interest
BFA Attachment C	Post-closing organizational chart
BFA Attachment D	2015 Certified Financial Statements - Fifth Avenue Surgery Center, LLC
BFA Attachment E	2016 Internal Financial Statements - Fifth Avenue Surgery Center, LLC
BFA Attachment F	Pro Forma Balance



# of Health

## Department Public Health and Health Planning Council

## Project # 171282-B **Dutchess Ambulatory Surgical Center**

**Program: Diagnostic and Treatment Center** County: **Dutchess Establishment and Construction** Acknowledged: May 3, 2017 Purpose:

## **Executive Summary**

## Description

Dutchess Ambulatory Surgery Center (DASC), a proprietary, multi-specialty, Article 28 freestanding ambulatory surgery center (FASC) located at 23 Davies Avenue, Poughkeepsie (Dutchess County), requests approval to transfer 74.1% ownership interest from the four current members to ten new members, and to perform renovations to add two operating rooms. The purchase price for the ownership interest is \$40,000 for each new member. The proposed new members are Urologists practicing in the Poughkeepsie area.

DASC has been operating since October 1998, consisting of two operating rooms and one procedure room. The addition of two new operating rooms is necessary to accommodate the additional cases that will be coming from the new members. The funds obtained from the membership interest purchase price will be used to help finance the expansion project.

Ownership of the operations before and after the requested change is as follows:

Current Operator	
Dutchess Ambulatory Surgery Cer	nter, LLC
<u>Members</u>	
Satish Modi, M.D.	25%
Niraj Sharma, M.D.	25%
Andreas Wolter, M.D.	25%
Ameet Goyal, M.D.	25%

Proposed Operator	
Dutchess Ambulatory Surgery Co	enter, LLC
<u>Members</u>	
Satish Modi, M.D.	7.10%
Niraj Sharma, M.D.	7.10%
Andreas Wolter, M.D.	7.10%
Ameet Goyal, M.D.	7.10%
Evan Goldfischer, M.D.	7.10%
Scott Kahn, M.D.	7.10%
Daniel Katz, M.D.	7.10%
Jason Krumholtz, M.D.	7.10%
Walter Parker, M.D.	7.10%
Paul Pietrow, M.D.	7.10%
Jaspreet Singh, D.O.	7.10%
Michael Solliday, M.D.	7.10%
Naeem Rahman, M.D.	7.10%
Praneeth Vemulapalli, M.D.	7.10%

The applicant has noted that the membership percentages add to 99.4% due to rounding.

The building is owned by current member Satish Modi, M.D., who leases the clinic space to the FASC. The leasehold improvements will be financed by DASC.

**OPCHSM Recommendation** Contingent Approval

## **Need Summary**

The center currently offers Gastroenterology, Oculoplastic, Ophthalmology, Retina, Pain Management, and Podiatry procedures. The new members will add Urology procedures. The applicant projects 7,175 procedures in Year One with Medicaid at 6.9% and charity care at 1.0%.

## **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

## Financial Summary

The purchase price for the ownership interest is \$40,000 for each new member. Upon approval of this application request, each new member will provide their respective capital contribution for a total contribution of \$400,000. The funds will be used to help finance the expansion of DASC.

Total project cost related to the renovations is \$1,177,174, which will be financed by \$180,103 equity and a bank loan for \$1,000,000 at 4.5% interest for a five-year term. JP Morgan Chase Bank has provided a letter of interest. The incremental budget is as follows:

Revenues	\$6,008,282
Expenses	\$3,032,466
Net Income	\$2,965,816

## Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

## **Approval contingent upon:**

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. Submission of an executed loan commitment for project costs, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed loan commitment for working capital, acceptable to the Department of Health. [BFA]
- 4. Submission of a photocopy of the Operating Agreement, which is acceptable to the Department. [CSL]
- 5. The submission of Engineering (MEP) Drawings for review and approval, as described in BAER Drawing Submission Guidelines DSG-03. [AER]

## **Approval conditional upon:**

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Construction must start on or before October 1, 2017 and construction must be completed by December 31, 2017, presuming the Department has issued a letter deeming all contingencies have been satisfied prior to commencement. In accordance with 10 NYCRR Section 710.10(a), if construction is not started on or before the start date this shall constitute abandonment of the approval. It is the responsibility of the applicant to request prior approval for any changes to the start and completion dates. IPMUI
- 3. The submission of Final Construction Documents, as described in BAER Drawing Submission Guidelines DSG-05, is required prior to the applicant's start of construction. [AER]

Council Action Date

August 3, 2017

## **Need Analysis**

## **Analysis**

The service area consists of Dutchess County. The population of Dutchess County in 2010 was 297,488 with 127,576 individuals (43.6%) age 45 and over. This is the primary population group utilizing ambulatory surgery services. Per Cornell Program on Applied Demographics (PAD) projection data, this population group is estimated to grow to 135,416 by 2025 and represent 42.8% of the projected population of 316,091.

Upon approval of this project, ten new physicians will practice at the center. The number of projected procedures is 7,175 in Years 1 and 7,601 in Year 3. The table below shows the projected payor source utilization for Dutchess Ambulatory Surgical center for Years 1 and 3 following approval of this project.

Projections-171282	Year 1		ojections-171282 Year 1 Year		r 3
	Volume	%	Volume	%	
Comm Ins- FFS	468	6.5%	496	6.5%	
Comm Ins- MC	1,930	26.9%	2,044	26.9%	
Medicare FFS	3,747	52.2%	3,969	52.2%	
Medicare MC	370	5.2%	392	5.2%	
Medicaid FFS	60	0.8%	64	0.8%	
Medicaid MC	434	6.1%	460	6.1%	
Charity Care	71	1.0%	76	1.0%	
Workers Comp, No Fault	95	1.3%	100	1.3%	
Total	7,175	100.0%	7,601	100.0%	

The center served a total of 2,289 patients in 2015 and 2,321 patients in 2016. (Source: SPARCS). No Charity Care or Medicaid utilization has been reported through SPARCS for years 2015 and 2016. The applicant has confirmed that this is inaccurate and will be submitting data reflecting Medicaid utilization of 6.0% in 2015 and 6.8% in 2016. The applicant is committed to serving all persons in need without regard to ability to pay or source of payment.

### Conclusion

Approval of this project will allow for continued access to ambulatory surgery services for the communities of Dutchess County.

#### Recommendation

From a need perspective, approval is recommended.

## **Program Analysis**

## Program Proposal

Doctors Satish Modi, Niraj Sharma, Andreas Wolter and Ameet Goyal are current equal (25% each) members of Dutchess Ambulatory Surgery Center, LLC. This project proposes to bring in ten new members, all urologists practicing in the Poughkeepsie area.

Additionally, DASC proposes adding two additional ORs to accommodate the cases from the new members.

In addition to the construction of two additional ORs, staffing will increase by 11.55 FTEs in the first year after completion and remain at that level in Year Three.

## Character and Competence

The proposed members and ownership are noted below:

Member	Current	Proposed
Satish Modi, MD, Manager	25%	7.143%
Niraj Sharma, MD, Manager	25%	7.143%
Andreas Wolter, MD, Manager	25%	7.143%
Ameet Goyal, MD	25%	7.143%
*Evan Goldfischer, MD		7.143%
*Scott Kahn, MD		7.143%
*Daniel Katz, MD		7.143%
*Jason Krumholtz, MD		7.143%
*Walter Parker, MD		7.143%
*Paul Pietrow, MD		7.143%
*Jaspreet Singh, DO		7.143%
*Michael Solliday, MD		7.143%
*Naeem Rahman, MD		7.143%
*Praneeth Vemulapalli, MD		7.143%

<sup>\*</sup>Subject to Character and Competence review for this project.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's and relatives' ownership interest in other health care facilities. Licensed individuals were checked against the Office of Medicaid Management (relative to Medicaid fraud and abuse), the Office of Professional Medical Conduct, and the Education Department databases.

- Dr. Goldfischer disclosed two settled malpractice claims; one which fell within the 10 year lookback period and was settled in 2015 for \$2.9M (Negligent Care).
- Dr. Kahn disclosed one settled malpractice claim in 2017 in the amount of \$12,000 related to a patient's allegation that he removed only one of two ureteral stents placed (by another physician).
- Dr. Krumholtz disclosed that a malpractice case (alleging delay in diagnosis for prostate cancer) was filed in June of 2009 and subsequently settled for \$70,000.
- Dr. Parker disclosed two settled malpractice claims with dates of incident in February 2012. One alleged negligent partial nephrectomy and the other alleged failure to remove a renal mass. Settlement amounts were \$400,000 and \$295,000, respectively.
- Dr. Pietrow disclosed one open malpractice case, date of incident being January 2009, alleging improper treatment of renal stones resulting in death two months later.
- Dr. Singh disclosed one open malpractice action with a date of incident of February 2013 alleging negligent follow-up care after a laparoscopic oophorectomy that resulted in bowel injury.
- Dr. Rahman disclosed one settled malpractice action for \$450,000 related to an allegation of negligent robotic laparoscopic radical prostatectomy resulting in small bowel and rectal perforations and additional symptoms.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

Lease Agreement and Lease Amendment

Facility occupancy is subject to the executed lease agreement. The terms are summarized as follows:

Date:	February 22, 2008
Premises:	5,000 square feet at 23 Davis Avenue, Poughkeepsie, New York 12603
Landlord:	Satish Modi, M.D.
Tenant:	Dutchess Ambulatory Surgical Center, LLC
Term:	10 years commencing from June 8, 2008 to June 7, 2018
Rental:	\$82,800 annually base rent (\$6,900 per month) plus a Consumer Price Index (CPI)
	increase calculated based on the month of April immediately preceding the rental increase
	date, as compared to the CPI for June 2007.
Provisions:	Triple net lease

The lease was subsequently amended to include additional space. The terms are summarized below:

Date:	March 23, 2009 (signatory date) commencing on March 1, 2009
Additional	1,400 square feet on the ground floor of the building contiguous to the 5,000 square feet
Premises:	occupied by tenant at 23 Davis Avenue, Poughkeepsie, New York 12603
Landlord:	Satish Modi, M.D.
Tenant:	Dutchess Ambulatory Surgical Center, LLC
Term:	Coincident term of original lease through to June 7, 2018
Rental:	\$19,600annually (\$1,633.33 per month), plus CPI (calculated per terms of original lease).
Provisions:	Triple net lease

On June 8, 2017, the landlord and tenant executed a Lease Renewal Agreement whereby the lease term was extended an additional ten years through to June 7, 2028. The lease is non-arm's length in that the landlord is a member of the tenant. The applicant has provided letters from two NYS licensed realtors indicating that the rent is based on fair market value.

Total Project Costs and Financing

The total project cost is \$1,180,103 for construction, renovations and moveable equipment is as follows:

New Construction	\$300,000
Renovation & Demolition	90,000
Design Contingency	39,000
Construction Contingency	19,500
Architect/Engineering Fees	24,000
Movable Equipment	688,077
Interim Interest Expense	11,082
Application Fee	2,000
Processing Fee	<u>6,444</u>
Total Project Cost	\$1,180,103

Project costs are based on a construction start date of October 1, 2017, and a three-month construction period.

The applicant's financing plan appears as follows:

Equity \$180,103
Bank Loan (4.5% interest, 5-year term) \$1,000,000
Total \$1,180,103

Chase Bank has provided a letter of interest for the financing at the stated terms.

## Incremental Operating Budget

The applicant has submitted incremental operating budgets, in 2017 dollars, for the first and third years, as summarized below:

	Year One		Year Three	
Revenues	Per Proc.	Total	Per Proc.	<u>Total</u>
Commercial – FFS	\$1,095	\$345,063	\$1,104	\$382,471
Commercial – MC	\$1,713	2,285,573	\$1,714	2,507,590
Medicare – FFS	\$865	2,185,078	\$864	2,398,057
Medicare – MC	\$889	221,333	\$898	245,812
Medicaid – FFS	\$1,160	47,571	\$1,144	52,001
Medicaid – MC	\$1,172	342,079	\$1,169	375,599
Workers Comp, No Fault	\$3,182	<u>95,447</u>	\$3,046	<u>46,752</u>
Total Revenue		\$5,522,144		\$6,008,282
<u>Expenses</u>				
Operating	\$545.07	\$2,634,877	\$526.06	\$2,767,058
Interest	7.01	33,897	2.09	11,016
Depreciation and Rent	<u>50.12</u>	<u>242,287</u>	<u>48.36</u>	<u>254,372</u>
Total Expenses	\$602.21	\$2,911,061	\$576.51	\$3,042,466
Net Income		\$2,611,083		<u>\$2,965,816</u>
Total Procedures		4,834		5,260
Cost per Procedure		\$602.21		\$578.41

Projected outpatient utilization by payor source, for the first and third years, is as follows:

	Year One	Year Three
Commercial – FFS	6.5%	6.5%
Commercial – MC	27.6%	27.5%
Medicare – FFS	52.2%	52.2%
Medicare – MC	5.2%	5.2%
Medicaid – FFS	0.9%	0.9%
Medicaid – MC	6.0%	6.0%
Charity Care	1.0%	1.0%
Workers Comp, No Fault	<u>0.6%</u>	0.7%
Total	100%	100%

## Capability and Feasibility

The total project cost for the renovations is \$1,180,103 to be financed via \$180,103 equity and a bank loan for \$1,000,000 at 4.5% interest over five years. The proposed new members will purchase their membership interest in Dutchess Ambulatory Surgery Center, LLC via equity, a portion of which will be used to fund the equity requirement for the construction. BFA Attachment A, proposed members net worth statement, shows sufficient equity levels necessary for their contributions.

Working capital is estimated at \$483,511 based on the first-year incremental budgeted expenses. The proposed ten new members will each contribute \$40,000 towards the ownership interest purchase for a total of \$400,000. Of this total, \$180,103 will be applied to the total project cost as their equity contribution and the remaining \$219,897 will be used to partially satisfy the equity portion of the working capital requirement. The remaining working capital balance of \$263,614 will be satisfied with a bank loan for \$241,756 and \$21,858 in additional proposed members' equity. JP Morgan Chase Bank has provided a letter of interest. BFA Attachment A, personal net worth of the members of Dutchess Ambulatory Surgery Center, LLC, shows sufficient equity.

BFA Attachment F is the pro-forma balance sheet as of the first day of operation with the additional membership adjustment, which indicates a positive members' equity of \$833,600.

BFA Attachment D is the 2016 certified financial statements of Dutchess Ambulatory Surgery Center, LLC, which shows positive working capital position, members' equity position and net operating income of \$86,788.

BFA Attachment E is the April 30, 2017 internal financial statements of Dutchess Ambulatory Surgery Center, LLC, which shows negative working capital position, positive members' equity position and net operating gain of \$40,330. The negative working capital is due to long term liabilities being shown as current on the balance sheet and DASC taking on additional expenses due to the preparation of onboarding the ten new physicians.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

## **Attachments**

BFA Attachment A	Net Worth Statement of Proposed New Members of Dutchess Ambulatory Surgery Center, LLC
BFA Attachment B	Pre- and post-membership interest
BFA Attachment C	Post-closing organizational chart
BFA Attachment D	2015-2016 Certified Financial Statements - Dutchess Ambulatory Surgery Center, LLC
	2017 Internal Financial Statements - Dutchess Ambulatory Surgery Center, LLC Pro Forma Balance Sheet
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# of Health

## Department Public Health and Health Planning Council

## Project # 171310-E Queens Boulevard ASC, LLC

**Program: Diagnostic and Treatment Center** County: Queens

Purpose: **Establishment** Acknowledged: April 27, 2017

## **Executive Summary**

## Description

Queens Boulevard ASC, LLC, an existing Article 28 freestanding ambulatory surgery center (FASC) located at 95-25 Queens Boulevard in Rego Park (Queens County), requests approval to add one new member, Chuansheng Wang, M.D., to the membership of the Center. The facility was established as a single-specialty FASC specializing in gastroenterology services and became operational with a five-year limited life certification effective March 25, 2013 (CON 111165). This membership purchase will result in the Center exceeding the five-year, 25% threshold under Public Health Law Section 2801-a(4)(b)(i), thus requiring the submission of this Certificate of Need application. No other members are joining or leaving the Center, and there will be no change in services provided. A positive effect on the Center's equity position is expected to result upon approval of this application request.

Dr. Wang, a Board-Certified gastroenterologist, has provided a letter demonstrating his commitment to perform a total of 1,400 procedures at the Center in the first year. The applicant indicated that the projected procedures are currently being performed at Dr. Wang's private, office-based practice, which is within the Center's service area. It is expected that Dr. Wang will close his private practice and perform these cases at the Center.

## **OPCHSM Recommendation** Approval

## **Need Summary**

There will be no Need recommendation of this application.

### **Program Summary**

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicants' character and competence or standing in the community.

#### Financial Summary

There are no project costs associated with this application. Dr. Wang will purchase 9.0% membership interest in the FASC for \$225,000, which will be funded from his personal resources.

## Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

## Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date **August 3, 2017** 

## Program Analysis

## Program Description

There are no programmatic changes anticipated by this change in membership, however, the center may consider increasing the number of days it is open each week to accommodate the additional procedures performed by adding a new member.

The table below shows what the center has reported for Charity Care and Medicaid over the last three years.

	SPARCS <sup>1</sup>	
Year	Charity	Medicaid
2014	1.7%	49.5%
2015	2.2%	48.7%
2016	2.0%	47.3%

<sup>&</sup>lt;sup>1</sup> The category for charity care also includes self-pay patients and bad debt

## Character and Competence

The table below details the proposed change in ownership:

Member Name	Current	Proposed
Azeem Khan, M.D.	38.450%	34.990%
Thomas Izquierdo, M.D.	38.450%	34.990%
Frontier Healthcare Associates, LLC	6.688%	6.084%
Albert Shalomov, M.D.	8.936%	8.132%
Padmanabh Paddu, M.D.	6.000%	5.460%
Carl Guilluame, M.D.	1.476%	1.344%
*Chuansheng Wang, M.D.		9.000%
Total	100%	100%

<sup>\*</sup> Subject to Character and Competence Review

Dr. Wang is a practicing physician, board-certified in Internal Medicine/ Gastroenterology. He owns and operates a private medical practice within the center's service area where he performs approximately 1,400 surgical procedures annually. Upon approval, it is expected that Dr. Wang will close his private practice and perform his cases at the Center.

Staff from the Division of Certification & Surveillance reviewed the disclosure information submitted for the proposed member regarding licenses held, formal education, training in pertinent health and/or related areas, employment history, a record of legal actions, and a disclosure of the applicant's ownership interest in other health care facilities. The new member was checked against the Office of Medicaid Management, the Office of Professional Medical Conduct, and the Education Department databases as well as the US Department of Health and Human Services Office of the Inspector General Medicare exclusion database.

#### Conclusion

Based on the information reviewed, staff found nothing that would reflect adversely upon the applicant's character and competence or standing in the community.

## Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

## Purchase Membership Agreement

The applicant has submitted an executed membership purchase agreement, which is summarized below:

Date:	March 31, 2017
Seller:	Queens Boulevard ASC, LLC
Purchaser:	Chuansheng Wang, M.D.
Purchase Interest:	9% membership interest in Queens Boulevard ASC, LLC
Purchase Price:	\$225,000
Payment of Purchase Price:	Cash at Closing

Dr. Wang will provide equity from his personal resources to meet the purchase price.

## Administrative Services Agreement

The applicant has submitted the following amendment to the existing administrative services agreement (ASA), which is summarized below:

Date:	April 18, 2017
Company:	Queens Boulevard ASC, LLC
Contractor:	Frontier Healthcare Management Services, LLC
Reserved Powers:	The parties agree that: the LLC will retain direct, independent authority over the appointment and/or dismissal, in its sole discretion, of the Facility's management level employees (including, but not limited to, the Facility/Service Administrative/Director, the Medical Director, the Director of Nursing, the Chief Executive Officer, the Chief Financial Officer and the Chief Operating Officer) and all licensed or certified health care staff; the LLC must retain the right to adopt and approve, at is sole discretion, the Facility's operating and capital budgets; the LLC must retain independent control over and physical possession of the Facility's operating and capital budgets; the LLC must retain independent control over and physical possession of the Facility's operating policies and procedures; the LLC must retain full authority and responsibility for, and control over, the operations and management of the Facility; the LLC must retain the right and authority to independently adopt and, approve and enforce, it its sole discretion, polices affecting the Facility's delivery of health care services; the LLC must retain the right to independently adopt, approve and enforce, at its sole discretion, the disposition of assets and authority to incur debts; the LLC n=must retain the right to approve, at its sole discretion, any facility debt; the LLC must retain the right to approve, at its sole discretion, settlements of administrative proceedings or litigation to which the Facility is a party and no powers specifically reserved to the LLC may be delegated, or shared, by FHBS or any other person.

The ASA fee will remain the same. This fee was initially established at \$150,00 per year with an annual cost of living increase equal to the lesser of the change in the Consumer Price Index for Urban Consumers or 1.5%.

## Billing Services Agreement

The applicant has submitted the following amendment to the billing services agreement (BSA), which is summarized below:

Date:	April 18, 2017
Company:	Queens Boulevard ASC, LLC
Contractor:	Frontier Healthcare Management Services, LLC
Reserved Powers:	The parties agree that: the LLC will retain direct, independent authority over the appointment and/or dismissal, in its sole discretion, of the Facility's management level employees (including, but not limited to, the Facility/Service Administrative/Director, the Medical Director, the Director of Nursing, the Chief Executive Officer, the Chief Financial Officer and the Chief Operating Officer) and all licensed or certified health care staff; the LLC must retain the right to adopt and approve, at is sole discretion, the Facility's operating and capital budgets; the LLC must retain independent control over and physical possession of the Facility's operating and capital budgets; the LLC must retain independent control over and physical possession of the Facility's operating policies and procedures; the LLC must retain full authority and responsibility for, and control over, the operations and management of the Facility; the LLC must retain the right and authority to independently adopt and, approve and enforce, it its sole discretion, polices affecting the Facility's delivery of health care services; the LLC must retain the right to independently adopt, approve and enforce, at its sole discretion, the disposition of assets and authority to incur debts; the LLC n=must retain the right to approve, at its sole discretion, settlements of administrative proceedings or litigation to which the Facility is a party and no powers specifically reserved to the LLC may be delegated, or shared, by FHBS or any other person.

The BSA fee will remain the same. This fee was initially established at \$15 per claim with an annual cost of living increase equal to 3%.

#### Capability and Feasibility

The purchase price for the membership interest is \$225,000 and will be met via equity by Dr. Wang. BFA Attachment A is the personal net worth statement of Dr. Wang, which indicates the availability of sufficient funds for the equity contribution.

BFA Attachment B is the 2015 and 2016 certified financial statements of Queens Boulevard ASC, LLC. As shown, the entity had an average positive working capital position and an average positive net asset position from 2015 through 2016. Also, the entity achieved an average net income of \$3,443,516 from 2015 through 2016.

BFA Attachment C is the internal financial statements of Queens Boulevard ASC, LLC as of April 30, 2017. As shown, the entity had a positive working capital position and a positive net asset position through April 30, 2017. As shown, the entity achieved a net income of \$1,136,398.52 through April 30, 2017.

The applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, approval is recommended.

# **Attachments**

BFA Attachment A Personal net worth statement for proposed member

BFA Attachment B Financial Summary- 2015 and 2016 certified financial statements of Queens

Boulevard ASC, LLC

BFA Attachment C Financial Summary- April 30, 2017 internal financial statements of Queens

Boulevard ASC, LLC



# of Health

# Department Public Health and Health Planning Council

Project # 162541-E Nyack Operating LLC d/b/a Nyack Ridge Rehabilitation and Nursing Center

**Residential Health Care Facility Program:** 

**Establishment** Purpose:

County: Rockland

Acknowledged: December 29, 2016

# **Executive Summary**

# Description

Nyack Operating, LLC d/b/a Nyack Ridge Rehabilitation and Nursing Center, a New York limited liability company, requests approval to be established as the new operator of Nyack Manor Nursing Home, a 160-bed Article 28 Residential Health Care Facility (RHCF) located at 476 Christian Herald Road, Valley Cottage (Rockland County). Nyack Manor Nursing Home, a proprietary partnership, is the current operator of the facility. There will be no change in beds or services provided. Upon approval of this application by the Public Health and Health Planning Council (PHHPC), the applicant will operate the facility under the name Nyack Ridge Rehabilitation and Nursing Center.

The applicant has provided a draft asset purchase agreement (APA) between Nyack Manor Nursing Home (Seller) and MBA Healthcare Group LLC (Buyer) for the sale and acquisition of the operating interest of the RHCF for a purchase price of \$2,125,000. Upon PHHPC approval and subsequent closure of the APA, MBA Healthcare Group, LLC will assign all rights, title and interest in the RHCF under the APA to Nyack Operating, LLC. MBA Healthcare Group LLC and Nyack Operating, LLC are related in that there are common members. Ownership of the real property consist of the Estate of Benjamin Lee (25%), the Estate of William Iser (25%), the Estate of Harold Basser (25%) and Sigmund Rolat (25%). The realty ownership will not change as a result of this application. Upon PHHPC approval of the change in operator, and with consent of the property owner/landlord, the current

operator/lessor, Nyack Manor Nursing Home, will assign all rights, title and interests under the lease to Nyack Operating LLC as lessee for site control of the facility.

Ownership of the operations before and after the

requested change is as follows:

	Current Operator		
	Nyack Manor Nursing Home		
<u>Pa</u>	<u>artners</u>	<u>%</u>	
A	Aaron Seligson	50%	
ľ	Martin Rothman	50%	

Proposed Operator via Assignment			
Nyack Operating, I	LC		
<u>Members</u>	<u>%</u>		
Benjamin Einhorn	26.66%		
Michael Braunstein	26.67%		
Edward Braunstein	26.67%		
Cheryl Gellis	5.0%		
Daniel Hirsch	5.0%		
Jessica Diamond	5.0%		
Israel Zyskind, M.D.	5.0%		

# **OPCHSM Recommendation** Contingent Approval

# **Need Summary**

There will be no changes to beds or services at this facility. Nyack Manor Nursing Home's utilization was 83.5% in 2013, 87.7% in 2014, and 88.6% in 2015. Overall occupancy for 2016 was 90.8%. Current utilization, as of May 31, 2017, is 88.1%.

# **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application.

# Financial Summary

There are no project costs associated with this application. The purchase price for the RHCF's operating interest is \$2,125,000 to be funded via \$1,125,000 equity from the proposed members and a promissory note with the current owner for \$1,000,000 at 6% interest with a three-year maturity date and three annual installment payments. The budget is as follows:

	<u>Year One</u>
Revenues	\$16,301,200
Expenses	<u>16,136,348</u>
Net Income	\$164,852

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - c. Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. [RNR]
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility;
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - e. Other factors as determined by the applicant to be pertinent. [RNR]
- 4. Submission of an executed asset purchase agreement, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed assignment and assumption agreement for the operating interests in the RHCF, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed assignment and assumption agreement for the lease of the facility, acceptable to the Department of Health. [BFA]
- 7. Submission of an executed promissory note, acceptable to the Department of Health. [BFA]
- 8. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 9. Submission of a photocopy of the applicants amended and executed Lease Agreement, acceptable to the Department. [CSL]
- 10. Submission of a photocopy of the applicants amended and executed Operating Agreement, acceptable to the Department. [CSL]
- 11. Submission of a photocopy of the applicant's executed Amended Articles of Organization, acceptable to the Department. [CSL]
- 12. Submission of a photocopy of the applicant's executed Asset Purchase Agreement, acceptable to the Department. [CSL]

# Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two-year period. [RNR]

Council Action Date **August 3, 2017** 

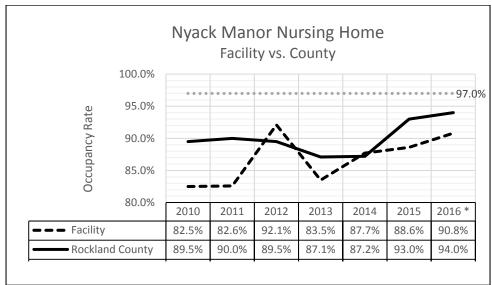
# **Need Analysis**

# **Analysis**

The current Need Methodology indicates a need for 320 beds in Rockland County.

# **RHCF Need - Rockland County**

2016 Projected Need	1,635
Current Beds	1,315
Beds Under Construction	0
Total Resources	1,315
Unmet Need	320



<sup>\*</sup> Unaudited data; based on facility reporting

The occupancy rate for Rockland County in 2015 was 93.0%. Nyack Manor Nursing Home's certified utilization was 83.5% in 2013, 87.7% in 2014, and 88.6% in 2015. Self-reported 2016 occupancy was 90.8% and current self-reported occupancy, as of May 31,2017, is 88.1%.

The applicant attributes the low occupancy to the current operator having contracts with only one managed long term care (MLTC) provider, Fidelis Care at Home. In order to increase occupancy going forward, the applicant plans to:

- Develop partnerships with local hospital to implement programs to reduce avoidable hospitalizations in the local service area;
- Reach out to other MLTC providers such as: Centerlight, Home First, Evercare, Prime Health Choice and Wellcare:
- Implement the following programs: Palliative Care, Congestive Heart Failure program, Transfusion & IV therapy and Pulmonary rehabilitation programs.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate

adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Nyack Manor Nursing Home's Medicaid admissions of 11.1% in 2014 and 20.7% in 2015 have not exceeded Rockland County's 75% threshold rates in 2014 and 2015 of 28.7% and 31.9%, respectively.

# Conclusion

Contingent approval of this application is being recommended to maintain a resource to meet the needs of residents of Rockland County.

#### Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

# **Facility Information**

	Existing	Proposed	
Facility Name	Nyack Manor Nursing Home	Nyack Ridge Rehabilit Nursing Center	ation and
Address	476 Christian Herald Road Valley Cottage, NY 10989	Same	
RHCF Capacity	160	Same	
ADHC Program Capacity	N/A	Same	
Type of Operator	Proprietary	Proprietary	
Class of Operator	Partnership	Limited Liability Compa	any
Operator		Nyack Operating LLC	
		*Benjamin Einhorn	26.66%
		*Michael Braunstein	26.67%
		Edward Braunstein	26.67%
		Cheryl Gellis	5.00%
		Daniel Hirsch	5.00%
		Jessica Diamond	5.00%
		Israel Zyskind	5.00%
		*Managing Members	

### Character and Competence

# **Facilities Reviewed**

**Nursing Homes** 

The Grand Pavilion for Rehab and Nursing at Rockville Center
River Ridge Living Center
Cortlandt Healthcare

08/2012 to present
03/2014 to present
03/2014 to present

### **Individual Background Review**

**Benjamin Einhorn** is a New York State certified public accountant with his license currently inactive. He is employed as a consultant at MBA Healthcare Group. He also is currently the vice president of the Romerovski Corporation, a clothing exporter in Roselle Park, New Jersey. Mr. Einhorn discloses the following ownership interests:

The Grand Pavilion for Rehabilitation at Rockville Center 7% 08/2012 to present River Ridge Living Center 25% 04/2014 to present Cortlandt Healthcare 5% 03/2014 to present

**Michael Braunstein** is currently a member of MBA Healthcare Group, which is a consulting firm. He is also a senior vice president of the Romerovski Corporation, a clothing exporter in Roselle Park, New Jersey. Michael Braunstein is also a licensed notary public in the state of New Jersey and is considered to be in good standing. Michael Braunstein discloses the following ownership interest:

River Ridge Living Center 25%

03/2014 to present

**Edward Braunstein** is currently a member of MBA Healthcare, which is a consulting firm. He is also a senior vice president of the Romerovski Corporation, a clothing exporter in Roselle Park, New Jersey. Edward Braunstein discloses the following ownership interest:

River Ridge Living Center 25%

03/2014 to present

**Cheryl Gellis** discloses that she is retired, and has not worked in the last 10 years. Ms. Gellis discloses the following ownership interest:

River Ridge Living Center 5%

03/2014 to present

**Daniel Hirsch** is a CPA in the state of Delaware. He is currently employed as the Vice President of Agistar Meat and Poultry, a food production & sales company. Daniel Hirsch discloses the following ownership interest:

River Ridge Living Center 9.9%

03/2014 to present

**Jessica Diamond** is currently employed at Suda Management Corp., which is a real estate management company. She discloses no ownership interests.

**Israel Zyskind** has a licensed MD in the state of NY with license in good standing. He is currently the Managing Partner at Boro Park Pediatric Association. Mr. Zyskind discloses no ownership interests.

# Character and Competence - Analysis

No negative information has been received concerning the character and competence of the applicants. It is noted that the applicant meets the minimum experience requirement of five years nursing home related management experience at the time of the August 3, 2017 PHHPC meeting. The requirement is satisfied by Benjamin Einhorn's 7% ownership of The Grand Pavilion for Rehabilitation and Nursing at Rockville Center since August 2012.

A review of operations for The Grand Pavilion for Rehabilitation and Nursing at Rockville Center, River Ridge Living Center and Cortlandt Healthcare reveals there were no enforcements nor Civil Money Penalties for the periods identified above.

# Quality Review

		Health	Quality	NYS
Provider Name	Overall	Inspection	Measures	Quintile
The Grand Pavilion for Rehab & Nursing at Rockville Centre	***	**	****	5
River Ridge Living Center	**	**	****	1
Cortlandt Healthcare LLC	***	***	****	4

#### **Project Review**

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

# Asset Purchase Agreement

The applicant has submitted a draft Asset Purchase Agreement for the operating interests of the RHCF. The terms of the agreement are summarized below:

Seller:	Nyack Manor Nursing Home
Buyer:	MBA Healthcare Group, LLC
Asset Acquired:	NH business and operations, all equipment, leasehold improvements, tools, furniture and office equipment and all fixtures, all assignable contracts, leases and other arrangements, goodwill, supplies, policies and procedure manuals, resident medical records, payroll records, assignable warranties, Medicare/Medicaid provider agreements and provider numbers, all licenses held, all computer applications, insurance policies, prepaid expenses, resident funds, any leased equipment
Excluded	Cash, accounts receivable, non-transferable licenses, unassigned insurance
Assets:	policies, name/assets of Nyack Manor Investments
Purchase Price:	\$2,125,000
Payment of the	\$1,125,000 cash due at closing;
Purchase Price:	\$1,000,000 via promissory note, post-closing installments due over three years

The purchase price will be paid as follows:

Members' Equity \$1,125,000
Promissory Note with the current owner\* \$1,000,000
Total \$2,125,000

### Assignment and Assumption Agreement - Operations

A draft Assignment and Assumption Agreement has been submitted for assignment of the operations related to the Nyack Manor as follows:

Assignor:	MBA Healthcare Group, LLC
Assignee:	Nyack Operating, LLC
Rights assigned:	All rights, title and interests in the RHCF under the asset purchase agreement.

### Assignment and Assumption Agreement - Lease

A draft Assignment and Assumption Agreement has been submitted for the current lease related to the Nyack Manor as follows:

Assignor:	Nyack Manor Nursing Home
Assignee:	Nyack Operating, LLC
Rights assigned:	All rights assigned under the lease agreement noted below.
Consideration:	\$10

# Lease Agreement

The original lease is dated August 23, 1969, and has been amended to extend the terms. The current executed lease terms, which are being assigned to Nyack Operating, LLC are summarized as follows:

Premises:	A 160-bed RHCF located at 476 Christian Herald Road, Valley Cottage
Landlord:	Peninsula Mill Corporation and Serofel Realty Corp
Tenant:	Nyack Manor Nursing Home
Terms:	23 years starting from October 31, 2011
Amount:	\$256,000 per annum

<sup>\*</sup> The principal sum of \$1,000,000 will be paid in three annual installments with interest at 6% and a maturity date of three years. The first installment will be \$250,000 plus interest, the second Installment will be \$250,000 plus interest, and the third installment will be \$500,000 plus interest.

The lease arrangement is an arm's length agreement. The applicant has submitted an affidavit attesting that there is no relationship between the landlord and the operating entity.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of June 13, 2017, the facility has no outstanding Medicaid overpayment liabilities.

# Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year subsequent to the change of ownership. The budget is summarized below:

	Current Year (2015)		Year One	
<u>Revenue</u>	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
Commercial - FFS	\$277.41	\$545,670	\$424.96	\$2,283,300
Medicare - FFS	\$634.82	4,406,309	\$0.00	0
Medicare - MC	\$0.00	0	\$650.02	3,841,600
Medicaid - FFS	\$234.25	9,863,802	\$0.00	0
Medicaid - MC	\$0.00	0	\$227.58	9,292,600
Private Pay	\$277.41	208,337	\$325.12	524,100
Other Operating		11,050		359,600
Total Revenue		\$15,035,168		\$16,301,200
Expenses				
Operating	\$282.38	\$14,618,087	\$291.50	\$15,661,300
Capital	\$8.74	452,506	\$8.84	475,048
Total Expenses	\$291.12	\$15,070,593	\$300.34	\$16,136,348
Net Income		<u>(\$35,425)</u>		<u>\$164,852</u>
Utilization (Patient Days)		51,767		53,727
Occupancy		88.6%		92.0%

The following is noted with respect to the submitted budget:

- Other Operating Revenue increase is primarily due to Medicare Part B Revenue, which the operator did not break out in their 2015 RHCF-4 Medicaid Cost Report.
- Per the applicant, the increase in private and commercial rates were projected based on an analysis of comparable facilities. These rates also include an inflation adjustment to 2018 (Year One)
- Medicaid and Medicare rates are based on the current year rates, which are the average per diems experienced during 2015.
- Operating expenses are based on the current year and the average per diems experienced during 2015.
- Breakeven utilization is 91.07% for the first year.
- Utilization by payor source is as follows:

	Year One
Commercial - FFS	10.0%
Medicare - MC	11.0%
Medicaid - MC	76.0%
Private Pay	3.0%

### Capability and Feasibility

There are no project costs associated with this application. The purchase price for the RHCF's operating interest is \$2,125,000 to be funded via equity of \$1,125,000 from the proposed members and a promissory note with the current owner for \$1,000,000 at 6% interest with a three-year maturity date and

three annual installment payments. BFA Attachment A, Proposed Members' Net Worth of Nyack Operating, LLC, reveals sufficient resources for stated levels of equity.

The working capital requirement of \$2,689,391, based on two months of the first year's expenses, will be satisfied with \$1,389,391 equity from the proposed members and a bank loan of \$1,300,000 at 6% for a five-year term. M&T Bank has provided a letter of interest. BFA Attachment A, Proposed Members' Net Worth of Nyack Operating, LLC, reveals sufficient resources for stated levels of equity. BFA Attachment D is the pro-forma balance sheet as of the first day of operation, which indicates positive members' equity of \$2,743,200.

The submitted budget indicates that net income of \$164,852 will be generated for the first year after the change in ownership. Revenues are estimated to increase from the current year by approximately \$1,300,000 based on the increase in occupancy (going from 89% to 92%) and a 2.5% increase per annum for inflation to reflect 2018 dollars. Overall expenses are expected to increase from the current year by \$1,100,000 due mostly to a 2.5% increase per annum for inflation to reflect 2018 dollars and an increase in occupancy related costs. This includes an increase in salaries and benefits of \$640,000 to meet the needs of an increase in occupancy. BFA Attachment D is the pro forma balance sheet of Nyack Operating, LLC, which shows the operation has a positive net asset position of \$2,742,200 as of the first day of operations.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment C, Financial Summary of Nyack Manor Nursing Home, indicates that the facility has experienced positive working capital and equity position for the period shown. The facility showed a positive net income in 2014, but had a net operating loss of \$35,425 in 2015 and \$17,273 in 2016, which the applicant stated was due to the operator seeking to sell their operations and concentrating their efforts to that matter. The operations turned around in the first three months of 2017 as the nursing home has shown a profit in the period provided.

BFA Attachments B, Financial Summary of the proposed members affiliated RHCFs, shows the facilities have maintained positive working capital, net equity, and net income from operations for the periods shown.

Based on the preceding and subject to noted contingencies, the applicant has demonstrated the capability to proceed in a financially feasible manner.

# Recommendation

From a financial perspective, contingent approval is recommended.

# Attachments

BFA Attachment A Nyack Operating LLC, Proposed Members Net Worth

BFA Attachment B Proposed Owners' Affiliated Residential Health Care Facilities

BFA Attachment C Financial Summary, Nyack Manor Nursing Home

BFA Attachment D Pro Forma Balance Sheet



# Department of Health

# Public Health and Health Planning Council

Project # 171227-E

104 Old Niagara Road Operating Company, LLC d/b/a

Elderwood at Lockport

Program: Residential Health Care Facility County: Niagara

Purpose: Establishment Acknowledged: March 29, 2017

# **Executive Summary**

# Description

104 Old Niagara Road Operating Company, LLC d/b/a Elderwood at Lockport, a New York limited liability company, requests approval to be established as the new operator of Odd Fellow & Rebekah Rehabilitation & Health Care Center, Inc. (Odd Fellow), a 126-bed, voluntary not-forprofit, Article 28 residential health care facility (RHCF) located at 104 Old Niagara Road, Lockport (Niagara County). The facility is also licensed for two-bed respite service. A separate entity, 104 Old Niagara Road, LLC, will acquire rights to the real property. There will be no change in beds or services provided.

On February 10, 2017, Post Acute Partners Acquisition, LLC (PAP), a Delaware limited liability company licensed to do business in New York State, entered an Asset Purchase Agreement (APA) with Odd Fellow, the current owner, to acquire the operating interests and real estate for \$10,000,000. PAP is equally owned by Warren Cole and Jeffery Rubin, D.D.S. Upon Public Health and Planning Council (PHHPC) approval, PAP will assign its rights and title to the operating interests and the purchased real property assets to 104 Old Niagara Road Operating Company, LLC and 104 Old Niagara Road, LLC, respectively. 104 Old Niagara Road, LLC will lease the premises to 104 Old Niagara Road Operating Company, LLC. There is a relationship between the proposed operating and realty entities in that they have common membership.

The seller indicated that the RHCF is a standalone independent facility and after many years

of operations, certain long-term trends have severely and negatively impacted the ability of the facility to remain economically viable. Such trends include: decreasing government reimbursement with the transition to managed care; New York State's Medicaid re-design and the need to coordinate with consolidate care providers; the need to diversify and expand capacity to maintain fiscal stability; and their increased vulnerability as an independent facility with depleted resources that could be better redirected to other charitable purposes in conformity with the historical mission of Odd Fellows. The Board undertook a strategic assessment and determined that selling the facility afforded the greatest opportunity to preserve access to nursing home care in Lockport and the surrounding community. They engaged an appraiser to establish a fair market value of the enterprise and obtained bids from over eight prospective buyers. They evaluated the four best offers based on price/value, quality of the bidder's operations, and financial sustainability. The Board determined PAP was best suited to preserve quality nursing home care in the service area and most viable given the other facilities PAP operates in the Niagara County region. The sale proceeds will be used to liquidate the existing mortgage, capital lease obligations, accrued workers' compensation, employee salary and benefit accruals, accounts payable, and closing and wind-down costs, with the remainder being used to fund Odd Fellow's charitable section 501 (c) (3) purposes. There are no restrictions on the property with regard to its use or ownership.

Ownership of the operations before and after the requested change is as follows:

Current Operator
Odd Fellow & Rebekah Rehabilitation & Health
Care Center, Inc.

#### 

Concurrently under review, the applicant members are seeking approval of CON 171342 to be established as the new operator of Adirondack Tri-County Nursing and Rehabilitation Center, Inc., an 82-bed, voluntary not-for-profit, RHCF that operates a ten-slot Adult Day Health Care Program located at 112 Ski Bowl Road, North Creek (Warren County).

# OPCHSM Recommendation Contingent Approval

# **Need Summary**

There will be no changes to beds or services at this facility. Odd Fellow & Rebekah Rehabilitation & Health Care Center's occupancy was 93.8% in 2014, 90.8% in 2015 and 95.6% in 2016. Occupancy as of May 31, 2017, was 92.1%.

# **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants. No changes in the program or physical environment are proposed in this application. The applicant will enter an administrative services agreement with Elderwood Administrative Services, LLC. Elderwood Administrative is 100% owned by Post-Acute Partners Management, LLC jointly owned by Warren Cole and Jeffrey Rubin.

# Financial Summary

PAP agreed to acquire the RHCF's assets for \$10,000,000. The purchase price will be met with members' equity of \$2,000,000 and a bank loan for \$8,000,000 at 6% interest for five years. with an option to extend for an additional five years. M&T Bank has provided a letter of interest for the loan at the stated terms. PAP will assign its rights and title to the RHCF's operations and real property to 104 Old Niagara Road Operating Company, LLC and 104 Old Niagara Road, LLC, respectively, for \$10. There are no project costs associated with this proposal. Applicant member Warren Cole has provided an affidavit attesting to fund the balloon payment if acceptable terms are not available at the time of refinancing. The budget is as follows:

	<u>Year One</u>	<u>Year Three</u>
Revenues	\$12,571,936	\$13,380,260
Expenses	12,395,179	\$12,734,389
Gain/(Loss)	\$176,757	\$645,871

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - c. Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. [RNR]
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - a. Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility;
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - e. Other factors as determined by the applicant to be pertinent. [RNR]
- 4. Submission of an executed Assignment of Rights, acceptable to the Department of Health, IBFAI
- 5. Submission of an executed Health Care Center Facility Lease, acceptable to the Department of Health. [BFA]
- 6. Submission of executed Administrative Services Agreement, acceptable to the Department of Health.
- Submission of a photocopy of the applicant's executed Assignment of Rights, acceptable to the Department. [CSL]
- 8. Submission of a photocopy of the applicant's executed Administrative Services Agreement, acceptable to the Department. [CSL]
- Submission of a photocopy of the Certificate of Dissolution or Certificate of Amendment to the Certificate of Incorporation of Odd Fellow & Rebekah Rehabilitation and Health Center, Inc., acceptable to the Department. [CSL]
- 10. Submission of a photocopy of the applicant's executed Restated Articles of Organization, acceptable to the Department. [CSL]
- 11. Submission of a photocopy of the applicants executed Amended and Restated Single Member Operating Agreement, acceptable to the Department. [CSL]
- 12. Submission of a photocopy of the applicant's executed Lease Agreement, acceptable to the Department. [CSL]
- 13. Submission of a photocopy of the Authority to Do Business in the State of New York by the New York Department of State for 104 Old Niagara Road Operating Holders, LLC, acceptable to the Department. [CSL]

# Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two-year period. [RNR]

Council Action Date **August 3, 2017** 

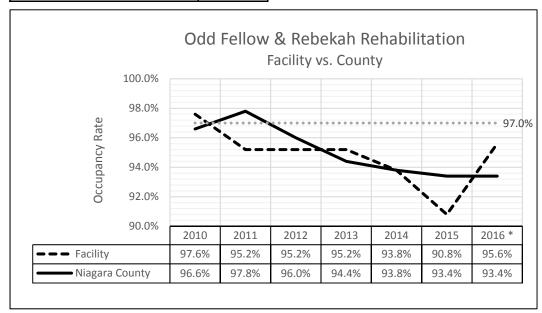
# **Need Analysis**

# **Analysis**

As calculated under the current Need methodology, there is a surplus of 12 beds in Niagara County.

**RHCF Need - Niagara County** 

2016 Projected Need	1,377
Current Beds	1,389
Beds Under Construction	0
Total Resources	1,389
Unmet Need	12



<sup>\*</sup> unaudited data; based upon facility reporting

Odd Fellow & Rebekah Rehabilitation & Health Care Center's occupancy as of May 31, 2017, was 92.1%. According to the current operator, the decreased occupancy for 2015 was due to lower short-term rehabilitation admissions during the summer months. The facility was able to increase the short-term rehabilitation admissions for 2016. The applicant plans to strengthen referral relationships with local physicians and hospitals to maintain strong occupancy at the facility.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Odd Fellow & Rebekah Rehabilitation & Health Care Center's Medicaid admissions of 6.7% in 2014 and 6.2% in 2015 did not exceed Niagara County's 75% threshold rates in 2014 and 2015 of 15.3% and 12.5%, respectively.

# Recommendation

From a need perspective, contingent approval is recommended.

# Program Analysis

Facility Information

	Existing	Proposed
Facility Name	Odd Fellow & Rebekah	Elderwood at Lockport
	Rehabilitation & Health Care Center,	
	Inc.	
Address	104 Old Niagara Road	Same
	Lockport, NY 14094	
Beds	126	Same
ADHCP Capacity	N/A	N/A
Type of Operator	Corporation	Limited Liability Company
Class of Operator	Not for Profit	Proprietary
Operator	Odd Fellow & Rebekah	104 Old Niagara Road Operating
	Rehabilitation & Health Care	Company, LLC. – 100%
	Center, Inc.	Members
		Warren Cole (50%)
		Jeffrey Rubin (50%)

# Character and Competence - Background

# **Facilities Reviewed**

icilities iteviewed	
NYS Nursing Homes	
Elderwood at Hamburg	07/2013 to present
Elderwood at Liverpool	07/2013 to present
Elderwood at Amherst	07/2013 to present
Elderwood at Grand Island	07/2013 to present
Elderwood at Lancaster	07/2013 to present
Elderwood at Cheektowaga	07/2013 to present
Elderwood at Williamsville	07/2013 to present
Elderwood at Waverly	07/2013 to present
Elderwood at Wheatfield	07/2013 to present
Elderwood at Hornell	04/12/16 to present
Elderwood at Uihlein at Lake Placid	10/04/16 to present
N/O A 1 1/1 / / 5	
NYS Adult Home/Enriched Housing Program	
Elderwood Village at Williamsville	07/2013 to present
Elderwood Assisted Living at Wheatfield	07/2013 to present
Elderwood Assisted Living at West Seneca	07/2013 to present
Elderwood Assisted Living at Cheektowaga	07/2013 to present
Elderwood Assisted Living at Hamburg	07/2013 to present
Elderwood Assisted Living at Waverly	07/2013 to present
Tonawanda Manor	02/2016 to present
McCauley Manor at Mercycare	04/2016 to present

NYS Licensed Home Care Agency Elderwood Assisted Living at West Seneca Elderwood Assisted Living at Cheektowaga Elderwood Assisted Living at Hamburg Elderwood Assisted Living at Waverly Elderwood Assisted Living at Tonawanda Woodmark Pharmacy of New York, LLC		07/2013 to present 07/2013 to present 07/2013 to present 07/2013 to present 04/2016 to present 07/2013 to present
Alabama Laurelton Rehabilitation and Nursing Center	SNF	7/2007-5/2008
California Care Alternatives of California	HOS	07/2007-10/2009
Connecticut Danbury Health Care Center Darien Health Care Center Golden Hill Health Care Center Long Ridge of Stamford Newington Health Care Center River Glen Health Care Center The Highlands Health Care Center West River Health Care Center Westport Health Care Center Wethersfield Health Care Center Partners Pharmacy of Connecticut	SNF SNF SNF SNF SNF SNF SNF SNF SNF	07/2007-10/2009 07/2007- 2007 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
Kansas Care Alternatives of Kansas	HOS	07/2007-10/2009
Maryland Montgomery Village Health Care Center	SNF	07/2007-10/2009
Massachusetts Brookline Health Care Center Calvin Coolidge Nursing & Rehab Center Cedar Hill Health Care Center Concord Health Care Center Essex Park Rehabilitation & Nursing Center Holyoke Health Care Center Lexington Health Care Center Lowell Health Care Center Milbury Health Care Center New Bedford Health Care Center Newton Health Care Center Peabody Glen Health Care Center Redstone Health Care Center Weymouth Health Care Center Wilmington Health Care Center Care Alternatives of Massachusetts Partners Pharmacy of Massachusetts Woodmark Pharmacy of Massachusetts	SNF SNF SNF SNF SNF SNF SNF SNF SNF SNF	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
Michigan Grand Blanc Rehabilitation & Nursing Center	SNF	10/2007-10/2009

Missouri Care Alternatives of Missouri Cliffview at Riverside Rehab & Nursing Center Partners Pharmacy of Missouri	HOS SNF RX	07/2007-10/2009 10/2007-05/2008 07/2007-10/2009
Bergen Care Home Health Bergen Care Personal Touch Care Alternatives of New Jersey Care One at Dunroven Care One at East Brunswick Care One at Evesham Care One at Evesham Assisted Living Care One at Ewing Care One at Hamilton Care One at Holmdel Care One at Holmdel Care One at King James Care One at Livingston Care One at Moorestown Care One at Moorestown Care One at Moorestown Care One at Morris Care One at Raritan Bay MC Care One at Raritan Bay MC Care One at Teaneck Care One at The Highlands Care One at Walley Care One at Walley Care One at Walley Care One at Wellington Ordell Health Care Center Somerset Valley Related Automatical Sources Care Coners Care Care Care Care Care Care Care Care	HHA HOS SNF SNF SNF SNF SNF SNF SNF SNF SNF SN	2007-10/2009 2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 10/2007-10/2009 07/2007-10/2009
South Jersey Health Care Center Woodcrest Health Care Center Care Alternatives of New Jersey Partners Pharmacy of New Jersey	SNF SNF HOS RX	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
North Carolina Blue Ridge Health Care Center	SNF	07/2007-10/2009
Ohio Bellbrook Health Care Center The Rehabilitation & Nursing Center at Elm Creek The Rehabilitation & Nursing Center at Firelands The Rehabilitation & Nursing Center at Spring Cree	SNF SNF SNF kSNF	07/2007-10/2009 10/2007-10/2009 10/2007-10/2009 10/2007-10/2009

Pennsylvania Presque Isle Rehabilitation and Nursing Center The Rehab and Nursing Center at Greater Pitts Pediatric Specialty Care at Point Pleasant Pediatric Specialty Care at Doyleston Pediatric Specialty Care at Quakertown Pediatric Specialty Care at Lancaster Pediatric Specialty Care at Hopewell Pediatric Specialty Care at Philadelphia Senior Living at Lancaster Care Alternatives of Pennsylvania	SNF burg SNF ICF SNF ICF ICF ICF ICF ICF ICF ICF ICF ICF IC	10/2007-10/2009 10/2007-10/2009 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present
Puerto Rico Medicare Y Mucho Mas Medicare A	Advantage Plan	07/2007-11/2009
Rhode Island Elderwood at Riverside Elderwood at Scallop Shell at Wakefield	SNF SNF	02/2014-present 12/2010-present
Virginia Colonial Heights Health Care Center Glenburnie Rehabilitation Hopewell Health Care Center Valley Health Care Center Westport Health Care Center Care Alternatives of Virginia Partners of Virginia, LLC	SNF SNF SNF SNF/ALF SNF HOS RX	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 4/2007-10/2009 4/2007-10/2009 4/2007-10/2009 4/2007-10/2009
	diate care facility/gro	oup home

ALF assisted living facility
HHA home health agency
IRF intermediate rehab facility
LTA long term acute care hospital

HOM homecare RX pharmacy

HOS hospice SNF skilled nursing facility/nursing home

# **Individual Background Review**

**Warren Cole** is a member and co-founder of Post Acute Partners, LLC, which owns, operates and develops healthcare facilities across the United States, including skilled nursing facilities, assisted living facilities, pediatric specialty care hospitals, home health agencies and institutional pharmacies. Prior to founding Post Acute Partners, LLC Mr. Cole was involved with Care Ventures, Inc., an investment firm which acquires operational and real estate interests in nursing homes and provides financing to health care facilities throughout the United States. Mr. Cole has had extensive health facility ownership interests, which are listed above.

Jeffrey Rubin is a member and co-founder of Post Acute Partners, LLC, which owns, operates and develops healthcare facilities across the United States, including skilled nursing facilities, assisted living facilities, pediatric specialty care hospitals, home health agencies and institutional pharmacies. Prior to founding Post Acute Partners, Dr. Rubin served as Executive Vice President Business Development for Care One Management, LLC/Healthbridge Management, LLC from 2000-2009. Before his involvement with Care One, Dr. Rubin served as President of Millennium Healthcare, Inc. which was the precursor to Care One. Dr. Rubin was formerly a practicing dentist, with his license currently inactive. Dr. Rubin has had extensive health facility ownership interests, which are listed above.

In the ten year period preceding the formation of Post Acute Partners early in 2010 both Dr. Rubin and Mr. Cole held minority ownership interests, and in some circumstances also held management positions in a group of affiliated, privately held companies which owned and operated various health care facilities and/or services in various states other than the State of New York. Upon separating from the companies in late 2009 they relinquished their management positions and since then have had no authority or ability to direct, influence or otherwise affect the operations of the companies' holdings.

A review of the facilities that Mr. Cole and Dr. Rubin held and relinquished prior to the formation of Post Acute Care Partners was undertaken at the time of their acquisition of Elderwood Senior Care, and revealed no issues of character and competence at that time.

Character and Competence - Analysis

No negative information has been received concerning the character and competence of the above applicants.

A review of operations at Elderwood Assisted Living at Waverly for the period identified above revealed that the facility was fined \$2,800 pursuant to a Stipulation and Order. A deficiency was found under 18 NYCRR 487.7(f)(5), Resident Services, identified in two inspection reports dated 7/27/2016 and 11/21/2016.

A review of operations for all other New York State health care facilities and agencies, for the periods identified above, reveals that there were no enforcements.

A review of operations for Chestnut Terrace Rehabilitation and Nursing (now Elderwood at Riverside), and Scallop Shell Nursing and Rehabilitation of Rhode Island (now Elderwood of Scallop Shell at Wakefield), Presque Isle Rehabilitation and Nursing Center and The Rehabilitation and Nursing Center at Greater Pittsburgh in Pennsylvania for the periods indicated above reveals that there were no enforcements. This information was obtained from an affidavit signed by the applicants, as well as the Medicare.gov Nursing Home Compare website.

A review of Woodmark Pharmacy of Massachusetts for the period indicated above reveals that there were no issues with licensing and certification, as provided by the State of Massachusetts website.

The applicants have submitted an affidavit regarding the six pediatric intermediate care facilities in which they attest to the provision of a substantially consistent high level of care.

An affiliate of the applicant (Niagara Advantage Health Plan, LLC dba Elderwood Health Plan MLTC) was approved for enrollment as a Managed Long Term Care Plan by NYSDOH on April 1, 2016.

	Overall	Health Inspection	Quality Measures	Quintile
NY				
Elderwood at Hamburg	****	***	****	4
Elderwood at Liverpool	***	**	****	1
Elderwood at Amherst	****	***	****	2
Elderwood at Grand Island	**	*	****	1
Elderwood at Wheatfield	***	***	****	3
Elderwood at Lancaster	****	****	****	1
Elderwood at Cheektowaga	***	***	****	2
Elderwood at Williamsville	****	****	**	3
Elderwood at Waverly	***	***	***	2
Elderwood at Hornell	**	**	***	2
Elderwood at Lake Placid	**	**	***	2

	Overall	Health Inspection	Quality Measures	Quintile
PA				
Rehab & Nursing Ctr Greater	*	*	****	
Pittsburg				
RI				
Elderwood Of Scallop Shell at Wakefield	****	***	****	
Elderwood at Riverside	****	****	**	

<sup>\*</sup>Chestnut Terrace Nursing & Rehabilitation is listed in CMS report as Elderwood at Riverside, same address \*Elderwood at Lake Placid is listed on Quintile report as Uihlein Living Center, same PFI and address

# Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

# Asset Purchase Agreement

The applicant submitted an executed APA to acquire the RHCF operations and real estate. The agreement will be effectuated upon PHHPC approval of this application. The terms are summarized below:

Date:	February 10, 2017
Seller:	Odd Fellow & Rebekah Rehabilitation & Health Care Center, Inc.
Purchaser:	Post Acute Partners Acquisition, LLC
Asset Transferred:	All right, title and interest in: supplies, inventory, consumables and other medical goods; furniture, furnishings, equipment, computers, machinery; tangible personal property; books, records, documents, surveys, reports, related to Real Property; all assumed contracts; transferrable licenses; right to trademarks, trade names and variations thereof, The Real Property, including all buildings, fixtures, structures and improvements.
Excluded Assets:	Seller's cash and equivalents and securities, all prepaid expenses of sellers, all funds deposited into payroll or operating accounts as of the closing date, all accounts receivable, name of the seller and any related names (including "Odd Fellow and Rebekah Rehabilitation and Health Care Center, Inc." or any variations thereof). Rights to tax refunds or claims from periods prior to closing date.
Assumed Liabilities:	Assumed contracts and Admission Agreements as they relate to periods after the Effective Time.
Purchase Price:	\$10,000,000
Payment of the Purchase Price:	\$1,000,000 Deposit; \$9,000,000 at the Closing

The purchase price is proposed to be satisfied as follows:

Member's Equity

Mortgage loan (5 years, with possible 5-year extension, 6% interest) Total

\$2,000,000 \$8,000,000 \$10,000,000

<sup>\*</sup>Elderwood at Hornell is listed on Quintile report as McCauley Manor at Mercycare, Same PFI and address

The applicant states that the allocation of the purchase price between operations and realty will not be finalized until Closing. BFA Attachment A is the net worth summaries for the proposed members of PAP, which shows sufficient liquid assets to meet equity requirements.

M&T Bank provided a letter of interest for the loan at the stated terms.

The applicant submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. Currently, there are no outstanding Medicaid liabilities.

# Assignment of Rights

The applicant submitted a draft Assignment of Rights for the assignment of the assets associated with the APA, shown below:

Assignor:	Post Acute Partners Acquisition, LLC
Assignee-Operating Assets:	104 Old Niagara Road Operating Company, LLC
Operating Assets Transferred:	Assets as defined by the Asset Purchase Agreement
Assignee-Leasehold Interest:	104 Old Niagara Road, LLC
Leasehold Assets Transferred:	Land, Buildings and Structures as defined by the Asset
	Purchase Agreement.
Considerations:	\$10

# Health Care Facility Lease Agreement

The applicant submitted a draft lease agreement, the terms are summarized below:

Premises:	All the landlord's right, title and interest in and to the real property and facility at 104
	Old Niagara Road, Lockport, New York
Landlord:	104 Old Niagara Road, LLC
Lessee:	104 Old Niagara Road Operating Company, LLC
Term:	10 years with four 5-year renewal options
Rent:	An amount not less than the amounts necessary to cover any debt service of the
	landlord, its affiliates, or parent, and related to the property.
Provisions:	Triple Net

The lease arrangement is a non-arm's length agreement. The applicant has submitted an original affidavit attesting to the relationship between the landlord and the operating entity.

#### Administrative Services Agreement

The applicant submitted a draft Administrative Service Agreement, summarized as follows:

Provider:	Elderwood Administrative Services, LLC			
Company:	104 Old Niagara Road Operating Company, LLC d/b/a Elderwood at Lockport			
Services	All functions related to: Accounts Receivable, Billing, Accounts Payable, Payroll			
Provided:	(excluding responsibility, obligation or liability); and budgets; financial reporting;			
	regulatory reports; bookkeeping; human resources; information technology;			
	insurance and risk management; and corporate compliance.			
Term:	From Effective Date until December 31, 2017, with automatic 1-year renewals.			
Fee:	\$52,170 per month with periodic adjustments based on a consideration of the fees,			
	the scope of operations, the changes in the purchasing power of money, the			
	services being performed, the size of nonprofessional workforce and the expenses			
	of the provider, reflecting the fair market value.			

The members of the proposed operator, Warren Cole and Jeffrey Rubin, are also members of the administrative services provider. 104 Old Niagara Road Operating Company, LLC will maintain responsibility and authority over the daily management and operations of the facility.

# Operating Budget

The applicant provided the current year, and first and third year operating budgets after the change in ownership, in 2017 dollars, summarized as follows:

	Curr	ent Year	Ye	ar One	Yea	ar Three
	Per Day	Total	Per Day	Total	Per Day	Total
Revenues						
Medicaid FFS	\$237.48	\$6,971,971	\$211.32	\$6,480,717	\$211.50	\$6,152,467
Medicare FFS	\$375.74	2,907,480	\$622.06	2,270,527	\$641.26	2,340,593
Commercial FFS		0	\$361.74	1,320,343	\$463.11	1,690,343
Private Pay/Other	\$356.26	1,659,466	\$354.94	2,031,294	\$372.45	2,718,904
Other Rev		<u>0</u>		<u>469,055</u>		<u>477,953</u>
Total Revenues		\$11,538,917		\$12,571,936		\$13,380,260
<u>Expenses</u>						
Operating	\$241.38	\$10,078,566	\$256.15	\$11,191,531	\$264.28	\$11,546,573
Capital	<u>22.85</u>	<u>953,980</u>	<u>27.55</u>	<u>1,203,648</u>	<u>27.19</u>	<u>1,187,816</u>
Total Expenses	\$264.23	\$11,032,546	\$283.70	\$12,395,179	\$291.47	\$12,734,389
Net Income/(Loss)		<u>\$506,371</u>		<u>\$176,757</u>		<u>\$645,871</u>
Utilization (days)		41,754		43,691		43,690
% Occupancy /		90.8%		95.0%		95.0%

The following is noted with respect to the submitted budget:

- The Current Year represents the facility's 2015 experience.
- Revenue assumptions are based on the applicant's experience, via affiliated entities, operating other NYS RHCFs.
- Budgeted All Other Revenue includes assessment revenue and gift shop revenue.
- Medicaid revenue is based on the facility's 2017 Medicaid Regional Pricing Rate. The Commercial
  rate is based on RUG distribution and acuity. PAP's business model is to develop a robust clinical
  program to care for higher acuity intensive nursing and rehab patients. They expect the number of
  such residents will increase by the third year. All other rates are based on the facility's most current
  (March 2017) average rates of payment.
- Utilization assumptions are based on the applicant's experience and projected need in the area.
- Expenses are based on current operations, the experience of applicant members and adjusted for anticipated increase in utilization, rent and payment for working capital loans.
- Breakeven utilization is estimated at 93.61% (43,053 patient days) and 90.24% (41,503 patient days) in Years One and Year Three, respectively.
- Overall utilization is 95% for both Years One and Three, while utilization by payor source is as follows:

	Current Year	<u>Year One</u>	Year Three
Medicaid FFS	70.31%	70.19%	66.58%
Medicare FFS	18.53%	8.35%	8.35%
Commercial FFS	0.00%	8.35%	8.35%
Private Pay/Other	11.16%	13.10%	16.71%

# Capability and Feasibility

There are no project costs associated with this application. PAP has agreed to acquire the rights to the RHCF's real property and operating interests for \$10,000,000. The acquisition price will be met with \$2,000,000 in members' equity and a \$8,000,000 mortgage loan at the above stated terms. PAP will assign its rights to the RHCF operating interest to 104 Old Niagara Road Operating Company, LLC and its rights to the property to 104 Old Niagara Road, LLC for a total of \$10.

The working capital requirement of \$2,065,863 is based on two months of Year One expenses. Working capital will be met with \$1,032,932 in members' equity and a loan for \$1,032,931 at 4% interest for a five-year term. M&T Bank has provided a letter of interest for the working capital loan. BFA Attachment A, the proposed operating members' net worth, shows sufficient assets overall to meet equity requirements.

BFA Attachment C is 104 Old Niagara Road Operating Company, LLC's pro forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$3,032,932. Equity includes \$1,600,000 in goodwill, which is not a liquid resource nor is it recognized for Medicaid reimbursement. If goodwill is eliminated, total net assets are \$1,432,932.

BFA Attachment D is 104 Old Niagara Road, LLC's pro forma balance sheet as of the first day of operation, which indicates a positive members' equity of \$0.

The budget projects a \$176,757 in Year One and net income of \$645,871 in Year Three. The budgets appear reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment E, the 2013-2015 certified and the 2016 internal financial summary of Odd Fellow & Rebekah Rehabilitation & Health Care Center, indicates that the facility had a positive average net asset position, generated an annual average operating profit of \$414,556 for the period 2013-2015 and an operating deficit of \$241,354 for 2016, and maintained a positive average working capital position for 2013-2016. The 2016 loss was due to non-recurring transaction related legal expenses, increased liability insurance, nursing expenses due to engaging contract nursing in 2016, and increased worker's compensation expenses. To rectify the losses, the facility will eliminate contract nursing by bring all staff in-house and will utilize risk management processes and procedures to reduce worker's compensation expense.

BFA Attachment F, a financial summary of affiliated RHCFs, shows the facilities maintained positive net income from operations for 2015 and 2016, except for the following:

- Elderwood at Grand Island (2850 Grand Island Boulevard Operating Company, LLC) shows negative working capital for the period shown. The applicant attributes the negative working capital to the timing of short-term working capital needs (due to the timing of payroll and collections). The facility shows a nominal loss year-to-date 2016, which the applicant attributes to increased prescription drug costs. The applicant anticipates improved results as of the end of the calendar year.
- Elderwood at Cheektowaga (225 Bennett Road Operating Company, LLC) and Elderwood at Hamburg (5775 Maelou Drive Operating Company, LLC) show negative working capital as of December 31, 2015. The applicant attributes the negative working capital to the timing of short-term working capital needs (due to the timing of payroll and collections). While Elderwood at Cheektowaga demonstrates positive operating income through December 31, 2016, the facility experienced a net loss in 2015, which they attributed to a lower than normal census.
- Elderwood at Wheatfield (2600 Niagara Falls Boulevard Operating Company, LLC) shows positive
  net income and net assets. Working capital was negative due to reclassifying the mortgage from
  long term to current. This will correct itself in 2017 when the mortgage is scheduled to be
  refinanced.

The applicant notes the above referenced entities have access to revolving credit lines that cover temporary negative working capital balances.

Financial statements for Elderwood of Uihlein at Lake Placid (185 Old Military Road Operating Company, LLC), Elderwood of Lakeside at Brockport (170 West Avenue Operating Company, LLC) and Elderwood at Ticonderoga (1019 Wicker Street Operating Company, LLC) were not evaluated as the applicant was not established as the operator of the facilities until October 4, 2016 or later.

Subject to the noted contingencies, and dependent upon the proposed operator meeting their projections, the applicant demonstrated the capability to proceed in a financially feasible manner.

### Recommendation

From a financial perspective, contingent approval is recommended.

# **Attachments**

BFA Attachment A	Net worth summary, members of Post Acute Partners Acquisition, LLC
BFA Attachment B	Organizational Chart
BFA Attachment C	Pro Forma Balance Sheet, 104 Old Niagara Road Operating Company, LLC
BFA Attachment D	Pro Forma Balance Sheet, 104 Old Niagara Road, LLC
BFA Attachment E	Financial Summary, Odd Fellow & Rebekah Rehabilitation & Health Care
	Center
BFA Attachment F	Financial Summary, affiliated nursing home facilities



# of Health

# Department Public Health and Health Planning Council

Project # 171342-E

112 Ski Bowl Road Operating Company, LLC d/b/a Elderwood at North Creek

**Residential Health Care Facility** Program:

Purpose: **Establishment**  County: Warren

Acknowledged: May 15, 2017

# **Executive Summary**

# Description

112 Ski Bowl Road Operating Company, LLC d/b/a Elderwood at North Creek, a New York limited liability company, requests approval to be established as the new operator of Adirondack Tri-County Nursing and Rehabilitation Center, Inc., an 82-bed, voluntary not-for-profit, Article 28 residential health care facility (RHCF) located at 112 Ski Bowl Road, North Creek (Warren County). The RHCF operates a ten-slot Adult Day Health Care Program (ADHCP) onsite, which is included in this application request. A separate entity, 112 Ski Bowl Road, LLC, will acquire the real property. There will be no change in beds or services provided.

On May 5, 2017, Post Acute Partners Acquisition, LLC (PAP), a Delaware limited liability company licensed to do business in New York State, entered into an Asset Purchase Agreement (APA) with Adirondack Tri-County Nursing and Rehabilitation Center, Inc., the current owner, for the sale and acquisition of the operating interests and real property for \$180,000 plus assumption of certain liabilities. The assumed liabilities are not anticipated to exceed \$699,410 for the operations and \$2,185,857 for the real property, as shown on their respective pro forma balance sheets (BFA Attachments D and E). PAP is equally owned by Warren Cole and Jeffery Rubin, D.D.S. Upon Public Health and Planning Council (PHHPC) approval, PAP will assign its rights under the APA to 112 Ski Bowl Road Operating Company, LLC and 112 Ski Bowl Road, LLC, 112 Ski Bowl Road, LLC will lease the real property to 112 Ski Bowl Road Operating Company, LLC. There is

a relationship between the proposed operating and realty LLCs in that the entities have common membership.

The seller indicated that the facility had been experiencing losses over the prior years, and projections for the future were not better. The Board believed that selling the RHCF offered the greatest opportunity to preserve access to nursing home care in the North Creek community, thus they decided to obtain bids from prospective buyers. They received solicited and unsolicited offers from five potential buyers, evaluated all of the offers, and decided to move forward with PAP, which the Board believed was the best offer taking into consideration the preservation of quality nursing home services in their service area, the relative certainty of the transaction given the other facilities operated and under contract by affiliates of PAP in the North Country region, and the overall ability to achieve Tri-County's economic objectives. The sale proceeds will be used to pay amounts owed on the existing mortgage, employee salary and benefit accruals, various accounts payable, NYSDOH cash receipts assessments, and closing cost.

The current and proposed operator of the RHCF are as follows:

# <u>Current Operator</u> Adirondack Tri-County Nursing and Rehabilitation Center, Inc (nfp)

# Proposed Operator 112 Ski Bowl Road Operating Company, LLC Members % 112 Ski Bowl Road Operating 100% Holdco, LLC Warren Cole (50%) Jeffery Rubin D.D.S (50%)

Concurrently under review, the applicant members are seeking approval to be established as the new operator of Odd Fellow and Rebekah Rehabilitation and Health Care Center, Inc., a 126-bed RHCF located in Lockport, New York (CON 171227).

# OPCHSM Recommendation Contingent Approval

### **Need Summary**

There will be no changes to beds or services at this facility. Adirondack Tri-County Nursing & Rehabilitation Center's occupancy was 93.6% in 2014, 85.5% in 2015 and 85.4% in 2016. Occupancy, as of May 31, 2017, was 84.1%.

# **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants. No changes in the program or physical environment are proposed in this application. The applicant will enter an administrative services agreement with Elderwood Administrative Services, LLC. Elderwood Administrative is 100% owned by Post-Acute Partners Management, LLC jointly owned by Warren Cole and Jeffrey Rubin.

# Financial Summary

PAP agreed to acquire the operating interest and real property for \$180,000 plus the assumption of certain liabilities estimated at a combined total of \$2,885,267. The purchase price will be met with members' equity. PAP will assign its rights and title to the RHCF operations and real property to 112 Ski Bowl Road Operating Company, LLC and 112 Ski Bowl Road, LLC, respectively, for \$10. There are no project costs associated with this proposal. The proposed budget is as follows:

	First Year	Third Year
Revenues	\$6,545,625	\$7,628,641
Expensed	8,236,209	8,892,324
Gain/(Loss)	(\$1,690,584)	(\$1,263,683)

# Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

# Approval contingent upon:

- Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - a. Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - c. Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. [RNR]
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - a. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility;
  - b. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - c. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - d. Other factors as determined by the applicant to be pertinent. [RNR]
- 4. Submission of an executed Assignment of Rights, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed Health Care Center Facility Lease, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed Administrative Services Agreement, acceptable to the Department of Health. [BFA]
- 7. Submission of documentation of M&T Bank's approval for the applicant to assume the nursing home's outstanding M&T Bank debt obligations, acceptable to the Department of Health. [BFA]
- 8. Submission of a photocopy of the applicant's executed Restated Articles of Organization, acceptable to the Department. [CSL]
- 9. Submission of a photocopy of the applicant's executed Operating Agreement, acceptable to the Department. [CSL]
- 10. Submission of a photocopy of the applicant's executed lease agreement, acceptable to the Department. [CSL]
- 11. Submission of a photocopy of the applicants amended and executed Administrative Services Agreement, acceptable to the Department. [CSL]
- 12. Submission of a photocopy of the applicant's executed Assignment of Rights, acceptable to the Department. [CSL]
- 13. Submission of a photocopy of 112 Ski Bowl Road Operating Holdco, LLC's Certificate of Authority to Do Business in the State of New York, acceptable to the Department. [CSL]

# Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two-year period. [RNR]

Council Action Date **August 3, 2017** 

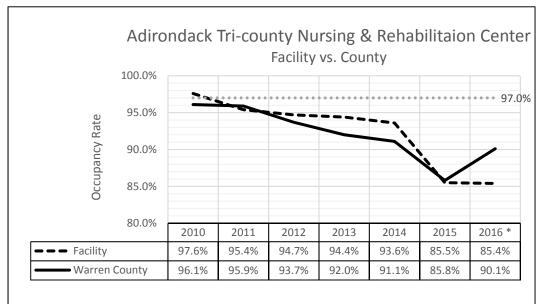
# **Need Analysis**

# **Analysis**

The current Need methodology shows a need for 15 additional beds in Warren County.

**RHCF Need – Warren County** 

2016 Projected Need	417
Current Beds	402
Beds Under Construction	0
Total Resources	402
Unmet Need	15



<sup>\*</sup> unaudited data; based upon facility reporting

Adirondack Tri-County Nursing & Rehabilitation Center's occupancy as of May 31, 2017, was 84.1%. The applicant plans to enhance staffing, augment clinical programs and capacity, cultivate relationships with local referral sources, and enter into a Managed Long-Term Care Plan (MLTCP) to improve occupancy at the facility.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department.

Adirondack Tri-County Nursing & Rehabilitation Center's Medicaid admissions of 29.8% in 2014 and 41.5% in 2015 did exceed Warren County's 75% threshold rates in 2014 and 2015 of 10.4% and 17.7%, respectively.

#### Recommendation

From a need perspective, contingent approval is recommended.

# Program Analysis

Facility Information

	Existing	Proposed	
Facility Name	Adirondack Tri- County Nursing &	Elderwood at North Creek	
	Rehabilitation Center, Inc.		
Address	112 Ski Bowl Road	Same	
	North Creek, NY 12853		
Beds	82	Same	
ADHCP Capacity	10	10	
Type of Operator	Inc.	Limited Liability Company	
Class of Operator	Not for Profit	Proprietary	
Operator	Adirondack Tri- County Nursing &	112 Ski Bowl Road Operating Co.,LLC	
	Rehabilitation Ctr., Inc.	Members:	
		Warren Cole 50.00%	
		Jeffrey Rubin 50.00%	
		100.00%	

# Character and Competence - Background

			_
Easi	1:4:00	Davi	
raci	iities	Rev	iewed

10	cilities Reviewed		
	NYS Nursing Homes		
	Elderwood at Hamburg		07/2013 to present
	Elderwood at Liverpool		07/2013 to present
	Elderwood at Amherst		07/2013 to present
	Elderwood at Grand Island		07/2013 to present
	Elderwood at Lancaster		07/2013 to present
	Elderwood at Cheektowaga		07/2013 to present
	Elderwood at Williamsville		07/2013 to present
	Elderwood at Waverly		07/2013 to present
	Elderwood at Wheatfield		07/2013 to present
	Elderwood at Hornell		04/12/16 to present
	Elderwood at Uihlein at Lake Placid		10/04/16 to present
	NYS Adult Home/Enriched Housing Program		
	Elderwood Village at Williamsville		07/2013 to present
	Elderwood Assisted Living at Wheatfield		07/2013 to present
	Elderwood Assisted Living at West Seneca		07/2013 to present
	Elderwood Assisted Living at Cheektowaga		07/2013 to present
	Elderwood Assisted Living at Hamburg		07/2013 to present
	Elderwood Assisted Living at Waverly		07/2013 to present
	Tonawanda Manor		02/2016 to present
	McCauley Manor at Mercycare		04/2016 to present
	NYS Licensed Home Care Agency		
	Elderwood Assisted Living at West Seneca		07/2013 to present
	Elderwood Assisted Living at Cheektowaga		07/2013 to present
	Elderwood Assisted Living at Hamburg		07/2013 to present
	Eldomyood Assisted Living at Wayerly		07/2012 to propert
	Elderwood Assisted Living at Waverly Elderwood Assisted Living at Tonawanda		07/2013 to present
			04/2016 to present
	Woodmark Pharmacy of New York, LLC		07/2013 to present
	Alabama		
	Laurelton Rehabilitation and Nursing Center	SNF	7/2007-5/2008
	3		

<u>California</u>		
Care Alternatives of California	HOS	07/2007-10/2009
Connecticut Danbury Health Care Center Darien Health Care Center Golden Hill Health Care Center Long Ridge of Stamford Newington Health Care Center River Glen Health Care Center The Highlands Health Care Center West River Health Care Center Westport Health Care Center Wethersfield Health Care Center Partners Pharmacy of Connecticut	SNF SNF SNF SNF SNF SNF SNF SNF SNF	07/2007-10/2009 07/2007-2007 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
Kansas Care Alternatives of Kansas	HOS	07/2007-10/2009
Maryland Montgomery Village Health Care Center	SNF	07/2007-10/2009
Massachusetts Brookline Health Care Center Calvin Coolidge Nursing & Rehab Center Cedar Hill Health Care Center Concord Health Care Center Essex Park Rehabilitation & Nursing Center Holyoke Health Care Center Lexington Health Care Center Lowell Health Care Center Milbury Health Care Center New Bedford Health Care Center Newton Health Care Center Peabody Glen Health Care Center Redstone Health Care Center Weymouth Health Care Center Wilmington Health Care Center Care Alternatives of Massachusetts Partners Pharmacy of Massachusetts Woodmark Pharmacy of Massachusetts	SNF SNF SNF SNF SNF SNF SNF SNF SNF SNF	07/2007-10/2009 07/2007-10/2009
Michigan Grand Blanc Rehabilitation & Nursing Center	SNF	10/2007-10/2009
Missouri Care Alternatives of Missouri Cliffview at Riverside Rehab & Nursing Center Partners Pharmacy of Missouri	HOS SNF RX	07/2007-10/2009 10/2007-05/2008 07/2007-10/2009
New Jersey Bergen Care Home Health Bergen Care Personal Touch Care Alternatives of New Jersey Care One at Dunroven Care One at East Brunswick Care One at Evesham Care One at Evesham Assisted Living	HHA HHA HOS SNF SNF SNF ALF	2007-10/2009 2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 10/2007-10/2009

Care One at King James Care One at Livingston Care One at Livingston Care One at Madison Avenue Care One at Moorestown Care One at Moorestown	SNF SNF SNF SNF SNF SNF ALF SNF SNF	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 09/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
Care One at Pine Rest Care One at Raritan Bay MC Care One Harmony Village at Moorestown Care One at Teaneck Care One at The Cupola Care One at The Highlands Care One at Valley	SNF ALF SNF LTA SNF SNF SNF SNF SNF SNF SNF SNF/ALF SNF SNF	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 04/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 10/2007-10/2009
South Jersey Health Care Center Woodcrest Health Care Center Care Alternatives of New Jersey Partners Pharmacy of New Jersey  North Carolina Blue Ridge Health Care Center Ohio	SNF SNF HOS RX	07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009 07/2007-10/2009
Bellbrook Health Care Center The Rehabilitation & Nursing Center at Elm Creek The Rehabilitation & Nursing Center at Firelands The Rehabilitation & Nursing Center at Spring Creek Pennsylvania	SNF SNF SNF	07/2007-10/2009 10/2007-10/2009 10/2007-10/2009 10/2007-10/2009
Pediatric Specialty Care at Point Pleasant Pediatric Specialty Care at Doyleston Pediatric Specialty Care at Quakertown Pediatric Specialty Care at Lancaster Pediatric Specialty Care at Hopewell Pediatric Specialty Care at Philadelphia	SNF SNF ICF SNF ICF ICF ICF HOM HOS	10/2007-10/2009 10/2007-10/2009 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present 02/2011-present
Puerto Rico Medicare Y Mucho Mas Medicare Advan	ntage Plan	07/2007-11/2009
Rhode Island Elderwood at Riverside Elderwood at Scallop Shell at Wakefield	SNF SNF	02/2014-present 12/2010-present

### **Virginia**

Colonial Heights Health Care Center	SNF	07/2007-10/2009
Glenburnie Rehabilitation	SNF	07/2007-10/2009
Hopewell Health Care Center	SNF	07/2007-10/2009
Valley Health Care Center	SNF/ALF	4/2007-10/2009
Westport Health Care Center	SNF	4/2007-10/2009
Care Alternatives of Virginia	HOS	4/2007-10/2009
Partners of Virginia, LLC	RX	4/2007-10/2009

ACU acute care/hospital ICF intermediate care facility/group home

ALF assisted living facility
HHA home health agency

IRF intermediate rehab facility
LTA long term acute care hospital

HOM homecare RX pharmacy

HOS hospice SNF skilled nursing facility/nursing home

### Individual Background Review

**Warren Cole** is a member and co-founder of Post Acute Partners, LLC, which owns, operates and develops healthcare facilities across the United States, including skilled nursing facilities, assisted living facilities, pediatric specialty care hospitals, home health agencies and institutional pharmacies. Prior to founding Post Acute Partners, LLC Mr. Cole was involved with Care Ventures, Inc., an investment firm which acquires operational and real estate interests in nursing homes and provides financing to health care facilities throughout the United States. Mr. Cole has had extensive health facility ownership interests, which are listed above.

Jeffrey Rubin is a member and co-founder of Post Acute Partners, LLC, which owns, operates and develops healthcare facilities across the United States, including skilled nursing facilities, assisted living facilities, pediatric specialty care hospitals, home health agencies and institutional pharmacies. Prior to founding Post Acute Partners, Dr. Rubin served as Executive Vice President Business Development for Care One Management, LLC/Healthbridge Management, LLC from 2000-2009. Before his involvement with Care One, Dr. Rubin served as President of Millennium Healthcare, Inc. which was the precursor to Care One. Dr. Rubin was formerly a practicing dentist, with his license currently inactive. Dr. Rubin has had extensive health facility ownership interests, which are listed above.

In the ten year period preceding the formation of Post Acute Partners early in 2010 both Dr. Rubin and Mr. Cole held minority ownership interests, and in some circumstances also held management positions in a group of affiliated, privately held companies which owned and operated various health care facilities and/or services in various states other than the State of New York. Upon separating from the companies in late 2009 they relinquished their management positions and since then have had no authority or ability to direct, influence or otherwise affect the operations of the companies' holdings.

A review of the facilities that Mr. Cole and Dr. Rubin held and relinquished prior to the formation of Post Acute Care Partners was undertaken at the time of their acquisition of Elderwood Senior Care, and revealed no issues of character and competence at that time.

# Character and Competence - Analysis

No negative information has been received concerning the character and competence of the above applicants.

A review of operations at Elderwood Assisted Living at Waverly for the period identified above revealed that the facility was fined \$2,800 pursuant to a Stipulation and Order. A deficiency was found under 18 NYCRR 487.7(f)(5), Resident Services, identified in two inspection reports dated 7/27/2016 and 11/21/2016.

A review of operations for all other New York State health care facilities and agencies, for the periods identified above, reveals that there were no enforcements.

A review of operations for Chestnut Terrace Rehabilitation and Nursing (now Elderwood at Riverside), and Scallop Shell Nursing and Rehabilitation of Rhode Island (now Elderwood of Scallop Shell at

Wakefield), Presque Isle Rehabilitation and Nursing Center and The Rehabilitation and Nursing Center at Greater Pittsburgh in Pennsylvania for the periods indicated above reveals that there were no enforcements. This information was obtained from an affidavit signed by the applicants, as well as the Medicare.gov Nursing Home Compare website.

A review of Woodmark Pharmacy of Massachusetts for the period indicated above reveals that there were no issues with licensing and certification, as provided by the State of Massachusetts website.

The applicants have submitted an affidavit regarding the six pediatric intermediate care facilities in which they attest to the provision of a substantially consistent high level of care.

An affiliate of the applicant (Niagara Advantage Health Plan, LLC dba Elderwood Health Plan MLTC) was approved for enrollment as a Managed Long Term Care Plan by NYSDOH on April 1, 2016.

	Overall	Health Inspection	Quality Measures	NYS Quintile
NY				
Elderwood at Hamburg	****	***	****	4
Elderwood at Liverpool	***	**	****	1
Elderwood at Amherst	****	***	****	2
Elderwood at Grand Island	**	*	****	1
Elderwood at Wheatfield	***	***	****	3
Elderwood at Lancaster	****	****	****	1
Elderwood at Cheektowaga	***	***	****	2
Elderwood at Williamsville	****	****	**	3
Elderwood at Waverly	***	***	***	2
Elderwood at Hornell	**	**	***	2
Elderwood at Lake Placid	**	**	***	2
PA	•			
Rehab & Nursing Ctr Greater Pittsburg	*	*	****	
RI				_
Elderwood Of Scallop Shell at Wakefield	****	***	****	
Elderwood at Riverside	****	****	**	

<sup>\*</sup>Chestnut Terrace Nursing & Rehabilitation is listed in CMS report as Elderwood at Riverside, same address

#### Recommendation

From a programmatic perspective, approval is recommended.

<sup>\*</sup>Elderwood at Lake Placid is listed on Quintile report as Uihlein Living Center, same PFI and address

<sup>\*</sup>Elderwood at Hornell is listed on Quintile report as McCauley Manor at Mercycare, Same PFI and address

# Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed APA to acquire the RHCF operating interests, to be effectuated upon PHHPC approval of this application. The terms of the agreement are summarized below:

port Title Cappioval application. The terms of the agreement are summarized below.					
Date:	May 5, 2017				
Purchaser:	Post Acute Partners Acquisition, LLC				
Seller:	Adirondack Tri-County Nursing Home and Rehabilitation Center, Inc.				
Assets	Inventory; right, title and interest of Seller to all furniture, furnishings,				
Transferred:	equipment, computers, machinery, mechanical systems, security systems,				
	vehicles and office equipment; real property records; assumed contracts and				
	all assumed admission agreements; licenses in connection with the facility;				
	trademarks, trade names, service marks, trade dress used in connection with				
	operation of the facility; patient records, books and records; DOH settlement				
	payments; all items of tangible and intangible personal property used in				
	connection with operation and maintenance of the facility.				
Excluded	Sellers bank accounts, cash, cash equivalents and securities, financial				
Assets:	investments; prepaid expenses, deposits; accounts receivable; refunds or				
	reimbursements; funds held for Adirondack Community Trust; claims,				
	disputes, litigation, insurance proceeds; employee benefit plans and assets;				
	non-transferrable or non-assignable permits and licenses; and seller's				
	financial books and records.				
Assumed	Liabilities incurred after closing. The following assumed liabilities: M&T Debt;				
Liabilities:	vehicle debt; program reimbursements; cash receipts or cash receipts				
	assessment; obligation to transitioned employees.				
Purchase Price:	\$180,000 plus assumed liabilities estimated at \$2,885,267 (operation				
	\$699,410 and real property \$2,185,857 )				
Payment of	\$180,000 deposit held in escrow to be applied to the purchase price at				
Purchase Price:	closing.				

BFA Attachment A is the net worth summaries for members of Post Acute Partners, Acquisition, LLC which shows sufficient liquid assets to meet equity requirements.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of June 7, 2017, the facility had \$101,201 in outstanding Medicaid overpayment liabilities.

#### Assignment of Rights

The applicant has submitted a proposed Assignment of Rights for the assignment of the assets associated with the APA, as shown below:

Assignor:	Post Acute Partners Acquisition, LLC
Assignee/Operator:	112 Ski Bowl Road Operating Company, LLC
Assignee/Real Property:	112 Ski Bowl Road, LLC
Skilled Nursing Operating	Assets associated with the operation of the skilled nursing facility
Assets Transferred:	of Adirondack Tri-County Nursing and Rehabilitation Center
Real Estate Assets	Assets associated with the real property with respect to the
Transferred:	facility located at 112 Ski Bowl Road, North Creek, NY 12853.
Assignment Fee:	\$10

#### Health Care Facility Lease Agreement

The applicant has submitted a draft lease agreement, the terms of which are summarized below:

Premises:	112 Ski Bowl Road, North Creek, New York 12853 upon which an 82-bed		
	skilled nursing facility is located.		
Landlord:	112 Ski Bowl Road, LLC		
Tenant:	112 Ski Bowl Operating Company, LLC		
Term:	10 years with four (4) extension terms of five (5) years each at the tenant's		
	discretion.		
Rent:	An amount not less than the amounts necessary to cover any debt service of		
	landlord, its affiliates, or parent, and related to the property, estimated at		
	\$530,568 per year.		
Provisions:	Triple Net		

The lease arrangement is a non-arm's length agreement. The applicant has submitted an original affidavit attesting to the relationship between the landlord and the operating entity.

#### Administrative Services Agreement

The applicant has submitted a draft Administrative Service Agreement, summarized as follows:

Provider:	Elderwood Administrative Services, LLC		
Company:	112 Ski Bowl Road Operating Company, LLC		
Services	Assistance including: accounts receivable; billing; accounts payable; payroll; budgets;		
Provided:	financial reporting; regulatory reports; bookkeeping; human resources; information		
	technology; marketing and business development; reimbursement; ancillary and other		
	services; insurance and risk management; and corporate compliance.		
Term:	From Effective Date until December 31, 2017, with automatic 1-year renewals.		
Fee:	\$27,572 per month with periodic adjustments based on a consideration of the fees, scope		
	of operations, changes in purchasing power, services being performed, size of non-		
	professional workforce and the expenses of the provider, reflecting the fair market value.		

Elderwood Administrative Services, LLC is owned by Warren Cole and Jeffrey Rubin, each at 50%. The administrative services provider has provided an attestation acknowledging that there are statutory and regulatory requirements that cannot be delegated and that 112 Ski Bowl Road Operating Company, LLC will maintain responsibility and authority over the daily management and operations of the facility.

#### Operating Budget

The applicant has provided the current year (2015), and first and third year operating budgets after the change in ownership, in 2017 dollars, summarized as follows:

J. J	Curre	nt Year	Firs	t Year	Third	l Year
Inpatient Revenue	Per Diem	Total	Per Diem	Total	Per Diem	Total
Medicaid	\$159.34	\$3,293,468	\$159.20	\$2,775,237	\$186.34	\$2,268,750
Medicaid-MC		0	\$159.20	916,946	\$186.34	1,872,158
Medicare	\$410.83	700,058	\$418.39	864,090	\$463.93	1,098,180
Private	\$368.24	1,183,906	\$341.86	\$1,452,896	\$368.34	1,875,570
Assessment		<u>0</u>		<u>189,437</u>		<u>150,525</u>
Subtotal Inpt Rev		\$5,177,432		\$6,198,606		\$7,265,183
Outpatient Revenue						
ADHCP		\$183,272		\$191,594		\$203,279
Other Outpatient		143,537		<u>117,390</u>		<u>117,580</u>
Subtotal Outpt Rev		\$326,809		\$308,984		\$320,859
Total Operating Rev		\$5,504,241		\$6,507,590		\$7,586,042

<u>Expense</u>						
Operating	\$220.74	\$5,648,421	\$263.26	\$7,643,103	\$285.86	\$8,299,218
Capital	\$19.24	492,236	\$20.43	593,106	\$20.43	593,106
Total Expense	\$239.98	\$6,140,657	\$283.69	\$8,236,209	\$306.29	\$8,892,324
Oper. Income (Loss)		<u>(\$636,416)</u>		(\$1,728,619)		(\$1,306,282)
Other Revenue						
Investment Income		\$1,812		\$0		\$0
NYS VAP Grant		808,902		0		0
Debt Forgiveness		314,607		0		0
All Other Revenue		80,647		<u>38,035</u>		42,599
Total Other Rev.		\$1,205,968		\$38,035		\$42,599
Net Income (Loss)		<u>\$569,552</u>		(\$1,690,584)		(\$1,263,683)
Pt Days & Occup % ADHCP Visits	25,588 1,466	85.5% 56%	29,032 3,445	97.0% 85%	97.3% 3,445	29,127 85%
	.,	00,0	٥, ٠	0070	٥, ٠	00,0

The following is noted with respect to the submitted budget:

- The Current Year represents the facility's 2015 experience.
- Revenue assumptions are based on the applicant's experience, via affiliated entities, operating other NYS RHCFs.
- Budgeted All Other Revenue includes rental income.
- The first-year budget eliminates revenues associated with the prior period that may not continue after the change of ownership including: Vital Access Provider funding, vendor debt forgiveness, contributions, interest and investment income, and vending machine income.
- Medicaid revenue is based on the facility's 2017 Medicaid Regional Pricing rate, adjusted for a case mix increase going from .8705 to 1.1733 in year three. All other rates are based on the facility's most current (March 2017) average rates of payment.
- The applicant projected staffing based on Department specific staffing models by position and shift.
- Expenses are based on current operations, the experience of applicant members and adjusted for anticipated increases in utilization, rent and working capital.
- Utilization by payor source is as follows:

	Current	First Year	Third Year
Medicaid	80.78%	60.04%	41.94%
Medicaid-MC	0%	19.84%	34.60%
Medicare	6.66%	5.48%	5.92%
Private Pay	<u>12.56%</u>	<u>14.64%</u>	<u>17.54%</u>
•	100%	100%	100%

#### Capability and Feasibility

Post Acute Partners Acquisition, LLC agreed to acquire the operating interest and real property for \$180,000 plus the assumption of certain liabilities estimated at \$2,885,267. The purchase price will be met with members' equity. PAP will assign its rights and title to the RHCF operations and real property to 112 Ski Bowl Road Operating Company, LLC and 112 Ski Bowl Road, LLC, respectively, for \$10. There are no project costs associated with this proposal.

The working capital requirement is estimated at \$1,372,702 based on two months of first year expenses. The members are adding \$2,627,298 bringing the total working capital to \$4,000,000, to be met by the members. Review of BFA Attachment A, the members' net worth, shows sufficient assets to meet all the equity requirements.

The submitted budget projects a net loss of \$1,690,584 and \$1,263,683 the first and third years, respectively. Overall revenues in the first year are estimated to decline by \$164,584, primarily from a

\$1,003,349 increase in operating revenues, offset by the \$1,167,933 elimination in grants and debt forgiveness. Overall expenses are expected to increase by \$2,095,552, coming from a \$1,994,682 increase in operating expenses and a \$100,870 net increase in capital expenses. The increase in operating expenses is due primarily to a \$1,330,048 increase in wages and fringe benefits (realignment of staffing model) and a \$524,279 increase in medical supplies with the balance spread among multiple categories. The increase in capital expense is from a \$283,373 increase in rent offset by \$182,503 reduction in interest expense.

BFA Attachment D is 112 Ski Bowl Road Operating Company, LLC d/b/a Elderwood at North Creek's pro forma balance sheet, which shows the entity will start with \$4,213,211 in equity. Assets included goodwill of \$392,621, which is not a liquid resource nor is it recognized for Medicaid reimbursement. If goodwill is excluded, the total net assets are a positive \$3,820,590. The budget was created taking into consideration the changes in utilization. The applicant projects to breakeven by February 2020.

The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment F, the 2014-2016 financial summary of Adirondack Tri-County Nursing and Rehabilitation Center, Inc. indicates the facility had a net asset deficit, generated an annual operating deficit and achieved a positive working capital position as the result of receiving VAP grant.

BFA Attachment G, a financial summary of affiliated RHCFs, shows the facilities maintained positive net income from operations for 2015 and 2016, except for the following:

- Elderwood at Grand Island (2850 Grand Island Boulevard Operating Company, LLC) demonstrates
  negative working capital for the period shown. The applicant attributes the negative working capital
  to the timing of short-term working capital needs (due to the timing of payroll and collections). The
  facility shows a nominal loss year-to-date 2016, which the applicant attributes to increased
  prescription drug costs. The applicant anticipates improved results as of the end of the calendar
  year.
- Elderwood at Cheektowaga (225 Bennett Road Operating Company, LLC) and Elderwood at Hamburg (5775 Maelou Drive Operating Company, LLC) show negative working capital as of December 31, 2015. The applicant attributes the negative working capital to the timing of short-term working capital needs (due to the timing of payroll and collections). While Elderwood at Cheektowaga demonstrates positive operating income through December 31, 2016, the facility experienced a net loss in 2015 which they attributed to a lower than normal census.
- Elderwood at Wheatfield (2600 Niagara Falls Boulevard Operating Company, LLC) shows positive net income and net assets. Working capital was negative from reclassifying the mortgage from long term to current, this will correct itself in 2017 when the mortgage is scheduled to be refinanced.

The applicant notes the above referenced entities have access to revolving credit lines that cover temporary negative working capital balances.

Financial statements for Elderwood of Uihlein at Lake Placid (185 Old Military Road Operating Company, LLC), Elderwood of Lakeside at Brockport (170 West Avenue Operating Company, LLC) and Elderwood at Ticonderoga (1019 Wicker Street Operating Company, LLC) were not evaluated as the applicant was not established as the operator of the facilities until October 4, 2016 or later.

Subject to the noted contingencies, and dependent upon the proposed operator meeting their projections, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

## **Attachments**

BFA Attachment A	Net worth summary, members of Post Acute Partners Acquisition, LLC
BFA Attachment B	Organizational Chart
BFA Attachment C	Real Property Members
BFA Attachment D	Pro Forma Balance Sheet, 112 Ski Bowl Road Operating Company, LLC
BFA Attachment E	Pro Forma Balance Sheet, 112 Ski Bowl Road, LLC
BFA Attachment F	Financial Summary, Adirondack Tri-County Nursing Home and
	Rehabilitation Center, Inc.
BFA Attachment G	Financial Summary, affiliated nursing home facilities



# of Health

# Department Public Health and Health Planning Council

Project # 171229-E ILF Operating, LLC d/b/a Elm Manor Nursing and Rehabilitation Center

**Residential Health Care Facility Program:** 

**Establishment** Purpose:

County: **Ontario** 

Acknowledged: March 31, 2017

# **Executive Summary**

#### Description

ILF Operating, LLC d/b/a Elm Manor Nursing and Rehabilitation Center, a New York limited liability company, requests approval to be established as the new operator of Elm Manor Nursing Home, a 46-bed, proprietary, Article 28 residential health care facility (RHCF) located at 210 North Main Street, Canandaigua (Ontario County). Elm Manor Nursing Home, Inc. is the current operator of the facility. A separate entity, ILF Realty, LLC, will acquire the real property. There will be no change in beds or services provided.

On November 17, 2016, Elm Manor Nursing Home, Inc. entered into an Asset Purchase Agreement (APA) with ILF Operating, LLC for the sale and acquisition of the RHCF operating interests for \$900,000. Concurrently, the current real property owners, Robert W. Hurlbut (50%) and Jay B. Birnbaum (50%), entered into a Real Estate Purchase Agreement (REPA) with ILF Realty. LLC for the sale and acquisition of the real property for \$1,350,000. The APA and REPA will close at the same time upon approval by the Public Health and Health Planning Council (PHHPC). There is a relationship between ILF Operating, LLC and ILF Realty, LLC in that there are common members in both entities. The applicant will lease the premises from ILF Realty, LLC.

Ownership of the operations before and after the requested change is as follows:

Current Operator				
Elm Manor Nursing Home, Inc				
Shareholders Shares %				
Robert W. Hurlbut 100 50%				
Jay B. Birnbaum 100 50%				

Proposed Operator	
ILF Operating, LLC	
<u>Members</u>	
Giorgio Mayer (Manager)	75%
Abraham Mayer	10%
Aryeh Grinspan	15%

Concurrently under review, the applicant members of ILF Operating, LLC and the realty members of ILF Realty, LLC are seeking approval to acquire the operating and realty interests, respectively, in Wedgewood Care and Rehabilitation Center (CON 171231).

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no change in beds or services as a result of this change in ownership. Facility selfreported occupancy was 9.5% as of June 7, 2017.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to use any staffing agencies upon their assumption of ownership.

#### Financial Summary

There are no project costs associated with this application. ILF Operating, LLC will acquire the RHCF's operations for \$900,000 funded via \$225,000 in members' equity and a 30-year loan at 5% interest. ILF Realty, LLC will purchase the real property for \$1,350,000 funded by a 30-year loan at 5% interest. Harborview Capital Partners has provided letters of interest for both loans at the stated terms. The projected budget is as follows:

	<u>Year One</u>
Revenues	\$4,564,773
Expenses	<u>4,462,835</u>
Net Income	\$101.938

#### Recommendations

Health Systems Agency

The Finger Lakes Health Systems Agency, known as Common Ground Health, recommends approval.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- 1. Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. (RNR)
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - a. Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. (RNR)
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - a. Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility:
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - e. Other factors as determined by the applicant to be pertinent. (RNR)
- 4. Submission of an executed working capital loan commitment, acceptable to the Department of Health. (BFA)
- 5. Submission of an executed personal loan commitment, acceptable to the Department of Health. (BFA)
- 6. Submission of an executed loan commitment for the purchase of the operations, acceptable to the Department of Health. (BFA)
- 7. Submission of an executed loan commitment for the purchase of the real property, acceptable to the Department of Health. (BFA)
- 8. Submission of a photocopy of the applicant's executed Certificate of Amendment of Articles of Organization, acceptable to the Department.
- 9. Submission of a photocopy of the applicant's amended and executed Operating Agreement, acceptable to the Department.
- 10. Submission of a photocopy of the applicant's executed lease agreement, acceptable to the Department.
- 11. Submission of the applicant's Medicaid Affidavit, acceptable to the Department.

#### Approval conditional upon:

- 1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. (RNR)
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two year period. (RNR)

Council Action Date **August 3, 2017** 

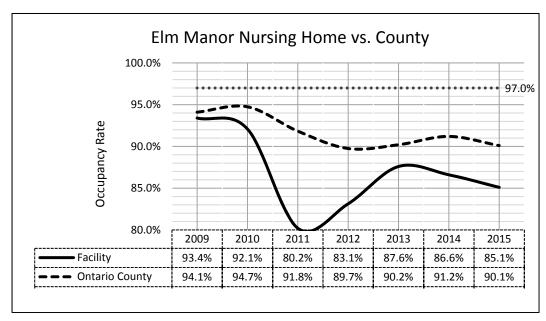
### **Need Analysis**

#### Background

There current Need methodology calculates no need for additional RHCF beds in Ontario County. This project will not result in a change in the number of RHCF beds in the county.

**RHCF Need - Ontario County** 

2016 Projected Need	533
Current Beds	605
Beds Under Construction	0
Total Resources	605
Unmet Need	0



The self-reported occupancy as of June 7, 2017 was 93.5%

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Elm Manor Nursing Home's Medicaid admissions rate has not consistently exceeded the threshold of 75% of the Ontario County rate, as demonstrated in the table below. Therefore, the applicant will be required to continue to improve access to care for Medicaid residents, as well as commit to maintaining the County threshold within two years of approval, as outlined in the contingencies and conditions.

Percent of New RHCF Admissions that are Medicaid	2013	2014	2015
Ontario County 75% Threshold	14.0%	10.9%	8.2%
Elm Manor Nursing Home	10.1%	13.0%	12.3%

#### Conclusion

This change in ownership will not impact access and will enable the new owners to implement plans to increase utilization of the beds.

#### Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

#### Facility Information

	Existing	Proposed
Facility Name	Elm Manor Nursing Home	Elm Manor Nursing and
-	_	Rehabilitation Center
Address	210 North Main Street	Same
	Canandaigua, NY 14424	
RHCF Capacity	46	Same
ADHC Program Capacity	N/A	N/A
Type of Operator	Proprietary	Same
Class of Operator	Corporation	Same
Operator	Elm Manor Nursing Home, Inc.	ILF Operating LLC
		Giorgio Mayer* 75.0%
		Aryeh Grinspan 15.0%
		Abraham Mayer 10.0%
		*Managing Member

#### Character and Competence - Background

#### **Facilities Reviewed**

1226 Gold Crest Care Center	07/2007 to present
0664 Sunnyside Care Center	07/2007 to present
2589 Wellsville Manor Care Center	07/2007 to present
0131 Valley View Manor Nursing Home	07/2007 to present
0594 Bethany Gardens Skilled Living Center	07/2007 to present
1233 Fieldston Lodge Care Center	07/2007 to present
6460 Affinity Skilled Living and Rehabilitation	07/2007 to present
Whitney Rehabilitation Care Center (CT)	03/2015 to present

#### **Individual Background Review**

**Giorgio Mayer** is the President of GM Management 1 in Brooklyn, a residential and commercial real estate company. He is a licensed Real Estate Broker and Notary in the State of New York and has a Rabbinical degree from Rabbinical College of Canada. Mr. Mayer discloses the following nursing home ownership interests:

Gold Crest Care Center	01/1996 to present
Sunnyside Care Center	05/1998 to present
Wellsville Manor Care Center	12/1999 to present
Valley View Manor Nursing Home	07/2002 to present
Bethany Gardens Skilled Living Center	01/2003 to present
Fieldston Lodge Care Center	02/2004 to present
Affinity Skilled Living and Rehabilitation	11/2005 to present

**Aryeh Grinspan** is a licensed nursing home administrator with license in good standing. He is currently employed as the Administrator of Record at Sans Souci Rehabilitation and Nursing Center. Mr. Grinspan has a degree from Brooklyn College and discloses no nursing home ownership interests.

**Abraham Mayer** is the owner of AJ Vision, Inc. and Medelite, LLC, which are medical staffing agencies located in Brooklyn. Mr. Mayer has a Social degree from Yeshivath Meor Enaim in Jerusalem, Israel and discloses no nursing home ownership interests.

Character and Competence - Analysis

A review of operations of Gold Crest Center for the period identified above reveals the following:

- The facility was fined \$4,000 pursuant to Stipulation and Order NH-09-038 for surveillance findings on August 26, 2008. Deficiencies were found under 10 NYCRR 415.12 (h)(2) Quality of Care: Accidents and 415.26 Organization and Administration.
- The facility incurred a Civil Money Penalty of \$18,712.50 on September 17, 2008.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations for Sunnyside Care Center for the periods identified above reveals the following:

- The facility was fined \$8,000 pursuant to Stipulation and Order NH 12-023 for surveillance findings on January 31, 2011. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care- Accidents, 415.14(d)(3) Food in Form to Meet Residents' Needs, 415.26 Administration and 15.27(a-c)- Quality Assurance.
- The facility was fined \$4,000 pursuant to Stipulation and Order NH 16-166 for surveillance findings on September 18, 2014. Deficiencies were found under 10 NYCRR 415.12(h) Quality of Care- Accident Free Environment and 415.29(b) Physical Environment Space/Equipment.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Wellsville Manor Care Center for the period identified above reveals the following:

- The facility was fined \$8,000 pursuant to Stipulation and Order NH 10-061 for surveillance findings on August 6, 2009. Deficiencies were found under 10 NYCRR 415.5(a) Dignity and Respect of Individuality, 415.12 Provide Care/Services for Highest well-being, 415.12(h)(1)(2) Free of Accident Hazards/Supervision/Devices and 415.26 Administration.
- The facility incurred a Civil Money Penalty of \$4,550 on August 6, 2009.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations at Valley View Manor Nursing Home for the period identified above reveals the following:

- The facility was fined \$2,000 pursuant to Stipulation and Order NH 10-061 for surveillance findings on September 27, 2007. Deficiencies were found under 10 NYCRR 415.5(a) Dignity and Respect of Individuality, 415.12 Provide Care/Services for Highest well-being, 415.12(h)(1)(2) Free of Accident Hazards/Supervision/Devices and 415.26 Administration.
- The facility was fined \$2,000 pursuant to Stipulation and Order NH 16-132 for surveillance findings on September 18, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care Highest Practicable Potential.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Bethany Gardens Skilled Living Center for the period identified above reveals the following:

 The facility was fined \$2,000 pursuant to Stipulation and Order NH 16-027 for surveillance findings on January 16, 2014. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care Accidents.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations at Fieldston Lodge Care Center for the period identified above reveals the following:

- The facility was fined \$10,000 pursuant to Stipulation and Order NH 11-040 for surveillance findings on August 26, 2008. Deficiencies were found under 10 NYCRR 415.3(a)(1)(iii) Residents Rights, 415.4(b) Staff Treatment of Residents, 415.12(h)(2) Quality of Care Accidents and Supervision, 415.26 Administrator and 415.15(a) Medical Director.
- The facility was fined \$12,000 pursuant to Stipulation and Order NH 12-019 for surveillance findings on January 11, 2011. Deficiencies were found under 10 NYCRR 415.4(b)(1)(i) Free from Abuse and 415.12 Quality of Care Highest Practicable Potential.
- The facility incurred a Civil Money Penalty of \$22,652 on September 18, 2008.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Affinity Skilled Living and Rehabilitation Center for the period identified above reveals that there were no enforcements.

A review of operations at Whitney Rehabilitation Care Center for the period identified above reveals the following:

- The facility was fined \$1,090 by the State of Connecticut for a Survey on July 23, 2015 for F-tag 223 Free from Abuse.
- The facility was fined \$ by the State of Connecticut for a Survey on July 13, 2016 for F-tag 323 Free of Accidents Hazards/Supervision/Devices.
- The facility incurred a Civil Money Penalty of \$7,053 for a Survey on July 13, 2016 under F-tag 323- Free of Accidents Hazards/Supervision/Devices.

#### **Quality Review**

Provider Name	Overall	Health Inspection	Quality Measures	NYS Quintile
Gold Crest Care Center	***	****	****	4
Sunnyside Care Center	*	*	***	5
Wellsville Manor Care Center	**	**	****	1
Valley View Manor Nursing Home	*	*	****	5
Bethany Gardens Skilled Living Center	*	*	***	5
Fieldston Lodge Care Center	**	***	****	2

#### CT

	**	*	****
Whitney Rehabilitation Care Center			

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

## Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed asset purchase agreement to acquire the RHCF's operating interest. The agreement will become effectuated upon PHHPC approval of this CON. The terms are summarized below:

Date:	November 17, 2016
Seller:	Elm Manor Nursing Home, Inc.
Purchaser:	ILF Operating, LLC
Assets	Right, title and interest in business assets clear of liens including: tangible assets,
Transferred:	inventory, copy of books & records, assigned & assumed contracts, agreements,
	warranties, intellectual property rights (including the name "Elm Manor"), domain
	names and addresses, Medicaid and Medicare provider numbers, assignable
	licenses and permits, trade name, resident funds, and goodwill.
Excluded	Sellers' insurance policies, pension plans, tax refunds, cash, deposits, account
Assets:	receivables, prepayments, refunds, Universal Settlement
Assumed	Liabilities and obligations arising with respect to the operation of the Facility on and
Liabilities:	after the Closing Date
Purchase Price:	\$900,000
Payment of the	\$50,000 paid upon execution;
Purchase Price:	\$850,000 due at Closing

The purchase price of the operations will be satisfied as follows:

Equity – ILF Operating, LLC Members \$225,000 Loan 30-year term, 5% interest 675,000 Total \$900,000

Harborview Capital Partners has provided a letter of interest at the stated terms.

BFA Attachment A is the net worth summary of the members of ILF Operating, LLC, which shows sufficient resources overall to meet the equity requirement. Giorgio Meyer has provided a letter of interest for a \$600,000 personal loan from his company, Damitz Prop, Inc., with a 20-year term at 5% interest. As the result of a potential equity shortfall for select members, Giorgio Meyer has provided an affidavit stating his willingness to contribute resources disproportionate to his ownership interest in the operating entity to make up any member's equity shortfall. BFA Attachment F is Damitz Prop, Inc.'s 2016 Balance Sheet as of December 31, 2016, the 2015-2016 Income Statement and the company's bank statement as of May 24, 2017, which supports the ability to make the personal loan.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility

and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of May 15, 2017, the facility had no outstanding Medicaid liabilities.

Purchase and Sale Agreement for the Real Property

The applicant has submitted an executed real estate purchase agreement related to the purchase of the RHCF's real property. The agreement will close concurrent with the APA upon PHHPC approval of this CON. The terms are summarized below:

Date:	November 17, 2016
Seller:	Robert W. Hurlbut and Jay B. Birnbaum as individuals
Purchaser:	ILF Realty, LLC,
Asset Transferred	Real Property located at 210 North Main Street, Canandaigua, NY (tax map
Realty:	83.08-2-46)
Purchase Price:	\$1,350,000
Payment of the	\$50,000 paid upon execution;
Purchase Price:	\$1,300,000 due at Closing

The \$1,350,000 real property purchase price is expected to be funded by a 30-year loan at 5% interest. Harborview Capital Partners has provided a letter of interest at the stated terms.

#### Master Lease Agreement

The applicant submitted an executed master lease agreement, the terms of which are summarized below:

Date:	March 15, 2017
Premises:	46-bed RHCF located at 210 North Main Street, Canandaigua, New York 14424
Owner/Landlord:	ILF Realty, LLC (upon acquisition at closure of REPA)
Lessee:	ILF Operating, LLC
Term:	20 years with two (2) 5-year renewal options
Rent:	\$276,000 (\$23,000 monthly Base Rent*) with a 1% increase annually
	*subject to Base Rent Floor of 110% of the aggregate principal and interest due
	that same month under the Term Loan and Security Agreement
Provisions:	Triple Net

In addition, at time of signing, ILF Operating LLC (Lessee) was required to make a non-refundable \$200,000 deposit to be released to the Lessor on the Commencement Date.

The lease arrangement is a non-arm's length agreement. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has provided the current year results and the first and third year operating budgets after the change in ownership, in 2017 dollars, summarized as follows:

	Currer	<u>nt Year</u>	First	: Year	<u>Thirc</u>	<u>d Year</u>
Revenues	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
Medicaid FFS	\$247.84	\$2,240,245	\$194.70	\$1,699,608	\$194.70	\$1,752,595
Medicaid MC	\$247.84	\$30,237	\$184.94	\$502,124	\$184.96	\$517,707
Medicare FFS	\$776.96	\$867,088	\$776.96	\$867,088	\$776.96	\$867,088
Medicare MC	\$485.01	\$783,298	\$485.01	\$783,298	\$485.01	\$783,298
Private Pay	\$295.15	\$709,545	\$295.15	\$709,545	\$295.15	\$709,545
All Other		\$3,110		\$3,110		\$3,110
Total		\$4,633,523		\$4,564,773		\$4,633,343

<u>Expenses</u>						
Operating	\$264.86	\$3,786,430	\$250.53	\$4,007,000	\$244.88	\$3,999,060
Capital	\$17.54	\$250,703	\$28.50	\$455,835	\$27.91	\$455,835
Total Expenses	\$282.40	\$4,037,133	\$279.03	\$4,462,835	\$272.79	\$4,454,895
Net Income		\$596,390		\$101,938		\$178,448
RHCF Patient Days		14,296		15,994		16,331
Utilization %		85.15%		95.26%		97.27%

The following is noted with respect to the submitted RHCF operating budget:

- The current year reflects the facility's 2015 revenues and expenses.
- Medicaid revenue is based on the facility's current 2016 Medicaid Regional Pricing rate. The current
  year Medicare rate is the actual daily rate experienced by the facility during 2015, and the forecasted
  year one and year three Medicare rate is the actual daily rate experienced during 2015. The
  forecasted Medicaid Managed Care rate is estimated at 95% of the Medicaid FFS rate, which the
  applicant believes is a reasonable estimate.
- Expense and staffing assumptions were based on the current operator's cost report and then adjusted for an increase in expenses.
- The facility's projected utilization for Year One and Year Three is 95.26% and 97.27%, respectively. It is noted that utilization for the past four years has averaged around 85.6% and current occupancy was 87% as of March 15, 2017, but on February 15, 2017 occupancy was at 93.48%. The applicant plans on increasing utilization by implementing a number of measures including:
  - Increase the number of Medicaid residents by reaching out to local hospital, senior centers and assisted living facilities.
  - o Raise nursing department skill level to handle more complex cases.
  - o Reach out to local physicians to bring added patients in need of cardiac and tracheotomy care.
  - o Host education programs for local seniors on cardiac and diabetes health topics.
  - o Develop an advertising campaign to promote the new ownership.
- The breakeven utilization is projected at 93.1% for the first year
- Utilization by payer source for the first and third year after the change in ownership is:

	<u>Current Year</u>	<u>Year One</u>	<u>Year Three</u>
Medicaid-FFS	63.22%	50.91%	51.42%
Medicaid-MC	0.85%	16.98%	17.14%
Medicare-FFS	7.81%	6.98%	6.83%
Medicare-MC	11.30%	10.10%	9.89%
Private Pay	<u>16.82%</u>	<u>15.03%</u>	<u>14.72%</u>
	100%	100%	100%

#### Capability and Feasibility

There are no project costs associated with this application. ILF Operating, LLC will acquire the RHCF's operations for \$900,000 funded via \$225,000 in members' equity and a 30-year loan at 5% interest. ILF Realty, LLC will acquire the real property for \$1,350,000 funded by 30-year loan at 5% interest. Harborview Capital Partners has provided letters of interest for both loans at the stated terms.

The working capital requirement is estimated at \$743,806 based on two months of year one expenses. Funding will be as follows: \$371,903 from members' equity with the remaining \$371,903 satisfied through a five-year loan at 5% interest. Harborview Capital Partners has provided a letter of interest.

BFA Attachment A, proposed members' net worth summary, reveals sufficient resources to meet equity requirements. As previously stated, liquid resources may not be available in proportion to the proposed ownership interest for the two RHCFs (this application and CON 171231 concurrently under review). As the result of potential equity shortfall, Giorgio Meyer has provided an affidavit stating his willingness to contribute resources disproportionate to his ownership interest in the operating entity to make up any member's equity shortfall. Giorgio Meyer has provided a letter of interest for a \$600,000 personal loan at the above state terms.

The submitted budget projects \$101,938 and \$178,448 of net income in the first and third years, respectively. First year revenues are estimated to decrease \$68,750 as the facility moves towards Medicaid Manage Care. Overall, first year expenses are expected to increase \$425,702 or 6%, coming from a \$220,570 increase in operating expense and \$205,132 increase in depreciation and rent. The change in operating expenses is primarily due to a \$150,960 increase in wages and fringe benefits. The remaining \$69,610 increase in expenses was spread among multiple categories. BFA Attachment C is ILF Operating, LLC's pro forma balance sheet, which shows the entity will start with \$596,903 in equity. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment D is a Financial Summary of Elm Manor Nursing Home, Inc. for 2014 through 2016, which shows the RHCF had average positive working capital and average positive net assets and generate an average positive net income of \$362,039.

BFA Attachment E, financial summary of the proposed member's affiliated RHCFs, shows the facilities have maintained positive net income, working capital and net assets for the periods shown, or have been corrected by 2016 except for the following:

- Gold Crest Center shows positive net assets, positive operating income and negative working
  capital. The negative working capital is the result of a higher-than-expected level of accounts
  payable and a balloon payment included in the current portion of long-term debt. The applicant
  expects these liabilities will be paid down by the end of 2017 bringing working capital into positive
  territory.
- Fieldston Lodge Care Center shows positive net assets, positive operating income and negative working capital during 2015. In 2016, the facility shows positive net assets, positive operating income and positive working capital.
- Oakwood Operating Co, LLC d/b/a Affinity Skilled Living & Rehabilitation shows positive net assets, positive operating income and negative working capital through September 30, 2016. The negative working capital is the result of a higher-than-expected level in accounts payable. The applicant expects these liabilities will be paid down by the end of 2017 bringing working capital into positive territory.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A
BFA Attachment B
BFA Attachment C
BFA Attachment D
BFA Attachment D
BFA Attachment E
BFA Attachment F
BFA Attachment B
BFA At



# of Health

# Department Public Health and Health Planning Council

Project # 171231-E LFG Operating, LLC d/b/a Wedgewood Nursing and Rehabilitation Center

**Residential Health Care Facility** Program:

**Establishment** Purpose:

County: Monroe

Acknowledged: March 31, 2017

# **Executive Summary**

#### Description

LFG Operating, LLC d/b/a Wedgewood Nursing and Rehabilitation Center, a New York limited liability company, requests approval to be established as the new operator of Wedgewood Nursing Home, a 29-bed, proprietary, Article 28 residential health care facility (RHCF) located at 5 Church Street, Spencerport (Monroe County). Wedgewood Nursing Home, Inc. is the current operator of the facility. A separate entity, LFG Realty, LLC, will acquire the real property and assign it to LFG II Realty, LLC. There will be no change in beds or services provided.

On November 17, 2016, Wedgewood Nursing Home, Inc. entered an Asset Purchase Agreement (APA) with LFG Operating, LLC for the sale and acquisition of the RHCF operating interests for \$400,000. Concurrently, the current real property owner, Robert W. Hurlbut (50%) and Jay B. Birnbaum (50%), entered into a Real Estate Purchase Agreement (REPA) with LFG Realty. LLC for the sale and acquisition of the real property for \$600,000. The APA and REPA will close simultaneously upon approval by the Public Health and Health Planning Council (PHHPC). Upon closure of the REPA, LFG Realty, LLC will assign all rights and obligations under the purchase agreement to LFG II Realty, LLC, a related entity through common membership. There is a relationship between LFG Operating, LLC, LFG Realty, LLC and LFG II Realty, LLC in that there are common members in the three entities. The applicant will lease the premises from LFG II Realty, LLC.

Ownership of the operations before and after the requested change is as follows:

Current Operator		
Wedgewood Nurs	ing Home,	Inc
Shareholders	Shares	<u>%</u>
Robert W. Hurlbut	100	50%
Jay B. Birnbaum	100	50%

Proposed Operator	
ILF Operating, LLC	
<u>Members</u>	
Giorgio Mayer (Manager)	75%
Abraham Mayer	10%
Aryeh Grinspan	15%

Concurrently under review, the applicant members of LFG Operating, LLC and the realty members of LFG II Realty, LLC are seeking approval to acquire the operating and realty interests, respectively, in Elm Manor and Rehabilitation Center (CON 171229).

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no change in beds or services as a result of this change in ownership. Facility selfreported occupancy was 89.7% as of June 14, 2017.

#### **Program Summary**

No negative information has been received concerning the character and competence of the proposed applicants identified as new members. No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Financial Summary

There are no project costs associated with this application. LFG Operating, LLC will acquire the RHCF's operations for \$400,000 funded via \$100,000 in members' equity and a 30-year loan at 5% interest. LFG Realty, LLC will purchase the real property for \$600,000 funded by a 30-year loan at 5% interest. Harborview Capital Partners has provided letters of interest for both loans at the stated terms. The proposed budget is as follows:

	Year One	Year Three
Revenues	\$2,616,574	\$2,623,655
Expenses	<u>2,589,958</u>	2,588,989
Net Income	\$26,616	\$34,666

#### Recommendations

Health Systems Agency

The Finger Lakes Health Systems Agency, known as Common Ground Health, recommends approval.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the
  date of the council approval, the percentage of all admissions who are Medicaid and
  Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area
  average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on
  factors such as the number of Medicaid patient days, the facility's case mix, the length of time before
  private paying patients became Medicaid eligible, and the financial impact on the facility due to an
  increase in Medicaid admissions. [RNR]
- 2. Submission of a plan to continue to enhance access to Medicaid residents. At a minimum, the plan should include, but not necessarily be limited to, ways in which the facility will:
  - a. Reach out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Communicate with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility; and
  - c. Identify community resources that serve the low-income and frail elderly population who may eventually use the nursing facility, and inform them about the facility's Medicaid Access policy. [RNR]
- 3. Submission of a commitment, signed by the applicant, to submit annual reports to the DOH, for at least two years, demonstrating substantial progress with the implementation of the plan. These reports should include, but not be limited to:
  - Describing how the applicant reached out to hospital discharge planners to make them aware of the facility's Medicaid Access Program;
  - b. Indicating that the applicant communicated with local hospital discharge planners on a regular basis regarding bed availability at the nursing facility:
  - c. Identifying the community resources that serve the low-income and frail elderly population that have used, or may eventually use, the nursing facility, and confirming they were informed about the facility's Medicaid Access policy.
  - d. Documentation pertaining to the number of referrals and the number of Medicaid admissions; and
  - e. Other factors as determined by the applicant to be pertinent. [RNR]
- 4. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed personal loan commitment, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed loan commitment for the purchase of the operations, acceptable to the Department of Health. [BFA]
- 7. Submission of an executed loan commitment for the purchase of the real property, acceptable to the Department of Health. [BFA]
- 8. Submission of an executed assignment of agreement for sale of real property, acceptable to the Department of Health. [BFA]
- 9. Submission of a photocopy of a Lease Agreement, which is acceptable to the Department. [CSL]
- 10. Submission of a photocopy of a Certificate of Amendment of Articles of Organization, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

- 1. The project must be completed within three years from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]
- 2. Within two years from the date of council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average as prescribed by the related contingency. Once the Medicaid patient admissions standard is reached, the facility shall not reduce its proportion of Medicaid patient admissions below the 75 percent standard unless and until the applicant, in writing, requests the approval of the Department to adjust the 75 percent standard and the Department's written approval is obtained. [RNR]
- 3. Submission of annual reports to the Department for at least two years demonstrating substantial progress with the implementation of the facility's Medicaid Access Plan as prescribed by the related contingency. Reports will be due within 30 days of the conclusion of each year of operation as identified by the Effective Date on the Operating Certificate issued at project completion. For example, if the Operating Certificate Effective Date is June 15, 2017, the first report is due to the Department no later than July 15, 2018. The Department reserves the right to require continued reporting beyond the two year period. [RNR]

Council Action Date **August 3, 2017** 

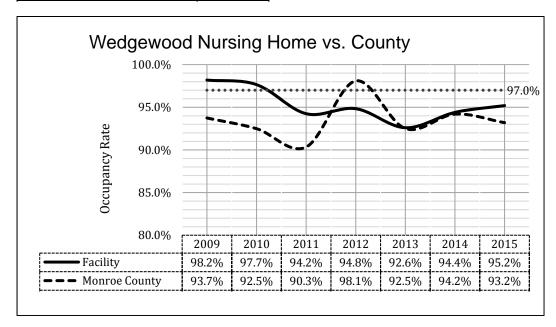
### **Need Analysis**

#### Background

The current Need methodology shows no unmet need for RHCF beds in Monroe County. This project will not result in a change in the number of RHCF beds in the county.

**RHCF Need - Monroe County** 

2016 Projected Need	4,167
Current Beds	5,142
Beds Under Construction	-34
Total Resources	5,108
Unmet Need	0



The self-reported occupancy as of June 14, 2017 was 89.7%.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Wedgewood Nursing Home's Medicaid admissions rate has not exceeded the threshold of 75% of the Kings County rate, as demonstrated in the table below. Therefore, the applicant will be required to improve access to care for Medicaid residents, as well as commit to meeting the County threshold within two years of approval, as outlined in the contingencies and conditions below.

Percent of New RHCF Admissions that are Medicaid	2013	2014	2015
Monroe County 75% Threshold	12.8%	15.5%	10.2%
Wedgewood Nursing Home	9.9%	5.1%	6.7%

#### Conclusion

This change in ownership will not impact access and will enable the new owners to implement plans to increase Medicaid utilization of the beds.

#### Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

#### **Facility Information**

	Existing	Proposed
Facility Name	Wedgewood Nursing Home	Wedgewood Nursing and Rehabilitation Center
Address	5 Church Street Spencerport, NY 14559	Same
RHCF Capacity	29	Same
ADHC Program Capacity	N/A	N/A
Type of Operator	Proprietary	Same
Class of Operator	Corporation	Same
Operator	Wedgewood Nursing Home, Inc.	LFG Operating LLC
		Giorgio Mayer* 75.0%
		Aryeh Grinspan 15.0%
		Abraham Mayer 10.0%
		*Managing Member

#### Character and Competence - Background

#### **Facilities Reviewed**

1226 Gold Crest Care Center	07/2007 to present
0664 Sunnyside Care Center	07/2007 to present
2589 Wellsville Manor Care Center	07/2007 to present
0131 Valley View Manor Nursing Home	07/2007 to present
0594 Bethany Gardens Skilled Living Center	07/2007 to present
1233 Fieldston Lodge Care Center	07/2007 to present
6460 Affinity Skilled Living and Rehabilitation	07/2007 to present
Whitney Rehabilitation Care Center (CT)	03/2015 to present

#### **Individual Background Review**

**Giorgio Mayer** is the President of GM Management 1 in Brooklyn, a residential and commercial real estate company. He is a licensed Real Estate Broker and Notary in the State of New York and has a Rabbinical degree from Rabbinical College of Canada. Mr. Mayer discloses the following nursing home ownership interests:

Gold Crest Care Center	01/1996 to present
Sunnyside Care Center	05/1998 to present
Wellsville Manor Care Center	12/1999 to present
Valley View Manor Nursing Home	07/2002 to present
Bethany Gardens Skilled Living Center	01/2003 to present
Fieldston Lodge Care Center	02/2004 to present
Affinity Skilled Living and Rehabilitation	11/2005 to present
Whitney Rehabilitation Care Center (CT)	03/2015 to present

**Aryeh Grinspan** is a licensed nursing home administrator with license in good standing. He is currently employed as the Administrator of Record at Sans Souci Rehabilitation and Nursing Center. Mr. Grinspan has a degree from Brooklyn College and discloses no nursing home ownership interests.

**Abraham Mayer** is the owner of AJ Vision, Inc. and Medelite, LLC, which are medical staffing agencies located in Brooklyn. Mr. Mayer has a Social degree from Yeshivath Meor Enaim in Jerusalem, Israel and discloses no nursing home ownership interests.

Character and Competence - Analysis

A review of operations of Gold Crest Center for the period identified above reveals the following:

- The facility was fined \$4,000 pursuant to Stipulation and Order NH-09-038 for surveillance findings on August 26, 2008. Deficiencies were found under 10 NYCRR 415.12 (h)(2) Quality of Care: Accidents and 415.26 Organization and Administration.
- The facility incurred a Civil Money Penalty of \$18,712.50 on September 17, 2008.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations for Sunnyside Care Center for the periods identified above reveals the following:

- The facility was fined \$8,000 pursuant to Stipulation and Order NH 12-023 for surveillance findings on January 31, 2011. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care- Accidents, 415.14(d)(3) Food in Form to Meet Residents' Needs, 415.26 Administration and 15.27(a-c)- Quality Assurance.
- The facility was fined \$4,000 pursuant to Stipulation and Order NH 16-166 for surveillance findings on September 18, 2014. Deficiencies were found under 10 NYCRR 415.12(h) Quality of Care- Accident Free Environment and 415.29(b) Physical Environment Space/Equipment.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Wellsville Manor Care Center for the period identified above reveals the following:

- The facility was fined \$8,000 pursuant to Stipulation and Order NH 10-061 for surveillance findings on August 6, 2009. Deficiencies were found under 10 NYCRR 415.5(a) Dignity and Respect of Individuality, 415.12 Provide Care/Services for Highest well-being, 415.12(h)(1)(2) Free of Accident Hazards/Supervision/Devices and 415.26 Administration.
- The facility incurred a Civil Money Penalty of \$4,550 on August 6, 2009.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations at Valley View Manor Nursing Home for the period identified above reveals the following:

- The facility was fined \$2,000 pursuant to Stipulation and Order NH 10-061 for surveillance findings on September 27, 2007. Deficiencies were found under 10 NYCRR 415.5(a) Dignity and Respect of Individuality, 415.12 Provide Care/Services for Highest well-being, 415.12(h)(1)(2) Free of Accident Hazards/Supervision/Devices and 415.26 Administration.
- The facility was fined \$2,000 pursuant to Stipulation and Order NH 16-132 for surveillance findings on September 18, 2015. Deficiencies were found under 10 NYCRR 415.12 Quality of Care Highest Practicable Potential.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Bethany Gardens Skilled Living Center for the period identified above reveals the following:

• The facility was fined \$2,000 pursuant to Stipulation and Order NH 16-027 for surveillance findings on January 16, 2014. Deficiencies were found under 10 NYCRR 415.12(h)(1)(2) Quality of Care Accidents.

Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of operations at Fieldston Lodge Care Center for the period identified above reveals the following:

- The facility was fined \$10,000 pursuant to Stipulation and Order NH 11-040 for surveillance findings on August 26, 2008. Deficiencies were found under 10 NYCRR 415.3(a)(1)(iii) Residents Rights, 415.4(b) Staff Treatment of Residents, 415.12(h)(2) Quality of Care Accidents and Supervision, 415.26 Administrator and 415.15(a) Medical Director.
- The facility was fined \$12,000 pursuant to Stipulation and Order NH 12-019 for surveillance findings on January 11, 2011. Deficiencies were found under 10 NYCRR 415.4(b)(1)(i) Free from Abuse and 415.12 Quality of Care Highest Practicable Potential.
- The facility incurred a Civil Money Penalty of \$22,652 on September 18, 2008.

An assessment of the underlying causes of the above enforcements determined that they were not recurrent in nature and the operator investigated the circumstances surrounding the violation, and took steps which a reasonably prudent operator would take to prevent the recurrence of the violation.

A review of operations at Affinity Skilled Living and Rehabilitation Center for the period identified above reveals that there were no enforcements.

A review of operations at Whitney Rehabilitation Care Center for the period identified above reveals the following:

- The facility was fined \$1,090 by the State of Connecticut for a Survey on July 23, 2015 for F-tag 223 Free from Abuse.
- The facility was fined \$ by the State of Connecticut for a Survey on July 13, 2016 for F-tag 323 Free of Accidents Hazards/Supervision/Devices.
- The facility incurred a Civil Money Penalty of \$ 7,053 for a Survey on July 13, 2016 under F-tag 323- Free of Accidents Hazards/Supervision/Devices.

**Quality Review** 

Provider Name	Overall	Health Inspection	Quality Measures	NYS Quintile
Gold Crest Care Center	***	****	****	4
Sunnyside Care Center	*	*	***	5
Wellsville Manor Care Center	**	**	****	1
Valley View Manor Nursing Home	*	*	****	5
Bethany Gardens Skilled Living Center	*	*	***	5
Fieldston Lodge Care Center	**	***	****	2

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Whitney Rehabilitation Care Center			

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application. The applicants do not intend to utilize any staffing agencies upon their assumption of ownership.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants identified as new members.

#### Recommendation

From a programmatic perspective, approval is recommended.

# Financial Analysis

#### Asset Purchase Agreement

The applicant has submitted an executed asset purchase agreement to acquire the RHCF's operating interest. The agreement will become effectuated upon PHHPC approval of this CON. The terms are summarized below:

Date:	November 17, 2016
Seller:	Wedgewood Nursing Home, Inc.
Purchaser:	LFG Operating, LLC
Assets	Right, title and interest in business assets clear of liens including: tangible assets,
Transferred:	inventory, copy of books & records, assigned & assumed contracts, agreements, warranties, intellectual property rights (including the name "Elm Manor"), domain names and addresses, Medicaid and Medicare provider numbers, assignable licenses and permits, trade name, resident funds, and goodwill.
Excluded Assets:	Sellers' insurance policies, pension plans, tax refunds, cash, deposits, account receivables, prepayments, refunds, Universal Settlement
Assumed	Liabilities and obligations arising with respect to the operation of the Facility on and
Liabilities:	after the Closing Date
Purchase Price:	\$400,000
Payment of the	\$50,000 paid upon execution;
Purchase Price:	\$350,000 due at Closing

The purchase price of the operations will be satisfied as follows:

Equity – LFG Operating, LLC Members \$100,000 Loan (30-year term, 5% interest) 300,000 Total \$400,000

Harborview Capital Partners has provided a letter of interest at the stated terms.

BFA Attachment A is the net worth summary of the members of LFG Operating, LLC, which shows sufficient resources to meet the equity requirement. Giorgio Meyer has provided a letter of interest for a \$320,000 personal loan from his company, Gykem Realty, Inc., with a 20-year term at 5% interest. As the result of a potential equity short fall for select members, Giorgio Meyer has provided an affidavit stating his willingness to contribute resources disproportionate to his ownership interest in the operating entity to make up any member's equity shortfall. BFA Attachment F is Gykem Realty, Inc.'s 2016 Balance Sheet as of December 31, 2016, the 2015-2016 Income Statement and the company's bank statement as of May 22, 2017, which supports the ability to make the personal loan.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. As of May 15, 2017, the facility had no outstanding Medicaid liabilities.

#### Purchase and Sale Agreement for the Real Property

The applicant has submitted an executed real estate purchase agreement related to the purchase of the RHCF's real property. The agreement will close concurrent with the APA upon PHHPC approval of this CON. The terms are summarized below:

Date:	November 17, 2016
Seller:	Robert W. Hurlbut and Jay B. Birnbaum as individuals
Purchaser:	LFG Realty, LLC,
Asset Transferred	Real Property located at 5 Church Street, Spencerport, NY (tax map
Realty:	087.09-9-3)
Purchase Price:	\$600,000
Payment of the	\$50,000 paid upon execution;
Purchase Price:	\$550,000 due at Closing

The \$600,000 real property purchase price is expected to be funded by a 30-year loan at 5% interest. Harborview Capital Partners has provided a letter of interest at the stated terms.

#### Assignment of Agreement for Sale of Real Property

The applicant submitted a draft assignment of agreement for sale of real property, the terms of which are summarized below:

Assignor:	LFG Realty, LLC
Assignee:	LFG II Realty, LLC
Assignment:	All of buyer's rights and obligations under the Purchase Agreement dated November
	17, 2016

#### Master Lease Agreement

The applicant submitted an executed master lease agreement, the terms of which are summarized below:

Date:	June 5, 2017 (execution date, effective on final CON approval)
Premises:	46-bed RHCF located at 210 North Main Street, Canandaigua, New York 14424
Owner/Landlord:	LFG II Realty, LLC
Lessee:	LFG Operating, LLC
Term:	20 years with two (2) 5-year renewal options
Rent:	\$174,000 (\$14,500 monthly Base Rent*) with a 1% increase annually
	*subject to Base Rent Floor of 110% of the aggregate principal and interest due
	that same month under the Term Loan and Security Agreement
Provisions:	Triple Net

The lease arrangement is a non-arm's length agreement. The applicant has submitted an affidavit attesting to the relationship between the landlord and the operating entity.

#### Operating Budget

The applicant has provided the current year results and the first and third year operating budgets after the change in ownership, in 2017 dollars, summarized as follows:

	Curre	nt Year	<u>First</u>	Year	Third	<u>l Year</u>
Revenues	Per Diem	Total	Per Diem	<u>Total</u>	Per Diem	<u>Total</u>
Medicaid FFS	\$197.70	\$1,192,751	\$180.35	\$948,901	\$180.37	\$954,606
Medicaid MC		0	\$171.33	263,681	\$171.33	263,681
Medicare FFS	\$590.41	215,498	\$590.88	219,808	\$589.88	220,024
Medicare MC	\$383.63	336,442	\$383.43	343,171	\$383.81	343,507
Private Pay	\$294.38	823,970	\$294.38	840,750	\$294.36	841,574
All Other		<u> 263</u>		<u> 263</u>		<u>263</u>
Total		\$2,568,924		\$2,616,574		\$2,623,655
Expenses						
Operating	\$246.54	\$2,483,621	\$228.59	\$2,349,673	\$228.41	\$2,349,673
Capital	<u>\$6.90</u>	<u>69,493</u>	\$23.38	240,285	\$23.26	<u>239,316</u>
Total Expenses	\$253.44	\$2,553,114	\$251.97	\$2,589,958	\$251.67	\$2,588,989
Net Income		\$15,810		\$26,616		\$34,666
RHCF Patient Days Utilization %		10,074 95.17%		10,279 97.11%		10,287 97.18%

The following is noted with respect to the submitted RHCF operating budget:

- The current year reflects the facility's 2015 revenues and expenses.
- Medicaid revenue is based on the facility's current 2016 Medicaid Regional Pricing rate. The current year Medicare rate is the actual daily rate experienced by the facility during 2015 and the forecasted year one and year three Medicare rate is the actual daily rate experienced during 2015. The forecasted Medicaid Managed Care rate is estimated at 95% of the Medicaid FFS rate, which the applicant believes is a reasonable estimate.
- Expense and staffing assumptions were based on the current operator's cost report and then adjusted for an increase in expenses.
- The facility's projected utilization for year one and year three is 97.11% and 97.18%, respectively. It is noted that utilization for the past four years has averaged around 94.3% and current occupancy was 89.7% (three vacant beds) as of March 22, 2017.
- The breakeven utilization is projected at 96.1% for the first year.

 Utilization by payer source for the first and third year after the change in ownership is summarized below:

	Current Year	<u>Year One</u>	<u>Year Three</u>
Medicaid-FFS	59.89%	44.92%	44.92%
Medicaid-MC	0%	14.97%	14.96%
Medicare-FFS	3.62%	3.62%	3.63%
Medicare-MC	8.71%	8.71%	8.70%
Private Pay	<u>27.78%</u>	<u>27.78%</u>	<u>27.79%</u>
	100%	100%	100%

#### Capability and Feasibility

LFG Operating, LLC will acquire the RHCF's operations for \$400,000 funded via \$100,000 in members' equity and a 30-year loan at 5% interest. LFG Realty, LLC will purchase the real property for \$600,000 funded by 30-year loan at the above stated value and assign it rights to LFG II Realty, LLC. Harborview Capital Partners has provided letters of interest for both loans at the stated terms. There are no project costs associated with this application.

The working capital requirement is estimated at \$431,660 based on two months of year one expenses. Funding will be as follows: \$215,830 from members' equity with the remaining \$215,830 satisfied through a five-year loan at 5% interest. Harborview Capital Partners has provided a letter of interest.

BFA Attachment A, proposed members' net worth summary, reveals sufficient resources to meet equity requirements. As previously stated, liquid resources may not be available in proportion to the proposed ownership interest for the two RHCFs (this application and CON 171229 concurrently under review). As the result of potential equity shortfall, Giorgio Meyer has provided an affidavit stating his willingness to contribute resources disproportionate to his ownership interest in the operating entity to make up any member's equity shortfall. Giorgio Meyer has provided a letter of interest for a \$320,000 personal loan at the above state terms.

The submitted budget projects \$26,616 and \$34,666 of net income in the first and third years, respectively. First year revenues are estimated to increase \$47,650 over the current year (2015) due to a slight increase in utilization. Overall, first year expenses are expected to increase \$36,844, coming from a \$170,792 increase in depreciation and rent offset by a \$133,948 reduction in operating expenses. The change in operating expenses is primarily due to a \$77,106 increase in wages and fringe benefits offset by a reduction in administrative expenses. BFA Attachment C presents LFG Operating, LLC's pro forma balance sheet, which shows the entity will start with \$315,830 in equity. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment D is a Financial Summary Wedgewood Nursing Home, Inc. for 2014 through 2016, which shows the RHCF had average positive working capital and average positive net assets and generate a small average loss of \$11,667.

BFA Attachment E, financial summary of the proposed member's affiliated RHCFs, shows the facilities have maintained positive net income, working capital and net assets for the periods shown, or have been corrected by 2016 except for the following:

Gold Crest Center shows positive net assets, positive operating income and negative working
capital. The negative working capital is the result of a higher-than-expected level of accounts
payable and a balloon payment included in the current portion of long-term debt. The applicant
expects these liabilities will be paid down by the end of 2017 bringing working capital into positive
territory.

- Fieldston Lodge Care Center shows positive net assets, positive operating income and negative working capital during 2015. In 2016, the facility shows positive net assets, positive operating income and positive working capital.
- Oakwood Operating Co, LLC d/b/a Affinity Skilled Living & Rehabilitation shows positive net assets, positive operating income and negative working capital through September 30, 2016. The negative working capital is the result of a higher-than-expected level in accounts payable. The applicant expects these liabilities will be paid down by the end of 2017 bringing working capital into positive territory.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A	LFG Operating, LLC, Proposed Members Net Worth
BFA Attachment B	Current and Proposed Owners of the Real Property
BFA Attachment C	Pro Forma Balance Sheet
BFA Attachment D	Financial Summary, Wedgewood Nursing Home, Inc.
BFA Attachment E	Proposed member's ownership interest in Affiliated RHCFs and their Financial Summary
BFA Attachment F	Gykem Realty, Inc. Financial Statement and May 22, 2017 bank statement



# of Health

# Department Public Health and Health Planning Council

Project # 171239-E Somers Operating, LLC d/b/a Somers Rehabilitation & **Nursing Center** 

**Residential Health Care Facility Program:** 

**Establishment** Purpose:

County: Westchester Acknowledged: April 4, 2017

# **Executive Summary**

#### Description

Somers Operating, LLC d/b/a Somers Rehabilitation and Nursing Center, a New York limited liability company, is requesting to be established as the new operator of Somers Manor Rehabilitation and Nursing Center, a 300bed, proprietary, Article 28 residential health care facility (RHCF) located at 189 Route 100, Somers (Westchester County). There will be no change in beds or services provided. Upon approval, the entity will do business as Somers Rehabilitation and Nursing Center.

On February 21, 2017, Somers Manor Nursing Home, Inc., the current operator of the RHCF, entered into an Asset Purchase Agreement (APA) with Somers Operating, LLC for the sale and acquisition of the RHCF's operating interests for \$50,000. Concurrently, Somers Manor Nursing Home, Inc., entered into a Real Estate Purchase Agreement (REPA) with Somers Property, LLC for the sale and acquisition of the real property for \$46.950,000.

The APA and REPA will close simultaneously upon approval of this application by the Public Health and Health Planning Council (PHHPC). There is a relationship between Somers Operating, LLC and Somers Property, LLC in that the entities have several members in common. The applicant will lease the premises from Somers Property, LLC.

Ownership of the operations before and after the requested change is as follows:

Current Operator	
Somers Manor Nursing Home,	Inc.
Members	
Arnold Putterman	40%
David Putterman	30%
Judith Lewis	30%

Proposed Operator	
Somers Operating, LLC.	
<u>Members</u>	
Devorah Friedman (Manager)	42.5%
Sharon Einhorn (Manager)	42.5%
Yossie Zucker	5.0%
Steven Sax	4.0%
Akiva Rudner	4.0%
Eliezer Schwartz	2.0%

**OPCHSM Recommendation** Contingent Approval

#### **Need Summary**

There will be no changes to beds or services as a result of this project. Facility reported occupancy, as of June 7, 2017, was 93.7%.

#### **Program Summary**

No administrative services or consulting agreements are proposed in this application. No negative information has been received concerning the character and competence of the proposed applicants. All affiliated health care facilities are in current compliance with all rules and regulations.

#### Financial Summary

There are no project costs associated with this application. Somers Operating, LLC will acquire the RHCF's operating assets for \$50,000, which will be funded from members' equity. Somers Property, LLC will purchase the real property for \$46,950,000 to be funded as follows: \$4,695,000 in members' equity; a \$5,250,000

Promissory Note for a three-year term at 7.5% interest (interest only during term, principal due at the end); and a \$37,005,000 loan at 6% interest for a five-year term with a borrower's option for an additional five years, amortized over 25 years. Greystone Funding has provided a letter of interest for the loan at the stated terms. The applicant intends to purse U.S. Department of Housing and Urban Development (HUD) financing in the third year. The projected budget is as follows:

	Year One
Revenues	\$36,890,500
Expenses	32,353,737
Net Income	\$ 4.536.763

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### **Approval contingent upon:**

- Submission of a commitment signed by the applicant which indicates that, within two years from the date of the council approval, the percentage of all admissions who are Medicaid and Medicare/Medicaid eligible at the time of admission will be at least 75 percent of the planning area average of all Medicaid and Medicare/Medicaid admissions, subject to possible adjustment based on factors such as the number of Medicaid patient days, the facility's case mix, the length of time before private paying patients became Medicaid eligible, and the financial impact on the facility due to an increase in Medicaid admissions. [RNR]
- 2. Submission of an executed working capital loan commitment, acceptable to the Department of Health. [BFA]
- 3. Submission of an executed real property loan commitment, acceptable to the Department of Health. [BFA]
- 4. Submission of an executed lease agreement, acceptable to the Department of Health. [BFA]
- 5. Submission of an executed Promissory Note, acceptable to the Department of Health. [BFA]
- 6. Submission of an executed Consulting Service Agreement, acceptable to the Department of Health. [BFA]
- 7. Submission of a photocopy of a Lease Agreement, which is acceptable to the Department. [CSL]
- 8. Submission of a photocopy of an executed Promissory Note, which is acceptable to the Department. [CSL]
- 9. Submission of a photocopy of an executed Bill of Sale, which is acceptable to the Department. [CSL]
- 10. Submission of a photocopy of an executed Escrow Agreement, which is acceptable to the Department. [CSL]
- 11. Submission of a photocopy of an executed Guaranty, which is acceptable to the Department. [CSL]

#### Approval conditional upon:

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

August 3, 2017

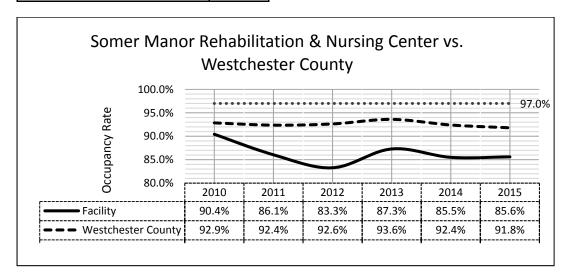
### **Need Analysis**

#### **Analysis**

The current Need methodology indicates a need for 721 additional beds in Westchester County.

#### **RHCF Need – Westchester**

2016 Projected Need	6,716
Current Beds	6,062
Beds Under Construction	-67
Total Resources	5995
Unmet Need	721



In 2016, the facility's self-reported average utilization was 90.3%, and self-reported occupancy as of June 7, 2017 is 93.7%.

#### Population

In 2016, Westchester County's overall population is 974,542 per the US Census. In 2015, the 65 and older population made up 15.8 percent of the county's population which is 1.1 percent higher than the state average.

#### Access

Regulations indicate that the Medicaid patient admissions standard shall be 75% of the annual percentage of all Medicaid admissions for the long-term care planning area in which the applicant facility is located. Such planning area percentage shall not include residential health care facilities that have an average length of stay 30 days or fewer. If there are four or fewer residential health care facilities in the planning area, the applicable standard for a planning area shall be 75% of the planning area percentage of Medicaid admissions, or of the Health Systems Agency area Medicaid admissions percentage, whichever is less. In calculating such percentages, the Department will use the most current data which have been received and analyzed by the Department. An applicant will be required to make appropriate adjustments in its admission policies and practices so that the proportion of its own annual Medicaid patient's admissions is at least 75% of the planning area percentage or the Health Systems Agency percentage, whichever is applicable.

Somers Manor Rehabilitation & Nursing Center's Medicaid admissions for 2014 (25.1%) exceeded Westchester counties threshold of 18.8%. In 2015 Somers saw 61.9% Medicaid admissions which exceeded the counties threshold of 21.2%.

#### Conclusion

There will be no change in beds in Westchester County. This change in ownership will not impact need or utilization in this area of Westchester County.

#### Recommendation

From a need perspective, contingent approval is recommended.

# **Program Analysis**

**Facility Information** 

	Existing	Proposed
Facility Name	Somers Manor Rehabilitation and	Somers Rehabilitation and Nursing
	Nursing Center	Center
Address	Route 100	Same
	Somers, NY 10589	
RHCF Capacity	300	Same
ADHC Program Capacity	N/A	Same
Type of Operator	Corporation	Limited Liability Company
Class of Operator	Proprietary	Proprietary
Operator	Somers Manor Nursing Home, Inc.	Somers Operating LLC
		<u>Members</u>
		Devorah Friedman* 43.0%
		Sharon Einhorn* 42.5%
		Yossie Zucker 5.0%
		Akiva Rudner 4.0%
		Steven Sax 4.0%
		Eliezer Schwartz 2.0%
		*Managing Member

#### Character and Competence - Background

## **Facilities Reviewed**

New York Nursing Homes	
Sans Souci Rehabilitation & Nursing Center	10/2009 to present
Bellhaven Center for Rehabilitation and Nursing Center	03/2010 to present
Dumont Center for Rehabilitation	08/2010 to present
The Willows at Ramapo Rehabilitation and Nursing Center	07/2012 to present
St. James Rehabilitation & Healthcare Center	08/2012 to present
The Grand Pavilion for Rehabilitation and Nursing at Rock	ville Ctr 08/2012 to present
The Riverside	08/2013 to present
Cortlandt Healthcare	03/2014 to present
The Phoenix Rehabilitation and Nursing Center	01/2015 to present
The Emerald Peek Rehab & Nursing Center	03/2016 to present
Crown Park Rehabilitation and Nursing Center	06/2016 to present
The Enclave at Port Chester Rehabilitation and Nursing Co	enter 07/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center	er 02/2017 to present

New Jersey Nursing Home

Chatham Hills Subacute Care Center (NJ) 2/2015 to present

Florida Nursing Home

The Rehabilitation Center at Jupiter Gardens, LLC 10/2016 to present

#### Ohio Nursing Homes

Beeghly Oaks Center for Rehabilitation and Healing	10/2016 to present
Heritage Center for Rehabilitation and Specialty Care	10/2016 to present
Oasis Center for Rehabilitation and Healing	10/2016 to present

#### Tennessee Nursing Homes

Bethany Center for Rehabilitation and Healing, LLC	10/2016 to present
Gallitan Center for Rehabilitation and Healing, LLC	10/2016 to present
Quality Center for Rehabilitation and Healing, LLC	10/2016 to present
Trevecca Center for Rehabilitation and Healing, LLC	10/2016 to present

#### **Individual Background Review**

**Devorah Friedman** holds a New York State speech language pathologist license and is considered to be in good standing. She has a Masters Degree from Brooklyn College and lists her current employment as the owner/operator of Bellhaven Center for Rehabilitation and Nursing. Ms. Friedman discloses the following ownership interests in health facilities:

Sans Souci Rehabilitation & Nursing Center (2.0%)	10/2009 to present
Bellhaven Center for Rehabilitation and Nursing Center (14.0%)	03/2010 to present
Dumont Center for Rehabilitation (11.0%)	08/2010 to present
The Willows at Ramapo Rehabilitation and Nursing Center (8.50%)	07/2012 to present
St. James Rehabilitation & Healthcare Center (25.0%)	08/2012 to present
The Grand Pavilion for Rehabilitation at Rockville Center (35.0%)	08/2012 to present
The Riverside (9.50%)	08/2013 to present
Cortlandt Healthcare (36.5%)	03/2014 to present
The Phoenix Rehabilitation and Nursing Center (40.0%)	01/2015 to present
Crown Park Rehabilitation and Nursing Center (2.50%)	06/2016 to present
The Emerald Peek Rehab & Nursing Center (42.5%)	03/2016 to present
The Enclave at Port Chester Rehabilitation and Nursing Ctr (44.0%)	07/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center (43.0%)	02/2017 to present

**Sharon Einhorn** discloses no employment history over the last 10 years. Ms. Einhorn holds a BA from Touro College and discloses the following ownership interests in health facilities:

03/2010 to present
08/2010 to present
07/2012 to present
08/2012 to present
08/2012 to present
08/2013 to present
03/2014 to present
01/2015 to present
03/2016 to present
06/2016 to present
07/2016 to present
02/2017 to present
)

**Eliezer Schwartz** is a sales executive at Qualmed Supplies, a janitorial supply company in Linden, New Jersey. He also lists current employment as acquisition for Care Rite Centers, a health care company in Englewood Cliffs, NJ. Mr. Schwartz discloses the following heatlh facility ownership interests:

Cortlandt Healthcare (2.0%)	03/2014 to present
Chatham Hills Subacute Care Center (NJ) (5%)	02/2015 to present
The Enclave at Port Chester Rehabilitation and Nursing Ctr	(5.0%) 07/2016 to present
The Rehabilitation Center at Jupiter Gardens, LLC (FL) (7.0	%) 10/2016 to present
Bethany Center for Rehabilitation and Healing, LLC (TN) (7.	0%) 10/2016 to present
Gallitan Center for Rehabilitation and Healing, LLC (TN) (7.0	0%) 10/2016 to present
Quality Center for Rehabilitation and Healing, LLC (TN) 7.09	%) 10/2016 to present
Trevecca Center for Rehabilitation and Healing, LLC (TN) (7	7.0%) 10/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center	(5.0%) 02/2017 to present

**Yossie Zucker** is a New York State certified public accountant with license currently inactive. Mr. Zucker holds a BS degree from Touro College, and is the owner and president of CareRite Services LLC, a financial consulting firm for nursing homes located in Lakewood, New Jersey. Mr. Zucker discloses the following ownership interests in health facilities:

The Willows at Ramapo Rehabilitation and Nursing Center (2.0%)	07/2012 to present
St. James Rehabilitation and Healthcare Center (3.0%)	08/2012 to present
The Grand Pavilion for Rehab and Nursing at Rockville Ctr (5.0%)	08/2012 to present
The Riverside (2.0%)	08/2013 to present
Cortlandt Healthcare (2.0%)	03/2014 to present
The Emerald Peek Rehab & Nursing Center (2.0%)	03/2016 to present
The Enclave at Port Chester Rehabilitation and Nursing Ctr (2.0%)	07/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center (2.0%)	02/2017 to present

**Akiva Rudner** is a licensed New York State nursing home administrator with license currently inactive. He holds an MPA from Wagner College and is employed as Chief Operating Officer at CareRite LLC, a nursing home consulting service located in Englewood Cliffs, NJ. Mr. Rudner discloses the following ownership interests in health facilities:

St. James Rehabilitation & Healthcare Center (1.0%)	08/2012 to present
Crown Park Rehabilitation and Nursing Center (2.50%)	06/2016 to present
The Emerald Peek Rehab & Nursing Center (2.0%)	03/2016 to present
The Enclave at Port Chester Rehabilitation and Nursing Ctr (2.0%)	07/2016 to present
Beeghly Oaks Center for Rehabilitation and Healing (OH) (2.0%)	10/2016 to present
Heritage Center for Rehabilitation and Specialty Care (OH) (2.0%)	10/2016 to present
Oasis Center for Rehabilitation and Healing (OH) (2.0%)	10/2016 to present
The Rehabilitation Center at Jupiter Gardens, LLC (FL) (4.0%)	10/2016 to present
Bethany Center for Rehabilitation and Healing, LLC (TN) (4.0%)	10/2016 to present
Gallitan Center for Rehabilitation and Healing, LLC (TN) (4.0%)	10/2016 to present
Quality Center for Rehabilitation and Healing, LLC (TN) 4.0%)	10/2016 to present
Trevecca Center for Rehabilitation and Healing, LLC (TN) (4.0%)	10/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center (2.0%)	02/2017 to present

**Steven Sax** has been the Director of Clinical Reimbursement and Development at CareRite Services, LLC since July 2012. Mr. Sax holds a Bachelor's Degree from Israel Torah Research Institute in Jerusalem, Israel and discloses the following ownership interests in health facilities:

St. James Rehabilitation and Healthcare Center (3.0%)	08/2012 to present
Cortlandt Healthcare (1.0%)	03/2014 to present
The Emerald Peek Rehab & Nursing Center (2.0%)	03/2016 to present
The Enclave at Port Chester Rehabilitation and Nursing Ctr (2.0%)	07/2016 to present
The Chateau at Brooklyn Rehabilitation and Nursing Center (2.0%)	02/2017 to present

#### Character and Competence - Analysis

A review of Sans Souci Nursing Home for the period reveals the following:

- The facility was fined \$10,000 pursuant to Stipulation and Order NH-12-015 for surveillance findings on February 11, 2011. Deficiencies were found under 10 NYCRR 415.12(j): Quality of Care Hydration.
- Since there were no other enforcements, the requirements for approval have been met as set forth in Public Health Law §2801-1(3).

A review of Dumont Center for Rehabilitation and Nursing Care for the period reveals the following:

- The facility was fined \$18,000 pursuant to Stipulation and Order NH-16-061 for surveillance findings on April 13, 2015. Deficiencies were found under 10 NYCRR 415.3(e)(1)(ii) Resident Rights: Advance Directives, 415.5(g) Qulaity of Life: Social Service, 415.12 Quality of Care: Highest Practical Potential, 415.26 Administration: 490 Administration, and 415.15(a) Administration: Medical Director.
- A federal CMP of \$45,070 was issued for the Immediate Jeopardy on 4/13/15 and is pending appeal.

An assessment of the underlying causes of the above enforcements determined that they were
not recurrent in nature and the operator investigated the circumstances surrounding the violation,
and took steps which a reasonably prudent operator would take to prevent the recurrence of the
violation.

A review of The Willows at Ramapo Rehabilitation and Nursing Center for the period reveals the following:

The facility incurred a Civil Money Penalty of \$1,300 for Surveys on September 28, 2011. A
deficiency was found under F-tag 314-D Pressure Sores.

A review of Beeghly Oaks Center for Rehabilitation and Healing for the period reveals the following:

• The facility incurred a Civil Money Penalty of \$9,500 for a Survey on February 17, 2017. A deficiency was found under F-tag 315 No Catheter, Prevent UTI, Restore Bladder.

A review of Oasis Center for Rehabilitation and Healing for the period reveals the following:

• The facility incurred a Civil Money Penalty of \$4,945 for a Survey on December 8, 2016. A deficiency was found under F-tag 314 Treatment Services to Prevent, Heal Pressure Sores.

A review of all other affiliated health care facilities for the time periods identified above reveals that there were no enforcements related to those facilities.

**Quality Review** 

		Health	Quality	NYS
Provider Name	Overall	Inspection	Measures	Quintile
Sans Souci Rehabilitation and Nursing Center	****	***	****	3
Dumont Center for Rehabilitation and Nursing	**	*	****	4
The Willows at Ramapo Rehab and Nursing Center	****	***	****	5
Bellhaven Nursing & Rehab Center	**	**	****	3
St James Rehab & Health Care Center	***	***	***	4
The Grand Pavilion for R & N at Rockville Centre	***	**	****	5
The Riverside	***	**	****	4
Cortlandt Healthcare LLC	***	***	****	4
The Phoenix Rehabilitation and Nursing Center	****	***	****	2
The Emerald Peek Rehab and Nursing Center	****	***	****	3
The Chateau at Brooklyn Rehab & Nursing Ctr	****	***	****	2
The Enclave at Port Chester Rehab and Nursing Ctr	****	****	**	4

<u>FL</u>			
Rehabilitation Center at Jupiter Gardens LLC	****	***	****
NJ			
Chatham Hills Subacute Care Center	****	***	****

		Health	Quality	NYS
Provider Name	Overall	Inspection	Measures	Quintile

#### OH

Beeghly Oaks Center for Rehabilitation & Healing	*	*	**
Heritage Center for Rehab and Specialty Care	****	****	**
Oasis Center for Rehab and Healing	**	*	*

#### TN

Bethany Health Care Center	****	****	****
Gallatin Health Care Center, LLC	****	****	***
Quality Care Health Center	****	****	****
Trevecca Health Care Center	****	****	****

#### Project Review

No changes in the program or physical environment are proposed in this application. No administrative services or consulting agreements are proposed in this application.

#### Conclusion

No negative information has been received concerning the character and competence of the proposed applicants. All health care facilities are in current compliance with all rules and regulations. Recommendation

From a programmatic perspective, approval is recommended.

### Financial Analysis

#### Asset Purchase Agreement

The applicant submitted an executed APA to acquire the RHCF's operating interest. The agreement will be effectuated upon PHHPC approval of this CON. The terms are summarized below:

Date:	February 21, 2017
Seller:	Somers Manor Nursing Home, Inc.
Buyer:	Somers Operating, LLC
Asset Acquired:	Rights, title and interest in business assets clear of liens including: tangible assets, inventory, books & records, assigned & assumed contracts, agreements, warranties, intellectual property rights (including the trade name), domain names and addresses, Medicaid and Medicare provider numbers, assignable licenses and permits, trade name, resident funds and goodwill, policy and procedures, all telephone numbers, telefax numbers plus agreed to accounts receivables.
Excluded Assets	Sellers' cash, deposits, receivables not purchased, refunds, NAMI Credits, Universal Settlement, real estate which is the subject of the real estate contract.
Assumption of Liabilities:	Liabilities and obligations arising with respect to the operation of the Facility on and after the closing date plus agreed to accounts payable.
Purchase Price:	\$50,000
Payment of Purchase Price:	\$50,000 due at closing

The purchase price of the operations will be satisfied as follows: Equity – Somers Operating, LLC Members

\$50,000

The purchase price is subject to adjustments including the difference between assumed accounts receivables and accounts payables. BFA Attachment A is the net worth summary of the members of Somers Operating, LLC, which reveals sufficient resources to meet the equity requirement.

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. The facility has no outstanding Medicaid liabilities as of February 20, 2017.

On April 1, 2017, Somers Manor Nursing Home, Inc., the current operator, entered into an employment agreement and various service provider agreements, all of which terminate upon the earlier of the APA termination or the closing of the APA. The details are as follows:

- Employment Agreement with Neal Einhorn (a proposed real property member) for an annual aggregate salary of \$189,000 to serve as the RHCF's Chief Operating Officer;
- Account Management Agreement (AMA) with CareRite Services, LLC (proposed operating member Yossie Zucker is CareRite's Owner and President) for a fee of \$16,400 per month, to assist with accounts payable, cash management, payroll and financial statements;
- Administrative Service Agreement (ASA) with CareRite Centers, LLC to assist with administrative services, compliance, credentialing and re-credentialing (fee based reimbursement to reflect actual costs incurred in providing the services); and
- Billing and Support Services Agreement (BSSA) with Comprehensive Healthcare Solutions, LLC to assist with billing functions for a fee of \$17,800 per month.

Regarding the service agreements (AMA, ASA and BSSA), the agreements stipulate that the Client retains solely and exclusive control of all services provided.

Purchase and Sale Agreement for the Real Property

The applicant has submitted an executed REPA related to the purchase of the RHCF's real property. The agreement will close concurrent with the APA upon PHHPC approval of this CON. The terms are summarized below:

Date:	February 21, 2017
Seller:	Somers Manor Nursing Home, Inc.
Buyer:	Somers Property, LLC
Asset Transferred:	Real property located at 189 Route 100, Somers, NY
Purchase Price:	\$46,950,000
Payment of	\$500,000 upon signing the contract,
Purchase Price:	\$637,500 2 <sup>nd</sup> Escrow deposit
	\$5,250,000 Promissory note from purchaser to seller
	\$40,562,500 at closing.

Included in the above \$46,950,000 is the sale of 44 acres of vacant land at an approximate value of \$1,500,000 from AL Development Properties, LLC (an affiliate of the seller) to Plum Brook Realty, LLC (affiliate of the purchaser).

The purchase price of real property is proposed to be satisfied as follows:

Equity-Somers Property, LLC Members
Promissory Note (3 years, 7.5% interest paid monthly, principal due at term end)
Loan (5 years plus a 5-year borrower's option, 25-year amortization, 6% interest)
Total

\$ 4,695,000 5,250,000

37,005,000

\$46,950,000

Greystone Funding has provided a letter of interest at the stated terms. The applicant intends to pursue HUD financing in the third year.

BFA Attachment B is the net worth summaries for the proposed members of Somers Property, LLC, which reveals sufficient resources to meet the equity requirements. It is noted that liquid resources may not be available in proportion to the proposed ownership interests. Sharon Einhorn and Devorah Friedman, members of the Somers Operating LLC, have submitted affidavits stating they are willing to contribute resources disproportionate to their membership interest to cover the purchase price and working capital. Neal Einhorn and Mark Friedman, members of Somers Property, LLC, have submitted affidavits stating they are willing to contribute resources disproportionate to their membership interest in the realty entity to cover the purchase price and to fund the balloon payment should terms acceptable to the Department be unavailable at the time of refinancing.

#### Lease Agreement

The applicant submitted a draft lease agreement, the terms of which are summarized below:

Premises:	300-bed RHCF located at 189, Route 100, Somers, NY 10589
Landlord:	Somers Property LLC
Lessee:	Somers Operating, LLC
Term:	5 years with two (2) 5-year renewal options
Rental:	\$3,600,000 per year (\$300,000 per month) for the 1st three years
Provisions:	Triple Net

The applicant has submitted an affidavit attesting that the lease will be a non-arm's length agreement, as the landlord and operating entity have several members in common.

#### Consulting Service Agreement

The applicant has submitted a draft consulting services agreement, with terms as summarized below:

Provider:	Arnold L. Putterman
Company/Facility:	Somers Operating, LLC
Services Provided:	Consult with Facility's medical, nursing and administrative leadership and
	provide non-professional functions and transition and other services as needed.
Term:	5 years from the closing date unless terminated for cause by either party.
Fee:	\$10,416.66 per month.

Arnold L. Putterman is one of the current RHCF owners. Somers Operating, LLC retains ultimate authority, responsibility and control in all of the final decisions associated with the consulting services.

#### Operating Budget

The applicant has provided an operating budget, in 2017 dollars, for the first year of operation subsequent to the change in ownership. The budget is summarized below:

	Current \	Current Year (2016)		<u>Year One</u>	
	Per Diem	Total	Per Diem	<u>Total</u>	
Revenue					
Medicaid-FFS	\$300.63	\$22,326,454	\$0.00	\$0	
Medicaid-MC	\$0.00	\$0	\$296.05	\$23,583,800	
Medicare-FFS	\$637.96	\$9,016,320	\$0.00	\$0	
Medicare-MC	\$0.00	\$0	\$600.01	\$9,559,400	
Commercial-FFS	\$372.45	\$1,435,806	\$350.06	\$1,115,300	
Private Pay	\$356.36	\$2,400,474	\$349.99	\$2,602,200	
Other Revenue *		<u>\$269,430</u>		\$29,800	
Total Revenue		\$35,448,484		\$36,890,500	

Expenses Operating Capital Total Expenses	\$340.00 <u>\$23.96</u> \$363.96	\$33,657,082 \$2,371,496 \$36,028,578	\$269.45 \$35.16 \$304.61	\$28,619,399 \$3,734,338 \$32,353,737
Net Income		<u>(\$580,094)</u>		<u>\$4,536,763</u>
Utilization (Patient Days) Occupancy		98,990 90.4%		106,215 97%

<sup>\*</sup>Other Revenue consists of miscellaneous nominal amounts for cafeteria, medical records, barber/beauty shop and interest income. Other Revenue for the Current Year also includes \$177,468 in reimbursement for the usage of the facility's Sewage Treatment Plant by non-related entities.

The following is noted with respect to the submitted RHCF operating budget:

- The current year reflects the facility's 2016 revenues and expenses.
- Medicaid revenue is based on the facility's current 2016 Medicaid Regional Pricing rate. The current
  year Medicare rate is the actual daily rate experienced by the facility during 2016 and adjusted for
  managed care for Year One and Year Three. Private Pay and other rates are the actual daily rates
  of Somers Manor Rehabilitation and Nursing for the year 2016, adjusted based on a comparison to
  facilities in the immediate services area.
- Expense assumptions are based on the current operator's model and then adjusted for inflation by 2% per annum based on the applicant's experience. The applicant expects to reduce operating expenses by utilizing a network of consolidated support services including centralized back office functions and renegotiating group purchasing contracts to realize volume discounts. The applicant plans to renegotiate worker's compensation and group health insurance designed to ensure better employee benefits at lower costs.
- The breakeven utilization is projected at 85.07% or 93,152 patient days in year one.
- The projected utilization for the facility is 97% in Year One and Year Three. It is noted that utilization for the past three years has averaged 87.11% while occupancy was 93.7% as of June 7, 2017. The applicant plans to increase utilization by implementing a number of measures including:
  - Outreach to all relevant stakeholders including: community leaders, local hospitals, and local physicians to identify additional services to attract new residents;
  - The proposed operator has an internal corporate clinical team to help implement needed specialties and assist with systems and procedures.
- Utilization by payor source for the first year after the change in ownership is summarized below:

Payors:	Current Year	Year One
Medicaid-FFS	75%	0%
Medicaid-MC	0%	75%
Medicare-FFS	14%	0%
Medicare-MC	0%	15%
Commercial-FFS	4%	3%
Private Pay	<u>7%</u>	<u>7%</u>
Total	100%	100%

#### Capability and Feasibility

There are no project costs associated with this application. The purchase price for the RHCF's operating interest is \$50,000 to be funded from members' equity. Somers Property, LLC will purchase the real property for \$46,950,000 to be funded as follows: \$4,695,000 in members' equity; a \$5,250,000 Promissory Note for a three-year term at 7.5% interest (interest only during term, principal due at the end); and a \$37,005,000 loan at 6% interest for a five-year term with a borrower's option for an additional five years, amortized over 25 years. Greystone Funding has provided a letter of interest for the loan. It is the applicant's intent to purse U.S. Department of Housing and Urban Development (HUD) financing in the third year. BFA Attachment A is the members' net worth summary, which shows sufficient assets to complete the transactions.

The working capital requirement, estimated at \$1,992,912, is based on two months of first year expenses of \$5,392,290 plus \$3,112,551 in assumed liabilities offset by \$6,511,929 in assumed accounts receivables. Funding will be as follows: \$996,456 from the members' equity with the remaining \$996,456 satisfied through a five-year loan at 7% interest. Greystone Funding has provided a letter of interest. BFA Attachment A, proposed operating and realty members' net worth summaries, reveals sufficient resources to meet the equity requirements. As previously stated, liquid resources may not be available in proportion to the proposed ownership interest. Sharon Einhorn and Devorah Friedman, members of the Somers Operating, LLC, have submitted affidavits stating they are willing to contribute resources disproportionate to their membership interest to cover the purchase price, working capital, and if necessary additional working capital to cover changes in assumed accounts receivables and accounts payables. Neal Einhorn and Mark Friedman, members of Somers Property, LLC, have submitted affidavits stating they are willing to contribute resources disproportionate to their membership interest in the realty entity to cover the purchase price and to fund the balloon payment should terms acceptable to the Department be unavailable at the time of refinancing.

The submitted budget projects a net profit of \$4,536,763 in Year One after the change in ownership. Revenues are estimated to increase by approximately \$1,442,016 or 4% based on the increase in occupancy (going from 90.4% to 97%). Overall expenses are expected to decrease by \$3,674,841 based on a \$5,037,683 decrease in operating expenses and a \$1,362,842 increase in interest and rent expense. The decrease in operating expenses comes from a \$1,001,802 decrease in wages and fringes (% of fringes to wages drops slightly going from 40.5% to 37%). Professional fees dropped \$382,257 primarily in the ancillary service area and the remaining \$3,653,624 comes from other direct expenses and non-medical supplies. The budget was created taking into consideration the proposed new owners' experience in operating similar sized facilities. BFA Attachment E is the pro forma balance sheets of Somers Operating, LLC and Somers Property, LLC, which shows the operation entity will start with \$5,095,059 in member's equity and the realty entity will start with \$4,696,000 in members' equity. The budget appears reasonable.

Implementation of the transition of nursing home (NH) residents to Medicaid managed care is ongoing. Under the managed care construct, Managed Care Organizations (MCOs) negotiate payment rates directly with NH providers. A Department policy paper provided guidance requiring MCOs to pay the Medicaid FFS rate as a benchmark, or a negotiated rate acceptable to both plans and NH, for three years after a county has been deemed mandatory for NH population enrollment. The transition period has been extended out to 2020; hence, the benchmark FFS rate remains a viable basis for assessing NH revenues through the transition period.

BFA Attachment C is the 2014-2016 Financial Summary of Somers Manor Nursing Home, Inc. As shown, the entity had an average positive working capital position of \$1,112,615, average negative net assets of \$2,516,089 an average negative income of \$390,041 for the period. During this period, the facility's average occupancy was 87.11%. BFA Attachment D is the certified financial statement of Somers Manor Nursing Home, Inc. for 2016, which shows that the RHCF had a positive working capital position of \$1,059,416, a negative net assets position of \$2,867,552, and a \$580,095 loss.

BFA Attachments F and G are the proposed members' ownership interest and a financial summary, respectively, in the proposed members affiliated RHCFs. The affiliated RHCFs show an average positive net asset, average positive working capital position and an average positive net income position for the period shown with the exception of the following:

- The Grand Pavilion for Rehab & Nursing's 2014 negative working capital was due to the construction in progress during the year 2014 to make the building more appealing. In 2015, the facility increased their census and revenue went up by \$2 million.
- Dumont Center for Rehab had a negative working capital position in 2014. The facility declared a
  dividend in 2013 to be paid over three years. There was a balance of \$1.9 million in 2014, which was
  paid by end of 2015. The facility has maintained positive working capital position in year 2015.
- The Phoenix Rehab and Nursing Center and its real property were acquired on January 1, 2015. The RHCF had a negative working capital position during the year 2015 and 2016. However, the consolidated financial statement of both entities for 2015 and 2016 shows a positive working capital position.

Based on the preceding, the applicant has demonstrated the capability to proceed in a financially feasible manner.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A	Net Worth of Proposed Members, Somers Operating, LLC/Somers Property, LLC
BFA Attachment B	Current & Proposed Owners of the Real Property
BFA Attachment C	Financial Summary of Somers Manor Rehabilitation & Nursing Center
BFA Attachment D	2016 Certified Financial Statement of Somers Manor Nursing Home, Inc.
BFA Attachment E	Pro Forma Balance Sheet, Somers Operating, LLC and Somers Property, LLC
BFA Attachment F	Proposed Members' ownership Interest in affiliated RHCFs
BFA Attachment G	Proposed Members' Affiliated RHCFs' Financial Summary



# of Health

## Department Public Health and Health Planning Council

Project # 171315-E

Jamaica Acquisition III, LLC d/b/a Hillside Certified Home Health Agency

**Certified Home Health Agency Program:** 

**Establishment** Purpose:

County: Queens Acknowledged: May 1, 2017

#### **Executive Summary**

#### Description

Jamaica Acquisition III, LLC d/b/a Hillside Certified Home Care Agency, a New York limited liability company, requests approval to be established as the new operator of the Article 36 certified home health agency (CHHA) known as Hillside Manor Certified Home Health Agency located at 188-11 Hillside Avenue, Hollis (Queens County). The CHHA is currently owned and operated by Hillside Manor Rehabilitation and Extended Care Center, LLC, which also operates a 400-bed residential health care facility located at 182-15 Hillside Avenue. Jamaica Estates.

The CHHA is certified to serve the five boroughs of New York City and is licensed to provide Home Health Aide, Medical Social Services, Medical Supplies/Equipment and Appliances, Nursing, Nutritional, Occupational Therapy, Physical Therapy, and Speech-Language Pathology services. As part of this application, Jamaica Acquisition III, LLC is requesting approval to add Homemaker, Housekeeper and Personal Care services. Upon termination of the current lease, the applicant will seek approval from the Regional Office to relocate the CHHA operations.

On July 5, 2016, the applicant entered into a Purchase and Sale Agreement (PSA) with the current operator to acquire the assets used in connection with the Seller's CHHA business. contingent upon obtaining all necessary approvals, including the approval of the Public Health and Health Planning Council (PHHPC). The purchase price for the CHHA assets is \$500,000 subject to adjustments for pre-paid expenses or arrears due, in accordance with Section 2.02 of the PSA.

Ownership of the CHHA before and after the requested change is as follows:

requestion entailings to the remainer			
Current Operator			
Hillside Manor Rehabilitation and			
Extended Care Center, LLC			
Members %			
Judith Dicker	37.505%		
Meryl Dicker	26.748%		
Marcia Trupin 26.7489			
Douglas Wissmann	6.000%		
Jeffrey Jackson 2.999%			

Proposed Operator		
Jamaica Acquisition III, LLC		
<u>Members</u>	<u>%</u>	
Pasquale DeBenedictis	30%	
Alex Solovey	30%	
Leopold Friedman	30%	
Joseph F. Carillo III	5%	
Solomon Rutenberg 5%		

The applicant indicated that in anticipation of PHHPC approval, the parities entered into a Management Agreement whereby the applicant assumed day-to-day management of the CHHA until approval of this application is finalized. The Management Agreement between the entities was approved by the Department on October 11, 2016.

### OPCHSM Recommendation Contingent Approval

#### **Need Summary**

There will be no Need recommendation of this application.

#### **Program Summary**

A review of all personal qualifying information indicates there is nothing in the background of the members and managers of Jamaica Acquisition III, LLC d/b/a Hillside Certified Home Care Agency to adversely affect their positions with the organization. The applicant has the appropriate character and competence under Article 36 of the Public Health Law.

#### Financial Summary

The purchase price of \$500,000 will be met via equity. The proposed budget is as follows:

Revenues \$17,628,371 Expenses <u>16,722,564</u> Net Income \$905,807

#### Recommendations

Health Systems Agency

There will be no HSA recommendation for this project.

Office of Primary Care and Health Systems Management

#### Approval contingent upon:

- 1. Submission of an executed building lease, acceptable to the Department of Health. [BFA]
- 2. Submission of a photocopy of an executed facility lease agreement, acceptable to the Department. [CSL]
- 3. Submission of a photocopy of the applicants amended and completed operating agreement, which is acceptable to the Department. [CSL]
- 4. Submission of a photocopy of the applicant's certificate of assumed name which was filed and received by the New York State Department of State, acceptable to the Department. [CSL]
- 5. Submission of an executed copy of the asset purchase agreement of the applicant, which is acceptable to the Department. [CSL]

#### **Approval conditional upon:**

1. The project must be completed within one year from the date of the Public Health and Health Planning Council recommendation letter. Failure to complete the project within the prescribed time shall constitute an abandonment of the application by the applicant and an expiration of the approval. [PMU]

Council Action Date

August 3, 2017

#### **Program Analysis**

#### Program Description

Jamaica Acquisition III, LLC d/b/a Hillside Certified Home Care Agency (Hillside CHHA) proposes to purchase and become the new owner / operator of the Article 36 Certified Home Health Agency (CHHA) currently owned and operated by Hillside Manor Rehabilitation and Extended Care Center, LLC d/b/a Hillside Manor Certified Home Health Agency (Hillside Manor CHHA). Hillside CHHA is also requesting to add Homemaker, Housekeeper, and Personal Care to the CHHA's approved services.

Hillside Manor CHHA is currently approved to serve Bronx, Kings, New York, Queens, and Richmond Counties, and its sole practice location is in Queens County at 188-11 Hillside Avenue, Hollis, New York 11423. Hillside CHHA will continue to be authorized to serve Bronx, Kings, New York, Queens, and Richmond Counties, and its sole practice location will remain at 188-11 Hillside Avenue, Hollis, New York 11423.

With approval of the additional services, Hillside CHHA will provide the following home health care services: Home Health Aide; Medical Social Services; Medical Supplies, Equipment and Appliances; Nursing; Nutritional; Occupational Therapy; Physical Therapy; Speech Language Pathology; Homemaker; Housekeeper; and Personal Care services.

Hillside CHHA has no parent, sibling, or child entities or organizations in its corporate organizational structure. However, as disclosed below, the members of Hillside CHHA are also the members and stockholders of several other legal entities that operate New York State and out-of-state health care providers and facilities.

#### Nursing Homes / Adult Day Health Care Programs Reviewed

- JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation (RHCF)
- PALJR, LLC d/b/a East Neck Nursing and Rehabilitation Center (RHCF)
- JOPAL at St. James d/b/a Mills Pond Nursing and Rehabilitation (RHCF)
- JOPAL Sayville, LLC d/b/a Sayville Nursing and Rehabilitation Center (RHCF)
- JOPALS Bronx, LLC d/b/a Workmen's Circle MultiCare Center (RHCF)
- Shore View Acquisition I, LLC d/b/a Shore View Nursing and Rehabilitation (RHCF)
- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (RHCF and ADHCPs)
- Cardiff Bay Center, LLC d/b/a Peninsula Nursing and Rehabilitation Center (RHCF)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- Sea Crest Acquisition I, LLC d/b/a Sea Crest Nursing and Rehabilitation Center (RHCF)
- Terrace Acquisition II, LLC d/b/a Fordham Nursing and Rehabilitation Center (RHCF)
- MLAP Acquisition I, LLC d/b/a Long Beach Nursing and Rehabilitation Center (RHCF)
- Providence Care, Inc. d/b/a Brooklyn Gardens Nursing and Rehabilitation (RHCF)
- Hendon Garden Center LLC d/b/a Beach Gardens Rehabilitation and Nursing Center (RHCF)
- Highland View Care Center Operating Company, LLC d/b/a The Citadel Rehabilitation and Nursing Center at Kingsbridge (RHCF)
- Hudson Pointe Acquisition, LLC d/b/a Hudson Pointe at Riverdale Center for Nursing and Rehabilitation (RHCF)
- SBNH Acquisition, LLC d/b/a Bronx Gardens Rehabilitation and Nursing Center (RHCF)
- TCPRNC, LLC d/b/a The Plaza Rehabilitation and Nursing Center (RHCF)
- Ross Acquisition, LLC d/b/a Ross Center for Nursing and Rehabilitation (RHCF)
- Carillon Nursing and Rehabilitation Center, LLC (RHCF)
- Stamford Acquisition I, LLC d/b/a Cassena Care at Stamford (RHCF in CT)
- New Britain Acquisition I, LLC d/b/a Cassena Care at New Britain (RHCF in CT)
- Norwalk Acquisition I, LLC d/b/a Cassena Care at Norwalk (RHCF in CT)

#### **Diagnostic and Treatment Centers Reviewed**

- Workmen's Circle Dialysis Management, LLC d/b/a Workmen's Circle Dialysis Center (D&TC/ESRD)
- Mills Pond Dialysis, LLC d/b/a East Neck Dialysis Center (D&TC/ESRD)
- Peninsula Continuum Services, LLC d/b/a Cassena Care Dialysis at Peninsula (D&TC/ESRD)
- Carillon Dialysis, LLC (D&TC/ESRD)

#### Long Term Home Health Care Programs Reviewed

- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (LTHHCP)
- Highland View Care Center Operating Company, LLC d/b/a Citadel Home Care (LTHHCP)

#### **Licensed Home Care Services Agencies Reviewed**

• Ultimate Care, LLC (LHCSA)

#### Additional Affiliated Providers Pending Approval / Licensure / Not Yet Operational

- Morningside Acquisition III, LLC (ACF/ALP and LHCSA pending)
- Morningside Dialysis Center, LLC (D&TC/ESRD pending)
- Brooklyn Gardens Dialysis Center, LLC (D&TC/ESRD pending)

The members and managers of Hillside CHHA, and the percentage of LLC membership / ownership for each, are as follows:

**Pasquale DeBenedictis, 30% Member, Manager**, is a Certified Public Accountant who lists current employment as Managing Member of Cassena Care, LLC (Financial Consulting), Chief Financial Officer at Center for Nursing and Rehabilitation (RHCF), and Controller at Hillside Manor Certified Home Health Agency (CHHA). Mr. DeBenedictis discloses the following affiliations:

- JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation (RHCF)
- PALJR, LLC d/b/a East Neck Nursing and Rehabilitation Center (RHCF)
- JOPAL at St. James d/b/a Mills Pond Nursing and Rehabilitation (RHCF)
- JOPAL Sayville, LLC d/b/a Sayville Nursing and Rehabilitation Center (RHCF)
- JOPALS Bronx, LLC d/b/a Workmen's Circle MultiCare Center (RHCF)
- Shore View Acquisition I, LLC d/b/a Shore View Nursing and Rehabilitation (RHCF)
- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (RHCF, ADHCPs, and LTHHCP)
- Morningside Acquisition III, LLC (ACF/ALP and LHCSA pending)
- Cardiff Bay Center, LLC d/b/a Peninsula Nursing and Rehabilitation Center (RHCF)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- Sea Crest Acquisition I, LLC d/b/a Sea Crest Nursing and Rehabilitation Center (RHCF)
- Terrace Acquisition II, LLC d/b/a Fordham Nursing and Rehabilitation Center (RHCF)
- MLAP Acquisition I, LLC d/b/a Long Beach Nursing and Rehabilitation Center (RHCF)
- Workmen's Circle Dialysis Management, LLC d/b/a Workmen's Circle Dialysis Center (D&TC/ESRD)
- Mills Pond Dialysis, LLC d/b/a East Neck Dialysis Center (D&TC/ESRD)
- Peninsula Continuum Services, LLC d/b/a Cassena Care Dialysis at Peninsula (D&TC/ESRD)
- Morningside Dialysis Center, LLC (D&TC/ESRD pending)
- Stamford Acquisition I, LLC d/b/a Cassena Care at Stamford (RHCF in CT)
- New Britain Acquisition I, LLC d/b/a Cassena Care at New Britain (RHCF in CT)
- Norwalk Acquisition I, LLC d/b/a Cassena Care at Norwalk (RHCF in CT)

**Alex Solovey, 30% Member, Manager**, is a Registered Physical Therapist who lists current employment as Director of Rehabilitation at Theradynamics (Outpatient Physical Rehabilitation), Chief Operating Officer at Center for Nursing and Rehabilitation (RHCF), and Director of Operations at Hillside Manor Certified Home Health Agency (CHHA). Mr. Solovey discloses the following affiliations:

- JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation (RHCF)
- PALJR, LLC d/b/a East Neck Nursing and Rehabilitation Center (RHCF)
- JOPAL at St. James d/b/a Mills Pond Nursing and Rehabilitation (RHCF)
- JOPAL Sayville, LLC d/b/a Sayville Nursing and Rehabilitation Center (RHCF)
- JOPALS Bronx, LLC d/b/a Workmen's Circle MultiCare Center (RHCF)
- Shore View Acquisition I, LLC d/b/a Shore View Nursing and Rehabilitation (RHCF)
- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (RHCF, ADHCPs, and LTHHCP)
- Morningside Acquisition III, LLC (ACF/ALP and LHCSA pending)
- Cardiff Bay Center, LLC d/b/a Peninsula Nursing and Rehabilitation Center (RHCF)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- Sea Crest Acquisition I, LLC d/b/a Sea Crest Nursing and Rehabilitation Center (RHCF)
- Terrace Acquisition II, LLC d/b/a Fordham Nursing and Rehabilitation Center (RHCF)
- MLAP Acquisition I, LLC d/b/a Long Beach Nursing and Rehabilitation Center (RHCF)
- Workmen's Circle Dialysis Management, LLC d/b/a Workmen's Circle Dialysis Center (D&TC/ESRD)
- Mills Pond Dialysis, LLC d/b/a East Neck Dialysis Center (D&TC/ESRD)
- Peninsula Continuum Services, LLC d/b/a Cassena Care Dialysis at Peninsula (D&TC/ESRD)
- Morningside Dialysis Center LLC (D&TC/ESRD pending)
- Stamford Acquisition I, LLC d/b/a Cassena Care at Stamford (RHCF in CT)
- New Britain Acquisition I, LLC d/b/a Cassena Care at New Britain (RHCF in CT)
- Norwalk Acquisition I, LLC d/b/a Cassena Care at Norwalk (RHCF in CT)

**Leopold Friedman, 30% LLC Member,** lists current employment as Operator of Peninsula Nursing and Rehabilitation Center (RHCF), Chief Executive Officer at Advanced Care Staffing (Nurse Staffing/Employment Agency), and 33.3% Owner/Operator of Ultimate Care, Inc. (LHCSA). Mr Friedman discloses the following affiliations:

- Cardiff Bay Center, LLC d/b/a Peninsula Nursing and Rehabilitation Center (RHCF)
- Providence Care, Inc. d/b/a Brooklyn Gardens Nursing and Rehabilitation (RHCF)
- Ultimate Care, LLC (LHCSA)
- Hendon Garden Center LLC, d/b/a Beach Gardens Rehabilitation and Nursing Center (RHCF)
- Highland View Care Center Operating Company, LLC d/b/a The Citadel Rehabilitation and Nursing Center at Kingsbridge (RHCF) and d/b/a Citadel Home Care (LTHHCP)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- MLAP Acquisition I, LLC d/b/a Long Beach Nursing and Rehabilitation Center (RHCF);
- Peninsula Continuum Services. LLC d/b/a Cassena Care Dialysis at Peninsula (D&TC/ESRD)
- Brooklyn Gardens Dialysis Center, LLC (D&TC/ESRD pending)
- Hudson Pointe Acquisition, LLC d/b/a Hudson Pointe at Riverdale Center for Nursing and Rehabilitation (RHCF)
- SBNH Acquisition, LLC d/b/a Bronx Gardens Rehabilitation and Nursing Center (RHCF)
- TCPRNC, LLC d/b/a The Plaza Rehabilitation and Nursing Center (RHCF)
- Ross Acquisition, LLC d/b/a Ross Center for Nursing and Rehabilitation (RHCF)

**Soloman Rutenberg, 5% LLC Member,** lists current employment as Chief Executive Officer at Workmen's Circle MultiCare Center (RHCF). Mr. Rutenberg discloses the following affiliations:

- JOPAL at St. James, LLC d/b/a Mills Pond Nursing and Rehabilitation (RHCF)
- JOPALS Bronx, LLC d/b/a Workmen's Circle MultiCare Center (RHCF)
- Shore View Acquisition I, LLC d/b/a Shore View Nursing and Rehabilitation (RHCF)
- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (RHCF, ADHCPs, and LTHHCP)
- Morningside Acquisition III, LLC (ACF/ALP and LHCSA pending)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- Sea Crest Acquisition I, LLC d/b/a Sea Crest Nursing and Rehabilitation Center (RHCF)
- Terrace Acquisition II, LLC d/b/a Fordham Nursing and Rehabilitation Center (RHCF)
- Workmen's Circle Dialysis Management, LLC d/b/a Workmen's Circle Dialysis Center (D&TC/ESRD)
- Morningside Dialysis Center, LLC (D&TC/ESRD pending)
- Stamford Acquisition I, LLC d/b/a Cassena Care at Stamford (RHCF in CT)
- New Britain Acquisition I, LLC d/b/a Cassena Care at New Britain (RHCF in CT)
- Norwalk Acquisition I, LLC d/b/a Cassena Care at Norwalk (RHCF in CT)

**Joseph F. Carillo, 5% LLC Member**, is a Licensed Nursing Home Administrator who lists current employment as Administrator at Carillon Nursing and Rehabilitation Center, LLC (RHCF). Mr. Carillo discloses the following affiliations:

- JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation (RHCF)
- PALJR, LLC d/b/a East Neck Nursing and Rehabilitation Center (RHCF)
- JOPAL at St. James, LLC d/b/a Mills Pond Nursing and Rehabilitation (RHCF)
- JOPAL Sayville, LLC d/b/a Sayville Nursing and Rehabilitation Center (RHCF)
- JOPALS Bronx, LLC d/b/a Workmen's Circle MultiCare Center (RHCF)
- Morningside Acquisition I, LLC d/b/a Morningside Nursing and Rehabilitation Center (RHCF, ADHCPs, and LTHHCP)
- Morningside Acquisition III, LLC (ACF/ALP and LHCSA pending)
- DeWitt Rehabilitation and Nursing Center, Inc. d/b/a Upper East Side Rehabilitation and Nursing Center (RHCF)
- Morningside Dialysis Center, LLC (D&TC/ESRD pending)
- Carillon Nursing and Rehabilitation Center, LLC (RHCF)
- Carillon Dialysis, LLC (D&TC/ESRD)

A search of all the above-named LLC members and managers, employers, and affiliations revealed no matches on either the Medicaid Disqualified Provider List or the Office of the Inspector General's Provider Exclusion List. The NYS Education Department, Office of the Professions, indicates no disciplinary issues with either the Certified Public Accountant licensure of Mr. DeBenedictis or the Registered Physical Therapist licensure of Mr. Solovey. The NYS Department of Health, Bureau of Professional Credentialing, indicates no disciplinary issues with the Nursing Home Administrator licensure of Mr. Carillo.

#### **Facility Compliance / Enforcement**

The NYS Department of Health Division of Hospitals and Diagnostic and Treatment Centers has reviewed the compliance histories of the affiliated Diagnostic and Treatment Centers for the time-period 2010 through 2017, and reported that during that time-period, the affiliated DTCs had no enforcement actions taken.

The NYS Department of Health Division of Nursing Homes and Intermediate Care Facilities/IID reviewed the compliance histories of all affiliated Nursing Homes for the time-period 2010 to 2017, and reported that during that time-period, the following enforcement actions were taken:

 An enforcement action was taken against PALJR, LLC d/b/a East Neck Nursing and Rehabilitation Center in 2015 based on a March 2014 survey citing violations in Residents Rights: Right to Accept/Refuse Treatment, Right to Formulate Advance Directives; Administration; and

- Administration: Quality Assessment and Assurance. This enforcement action was resolved with a \$6,000 civil penalty.
- An enforcement action was taken against Highland View Care Center Operating Company, LLC d/b/a The Citadel Rehabilitation and Nursing Center at Kingsbridge in 2016 based on an August, 2016 survey citing violations in Quality of Care: Accident Free Environment; and Administration. This enforcement action was resolved with a \$4,000 civil penalty.
- An enforcement action was taken against JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation in 2015 based on a March, 2012 survey citing violations in Quality of Care: Accidents / Supervision. This enforcement action was resolved with a \$2,000 civil penalty. In addition, a federal Civil Monetary Penalty of \$3,250 was imposed and paid.
- An enforcement action was taken against JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation in 2015 based on a February, 2013 survey citing violations in Quality of Care: Significant Medication Errors; Administration; and Quality Assurance. This enforcement action was resolved with a \$8,000 civil penalty. In addition, a federal Civil Monetary Penalty of \$5,000 was imposed and paid.
- An enforcement action was taken against JOPAL, LLC d/b/a Barnwell Nursing and Rehabilitation in 2015 based on a September, 2013, survey citing violations in Residents Rights: Freedom from Mistreatment, Neglect, and Misappropriation of Property; and Quality of Care: Highest Practicable Potential. This enforcement action was resolved with a \$10,000 civil penalty. In addition, a federal Civil Monetary Penalty of \$8,000 was imposed and paid.

The NYS Department of Health Division of Nursing Homes and Intermediate Care Facilities/IID reports that the remaining affiliated Nursing Homes had no enforcement actions taken for the time-period 2010 through 2017.

The Division of Home and Community Based Services reviewed the compliance histories of all affiliated Certified Home Health Agencies, Long Term Home Health Care Programs, and Licensed Home Care Services Agencies, for the time-period 2010 to 2017, and reported that during that time-period, the affiliated CHHAs, LTHHCPs, and LHCSAs have all remained in compliance with no history of enforcement action taken.

The NYS Department of Health Division of Adult Care Facilities and Assisted Living reports that the change of ownership for the pending ACF/ALP has not yet become effective, and therefore, no compliance or enforcement history is applicable at this time for that pending affiliation.

Out-of-state compliance information was provided by both the State of Connecticut, and the applicant via the signed and notarized Schedule 2As.

Stamford Acquisition I, LLC d/b/a Cassena Care at Stamford (CT) is currently in compliance, with no enforcement actions taken during the time-period 2010 through 2017.

New Britain Acquisition I, LLC d/b/a Cassena Care at New Britain (CT) is currently in compliance, but was subject to the following enforcement action during the time-period 2010 through 2017:

• An enforcement action was taken against Cassena Care at New Britain based on a survey conducted from September 15, 2016 through October 28, 2016, citing violations in Quality of Care: Necessary Care and Services for Highest Practicable Well Being; Quality of Care: Accidents / Hazards / Environment / Supervision / Devices; and Quality of Care: Sufficient Fluid to Maintain Hydration. A state civil penalty of \$1730 was imposed and paid, a federal Civil Monetary Penalty of \$17,821.05 was imposed and paid, and a federal prohibition was imposed on Nurse Aide Training and Competency Evaluation programs offered by, or in, the facility for the time-period September 15, 2016 through September 14, 2018.

Norwalk Acquisition I, LLC d/b/a Cassena Care at Norwalk (CT) is currently in compliance, but was subject to the following enforcement actions during the time-period 2010 through 2017:

 An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in September, 2013, citing violations in Quality of Care: Necessary Care and Services for Highest Practicable Well Being; and Quality of Care: Accidents / Hazards / Environment /

- Supervision / Devices. A state civil penalty of \$1020 was imposed and paid, and a federal Civil Monetary Penalty of \$7850 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in October, 2013, citing violations in Quality of Care: Accidents / Hazards / Environment / Supervision / Devices. A state civil penalty of \$360 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in December, 2013, citing violations in Quality of Care: Accidents / Hazards / Environment / Supervision / Devices. A state civil penalty of \$1160 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in February 2014, citing violations in Quality of Care: Necessary Care and Services for Highest Practicable Well Being; and Quality of Care: Pressure Sores. A state civil penalty of \$1370 was imposed and paid, and a federal Civil Monetary Penalty of \$13,650 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in January, 2016, citing violations in Quality of Care: Accidents / Hazards / Environment / Supervision / Devices; and Resident Behavior and Facility Practice: Resident Abuse. A state civil penalty of \$3000 was imposed and paid, and a federal Civil Monetary Penalty of \$6500 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in March, 2016, citing violations in Quality of Care: Necessary Care and Services for Highest Practicable Well Being; and Resident Behavior and Facility Practice: Staff Treatment of Residents. Two separate state civil penalties of \$3000 and \$2370 were imposed and paid, and a federal Civil Monetary Penalty of \$8750 was imposed and paid.
- An enforcement action was taken against Cassena Care at Norwalk based on a survey conducted in September, 2016, citing violations in Quality of Care: Significant Medication Errors. A federal Civil Monetary Penalty of \$2315.95 was imposed and paid.

CHHA Quality of Patient Care Star Ratings			
New York Average: 3 out of 5 stars National Average: 3.5 out of 5 stars			
CHHA Name Quality of Care Rating			
Hillside Manor Certified Home Health Agency 2.5 out of 5 stars			

Recommendation

From a programmatic perspective, approval is recommended.

#### Financial Analysis

#### Purchase and Sale Agreement

The applicant has submitted an executed purchase and sale agreement for the purchase of the CHHA, summarized below:

Date:	July 5, 2016
Purpose:	Buyer desires to purchase all rights of the Seller to own and operate the CHHA, and all CHHA's assets.
Seller:	Hillside Manor Rehabilitation and Extended Care Center, LLC
Buyer:	Jamaica Acquisition III, LLC
Assets Acquired:	All of Seller's accounts receivable related to the CHHA for services rendered by Seller on and after the Effective Date, all cash, deposits and cash equivalents on the New Operating Account as of the Closing Date; all retroactive rate increases to the CHHA relating to services rendered by the CHHA on or after the Effective Date; all assets, inventory, supplies and/or other personal property located or principally used in the operation of the CHHA; copies of all of the records relating to and used in the operation of the CHHA; all of the clinical protocols, policies and procedures, review tools and forms, intellectual property, and information technology and trademarks, which are used in and integral to the operation of the CHHA; all computers, computer applications, operating, security or programmatic software used in the operation of the CHHA; all security deposits and prepayments, held by Seller with respect to the CHHA for services provided on or after the Effective Date; all the goodwill in or arising from the CHHA, and after the Closing, Seller shall transfer custody of its Business Records to Buyer pursuant to a records custodial agreement.
Excluded Assets:	All accounts receivable related to services rendered by the CHHA, all bank accounts in the name of Seller, any investments, marketable securities and accrued interest
	and divided thereon to the extent owned by Seller as of the Effective Date.
Assumed Liabilities:	At the Closing, Buyer shall assume from Seller thereafter perform and pay in accordance with the terms thereof the claims, obligations and liabilities incurred in the conduct of the CHHA or the use of the Designated Assets on or after the Effective Date, including under the Assigned Contracts.
Purchase Price:	\$500,000
Payment of the	\$250,000 deposit on execution, held in escrow
Purchase Price:	\$250,000 due at the Closing (met via equity).

The applicant has submitted an original affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/r surcharges, assessments or fees due from the transferor pursuant to Article 36 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. Currently, the facility has no outstanding Medicaid liabilities.

#### Lease Rental Agreement

The applicant has submitted a draft lease for the site that they will occupy, which is summarized below:

Date:	July 5, 2016 (not fully executed by landlord)
Premises:	2,400 sq. ft. located at 188-11 Hillside Avenue, Hollis, New York 11423
Landlord:	Hudson Valley Real Estate Holding Corp.
Lessee:	Jamaica Acquisition III, LLC
Term:	The term of the lease shall commence upon the Effective Date and shall end no later than four months after the date of the Closing of the transaction contemplated by the APA.
Rent:	\$9,500 per month, including utilities, taxes and maintenance.

The applicant has attested that the lease is a non-arm's length arrangement, as the landlord and tenant have a pre-existing relationship in other nursing homes transactions. Upon termination of the current lease, the applicant will seek to relocate the CHHA operations to a new location and will seek approval from the appropriate Regional Area Office prior to any location.

#### Operating Budget

The applicant has submitted the CHHA's current results for 2016, and the projected first and third year operating budgets, in 2017 dollars, as summarized below:

	Current	Year One	Year Three
Revenues			
Medicare Managed Care	\$95,692	\$2,320,350	\$7,458,600
Medicaid Managed Care	719,999	1,396,585	4,489,224
Private/Other	123,932	1,871,250	6,015,000
Charity Care	<u>0</u>	<u>(118,054)</u>	(334,453)
Total Revenues	\$939,623	\$5,470,131	\$17,628,371
<u>Expenses</u>			
Operating	\$920,413	\$5,773,648	\$16,592,650
Capital	<u>0</u>	129,000	<u>129,914</u>
Total Expenses	\$920,413	\$5,902,648	\$16,722,564
Net Income (Loss)	<u>\$19,210</u>	(\$432,517)	\$905,807
Utilization (Visits)*	3,982	41,236	130,002
Utilization (Hours)**	2,836	38,062	120,000
* Newsing DT OT CD and M	adiaal Caaial Ca	un da a vialta	

<sup>\*</sup> Nursing, PT, OT, SP, and Medical Social Service visits

Utilization by payor source for the first and third years is anticipated as follows:

	<u>Current</u>	<u>Year One</u>	Year Three
Medicare Managed Care	32.32%	24.44%	24.44%
Medicaid Managed Care	54.01%	48.90%	48.90%
Private/Other	13.67%	24.44%	24.44%
Charity Care	0%	2.22%	2.22%

Charity care is expected to be 2%. The applicant states their policy is to assess individual based on income to determine eligibility for reduced fees and/or charity care. Their commitment includes providing uncompensated services to uninsured patients lacking the financial resources to pay.

As explanation of the substantial increase in utilization projected for Year One forward, the applicant indicated that for the first six months of 2016, the existing operator had minimal case volume and the core business was more focused on the nursing home operations, rather than the CHHA or LTHHCP. In July 2016, the proposed operator entered into a Management Agreement and an interim administrative consulting services arrangement and oversaw the operation of the CHHA, which resulted in an uptick in case volume. New staff was recruited and trained and case volume continued to increase in the fourth quarter of 2016. The proposed operator has a significant healthcare footprint in the NYC area, including 11 skilled nursing facility operations (3,945 beds) in the CHHA's service area. They plan to leverage continuity of care and a vertical integration of patients released from nursing home care to increase CHHA services. Expense assumptions are based on current historical experience of the CHHA, accounting for the increase in visits from historical.

#### Capability and Feasibility

Jamaica Acquisition III, LLC will acquire the CHHA's operations for \$500,000 funded by members' equity. The working capital requirement is estimated at \$2,787,094 based on two months of third year expenses. The \$2,787,094 will be funded from the members' equity. BFA Attachment A is the net worth statements for the proposed members of Jamaica Acquisition III, LLC, which reveals sufficient resources to meet the equity requirements. BFA Attachment C is the pro forma balance sheet, which shows the entity will start with \$3,412,094 in equity.

<sup>\*\*</sup>Home Health Aid hours

The submitted budget projects a loss of \$432,517 in the first year and a gain of \$905,807 in the third year. The first-year loss will be offset via working capital funds. The submitted budget appears reasonable.

BFA Attachment B is the 2016 income statement of Hillside Manor Rehab and Extended Care Center, LLC CHHA. The entity achieved a net income from operations of \$19,210.64 in 2016. The applicant has indicated that there is no separate balance sheet for the CHHA.

#### Recommendation

From a financial perspective, contingent approval is recommended.

#### **Attachments**

BFA Attachment A Personal Net Worth Statement- Proposed Members of Jamaica Acquisition III,

LLC

BFA Attachment B 2016 income statement for Hillside Manor Rehab and Extended Care Center,

LLC CHHA

BFA Attachment C Pro Forma Balance Sheet of Jamaica Acquisition III, LLC

Name of Agency: Sterling Care Homecare Services LLC

Address: White Plains County: Westchester

Structure: Limited Liability Company

Application Number: 2100L

#### **Description of Project:**

Sterling Care Homecare Services LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The sole member of Sterling Care Homecare Services LLC is Greenwich Industries, LLC.

The sole member of Greenwich Industries, LLC is:

Steven B. Katz, Esq. President, Sterling Care, LLC

#### Affiliations:

Sterling Care, LLC (Connecticut)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A Certificate of Good Standing has been received for the attorney.

The State of Connecticut has indicated that Sterling Care, LLC has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The applicant proposes to serve the residents of the following counties from an office located at 50 Main Street, Suite 1000, White Plains, New York 10606:

Bronx Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy Speech-Language Pathology Homemaker Housekeeper Medical Social Services

Nutrition

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 27, 2017

Name of Agency: Divine Home Care Agency, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2198L

#### **Description of Project:**

Divine Home Care Agency, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock, which are owned as follows: Stella Obidigbo owns 50 shares and Moyosore Tom King Bayo-Yusuf owns 50 shares. The remaining 100 shares are unissued.

The Board of Directors of Divine Home Care Agency, Inc. comprises the following individuals:

Stella Obidigbo, RN, President/Secretary Director of Nursing, Divine Healthcare Services

#### Affiliations:

Divine Tec Institute (New Jersey, 2013 – Present)

Moyosore Tom King Bayo-Yusuf, Vice President/Treasurer Office Manager, Divine Healthcare Services

The State of New Jersey Department of Law & Public Safety, Division of Consumer Affairs indicates no issues with the licenses of the healthcare professional associated with this application.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 150 Crown Street C8, Brooklyn, New York 11225:

Bronx Kings New York Queens Richmond Nassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

Divine Tec Institute (2013 - Present)

The State of New Jersey Department of Education and Department of Labor and Workforce Development granted a Certificate of Approval for the operation of the above-named entity. The

state indicated that this entity is currently in compliance with no enforcement actions taken against them during the period reviewed.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

<u>Contingency</u> Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: **Contingent Approval** 

Date: May 23, 2017

Name of Agency: You First Home Care LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2214L

#### **Description of Project:**

You First Home Care LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of You First Home Care LLC comprises the following individuals:

Lung Nin (Jonathan) Yuen – 99%

Building Management/Operations, Middle Broadway Mgmt Corp.

Jeffrey Castano, RN, BSN - 1%

Surgical ICU Staff Nurse, NYU Langone Medical Center

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the license of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 1235 Broadway, Apartment 1, Brooklyn, New York 11221:

Kings Queens Richmond

New York Bronx

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 8, 2017

Name of Agency: Miracle Home Care Agency Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2326L

#### **Description of Project:**

Miracle Home Care Agency Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are solely owned by Gina Charles, RN.

The Board of Directors of Miracle Home Care Agency Inc. comprises the following individuals:

Gina Charles, RN, Board Chairperson Staff Nurse (ICU), Brookdale University Hospital

Jean Etienne Thibaud, MD, Compliance Officer Staff Physician/Clinical Care, AdvantageCare Physicians

Fritzner Montalmant, FNP, APNP, RN, Compliance Officer Psychiatric Nurse Practitioner, Woodhull Medical Center Head Nurse, Interfaith Medical Center

Carl Charles, Secretary
Permanent Substitute/Operations Associate, Fahari Academy Charter School
Para-Professional, Execu-Search Group

Barbara Fonrose, Treasurer Student Advocate, Harlem Children Zone

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the healthcare professionals associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 9214 Skidmore Avenue, Brooklyn, New York 11236:

Kings Queens New York Richmond Bronx Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Physical Therapy Occupational Therapy
Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded the proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 19, 2017

Name of Agency: Seaside Home Care, Inc

Address: Bronx County: Bronx

Structure: For-Profit Corporation

Application Number: 2346L

#### **Description of Project:**

Seaside Home Care, Inc, an inactive business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has proposed to authorize 200 shares of stock, which will be owned as follows: Murry Englard, 100 shares and Lisa Grossman, 100 shares.

The proposed Board of Directors of Seaside Home Care, Inc comprises the following individuals:

Murry Englard, CPA, President/Treasurer Accountant, Englard CPA, PC CEO/Shareholder, New York Health Care, Inc.

#### Affiliations:

New York Health Care, Inc. (LHCSA, 2007 - Present)

Lisa Grossman, Vice President/Secretary NY State Licensed Insurance Agent Accounts Receivable Manager, New York Health Care, Inc.

#### Affiliations:

New York Health Care, Inc. (LHCSA, 2013 - Present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the license of the accounting professional associated with this application.

The New York State Department of Financial Services indicates no issues with the license of the insurance professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 369 East 149<sup>th</sup> Street, 2<sup>nd</sup> Floor, Bronx, New York 10455:

Bronx New York Kings Queens Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy Speech-Language Pathology

Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review:

New York Health Care, Inc.

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Murry Englard and New York Health Care, Inc. are named in a lawsuit that is active and currently pending in the Supreme Court of the State of New York, County of Kings. Case Index Number 14309-2011 is a wage and hour lawsuit.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 5, 2017

Name of Agency: One Caring Place Plus, Inc.

Address: Utica County: Oneida

Structure: For-Profit Corporation

Application Number: 2364L

#### **Description of Project:**

One Caring Place Plus, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares, which are owned as follows: Kelly L. Castronovo owns 100 shares and Michele T. Mandia owns 100 shares.

The Board of Directors of One Caring Place Plus, Inc. comprises the following individuals:

Kelly L. Castronovo, President/Treasurer Owner, One Caring Place Plus, Inc. (Companion Care, 2010 – Present)

Michele T. Mandia, RN, Vice President Registered Nurse, Faxton-St. Luke's Hospital

Victoria Castronovo, Secretary Retired

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the license of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 42 Nob Road, Utica, New York 13501:

Oneida Herkimer

The applicant proposes to provide the following health care services:

Nursing Home Health Aide

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 2, 2017

Name of Agency: Care One Licensed Home Care Agency, Inc.

Address: Bronx County: Kings

Structure: For-Profit Corporation

Application Number: 2379L

#### Description of Project:

Care One Licensed Home Care Agency, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are owned as follows:

Ralph D. Fleurantin - 200 Shares

The Board of Directors of Care One Licensed Home Care Agency, Inc. is comprised of the following individual:

Ralph D. Fleurantin – Chairman/Treasure/Secretary/Director President/CEO, The Fleurantin Corp. d/b/a TFC Service Bureau

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 814 East 233<sup>rd</sup> Street, 2<sup>nd</sup> Floor, Suite 2, Bronx, New York 10466:

Bronx Kings New York Queens Richmond Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 10, 2017

Name of Agency: Silver Home Care Services, Inc.

Address: Staten Island County: Richmond

Structure: For-Profit Corporation

Application Number: 2416L

#### **Description of Project:**

Silver Home Care Services, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Silver Home Care Services, Inc. has authorized 200 shares of stock which are owned as follows: Olabisi Osinuga owns 100 shares and Adetola Osinuga owns 100 shares.

The Board of Directors of Silver Home Care Services, Inc. is comprised of the following individuals:

Olabisi Osinuga – President Adetola Osinuga – Treasurer

Case Worker – NYC Department Dental Hygienist – New York Dental Group, LLP

of Social Services

Adetayo Osinuga – Board Member Building Porter, Halstead Management Leighton House Condominium

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 265 Regis Drive, Staten Island, New York 10314:

Richmond New York Kings Queens Bronx Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Respiratory Therapy Occupational Therapy Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 25, 2017

Name of Agency: Good Shepherd Personal Care Inc.

Address: East Meadow

County: Nassau

Structure: For-Profit Corporation

Application Number: 2440L

#### Description of Project:

Good Shepherd Personal Care Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 1,000 shares of stock which are owned as follows: Thomas Kurian owns 250 shares, Susan Thomas owns 250 shares, Chacko Pappy owns 250 shares and Mary Pappy owns 250 shares.

The Board of Directors of Good Shepherd Personal Care Inc. comprises the following individuals:

Thomas Kurian, President Electronic Specialist, NYCT

Susan Thomas, LPN (fka Susamma Thomas), Vice President Dialysis Nurse, Winthrop University Hospital

Chacko Pappy, Treasurer Owner, C & M Window Fashion

Mary Pappy, RN, Secretary Staff Nurse, The Brooklyn Hospital Center

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the healthcare professionals associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 1418 Willow Lane, East Meadow, New York 11554:

Nassau Suffolk Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 2, 2017

Name of Agency: Focus Care Group Inc.

Address: Yonkers
County: Westchester

Structure: For-Profit Corporation

Application Number: 2446L

#### **Description of Project:**

Focus Care Group Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 3 shares of stock, which are owned as follows:

Katie Ngbodi, RN – 1 Share
CEO, Focus Care Group Inc.
Innoh N. Ngbodi, RN – 1 Share
RN, Vassar Brothers Medical Center

Eliada O. Ngbodi – 0.5 Share Elihu E. Ngbodi - 0.5 Share

Management and Designer, Elite Landscaping Student

The Board of Directors of Focus Care Group Inc. comprises the following individuals:

Mathias Oni-Eseleh – Chairman Joseph A. Yamaoh – Vice Chairman

Executive Director, Taconic Innovations Retired

Edgar Ashong – Treasurer Roxanne G. Wright, RN – Secretary

Senior Sales Associate/Customer Service Public Health Nurse, Visiting Nurse of New York

Safety Captain, Amaranda Hess Express

Katie Ngbodi, RN – Director (Previously Disclosed)

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professionals associated with this application.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 230 Stone Avenue, Yonkers, New York 10701:

Westchester Bronx

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Speech-Language Pathology

Physical Therapy Occupational Therapy Respiratory Therapy Medical Social Services

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 7, 2017

Name of Agency: Sequoia Home Care, Inc. d/b/a Senior Helpers

Address: Garden City County: Nassau

Structure: For-Profit Corporation

Application Number: 2494L

#### **Description of Project:**

Sequoia Home Care, Inc. d/b/a Senior Helpers, a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Sequoia Home Care, Inc. has proposed to operate as a Franchisee of SH Franchising, LLC.

The applicant has authorized 2,000 shares of stock which are owned as follows: David J. Canfield owns 200 shares; the remaining 1800 shares are unissued.

The Board of Directors of Sequoia Home Care, Inc. d/b/a Senior Helpers comprises the following individuals:

David J. Canfield, JD, Chairperson/President/Treasurer Managing Partner, Canfield Madden & Ruggiero LLP

Owner/President, Sequoia Home Care, Inc. d/b/a Senior Helpers (Companion Care Agency, 2008 – Present)

Maryann Canfield, JD, Vice President/Secretary General Counsel, Soros Fund Management

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A Certificate of Good Standing has been received on behalf of all attorneys associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 1461 Franklin Avenue, Suite LL#1, Garden City, New York 11530:

Nassau Suffolk

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 2, 2017

Name of Agency: Aldon Magloire and Tami N. Johnson

d/b/a First Choice~Home Health Care

Address: Great Neck
County: Nassau
Structure: Partnership
Application Number: 2498L

#### Description of Project:

Aldon Magloire and Tami N. Johnson d/b/a First Choice~Home Health Care, a partnership, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The partnership of Aldon Magloire and Tami N. Johnson d/b/a First Choice~Home Health Care comprise the following individuals:

Aldon Magloire - 90%

Consumer Directed Personal Assistance Program (CDPAP), All Metro Health Care

Tami N. Johnson, MPH – 10%

NY State Licensed Real Estate Broker

NY State Notary Public

Real Estate Broker, Real Estate Office of Tami N. Johnson

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 96 Cutter Mill Road, Suite 434, Great Neck, New York 11021:

Nassau Suffolk Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 12, 2017

Name of Agency: Kind Loyal Service RN Healthcare Services PLLC

Address: Mamaroneck County: Westchester

Structure: Professional Service Limited Liability Company

Application Number: 2502L

#### **Description of Project:**

Kind Loyal Service RN Healthcare Services PLLC, a professional service limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The sole member of Kind Loyal Service RN Healthcare Services PLLC is the following individual:

Patrice Johnson, RN, President/Chief Executive Officer Registered Nurse, Adult ER, New York Presbyterian Hospital/Columbia University Medical Center

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of Westchester County from an office located at 1214 West Boston Post Road, #450, Mamaroneck, New York 10543.

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 9, 2017

Name of Agency: Kingsbridge Home Healthcare Services Corp.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2513L

# **Description of Project:**

Kingsbridge Home Healthcare Services Corp., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Kingsbridge Home Healthcare Services Corp. has authorized 200 shares of stock which are owned as follows: Laurel King owns 160 shares and Megan Wedderburn owns 40 shares.

The Board of Directors of Kingsbridge Home Healthcare Services Corp. is comprised of the following individuals:

Laurel King – President/Treasurer
Owner, Kings Family Day Care

Megan Wedderburn, RN – Vice-President/Secretary
Senior Staff Nurse, Maimonides Medical Center

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the licensure of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 187 East 96<sup>th</sup> Street, Brooklyn, New York 11212:

Kings Queens Bronx
New York Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Housekeeper Homemaker

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 8, 2017

Name of Agency: Lavena Home Health Inc.

Address: Queens Village

County: Queens

Structure: For-Profit Corporation

Application Number: 2518L

# **Description of Project:**

Lavena Home Health Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock, which are owned solely by Zorena Jagnandan.

The Board of Directors of Lavena Home Health Inc. comprises the following individuals:

Zorena Jagnandan, LPN, President/Treasurer Owner, Jasmin Jewelry LPN/Patient Management, Pleasant Valley Manor

David Jagnandan, Vice President/Secretary Owner, Jasmin Jewelry

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Pennsylvania Department of State indicates no issues with the license of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 90-13 215th Street, Queens Village, New York 11428:

QueensKingsNew YorkBronxRichmondNassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 2, 2017

Name of Agency: Greater New York Home Health Care, Inc. d/b/a Loving Home Care

Address: Hewlett County: Nassau

Structure: For-Profit Corporation

Application Number: 2520L

# **Description of Project:**

Greater New York Home Health Care, Inc. d/b/a Loving Home Care, a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are owned as follows: Murry Englard owns 100 shares and Lisa Grossman owns 100 shares.

The Board of Directors of Greater New York Home Health Care, Inc. d/b/a Loving Home Care comprises the following individuals:

Murry Englard, CPA, President/Treasurer Accountant, Englard CPA, PC Owner/CEO, New York Health Care, Inc. (LHCSA)

#### Affiliations:

New York Health Care, Inc. (2007 – Present)

Lisa Grossman, Vice President/Secretary State of NY Insurance Department Accounts Receivable Manager, New York Health Care, Inc.

### Affiliations:

New York Health Care, Inc. (2013 – Present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 218 Woodside Drive, Hewlett, New York 11557:

NassauSuffolkRocklandOrangePutnamDutchess

Westchester Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy Speech-Language Pathology

Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review:

New York Health Care, Inc.

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Murry Englard and New York Health Care, Inc. are named in a lawsuit that is active and currently pending in the Supreme Court of the State of New York, County of Kings. Case Index Number 14309-2011 is a wage and hour lawsuit.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 5, 2017

Name of Agency: Alastar Family & Senior In-Home Care, LLC

Address: White Plains County: Westchester

Structure: Limited Liability Company

Application Number: 2522L

# **Description of Project:**

Alastar Family & Senior In-Home Care, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The sole member of Alastar Family & Senior In-Home Care, LLC is the following individual:

Kathleen M. Guglielmo, HHA Certified Aging-In-Place Specialist Owner/Director, Alastar Family & Senior In-Home Care, LLC (companion care agency)

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The New York State Home Care Registry indicates no issues with the certification of the healthcare professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 333 Church Street, White Plains, New York 10603:

Westchester Bronx

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Homemaker

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 2, 2017

Name of Agency: Diva Multicare Services Inc.

Address: Rosedale County: Queens

Structure: For-Profit Corporation

Application Number: 2524L

# **Description of Project:**

Diva Multicare Services Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock, which are solely owned by Omowumi Susan Awelewa-Odigie.

The Board of Directors of Diva Multicare Services Inc. comprises the following individual:

Omowumi Susan Awelewa-Odigie, RN, MSN, Chief Executive Officer Labor and Delivery Nurse, Maimonides Medical Center

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the healthcare professionals associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 257-21 145<sup>th</sup> Avenue, Rosedale, New York 11422:

QueensKingsNew YorkBronxRichmondNassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 11, 2017

Name of Agency: ACME Home Care, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2526L

# **Description of Project:**

ACME Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law. This application amends and supersedes application number 2048L which was contingently approved by the Public Health and Health Planning Council at the December 2012 meeting. At that time the shareholders in ACME Home Care, Inc. were Lolita Gavrilova – 100 shares and Elina Khanukov – 100 Shares.

Through a Share Transfer Agreement effective as of August 25, 2014, Elina Khanukov transferred 100 shares to Dr. Marina Zilbert and Elena Tsimbalov.

Through a Share Transfer Agreement effective as of February 9, 2015, Lolita Gavrilova transferred 100 shares to Dr. Marina Zilbert and Elena Tsimbalov

Through a Stock Purchase Agreement effective as of February 26, 2015, Dr. Marina Zilbert and Elena Tsimbalov each transferred 20 shares to Marina Nedzelsky, RN for a total of 40 shares.

Through a Stock Purchase Agreement effective as of April 30, 2015, Dr. Marina Zilbert and Elena Tsimbalov each transferred 15 shares to Gloria Boter for a total of 30 shares.

The applicant has authorized 200 shares of stock, which are owned as follows:

Marina Zilbert, DDS – 65 Shares Elena Tsimbalov – 65 Shares

Owner, MZ Dental PC Senior Programmer Analyst/Project Leader, ADP

Marina Nedzelsky, RN – 40 Shares Gloria Boter – 30 Shares

Nurse Case Manager Supervisor, Lighthouse Retired

Guild - Guildnet MLTC

The Board of Directors of ACME Home Care, Inc. is comprised by the following individuals:

Marina Zilbert, DDS – President Elena Tsimbalov – Secretary/Treasurer

(Previously Disclosed) (Previously Disclosed)

Marina Nedzelsky, RN – Vice-President Gloria Boter – Vice-President

(Previously Disclosed) (Previously Disclosed)

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individuals (and entity where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 145 Highlawn Avenue, Brooklyn, New York 11223.

Bronx Kings New York Richmond Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Physical Therapy Occupational Therapy Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 10, 2017

Name of Agency: Choose Home Care, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2536L

# **Description of Project:**

Choose Home Care, Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are solely owned by Kuan Ping Chiu, MD.

The Board of Directors of Choose Home Care, Inc. comprises the following individual:

Kuan Ping Chiu, MD, President/Owner Retired

The Office of the Professions of the State Education Department of the State of New York indicates no issues with the license of the healthcare professional associated with this application.

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 590 Madison Avenue, 21st Floor, New York, New York 10022:

Bronx Kings New York
Queens Richmond Westchester

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 15, 2017

Name of Agency: ATD Home Health Agency Inc.

Address: Whitestone County: Queens

Structure: For-Profit Corporation

Application Number: 2550L

# **Description of Project:**

ATD Home Health Agency Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 50 shares of stock which are owned as follows: Yijia Zhang owns 25 shares and Bing Hu, MD owns 25 shares.

The Board of Directors of ATD Home Health Agency Inc. comprises the following individuals:

Yijia Zhang, President/Treasurer Retired ARDMS Sonographer President/Administrator/Coordinator, Eva Homecare Agency Inc.

#### Affiliation

Eva Homecare Agency, Inc.

Bing Hu (aka Beulah Hu), MD, Vice President/Secretary California Licensed Physician and Surgeon A Musculoskeletal Radiology Fellow, University of California San Diego

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The State of California, Department of Consumer Affairs indicates no issues with the license of the healthcare professional associated with this application.

Bing Hu, MD self-disclosed that she was named as a co-defendant in a malpractice claim that was filed on November 21, 2016 in the State of Pennsylvania. This claim alleges failure to identify misplacement of endotracheal tube resulting in failed intubation and death. This claim is still open with an unknown case value.

The applicant proposes to serve the residents of the following counties from an office located at 143-09 14th Avenue, Whitestone, New York 11357:

QueensKingsNew YorkBronxRichmondNassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

A review of the operations of Eva Homecare Agency, Inc (August 2015-present) was performed as part of this review.

Eva Homecare Agency, Inc. was fined one thousand dollars (\$1,000.00) pursuant to a stipulation and order dated May 8, 2017 for violations of 10 NYCRR Sections 766.12(c); Failure to submit to the Department information and materials relating to the 2015 Licensed Home Care Statistical Report.

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: June 5, 2017

Name of Agency: Divine Mercy Tender Loving Care (DMTLC), LLC

d/b/a Acti-Kare Responsive In-Home Care

Address: South Richmond Hill

County: Queens

Structure: Limited Liability Company

Application Number: 2551L

### Description of Project:

Divine Mercy Tender Loving Care (DMTLC), LLC d/b/a Acti-Kare Responsive In-Home Care, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Divine Mercy Tender Loving Care (DMTLC), LLC has proposed to operate as a Franchisee of Acti-Kare, Inc.

The membership of Divine Mercy Tender Loving Care (DMTLC), LLC d/b/a Acti-Kare Responsive In-Home Care comprises the following individual:

Sr. Nkem Beatrice Chukwumezie, DMMM, PhD – 100% Owner/Operator, Divine Mercy Tender Loving Care (DMTLC), LLC d/b/a Acti-Kare Responsive In-Home Care

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of Queens County from an office located at 107-52 131st Street, South Richmond Hill, New York 11419:

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 12, 2017

Name of Agency: MDB Home Care, LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2553L

# **Description of Project:**

MDB Home Care, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The members of MDB Home Care, LLC comprise the following individuals:

Raquel Lerner – 50% Beata Rezak – 50%

Licensed Home Care Services Agency Patient
Representative, Edison Home Care LHCSA
Licensed Home Care Services Agency Patient
Representative, Edison Home Care LHCSA

The Board of Directors of MDB Home Care, LLC comprises the following individuals:

Raquel Lerner – Chief Executive Officer Beata Rezak – Chief Operating Officer

(Previously Disclosed) (Previously Disclosed)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 2940 West 5<sup>th</sup> Street, #5G, Brooklyn, New York 11224:

Bronx Kings New York Queens Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Respiratory Therapy Audiology Speech-Language Pathology

Physical Therapy Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 10, 2017

Name of Agency: No One Left Out Services Inc.

Address: West Babylon

County: Suffolk

Structure: For-Profit Corporation

Application Number: 2565L

# **Description of Project:**

No One Left Out Services Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are owned as follows:

Jason M. Smith – 180 Shares Claretha L. Smith, RN – 20 Shares

CEO, No One Left Out Services Inc. Retired

(non-emergency medical transportation company)

The following individual is the sole member of the Board of Directors of No One Left Out Services Inc.:

Jason M. Smith – President/CEO (Previously Disclosed)

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individuals named above (an entity as appropriate) revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 52 Court Street, West Babylon, New York 11704:

Suffolk Nassau Westchester Putnam Rockland

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 10, 2017

Name of Agency: CarePark Home Care LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2570L

# **Description of Project:**

CarePark Home Care LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The sole member of CarePark Home Care LLC is the following individual:

Rivka Ehrman

Program Director, Park Ave Adult Day Care Center

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 1382 East 19 Street, Brooklyn, New York 11230:

Bronx Kings New York Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services

**Physical Therapy** 

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: May 10, 2017

Name of Agency: Autumn Hills Home Care, LLC

Address: East Meadow

County: Nassau

Structure: Limited Liability Company

Application Number: 2593L

# **Description of Project:**

Autumn Hills Home Care, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The members of Autumn Hills Home Care LLC comprise the following individuals:

Sonia D. Jones-Uline, LPN (CT, PA, NJ, NY) – Lawrence J. Uline – Manager – 50%

Manager – 50% Technician, Bailey Refrigeration Air Conditioning

Licensed Practical Nurse, Senior Bridge Home Care and Heating

The State of Connecticut E-License Lookup indicates no issues with the licensure of the health professional associated with this application.

The Bureau of Professional and Occupational Affairs for the State of Pennsylvania indicates no issues with the licensure of the health professional associated with this application.

The Department of Law & Public Safety, Division of Consumer Affairs for the State of New Jersey indicates no issues with the licensure of the health professional associated with this application.

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individuals (and entity as appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 90 Merrick Avenue, Suite 400, East Meadow, New York 11554:

Nassau Suffolk Westchester Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Speech-Language Pathology

Physical Therapy Nutrition

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 10, 2017

Name of Agency: Seniors First Inc. d/b/a Home Instead Senior Care

Address: Melville County: Suffolk

Structure: For-Profit Corporation

Application Number: 2603L

### **Description of Project:**

Seniors First Inc. d/b/a Home Instead Senior Care, a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

Seniors First Inc. has proposed to operate as a franchisee of Home Instead, Inc.

The applicant has authorized 200 shares of stock which, are owned solely owned by Gregory Altfest.

The Board of Directors of Seniors First Inc. d/b/a Home Instead Senior Care comprises the following individual:

### Gregory Altfest, President

Owner, Seniors First Inc. d/b/a Home Instead Senior Care (Companion Care, 2012 – Present) Consultant, Gregory Altfest Medical Consulting, Corporate Contracts

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of Suffolk County from an office located at 150 Broadhollow Road, Melville, New York 11747:

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 12, 2017

Name of Agency: 1st Help HomeCare Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2619L

# **Description of Project:**

1st Help HomeCare Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are solely owned by Sharon Halfon.

The Board of Directors of 1st Help HomeCare Inc. comprises the following individual:

Sharon Halfon, RN, CEO/CFO/President Intake Nurse Supervisor, 24/7 NY Aides

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 2034 East 65<sup>th</sup> Street, Brooklyn, New York 11234:

Kings Queens Bronx
New York Richmond Nassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 2, 2017

Name of Agency: Medi One Home Care Inc

Address: Congers County: Rockland

Structure: For-Profit Corporation

Application Number: 2622L

### **Description of Project:**

Medi One Home Care Inc, a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 300 shares of stock which are owned as follows: Abygail Thomas owns 100 shares, Lipsy Mathews owns 100 shares and Gogi George owns 100 shares.

The Board of Directors of Medi One Home Care Inc comprises the following individuals:

Abygail Thomas (FKA Achamma Abraham), RN, BSN, President Registered Nurse, New York Presbyterian Lawrence Hospital

Lipsy Mathews, RN, BSN, Secretary MDS Coordinator, Isabella Geriatric Center

Gogi George, RPh, Treasurer New York and New Jersey Registered Pharmacist Owner/Pharmacist, Wakefield Drugs, Inc.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department indicates no issues with the licenses of the health care professionals associated with this application.

The State of New Jersey Department of Law & Public Safety, Division of Consumer Affairs indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 82 Foltim Way, Congers, New York 10920:

Rockland Westchester Orange

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 9, 2017

Name of Agency: Argent Home Care Inc.

Address: Rye Brook County: Westchester

Structure: For-Profit Corporation

Application Number: 2627L

# Description of Project:

Argent Home Care Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which, are owned as follows: Peter Gentile owns 4.5 shares, Christopher Kloepfer owns 4.5 shares and Kim A. McKenna owns 1 share. The remaining 190 shares are unissued.

The Board of Directors of Argent Home Care Inc. comprises the following individuals:

Christopher Kloepfer, President Certified Senior Care Manager Senior Sales Consultant, Bayer Healthcare, Inc.

Peter Gentile, Vice President Certified Senior Care Manager Financial Consultant/Registered Representative, Oldham Resource Group

Kim A. McKenna, PCA, HHA, Secretary Private Duty HHA

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The New York State Home Care Registry indicates no issues with the certification of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 800 Westchester Avenue, Suite 641N, Rye Brook, New York 10573:

Westchester Rockland Putnam Nassau Suffolk Bronx

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: May 12, 2017

Name of Agency: Luba's Homecare Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2629L

# **Description of Project:**

Luba's Homecare Inc., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The applicant has authorized 200 shares of stock which are owned solely owned by Liubov Brizhatiuk De Forero.

The Board of Directors of Luba's Homecare Inc. comprises the following individual:

Liubov Brizhatiuk De Forero, HHA, President Unemployed

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The New York State Home Care Registry indicates no issues with the certification of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 35 Seacoast Terrace, Suite 21U, Brooklyn, New York 11235:

Kings Queens New York
Bronx Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Physical Therapy Occupational Therapy Respiratory Therapy
Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

Medical Equipment, Supplies & Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 5, 2017

Name of Agency: NoLimits NYC, Corp.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 2637L

# Description of Project:

NoLimits NYC, Corp., a business corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

NoLimits NYC, Corp. has authorized 200 shares of stock which are owned solely by Edward Morgenshteyn.

The Board of Directors of NoLimits NYC, Corp. is comprised of the following individual:

Edward Morgenshteyn, HHA - President Home Care Coordinator, Home Instead Senior Care Inspector, NYC Transit Authority

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The search of the individual named above on the New York State Home Care Registry revealed that the individual is certified as a HHA, currently employed as a HHA, and has no convictions or findings.

The applicant proposes to serve the residents of the following counties from an office located at 2717 East 28<sup>th</sup> Street, Suite 2C, Brooklyn, New York 11235:

Bronx Kings New York
Queens Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Respiratory Therapy Occupational Therapy
Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 4, 2017

Name of Agency: Baychester Services LLC d/b/a Regeis@Home

Address: Bronx County: Bronx

Structure: Limited Liability Company

Application Number: 2641L

# **Description of Project:**

Baychester Services LLC d/b/a Regeis@Home, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Baychester Services LLC d/b/a Regeis@Home comprises the following individuals:

Abraham Sieger, LNHA – 50% Administrator, Regeis Care Center

### Affiliations:

Premier Health Services (NY Dialysis Clinic, 2011 – 2012) Genesis Health Services (NY Dialysis Clinic, 2014 – Present)

Naftali (AKA Nathan) Brachfeld, LNHA – 50% Administrator, New York Center for Rehabilitation and Nursing

#### Affiliations:

Genesis Health Services (NY Dialysis Clinic, 2014 – Present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Bureau of Professional Credentialing has indicated that the NHA licenses associated with this application are in good standing and the Board of Examiners of Nursing Home Administrators has never taken any disciplinary actions against these individuals or their licenses.

The applicant proposes to serve the residents of the following counties from an office located at 3200 Baychester Avenue, Bronx, New York 10475:

Bronx Kings New York Queens Richmond Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Physical Therapy Occupational Therapy Respiratory Therapy

Speech-Language Pathology Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Premier Health Services (2011 – 2012) Genesis Health Services (2014 – Present) The information provided by the Division of Hospitals and Diagnostic & Treatment Centers has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 23, 2017

Name of Agency: Surrogate Family Care, LLC

Address: New Hyde Park

County: Nassau

Structure: Limited Liability Company

Application Number: 2642L

# **Description of Project:**

Surrogate Family Care, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Surrogate Family Care, LLC comprises the following individuals:

Premal Jani (FKA Premal Pandya) – 50%

Foreign Medical Graduate

Owner, Surrogate Family Care, LLC (Companion Care Agency, 2013 – Present)

Jinesh Jani, CPA - 50%

Vice President/Audit Manager, JPMorgan Chase

Owner, Surrogate Family Care, LLC (Companion Care Agency, 2013 - Present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the accounting professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 31 South 1st Street, New Hyde Park, New York 11040:

Nassau Suffolk Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker

The applicant has confirmed that the proposed financial referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 5, 2017

Name of Agency: Spring Home Health Services, LLC

Address: Flushing County: Queens

Structure: Limited Liability Company

Application Number: 2646L

# **Description of Project:**

Spring Home Health Services, LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Spring Home Health Services, LLC comprises the following individuals:

Yan Yan, MBA – 50% Unemployed

Guanyu Chen, HHA, PCA – 50% Manager, Heart to Heart Home Care

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The New York State Home Care Registry indicates no issues with the certifications of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 43-15 Saull Street, Apartment 2C, Flushing, New York 11355:

QueensKingsNew YorkBronxRichmondNassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 9, 2017

Name of Agency: Senior Assist Home Care LLC

Address: Brooklyn County: Kings

Structure: Limited Liability Company

Application Number: 2647L

# **Description of Project:**

Senior Assist Home Care LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Senior Assist Home Care LLC comprises the following individual:

Heather L. Baptiste, LPN – 100% Private Duty Home Health Aide

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 321 East 93rd Street, Brooklyn, New York 11212:

Kings Queens New York Richmond Bronx Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Homemaker Housekeeper

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 12, 2017

Name of Agency: Chai Homecare LLC

Address: Bronx County: Bronx

Structure: Limited Liability Company

Application Number: 151341

# **Description of Project:**

Chai Homecare LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The membership of Chai Homecare LLC comprises the following individuals:

Abraham Lichtschein – 47.50% Chief Executive Officer, Future Care Health Services (LHCSA) Assistant Administrator, Chai Home (Adult Home)

#### Affiliations

Chai Home (2008-present, Adult Home) Future Care Health Services (LHCSA)

Moshe Webster - 23.75%

Assistant Administrator, Fort Tryon Center for Rehabilitation & Nursing (SNF)

### **Affiliations**

New Franklin Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Fort Tryon Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Split Rock Rehabilitation and Health Care Center, LLC (SNF, 2009-present)

Yecheskel Webster – 23.75% Unemployed

### **Affiliations**

New Franklin Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Fort Tryon Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Split Rock Rehabilitation and Health Care Center, LLC (SNF, 2009-present)

Aharon Weiss – 5% Controller, Tri-Care, LLC

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 391 East 149<sup>th</sup> Street, Suite 207, Bronx, New York 10455:

Bronx Kings New York Queens Richmond Nassau

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Respiratory Therapy Occupational Therapy
Speech-Language Pathology Audiology Medical Social Services

Nutrition Homemaker Housekeeper

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Chai Home (2008-present, Adult Home)
Future Care Health Services (LHCSA)

New Franklin Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Fort Tryon Center for Rehabilitation and Nursing, LLC (SNF, 2009-present) Split Rock Rehabilitation and Health Care Center, LLC (SNF, 2009-present)

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety, and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety, and welfare of residents and to prevent recurrent code violations.

The information provided by the Bureau of Quality Assurance for Nursing Homes has indicated that the residential health care facilities reviewed have provided sufficient supervision to prevent harm to the health, safety, and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 2, 2017

Name of Agency: All Purpose Care LLC

Address: Bronx County: Bronx

Structure: Limited Liability Company

Application Number: 152066

# **Description of Project:**

All Purpose Care LLC, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

The following individual is the sole member of All Purpose Care LLC:

Nana Ogyiri, RN

Registered Nurse, Montefiore Medical Center

The Office of the Professions of the State Education Department indicates no issues with the licensure of the health professional associated with this application.

A search of the individual named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 667 East 232 Street, Apt. 6F, Bronx, NY 10466:

Bronx New York Queens Westchester

The applicant proposes to provide the following health care services:

Nursing Home Health Aide

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 13, 2017

Name of Agency: GWS Home Care LLC d/b/a Right at Home

Address: New York County: New York

Structure: Limited Liability Company

Application Number: 152179

### Description of Project:

GWS Home Care LLC d/b/a Right at Home, a limited liability company, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

GWS Home Care LLC has proposed to operate as a Franchisee of Right at Home, Inc.

The following individual is the sole member of GWS Home Care LLC d/b/a Right at Home:

Gregory W. Simons – Sole Member/Manager Owner, GWS Home Care LLC d/b/a Right at Home (Companion Care)

A search of the individual (and entity where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of New York County from an office located at 180 West 80<sup>th</sup> Street, Chesterfield Suites #203, New York, NY 10024.

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care Homemaker

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: May 22, 2017

Name of Agency: Trustees of the Eastern Star Hall and Home of the State of New York

d/b/a Eastern Star Home Care

Address: Oriskany County: Oneida

Structure: Not-For-Profit Corporation

Application Number: 162319

# **Description of Project:**

Trustees of the Eastern Star Hall and Home of the State of New York d/b/a Eastern Star Home Care, a not-for-profit corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

This LHCSA will be associated with the Assisted Living Program (ALP) to be operated by Trustees of the Eastern Star Hall and Home of the State of New York. The LHCSA and the ALP will have identical membership.

The Board of Directors of Trustees of the Eastern Star Hall and Home of the State of New York d/b/a Eastern Star Home Care is comprised of the following individuals:

Jodelle Fletcher – Chairman	Keri Rhebergen – Secretary
Retired	Retired
	1.00
Affiliation	Affiliation
Eastern Star Home (2006-2013)	Eastern Star Home (2011-present)
Lynne Schmitt – Board Member	Leland Barnes – Board Member
Typist II, Erie 2 Chautauqua - Cattaraugus	Court Officer, New York State Unified Court
BOCES	System
	,
Affiliation	Affiliation
Eastern Star Home (2016-present)	Eastern Star Home (2016-present)
Bonnie Blanchard, LPN – Board Member	Ronald Myers – Board Member
Retired	Town Justice, Town of Hastings
<u>Affiliation</u>	<u>Affiliation</u>
Eastern Star Home (2013-present)	Eastern Star Home (2015-present)
George Walter – Board Member	Nathan Herendeen – Board Member
Retired	Retired
<u>Affiliation</u>	<u>Affiliation</u>
Eastern Star Home (2012-present)	Eastern Star Home (2014-present)
Jacqueline Howlett – Board Member	Sylvia Moravia – Board Member
Retired	Retired
<u>Affiliation</u>	<u>Affiliation</u>
Eastern Star Home (2014-present)	Eastern Star Home (2012-present)
Bruce Whitmore – Board Member	David Colbert – Board Member
Retired	Retired
Affiliation	Affiliation
Eastern Star Home (2013-present)	Eastern Star Home (2015-present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of Professions of the State Education Department indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 8290 State Route 69, Oriskany New York 13424:

Oneida Herkimer

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Physical Therapy

Occupational Therapy Speech-Language Pathology Medical Equipment, Supplies

& Appliances

A seven (7) year review of the operations of the following facilities/ agencies was performed as part of this review (unless otherwise noted):

Eastern Star Home (Skilled Nursing Facility)

The Information provided by the Bureau of Quality and Surveillance has indicated that the residential health care facility reviewed has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

# Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 9, 2017

Name of Agency: The Church Aid of the Protestant Episcopal Church in the Town of

Saratoga Springs, Inc. d/b/a Home of the Good Shepherd Licensed

Home Care

Address: Saratoga Springs

County: Saratoga

Structure: Not-for-Profit Corporation

Application Number: 162327

# Description of Project:

The Church Aid of the Protestant Episcopal Church in the Town of Saratoga Springs, Inc. d/b/a Home of the Good Shepherd Licensed Home Care, a not-for-profit corporation, requests approval to obtain licensure as a home care services agency under Article 36 of the Public Health Law.

This LHCSA will be associated with an Assisted Living Program to be operated by The Church Aid of the Protestant Episcopal Church in the Town of Saratoga Springs, Inc. The LHCSA and the ALP will have identical ownership.

The Board of Directors of The Church Aid of the Protestant Episcopal Church in the Town of Saratoga Springs, Inc. d/b/a Home of the Good Shepherd Licensed Home Care comprises the following individuals:

Mary M. Withington, JD, President Supervising Attorney, Legal Aid Society of NENY, Inc.

John S. VanderVeer, Vice President Retired

Michael T. Penfold, Treasurer

Corporate Account Executive, RoadRunner Transportation Services

Allison M. St. Pierre, Secretary

Interim Branch Director/Health Wellness Director, Saratoga Regional YMCA

Canon Kay C. Hotaling, PhD, Board Member

Canon to the Ordinary and Diocesan Deployment Officer, The Episcopal Diocese of Albany

Geneva K. Henderson, Board Member

Paralegal/Closing Coordinator/Receptionist, Casey and Casey, Esq.

Pamela L. Houde, LPN, Board Member

Retired

Sherryl J. Moore, Board Member

Retired

A search of the individuals and entity named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

A certificate of Good Standing has been received for all attorneys.

The Office of the Professions of the State Education Department indicate no issues with the licensure of the health professional associated with this application.

The applicant proposes to serve the residents of Saratoga County from an office located at 400 Church Street, Saratoga Springs, New York 12866.

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Physical Therapy Respiratory Therapy
Speech-Language Pathology Audiology Medical Social Services
Nutrition Housekeeper Medical Equipment, Supplies and Appliances

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 8, 2017

Name of Agency: Mavencare (NY) Inc.

Address: New York County: New York

Structure: For-Profit Corporation

Application Number: 162065

### Description of Project:

Mavencare (NY) Inc., a business corporation, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

First Baana Corp. d/b/a Mavencare was previously approved as a home care services agency by the Public Health and Health Planning Council at its December 4, 2014 meeting and subsequently licensed as 2230L001 effective August 5, 2015. At that time the sole shareholder was Sue Monroe.

First Baana Corp. and Mavencare (NY) Inc. entered into a management agreement which was approved by the Department on August 31, 2016.

Mavencare (NY) Inc. has authorized 200 shares of stock, which are solely owned by Mavencare (US) Inc.

Mavencare (US) Inc., a Delaware Corporation, has authorized 100 shares of stock, which are solely owned by Mavencare Inc.

Mavencare Inc., a Canadian Corporation, has authorized 191,200,846 common shares of stock, which are owned as follows: 2234256 Ontario Inc. (a Canadian Corporation) owns 89,699,569 shares; Nukul Bhasin owns 55,390,164 shares; JVNL Trust (a Canadian Trust) owns 33,333,333 shares; GYZ Trust (a Canadian Trust) owns 12,777,780 shares.

2234256 Ontario Inc. has authorized 100 shares of stock, which are solely owned by Adam Blackman. JVNL Trust and GYZ Trust are owned by a sole trustee, James Cohen.

The Board of Directors of Mavencare (NY) Inc. and Mavencare (US) Inc. are comprised of the following individuals:

Adam Blackman, MD, FRCPC, CEO/Secretary Independent Medical Practice License (Canada) Diplomate of the American Board of Sleep Medicine Diplomate of the American Board of Psychiatry and Neurology

President/Director, Mavencare (NY) Inc. President/Director, Mavencare (US) Inc.

CEO/Director, Mavencare Inc.

President/Chief Medical Director, MedSleep Inc.

Nukul Bhasin, CFO/Treasurer CFO/Treasurer, Mavencare (NY) Inc. CFO/Treasurer, Mavencare (US) Inc. President/CTO, Mavencare Inc.

Mavencare Inc. and 2234256 Ontario Inc are exempt from review due to the fact that they are foreign corporations formed outside of the United States of America.

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The College of Physicians and Surgeons of Ontario (Canada) indicates no issues with the license of the health care professional associated with this application.

The applicant proposes to serve the residents of the following counties from an office located at 79 Madison Avenue, Suite 424, New York, New York 10016:

New YorkBronxKingsQueensRichmondNassau

The applicant proposes to provide the following health care services:

NursingHome Health AidePersonal CarePhysical TherapyOccupational TherapyRespiratory TherapySpeech-Language PathologyAudiologyMedical Social Services

Nutrition Homemaker Housekeeper

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval

Date: May 24, 2017

### Licensed Home Care Services Agency Character and Competence Staff Review

Name of Agency: Seniorcare HHA Inc.

Address: Queens County: Queens

Structure: For-Profit Corporation

Application Number: 162244

### Description of Project:

Seniorcare HHA Inc., a business corporation, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Seniorcare HHA Inc. was previously approved by the Public Health and Health Planning Council at its June 16, 2011 meeting and subsequently assigned license number 1888L001 effective April 10, 2015. At that time, the sole shareholder of Seniorcare HHA, Inc. was Bernhard Sengstock (200 shares).

Seniorcare HHA Inc. and Goldbor Management, Inc. entered into a management agreement which was approved by the Department on September 30, 2016.

The applicant has authorized 200 shares of stock which are proposed to be owned as follows: Julia Borchakovskaia 100 shares and Yelena Goldman 100 shares.

The proposed Board of Directors of Seniorcare HHA, Inc. comprises the following individuals:

Julia Borchakovskaia, President Manager/Accountant, Goldbor Management Accountant, Perkis CPA, PC

Yelena Goldman, PCA/HHA, Vice President/Secretary/Treasurer Manager, Goldbor Management

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The individual named above was certified as a HHA and PCA before the New York State Home Care Registry was initiated. Certification was verified by obtaining copies of both the HHA and PCA Certificates of Completion.

The applicant proposes to serve the residents of the following counties from an office located at 61-61 Woodhaven Boulevard, Suite 1P, Queens, New York 11374:

Nassau Queens

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care
Homemaker Housekeeper Medical Social Services

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval June 20, 2017

Licensed Home Care Services Agency Character and Competence Staff Review

Name of Agency: Eva Homecare Agency, Inc.

Address: Brooklyn County: Kings

Structure: For-Profit Corporation

Application Number: 162509

### Description of Project:

Eva Homecare Agency, Inc., a business corporation, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Eva Homecare Agency, Inc. was previously approved as a home care services agency by the Public Health Council at its December 4, 2014 meeting and was subsequently licensed as 2164L001 effective August 20, 2015. At that time, Yijia Zhang was the sole shareholder.

The purpose of this application is to seek approval for a 49% transfer of stock through a Stock Purchase Agreement.

The applicant has authorized 200 shares of stock which will be owned as follows:

Yijia Zhang, RDMS, RVT – 102 Shares Bing Hu, M.D. - 98 Shares

(Previously approved by PHHPC for this operator) California Licensed Physician and Surgeon A

Musculoskeletal Radiology Fellow, University of

California, San Diego

The proposed Board of Directors of Eva Homecare Agency, Inc. comprises the following individuals:

Yijia Zhang, RDMS, RVT – President Bing Hu, M.D. – Vice President

(Previously approved by PHHPC for this operator)

Yijia Zhang is exempt from character and competence review due to the fact that they were previously approved by the Public Health and Health Planning Council for this operator.

A search of the individual (and entity where appropriate) named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The Office of the Professions of the State Education Department, the New York State Physician Profile and the Office of Professional Medical Conduct, where appropriate, indicate no issues with the licensure of the health professional associated with this application.

The applicant has confirmed that the proposed financial/referral structure has been assessed in light of anti-kickback and self-referral laws, with the consultation of legal counsel, and it is concluded that proceeding with the proposal is appropriate.

The State of California, Department of Consumer Affairs indicates no issues with the license of the healthcare professional associated with this application.

Bing Hu, MD self-disclosed that she was named as a co-defendant in a malpractice claim that was filed on November 21, 2016 in the State of Pennsylvania. This claim alleges failure to identify misplacement of endotracheal tube resulting in failed intubation and death. This claim is still open with an unknown case value.

The applicant proposes to continue to serve the residents of the following counties from an office located at 104-70 Queens Boulevard, Suite 503, Forest Hills, New York 11375:

New York Bronx Kings Queens Richmond Nassau

The applicant proposes to continue to provide the following health care services:

Nursing Home Health Aide Personal Care Medical Social Services
Occupational Therapy Physical Therapy Nutrition Personal Care Medical Social Services
Audiology Speech-Language Pathology
Medical Supplies, Equipment & Appliances

Homemaker Housekeeper

A review of the operations of Eva Homecare Agency, Inc (August 2015-present) was performed as part of this review.

Eva Homecare Agency, Inc. was fined one thousand dollars (\$1,000.00) pursuant to a stipulation and order dated May 8, 2017 for violations of 10 NYCRR Sections 766.12(c); Failure to submit to the Department information and materials relating to the 2015 Licensed Home Care Statistical Report.

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

### Contingency

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 20, 2017

## Licensed Home Care Services Agency Character and Competence Staff Review

Name of Agency: BE Home Care, LLC d/b/a Central Home Care

Address: Far Rockaway County: Queens

Structure: Limited Liability Company

Application Number: 171256

### **Description of Project:**

BE Home Care, LLC d/b/a Central Home Care, a limited liability company, requests approval for a change in ownership of a licensed home care services agency under Article 36 of the Public Health Law.

Central Assisted Living, LLC d/b/a Central Home Care was approved for by the Public Health Council at its January 21, 2005 meeting and subsequently licensed as 1344L001, effective February 4, 2005.

At that time the membership of Central Assisted Living, LLC d/b/a Central Home Care consisted of Boris Mendel (85%) and Eric Mendel (15%). A notification of change in membership was approved by the Department in October 2012 in which Boris Mendel transferred 36% of his membership to Eric Mendel, resulting in the following ownership: Eric Mendel (51%) and Boris Mendel (49%). The purpose of this application is to transfer the ownership of the LHCSA from Central Assisted Living, LLC to BE Home Care, LLC.

This LHCSA will be associated with the Assisted Living Program, to be operated by Central Assisted Living, LLC. The LHCSA and the ALP will have identical ownership.

The membership of BE Home Care, LLC d/b/a Central Home Care comprises the following individuals:

Eric Mendel, Managing Member – 51%
Operator, Central Assisted Living, LLC
Operator, Central Assisted Living, LLC d/b/a Central Home Care
Operator, Prime Health Choice, LLC
Operator, Prime Home Health Services, LLC
Operator, Assisted Home Care, LLC d/b/a Prime Assisted Home Care
Operator, Metrostar Home Care, LLC

### Affiliations:

Prime Health Choice, LLC (MLTC, 2015-present)
Prime Home Health Services, LLC (CHHA, 2007-present)
Central Assisted Living, LLC (ALP, 2008-present)
Central Assisted Living, LLC d/b/a Central (LHCSA, 2008-present)

Home Care

Assisted Home Care, LLC d/b/a Prime (LHCSA, 2016-present)

Assisted Home Care

Metrostar Home Care, LLC (LHCSA, 2015-present)

Boris Mendel, Member – 49% Administrator, Central Assisted Living, LLC

Administrator, Central Assisted Living, LLC d/b/a Central Home Care

# Affiliations:

Prime Health Choice, LLC

Prime Home Health Services, LLC

Central Assisted Living, LLC

Central Assisted Living, LLC d/b/a Central

(MLTC, 2015-present)

(CHHA, 2007-present)

(ALP, 2005-present)

(LHCSA, 2005-present)

Home Care

Assisted Home Care, LLC d/b/a Prime (LHCSA, 2016-present)

Assisted Home Care

Metrostar Home Care, LLC (LHCSA, 2015-present)

A search of the individuals named above revealed no matches on either the Medicaid Disqualified Provider List or the OIG Exclusion List.

The applicant proposes to serve the residents of the following counties from an office located at 1509 Central Avenue, Far Rockaway, New York 11691:

Bronx Kings Nassau New York Queens Richmond

The applicant proposes to provide the following health care services:

Nursing Home Health Aide Personal Care

Physical Therapy Occupational Therapy Speech-Language Pathology

Medical Equipment, Supplies and Appliances

A seven (7) year review of the operations of the following facilities/agencies was performed as part of this review (unless otherwise noted):

Prime Health Choice, LLC (MLTC, 2015-present)

Prime Home Health Services, LLC (CHHA)
Central Assisted Living, LLC (ALP)
Central Assisted Living, LLC d/b/a Central (LHCSA)

Home Care

Assisted Home Care, LLC d/b/a Prime (LHCSA, 2016-present)

Assisted Home Care

Metrostar Home Care, LLC (LHCSA, 2015-present)

The information provided by the Division of Adult Care Facilities and Assisted Living Surveillance has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Office of Managed Care has indicated that the MLTC plan has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

The information provided by the Division of Home and Community Based Services has indicated that the applicant has provided sufficient supervision to prevent harm to the health, safety and welfare of residents and to prevent recurrent code violations.

CHHA Quality of Patient Care Star Ratings		
New York Average: 3 out of 5 stars National Average: 3.5 out of 5 stars		
CHHA Name	Quality of Care Rating	
Prime Home Health Services, LLC	3.5 out of 5 stars	

Review of the Personal Qualifying Information indicates that the applicant has the required character and competence to operate a licensed home care services agency.

#### <u>Contingency</u>

Submission of any and all information requested by the Division of Legal Affairs, in a form and manner acceptable to the Department.

Recommendation: Contingent Approval Date: June 19, 2017



# **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

June 13, 2017

Subject:

Dissolution: Resurrection Ministries of New York

Resurrection Ministries of New York is established as an Article 28 Foundation supporting Resurrection Nursing Home, Inc. and Mount Loretto Nursing Home, Inc. Those nursing homes were sold and the applicant now seeks Attorney General approval to dissolve its non-profit corporation.

Pursuant to New York State Not-for-Profit Corporation Law section 1002, PHHPC approval of the dissolution must be received because PHHPC approval was required for the corporation to be formed. PHHPC approval is also required pursuant to 10 NYCRR Part 650. Please note that the corporation does not have any remaining assets or liabilities.

The documents submitted by the Corporation have been reviewed. There is no legal objection to the proposed Verified Petition, Plan of Dissolution, and Certificate of Dissolution, and they are in legally acceptable form.

Attachments



NIXON PEABODY LLP ATTORNEYS AT LAW

HIXONPEABODY.COM @NIXONPEABODYLLP Anita L. Pelletier Counsel T 585-263-1164 F 866-947-0499 apelletier@nixonpeabody.com

Nixon Peabody LLP 1300 Clinton Square Rochester, NY 14604-1792 585-263-1000

May 10, 2017

### VIA FEDERAL EXPRESS

New York Department of Health Division of Legal Affairs Corning Tower, Room 2464 Empire State Plaza Albany, New York 12237

RE: Resurrection Ministries of New York

Dissolution

Dear Sir or Madam:

We are writing to respectfully request the approval of the enclosed Certificate of Dissolution for **Resurrection Ministries of New York** (the "Corporation") by the Public Health and Health Planning Council ("PHHPC").

The Corporation incorporated in 1989 and amended its purposes in 2003 which your office approved in May 2002. A copy of the Corporation's original Certificate of Incorporation and its 2003 Certificate of Amendment are included as Exhibit A of the attached Verified Petition. The Corporation is no longer conducting activities.

At this time, the Corporation requests consent from PHHPC to dissolve. Enclosed are copies of the following proposed materials in support of the Corporation's application for approval to dissolve:

- 1. Verified Petition, with all available exhibits;
- 2. Plan of Dissolution and Distribution of Assets (Exhibit E of Petition); and
- 3. Certificate of Dissolution of the Corporation (Exhibit F of Petition).

Thank you for your time and attention to this matter. Should you require any additional information please do not hesitate to contact me.

Very truly yours,

Anita L. Pelletier

AP/lrr Enclosures RECEIVED

Bureau of Health Facility

MAY 1 0 2017

Planning and Development NYS Division of Legal Affairs

# Resurrection Ministries of New York 14-1720818

June 30, Year ended	2011	2012		r <del></del>			
	2011	2012	2013	2014	2015	2016	2017
STATEMENT OF REVENUES & EXPENSES						· .	
1 Beginning cash balance	. 0	0	0	0 1		0 1	0 }
1 beginning cash balance		<u> </u>		. 0	0		
2 Contributions received	0	0	0	0	0	0	0
3 Investment income (interest, dividends)	0	0	0	0	0	0	0
4 Rental income	0	0	0	0	0	0	0
5 Realized gains/(losses) from sale of securities	0	0	0	0	0	0	. 0
6 Net proceeds from sale of assets	0	0	0	0	0	0	0
7 Other income (itemize)	0	0	0	0	0	0	0
8 Total income (add lines 1-7)	0	0	0	0	0	0	0
9 Salaries	0	0	0,	0	0	0	0
10 Legal fees	0	0	0	0	0	0	0
11 Accounting fees	0	0	0	0	0	0	0
12 Expenses of dissolution (other than liens 10 & 11)	0	0	0	0	0	0	0
13 Occupancy/Rent	0	. 0	0	0	0	0	0
14 Contributions paid (itemize)	0	0	0	. 0	0	0	0
15 Other expenses (itemize)	0	0	0	0	0	0	0
16 Total expenses (add lines 9-14)	0	0	0	0	0	0	0
17 Ending cash balance (Line 1 + Line 8 – Line 16)	0	0	0	0	0	0	. 0
BALANCE SHEETS							
18 Cash, savings, investments	0	0	. 0	. 0	0	0	0
19 Other assets (itemize)	0	. 0	0	0	0	0	0
20 Total assets (Line 18 + Line 19)	0	0	0	0	0	0	. 0
21 Total liabilities (itemize)	0	0	0	0	0	0	0
22 Net assets or fund balances (Line 20 – Line 21)	0	. 0	. 0	0	0	0	0

THE ATTORNEY GENERAL OF THE STATE OF NEW Y The Capitol, Albany, New York 12224X	ORK
In the Matter of the Application of	
RESURRECTION MINISTRIES OF NEW YORK	VERIFIED PETITION
	OAG #:
For Approval of Certificate of Dissolution pursuant to Section 1002 of the Not-for-Profit Corporation Law	

Petitioner, Resurrection Ministries of New York, by its attorneys, Nixon Peabody LLP, Anita L. Pelletier, Esq., for its Petition herein respectfully alleges:

- 1. The name of the Corporation is Resurrection Ministries of New York ("Petitioner"). The principal office of Petitioner is located in Rensselaer County, New York. Petitioner was incorporated pursuant to Section 402 of the Not-for-Profit Corporation Law ("N-"PCL") by a Certificate of Incorporation filed by the Department of State on March 29, 1989. A copy of the Certificate of Incorporation and all amendments thereto are attached as **Exhibit A**. A copy of Petitioner's By-laws are attached as **Exhibit B**.
  - 2. Petitioner is a charitable corporation under Section 201 of the N-PCL.

Name & Address

3. The name, title and address of Petitioner's sole remaining director and officer is follows:

Title

Jeannie Frey, Esq.	Secretary/
200 South Wacker Dr.	Director
11 <sup>th</sup> Floor	
Chicago, IL 60606	

4. The purposes in which Petitioner was formed, as set forth in its Certificate of Incorporation, as amended, is as follows:

The Corporation is organized for charitable, religious, scientific, and educational purposes, to be carried out consistently with the Ethical and Religious Directives for Catholic Health Care Services, as promulgated from time to time by the local Bishop (the "Ethical and Religious Directives"). The purposes of the Corporation include but are not limited to:

a. Supporting and strengthening the ministries of The Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of

Nazareth (Sacred Heart Province), all of which are religious congregations of the Roman Catholic Church, and other ministries that are also supervised or controlled by or in connection with the Roman Catholic Church, in the management of their spiritual, material and financial resources in conformity with the ethical and moral teachings of the Roman Catholic Church, and promoting efficient governance and management, cooperative planning and the sharing of resources among such ministries.

- b. Supporting the functions and purposes of the Sisters of the Resurrection (Chicago and New York Provinces) and of the Sisters of the Holy Family of Nazareth (Sacred Heart Province), together with the corporations of which this Corporation is the sole corporate member and that are described in Section 501(c)(3) and either Section 509(a)(1) or Section 509(a)(2) of the Internal Revenue Code of 1986, as amended, or the corresponding provisions of any subsequent federal tax law.
- c. Supporting and coordinating the activities of Catholic health care facilities of which the Corporation is a member or otherwise affiliated, and promoting such facilities' mission of healing, building Christian community and service.
- d. Supporting and coordinating programs for the accommodation, care diagnosis and treatment of individuals suffering from illness, injury, disease or other physical disability requiring medical, surgical, nursing care or other related professional services.
- e. Supporting residency and affiliated educational programs and activities of the Corporation's affiliated facilities consistent with such facilities' mission, philosophy and purposes.
- f. Promoting scientific research related to the care of the aged, sick and injured for the promotion of health.
- g. Promoting and supporting the provision of charitable care by the Corporation's affiliated facilities to those who require it.
- h. Promoting area-wide health planning and the delivery of health care and maintaining appropriate relationships with civic and religious organizations.
- i. Acting as a member of the integrated health care delivery system represented by the Corporation's Member, Resurrection Health Care, an Illinois not for profit corporation ("Resurrection Health Care"), and other corporations and entities affiliated with Resurrection health Care.
- 5. Petitioner was formed to support the charitable activities of Resurrection Nursing Home, Inc. and Mount Loretto Nursing Home, Inc. (the "Nursing Homes"), each of which operated skilled nursing facilities in Rensselaer and Montgomery Counties, respectively (the "Facilities").

- 6. In 2015, the Nursing Homes sold its respective Facilities in a joint sale upon the approval of the Rensselaer and Montgomery Count Supreme Courts, as applicable.
- 7. The Nursing Homes are currently winding up their affairs and dissolving, subject to separate petitions currently pending with the Attorney General's Office.
  - 8. The charitable purpose for which Petitioner is formed has been achieved.
- 9. Petitioner's Board of Directors approved the Plan of Dissolution and authorized the filing of a Certificate of Dissolution in accordance with Section 1003 of the N-PCL by unanimous written consent of Petitioner's sole remaining director on April 28, 2017. A copy of the written consent is attached hereto as **Exhibit C**.
- 10. Petitioner's corporate member, Presence Chicago Hospitals Network (f/k/a Resurrection Health Care) ("PCHN") has the designated authority to approve the dissolution of Petitioner pursuant to Article II, Section 4 of Petitioner's Bylaws. PCHN approved the Plan of Dissolution by unanimous written consent. A copy of the written consent is attached hereto as **Exhibit D**.
  - 11. A certified copy of the Plan of Dissolution is attached hereto as **Exhibit E**
  - 12. A copy of the Certificate of Dissolution is attached hereto as **Exhibit F**.
- 13. Petitioner has no assets or liabilities, and a copy of its final report showing zero assets has been filed with the Attorney General.
- 14. Approval of the dissolution of Petitioner is required to be obtained from the Department of Health, whose consent is attached hereto as **Exhibit G**.
- 15. With this Petition, the original Certificate of Dissolution is being submitted to the Attorney General for approval pursuant to Not-For-Profit Corporation Law Section 1003.

WHEREFORE, Petitioner prays that the Attorney General approve the filing of the Certificate of Dissolution of Resurrection Nursing Home, Inc., a not-for-profit corporation, pursuant to the Not-for-Profit Corporation Law Section 1002.

Dated: May 1, 2017

NIXON PEABODY LLP

By:

Anita L. Pelletier, Esq.

1300 Clinton Square

Rochester, New York 14604

# VERIFICATION

STATE OF ILLINOIS		)
		) SS.:
COUNTY OF COOK	)	

I, Jeannie Frey, being duly sworn deposes and says:

I am the Secretary of Resurrection Ministries of New York, the Petitioner named in the above Petition and make this verification at the direction of its Board of Directors. I have read the foregoing Petition and know the contents thereof, and the same is true of my own knowledge, except those matters that are stated on information and belief and as to those matters I believe them to be true.

Name: Jeannie Frey Title: Secretary

Sworn to before me this  $\frac{1}{5}$  day of  $\frac{1}{2017}$ .

MUD. BAMKEU

Notary Public

OFFICIAL SEAL LORI B BRINKER NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:04/05/18

F030129000794

### Certificate of Amendment

of

# Certification of Incorporation

CSC 45

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### Resurrection Ministries of New York

Under Section 803 of the Not-for-Profit Corporation Law

The undersigned, being, respectively, the President and the Secretary of Resurrection Ministries of New York (the "Corporation"), do hereby certify that:

FIRST: York.

Law.

The name of the Corporation is Resurrection Ministries of New

SECOND: The certificate of incorporation of the Corporation was filed by the

Department of State on March 29, 1989.

THIRD: The Corporation was formed under the Not-for-Profit Corporation

FOURTH: The Corporation is a corporation as defined in subparagraph (a)(5) of section 102 of the Not-for-Profit Corporation Law.

FIFTH: The Corporation is a Type B corporation under Section 201 of the Not-for-Profit Corporation Law of the State of New York, and it shall continue to be a Type B corporation.

SIXTH: The statement of the Corporation's corporate purposes and powers of the Corporation set forth in Paragraph 4 of the Certificate of Incorporation (originally numbered as Paragraph 5), which currently reads as follows:

- 4. The purposes for which the corporation is formed are:
- a. to be operated and organized exclusively for the charitable purpose of supporting and strengthening the ministries of the Sisters of the Resurrection, Chicago Province, and the Sisters of the Resurrection, New York Province, which are religious congregations of the Roman Catholic Church, and other ministries which are also supervised or controlled by or in connection with the Roman Catholic Church; in the management of their spiritual, material and financial resources in conformity with the ethical and moral teachings of the Roman Catholic Church, and promoting

efficient governance and management, cooperative planning and the sharing of resources among such ministries. Specifically, the corporation is organized and shall be operated for the benefit of, and to perform the functions of, and to carry out the purposes of the Sisters of the Resurrection, New York Province, and the corporations of which the corporation is the sole corporate member and that are described in Section 501(c)(3), and either Section 509(a)(1) or Section 509(a)(2) of the Internal Revenue Code of 1986, as amended, or the corresponding provisions of any subsequent federal tax law.

- b. to act only in accordance with the constitutions of the congregation of the Sisters of the Resurrection, New York Province, the principles of canon law applicable to the congregation and the province as from time to time adopted, approved and conferred by appropriate authority of the Roman Catholic Church and the ethical and religious directives for Catholic health care facilities.
- c. to support and coordinate the charitable activities of the Province and its sponsored Catholic facilities for the care and treatment of the aged and infirm.
- d. to establish, conduct, sponsor and develop such other entities and activities which are in furtherance of the corporation's general purposes.
- e. to have each and every general and special power which a not-forprofit corporation is now or may hereafter be permitted to exercise under Section 202 of the Not-For-Profit Corporation Law of the State of New York.

### shall be amended to read in its entirety as follows:

- 4. The Corporation is organized for charitable, religious, scientific, and educational purposes, to be carried out consistently with the Ethical and Religious Directives for Catholic Health Care Services, as promulgated from time to time by the local Bishop (the "Ethical and Religious Directives"). The purposes of the Corporation include:
- a. Supporting and strengthening the ministries of The Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of Nazareth (Sacred Heart Province), all of which are religious congregations of the Roman Catholic Church, and other ministries that are also supervised or controlled by or in connection with the Roman Catholic Church, in the management of their spiritual, material and financial resources in conformity

with the ethical and moral teachings of the Roman Catholic Church, and promoting efficient governance and management, cooperative planning and the sharing of resources among such ministries.

- b. Supporting the functions and purposes of the Sisters of the Resurrection (Chicago and New York Provinces) and of the Sisters of the Holy Family of Nazareth (Sacred Heart Province), together with the corporations of which this Corporation is the sole corporate member and that are described in Section 501(c)(3) and either Section 509(a)(1) or Section 509(a)(2) of the Internal Revenue Code of 1986, as amended, or the corresponding provisions of any subsequent federal tax law.
- c. Supporting and coordinating the activities of Catholic health care facilities of which the Corporation is a member or otherwise affiliated, and promoting such facilities' mission of healing, building Christian community and service.
- d. Supporting and coordinating programs for the accommodation, care, diagnosis and treatment of individuals suffering from illness, injury, disease or other physical disability requiring medical, surgical, nursing care or other related professional services,
- e. Supporting residency and affiliated educational programs and activities of the Corporation's affiliated facilities consistent with such facilities mission, philosophy and purposes.
- f. Promoting scientific research related to the care of the aged, sick and injured for the promotion of health.
- g. Promoting and supporting the provision of charitable care by the Corporation's affiliated facilities to these who require it.
- h. Promoting area-wide health planning and the delivery of health care, and maintaining appropriate relationships with civic and religious organizations.
- i. Acting as a member of the integrated health care delivery system represented by the Corporation's Member, Resurrection Health Care, an Illinois not for profit corporation ("Resurrection Health Care"), and other corporations and entities affiliated with Resurrection Health Care.
- j. Having each and every general and special power which a not-for-profit corporation is now or may hereafter be permitted to exercise under Section 202 of the Not-For-Profit Corporation Law of the State of New York.

k. Nothing contained in this Certificate of Incorporation shall authorize the Corporation to establish, operate, construct, lease or maintain a hospital, or to provide hospital service or health related service, or to operate a home care services agency, a hospice or a health maintenance organization, or to provide a comprehensive health services plan, as defined in and covered by Articles 28, 36, 40, and 44, respectively, of the Public Health Law, or to solicit, collect or otherwise raise or obtain any funds, contributions or grants from any source for the establishment or operation of any hospital. In addition, the Corporation's purposes do not authorize the Corporation to establish, operate or maintain an adult home, residence for adults or enriched housing program as provided for by Article 7 of the Social Services Law, or to solicit contributions for any such purpose. The Corporation shall not at any time perform or engage in any activities described in Section 404 of the Not-for-Profit Corporation Law, or take any actions or render any services that would constitute the practice of medicine or any other profession requiring a professional license under applicable law.

SEVENTH: Paragraph 6 of the Certificate of Incorporation (originally numbered as Paragraph 7), which currently reads as follows:

- 6. The corporation shall have two members, a corporate member, which shall be Resurrection Health Care Corporation, an Illinois not-for-profit corporation, and a sponsoring member, which shall be Sisters of the Resurrection, New York Province.
- a. The members shall oversee the affairs of the corporation and assure that all the actions of the corporation are consistent with the purposes of the corporation and the ethical and religious principles of the Congregation of the Sisters of the Resurrection. The members shall have all rights which are vested in members of a corporation under the New York Not-For-Profit Corporation Law, including the powers specified in this certificate. The matters set forth in this Section as reserved powers of the members, after being reviewed and adopted by the Board, shall be submitted to the corporate member and/or sponsoring member for approval. These actions shall not be deemed authorized unless and until approved by the members in accordance with this certificate.
- b. The corporation member shall have the power to:
  - (1) elect three of the directors of the corporation and remove, with or without cause, any director so elected.
  - (2) elect the President of the corporation.

- (3) approve any transfer, lease, sale or encumbrance of property in excess of the corporate limit (as established by the members from time to time).
- (4) approve any borrowing which has a principal amount in excess of the corporate limit or a stated term in excess of one (1) year or which is secured by a mortgage of real property.

(5) approve the adoption, amendment or repeal of the certificate of incorporation or the bylaws of the corporation.

(6) approve any plan of merger, consolidation or dissolution of the corporation,

(7) approve annual capital and operating budgets.

- c. The corporate member shall act hereunder by duly authorized resolution of its Board and shall execute and deliver to the Chairperson or Secretary/Treasurer of the Corporation a written instrument signed by an officer or authorized agent of the corporate member setting forth the action taken and the authorization or directions.
- d. The sponsoring member shall have the power to:
  - (1) elect four of the directors of the corporation and remove, with or without cause, any director so elected.
  - (2) oversee the spiritual and pastoral activities of the corporation.
  - (3) approve any transfer, sale, lease or encumbrance of property in excess of the corporate limit.
  - (4) approve any borrowing which has a principal amount in excess of the corporate limit or a stated term in excess of one (1) year or which is secured by a mortgage of real property.
  - (5) approve the adoption, amendment or repeal of the certificate of incorporation or the bylaws of the corporation.
  - (6) approve any plan of merger, consolidation or dissolution of the corporation.
  - (7) approve statements of mission and purpose.
  - (8) select the administrators of the nursing homes for Mt Loretto Nursing Home and Resurrection Rest Home.
  - (9) approve any alienation of ecclesiastical property or other extraordinary acts of administration.
- c. The sponsoring member shall act hereunder by duly authorized resolution of its Board and shall execute and deliver to the

Chairperson or Secretary/Treasurer of the corporation a written instrument signed by an officer or authorized agent of the sponsoring member setting forth the action taken and the authorization or directions.

### shall be amended to read in its entirety as follows

- 6. The Corporation shall have two members, a Corporate Member Resurrection Health Care, an Illinois not-for-profit corporation, and a Sponsoring Member, which shall be Sisters of the Resurrection New York, Inc., a New York not-for-profit corporation.
- a. The members shall oversee the affairs of the Corporation and assure that all the actions of the Corporation are consistent with the purposes of the corporation and the ethical and religious principles of the Congregations of the Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of Nazareth (Sacred Heart Province). The members shall have all rights which are vested in members of a corporation under the New York Not-For-Profit Corporation Law and such powers as are specified in the bylaws of the Corporation.
- b. The Corporate Member shall act hereunder by duly authorized resolution of its Board and shall execute and deliver to the Chalrperson or Secretary/Treasurer of the Corporation a written instrument signed by an officer or authorized agent of the Corporate Member setting forth the action taken and the authorization or directions.
- c. The Sponsoring Member shall act hereunder by duly authorized resolution of its Board and shall execute and deliver to the Chairperson or Secretary/Treasurer of the Corporation a written instrument signed by an officer or authorized agent of the Sponsoring Member setting forth the action taken and the authorization or directions.

HIGHTH: Paragraph 9 of the Certificate of Incorporation (originally numbered as Paragraph 10), which currently reads as follows:

9. In the event of the dissolution or liquidation of the corporation, and after payment of just debts and liabilities, all remaining assets shall be distributed to the Sisters of the Resurrection, New York Province, a New York not-for-profit corporation, or its successor, if then in existence and qualified as an organization exempt from tax pursuant to Section 501(c)(3) of the Code; or if not then in existence, then to such charitable and religious organization or organizations to which the assets of the Sisters of

the Resurrection, New York Province, were distributed pursuant to its dissolution and liquidation, provided that such organizations then qualify as exempt from tax under Section 501(c)(3) of the Code.

shall be amended to read as follows:

9. In the event of the dissolution or liquidation of the Corporation, and after payment of just debts and liabilities, all remaining assets shall be distributed to Resurrection Health Care, an Illinois not-for-profit corporation, or its successor, if then qualified as an organization exempt from tax pursuant to Section 501(c)(3) of the Code; or if Resurrection Health Care is not then so qualified, then to such charitable, religious, scientific or educational organization or organizations which would then qualify as exempt from tax under Section 501(c)(3) of the Code as the Board designates, with the approval of the Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of Nazareth (Sacred Heart Province).

NINTH: The foregoing amendment of the certificate of incorporation of the Corporation was authorized by the consent of the Corporate Member of the Corporation, Resurrection Health Care, upon resolution of the Board of Directors of the Corporation, on May 16, 2002 and by the Sponsoring Member of the Corporation on May 12, 2002,

TENTH: The Secretary of State is designated as the agent of the Corporation upon whom process against the corporation may be served. The post office address within the State of New York to which the Secretary of State shall mail a copy of any process against the corporation served upon him is: Mt. St. Joseph, 35 Boltwood Avenue, Castleton, New York 12033.

Signed on 12, 2002.

oseph . Toomey

President

Arthur Koenlysberger

Secretary

THE ATTORNEY GENERAL HAS NO OBJECTION TO THE GRANTING OF JUDICAL APPROVAL HEREON, ACQUOMLEDGES RECEPT OF STATUTORY HOTICE AND DELANCE SERVICE OF THE PLED CERTIFICATE, AND NO OBJECTION OF THE CHARGES ON BEHAVIOR OF THE

ATTER TO THE COURT WITHIN BO DATE HEREAFTER IV COTTO &

SSIGNITATIONNEY CENEUL— Time thy B. Le may

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Coming Tower

The Governor Nelson A. Rockeleller Empke State Plaza

Albany, New York 12297

Antonia C. Novello, M.D., M.P.H., Dr.P H Commissioner Dennis P. Whalen
Executive Deputy Commissioner

May 8, 2002

Michele A. Masucci, Esq. McDermott, Will & Emery 50 Rockefeller Plaza New York, NY 10020-1605

Re:

Resurrection Ministries of New York, Inc. ("RMNY"), Certificate of Amendment to the Certificate of Incorporation

Dear Ms. Masucci:

This is in response to your April 22, 2002 letter concerning a proposed new version of the above referenced certificate of amendment. The changes reflected in the new version of the certificate appear acceptable.

As noted in my March 21, 2002 letter to you, once we receive photocopies of the final version of the bylaws of the two nursing home corporations and RMNY, with evidence that they have been duly adopted, and a photocopy of the final signed and dated certificate of amendment for RMNY, with evidence that it has been filed with the Department of State, the Department of Health will consider this matter resolved. Please submit photocopies of the adopted/filed final version of the documents.

If you have any questions piease call me at (518) 474-7076.

Sincerely,

Frank Barry

Attorney

Bureau of House Counsel

FB/mem

# JUDICIAL CONSENT

I, Fon. Whompart. Energy, J.C.C.
I, Justice of the Supreme Court of the State of New York,
Third Judicial Department, do hereby approved the foregoing Certificate of Amendment of the
Certificate of Incorporation of RESURRECTION MINISTRIES OF NEW YORK.

Justice, Supreme Court

808425v1 (37442-063)

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# F030129000 794

CSC 45

### CERTIFICATE OF AMENDMENT

OF

RESURRECTION MINISTRIES OF NEW YORK

Under Section 803 of the Not-For-Profit Corporation Law

STATE OF NEW YOR

DEPARTMENT OF STATE

FILED JAN 2 9 2003

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FILED BY:

25.73

MCDERMOTT, WILL & EMERY Floor 12th 50 Rockefeller Plaza

New York, NY 10020-1605

Cust. Ref#910157MPJ

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State of New York | State of New York | State | State

I hereby certify that the annexed copy has been compared with the original document filed by the Department of State and that the same is a true copy of said original.

Witness my hand and seal of the Department of State on

July 6, 2005



KmA) 8

Secretary of State

DOS-200 (Rev. 03/02)

### CERTIFICATE OF INCORPORATION

OF,

# RESURRECTION MINISTRIES OF NEW YORK

Under Section 402 of the Not-For-Profit Corporation Law

The undersigned, the purpose of forming a corporation under Section 402 of the Not-For-Profit Corporation Law of the State of New York, hereby certifies:

- 1. The name of the corporation is Resurrection Ministries of New York.
- 2. The corporation is a corporation as defined in subparagraph (a)(5) of Section 102 of the Not-For-Profit Corporation Law, and is a Type B corporation formed for charitable purposes.
- 3. The city and county in which the corporation's office is to be located are the Village of Castleton and County of Renscalaer.
- 4. The territory in which the corporation's dotivities are principally-to-be conducted in the state of New Yorks

The purposes for which the corporation is formed are:

to be operated and organized exclusively for the charitable purpose of supporting and strengthening the ministries of the Sisters of the Resurrection, Chicago Province, and the Sisters of the Resurrection, New York Province, which are religious congregations of the Roman Catholic Church, and other ministries which are also supervised or controlled by or in connection with the Roman Catholic Church, in the management of their spiritual, material and vinancial

resources in conformity with the ethical and moral teachings of the Roman Catholic Church, and promoting Efficient governance and managementy cooperative planning and the sharing of resources among such ministries. Specifically, the corporation is organized and shall be operated for the benefit of, and to perform the functions of, and to carry out the purposes of the Sisters of the Resurrection, New York Province, and the corporations of which the corporation is the sole corporate member and that are described in Section 501(c)(1), and either Section 509(a)(1) or Section 509(a)(2) of the Internal Resenue Code of 1985, as amended, or the corresponding provisions of any subsequent federal tax law.

- to act only in accordance with the constitutions of the congregation of the Sisters of the Resurrection, New York Province, the principles of canon law applicable to the congregation and the province as from time to time adopted, approved and conferred by appropriate authority of the Roman Catholic church and the ethical and religious directives for Catholic health care facilities.
- c. to support and coordinate the charitable wactivities of the Province and its sponsored Oetholic facilities for the care and treatment of the aged and infirm.
- d. to establish, conduct, sponsor and develop such other entities and activities which are in furtherance of the corporation's general purposes.

to have each and every general and special power which a not-for-profit corporation is now of may hereafter be permitted to exercise under Section 202 of the Not-For-Profit Corporation Law of the State of New York.

shall be used exclusively for charitable, religious.

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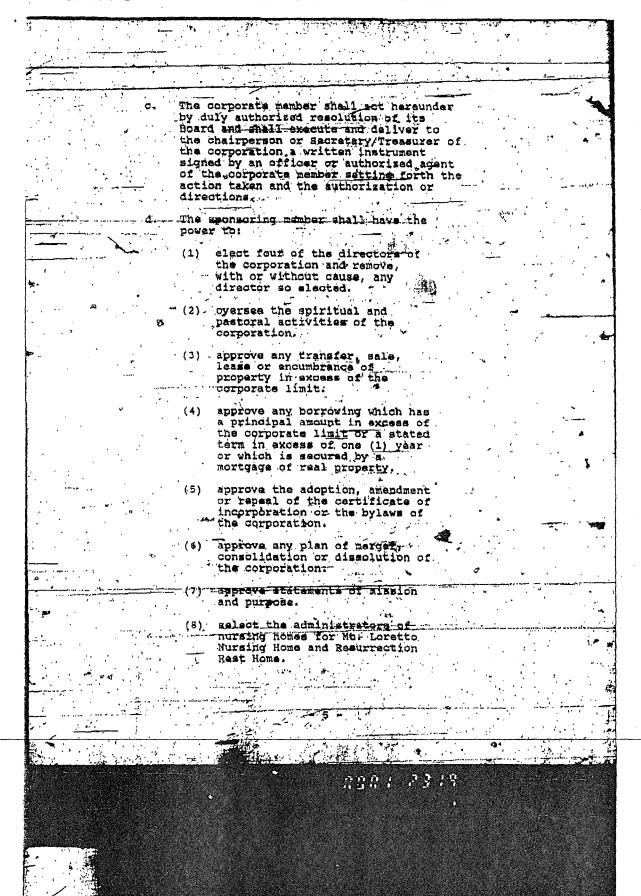
Scientific or educational purposes within the meaning of Section 501(d)(3) of the Internal Revenue Code of 1986, as amended, or any subsequent Internal Revenue law (the "Code") in the course of which operation:

- no part of the net earnings of the corporation shall inure to the benefit of, or be distributable to, an individual, including the directors or officers of the corporation, provided that the corporation shall be empered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth herein.
- b. no substantial part of the activities of the corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the corporation shall not participate in, or intervene in (including the publication or distribution of statements), any political campaign on behalf of any candidate for public office, except as authorized under the Code...
- c. notwithstanding any other provisions contained herein, the corporation shall not carry on any other activities not permitted to be carried on by a corporation exempt from tax under Section 501(c)(3) of the Code.
- The corporation shall have two members, a corporate member, which shall be Resurrection Health Care Corporation, an Illinois not-for-profit corporation, and a sponsoring member, which shall be Sisters of the Resurrection, New York

Province.

The members shall oversee the affairs of the corporation and assure that all actions of the corporation are consistent with the purposes of the corporation and the efficial and religious principles of

the Congregation of the Sisters of the Resurrection. The members shall have all rights which are vested in members of a corporation under the New York Not-For-Profit Corporation Law, findluding the powers specified in this certificate. The powers specified in this certificate. The matters set forth in this section as reserved powers of the members, after being reviewed and adopted by the Board, shall be submitted to the corporate member and/or sponsoring member for approval. These actions shall not be deemed authorized unless and until approved by the members in approved by the members in approved. approved by the members in accordance with this certificate. The corporation member shall have the power to: 'slect three of the directors of the corporation and remove, with or without cause, any director so elected. elect the President of the corporation. approve any transfer, lease, sale or encumbrance of property in excess of the corporate limit (as agrablished by the members from time to time). (4) approve any porrowing which has a principal amount in excess of the corporate limit or a stated term in excess of one (1) year or which is secured by a mortgage of real property. approve the adoption amendment or repeal of the certificate of incorporation of the bylaws of the corporation. approve any plan of merger, consolidation or dissolution of the corporation approve annual capital and operating budgets.



(9) approve any allenation of acolesiastical property or other extraordinary acts of administration.

The sponsoring member shall act hereunder by duly authorized resolution of its Board and shall execute and deliver to the chairperson or Secretary/Treasurer of the corporation a written instrument signed by an officer or authorized agent of the sponsoring member setting forth the action taken and the authorization or directions.

The names and addresses of the initial directors are as follows:

Sister Joan Walsh, C.R. Mount St. Joseph 35 Boltwood Avenue Castleton, NY 12033

Sister Christine Marie Bykowski, C.R. Mount St. Joseph 35 Boltwood Avenue Castleton, NY 12033

Sister Therese Marie Slonski, C.R. Mount St. Joseph 35 Boltwood Avenue Castleton, NY 12033

Sister Bonaventure Rusek, C.R. 7435 West Talcott Avenue Chicago, IL 60631

Sister Mary Florence Schults, C.R. 7432 West Talcott Avenue Chicago, IL 50631

Ronald Dedig 7435 West Talcott Avenue Chicago, IL 60631

The Secretary of State is designated as agent of the corporation upon whom process against it may be served. The

post effice address to which the Secretary of State shall-

mail a copy of any process against it served upon him, or any notice required by law, is Mt. St. Joseph, 15 Boltwood Avenue, Castleton, New York, 12013.

In the event of the dissolution or liquidation of the corporation, and after payment of just debts and liquidation, and after payment of just debts and liquidation, all remaining assets shall be distributed to the bisters of the Resurrection, New York Province, a New York not-for-profit corporation, or its successor, at then in existence and qualified as an organization exempt from tax pursuant to Section 501(c)(3) of the Code; or, if not there in existence, then to such charitable and religious organization or organizations to which the assets or the sisters of the Resurrection, New York Province, were distributed pursuant to its dissolution and liquidation, provided that such organizations then qualify as exempt from tax under Section 501(c)(3) of the Code.

angage in the practice of the profession of medicine, or any other profession required to be licensed by Title VIII of the Education Law-

13: Nothing herein shall authorize the corporation to provide professional training in the profession or medicine or any other profession required to be licensed by Title VIII of the Education Law.

13. Nothing herein contained shall authorize the corporation to establish or operate a hospital, or to provide

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hospital service, or health related services, a drug maintenance program, a certified home health agency, a hospice, a health maintenance organization or a comprehensive health services plan, as provided for by Articles 28, 33, 36, 40 and 40 of the Public Health Law; or to solicit, collect or otherwise raise or obtain any funds, contributions or grants, from any source, for the establishment or operation of any hospital.

12. The subscriber is over the age of 18 years.

Robert H. Isaman, Incorporator

-Albany, N# 12207

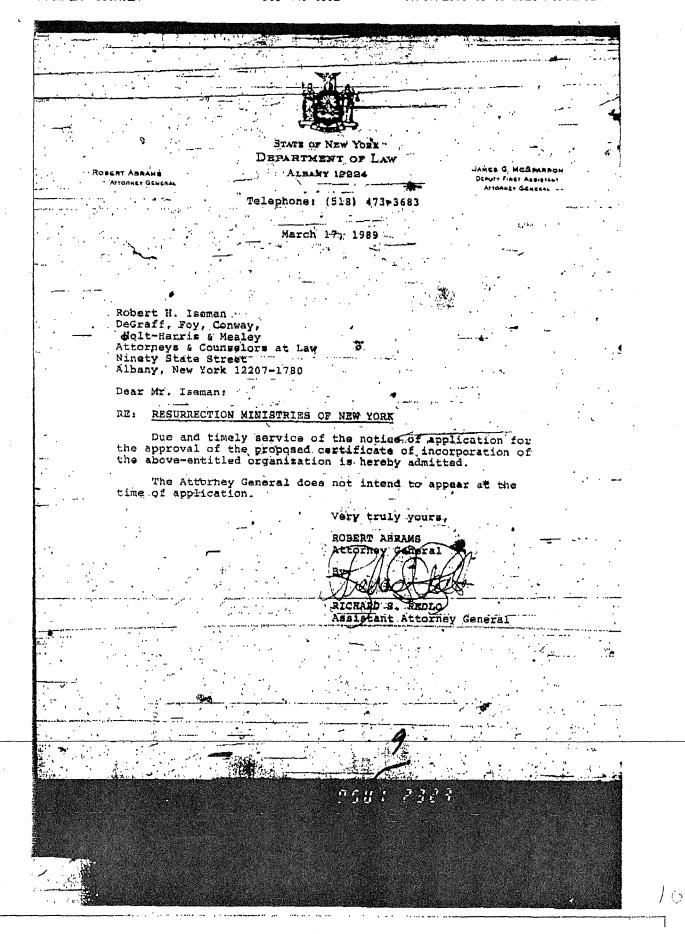
STATE OF NEW YORK COUNTY OF ALBANY

ss.

On March 10, 1989, before me, the subscriber, personally appeared Robert H. Esemen, to me known and known to me to be the same person described in and who executed the within instrument, and he acknowledged to me that he executed the

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JUDICIAL CONSENT

William F. McDermott

Justice of the

Supreme Court of the State of New York, Third Judicial

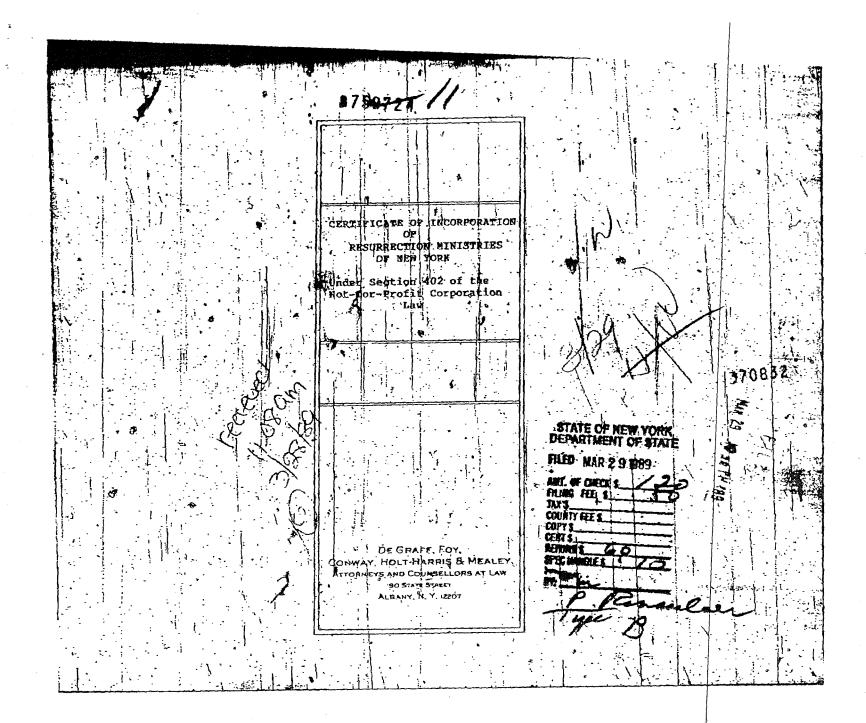
Department, do hereby approve the foregoing Certificate of

Incorporation for RESURRECTION MINISTRIES OF NEW YORK.

Justice, Supreme Court

Dated at Albany, New York, this 28th day of March 1989

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# AMENDED AND RESTATED CORPORATE BYLAWS OF

RESURRECTION MINISTRIES OF NEW YORK

EFFECTIVE AS OF MAY 16, 2002

# RESURRECTION MINISTRIES OF NEW YORK BYLAWS

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# AMENDED AND RESTATED CORPORATE BYLAWS OF RESURRECTION MINISTRIES OF NEW YORK

EFFECTIVE: MAY 16, 2002

#### ARTICLE I

#### CORPORATION

#### SECTION 1. - Name

The name of the Corporation is Resurrection Ministries of New York, Inc., (the "Corporation" or "the Nursing Home"), and a New York not-for-profit corporation.

#### **SECTION 2. - Office**

The location of the principal office of the Corporation shall be located at 90 North Main Street, Castleton, New York 12033 and the Corporation may have other offices within or without the state as the Corporation's Board of Directors (the "Board") may from time to time determine.

#### **SECTION 3. - Purposes**

The Corporation is organized for charitable, religious, scientific, and educational purposes, to be carried out consistently with the Ethical and Religious Directives for Catholic Health Care Services, as promulgated from time to time by the local Bishop (the "Ethical and Religious Directives"). The purposes of the Corporation include but are not limited to:

- a. Supporting and strengthening the ministries of The Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of Nazareth (Sacred Heart Province), all of which are religions congregations of the Roman Catholic Church, and other ministries that are also supervised or controlled by or in connection with the Roman Catholic Church, in the management of their spiritual, material and financial resources in conformity with the ethical and moral teachings of the Roman Catholic Church, and promoting efficient governance and management, cooperative planning and the sharing of resources among such ministries.
- b. Supporting the functions and purposes of the Sisters of the Resurrection (Chicago and New York Provinces) and of the Sisters of the Holy Family of Nazareth (Sacred Heart Province), together with the corporations of which this Corporation is the sole corporate member and that are described in Section 501(c)(3) and either Section 509(a)(1) or Section 509(a)(2) of the

Internal Revenue Code of 1986, as amended, or the corresponding provisions of any subsequent federal tax law.

- c. Supporting and coordinating the activities of Catholic health care facilities of which the Corporation is a member or otherwise affiliated, and promoting such facilities' mission of healing, building Christian community and service.
- d. Supporting and coordinating programs for the accommodation, care, diagnosis and treatment of individuals suffering from illness, injury, disease or other physical disability requiring medical, surgical, nursing care or other related professional services.
- e. Supporting residency and affiliated educational programs and activities of the Corporation's affiliated facilities consistent with such facilities' mission, philosophy and purposes.
- f. Promoting scientific research related to the care of the aged, sick and injured for the promotion of health.
- g. Promoting and supporting the provision of charitable care by the Corporation's affiliated facilities to those who require it.
- h. Promoting area-wide health planning and the delivery of health care and maintaining appropriate relationships with civic and religious organizations.
- i. Acting as a member of the integrated health care delivery system represented by the Corporation's Member, Resurrection Health Care, an Illinois not for profit corporation ("Resurrection Health Care"), and other corporations and entities affiliated with Resurrection Health Care.

#### SECTION 4. - Not-For-Profit Organization

All of the assets and the earnings of the Corporation shall be used exclusively for charitable, religious, scientific or educational purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, or any subsequent Internal Revenue law (the "Code"), in the course of which operation:

- a. No part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, an individual, including the directors or officers of the Corporation; provided, that the Corporation shall be empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth herein.
- b. No substantial part of the activities of the Corporation shall be the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the

- publication or distribution of statements) any political campaign on behalf of any candidate for public office except as authorized under the Code.
- c. The Corporation shall not engage in any business which would disqualify it from being exempt from taxation under Section 501(a) of the Code as an organization described in Section 501(c)(3) of the Code.

#### **SECTION 5. - Corporate Dissolution**

In the event of the dissolution or liquidation of the Corporation, and after payment of just debts and liabilities, all remaining assets shall be distributed to Resurrection Health Care, an Illinois not-for-profit corporation, or its successor, if then qualified as an organization exempt from tax pursuant to Section 501(c)(3) of the Code; or if the Resurrection Health Care is not then so qualified, then to such charitable, religious, scientific or educational organization or organizations which would then qualify as exempt from tax under Section 501(c)(3) of the Code as the Board designates, with the approval of the Sisters of the Resurrection (Chicago and New York Provinces) and the Sisters of the Holy Family of Nazareth (Sacred Heart Province).

### SECTION 6. - Corporate Seal

The Corporation shall have a corporate seal which shall have inscribed thereon the name of the Corporation and the words "Corporate Seal".

#### ARTICLE II

#### **MEMBERSHIP**

#### **SECTION 1. - Members**

The Corporation shall have two members, a Corporate Member, which shall be Resurrection Health Care, an Illinois not-for-profit corporation, and a Sponsoring Member, which shall be Sisters of the Resurrection New York, Inc., a New York not-for-profit corporation.

# SECTION 2. - Exclusive Powers of the Corporate Member (Resurrection Health Care)

In furtherance of the exercise of its general powers, the Corporate Member shall have the power to:

- a. Adopt, amend or repeal the Bylaws of the Corporation.
- b. Appoint and remove all Officers of the Corporation, other than the President, and all Directors of the Corporation.

- c. Approve capital and operating budgets, and long-term capital equipment plans for the Corporation.
- d. Approve unbudgeted expenditures in excess of the limit established by the Members from time to time.
- e. Approve purchases, sales, transfers, leases or encumbrances of property, except those made pursuant to approved budgets, or any other transaction not made pursuant to an approved budget and involving a material alienation of Roman Catholic Church stable patrimony under the law of the Roman Catholic Church.
- f. Approve execution of any deeds, mortgages, bonds or major equipment leases, except those entered into pursuant to approved budgets.
- g. Approve any borrowing, except a borrowing made pursuant to an approved budget, which has a principal amount in excess of the corporate limit determined by the Members from time to time, or a stated term of more than one (1) year.
- h. Direct and approve any contributions, donations or other asset transfers without consideration to the Members or any Affiliate.
- i. Approve changes in the type of services rendered.
- j. Approve all strategic plans of the Corporation.
- k. Approve contracts for the management of the Corporation's facilities.
- l. Approve any selection or modification of the business name or logo of the Corporation or any program or division of the Corporation.
- m. Approve material changes in insurance coverage, personnel policies (e.g., employee fringe benefits) or other material operating policies or practices of the Corporation.
- n. Approve the job description and duties of the President.
- o. Approve any material agreement or transaction with another affiliate.
- p. Approve acceptance of a contribution which imposes a material obligation.
- q. Select independent auditors for the Corporation upon the prior resolution of the Members' Finance Committee.
- r. Direct the Board and its Officers to act in accordance with the Members' policies, plans and procedures adopted by the Members, including with

respect to mission, philosophy and values, human resource management and financial plans.

# SECTION 3. - Shared Powers of the Corporate Member (Resurrection Health Care) and the Sponsoring Member (Sisters of the Resurrection, New York, Inc.)

The Corporate Member and the Sponsoring Member shall have the following shared powers:

- a. Oversee the spiritual activities of the Corporation.
- b. Approve statements of mission and purpose.
- c. Promote the ethics and core values of the Corporation.
- d. Act as a liaison with the local ordinary.

# SECTION 4. - Approval and Recommendation Powers of the Corporate Member (Resurrection Health Care)

None of the actions set forth below shall be deemed authorized unless and until approved by the Corporate Member. The Board shall adopt resolutions approving any such proposed action, prior to submitting the matter to the Corporate Member for its approval. The actions set forth below may also be initiated by the Corporate Member in the absence of a recommendation by the Board, subject to the Board's subsequent approval and the Corporate Member's final approval.

- a. Adoption, amendment or repeal of the Articles of Incorporation of the Corporation.
- b. Adoption of any plan of merger, consolidation or dissolution of the Corporation.

### SECTION 5. - Annual Meeting of the Corporate Member: Quorum

The annual meeting of the Corporate Member, for the purpose of electing Directors of the Corporation and the transaction of such other business as shall properly come before the Corporate Member, shall be held during the fourth week of September of each year at such date, time and place as shall be determined by the Chairperson of the Corporate Member, or on such other date, and at such time and place, as is determined by resolution of the Corporate Member's Board of Directors.

#### SECTION 6. - Regular Meetings

Regular meetings of the Corporate Member shall be held at such time and place designated by the Chairperson of the Corporate Member's Board of Directors by announcement at the preceding Corporate Member's Board meeting, by written

notice to the Corporate Member's Board, or by resolution of the Corporate Member's Board prescribing the time and place for regular meetings.

### SECTION 7. - Quorum

A majority of the Corporate Member's Board of Directors then in office shall constitute a quorum for the transaction of business at any meeting of the Corporate Member, provided that if less than a majority is present, the Corporate Member's Directors present may adjourn the meeting from time to time without further notice.

#### SECTION 8. - Manner of Acting

The Member shall act hereunder by duly authorized resolution of its Board. An authorized representative of the Member shall execute and deliver to the President or Secretary of the Corporation a written instrument setting forth the action taken by and the authorization or directions contained in each approved Member's resolution.

#### ARTICLE III

#### BOARD OF DIRECTORS

#### SECTION 1. - Number and Qualifications

The Board shall be composed of no more than five (5) Directors, including: the President; the senior executive officer; and the Secretary, Treasurer or other Officer of the Corporation. When vacancies on the Board occur by reason of death, resignation, or otherwise, the number shall be reduced by such vacancies until qualified replacements are appointed for the unexpired term. Directors shall be selected from among individuals who are able to participate effectively in the discharge of the Board's responsibilities and are mature and of sound mind and good moral character.

#### SECTION 2. - Term of Office

Each Director shall serve for one or more terms of one or more years, or until a successor has been duly appointed. All Board members are expected to attend Board meetings.

#### SECTION 3. - Resignation and Removal of Directors

Any Director may resign at any time by giving written notice to the President or Secretary of the Corporation. Such resignation shall take effect at the time specified therein. Any Director may be removed at any time by the Corporate Member in its sole discretion.

#### SECTION 4. - Vacancies

Any vacancy on the Board may be filled in the same manner as originally appointed for the unexpired portion of the term.

#### **SECTION 5. - Annual Meeting**

The annual meeting of the Board for the transaction of such business as may come before the Board shall be held in October of each year on such date, and at such time and place, as shall be determined by the President.

#### **SECTION 6. - Special Meetings**

Special meetings of the Board may be called by or at the request of the Members, the President, or a majority of the Directors then in office.

#### **SECTION 7. - Notice**

Notice of any annual or special meeting of Directors shall be given in writing by personal delivery or by mail to each Director, at least five (5) days before the day on which the meeting is to be held. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail addressed to the Director at the address as shown in the records of the corporation with postage thereon prepaid.

Notice may be waived in writing by any Director either before or after the meeting. Attendance at any meeting by a Director shall be deemed to be a waiver of notice unless the Director attends to object to the transaction of business because the meeting is not lawfully convened.

The purpose of any special meeting of the Board need not be specified in the Notice or Waiver of Notice of such meeting.

#### SECTION 8. - Quorum

A majority of the Board shall constitute a quorum for the transaction of business at any meeting of the Board; however, if less than a majority of the Directors are present, those Directors present may adjourn the meeting from time to time without further notice.

#### SECTION 9. - Manner of Acting

The act of a majority of the Directors present at a meeting at which a quorum is present shall be the act of the Board except where otherwise provided by law or by these Bylaws. There shall be no voting by proxy.

Directors may participate in any meeting of the Board by means of conference telephone or other communications equipment whereby all persons participating in the meeting can communicate with one another. Participation in a meeting in this manner shall constitute attendance at the meeting.

#### SECTION 10. - Informal Action

Any action required to be taken at a meeting of the Board may be taken without a meeting if a consent in writing setting forth the action so taken shall be signed by all of the Directors then in office.

#### SECTION 11. - Compensation

Directors shall not receive compensation for their services as such, but may be reimbursed for bona fide expenses incurred arising out of services rendered. However, nothing herein shall prohibit payment of compensation to an individual serving as a Director who renders services to the Corporation in another capacity.

#### SECTION 12. - Conflict of Interest

Any Director, Officer or key employee who has an interest in a contract or other transaction presented to the Board or a committee thereof for authorization, approval, or ratification shall make a prompt and full disclosure of his interest to the Board or committee prior to the Board or committee's formal discussion of and action on such contract or transaction. Such disclosure shall include any relevant and material facts known to such person about the contract or transaction which might reasonably be construed to be adverse to the Corporation's interest.

The body to which such disclosure is made shall thereupon determine, by majority vote (at a meeting at which the person with the potential conflict is not present, except to the extent necessary to respond to questions regarding the potential conflict, and does not vote), whether the disclosure shows that a conflict of interest exists or can reasonably be construed to exist. If a conflict is deemed to exist (or is deemed to be reasonably construed to exist), such person shall not vote on, nor use his personal influence on, nor be present or otherwise participate in, the discussions or deliberations with respect to such contract or transaction. Such person shall not be counted in determining the existence of a quorum discussion. The minutes of the meeting shall reflect the disclosure made, any vote thereon and, where applicable, the abstention from voting and participation, and whether a quorum was present.

For the purposes of this Section, a person shall be deemed to have an "interest" in a contract or other transaction if he (or an immediate family member) is the party (or one of the parties) contracting or dealing with the Corporation, or is a director, trustee or officer of, or has a significant financial or influential interest in, the entity contracting or dealing with the Corporation.

Each Director, officer and key employee of the Corporation shall complete such annual disclosure forms as may be adopted from time to time by the Board, for the purpose of disclosing any interest of such individual in any contract to which the

Corporation is a party or in any transaction or other matter in which the Corporation is involved.

#### ARTICLE IV

#### **OFFICERS**

#### **SECTION 1. - Officers**

The Officers of the Corporation shall be a President, the senior executive officer, a Secretary and a Treasurer. The Corporate Member may appoint additional Officers, including one or more Vice Presidents. Unless specifically provided in these Bylaws, an Officer need not be a Director. One person may hold two or more offices except that the same person shall not hold the offices of President and Secretary.

#### SECTION 2. - Appointment and Term of Office

The President of the Corporation shall at all times be the person then serving as President of the Corporate Member. All other Officers shall be appointed biannually by the Corporate Member, to serve for terms of two (2) years or until their successors are appointed, unless their service is sooner terminated due to death, resignation or removal.

#### SECTION 3. - Resignation and Removal of Officers

Any Officer may resign at any time by giving written notice to the President or Secretary of the Corporation. Such resignation shall take effect at the time specified therein. The President may be removed by the members of Resurrection Health Care. Any other appointed Officer may be removed by the Corporate Member in its sole discretion.

#### **SECTION 4. - Vacancies**

A vacancy in any office may be filled for the unexpired portion of the term in the same manner as provided for the original appointment.

#### SECTION 5. - President

The President shall: serve as the presiding officer at meetings of the Board; represent the Board in the management of the Corporation; and have all duties and authority that the position of the President customarily requires or which is otherwise delegated by resolution of the Board from time to time.

#### SECTION 6. - Senior Executive Officer

The senior executive officer shall be appointed from among qualified professional candidates to manage and/or direct the Administrators of the Nursing Homes, in

conjunction with their accountability to the Nursing Homes' Boards of Directors. Subject to these Bylaws and such orders as may be issued by the Board or the President, such senior executive officer shall have the responsibility to manage and direct the administration of the Nursing Homes. Specifically, the senior executive officer shall:

- a. Advise and make recommendations to the President relating to the operation of the Nursing Homes and long-range planning.
- b. Carry out all policies and directives of the Board.
- c. Prepare and submit to the President and the Board an annual operating budget for the Corporation and a long-term capital plan.
- d. Serve as an ex-officio, voting member on all Corporate committees.
- e. Sign with the Secretary or other proper officer of the Corporation authorized by the Board any contracts or other instruments authorized to be executed.
- f. Perform such other duties as may be prescribed by the Board or the President and all duties incident to the office of senior executive officer.

The senior executive officer shall be responsible for designating an appropriate officer to perform the duties of the senior executive officer in the event of such senior executive officer's absence or disability and for performing such other duties as may be delegated by the Board or the President.

#### SECTION 7. - Vice President(s)

Any Vice President (s) shall perform such duties as are established from time to time by the senior executive officer and shall report to such senior executive officer. In all other matters the Vice President(s) shall function in accordance with the specific authorities which have been delegated by the President and the senior executive officer.

#### **SECTION 8. - Secretary**

The Secretary shall send or have sent appropriate notices, and prepare or have prepared an agenda for all meetings of the Board and the Corporation, shall act as custodian of all records and reports and shall be responsible for keeping adequate records of all meetings of the Board and the Corporation. The Secretary shall have the authority to certify the Bylaws, resolutions of the Board and the Corporate Member, and other documents of the Corporation as true and correct copies thereof.

#### SECTION 9. - Treasurer

The Treasurer shall have charge of all funds of the Corporation and shall see that a true and accurate accounting of all financial transactions of the Corporation is made and that reports of such transactions be presented to the Board at each of its regular or special meetings. At least annually, the Treasurer shall provide a certified audited financial statement to the Board and the Members. The Treasurer shall provide monthly financial statements to the Finance Committee of the Members, as soon as such statements are available.

If required by the Board, the Treasurer shall give a bond for the faithful discharge of his/her duties in such sums and with such sureties as the Board shall determine.

#### **SECTION 10. - Delegation**

The Board may delegate temporarily the powers and duties of any Officer, in case of such Officer's absence or for any other reason, to any other Officer, and may authorize the delegation by an Officer of any such Officer's powers and duties to any agent or employee subject to the general supervision of such Officer.

#### ARTICLE V

#### COMMITTEES

#### SECTION 1. - Establishment of Committees

The Board, may, by resolution, create such committees, whether standing or special, as it shall deem desirable. Standing committees shall meet as needed and present their report and/or recommendations at the next scheduled Board meeting. A record of their proceedings shall be maintained. Special committees may be created for specific purposes and shall terminate when their purposes have been accomplished.

#### SECTION 2. - Committee Authority

The Board committees shall have the authority provided in these Bylaws and specified by resolution of the Board, but the designation of such committees and the delegation of authority thereto shall not relieve the Board or any individual Director of any responsibility imposed by law in connection with the operation and the activities of the Corporation. No Board committee shall have or may exercise any power or authority which is not exercisable by the Board, including any power or authority over matters delegated by the Corporate Member to a committee of the Member.

#### SECTION 3. - Appointments

Unless otherwise provided for in these Bylaws or by Board resolution, the President shall appoint all committee members and the chairperson of each

committee, subject to the approval of the Board. There shall be at least two (2) Directors appointed to each committee.

Additional persons who are not on the Board may be appointed to serve on the committees. Whenever a committee, whether standing or special, may deliberate issues affecting the discharge of Medical Staff responsibilities, the membership of such committee shall include representation from the Medical Staff.

#### SECTION 4. - Term of Office

Each member of a committee shall serve one or more terms of one or more years, and continue as a committee member until a successor is appointed, unless the committee shall be sooner terminated or unless such member shall be removed or shall resign from such Committee or shall cease to qualify as a member thereof.

### SECTION 5. - Vacancies

Vacancies in the membership of any committee may be filled by appointments made in the same manner as provided in the case of the original appointments.

#### SECTION 6. - Ex-Officio Member

The President shall serve as an ex-officio member, with full voting rights, on all committees.

#### SECTION 7. - Sub-Committees

Each committee chairperson, who shall be selected annually by vote of the committee members, may divide the committee into sub-committees and assign specific responsibility to each sub-committee.

#### SECTION 8. - Reports

Each committee shall submit its report and recommendations to the Board after each meeting and as requested by the President.

#### **SECTION 9. - Procedures**

Each committee may adopt rules for its own governance not inconsistent with these Bylaws or with rules adopted by the Board.

#### ARTICLE VI

#### FISCAL MATTERS

#### SECTION 1. - Fiscal Year

The fiscal year of the Corporation shall commence on the first day of July and end on the 30th day of June of each year.

#### SECTION 2. - Checks and Drafts

All checks, drafts, or other orders for the payment of money, and all notes or other evidences of indebtedness issued in the name of the Corporation or to the Corporation, shall be signed and endorsed by such Officer or Officers, agent or agents of the Corporation and in such manner as shall from time to time be determined by the resolution of the Board.

#### **SECTION 3. - Deposits**

All funds of the Corporation, not otherwise employed, shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Corporate Member may select.

#### SECTION 4. - Books, Records and Accounts

The Corporation shall keep or cause to be kept correct and complete books and records of account and shall also keep minutes of the proceedings of the Board and its committees and records of the actions of the Corporate Member. In addition, the Corporate Member shall annually cause a certified audit of its accounts to be made and shall cause to be filed the necessary reports, tax returns or other documents as may be required by law on its behalf.

#### ARTICLE VII

#### INDEMNIFICATION

#### SECTION 1. - Indemnification by Corporation

To the fullest extent permitted by law, the Corporation shall indemnify its past or present Directors and Officers, and their heirs, executors, and administrators, against any and all expenses actually and necessarily incurred by them in 'the defense or settlement of any actual or threatened action, suit or proceeding in which they, or any of them, are made a party, by reason of their being or having been a Director or Officer of the Corporation.

#### SECTION 2. - Director and Officer Insurance

The Corporation shall purchase and maintain a Director and Officer Liability Policy insuring the Corporation and its individual Directors and Officers against the costs of defending a claim or paying a settlement or decision for which such Directors or Officers are eligible to be indemnified pursuant to Section 1 of this Article VII.

#### SECTION 3. - Right Not Exclusive

The right of a Director or Officer to indemnification by the Corporation pursuant to this Article VII shall be in addition to, and not exclusive of, all other rights to indemnification to which he otherwise may be entitled, including any rights to indemnification under the terms of the Director and Officer Liability Policy referenced in Section 2 of this Article VII.

#### ARTICLE VIII

#### LIMITED LIABILITY OF DIRECTORS

#### SECTION 1. - Limited Liability

For all periods during which the Corporation is exempt from taxation pursuant to Section 501(c) of the Internal Revenue Code of 1986, as amended, no Director of the Corporation who serves without compensation, other than reimbursement for actual expenses, shall be liable, and no cause of action may be brought, for damages resulting form the exercise of judgment or discretion in connection with the duties or responsibilities of such Director, unless the act or omission involved willful or wanton conduct.

#### SECTION 2. - Conduct Standard

As used in this Article VIII, "willful or wanton conduct" means a course of action which shows an actual or deliberate intention to cause harm or which, if not intentional, shows an utter indifference to or conscious disregard for the safety of others or their property.

#### ARTICLE IX

#### **AMENDMENTS**

#### SECTION 1. - Articles of Incorporation

The Articles of Incorporation of the Corporation may be altered, amended, restated or repealed only upon the approval of the Corporate Member, upon the prior resolution of the Board of Directors.

#### SECTION 2. - Bylaws

These Bylaws may be altered, amended, restated or repealed solely by the action of the Corporate Member.

Previous Amendments:

4/2/89; 4/14/90; 9/21/2000

These Amended and Restated Bylaws were approved by the Corporate Member on May 16, 2002.

## WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF

## RESURRECTION MINISTRIES OF NEW YORK

I, the undersigned, being the sole remaining director of Resurrection Ministries of New York (the "Corporation"), hereby adopts the following resolutions by written consent in lieu of a meeting:

WHEREAS, the Corporation is a not-for-profit corporation organized under the laws of the State of New York; and

WHEREAS, the Corporation was formed to support the charitable activities of Resurrection Nursing Home, Inc. and Mount Loretto Nursing Home, Inc. (the "Nursing Homes"), each of which operated skilled nursing facilities in Rensselaer and Montgomery Counties, respectively (the "Facilities"); and

WHEREAS, in 2015 the Nursing Homes sold its respective Facilities in a joint sale upon the approval of the Rensselaer and Montgomery Count Supreme Courts, as applicable; and

WHEREAS, the Nursing Homes are currently winding up its affairs and dissolving, subject to the consent of the Attorney General's Office; and

WHEREAS, the charitable purpose for which the Corporation is formed has been achieved; and

WHEREAS, the Corporation has no remaining assets or outstanding liabilities; and

WHEREAS the Board of Directors have considered the advisability of voluntarily dissolving the Corporation, subject to the approval of the Attorney General's Office; and

WHEREAS, the Board of Directors, after due consideration, have deemed it advisable and in the best interests of the Corporation to adopt and approve a plan of dissolution and to dissolve; and

WHEREAS, pursuant to Article II, Section 4 of the Corporation's Bylaws the Corporation's sole corporate member, Presence Chicago Hospitals Network (f/k/a Resurrection Health Care) ("PCHN") has the designated authority to approve the dissolution of the Corporation upon recommendation of the Corporation's Board.

## NOW THEREFORE, it is

RESOLVED: that the Corporation shall dissolve voluntarily; and it is further

RESOLVED: that the Board of Directors does hereby adopt and approve the Plan of Dissolution, in the form attached hereto; and it is further

RESOLVED: that the Board of Directors hereby authorizes the filing of a Certificate of Dissolution with the New York Department of State, subject to the consent of the Attorney General's Office; and it is further

RESOLVED: that the Board of Directors hereby recommends approval of the Plan of Dissolution to PCHN; and it is further

RESOLVED: that the officers of the Corporation are hereby authorized and empowered to execute such documents, to make any necessary, non-material amendments to such documents and to do any and all acts necessary to effectuate the foregoing resolutions.

IN WITNESS WHEREOF, the undersigned has signed this Consent as of the 200 day of 2017 and directs that it be filed with the minutes of the proceedings of the

Corporation.

Name: Jeannie Frey

Title: Secretary

Attachment: Plan of Dissolution

#### DRAFT

# PLAN OF DISSOLUTION OF RESURRECTION MINISTRIES OF NEW YORK

The Board of Directors of Resurrection Ministries of New York (the "Corporation"), by action of the Board of Directors, having considered the advisability of voluntarily dissolving the Corporation, and it being the opinion of the Board of Directors that dissolution is advisable and it is in the best interests of the Corporation to effect such a dissolution, and the Board having adopted a Plan for a voluntary dissolution of the Corporation, does hereby resolve, that the Corporation be dissolved in accordance with the following Plan:

#### PROCEDURE FOR DISSOLUTION

- A. Following resolution of the Board of Directors adopting a Plan of Dissolution, the Board shall submit the Plan to a vote of its members for approval.
- B. Approval of the dissolution of the Corporation is required to be obtained from the New York State Department of Health.
- C. The Corporation has no assets and no known liabilities.
- D. A Certificate of Dissolution shall be executed and all approvals required under Section 1003 of the Not-For-Profit Corporation Law shall be attached thereto.

# WRITTEN CONSENT OF PRESENCE CHICAGO HOSPITALS NETWORK (f/k/a Resurrection Health Care)

as sole corporate member of Resurrection Ministries of New York

The undersigned, Presence Chicago Hospitals Network (f/k/a Resurrection Health Care) ("PCHN") being the sole corporate member of Resurrection Ministries of New York (the "Corporation"), hereby adopts the following resolutions by written consent in lieu of a meeting:

WHEREAS, on April 28, 2017 by unanimous written consent of the Corporation's entire Board of Directors, the Corporation determined it to be in its best interests to wind up its affairs and dissolve pursuant to a Plan of Dissolution, a copy of which is attached hereto; and

**WHEREAS**, pursuant to Article II, Section 4 of the Corporation's Bylaws PCHN has the designated authority to approve the dissolution of the Corporation upon recommendation of the Corporation's Board; and

**WHEREAS**, the Corporation's Board of Directors has recommended PCHN approve the dissolution of the Corporation pursuant the Plan of Dissolution; and

**WHEREAS**, it is the opinion of PCHN that it is in the best interests of this Corporation to dissolve.

#### NOW, THEREFORE, IT IS

**RESOLVED**: that the PCHN Board of Directors does hereby adopt and approve the Plan of Dissolution, in the form attached hereto; and it is further

**RESOLVED**: that the officers of PCHN are hereby directed and authorized to take the necessary steps to effectuate the foregoing resolution.

By Thomas A Huberty Thomas Huberty, M.D.	Date: 5/1/17
ByThomas Russe	Date:
By Mark Hanson	Date:
By	Date:

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4849-2954-7325.7

Ву		Date:	
•	Thomas Huberty, M.D.		,
Ву	732	Date: _	5/1/2017
	Thomas Russe		
Ву		Date: _	·
	Mark Hanson		
Ву		Date:	
•	Gary Liningki M.D.		

\Senior Services\RMNY\Dissolution Docs\Written Consent of Corp Member (PCHN) approving Plan of Dissolution May 2017.doc

By Thomas Huberty, M.D.	Date:
By	Date:
By SA Mark Hanson	Date: <u>5/2/17</u>
ByGary Lipinski, M.D.	Date:

Senior Services RMNY Dissolution Does Written Consent of Corp Member (PCHN) approving Plan of Dissolution May 2017 doc

Ву	Date:
Thomas Huberty, M.D.	
By Thomas Russe	Date:
By Mark Hanson	Date:
By Jan Japanen Gary Lipinski, M.D.	Date: 5/2/2017

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#### DRAFT

# PLAN OF DISSOLUTION OF RESURRECTION MINISTRIES OF NEW YORK

The Board of Directors of Resurrection Ministries of New York (the "Corporation"), by action of the Board of Directors, having considered the advisability of voluntarily dissolving the Corporation, and it being the opinion of the Board of Directors that dissolution is advisable and it is in the best interests of the Corporation to effect such a dissolution, and the Board having adopted a Plan for a voluntary dissolution of the Corporation, does hereby resolve, that the Corporation be dissolved in accordance with the following Plan:

#### PROCEDURE FOR DISSOLUTION

- A. Following resolution of the Board of Directors adopting a Plan of Dissolution, the Board shall submit the Plan to a vote of its members for approval.
- B. Approval of the dissolution of the Corporation is required to be obtained from the New York State Department of Health.
- C. The Corporation has no assets and no known liabilities.
- D. A Certificate of Dissolution shall be executed and all approvals required under Section 1003 of the Not-For-Profit Corporation Law shall be attached thereto.

# PLAN OF DISSOLUTION OF RESURRECTION MINISTRIES OF NEW YORK

The Board of Directors of Resurrection Ministries of New York (the "Corporation"), by action of the Board of Directors, having considered the advisability of voluntarily dissolving the Corporation, and it being the opinion of the Board of Directors that dissolution is advisable and it is in the best interests of the Corporation to effect such a dissolution, and the Board having adopted a Plan for a voluntary dissolution of the Corporation, does hereby resolve, that the Corporation be dissolved in accordance with the following Plan:

#### PROCEDURE FOR DISSOLUTION

- A. Following resolution of the Board of Directors adopting a Plan of Dissolution, the Board shall submit the Plan to a vote of its members for approval.
- B. Approval of the dissolution of the Corporation is required to be obtained from the New York State Department of Health.
- C. The Corporation has no assets and no known liabilities.
- D. A Certificate of Dissolution shall be executed and all approvals required under Section 1003 of the Not-For-Profit Corporation Law shall be attached thereto.

# **CERTIFICATION**

COUNTY OF CHICAGO	) 55.:
under penalties of perjury that	retary of Resurrection Ministries of New York, hereby certify the within Plan of Dissolution was authorized by the Board of consent of the entire Board of Directors on 128, 2017
Dated:, 201	Name: Jeannie Frey Title: Secretary

STATE OF ILLINOIS

#### CERTIFICATE OF DISSOLUTION

#### **OF**

#### RESURRECTION MINISTRIES OF NEW YORK

#### Under Section 1003 of the Not-for-Profit Corporation Law

THE UNDERSIGNED, being the Secretary of Resurrection Ministries of New York (the "Corporation"), does hereby certify:

- 1. The name of this Corporation is Resurrection Ministries of New York.
- 2. The Certificate of Incorporation of the Corporation was filed in the office of the Secretary of State of the State of New York on March 29, 1989.
- 3. The name and address of the sole remaining director and officer of the Corporation is as follows:

Name & Address

Transce Tradition	11110
Jeannie Frey, Esq. 200 South Wacker Dr. 11 <sup>th</sup> Floor	Secretary/ Director
Chicago, IL 60606	

- 4. The dissolution of the Corporation was authorized by unanimous written consent of the entire Board of Directors and unanimous written consent the Corporation's members.
  - 5. The Corporation elects to dissolve.
  - 6. At the time of dissolution, the Corporation is a charitable corporation.
- 7. The Corporation will file with the Attorney General a petition for Approval of the Certificate of Dissolution with the original certified Plan of Dissolution.
- 8. When the Board authorized and the designated member approved the Plan of Dissolution, the Corporation had no assets and no liabilities and did not hold any assets required to be used for a restricted purpose.

9.	Prior to the filing of this Certificate with the Department of State, the
endorsement o	of the Attorney General will be attached.

IN WITNESS WHEREOF, the undersigned has signed this Certificate this

Name: Jeannie Frey Title: Secretary

4843-5795-4846.2

# CERTIFICATE OF DISSOLUTION

### OF

## RESURRECTION MINISTRIES OF NEW YORK

Under Section 1003 of the Not-for-Profit Corporation Law

FILED BY:

Nixon Peabody LLP 1300 Clinton Square Rochester, New York 14604



## **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

June 15, 2017

Subject:

Restated Certificate of Incorporation of Mercy Hospital Foundation, Inc.

Mercy Hospital Foundation, Inc. (the Foundation) is a non-profit corporation previously approved to raise funds to support an Article 28 facility, Mercy Hospital.

The Foundation now also desires to raise funds for WNY Catholic Long Term Care, Inc. (d/b/a Father Baker Manor), which is a licensed residential health care facility. As such, the Foundation seeks PHHPC approval of a proposed Restated Certificate of Incorporation of Mercy Hospital Foundation, Inc. that reflects their desire; said Restated Certificate also address changes made to new not-for-profit law related provisions.

Adding WNY Catholic Long Term Care, Inc. to the list of the Foundation's supported organizations requires the consent of PHHPC pursuant to NY N-PCL § 804(a)(i), NY N-PCL § 404(o) and (t), and NY PHL 2801-a(6).

The documents submitted by the corporation have been reviewed. There is no legal objection to the proposed Restated Certificate of Incorporation of Mercy Hospital Foundation, Inc. and it is in legally acceptable form.

Attachments



# Phillips Lytle LLP

Via Email (eric.mantey@health.ny.gov)
Eric Mantey, Senior Attorney
Public Health and Health Planning Council
Empire State Plaza
Corning Tower, Room 1805
Albany, NY 10003

May 30, 2017

Re:

Mercy Hospital Foundation, Inc.

Dear Mr. Mantey:

On behalf of Mercy Hospital Foundation, Inc. (the "Foundation"), we request your consent to the filing with the Department of State of the attached Restated Certificate of Incorporation. This Restated Certificate of Incorporation, which restates and amends the Certificate of Incorporation, is necessary to add WNY Catholic Long Term Care, Inc. (doing business as Father Banker Manor) as an organization which is supported by the Foundation and amend to address certain new not-for-profit law related provisions.

Thank you for your consideration.

Maron Price Azurin

Very truly yours,

Phillips Lytle LLP

Sharon Prise Azurin

MKMsp Doc #01-3042274.1 Attachment

ATTORNEYS AT LAW

#### RESTATED CERTIFICATE OF INCORPORATION

OF

### MERCY HOSPITAL FOUNDATION, INC.

## Under Section 805 of the Not-for-Profit Corporation Law

The undersigned, the Secretary of Mercy Hospital Foundation, Inc., does hereby certify:

- 1. The name of the corporation is Mercy Hospital Foundation, Inc.
- 2. The corporation's Certificate of Incorporation was filed by the Department of State on March 9, 1978.
- 3. The Certificate of Incorporation as now in full force and effect is hereby amended to effect the following changes authorized in Section 801 of the Notfor-Profit Corporation Law:
- (a) To renumber Paragraph 2. (regarding the corporation's type) as Paragraph 6. and to amend and restate such renumbered Paragraph in its entirety to provide that the corporation is a charitable corporation.
- (b) To add a new Paragraph 2. (regarding the corporation's classification).
- (c) To amend and restate Paragraph 3. (regarding the corporation's purposes).
- (d) To delete in its entirety Paragraph 5. (regarding the location of the corporation's activities).

- (e) To renumber Paragraph 4. (regarding the corporation's office location) as Paragraph 5, and to amend and restate such renumbered Paragraph in its entirety.
  - (f) To add a new Paragraph 4. (regarding various tax matters).
- (g) To omit in its entirety Paragraph 6. (regarding the initial directors of the corporation).
  - (h) To delete in its entirety Paragraph 7. (regarding the duration of the corporation).
  - (i) To renumber Paragraph 8. (regarding service of process) as Paragraph 9, and to amend and restate such renumbered Paragraph in its entirety.
- (j) To delete in its entirety Paragraph 9, (regarding approvals and consents).
- (k) To renumber Paragraph 10. (regarding Board of Trustees) as Paragraph 7. and to amend and restate such renumbered Paragraph in its entirety.
- (l) To delete in its entirety Paragraph 11. (regarding income of the corporation).
- (m) To delete in its entirety Paragraph 12. (regarding propaganda).
- (n) To add a new paragraph 10 (regarding restrictions related to the corporation's activities).

- (o) To renumber Paragraph 13. (regarding distribution of the corporation's assets upon its dissolution) as Paragraph 8. and to amend and restate such renumbered Paragraph in its entirety.
- (p) To delete in its entirety Paragraph 14. (regarding subscribers).
- 4. The Certificate of Incorporation is hereby restated to read in its entirety as follows:
  - 1. The name of the corporation is Mercy Hospital Foundation, Inc.
- 2. The corporation is a corporation as defined in subparagraph
  (a)(5) of Section 102 of the Not-For-Profit Corporation Law.
- 3. The purposes for which the corporation is formed are as follows:

To conduct activities for charitable, educational, literary or scientific purposes for the benefit of Mercy Hospital of Buffalo ("Mercy Hospital") and WNY Catholic Long Term Care, Inc. doing business as Father Baker Manor ("Father Baker"). The object of the corporation shall be to effectuate in the following respects:

(a) To acquire, receive, solicit, hold, maintain, invest and reinvest, money and other property, real, personal, tangible or intangible and, from time to time, disburse the same and/or the income therefrom to Mercy Hospital and Father Baker, at either of their requests, to be used exclusively in furtherance of their non-profit, educational, scientific or charitable purposes which are set forth in their respective charters.

- (b) To conduct or participate in any fundraising process or other activity that advances the purposes of the corporation.
- (c) To assist in the financing of either of Mercy Hospital's or Father

  Baker's facilities, operations, buildings, or equipment which are employed in carrying

  out said scientific, educational or charitable purposes, but no such money or property

  shall be received, acquired or accepted if it be conditioned or limited in such manner as

  shall require the disposition of the income or its principal to any person or organization

  other than Mercy Hospital or Father Baker or for purposes other than those stated

  herein.
- (d) To do all and everything necessary, suitable, and proper for the accomplishment of any of the purposes or the attainment of any of the powers hereinbefore set forth and to the same extent as natural persons might or could do, either alone or through the agency of other corporations, banks, organizations, foundations, funds, institutions, governmental bodies or individuals.

The corporation is formed to engage in an activity or for a purpose requiring consent or approval of a state official, department, board, agency or other body. Such consent or approval is attached.

- 4. The following provisions shall govern the regulation and conduct of the affairs of the corporation:
  - (a) No part of the net earnings of the corporation shall inure to the benefit of any trustee, director or officer of the corporation, or any private individual (except that reasonable compensation may be paid for services rendered to or for the corporation) and no trustee, director or officer of

the corporation or any private individual shall be entitled to share in the distribution of any of the corporate assets on dissolution of the corporation; except the corporation may make payments, distributions or donations for charitable, religious, educational and scientific purposes to organizations that are exempt from Federal income tax under Section 501(a) of the Internal Revenue Code of 1986, as amended (the "Code"), described in Section 501(c)(3) of the Code and described in Section 509(a)(1) or 509(a)(2) of the Code.

- (b) No substantial part of the activities of the corporation shall consist of carrying on propaganda or otherwise attempting to influence legislation; nor shall it in any manner participate or intervene (including the publication or distribution of statements) in any political campaign on behalf of any candidate for public office.
- (c) Notwithstanding any other provision of this Certificate of Incorporation, the corporation shall not conduct or carry on any activities not permitted to be conducted or carried on by an organization exempt from taxation under Section 501(c)(3) of the Code and by an organization, contributions to which are deductible under such Section.
- (d) Upon the dissolution or liquidation of the corporation or the winding up of its affairs, whether voluntary, involuntary or by operation of law, none of the income, property or assets of the corporation shall ever be distributed to, or divided among, any officer, director, trustee, creator, organizer of or contributor to the corporation, nor ever be used for or inure to the benefit of any private individual within the meaning of Section 501(c)(3) of the Code.
- (e) Notwithstanding any other provision of this Certificate of Incorporation, if at any time or times the corporation is a private foundation within the meaning of Section 509 of the Code, then during such time or times:
- (i) The corporation shall distribute all of its income for each taxable year and, if necessary, so much of its

principal at such time and in such manner as not to subject the corporation to tax under Section 4942 of the Code;

- (ii) The corporation shall not engage in any act of self-dealing, as defined in Section 4941(d) of the Code;
- (iii) The corporation shall not retain any excess business holdings, as defined in Section 4943(c) of the Code;
- (iv) The corporation shall not make any investments in such manner as to subject the corporation to tax under Section 4944 of the Code; and
- (v) The corporation shall not make any taxable expenditures as defined in Section 4945(d) of the Code.
- 5. The office of the corporation is to be located in Erie County, New York.
- 6. The corporation shall be a charitable corporation under Section 201 of the Not-For-Profit Corporation Law.
- 7. The Board of Directors of the corporation shall consist of voting and non-voting members as designated in the By-laws of the corporation. The number, term, manner of election and method of removal of voting and non-voting Directors shall be as provided in such By-laws.
- 8. In the event of dissolution, all of the remaining assets and property of the corporation shall, after necessary expenses thereof, be distributed to Mercy Hospital, Father Baker or their successors, provided that such distributee(s) shall then qualify under Section 501(c)(3) and Sections 509(a)(1) or 509(a)(2) of the Code, pursuant to a plan of distribution approved by the Board of Directors and subject to any

approvals, consents or proceedings required under applicable governing law regarding the dissolution of not-for-profit corporations. If none of the distributees shall so qualify at the time of dissolution, then distribution shall be made to such other organization or organizations that are organized and operated exclusively for religious, charitable, educational or scientific purposes as shall at the time qualify as an exempt organization or organizations under Section 501(c)(3) and Sections 509(a)(1) or 509(a)(2), pursuant to a plan of distribution approved by Mercy Hospital, and subject to any approvals, consents or proceedings required under applicable governing law regarding the dissolution of not-for-profit corporations.

9. The Secretary of State of the State of New York is designated as the agent of the corporation upon whom process against the corporation may be served, and the post office address to which the Secretary of State shall mail a copy of any such process served upon him or her is c/o President, Catholic Health System, Inc., 144

Genesee Street, 6th Floor West, Buffalo, NY 14203.

10. Nothing in this Certificate of Incorporation shall authorize the corporation within the State of New York, to (1) provide hospital services or health related services, as such terms are defined in the New York State Public Health Law (the "PHL"); (2) establish, operate or maintain a hospital, a home care services agency, a hospice, a managed care organization or a health maintenance organization, as provided for by Articles 28, 36, 40 and 44 respectively, of the PHL and implementing regulations; (3) establish and operate an independent practice association, (4) establish, operate, construct, lease, or maintain an adult home, an enriched housing program, a

residence for adults, or an assisted living program, as provided for by Article 7 of the New York State Social Services Law; or (5) establish, operate, construct, lease or maintain an assisted living residence, as provided for by Article 46-B of the PHL. Additionally, nothing in this Certificate of Incorporation shall authorize the corporation within the State of New York, to (a) hold itself out as providing or (b) provide any health care professional services that require licensure or registration pursuant to either Title 8 of the New York State Education Law, or the PHL, including, but not limited to, medicine, nursing, psychology, social work, occupational therapy, speech therapy, physical therapy, or radiation technology.

5. The amendments and restatement of the Certificate of Incorporation were authorized at a meeting of the Board of Directors by a vote of the majority of the Board of Directors followed by a meeting and vote of the sole member of the corporation.

IN WITNESS WHEREOF, the undersigned has made and signed this Certificate as of the  $\frac{30^{14}}{100}$  day of May, 2017.

Sharon Prise Azurin, Secretary

Doc #01-2976916.4

# RESTATED CERTIFICATE OF INCORPORATION

OF

# MERCY HOSPITAL FOUNDATION, INC.

Under Section 805 of the Not-for-Profit Corporation Law

Filer
Phillips Lytle LLP
One Canalside
125 Main Street
Buffalo, New York 14203

ET CORPORATION

04041900085

#### CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF

# MERCY HOSPITAL FOUNDATION, INC.

Under Section 803 of the Not for Profit Corporation Law

The undersigned for purposes of amending the Certificate of Incorporation of Mercy Hospital Foundation Inc. hereby certifies that

FIRST: The name of the corporation is MERCY HOSPITAL

SECOND: The certificate of incorporation of the corporation was filed by the Department of State on March 9, 1978.

THIRD: The corporation was formed under the Not-for-Profit

EQUATH: The corporation is a corporation as defined in supparagraph (a)(5) of Section 102 of the Not for Profit Corporation Law.

FIFTH: The corporation is a Type B corporation under Section 201 of the Not for Profit Corporation Law.

SIXTH: The amendments of the certificate of incorporation of the corporation effected by this certificate of amendment are to (a) eliminate the designation of separate classes of Trustees of the corporation and (b) revise the distribution of assets upon dissolution of the officiation.

SEVENTH. To accomplish the foregoing smeridinent

a. Article 10 of the certificate of incorporation, of the corporation relating to the election of trustees is hereby smanded to read as follows:

The Board of Trustees of the corporation shall donsist of voting and non-voting members as designated in the By Laws of the Corporation. The number, term manner of election and method of temoval of voting and non-voting. Passes shall be as provided in such By laws.

b. Article 13 of the certificate of incorporation of the corporation upon dissolution is hereby amended to read as follows:

In the event of dissolution, all of the remaining assets and property of the corporation shall afternecessary expenses thereof be distributed to the Mercy Hospital of Buffalo, provided however that if said Mercy Hospital shall not constitute an organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code of 1986 (or a corresponding provision of the then applicable internal revenue law of the United States of America) (an "Exempt Organization") at the time of such distribution, such assets and property shall be distributed to such Exempt Organization as determined by the Board of Trustees of the Corporation and approved by order of a Justice of the State Supreme Court

EIGHTH: The foregoing amendment of the certificate of incorporation of the corporation was authorized at a meeting of the Board of Directors at which a quorum was present, by the vote of at least a majority of the entire Board of Directors the corporation having no members entitled to vote on said amendment.

NINTH: The Secretary of State is designated as the agent of the corporation upon whom process against the corporation may be served. The post office address within the State of New York to which the Secretary of State shall mail a copy of any process against the corporation served upon him is:

565 Abbott Road, Buffalo, NY 14220.

Signed on January 28 2004

Lynn M Buttanoid Fredding

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040419000

#### CERTIFICATE OF INCORPORATION

-- OF---

# MERCY HOSPITAL FOUNDATION, INC.

Under Section 402 of the Not-For-Profit Corporation Law.

The undersigned, for the purpose of forming a corpor-Fation under Section 402 of the Not For Profit Corporation Law, HEREBY

- 1. The name of the corporation is MERCY HOSPITAL FOUNDATION, INC.
- 2. The corporation is a Type B corporation.
- 3. The purposes for which the corporation is to be

formed are:

To carry on, conduct activities for charitable, educational, literary or scientific purposes for the benefit of the Mercy Hospital of Buffalo, 565 Abbott Road, Buffalo, New York 14220.

The object of the corporation shall be to effectuate in the following respects:

(a) To acquire, receive, solicit, hold, maintain, invest and reinvest, money and other property, real, personal, tangible or intangible and, from time to time, disburse the same and/or the income therefrom to Mercy Hospital, located at 565 Abbott Road, Buffalo, New York, at its request, to be used exclusively in furtherance of said hospital's non-profit, educational, scientific or charitable purposes which are set forth in its Charter.

(b) To assist in the financing of its hosp) tal facilities, operations, buildings, or equipment which are employed in carrying out said scientific, educational or charitable purposes; but no such money or property shall be received, acquired or accepted if it be conditioned or limited in such manner as shall require the disposition of the income or its principal to any person or organization other than the said Mercy Hospital or for purposes other than those stated herein. . (c) To do all and everything necessary, suitable, and proper for the accomplishment of any of the purposes or the attainment of any of the powers hereinbefore set forth and to the same extent as natural persons might or could do, either alone or. through the agency of other corporations, banks, organizations, foundations, funds, institutions, governmental bodies or individuals. \*4. The office of the corporation shall be located in the City of Buffalo, County of Erie and State of New York. 5. The corporation's activities will be conducted primarily in the Eighth Judicial District of the State of New York. 6. The names and addresses of the inttial Directors arē: -Sister Mary Annunciata Kelleher Our Lady of Mercy Generalate S-5245 Murphy Road Orchard Park, N. Y.

Primo Casagrande 231 Pinewood Drive West Seneca, N. Y. 14224 Ross J. Eckert 46 North Lane Orchard Park, N.Y. 14127 ; "57 Meadowbrook-Road-" Onchard Park, N. Y. 14127 Joseph A. Prezio, M.D. 3814 Windover Drive Hamburg, N. Y. .. 14075 Sister Sheila Marie Walsh Mercy Hospital 565 Abbott Road Buffalo, N. Y. 14220 Albert H. Schneider 60 H Oakbrook Drive Williamsville, N. Y. 14221 Irving R. Zeman " 50 Rolling Hills Drive Buffalo, New York 14224 7. The duration of the corporation shall be perpetual. 8. The Post Office address to which the Secretary of State shall mail a copy of any notice required by law is: 565 Abbott Road, Buffalo, New York 14220. 9. All approvals on consents required to be obtained are endorsed upon or annexed to this Certificate.

Mercy Hospital Foundation, Inc. Class One shall consist of members of the Board of Directors of the Mercy Hospital of Buffalo. Their total representation on the Board of Trustees of Mercy Hospital Foundation.

Inc. shall not exceed 25% of the total number of Trustees of the Mercy Hospital Foundation, Inc. Class Two shall consist of individuals from the community who are of good reputation and who are not members of the Board of Directors of the Mercy Hospital of Buffalo, Kenmore, Mercy Hospital or St. Jerome's Hospital, of Batavia.

11. No part of the income of the corporation shall

inure to the benefit of any member, Trustee, Directors, officer of the corporation, or any private individual, and no member, Trustee, officer of the corporation, or any private-individual shall be entitled to share in the distribution of any of the corporate assets on dissolution of the corporation.

be carrying on propaganda or otherwise attempting to influence legislation, or participating in, or intervening in any political campaign
on behalf of any candidate for public office.

assets and property of the corporation shall, after necessary expenses thereof, be distributed to such organizations which qualify under

Section 501(c)3 of the Internal Revenue Code of 1954, as amended; subject to an Order of a Justice of the Supreme Court of the State! of New York. 14. That each of the subscribers is of the age of IN WITNESS, WHEREOF, this Certificate has been signed by each of the Subscribers, this 30 day of January, 1978. Sister Mary Uniciata KelleHER PRIMO CASAGRANDE HOWARD, T. FORD

STATE OF NEW YORK : SS COUNTY OF ERIE \$:

On this dold day of dancey 1978, before me the subscriber, personally appeared SINTER MARY ANNUNCIATA KELLEHER, to me known and known to me to be the same person described in and who executed the foregoing Certificate, and she duly acknowledged to me that the executed the same.

Notary Public

STATE OF NEW YORK

SS.

COUNTY OF ERIE " :

On this day of fan 1978, before me, the subscriber personally appeared PRIMO CASAGRANDE, to me known and known to me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same.

Notary Public

MARIAN C. LAWLESS.
Please Public lines of Huma Maria
Qualified in Sile Copper
No. Committee Maria Library III

STATE OF NEW YORK COUNTY OF ERIE On this // day of far 1978, before me the sub-scriber, personally appeared ROSSIJ. ECKERT, to me known and known to me to be the same person described in and who executed the foregoing Certificate, and she duly acknowledged to me that she executed the same. STATE OF NEW YORK COUNTY OF ERIE On this 23 day of gantary 1978, before me the sub-scriber, personally appeared HOWARD T. FORD, to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and he duly-acknowledged to me that he executed the same: Notary Public Commission Expires Herch 30, 1979 STATE OF NEW YORK COUNTY OF ERIE On this // day of 1978, before me the subscriber, personally appeared JOSEPH A. PREZIO, M.D., to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same. COUNTY- OF ERIE scriber, personally appeared ROSSVJ. ECKERT, to me known and known to me to be the same person described in and who executed the foregoing Certificate, and she duly acknowledged to me that she executed the STATE OF NEW YORK COUNTY OF ERIE On this 23 day of January 1978, before me the subscriber, personally appeared HOWARD T.-FORD, to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same. mary 2 Notary Public RY L. BORDS INV PLANS, Bulls of Rich Keek alliand the County Commission Expires March 30, 1979 STATE OF NEW YORK COUNTY OF ERIE 1978, before me the subscriber, Dn this \_// day of \(\frac{10}{400}\) 19/8, before me the subscribe personally appeared JOSEPH A. PREZIO, M.D., to me known, and known to On this me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same.

STATE OF NEW YORK

SS:

COUNTY OF ERIE

On this // day of you 1978, before me the subscriber personally cappeared SISTER SHEILA MARIE WALSH, to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and she duly acknowledged to me that she executed the same.

Notary Public

MARIAN C. LAWLEU'S

Marian Police, State of New Yor
Charles in Life County

STATE OF NEW, YORK

: SS.

COUNTY OF ERIE "

on this 23 day of January 1978, before me the subscriber, personally appeared ALBERT H. SCHNEIDER, to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same.

Notary Public - Sauce

STATE OF NEW YORK

MARY L. BRUCK Hothy Paths, State of New York Quested in Eth County MA. Commission Patient Merch 30, 1976

COUNTY OF ERTE

On this 30th day of JANUARY 1978, before me the subscriber personally appeared IRVING R. ZEMAN, to me known, and known to me to be the same person described in and who executed the foregoing Certificate, and he duly acknowledged to me that he executed the same.

Notary Public

NOTARY PUBLIC STATE OF FLORIDA AT LARGE MY COMMISSION (STREET & 1), 1978 BONDED THRU GENERAL INSURANCE UNDERWRITERS

	nial off
A Company	I, William Solver a Justice of
2.20	the Supreme Court of the Eighth Judicial District, do hereby approve the foregoing Certificate of Incorporation, and consent that the
	same be filed.
•	
	Dated: February 27 1978.
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	Witham J. Cohowsk
	JUSTICE OF THE SUPREME COURT
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# INCORPORATORS OF MERCY HOSPITAL FOUNDATION, INC.

DATE OF BIRTH NAMES April 4, 1926 "SISTER MARY ANNUNCIATA KELLEHER October 22, 1913 PRIMO CASAGRANDE February 3, 1948 -ROSS ECKERT June 6, .1929 HOWARD FORD December 30, 1933 JOSEPH PREZIO, M.D. June 15, 1938 SISTER SHEILA MARIE .Mar.ch...22, \_1.93.6 ALBERT SCHNEIDER May 16, 1920 " IRVING ZEMAN"

Kenneth J. Braun Sherili

Thomas F. Higgins /



Ten Delaware Avenue Buffalo, New York 14202 (716) 846-7600

# Sheriff of Eric County

Re MERCY HOSPITAL FOUNDATION, INC.

Dear Sir

The records of the Erie County Sheriff's Department disclose no reference identifiable with the following listed persons who executed a certificate of incorporation for the above-referenced corporation, dated Nanuary 30, 1978, nor with the persons listed therein as directors until the first annual meeting.

SISTER MARY ANNUNCIATA KELLEHER
PRIMO CASAGRANDE
ROSS ECKERT
HOWARD FORD
JOSEPH PREZIO, M.D.
SISTER SHEILA MARIE
ALBERT SCHNEIDER
IRVING ZEMAN

This identification is by name only, and is not to be construed as a positive identification. Please be advised that the
files of the Sheriff's Department contain arrests only when made
by our Department or where a person is or has been in the custody
of the Sheriff of Eric County.

Very truly yours,

KENNETH J. BRAUN, SHERIFF OF ERIE COUNTY

By: CHARLES P. FINK, CHIEF IDENTIFICATION BUREAU.

cc: Loretta Chrosniak, Clerk Supreme Court, Special Term





STATE OF NEW YORK DEPARTMENT OF LAW LOUIS J. LEFKOWITZ ATTPRHEY GENERAL ALBANY, N.Y. 12224 Telephone: February 22, 1978 William J. Cotter, Esq. 994 Ellicott Square Building Buffalo, New York 14203 Dear Mr. Cotter: Re: Mercy Hospital Foundation, Inc. Due and timely service of the notice of application for the approval of the proposed certificate of incorporation of the above organization is hereby admitted. The Attorney General does not intend to appear at the time of application. Very truly yours, LOUIS J. LEFKOWITZ OMN E. LYNCH Assistant Attorney General RECEIVED FEB 27 1978 W. J. COTTER

WHEREAS, there is a proposed formation of a new corporation pursuant to the Laws of the State of New York, with the name of MERCY HOS PITAL FOUNDATION, INC.; and

WHEREAS, the Secretary of State of the State of New York has requested the expression of an opinion by this Board concerning the similarity of the name of the proposed corporation with the name of this corporation; and,

WHEREAS, this corporation-has considered the matter, be it. RESOLVED, that the name of the new corporation does not so nearly resemble the name of this corporation as to be calculated to deceive and, therefore, this corporation consents to the use of the name of the MERCY HOSPITAL FOUNDATION, INC.

PRESIDENT, MERCY HOSPITAL OF BUFFALO

SECRETARY, MERCY HOSPITAL OF BUFFALO

THIS IS TO CERTIFY that the foregoing is a true copy of the Resolution duly adopted by the Board of Birectors of the MERCY HOSPITAL OF BUFFALO, on January 31, 1978,—at—565 Abbett Road, CERTIFICATE OF INCORPORATION . - OF -MERCY HOSPITAL FOUNDATION, INC. Dated;. . WILLIAM J. COTTER, P.C. Attorney at Law 994 Ellicott Square Bldg. Buffalo, New York 14203

David F. Williamson Co., Publishers, Buffale, N. Y.

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DEPARTMENT OF STATE
TAX 1
FILING FIRE 1

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## **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

June 29, 2017

Subject:

Proposed Change of Assumed Names of Hudson Valley Regional Community

Health Centers, Inc.

Project 161431 involved the establishment of Hudson Valley Regional Community Health Centers, Inc. as the new operator of a diagnostic and treatment center located at 15 Mount Ebo Road South, Brewster, New York. The project also involved the addition of an extension clinic at 301 Manchester Road, Poughkeepsie, New York. The PHHPC final approval letter for this project was sent to the applicant on March 31, 2017.

Two documents included for approval within the application were two certificates of assumed name for Hudson Valley Regional Community Health Centers, Inc. to use the names, Hudson Valley Regional Community Health Centers, Inc. – Dutchess, and Hudson Valley Regional Community Health Centers, Inc. – Putnam.

While these assumed names were acceptable to the Department, the New York State Department of State objected to the use of "Inc." in the assumed names.

The applicant has chosen to remove the indicator, "Inc." from both certificates of assumed name so as to comply with the Department of State's filing requirements. Therefore, in accordance with 10 NYCRR § 600.11(a)(3), the applicant submits to PHHPC for its approval of two certificates of assumed name so that Hudson Valley Regional Community Health Centers, Inc. may use the following assumed names:

- 1. Hudson Valley Regional Community Health Centers Dutchess
- 2. Hudson Valley Regional Community Health Centers Putnam.

There is no legal objection to the proposed assumed name changes, and the proposed Certificates of Assumed Name are in legally acceptable form.

Attachments.



New York State
Department of State
Division of Corporations,
State Records and
Uniform Commercial Code
One Commerce Plaza
99 Washington Avenue
Albany, NY 12231
Www.dos.ny.gov

Certificate of Assumed Name
(Pursuant to General Business Law §130)  1. REAL NAME OF ENTITY:
Hudson Valley Regional Community Health Centers, Inc.
1a. FICTITIOUS NAME, IF ANY, OF FOREIGN ENTITY (Not Assumed Name):
2. THE ENTITY WAS FORMED OR AUTHORIZED UNDER THE FOLLOWING NEW YORK LAW (Check one):
☐ Business Corporation Law ☐ Limited Liability Company Law ☐ Education Law ☐ Religious Corporations Law ☐ Revised Limited Partnership Act
Other (specify law):
3. ASSUMED NAME OF ENTITY:
Hudson Valley Regional Community Health Centers - Dutchess
4. PRINCIPAL PLACE OF BUSINESS IN NEW YORK STATE (MUST INCLUDE NUMBER AND STREET). IF NONE, CHECK THIS BOX ☐ AND PROVIDE OUT-OF- STATE ADDRESS:
15 Mt. Ebo Road South, Brewster, New York 10509
5. COUNTY(IES) IN WHICH ENTITY DOES OR INTENDS TO DO BUSINESS;
☐ ALL COUNTIES (or check applicable county(les) below)
☐ Albany       ☐ Cattaraugus       ☐ Chenango       ☐ Delaware       ☐ Franklin       ☐ Hamilton       ☐ Lewis       ☐ Montgomer         ☐ Allegany       ☐ Cayuga       ☐ Clinton       ☒ Dutchess       ☐ Fulton       ☐ Herkimer       ☐ Livingston       ☐ Nassau         ☐ Bronx       ☐ Chautauqua       ☐ Columbia       ☐ Erle       ☐ Genesee       ☐ Jefferson       ☐ Madison       ☐ New York         ☐ Broome       ☐ Chemung       ☐ Cortland       ☐ Essex       ☐ Greene       ☐ Kings       ☐ Monroe       ☐ Niagara
□ Oneida       □ Orleans       □ Queens       □ St. Lawrence       □ Schuyler       □ Sullivan       □ Warren       □ Wyoming         □ Onondaga       □ Oswego       □ Rensselaer       □ Saratoga       □ Seneca       □ Tloga       □ Washington       □ Yates         □ Ontario       □ Otsego       □ Richmond       □ Schenectady       □ Steuben       □ Tompkins       □ Wayne         □ Orange       □ Putnam       □ Rockland       □ Schoharie       □ Suffolk       □ Uister       □ Westchester
6. ADDRESS OF EACH LOCATION, INCLUDING NUMBER AND STREET, IF ANY, OF EACH PLACE WHERE THE ENTITY CARRIES ON, CONDUCTS OR TRANSACTS BUSINESS IN NEW YORK STATE. (Use page 2 if needed. The address(es) must be a number and street, city, state and zlp code. The address(es) must be within the county(les) indicated in paragraph 5.) If none, check this box □: No New York State Business Location.
301 Manchester Road, Poughkeepsie, New York 12603
0
Print or Type - Steven H. Mosenson Name of Signer: Signature: Signature:
Capacity of Signer (Check one):  Authorized Person  Officer of the Corporation  General Partner of the Limited Partnersh  Member of the Limited Liability Company Manager of the Limited Liability Company

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Steven H. Mosenson
Altorney at Law
114 Coleman Road
Walden, New York 12586
845-707-1523
Steven.mosenson@gmail.com

June 20, 2017

New York State Department of Health
Public Health and Planning Council
Center for Health Care Facility Planning, Licensure and Finance
Attn: Colleen M. Leonard, Executive Secretary
Corning Tower
Albany, New York 12237

Re: Hudson Valley Regional Community Health Centers, Inc. CON 161431 E. Approved December 8, 2016

#### Dear Sir / Madam:

I am the Attorney and Incorporator of the above-referenced Diagnostic and Treatment Center, whose Certificate of Need for establishment was approved by the Public Health and Planning Council on December 8, 2016. I am writing to seek revised letters approving the new corporation's Certificates of Assumed Name, in order to satisfy requirements of the New York Department of State for such assumed names.

Accompanying the establishment approval was the Council's approval for the new corporation to file two Assumed Name Certificates with the New York State Department of State. Those two letters, copies of which are attached, approved the filing of assumed names as follows:

Hudson Valley Regional Community Health Centers, Inc. – Putnam Hudson Valley Regional Community Health Centers, Inc. – Dutchess

Upon filing the Certificates of Assumed Name with the New York State
Department of State for approval, I was informed by the Department that New York law
prohibited the use of the corporate indicator ("Inc.") in the assume name. I was directed
to obtain revised letters of approval from the Department of Health, approving the two
Assumed Name Certificates without the "Inc." Included in the assumed name.

I have attached the two revised, executed Certificates of Assumed Name for the corporation that do not include the "Inc.", reflecting the following names:

Hudson Valley Regional Community Health Centers – Putnam Hudson Valley Regional Community Health Centers – Dutchess

Accordingly, please issue new approval letters so that these Certificates of Assumed Name can be filed and approved by the Department of State.

Please contact me if you require additional information. Thank you for your assistance in this matter.

Very truly yours,

Steven H. Mosenson

Attorney / Incorporator

Cc: Hudson Valley Regional Community Health Centers, Inc.



# PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

Empire State Plaza, Corning Tower, Room 1805 Albany, New York 12237 (518) 402-0964 PHHPC@health.ny.gov

March 31, 2017

Howard Yager Chairman-Designate Hudson Valley Regional Community Health Centers, Inc. 15 Mount Ebo Road, South Brewster, New York 10509

Re: Certificate of Assumed of Name Hudson Valley Regional Community Health Centers,

Inc. - Putnam

Dear Mr. Yager:

AFTER INQUIRY and INVESTIGATION and in accordance with action taken at a meeting of the Public Health and Health Planning Council held on the 8th day of December, 2016, I hereby certify that the Public Health and Health Planning Council consents to the filing of the Certificate of Assumed Name of Hudson Valley Regional Community Health Centers, Inc., dated as attached.

Sincerely,

Colleen M. Leonard Executive Secretary

/cl



# PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

Empire State Plaza, Coming Tower, Room 1805 Albany, New York 12237 (518) 402-0964 PHHPC@health.ny.gov

March 31, 2017

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Sincerely,

Colleen M. Leonard Executive Secretary

/cl



## **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter General Counsel

Date:

June 29, 2017

Subject:

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While these assumed names were acceptable to the Department, the New York State Department of State objected to the use of "Inc." in the assumed names.

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Division of Corporations,
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Albeny, NY 12231
www.dos.ny.gov

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(Pursuant to General Business Law §130)  1. REAL NAME OF ENTITY:
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,
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☐ Business Corporation Law ☐ Limited Liability Company Law ☐ Religious Corporations Law
☐ Education Law ☐ Revised Limited Partnership Act
Other (specify law):
3. ASSUMED NAME OF ENTITY:
Hudson Valley Regional Community Health Centers - Putnam
4. PRINCIPAL PLACE OF BUSINESS IN NEW YORK STATE (MUST INCLUDE NUMBER AND STREET). IF NONE, CHECK THIS BOX AND PROVIDE OUT-OF- STATE ADDRESS:
15 Mt. Ebo Road South, Brewster, New York 10509
5. COUNTY(IES) IN WHICH ENTITY DOES OR INTENDS TO DO BUSINESS;
☐ ALL COUNTIES (or check applicable county(les) below)
□ Albany       □ Caltaraugus       □ Chenango       □ Delaware       □ Franklin       □ Hamijton       □ Lewis       □ Montgomer         □ Allegany       □ Cayuga       □ Cilnton       □ Dutchess       □ Fulton       □ Herkimer       □ Livingston       □ Nassau         □ Bronx       □ Chautauqua       □ Columbia       □ Erle       □ Genesee       □ Jefferson       □ Madison       □ New York         □ Broome       □ Chemung       □ Cortland       □ Essex       □ Greene       □ Kings       □ Monroe       □ Niagara
□ Oneida       □ Orleans       □ Queens       □ St. Lawrence □ Schuyler       □ Sullivan       □ Warren       □ Wyoming         □ Onondaga       □ Oswego       □ Rensselaer       □ Saratoga       □ Seneca       □ Tioga       □ Washington       □ Yates         □ Ontario       □ Otsego       □ Richmond       □ Schenectady □ Steuben       □ Tompkins       □ Wayne         □ Orange       □ Putnam       □ Rockland       □ Schoharle       □ Suffolk       □ Ulster       □ Westchester
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15 Mt. Ebo Road South, Brewster, New York 10509
0 /
Print or Type Steven H. Mosenson Signature:
Capacity of Signer (Check one):  Authorized Person  Officer of the Corporation  Officer of the Limited Partnersh  Member of the Limited Liability Company  Manager of the Limited Liability Company

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		Company, if Applicable:			<del></del>	
		114 Coleman Road			*	
		Mailing Address:			· ·	
		Walden, New York 12586				
	*	City, State and Zip Code:				
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	City is \$	25. Checks over \$500 must be certified.				

Steven H. Mosenson
Attorney at Law
114 Coleman Road
Walden, New York 12586
845-707-1523
Steven.mosenson@gmail.com

June 20, 2017

New York State Department of Health
Public Health and Planning Council
Center for Health Care Facility Planning, Licensure and Finance
Attn: Colleen M. Leonard, Executive Secretary
Corning Tower
Albany, New York 12237

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Please contact me if you require additional information. Thank you for your assistance in this matter.

Very truly yours,

Steven H. Mosenson

Attorney / Incorporator

Cc: Hudson Valley Regional Community Health Centers, Inc.



### PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

Empire State Plaza, Coming Tower, Room 1805 Albany, New York 12237 (518) 402-0964 PHHPC@health.ny.gov

March 31, 2017

Howard Yager Chairman-Designate Hudson Valley Regional Community Health Centers, Inc. 15 Mount Bbo Road, South Brewster, New York 10509

Re: Certificate of Assumed of Name Hudson Valley Regional Community Health Centers, Inc. - Putnam

Dear Mr. Yager:

AFTER INQUIRY and INVESTIGATION and in accordance with action taken at a meeting of the Public Health and Health Planning Council held on the 8th day of December, 2016, I hereby certify that the Public Health and Health Planning Council consents to the filing of the Certificate of Assumed Name of Hudson Valley Regional Community Health Centers, Inc., dated as attached.

Sincerely,

Colleen M. Leonard Executive Secretary

/cl



### PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

Empire State Plaza, Corning Tower, Room 1805 Albany, New York 12237 (518) 402-0964 PHHPC@health.ny.gov

March 31, 2017

Howard Yager Chairman-Designate Hudson Valley Regional Community Health Centers, Inc. 15 Mount Ebo Road, South Brewster, New York 10509

Re: Certificate of Assumed of Name Hudson Valley Regional Community Health Centers,

Inc. - Dutchess

Dear Mr. Yager:

AFTER INQUIRY and INVESTIGATION and in accordance with action taken at a meeting of the Public Health and Health Planning Council held on the 8th day of December, 2016, I hereby certify that the Public Health and Health Planning Council consents to the filing of the Certificate of Assumed Name of Hudson Valley Regional Community Health Centers, Inc., dated as attached.

Sincerely,

Colleen M. Leonard
Executive Secretary

/cl



### **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

June 15, 2017

Subject:

Certificate of Amendment of the Certificate of Incorporation of Chase Memorial

Nursing Home Company, Inc.

The applicant seeks approval over their proposed Certificate of Amendment of the Certificate of Incorporation of Chase Memorial Nursing Home Company, Inc.

The corporation's purposes are not changing, and therefore, consent is not required pursuant to Not for Profit Corporation Law. However, since the corporation operates an Article 28-A Nursing Home Company, NY PHL 2854 and 2855 require that amendments to a Nursing Home Company's certificate of incorporation require Commissioner and PHHPC approval for filling.

The documents submitted by the Corporation have been reviewed. There is no legal objection to the proposed Certificate of Amendment of the Certificate of Incorporation of Chase Memorial Nursing Home Company, Inc. and it is in legally acceptable form.

Attachments

# CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF

### CHASE MEMORIAL NURSING HOME COMPANY, INC.

#### Under Section 803 of the Not-for-Profit Corporation Law

- 1. The name of the Corporation is Chase Memorial Nursing Home Company, Inc.
- The Certificate of Incorporation of the Corporation was filed with the Department of State on January 19. 1968 and the law under which the Corporation was formed is the Membership Corporations Law of the State of New York and the Public Health Law of the State of New York.
- 3. The Corporation is a corporation as defined in Subparagraph (a)(5) of Section 102 of the Not-for-Profit Corporation Law. The Corporation is a Type B corporation under Section 201 of the New York Not-for-Profit Corporation Law.
  - The Certificate of Incorporation is hereby amended as follows:

Paragraph V of the Certificate of Incorporation, as amended, which sets for the number of directors of the Corporation, shall be amended to read as follows:

- "V. The number of directors of the corporation shall be set forth in the Bylaws of the Corporation. The directors shall be elected as set forth in the Bylaws of the Corporation."
- 5. This Certificate of Incorporation was authorized by the unanimous consent of the board of directors of the Corporation at a meeting of board of directors held on March 19, 2017.
- 6. The Secretary of the State of the State of New York is hereby designated as the agent of the Corporation upon whom process in any action or proceeding against the Corporation may be served. The post office address to which the Secretary of State shall mail a copy of any such process so served is:

One Terrace Heights
P.O. Box 250
New Berlin, New York 13411
Attention: Administrator

IN WITNESS WHEREOF, the undersigned have subscribed this amended and restated Certificate of Incorporation on this 1914 day of April 2017.

Name: Title: President

4823-1244-7812, v. 1

### HINMAN STRAUB

| 2 | STATE STREET ALBAMY, NEW YORK | 2207-1693 TEL: 5 | 8-436-075 | FAX: 5 | 8-436-475 |

May 12, 2017

Colleen M. Leonard
Executive Secretary
Public Health and Health Planning Council
NYS Department of Health
Corning Tower, Rm 1805
Empire State Plaza
Albany, New York 12237
Email: PHHPC@health.ny.gov

e: Certificate of Amendment - Chase Memorial Nursing Home Company, Inc.

#### Dear Ms. Leonard:

I am writing to request the written consent of the New York State Public Health and Health Planning Council (PHHPC) to the filing with the New York Secretary of State of the proposed Certificate of Amendment to the Certificate of Incorporation of Chase Memorial Nursing Home Company, Inc., enclosed as Exhibit 1.

The consent of the Commissioner of Health and PHHPC is required for the filing of the Certificate of Amendment as Chase Memorial Nursing Home Company, Inc. operates an Article 28-A nursing home company. Pursuant to sections 2854 and 2855 of the Public Health Law, amendments to the certificate of incorporation require the written approval of the PHHPC as well as the Commissioner of Health. Our request for written consent has also been sent to the NYSDOH.

We respectfully request that the Certificate of Amendment be reviewed as quickly as possible as the amendments are necessary to facilitate the affiliation between Chase Memorial Nursing Home and Good Shepherd Communities (GSC), a New York Not-For-Profit Corporation that serves as the member of another Not-For-Profit nursing home in New York.

Thank you for your assistance. Please contact me at (518) 436-0751 if you have any questions or require additional information.

Very truly yours,

fin of Note

Sean M. Doolan SMD: 4846-5677-9336, v. 1



### **MEMORANDUM**

To:

Public Health and Health Planning Council (PHHPC)

From:

Richard J. Zahnleuter

General Counsel

Date:

June 19, 2017

Subject:

The Center for Discovery, Inc.: Name Change from SDTC – The Center for

Discovery, Inc.

In response to a contingency respective to application #062287, the applicant submitted a Certificate of Amendment of the Certificate of Incorporation of The Center for Discovery, Inc. signed by Beverly Oles and dated March 16, 2017.

The response to the contingency was acceptable in terms of the contingency request; however, the new amendment indicates that the corporation has a new name, "The Center for Discovery, Inc.". Therefore, PHHPC approval of the name change is required.

PHHPC approval of the corporate name change is required pursuant to 10 NYCRR § 600.11(a)(1), Not-for-Profit Corporation Law § 804(a), and 404(o) and (t).

There is no objection to the name change and the Certificate of Amendment of the Certificate of Incorporation of The Center for Discovery, Inc. is in legally acceptable form.

Attachments.

### CERTIFICATE OF AMENDMENT

### OF THE

### CERTIFICATE OF INCORPORATION

OF

### THE CENTER FOR DISCOVERY, INC.

Under Section 803 of the Not-for-Profit Corporation Law

The undersigned, being a duly elected officer of THE CENTER FOR DISCOVERY, INC., does hereby certify:

- The Certificate of Incorporation of THE CENTER FOR DISCOVERY, INC. (the "Corporation") was filed by the Department of State on October 26, 1950, under the original name The Sullivan County Cerebral Palsy Association, Inc.
- 2. The Corporation was filed under and pursuant to the Membership Corporations

  Law. The Corporation is a corporation as defined in Section 102(a)(5) of the New York Not-for
  Profit Corporation Law.
- 3. Subparagraph (13) of Paragraph SECOND of the Certificate of Incorporation of the Corporation, which sets forth the purposes of the Corporation, is hereby amended to read as follows:

- (13) To establish, operate and maintain a diagnostic and treatment center or clinic under Article 28 of the Public Health Law.
- This amendment to the Certificate of Incorporation was authorized by unanimous vote of the Board of Directors of the Corporation at a meeting duly called and held, at which a quorum was present.
- 5. The Secretary of State of New York is hereby the agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him as agent is 641 Old Route 17, Monticello, New York 12701.

IN WITNESS WHEREOF, the undersigned has executed, signed and verified this Certificate of Amendment the 16th day of March, 2017, and hereby affirms that the statements made herein are true and accurate.

Beverly Oles
Name of Officer: Beverly Oles

Title of Officer: Secretary of the Board of Directors

### STATE OF NEW YORK

SS.:

### COUNTY OF NEW YORK

Beverly Oles, being duly sworn, deposes and says: I am the Secretary of THE CENTER FOR DISCOVERY, INC. I have read the foregoing CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF THE CENTER FOR DISCOVERY, INC. I know the contents thereof and the same are true to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I believe them to be true.

Devely (	Des	
Beverly Ofes		

Sworn to before me this

day of March, 2017

Notary Public of the State of New York

STEVEN H MARKENTON

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### CONSENT TO FILING BY ATTORNEY GENERAL OF THE STATE OF NEW YORK

The undersigned has no objection to the granting of judicial approval hereon and waives statutory notice.

ATTORNEY GENERAL OF THE STATE OF NEW YORK

by:	·		
Date:		, 2016	

## CERTIFICATE OF AMENDMENT OF THE

### CERTIFICATE OF INCORPORATION

OF

### THE CENTER FOR DISCOVERY, INC.

Under Section 803 of the Not-for-Profit Corporation Law

Filed by: Moritt Hock & Hamroff LLP

400 Garden City Plaza

Suite 202

Garden City, NY 11530

(516) 873-2000

### STATE OF NEW YORK

### **DEPARTMENT OF STATE**

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on May 4, 2017.

Brendan Fitzgerald

Executive Deputy Secretary of State

Rev. 09/16

### CERTIFICATE OF AMENDMENT

OF THE

#### CERTIFICATE OF INCORPORATION

**OF** 

### THE CENTER FOR DISCOVERY, INC.

### UNDER SECTION 803 OF THE NOT-FOR-PROFIT CORPORATION LAW

I, the undersigned, being the Vice-Chairperson of THE CENTER FOR DISCOVERY, INC., do hereby certify:

- 1. The Certificate of Incorporation of THE CENTER FOR DISCOVERY, INC., was filed by the Department of State on October 26, 1950, under the original name of The Sullivan County Cerebral Palsy Association, Inc.
- 2. The Corporation was filed under and pursuant to the Membership Corporations Law. The Corporation is a corporation as defined in Section 102(a)(5) of the New York Not-for-Profit Corporation Law.
- 3. Paragraph SECOND of the Certificate of Incorporation, which sets forth the purposes of the Corporation, is hereby amended by adding a new section 14 to read as follows:
  - (14) To establish, operate and maintain a specialty hospital certified by the Office for People with Developmental Disabilities pursuant to Part 680 of Title 14 of New York Codes, Rules and Regulations.
- 4. This amendment to the Certificate of Incorporation was authorized pursuant to NFPCL §712(a) by unanimous vote of the Executive Committee of the Board of Directors of the Corporation at a meeting duly called and held.
- 5. The Secretary of State of New York is hereby the agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him as agent

is 641 Old Route 17, Monticello, New York 12701

IN WITNESS WHEREOF, the undersigned have executed, signed and verified this certificate this 21st day of November, 2016.

Ed Giancontieri Vice-Chairperson

STATE OF NEW YORK

SS.:

COUNTY OF SULLIVAN

Ed Giancontieri, being duly sworn, deposes and says: I am the Vice-Chairperson of THE CENTER FOR DISCOVERY, INC. I have read the foregoing CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF THE CENTER FOR DISCOVERY, INC. I know the contents thereof and the same are true to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I believe them to be true.

Ed Giancontieri

Sworn to before me this

21 gt day of November, 2016

Notary Public of the State of New York

CHERYL L. CONLEY
Notary Public, State of New York
Sullivan County Clerk's #2163
Commission Expires August 19, 2017

THE ATTORNEY GENERAL HEREBY APPROVES AMENIATED THE FOREGOING CERTIFICATE OF PHISOLUTION FOR FILING WITH THE DEPARTMENT OF STATE

ASSISTANT ATTORNEY GENERAL

DATE

1/3/17

JILL FI FABER

CERTIFICATE OF AMENDMENT

OF THE

CERTIFICATE OF INCORPORATION

OF ·

THE CENTER FOR DISCOVERY, INC.

UNDER SECTION 803 OF THE NOT-FOR-PROFIT CORPORATION LAW

BIU-39

Filed by:

Moritt Hock & Hamroff LLP

400 Garden City Plaza

Suite 202

Garden City, NY 11530

(516) 873-2000

STATE OF NEW YORK
DEPARTMENT OF STATE
LED JAN 25 2017

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### STATE OF NEW YORK

### **DEPARTMENT OF STATE**

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on May 4, 2017.

Brendan Fitzgerald

Executive Deputy Secretary of State

Rev. 09/16

## CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION

OF

### SDTC- THE CENTER FOR DISCOVERY, INC.

### UNDER SECTION 803 OF THE NOT-FOR-PROFIT CORPORATION LAW

We, the undersigned, being the Vice President and Secretary of SDTC - THE CENTER FOR DISCOVERY, INC., do hereby certify:

- 1. The certificate of incorporation of SDTC THE CENTER FOR DISCOVERY, INC., was filed by the Department of State on October 26, 1950 under the original name of The Sullivan County Cerebral Palsy Association, Inc. A certificate of amendment of the certificate of incorporation was filed on September June 20, 1952; a certificate of amendment of the certificate of incorporation changing the name to The United Cerebral Palsy Association of Sullivan County, Inc., was filed February 15, 1954; a certificate of amendment of the certificate of incorporation was filed on August 31, 1959; a certificate of amendment of the certificate of incorporation was filed on November 2, 1981; a certificate of amendment of the certificate of incorporation was filed on June 16, 1987; a certificate of amendment of the certificate of incorporation was filed on October 24, 1988, a certificate of amendment of the certificate of incorporation was filed on March 5, 1991; a certificate of amendment of the certificate of incorporation changing the name to SDTC The Center for Discovery, Inc., was filed on September 27, 1999; and a certificate of amendment of the certificate of incorporation changing the name to SDTC The Center for Discovery, Inc., was filed on September 27, 1999; and a certificate of amendment of the certificate of incorporation was filed on April 15, 2002.
- 3. SDTC THE CENTER FOR DISCOVERY, INC., is a corporation as defined in subparagraph (a)(5) of the section 102 of the Not-For-Profit Corporation Law and is a Type B corporation under section 201 of said law. The corporation shall continue to be a Type B corporation under section 201 of the Not-For-Profit Corporation Law.
- 4. Paragraph FIRST of the certificate of incorporation setting forth the name of corporation is hereby amended to read as follows:

FIRST: The name of the corporation is THE CENTER FOR DISCOVERY, INC.

5. This amendment to the certificate of incorporation, was authorized by a two-thirds

February 28, 2007, at which a quorum was present and the affirmative vote was at least equal to the quorum.

6. The Secretary of State of New York is hereby the agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him as agent is P.O. Box 840, Benmosche Road, Harris, New York 12742.

IN WITNESS WHEREOF, the undersigned have executed, signed and verified this certificate this /0 4H day of March, 2007.

Ed Giancontieri Vice President

Beverly Oles Secretary

#### STATE OF NEW YORK

SS.:

### COUNTY OF SULLIVAN

Ed Giancontieri, being duly sworn, deposes and says: I am the Vice President of SDTC-The Center For Discovery, Inc.

I have read the foregoing CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF SDTC-The Center For Discovery, Inc.

I know the contents thereof and the same are true to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I believe them to be true.

Ed Giancontieri

Sworn to before me this

day of March, 2007

CHERYL L. CONLEY

Notary Public, State of New York Sullivan County Clerk's #2163 Commission Expires August 19, 2007

Notary Public

STATE OF NEW YORK

COUNTY OF SULLIVAN SS.:

Beverly Oles, being duly sworn, deposes and says: I am the Secretary of

SDTC-The Center For Discovery, Inc.

I have read the foregoing

CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION

OF SDTC-The Center For Discovery, Inc.

know the contents

thereof and the same are true to our knowledge, except those matters therein which are
stated to be alleged on information and belief, and as to those matters I believe them to be
true.

Beverly Oles

Sworn to before me this

day of March, 2007

CHERYL L. CONLEY

Notary Public, State of New York
Sullivan County Clerk's #2163
Commission Expires August 19, 200

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Diana Jones Ritter Commissioner

### STATE OF NEW YORK OFFICE OF MENTAL RETARDATION AND DEVELOPMENTAL DISABILITIES

44 HOLLAND AVENUE ALBANY, NEW YORK 12229-0001 (518) 473-1997 • TDD (518) 474-3694 www.omr.state.ny.us

#### KNOW ALL PERSONS BY THESE PRESENTS:

Pursuant to the provisions of Section 16.07 of the Mental Hygiene Law and subdivision (q) of Section 404 of the Not-for-Profit Corporation Law, approval is hereby given to the filing of the Certificate of Amendment for:

### SDTC-The Center for Discovery, Inc.

This approval shall not be construed as an authorization for the corporation to engage in any activity for which the provisions of Article 16 of the Mental Hygiene Law require an Operating Certificate to be issued by the Office of Mental Retardation and Developmental Disabilities nor shall it be construed to eliminate the need for the said corporation to meet any and all of the requirements and conditions precedent set forth in Article 16 of the Mental Hygiene Law and the regulations promulgated there under for the issuance of said Operating Certificate.

IN WITNESS WHERE OF this instrument is executed this 25th day of July in the year 2007.

Diana Jones Ritter Commissioner

RV.

Michele A. Gatens

Associate Commissioner

Office of Mental Retardation and Developmental Disabilities



## 070814000830

Certificate of Amendment

of

Certificate of Incorporation

of

SDTC- THE CENTER FOR DISCOVERY, INC.

Pursuant to Section 803 of the Not-For-Profit Corporation Law

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STATE OF NEW YORK DEPARTMENT OF STATE

FLED AUG 1 4 2007

TAXS SY:

HrZ

Filed By:

Seth P. Stein, Esq.

Moritt Hock Hamroff & Horowitz LLP

400 Garden City Plaza

Garden City, NY 11530

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### STATE OF NEW YORK

### **DEPARTMENT OF STATE**

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on May 4, 2017.

Brendan Fitzgerald

Executive Deputy Secretary of State

Rev. 09/16

### CERTIFICATE OF AMENDMENT

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OF THE

## CERTIFICATE OF INCORPORATION OF SDTC - THE CENTER FOR DISCOVERY, INC.

UNDER SECTION 803 OF THE NOT-FOR-PROFIT CORPORATION LAW

We, the undersigned, being the President and Secretary of SDTC-The

Center for Discovery, Inc., do hereby certify:

- The Certificate of Incorporation of SDTC-The Center for Discovery, Inc.
  was filed by the Department of State of October 26, 1950 under the original name of The
  Sullivan County Cerebral Palsy Association, Inc. The corporation was formed under the
  Membership Corporation Law.
- 2. The corporation was incorporated under the name of The Sullivan County Cerebral Palsy Association, Inc. A Certificate of Amendment was filed on June 20, 1952; a Certificate of Amendment to change the name to The United Cerebral Palsy Association of Sullivan County, Inc. was filed on February 15, 1954; a Certificate of Amendment was filed on August 31, 1959; a certificate of Amendment was filed on November 2, 1981; a Certificate of Amendment was filed on August 26, 1982; a Certificate of Amendment was filed on June 16, 1987; a Certificate of Amendment was filed on October 24, 1988; a Certificate of Amendment was filed on March 5, 1991; a Certificate of Amendment to change the name to SDTC-The Center for Discovery, Inc. was filed on September 27, 1999.
- SDTC-The Center for Discovery, Inc. is a corporation as defined in subparagraph (a)(5) of the section 102 of the Not-For-Profit Corporation Law and is a

Type B corporation under section 201 of said law. The corporation shall continue to be a Type B corporation under section 201 of the Not-For-Profit Corporation Law.

4. The Certificate of Incorporation is amended to add an additional purpose (as subparagraph thirteen) to the FIFTH paragraph of the Certificate of Incorporation, to wit:

(13) "To establish, operate and maintain a diagnostic and treatment center or clinic under Article 28 of the Public Health Law until July 27, 2003."

- The amendment to the Certificate of Incorporation of SDTC-The Center for Discovery, Inc. was authorized by unanimous written consent of the members entitled to vote thereon.
- 6. The Secretary of State of New York is hereby the agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him as agent is 840 Benmosche Road, Harris, New York 12742.

In witness whereof, the undersigned have executed, signed and verified this certificate this 1st day of November, 2001.

Elizabeth L. Berman

President

Beverly Oles Secretary

### STATE OF NEW YORK SS: COUNTY OF SULLIVAN

Elizabeth L. Berman and Beverly Oles, being duly sworn, depose and say: We are respectively the President and Secretary of SDTC-The Center for Discovery, Inc. We have read the foregoing CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF SDTC-THE CENTER FOR DISCOVER, INC. We know the contents thereof and the same are true to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters we believe them to be true.

Olynlett L. Bliman Elizabeth L. Berman

Sworn to before me this 7# day of November, 2001

Notary Public

CHERYL L. CONLEY

Notary Public, State of New York

Sullivan County Clerk's #2163

Commission Expires August 19,

Beverly Oles

Sworn to before me this 12 day of November, 2001

Notary Public

CHERYL L CONLEY

Notary Public, State of New York

Sullivan County Clerk's #2162

Commission Expires August 19, 2095



STATE OF NEW YORK DEPARTMENT OF HEALTH CORNING TOWER BUILDING ALBANY, N.Y. 12237

## PUBLIC HEALTH COUNCIL

December 21, 2001

Mr. Roy Hogeboom
Consultant
SDTC - The Center for Discovery
P.O. Box 281
Voorheesville, New York 12186

Certificate of Amendment of the Certificate of Incorporation of SDTC - The Center for

Discovery, Inc.

Dear Mr. Hogeboom:

AF FER INQUIRY and INVESTIGATION and in accordance with action taken at a meeting of the Public Health Council held on the 27th day of July, 2001, I hereby certify that the Public Health Council consents to the filing of the Certificate of Amendment to the Certificate of Incorporation of SDTC – The Center for Discovery, Inc., dated November 1, 2001, to establish, operate and maintain a diagnostic and treatment center or clinic under Article 28 of the Public Health Law for a limited life duration of two years expiring on July 27, 2003.

Sincerely.

Karen S. Westervelt Executive Secretary

### CONSENT TO FILING BY ATTORNEY GENERAL OF THE STATE OF NEW YORK

The undersigned has no objection to the granting of Judicial approval hereon and waives statutory notice.

THE ATTORNEY GENERAL HAS NO OBJECTION TO THE GRANTING OF JUDICIAL APPROVAL HEREON, ACKNOWLEDGES RECEIPT OF STATUTORY NOTICE AND DEMANDS SERVICE OF THE FILED CERTIFICATE. SAID NO OBJECTION IS CONDITIONED ON SUBMISSION OF THE MATTER TO THE COURT WITHIN 30 DAYS HEREAFTER.

ATTORNEY GENERAL STATE OF NEW YORK

ASSISTANT ATTORNEY GENERAL

Date:

March 6, 2002

CONSENT TO FILING BY A JUSTICE OF THE SUPREME COURT OF THE STATE OF NEW YORK

I, HATHON AND a Justice of the Surfeme
Court of the State of New York for the Judicial District do

hereby approve the foregoing Certificate of Amendment of the

Certificate of Incorporation of SDTQ/THE CENTER FOR DISCOVERY, INC., and

consent that the same be filed.

Justide of the Supreme Court

CERTIFICATE OF AMENDMENT

OF THE

CERTIFICATE OF INCORPORATION

OF

SDTC - THE CENTER FOR DISCOVERY, INC.

UNDER SECTION BO3 OF THE NOT-FOR-PROFIT CORPORATION LAW

19

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BLU-39 DRAWDOWN STATE OF NEW YORK DEPARTMENT OF STATE

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Filed By: Stein & Schonfeld 100 Quentin Roosevelt Blvd. Garden City, New York 11530 516 542-0088

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### CERTIFICATE OF AMENDMENT

OF THE

CERTIFICATE OF INCORPORATION

OF

THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC

### UNDER SECTION 803 OF THE NOT-FOR-PROFIT CORPORATION LAW

We, the undersigned, being the President and Vice-President of THE

UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC., do
hereby certify:

- 1. The certificate of incorporation of THE UNITED CEREBRAL PALSY
  ASSOCIATION OF SULLIVAN COUNTY, INC., was filed by the Department of State
  on October 26, 1950 under the original name of THE SULLIVAN COUNTY
  CEREBRAL PALSY ASSOCIATION, INC. The corporation was formed under the NotFor-Profit Corporation Law.
- 2. The corporation was incorporated under the name of THE SULLIVAN

  COUNTY CEREBRAL PALSY ASSOCIATION, INC. A certificate of Amendment was filed on June 20, 1952, a certificate of Amendment to change the name to THE UNITED

  CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC. was filed on February 15, 1954; a certificate of Amendment was filed on August 31, 1959, a certificate of Amendment was filed on November 2, 1981; a certificate of Amendment was filed on August 26, 1982; a certificate of Amendment was filed on June 16, 1987, a certificate of Amendment was filed on October 24, 1988; a certificate of Amendment was filed on March 5, 1991

3. THE UNITED CEREBRAL PALSY ASSOCIATION OF SUCLIVAN COUNTY, INC., is a corporation as defined in subparagraph (a) (5) of the section 102 of the Not-For-Profit Corporation Law and is a Type B corporation under section 201 of said law. The corporation shall continue to be a Type B corporation under section 201 of the Not-For-Profit Corporation Law.

Paragraph "FIRST" of the certificate of incorporation which sets forth the name of the corporation, is hereby amended to read as follows:

"First": The name of the corporation is SDTC- THE CENTER FOR DISCOVERY, INC.

5 This amendment to the certificate of incorporation of THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC., was authorized by the affirmative vote of a majority of the members entitled to vote thereon at a meeting of the members duly called and held on December 22, 1998, the affirmative vote being at least equal to the guorum.

6. The Secretary of State if New York is hereby the agent of the corporation upon whom process against it may be served. The post office address to which the Secretary of State shall mail a copy of any process against the corporation served upon him as agent is 840 Benmosche Road, Harris. New York 12742.

In Witness Whereof, the undersigned have executed, signed and verified this certificate this 9th day of February, 1999.

STATE OF NEW YORK

88.:

COUNTY OF BULLIVAN

Elizabeth L. Berman, being duly sworn, depose and say: She is the President of THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC. I have read the foregoing CERTIFICATE OF AMERICATE OF THE CERTIFICATE OF INCORPORATION OF THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC. I know the contents thereof and the same are sature to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I believe them to be true.

Erizabeth L. Berman

President

Sworn to before me this

9th day of February, 1999

Notary Public

Complete Could be the Could be

- STATE OF NEW YORK

SS.:

COUNTY OF SULLIVAN

Elizabeth Hamilton, being duly sworn, depose and say: She is the Vice-President of THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY. INC. I have read the foregoing CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY, INC. I know the contents thereof and the same are true to our knowledge, except those matters therein which are stated to be alleged on information and belief, and as to those matters I believe them to be true.

Elizabeth Hamilton vice President

Sworn to before me this

9th day of February, 1999.

There you

Notary Public

7

George E. Petaki



Thomas A Mau

### STATE OF NEW YORK OFFICE OF MENTAL RETARDATION AND DEVELOPMENTAL DESABLITIES

44 HOLLAND AVENDE: ALBANY, NEW YORK 12229 (000) (518) 473 1997 + TOD (518) 474-3694

#### KNOW TO ALL PERSONS BY THESE PRESENTS:

Pursuant to the provisions of Section 16,07 of the Mental Hygiene Law and subdivision (q) of Section 404 of the Not-for-Profit Corporation Less, approval is hereby given to the filing of the annexed Certificate of Amendment of the Change of Name from:

The United Cerebral Palsy Association of Sullivan County, Inc.

to

SDTC The Center for Discovery, Inc.

This approval shall not be construed as an authorization for the corporation to engage in any activity for which the provisions of Article 16 of the Mental Hygiene Law require an Operating Certificate to be issued by the Office of Mental Retardation and Developmental Disabilities anless said corporation has been issued such Operating Certificate nor shall it be construed to eliminate the need for the said corporation to meet any and all of the requirements and conditions precedent set forth in Article 16 of the Mental Hygiene Law and the regulations promulgated thereunder for the issuance of said Operating Certificate.

In Witness Whereof this instrument is executed this 14th day of September in the year 1999.

Thomas A: Maul Commissioner

Peter F. Pezzolla

Assistant Commissioner

Office of Mental Retardation and

Developmental Disabilities

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Certificate of Amendment

STATE OF NEW YORK DEPARTMENT OF STATE

of

FILED SEP 2 7 1939

Certificate of Incorporation

TAX \$

THE UNITED CEREBRAL PALSY ASSOCIATION OF SULLIVAN COUNTY.

Pursuant to Section 803 of the Not-For-Profit Corporation Law

DRAW DOWN **BLU-39** 

Filed By:

SETH P. STEIN STEIN & SCHONFELD 100 QUENTIN ROOSEVELT BLE D

SUITE 509 GARDEN CITY, NEW YORK 11530

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