

Public Health and Health Planning Council

Project # 131015-C

Montefiore Medical Center - Henry & Lucy Moses Division

County: Bronx (Bronx) Program: Acute Care Services
Purpose: Construction Submitted: January 8, 2013

Executive Summary

Description

Montefiore Medical Center – Henry & Lucy Moses Division (Montefiore), a 767-bed not-for-profit hospital located at 111 East 210th Street, Bronx, requests approval to acquire the assets of New York Westchester Square Medical Center's (NYWSMC) real property, building, and certain equipment. NYWSMC, a 140-bed not-for-profit hospital located in Bronx County, is in Chapter 11 bankruptcy and Montefiore has been selected as the winning bidder at bankruptcy auction.

Montefiore will maintain the services currently provided at NYWSMC, with the exception of inpatient services. The applicant will not acquire the beds of the hospital; these beds will be decertified. As a result, there will be no change in total bed capacity for Montefiore Medical Center.

This site will be operated as a clinically-integrated hospital extension of Montefiore, to include a provider-based off-campus emergency department (ED). This site will be known as Montefiore Medical Center - Westchester Square Campus, and will be comprised of a full-time service provider-based off-campus ED, ambulatory surgery center, imaging services, and ambulatory programs, including primary care. The services provided will be all outpatient services. The purpose of the project is:

- To preserve the most vital of the health care services provided by New York Westchester Square Medical Center and create a more progressive, ambulatory care center that expands needed primary care in the community and manages the health of the community.
- To ensure the health care needs of the community are addressed in accordance with the Community Health Needs Assessment and the State Health Improvement Plan

The purchase price and the total project cost is estimated at \$20,000,000.

DOH Recommendation

Because an off-site ED without inpatient beds is a new model of care in New York State, the Department recommends a five-year limited life approval for the proposed ED. During this period, the facility will be required to report operational and quality measures to the Department to aid in evaluation of this model of care.

Need Summary

In 2011, NYWSMC had 21,846 ED visits, 23% of which resulted in admission. NYWSMC's ambulatory surgery cases totaled 5,308 in 2010. Montefiore Medical Center's Weiler Division and its Moses Division are expected to absorb a portion of Westchester Square's former inpatient cases, which are expected to average between 25 patients per day at each division.

Program Summary

An off-campus ED is acceptable on the federal level as long as the facility meets the applicable conditions of participation. Montefiore has worked with the Centers for Medicare and Medicaid Services (CMS) and is aware of the requirements and provisions with which they must comply. The Department will also work with CMS to ensure that the program is in compliance with these standards.

Financial Summary

The purchase price and the total project cost totals will be met via HEAL 21 grant. The applicant submitted an incremental operating budget, in 2012 dollars, for the third year subsequent to the change in operator, which is summarized below.

Incremental Budget: Revenues: \$ 40,217,985 (Year 3) Expenses: 39,271,019

Excess \$ 946,966

Subject to the noted contingencies, it appears that the applicant has demonstrated the capability to proceed in a financially feasible manner.

Recommendations

Health Systems Agency

There will be no HSA recommendation for this application.

Office of Health Systems Management

Approval for a limited life of 5 years from the date of issuance of an operating certificate is recommended contingent upon:

- Submission of a check for the amount enumerated in the approval letter, payable to the New York State
 Department of Health. Public Health Law Section 2802.7 states that all construction applications requiring review
 by the Public Health and Health Planning Council shall pay an additional fee of fifty-five hundredths of one percent
 of the total capital value of the project, exclusive of CON fees. [PMU]
- 2. Submission of an executed HEAL 21 grant contract that is acceptable to the Department of Health. [BFA]
- 3. Submission of an original affidavit from the applicant, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. [BFA]

Approval conditional upon:

- 1. Compliance with 10 NYCRR 405.19 (Emergency Services), as well as additional Part 405 sections, including those for the governing body, quality assurance, and medical records. [HSP]
- 2. Compliance with applicable CMS Conditions of Participation (CoPs), including those for governing body, medical staff, nursing staff, laboratory services, quality assurance, medical records, infection control. [HSP]
- 3. Full integration of all operations with the Montefiore main site hospital. Medical staff of the freestanding ED should be part of the single medical staff of Montefiore. [HSP]
- 4. Compliance with all EMTALA obligations. [HSP]
- 5. Employment of a triage system of care, one linked to the community's primary care delivery system. [HSP]
- 6. Linkage of the ED to a primary care "medical home," with protocols for referral, enrollment and tracking. [HSP]
- 7. Use of a health information exchange (HIE) to enhance clinical decision-making by providing appropriately private and secure patient encounter history at the time and point of care, creating a platform for community-wide coordination of care. [HSP]
- 8. Establishment of agreements and protocols with the EMS community to provide transfer to the freestanding ED for appropriate patients. [HSP]
- 9. Establishment of an agreement with an ambulance company to provide timely transportation to the main site ED or closest hospital that meets the needs of the patient. [HSP]
- 10. Submission of a signed agreement with an outside independent entity satisfactory to the Department of Health to provide annual reports to the Department beginning in the second year of operation. These reports shall include:
 - Data showing utilization, including emergency and non-emergency cases;
 - Data showing number of transfers to hospitals and subsequent inpatient admissions from the ED;
 - Data showing number of referrals to primary care, including to the primary care health home:
 - Data on efforts in patient education regarding appropriate conditions for ED treatment;
 - Data showing a breakdown of visits by payor source; and
 - Data showing percentage of charity care provided. [HSP]

Council Action Date February 7, 2013.

Need Analysis

Background

Montefiore Medical Center – Henry & Lucy Moses Division, a 767-bed acute care hospital located at 111 East 210th Street, Bronx, 10467, in Bronx County, seeks approval to certify New York Westchester Square Medical Center (NYWSMC) as a division of Montefiore Medical Center (Montefiore). The site will be known as Montefiore Medical Center – Westchester Square Campus and will be certified as an ambulatory extension site to include provider based off-campus emergency department services.

Freestanding Emergency Departments

Between 1990 and 2010, the number of hospital-based emergency departments (EDs) declined by 27 percent nationwide.¹ At the same time, there has been an increase in the use of the "freestanding" ED, i.e., one operated away from a main hospital site and run either by a sponsoring hospital or a non-hospital provider. Freestanding EDs originally emerged to serve rural areas, bringing emergency-level services to communities that could not support full-service hospitals. However, the growing volume of ED use nationwide has led to the establishment of freestanding EDs in urban and suburban areas, where they may serve not only to expand access to emergency services in particular service areas but to relieve ED overcrowding at main hospital sites as well.

In New York State, the Department to date has approved four hospitals that primarily function as EDs, in suburban Buffalo, Lake Placid, Manhattan and Sidney (Delaware County). Three of the four operate as divisions of their sponsoring hospitals. The fourth, in Sidney, operates as a hospital with four inpatient beds (the other sites each have two). As defined is PHL Section 2801(10), a "general hospital" is a facility

engaged in providing medical or medical and surgical services primarily to in-patients by or under the supervision of a physician on a twenty-four hour basis with provisions for admission or treatment of persons in need of emergency care. . . .

Adherence to this definition requires that the four ED-focused facilities operate inpatient beds. Accordingly, each maintains inpatient beds on site.

Although the need to promote efficiency and improve quality in health care demands the consideration of new approaches to service organization and delivery, such innovations must be fully evaluated for cost-effectiveness, efficacy and sustainability. Montefiore Medical Center proposes to operate a freestanding ED at the site of the former Westchester Square Medical Center, without inpatient beds. Because this arrangement would not meet the definition of a "general hospital" set forth in PHL Section 2801(10), it is to be operated as an extension site of Montefiore, certified to operate an emergency department.

Terms of Approval

As a new model of care, the proposed freestanding ED should be monitored for its potential to deliver emergency care in keeping with existing regulatory requirements. It should be further evaluated for its capacity to improve efficiency and control health care costs in a sustainable manner. In regard to the latter concern, the facility may be prone to overutilization for non-emergency services, especially since its freestanding location and absence of inpatient beds may cause the public to perceive it as an "urgent care" clinic – a type of provider not defined in regulation but one that typically offers a broad range of primary and non-emergency care and extended hours of operation. This could lead to overcrowding of the proposed ED and could perpetuate existing inefficiencies in the delivery of both emergency and non-emergency services within the Montefiore/Westchester Square service area.

In view of these concerns surrounding the operation of a new type of ED in accordance with regulatory requirements and its susceptibility to inappropriate utilization, the Department recommends that the proposed freestanding ED be

¹ Hsia, R. Y., Kellermann, A., and Shen, Y-C. Factors Associated with Closures of Emergency Departments in the United States. JAMA, May 18, 2011. Vol. 305, No. 19.

approved initially for a limited life of five years from the date of issuance of the operating certificate; and that it be operated subject to the following conditions:

- Compliance with 10 NYCRR 405.19 (Emergency Services), as well as additional Part 405 sections, including those for the governing body, quality assurance, and medical records;
- Compliance with applicable CMS Conditions of Participation (CoPs), including those for governing body, medical staff, nursing staff, laboratory services, quality assurance, medical records, infection control;
- Full integration of all operations with the Montefiore main site hospital. Medical staff of the freestanding ED should be part of the single medical staff of Montefiore;
- Compliance with all EMTALA obligations;
- Employment of a triage system of care, one linked to the community's primary care delivery system;
- Linkage of the ED to a primary care "health home," with protocols for referral, enrollment and tracking;
- Use of a health information exchange (HIE) to enhance clinical decision-making by providing appropriately
 private and secure patient encounter history at the time and point of care, creating a platform for communitywide coordination of care;
- Establishment of agreements and protocols with the EMS community to provide transfer to the freestanding ED for appropriate patients;
- Establishment of an agreement with an ambulance company to provide timely transportation to the main site ED or closest hospital that meets the needs of the patient; and
- Submission of a signed agreement with an outside independent entity satisfactory to the Department of Health to provide annual reports to the Department beginning in the second year of operation. These reports shall include:
 - Data showing utilization, including emergency and non-emergency cases;
 - Data showing number of transfers to hospitals and subsequent inpatient admissions from the ED:
 - Data showing number of referrals to primary care, including to the primary care health home;
 - Data on efforts in patient education regarding appropriate conditions for ED treatment;
 - Data showing a breakdown of visits by payor source; and
 - Data showing percentage of charity care provided.

Analysis

Montefiore operates three acute care hospitals, a certified home health agency, a diagnostic and treatment center, a long term home health care program, and hospital extension clinic and school based health centers.

Montefiore will provide the following services at the Westchester Square Campus:

- Provider-based off-campus emergency department;
- Ambulatory Surgery;
- Imaging:
- Ambulatory Programs; and
- Primary Care

Certified Services:				
Montefiore Medical Center - Westchester Square Division 2475 St Raymond Avenue Bronx, 10461				
	Requested	Services Upon		
<u>Service</u>	<u>Action</u>	<u>Completion</u>		
Ambulatory Surgery – Multi Specialty	Add			
CT Scanner	Add	$\sqrt{}$		
Emergency Department	Add	\checkmark		
Health Fairs O/P	Add	$\sqrt{}$		
Hyperbaric Chamber	Add	\checkmark		
Lithotripsy	Add	\checkmark		
Magnetic Resonance Imaging	Add	$\sqrt{}$		
Medical Social Services	Add	\checkmark		
Nuclear Medicine – Diagnostic	Add	\checkmark		
Nutritional	Add	\checkmark		
Podiatry	Add	\checkmark		
Primary Medical Care O/P	Add	\checkmark		
Radiology – Diagnostic	Add	\checkmark		
Therapy – Physical	Add	\checkmark		

The Emergency Department will provide services 24 hours a day, seven days a week. The facility will have two to four non-acute care holding beds for assessment and monitoring of patients. Other ambulatory services at the Westchester Square Campus will be provided Monday through Friday from 7:00 am to 7:00 pm.

Montefiore Medical Center hospitals have the following New York State designations:

Montefiore Medical Center - Jack D Weiler: Regional Perinatal Center; and Stroke Center.

Montefiore Medical Center - North Division:

Level 3 Perinatal Center.

Montefiore Medical Center - Henry & Lucy Moses:

AIDS Center; and Stroke Center.

The inpatient utilization statistics for MMC's three (3) acute care hospitals are shown below:

Montefiore Hospitals: Inpatient Utilization by Major Service Category					
		Average Daily	Occupancy Based on Current	Current	
Service	Discharges	Census	Beds	Beds	
MMC - North (1168)	MMC - North (1168)				
Medical/Surgical	8,297	132	58.8	224	
Subtotal	13,625	207	64.6	321	
Healthy Newborns	2,318	16			
Grand Total	15,943	224			
MMC - Moses (1169)					
Medical/Surgical	37,748	616	98.6	625	

Montefiore Hospitals: Inpatient Utilization by Major Service Category					
			Occupancy		
		Average	Based		
		Daily	on Current	Current	
Service	Discharges	Census	Beds	Beds	
Total	44,768	720	93.9	767	
MMC- Weiler (3058)					
Medical/Surgical	18,823	296	93.1	318	
Subtotal	24,233	370	91.7	403	
Healthy Newborns	3,344	24			
Grand Total	27,577	393			

Source: SPARCS 2011

New York Westchester Square Medical Center (NYWSMC) is 140-bed acute care hospital located in the Southeast section of Bronx County. Approximately 99.4 percent of the hospital's discharges are allocated to the major service category of medical/surgical. In 2009, the hospital recorded 6,812 total inpatient discharges. By 2011, these discharges declined by 15.0 percent, to 5,788. In 2009, NYWSMC's patients generated an average daily census of 127 patients. By 2011, the average daily census declined by 17.3 percent to 105. The related overall occupancy rate was 90.4 percent in 2009. This declined to 84.4 percent in 2010, and 75.2 percent in 2011.

New York Westchester Inpatient Utilization by				
Service Category	2009	2010	2011	Current Beds
Discharges	2009	2010	2011	Deus
Medical/Surgical	6,757	6,450	5,767	
Pediatric	0	0	1	
Obstetric	9	5	1	
General Psychiatric	18	3	4	
Chemical Dependency	28	22	15	
Total	6,812	6,480	5,788	
Average Daily Census				
Medical/Surgical	126	118	105	
Pediatric	0	0	0	
Obstetric	0	0	0	
General Psychiatric	0	0	0	
Chemical Dependency	0	0	0	
Total	127	118	105	
Occupancy Based on C	urrent Beds			
Medical/Surgical	89.9	84.1	74.9	140
Pediatric	0.0	0.0	0.0	0
Obstetric	0.0	0.0	0.0	0
General Psychiatric	0.0	0.0	0.0	0
Chemical Dependency	0.0	0.0	0.0	0
Total	90.4	84.4	75.2	140

Source: SPARCS 2009 - 2011

New York Westchester Square Medical Center Service Area

Based on the NYWSMC's SPARCS inpatient discharges for the years 2007 through 2011, zip codes 10461, 10469, 10462, 10473, 10465, 10472, 10467, 10460, 10475, and 10459 define the NYWSMC medical/surgical service area. During the period, NYWSMC was the fourth hospital of choice for inpatient medical/surgical services by residents of

the service area. NYWSMC captured 9.1 percent of the market from the service area. The majority of the residents in the service area chose Montefiore Medical Center – Weiler, Montefiore Medical Center – Moses, and Jacobi Medical Center for their inpatient medical/surgical needs. These facilities captured, respectively, 21.3 percent, 20.4 percent and 12.0 percent of NYWSMC's medical/surgical market area. Lincoln Medical & Mental Health Center, St Barnabas Hospital, and Montefiore Medical Center - North Division were also able to capture a sizeable amount of NYWSMC's market, ranging from 4.1 percent to 5.9 percent.

Distribution of Major Service Category Medical/Surgical Discharges: Based on New York Westchester Square Medical Center's Service Area			
•		Average	
Hospital	PFI	Discharges	% Market
Montefiore Med Center - Jack D Weiler Hosp of A Einstein College	3058	13,648	21.3
Montefiore Medical Center - Henry & Lucy Moses Div	1169	13,041	20.4
Jacobi Medical Center	1165	7,687	12.0
New York Westchester Square Medical Center	1185	5,854	9.1
Montefiore Medical Center - North Division	1168	3,803	5.9
St Barnabas Hospital	1176	2,943	4.6
Lincoln Medical & Mental Health Center	1172	2,617	4.1
Bronx-Lebanon Hospital Center - Concourse Division	1178	1,841	2.9
North Central Bronx Hospital	1186	1,500	2.3
Mount Sinai Hospital	1456	1,149	1.8
New York Presbyterian Hospital - Columbia Presbyterian Center	1464	1,085	1.7
New York Presbyterian Hospital - New York Weill Cornell Center	1458	887	1.4
Lenox Hill Hospital	1450	745	1.2
Lawrence Hospital Center	1122	527	0.8
Calvary Hospital Inc	1175	480	0.7
Other NYS	9999	6,190	9.7
Total		63,997	100.0

Source SPARCS, Average 2007 - 2011

New York Westchester Square Medical Center Emergency Department Utilization

SPARCS Emergency Department (ED) data for 2007 through 2011 show that New York Westchester Square Medical Center recorded an average of 21,763 total ED visits a year. Of these, approximately 28 percent were admitted into the hospital, the remaining 72 percent were treated and released.

New York Westchester Square Medical Center: Emergency Department Statistics			
Year	Total	% Admitted	
2007	21,865	30.2	
2008	21,337	32.6	
2009	21,737	28.9	
2010	22,028	26.5	
2011	21,846	23.1	

Source: SPARCS, 2007 - 2011

New York Westchester Square Medical Center Ambulatory Surgery Statistics

In 2006, NYWSMC recorded 7,182 ambulatory surgery procedures. By 2007, these procedures declined by 9.4 percent to 6,509. The downward trend in ambulatory surgery procedures performed at the hospital continued from 2008, 2009, and 2010, as there were 5,924, 5,710 and 5,308 procedures, respectively, in these years.

New York Westchester Square Medical Center: Ambulatory Surgery Statistics		
Year	Ambulatory Surgery Procedures	
2006	7,182	
2007	6,509	
2008	5,924	
2009	5,710	
2010	5,308	

Source: Institutional Cost Reports 2006 - 2010

Discussion

The closure of NYWSMC could result in the need to absorb an average of approximately 105 medical/surgical patients from the service area on any given day. Two of Montefiore's acute care hospitals are the providers of medical/surgical care in NYWSMC's service area. Montefiore is planning to implement solutions to address the projected increase in inpatient utilization.

If medical/surgical inpatient use from the service area continues to follow the same pattern, it is likely that the medical/surgical average daily censuses of Montefiore Medical Center - Weiler and Montefiore Medical Center - Moses could increase by up to 25 patients on any given day. The 2011 medical/surgical occupancy rates for Weiler and Moses are 8 and 14 percentage points above the desired planning medical/surgical optimum of 85 percent. Montefiore is aware of the impact that the closure of NYWSMC's inpatient beds will have on its current medical/surgical beds and has begun to implement plans to address the projected increase in the service area.

Jacobi Medical Center's medical/surgical average daily census could also increase by about 14 patients per day. In 2011 Jacobi's medical/surgical ADC was 189 patients. It is possible that Jacobi's medical/surgical ADC could increase to 203 patients on any given day, for a projected occupancy rate of 83.9 percent, just under the desired planning optimum.

Conclusion

Montefiore has an established history of providing programs and services to address the health care needs of the residents in its service area. By acquiring the assets of New York Westchester Square Medical and creating an ambulatory division at the site, MMC will ensure that the residents of NYWSMC's service area will continue to receive the health care services that they need.

Recommendation

From a need perspective, approval is recommended.

Programmatic Analysis

Background

Montefiore Medical Center is in the process of acquiring the assets, including the real property, of New York Westchester Square Medical Center. Upon the acquisition, Westchester Square will close. Montefiore is requesting to certify an extension site to include the State's first off-campus emergency department, ambulatory surgery facilities, imaging services, and other outpatient clinical services. It will not include any inpatient beds or services. The site will be known as Montefiore Medical Center - Westchester Square Campus.

The proposal includes some immediate construction/renovations including fire alarm upgrades, roof replacements, boiler replacements and miscellaneous minor facility upgrades. It also includes a large informational technology investment to make the location part of the Montefiore IT system, including software and the networking infrastructure. Future certificate of need proposals are anticipated upon further evaluations due to the age of the facility and on-going assessments regarding the need for primary and specialty care in the community.

Programmatic Considerations and Compliance with Applicable Codes, Rules and Regulations

Montefiore is an academic medical center and a pioneer accountable care organization and lead health home. Montefiore will fully incorporate the Westchester Square patients and the Westchester Square campus into its operations and its integrated health care delivery system. There will be one electronic medical record system, full clinical integration, integrated medical staff and integrated quality assurance. Montefiore will contingently appoint Westchester Square medical staff, not currently on the Montefiore medical staff and having requested appointment, based on satisfaction of primary source verification as outlined in their credentialing proposal and accepted by the Department. Contingent appointment will be in effect until the complete credentialing files are approved under state, federal and Montefiore requirements. The full service emergency department (ED) will operate 24 hours per day, each day of the year. Montefiore and the Department will work with the Fire Department of New York to ensure only basic life support (BLS) ambulance transports are brought to the site. Additionally, Montefiore will provide the timely transport of patients who present to the ED at this site, but are in need of admission or a higher level of care.

Because an off-site emergency department without inpatient beds is a new model of care in New York State, the Department recommends a five-year limited life approval for the proposed ED. During this period, the facility will be required to report operational and quality measures to the Department to aid in the evaluation of this model of care.

An off-campus emergency department is acceptable on the federal level as long as the facility meets the applicable conditions of participation. Montefiore has worked with the Centers for Medicare and Medicaid Services (CMS) and is aware of the requirements and provisions with which they must comply. The Department will also work with CMS to ensure the program is in compliance with such standards.

Conclusion

Based on the results of this review, a favorable recommendation can be made for the proposal.

Recommendation

From a programmatic perspective, approval is recommended.

Financial Analysis

Asset Purchase Agreement

The applicant has submitted an executed asset purchase agreement for the purchase of New York Westchester Square Medical Center, the terms of which is summarized below:

Date: December 5, 2012

Seller: New York Westchester Square Medical Center

Purchaser: Montefiore Medical Center

Assets Acquired: All rights, title and interest of the Seller in and to each Owned Property and under

each purchased real property lease; all plans and surveys, including without limitation, those related to utilities, easements and roads, "as built" plans, engineer drawings and architectural renderings and similar items owned by Seller; all insurance proceeds and insurance proceeds receivable arising from any claim made under the Seller's insurance policies relating directly to the Purchased Assets and arising during the period prior to the Closing; all rights of the Seller under or pursuant to all warranties, representations and guarantees made by suppliers, manufacturers and contractors to the extent relating to services provided to the Seller after the Closing or to the extent affecting any Purchased Assets; all goodwill and other intangible assets owned by the Seller and associated with the Business,

including customer and supplies lists and the goodwill associated with the

Purchased Intellectual Property; any rights, claims or causes of action of the Seller against third parties relating to the Purchased Assets; prepaid deposits related to Purchased Assets of any purchased real property leases and Seller's furniture,

equipment and inventory, identified to be acquired by the Purchaser.

Excluded Assets: All cash, cash equivalents, bank deposits or similar cash items of the Seller

regardless of whether on hand or in banks or other financial institutions, all

securities, all security entitlements, security accounts, commodity contracts and commodity accounts, all cash retainers held by any professional retained by the Bankruptcy Court and all cash rendered as part of the Purchase Price; all Pre-Closing, Accounts Receivable, as of the Closing Date of the contemplated transactions, and all bank accounts and lock boxes of the Seller into which deposits for Pre-Closing Accounts Receivable and other rights of payment for goods and services and made; all rights and claims under the Executed Contracts; any rights to refunds, settlements and retroactive adjustments, to the extent applicable in whole or in part to periods ending on or before the Closing Date arising in connection with the Seller's Medicare and Medicaid provider numbers and related participation agreements or any other third party healthcare payor program; all other Seller's deposits or prepaid charges and expenses or pre-paid deposits; the Seller's Medicare and Medicaid provider numbers and related provider agreements used in the Business and any use of the name "New York Westchester Square Medical Center" or any service marks, trademarks, trade names, identifying symbols, logos, emblems or signs.

Assumption of Liabilities:

At the Closing, Purchaser shall assume, effective as of the Closing, certain liabilities, including certain amounts accrued on behalf of the Seller's employees in an amount not to exceed \$3,000,000, which amount shall be deducted from the Base Price. The assumed liabilities shall include: Liabilities of Seller under each assigned contract and purchased real property leases arising from and after the Closing Date and the aggregate Amounts required to be paid pursuant to Section 365 of the Bankruptcy Code and the value of the accrued paid time off in hours assumed by Purchaser for each of Seller's Eligible 1199 Employees or other former employees of Seller.

Purchase Price:

The consideration for the Purchased Assets shall be in an amount of cash equal to \$15,300,000 less the aggregate amount of the Assumed Liabilities increased in an amount not to exceed \$3,000,000.

Payment of

Purchase Price: Cash at Closing.

The applicant shall submit an affidavit, which is acceptable to the Department, in which the applicant agrees, notwithstanding any agreement, arrangement or understanding between the applicant and the transferor to the contrary, to be liable and responsible for any Medicaid overpayments made to the facility and/or surcharges, assessments or fees due from the transferor pursuant to Article 28 of the Public Health Law with respect to the period of time prior to the applicant acquiring its interest, without releasing the transferor of its liability and responsibility. There presently are no known liabilities.

Total Project Cost and Financing

Total project cost, which is for land acquisition, building acquisition, and equipment acquisition, is estimated at \$20,000,000, itemized as follows:

Land Acquisition	\$1,140,995
Building Acquisition	14,159,005
Renovation and Demolition	838,000
Architect/Engineering Fees	67,040
Other Fees (Consultant)	332,960
Moveable Equipment	500,613
Telecommunications	2,850,000
CON Fee	2,000
Additional Processing Fee	<u>109,387</u>
Total Project Cost	\$20,000,000

Project costs are based on an April 1, 2013 construction start date and a one month construction period.

The applicant's financing plan appears as follows:

HEAL 21 Grant \$20,000,000

Operating Budget for Montefiore Medical Center

The applicant has submitted an operating budget, in 2012 dollars, for the first year subsequent to the change in operator, which is summarized below:

Incremental Revenues	\$40,217,985
Incremental Expenses:	
Operating	\$37,965,742
Capital	2,307,275
Total Incremental Expenses	\$40,273,017
Excess of Revenues over Expenses	\$(55,032)

The applicant has indicated that the projected incremental net income in year 3 will be \$946,966.

The applicant has submitted an operating budget for the combined operations for the first year of operation, summarized below:

Revenues: Operating Revenues Grants Other Total Revenues	\$2,836,005,708 72,656,000 <u>107,198,000</u> \$3,015,859,708
Expenses: Operating Capital Total Expenses	\$2,945,014,742 <u>2,305,277</u> \$2,947,320,019
Excess of Revenues over Expenses	\$68,539,689
Utilization: Inpatient: (Discharges) Outpatient: (Visits)	84,753 1,727,162

Grants and other revenues are projected to remain constant from 2011 levels.

Utilization for the combined Montefiore operations by payor source for inpatient services is as follows:

	<u>Historical</u>	Year One
Medicaid Fee-for-Service	14.60%	14.53%
Medicaid Managed Care	24.63%	24.48%
Medicare Fee-for-Service	21.05%	21.18%
Medicare Managed Care	17.29%	17.42%
Commercial Fee-for-Service	11.65%	11.62%
Commercial Managed Care	8.71%	8.70%
Charity Care	1.61%	1.60%
Other	.46%	.47%

Utilization for the combined Montefiore operations by payor source for outpatient services is as follows:

	<u>Historical</u>	Year One
Medicaid Fee-for-Service	10.51%	10.42%
Medicaid Managed Care	32.80%	32.59%
Medicare Fee-for-Service	9.98%	10.10%
Medicare Managed Care	11.38%	11.36%
Commercial Fee-for-Service	15.16%	15.25%
Commercial Managed Care	13.18%	13.29%
Charity Care	0.00%	.08%
Private Pay	6.39%	6.28%
Other	.60%	.63%

Expense assumptions are based on the historical experience of Montefiore Medical Center. The applicant assumed that all of the historical ambulatory surgery, referred ambulatory activity, and 90% of the emergency department activity would remain on site, operated by Montefiore. Of Westchester Square's over 5,000 inpatient admissions, it was assumed that 1,000 would migrate to Montefiore when inpatient services at Westchester Square were closed.

Capability and Feasibility

The purchase price and the total project cost totals \$20,000,000 and will be met via HEAL 21 grant funds. The applicant must submit an executed HEAL 21 grant contract that is acceptable to the Department of Health.

Working capital requirements are estimated at \$6,711,836, which appears reasonable based on two months of first year incremental expenses. The applicant will meet the working capital requirement via hospital operations. Presented as BFA Attachment A are the 2010 and 2011 certified financial statements of Montefiore Medical Center, which indicates the availability of sufficient funds to meet the working capital requirement.

The submitted budget indicates an excess of revenues over expenses of \$68,539,689 during the first year for the combined operations. Revenues are based on current reimbursement methodologies.

As shown on Attachment A, the hospital had an average positive working capital position and an average positive net asset position during the period 2010 through 2011. Also, the hospital achieved an average operating excess of revenues over expenses of \$73,961,000 during the period 2010 through 2011.

Presented as BFA Attachment B are the September 30, 2012 internal financial statements of Montefiore Medical Center. As shown on Attachment B, the hospital had a positive working capital position and a positive net asset position during the period through September 30, 2012. Also, the hospital achieved an operating excess of revenues over expenses of \$74,137,000 during the period through September 30, 2012.

Presented as BFA Attachment C are the 2010 and 2011 certified financial statements of New York Westchester Square Medical Center. As shown on Attachment C, the hospital had an average negative working capital position and an average negative net asset position during the period 2010 through 2011. Also, the hospital incurred an average operating loss of \$1,900,500 during the period 2010 through 2011.

Presented as BFA Attachment D are the September 30, 2012 and the October 31, 2012 internal financial statements of New York Westchester Square Medical Center. As shown, the hospital had a negative working capital position and a negative net asset position fro them periods. Also, the hospital incurred an operating loss of \$3,648,609 through October 31, 2012.

Subject to the noted contingencies, it appears that the applicant has demonstrated the capability to proceed in a financially feasible manner; approval is recommended.

Recommendation

From a financial perspective, contingent approval is recommended.

Attachments

BFA Attachment A	2010 and 2011 certified financial statements of Montefiore Medical Center
BFA Attachment B	September 30, 2012 internal financial statements of Montefiore Medical Center
BFA Attachment C	2010 and 2011 certified financial statements of New York Westchester Square Medical Center.
BFA Attachment D	September 30, 2012 and October 31, 2012 internal financial statements of New York Square Westchester Medical Center

Montefiore Medical Center

Consolidated Statements of Financial Position

		Decer 2011	nber	31 2010
	-	(In The	ousai	
Assets				
Current assets:				
Cash and cash equivalents	\$	26,855	\$	12,517
Marketable and other securities		775,680		767,311
Assets limited as to use – marketable securities		49,440		47,018
Receivables for patient care, less allowances for doubtful accounts		,		17,010
(2011 – \$132,170; 2010 – \$120,026)		161,779		163,594
Other receivables		49,784		57,765
Estimated insurance claims receivable, current portion		73,115		77,189
Other current assets		31,157		27,896
Total current assets				
		1,167,810		1,153,290
Assets limited as to use:				
Marketable and other securities:				
Sinking funds		64,257		60,032
Employee deferred compensation plan		12,154		10,114
Marketable and other securities externally designated		94,766		92,243
Malpractice insurance programs		19,421		
Total non-current assets limited as to use	-	190,598		162,389
Marketable securities held as collateral		6,040		6,464
Property, buildings and equipment, at cost, net		738,541		717,418
Estimated insurance claims receivable, net of current portion		414,320		437,404
Deferred financing costs and other non-current assets		114,049		100,651
Total assets	\$	2,631,358	\$	2,577,616
Liabilities and net assets	-			
Current liabilities:				
Trade accounts payable	\$	81,057	\$	77,052
Other payables and accrued expenses		202,388	•	215,773
Accrued salaries, wages and related items		183,435		175,651
Estimated insurance claims liabilities, current portion		73,115		77,189
Current portion of long-term debt		39,356		36,624
Total current liabilities .	And the state of t	579,351		582,289
Long-term debt, less current portion Non-current defined benefit and postretirement health plan		550,610		573,519
and insurance liabilities		236,114		199,596
Employee deferred compensation		12,154		10,114
Estimated insurance claims liabilities, net of current portion		414,320		437,404
Contract to the contract of th		285,457		254,490
Other non-current liabilities Total liabilities		2,078,006		2,057,412
Commitments and contingencies		2,070,000		2,037,712
Net assets:				
Net assets: Unrestricted		455,208		422,410
		72,794		
Temporarily restricted				72,444
Permanently restricted	-	25,350		25,350
Total net assets	-	553,352	0	520,204
Total liabilities and net assets		2,631,358	\$	2,577,616

Montefiore Medical Center

Consolidated Statements of Operations

	Year Ended	December 31 2010
	(In Tho	usands)
Operating revenue		
Net patient service revenue	\$ 2,798,093	\$ 2,726,531
Grants and contracts	72,656	68,317
Contributions	4,594	5,140
Other	102,604	87,145
Total operating revenue	2,977,947	2,887,133
Operating expenses		
Salaries and wages	1,336,865	1,271,976
Employee benefits	392,516	372,709
Supplies and other expenses	1,048,834	1,034,260
Depreciation and amortization	100,824	99,378
Interest	28,010	31,786
Total operating expenses	2,907,049	2,810,109
Income from operations before certain items Net realized and changes in unrealized (losses) gains	70,898	77,024
on marketable and other securities Malpractice insurance program adjustments associated	(11,558)	34,534
with investment losses	(25,894)	Manufact.
Medical resident tax recovery	_	21,500
Income from operations	33,446	133,058
Change in defined benefit pension and other postretirement		
plan liabilities to be recognized in future periods	(4,509)	(1,286)
Net assets released from restrictions used for purchases of		, , , , ,
property, buildings and equipment	3,861	2,267
Increase in unrestricted net assets	\$ 32,798	\$ 134,039

MONTEFIORE MEDICAL CENTER

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	September 30 2012	December 31 2011		September 30 2012	December 31 2011
_	(In Tho	usands)		(In Tho	usands)
Assets			Liabilities and net assets		
Current assets:			Current liabilities:		
Cash and cash equivalents	\$ 98,576	\$ 26,855	Trade accounts payable	\$ 76,911	\$ 81,057
Assets limited as to use - marketable securities	51,568	49,440	Other payables and accrued expenses	224,714	202,388
Receivables for patient care less			Accrued salaries, wages and related items	239,032	183,435
allowances for doubtful accounts	176,220	161,779	Estimated insurance claims liabilities	73,294	73,115
Other receivables	61,314	49,784	Current portion of long-term debt	36,681	39,356
Marketable and other securities, at market	824,677	775,680			
Estimated insurance claims receivable	73,294	73,115			
Other current assets	32,054	31,157			
Total current assets	1,317,703	1,167,810	Total current liabilities	650,632	579,351
Assets limited as to use:					
Marketable and other securities:			Long-term debt, less current portion	527,839	550,610
Sinking funds	67,595	64,257	Non-current defined benefit and postretirement		
Employee deferred compensation plan	15,301	12,154	health plan and insurance liabilities	222,638	236,114
Marketable and other securities externally designate	106,470	94,766	Estimated insurance claims liabilities - non current	415,335	414,320
Malpractice insurance programs	3,585	19,421	Employee deferred compensation	15,301	12,154
		***************************************	Other non-current liabilities	308,398	285,457
Total assets limited as to use	192,951	190,598			
Estimated insurance claims receivable - non current	415,335	414,320		1,489,511	1,498,655
Marketable securities held as collateral	6,032	6,040	Net assets:		
			Unrestricted	569,453	455,208
Property, buildings and equipment at cost, net	750,143	738,541	Temporarily restricted	70,304	72,794
			Permanently restricted	25,350	25,350
Deferred financing costs and other			Total net assets	665,107	553,352
non-current assets	123,086	114,049			
Total assets	\$ 2,805,250	\$ 2,631,358	Total liabilities and net assets	\$ 2,805,250	\$ 2,631,358

MONTEFIORE MEDICAL CENTER

CONSOLIDATED STATEMENTS OF OPERATIONS ACTUAL AND BUDGET COMPARED YEAR-END FINANCIAL STATEMENT FORMAT FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012

(In Thousands)

Operating Revenue Inpatient \$ 1,123,637 \$ 1,105,196 \$ 18,441 1 Outpatient 637,467 640,027 (2,560) -0 Premium Revenue 420,809 414,561 6,248 1 Net patient service revenue 2,181,913 2,159,784 22,129 1 Grants and contracts 54,279 54,003 276 276 0 Contributions 1,487 1,659 (172) -10	
Inpatient \$ 1,123,637 \$ 1,105,196 \$ 18,441 1 Outpatient 637,467 640,027 (2,560) -0 Premium Revenue 420,809 414,561 6,248 1 Net patient service revenue 2,181,913 2,159,784 22,129 1 Grants and contracts 54,279 54,003 276 0 Contributions 1,487 1,659 (172) -10	%
Outpatient 637,467 640,027 (2,560) -0 Premium Revenue 420,809 414,561 6,248 1 Net patient service revenue 2,181,913 2,159,784 22,129 1 Grants and contracts 54,279 54,003 276 0 Contributions 1,487 1,659 (172) -10	
Premium Revenue 420,809 414,561 6,248 1 Net patient service revenue 2,181,913 2,159,784 22,129 1 Grants and contracts 54,279 54,003 276 0 Contributions 1,487 1,659 (172) -10	.7%
Net patient service revenue 2,181,913 2,159,784 22,129 1 Grants and contracts 54,279 54,003 276 0 Contributions 1,487 1,659 (172) -10	.4%
Grants and contracts 54,279 54,003 276 0 Contributions 1,487 1,659 (172) -10	.5%
Contributions 1,487 1,659 (172) -10	.0%
	.5%
Other 77,853 82,973 (5,120) -6	.4%
<u>u</u>	.2%
Total operating revenue 2,315,532 2,298,419 17,113 0	.7%
Operating Expenses	
Salaries and wages 1,029,275 1,041,445 12,170 1	.2%
Employee benefits 320,946 322,576 1,630 0	.5%
Supplies and other expenses 789,646 776,524 (13,122) -1	.7%
Depreciation and amortization 81,377 80,661 (716) -0	.9%
Interest 20,151 20,742 591 2	.8%
Total operating expenses 2,241,395 2,241,948 553 0	.0%
Income from operations before certain items 74,137 56,471 17,666 31	.3%
Net realized and changes in unrealized gains on marketable and other securities 29,127 - 29,127 100	.0%
Malpractice insurance program adjustments associated with investment gains 10,981 - 10,981 100	.0%
Increase in unrestricted net assets \$ 114,245 \$ 56,471 \$ 57,774 102	.3%

MONTEFIORE MEDICAL CENTER

CONSOLIDATED STATEMENTS OF OPERATIONS ACTUAL AND BUDGET COMPARED YEAR-END FINANCIAL STATEMENT FORMAT FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012

(In Thousands)

			YEAR T	O D	ATE	
	A	ACTUAL	BUDGET	VA	ARIANCE	%
Operating Revenue						
Inpatient	\$	1,123,637	\$ 1,105,196	\$	18,441	1.7%
Outpatient		637,467	640,027		(2,560)	-0.4%
Premium Revenue	4.00	420,809	414,561		6,248	1.5%
Net patient service revenue		2,181,913	2,159,784		22,129	1.0%
Grants and contracts		54,279	54,003		276	0.5%
Contributions		1,487	1,659		(172)	-10.4%
Other	1	77,853	 82,973		(5,120)	-6.2%
Total operating revenue	***********	2,315,532	 2,298,419		17,113	0.7%
Operating Expenses						
Salaries and wages		1,029,275	1,041,445		12,170	1.2%
Employee benefits		320,946	322,576		1,630	0.5%
Supplies and other expenses		789,646	776,524		(13,122)	-1.7%
Depreciation and amortization		81,377	80,661		(716)	-0.9%
Interest		20,151	 20,742		591	2.8%
Total operating expenses		2,241,395	 2,241,948	· · · · · · · · · · · · · · · · · · ·	553	0.0%
Income from operations before certain items		74,137	56,471		17,666	31.3%
Net realized and changes in unrealized gains on marketable and other securities		29,127			29,127	100.0%
Malpractice insurance program adjustments associated with investment gains		10,981	 •		10,981	100.0%
Increase in unrestricted net assets	\$	114,245	\$ 56,471	\$	57,774	102.3%
						- Committee of the Comm

New York Westchester Square Medical Center (Debtor-In-Possession) Consolidated Balance Sheets December 31, 2011 and 2010

(in thousands)		2011		2010
Assets	***************************************		***************************************	
Current assets				
Cash and cash equivalents	\$	14	\$	1
Patient accounts receivable, less allowance for uncollectible	Ψ	* *	4	•
accounts of \$6,983 in 2011 and \$9,708 in 2010		9,737		11,378
Supplies and other current assets		1,281		2,786
Estimated third-party payor settlements		812		1,934
Total current assets	No.	11,844	***************************************	16,099
Total current assets		11,844		16,099
Assets limited as to use		1,675		1,710
Insurance claims receivable		7,705		-
Property, buildings and equipment, net	-	9,476	***************************************	10,320
Total assets	\$	30,700	\$	28,129
Liabilities and Net Deficit				
Liabilities not subject to compromise				
Current liabilities				
Prepetition liabilities				
Line of credit advances	\$	150	\$	150
Current portion of long-term debt	φ	4,741	Ψ	3,828
		238		238
Accrued salaries and related expenses		768		768
Estimated third-party payor settlements		215		215
Other liabilities		215		213
Post petition liabilities		4 (22		(17)
Line of credit advances		4,623		6,676
Book overdrafts				600
Accounts payable and accrued expenses		12,120		9,065
Accrued salaries and related expenses		4,962		4,639
Estimated third-party payor settlements		1,414		867
Due to related organizations		737	-	701
Total current liabilities		29,968		27,747
Prepetition liabilities				
Long-term debt, net of current portion		4,905		5,853
Post petition liabilities				
Estimated self-insurance and other professional liabilities		7,079	40.000	2,215
Total liabilities not subject to compromise		41,952		35,815
Liabilities subject to compromise		21,343		18,777
•	-		***************************************	54,592
Total liabilities		03.295		
Total liabilities Unrestricted net deficit		63,295 (32,595)	-	(26,463)

New York Westchester Square Medical Center (Debtor-In-Possession) Consolidated Statements of Operations and Changes in Net Deficit Years Ended December 31, 2011 and 2010

(in thousands)

		2011	 2010
Revenue, Gains and Other Support			
Net patient service revenue	\$	77,201	\$ 80,190
Less: provision for bad debts		(3,832)	(4.007)
Net patient service revenue less provision for bad debts		73,369	 76,183
Other revenue		438	6,215
Total Revenue, Gains and Other Support		73,807	82,398
Operating Expenses		,	
Salaries and wages		34,529	37,099
Employee benefits		11,613	12,290
Supplies and other expenses		25,571	26,831
Insurance		2,026	2,273
Interest		2,832	2,265
Depreciation and amortization		1,203	1,474
Total Operating Expenses	-	77,774	 82,232
Excess (deficiency) of revenue, gains and other support			
over expenses, before reorganization expenses		(3,967)	166
Reorganization Expenses	**	(2,165)	 (1,157)
Net deficit		(6,132)	(991)
Unrestricted Net Deficit - Beginning of Year	-	(26,463)	(25,472)
Unrestricted Net Deficit - End of Year	\$	(32,595)	\$ (26,463)

New York Westchester Square Medical Center (Debtor-In-Possession) Consolidated Balance Sheets December 31, 2011 and 2010

(in thousands)		2011		2010
Assets	*******	2011	-	2010
Current assets				
Cash and cash equivalents	\$	14	\$	1
Patient accounts receivable, less allowance for uncollectible	•	• •	•	•
accounts of \$6,983 in 2011 and \$9,708 in 2010		9,737		11,378
Supplies and other current assets		1,281		2,786
Estimated third-party payor settlements		812		
Total current assets	Personal contractions of		***************************************	1,934
1 otal current assets		11,844		16,099
Assets limited as to use		1,675		1,710
Insurance claims receivable	*	7,705		-
Property, buildings and equipment, net	New Professional	9,476	3 	10,320
Total assets	\$	30,700	\$	28,129
			CONTRACTOR OF THE PARTY OF THE	
Liabilities and Net Deficit				
Liabilities not subject to compromise				
Current liabilities				
Prepetition liabilities				
Line of credit advances	\$	150	\$	150
Current portion of long-term debt		4,741		3,828
Accrued salaries and related expenses		238		238
Estimated third-party payor settlements		768		768
Other liabilities		215		215
Post petition liabilities				
Line of credit advances		4,623		6,676
Book overdrafts		.,		600
Accounts payable and accrued expenses		12,120		9,065
Accrued salaries and related expenses		4,962		4,639
Estimated third-party payor settlements		1,414		867
Due to related organizations		737		701
Total current liabilities	+	the same to the sa		The same of the sa
I otal current naonnies		29,968		27,747
Prepetition liabilities				
Long-term debt, net of current portion		4,905		5,853
Post petition liabilities				
Estimated self-insurance and other professional liabilities	-	7,079		2,215
Total liabilities not subject to compromise		41,952		35,815
Liabilities subject to compromise		21,343		18,777
Total liabilities	-	63,295	***************************************	54,592
Unrestricted net deficit		(32,595)		(26,463)
Total liabilities and net deficit	\$	30,700	\$	28,129

New York Westchester Square Medical Center (Debtor-In-Possession) Consolidated Statements of Operations and Changes in Net Deficit Years Ended December 31, 2011 and 2010

(in thousands)

		2011		2010
Revenue, Gains and Other Support				
Net patient service revenue	\$	77,201	\$	80,190
Less: provision for bad debts		(3,832)		(4.007)
Net patient service revenue less provision for bad debts		73,369		76,183
Other revenue	12.500.000	438	-	6,215
Total Revenue, Gains and Other Support		73,807		82,398
Operating Expenses				
Salaries and wages		34,529		37,099
Employee benefits		11,613		12,290
Supplies and other expenses		25,571		26,831
Insurance		2,026		2,273
Interest		2,832		2,265
Depreciation and amortization		1,203	-	1,474
Total Operating Expenses	-	77,774		82,232
Excess (deficiency) of revenue, gains and other support				
over expenses, before reorganization expenses		(3,967)		166
Reorganization Expenses		(2,165)	e e e e e e e e e e e e e e e e e e e	(1,157)
Net desicit		(6,132)		(991)
Unrestricted Net Deficit - Beginning of Year	-	(26,463)		(25,472)
Unrestricted Net Deficit - End of Year	\$	(32,595)	\$	(26,463)

NEW YORK WESTCHESTER SQUARE MEDICAL CENTER BALANCE SHEET

PERIOD: 10/12 (INTERIM)
UNRESTRICTED FUNDS: ASSETS

EXHIBIT A

UNAUDITED

I and the second					
		-	AUDITED	10/12-9/12	10/12-12/11
CURRENT ASSETS	10/31/12	09/30/12	12/31/11	\$ CHANGE	\$ CHANGE
0000100 CASH				_	
	689	689	689	0	0
0000200 ACCOUNTS RECEIVABLE	6,931,671	7,277,542	9,736,813	(345,871)	(2,805,142)
0000300 OTHER RECEIVABLES	12,858,239	12,755,592	12,888,484	102,647	(30,245)
0000400 INVENTORY .	1,186,736	1,186,736	1,186,736	(0)	(0)
0000500 PREPAID EXP & OTHER ASSETS	0	0	0	0	a
(CLASS) TOTAL CURRENT ASSETS:	20,977,335	21,220,559	23,812,722	(243,224)	(2,835,387)
OTHER ASSETS	Ŧ				
0001000 PROP. PLANT & EQUIPNET	8,994,297	9,004,891	9,476,430	(10,594)	(482,133)
0001100 MAL SELF. INS FUND	0	0	0	O	0
0001300 ESCROW	30,000	30,000	30,000	0	0
0001400 UNAMORT. MTG. ACQ. COSTS	0	0	0	٥	0
(CLASS) TOTAL OTHER ASSETS:	9,024,297	9,034,891	9,506,430	(10,594)	(482,133)
				×	

Projec t#131015 BFA Attachment D (cont.)

NEW YORK WESTCHESTER SQUARE MEDICAL CENTER BALANCE SHEET

PERIOD: 10/12 (INTERIM)
UNRESTRICTED FUNDS: LIABILITY

EXHIBIT A

UNAUDITED

1					
			AUDITED	10/12-9/12	10/12-12/11
CURRENT LIABILITIES	10/31/12	09/30/12	12/31/11	\$ CHANGE	\$ CHANGE
0002100 ACCOUNTS PAYABLE & ACCRUED EXP	31,871,278	32,282,107	29,447,235	(410,829)	2,424,043
0002200 ACCRUED PAYROLL & RELATED W/H	1,264,447	956,998	825,926	307,449	438,521
0002300 ACCRUED VAC. & SICK PAY	3,775,989	3,946,876	4,373,496	(170,887)	(597,507)
0002500 OTHER CURRENT LIABILITIES	3,717,437	3,550,383	4,887,810	167,054	(1,170,373)
	©10************************************	The state of the s			
(CLASS) TOTAL CURRENT LIABILITIES:	40,629,151	40,736,364	39,534,467	(107,213)	1,094,684
OTHER LIABILITIES					
0003000 LONG TERM DEBT	10,363,139	10,368,453	10,414,008	(5,314)	(50,869)
0003100 OTHER NON-CURRENT LIABILITIES	16,422,789	16,216,106	15,967,633	206,683	455,156
(CLASS) TOTAL OTHER LIABILITIES:	26,785,928	26,584,559	26,381,641	201,369	404,287
0003500 NET ASSETS @ 12/31/11	(32,596,693)	(32,596,693)	(26,464,987)	(0)	(6,131,706)
(TYPE) TOTAL LIABILITY & NET ASSETS:	34,818,387	34,724,230	39,451,121	94,157	(4,632,735)
0003600 CHANGE IN NET ASSETS	(4,816,755)	(4,468,780)	(6,131,969)	(347,975)	1,315,214
	•				

Project #131015 BFA Attachment D (cont.)

NY WESTCHESTER SQUARE MEDICAL CENTER COMPARATIVE STATEMENT OF INCOME & EXPENSES For October 2012 and 10 Months Cumulative As Compared to Budget Projections

UNAUDITED

EXHIBIT A

er 2012 and 10 Months Cumulative	UNAUDIT
mpared to Budget Projections	

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	
PATIENT REVENUE-NET							
INPATIENT	3,194,935	4,255,458	/4 060 E23\	40 004 000	10 100 001	/C 00# 000	
EMERGENCY	633.874	528,938	(1,060,523) 104,936	40,961,068	49,188,091	(8,227,023)	
PRIVATE AMBULATORY	325,159	251,462	73,697	5,492,117	5,278,078	214,939	
AMBULATORY CARE UNIT	1,226,650	1,244,283	(17,633)	2,678,885 10,333,820	2,546,808 12,325,013	1 32 ,077 (1, 991 ,193)	
TOTAL PATIENT REVENUE NET	5,380,618	6,280,141	(899,523)	59,465,891	69,337,990	(9,872,099)	
OTHER REVENUE	9,041	32,364	(23,323)	288,418	374,322	(85,904)	
NON OPERATING REVENUE							
NOW OF ENAME REVENOE	1,547	0	1,547	7,512	0	7,512	
TOTAL REVENUE	5,391,206	6,312,505	(921,299)	59,761,821	69,712,312	(9,950,491)	
SALARY & WAGES							
PROFESSIONAL-ROUTINE	751,906	1,070,234	318,328	9,140,363	10,529,769	1,389,406	
PROFESSIONAL-ANCILLARY	933,504	977,605	44,101	9,349,273	9,618,416	269,143	
PROFESSIONAL-SUPPORT	252,488	273,908	21,420	2,788,112	2,694,910	(93,202)	
GENERAL SERVICES	281,964	246,498	(35,466)	2,560,609	2,425,229	(135,380)	
ADMINISTRATION/FISCAL	337,013	340,491	3,478	3,331,076	3,350,010	18,934	
TOTAL SALARY & WAGES	2,556,875	2,908,736	351,861	27,169,433	28,618,334	1,448,901	
EMPLOYEE BENEFITS	875,144	991,318	116,174	9,526,315	9,753,334	227,019	
SUPPLIES & EXPENSE	1,606,500	2,288,346	681,846	19,869,825	21,821,900	1,952,075	
REAL ESTATE TAXES	4,455	5,505	1,050	52,745	54,166	1,421	
DEPRECIATION	30,213	117,054	86,841	910,024	1,151,666	241,642	
INTEREST	173,471	117,562	(55,909)	1,813,506	1,156,665	(656,841)	
MALPRACTICE	74,949	169,398	94,449	1,606,916	1,666,666	59,750	
PROVISION FOR UNCOLLECTIBLES	324,791	224,791	(100,000)	2,461,666	2,211,666	(250,000)	
TOTAL EXPENSES	5,646,398	6,822,710	(1,176,312)	63,410,429	66,434,397	(3,023,968)	
PROFIT (LOSS) FROM OPERATIONS	(255,192)	(510,205)	255,013	(3,648,609)	3,277,915	(6,926,524)	
REORGANIZATION EXPENSES	92,783	100,000	7,217	1,168,146	1,676,438	508,292	
PROFIT (LOSS) AFTER REORGANIZATION EXPENSES	(347,975)	(610,205)	262,230	(4,816,755)	1,601,477	(6,418,232)	

NEW YORK WESTCHESTER SQUARE MEDICAL CENTER BALANCE SHEET

PERIOD: 10/12 (INTERIM)
UNRESTRICTED FUNDS: ASSETS

EXHIBIT A

UNAUDITED

CURRENT ASSETS	10/31/12	09/30/12	AUDITED 12/31/11	10/12-9/12 \$ CHANGE	10/12-12/11 \$ CHANGE
0000100 CASH	689	689	689	0	0
0000200 ACCOUNTS RECEIVABLE	6,931,671	7,277,542	9,736,813	(345,871)	(2,805,142)
0000300 OTHER RECEIVABLES	12,858,239	12,755,592	12,888,484	102,647	(30,245)
0000400 INVENTORY	1,186,736	1,186,736	1,186,736	(0)	(0)
0000500 PREPAID EXP & OTHER ASSETS	0	0	0	0	a
(CLASS) TOTAL CURRENT ASSETS:	20,977,335	21,220,559	23,812,722	(243,224)	(2,835,387)
OTHER ASSETS					
0001000 PROP. PLANT & EQUIPNET	8,994,297	9,004,891	9,476,430	(10,594)	(482,133)
0001100 MAL SELF. INS FUND	0	0	0	0	0
0001300 ESCROW	30,000	30,000	30,000	0	0
0001400 UNAMORT. MTG. ACQ. COSTS	0	0	0	0	0
(CLASS) TOTAL OTHER ASSETS:	9,024,297	9,034,891	9,506,430	(10,594)	(482,133)
(TYPE) TOTAL ASSET:	30,001,631	30,255,450	33,319,152	(253,819)	(3,317,521)
L		Control Control			

Projec t#131015 BFA Attachment D (cont.)

NEW YORK WESTCHESTER SQUARE MEDICAL CENTER BALANCE SHEET

PERIOD: 10/12 (INTERIM)
UNRESTRICTED FUNDS: LIABILITY

EXHIBIT A

UNAUDITED

		AUDITED	10/12-9/12	10/12-12/11
10/31/12	09/30/12	12/31/11	\$ CHANGE	\$ CHANGE
31,871,278	32,282,107	29,447,235	(410,829)	2,424,043
1,264,447	956,998	825,926	307,449	438,521
3,775,989	3,946,876	4,373,496	(170,887)	(597,507)
3,717,437	3,550,383	4,887,810	167,054	(1,170,373)
40,629,151	40,736,364	39,534,467	(107,213)	1,094,684
10,363,139	10,368,453	10,414,008	(5,314)	(50,869)
16,422,789	16,216,106	15,967,633	206,683	455,156
26,785,928	26,584,559	26,381,641	201,369	404,287
(32,596,693)	(32,596,693)	(26,464,987)	(0)	(6,131,706)
34,818,387	34,724,230	39,451,121	94,157	(4,632,735)
	31,871,278 1,264,447 3,775,989 3,717,437 40,629,151 10,363,139 16,422,789 26,785,928 (32,596,693)	31,871,278 32,282,107 1,264,447 956,998 3,775,989 3,946,876 3,717,437 3,550,383 40,629,151 40,736,364 10,363,139 10,368,453 16,422,789 16,216,106 26,785,928 26,584,559 (32,596,693) (32,596,693)	10/31/12 09/30/12 12/31/11 31,871,278 32,282,107 29,447,235 1,264,447 956,998 825,926 3,775,989 3,946,876 4,373,496 3,717,437 3,550,383 4,887,810 40,629,151 40,736,364 39,534,467 10,363,139 10,368,453 10,414,008 16,422,789 16,216,106 15,967,633 26,785,928 26,584,559 26,381,641 (32,596,693) (32,596,693) (26,464,987)	10/31/12 09/30/12 12/31/11 \$ CHANGE 31,871,278 32,282,107 29,447,235 (410,829) 1,264,447 956,998 825,926 307,449 3,775,989 3,946,876 4,373,496 (170,887) 3,717,437 3,550,383 4,887,810 167,054 40,629,151 40,736,364 39,534,467 (107,213) 10,363,139 10,368,453 10,414,008 (5,314) 16,422,789 16,216,106 15,967,633 206,683 26,785,928 26,584,559 26,381,641 201,369 (32,596,693) (32,596,693) (26,464,987) (0)

Project #131015 BFA Attachment D (cont.)

NY WESTCHESTER SQUARE MEDICAL CENTER COMPARATIVE STATEMENT OF INCOME & EXPENSES For October 2012 and 10 Months Cumulative As Compared to Budget Projections

UNAUDITED

EXHIBIT A

	CURRENT MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE		
PATIENT REVENUE-NET								
INPATIENT	3,194,935	4,255,458	(1,060,523)	40 064 069	40 499 004	10 227 022		
EMERGENCY	633.874	528,938	104,936	40,961,068 5,492,117	49,188,091 5,278,078	(8,227,023 214,939		
PRIVATE AMBULATORY	325,159	251,462	73,697	2,678,885	2,546,808	132,077		
AMBULATORY CARE UNIT	1,226,650	1,244,283	(17,633)	10,333,820	12,325,013	(1,991,193		
TOTAL PATIENT REVENUE NET	5,380,618	6,280,141	(899,523)	59,465,891	69,337,990	(9,872,099		
OTHER REVENUE	9,041	32,364	(23,323)	288,418	374,322	(85,904		
NON OPERATING REVENUE	1,547	0	1,547	7,512	0	7,512		
TOTAL REVENUE	5,391,206	6,312,505	(921,299)	59,761,821	69,712,312	(9,950,491		
SALARY & WAGES								
PROFESSIONAL-ROUTINE	751,906	1,070,234	318,328	9,140,363	10,529,769	1,389,406		
PROFESSIONAL-ANCILLARY	933,504	977,605	44,101	9,349,273	9,618,416	269,143		
PROFESSIONAL-SUPPORT	252,488	273,908	21,420	2,788,112	2,694,910	(93,202		
GENERAL SERVICES	281,964	246,498	(35,466)	2,560,609	2,425,229	(135,380		
ADMINISTRATION/FISCAL	337,013	340,491	3,478	3,331,076	3,350,010	18,934		
TOTAL SALARY & WAGES	2,556,875	2,908,736	351,861	27,169,433	28,618,334	1,448,901		
EMPLOYEE BENEFITS	875,144	991,318	116,174	9,526,315	9,753,334	227,019		
SUPPLIES & EXPENSE	1,606,500	2,288,346	681,846	19,869,825	21,821,900	1,952,075		
REAL ESTATE TAXES	4,455	5,505	1,050	52,745	54,166	1,421		
DEPRECIATION	30,213	117,054	86,841	910,024	1,151,666	241,642		
INTEREST	173,471	117,562	(55,909)	1,813,506	1,156,665	(656,841		
MALPRACTICE	74,949	169,398	94,449	1,606,916	1,666,666	59,750		
PROVISION FOR UNCOLLECTIBLES	324,791	224,791	(100,000)	2,461,666	2,211,666	(250,000		
TOTAL EXPENSES	5,646,398	6,822,710	(1,176,312)	63,410,429	66,434,397	(3,023,968		
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REORGANIZATION EXPENSES	92,783	100,000	7,217	1,168,146	1,676,438	508,292		
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