### STATE OF NEW YORK PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

#### STANDING COMMITTEES

March 22, 2012 9:45 a.m.

Century House 997 New Loudon Road (Route 9) Main Ball Room Latham

## I. JOINT MEETING OF THE COMMITTEE ON PUBLIC HEALTH AND COMMITTEE ON HEALTH PLANNING

Dr. Jo Ivey Boufford, Chair, Committee on Public Health Dr. John Rugge, Chair, Committee on Health Planning

#### II. SPECIAL COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW Exhibit #1

Jeffrey Kraut, Chair

• Review the Trustee Appointment of Peninsula Hospital Center

#### III. SPECIAL FULL COUNCIL MEETING

Exhibit #2

Dr. William Streck, Chair

• Take Action on the Trustee Appointment of Peninsula Hospital Center

#### IV. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Jeffrey Kraut, Chair

Number

#### A. Applications for Construction of Health Care Facilities

#### **Diagnostic and Treatment Centers - Construction**

Exhibit #3

| 1. | 121076 C | Institute for Urban Family Health/Sidney Hillman Center |
|----|----------|---|
|    |          | (New York County)                                       |

Applicant/Facility

| Residential Health Care Facilities – Construction |  |
|---|--|
|   |  |
|   |  |

| Applicant/Facility   |
|--|
| Boro Park Operating Co., LLC d/b/a Boro Park Center for Rehabilitation and Healthcare (Kings County)  To Be Distributed Under Separate Cover |
|  |

## B. <u>Applications for Establishment and Construction of Health Care Facilities/Agencies</u>

#### **Acute Care Services – Establish/Construct**

Exhibit #5

Exhibit #4

|    | <u>Number</u> | Applicant/Facility                |
|----|---------------|-----------------------------------|
| 1. | 121051 E      | Corning Hospital (Steuben County) |

#### **Ambulatory Surgery Centers - Establish/Construct**

Exhibit #6

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 112086 B      | 1504 Richmond, LLC d/b/a Richmond Surgery Center (Richmond County) |
| 2. | 112222 B      | Brooklyn SC, LLC<br>(Kings County)                                 |
| 3. | 112287 B      | Plastic Surgery Center of Westchester<br>(Westchester County)      |
| 4. | 112347 E      | Executive Woods Ambulatory Surgery Center, LLC (Albany County)     |
| 5. | 112382 B      | North Country Eye Center<br>(Saratoga County)                      |

#### **Diagnostic and Treatment Centers - Establish/Construct**

<u>Number</u>

Exhibit #7

| 1. | 112184 B | Huther Doyle Memorial Institute, Inc. |
|----|----------|---------------------------------------|
|    |          | (Monroe County)                       |

**Applicant/Facility** 

| 2.   | 112261 E              | E & A Medical Solutions, LLC d/b/a Forest Hills Health (Queens County)                             | n Center    |
|------|-----------------------|--|-------------|
| 3.   | 112343 B              | Corning Centerway (Steuben County)   |             |
| Hos  | pice – Establish/Cons | truct  | Exhibit #8  |
|      | <u>Number</u>         | Applicant/Facility   |             |
| 1.   | 102454 E              | Compassionate Care Hospice of New York, Inc. (Bronx County)  |             |
| 2.   | 112211 B              | Jacob Perlow Hospice Corporation d/b/a MJHS Hospice and Palliative Care (Kings County)             | ,           |
| Resi | idential Health Care  | Facilities - Establish/Construct   | Exhibit # 9 |
|      | <u>Number</u>         | Applicant/Facility   |             |
| 1.   | 111456 E              | 4800 Bear Road Operating Company, LLC d/b/a Elderwood at Liverpool (Onondaga County)               |             |
| 2.   | 111462 E              | 1818 Como Park Boulevard Operating Company, LLC d/b/a Elderwood at Lancaster (Erie County)         |             |
| 3.   | 111463 E              | 20 Bassett Road Operating Company, LLC d/b/a Elderwood Health Care at Williamsville (Erie County)  |             |
| 4.   | 111466 E              | 2600 Niagara Falls Boulevard Operating Company, LLC d/b/a Elderwood at Wheatfield (Niagara County) | C           |
| 5.   | 111467 E              | 4459 Bailey Avenue Operating Company, LLC d/b/a Elderwood at Amherst (Erie County)                 |             |
| 6.   | 111468 E              | 2850 Grand Island Boulevard Operating Company, LLC d/b/a Elderwood at Grand Island (Erie County)   | C           |

| 7.  | 111469 E | 225 Bennett Road Operating Company, LLC d/b/a Elderwood at Cheektowaga (Erie County)                            |
|-----|----------|---|
| 8.  | 111470 E | 5775 Maelou Drive Operating Company, LLC d/b/a Elderwood at Hamburg (Erie County)                               |
| 9.  | 111471 E | 37 North Chemung Operating Company, LLC d/b/a Elderwood at Waverly (Tioga County)                               |
| 10. | 112136 E | Hopkins Ventures, LLC d/b/a Hopkins Center for Rehabilitation and Healthcare (Kings County)                     |
| 11. | 112218 E | Waterfront Operations Associations, LLC d/b/a Waterfront Center for Rehabilitation and Healthcare (Erie County) |
| 12. | 112275 E | Rockville Operating, LLC d/b/a Advanced Center for Rehabilitation and Nursing at Rockville (Nassau County)      |
| 13. | 112348 E | St. James Operating, LLC d/b/a St. James Rehabilitation and Healthcare Center (Suffolk County)                  |

#### **Certified Home Health Agencies – Establish/Construct**

Exhibit #10

|    | <u>Number</u> | <u>Applicant/Facility</u>  |
|----|---------------|--|
| 1. | 111413 E      | Genesee Region Home Care Association, Inc. d/b/a Lifetime Care (Schuyler County) |

#### C. <u>Certificates</u>

#### **Certificate of Incorporation**

Exhibit #11

#### **Applicant**

1. Oswego Health Foundation

#### **Certificate of Amendment of the Certificate of Incorporation**

Exhibit #12

#### **Applicant**

1. United Cerebral Palsy and Handicapped Children's Association of Chemung County, Inc.

#### **Certificate of Dissolution**

Exhibit #13

#### **Applicant**

1. Lutheran Center for the Aging, Inc.

#### D. Home Health Agency Licensures

#### **Home Health Agency Licensures**

Exhibit #14

| <u>Number</u> | Applicant/Facility  |
|---------------|---|
| 1691-L        | ABC Home Care, Inc.<br>(Bronx, Richmond, Kings, New York and Queens<br>Counties)  |
| 1882-L        | BaCOR Healthcare Solutions Group, LLC d/b/a<br>BaCOR Care for Life<br>(Nassau and Richmond Counties)  |
| 1716-L        | Elite Home Care Service Agency, Inc.<br>(New York, Nassau, Kings, Queens, Bronx and<br>Richmond Counties)   |
| 1634-L        | Healing Touch Home Care, Inc.<br>(Bronx, Kings, New York, Queens and Richmond<br>Counties)  |
| 1901-L        | Heritage Christian Services, Inc.<br>Genesee, Wayne, Livingston, Monroe, Erie,<br>Niagara, and Ontario Counties)  |
| 1906-L        | JS Homecare Agency of NY, Inc.<br>(Bronx, Richmond, Kings, Westchester, New<br>York, Queens, Dutchess, Suffolk, Nassau,<br>Sullivan, Orange, Rockland, Putnam and Ulster<br>Counties) |

| 1962-L | Louis Career Development Center, Inc., d/b/a<br>Smart Home Care Agency<br>(New York, Nassau, Kings, Queens, Bronx, and<br>Richmond Counties) |
|--------|--|
| 1996-L | Steps in Home Care, Inc.<br>(Westchester, Nassau, Bronx, and New York<br>Counties)   |
| 2107-L | Niagara County Department of Health (Niagara County)   |
| 2106-L | St. Lawrence County Public Health Department (St. Lawrence County)   |
| 2108-L | Tompkins County Health Department (Tomkins County)   |
| 2096-L | Yates County Public Health (Yates County)  |
| 2068-L | Hudson Valley Home Health Care, LLC<br>(Westchester, Putnam, Ulster, Rockland, Dutchess,<br>Orange, and Sullivan Counties)                   |
| 2010-L | Samaritan Senior Village, Inc.<br>(Jefferson, Lewis, and St. Lawrence Counties)  |
| 2075-L | Golden Acres Home for Adults SP, LLC (Rockland, Putnam, Bronx, Orange, Ulster, Sullivan, Dutchess and Westchester Counties)                  |
| 2034-L | Robynwood, LLC d/b/a Robynwood Home Care (Chenango, Delaware, Otsego, and Schoharie Counties)  |
| 2028-L | 229 Bennett Road Operating Company, LLC d/b/a Elderwood Home Care at Cheektowaga (Erie County)  To Be Distributed Under Separate Cover       |
| 2029-L | 580 Orchard Park Road Operating Company, LLC d/b/a Elderwood Home Care at West Seneca (Erie County)  To Be Distributed Under Separate Cover  |

2030-L 76 Buffalo Street Operating Company, LLC

d/b/a Elderwood Home Care at Hamburg

(Erie County)

To Be Distributed Under Separate Cover

2031-L 44 Ball Street Operating Company, LLC d/b/a

Elderwood Home Care at Waverly

(Tioga County)

To Be Distributed Under Separate Cover

#### V. COMMITTEE ON CODES, REGULATIONS AND LEGISLATION

Exhibit #15

Angel Gutiérrrez, M.D., Chair

#### **For Adoption**

09-17 Addition of New Part 403 and Amendment of Sections 700.2, 763.13 and 766.11 of Title 10 NYCRR; Amendment of Sections 505.14 and 505.23 of Title 18 NYCRR (Home Care Services Worker Registry)

#### For Discussion

Part 757 of Title 10 NYCRR – Chronic Renal Dialysis Services

#### **For Discussion**

Sections 405.9 and 405.5 of Title 10 NYCRR – Release of a Deceased Person From a Hospital

#### **For Discussion**

Section 405.13, 405.22, 405.30 and 405.31 of Title 10 NYCRR – Organ Transplant Provisions

# New York State Department of Health Public Health and Health Planning Council

#### **April 5, 2012**

#### **ATTACHMENTS**

#### **Diagnostic and Treatment Centers - Construction**

Exhibit #3

|    | <u>Number</u> | Applicant/Facility  |
|----|---------------|---|
| 1. | 121076 C      | Institute for Urban Family Health/Sidney Hillman Center (New York County) |

#### The Institute for Family Health, Inc.

Balance Sheet December 31, 2009

| ASSETS  |                                       |
|---|---------------------------------------|
| A00210  |                                       |
| Current Assets:   |                                       |
| Cash and cash equivalents                                       | \$ 6,084,928                          |
| Patient services receivable, net of allowances of approximately | Other I set # morning real position ( |
| \$16,795,000  | 10,491,235                            |
| Grant and contract receivables                                  | 3,011,399                             |
| Hospital service contracts receivable                           | 263,942                               |
| Other receivables (   | 625,293                               |
| Prepaid expenses and other current assets                       | 260,640                               |
| Total current assets  | 20,737,437                            |
| Goodwill  | 2,998,806                             |
| Deferred Bond Issue Cost (1                                     | 685,658                               |
| Debt Service Reserve Fund                                       | 849,885                               |
| Property and Equipment, net                                     | 6,802,838                             |
| Total assets  | \$ 32,074,624                         |
| LIABILITIES AND UNRESTRICTED NET ASSETS                         |                                       |
| Current Liabilities:  |                                       |
| Accounts payable and accrued expenses                           | \$ 4,507,931                          |
| Accrued compensation  | 2,132,620                             |
| Current maturities of long-term debt                            | 458,036                               |
| Line of credit (i   | 685,706                               |
| Refundable advances   | 1,547,651                             |
| Total current liabilities                                       | 9,331,944                             |
| Long-Term Debt, less current maturities                         | 7,726,626                             |
| Total liabilities   | 17,058,570                            |
| Commitments and Contingencies                                   | ¥                                     |
| Unrestricted Net Assets   | 15,016,054                            |
| Total liabilities and unrestricted net assets                   | \$ 32,074,624                         |

The Institute for Family Health, Inc.

#### Statement of Operations and Changes in Net Assets Year Ended December 31, 2009

| Revenue:  |    |            |
|---|----|------------|
| Patient services, net                                   | \$ | 35,947,239 |
| Hospital service contracts                              |    | 4,956,612  |
| Grants and contracts                                    |    | 16,892,861 |
| Management fees   |    | 115,882    |
| Interest and dividend income                            |    | 3,702      |
| Other   |    | 174,760    |
| Total revenue   | _  | 58,091,056 |
| Expenses:   |    |            |
| Salaries and benefits                                   |    | 39,705,321 |
| Other than personnel services                           |    | 14,381,440 |
| Interest  |    | 576,959    |
| Provision for bad debts                                 |    | 2,027,466  |
| Total expenses  | _  | 56,691,186 |
| Operating income prior to depreciation and amortization |    | 1,399,870  |
| Depreciation and Amortization                           | _  | 702,717    |
| Increase in unrestricted net assets                     |    | 697,153    |
| Unrestricted Net Assets:                                |    |            |
| Beginning   | _  | 14,318,901 |
| Ending  | \$ | 15,016,054 |

# THE INSTITUTE FOR FAMILY HEALTH BALANCE SHEET

|       |   | December 2011 | November<br>2011                      | December<br>2010 |
|-------|---|---------------|---------------------------------------|------------------|
| Line# |   |               | · · · · · · · · · · · · · · · · · · · |                  |
| 1     | Current Assets:                               |               |                                       |                  |
| 2     | Cash  | 4,766,575     | 7,268,209                             | 4,411,909        |
| 3     | Investments at fair value                     | 291           | 291                                   | 291              |
| 4     | Patient accounts receivable, net              | 16,062,522    | 17,067,896                            | 13,481,229       |
| 5     | Grants receivable                             | 6,402,855     | 4,304,640                             | 6.447,978        |
| 6     | Hospital service contracts receivable         | 438,724       | 438,724                               | 275,624          |
| 6.1   | Due from EDC                                  | 1,000,000     |                                       |                  |
| 7     | Other receivable                              | 271,816       | 289,716                               | 437,538          |
| 8     | Prepaid expenses and other current assets     | 738,589       | 565,243                               | 1,020,660        |
| 9     | Total current assets                          | 29,681,372    | 29,934,719                            | 26,075,230       |
| 10    | Goodwill                                      | 2,998,806     | 2,998,806                             | 2,998,806        |
| 11    | Debt Issuance Costs                           | 537,985       | 542,469                               | 645,218          |
| 12    | Debt Service Reserve Fund                     | 779,736       | 779,736                               | 779,736          |
| 13    | Investment in ERFHPC                          | 87,500        | 87,500                                | *                |
| 14    | Property and equipment, net                   | 15,213,154    | 14,335,375                            | 7,464.488        |
| 15    | Total assets                                  | 49,298,553    | 48,678,605                            | 37,963,478       |
|       |   |               |                                       |                  |
| 16    | Current Liabilities:                          |               |                                       |                  |
| 17    | Accounts payable and accrued expenses         | 5,989,784     | 2,956,605                             | 5,429,816        |
| 18    | Line of Credit                                |               | 1,904,489                             | 729,068          |
| 19    | Accrued compensation                          | 3,093,241     | 3,469,914                             | 2,368,733        |
| 20    | Current portion of long-term debt             | 467,695       | 467,695                               | 559,305          |
| 20.5  | DASNY - Advance                               | 2,392,507     | 2,392,507                             |                  |
| 21    | Refundable advances                           | 2,094,278     | 1,916,793                             | 2,121,270        |
| 22    | Total current liabilities                     | 14,037,505    | 13,108,003                            | 11,208,192       |
| 23    | Long-Term Liabilities:                        |               |                                       |                  |
| 24    | DASNY - Advance                               |               |                                       | 2,750,000        |
| 25    | Long-Term Debt                                | 6,863,254     | 6,911,104                             | 7,463,182        |
|       | Total Long-Term liabilities                   | 6,863,254     | 6,911,104                             | 10,213,182       |
| 26    | Total Liabilities                             | 20,900,759    | 20,019,107                            | 21,421,374       |
| 27    | Fund Balance:                                 |               |                                       |                  |
| 28    | Unrestricted Net Assets - prior year          | 15,269,411    | 18,459,826                            | 15,014,550       |
| 28.1  | Unrestricted Net Assets - current year        | 12,803,384    | 9,874,672                             | 1,527,555        |
| 28.2  | Temporary Restricted                          | 325,000       | 325,000                               |                  |
| 28.3  | Net Assets                                    | 28,397,794    | 28,659,498                            | 16,542,105       |
| 29    | Total liabilities and unrestricted net assets | 49,298,553    | 48,678,605                            | 37,963,478       |
|       |   |               |                                       |                  |

#### THE INSTITUTE FOR FAMILY HEALTH STATEMENT OF OPERATIONS FOR THE PERIOD ENDING 12/31/2011

| Line # |  | Current Month<br>December 2011 | Monthly Budget<br>December 2011 | Variance  | Current Month December 2011 | Budget YTD<br>December 2011 | Variance   |
|--------|--|--------------------------------|---------------------------------|-----------|-----------------------------|-----------------------------|------------|
| 1      | Revenue:   |                                | 2000                            |           | 3                           |                             |            |
| 2      | Patient services revenue   | 3,537,051                      | 3,452,602                       | 84,449    | 49,774,446                  | 42,725,961                  | 7.048,484  |
| 2.1    | Additional expected Patient Service Revenue  | 0,007,007                      | 0,402,002                       | - 1       |                             | 12,120,001                  |            |
| 2.2    | Less Bad Debt Expense  | 286,764                        | 339,765                         | (53,002)  | 3,914,998                   | 4,077,186                   | (162,187)  |
| 2.3    | Patient services revenue, net  | 3,250,287                      | 3,112,837                       | 137,451   | 45,859,447                  | 38,648,776                  | 7,210,672  |
| 3      | Bad Debt and Charity Care  | 114,623                        | 62,500                          | 52,123    | 1,375,475                   | 750,000                     | 625,475    |
| 4      | Grant Revenue & Contract Services  | 3,145,305                      | 2,443,797                       | 701,508   | 32,095,945                  | 29,325,560                  | 2,770,384  |
| 5      | Miscellaneous income   | 97,878                         | 48,791                          | 49,088    | 1,160,700                   | 585,486                     | 575,214    |
| 6      | Interest Income  | 1,275                          | 333                             | 941       | 26,432                      | 4,000                       | 22,432     |
| . 7    | Total Revenue  | 6,609,368                      | 5,668,257                       | 941,111   | 80,517,999                  | 69,313,822                  | 11,204,177 |
|        | TO THE PARTY OF TH | 0,000,000                      | 0,000,207                       | 541,111   | 00,017,000                  | 00,010,022                  | 11,204,111 |
| 8      | Expenses:  |                                |                                 |           |                             |                             |            |
| 9      | Salaries & Wages   | 4,493,625                      | 3,612,600                       | 881,025   | 46,422,206                  | 43,523,228                  | 2,898,978  |
| 10     | Fringe Benefits  | 906,065                        | 756,549                         | 149,515   | 9,429,627                   | 9,114,615                   | 315,012    |
| 11     | Consultant & Contractual Services  | 297,011                        | 314,485                         | (17,474)  | 5,471,981                   | 3,788,797                   | 1,683,184  |
| 12     | Professional Fees  | 18,044                         | 25,583                          | (7,539)   | 484,192                     | 281,417                     | 202,775    |
| 13     | Consumable Supplies  | 481,744                        | 385,074                         | 96,670    | 4,844,052                   | 4,639,224                   | 204,828    |
| 14     | Insurance  | 52,133                         | 34,837                          | 17,296    | 366,122                     | 383,207                     | (17,085)   |
| 15     | Occupancy  | 306,421                        | 288,581                         | 17,840    | 3,650,979                   | 3,174,393                   | 476,586    |
| 16     | Telephone and Utilities  | 93,021                         | 74,302                          | 18,719    | 1,071,773                   | 895,163                     | 176,610    |
| 17     | Equipment rental & maintenance   | 76,277                         | 42,572                          | 33,705    | 512,639                     | 468,292                     | 44,347     |
| 18     | Travel, Meetings and Conferences   | 111,038                        | 45,762                          | 65,276    | 789,249                     | 503,384                     | 285,865    |
| 19     | Dues, Subscript & Publications   | 59,381                         | 27,665                          | 31,716    | 490,731                     | 304,320                     | 186,411    |
| 20     | Printing and Postage   | 38,170                         | 19,307                          | 18,863    | 191,465                     | 232,603                     | (41,138)   |
| 21     | Interest Expense   | 41,418                         | 45,277                          | (3,858)   | 544,458                     | 498,042                     | 46,416     |
| 22     | Other  | 140,204                        | 64,835                          | 75,369    | 922,256                     | 781,105                     | 141,151    |
| 23     | Total expenses   | 7,114,552                      | 5,737,430                       | 1,377,123 | 75,191,731                  | 68,587,790                  | 6,603,941  |
| 24     |  |                                |                                 | 5         |                             |                             |            |
| 24     | Operating income before depreciation   | (505, 185)                     | (69,172)                        | (436,012) | 5,326,268                   | 726,032                     | 4,600,236  |
| 25     | Depreciation and Amortization Expense  | 62,511                         | 48,309                          | 14,202    | 742,179                     | 531,394                     | 210,785    |
| 26     | Operating Income (Loss)  | (567,696)                      | (117,481)                       | (450,215) | 4,584,089                   | 194,637                     | 4,389,451  |
| 27     | Non-Operating (Capital) grant and contracts  | 918,755                        | 200,000                         | 718,755   | 7,894,295                   | 2,000,000                   | 5,894,295  |
| 28     | Temporary Restricted Grant   |                                |                                 |           | 325,000                     |                             | 325,000    |
| 29     | Net Surplus (Loss)   | 351,059                        | 82,519                          | 268,540   | 12,803,384                  | 2,194,637                   | 10,608,746 |

#### The Institute for Family Health, Inc.

Balance Sheet December 31, 2009

| ASSETS  |                                       |
|---|---------------------------------------|
| A00210  |                                       |
| Current Assets:   |                                       |
| Cash and cash equivalents                                       | \$ 6,084,928                          |
| Patient services receivable, net of allowances of approximately | Other I set # morning real position ( |
| \$16,795,000  | 10,491,235                            |
| Grant and contract receivables                                  | 3,011,399                             |
| Hospital service contracts receivable                           | 263,942                               |
| Other receivables (   | 625,293                               |
| Prepaid expenses and other current assets                       | 260,640                               |
| Total current assets  | 20,737,437                            |
| Goodwill  | 2,998,806                             |
| Deferred Bond Issue Cost (1                                     | 685,658                               |
| Debt Service Reserve Fund                                       | 849,885                               |
| Property and Equipment, net                                     | 6,802,838                             |
| Total assets  | \$ 32,074,624                         |
| LIABILITIES AND UNRESTRICTED NET ASSETS                         |                                       |
| Current Liabilities:  |                                       |
| Accounts payable and accrued expenses                           | \$ 4,507,931                          |
| Accrued compensation  | 2,132,620                             |
| Current maturities of long-term debt                            | 458,036                               |
| Line of credit (i   | 685,706                               |
| Refundable advances   | 1,547,651                             |
| Total current liabilities                                       | 9,331,944                             |
| Long-Term Debt, less current maturities                         | 7,726,626                             |
| Total liabilities   | 17,058,570                            |
| Commitments and Contingencies                                   | ¥                                     |
| Unrestricted Net Assets   | 15,016,054                            |
| Total liabilities and unrestricted net assets                   | \$ 32,074,624                         |

The Institute for Family Health, Inc.

#### Statement of Operations and Changes in Net Assets Year Ended December 31, 2009

| Revenue:  |    |            |
|---|----|------------|
| Patient services, net                                   | \$ | 35,947,239 |
| Hospital service contracts                              |    | 4,956,612  |
| Grants and contracts                                    |    | 16,892,861 |
| Management fees   |    | 115,882    |
| Interest and dividend income                            |    | 3,702      |
| Other   |    | 174,760    |
| Total revenue   | _  | 58,091,056 |
| Expenses:   |    |            |
| Salaries and benefits                                   |    | 39,705,321 |
| Other than personnel services                           |    | 14,381,440 |
| Interest  |    | 576,959    |
| Provision for bad debts                                 |    | 2,027,466  |
| Total expenses  | _  | 56,691,186 |
| Operating income prior to depreciation and amortization |    | 1,399,870  |
| Depreciation and Amortization                           | _  | 702,717    |
| Increase in unrestricted net assets                     |    | 697,153    |
| Unrestricted Net Assets:                                |    |            |
| Beginning   | _  | 14,318,901 |
| Ending  | \$ | 15,016,054 |

# THE INSTITUTE FOR FAMILY HEALTH BALANCE SHEET

|       |   | December<br>2011 | November<br>2011 | December<br>2010 |
|-------|---|------------------|------------------|------------------|
| Line# |   |                  |                  |                  |
| 1     | Current Assets:                               |                  |                  |                  |
| 2     | Cash  | 4,766,575        | 7,268,209        | 4,411,909        |
| 3     | Investments at fair value                     | 291              | 291              | 291              |
| 4     | Patient accounts receivable, net              | 16,062,522       | 17,067,896       | 13,481,229       |
| 5     | Grants receivable                             | 6,402,855        | 4,304,640        | 6.447,978        |
| 6     | Hospital service contracts receivable         | 438,724          | 438,724          | 275,624          |
| 6.1   | Due from EDC                                  | 1,000,000        |                  |                  |
| 7     | Other receivable                              | 271,816          | 289,716          | 437,538          |
| 8     | Prepaid expenses and other current assets     | 738,589          | 565,243          | 1,020,660        |
| 9     | Total current assets                          | 29,681,372       | 29,934,719       | 26,075,230       |
| 10    | Goodwill                                      | 2,998,806        | 2,998,806        | 2,998,806        |
| 11    | Debt Issuance Costs                           | 537,985          | 542,469          | 645,218          |
| 12    | Debt Service Reserve Fund                     | 779,736          | 779,736          | 779,736          |
| 13    | Investment in ERFHPC                          | 87,500           | 87,500           | -                |
| 14    | Property and equipment, net                   | 15,213,154       | 14,335,375       | 7,464.488        |
| 15    | Total assets                                  | 49,298,553       | 48,678,605       | 37,963,478       |
|       | ā   |                  |                  |                  |
| 16    | Current Liabilities:                          |                  |                  |                  |
| 17    | Accounts payable and accrued expenses         | 5,989,784        | 2,956,605        | 5,429,816        |
| 18    | Line of Credit                                | · .              | 1,904,489        | 729,068          |
| 19    | Accrued compensation                          | 3,093,241        | 3,469,914        | 2,368,733        |
| 20    | Current portion of long-term debt             | 467,695          | 467,695          | 559,305          |
| 20.5  | DASNY - Advance                               | 2,392,507        | 2,392,507        |                  |
| 21    | Refundable advances                           | 2,094,278        | 1,916,793        | 2,121,270        |
| 22    | Total current liabilities                     | 14,037,505       | 13,108,003       | 11,208,192       |
| 23    | Long-Term Liabilities:                        |                  |                  |                  |
| 24    | DASNY - Advance                               |                  |                  | 2,750,000        |
| 25    | Long-Term Debt                                | 6,863,254        | 6,911,104        | 7,463,182        |
|       | Total Long-Term liabilities                   | 6,863,254        | 6,911,104        | 10,213,182       |
| 26    | Total Liabilities                             | 20,900,759       | 20,019,107       | 21,421,374       |
| 27    | Fund Balance:                                 |                  |                  |                  |
| 28    | Unrestricted Net Assets - prior year          | 15,269,411       | 18,459,826       | 15,014,550       |
| 28.1  | Unrestricted Net Assets - current year        | 12,803,384       | 9,874,672        | 1,527,555        |
| 28.2  | Temporary Restricted                          | 325,000          | 325,000          |                  |
| 28.3  | Net Assets                                    | 28,397,794       | 28,659,498       | 16,542,105       |
| 29    | Total liabilities and unrestricted net assets | 49,298,553       | 48,678,605       | 37,963,478       |
|       |   |                  | 10               |                  |

#### THE INSTITUTE FOR FAMILY HEALTH STATEMENT OF OPERATIONS FOR THE PERIOD ENDING 12/31/2011

| Line # |   | Current Month<br>December 2011 | Monthly Budget<br>December 2011 | Varlance  | Current Month December 2011 | Budget YTD<br>December 2011 | Variance   |
|--------|---|--------------------------------|---------------------------------|-----------|-----------------------------|-----------------------------|------------|
| 1      | Revenue:                                    |                                | 2000                            |           | 3                           |                             |            |
| 2      | Patient services revenue                    | 3,537,051                      | 3,452,602                       | 84,449    | 49,774,446                  | 42,725,961                  | 7.048,484  |
| 2.1    | Additional expected Patient Service Revenue | 3,337,031                      | 3,432,602                       | 04,449    | 45,774,440                  | 42,723,301                  | 7.040,404  |
| 2.2    | Less Bad Debt Expense                       | 286,764                        | 339,765                         | (53,002)  | 3,914,998                   | 4,077,186                   | (162,187)  |
| 2.3    | Patient services revenue, net               | 3,250,287                      | 3,112,837                       | 137,451   | 45,859,447                  | 38,648,776                  | 7,210,672  |
| 3      | Bad Debt and Charity Care                   | 114,623                        | 62,500                          | 52,123    | 1,375,475                   | 750,000                     | 625,475    |
| 4      | Grant Revenue & Contract Services           | 3,145,305                      | 2,443,797                       | 701,508   | 32,095,945                  | 29,325,560                  | 2,770,384  |
| 5      | Miscellaneous income                        | 97,878                         | 48,791                          | 49,088    | 1,160,700                   | 585,486                     | 575,214    |
| 6      | Interest Income                             | 1,275                          | 333                             | 941       | 26,432                      | 4,000                       |            |
| . 7    | Total Revenue                               | C11.22 (010)                   |                                 | - T       |                             |                             | 22,432     |
|        | Total Neverlue                              | 6,609,368                      | 5,668,257                       | 941,111   | 80,517,999                  | 69,313,822                  | 11,204,177 |
| 8      | Expenses:                                   |                                |                                 |           |                             |                             |            |
| 9      | Salaries & Wages                            | 4,493,625                      | 3,612,600                       | 881,025   | 46,422,206                  | 43,523,228                  | 2,898,978  |
| 10     | Fringe Benefits                             | 906,065                        | 756,549                         | 149,515   | 9,429,627                   | 9,114,615                   | 315,012    |
| 11     | Consultant & Contractual Services           | 297,011                        | 314,485                         | (17,474)  | 5,471,981                   | 3,788,797                   | 1,683,184  |
| 12     | Professional Fees                           | 18,044                         | 25,583                          | (7,539)   | 484,192                     | 281,417                     | 202,775    |
| 13     | Consumable Supplies                         | 481,744                        | 385,074                         | 96,670    | 4,844,052                   | 4,639,224                   | 204,828    |
| 14     | Insurance                                   | 52,133                         | 34,837                          | 17,296    | 366,122                     | 383,207                     | (17.085)   |
| 15     | Occupancy                                   | 306,421                        | 288,581                         | 17,840    | 3,650,979                   | 3,174,393                   | 476,586    |
| 16     | Telephone and Utilities                     | 93,021                         | 74,302                          | 18,719    | 1,071,773                   | 895,163                     | 176,610    |
| 17     | Equipment rental & maintenance              | 76,277                         | 42,572                          | 33,705    | 512,639                     | 468,292                     | 44,347     |
| 18     | Travel, Meetings and Conferences            | 111,038                        | 45,762                          | 65,276    | 789,249                     | 503,384                     | 285,865    |
| 19     | Dues, Subscript & Publications              | 59,381                         | 27,665                          | 31,716    | 490,731                     | 304,320                     | 186,411    |
| 20     | Printing and Postage                        | 38,170                         | 19,307                          | 18,863    | 191,465                     | 232,603                     | (41,138)   |
| 21     | Interest Expense                            | 41,418                         | 45,277                          | (3,858)   | 544,458                     | 498,042                     | 46,416     |
| 22     | Other                                       | 140,204                        | 64,835                          | 75,369    | 922,256                     | 781,105                     | 141,151    |
| 23     | Total expenses                              | 7,114,552                      | 5,737,430                       | 1,377,123 | 75,191,731                  | 68,587,790                  | 6,603,941  |
| 24     | Onemting income helper description          | 4505 +051                      | (00.170)                        | (420.040) | F 225 250                   | 726 022                     | 4 500 225  |
|        | Operating income before depreciation        | (505, 185)                     | (69,172)                        | (436,012) | 5,326,268                   | 726,032                     | 4,600,236  |
| 25     | Depreciation and Amortization Expense       | 62,511                         | 48,309                          | 14,202    | 742,179                     | 531,394                     | 210,785    |
| 26     | Operating Income (Loss)                     | (567,696)                      | (117,481)                       | (450,215) | 4,584,089                   | 194,637                     | 4,389,451  |
| 27     | Non-Operating (Capital) grant and contracts | 918,755                        | 200,000                         | 718,755   | 7,894,295                   | 2,000,000                   | 5,894,295  |
| 28     | Temporary Restricted Grant                  | -                              |                                 | -         | 325,000                     |                             | 325,000    |
| 29     | Net Surplus (Loss)                          | 351,059                        | 82,519                          | 268,540   | 12,803,384                  | 2,194,637                   | 10,608,746 |

# New York State Department of Health Public Health and Health Planning Council

#### **April 5, 2012**

#### **ATTACHMENT**

#### **Residential Health Care Facilities – Construction**

Exhibit #4

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 121079 C      | Boro Park Operating Co., LLC d/b/a Boro Park Center for Rehabilitation and Healthcare (Kings County) |

# 121079 C Boro Park Operating Co., LLC d/b/a Boro Park Center for Rehabilitation and Healthcare

(Kings County)

To Be Distributed Under Separate Cover

# New York State Department of Health Public Health and Health Planning Council

#### **April 5, 2012**

#### **ATTACHMENTS**

#### Acute Care Services - Establish/Construct

Exhibit #5

Number Applicant/Facility

1. 121051 E Corning Hospital (Steuben County)

#### Guthrie Health and Affiliates Consolidated Balance Sheets June 30, 2011 and 2010

| (in thousands of dollars)                        |           | 2011              | -    | 2010              |
|--|-----------|-------------------|------|-------------------|
| Assets   |           |                   |      | 4                 |
| Current assets                                   |           |                   |      | 9                 |
| Cash and cash equivalents                        | \$        | 21,669            | \$   | 16,589            |
| Patient accounts receivable, net of estimated    |           | *                 |      |                   |
| uncollectibles of \$59,273 and \$48,819          |           | 62,349            |      | 58,438            |
| Inventories                                      |           | 9,132             |      | 8,985             |
| Prepaid expenses and other assets                | 41        | 10,810            |      | 10,641            |
| Total assets from discontinued operations        |           | 1,299             | _    | 1,661             |
| Total current assets                             | _         | 105,259           |      | 96,314            |
| Assets limited as to use                         | 2         |                   |      |                   |
| Trustee held funds under indenture agreement     |           | 14,799            |      | 15,865            |
| Board-designated funds                           |           | 95,528            |      | 102,310           |
| Other  |           | 129,946           |      | 108,729           |
|  | - L       | 240,273           | _    | 226,904           |
| Investments                                      |           | 388,146           |      | 333,626           |
| Property and equipment, net                      | 4         | 165,090           |      | 158,670           |
| Other assets, net                                | _         | 2,328             |      | 2,750             |
| Total assets                                     | \$        | 901,096           | . \$ | 818,264           |
| Liabilities and Net Assets                       |           | 1                 |      |                   |
| Current liabilities                              | ×.        |                   |      |                   |
| Current maturities of long-term obligations      | \$        | 6,425             | \$   | 6,220             |
| Accounts payable and accrued expenses            |           | 33,330            |      | 29,366            |
| Accrued payroll, taxes, and vacation             |           | 35,575            | 9.   | 32,802            |
| Estimated third-party payable, net Other         |           | 19,134            |      | 17,516            |
|  |           | 1,947             |      | 2,940             |
| Total liabilities from discontinued operations   | _         | 15                | _    | 6                 |
| Total current liabilities                        | -         | 96,426            | _    | 88,850            |
| Long-term obligations, net of current            | 8 7       |                   |      |                   |
| maturities, bond discount and bond premium       | . A.      | 126,207           |      | 148,428           |
| Accrued pension cost Asset retirement obligation |           | 13,613            |      | 26,862            |
| Other  | *         | 14,641<br>106,314 |      | 14,618<br>106,878 |
| Total liabilities                                |           | 357,201           |      | 385,636           |
|  | _         | 337,201           | -    | 303,030           |
| Net assets Unrestricted                          |           | 400 204           |      | 206 004           |
| Temporarily restricted                           |           | 490,301<br>50,789 |      | 386,091<br>43,734 |
| Permanently restricted                           |           | 2,805             |      | 2,803             |
| Total net assets                                 | _         | 543,895           | _    | 432,628           |
|  | -         |                   | -    |                   |
| Total liabilities and net assets                 | <u>\$</u> | 901,096           | \$   | 818,264           |
|  |           |                   |      |                   |

# Guthrie Health and Affiliates Consolidated Statements of Operations and Changes in Net Assets - Continued Years Ended June 30, 2011 and 2010

| (in thousands of dollars)  |    | 2011    |    | 2010     |
|--|----|---------|----|----------|
| Unrestricted net assets  | 2  |         |    |          |
| Excess of revenues over expenses                                   | \$ | 89,558  | \$ | 69,284   |
| Change in pension obligation                                       | 1  | 13,291  |    | (16,737) |
| Reclassification of net assets                                     |    | -       |    | (441)    |
| Net assets released from restrictions used                         |    | 9       |    |          |
| for purchase of property and equipment                             |    | 1,278   | +  | 2,148    |
| Other  | -  | (195)   |    | -        |
| Increase in unrestricted net assets before discontinued operations |    | 103,932 |    | 54,254   |
| Gain from operations of discontinued components                    |    | 277     |    | 378      |
| Increase in unrestricted net assets                                | _  | 104,209 |    | 54,632   |
| Temporarily restricted net assets                                  |    |         |    |          |
| Contributions and grant income                                     |    | 948     |    | 970      |
| Interest and dividends, net of investment fees                     |    | (213)   |    | 30       |
| Net realized and unrealized gains on investments                   |    | 8,404   |    | . 4,084  |
| Reclassification of net assets                                     |    |         |    | 430      |
| Net assets released from restrictions                              | -  | (2,085) |    | (2,899)  |
| Increase in temporarily restricted net assets                      |    | 7,055   |    | 2,615    |
| Permanently restricted net assets                                  |    |         |    |          |
| Contributions  |    | 2       |    | 28       |
| Reclassification of net assets                                     |    |         |    | 11       |
| Increase in permanently restricted net assets                      | _  | 2       | _  | 39       |
| Increase in net assets   |    | 111,267 |    | 57,286   |
| Net assets   | 10 |         |    | 47       |
| Beginning of year  |    | 432,628 |    | 375,342  |
| End of year  | \$ | 543,895 | \$ | 432,628  |
|  |    |         |    |          |

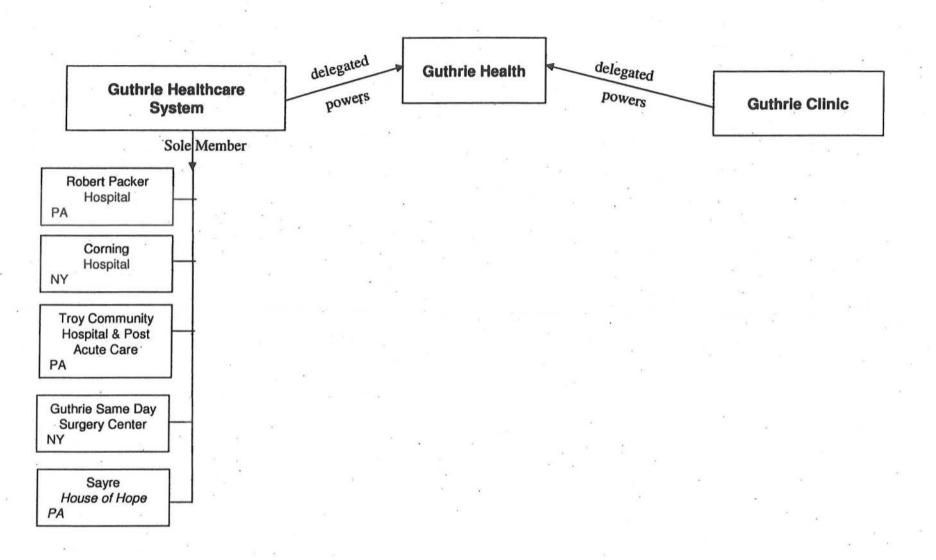
#### Guthrie Health and Affiliates Consolidated Statements of Operations and Changes in Net Assets Years Ended June 30, 2011 and 2010

| (in thousands of dollars)        |      |        |    | 2011    |    | 2010    |
|----------------------------------|------|--------|----|---------|----|---------|
| Unrestricted revenues            | ,    |        |    | 14      |    |         |
| Net patient service revenue      |      |        | \$ | 564,563 | \$ | 526,197 |
| Other operating revenue          |      |        | 4. | 11,209  |    | 12,037  |
| Gain on early retirement of debt |      | 141    |    | 3,271   |    |         |
| Total revenues                   |      |        |    | 579,043 |    | 538,234 |
| Expenses                         |      |        |    |         |    |         |
| Salaries and wages               |      |        |    | 240,271 |    | 225,695 |
| Employee benefits                |      | 7.     | 2  | 54,613  |    | 53,095  |
| Purchased services               | 3    |        |    | 27,946  |    | 27,049  |
| Supplies                         |      |        |    | 102,884 |    | 96,567  |
| Other expenses                   |      |        |    | 54,561  |    | 42,791  |
| Depreciation and amortization    |      |        |    | 29,680  |    | 28;401  |
| Interest                         | 2.7  |        |    | 3,372   |    | 3,562   |
| Provision for bad debts          |      | 11 162 | _  | 31,842  |    | 30,774  |
| Total expenses                   |      |        |    | 545,169 | _  | 507,934 |
| Income from operations           |      |        |    | 33,874  |    | 30,300  |
| Other income, net                |      |        |    | 55,684  |    | 38,984  |
| Excess of revenues over exper    | nses |        | \$ | 89,558  | \$ | 69,284  |

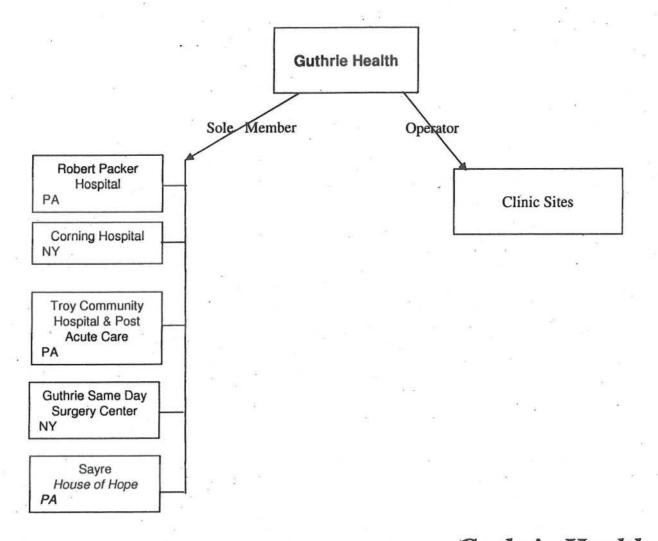
#### Guthrie Clinic, Ltd

| For the | /ear | Ended | June | 30 | 2011 |
|---------|------|-------|------|----|------|
|         |      |       |      |    |      |

|                                  | Impacted<br>NY<br>Locations | Excluded<br>Clinic<br>Locations | Reclassification Due to Cost Allocation Process | Consolidated |   |
|----------------------------------|-----------------------------|---------------------------------|---|--------------|---|
| Revenue:                         | 126.696,822                 | 380,743,482                     |   | 507,440,304  |   |
| Patient Service Revenue          | 276,713                     | 22,128,627                      |   | 22,405,341   |   |
| Other Income                     | 126,973,535                 | 402,872,110                     |   | 529,845,645  |   |
| Total Gross Income               | 120,973,535                 | 402,072,110                     |   | 328,843,043  |   |
| Deductions from Revenue:         |                             |                                 |   | *            |   |
| Contractual Adjustments          | 71,443,760                  | 239,094,669                     | •   | 310,538,429  |   |
| Provision for Bad Debt           | 1,988,103                   | 4,949,759                       |   | 6,937,862    |   |
|                                  | 73,431,863                  | 244,044,428                     | 7 •   | 317,476,291  |   |
| Net Clinic Revenue               | 53,541,673                  | 158,827,682                     |   | 212,369,354  | 4 |
| Operating Expenses               |                             | 5                               |   |              |   |
| Salaries and Wages               | 9,087,330                   | 18,459,809                      |   | 27,547,140   |   |
| Employee Benefits                | 2,771,535                   | 5,716,838                       |   | 8,488,373    |   |
| Physician Fees                   | 744,584                     | 3,524,718                       |   | 4,269,303    |   |
| Supplies                         | 7,585,653                   | 25,333,944                      |   | 32,919,597   |   |
| Other Fees and Expenses          | 3,799,087                   | 11,208,954                      |   | 15,008,042   |   |
| Depreciation and Amortization    | 980,059                     | 1,740,354                       |   | 2,720,413    |   |
| Rents and Leases                 | 103,271                     | 760,549                         |   | 863,820      |   |
| Interest Expense                 | 267,012                     | 608,933                         | (947,426)                                       | (71,482)     |   |
| Occupancy Expense                | 5,197,690                   | 6,210,251                       | 50  | 11,407,991   |   |
| Business Office                  | . 1,730,366                 | 5,163,561                       | . (6)   | 6,893,921    |   |
| Word Processing                  | . 188,701                   | 560,961                         | •   | 749,663      |   |
| Information Technology           | 2,198,964                   | 6,547,460                       | (936)   | 8,745,488    |   |
| Total Operating Expenses         | 34,654,254                  | 85,836,332                      | (948,318)                                       | 119,542,268  |   |
| Operating Income Before Provider | 18,887,418                  | 72,991,350                      | 948,318   | 92,827,086   |   |
| Provider Expenses                |                             |                                 |   |              |   |
| Salaries and Wages               | 20,793,452                  | 70,134,628                      |   | 90,928,080   |   |
| Employee Benefits                | 2,724,592                   | 8,093,214                       |   | 10,817,806   |   |
| Other Expenses                   | 241,750                     | 1,368,650                       |   | 1,610,400    |   |
| Total Provider Expenses          | 23,759,794                  | 79,596,491                      | •   | 103,356,286  |   |
| Net Income Before Overhead       | (4,872,376)                 | (6,605,141)                     | 948,318   | (10,529,200) |   |
| Clinic Overhead                  | 3,794,193                   | 11,183,346                      | 26,111  | 15,003,650   |   |
| Net Income (Loss)                | (8,666,569)                 | (17,788,487)                    | 922,207   | (25,532,849) |   |
| Non Op                           | (6,529)                     | 4,409,754                       | (922,207)                                       | 3,481,018    |   |
| Excess Margin(Loss)              | (8,673,098)                 | (13,378,733)                    | <del></del>                                     | (22,051,831) | 4 |



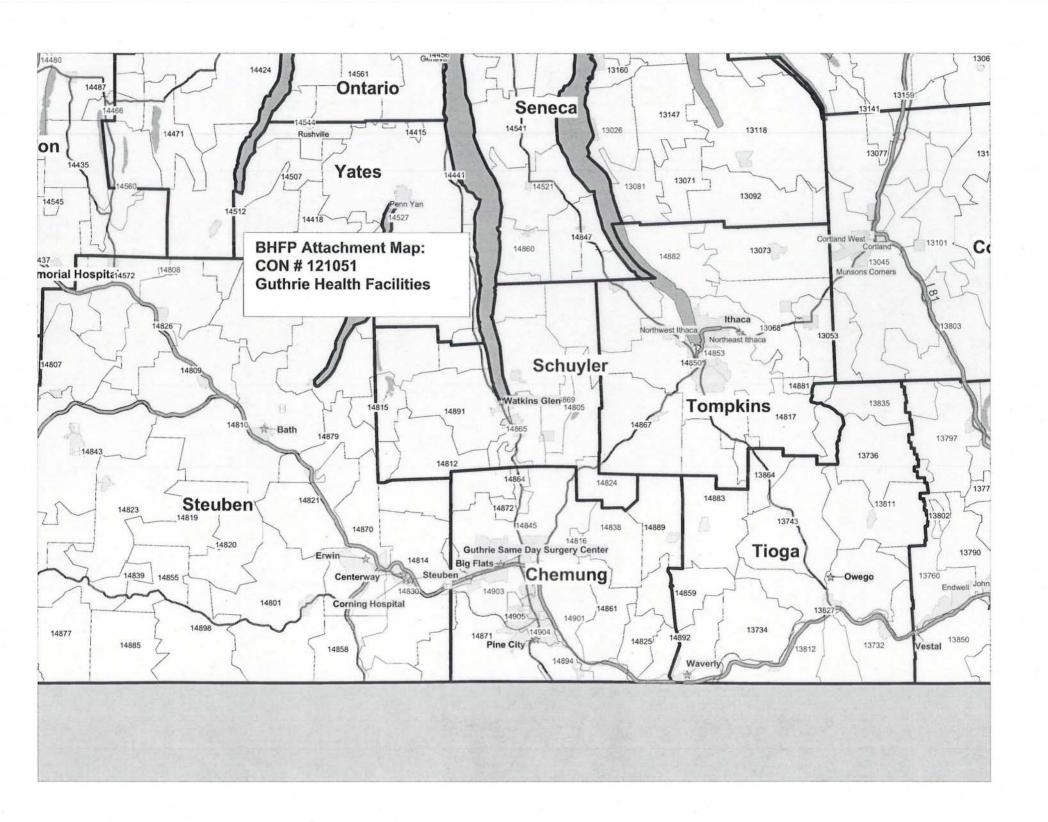
Guthrie Health
Current Organizational Chart



Guthrie Health
Proposed Organizational
Chart

#### Guthrie Health and Affiliates Consolidated Balance Sheets Pro Forma Balance Sheet June 30, 2012

| Assets   Assets   Current Assets   Current Assets   Current Assets   S. 973 \$ (12,696) \$ 21,699   Patients ArR net of estimated uncollectibles   S. 8,973 \$ (12,696) \$ 21,699   Patients ArR net of estimated uncollectibles   S. 8,973 \$ (12,696) \$ 21,699   Prepaid expenses and other assets   S. 10,810 \$ - \$ 8,132   Prepaid expenses and other assets   S. 10,810 \$ - \$ 10,810   Total assets from discontinued operations   S. 12,999 \$ - \$ 1,299 \$ - \$ 1,299 \$   S. 12,696   S. 105,259   S. 10,810 \$ - \$ 10,810   S   | (dollars in thousands)   |     |                           |       | 2                       |          | *  |
|---|--|-----|---------------------------|-------|-------------------------|----------|--|
| Current Assets Cash and cash equivalents Patients A/R net of estimated uncollectibles Inventories Prepaid expenses and other assets Total assets from discontinued operations Total assets from discontinued operations Total current assets  Assets limited to use Trustee held funds under indenture agreement Board-designated funds Other  14,799 \$ . 14,799   | A TOTAL CONTRACTOR OF THE PROPERTY OF THE PROP | 6/  | 30/2012                   | -     | hange I                 | 6/       | 30/2011  |
| Cash and cash equivalents   |  |     |                           |       | , inclined              |          | 00/10/11   |
| Patients A/R net of estimated uncollectibles  |  | 2   | 8.973                     | 2     | (12.696)                | 2        | 21.669   |
| Inventories   |  | ž   |                           |       | (,)                     |          |  |
| Prepaid expenses and other assets   10,810 \$   10,810   1,299 \$   1,299   1,  |  | 2   |                           | 13.3  |                         |          |  |
| Total assets from discontinued operations Total current assets  Assets limited to use Trustee held funds under indenture agreement Board-designated funds Cother  \$ 14,799 \$ . \$ 14,799 Board-designated funds \$ 95,528 \$ . \$ 95,528 Cother  \$ 129,946 \$ . \$ 129,946 \$ 240,273 \$ . \$ 240,273 Investments  \$ 388,146 \$ . \$ 388,146 Property and equipment, net Other assets, net Total assets  \$ 180,728 \$ 15,638 \$ 165,090 Cother assets, net Total assets  \$ 2,328 \$ 2,328 Current maturities of long-term obligations Accounts payable and accrued expenses Accounts payable and accrued expenses Accounts payable and accrued expenses \$ 33,330 \$ . \$ 33,330 Accrued peyroll, taxes, and vacatin Estimated third-party payable, net Other Total liabilities from discontinued operations Total current liabilities  Long-term obligations, net of current maturities, bond discount and bond premium Accrued pension cost Asset retirement obligations \$ 14,641 \$ . \$ 108,314 Total liabilities  Net assets  Unrestricted \$ 489,921 \$ (380) \$ 490,301 Temporarily restricted \$ 50,789 \$ . \$ 50,789 Total net assets  \$ 543,515 \$ (380) \$ 543,895  |  | ě   |                           | 570   |                         |          |  |
| Total current assets   \$ 92,563 \$ (12,696) \$ 105,259   |  |     |                           |       |                         |          |  |
| Assets limited to use Trustee held funds under Indenture agreement Board-designated funds Cither  \$ 14,799 \$ - \$ 14,799 Board-designated funds \$ 95,528 \$ - \$ 95,528 Cither  \$ 129,946 \$ - \$ 129,946 \$ 240,273 \$ - \$ 240,273 Investments  \$ 388,146 \$ - \$ 388,146 Property and equipment, net Cither assets, net Total assets  \$ 180,728 \$ 15,638 \$ 195,090 Cither assets, net Total assets  \$ 190,728 \$ 15,638 \$ 195,090 Cither assets, net Total assets  \$ 904,038 \$ 2,942 \$ 901,096  Liabilities and Net Assets Current Liabilities Current maturities of long-term obligations Accrued payroll, taxes, and vacatin \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 \$ - \$ 33,330 Cither \$ 19,134 \$ - \$ 19,134 Cither Total liabilities from discontinued operations Total current liabilities  \$ 96,426 \$ - \$ 96,426  Long-term obligations, net of current maturities, bond discount and bond premium discount and bond premium Cither \$ 13,613 \$ - \$ 13,613 Asset retirement obligations Cither \$ 13,613 \$ - \$ 13,613 Asset retirement obligations Cither \$ 106,314 \$ - \$ 106,314 Total liabilities  Unrestricted \$ 489,921 \$ (380) \$ 490,301 Temporarity restricted Fernanently restricted S 10,789 \$ - \$ 50,789 Permanently restricted Total net assets  \$ 543,515 \$ (380) \$ 543,895   |  | -   |                           | _     | (12 606)                | <u> </u> | THE RESERVE TO SHARE   |
| Trustee held funds under Indenture agreement   \$ 14,799 \$ - \$ 14,799   | Fotos Curront asserts  | 9   | 02,000                    | 9     | (12,000)                | 9        | 100,200  |
| Trustee held funds under Indenture agreement   \$ 14,799 \$ - \$ 14,799   | Assets limited to use  |     |                           |       |                         |          | •  |
| Source   S  |  | 8   | 14,799                    | \$    |                         | \$       | 14.799   |
| State   |  |     |                           | \$    | 1                       | 2        |  |
| S 240,273 \$  |  |     |                           | 200   |                         |          |  |
| Investments   \$ 388,146 \$ - \$ 388,146   \$ -   |  | -   | THE RESERVE OF THE PERSON | -     |                         | \$       | THE RESERVE OF THE PERSON NAMED IN   |
| Property and equipment, net   \$ 180,728 \$ 15,638 \$ 165,090   |  | _   | 03                        |       |                         | -        |  |
| Cither assets   | Investments  | \$  | 388,146                   | \$    | -                       | \$       | 388,146  |
| Total assets   \$ 904,038 \$ 2,942 \$ 901,096   | Property and equipment, net  | \$  | 180,728                   | \$    | 15,638                  | \$       | 165,090  |
| Current Liabilities   | Other assets, net  |     |                           |       |                         | \$       | 2,328  |
| Current Liabilities         Current maturities of long-term obligations         \$ 6,425 \$ . \$ 6,425           Accounts payable and accrued expenses         \$ 33,330 \$ . \$ 33,330           Accrued payroll, taxes, and vacatin         \$ 35,575 \$ . \$ 35,575           Estimated third-party payable, net         \$ 19,134 \$ . \$ 19,134           Other         \$ 1,947 \$ . \$ 1,947           Total liabilities from discontinued operations         \$ 15 \$ . \$ 15           Total current liabilities         \$ 96,426 \$ . \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ . \$ 13,613           Asset retirement obligations         \$ 14,641 \$ . \$ 14,641           Other         \$ 106,314 \$ . \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets           Unrestricted         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ . \$ 50,789           Permanently restricted         \$ 2,805 \$ . \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895   | Total assets   | \$  | 904,038                   | \$    | 2,942                   | \$       | 901,096  |
| Current Liabilities         Current maturities of long-term obligations         \$ 6,425 \$ . \$ 6,425           Accounts payable and accrued expenses         \$ 33,330 \$ . \$ 33,330           Accrued payroll, taxes, and vacatin         \$ 35,575 \$ . \$ 35,575           Estimated third-party payable, net         \$ 19,134 \$ . \$ 19,134           Other         \$ 1,947 \$ . \$ 1,947           Total liabilities from discontinued operations         \$ 15 \$ . \$ 15           Total current liabilities         \$ 96,426 \$ . \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ . \$ 13,613           Asset retirement obligations         \$ 14,641 \$ . \$ 14,641           Other         \$ 106,314 \$ . \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets           Unrestricted         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ . \$ 50,789           Permanently restricted         \$ 2,805 \$ . \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895   | 94 1 1 1 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |     |                           |       |                         | 1.5      | U. C.  |
| Current Liabilities         Current maturities of long-term obligations         \$ 6,425 \$ . \$ 6,425           Accounts payable and accrued expenses         \$ 33,330 \$ . \$ 33,330           Accrued payroll, taxes, and vacatin         \$ 35,575 \$ . \$ 35,575           Estimated third-party payable, net         \$ 19,134 \$ . \$ 19,134           Other         \$ 1,947 \$ . \$ 1,947           Total liabilities from discontinued operations         \$ 15 \$ . \$ 15           Total current liabilities         \$ 96,426 \$ . \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ . \$ 13,613           Asset retirement obligations         \$ 14,641 \$ . \$ 14,641           Other         \$ 106,314 \$ . \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets           Unrestricted         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ . \$ 50,789           Permanently restricted         \$ 2,805 \$ . \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895   | and the second s |     | tt.                       | 3     | 100                     |          | >:3  |
| Current maturities of long-term obligations         \$ 6,425 \$ \$ \$ \$ 6,425           Accounts payable and accrued expenses         \$ 33,330 \$ \$ \$ \$ \$ 33,330           Accrued payroll, taxes, and vacatin         \$ 35,575 \$ \$ \$ \$ \$ \$ 35,575           Estimated third-party payable, net         \$ 19,134 \$ \$ \$ \$ 19,134           Other         \$ 1,947 \$ \$ \$ \$ 1,947           Total liabilities from discontinued operations         \$ 15 \$ \$ \$ \$ \$ 15           Total current liabilities         \$ 96,426 \$ \$ \$ \$ \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ \$ \$ \$ \$ 13,613           Asset retirement obligations         \$ 14,641 \$ \$ \$ 14,641           Other         \$ 106,314 \$ \$ \$ \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets         Unrestricted         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ \$ \$ \$ \$ 50,789           Permanently restricted         \$ 2,805 \$ \$ \$ \$ \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895  |  |     |                           |       |                         | *        |  |
| Accounts payable and accrued expenses \$ 33,330 \$ - \$ 33,330 Accrued payroll, taxes, and vacatin \$ 35,575 \$ - \$ 35,575 Estimated third-party payable, net \$ 19,134 \$ - \$ 19,134 Other \$ 1,947 \$ - \$ 1,947 Total liabilities from discontinued operations \$ 15 \$ - \$ 15 Total current liabilities \$ 96,426 \$ - \$ 96,426 \$ - \$ 96,426 \$ - \$ 96,426 \$ - \$ 96,426 \$ - \$ 96,426 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 13,613 \$ - \$ 14,641 \$ - \$ 14,641 \$ - \$ 14,641 \$ - \$ 14,641 \$ - \$ 106,314 \$                        |  |     |                           | -     |                         |          |  |
| Accrued payroll, taxes, and vacatin \$ 35,575 \$ - \$ 35,575 Estimated third-party payable, net \$ 19,134 \$ - \$ 19,134 Other \$ 1,947 \$ - \$ 1,947 Total liabilities from discontinued operations \$ 15 \$ - \$ 15 Total current liabilities \$ 96,426 \$ - \$ 96,426 \$ |  | \$  |                           | ş     | •                       | 100      | The second of th |
| Stimeted third-party payable, net   Stimeted   Stime  |  | \$  |                           | - 62  |                         | 1        |  |
| Other         \$ 1,947         \$ - \$ 1,947           Total liabilities from discontinued operations         \$ 15         \$ - \$ 96,426           Total current liabilities         \$ 96,426         \$ - \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529         \$ 3,322         \$ 126,207           Accrued pension cost         \$ 13,613         \$ - \$ 13,613           Asset retirement obligations         \$ 14,641         \$ - \$ 14,641           Other         \$ 106,314         \$ - \$ 106,314           Total liabilities         \$ 360,523         \$ 3,322         \$ 357,201           Net assets           Unrestricted         \$ 489,921         \$ (380)         \$ 490,301           Temporarily restricted         \$ 50,789         \$ - \$ 50,789           Permanently restricted         \$ 2,805         \$ - \$ 2,805           Total net assets         \$ 543,515         \$ (380)         \$ 543,895  |  | \$  |                           | •     | ***                     | -        | ,_   |
| Total liabilities from discontinued operations         \$ 15 \$ - \$ 15           Total current liabilities         \$ 96,426 \$ - \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ - \$ 13,613           Asset retirement obligations         \$ 14,641 \$ - \$ 106,314           Other         \$ 106,314 \$ - \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ - \$ 50,789           Permanently restricted         \$ 2,805 \$ - \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895   |  |     |                           |       |                         |          |  |
| Total current liabilities         \$ 96,426 \$ - \$ 96,426           Long-term obligations, net of current maturities, bond discount and bond premium         \$ 129,529 \$ 3,322 \$ 126,207           Accrued pension cost         \$ 13,613 \$ - \$ 13,613           Asset retirement obligations         \$ 14,641 \$ - \$ 14,641           Other         \$ 106,314 \$ - \$ 106,314           Total liabilities         \$ 360,523 \$ 3,322 \$ 357,201           Net assets           Unrestricted         \$ 489,921 \$ (380) \$ 490,301           Temporarily restricted         \$ 50,789 \$ - \$ 50,789           Permanently restricted         \$ 2,805 \$ - \$ 2,805           Total net assets         \$ 543,515 \$ (380) \$ 543,895   |  |     | 200                       |       |                         |          | 100000000000000000000000000000000000000  |
| Long-term obligations, net of current maturities, bond discount and bond premium       \$ 129,529 \$ 3,322 \$ 126,207         Accrued pension cost       \$ 13,613 \$ - \$ 13,613         Asset retirement obligations       \$ 14,641 \$ - \$ 14,641         Other       \$ 106,314 \$ - \$ 106,314         Total liabilities       \$ 360,523 \$ 3,322 \$ 357,201         Net assets         Unrestricted       \$ 489,921 \$ (380) \$ 490,301         Temporarily restricted       \$ 50,789 \$ - \$ 50,789         Permanently restricted       \$ 2,805 \$ - \$ 2,805         Total net assets       \$ 543,515 \$ (380) \$ 543,895  |  |     |                           | _     | -                       | _        |  |
| discount and bond premium       \$ 129,529       \$ 3,322       \$ 126,207         Accrued pension cost       \$ 13,613       \$ \$ 13,613         Asset retirement obligations       \$ 14,641       \$ \$ 14,641         Other       \$ 106,314       \$ \$ 106,314         Total liabilities       \$ 360,523       \$ 3,322       \$ 357,201         Net assets         Unrestricted       \$ 489,921       \$ (380)       \$ 490,301         Temporarily restricted       \$ 50,789       \$ \$ 50,789         Permanently restricted       \$ 2,805       \$ \$ 2,805         Total net assets       \$ 543,515       \$ (380)       \$ 543,895   | Total current liabilities  | \$  | 96,426                    | \$    | •                       | \$       | 96,426   |
| discount and bond premium       \$ 129,529       \$ 3,322       \$ 126,207         Accrued pension cost       \$ 13,613       \$ \$ 13,613         Asset retirement obligations       \$ 14,641       \$ \$ 14,641         Other       \$ 106,314       \$ \$ 106,314         Total liabilities       \$ 360,523       \$ 3,322       \$ 357,201         Net assets         Unrestricted       \$ 489,921       \$ (380)       \$ 490,301         Temporarily restricted       \$ 50,789       \$ \$ 50,789         Permanently restricted       \$ 2,805       \$ \$ 2,805         Total net assets       \$ 543,515       \$ (380)       \$ 543,895   | I am term abligations and of aureast metadolog band  |     |                           |       |                         |          | •  |
| Accrued pension cost \$ 13,613 \$ - \$ 13,613  Asset retirement obligations \$ 14,641 \$ - \$ 14,641  Other \$ 106,314 \$ - \$ 106,314  Total liabilities \$ 360,523 \$ 3,322 \$ 357,201  Net assets  Unrestricted \$ 489,921 \$ (380) \$ 490,301  Temporarily restricted \$ 50,789 \$ - \$ 50,789  Permanently restricted \$ 2,805 \$ - \$ 2,805  Total net assets \$ 543,515 \$ (380) \$ 543,895  | 하다가 되고 있어야 싶어요 가게 하나요! 회사 이번에 가게 되는 것이 없어지 않는 것이 없는 것이 없는 것이 없는 것이 없다.   |     | 120 520                   |       | 2 222                   |          | 100 007  |
| Asset retirement obligations \$ 14,641. \$ - \$ 14,641 Other \$ 106,314 \$ - \$ 106,314 Total liabilities \$ 360,523 \$ 3,322 \$ 357,201  Net assets  Unrestricted \$ 489,921 \$ (380) \$ 490,301 Temporarily restricted \$ 50,789 \$ - \$ 50,789 Permanently restricted \$ 2,805 \$ - \$ 2,805 Total net assets \$ 543,515 \$ (380) \$ 543,895   | The state of the s | 9   |                           | 2.75  |                         |          |  |
| Other         \$ 106,314         \$ - \$ 106,314           Total liabilities         \$ 360,523         \$ 3,322         \$ 357,201           Net assets           Unrestricted         \$ 489,921         \$ (380)         \$ 490,301           Temporarily restricted         \$ 50,789         \$ - \$ 50,789           Permanently restricted         \$ 2,805         \$ - \$ 2,805           Total net assets         \$ 543,515         \$ (380)         \$ 543,895  |  |     |                           | - 3.5 |                         | - 5      |  |
| Total liabilities \$ 360,523 \$ 3,322 \$ 357,201  Net assets  Unrestricted \$ 489,921 \$ (380) \$ 490,301  Temporarily restricted \$ 50,789 \$ - \$ 50,789  Permanently restricted \$ 2,805 \$ - \$ 2,805  Total net assets \$ 543,515 \$ (380) \$ 543,895  |  |     |                           | 100   |                         |          | The state of the s |
| Net assets         Unrestricted       \$ 489,921 \$ (380) \$ 490,301         Temporarily restricted       \$ 50,789 \$ - \$ 50,789         Permanently restricted       \$ 2,805 \$ - \$ 2,805         Total net assets       \$ 543,515 \$ (380) \$ 543,895  | •  | \$  |                           |       | The same of the same of | _        | THE RESERVE OF THE PERSON NAMED IN   |
| Unrestricted       \$ 489,921       \$ (380)       \$ 490,301         Temporarily restricted       \$ 50,789       \$ - \$ 50,789         Permanently restricted       \$ 2,805       \$ - \$ 2,805         Total net assets       \$ 543,515       \$ (380)       \$ 543,895   |  | _   |                           |       |                         | 4        | AND DESCRIPTION OF THE PARTY OF |
| Temporarily restricted       \$ 50,789 \$ - \$ 50,789         Permanently restricted       \$ 2,805 \$ - \$ 2,805         Total net assets       \$ 543,515 \$ (380) \$ 543,895   | Net assets   |     |                           |       |                         | 2        |  |
| Permanently restricted \$ 2,805 \$ - \$ 2,805  Total net assets \$ 543,515 \$ (380) \$ 543,895  | Unrestricted   | \$  |                           | - 3   |                         | S. S. S. |  |
| Total net assets \$ 543,515 \$ (380) \$ 543,895   |  | \$  | 50,789                    | \$    |                         | \$       | 50,789   |
| Total net assets \$ 543,515 \$ (380) \$ 543,895   | Permanently restricted   | \$  |                           |       |                         | \$       | 2,805  |
| Total liabilities and net assets \$ 904,038 \$ 2,942 \$ 901,096   |  | \$  | 543,515                   | \$    | (380                    | ) \$     | 543,895  |
| 10tal natinuos and not accord   | Total liabilities and not assets   | -   | 904 029                   | 9     | 2042                    |          | 901 006  |
|   | I Vidi lidulilido di la Trat 8500to  | . = | 004,000                   | -     | 2,042                   | -        | 001,000  |



# New York State Department of Health Public Health and Health Planning Council

#### **April 5, 2012**

#### **ATTACHMENTS**

#### **Ambulatory Surgery Centers - Establish/Construct**

Exhibit #6

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 112086 B      | 1504 Richmond, LLC d/b/a Richmond Surgery Center (Richmond County) |
| 2. | 112222 B      | Brooklyn SC, LLC<br>(Kings County)                                 |
| 3. | 112287 B      | Plastic Surgery Center of Westchester (Westchester County)         |
| 4. | 112347 E      | Executive Woods Ambulatory Surgery Center, LLC (Albany County)     |
| 5. | 112382 B      | North Country Eye Center<br>(Saratoga County)                      |

## Pro Forma Balance Sheet Of Richmond Surgery Center, LLC

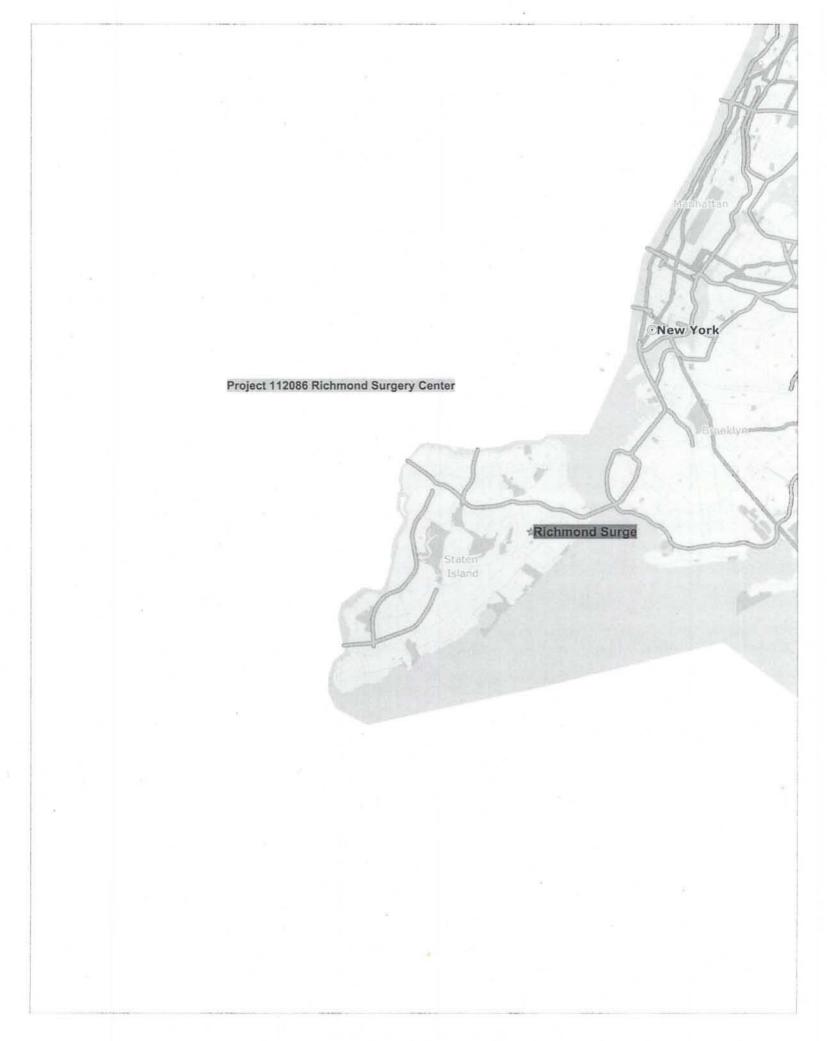
#### **ASSETS**

| Cash                                 | \$309,730 |
|--------------------------------------|-----------|
| TOTAL ASSETS                         | \$309,730 |
| LIABILITIES                          |           |
| Working Cpaital Loan                 | \$154,865 |
| Total Liabilities                    | \$154,865 |
| Members Equity                       | \$154,865 |
| Total Liabilities and Members Equity | \$309.730 |

## Attachment D ESTABLISHMENT CHECKLIST FOR AMBULATORY CARE SITES

| APPLICATION: Richmond Surgery Center, LLC (112086-E) |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|
| NATURE OF APPLICATION:                               |  | X<br>IF SPECIAL                              | PRIMARY CARE<br>SPECIALTY<br>IY – TYPE: Ambulatory               |  |  |  |  |  |
| AUSPICE:   |  | X  | NON PROFIT<br>PROPRIETARY<br>Limited Liability Company<br>PUBLIC |  |  |  |  |  |
| COST:  |  | YEAR THRE                                    | <u>E</u>   |  |  |  |  |  |
| Expenses: Operating Capital Total Expenses           | \$1,562,995<br><u>108,000</u><br>\$1,670,995 | \$1,750,376<br><u>108,000</u><br>\$1,858,376 | <u>)</u>   |  |  |  |  |  |
| Utilization: (Procedures)<br>Cost Per Visit          | 1,980<br>\$843.94                            | 2,183<br>\$851.29                            |  |  |  |  |  |  |
| PAYOR SOURCE:  | (Year 1)                                     | (Year 3)                                     |  |  |  |  |  |  |

| Commercial Fee-for-Service | 20.11% | 20.18% |
|----------------------------|--------|--------|
| Commercial Managed Care    | 19.15% | 19.22% |
| Medicare Fee-for-Service   | 38.31% | 38.44% |
| Medicaid Fee-for-Service   | 5.27%  | 5.29%  |
| Medicaid Managed Care      | 10.06% | 10.09% |
| Charity Care               | 3.94%  | 3.60%  |
| Private Pay                | 3.16%  | 3.18%  |



#### Maimonides Medical Center

#### Statements of Financial Position

|   | December 31 |         |      | - 31    |
|---|-------------|---------|------|---------|
|   |             | 2010    |      | 2009    |
|   |             | (In Th  | ousa | nds)    |
| Assets  |             |         |      |         |
| Current assets:   |             |         |      |         |
| Cash and cash equivalents                                   | \$          | 43,996  | \$   | 17,662  |
| Short-term investments                                      |             | 91,487  |      | 94,136  |
| Total cash, cash equivalents and short-term investments     |             | 135,483 |      | 111,798 |
| Assets limited as to use, current portion                   |             |         |      |         |
| Board designated  |             | 13,908  |      | 13,015  |
| Receivables for patient care, net of allowance for doubtful |             |         |      | ř.      |
| accounts (2010 - \$76,844; 2009 - \$77,895)                 |             | 119,693 |      | 108,389 |
| Due from affiliates, net, current portion                   |             | 4,919   |      | 4,225   |
| Supplies, at average cost                                   |             | 9,948   |      | 9,563   |
| Other current assets  |             | 39,443  |      | 16,075  |
| Total current assets  |             | 323,394 |      | 263,065 |
| Assets limited as to use, less current portion              |             |         |      |         |
| Sinking funds   |             | 10,944  |      | 9,467   |
| Collateral  |             | 2,630   |      | 2,630   |
| Self-insurance trust  |             | 3,958   |      | 3,566   |
| Long-term investment funds                                  |             | 1,384   |      | 1,980   |
| Due from affiliates, net, less current portion              |             | 2,462   |      | 2,524   |
| Property, plant and equipment, net                          |             | 331,664 |      | 320,188 |
| Equity in captive insurance program                         |             | 47,256  |      | 42,182  |
| Other assets  |             | 35,656  |      | 22,552  |
| Total assets  | \$          | 759,348 | \$   | 668,154 |

|   |      | Decei   | nbei | 31      |
|---|------|---------|------|---------|
|   | 1440 | 2010    |      | 2009    |
|   |      | (In Th  | ousa | nds)    |
| Liabilities and net assets                          |      |         |      |         |
| Current liabilities:                                |      |         |      |         |
| Accounts payable and accrued expenses               | \$   | 56,076  | \$   | 56,506  |
| Construction payable                                |      | 8,280   |      | 5,807   |
| Accrued salaries and related liabilities            |      | 74,089  |      | 63,173  |
| Current portion of long-term debt and capital lease |      |         |      |         |
| obligations   |      | 21,049  |      | 16,124  |
| Line of credit borrowings                           |      | 16,408  |      | 18,108  |
| Other current liabilities                           |      | 43,754  |      | 30,274  |
| Total current liabilities                           |      | 219,656 |      | 189,992 |
| Long-term debt and capital lease obligations, less  |      |         |      |         |
| current portion                                     |      | 174,114 |      | 163,27  |
| Accrued pension and postretirement benefits         |      | 46,347  |      | 41,509  |
| Other noncurrent liabilities                        |      | 109,121 |      | 106,703 |
| Professional liabilities                            |      | 25,144  |      | 28,771  |
| Total liabilities                                   |      | 574,382 |      | 530,246 |
| Commitments and contingencies                       |      |         |      |         |
| Net assets (No                                      |      |         |      |         |
| Unrestricted  |      | 159,218 |      | 122,547 |
| Temporarily restricted                              |      | 14,616  |      | 14,229  |
| Permanently restricted                              |      | 1,132   |      | 1,132   |
| Total net assets                                    |      | 184,966 |      | 137,908 |
| Total liabilities and net assets                    | \$   | 759,348 | \$   | 668,154 |

#### Maimonides Medical Center

#### Statements of Operations and Changes in Net Assets

|   | Year Ended December 31<br>2010 2009 |         |           |         |
|---|-------------------------------------|---------|-----------|---------|
| *   | -                                   | (In The | ousan     |         |
| Operating revenue:  |                                     | 5       |           |         |
| Net patient service revenue   | \$                                  | 930,578 | \$        | 888,664 |
| Other revenue   |                                     | 44,341  |           | 36,441  |
| Net assets released from restrictions   |                                     | 2,337   |           | 3,037   |
| Total operating revenue   |                                     | 997,256 |           | 928,142 |
| Operating expenses:   |                                     |         |           |         |
| Salaries and wages  |                                     | 472,167 |           | 442,433 |
| Employee benefits   |                                     | 133,241 |           | 121,315 |
| Supplies and other expenses   |                                     | 319,895 |           | 304,174 |
| Depreciation and amortization   |                                     | 41,507  |           | 38,229  |
| Interest and amortization of deferred financing costs   |                                     | 11,471  |           | 13,472  |
| Total operating expenses  |                                     | 969,281 |           | 919,623 |
| Excess of operating revenue over operating expenses before other items  |                                     | 27,975  |           | 8,519   |
| Captive insurance program interest rate shortfall   |                                     | 5,249   |           | 8,074   |
| Change in equity in captive insurance program   |                                     | 5,074   |           | 20,393  |
| Medical residents FICA refund   |                                     | 19,723  |           | -       |
| Excess of revenue over expenses before net change in unrealized gains and losses on investments and change in fair value of | -                                   |         | 10-30-011 |         |
| interest rate swap agreements   |                                     | 49,021  |           | 36,986  |
| Net change in unrealized gains and losses on investments and  |                                     |         |           |         |
| change in fair value of interest rate swap agreements   |                                     | 169     |           | 734     |
| Excess of revenue over expenses   |                                     | 49,190  |           | 37,720  |
| Change in accrued pension and postretirement benefits liabilities   |                                     |         |           |         |
| to be recognized in future periods  |                                     | (2,659) |           | (485)   |
| Grants for capital asset acquisitions and net assets released from  |                                     |         |           |         |
| restrictions used for capital asset acquisitions  | 11.00                               | 140     |           | 832     |
| Increase in unrestricted net assets   |                                     | 46,671  |           | 38,067  |
| Temporarily restricted net assets:  |                                     |         |           |         |
| Restricted contributions, grants and other receipts   |                                     | 2,864   |           | 2,883   |
| Net assets released from restrictions:  |                                     |         |           |         |
| Operating expenses  |                                     | (2,337) |           | (3,037) |
| Capital asset acquisitions  |                                     | (140)   |           | (582)   |
| Increase (decrease) in temporarily restricted net assets  |                                     | 387     |           | (736)   |
| Increase in net assets  |                                     | 47,058  |           | 37,331  |
| Net assets at beginning of year   | 24                                  | 137,908 |           | 100,577 |
| Net assets at end of year   | \$                                  | 184,966 | \$        | 137,908 |



#### Maimonides Medical Center Statements of Financial Positions

|   | October<br>2011 | Audited<br>December<br>2010 |   | October<br>2011 | Audited<br>December<br>2010 |
|---|-----------------|-----------------------------|---|-----------------|-----------------------------|
| Assets  | (In Tho         | usands)                     | Liabilities and net assets                    | (In Tho         | usands)                     |
| Current assets:   |                 |                             | Current liabilities:                          |                 |                             |
| Cash & cash equivalents                                 | \$ 45,281       | \$ 43,996                   | Accounts payable and accrued expenses         | \$ 59,532       | \$ 56,076                   |
| Short-term investments                                  | 91,847          | 91,487                      |   |                 |                             |
| Total cash, cash equivalents and short-term investments | 137,128         | 135,483                     | Construction payable                          | 3,773           | 8,280                       |
| Assets limited as to use, current portion:              |                 |                             |   |                 |                             |
| Board designated  | 14,055          | 13,908                      | Accrued salaries and related liabilities      | 70,403          | 74,089                      |
| Receivables for patient care, net of                    |                 |                             | Current portion of long-term debt and         |                 |                             |
| allowance for doubtful accounts                         | 126,615         | 119,693                     | capital lease obligations                     | 20,934          | 21,049                      |
| Due from affiliates, net, current portion               | 7,822           | 4,919                       |   |                 |                             |
| Supplies, at average cost                               | 9,275           | 9,948                       | Line of credit borrowings                     | 18,408          | 16,408                      |
| Other current assets                                    | 50,477          | 39,443                      | Other current liabilities                     | 52,689          | 43,754                      |
| Total current assets                                    | 345,172         | 323,394                     | Total current liabilities                     | 225,739         | 219,656                     |
| Assets limited as to use, less current portion:         |                 |                             | Long-term debt and capital lease obligations, |                 |                             |
| Sinking funds   | 12,771          | 10,944                      | less current portion                          | 159,257         | 174,114                     |
| Collateral  | 2,630           | 2,630                       | Accrued pension and post retirement benefits  | 45,885          | 46,347                      |
| Self-insurance trust                                    | 3,958           | 3,958                       | Other noncurrent liabilities                  | 135,262         | 109,121                     |
|   |                 |                             | Professional liabilities                      | 33,137          | 25,144                      |
| Long-term investment funds                              | 4.450           | 4 004                       | Total liabilities                             | 599,280         | 574,382                     |
| Long-term investment tonds                              | 1,150           | 1,384                       |   |                 |                             |
| Due from affiliates, net, less current portion          | 2,577           | 2,462                       | Net assets                                    | 72.522.5555     | 2007000                     |
|   |                 |                             | Unrestricted                                  | 162,965         | 169,218                     |
| Property, plant and equipment, net                      | 339,500         | 331,664                     | Temporarily restricted                        | 14,829          | 14,616                      |
| Equity in captive Insurance program                     | 47,498          | 47,256                      | Permanently restricted                        | 1,132           | 1,132                       |
| Othersende  | 00.000          | 05.050                      | Total net assets                              | 178,926         | 184,968                     |
| Other assets  | 22,950          | 35,656                      |   |                 |                             |
| Total assets  | \$ 778,208      | \$ 759,348                  | Total flabilities and net assets              | \$ 778,206      | \$ 759,348                  |

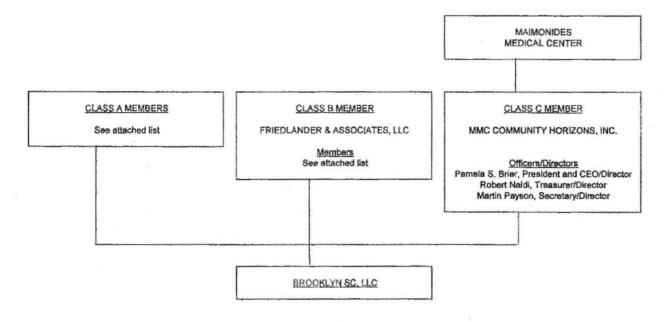


#### Maimonides Medical Center Statement of Operations For the Ten Months ended October 31, 2011

|  |   |            | Month       |             |              | Year-to-Date |             |
|--|---|------------|-------------|-------------|--------------|--------------|-------------|
| Description  |   | Budget     | Actual      | Variance    | Budget       | Actual       | Variance    |
| Inpatient Service Revenue  |   | 59,463,255 | 56,032,467  | (3,430,788) | 561,844,723  | 565,998,659  | 4,153,936   |
| Outpatient Revenue (Incl. Faculty Practice)  | 6 | 20,086,903 | 20,349,045  | 262,142     | 194,119,165  | 196,053,861  | 1,934,696   |
| Net Patient Service Revenue  |   | 79,550,158 | 76,381,512  | (3,168,646) | 755,963,888  | 762,052,520  | 6,088,632   |
| Other Operating Revenues   |   | 1,776,576  | 2,239,231   | 462,655     | 23,848,791   | 26,497,499   | 2,648,708   |
| Total Operating Revenue  |   | 81,326,734 | 78,620,743  | (2,705,991) | 779,812,679  | 788,550,019  | 8,737,340   |
|  |   |            |             |             |              |              |             |
| Operating Expenses   |   |            |             |             | E:           |              |             |
| Salaries   |   | 39,515,702 | 39,838,948  | (323,246)   | 388,892,741  | 387,627,116  | 1,265,625   |
| Supplies & Expenses  |   | 20,393,774 | 19,884,925  | 508,849     | 200,337,381  | 202,872,631  | (2,535,250) |
| Employee Benefits  |   | 10,792,091 | 10,980,169  | (188,078)   | 110,956,350  | 110,527,691  | 428,659     |
| Depreciation   |   | 3,721,152  | 3,721,152   | 0           | 37,211,520   | 37,211,520   | (0)         |
| Interest   |   | 941,820    | 852,026     | 89,794      | 9,816,998    | 8,846,559    | 970,439     |
| Insurance  |   | 4,527,253  | 3,941,585   | 585,668     | 45,272,530   | 41,119,720   | 4,152,810   |
| Total Operating Expenses   |   | 79,891,792 | 79,218,805  | 672,987     | 792,487,520  | 788,205,237  | 4,282,283   |
| Net Revenue (Loss) before Unrealized Gains (Lusses)<br>and change in Equity in Captive Insurance Program |   | 1,434,942  | (598,062)   | (2,633,004) | (12,674,841) | 344,782      | 13,019,623  |
| FFH Interest Rate (Shortfall) Overage  |   |            | 5,690,584   |             |              | (7,707,320)  |             |
| Change in Equity in Captive Insurance Program  |   |            | (2,553,986) |             |              | 242,159      |             |
| Net Revenue (Loss) before Unrealized Gains (Losses)  |   |            | 2,538,536   |             | -            | (7,120,379)  |             |
| Unrealized Gains (Losses) on Investments   |   |            | (306,489)   |             |              | 2,012,420    |             |
| Change in Fair Value of Interest Rate Swap Agreements  |   |            | 316,916     |             |              | (1,148,483)  |             |
| Excess (Deficiency) of Revenues Over Expenses  |   |            | 2,548,963   |             | -            | (6,256,442)  |             |

#### BROOKLYN SC, LLC

#### Organizational Chart and List of Members



#### Class A Managers

Richard A. Fazio, M.D. Elliott Fuhrer, M.D. Robert E. Kodsi, M.D. Seth Lapin, M.D. Class C Manager

Robert Naldi

#### BROOKLYN SC, LLC

#### PRO FORMA BALANCE SHEET

#### **ASSETS**

| Project Start-Up/Leasehold Improvements   | \$4,255,497  |
|---|--------------|
| Moveable Equipment and Telecommunications | \$4,198,200  |
| Working Capital Cash                      | \$1,636,517  |
| TOTAL ASSETS                              | \$10,090,214 |

#### LIABILITIES AND MEMBER EQUITY

#### LIABILITIES

| Renovation Loan                        | \$7,608,000  |
|--|--------------|
| Working Capital Loan                   | \$750,000    |
| TOTAL LIABILITIES                      | \$8,358,000  |
| MEMBER EQUITY                          | \$1,732,214  |
| TOTAL LIABILITIES AND<br>MEMBER EQUITY | \$10,090,214 |

#### ESTABLISHMENT CHECKLIST FOR AMBULATORY CARE SITES

APPLICATION: CON 112222-B Brooklyn SC,LLC (Kings County)

NATURE OF APPLICATION: AMBULATORY SURGERY XX MULTI- SPECIALTY AUSPICE: NON PROFIT PROPRIETARY LLC **PUBLIC** - limited liability AFFILIATIONS: Maimonides Medical Center UNIT COST: YEAR ONE YEAR THREE \$ 433.61 \$ 428.81 **OPERATING** \$ 134.05 CAPITAL \$ 148.21

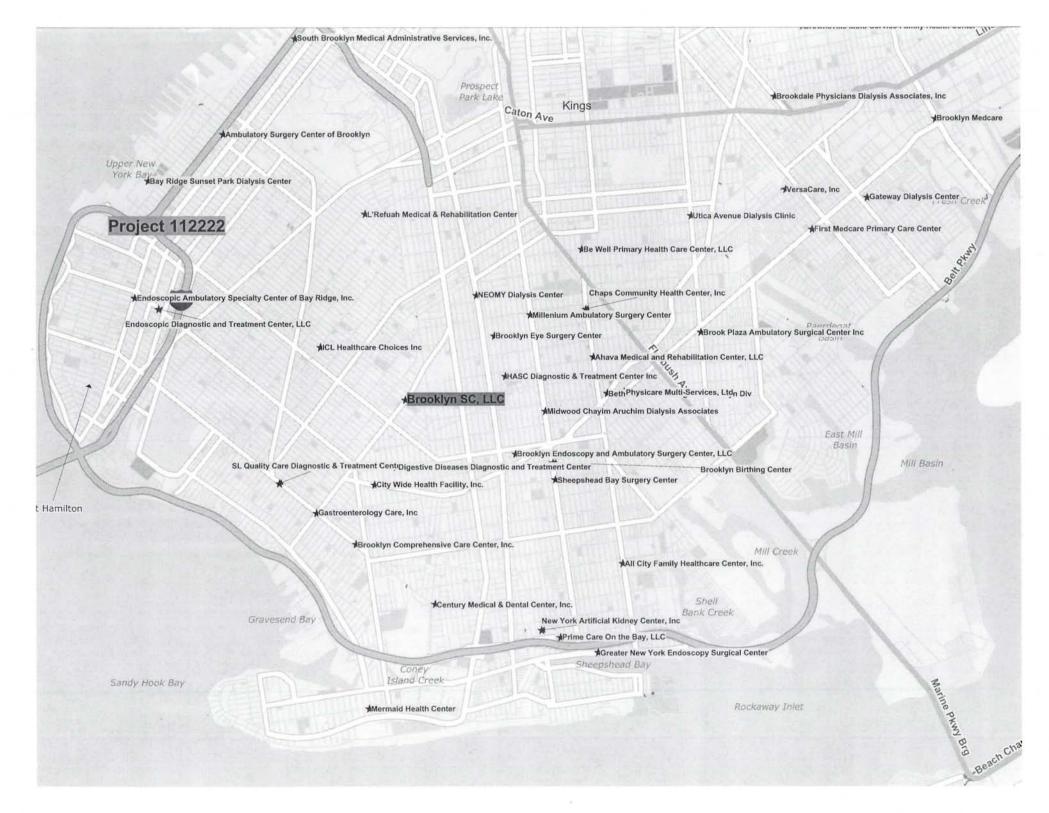
\$ 581.82

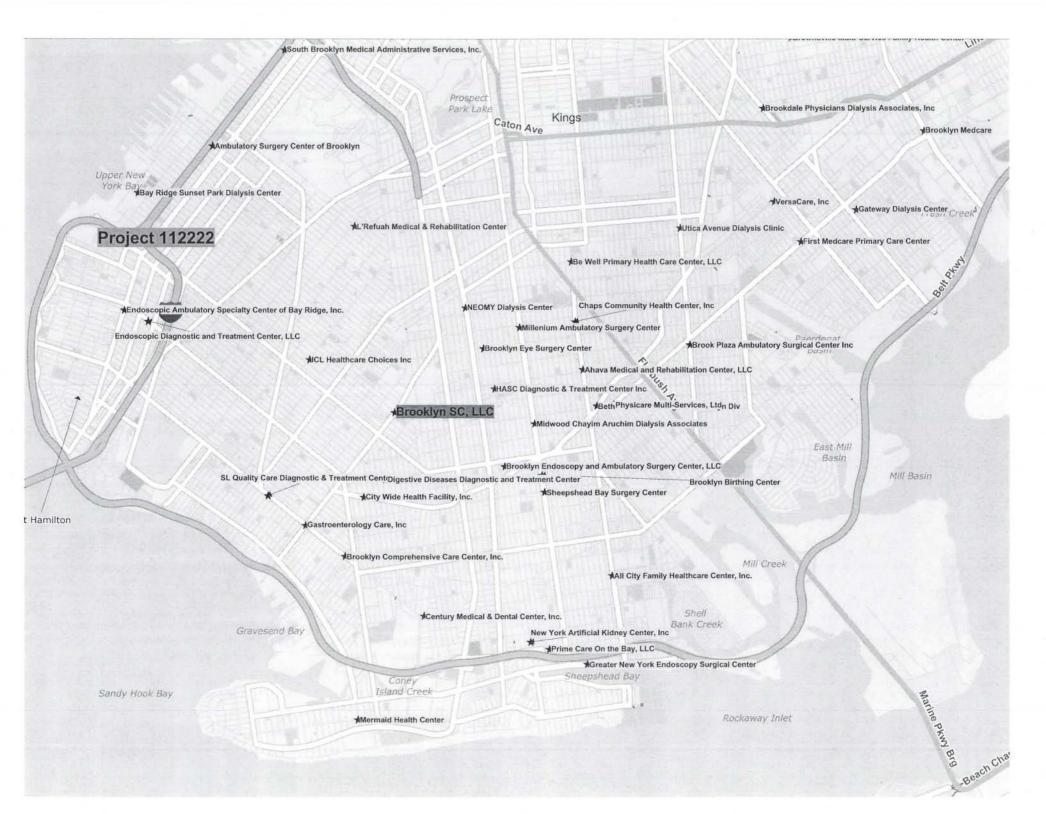
\$ 562.86

PAYOR SOURCE: YEAR ONE and YEAR THREE

| Commercial-Fee-For-Service | 10.0% |
|----------------------------|-------|
| Commercial-Managed Care    | 51.0% |
| Medicare-Fee-For-Service   | 27.0% |
| Medicare-Managed Care      | 2.0%  |
| Medicaid Fee-For-Service   | 2.0%  |
| Medicaid Managed Care      | 4.0%  |
| Self Pay                   | 2.0%  |
| Charity Care               | 2.0%  |

TOTAL





### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Balance Sheet - DRAFT

| ASSETS Current Assets Checking/Savings Cash - Escrow Funds Checking Total Checking/Savings  Total Current Assets Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements  Total Fixed Assets Other Assets Closing Costs | 29,999.99<br>20,837.63<br>450,837.62<br>450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85 |
|---|---|
| Current Assets Checking/Savings Cash - Escrow Funds Checking Total Checking/Savings  Total Current Assets Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements  Total Fixed Assets  Other Assets Closing Costs       | 20,837.63<br>450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85                            |
| Checking/Savings Cash - Escrow Funds Checking Total Checking/Savings  Total Current Assets Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements  Total Fixed Assets Citer Assets Closing Costs                       | 20,837.63<br>450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85                            |
| Cash - Escrow Funds Checking Total Checking/Savings  Total Current Assets Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements  Total Fixed Assets  Other Assets Closing Costs                                       | 20,837.63<br>450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85                            |
| Checking Total Checking/Savings  Total Current Assets Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements  Total Fixed Assets  Other Assets Closing Costs   | 20,837.63<br>450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85                            |
| Total Checking/Savings  Total Current Assets  Fixed Assets  Equipment  Equipment (Nonmedical)  Furniture and Fixtures  Leasehold Improvements  Total Fixed Assets  Other Assets  Closing Costs  | 450,837.62<br>450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85   |
| Total Current Assets  Fixed Assets     Equipment     Equipment (Nonmedical)     Furniture and Fixtures     Leasehold Improvements  Total Fixed Assets  Other Assets Closing Costs   | 450,837.62<br>317,422.56<br>84,611.90<br>7,681.21<br>1,610,667.18<br>2,020,382.85   |
| Fixed Assets     Equipment     Equipment (Nonmedical)     Furniture and Fixtures     Leasehold Improvements     Total Fixed Assets     Other Assets     Closing Costs   | 317,422.56<br>84,611.90<br>7,681.21<br>1,810,667.18<br>2,020,382.85   |
| Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements Total Fixed Assets Other Assets Closing Costs  | 84,611.90<br>7,681.21<br>1,610,667.18<br>2,020,382.85   |
| Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements Total Fixed Assets Other Assets Closing Costs  | 84,611.90<br>7,681.21<br>1,610,667.18<br>2,020,382.85   |
| Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements Total Fixed Assets Other Assets Closing Costs  | 84,611.90<br>7,681.21<br>1,610,667.18<br>2,020,382.85   |
| Furniture and Fixtures Leasehold Improvements Total Fixed Assets Other Assets Closing Costs   | 7,681.21<br>1,610,667.18<br>2,020,382.85  |
| Total Fixed Assets Other Assets Closing Costs   | 1,810,667.18<br>2,020,382.85  |
| Other Assets Closing Costs  | 2,020,382.85  |
| Closing Costs   | 25.615.89   |
|   | 25,615,89   |
|   |   |
| Organizational Costs  | 337,802.08  |
| Total Other Assets  | . 363,417.97  |
| TOTAL ASSETS  | 2,834,638.44  |
| LIABILITIES & EQUITY  |   |
| Liabilities   | 14  |
| Current Liabilities   |   |
| . Other Current Liabilities   |   |
| Affec   | 152.67  |
| Loans & Exchange  | 1,199.20  |
| Total Other Current Liabilities   | 1,351,87  |
| Total Current Liabilities   | 1,351.87  |
| Long Term Liabilities   |   |
| Loan Payable - FCB  | 2,247,084.54  |
| Loans from Members  | 21211100101   |
| Josh Greenwald  | 297,841.79  |
| Sam Beran   | 297,841.79  |
| Total Loans from Members  | 595,683,58  |
| LOTAL FORMS HORE MCIMOS   | 353,000,00  |
| Total Long Term Liabilities   | 2,842,768.12  |
| Total Liabilities   | 2,844,119.99  |
| Equity  Capital Contributions - Opthamo   | 433,999,99  |
| Equity Josh Greenwald Sam Beran   | 75,000.00<br>75,000.00  |
| Total Equity  | 150,000.00  |
| Retained Earnings   | -577.20   |
| Net Income  | -592,904.34   |
| Total Equity  | -9,481.55   |
| TOTAL LIABILITIES & EQUITY  | 2,834,638.44  |

### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Profit & Loss YTD Comparison - DRAFT December 2011

|                         | Dec 11     | Jan - Dec 11 |
|-------------------------|------------|--------------|
| Rent Expense            | 24,504.75  | 200,479.05   |
| Repairs and Maintenance | 0.00       | 2,525.84     |
| Salaries - Staff        | 43,981,74  | 250,508.26   |
| Security                | 0.00       | 283,47       |
| Suspense                | 0.00       | 0.00         |
| Tax - Other             | 10,279,00  | 14,561,00    |
| Telephone Expense       | 0.00       | 1,804.93     |
| Travel Expense          | 3,401.47   | 5,072,79     |
| Utilities               | 5,144.71   | 28,907.70    |
| Total Expense           | 130,361.25 | 849,505,24   |
| Net Income              | -26,168.32 | -592,904.34  |
|                         |            |              |

### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Profit & Loss YTD Comparison - DRAFT December 2011

| Patient Fees-Cosmetic  |  | Dec 11   | Jan - Dec 11   |
|--|--|--|----------------|
| Patient Fees-Plastic Insurance   122,516.26   169,645.86   Total Income   122,516.26   389,179.36   Cost of Goods Sold   Medical Gases   0.00   3,255.75   Medical Supplies   19,323.33   129,322.71   Total COGS   18,323.33   132,578.46   Standard Supplies   19,323.33   132,578.46   Standard Supplies   104,192.93   256,600.90   Expanse   Advartising and Promotion   0.00   100.00   Bank Service Charges   8,127.29   8,689.73   6,689.73   6,689.73   6,689.73   6,689.73   6,689.73   6,700.00   6,117.07   6,700.00      |  | 4  |                |
| Cost of Goods Sold   Medical Gases   Medical Supplies   18,323,33   128,322,71     Total COGS   18,323,33   132,578,48     Gross Profit   104,192,53   258,600,90     Expense  |  |  |                |
| Medical Gases         0.00         3,285,75           Medical Supplies         18,323,33         129,322,71           Total COGS         18,323,33         132,578,48           Gross Profit         104,192,93         256,600,90           Expense         0.00         100,00           Advertising and Promotion         0.00         100,00           Bank Service Charges         8,127,29         6,898,73           Cleaning         2,415,93         18,989,24           Computer and internet Expenses         0.00         6,117,07           Credit Card Discount Fees         780,68         1,388,18           Dues and Subscriptions         -5,675,00         3,781,00           Equipment Mentance         5,333,86         10,092,62           Equipment Repairs         0,00         1,055,49           Filting Fee         0,00         1,055,49           Obsolity Insurance         253,17         885,38           Equipment Repairs         1,547,48         8,934,18           Health Insurance         2,00         5,858,11           General Liability Insurance         1,547,48         8,934,18           Health Insurance         0,00         2,589,31           Mapractic Insurance  | Total Income                           | 122,516.26   | 389,179.36     |
| Medical Supplies   18,323,33   129,322.71     Total COGS   18,323,33   132,578.46     Gross Profit   104,192,93   258,600,90     Expanse   |  | 2920   | 9200000000     |
| Expanse  |  |  |                |
| Expense  | Total COGS                             | 18,323,33  | 132,578.46     |
| Advertising and Promotion Bank Service Charges B, 127.29 B, 689.73 Cleaning | Gross Profit                           | 104,192.93   | 256,600.90     |
| Bank Service Charges   |  | V27942   | 9994000        |
| Cleaning   |  |  |                |
| Computer and internet Expenses         0.00         6,117.07           Credit Gard Discount Fees         750.68         1,838.16           Dues and Subscriptions         5,675.00         3,761.00           Equipment Maintenance         5,333.66         10,092.62           Equipment Rental         213.38         1,588.68           Equipment Repairs         0.00         1,055.49           Filing Fee         0.00         25.00           Insurance Expense         Disability Insurance         253.17         685.36           General Liability Insurance         253.17         685.36         8,934.18           Health Insurance         0.00         5,883.11         145.4         124.54         124.54           Life Insurance         0.00         1,639.50         10,639.50  | Bank Service Charges                   |  | 8,689.73       |
| Credit Card Discount Fees         750.68         1,838,16           Dues and Subscriptions         -5,675.00         3,761.00           Equipment Maintenance         5,333.86         10,092.65           Equipment Rental         213.33         1,568.86           Equipment Repairs         0.00         1,055.49           Filing Fee         0.00         25.00           Insurance Expense         0.00         25.00           Disability Insurance         1,547.48         8,934.18           Health Insurance         0.00         5,833.11           HSA         124.54         124.54           Life Insurance         0.00         2,591.10           Malpractice Insurance         0.00         2,591.10           Malpractice Insurance         0.00         2,591.10           Morker's Compensation         272.17         1,735.25           Insurance Expense         3,042.20         31,459.38           Interest Expense         11,235.42         98,786.01           Licenses and Permits         0.00         9,956.98           Interest Expense         0.00         9,956.98           Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41<   |  | 2,415,93   |                |
| Dues and Subscriptions   | Computer and Internet Expenses         | 0.00   | 6,117.07       |
| Equipment Maintenance  | Credit Card Discount Fees              | 750,68   | 1,838.16       |
| Equipment Rental 213.38 1,568.88 Equipment Repairs 0.00 1,055.49 Filing Fee 0.00 25.00 Insurance Expense Disability Insurance 253.17 885.38 6 9.34.18 Health Insurance 0.00 5,833.11 124.54 125.55 16.55 1 | Dues and Subscriptions                 | -5,675.00  | 3,761.00       |
| Equipment Rental 213.38 1,568.88 Equipment Repairs 0.00 1,055.49 Filing Fee 0.00 25.00 Insurance Expense Disability Insurance 253.17 885.38 6 9.34.18 Health Insurance 0.00 5,833.11 124.54 125.55 16.55 1 | Equipment Maintenance                  | 5,333,86   | 10,092,62      |
| Equipment Repairs         0,00         1,055.49           Filing Fee         0.00         25.00           Insurance Expense         0.00         25.00           Disability Insurance         253.17         885.38           General Liability Insurance         1,547.48         8,934.18           Health Insurance         0.00         5,893.11           HSA         124.54         124.54           Life Insurance         0.00         2,591.10           Malpractice Insurance         0.00         2,591.10           Malpractice Insurance         0.00         10,639.50           Worker's Compensation         272.17         1,735.25           Insurance Expense - Other         844.84         856.34           Total Insurance Expense         11,235.42         96,766.01           Licenses and Permits         0.00         15,383.72           Linen Expense         0.00         9,956.98           Meafs and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         11.03         545.85           FICA/Medicare Expense         3,35   |  | 213.38   |                |
| Filing Fee   0.00   25.00  |  |  |                |
| Insurance Expense   Disability Insurance   253.17   885.38   General Liability Insurance   1,547.48   8,934.18   1,547.48   1,547.48   1,547.48   1,547.48   1,547.48   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,545.41   1,735.25   1,545.41   1,735.25   1,545.41   1,735.25   1,735.   |  |  |                |
| Disability Insurance   253.17   885.38     General Liability Insurance   1,547.48   8,934.18     Health Insurance   0.00   5,893.11     HSA   124.54   124.54     Life Insurance   0.00   2,591.10     Malpractice Insurance   0.00   10,639.50     Worker's Compensation   272.17   1,735.25     Insurance Expense   0.00   31,459.38     Interest Expense   11,235.42   98,786.01     Licenses and Permits   0.00   15,383.72     Linen Expense   0.00   9,956.98     Meals and Entertainment   930.58   930.58     Medical Waste Disposal   481.41   1,707.53     Office Expense & Supplies   354.82   8,676.08     Payroll Expense   3,357.88   19,143.16     FUI   11.03   545.55     MCTMT   149.24   839.29     SUI   91.54   4,051.58     Total Payroll Expenses   3,609.70   24,579.58     Payroll Processing Fee   189.00   1,849.00     Professional Development   0.00   249.40     Professional Fees   3,440.61   4,035.86     Consultants   6,387.72   64,546.07     Legal   0.00   12,840.50     Pharmaceutical   1,000.00   2,791.80     Professional Fees - Other   0.00   0.00     Professional Fe   |  | 0.00   | 20.00          |
| General Liability Insurance  |  | 252 47   | BOE 30         |
| Health Insurance   |  |  |                |
| HSA  |  |  |                |
| Life Insurance   | 11 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |  | 10 10 11 11 11 |
| Malpractice Insurance         0.00         10,639.50           Worker's Compensation         272.17         1,735.25           Insurance Expense - Other         844.84         858.34           Total Insurance Expense         3,042.20         31,459.38           Interest Expense         11,235.42         96,765.01           Licenses and Permits         0.00         15,383.72           Linen Expense         0.00         9,956.98           Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         3,357.88         19,143.16           FUI         11.03         545.85           MCTMT         149.24         839.29           SUI         81.54         4,051.58           Total Payroli Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         11,700.00           Billing/Coltections   | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | \$6.7T(\$0.T(\$))  |                |
| Worker's Compensation Insurance Expense - Other         272.17 844.84         1,735.25 856.34           Total Insurance Expense         3,042.20         31,459.38           Interest Expense         11,235.42         98,786.01           Licenses and Permits         0.00         15,383.72           Linen Expense         0.00         9,956.99           Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         3,357.88         19,143.16           FUI         11.03         545.65           MCTMT         149.24         839.29           SUI         81.54         4,051.58           Total Payroli Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         3,440.81         4,035.86           Consultants         6,387.72         64,546.07           Leg  | Life Insurance                         | 0.00   | 2,591.10       |
| Insurance Expense - Other  | Malpractice Insurance                  | 0.00   | 10,639.50      |
| Total Insurance Expense   3,042.20   31,459.38     Interest Expense   11,235.42   98,786.01     Licenses and Permits   0,00   15,383.72     Linen Expense   0,00   9,956.98     Meals and Entertainment   930.58   930.58     Medical Waste Disposal   481.41   1,707.53     Office Expense & Supplies   354.82   8,676.08     Payroll Expenses   710.00   710.00     Ful  | Worker's Compensation                  | 272.17   | 1,735,25       |
| Interest Expense         11,235.42         98,786.01           Licenses and Permits         0.00         15,383.72           Linen Expense         0.00         9,956.98           Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         3,357.89         19,143.16           FUI         11.03         545.65           MCTMT         149.24         839.29           SUI         81.54         4,651.58           Total Payroli Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         11,700.00           Professional Fees         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80     <   | Insurance Expense - Other              | 844.84   | 858.34         |
| Licenses and Permits         0.00         15,383.72           Linen Expense         0.00         9,956.98           Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         3,357.88         19,143.16           FUI         11.03         545.65           MCTMT         149.24         839.29           SUI         91.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,849.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         10.00           Professional Fees         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00  | Total Insurance Expense                | 3,042.20   | 31,459.38      |
| Linen Expense   0.00   9,856.98  | Interest Expense                       | 11,235.42  | 98,786,01      |
| Linen Expense   0.00   9,856.98  | Licenses and Permits                   | 0.00   | 15,383.72      |
| Meals and Entertainment         930.58         930.58           Medical Waste Disposal         481.41         1,707.53           Office Expenses         354.82         8,676.08           Payroll Expenses         19,143.16           FUI         11.03         545.65           MCTMT         149.24         839.29           SUI         31.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         11,700.00           Professional Fees         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   | Linen Expense                          | 0.00   | 9,956.98       |
| Medical Waste Disposal         481.41         1,707.53           Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         19,143.16         11.03         545.65           FUI         11.03         545.65         545.65           MCTMT         149.24         839.29         839.29         5UI         81.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68         24,579.68           Payroll Processing Fee         189.00         1,949.00         632.66           Printing and Reproduction         0.00         249.40         632.66           Printing and Reproduction         0.00         100.00         100.00           Professional Fees         4,035.86         4,035.86         4,035.86           Consultants         6,387.72         64,546.07         4,546.07           Legal         0.00         12,840.50         1,000.00         2,000.00           Training         0.00         2,791.80         7,791.80           Professional Fees - Other         0.00         0.00         0.00  | Meals and Entertainment                | 930.58   |                |
| Office Expense & Supplies         354.82         8,676.08           Payroll Expenses         3,357.88         19,143.16           FUI         11.03         545.65           MCTMT         149.24         839.29           SUI         81.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  |                |
| Payroll Expenses         3,357.88         19,143.16           FUI         11,03         545.65           MCTMT         149.24         839.29           SUI         91.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,849.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         1,200.00         11,700.00           Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  |                |
| FICA/Medicare Expense   3,357.88   19,143.16   FU  |  | 00-1,02  | 0,0.00         |
| FU   |  | 3 357 80   | 10 143 16      |
| MCTMT         149.24         839.29           SUI         91.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,949.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  | The second secon |                |
| SUI         91.54         4,051.58           Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,849.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  | 2.1317.3       |
| Total Payroll Expenses         3,609.70         24,579.68           Payroll Processing Fee         189.00         1,849.00           Postage and Delivery         32.00         632.66           Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         4,00         11,700.00           Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  |                |
| Postage and Delivery         32,00         632,66           Printing and Reproduction         0.00         249,40           Professional Development         0.00         100,00           Professional Fees   | Total Payroli Expenses                 |  |                |
| Postage and Delivery         32,00         632,66           Printing and Reproduction         0.00         249,40           Professional Development         0.00         100,00           Professional Fees   | Payroll Processing Fee                 | 189.00   | 1.949.00       |
| Printing and Reproduction         0.00         249.40           Professional Development         0.00         100.00           Professional Fees         1,200.00         11,700.00           Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00  |  |  |                |
| Professional Development         0.00         100.00           Professional Fees         1,200.00         11,700.00           Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00  |  |  |                |
| Professional Fees         1,200.00         11,700.00           Accounting         1,200.00         11,700.00           Billing/Collections         3,440.61         4,035.86           Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   | Professional Nevelment                 |  |                |
| Accounting 1,200.00 11,700.00 Billing/Collections 3,440.61 4,035.86 Consultants 6,387.72 64,546.07 Legal 0.00 12,840.50 Pharmaceutical 1,000.00 2,000.00 Training 0.00 2,791.80 Professional Fees - Other 0.00 0.00  |  | 0,00   | 100,00         |
| Billing/Collections       3,440.61       4,035.86         Consultants       6,387.72       64,546.07         Legal       0,00       12,840.50         Pharmaceutical       1,000.00       2,000.00         Training       0.00       2,791.80         Professional Fees - Other       0.00       0.00  |  | 4 200 00   | 44 700 00      |
| Consultants         6,387.72         64,546.07           Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00  |  |  |                |
| Legal         0.00         12,840.50           Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  |                |
| Pharmaceutical         1,000.00         2,000.00           Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00  |  |  |                |
| Training         0.00         2,791.80           Professional Fees - Other         0.00         0.00   |  |  |                |
| Professional Fees - Other 0.00 0.00  |  |  |                |
|  |  |  |                |
| Total Professional Fees 12,028.33 97,914.23  | Professional Fees - Other              | 0.00   | 00,0           |
|  | Total Professional Fees                | 12,028.33  | 97,914.23      |

### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Balance Sheet - DRAFT

As of January 31, 2012

|   | Jan 31, 12  |
|---|---|
| ASSETS Current Assets   |   |
| Checking/Savings Cash - Escrow Funds Checking   | 429,989,98<br>33,422,47   |
| Total Checking/Savings  | 463,422,45  |
| Other Current Assets Prepaid Expense  | 29,369.45   |
| Total Other Current Assets  | 29,369.45   |
| Total Current Assets  | 492,791.91  |
| Fixed Assets Equipment Equipment (Nonmedical) Furniture and Fixtures Leasehold Improvements Medical Equipment | 317,422.56<br>84,611.90<br>7,681.21<br>1,610,667.18<br>4,984.24 |
| Total Fixed Assets  | 2,025,367.09  |
| Other Assels Closing Costs Organizational Costs   | 25,615.89<br>337,802.08   |
| Total Other Assets  | 363,417.97  |
| TOTAL ASSETS  | 2,881,576.97  |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities Aflac Loans & Exchange         | 726.39<br>1,424,05  |
| Total Other Current Liabilities   | 2,150.44  |
| Total Current Liabilities   | 2,150.44  |
| Long Term Liabilities<br>Loan Payable - FCB<br>Loans from Members   | 2,247,084.54  |
| Josh Greenwald<br>Sam Beran   | 293,572.88<br>293,572.88  |
| <b>Total Loans from Members</b>   | 587,145.78  |
| Total Long Term Liabilities   | 2,834,230.30  |
| Total Liabilities   | 2,835,380.74  |
| Equity Capital Contributions - Opthamo Equity   | 433,999.99  |
| Josh Greenwald<br>Sam Beran   | 75,000.00<br>75,000.00  |
| Total Equity  | 150,000.00  |
| Retained Earnings Net Income  | -593,481,54<br>54,677,78  |
| Total Equity  | 45,196.23   |
| TOTAL LIABILITIES & EQUITY  | 2,881,576.97  |

### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Profit & Loss - DRAFT

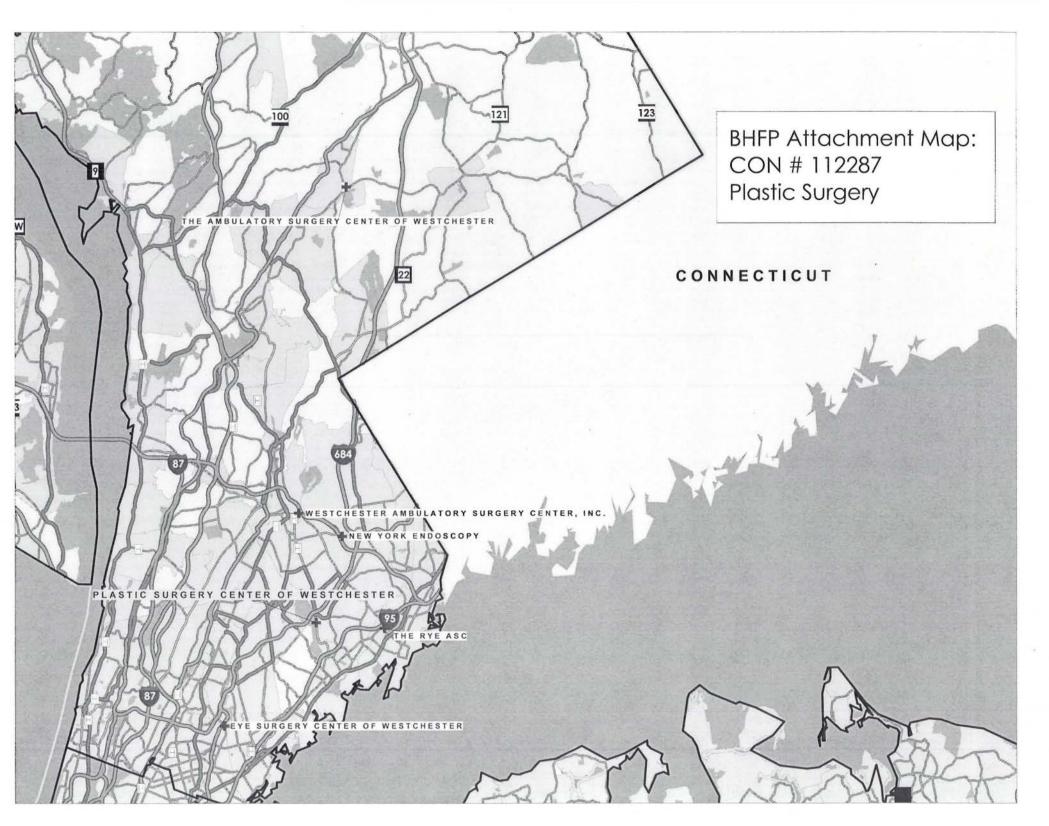
January 2012

|  | Jan 12                  |
|--|-------------------------|
| Ordinary Income/Expense<br>Income  |                         |
| Patient Fees-Cosmetic Patient Fees-Plastic Insurance                                     | 82,506.00<br>143,782.16 |
| Total Income   | 226,288.16              |
| Cost of Goods Sold<br>Medical Gases  | 1,211,16                |
| Medical Supplies   | 21,699.22               |
| Total COGS   | 22,910.38               |
| Gross Profit   | 203,377.78              |
| Expense  | SOUNDE                  |
| Bank Service Charges   | 272,06                  |
| Cleaning   | 2,118,59                |
| Credit Card Discount Fees  | 615,44                  |
| Dues and Subscriptions   | 314.60                  |
| Equipment Maintenance  | 1,876.61                |
| Equipment Rental   | 695.02                  |
| Filing Fee   | 25.00                   |
| Insurance Expense  |                         |
| Disability Insurance   | 245.90                  |
| General Liability Insurance  | 477.16                  |
| Health insurance   | 2,297,98                |
| HSA  | 169.83                  |
| Worker's Compensation  | 364.70                  |
| 이는 이 그리고 있다면 하는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없는 것이 없다면 | 147.20                  |
| Insurance Expense - Other  |                         |
| Total Insurance Expense  | 3,702.77                |
| Interest Expense   | 1 490 01                |
| Joshua Greenwald   | 1,489.21                |
| Samuel Beran   | 1,489.21                |
| Interest Expense - Other   | 11,609.93               |
| Total Interest Expense   | 14,588,35               |
| Linen Expense  | 2,937,34                |
| Meals and Entertainment  | 359.45                  |
| Office Expense & Supplies  | 1,439,77                |
| Payroll Expenses   | 11100011                |
| FICA/Medicare Expense  | 4,445.35                |
| Ful  | 544.26                  |
| 7.77   |                         |
| MCTMT  | 197.54                  |
| SUI  | 2,125.77                |
| Total Payroll Expenses Payroll Processing Fee  | 7,313,92                |
| Pension Expense  | 470.35<br>1,008.34      |
|  |                         |
| Postage and Delivery   | 207.99                  |
| Professional Fees  |                         |
| Accounting   | 1,200,00                |
| Billing/Collections  | 3,094.03                |
| Consultants  | 14,175.00               |
| Legal  | 450,00                  |
| Total Professional Fees  | 18,919.03               |
| Rent Expense   | 24,504.75               |
| Salaries - Staff   | 58,211.12               |
| Tax - Other  | 4,722.00                |
| Telephone Expense  | 274.28                  |
| Utilities  | 4,853,21                |
| Total Expense  | 149,450,00              |
| Net Ordinary Income  | 53,927.78               |
| in a minimit dismitte  | 00,027.10               |

### THE PLASTIC SURGERY CENTER OF WESTCHESTER, LLC Profit & Loss - DRAFT

January 2012

|  | Jan 12    |
|--|-----------|
| Other Income/Expense Other Income Other Income | 750.00    |
| Total Other Income                             | 750.00    |
| Net Other Income                               | 750,00    |
| Net Income                                     | 54,677.78 |



#### BFA Attachment B

# EXECUTIVE WOODS AMBULATORY SURGERY CENTER, LLC BALANCE SHEET December 31, 2010

#### ASSETS

| \$ 140,718<br>673,484<br>157,340<br>22,401 |
|--|
| 993,943                                    |
| 375,767                                    |
| 23,485                                     |
| \$ 1,393,195                               |
|  |
| \$ 4,254<br>134,544<br>1,233<br>75,975     |
| 216,006                                    |
| 2,258                                      |
| 1,174,931                                  |
| \$ 1,393,195                               |
|  |

# EXECUTIVE WOODS AMBULATORY SURGERY CENTER, LLC STATEMENT OF INCOME AND MEMBERS' EQUITY For the year ended December 31, 2010

| PATIENT FEES, net  | \$ 5,840,276   |
|--|--|
| EXPENSES Payroll Employee benefits and taxes Medical supplies and equipment Medical repairs and maintenance Medical waste disposal Other repairs and maintenance Janitorial supplies Utilities Rent Office expenses Postage Other office costs Contracted services Telephone Licenses and fees NYS revenue assessment Dues and subscriptions Travel, meals and entertainment Insurance Depreciation Amortization Bad debts Employee recruitment Interest | 1,392,123 300,945 1,495,672 95,409 6,108 24,025 4,800 56,806 205,230 36,418 3,354 4,434 49,853 2,007 11,979 46,684 3,432 1,006 35,676 45,077 1,729 114,127 2,006 822 3,939,722 |
| Operating income  OTHER INCOME (EXPENSE)  Miscellaneous Sublet agreement Utility reimbursement   | 1,900,554<br>4,452<br>9,172<br>5,039   |
| Net Income   | 18,663   |
| MEMBERS' EQUITY, beginning of year   | 1,063,714  |
| MEMBER CONTRIBUTIONS MEMBER DISTRIBUTIONS  | 112,500<br>(1,920,500)   |
| MEMBERS' EQUITY, end of year   | \$ 1,174,931   |

# EXECUTIVE WOODS AMBULATORY SURGERY CENTER, L.L.C. STATEMENTS OF ASSETS, LIABILITIES AND MEMBERS' EQUITY INCOME TAX BASIS December 31, 2009

|   | 2009   |
|---|--|
| ASSETS  |  |
| Current Assets Cash Employee Cobra Receivable Total Current Assets  | \$ 158,403<br>-<br>158,403   |
| Fixed Assets Leasehold Improvements Medical Equipment Office Furniture and Equipment Less: Accumulated Depreciation Net Fixed Assets  | 828,869<br>864,644<br>245,363<br>1,938,876<br>1,671,924<br>266,952 |
| Other Assets Goodwill - Net of Accumulated Amortization   | 25,214   |
| TOTAL ASSETS  | \$ 450,569   |
| LIABILITIES AND MEMBERS' EQUITY   |  |
| Current Liabilities Credit Card and Advances Payable 401(k) Withholdings Payable Profit Sharing Contribution Payable Employee Withholdings Payable Capital Lease Obligation - Current Portion Total Current Liabilities | \$ 549<br>8 6,661<br>5,149<br>3,929<br>16,296                      |
| Long-Term Liabilities<br>Capital Lease Obligation - Net of<br>Current Portion   | 6,512  |
| Total Liabilities   | 22,808   |
| Members' Equity   | 427,761  |
| TOTAL LIABILITIES AND MEMBERS' EQUITY   | \$ 450,569   |

# EXECUTIVE WOODS AMBULATORY SURGERY CENTER, L.L.C. STATEMENTS OF REVENUES AND EXPENSES - INCOME TAX BASIS For the Years Ended December 31, 2009

|   | 2009  |
|---|---|
| PATIENT FEES COLLECTED  | \$5,499,727   |
| OPERATING EXPENSES: Payroll - Staff Payroll Taxes Employee Group Insurance Profit Sharing Contribution Other Employee Benefits Employee Recruitment and   | 1,373,005<br>109,628<br>113,517<br>54,743<br>8,234  |
| Retention Expenses Transcription Services Temporary Employment Services Medical Supplies Medical Waste Removal Laundry and Uniforms Rent Utilities Insurance  | 4,774<br>15,826<br>5,580<br>1,491,291<br>6,504<br>80,537<br>204,482<br>48,410<br>34,247   |
| Office Cleaning and Maintenance Office Supplies and Expense Postage and Delivery Telephone Computer Supplies and Maintenance Equipment Rent Equipment Operation and Maintenance Professional Fees Payroll Processing Fees | 19,874<br>31,086<br>3,437<br>5,307<br>9,650<br>75,532<br>86,220<br>22,655<br>3,791        |
| Collection Fees Dues and Subscriptions Licenses and Fees Travel and Meetings Interest Expense Bank Charges Storage and Shredding Depreciation and Amortization Partner Retirement Payments NYS LLC/LLP Filing Fee         | 4,082<br>5,249<br>42,488<br>1,661<br>2,168<br>3,133<br>3,334<br>47,009<br>11,727<br>1,500 |
| Total Operating Expenses  | 3,930,681   |
| INCOME FROM OPERATIONS  | 1,569,046   |
| OTHER INCOME Interest and Dividends Sublet Rents Collected Gain on Sale of Fixed Assets   | 594<br>10,700<br>800  |
| NET INCOME  | \$1,581,140   |

9:08 AM 02/16/12 Cash Basis

### Executive Woods Ambulatory Surgery Center, LLC Balance Sheet

|  | Dec 31, 11                 |
|--|----------------------------|
| ASSETS Current Assets Checking/Savings 1000 · Key Bank Operating Account                   | 122,382.82                 |
| Total Checking/Savings   | 122,382.82                 |
| Other Current Assets<br>1080 · Petty Cash<br>1081 · Cash Drawer<br>1450 · Exchange Account | 100.00<br>100.00<br>337.50 |
| Total Other Current Assets   | 537.50                     |
| Total Current Assets   | 122,920.32                 |
| Fixed Assets  Building Improvements  1520 · Original Cost  1521 · Accumulated Depreciation | 374,825.40<br>-130,420.50  |
| Total Building Improvements  | 244,404.90                 |
| Business Equipment<br>1572 · Original Cost<br>1573 · Accumulated Depreciation              | 2,633.00<br>-2,633.00      |
| Total Business Equipment   | 0.00                       |
| Equipment Mechanical<br>1570 · Original Cost<br>1571 · Accumulated Depreciation            | 488,743.72<br>-483,371.00  |
| Total Equipment Mechanical   | 5,372.72                   |
| Furniture & Fixtures<br>1580 · Original Cost<br>1581 · Accumulated Depreciation            | 170,554.00<br>-170,554.00  |
| Total Furniture & Fixtures   | 0.00                       |
| Medical Equipment<br>1590 · Original Cost<br>1591 · Accumulated Depreciation               | 976,940.65<br>-949.745.63  |
| Total Medical Equipment  | 27,195.02                  |
| Telephone & Computer<br>1575 · Original Cost<br>1576 · Accumulated Depreciation            | 78,307.52<br>-78,308.00    |
| Total Telephone & Computer   | -0.48                      |
| Total Fixed Assets   | 276,972.16                 |

### Executive Woods Ambulatory Surgery Center, LLC Balance Sheet

|  | Dec 31, 11  |
|--|-------------|
| Other Assets<br>1990 · Goodwill  | 25,934.19   |
| 1991 · Accumulated Amortiz - Goodwill  | -4,322.06   |
| Total Other Assets   | 21,612.13   |
| TOTAL ASSETS   | 421,504.61  |
| LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 2000 · Accounts Payable  | 12,221.80   |
| Total Accounts Payable   | 12,221.80   |
| Other Current Liabilities<br>2100 · Payroll Liabilities<br>2230 · Employee Medflex Withholding | 233.51      |
| Total 2100 · Payroll Liabilities   | 233.51      |
| 2249 · Profit Sharing Liabilities<br>2250 · Employee 401(k) Withholdings                       | -0.12       |
| Total 2249 · Profit Sharing Liabilities  | -0.12       |
| Total Other Current Liabilities  | 233.39      |
| Total Current Liabilities  | 12,455.19   |
| Long Term Liabilities<br>2800 · Lease Payable - Linvatec Equp.                                 | 2,257.21    |
| Total Long Term Liabilities  | 2,257.21    |
| Total Liabilities  | 14,712.40   |
| Equity 3100 - Partner Draw Accounts  |             |
| 3111 - Fay   | -125,000.00 |
| 3112 · Kavanaugh   | -125,000.00 |
| 3113 · Khuri   | -125.000.00 |
| 3114 · Abraham   | -125,000.00 |
| 3115 · Fletcher  | -125,000.00 |
| 3116 · Whalen  | -125,000.00 |
| 3117 · Goldstock   | -125,000.00 |
| 3118 · Furlong   | -74,250.00  |
| 3119 · DeCamp  | -125,000.00 |
| 3120 · Katz  | -125,000.00 |
| 3121 · Alfandre  | -125,000.00 |
| 3122 · Dixon   | -125,000,00 |

## Executive Woods Ambulatory Surgery Center, LLC Balance Sheet

|                                       | Dec 31, 11    |
|---------------------------------------|---------------|
| 3123 · Rigolosi                       | -125,000.00   |
| 3124 · Flik                           | -125,000.00   |
| 3125 · Conguista                      | -125,000.00   |
| 3126 · Buttaci                        | -62,500.00    |
| Total 3100 · Partner Draw Accounts    | -1,886,750.00 |
| 3300 · Partner Capital Accounts       |               |
| 3311 · Fay                            | -18,530.57    |
| 3312 · Kavanaugh                      | -18,530.57    |
| 3313 · Khuri                          | -18,530.57    |
| 3314 · Abraham                        | -18,531.57    |
| 3315 · Fletcher                       | -18,530.57    |
| 3316 · Whalen                         | -18,530.57    |
| 3317 · Goldstock                      | -18,530.57    |
| 3318 · Furlong                        | -13,850.78    |
| 3319 · DeCamp                         | 73,411.84     |
| 3320 · Katz                           | 73,411.07     |
| 3321 · Alfandre                       | 97,345.73     |
| 3322 · Dixon                          | 75,102.72     |
| 3323 · Rigolosi                       | 84,022.92     |
| 3324 · Flik                           | 84,022.92     |
| 3325 · Congiusta                      | 73,528.25     |
| 3326 · Buttaci                        | 33,137.00     |
| Total 3300 · Partner Capital Accounts | 450,416.68    |
| Net Income                            | 1,843,125.53  |
| Total Equity                          | 406,792.21    |
| TOTAL LIABILITIES & EQUITY            | 421,504.61    |

9:07 AM 02/16/12 Cash Basis

# Executive Woods Ambulatory Surgery Center, LLC Profit & Loss January through December 2011

|  | Jan - Dec 11                 |
|--|------------------------------|
| Ordinary Income/Expense                      |                              |
| Income                                       |                              |
| 3999 · Patient Fee and Services Income       |                              |
| 4000 · Gross Patient Revenue                 | 6,015,062.51                 |
| 4004 · Patient Interest Income               | 1,081.43                     |
| 4005 · Other Income - Other Sources          | 105.00                       |
| 4006 - Patient Refunds                       | -6,748.71                    |
| Total 3999 · Patient Fee and Services Income | 6,009,500.2                  |
| Total Income                                 | 6,009,500.23                 |
| Expense                                      |                              |
| Administrative & Office                      |                              |
| 5660 · Shipping                              | 889.39                       |
| 5661 - Storage Offsite                       | 719.40                       |
| 5662 · Shredding Expense                     | 1,028.53                     |
| 6445 Weiting Boom TV                         | 727.51                       |
| 6115 · Waiting Room TV                       | 6,113.44                     |
| 6120 · Bank Service Charges                  | 14.575.50                    |
| 6140 · Office Supplies                       | 트 전 등 등 학자 전 기가 있다면 가지 않는데 그 |
| 6141 · Postage                               | 3,896.36                     |
| 6143 · Minor Non-Medical Equipment           | 47.52                        |
| 6144 · Beverage & Food Staff                 | 7,609.61                     |
| 6146 · Copier & Fax Lease                    | 2,711.20                     |
| 6150 · License & Registration                | 2,190.00                     |
| 6151 · Public Goods Pool NYS DOH             | 43,362.00                    |
| 6160 · Dues & Subscriptions                  | 4.055.48                     |
| 6170 · Forms & Printing                      | 17,137.77                    |
| 6301 · Employee Recruitment                  | 1,436,20                     |
| 6500 · Sales & Use Tax NYS                   | 2,211.61                     |
| 6510 · NYS LLC/LLP Filing Fees               | 3,000.00                     |
| Total Administrative & Office                | 111.711.52                   |
| Depreciation & Amortization                  |                              |
| 6530 · Fixed Assets & Building               | 76.406.13                    |
| 6535 · Amortization expense                  | 1,873.06                     |
| Total Depreciation & Amortization            | 78,279.19                    |
| Direct Cost of Patient Care                  |                              |
| 5100 · Medical Supplies                      | 961,208.45                   |
| 5103 · Pharmacy Supplies                     | 208.082.85                   |
| 5104 · Implanted Medical Supplies            | 449,182.01                   |
| 5106 · Gas - Medical Supplies                | 6,715.58                     |
| Total Direct Cost of Patient Care            | 1,625,188.89                 |

9:07 AM 02/16/12 Cash Basis

## Executive Woods Ambulatory Surgery Center, LLC Profit & Loss

January through December 2011

|   | Jan - Dec 11  |
|---|---|
| General Maintenance<br>6100 · Maintenance & Cleaning<br>6102 · Maintenance Non-Medical<br>6103 · Computer Software Maintenance<br>6142 · Janitorial Supplies  | 912.94<br>16,555.79<br>15,615.91<br>5,017.52                                      |
| Total General Maintenance   | 38,102.16   |
| Insurance Coverage<br>6232 · Building Liability<br>6234 · Professional Liability  | 13,773.38<br>21,056.00  |
| Total Insurance Coverage  | 34,829.38   |
| Interest Expense<br>6518 · Other Interest   | 435.25  |
| Total Interest Expense  | 435.25  |
| Medical Care 5101 · Medical Instruments 5110 · Propane Gas 5111 · Medical Equipment - Minor 6101 · Medical Equipment - Maintenance 6104 · Medical Hazard Waste 6105 · Medical Equipment Rent 6155 · Laundry & Linen | 8,568.00<br>210.06<br>1,543.46<br>98,479.60<br>6,822.44<br>76,770.12<br>73,809.78 |
| Total Medical Care  | 266,203.46  |
| Professional Fees 6570 · Accountant Fees 6572 · Consulting Fees 6573 · Credentialing Fees 6574 · Collection Fees 6575 · Temporary Employment Services 6576 · Rad Tech   | 20,653.25<br>7,470.00<br>14,542.99<br>6,563.98<br>2,144.34<br>3,846.60            |
| Total Professional Fees   | 55,221.16   |
| Utilities & Telephone<br>6030 · Telephone<br>6050 · Gas & Electric  | 2,222.45<br>46,867.21   |
| Total Utilities & Telephone   | 49,089.66   |
| 5651 · NEO Rent Payment<br>6220 · Business Travel & Meetings<br>6221 · Business Meals & Entertainment   | 205,230 12<br>4,627.50<br>1,238.03  |

9:07 AM 02/16/12 Cash Basis

## Executive Woods Ambulatory Surgery Center, LLC Profit & Loss

January through December 2011

|   | Jan - Dec 11 |
|---|--------------|
| 6560 · Payroll Related Expenses                             |              |
| 6000 · Salaries   | 1,403,247.03 |
| 6001 · Payroll Service                                      | 5,644.79     |
| 6010 · Employer Paid Payroll Taxes                          | 114,903.62   |
| 6016 · Employee Health Insurance-CDPHP                      | 1.680.00     |
| 6017 · Employee Health Insurance-BS                         | 93,457.53    |
| 6018 · Dental Insurance                                     | 10,353.24    |
| 6019 · Employee Profit Sharing                              | 58,102.04    |
| 6233 · Employee NYS DBL                                     | 680.62       |
| 6236 · Employee LT DBL                                      | 13,120.51    |
| Total 6560 · Payroll Related Expenses                       | 1,701,189.38 |
| Total Expense   | 4,171,345.70 |
| Net Ordinary Income   | 1,838,154.53 |
| Other Income/Expense<br>Other Income<br>7000 · Other Income |              |
| 7040 · AGA Rent & Support                                   | 4,971.00     |
| Total 7000 · Other Income                                   | 4,971.00     |
| Total Other Income  | 4,971.00     |
| Net Other Income  | 4,971.00     |
| Net Income  | 1,843,125.53 |

#### ESTABLISHMENT CHECKLIST FOR AMBULATORY CARE SITES

APPLICATION: CON 112347 Executive Woods Ambulatory Surgery Center, LLC

NATURE OF APPLICATION:

PRIMARY CARE

SPECIALTY:

X SPECIALTY: Orthopedics

AUSPICE:

NON PROFIT
X PROPRIETARY

PUBLIC

AFFILIATIONS:

UNIT COST: YEAR ONE

OPERATING N/A
CAPITAL N/A
TOTAL N/A

PAYOR SOURCE:

MEDICAID-M/C N/A
MEDICAID-FFS N/A
MEDICARE-M/C N/A
MEDICARE-FFS N/A
COMMERCIAL N/A
SELF PAY N/A
HMO N/A

#### BFA Attachment B

#### GLENS FALLS HOSPITAL

Statements of Operations and Changes in Net Assets December 31, 2011 \$000's

| Curr     | ent Month |            |      |  |           | Year to Date |           |
|----------|-----------|------------|------|--|-----------|--------------|-----------|
| 2011     | 2011      | 2010       | Line |  | 2011      | 2011         | 2010      |
| Actual   | Budget    | Actual     | No.  |  | Actual    | Budget       | Actual    |
|          | ý         |            |      | Revenue, gains and other support:            |           |              |           |
| \$10,456 | \$10,347  | \$9,505    | 1    | Net inpatient service revenue                | \$127,398 | \$126,718    | \$121,194 |
| 13,992   | 13,510    | 13,093     | 2    | Net outpatient service revenue               | 166,203   | 164,525      | 158,073   |
| 24,448   | 23,857    | 22,598     | 3    | Total net patient service revenue            | 293,601   | 291,243      | 279,267   |
| 1,703    | 1,096     | 1,623      | 4    | Other operating revenue                      | 13,513    | 13,616       | 13,721    |
| 24       | 24        | <u>59</u>  | 5    | Net assets released from restrictions        | 245       | 290          | 260       |
| 26,175   | 24,977    | 24,280     | 6    | Total revenue, gains, and other support      | 307,359   | 305,149      | 293,248   |
|          |           |            |      | Expenses:                                    |           |              |           |
| 11,893   | 11,700    | 11,410     | 7    | Salaries and wages                           | 138,285   | 138,383      | 135,281   |
| 168      | 25        | 111        | 8    | Contract labor                               | 1,730     | 292          | 894       |
| 2,841    | 2,734     | 3,232      | 9    | Employee benefits                            | 34,102    | 33,244       | 31,230    |
| 5,994    | 5,870     | 6,800      | 10   | Supplies and other                           | 71,854    | 70,258       | 72,537    |
| 2,301    | 2,445     | 2,331      | 1.1  | Pharmaceuticals                              | 28,114    | 28,469       | 26,299    |
| 975      | 1,090     | 865        | 12   | Depreciation and amortization                | 12,617    | 13,077       | 12,612    |
| 561      | 945       | (263)      | 13   | Provision for bad debts                      | 9,726     | 11,938       | 6,578     |
| 287      | 294       | 280        | 14   | Interest                                     | 3,529     | 3,646        | 3,653     |
| 107      | <u>87</u> | 85         | 15   | NYS Assessment                               | 1,139     | 1,050        | 986       |
| 25,127   | 25,190    | 24,851     | 16   | Total expenses                               | 301,096   | 300,357      | 290,070   |
| 1,048    | (213)     | (571)      | 17   | Operating margin                             | 6,263     | 4,792        | 3,178     |
|          |           | *          |      | Nonoperating gains (losses):                 |           |              |           |
| 756      | 31        | 1,042      | 18   | Investment income                            | 752       | 370          | 1,204     |
| 2        | <u>3</u>  | (10)       | 19   | Gain (loss) on disposal of assets            | 115       | 30           | 101       |
| 758      | 34        | 1,042      | 20   | Total nonoperating revenue (expense), net    | 867       | 400          | 1,305     |
| \$1,806  | (179)     | <u>471</u> | 21   | Excess (deficiency) of revenue over expenses | \$7,130   | 5,192        | 4,483     |

#### BFA Attachment B (cont.)

#### GLENS FALLS HOSPITAL

| GLENS FALLS HOSPITAL   |      |   |             |             |
|--|------|---|-------------|-------------|
| Balance Sheets   |      |   |             |             |
| December 31, 2011  |      |   |             |             |
| \$000's  |      | December 31                             | December 31 | December 31 |
|  | Line | 2011                                    | 2010        | 2009        |
| Assets   | No.  | (Unaudited)                             | (Audited)   | (Audited)   |
| Current assets:  |      | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |             |             |
| Cash and cash equivalents                                    | 1    | \$7,774                                 | \$6,081     | \$16,899    |
| Short-term investment  | 2    | 6,249                                   | 15,925      | 7,630       |
| Accounts receivable:   |      |   | ,           | .,          |
| Patient care   | 3 .  | 41,945                                  | 38,041      | 40,944      |
| Less estimated uncollectibles                                | 4    | (10,389)                                | (7,795)     | (12,607)    |
| Other receivables  | 5    | 726                                     | 1,108       | 1,482       |
| Offici receivables   | 6    | 32,282                                  | 31,354      | 29,819      |
| Inventories  | - 7  | 3,156                                   | 1,844       | 1,550       |
|  | 8    |   | 217         |             |
| Prepaid expenses   | 9    | 1,339                                   | 1,158       | 1,138       |
| Total current assets   | 9    | 50,800                                  | 56,362      | 57,036      |
| Assets whose use is limited:                                 |      |   |             |             |
| By board resolution  | 10   | 54,314                                  | 43,871      | 38,690      |
| By contracts for deferred compensation                       | 11   | 5,453                                   | 5,256       | 4,566       |
| By professional liability trust agreement                    | 12   | 2,033                                   | 1,722       | 927         |
| By temporarily restricted assets                             | 13   | 547                                     | 623         | 441         |
| By permanently restricted assets                             | 14   | 1,507                                   | 1,507       | 1,507       |
| By bond indenture  | 15   | 8,510                                   | 8,508       | 4,689       |
|  | 16   | 72,364                                  | 61,487      | 50,820      |
| Interest in net assets of Glens Falls Hospital Foundation    | 17   | 2,551                                   | 2,635       | 2,687       |
| Other assets   | 18   | 880                                     | 1,214       | 928         |
| Deferred financing expenses, net of accumulated amortization | 19   | 6,709                                   | 6,988       | 7,268       |
| Property & equipment, less accumulated depreciation/amort.   | 20   | 95,281                                  |             | 96,651      |
|  | 21   |   | 91,775      |             |
| Total assets   | 21   | \$228,585                               | \$220,461   | \$215,390   |
| Liabilities and Net Assets                                   |      |   |             |             |
| Current liabilities:   |      |   |             |             |
| Note payable to bank   | 22   | \$0                                     | \$0         | \$0         |
| Accounts payable   | 23   | 15,384                                  | 13,402      | 21,819      |
| Accrued expenses   | 24   | 2,209                                   | 2,331       | 2,935       |
| Accrued salaries, wages, and related items                   | 25   | 4,602                                   | 4,870       | 4,805       |
| Accrued vacation   | 26   | 7,710                                   | 7,364       | 6,659       |
| Estimated third-party settlements                            | 27   | 9,004                                   | 7,621       | 5,976       |
| Current portion of long-term debt                            | 28   | 2,644                                   | 3,193       | 3,337       |
| Total current liabilities                                    | 29   | 41,553                                  | 38,781      | 45,531      |
| Other long-term liabilities                                  |      |   |             |             |
| Accrued benefit obligations                                  | 30   | 724                                     | 810         | 873         |
| Deferred compensation payable                                | 31   | 4,686                                   | 4,240       | 3,672       |
| Self insured liability reserve                               | 32   |   |             |             |
| 1일 및 전에서는 부탁하게 15명 4차가 NG 4대의 10일 4개를 보고 있다.                 | 33   | 6,058                                   | 6,141       | 4,291       |
| Asset retirement obligation                                  |      | 553                                     | 573         | 590         |
| Estimated third-party settlements                            | 34   | 1,200                                   | 1,200       | 1,000       |
|  | 35   | 13,221                                  | 12,964      | 10,426      |
| Long-term debt, net of current portion                       | 36   | 66,431                                  | 69,081      | 72,246      |
| Net assets:  |      |   |             |             |
| Unrestricted   | 37   | 102,774                                 | 94,870      | 82,552      |
| Temporarily restricted                                       | 38   | 3,099                                   | 3,258       | 3,128       |
| Permanently restricted                                       | 39   | 1,507                                   | 1,507       | 1,507       |
| Total net assets   | 40   | 107,380                                 | 99,635      | 87,187      |
| Total liabilities and net assets                             | 41   | \$228,58 <u>5</u>                       | \$220,461   | \$215,390   |
|  |      |   |             |             |

#### GLENS FALLS HOSPITAL

#### Balance Sheets

December 31, 2010 and 2009

| Assets  | _   | 2010        | 2009        |
|---|-----|-------------|-------------|
| Current assets:   |     |             |             |
| Cash and cash equivalents   | \$  | 6,080,872   | 16,898,661  |
| Short-term investments  |     | 15,925,001  | 7,630,604   |
| Patient accounts receivable, less estimated uncollectibles  |     |             |             |
| of \$7,795,000 and \$12,607,000 in 2010 and 2009, respectively  |     | 30,245,604  | 28,336,987  |
| Other receivables   |     | 1,107,981   | 1,482,439   |
| Inventories   |     | 1,844,130   | 1,550,093   |
| Prepaid expenses  | - 2 | 1,157,970   | 1,137,453   |
| Total current assets  |     | 56,361,558  | 57,036,237  |
| Assets whose use is limited:  |     |             |             |
| By board resolution   | 15  | 43,871,314  | 38,690,127  |
| By contracts for deferred compensation  |     | 5,255,654   | 4,566,012   |
| By professional liability trust agreement   |     | 1,722,087   | 926,920     |
| By bond indenture   |     | 8,508,724   | 4,689,070   |
| By donor and grant restriction  |     | 2,129,652   | 1,947,208   |
|   |     | 61,487,431  | 50,819,337  |
| Interest in net assets of Glens Falls Hospital Foundation   |     | 2,635,232   | 2,687,744   |
| Other assets  |     | 1,214,304   | 928,170     |
| Deferred financing expenses, net of accumulated amortization  Property and equipment, less accumulated depreciation and |     | 6,987,958   | 7,267,476   |
| amortization  |     | 91,774,753  | 96,650,982  |
| Total assets  | \$  | 220,461,236 | 215,389,946 |

See accompanying notes to financial statements.

| Liabilities and Net Assets   | _  | 2010  | 2009  |
|--|----|---|---|
| Current liabilities: Accounts payable and accrued expenses Accrued salaries, wages, and related items Estimated third-party settlements Current portion of long-term debt            | \$ | 15,732,350<br>12,233,463<br>7,821,000<br>3,193,307        | 24,753,815<br>11,464,115<br>5,976,000<br>3,337,212        |
| Total current liabilities  |    | 38,980,120  | 45,531,142  |
| Other long-term liabilities: Deferred compensation payable Self insured liability reserve Accrued benefit obligations Estimated third-party settlements Asset retirement obligations | _  | 4,240,262<br>6,141,000<br>810,082<br>1,000,000<br>573,000 | 3,671,700<br>4,291,000<br>872,856<br>1,000,000<br>590,000 |
|  |    | 12,764,344  | 10,425,556  |
| Long-term debt, net of current portion   | -  | 69,081,234  | 72,245,726  |
| Net assets:     Unrestricted     Temporarily restricted     Permanently restricted   |    | 94,870,654<br>3,258,212<br>1,506,672                      | 82,552,570<br>3,128,280<br>1,506,672                      |
| Total liabilities and net assets   | •  | 99,635,538  | 87,187,522<br>215,389,946                                 |
| Total flabilities and flet assets  | Φ  | 220,401,230   | 213,303,340   |

#### GLENS FALLS HOSPITAL

### Statements of Operations and Changes in Net Assets

Years ended December 31, 2010 and 2009

|   | -  | 2010   | 2009  |
|---|----|--|---|
| Revenue, gains, and other support:  Net patient service revenue  Other operating revenue  Net assets released from restrictions   | \$ | 279,267,367<br>13,721,004<br>259,500   | 267,722,039<br>15,328,759<br>290,126  |
| Total revenue, gains, and other support   |    | 293,247,871  | 283,340,924   |
| Expenses: Salaries and wages Employee benefits Pharmaceuticals Medical supplies Supplies and other Depreciation and amortization Provision for bad debts Interest New York State assessment |    | 135,281,237<br>31,229,706<br>26,298,851<br>13,958,666<br>59,472,236<br>12,611,792<br>6,577,937<br>3,653,505<br>986,246 | 126,773,454<br>29,153,984<br>24,307,890<br>15,494,455<br>53,321,350<br>11,762,885<br>19,624,832<br>3,928,088<br>733,642 |
| Total expenses  |    | 290,070,176  | 285,100,580   |
| Operating income (loss)   |    | 3,177,695  | (1,759,656)   |
| Nonoperating gains: Net investment income Gain on disposal of assets  | 9  | 5,379,732<br>101,274   | 7,032,291<br>19,521   |
| Total nonoperating revenue, net   |    | 5,481,006  | 7,051,812   |
| Excess of revenue over expenses   |    | 8,658,701  | 5,292,156   |

#### NORTH COUNTRY EC, LLC

#### OPENING DAY PROFORMA BALANCE SHEET

#### ASSETS

| Cash Balances                               | \$252,120   |
|---|-------------|
| Accounts Receivable - Net                   | \$ -0-      |
| <b>Total Current Assets</b>                 | \$252,120   |
| PROPERTY                                    |             |
| Facility Improvements                       | \$1,434,888 |
| Equipment (net of depreciation)             | \$ 553,000  |
| Total Property                              | \$1,987,888 |
| INTANGIBLE ASSETS                           |             |
| Project Start-Up Costs and Application Fees | \$ 366,982  |
| TOTAL ASSETS                                | \$2,606,990 |
| LIABILITIES AND NET ASSETS                  |             |

### CURRENT LIABILITIES

LLC CAPITAL

TOTAL LIABILITIES AND LLC CAPITAL

CURRENT ASSETS

| LONG-TERM LIABILITES   |     |   |
|--|-----|---|
| Facility Construction Loan Equipment Loan Working Capital Loan |     | \$1,215,200<br>\$ 553,000<br>\$ 126,000 |
| Total Long-Term Liabilities                                    | :65 | \$1,894,200                             |
| TOTAL LIABILITIES  |     | \$1,894,200                             |

\$ 712,790

\$2,606,990

#### ESTABLISHMENT CHECKLIST FOR AMBULATORY CARE SITES

APPLICATION: CON 112382-B North Country Eye Center, LLC(Saratoga County)

NATURE OF APPLICATION: PRIMARY CARE

XX SPECIALTY - Opthamology

AUSPICE: NON PROFIT

XX PROPRIETARY PUBLIC

- limited liability

AFFILIATIONS:

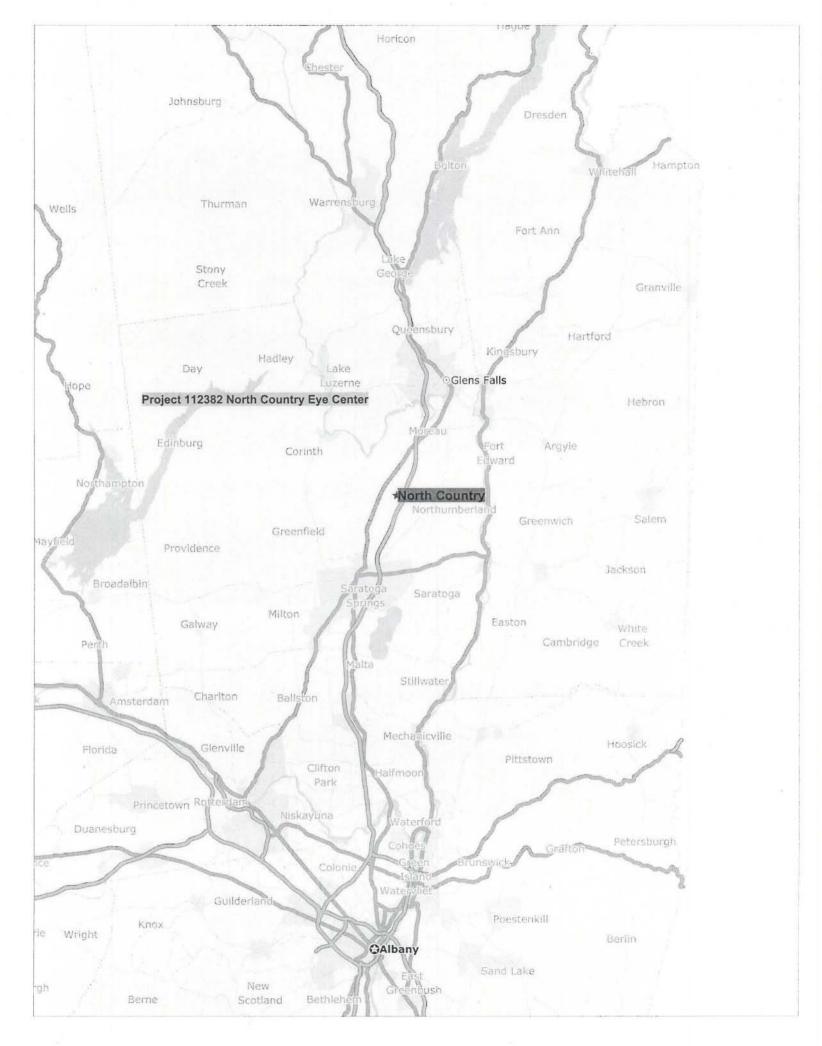
UNIT COST: YEAR ONE YEAR THREE

OPERATING \$426.55 \$426.45 CAPITAL \$132.03 \$117.69 TOTAL \$558.58 \$544.14

PAYOR SOURCE:

YEAR ONE AND THREE

COMMERCIAL-Managed Care 18.0% MEDICARE-FFS 77.0% MEDICAID-FFS 2.0% PRIVATE PAY 1.0% CHARITY CARE 2.0%



# New York State Department of Health Public Health and Health Planning Council

### **April 5, 2012**

### **ATTACHMENTS**

#### **Diagnostic and Treatment Centers - Establish/Construct**

Exhibit #7

|    | <u>Number</u> | Applicant/Facility  |
|----|---------------|---|
| 1. | 112184 B      | Huther Doyle Memorial Institute, Inc. (Monroe County)                         |
| 2. | 112261 E      | E & A Medical Solutions, LLC d/b/a Forest Hills Health Center (Queens County) |
| 3. | 112343 B      | Corning Centerway<br>(Steuben County)   |

#### HUTHER-DOYLE Balanca Sheet All Funds

|                              | Current Year<br>As of 12/11 | Prior Year<br>As of 12/10  |
|------------------------------|-----------------------------|--|
|                              |                             |  |
| Assets                       |                             | 4  |
| Current Assets               |                             |  |
| CNB - CHECK 11 018627 33     | 7,686.47                    | 23,512.51  |
| CNB - SAV 11 018627 92       | 303,896.05                  | 322,047.59   |
| PETTY CASH                   | 200.00                      | 200.00   |
| GRANTS RECEIVABLE            | 80,135.84                   | 71,059.64  |
| A/R-BC/BS                    | 32,445.26                   | 30,570.18  |
| A/R-BLUE CHOICE              | 6,684.90                    | 14,590:43  |
| A/R-VALUE OPTIONS            | 11,120.22                   | 13,514.93  |
| A/R-PREF. CARE (MVP)         | 0.00                        | 1,393.41   |
| A/R-MEDICAID                 | 302,670.11                  | 312,427.32   |
| A/R-MONROE PLAN              | 2,493.09                    | 571.22   |
| A/R-OTHER                    | 52,172.94                   | 67,922.68  |
| A/R-SELF PAY                 | 35,929.49                   | 45,776.98  |
| A/R-FIDELIS                  | 1,272.00                    | 5,215.00   |
| ALLOW. FOR DOUBTFUL ACCOUNTS | 0.00                        | (22,663.11)  |
| PREPAID EXPENSE-OTHER        | 0.00                        | 4,485.90   |
| PREPAID EXPENSE-INSURANCE    | 14,418.39                   | 15.965.38  |
| SECURITY DEPOSITS            | 19,988.73                   | 19,988.73  |
| Total Current Assets         | 871,113.49                  | 926,578.79   |
| Other Assets                 |                             | - Committee of the comm |
| LEASEHOLD IMPROVEMENTS       | 45,661.86                   | 45,661.86  |
| FURNITURE AND EQUIPMENT      | 115,769.86                  | 115,769.85   |
| DONATED FURNITURE AND EQUIP. | 26,877.24                   | 26,877.24  |
| FURN. AND EQUIPCAP, CAMPAIGN | 20,420.33                   | 20,420.33  |
| FURN. AND EQUPPREV. PARTNERS | 72,182.02                   | 72,182.02  |
| VEHICLES                     | 15,130.00                   | 15,130.00  |
| VEHICLES-PREV. PARTNERS      | 27,924.00                   | 27,924.00  |
| COMPUTER EQUIPMENT           | 161,118.45                  | 159,543.45   |
| ACCUMULATED DEPRECIATION     | (429,671.87)                | (412,075.81)   |
| LONG-TERM INVESTMENTS        | 222,555.15                  | 214,869.53   |
| Total Other Assets           | 277,967.04                  | 286,302.48   |
| Total Assets                 | 1,149,080.53                | 1,212,881.27   |

#### BFA Attachment A (cont.)

#### HUTHER-DOYLE Balance Sheet All Funds

| <u>Liabilities &amp; Fund Balance</u><br>Current <u>Liabilities</u> |              |              |
|---|--------------|--------------|
| ACCOUNTS PAYABLE  | 31,104.95    | 56,415.25    |
| ACCRUED EXPENSES  | 8,827.99     | 55,109.76    |
| EMP W/H-F\$A  | 4,408.09     | 2,902.53     |
| EMP.W/H-403(B)  | 0.00         | 0.00         |
| ACCRUED PAYROLL   | 31,454.21    | 31,800.49    |
| ACCRUED PENSION   | 9,707.47     | 11,212.93    |
| ACCRUED PAID TIME OFF   | 116,208.79   | 111,017.87   |
| DEFERRED REVENUE  | 0.00         | 0.00         |
| DEFERRED REV - REALITY/DOH  | 0.00         | 0.00         |
| LINE OF CREDIT  | 0.00         | 0.00         |
| Total Current Liabilities   | 201,711.50   | 268,458.83   |
| Long Term Liabilities   | 9            |              |
| DEPAUL GROUP  | 0.00         | 0.00         |
| Total Long Term Liabilities   | 0.00         | 0.00         |
| Fund Balance  |              |              |
| NET ASSETS  | 947,369.03   | 944,422.44   |
| Total Fund Balance  | 947,369.03   | 944,422.44   |
| Total Liabilities & Fund Balance                                    | 1,149,080.53 | 1,212,881.27 |

#### HUTHER-DOYLE BUDGET COMPARISON December-11

| DP Adult  OP OP Adult  OP O   | REVENUES   | CURRENT<br>MONTH   | YEAR TO DATE                               | YEAR TO DATE BUDGET  | VARIANCE   | ANNUAL  |
|---|--|--|--|--|--|---|
| CP Adult  OP A        | Assessments  | 23 827   | 233 183                                    | 101 000  | 42 102   | 404.00  |
| Pear Programs   | IOP Adult  |  |  |  | and the second s | 1000  |
| State   | Teen Programs  |  |  |  |  | 1/1/05/05/05/05/05/05   |
| Display   10,148   139,549   770,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   170,000   20,1451   20,14        | Aftercare  |  |  |  |  |   |
| International Color         | Vouse  | 2000 A 2 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5   |  |  |  | N.T.E. (1910) 6113  |
| Peter Petersen  |  |  |  |  |  |   |
| inhurrod (ESILES)  MASAS  19,844  298,154  298,154  206,787  10000  104,152  10000  104,000  104,000  104,000  104,152  10000  104,000  104,000  104,152  10000  104,00      | 100 00000  | 12 400 4 10 10 10 10 10 10 10 10 10 10 10 10 10  |  |  | 18 ST  |   |
| MASAS   19.844   228,134   228,778   2.287   228.00   2        |  |  |  |  | (31,000)   | 31,00   |
| Communication Clarities   22,133   154,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   10,000   124,162   124,        |  |  |  | 160,000  | (20,855)   | 160,00  |
| ### ### ### ### ### ### ### ### ### ##  |  | 2.500000000000   | 238,134                                    | 235,753  | 2,381  | 285,75  |
| 12,782   35,960   40,000   (6,1110)   40,000   (6,1110)   40,000   (6,1110)   40,000   (7,1700)   40,000   40        | 90 0 0 1 4 4 1 4 4 7 5 1 4 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5   | 22,133   | 134,152                                    | 10,000   | 124,152  | 10.00   |
| ### CATCH Flevenue  |  | 12,782   | 33,990                                     | 40 000   |  | X 400 100 Per 10  |
| Size Published Process   Size Published Proc        | lata Center Revenue  |  |  |  |  |   |
| TOTAL REVERRIE   308.657  | fisc/Interest Income   | Control of the Contro |  |  |  | 15 march 15 |
| Section   Expenses   Section   Sec        |  |  |  | AVEC-1900 A 000 A  |  | 14,00   |
| drinin, Wages         59,070         643,746         591,58         591,50         652,216         591,58         591,700         20,028         2,370,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         20,082         2,270,000         2,480         20,583,64         45,000         7,449         45,000         2,440         20,083         2,272         8,840         220,000         88,897         100,000         88,897         100,000         88,897         100,000         88,897         100,000         88,897         400,000         80,000         2,235         8,460         2,235         8,460         2,235         8,460         2,235         8,460         2,235         8,500         2,246         1,500         1,500         1,600         1,600 <th< td=""><td>TOTAL REVENUE</td><td>306,057</td><td>4,412,572</td><td>4,804,787</td><td>(392,218)</td><td>4,884,78</td></th<>  | TOTAL REVENUE  | 306,057  | 4,412,572                                  | 4,804,787  | (392,218)  | 4,884,78  |
| Description           | ereownel Expenses  |  |  |  |  | 2 - 104   |
| Indicas   Margae  |  | 58.070   | 843 716                                    | 581 500  | (52 218)   | 501 50  |
| contracted Services         (429)         197.264         282.402         66.178         822.46           in Insurance of the Insuran  |  |  |  |  |  |   |
| te Insurance Long Term DBI.  2,040 26,591 28,980 31,389 28,981 381 hrsurance 21,050 307,537 348,532 38,985 348,53 mital Insurance 1,404 24,020 22,500 2,480 20,581 pilorge Annulry 9,808 37,481 45,000 7,448 42,000 88,897 10,000 88,897 10,000 88,897 10,000 88,897 10,000 88,897 10,000 88,897 40,000 88,897 88,898 88,       |  |  |  | 100 CONTRACTOR (CONTRACTOR)  |  |   |
| Section   Sect        |  |  |  |  |  |   |
| intal histrature         1,404         24,020         28,500         2,480         285,161         45,000         7,464         45,000         7,464         45,000         7,464         45,000         7,464         45,000         7,464         45,000         22,005         8,840         222,00         6,840         222,00         88,897         10,000         88,897         10,000         88,897         10,000         20,000         2,445         24,000         2,445         24,000         2,445         24,000         2,445         24,000         2,445         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         2,245         3,500         3,600         3,000  |  |  |  |  |  |   |
| pubyee Annuity  |  |  |  |  | 00 1 CO 00 C | 100000000000000000000000000000000000000   |
| CA  | ental Insurance  | 1,404  | 24,020                                     | 28,500   |  | 26,50   |
| 15,916  | nplayee Annuity  | 9,608  | 37,551                                     | 45,000   | 7.449  | 45,00   |
| Section   Sect        |  | F-2011-W-1101-P-12-90  |  | 1.40 YYXX5414 (1797) YEV   |  | 1,730,000,000   |
| 1,647   17,955   24,000   0,045   24,049   24,045   24,049   2,288   3,284   8,500   2,238   8,549   2,006   2,006   2,500   402   2,58   2,500   2,238   8,54   2,006   2,500   2,238   8,54   2,500   2,238   2,58   2,500   2,238   2,58   2,500   2,238   2,58   2,500   2,500           |  |  |  |  |  |   |
| 1,488   |  |  |  |  |  |   |
| AP 0 2,088 2,500 402 2,58  promet Expenses 286,867 3,666,092 4,025,949, 369,857 4,025,949  TPS  gall Services 5,245 11,614 12,000 86 12,00  Experisor 19,000 2,640 15,00  Direc Supplies 2,263 33,479 15,000 (16,479) 15,00  Dipler 816 18,522 15,000 (3,522) 15,00  Dipler 9 167 4,982 8,000 3,968 8,00  Expensed 197 4,982 8,000 3,968 8,00  Bill Training 150 11,199 6,000 (5,199) 6,00  Bill Training 150 11,199 6,000 (5,199) 6,00  Berning/House 254 4,372 3,500 (872) 35,000  Berning/House 254 4,372 3,500 (872) 35,000  Bill Carlot 19,299 9,303 15,000 5,882 15,000  Bill Carlot 27,000 6,000 1,00      |  | T. A. C.   |  |  | 1.00 E-0.00  |   |
| PS  |  |  |  |  |  | 2,50  |
| Separt   S        | ersonnel Expenses  | 285,867  | 3,666,092                                  | 4,025,948  | 369,857  | 4,025,94  |
| Total Depties   2,283   33,479   15,000   (18,479)   15,00   15,00   15,479   15,00   15,00   15,479   15,00   15        | gai Services   | 5,245  |  |  |  | 12,00   |
| Section   Sect        | occurring Services   | D  |  |  |  |   |
| 187         | ffice Supplies   | 2,283  |  |  |  | 2007570   |
| 187   4,92   8,000   S,968   8.0  | pier   | 816  | 18,522                                     |  |  |   |
| Spinone/Internet   Spinone/Int        | ampuler .  | 0  | ٥  | 3,000  |  |   |
| ### 150   | stage  | 187  | 4,092                                      | 8,000  | 3,908  | 8,0   |
| ## Training   | elephone/Internet  | 5,160  | 66,409                                     | 82,000   | (4,409)  | 62,0  |
| ### Suppose   |  | 150  | 11 199                                     | 6.000  | (5.199)  | 6.0   |
| Barting/House 254 4,372 3,500 (872) 3,50 ogram Supp 1,299 9,303 15,000 5,882 15,00 sc. 0 211 1,500 1,289 1,5 screet Expense 0 211 1,500 1,289 1,5 screet Expense 0 64 1,000 836 1,000 sc. 0 211 1,500 1,289 1,5 screet Expense 0 64 1,000 836 1,000 sc. 0 64 1,000 836 1,000 sc. 0 60,000 10,000 80,000 10,000 80,000 10,000 80,000 10,000 80,000 10,000 80,000 10,000 80,000 10,000 80,000 16,000       |  |  | (T) (A) (A) (A) (A) (A) (A) (A) (A) (A) (A | 7 000  |  | 7.D   |
| 1,289   9,303   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000   5,882   15,000         |  |  | 1.00                                       |  |  |   |
| SC. 0 211 1,500 1,289 1,5  screet Expense 0 84 1,000 835 1,0  screet Expense 1 0 0 0,000 10,000 80,0  pensed Equip 0 0 0 2,000 2,000 2,000 2,000  screet Expenses 0 0 19,800 18,000 (3,800) 16,0  screet Expenses 1,852 28,433 27,000 (1,433) 27,0  screet Expense 1,852 28,1377 282,000 (9,177) 282,00  Building Expense 1,888 2,134 5,000 2,866 5,0  Total OFTS 44,885 281,177 282,000 (9,177) 282,00  Building Expense 1,964 387,000 7,886 387,0  screet Expense 1,564 7,354 7,000 (354) 7,00  screet Expense 1,564 7,354 7,000 (354) 7,000  screet Expense 1,564 1,568 15,000 (2,586) 15,0  screet Expense 1,560 7,300 27,750 20,450 27,7  screet Expenses 1,71 1,603 1,600 (3) 1,6  Total Expenses 271 8,903 30,100 21,197 30,1  Total Expenses 370,844 4,609,626 4,802,049 382,424 4,802,0  Total Expenses 370,844 4,609,626 4,802,049 382,424 4,802,0   | 7. N. C. N. C. N. C. S. C.   |  |  |  |  |   |
| Extense Expense 0 84 1,000 936 1,0 and 6 Collection Fees 88 1,324 2,000 576 2,0 and 6 Collection Fees 88 1,324 2,000 576 2,0 and 6 Collection Fees 88 1,324 2,000 576 2,0 and 6 Collection Fees 88 1,324 2,000 576 2,0 and 6 Collection Fees 88 1,324 2,000 50,000 10,000 80,000 pensed Equip 0 0 2,000 2,000 2,000 2,000 2,000 18,00 pinkers Fees/Lipenses 0 19,800 18,000 (3,800) 16,0 apility Prof Ins. 1,952 28,833 27,000 (1,435) 27,0 apility Prof Ins. 1,952 28,965 5,000 (4,565) 5,0 avei 189 2,134 5,000 2,866 5,00 avei 189 2,134 5,000 (9,177) 282,00 avei 189 2,134 5,000 2,866 5,00 avei 189 2,134 5,000 2,866 5,00 avei 189 2,134 5,000 (9,177) 282,00 avei 189 2,134 5,000 2,866 5,000 5,511 55,00 avei 189 2,134 5,000 5,511 55,00 avei 189 2,134 5,13      | THE STATE OF THE PARTY OF THE P |  |  |  |  |   |
| ### 2   | 17 Th.   | 10.050   |  |  |  |   |
| ad Debt 27,000 50,000 40,000 80,000 10,000 80,000 consist Equip 0 0 0 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 2,000 18,00 2,000 2,000 18,000 18,000      | erest Expense  | 0  |  | 12/2/00/00/20  |  |   |
| pensed Equip 0 0 2,000 2,000 2,000 2,000 2,000 2,000 16,00 18,000      | ink & Collection Fees  |  |  | The second secon |  |   |
| pensad Equip pensa      | d Debt   | 27,000   | 50,000                                     |  | 10,000   |   |
| ######################################  |  | 0  | 0  | 2,000  | 2,000  | 2,0   |
| ### 1,952 28,433 27,000 (1,455) 27,00 pairs & Maintenance 333 8,565 5,000 (4,565) 5,00 pairs & Maintenance 333 8,565 5,000 (4,565) 5,00 pairs & Maintenance 333 8,565 5,000 (4,565) 5,000 pairs & Maintenance 333 8,565 5,000 (4,565) 5,000 pairs & Maintenance 333 8,565 5,000 (9,177) 282,000 pairs & Maintenance 34,885 291,177 282,000 (9,177) 282,000 pairs better 31,991 379,014 387,000 7,986 387,000 pairs better 31,991 379,014 387,000 7,986 387,000 pairs better 31,991 379,014 387,000 (354) 7,000 (354) 7,000 pairs better 31,578 49,489 55,000 5,511 55,000 pairs better 32,988 17,698 15,000 (2,586) 15,000 pairs better 31,589 39,721 453,453 484,000 10,547 464,000 pairs better better better 5 0 750 750 750 750 pairs better better better 5 0 750 750 750 750 pairs better better 5 0 750 750 750 750 pairs better better 5 171 1,603 1,600 (3) 1,600 pairs better 5 171 1,603 1,600 (3) 1,600 pairs better 5 170,844 4,609,626 4,802,649 392,424 4,802,000 pairs better 5 170,840 pairs bett      |  | ő  | 19,800                                     |  | (3,800)  | 16.0  |
| ### \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   |  |  |  |  |  |   |
| Total OPTS 44,985 291,177 282,000 (9,177) 282,0  Building Expense ent 31,991 379,014 387,000 7,986 387,0  Operty Insu. 854 7,354 7,000 (354) 7,0  Silities 4,578 49,489 55,000 5,511 55,0  apreciation 2,298 17,598 15,000 (2,596) 15,0  Ital Building Expense 39,721 453,453 484,000 10,647 464,0  Wilec Expense 5 0 750 750 7,0  Avertising/PR 100 7,900 27,750 20,456 27,7  and Expenses 171 1,603 1,600 (3) 1,6  Ital Misc Expenses 271 8,903 30,100 21,197 30,1  Total Expenses 370,844 4,409,626 4,802,049 392,424 4,802,0  |  |  |  |  |  |   |
| Building Expense  |  |  |  |  |  |   |
| ### 31,991 \$79,014 \$87,000 7,886 \$87,000 reperty Insu.  854 7,354 7,000 (\$54) 7,000 reperty Insu.  854 7,354 7,000 (\$54) 7,000 reperty Insu.  857 84,578 49,489 55,000 5,511 55,000 repreciation 2,298 17,698 15,000 (2,596) 15,000 repreciation 2,298 17,698 17,698 15,000 repreciation 2,298 17,698 17,698 17,000 repreciation 2,298 17,698 17,698 17,698 17,698 17,698 17,700 repreciation 2,298 17,700 repreciation 2,298 17,700 repreciation 2,298 17,698 17,698 17,600 repreciation 2,298 17,700 repreciation 2,298 17,698 17,698 17,698 17,698 17,698 17,698 17,698 17,700 repreciation 2,298 17,700 repreciation 2,298 17,698 1 | Total OPTS   | 44,885   | 291,177                                    | 282,000  | (9,177)  | 282,0   |
| Record   R        |  |  |  |  |  | 125-1   |
| A   | ent  | 31,991   | 379,014                                    |  |  |   |
| A,578   | operty Insu.   | 854  | 7,354                                      | 7,000  |  | 7,0   |
| ### 2288 17,698 15,000 (2,596) 15,00  #### 25,000 (2,596) 15,000  #### 25,000 (2,596) 15,000  ### 25,000 (2,596) 15,000  ### 25,000 (2,596) 15,000  ### 25,000 (2,596) 15,000  ### 25,000 (2,596) 15,000  ### 25,000 (2,596) 15,0      | ilities  | 4,578  | 49,489                                     | 55,000   | 5,511  | 55,0  |
| ##sc. Expenses  | apreciation  |  | 17,698                                     | 75,000   |  | 15,0  |
| evelopment Expenses         6         0         750         750         7           hvertising/PR         180         7,900         27,750         20,456         27,7           and Expenses         171         1,603         1,800         (3)         1,6           stal Misc. Expenses         271         8,903         30,100         21,197         30,1           Total Expenses         370,844         4,409,626         4,802,049         382,424         4,802,0   | atal Building Expense  | 39.721   | 453,453                                    | 484,000  | 19,547   | 464,0   |
| Avertising/PR         180         7,300         27,750         20,456         27,750           pard Expenses         171         1,603         1,800         (3)         1,6           pital Misc. Expenses         271         8,903         30,100         21,197         30,1           Total Expenses         370,844         4,409,626         4,802,049         392,424         4,802,0   |  | 79.1   | tal  |  |  |   |
| pard Expenses     171     1,603     1,600     (3)     1,6       pital Misc. Expenses     271     8,903     30,100     21,197     30,1       Total Expenses     370,844     4,409,626     4,802,049     392,424     4,802,0  |  | . 6  | 5175c                                      | 750  | 750  | 7   |
| pard Expenses     171     1,603     1,600     (3)     1,6       plat Misc. Expenses     271     8,903     30,100     21,197     30,1       Total Expenses     370,844     4,409,626     4,802,049     392,424     4,802,0   | tvertising/PR  | 100  | 7,300                                      | 27,750   | 20,450   | 27.7  |
| Total Expenses 370,844 4,409,625 4,802,049 382,424 4,802,0  |  |  |  |  |  | 1,6   |
| F 10  | otal Misc. Expenses  | 271  | 6,903                                      | 30,100   | 21,197   | 30,1  |
|   | Total Expenses   | 370,844  | 4,409,626                                  | 4,802,049  | 382,424  | 4,802,0   |
|   | Excess of Revenues over Expenses   | ISA 787  | 2 947                                      |  |  |   |

# HUTHER-DOYLE MEMORIAL INSTITUTE, INC. BALANCE SHEETS December 31, 2010 and 2009

#### ASSETS

|                                       | 2010        | 2000        |
|---------------------------------------|-------------|-------------|
| Comment Assets                        | 2010        | 2009        |
| Current Assets                        |             |             |
| Cash and Cash Equivalents             | \$ 345,760  | \$ 181,645  |
| Investments                           | 214,870     | 195,961     |
| Accounts Receivable, Net of Allowance |             |             |
| of \$22,663 for 2010 and 2009         | 482,875     | 521,974     |
| Grants Receivable                     | 57,503      | 432,155     |
| Prepaid Expenses                      | 20,451      | 16,516      |
| Total Current Assets                  | 1,121,459   | 1,348,251   |
| Property and Equipment                |             |             |
| Leasehold Improvements                | 45,662      | 45,662      |
| Furniture and Equipment               | 235,249     | 232,824     |
| Computer Equipment                    | 159,543     | 159,543     |
| Vehicles                              | 43,054      | 43,054      |
|                                       | 483,508     | 481,083     |
| Less: Accumulated Depreciation        | (412,076)   | (393,030)   |
| Net Property and Equipment            | 71,432      | 88,053      |
| Other Assets                          |             |             |
| Deposits                              | 19,989      | 19,989      |
| Total Other Assets                    | 19,989      | 19,989      |
| TOTAL ASSETS                          | \$1,212,880 | \$1,456,293 |

### LIABILITIES AND NET ASSETS

|                                       | 2010        | 2009        |
|---------------------------------------|-------------|-------------|
| Current Liabilities                   |             |             |
| Accounts Payable and Accrued Expenses | \$ 110,847  | \$ 331,229  |
| Payroll Liabilities                   | 157,615     | 144,875     |
| Total Current Liabilities             | 268,462     | 476,104     |
| Net Assets                            |             |             |
| Unrestricted                          | 944,418     | 980,189     |
| Total Net Assets                      | 944,418     | 980,189     |
| TOTAL LIABILITIES AND NET ASSETS      | \$1,212,880 | \$1,456,293 |

### HUTHER-DOYLE MEMORIAL INSTITUTE, INC. STATEMENTS OF ACTIVITIES

### For The Years Ended December 31, 2010 and 2009

|                                 | 2010        | 2009        |
|---------------------------------|-------------|-------------|
| Support and Revenue             |             | V C (1907)  |
| Client Fees                     | \$4,113,167 | \$4,159,829 |
| Grants                          | 841,244     | 1,497,741   |
| Contributions                   | 42,299      | 55,374      |
| In-Kind Contributions           | 3,300       | -           |
| Realized/Unrealized Gain        |             |             |
| on Investments                  | 14,116      | 14,976      |
| Miscellaneous Income            | 27,081      | 13,976      |
| Total Support and Revenue       | 5.041.207   | 5,741,896   |
| Expenses                        |             |             |
| Program Services                | 4,049,631   | 4,376,466   |
| Management and General          | 1,027,347   | 1,066,980   |
| Fundraising Expenses            |             | 4,079       |
| Total Expenses                  | 5,076,978   | 5.447.525   |
| Excess/(Deficit) of Support and |             |             |
| Revenue Over Expenses           | (35,771)    | 294,371     |
| Net Assets - Beginning of Year  | 980,189     | 685,818     |
| Net Assets - End of Year        | \$ 944,418  | \$ 980,189  |

### **Huther-Doyle**

### Pro-Forma Balance Sheet

|  |          | Seginnning<br>f Year One |
|--|----------|--------------------------|
| ASSETS   | -        |                          |
| CURRENT ASSETS   |          |                          |
| Cash Balances (project funding from internal resources | s) \$    | 167,809                  |
| Other Current Assets TOTAL CURRENT ASSETS              | \$<br>\$ | (45 cm - 4 cm - 5 cm     |
| OTHER ASSETS   |          |                          |
| Equipment (net of depreciation)                        | \$       | 60,008                   |
| Long-term investments                                  | \$       | 225,102                  |
| Project-related Equipment                              | \$       | 38,400                   |
| TOTAL OTHER ASSETS                                     | \$       | 323,510                  |
| TOTAL ASSETS   | \$       | 1,316,942                |
| LIABILITIES AND NET ASSETS                             |          |                          |
| CURRENT LIABILITIES                                    |          |                          |
| Current Liabilities                                    | \$       |                          |
| TOTAL CURRENT LIABILITIES                              | \$       | 279,610                  |
| LONG-TERM LIABILITIES                                  |          |                          |
| none TOTAL LONG-TERM LIABILITIES                       | \$       |                          |
| TOTAL LIABILITIES                                      | \$       | 279,610                  |
| NET ASSETS   |          |                          |
| Unrestricted Net Assets                                | \$       | 1,037,332                |
| Total Net Assets                                       | \$       | 1,037,332                |
| TOTAL LIABILITIES AND NET ASSETS                       | \$       | 1,316,942                |
|  |          |                          |

note: October 2011 Balance sheet was used as basis

#### ESTABLISHMENT CHECKLIST FOR AMBULATORY CARE SITES

APPLICATION: CON 112184-B Huther Doyle Memorial Institute, INC. (Monroe County)

NATURE OF APPLICATION:

PRIMARY CARE

SPECIALTY

- Chemical Dependency

- Gynecology

AUSPICE:

**NON PROFIT** 

**PROPRIETARY** 

**PUBLIC** 

- limited liability

AFFILIATIONS: NONE

UNIT COST:

YEAR ONE

YEAR THREE

**OPERATING** CAPITAL

\$ 69.29 \$ 18.05

\$ 58.63 \$ 9.97

TOTAL

\$ 87.34

\$ 68.60

PAYOR SOURCE:

YEAR ONE and YEAR THREE

**MEDICAID-FFS** MEDICAID-MC

82.4% 8.0%

COMMERCIAL- MC

5.7%

CHARITY CARE

3.9%

### Pro Forma Balance Sheet

### **ASSETS**

| Cash                | \$208,444 |
|---------------------|-----------|
| Accounts Receivable | 211,630   |
| Prepaid Expenses    | 9,500     |
| Security Deposits   | 5,000     |
| Fixed Assets        | 200,000   |
| TOTAL ASSETS        | \$634,574 |

### LIABILITIES

| Accounts Payable     |    |   | \$208,444 |
|----------------------|----|---|-----------|
| Accrued Expenses     |    |   | 24,000    |
| Working Capital Loan | 34 | E | 104,222   |
| TOTAL LIABILITIES    |    |   | \$336,666 |

MEMBERS EQUITY \$297,908

### BFA Attachment C

# B & L HEALTH, INC. D/B/A ALLHEALTH DIAGNOSTIC & TREATMENT CENTER BALANCE SHEET DECEMBER 31, 2010

### **ASSETS**

| Current assets  |      |   |
|---|------|---|
| Cash  | \$.  | 22,474                                  |
| Accounts receivable, net of allowance for doubtful accounts of \$25,000 |      | 222,137                                 |
| Due from related parties  |      | 46,072                                  |
| Total current assets  | .—   | 290,683                                 |
| Property and equipment  |      |   |
| Leasehold improvements  |      | 447,470                                 |
| 그는 일하는 하는 본 어디어 그 회사에 바다 아니는 이 회사에 하는 것이다.                              |      | 463,248                                 |
| Machinery and equipment   |      | 89,116                                  |
| Computer hardware Furniture and fixtures                                |      |   |
|   | -    | 102,253                                 |
| Total cost  |      | 1,102,087                               |
| Less: accumulated depreciation and amortization                         |      | 1,097,275                               |
| Total property and equipment  |      | 4,812                                   |
| Total property and equipment  |      | 1,012                                   |
| Security deposits   | -    | 6,818                                   |
| Total assets  | \$   | 302,313                                 |
| LIABILITIES AND STOCKHOLDERS' DEFICIT                                   |      |   |
| LIABILITIES   |      |   |
|   |      |   |
| Current liabilities   | _    |   |
| Accounts payable and accrued expenses                                   | _\$_ | 284                                     |
| Noncurrent liabilities  |      |   |
|   |      | 2 202 222                               |
| Due to officer  |      | 3,283,323                               |
| Interest payable - officer loan   | _    | 698,943                                 |
| Total noncurrent liabilities  | -    | 3,982,266                               |
| Total liabilities   |      | 3,982,550                               |
| COMMITMENTS (See notes)   |      |   |
| STOCKHOLDERS' DEFICIT   |      |   |
| Common stock, no par value, 200 shares authorized,                      |      |   |
| 100 shares issued and outstanding                                       |      | 200                                     |
| Additional paid-in capital  |      | 220,486                                 |
| Accumulated deficit   |      | (3,900,923)                             |
| Accumulated deficit   | _    | (3,700,723)                             |
| Total stockholders' deficit   |      | (3,680,237)                             |
| V.  |      | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Total liabilities and stockholders' deficit                             | \$   | 302,313                                 |
|   |      | ->///                                   |

### BFA Attachment C (cont.)

## B & L HEALTH, INC. D/B/A ALLHEALTH DIAGNOSTIC & TREATMENT CENTER

### STATEMENT OF OPERATIONS AND ACCUMULATED DEFICIT FOR THE YEAR ENDED DECEMBER 31, 2010

| FEE INCOME - NET - RELATED PARTY         |              | \$  | 1,396,915   |
|--|--------------|-----|-------------|
| OPERATING EXPENSES                       |              | £   |             |
| Labor and related costs                  |              |     | 871,292     |
| Business management services             |              | 9   | 194,500     |
| Rent - related party                     |              |     | 190,361     |
| Malpractice insurance                    |              |     | 32,762      |
| Utilities                                |              |     | 37,083      |
| Office expenses                          | ·            |     | 50,058      |
| Medical and dental supplies              |              |     | 20,283      |
| Professional fees                        | 92/          |     | 27,098      |
| Patient transportation                   |              |     | 11,749      |
| Repairs and maintenance                  | -18-         |     | 13,257      |
| Auto expenses                            | and the same |     | 27,199      |
| Uniform and laundry                      |              |     | 4,706       |
| Depreciation and amortization            |              | 27  | 4,692       |
| Lab fees                                 |              |     | 1,000       |
| Miscellaneous '                          | 100          |     | 644         |
|  |              | . 1 |             |
| TOTAL OPERATING EXPENSES                 |              |     | 1,486,684   |
| LOSS FROM OPERATIONS                     |              |     | (89,769)    |
| OTHER INCOME (EXPENSE)                   |              |     |             |
| Interest income                          |              |     | 21,250      |
| Interest expense                         |              |     | (172,375)   |
| interest expense                         |              |     | (1,0,0,0)   |
| Total other income (expense)             |              |     | (151,125)   |
| LOSS BEFORE NEW YORK CITY TAXES          |              | +   | (240,894)   |
| V.                                       | ,            |     | 741         |
| NEW YORK CITY TAXES                      |              | -   | 22,687      |
| NET LOSS                                 |              |     | (263,581)   |
| ACCUMULATED DEFICIT AT BEGINNING OF YEAR | ,            |     | (3,637,342) |
| ACCUMULATED DEFICIT AT END OF YEAR       |              | \$  | (3,900,923) |
|  |              | _   |             |

### Guthrie Health and Affiliates Consolidated Balance Sheets June 30, 2011 and 2010

| (in thousands of dollars)                      |                                       | 2011    |    | 2010    |
|--|---------------------------------------|---------|----|---------|
| Assets   |                                       |         |    |         |
| Current assets                                 |                                       |         |    |         |
| Cash and cash equivalents                      | \$                                    | 21,669  | \$ | 16,589  |
| Patient accounts receivable, net of estimated  |                                       | *       |    |         |
| uncollectibles of \$59,273 and \$48,819        |                                       | 62,349  |    | 58,438  |
| Inventories                                    |                                       | 9,132   |    | 8,985   |
| Prepaid expenses and other assets              |                                       | 10,810  |    | 10,641  |
| Total assets from discontinued operations      |                                       | 1,299   |    | 1,661   |
| Total current assets                           | _                                     | 105,259 |    | 96,314  |
| Assets limited as to use                       |                                       |         |    |         |
| Trustee held funds under indenture agreement   |                                       | 14,799  |    | 15,865  |
| Board-designated funds                         |                                       | 95,528  |    | 102,310 |
| Other  |                                       | 129,946 |    | 108,729 |
|  |                                       | 240,273 |    | 226,904 |
| Investments                                    |                                       | 388,146 |    | 333,626 |
| Property and equipment, net                    |                                       | 165,090 |    | 158,670 |
| Other assets, net                              | *                                     | 2,328   |    | 2,750   |
| Total assets                                   | \$                                    | 901,096 | \$ | 818,264 |
| Liabilities and Net Assets                     |                                       |         |    |         |
| Current liabilities                            |                                       |         |    |         |
| Current maturities of long-term obligations    | \$                                    | 6,425   | \$ | 6,220   |
| Accounts payable and accrued expenses          |                                       | 33,330  |    | 29,366  |
| Accrued payroll, taxes, and vacation           |                                       | 35,575  |    | 32,802  |
| Estimated third-party payable, net             |                                       | 19,134  |    | 17,516  |
| Other  |                                       | 1,947   |    | 2,940   |
| Total liabilities from discontinued operations |                                       | 15_     |    | 6       |
| Total current liabilities                      |                                       | 96,426  |    | 88,850  |
| Long-term obligations, net of current          |                                       |         |    |         |
| maturities, bond discount and bond premium     |                                       | 126,207 |    | 148,428 |
| Accrued pension cost                           |                                       | 13,613  |    | 26,862  |
| Asset retirement obligation                    | 94                                    | 14,641  |    | 14,618  |
| Other .  |                                       | 106,314 |    | 106,878 |
| Total liabilities                              | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 357,201 |    | 385,636 |
| Net assets                                     |                                       |         |    |         |
| Unrestricted                                   |                                       | 490,301 |    | 386,091 |
| Temporarily restricted                         | •                                     | 50,789  |    | 43,734  |
| Permanently restricted                         |                                       | 2,805   |    | 2,803   |
| Total net assets                               |                                       | 543,895 |    | 432,628 |
| Total liabilities and net assets               | \$                                    | 901,096 | \$ | 818,264 |
| Total habilities and not assets                |                                       | 001,000 | _  | 010,204 |

# Guthrie Health and Affiliates Consolidated Statements of Operations and Changes in Net Assets - Continued Years Ended June 30, 2011 and 2010

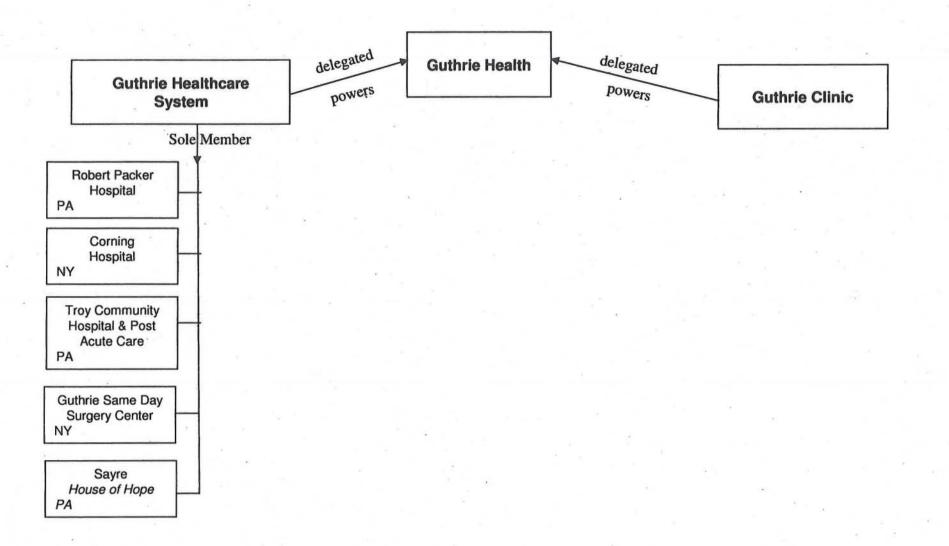
| (in thousands of dollars)  |    | 2011    |    | 2010     |
|--|----|---------|----|----------|
| Unrestricted net assets  |    | 6]      |    |          |
| Excess of revenues over expenses                                   | \$ | 89,558  | \$ | 69,284   |
| Change in pension obligation                                       |    | 13,291  |    | (16,737) |
| Reclassification of net assets                                     |    | -       |    | (441)    |
| Net assets released from restrictions used                         | 41 |         |    |          |
| for purchase of property and equipment                             |    | 1,278   | *  | 2,148    |
| Other  | 1  | (195)   |    | =0.      |
| Increase in unrestricted net assets before discontinued operations | 1. | 103,932 |    | 54,254   |
| Gain from operations of discontinued components                    | _  | 277     |    | 378      |
| Increase in unrestricted net assets                                | _  | 104,209 |    | 54,632   |
| Temporarily restricted net assets                                  |    |         |    |          |
| Contributions and grant income                                     |    | 948     |    | 970      |
| Interest and dividends, net of investment fees                     |    | (213)   |    | 30       |
| Net realized and unrealized gains on investments                   |    | 8,404   | 2  | . 4,084  |
| Reclassification of net assets                                     | 1  | -       |    | . 430    |
| Net assets released from restrictions                              | _  | (2,085) |    | (2,899)  |
| Increase in temporarily restricted net assets                      |    | 7,055   |    | 2,615    |
| Permanently restricted net assets                                  |    |         |    |          |
| Contributions  |    | 2       |    | 28       |
| Reclassification of net assets                                     | _  |         |    | 11_      |
| Increase in permanently restricted net assets                      |    | 2       |    | 39       |
| Increase in net assets   |    | 111,267 |    | 57,286   |
| Net assets   | ň  |         |    | 2 2      |
| Beginning of year  |    | 432,628 | 2  | 375,342  |
| End of year  | \$ | 543,895 | \$ | 432,628  |
|  |    |         | 4  |          |

# Guthrie Health and Affiliates Consolidated Statements of Operations and Changes in Net Assets Years Ended June 30, 2011 and 2010

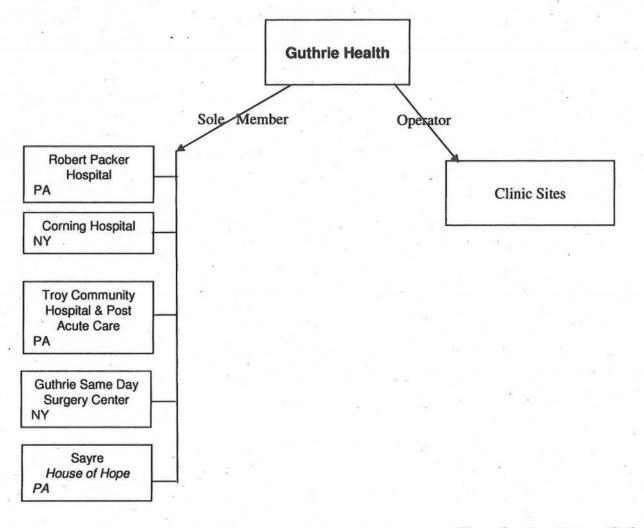
| (in thousands of dollars)        |    |     |    | 2011    |    | 2010    |
|----------------------------------|----|-----|----|---------|----|---------|
| Unrestricted revenues            |    |     |    |         |    |         |
| Net patient service revenue      |    |     | \$ | 564,563 | \$ | 526,197 |
| Other operating revenue          |    |     | 44 | 11,209  |    | 12,037  |
| Gain on early retirement of debt |    | 85  |    | 3,271   |    | -       |
| Total revenues                   |    |     |    | 579,043 | -  | 538,234 |
| Expenses                         |    |     |    |         |    |         |
| Salaries and wages               |    |     |    | 240,271 |    | 225,695 |
| Employee benefits                |    |     |    | 54,613  |    | 53,095  |
| Purchased services               |    |     |    | 27,946  |    | 27,049  |
| Supplies                         |    |     |    | 102,884 |    | 96,567  |
| Other expenses                   |    |     |    | 54,561  |    | 42,791  |
| Depreciation and amortization    |    |     |    | 29,680  |    | 28;401  |
| Interest                         |    |     |    | 3,372   |    | 3,562   |
| Provision for bad debts          | *  | 550 |    | 31,842  |    | 30,774  |
| Total expenses                   |    |     | _  | 545,169 |    | 507,934 |
| Income from operations           |    |     | 14 | 33,874  |    | 30,300  |
| Other income, net                | 10 |     |    | 55,684  |    | 38,984  |
| Excess of revenues over expense  | S  |     | \$ | 89,558  | \$ | 69,284  |
|                                  | s  |     | \$ |         | \$ | 000     |

### Guthrie Clinic, Ltd

| For the Year Ended June 30, 2011 |             |              | Reclassification |   |   |
|----------------------------------|-------------|--------------|------------------|---|---|
|                                  | Impacted    | Excluded     | Due to           | ,   |   |
| *                                | NY          | Clinic       | Cost Allocation  |   |   |
| -                                | Locations   | Locations    | Process          | Consolidated  |   |
| evenue:                          |             |              |                  |   |   |
| Patient Service Revenue          | 126,696,822 | 380,743,482  |                  | 507,440,304   |   |
| Other Income _                   | 276,713     | 22,128,627   |                  | 22,405,341  |   |
| otal Gross Income                | 126,973,535 | 402,872,110  |                  | 529,845,645   |   |
| eductions from Revenue:          |             |              |                  |   |   |
| Contractual Adjustments          | 71,443,760  | 239.094.669  |                  | 310,538,429   |   |
| Provision for Bad Debt           | 1.988.103   | 4,949,759    |                  | 6.937.862   |   |
| -                                | 73,431,863  | 244,044,428  |                  | 317,476,291   |   |
| et Clinic Revenue                | 53,541,673  | 158,827,682  |                  | 212,369,354   |   |
|                                  |             |              |                  | . 4 . 4 . 5 . 4 . 6 . 6 . 6 . 6 . 6 . 6 . 6 . 6 . 6 |   |
| perating Expenses                |             |              |                  |   |   |
| Salaries and Wages               | 9,087,330   | 18,459,809   |                  | 27,547,140  |   |
| Employee Benefits                | 2,771,535   | 5,716,838    |                  | 8,488,373   |   |
| Physician Fees                   | 744,584     | 3,524,718    |                  | 4,269,303   |   |
| Supplies                         | 7,585,653   |              |                  | 32,919,597  |   |
| Other Fees and Expenses          | 3,799,087   | 11,208,954   |                  | 15,008,042  |   |
| Depreciation and Amortization    | 980,059     | 1,740,354    |                  | 2,720,413   |   |
| Rents and Leases                 | 103,271     | 760,549      |                  | 863,820   |   |
| nterest Expense                  | 267,012     | 608,933      | (947,426)        | (71,482)  |   |
| Occupancy Expense                | 5,197,690   | 6,210,251    | 50               | 11,407,991  |   |
| Business Office                  | 1,730,366   | 5,163,561    | . (6)            | 6,893,921   |   |
| Word Processing                  | 188,701     | 560,961      |                  | 749,663   |   |
| Information Technology           | 2,198,964   | 6,547,460    | (936)            | 8,745,488   |   |
| Total Operating Expenses         | 34,654,254  | 85,836,332   | (948,318)        | 119,542,268   |   |
| perating Income Before Provider  | 18,887,418  | 72,991,350   | 948,318          | 92,827,086  |   |
| rovider Expenses                 |             |              |                  |   |   |
| Salaries and Wages               | 20,793,452  | 70,134,628   |                  | 90,928,080  |   |
| Employee Benefits                | 2,724,592   | 8,093,214    |                  | 10,817,806  |   |
| Other Expenses                   | 241,750     | 1,368,650    |                  | 1,610,400   |   |
| Total Provider Expenses          | 23,759,794  | 79,596,491   |                  | 103,356,286   |   |
| et Income Before Overhead        | (4,872,376) | (6,605,141)  | 948,318          | (10,529,200)  |   |
| Clinic Overhead                  | 3,794,193   | 11,183,346   | 26,111           | 15,003,650  |   |
| et Income (Loss)                 | (8,666,569) | (17,788,487) | 922,207          | (25,532,849)  |   |
| on Op                            | (6,529)     | 4,409,754    | (922,207)        | 3,481,018   |   |
| xcess Margin(Loss)               | (8,673,098) | (13,378,733) |                  | (22,051,831)  | 4 |



Guthrie Health
Current Organizational Chart



Guthrie Health
Proposed Organizational
Chart

#### Guthrie Health and Affiliates Consolidated Balance Sheets Pro Forma Balance Sheet June 30, 2012

| (dollars in thousands)                                 |     |                    |     |          |    |                                 |
|--|-----|--------------------|-----|----------|----|---------------------------------|
| Assets   | 6/  | 30/2012            | (   | Change   | 6/ | 30/2011                         |
| Current Assets   |     |                    |     |          |    |                                 |
| Cash and cash equivalents                              | \$  | 8,973              | \$  | (12,696) | \$ | 21,669                          |
| Patients A/R net of estimated uncollectibles           | S   | 62,349             | S   |          | Š  | 62,349                          |
| Inventories  | S   | 9.132              | \$  |          | Š  | 9.132                           |
| Prepaid expenses and other assets                      | S   | 10.810             | \$  | -        | Š  | 10,810                          |
| Total assets from discontinued operations              | Š   | 1,299              | Š   |          | Š  | 1,299                           |
| Total current assets                                   | ÷   | 92,563             | _   | (12,696) | _  | 105,259                         |
| Total Current about                                    | 4   | 02,000             | Ψ   | (12,050) | Ψ  | 100,200                         |
| Assets limited to use                                  |     |                    |     |          |    |                                 |
| Trustee held funds under indenture agreement           | S   | 14,799             | \$  |          | 2  | 14,799                          |
| Board-designated funds                                 | Š   | 95,528             | Š   |          | Š  | 95.528                          |
| Other  |     | 129,946            | s   |          | 1  | 129,946                         |
| Outer  | -   | 240,273            | \$  |          | \$ | 240,273                         |
|  | 4   | 240,210            | φ   |          | Ψ  | 240,213                         |
| Investments  | \$  | 388,146            | \$  | -        | \$ | 388,146                         |
| Property and equipment, net                            | S   | 180,728            | \$  | 15,638   | 2  | 165,090                         |
| Other assets, net                                      | Š   | 2,328              | . * | .0,000   | Š  | 2,328                           |
| Total assets   |     | 904,038            | \$  | 2.942    | \$ | 901,096                         |
| Total about  | _   | 001,000            | Ť   | 2,042    |    | 001,000                         |
|  |     |                    |     |          |    |                                 |
| Liabilities and Net Assets                             | •   | i i                |     |          |    |                                 |
| Current Liabilities                                    |     |                    |     |          |    |                                 |
| Current maturities of long-term obligations            | S   | 6,425              | 2   |          | s  | 6.425                           |
| Accounts payable and accrued expenses                  | Š   | 33.330             | Š   |          | Š  | 33.330                          |
| Accrued payroll, taxes, and vacatin                    | Š   | 35.575             | - 3 |          | S  |                                 |
| Estimated third-party payable, net                     | Š   | 19,134             | S   |          | \$ |                                 |
| Other  | S   | 1.947              | S   |          | S  |                                 |
|  |     | 100                | 3.7 |          | -  | 5.5                             |
| Total liabilities from discontinued operations         | \$  | 15                 | \$  | _ :      | \$ | THE RESERVE THE PERSON NAMED IN |
| Total current liabilities                              | \$  | 96,426             | \$  |          | \$ | 96,426                          |
| Long-term obligations, net of current maturities, bond |     |                    |     | **.      |    | •                               |
| discount and bond premium                              | . e | 129,529            | \$  | 3.322    |    | 126,207                         |
| Accrued pension cost                                   |     | 13,613             | •   | 0,022    |    | 13,613                          |
| Asset retirement obligations                           | Š   | 14,641             |     |          | \$ |                                 |
| Other  | 9   |                    |     |          | •  |                                 |
| Total liabilities                                      | \$  | 106,314<br>360,523 | _   |          | \$ | 106,314<br>357,201              |
|  | _   |                    | _   |          | Ť  | 001,001                         |
| Net assets   |     |                    |     |          | ×  |                                 |
| Unrestricted   | \$  | 489,921            | \$  | (380)    | \$ | 490,301                         |
| Temporarily restricted                                 | \$  | 50,789             | \$  |          | \$ | 50,789                          |
| Permanently restricted                                 | S   | 2,805              | \$  |          | S  |                                 |
| Total net assets                                       | \$  | 543,515            | -   |          | Š  | THE RESERVE THE PERSON NAMED IN |
| 101 00000  | _   | 2.5,0.0            | _   | (000)    | 4  | 2 .0,000                        |
| Total liabilities and net assets                       | \$  | 904,038            | \$  | 2,942    | \$ | 901,096                         |
|  | -   |                    |     |          |    |                                 |

#### Attachment F

#### ESTABLISHMENT CHECKLIST FOR DIAGNOSTIC AND TREATMENT CENTER

APPLICATION: CON 112343 Guthrie Health

NATURE OF APPLICATION: XX PRIMARY CARE

AUSPICE: XX NON PROFIT

PROPRIETARY
PUBLIC
CORPORATION

AFFILIATIONS: None

UNIT COST: YEAR ONE YEAR THREE

 OPERATING
 \$ 140.59
 \$ 137.20

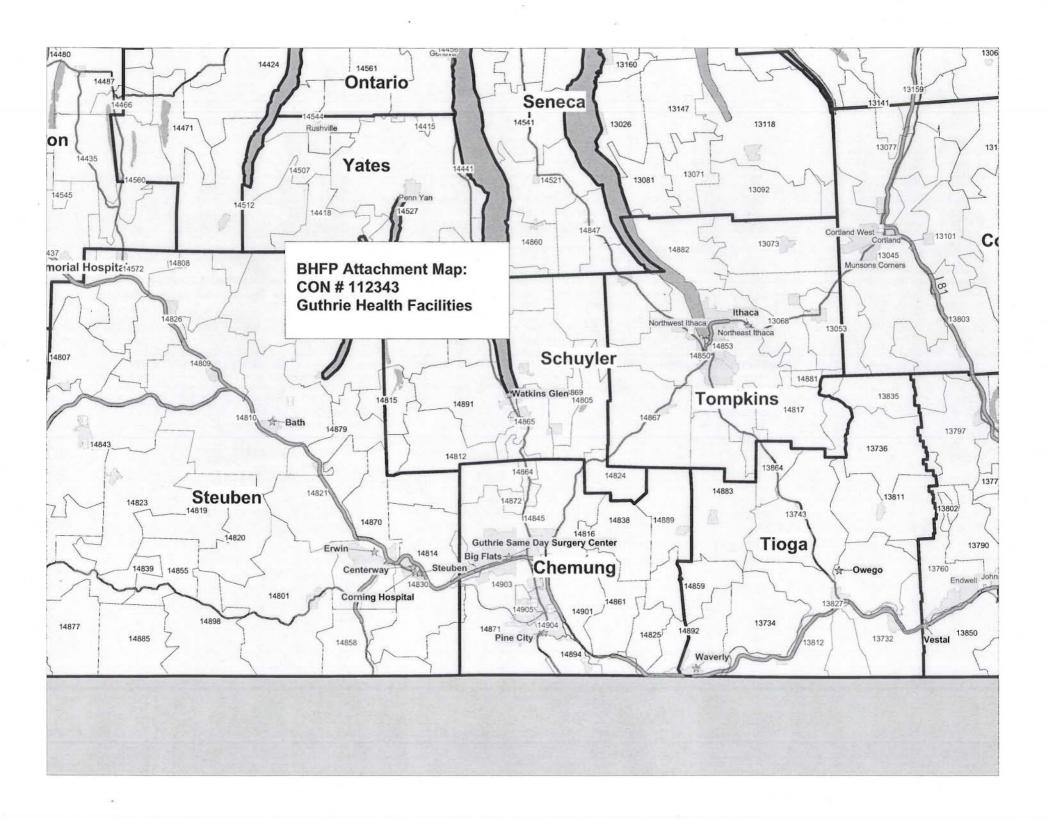
 CAPITAL
 \$ 10.88
 \$ 9.68

 TOTAL
 \$ 151.47
 \$ 146.88

PAYOR SOURCE:

YEAR ONE & THREE

MEDICAID-FFS 8.60% MEDICAID-MC 1.67% MEDICARE-FFS 34.75% MEDICARE-MC 3.47% COMMERCIAL-FFS 43.73% COMMERCIAL-MC 2.08% PRIVATE & ALL OTHER 5.30% CHARITY .40%



# New York State Department of Health Public Health and Health Planning Council

### **April 5, 2012**

### **ATTACHMENT**

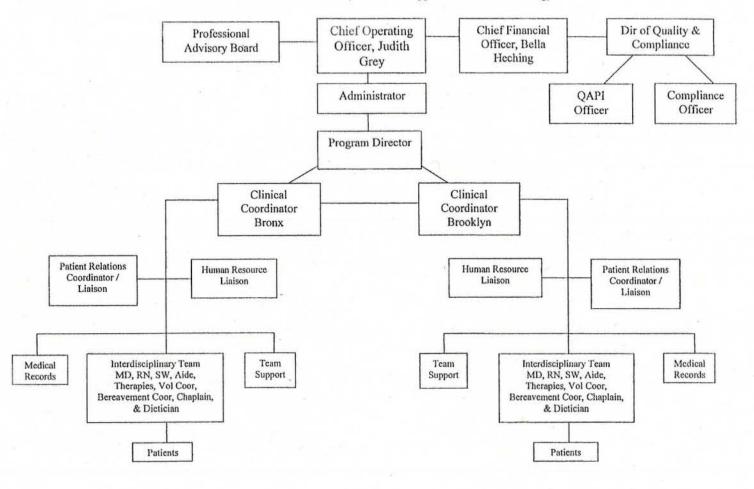
### **Hospice – Establish/Construct**

Exhibit #8

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 102454 E      | Compassionate Care Hospice of New York, Inc. (Bronx County)                            |
| 2. | 112211 B      | Jacob Perlow Hospice Corporation d/b/a MJHS Hospice and Palliative Care (Kings County) |

### COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC

## ORGANIZATIONAL CHART NEW YORK OPERATIONS (After DOH approval of Bella Heching)



# Compassionate Care Hospice of New York, LLC Balance Sheet

|  | 2008      | 2009      | 2010      |
|--|-----------|-----------|-----------|
| Assets   |           |           |           |
| and the second s |           | Y C       |           |
| Current Assets   | *         |           |           |
| Cash   | 500       | 1,200     | 1,650     |
| Accounts Receivable  | 1,016,801 | 2,255,063 | 2,256,994 |
| Allowance For Bad Debt   | (46,838)  | (50,838)  | (50,838)  |
| Total Current Assets   | 970,463   | 2,205,425 | 2,207,806 |
| Other County Secret  |           |           |           |
| Other Current Assets   | 21,458    | 6,724     | 3,200     |
| Prepaid Expenses<br>Intercompany Receivable  | 21,430    | 0,724     | 872,380   |
| Total Other Current  | 21,458    | 6,724     | 875,580   |
| Total Other Current  | 21,436    | 0,724     | 873,380   |
| Other Assets   |           |           |           |
| Security Deposits  | 2,825     | 9,425     | 13,700    |
| Pre-Opening Expenses   | 11,291    | 11,291    | 11,291    |
| Accumulated Amortization   | (2,258)   | (2,258)   | (4,065)   |
| Total Other Fixed Assets   | 11,858    | 18,458    | 20,926    |
| TOTAL Assets   | 1,003,780 | 2,230,608 | 3,104,312 |
| Liabilities and Equity   |           |           |           |
| Current Liabilities  |           |           |           |
| Accounts Payables  | 272,151   | 52,278    | 1,418,773 |
| Accrued Expenses   | 88,827    | 911,316   | 128,142   |
| Intercompany Payable   | 1,423,185 | 1,212,064 |           |
| Total Current Liabilities  | 1,784,164 | 2,175,658 | 1,546,914 |
| Equity   |           | ÷         |           |
| Retained Earnings  | (780,384) | 54,950    | 1,557,398 |
| Total Equity   | (780,384) | 54,950    | 1,557,398 |
| Total Liabilities and Equity   | 1,003,780 | 2,230,608 | 3,104,312 |
|  |           |           | -//       |

## Compassionate Care Hospice of New York, LLC Income Statement

| # P' X                          | 2008      | 2009       | 2010            |  |
|---------------------------------|-----------|------------|-----------------|--|
| Revenue                         | 5,647,570 | 10,123,297 | 13,166,557      |  |
|                                 |           |            |                 |  |
| Clinical Expenses               |           |            |                 |  |
| Census Related Contact Services | 3,666     | 106        | _               |  |
| Home Health Aides Contract      | 461,006   | 841,233    | 677,877         |  |
| Nursing Home Room and Board     | 1,418,647 | 3,560,204  | 4,288,800       |  |
| On Call                         | 28,760    | 1,720      | 11 <del>5</del> |  |
| Physician Services              | 6,241     | 4,079      | 22,830          |  |
| Hospital Services               | 167,036   | 30,513     | 83,966          |  |
| Respite                         | /=5       | 2,179      |                 |  |
| Durable Medical Equipment       | 119,622   | 219,733    | 199,846         |  |
| IV Therapy                      |           | 7,610      | 6,896           |  |
| Laboratory                      | 38,787    | 138,581    | 98,843          |  |
| Medical Supplies                | 64,673    | 115,695    | 66,000          |  |
| Patient Transportation          | 24,425    | 17,542     | 33,864          |  |
| Inpatient Care                  |           | 42,814     | 10,472          |  |
| Pharmacy                        | 152,602   | 284,212    | 261,853         |  |
| Therapy                         | 4,649     | 1,174      | 10,434          |  |
| Radiation                       | 709       | 3,355      | 673             |  |
| Mileage - Field Staff           | 62,724    | 54,707     | 44,693          |  |
| Total Clinical Expenses         | 2,553,548 | 5,325,458  | 5,807,047       |  |
| Labor Expenses                  |           |            |                 |  |
| Bereavement Counselors          | _         | 8,248      | 42,624          |  |
| Home Health Aid Wages           | 185,536   | 244,003    | 508,189         |  |
| Clinical Coordinator            | 99,929    | 127,857    | 209,642         |  |
| Pastoral Counselor Wages        | 117,979   | 150,138    | 187,580         |  |
| Social Services Wages           | 214,782   | 193,119    | 270,817         |  |
| Clinical Director               | 55,497    | - 121      | 4               |  |
| Vacation/PTO                    |           | 24,006     | 4               |  |
| Quality Assurance               |           | 25,357     | 79,831          |  |
| Home Health Aid Coordinator     | 48,057    | 53,396     | 55,455          |  |
| LPN                             | 46,964    | 51,667     | 83,341          |  |
| RN                              | 317,509   | 689,038    | 1,066,183       |  |
| On Call RN                      | 75,627    | 95,717     | 139,454         |  |
| Per Diem RN                     | 75,457    | 95,464     | 102,371         |  |
| Medical Director                | 356,862   | 258,956    | 324,213         |  |
| Bonus                           | -         | •          | 8,920           |  |
| Medical Records Clerk           |           |            | 15,091          |  |
| 1099                            |           | -          | 32,640          |  |
| Speech Therapists               | 691       |            | -               |  |
|                                 | -         |            |                 |  |
| Total Labor Expenses            | 1,594,890 | 2,016,965  | 3,126,350       |  |
| Total Cost of Sales             | 4,148,438 | 7,342,423  | 8,933,397       |  |
| Total Gross Profit              | 1,499,132 | 2,780,874  | 4,233,160       |  |

## Compassionate Care Hospice of New York, LLC Income Statement

|                                    | 2008      | 2009      | 2010      |
|------------------------------------|-----------|-----------|-----------|
| Expenses                           |           |           |           |
| Administrative                     | 175,668   | 173,591   | 133,611   |
| Answering Service                  | 273,000   | 137       | 2,433     |
| Employee Benefits                  | 8,312     | 14,876    | 12,647    |
| Tuition Reimbursement              | -         | 700       | 600       |
| Health Insurance                   | 100,065   | 97,864    | 154,605   |
| Communications                     | 18,483    | 14,117    | 5,759     |
| Communications - Basic Service     | 12,523    | 17,699    | 19,692    |
| Communications - Celluar           | 13,642    | 15,777    | 18,072    |
| Employee Criminal Background Check | 2,695     | 4,749     | 8,019     |
|                                    |           |           |           |
| Management Fee                     | 401,703   | 418,950   | 736,322   |
| Marketing .                        | 15,995    | 27,841    | 33,978    |
| Meetings                           |           | -         | 24,307    |
| Recruiting                         | 42.510    | 80,658    | 27,664    |
| Clerical Support                   | 43,619    | 64,835    | 103,079   |
| Marketing Salaries                 | 272,533   | 455,900   | 769,720   |
| Medical Records                    | 33,426    | 45,747    | 28,101    |
| Business Office                    | 23,617    | 41,323    | 14,640    |
| Advertising                        | 19,615    | 4,262     | 6,197     |
| Car Expense                        |           | 12,430    | 27,388    |
| Payroll Processing Fees            | 4,699     | 4,535     | 2,682     |
| Donations                          | 5,400     | 4,896     |           |
| Business Insurance                 | 23,987    | 10,447    | 215       |
| Licenses and Permits               | 5,400     | 7,780     | 2,000     |
| Miscellaneous                      | -         | 2,845     | 2,237     |
| Postage                            | 738       | 515       | 129       |
| Printing and Reproduction          | 4,003     | 1,816     | 8,445     |
| Professional Fees                  | 1,655     | 1,665     | 1,165     |
| Consulting                         | 116,295   | 55,000    | ÷         |
| Legal Fees                         | 14,955    | 13,614    | 8,587     |
| Repairs and Maintenance            | 3,590     | -         | 1,080     |
| Office Expense                     | 4,947     | 481       | 13,674    |
| Office Supplies                    | 12,896    | 11,652    | 23,344    |
| General Office                     | 39,211    | 12,019    | 41,025    |
| Payroll Taxes                      | 180,167   | 242,125   | 336,937   |
| State Taxes                        | 8,200     | 2         | 3,172     |
| Travel                             | 2,897     | 7,836     | 5,529     |
| Workers Compensation Insurance     | -         | -         | 26,578    |
| Office Rent                        | 92,247    | 66,939    | 103,086   |
| Utilities                          | 8,073     | 6,500     | 14,344    |
| Depreciation                       | -         | 2         | 1,807     |
| Equipment Rental                   | 7,270     | 3,421     | 7,845     |
| Total Expenses                     | 1,678,528 | 1,945,540 | 2,730,712 |
| Net Income/(Loss)                  | (179,395) | 835,334   | 1,502,448 |

## Compassionate Care Hospice of New York, LLC Balance Sheet

|                                  |      |                  | 2011      |
|----------------------------------|------|------------------|-----------|
| Assets                           |      |                  |           |
| Current Assets                   |      |                  |           |
| Cash                             |      | \$               | 1,470     |
| Accounts Receivable              | F 36 |                  | 2,223,262 |
| Allowance For Bad Debt           |      |                  | -         |
| <b>Total Current Assets</b>      |      |                  | 2,224,732 |
| Other Current Assets             |      |                  |           |
| Prepaid Expenses                 |      |                  | 16,792    |
| Intercompany Receivable          |      |                  | 3,175,766 |
| Total Other Current              |      | -                | 3,192,558 |
|                                  |      | 127 2 2 4 75-200 | 3,132,330 |
| Other Assets                     |      |                  |           |
| Security Deposits                |      |                  | 13,700    |
| Pre-Opening Expenses             |      |                  | 11,291    |
| Accumulated Amortization         |      |                  | (11,291)  |
| <b>Total Other Fixed Assets</b>  |      |                  | 13,700    |
| TOTAL Assets                     | 8    | \$               | 5,430,990 |
| Liabilities and Equity           |      |                  |           |
|                                  |      |                  | ii ii     |
| Current Liabilities              |      |                  |           |
| Accounts Payables                |      | \$               | 483,216   |
| Accrued Expenses                 |      |                  | 177,531   |
| Intercompany Payable             |      |                  | _         |
| <b>Total Current Liabilities</b> |      | _                | 660,747   |
| Equity                           |      |                  |           |
| Retained Earnings                |      |                  | 4,770,243 |
| Total Equity                     |      | -                | 4,770,243 |
| Total Equity                     |      | -                | 4,770,243 |
| Total Liabilities and Equity     |      | \$               | 5,430,990 |

### Compassionate Care Hospice of New York, LLC

### Income Statement

|                                 | 2011             |
|---------------------------------|------------------|
| Revenue                         | \$<br>16,964,703 |
| Clinical Expenses               |                  |
| Census Related Contact Services | 485              |
| Home Health Aides Contract      | 1,088,900        |
| Nursing Home Room and Board     | 5,469,315        |
| On Call                         |                  |
| Physician Services              | 5,614            |
| Hospital Services               | 56,057           |
| Respite                         | 1,938            |
| Durable Medical Equipment       | 112,941          |
| IV Therapy                      | 428              |
| Laboratory                      | -                |
| Medical Supplies                | 93,316           |
| Patient Transportation          | 31,107           |
| Inpatient Care                  | 789              |
| Pharmacy                        | 309,510          |
| Therapy                         | 640              |
| Radiation                       | 6                |
| Mileage - Field Staff           | <br>44,682       |
| Total Clinical Expenses         | <br>7,215,728    |
| Labor Expenses                  |                  |
| Bereavement Counselors          | 16,674           |
| Home Health Aid Wages           | 723,269          |
| Clinical Coordinator            | 30,018           |
| Pastoral Counselor Wages        | 206,751          |
| Social Services Wages           | 316,833          |
| Clinical Director               | 1 in the second  |
| Volunteer Coodinator            | 14,353           |
| Vacation/PTO                    | 100              |
| Quality Assurance               | 63,841           |
| Home Health Aid Coordinator     | 2,175            |
| LPN                             | -                |
| RN                              | 1,264,123        |
| On Call RN                      | 73,504           |
| Per Diem RN                     | 96,610           |
| Medical Director                | 442,414          |
| Bonus                           |                  |
| Medical Records Clerk           | 14,072           |

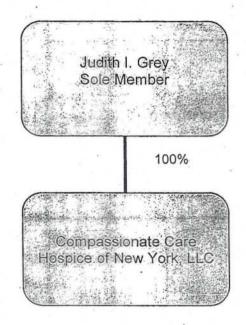
### BFA Attachment B (cont.)

| 1099                               |                          |
|------------------------------------|--------------------------|
| Volunteers                         | 3,591                    |
| Speech Therapists                  |                          |
|                                    |                          |
| Total Labor Expenses               | 3,268,228                |
|                                    |                          |
| Total Cost of Sales                | 10,483,956               |
|                                    |                          |
| Total Gross Profit                 | 6,480,747                |
|                                    |                          |
|                                    |                          |
| Expenses                           |                          |
| Administrative                     | 990,619                  |
| Answering Service                  | -                        |
| Employee Benefits                  | 1,636                    |
| Tuition Reimbursement              | 5,600                    |
| Health Insurance                   | 206,267                  |
| Communications                     | 50                       |
| Communications - Basic Service     | 14,035                   |
| Communications - Celluar           | . <del>.</del><br>u 1922 |
| Employee Criminal Background Check | 9,199                    |
| Management Fee                     | 641,186                  |
| Marketing                          | 202,610                  |
| Meetings                           |                          |
| Recruiting                         | 10 P.                    |
| Clerical Support                   | 202.500                  |
| Marketing Salaries                 | 382,688                  |
| Medical Records                    | 225                      |
| Business Office                    | 170,327                  |
| Advertising                        | 2,598                    |
| Car Expense                        | •                        |
| Payroll Processing Fees Donations  | •                        |
| Business Insurance                 | 3 063                    |
| Licenses and Permits               | 3,062<br>200             |
| Miscellaneous                      | 135                      |
| Postage                            | 133                      |
| Printing and Reproduction          | 8,403                    |
| Professional Fees                  | 90,000                   |
| Consulting                         | 1,995                    |
| Legal Fees                         | 28,756                   |
| Repairs and Maintenance            | -                        |
| Office Expense                     | 1,075                    |
| Office Supplies                    | 12,582                   |
| General Office                     | 20,787                   |
| Payroll Taxes                      | 361,757                  |
|                                    |                          |

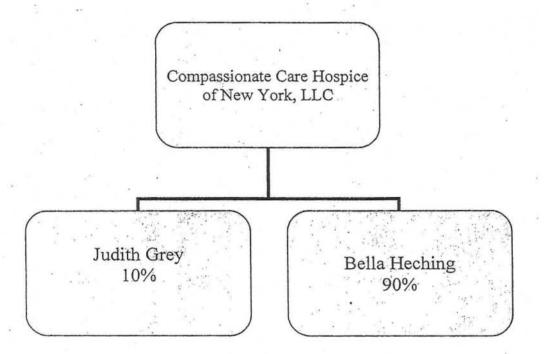
### BFA Attachment B (cont.)

| State Taxes                    |         | *         |
|--------------------------------|---------|-----------|
| Travel                         |         | 4,571     |
| Workers Compensation Insurance |         | -         |
| Office Rent                    |         | 80,592    |
| Utilities                      |         | 18,897    |
| Depreciation                   | (10)    | 1,129     |
| Equipment Rental               | <u></u> | 6,783     |
| Total Expenses                 | _       | 3,267,902 |
| Net Income/(Loss)              | _       | 3,212,845 |

# ORGANIZATIONAL CHART BEFORE TRANSFER



# ORGANIZATIONAL CHART AFTER TRANSFER



### Metropolitan Jewish Health System Foundation Balance Sheet as of November 30, 2011

| ¥  | A | 38 | el |  |
|----|---|----|----|--|
| C. |   | -0 | A  |  |

| Current Assets                                      |          |            |                       |            |
|---|----------|------------|-----------------------|------------|
|   |          | 2011       |                       | 2010       |
| Cash  | \$       | 409,582    | 8.                    | 70,062     |
| Pledges Receivables (Net of allowance of \$129,905) |          | 535,885    |                       | 407,487    |
| Pooled Investments                                  |          | 93,794,932 |                       | 49,395,258 |
| Prepaid Expenses and Deposits                       |          | 34,156     |                       | 44,061     |
| Total Current Assets                                | *\$      | 94,774,555 | \$                    | 49,916,868 |
|   |          |            |                       | . 3        |
| Other Assets  |          |            |                       |            |
| Fixed Assets  |          | 5,671      |                       | 7,253      |
| (net of Accumulated Depreciation of \$31,296)       | 1/22 7.7 | ·          |                       |            |
| Total Assets  | \$       | 94,780,226 | \$                    | 49,924,121 |
|   |          |            |                       |            |
| Liabilities   |          |            |                       |            |
| LAMPHIO S   | •        |            |                       |            |
|   |          | 2011       |                       | 2010       |
| Accounts Payable and Accrued Expenses               | \$       | 44,166     | \$                    | 29,722     |
| Grant Payable                                       | 1        | 467,662    |                       | 461,709    |
| Payroil/Payroil Taxes Payable                       | 100      | 169,267    |                       | 168,904    |
| Due To MJHS Agencies                                |          | 363,293    |                       | 252,191    |
| Total Liabilities                                   | S        | 1,044,388  | S                     | 912,526    |
|   |          |            |                       |            |
|   | •        |            | ·   - P               |            |
| Fund Balances                                       |          | 93,735,838 | operated the state of | 49,011,595 |
|   |          |            | •                     |            |
| Total Liabilities &                                 |          |            |                       |            |
| Fund Balances                                       | \$       | 94,780,226 | \$                    | 49,924,121 |

### Metropolitan Jewish Health System Foundation YTD Revenues and Expenses-Period Ending November 30, 2011

|  | *                                    | A       | ctual       |            | Budget      |      | arlance     |
|--|--------------------------------------|---------|-------------|------------|-------------|------|-------------|
| Operating                                    | Revenues                             |         | •           |            |             |      |             |
| Philanthropic Income                         |                                      | \$      | 158,546     | \$         | 343,800     | \$   | (185,254)   |
| Special Events Income (Golf)                 |                                      |         | 930,960     |            | 1,100,000   |      | (169,040)   |
| Rumlovee Giving Campaign (1)                 |                                      |         | 233,806     |            | 225,000     |      | 8,806       |
| Cenital Campaign - includes Re               | aching for the Stars & 16 Lights (2) |         | 260,321     |            | 2,979,200   |      | (2,718,879) |
| Hospice Income - includes Ang                | Lin Dinner (2)                       |         | 214,592     |            | 458,300     |      | (243,708)   |
| Patient Care Fund                            | ( ) ( ) ( ) ( ) ( ) ( )              |         | 25,000      |            | •           |      | 25,000      |
| Subte  | otal                                 | \$      | 1,823,225   | \$         | 5,106,300   | \$   | (3,283,075) |
|  |                                      |         |             |            |             |      |             |
| Operating                                    | Expenses                             |         | * *         | 100        | 8           |      | 121         |
| Salaries & Fringe Benefits                   |                                      | \$      | 477,187     | \$         |             | . \$ | 13,963      |
| Other Than Salaries                          | •                                    | 2.5     | 151,091     |            | 140,983     |      | (10,108)    |
| Allocated Costs                              |                                      | ×       | 163,899     | 1 0 ×      | 171,692     |      | 7,793       |
| Special Byents (Giving Campaig               | en and Golf)                         |         | 225,143     |            | 231,400     | 100  | 6,257       |
| Hospice Expenses                             |                                      | (1 - 8) | 73,908      | 1.00       | 68,750      |      | (5,158)     |
| Capital Campaign (2)                         |                                      | * 1     | 161,348     |            | 158,492     | ,    | (2,856)     |
| Bad Debt Expense                             | •                                    |         | 65,000      |            | 55,000      |      | (10,000)    |
| Depreciation                                 |                                      |         | 4,007       |            | 4,033       |      | 26          |
| <b>3 6 7 7 7 7 7 7 7 7 7 7</b>               |                                      |         | •           |            |             | _    |             |
| Subto  | tal                                  | \$      | 1,321,583   | 3          | 1,321,500   | 8    | (83)        |
| Operating P                                  | rofit/(Loss)                         | \$      | 501,642     | \$         | 3,784,800   | \$ . | (3,283,158) |
| Non-Operati                                  | na Astivitu                          |         |             |            | e' ″<br>.•  |      | •           |
| Investment Income (loss) (3)                 | DE VACOUATA                          |         | (718,478)   |            | 2,267,833   |      | (2,986,311) |
| Net Proceeds from sale of MJG                | Shirming Home                        |         | 51,108,478  | •          | 53,000,000  |      | (1,891,522) |
|  | Amantie I torie                      |         | (5,775,000) |            | (5,500,000) |      | (275,000)   |
| Grant Expense Grant Expense (Employee Giving | (Campaign)                           |         | (177,807)   |            | (165,000)   | •    | (12,807)    |
| Monies raised for Hospice (2)                | 5 Centhular)                         |         | (214,592)   |            | -           |      | (214,592)   |
| Woulds Larged for Limphres (2)               | •                                    | •       |             |            |             |      |             |
|  |                                      | · ·     |             | 12.        |             |      | <i>(</i> ,  |
| Net Surplus(Loss)                            |                                      | 8       | 44,724,243  | \$         | 53,387,633  | .8   | (8,663,390) |
|  | ,                                    |         |             | i i        | . 8         |      |             |
| (1)Annual Employee Giving Can                | DJA .                                |         |             | <b>S</b> : | 13,882      |      |             |
|  | United Way                           |         |             |            | 9,114       |      |             |
|  | Foundation Capital Developme         | m)      |             | . :        | 55,999      |      |             |
|  |                                      | UUL.    |             |            | 79,083      |      |             |
|  | Hospice Chain of Life                |         |             |            | 44,395      |      |             |
| 1  | St Mary's                            | *       |             |            | 15,228      |      |             |
|  | Adult Day Care                       |         | . 8         |            | 16,105      |      | _           |
|  | Metropolitan Dementia                |         | •           | \$         | 233,806     |      |             |
|  |                                      |         |             | _          | 200,000     |      |             |
|  |                                      |         |             |            |             |      |             |

<sup>(2)</sup> The above operating statement has been prepared to detail the total fundraising efforts of MJHS Foundation. Year end audited financial statements will exclude Menorah, Hospice and Capital Campaign activities from both income and expense. Operating expenses exclude approximately \$101,200 allocated to MJHS.

| (3) Components of Investr | nent Income:           | . * |                 |
|---------------------------|------------------------|-----|-----------------|
| (3) Compensation          | Dividends and Interest |     | \$<br>518,701   |
|                           | Realized Gain (Loss)   |     | <br>1,173,943   |
|                           | Unrealized Gain (Loss) |     | (2,411,122)     |
|                           |                        |     | \$<br>(718,478) |

## JACOB PERLOW HOSPICE CORPORATION d/b/a MJHS HOSPICE AND PALLIATIVE CARE

### BALANCE SHEET

### DECEMBER 31, 2010

#### ASSETS

| Current assets                          |                | 151           | •   |        |             |
|---|----------------|---------------|-----|--------|-------------|
| Cash                                    |                |               |     | \$     | 3,134,642   |
|   |                |               |     | Ψ.     | 3,23 7,0 72 |
| Accounts receivable (net of allowance   | *              |               |     |        | 3,787,139   |
| for doubtful accounts of \$501,329)     |                |               |     |        |             |
| Estimated amount due from third parties |                |               |     | Commis | 20,408      |
| Total current assets                    |                |               |     | lei.   | 6,942,189   |
|   | •              |               |     |        | /01 00A     |
| Fixed assets - net                      | 100            |               | • 1 |        | 681,823     |
| Due from Beth Israel Medical Center     |                |               |     | _      | 517,739     |
| Total assets                            | 51             | 2.<br>g       |     | \$     | 8,141,751   |
| LIABILITIES A                           | א יייפורא מווא | CALIFALIA (CI |     |        |             |
| LABILITIES A                            | TAIN TAINT WO! | פושכ          |     |        |             |
| Current liabilities                     | . 8            |               |     |        |             |
| Accounts payable and accrued expenses   |                |               |     | \$     | 4,804,654   |
| Accrued payroll and related benefits    |                |               |     |        | 459,248     |
| Estimated amount due to third parties   | n .            |               | 3   |        | 2,300,000   |
| Due to participating agencies of the    |                |               |     |        |             |
| Metropolitan Jewish Health System       |                |               | **  | -      | 1,462,537   |
| Total current liabilities               |                |               | *   |        | 9,026,439   |
| Net assets:                             |                |               |     |        | (4)         |
| Unrestricted                            |                |               | ¥   |        | (1,494,688) |
| Temporarily restricted                  | ×              |               |     |        | 60,000      |
| Permanently restricted                  |                | •             |     | -      | 550,000     |
| Total net assets                        |                | *             |     | -      | · (884,688) |
| Total liabilities and net assets        |                |               |     | \$_    | 8,141,751   |
|   |                |               |     | -      |             |

### JACOB PERLOW HOSPICE CORPORATION d/b/s MJHS HOSPICE AND PALLIATIVE CARE

### STATEMENT OF ACTIVITIES

### YEAR ENDED DECEMBER 31, 2010

|   | Unrestricted                         | Temporarily<br>Restricted | Permanently<br>Restricted             | Total         |
|---|--------------------------------------|---------------------------|---------------------------------------|---------------|
| Operating revenues                              | ~ <del>~ ~ ~ ~ ~ ~ ~</del>           | <del></del>               | · · · · · · · · · · · · · · · · · · · |               |
| Net resident service revenues                   | φ.                                   |                           |                                       |               |
| Hospice and palliative care                     | \$ 20,669,719                        |                           |                                       | \$ 20,669,719 |
| Unables sile bernen 40 outo                     | Φ 20,007,717                         | 6                         |                                       | ₩ 20,007,717  |
|   | ):                                   |                           |                                       |               |
| Operating expenses                              | 00 440 040                           |                           |                                       | 00 660 040    |
| Hospice and palliative care                     | 23,662,040                           |                           |                                       | 23,662,040    |
| Administrative and general                      | 627,314                              |                           |                                       | 627,314       |
|   |                                      |                           |                                       |               |
| Total operating expenses                        | 24,289,354                           |                           |                                       | 24,289,354    |
|   |                                      |                           |                                       |               |
| Net operating loss                              | (3,619,635)                          |                           |                                       | (3,619,635)   |
|   |                                      |                           |                                       |               |
| Nonoperating income                             |                                      |                           |                                       |               |
| Grant income                                    | 2,800,000                            |                           |                                       | 2,800,000     |
| Contributions                                   | 81,036                               |                           |                                       | -81,036       |
| Other income                                    | 194,296                              |                           |                                       | 194,296       |
| Net assets released from restriction            | 26,899                               | \$ (26,899)               |                                       |               |
|   |                                      | ·                         |                                       |               |
| Total nonoperating income                       | 3,102,231                            | (26,899)                  |                                       | 3,075,332     |
| total manakan arma manakan                      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | - (25)0157                |                                       |               |
| Change in unrestricted net assets before        |                                      | a a                       |                                       |               |
| other changes                                   | (517,404)                            | (26,899)                  |                                       | (544,303)     |
| other charges                                   | (527,404)                            | (20,037)                  |                                       | (24,49002)    |
| Write off due to Beth Israel Medical Center     | 3,304,367                            |                           | 0                                     | 3,304,367     |
| ALITE OF THE TO Don't 121 act Microsoft Council | 2,207,307                            |                           |                                       | 21201201      |
| Change in unrestricted net assets               | 2,786,963                            | (26,899)                  |                                       | 2,760,064     |
| Cusufe in direction not seem                    | 2,100,703                            | (20,000)                  |                                       | 2,700,004     |
| Net assets - beginning of year                  | (4 221 651)                          | 86,899                    | \$ 550,000                            | (3,644,752)   |
| Mar wasers - ochimmik or hear                   | (4,281,651)                          | UV,077                    | 9 330,000                             | (3,077,732)   |
| Net assets - end of year                        | \$ (1,494,688)                       | \$ 60,000                 | \$ 550,000                            | \$ (884,688)  |
| 14ct appers - alle or loar                      | (X)727,000)                          | 4 00,000                  | 220,000                               | (001,000)     |

### METROPOLITAN JEWISH HOME CARE, INC. d/b/a MJHS HOME CARE

### BALANCE SHEET

### DECEMBER 31, 2010 AND 2009

|  | ,                | 2010          |       | 2009                    |
|--|------------------|---------------|-------|-------------------------|
| ASSETS   |                  |               |       |                         |
|  |                  |               |       |                         |
| Current assets   |                  |               |       |                         |
| Cash   | . \$             | 5,257,073     | \$    | 1,811,069               |
| Accounts receivable (net of allowance for doubtful       |                  |               | (2)   |                         |
| accounts of \$3,200,000 in 2010 and \$2,800,000 in 2009) |                  | 20,203,389    |       | 16,219,364              |
| Estimated amount due from third parties                  |                  | 99,512        |       |                         |
| Prepaid expenses and other assets                        |                  | 605,482       |       | 598,856                 |
| Due from Metropolitan Jewish Health System Foundation    | $\mathbf{z}^{0}$ | 438,585       |       | 48,685                  |
| Due from participating agencies of the Metropolitan      |                  |               |       |                         |
| Jewish Health System                                     | •                | 7,132,195     |       | 523,525                 |
| Total ourrent assets                                     | 12               | 00 00 00 00 0 |       | 10.000 000              |
| Total official assets                                    |                  | 33,736,236    |       | 19,201,499              |
| Fixed assets - net:                                      |                  | 2,634,005     |       | 2 772 144               |
| License  |                  | 13,000,000    |       | 2,772,174<br>13,000,000 |
|  | -                | 20,000,000    | •     | 13,000,000              |
| Total assets   | \$               | 49,370,241    | \$    | 34,973,673              |
|  |                  |               | - E   |                         |
|  |                  |               |       |                         |
| Liabilities and net ass                                  | ETS              | 3             |       |                         |
| 2 40.0 000   |                  |               |       |                         |
| Current liabilities                                      |                  |               | _     |                         |
| Accounts payable and accrued expenses                    | \$               | 33,614,198    | \$    | 23,061,800              |
| Accrued payroll and related benefits                     |                  | 4,129,413     |       | 2,718,629               |
| Estimated amount due to third parties                    |                  | 6,126,353     | *     | 4,180,226               |
| Due to participating agencies of the Metropolitan Jewish |                  | 0 600 406     |       |                         |
| Floaith System   |                  | 2,689,496     | ٠.    | 809,428                 |
| Total liabilities  |                  | AC 560 ACO    |       | 70 770 000              |
| TAME NEATTHAD  |                  | 46,559,460    |       | 30,770,083              |
| Net assets - unrestricted                                |                  | 2,810,781     |       | 4,203,590               |
| A 190 Manager  | -                | 2,010,701     | -     | الالاردناعود            |
| Total liabilities and net assets                         | \$               | 49,370,241    | \$    | 34,973,673              |
|  | _                |               | · ~ = | - 1,0 12,013            |

### METROPOLITAN JEWISH HOME CARE, INC. d/b/a mjhs home care

### STATEMENT OF ACTIVITIES

### YEARS ENDED DECEMBER 31, 2010 AND 2009

| 2                                       |       |       | 2010        |    | 2009        |
|---|-------|-------|-------------|----|-------------|
| Operating revenues                      |       | •     |             | _  | 2007        |
| Community based service revenue         | ٠     |       |             |    |             |
| Certified home health agency            | 8     | .\$   | 101,044,465 | \$ | 99,777,460  |
| Not resident service revenues           |       |       | 2           | ,  |             |
| Hospice and palliative care             | a     |       | 32,573,855  |    |             |
|   |       | ,     |             | _  |             |
| Total net service revenues              |       |       | 133,618,320 |    | 99,777,460  |
| Other operating revenue                 | a 4 / |       |             |    |             |
| Management fees                         |       |       | 338,228     |    | 738,300     |
|   |       | -     |             | -  | 120,200     |
| Total operating revenues                |       |       | 133,956,548 |    | 100,515,760 |
|   |       |       |             | -  |             |
| Operating expenses                      |       |       |             |    |             |
| Health care services                    |       |       | 115,378,651 |    | 85,401,428  |
| Administrative and general              |       |       | 20,338,772  |    | 16,357,832  |
| · Total operating expenses              |       | s 8   | 135,717,423 |    | 101,759,260 |
| Net operating loss                      |       |       | (1,760,875) |    | (1,243,500) |
| Nonoperating income                     |       |       |             |    |             |
| Grant income                            |       |       | 50,000      |    |             |
| Contributions                           |       |       | 337,909     |    |             |
| Interest income                         |       |       | 34,488      |    | 10,410      |
| Miscellaneous income                    |       |       | 45,669      |    | 64,050      |
| 4.110000 FERTINGS on TTT-0.             |       |       | 77,009      | _  | 04,030      |
| Total nonoperating income               |       |       | 468,066     | -  | 74,460      |
| Changes in not assets before other chan | 1808  | ) * × | (1,292,809) |    | (1,169,040) |
| Porgiveness of intercompany borrowing   | g     |       | (100,000)   |    |             |
| Change in unrestricted net assets       |       |       | (1,392,809) |    | (1,169,040) |
| Net assets - beginning of year          |       |       | 4,203,590   |    | 5,372,630   |
| Net assets - end of year                |       | \$    | 2,810,781   | \$ | 4,203,590   |
|   |       |       |             |    |             |

# Metropolitan Jewish Health System Balance Sheet November 2011

|   | , .  | 2011       |     | 2010       |
|---|------|------------|-----|------------|
| ASSETS  |      | 1.         | i., |            |
| Cash  | . \$ | 547,642    | \$  | 1,552,904  |
| Money market accounts                               |      | 2,538,713  | 7   | 4,528,501  |
| Grant Receivable                                    |      | 144,920    |     | 169,500    |
| Accounts Receivable                                 |      | 1,000,000  |     | •          |
| Prepaid expenses and other assets                   |      | 311,302    |     | 193,221    |
| Due from participating agencies of the Metropolitan |      |            |     |            |
| Jewish Health System                                |      | 7,916,271  |     | 4,912,240  |
| Fixed assets - not                                  |      | 2,271,656  |     | 2,349,973  |
|   |      |            |     |            |
| Total assets  | \$   | 14,730,504 | \$  | 13,706,339 |
| LIABILITIES AND NET ASSETS                          |      |            |     |            |
| DIVIDITATION WIN 1/21 VOCATO                        |      | *          |     |            |
| Liabilities   |      |            |     | NI S       |
| Accounts payable and accrued expenses               | \$   | 1,235,643  | \$  | 1,524,710  |
| Accrued payroll and related benefits                |      | 3,100,901  | •   | 3,416,312  |
| Due to MLTCP Joint Venture                          |      | 238,737    |     |            |
| Line of Credit                                      |      | 5,000,000  |     | 5,000,000  |
| Supplementary retirement plan payable               |      | 4,934,566  |     | 3,728,637  |
|   |      |            |     | 10.440.400 |
| Total liabilities                                   |      | 14,509,847 |     | 13,669,659 |
| Net assets  | w •  |            |     |            |
| Temporarily restricted                              |      | 220,657    |     | 36,680     |
|   | •    |            |     |            |
|   | \$   | 14,730,504 | \$  | 13,706,339 |

| Metropolitan Jewish Health System Statement of Activities |                                       | * **                   |               |
|---|---------------------------------------|------------------------|---------------|
| For the period ended November 2011                        | 2                                     | Year to date<br>Nov-11 | Audited 2010  |
| Revenues and other support                                | *                                     |                        |               |
| Reimbursed expenses                                       | <b>8</b> 9 9                          | \$ 48,439,885          | \$ 47,265,025 |
| Interest income   |                                       | 11,288                 | 81,055        |
| Settlement Revenue  | · · · · · · · · · · · · · · · · · · · | 1,200,000              | •             |
| Grant revenue   | u 8                                   | 489,156                | 5,800,000     |
| Orante no hamma   | · ·                                   | :                      |               |
| Total revenues and other support                          |                                       | 50,140,329             | 53,146,080    |
|   |                                       | (2)                    |               |
| * .   | T.                                    |                        |               |
| Expenses  |                                       |                        |               |
| Management and General                                    |                                       |                        |               |
| Salaries  | *.                                    | 21,094,866             | 21,817,554    |
| Payroll taxes and employee benefits                       |                                       | 8,437,089              | 8,930,409     |
| Supplies and other expenses                               | 5                                     | 20,285,407             | 16,809,190    |
| Grant expense   | **                                    | 105,080                | 10,700,000    |
| Interest expense  |                                       | 33,910                 | 38,987        |
| Total management and general                              |                                       | 49,956,352             | 58,296,140    |
| Total expenses  |                                       | 49,956,352             | 58,296,140    |
| Change in net assets                                      |                                       | 183,977                | (5,150,060)   |
| Net assets - beginning of year                            |                                       | 36,680                 | 5,186,740     |
| Net assets - end of year                                  | •<br>**                               | \$ 220,657             | \$ 36,680     |

### MJHS Hospice & Palliative Care Balance Sheet November 30, 2011

| 89  | l o                   | . 1               |
|---|-----------------------|-------------------|
| ASSITS  | November              | December          |
| Current Assets  | 2011                  | 2010              |
|   |                       |                   |
| Cash  | \$ 818,148            | \$ 3,134,642      |
| Investments - Restricted  | 475,867               | 517,739           |
| Accounts Receivable (Not of Allowance For                                     | 0.004.004             | 0.505.100         |
| Doubtful Accounts of \$664,031)   | 8,885,076             | 3,787,139         |
|   |                       |                   |
| Total Current Assets  | \$ 10,179,092         | \$ 7,439,520      |
| Other Assets  |                       |                   |
| Fixed Assets (Net of Accumulated Depreciation of \$414,695) Other Receivables | \$ 597,900<br>721,032 | 681,823<br>20,408 |
| Total Other Assets  | 1,318,932             | 702,231           |
| Total Assets  | \$ 11,498,024         | \$ 8,141,752      |
|   | *                     |                   |
| LIABILITIES AND FUND HALANCE  |                       |                   |
| Current Liabilities   |                       |                   |
| Accounts Payable & Accrued Expenses   | \$ 6,072,173          | \$ 4,804,654      |
| Accrued Payroll & Related Benefits  | 1,872,958             | 459,249           |
| Due To Affiliates   | 6,246,332             | 1,462,537         |
| Due To Third Parties  | 2,323,735             | 2,300,000         |
| 775-A-8 7 5-3-382A  | \$ 16,515,198         | \$ 9,026,440      |
| Total Liabilities   | 9 10,313,198          | 9,020,440         |
|   |                       |                   |
| Fund Balance  | (5,017,174)           | (884,688)         |
| Total Liabilities and Fund Balance  | \$ 11,498,024         | \$ 8,141,752      |

Jacob Perlow Hospico & Palliative Care Statement of Revenues & Expenses For the Period Ending November 30, 2011

|  |      | YTD Actual                              |    | TD Budget               | •           | YTD<br>Variance        |
|--|------|---|----|-------------------------|-------------|------------------------|
| Revenue  |      |   |    | 569                     |             |                        |
| Medicald<br>Medicars                               | . \$ | 3,206,029<br>21,871,062                 | \$ | 2,521,765<br>22,655,013 | \$          | 684,263<br>(783,952)   |
| Private & Managed Care                             |      | 1,661,859<br>142,149                    |    | 1,242,903<br>228,767    |             | 418,956<br>(86,618)    |
| Palliative Care Other Operating Revenues           | W.)  | 607,033                                 | -  | 722,281                 |             | (115,248)              |
| Total Service Revenue                              | \$   | 27,488,132                              | 3  | 27,370,730              | 3           | 117,402                |
| Expenses   |      |   |    |                         |             |                        |
| Salaries & Wages Payroll Taxes & Employee Benefits | \$ , | 11,7 <b>87,459</b><br>3,063, <b>205</b> | \$ | 11,041,196<br>2,730,806 | \$          | (746,263)<br>(332,400) |
| Other Than Salaries                                |      | 13,492,394<br>420,882                   | 2  | 13,282,634<br>406,932   |             | (209,760)<br>(13,950)  |
| Bad Debt Depreciation                              |      | 260,850                                 |    | 246,027                 |             | (14,823)               |
| Total Service Expenses                             | \$   | 29,024,790                              | 3  | 27,707,595              | .\$         | (1,317,195)            |
| Not Operating Surplus/(Loss) before Branding       | \$   | (1,536,658)                             | \$ | (336,865)               | \$          | (1,199,793)            |
| Branding   | ,    | 2,043,253                               | ,  | 2,093,677               | <del></del> | 50,423                 |
| Net Operating Surplus/(Less)                       | .\$  | (3,579,912)                             | \$ | (2,430,542)             | \$          | (1,149,370)            |

Metropolitan Jewish Home Care, Inc. Balance Sheet November 30, 2011

| ASSETS  |                     |                |
|---|---------------------|----------------|
|   | November            |                |
| Current Assets  | 2011                | 2010           |
| Cash  | \$ 4,659,467        | \$ 5,257,073   |
| Accounts Receivable (Not of Allowance For                     | 8                   |                |
| Doubtful Accounts of \$4,791,398)                             | 23,055,508          | 20,141,604     |
| Due From Affiliates   | 224,710             | 4,491,378      |
| Due From Third Parties  | 61,787              | 551,199        |
|   | W                   | ·              |
| Total Current Assets  | 28,001,472          | 30,441,255     |
|   |                     |                |
| Other Amets   | # g                 |                |
| Fixed Assets (Net of Accumulated Depreciation of \$8,341,695) | 2,846,477           | 2,634,008      |
| License   | 13,000,000          | 13,000,000     |
| Security Deposit  | 605,482             | 605,482        |
|   |                     | ,              |
| Total Other Associa   | 16,451,960          | 16,239,490     |
| Total Assets  | \$ 44,453,432       | \$ 46,680,744  |
| 2 4001 2 2004   | <b>V</b> VI)100)100 | 3 30,000,741   |
|   |                     | e I            |
|   |                     | 2 4 14         |
|   | (i) II 2            |                |
| LIABILITIES AND FUND BALANCE                                  |                     | •              |
| Current Liabilities   |                     |                |
|   |                     |                |
| Accounts Payable & Accrued Expenses                           | \$ 30,137,560       | \$ 33,614,198  |
| Accrued Payroll & Rolated Benefits                            | 6,450,159           | 4,129,413      |
| Due To Third Parties  | 8,090,877           | 6,126,353      |
| w *   |                     |                |
| - A W A 1 45044   | A dwn eng           | 40.040.040     |
| Total Liabilities   | 44,678,597          | 43,869,963     |
|   |                     |                |
|   |                     |                |
| Fund Balance  | (225,165)           | 2,810,781      |
|   |                     |                |
| em a a w a h oblad A va a va.                                 |                     | A 44 400 F.5.4 |
| Total Liabilities and Fund Balance                            | \$ 44,453,432       | \$ 46,680,744  |

Metropolitan Jewish Home Care, inc. Statement of Revenue & Expenses For the Period Ending November 30, 2011

| YTD              | # 81,909,423 \$ LITHEC 46,649,734 Hospice 13,661,021 | Tetal Revenue S 142,220,183 S 1 | Salaries & Wages         \$ 44,156,730         \$           Payroll Tones & Bandloyee Demafits         12,410,296           Offer Than Salaries         80,071,786           Bed Debt         1,951,063           Depreciation         623,000 | Total Repenses \$ 143,222,875 S 14 | Net Operading Surplies/(Loss) before Branding (992,093) | Net Surplus/(Lots) | dag of Year | Net Assets - November 30, 2011 |
|------------------|--|---------------------------------|--|------------------------------------|---|--------------------|-------------|--------------------------------|
| YTD YTD Strience | ] .g.g.g.  | 147,743,766 \$ (5,523,578)      | 47,281,464 8 (873,265)<br>11,271,695 (1,138,601)<br>86,115,078 6,043,292<br>2,114,082 163,019<br>605,170 (17,830)  | 147,389,489 S 4,176,614            | 354,272 (1,346,965)                                     |                    | (195957)    |                                |
| Monda            | \$ 6,680,894<br>4,323,207<br>1,252,911               | \$ 12,257,001                   | \$ 4,360,114<br>1,115,880<br>6,621,618<br>1,006<br>55,636  | \$ 12,513,334                      | (25(,33)  | 226,88             | (345,259)   | H .                            |
| Month            | \$ 8,051,466<br>4,006,545<br>1,228,082               | \$ 13,286,093                   | \$ 4.255,659<br>1,012,947<br>7,240,776<br>185,614<br>53,868  | \$ 13,248,963                      | 37,230  | 181,055            | (328,825)   |                                |
| Month            | \$ (1,370,582)<br>316,661<br>24,829                  | (260°620°1) S                   | \$ (104,455)<br>(102,533)<br>919,138<br>25,528<br>(1,769)  | \$ 735,529                         | (233,563)   | 99,133             | (194,430)   |                                |
|                  |  |                                 |  |                                    |   |                    |             |                                |

# New York State Department of Health Public Health and Health Planning Council

## **April 5, 2012**

## **ATTACHMENTS**

## Residential Health Care Facilities - Establish/Construct

Exhibit #9

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 111456 E      | 4800 Bear Road Operating Company, LLC d/b/a Elderwood at Liverpool (Onondaga County)               |
| 2. | 111462 E      | 1818 Como Park Boulevard Operating Company, LLC d/b/a Elderwood at Lancaster (Erie County)         |
| 3. | 111463 E      | 20 Bassett Road Operating Company, LLC d/b/a Elderwood Health Care at Williamsville (Erie County)  |
| 4. | 111466 E      | 2600 Niagara Falls Boulevard Operating Company, LLC d/b/a Elderwood at Wheatfield (Niagara County) |
| 5. | 111467 E      | 4459 Bailey Avenue Operating Company, LLC d/b/a Elderwood at Amherst (Erie County)                 |
| 6. | 111468 E      | 2850 Grand Island Boulevard Operating Company, LLC d/b/a Elderwood at Grand Island (Erie County)   |
| 7. | 111469 E      | 225 Bennett Road Operating Company, LLC d/b/a Elderwood at Cheektowaga (Erie County)               |
| 8. | 111470 E      | 5775 Maelou Drive Operating Company, LLC d/b/a Elderwood at Hamburg (Erie County)                  |

| 9.  | 111471 E | 37 North Chemung Operating Company, LLC d/b/a Elderwood at Waverly (Tioga County)                               |
|-----|----------|---|
| 10. | 112136 E | Hopkins Ventures, LLC d/b/a Hopkins Center for Rehabilitation and Healthcare (Kings County)                     |
| 11. | 112218 E | Waterfront Operations Associations, LLC d/b/a Waterfront Center for Rehabilitation and Healthcare (Erie County) |
| 12. | 112275 E | Rockville Operating, LLC d/b/a Advanced Center for Rehabilitation and Nursing at Rockville (Nassau County)      |
| 13. | 112348 E | St. James Operating, LLC d/b/a St. James Rehabilitation and Healthcare Center (Suffolk County)                  |

4800 Bear Road Operating Company, LLC **Doing Business As**Elderwood at Liverpool

## Pro Forma Balance Sheet

#### **Assets**

| Working Capital          | \$2,788,838  |
|--------------------------|--------------|
| Nursing Home Acquisition | \$7,730,857  |
| Total Assets             | \$10,519,695 |

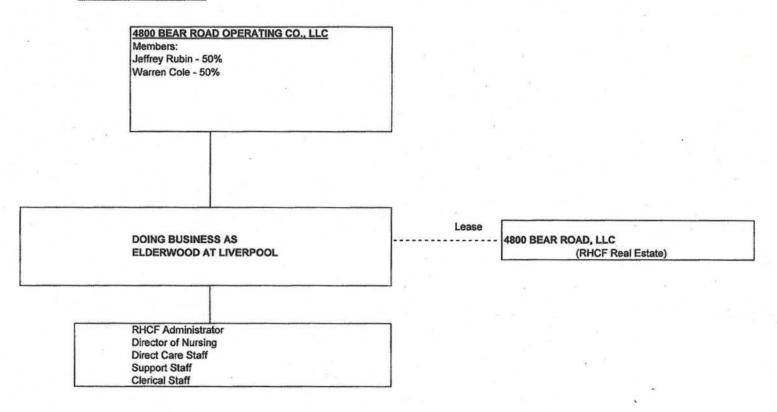
## **Liabilities and Equity**

| Mortgage                              | \$7,730,857  |
|---------------------------------------|--------------|
| Working Capital Loan                  | \$1,394,417  |
| Total Liabilities                     | \$9,125,274  |
| Members' Equity                       | \$1,394,421  |
| Total Liabilities and Members' Equity | \$10,519,695 |

# Financial Summary <u>Elderwood Health Care at Birchwood</u>

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$6,392,118  | \$5,846,953  | \$4,764,817  |
| ASSETS - FIXED AND OTHER    | 1,809,504    | 1,606,403    | 1,540,169    |
| LIABILITIES - CURRENT       | 2,597,007    | 2,435,179    | 1,996,333    |
| LIABILITIES - LONG-TERM     | 15,389       | 20,332       | 22,071       |
| EQUITY                      | \$5,589,226  | \$4,997,845  | \$4,286,582  |
| INCOME                      | \$17,197,793 | \$16,756,198 | \$16,380,322 |
| EXPENSE                     | 15,206,412   | 15,044,935   | 14,635,709   |
| NET INCOME                  | \$1,991,381  | \$1,711,263  | \$1,744,613  |
| DEPRECIATION                | \$141,261    | \$141,909    | \$132,563    |
| NUMBER OF BEDS              | 160          | 160          | 160          |
| PERCENT OF OCCUPANCY (DAYS) | 96.56%       | 96.60%       | 96.60%       |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 42.18%       | 43.30%       | 42.62%       |
| MEDICARE                    | 27.63%       | 29.60%       | 30.53%       |
| PRIVATE/OTHER               | 30.19%       | 27.10%       | 26.85%       |
|                             |              |              |              |

4800 BEAR ROAD OPERATING CO., LLC
Doing Business As
ELDERWOOD AT LIVERPOOL



<u>APPLICATION</u>: 111456, 4800 Bear Road Operating Company, LLC d/b/a Elderwood at Liverpool

NATURE OF PROPOSAL: Establish 4800 Bear Road Operating Company, LLC d/b/a Elderwood at Liverpool as new operator of the facility

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new

operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

EFFECT ON REAL ESTATE OWNERSHIP: N/A

FIXED ASSET PURCHASE PRICE: \$0

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease

XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE:

\$7,730,857

## 1818 Como Park Boulevard Operating Company, LLC Doing Business As Elderwood at Lancaster

## Pro Forma Balance Sheet

#### **Assets**

| Working Capital          | \$1,138,390 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$1,423,042 |
| Total Assets             | \$2,561,432 |

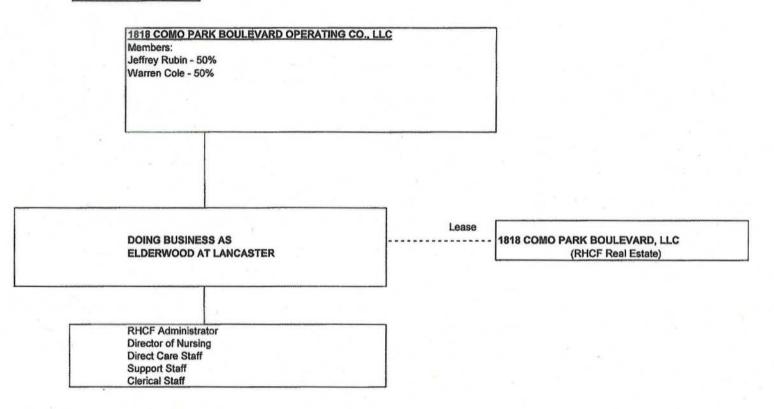
## Liabilities and Equity

| Long term Debt (Lease)                | \$1,423,042 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$569,167   |
| Total Liabilities                     | \$1,992,209 |
| Members' Equity                       | \$569,223   |
| Total Liabilities and Members' Equity | ¢2 561 432  |

# Financial Summary Elderwood at Lancaster

| \$678,521   | \$869,726   | \$957,693  |  |
|-------------|---|--|--|
| 1,017,926   | 1,082,484   | 1,212,153  |  |
| 1,579,630   | 2,107,767   | 2,123,300  |  |
| 9,921       | 10,243  | 9,199  |  |
| \$106,896   | (\$165,800)   | \$37,347   |  |
| \$7,407,629 | \$7,222,339   | \$6,943,730  | The second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a second section in the second section in the second section is a section section in the second section in the section is a section section in the section section in the section section is a section section section in the section se |
| 7,134,933   | 7,425,486   | 6,730,182  |  |
| \$272,696   | (\$203,147)   | \$213,548  |  |
| \$71,327    | \$73,564  | \$81,331   |  |
| 94          | 94  | 94   |  |
| 97.21%      | 97.69%  | 98.24%   |  |
|             |   |  |  |
| 74.92%      | 71.18%  | 72.41%   |  |
| 10.57%      | 12.72%  | 10.24%   |  |
| 14.51%      | 16.10%  | 17.35%   |  |
|             | 1,017,926<br>1,579,630<br>9,921<br>\$106,896<br>\$7,407,629<br>7,134,933<br>\$272,696<br>\$71,327<br>94<br>97.21% | 1,017,926 1,082,484 1,579,630 2,107,767 9,921 10,243 \$106,896 (\$165,800)  \$7,407,629 \$7,222,339 7,134,933 7,425,486 \$272,696 (\$203,147)  \$71,327 \$73,564  94 94 97.21% 97.69%  74.92% 71.18% 10.57% 12.72% | 1,017,926 1,082,484 1,212,153 1,579,630 2,107,767 2,123,300 9,921 10,243 9,199 \$106,896 (\$165,800) \$37,347  \$7,407,629 \$7,222,339 \$6,943,730 7,134,933 7,425,486 6,730,182 \$272,696 (\$203,147) \$213,548  \$71,327 \$73,564 \$81,331  94 94 94 97.21% 97.69% 98.24%  74.92% 71.18% 72.41% 10.57% 12.72% 10.24%   |

# 1818 COMO PARK BOULEVARD OPERATING CO., LLC Doing Business As ELDERWOOD AT LANCASTER



APPLICATION: 111462, 1818 Como Park Boulevard Operating Company, LLC d/b/a Elderwood at Lancaster

NATURE OF PROPOSAL: Establish 1818 Como Park Boulevard Operating Company, LLC d/b/a Elderwood at Lancaster as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: Post Acute Partner Acquisition, LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$2,250,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$1,423,042

200 Bassett Road Operating Company, LLC **Doing Business As** a Elderwood at Williamsville

## Pro Forma Balance Sheet

## **Assets**

| Working Capital          | \$2,720,553 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$5,271,383 |
| Total Assets             | \$7,991,936 |

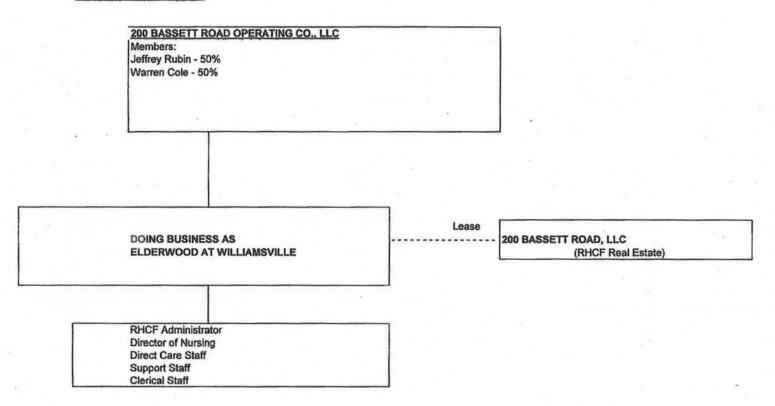
## **Liabilities and Equity**

| Long term Debt (Lease)                | \$5,271,383 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$1,360,292 |
| Total Liabilities                     | \$6,631,675 |
| Members' Equity                       | \$1,360,261 |
| Total Liabilities and Members' Equity | \$7,991,936 |

# Financial Summary Elderwood Health Care at Williamsville

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |  |
|-----------------------------|--------------|--------------|--------------|--|
| ASSETS - CURRENT            | \$3,396,181  | \$2,319,323  | \$3,837,859  |  |
| ASSETS - FIXED AND OTHER    | 1,378,324    | 1,526,757    | 3,849,205    |  |
| LIABILITIES - CURRENT       | 4,481,705    | 4,746,279    | 5,972,488    |  |
| LIABILITIES - LONG-TERM     | 14,473       | 27,693       | <u>0</u>     |  |
| EQUITY                      | \$278,327    | (\$927,892)  | \$1,714,576  |  |
| INCOME                      | \$17,827,741 | \$16,207,178 | \$16,611,165 |  |
| EXPENSE                     | 16,621,522   | 16,748,716   | 15,996,402   |  |
| NET INCOME                  | \$1,206,219  | (\$541,538)  | \$614,763    |  |
| DEPRECIATION                | \$240,704    | \$234,443    | \$227,663    |  |
| NUMBER OF BEDS              | 200          | 200          | 200          |  |
| PERCENT OF OCCUPANCY (DAYS) | 96.86%       | 96.63%       | 96.83%       |  |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |  |
| MEDICAID                    | 62.40%       | 67.10%       | 64.71%       |  |
| MEDICARE                    | 19.05%       | 20.40%       | 23.07%       |  |
| PRIVATE/OTHER               | 18.55%       | 12.50%       | 12.21%       |  |

# 200 BASSETT ROAD OPERATING CO., LLC Doing Business As ELDERWOOD AT WILLIAMSVILLE



APPLICATION: 111463, 200 Bassett Road Operating Company, LLC d/b/a Elderwood at Williamsville

NATURE OF PROPOSAL: Establish 200 Bassett Road Operating Company, LLC d/b/a Elderwood at Williamsville as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

EFFECT ON OPERATIONAL OWNERSHIP: proposed members of new

operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

EFFECT ON REAL ESTATE OWNERSHIP: Post Acute Partner Acquisition,

LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$6,800,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease

XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$5,271,383

# 2600 Niagara Falls Boulevard Operating Company, LLC Doing Business As

a Elderwood at Wheatfield

## Pro Forma Balance Sheet

#### <u>Assets</u>

| Working Capital          | \$2,146,514 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$1,182,776 |
| Total Assets             | \$3,329,290 |

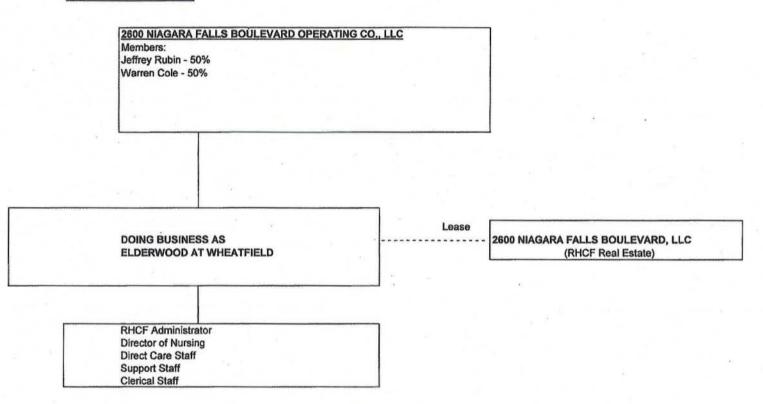
## **Liabilities and Equity**

| Long term Debt (Lease)                | \$1,182,776 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$1,073,258 |
| Total Liabilities                     | \$2,256,034 |
| Members' Equity                       | \$1,073,256 |
| Total Liabilities and Members' Equity | \$3,329,290 |

## Financial Summary Elderwood at Wheatfield

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$6,089,720  | \$3,659,668  | \$3,264,022  |
| ASSETS - FIXED AND OTHER    | 952,188      | 771,337      | 825,027      |
| LIABILITIES - CURRENT       | 5,520,062    | 3,107,695    | 2,584,375    |
| LIABILITIES - LONG-TERM     | 55,339       | 49,194       | 43,475       |
| EQUITY                      | \$1,466,507  | \$1,274,116  | \$1,461,199  |
| INCOME                      | \$13,487,074 | \$13,051,190 | \$13,236,861 |
| EXPENSE                     | 13,294,683   | 13,238,273   | 12,991,297   |
| NET INCOME                  | \$192,391    | (\$187,083)  | \$245,564    |
| DEPRECIATION                | \$122,221    | \$118,049    | \$107,027    |
| NUMBER OF BEDS              | 160          | 160          | 160          |
| PERCENT OF OCCUPANCY (DAYS) | 95.68%       | 95.84%       | 95.79%       |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 73.40%       | 63.39%       | 63.32%       |
| MEDICARE                    | 11.82%       | 7.68%        | 14.08%       |
| PRIVATE/OTHER               | 14.78%       | 29.85%       | 22.60%       |

# 2600 NIAGARA FALLS BOULEVARD OPERATING CO., LLC Doing Business As ELDERWOOD AT WHEATFIELD



APPLICATION: 111466, 2600 Niagara Falls Boulevard Operating Company, LLC d/b/a Elderwood at Wheatfield

NATURE OF PROPOSAL: Establish 2600 Niagara Falls Boulevard Operating Company, LLC d/b/a Elderwood at Wheatfield as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

EFFECT ON OPERATIONAL OWNERSHIP: proposed members of new

operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

EFFECT ON REAL ESTATE OWNERSHIP: Post Acute Partner Acquisition,

LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$9,100,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease

XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$1,182,776

4459 Bailey Avenue Operating Company, LLC d/b/a Doing Business As Elderwood Health Care at Amherst

## Pro Forma Balance Sheet

#### **Assets**

| Working Capital          | \$1,311,147 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$3,383,566 |
| Total Assets             | \$4,694,713 |

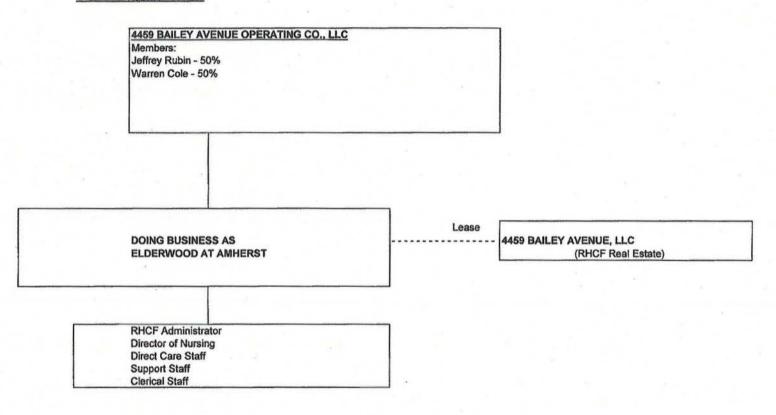
## Liabilities and Equity

| Long term Debt (Lease)                | \$3,383,566 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$655,583   |
| Total Liabilities                     | \$4,039,149 |
| Members' Equity                       | \$655,564   |
| Total Liabilities and Members' Equity | \$4,694,713 |

## Financial Summary Elderwood at Amherst

|                             | 12/31/2010  | 12/31/2009  | 12/31/2008  |
|-----------------------------|-------------|-------------|-------------|
| ASSETS - CURRENT            | \$2,726,508 | \$3,012,617 | \$2,535,311 |
| ASSETS - FIXED AND OTHER    | 950,418     | 1,036,447   | 8,386,406   |
| LIABILITIES - CURRENT       | 880,757     | 884,239     | 809,859     |
| LIABILITIES - LONG-TERM     | 14,882      | 18,134      | 7,342,776   |
| EQUITY                      | \$2,781,287 | \$3,146,691 | \$2,769,082 |
| INCOME                      | \$8,486,911 | \$8,138,495 | \$8,365,292 |
| EXPENSE                     | 7,852,315   | 7,493,615   | 7,363,626   |
| NET INCOME                  | \$634,596   | \$644,880   | \$1,001,666 |
| DEPRECIATION                | \$94,453    | \$190,026   | \$281,920   |
| NUMBER OF BEDS              | 92          | 92          | 92          |
| PERCENT OF OCCUPANCY (DAYS) | 94.12%      | 94.24%      | 95.10%      |
| PERCENT OCCUPANCY (DAYS):   | ,           |             |             |
| MEDICAID                    | 47.01%      | 47.32%      | 47.87%      |
| MEDICARE                    | 20.89%      | 22.95%      | 23.58%      |
| PRIVATE/OTHER               | 32.10%      | 29.74%      | 28.54%      |
|                             |             |             |             |

#### 4459 BAILEY AVENUE OPERATING CO., LLC Doing Business As ELDERWOOD AT AMHERST



APPLICATION: 111467 4459 Bailey Avenue Operating Company, LLC d/b/a Elderwood Health Care at Wedgewood

NATURE OF PROPOSAL: Establish 4459 Bailey Avenue Operating Company, LLC d/b/a Elderwood Health Care at Wedgewood as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: Post Acute Partner Acquisition, LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$6,500,000

FIXED ASSET MEDICAID VALUE: \$0

**CAPITAL REIMBURSEMENT:** 

Capitalized Lease XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$3,383,566

# 2850 Grand Island Boulevard Operating Company, LLC Doing Business As Elderwood at Grand Island

## Pro Forma Balance Sheet

#### **Assets**

| Working Capital          | \$1,170,056 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$2,951,514 |
| Total Assets             | \$4,121,570 |

## **Liabilities and Equity**

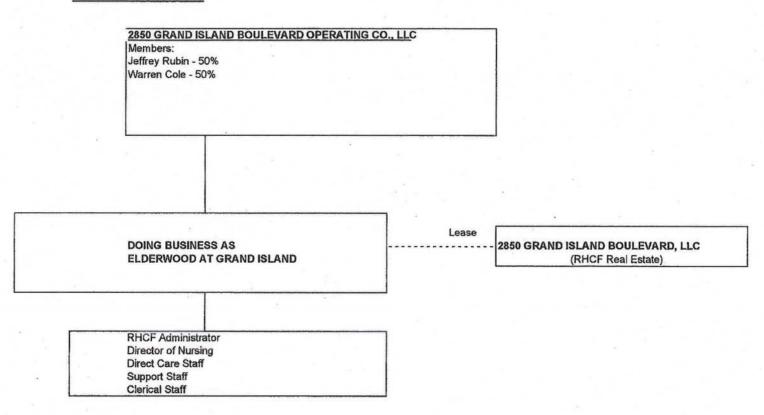
## <u>Liabilities</u>

| Long term Debt (Lease)                | \$2,951,514 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$585,042   |
| Total Liabilities                     | \$3,536,556 |
| Members' Equity                       | \$585,014   |
| Total Liabilities and Members' Equity | \$4,121,570 |

## Financial Summary Elderwood at Grand Island

|                                     | 12/31/2010  | 12/31/2009  | 12/31/2008  |
|-------------------------------------|-------------|-------------|-------------|
| ASSETS - CURRENT                    | \$1,796,603 | \$1,436,947 | \$1,010,068 |
| ASSETS - FIXED AND OTHER            | 1,069,969   | 954,134     | 998,642     |
| LIABILITIES - CURRENT               | 560,382     | 615,027     | 589,068     |
| LIABILITIES - LONG-TERM             | 43,998      | 43,263      | 16,409      |
| EQUITY                              | \$2,262,192 | \$1,732,791 | \$1,403,233 |
| INCOME                              | \$7,128,954 | \$6,948,313 | \$6,898,203 |
| EXPENSE                             | 6,599,553   | 6,618,755   | 6,449,970   |
| NET INCOME                          | \$529,401   | \$329,558   | \$448,233   |
| DEPRECIATION                        | \$103,668   | \$103,059   | \$103,623   |
| NUMBER OF BEDS                      | 90          | 90          | 90          |
| NUMBER OF DAYS IN YR                | 365         | 365         | 366         |
| MAX PATIENT BED DAYS                | 32,850      | 32,850      | 32,940      |
| MEDICAID PATIENT DAYS REPORTED      | 21,366      | 22,046      | 20,771      |
| MEDICARE PATIENT DAYS REPORTED      | 2,358       | 1,770       | 2,276       |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 8052        | 8598        | 8981        |
| TOTAL PATIENT DAYS REPORTED         | 31,776      | 32,414      | 32,028      |
| PERCENT OF OCCUPANCY (DAYS)         | 96.73%      | 98.67%      | 97.23%      |
| PERCENT OCCUPANCY (DAYS):           |             |             |             |
| MEDICAID                            | 67.24%      | 68.01%      | 64.85%      |
| MEDICARE                            | 7.42%       | 5.46%       | 7.11%       |
| PRIVATE/OTHER                       | 25.34%      | 26.53%      | 28.04%      |

# 2850 GRAND ISLAND BOULEVARD OPERATING CO., LLC Doing Business As ELDERWOOD AT GRAND ISLAND



APPLICATION: 111468 2850 Grand Island Boulevard Operating Company, LLC d/b/a Elderwood at Grand Island

NATURE OF PROPOSAL: Establish 2850 Grand Island Boulevard Operating Company, LLC d/b/a Elderwood at Grand Island as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

EFFECT ON OPERATIONAL OWNERSHIP: proposed members of new

operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

EFFECT ON REAL ESTATE OWNERSHIP: Post Acute Partner Acquisition,

LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$4,700,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease

XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$2,95

\$2,951,514

## 225 Bennett Road Operating Company, LLC Doing Business As Elderwood at Cheektowaga

## Pro Forma Balance Sheet

#### <u>Assets</u>

| Working Capital          | \$2,328,563 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$1,660,484 |
| Total Assets             | \$3,989,047 |

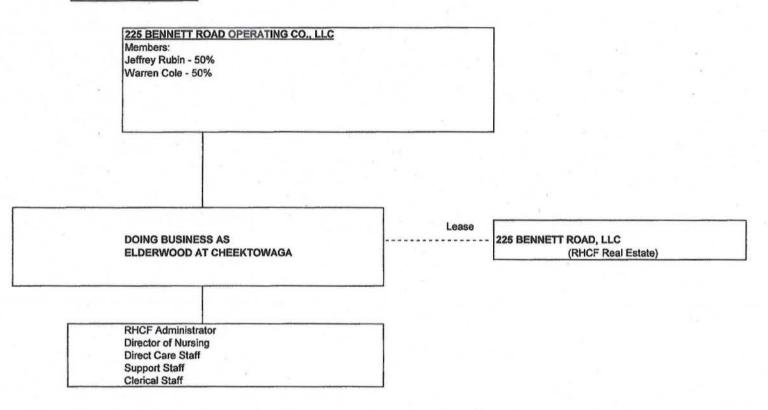
## Liabilities and Equity

| Long term Debt (Lease)                | \$1,660,484 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$1,162,667 |
| Total Liabilities                     | \$2,823,151 |
| Members' Equity                       | \$1,165,896 |
| Total Liabilities and Members' Equity | \$3,989,047 |

# Financial Summary Elderwood Health Care at Maplewood

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$4,199,013  | \$4,702,835  | \$4,676,374  |
| ASSETS - FIXED AND OTHER    | 1,221,924    | 1,363,223    | 1,485,332    |
| LIABILITIES - CURRENT       | 2,874,292    | 3,577,338    | 3,751,585    |
| LIABILITIES - LONG-TERM     | 30,265       | 30,362       | 14,404       |
| EQUITY                      | \$2,516,380  | \$2,458,358  | \$2,395,717  |
| INCOME                      | \$14,680,742 | \$14,475,712 | \$15,993,490 |
| EXPENSE                     | 14,622,720   | 14,413,071   | 14,408,099   |
| NET INCOME                  | \$58,022     | \$62;641     | \$1,585,391  |
| DEPRECIATION                | \$158,634    | \$152,983    | \$116,335    |
| NUMBER OF BEDS              | 170          | 160          | 160          |
| PERCENT OF OCCUPANCY (DAYS) | 96.54%       | 102.68%      | 100.86%      |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 65.26%       | 56.38%       | 54.81%       |
| MEDICARE                    | 16.82%       | 21.51%       | 21.50%       |
| PRIVATE/OTHER               | 17.92%       | 22.11%       | 23.69%       |

225 BENNETT ROAD OPERATING CO., LLC Doing Business As ELDERWOOD AT CHEEKTOWAGA



APPLICATION: 111469, 225 Bennett Road Operating Company, LLC d/b/a Elderwood at Cheektowaga

NATURE OF PROPOSAL: Establish 225 Bennett Road Operating Company, LLC d/b/a Elderwood at Cheektowaga as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: Post Acute Partner Acquisition, LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$8,300,000

FIXED ASSET MEDICAID VALUE: \$0

**CAPITAL REIMBURSEMENT:** 

Capitalized Lease XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$1,660,484

5775 Maelou Drive Operating Company, LLC **Doing Business As** a Elderwood at Hamburg

## Pro Forma Balance Sheet

#### <u>Assets</u>

| Working Capital          | \$2,281,374 |  |  |
|--------------------------|-------------|--|--|
| Nursing Home Acquisition | \$4,094,870 |  |  |
| Total Assets             | \$6,376,244 |  |  |

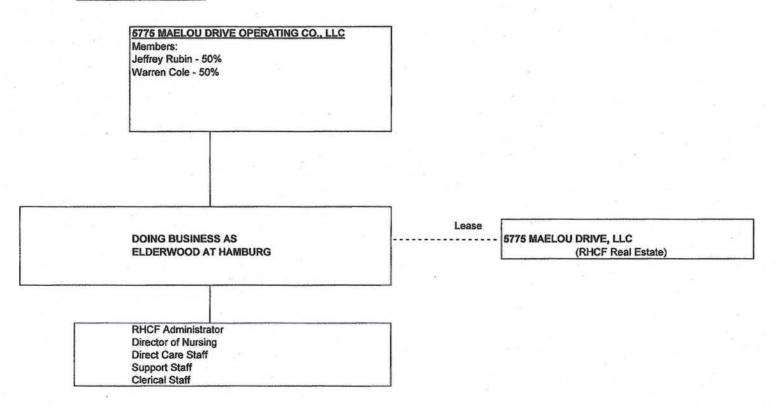
## **Liabilities and Equity**

| Long term Debt (Lease)                | \$4,094,870 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$1,140,688 |
| Total Liabilities                     | \$5,235,558 |
| Members' Equity                       | \$1,140,686 |
| Total Liabilities and Members' Equity | \$6,376,244 |

## Financial Summary Elderwood at Hamburg

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$3,489,503  | \$2,765,429  | \$3,186,105  |
| ASSETS - FIXED AND OTHER    | 1,503,983    | 1,396,447    | 1,376,750    |
| LIABILITIES - CURRENT       | 1,966,617    | 1,961,215    | 2,431,470    |
| LIABILITIES - LONG-TERM     | 34,133       | 33,380       | 24,765       |
| EQUITY                      | \$2,992,736  | \$2,167,281  | \$2,106,620  |
| INCOME                      | \$14,273,077 | \$13,348,220 | \$13,590,700 |
| EXPENSE                     | 13,247,622   | 13,087,559   | 13,524,561   |
| NET INCOME                  | \$1,025,455  | \$260,661    | \$66,139     |
| DEPRECIATION                | \$129,461    | \$128,472    | \$115,328    |
| NUMBER OF BEDS              | 166          | 166          | 166          |
| PERCENT OF OCCUPANCY (DAYS) | 96.66%       | 96.66%       | 96.70%       |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 55.86%       | 56.76%       | 56.52%       |
| MEDICARE                    | 20.72%       | 23.41%       | 21.39%       |
| PRIVATE/OTHER               | 23.42%       | 19.83%       | 22.09%       |

# 5775 MAELOU DRIVE OPERATING CO., LLC Doing Business Aş ELDERWOOD AT HAMBURG



#### ESTABLISHMENT CHECKLIST FOR NURSING HOMES

APPLICATION: 111470, 5775 Maelou Drive Operating Company, LLC d/b/a Elderwood at Hamburg

NATURE OF PROPOSAL: Establish 5775 Maelou Drive Operating Company, LLC d/b/a Elderwood at Hamburg as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: Post Acute Partner Acquisition, LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$6,700,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$4,094,870

37 North Chemung Street Operating Company, LLC **Doing Business As** a Elderwood at Waverly

### Pro Forma Balance Sheet

#### <u>Assets</u>

| Working Capital          | \$2,638,673 |
|--------------------------|-------------|
| Nursing Home Acquisition | \$2,678,288 |
| Total Assets             | \$5,316,961 |

#### Liabilities and Equity

#### **Liabilities**

| Long term Debt (Lease)                | \$2,678,288 |
|---------------------------------------|-------------|
| Working Capital Loan                  | \$1,319,375 |
| Total Liabilities                     | \$3,997,663 |
| Members' Equity                       | \$1,319,298 |
| Total Liabilities and Members' Equity | \$5.316.961 |

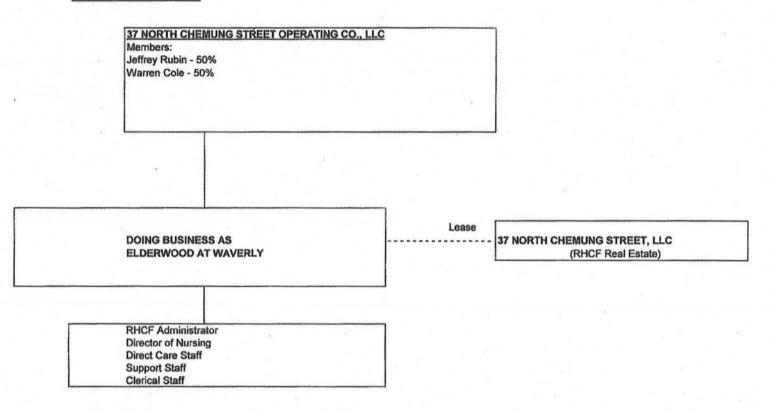
### Financial Summary Elderwood at Waverly

#### FISCAL PERIOD ENDED

|                             | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$2,396,037  | \$2,217,542  | \$2,750,851  |
| ASSETS - FIXED AND OTHER    | 2,509,959    | 2,254,486    | 1,853,045    |
| LIABILITIES - CURRENT       | 4,655,501    | 4,916,865    | 4,638,466    |
| LIABILITIES - LONG-TERM     | 63,598       | 58,680       | 63,032       |
| EQUITY                      | \$186,897    | (\$503,517)  | (\$97,602)   |
| INCOME                      | \$16,270,741 | \$15,150,073 | \$15,325,003 |
| EXPENSE                     | 15,580,328   | 15,555,988   | 15,226,651   |
| NET INCOME                  | \$690,413    | (\$405,915)  | \$98,352     |
| DEPRECIATION                | \$182,579    | \$144,908    | \$95,177     |
| NUMBER OF BEDS              | 211          | 211          | 211          |
| PERCENT OF OCCUPANCY (DAYS) | 91.50%       | 91.38%       | 91.52%       |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 78.78%       | 76.13%       | 68.37%       |
| MEDICARE                    | 13.46%       | 14.13%       | 18.89%       |
| PRIVATE/OTHER               | 7.75%        | 9.73%        | 12.74%       |

37 NORTH CHEMUNG STREET OPERATING CO., LLC Doing Business As ELDERWOOD AT WAVERLY

#### ORGANIZATIONAL CHART



#### ESTABLISHMENT CHECKLIST FOR NURSING HOMES

APPLICATION: 111471, 37 North Chemung Street Operating Company, LLC d/b/a Elderwood at Waverly

NATURE OF PROPOSAL: Establish 37 North Chemung Street Operating Company, LLC d/b/a Elderwood at Waverly as new operator of the facility and Post Acute Partner Acquisition, LLC as the new owner of the real estate

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: proposed members of new operator are:, Dr. Jeffrey Rubin 50% and Warrren Cole 50%

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: Post Acute Partner Acquisition, LLC purchases realty

FIXED ASSET PURCHASE PRICE: \$5,400,000

FIXED ASSET MEDICAID VALUE: \$0

CAPITAL REIMBURSEMENT:

Capitalized Lease XHistoric Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$2,678,288

#### HOPKINS CENTER FOR REHABILITATION BALANCE SHEET AS OF NOVEMBER 30, 2011

#### ASSETS

| \$  | 1,371,501<br>173,184<br>4,519,410<br>30,000<br>345,466<br>113,537<br>960,675<br>20,061,569<br>2,356,324 |
|-----|---|
| \$  | 29,931,667  |
| \$  | 15,859,928<br>3,879,356<br>1,559,566<br>239,196<br>883,762<br>173,184<br>24,850<br>886,553              |
| 25  | 2,071,585   |
| \$  | 2,989,493<br>28,567,473   |
| 120 | 20 c 25 (35 (35 (35 (35 (35 (35 (35 (35 (35 (3  |
|     | 1,364,194   |
| \$  | 29,931,667  |
|     | \$  |

#### BFA Attachment B (cont.)

HOPKINS CENTER FOR REHABILITATION STATEMENT OF OPERATION EXECUTIVE SUMMARY FOR THE PERIOD ENDED NOVEMBER 30, 2011

| DEPARTMENT   | CURRENT<br>Y-T-D   | CURRENT<br>PERIOD                                 | PER PAT<br>DAY Y-T-D | PER PAT<br>CURR PER  |  |
|--|--|---|----------------------|--|--|
| TOTAL REVENUE  | 17,868,856   | 254,864   | 261.29               | 30.77  |  |
| EXPENSES   |  |   |                      |  |  |
| NURSING & MEDICAL THERAPY & ANCILLARIES SOCIAL SERVICE LEISURE TIME ACTIVITIES CLEANLINESS & SAFETY FOOD & NUTRITION GENERAL & ADMINISTRATION PROPERTY | 7,878,268<br>1,171,633<br>113,334<br>197,294<br>1,200,760<br>1,278,231<br>2,013,146<br>1,353,918 | 17,960<br>130,256<br>150,450<br>252,969<br>38,107 |                      | 104.70<br>22.81<br>1.44<br>2.17<br>15.73<br>18.17<br>30.54<br>4.60 |  |
| NON COMPARABLE   | 1,237,335  | 200,108   | 18.09                | 24.16  |  |
| TOTAL EXPENSES INCOME(LOSS) FROM OPER  | 16,443,919<br>1,424,937  | 10-10-10-10-10-10-10-10-10-10-10-10-10-1          | 240.46               | (193.54)   |  |
| LESS: BUSINESS TAXES   | 60,743   | (60,371)  | 0.89                 | (7.29)   |  |
| NET INCOME(LOSS)   | 1,364,194  | (1,542,532)                                       |                      | (186.25)   |  |
| NUMBER OF PATIENT DAYS<br>AVG NUMBER OF PATIENTS   | 68,386<br>271  | 8,282<br>276                                      |                      |  |  |

# WATERFRONT OPERATIONS ASSOCIATES LLC Doing Business As WATERFRONT CENTER FOR REHABILITATION AND HEALTHCARE

#### PRO FORMA BALANCE SHEET

#### **ASSETS**

| Working Capital                          | \$1,748,234 |
|--|-------------|
| Accounts Receivable (Net of Acquisition) | \$778,525   |
| Goodwill                                 | \$100,000   |
| Inventories                              | \$37,514    |
| Prepaid Expenses                         | \$94,992    |
| Resident Funds                           | \$77,053    |
| TOTAL ASSETS                             | \$2,836,318 |

#### **LIABILITIES AND EQUITY**

| LI | ABI | LIT | TIES |  |
|----|-----|-----|------|--|
|    |     |     |      |  |

| Accounts Payable     | \$868,741   |
|----------------------|-------------|
| Working Capital Loan | \$874,117   |
| Resident Funds       | \$77,053    |
| TOTAL LIABILITIES    | \$1,819,911 |

MEMBER EQUITY \$1,016,407

TOTAL LIABILITIES AND

MEMBER EQUITY \$2,836,318

# Financial Summary Waterfront Health Care Center

### FISCAL PERIOD ENDED

|                                     | 12/31/2010    | 12/31/2009    | 12/31/2008   |
|-------------------------------------|---------------|---------------|--------------|
| ASSETS - CURRENT                    | \$2,229,679   | \$2,411,207   | \$2,481,346  |
| ASSETS - FIXED AND OTHER            | 4,600,219     | 8,054,596     | 7,972,273    |
| LIABILITIES - CURRENT               | 5,493,968     | 3,812,325     | 2,639,224    |
| LIABILITIES - LONG-TERM             | 7,448,810     | 7,541,836     | 7,330,138    |
| EQUITY                              | (\$6,112,880) | (\$888,358)   | \$484,257    |
| INCOME                              | \$10,552,656  | \$10,886,137  | \$11,084,842 |
| EXPENSE                             | 15,777,178    | 12,258,752    | 11,831,210   |
| NET INCOME                          | (\$5,224,522) | (\$1,372,615) | (\$746,368)  |
| DEPRECIATION                        |               |               |              |
| NUMBER OF BEDS                      | 160           | 160           | 160          |
| NUMBER OF DAYS IN YR                | 365           | 365           | 366          |
| MAX PATIENT BED DAYS                | 58,400        | 58,400        | 58,560       |
| MEDICAID PATIENT DAYS REPORTED      | 47,549        | 49,801        | 49,743       |
| MEDICARE PATIENT DAYS REPORTED      | 5,543         | 5,548         | 5,703        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 2,871         | 2,206         | 2,330        |
| TOTAL PATIENT DAYS REPORTED         | 55,963        | 57,555        | 57,776       |
| PERCENT OF OCCUPANCY (DAYS)         | 95.83%        | 98.55%        | 98.66%       |
| PERCENT OCCUPANCY (DAYS):           |               |               |              |
| MEDICAID                            | 84.97%        | 86.53%        | 86.10%       |
| MEDICARE                            | 9.90%         | 9.64%         | 9.87%        |
| PRIVATE/OTHER                       | 5.13%         | 3.83%         | 4.03%        |

# Financial Summary <u>Dutchess Center for Rehabilitation and HealthCare</u>

|                                     | FISCAL PERIOD ENDED |              |              |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
|                                     |                     |              |              |
|                                     | E                   |              | *            |
| ASSETS - CURRENT                    | \$2,597,547         | \$2,656,285  | \$2,592,567  |
| ASSETS - FIXED AND OTHER            | 6,903,061           | 7,213,966    | 7,704,183    |
| LIABILITIES - CURRENT               | 4,094,458           | 4,399,295    | 5,066,383    |
| LIABILITIES - LONG-TERM             | 3,908,329           | 4,023,225    | 4,374,598    |
| EQUITY                              | \$1,497,821         | \$1,447,731  | \$855,769    |
| INCOME                              | \$11,315,724        | \$10,372,091 | \$10,701,744 |
| EXPENSE                             | 10,591,187          | 9,930,128    | 10,546,300   |
| NET INCOME                          | \$724,537           | \$441,963    | \$155,444    |
| DEPRECIATION                        | W-12                |              |              |
| NUMBER OF BEDS                      | 122                 | 122          | 122          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 44,530              | 44,530       | 44,652       |
| MEDICAID PATIENT DAYS REPORTED      | 33,745              | 32,344       | 32,679       |
| MEDICARE PATIENT DAYS REPORTED      | 6,033               | 7,384        | 6,635        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 2,840               | 3,343        | 3,180        |
| TOTAL PATIENT DAYS REPORTED         | 42,618              | 43,071       | 42,494       |
| PERCENT OF OCCUPANCY (DAYS)         | 95.71%              | 96.72%       | 95.17%       |
| PERCENT OCCUPANCY (DAYS):           |                     |              |              |
| MEDICAID                            | 79.18%              | 75.09%       | 76.90%       |
| MEDICARE                            | 14.16%              | 17.14%       | 15.61%       |
| PRIVATE/OTHER                       | 6.66%               | 7.76%        | 7.48%        |

# Financial Summary University Nursing Home

|                                     | FISCAL PERIOD ENDED |             |             |
|-------------------------------------|---------------------|-------------|-------------|
|                                     | 12/31/2010          | 12/31/2009  | 12/31/2008  |
|                                     |                     |             |             |
| ASSETS - CURRENT                    | \$1,122,518         | \$1,401,553 | \$1,354,621 |
| ASSETS - FIXED AND OTHER            | 3,203,109           | 2,628,235   | 2,568,663   |
| LIABILITIES - CURRENT               | 1,340,874           | 789,780     | 1,176,480   |
| LIABILITIES - LONG-TERM             | 587,089             | 106,396     | 73,992      |
| EQUITY                              | \$2,397,664         | \$3,133,612 | \$2,672,812 |
| INCOME                              | \$4,179,106         | \$4,330,700 | \$4,360,748 |
| EXPENSE                             | 3,915,054           | 3,869,901   | 3,838,663   |
| NET INCOME                          | \$264,052           | \$460,799   | \$522,085   |
| DEPRECIATION                        |                     |             |             |
| NUMBER OF BEDS                      | 46                  | 46          | 46          |
| NUMBER OF DAYS IN YR                | 365                 | 365         | 366         |
| MAX PATIENT BED DAYS                | 16,790              | 16,790      | 16,836      |
| MEDICAID PATIENT DAYS REPORTED      | 14,517              | 13,275      | 12,802      |
| MEDICARE PATIENT DAYS REPORTED      | 1,175               | 2,287       | 2,480       |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 692                 | 839         | 1,241       |
| TOTAL PATIENT DAYS REPORTED         | 16,384              | 16,401      | 16,523      |
| PERCENT OF OCCUPANCY (DAYS)         | 97.58%              | 97.68%      | 98.14%      |
| PERCENT OCCUPANCY (DAYS):           |                     |             |             |
| MEDICAID                            | 88.60%              | 80.94%      | 77.48%      |
| MEDICARE                            | 7.17%               | 13.94%      | 15.01%      |
| PRIVATE/OTHER                       | 4.22%               | 5.12%       | 7.51%       |
|                                     |                     |             |             |

# Financial Summary Holliswood Care Center, Inc

|                                     | FISCAL PERIOD ENDED |              | IDED         |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
|                                     |                     |              |              |
| ASSETS - CURRENT                    | \$4,647,463         | \$4,820,179  | \$3,394,297  |
| ASSETS - FIXED AND OTHER            | 1,255,377           | 1,124,585    | 1,351,146    |
| LIABILITIES - CURRENT               | 4,084,775           | 2,463,564    | 1,782,883    |
| LIABILITIES - LONG-TERM             | 218,471             | 248,422      | 222,155      |
| EQUITY                              | \$1,599,594         | \$3,232,778  | \$2,740,405  |
| INCOME                              | \$20,087,725        | \$19,828,350 | \$20,005,245 |
| EXPENSE                             | 19,953,006          | 18,981,971   | 19,371,042   |
| NET INCOME                          | \$134,719           | \$846,379    | \$634,203    |
| DEPRECIATION                        |                     |              | 12           |
| NUMBER OF BEDS                      | 314                 | 314          | 314          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 114,610             | 114,610      | 114,924      |
| MEDICAID PATIENT DAYS REPORTED      | 79,674              | 79,534       | 80,225       |
| MEDICARE PATIENT DAYS REPORTED      | 2,766               | 2,591        | 3,301        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 3,599               | 4,743        | 3,809        |
| TOTAL PATIENT DAYS REPORTED         | 86,039              | 86,868       | 87,335       |
| PERCENT OF OCCUPANCY (DAYS)         | 75.07%              | 75.79%       | 75.99%       |
| PERCENT OCCUPANCY (DAYS):           | 17 17               |              |              |
| MEDICAID                            | 92.60%              | 91.56%       | 91.86%       |
| MEDICARE                            | 3.21%               | 2.98%        | 3.78%        |
| PRIVATE/OTHER                       | 4.18%               | 5.46%        | 4.36%        |
|                                     |                     |              |              |

# Financial Summary Queens Center for Rehabilitation and Residential Health Care

|                                     | FISCAL PERIOD ENDED |              |              |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
|                                     |                     |              | 6            |
| ASSETS - CURRENT                    | \$4,655,534         | \$4,509,254  | \$4,871,412  |
| ASSETS - FIXED AND OTHER            | 14,223,047          | 14,786,922   | 15,319,251   |
| LIABILITIES - CURRENT               | 5,626,100           | 5,402,909    | 5,444,580    |
| LIABILITIES - LONG-TERM             | 9,457,374           | 9,222,379    | 10,201,762   |
| EQUITY                              | \$3,795,107         | \$4,670,888  | \$4,544,321  |
| INCOME                              | \$21,578,591        | \$21,828,556 | \$21,101,778 |
| EXPENSE                             | 21,036,667          | 21,301,987   | 20,472,215   |
| NET INCOME                          | \$541,924           | \$526,569    | \$629,563    |
| DEPRECIATION                        |                     |              | :4           |
| NUMBER OF BEDS                      | 179                 | 179          | 179          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 65,335              | 65,335       | 65,514       |
| MEDICAID PATIENT DAYS REPORTED      | 38,903              | 39,168       | 39,107       |
| MEDICARE PATIENT DAYS REPORTED      | 15,108              | 18,295       | 11,219       |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 8,366               | 5,930        | 12,893       |
| TOTAL PATIENT DAYS REPORTED         | 62,377              | 63,393       | 63,219       |
| PERCENT OF OCCUPANCY (DAYS)         | 95.47%              | 97.03%       | 96.50%       |
| PERCENT OCCUPANCY (DAYS):           | Here the second     |              |              |
| MEDICAID                            | 62.37%              | 61.79%       | 61.86%       |
| MEDICARE                            | 24.22%              | 28.86%       | 17.75%       |
| PRIVATE/OTHER                       | 13.41%              | 9.35%        | 20.39%       |

## Financial Summary Brooklyn Center for Rehabilitation and Residential Health

|                                     | FISCAL PERIOD ENDED |              |              |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
| ASSETS - CURRENT                    | \$6,872,411         | \$5,206,901  | \$5,495,205  |
| ASSETS - FIXED AND OTHER            | 9,247,898           | 9,320,437    | 8,573,205    |
| LIABILITIES - CURRENT               | 5,922,623           | 6,029,843    | 5,761,554    |
| LIABILITIES - LONG-TERM             | 8,063,432           | 7,333,246    | 7,383,495    |
| EQUITY                              | \$2,134,254         | \$1,164,249  | \$923,361    |
| INCOME                              | \$21,447,040        | \$19,414,322 | \$19,361,884 |
| EXPENSE                             | 20,193,034          | 18,948,435   | 20,269,367   |
| NET INCOME                          | \$1,254,006         | \$465,887    | (\$907,483)  |
| DEPRECIATION                        | 1.                  |              |              |
| NUMBER OF BEDS                      | 215                 | 215          | 215          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 78,475              | 78,475       | 78,690       |
| MEDICAID PATIENT DAYS REPORTED      | 65,953              | 66,308       | 65,009       |
| MEDICARE PATIENT DAYS REPORTED      | 7,679               | 8,739        | 8,008        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 2,353               | 1,991        | 3,949        |
| TOTAL PATIENT DAYS REPORTED         | 75,985              | 77,038       | 76,966       |
| PERCENT OF OCCUPANCY (DAYS)         | 96.83%              | 98.17%       | 97.81%       |
| PERCENT OCCUPANCY (DAYS):           |                     |              |              |
| MEDICAID                            | 86.80%              | 86.07%       | 84.46%       |
| MEDICARE                            | 10.11%              | 11.34%       | 10.40%       |
| PRIVATE/OTHER                       | 3.10%               | 2.58%        | 5.13%        |
|                                     |                     |              |              |

## Financial Summary Suffolk Center for Rehabilitation and Nursing

### **FISCAL PERIOD ENDED**

|                                     | 12/31/2010   | 12/31/2009   | 12/31/2008   |
|-------------------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT                    | \$6,211,672  | \$3,665,873  | \$3,123,232  |
| ASSETS - FIXED AND OTHER            | 11,139,056   | 11,143,141   | 6,163,117    |
| LIABILITIES - CURRENT               | 8,408,960    | 6,681,942    | 6,723,217    |
| LIABILITIES - LONG-TERM             | 8,631,073    | 8,933,908    | 3,427,586    |
| EQUITY                              | \$310,695    | (\$806,836)  | (\$864,454)  |
| INCOME                              | \$14,167,394 | \$12,433,372 | \$11,320,327 |
| EXPENSE                             | 13,049,866   | 12,275,756   | 12,226,935   |
| NET INCOME                          | \$1,117,528  | \$157,616    | (\$906,608)  |
| DEPRECIATION                        |              |              |              |
| NUMBER OF BEDS                      | 120          | 120          | 120          |
| NUMBER OF DAYS IN YR                | 365          | 365          | 366          |
| MAX PATIENT BED DAYS                | 43,800       | 43,800       | 43,920       |
| MEDICAID PATIENT DAYS REPORTED      | 34,433       | 32,623       | 35,992       |
| MEDICARE PATIENT DAYS REPORTED      | 5,564        | 7,688        | 5,090        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 2,415        | 2,287        | 1,826        |
| TOTAL PATIENT DAYS REPORTED         | 42,412       | 42,598       | 42,908       |
| PERCENT OF OCCUPANCY (DAYS)         | 96.83%       | 97.26%       | 97.70%       |
| PERCENT OCCUPANCY (DAYS):           |              |              |              |
| MEDICAID                            | 81.19%       | 76.58%       | 83.88%       |
| MEDICARE                            | 13.12%       | 18.05%       | 11.86%       |
| PRIVATE/OTHER                       | 5.69%        | 5.37%        | 4.26%        |

## Financial Summary Metropolitan Jewish Geriatric Center

#### FISCAL PERIOD ENDED

|                                     | 12/31/2010   | 12/31/2009    | 12/31/2008    |
|-------------------------------------|--------------|---------------|---------------|
| ASSETS - CURRENT                    | \$20,314,489 | \$21,471,402  | \$22,563,756  |
| ASSETS - FIXED AND OTHER            | 24,190,403   | 26,011,313    | 25,840,981    |
| LIABILITIES - CURRENT               | 20,542,191   | 26,942,953    | 25,623,983    |
| LIABILITIES - LONG-TERM             | 2,850,449    | 3,855,449     | 5,200,449     |
| EQUITY                              | \$21,112,252 | \$16,684,313  | \$17,580,305  |
| INCOME                              | \$98,563,281 | \$117,169,950 | \$113,614,369 |
| EXPENSE                             | 94,135,342   | 118,065,942   | 112,127,847   |
| NET INCOME                          | \$4,427,939  | (\$895,992)   | \$1,486,522   |
| DEPRECIATION                        |              |               |               |
| NUMBER OF BEDS                      | 354          | 354           | 354           |
| NUMBER OF DAYS IN YR                | 365          | 365           | 366           |
| MAX PATIENT BED DAYS                | 129,210      | 129,210       | 129,564       |
| MEDICAID PATIENT DAYS REPORTED      | 86,903       | 87,221        | 87,432        |
| MEDICARE PATIENT DAYS REPORTED      | 22,239       | 25,042        | 26,383        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 16,866       | 14,032        | 13,143        |
| TOTAL PATIENT DAYS REPORTED         | 126,008      | 126,295       | 126,958       |
| PERCENT OF OCCUPANCY (DAYS)         | 97.52%       | 97.74%        | 97.99%        |
| PERCENT OCCUPANCY (DAYS):           |              |               |               |
| MEDICAID                            | 68.97%       | 69.06%        | 68.87%        |
| MEDICARE                            | 17.65%       | 19.83%        | 20.78%        |
| PRIVATE/OTHER                       | 13.38%       | 11.11%        | 10.35%        |

## Financial Summary Stonehedge Health and Rehabilitation Center Rome

|                                     | FISCAL PERIOD ENDED |              |              |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
|                                     |                     |              |              |
| ASSETS - CURRENT                    | \$2,306,684         | \$3,118,216  | \$3,034,988  |
| ASSETS - FIXED AND OTHER            | 1,293,318           | 718,421      | 587,220      |
| LIABILITIES - CURRENT               | 2,535,370           | 4,509,489    | 4,222,615    |
| LIABILITIES - LONG-TERM             | 105,177             | 81,263       | 70,079       |
| EQUITY                              | \$959,455           | (\$754,115)  | (\$670,486)  |
| INCOME                              | \$12,312,486        | \$11,502,831 | \$11,156,073 |
| EXPENSE                             | 12,185,653          | 11,248,265   | 10,705,657   |
| NET INCOME                          | \$126,833           | \$254,566    | \$450,416    |
| DEPRECIATION                        |                     | ¥            |              |
| NUMBER OF BEDS                      | 160                 | 160          | 160          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 58,400              | 58,400       | 58,560       |
| MEDICAID PATIENT DAYS REPORTED      | 42,703              | 45,453       | 43,922       |
| MEDICARE PATIENT DAYS REPORTED      | 8,894               | 8,591        | 6,884        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 5,658               | 3,402        | 5,231        |
| TOTAL PATIENT DAYS REPORTED         | 57,255              | 57,446       | 56,037       |
| PERCENT OF OCCUPANCY (DAYS)         | 98.04%              | 98.37%       | 95.69%       |
| PERCENT OCCUPANCY (DAYS):           |                     |              |              |
| MEDICAID                            | 74.58%              | 79.12%       | 78.38%       |
| MEDICARE                            | 15.53%              | 14.95%       | 12.28%       |
| PRIVATE/OTHER                       | 9.88%               | 5.92%        | 9.33%        |
|                                     |                     |              |              |

# Financial Summary Stonehedge Health and Rehabilitation Center Chittenango

### FISCAL PERIOD ENDED

|                                     | 12/31/2010  | 12/31/2009  | 12/31/2008  |
|-------------------------------------|-------------|-------------|-------------|
| ASSETS - CURRENT                    | \$1,465,951 | \$2,151,920 | \$1,873,285 |
| ASSETS - FIXED AND OTHER            | 569,864     | 553,953     | 433,323     |
| LIABILITIES - CURRENT               | 1,335,865   |             | 2,390,663   |
| LIABILITIES - LONG-TERM             | 22,622      | 81,263      | 18,767      |
| EQUITY                              | \$677,328   | (\$303,086) | (\$102,822) |
| INCOME                              | \$6,730,591 | \$6,325,412 | \$6,767,031 |
| EXPENSE                             | 6,232,342   | 6,092,725   | 6,130,799   |
| NET INCOME                          | \$498,249   | \$232,687   | \$636,232   |
| DEPRECIATION                        |             |             |             |
| NUMBER OF BEDS                      | 80          | 80          | 80          |
| NUMBER OF DAYS IN YR                | 365         | 365         | 366         |
| MAX PATIENT BED DAYS                | 29,200      | 29,200      | 29,280      |
| MEDICAID PATIENT DAYS REPORTED      | 19,512      | 19,795      | 18,818      |
| MEDICARE PATIENT DAYS REPORTED      | 3,921       | 4,840       | 4,528       |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 5,164       | 3,774       | 4,706       |
| TOTAL PATIENT DAYS REPORTED         | 28,597      | 28,409      | 28,052      |
| PERCENT OF OCCUPANCY (DAYS)         | 97.93%      | 97.29%      | 95.81%      |
| PERCENT OCCUPANCY (DAYS):           |             |             |             |
| MEDICAID                            | 68.23%      | 69.68%      | 67.08%      |
| MEDICARE                            | 13.71%      | 17.04%      | 16.14%      |
| PRIVATE/OTHER                       | 18.06%      | 13.28%      | 16.78%      |

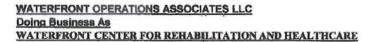
# Financial Summary Williamsbridge Manor Nursing Home

### FISCAL PERIOD ENDED 12/31/2010 12/31/2009 12/31/2008

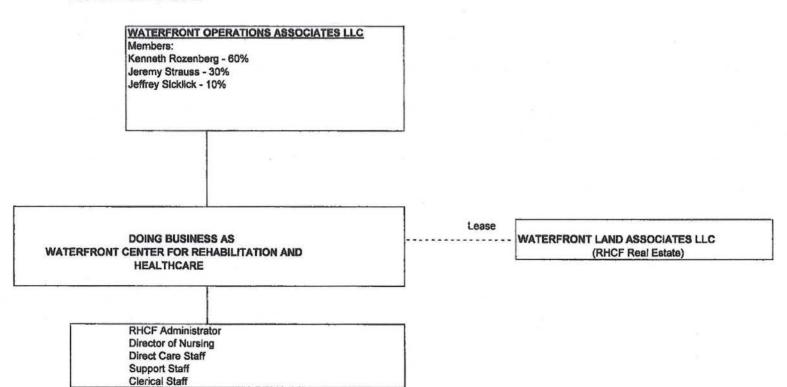
|                                     | 1940 N. Consult A. C. Co. 1940 A. |             |             |
|-------------------------------------|-----------------------------------|-------------|-------------|
| ASSETS - CURRENT                    | \$1,870,747                       | \$1,861,229 | \$1,071,364 |
| ASSETS - FIXED AND OTHER            | 2,269,700                         | 962,622     | 964,545     |
| LIABILITIES - CURRENT               | 1,734,511                         | 1,795,170   | 1,416,674   |
| LIABILITIES - LONG-TERM             | 2,104,478                         | 819,533     | 786,429     |
| EQUITY                              | \$301,458                         | \$209,148   | (\$167,194) |
| INCOME                              | \$7,971,179                       | \$7,646,510 | \$7,308,347 |
| EXPENSE                             | 7,878,867                         | 7,270,168   | 7,024,564   |
| NET INCOME                          | \$92,312                          | \$376,342   | \$283,783   |
| DEPRECIATION                        |                                   |             |             |
| NUMBER OF BEDS                      | 77                                | 77          | 77          |
| NUMBER OF DAYS IN YR                | 365                               | 365         | 366         |
| MAX PATIENT BED DAYS                | 28,105                            | 28,105      | 28,182      |
| MEDICAID PATIENT DAYS REPORTED      | 23,189                            | 22,406      | 21,991      |
| MEDICARE PATIENT DAYS REPORTED      | 3,130                             | 3,959       | 4,165       |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 499                               | 856         | 1,445       |
| TOTAL PATIENT DAYS REPORTED         | 26,818                            | 27,221      | 27,601      |
| PERCENT OF OCCUPANCY (DAYS)         | 95.42%                            | 96.85%      | 97.94%      |
| PERCENT OCCUPANCY (DAYS):           | *                                 |             |             |
| MEDICAID                            | 86.47%                            | 82.31%      | 79.67%      |
| MEDICARE                            | 11.67%                            | 14.54%      | 15.09%      |
| PRIVATE/OTHER                       | 1.86%                             | 3.14%       | 5.24%       |
|                                     |                                   |             |             |

# Financial Summary Bronx Center for Rehabilitation and Health

|                                     | FISCAL PERIOD ENDED |              |              |
|-------------------------------------|---------------------|--------------|--------------|
|                                     | 12/31/2010          | 12/31/2009   | 12/31/2008   |
|                                     |                     |              |              |
| ASSETS - CURRENT                    | \$6,327,711         | \$6,352,371  | \$4,648,005  |
| ASSETS - FIXED AND OTHER            | 9,637,320           | 9,940,011    | 10,740,742   |
| LIABILITIES - CURRENT               | 5,820,823           | 5,487,214    | 5,142,604    |
| LIABILITIES - LONG-TERM             | 6,130,265           | 6,395,815    | 6,600,864    |
| EQUITY                              | \$4,013,943         | \$4,409,353  | \$3,645,279  |
| INCOME                              | \$23,000,073        | \$21,934,099 | \$21,279,712 |
| EXPENSE                             | 21,736,085          | 20,865,071   | 20,221,917   |
| NET INCOME                          | \$1,263,988         | \$1,069,028  | \$1,057,795  |
| DEPRECIATION                        |                     | 1            |              |
| NUMBER OF BEDS                      | 200                 | 200          | 200          |
| NUMBER OF DAYS IN YR                | 365                 | 365          | 366          |
| MAX PATIENT BED DAYS                | 73,000              | 73,000       | 73,200       |
| MEDICAID PATIENT DAYS REPORTED      | 60,710              | 60,545       | 61,572       |
| MEDICARE PATIENT DAYS REPORTED      | 9,014               | 9,466        | 6,628        |
| PRIVATE/OTHER PATIENT DAYS REPORTED | 1,913               | 1,910        | 4,233        |
| TOTAL PATIENT DAYS REPORTED         | 71,637              | 71,921       | 72,433       |
| PERCENT OF OCCUPANCY (DAYS)         | 98.13%              | 98.52%       | 98.95%       |
| PERCENT OCCUPANCY (DAYS):           |                     |              |              |
| MEDICAID                            | 84.75%              | 84.18%       | 85.01%       |
| MEDICARE                            | 12.58%              | 13.16%       | 9.15%        |
| PRIVATE/OTHER                       | 2.67%               | 2.66%        | 5.84%        |



#### ORGANIZATIONAL CHART



#### ESTABLISHMENT CHECKLIST FOR NURSING HOMES

<u>APPLICATION</u> 112218 Waterfront Operations Associates, LLC d/b/a Waterfront Center for Rehabilitation and Health Care (the Center) (Erie County)

NATURE OF PROPOSAL: Change in operational ownership EFFECT ON OPERATIONAL OWNERSHIP: 100% transfer of membership interest. New Owners: Kenneth Rozenberg 60%, Jeremy Strauss 30% and Jeffrey Sicklick 10%

EFFECT ON REAL ESTATE OWNERSHIP: N/A

FIXED ASSET PURCHASE PRICE: N/A

FIXED ASSET MEDICAID VALUE: N/A

CAPITAL REIMBURSEMENT:

Capitalized Lease XHistoric Cost Method Shortfall; \$ Amount

**BUSINESS PURCHASE PRICE: \$806,718** 

### Financial Summary Rockville Nursing Center, LLC

#### FISCAL PERIOD ENDED

|                             | 12/31/10     | 12/31/09     | 12/31/08     |
|-----------------------------|--------------|--------------|--------------|
| ASSETS - CURRENT            | \$2,733,591  | \$2,541,842  | \$2,304,947  |
| ASSETS - FIXED AND OTHER    | 6,435,934    | 5,486,491    | 5,540,586    |
| LIABILITIES - CURRENT       | 5,490,479    | 5,509,602    | 3,566,858    |
| LIABILITIES - LONG-TERM     | 4,527,725    | 433,303      | 2,158,558    |
| EQUITY                      | (848,679)    | 2,085,428    | 2,120,117    |
| INCOME                      | \$15,730,480 | \$15,880,579 | \$16,292,353 |
| EXPENSE                     | 15,759,332   | 15,633,160   | 16,076,753   |
| NET INCOME                  | (28,852)     | 247,419      | 215,600      |
| OPERATOR/RELATIVE SALARIES  | \$35,100     | \$33,150     | \$209,256    |
| NUMBER OF BEDS              | 158          | 158          | 158          |
| PERCENT OF OCCUPANCY (DAYS) | 95.46%       | 95.25%       | 96.00%       |
| PERCENT OCCUPANCY (DAYS):   |              |              |              |
| MEDICAID                    | 75.02%       | 74.44%       | 69.24%       |
| MEDICARE                    | 11.55%       | 12.70%       | 15.33%       |
| PRIVATE/OTHER               | 13.43%       | 12.86%       | 15.43%       |
|                             |              |              |              |

Total Long Term Liabilities and Equity

Detailed Balance Sheet

For the Period Ending November 30, 2011

Page

-6,302,127.88

Ending Balance Current Fiscal Year Last Fiscal Yr ASSETS Current Assets: 144,090.83 22,056.06 Cash 2,055,869.99 1.893,390.12 Patient Accounts Receivable, Net Inventory ( All accounts) 18,452.28 18,452.28 Patient Security Deposits 141,731.18 199,030.41 Prepaid Expenses and Other Current Assets 82,375.61 86,231.46 4,758,248.00 4,758,248.00 Goodwill Total Current Assets 7,200,767.89 6,977,408.33 Security Deposits 4,500.00 4,500.00 Due From Affiliates -370,720.23 -370,720.23 Resident Checking -1,213,391.38 -1,221,472.74 Loans to Shareholders -119,200.00 -119,200.00 Properety, Plant and Equipment, Net 953,671.98 1,023,531.16 -753,220.99 -675,280.45 Total Non-current Assets Total Assets 6,447,546.90 6,302,127.88 Liabilities and Stockholders Equity Current Liabilities: -3,440,864.64 -2,734,070.69 Accounts Payable -541,742.22 -697,540.90 Accrued Expenses Due to Third Party payors -977,920.31 -1,329,555.11 -4,605,368.02 -5,116,325.85 Total Current Liabilities -199,030.41 -141,731.18 Patient funds Liability -141,731.18 -199,030.41 Total Long Term Liabilities Stockholders Equity -50,000.00 -50,000.00 Common Stock Additional Paid In Capital -4,694,996.00 -4,694,996.00 3,247,266.55 3,555,506.13 Retained Earnings -1,497,729.45 Totals Stockholders Equity -1,189,489.87

-6,447,546.90

### **Rockville Nursing Center Interim Financial Statements**

### Rockville

| Revenue  |            |   |               |
|--|------------|---|---------------|
| Medicaid   | 233.18     | 32,343                                  | 7,541,571.00  |
| Medicaid Add on  | 14.73      | 32,343                                  | 476,345.00    |
| Medicare Part A  | 546.76     | 5,612                                   | 3,068,429.00  |
| Private  | 438.80     | 3,751                                   | 1,645,869.00  |
| Hospice  | 241.76     | 2,176                                   | 526,018.00    |
| Private Pending  | 118.17     | 2,051                                   | 242,361.00    |
| Ancillary Service                                      |            |   | 89,656.00     |
| Other Income   |            |   |               |
| Retro Medciad  |            |   | 134,730.00    |
| Total Revenues   |            | *************************************** | 13,724,979.00 |
|  |            |   | -             |
| Expenses   |            |   | -             |
| Total Nursing and Medical  Total Spercial Patient Care |            | 94.52                                   | 4,341,560.00  |
|  |            | 13.03                                   | 598,399.00    |
| Total Medicare Expen                                   | ses        | 20.26                                   | 930,602.00    |
| Total Dietary  |            | 24.03                                   | 1,103,740.00  |
| Total HLMS   |            | 18.81                                   | 864,091.00    |
| Total General & Admi                                   | nistrative | 51.51                                   | 2,365,945.00  |
| Total Employee Benef                                   | iits       | 53.79                                   | 2,470,739.00  |
| Total Utilities  |            | 3.90                                    | 179,073.00    |
| Total Property   |            | 19.43                                   | 892,649.00    |
|  |            | 299.29                                  | 13,746,798.00 |
| Total Expenses   |            |   |               |

### **Financial Summary**

### Sans Souci Rehabilitation and Nursing Center

#### FISCAL PERIOD ENDED

|                             | 12/31/2010   |  |
|-----------------------------|--|--|
|                             |  |  |
| ASSETS - CURRENT            | \$1,534,283  |  |
| ASSETS - FIXED AND OTHER    | 2,623,642  |  |
| LIABILITIES - CURRENT       | 2,305,012  |  |
| LIABILITIES - LONG-TERM     | 1,036,695  |  |
| EQUITY                      | \$816,218  |  |
| INCOME                      | \$11,016,267   |  |
| EXPENSE                     | 10,742,529   |  |
| NET INCOME                  | \$273,738  |  |
| OPERATOR/RELATIVE SALARIES  | N/A  |  |
| NUMBER OF BEDS              | 120  |  |
| PERCENT OF OCCUPANCY (DAYS) | 96.33%   |  |
| PERCENT OCCUPANCY (DAYS):   | the state of the s |  |
| MEDICAID                    | 80.59%   |  |
| MEDICARE                    | 15.50%   |  |
| PRIVATE/OTHER               | 3.92%  |  |

#### BFA Attachment E

Rockville Nursing Center, LLC Doing Business As Advanced Center for Rehabilitation and Nursing at Rockville

#### PRO FORMA BALANCE SHEET

#### **ASSETS**

| Working Capital         | \$2,657,236 |
|-------------------------|-------------|
| Equipment               | \$150,000   |
| Leasehold Improvements  | \$1,550,000 |
| Accounts Receivable     | \$1,800,000 |
| Resident Funds          | \$304,007   |
| Nursing Home - Goodwill | \$4,500,000 |
|                         |             |

TOTAL ASSETS \$10,961,243

#### LIABILITIES AND EQUITY

#### LIABILITIES

| Resident Funds       | \$304,007   |
|----------------------|-------------|
| Mortgage             | \$6,400,000 |
| Working Capital Loan | \$1,328,618 |
| TOTAL LIABILITIES    | \$8,032,625 |

MEMBER'S EQUITY \$2,928,618

TOTAL LIABILITIES AND

MEMBER'S EQUITY \$10,961,243

### BFA Attachment F ESTABLISHMENT CHECKLIST FOR NURSING HOMES

APPLICATION: CON# 112275

Rockville Nursing Center, LLC d/b/a Advanced Center for Rehabilitation and

Nursing at Rockville

NATURE OF PROPOSAL: A change of ownership of Rockville Operating

Company, Inc.

<u>EFFECT ON OPERATIONAL OWNERSHIP</u>: The proposed members are as follows: Rockville Operating Company, LLC (Membership) Sharon Einhorn (35%), Devorah Freidman (35%), Israel Minzer (10%), Benjamin Einhorn (5%), Ernest Schlesinger (5%), Yossie Zucker (5%), Dov Minzer (1%), Naftail Minzer (1%), Rivka Sussman (1%).

<u>EFFECT ON REAL ESTATE OWNERSHIP</u>: The Real Estate portion will be owned by Rockville Property, LLC (Membership) Neil Einhorn (35%), Mark Freidman (35%0, Israel Minzer (10%), Benjamin Einhorn (7%), Ernest Schlesinger (5%), Yossie Zucker (5%), Dov Minzer (1%), Naftaili Minzer (1%), Rivka Sussman (1%).

FIXED ASSET PURCHASE PRICE: \$7,800,000

FIXED ASSET MEDICAID VALUE: \$ CAPITAL REIMBURSEMENT:

Arms Length Lease

X\_\_\_\_Historic Cost Method

Shortfall; Average Annual Amount

BUSINESS PURCHASE PRICE: \$8,000,000

#### OPERATING REIMBURSEMENT RATE:

The following is based on 2011 actual rates with no trend for 2012 included. \*Adjustments are based on blended CMI rates, and scale back adjustments.

|             | Rate     |
|-------------|----------|
| Direct      | \$150.81 |
| Indirect    | 59.02    |
| Non-Comp.   | 10.35    |
| Capital     | 15.92    |
| *Adjustment | (9.02)   |
|             | \$227.08 |

#### BFA Attachment A

#### St. James Healthcare Center, LLC S.J.N.H. Realty Corporation Members and their Membership Interest

| # NAME                     | OWNERSHIP | # NAME                      | OWNERSHIP |
|----------------------------|-----------|-----------------------------|-----------|
| 1 ALBERT ADLER, M.D.       | 1.7964%   | 36 LOUIS LA ROCCA           | 1.7964%   |
| 2 DOMENICO AMBROSIO, M.D.  | 1.1976%   | 37 HARVEY LERNER, M.D.      | 0.5988%   |
| 3 JOHN ASHER, M.D.         | 1.1976%   | 38 PHILIP LEVITAN, M.D.     | 2.3952%   |
| 4 DANA BLUMBERG, M.D.      | 0.5988%   | 39 BRIAN LIPTON             | 0.5988%   |
| 5 EILEEN BOLINT            | 0.5988%   | 40 LORRAINE LOCASALE        | 0.5988%   |
| 6 BETSY BUDZINSKI          | 5.9884%   | 41 DAVID MARZOUK, M.D.      | 1.1976%   |
| 7 GIUSEPPE CARUSO          | 0.5988%   | 42 BARBARA MASSOFF          | 0.5988%   |
| 8 JOAN COOPER              | 1.1976%   | 43 DAVID NEVINS, M.D.       | 0.5988%   |
| 9 HEREDOTOS DAMIANOS, M.D. | 0.5988%   | 44 FRANKLIN NIERMAN, M.D.   | 0.5988%   |
| 10 JOHN DAMIANOS           | 0.5988%   | 45 SANFORD PARISER, M.D.    | 1.1976%   |
| 11 MAJORIE DAVIDSON        | 3.5928%   | 46 STEPHEN PARLES, M.D.     | 0.5988%   |
| 12 EMMA DE BASTOS          | 0.5988%   | 47 JAMES K. PEDRONE         | 0.5988%   |
| 13 KATHRYN M. DOHENY       | 1.1976%   | 48 ALAN PERSICO             | 1.1976%   |
| 14 NEIL DONNENFELD         | 1.1976%   | 49 ERGI PESIR, M.D.         | 1.1976%   |
| 15 JOSEPH DOTTINO, M.D.    | 2.9940%   | 50 LOIS B. PLASTARAS        | 0.5988%   |
| 16 PETER ESSER             | 2.3952%   | 51 ELANIE PLOTKIN           | 1.1976%   |
| 17 CAROL FINK              | 1.1976%   | 52 LAWRENCE RAVICH, M.D.    | 1.7964%   |
| 18 ANNE FISCHLER           | 2.3952%   | 53 IRWIN REICHMAN, M.D.     | 0.5988%   |
| 19 THEODORE FRIED, M.D.    | 1.7964%   | 54 RAY R. RUBEL             | 2.3952%   |
| 20 KAREN FRISCH            | 0.5988%   | 55 ELVIRA SANTERAMO         | 1.1976%   |
| 21 BERTRAM FUCHS, M.D.     | 0.5988%   | 56 FLORENCE SCHIFFMAN       | 1.1976%   |
| 22 ROXANNE GOLDSTEIN       | 2.3952%   | 57 PETER SCHLESSINGER       | 2.9940%   |
| 23 MARTIN GORTTLIEB        | 4.7904%   | 58 STUART SEIDEN, M.D.      | 1.1976%   |
| 24 VERA GREENBERG          | 0.5988%   | 59 HERBERT SILVERBERG, M.D. | 2.3952%   |
| 25 PHYLIIS GUTLEISH        | 1.1976%   | 60 KAREN SOLOMON            | 1.1976%   |
| 26 STANLEY HAYMES, M.D.    | 0.5988%   | 61 MARGERY STEIN            | 1.1976%   |
| 27 MELVIN HOLDEN, M.D.     | 0.5988%   | 62 THELMA THIERMAN          | 1.1976%   |
| 28 NATALIE HOLTZMAN        | 1.1976%   | 63 PAUL TODTFELD, M.D.      | 0.5988%   |
| 29 JOEL HOLUBAR DDS        | 2.3952%   | 64 PATRICIA VEPROVSKY       | 0.5988%   |
| 30 EMILIA HONIG            | 2.3952%   | 65 SHELDON WEINER, M.D.     | 0.5988%   |
| 31 STEPHANIE J. KAHN       | 4.7904%   | 66 BURFORD WELCH, M.D.      | 1.1976%   |
| 32 ROBERT KAPLAN, M.D.     | 0.5988%   | 67 STANLEY WESOTSKI, M.D.   | 1.1976%   |
| 33 ADRIAN KARATNYCKY, M.D. | 0.5988%   | 68 DAVID WIENER             | 0.5988%   |
| 34 DAVID LANNIK MD         | 2.9940%   | 69 KATHERINE YAMAGUCHI      | 1.1976%   |
| 35 RAYMOND LA RAJA, M.D.   | 2.9940%   | TOTAL                       | 100.000%  |

# ST. JAMES OPERATING LLC Doing Business As ST. JAMES REHABILITATION AND HEALTHCARE CENTER

#### PRO FORMA BALANCE SHEET

#### **ASSETS**

| Working Capital  | \$3,701,754  |
|------------------|--------------|
| Goodwill         | \$17,848,829 |
| Prepaid Expenses | \$101,989    |
| Inventory        | \$49,182     |
| Resident Funds   | \$131,414    |
| TOTAL ASSETS     | \$21,833,168 |

#### LIABILITIES AND EQUITY

#### **LIABILITIES**

| Working Capital Loan | \$1,850,877  |
|----------------------|--------------|
| Acquisition Loan     | \$14,400,000 |
| Resident Funds       | \$131,414    |
| TOTAL LIABILITIES    | \$16,382,291 |
|                      |              |

MEMBER EQUITY \$5,450,877

TOTAL LIABILITIES AND

MEMBER EQUITY \$21,833,168

#### BFA Attachment D

# Financial Summary Westchester Park, LLC d/b/a Sans Souci Rehabilitation and Nursing Center (Westchester County)

| FISCAL PERIOD ENDED         | 11/30/2011   |                |
|-----------------------------|--------------|----------------|
| ASSETS - CURRENT            | \$1,780,989  |                |
| ASSETS - FIXED AND OTHER    | 2,881,639    |                |
| LIABILITIES - CURRENT       | 1,360,505    |                |
| LIABILITIES - LONG-TERM     | 629,017      |                |
| EQUITY                      | \$2,673,106  |                |
| INCOME                      | \$11,715,056 |                |
| EXPENSE                     | 9,758,169    |                |
| NET INCOME                  | \$1,956,887  | 시마 사는 게 그 살아보다 |
| OPERATOR/RELATIVE SALARIES  | \$0          |                |
| NUMBER OF BEDS              | 120          |                |
| PERCENT OF OCCUPANCY (DAYS) | 95.61%       |                |
| PERCENT OCCUPANCY (DAYS):   |              |                |
| MEDICAID                    | 71.98%       |                |
| MEDICARE                    | 16.86%       |                |
| PRIVATE/OTHER               | 11.16%       |                |
| MEDICAID RATE BREAKDOWN:    | <u>2011</u>  |                |
| OPERATING                   | \$195.27     |                |
| CAPITAL                     | 8.48         |                |
| TOTAL                       | \$203.75     |                |
|                             |              |                |

#### BFA Attachment E

# Financial Summary Bellhaven Management, LLC d/b/a Bellhaven Center for Rehabilitation and Nursing Care (Suffolk County)

| 10/31/2011   |  |
|--------------|--|
| \$4,608,658  |  |
| 2,868,294    |  |
| 3,147,584    |  |
| 3,288,991    |  |
| \$1,040,377  |  |
| \$20,424,171 |  |
| 17,135,174   |  |
| \$3,288,997  |  |
| \$0          |  |
| 240          |  |
| 96.10%       |  |
|              |  |
| 83.16%       |  |
| 10.04%       |  |
| 6.79%        |  |
| 2011         |  |
| \$174.21     |  |
| 22.06        |  |
| \$196.27     |  |
|              | \$4,608,658<br>2,868,294<br>3,147,584<br>3,288,991<br>\$1,040,377<br>\$20,424,171<br>17,135,174<br>\$3,288,997<br>\$0<br>240<br>96.10%<br>83.16%<br>10.04%<br>6.79%<br>2011<br>\$174.21<br>22.06 |

#### BFA Attachment F

# Financial Summary Dumont Operating, LLC d/b/a Dumont Center for Rehabilitation and Nursing Care (Westcherter County)

| FISCAL PERIOD ENDED         | 11/30/2011        |  |
|-----------------------------|-------------------|--|
| ASSETS - CURRENT            | \$3,581,742       |  |
| ASSETS - FIXED AND OTHER    | 3,644,586         |  |
| LIABILITIES - CURRENT       | 4,269,395         |  |
| LIABILITIES - LONG-TERM     | 3,371,353         |  |
| EQUITY                      | (\$414,420)       |  |
| INCOME                      | \$20,939,078      |  |
| EXPENSE                     | <u>17,567,718</u> |  |
| NET INCOME                  | \$3,371,360       |  |
| OPERATOR/RELATIVE SALARIES  | \$0               |  |
| NUMBER OF BEDS              | 196               |  |
| PERCENT OF OCCUPANCY (DAYS) | 94.40%            |  |
| PERCENT OCCUPANCY (DAYS):   |                   |  |
| MEDICAID                    | 78.77%            |  |
| MEDICARE                    | 9.75%             |  |
| PRIVATE/OTHER               | 11.49%            |  |
| MEDICAID RATE BREAKDOWN:    | 2011              |  |
| OPERATING                   | \$215.75          |  |
| CAPITAL                     | <u>10.35</u>      |  |
| TOTAL                       | \$226.10          |  |
| MEDICAID RATE FOR VENT BEDS | <u>2011</u>       |  |
| OPERATING                   | \$497.41          |  |
| CAPITAL                     | 20.99             |  |
| TOTAL                       | \$518.40          |  |

#### ESTABLISHMENT CHECKLIST FOR NURSING HOMES

<u>APPLICATION</u>: 112348 St. James Operating, LLC d/b/a St. James Rehabilitation and Healthcare Center (Suffolk County).

NATURE OF PROPOSAL: Establish St. James Operating, LLC as the new operator and St. James Realty NY, LLC as the realty owner and landlord

EFFECT ON OPERATIONAL OWNERSHIP: proposed members of new operator are Sharon Einhorn 25.0%, Devorah Friedman 25.0%, Ernest Schlesinger 10.0%, Israel Minzer 8.34%, Meryl Maybruch 8.33%, Aaron Schlosser 4.165%, Harold Weinstein 4.165%, Joseph Goldberger 4.000%, Steven Sax 3.000%, Yossie Zucker 3.000%, Elliot Goldberger 1.000%, Dov Minzer 1.000%, Naftali Minzer 1.000%, Akiva Rudner 1.000%, Rivvka Sussman 1.000%

EFFECT ON REAL ESTATE OWNERSHIP: St. James Realty NY, LLC purchased the realty

FIXED ASSET PURCHASE PRICE: \$18,000,000

FIXED ASSET MEDICAID VALUE: N/A

CAPITAL REIMBUSEMENT:

\_\_\_\_Capitalized Lease \_\_\_\_\_Historic Cost Method

BUSINESS PURCHASE PRICE: \$2,000,000

# New York State Department of Health Public Health and Health Planning Council

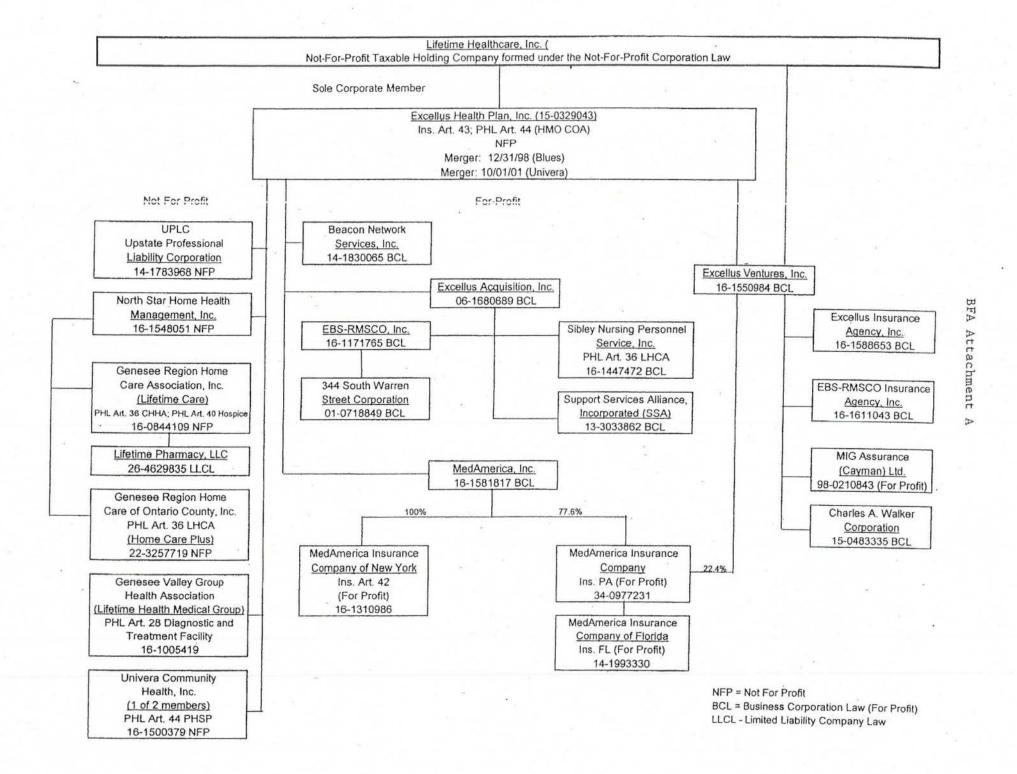
### **April 5, 2012**

### **ATTACHMENTS**

### **Certified Home Health Agencies – Establish/Construct**

Exhibit #10

|    | <u>Number</u> | Applicant/Facility   |
|----|---------------|--|
| 1. | 111413 E      | Genesee Region Home Care Association, Inc. d/b/a Lifetime Care (Schuyler County) |



| 7.7  |           |   |
|--|-----------|---|
|  |           | 2009                                    |
| ASSETS   |           |   |
| CURRENT ASSETS:  |           |   |
| Cash and cash equiva ents  | \$        | 4.942                                   |
| Assets limited as to use   |           | 160                                     |
| Accounts receivable — net of allowance for estimated uncollectible   |           |   |
| accounts of \$150  |           | 9,305                                   |
| Investments  |           | 3,973                                   |
| Due from Genesee Region Home Care of Ontario County, Inc.  |           | 7,162                                   |
|  |           | 1,532                                   |
| Due from Sibley Nursing Personnel, Inc.  |           | A 1 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| Due from Lifetime Pha macy, LLC.   |           | 1,347                                   |
| Due from MedAmerica Insurance Company of New York  |           | 8                                       |
| Pledges receivable   |           | 50                                      |
| Prepaid expenses and other current assets  | -         | 354                                     |
| Total current assists  |           | 28,833                                  |
| Total Content 0337t3   |           | 20,000                                  |
| ASSETS LIMITED AS TO USE:  |           |   |
| Board designated for hospice activities  |           | 3,555                                   |
| Held by trustees   |           | 1.184                                   |
| Ticlo by Hobitato  |           |   |
|  |           | 4,739                                   |
|  |           |   |
| Less amount required to meet current obligations   |           | 160                                     |
|  |           | 12 50000                                |
|  | _         | 4,579                                   |
|  |           | 0.007                                   |
| PROPERTY AND EQUIPMENT — Net   |           | ,6,067                                  |
| PLEDGES RECEIVABLIE — Net  | *         | 27                                      |
| - FEEDOLG NEGET VIOLE  |           |   |
| GOODWILL — Net   | -         | 3,309                                   |
|  | -         | 10.015                                  |
| TOTAL ASSETS   | <u>\$</u> | 42,815                                  |
|  |           |   |
| LIABILITIES AND NET ASSETS   |           |   |
| A MARINE CONTRACTOR A MARINE CONTRACTOR AND A MARINE C |           |   |
| CURRENT LIABILITIES:   |           |   |
| Accounts payable   | \$        | 7,424                                   |
| Unearned revenue :   |           | 644                                     |
| Accrued expenses   |           | 8,335                                   |
| Due to Excellus Health Plan, Inc.  |           | 291                                     |
| Current maturities - due to Excellus Health Plan, Inc. for pension obligation  |           | 120                                     |
| Current maturities of long-term debt .   |           | 260                                     |
| Third-party allowance  |           | 1,751                                   |
|  |           | 1,200                                   |
| Defined contribution pension obligation  | -         | 1,200                                   |
| Total current liabilities  |           | 20,025                                  |
|  |           |   |
| LONG-TERM DEBT — Net of current maturities   |           | 802                                     |
| DUE TO EXCELLUS HEALTH PLAN, INC. FOR PENSION OBLIGATION - Ne  | t of      |   |
| current maturities   | .01       | 1 207                                   |
| Content maturities   |           | 1,297                                   |
| Total lightlities  |           | 22 124                                  |
| Total liabilities  |           | . 22,124                                |
| UNRESTRICTED NET ASSETS  |           | 20 601                                  |
| UNICONNOTED HET MOETO  | -         | 20,691                                  |
| TOTAL LIABILITIES AND NET ASSETS   | 9         | 42 815                                  |
| TO THE EMPIRITIES AND THE FRONT TO   | 9         | 42,815                                  |

### GENESEE REGION HOME CARE ASSOCIATION, INC.

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2009

(Dollar amounts in thousands)

| REVENUE, GAINS, AND SUPPORT: Net service revenue Contributions Interest and dividends Net gain on investments   | \$<br>70,614<br>405<br>98<br>498                                |
|---|---|
| Total revenue, gains, and support   | <br>71,615  |
| EXPENSES: Salaries and benefits Purchased health services Office expenses Occupancy Mileage reimbursement Depreciation and amortization Bad debt expenses Income tax expenses | 38,727<br>20,268<br>4,246<br>1,878<br>1,358<br>907<br>294<br>34 |
| Total expenses  | 67,712  |
| REVENUES OVER EXPENSES  | 3,903   |
| NET UNREALIZED GAIN ON INVESTMENTS  | <br>119   |
| INCREASE IN UNRESTRICTED NET ASSETS   | 4,022   |
| NET ASSETS — Beginning of year  | <br>16,669  |
| NET ASSETS — End of year  | \$<br>20,691  |

Genesee Region Home Care Association, Inc.
Consolidated Statement of Activities and Changes in Net Assets
For the Year ended December 31, 2010

| REVENUES, GAINS & SUPPORT:                     |           |
|--|-----------|
| Net service revenue                            | \$ 72,683 |
| Contributions                                  | 335       |
| Interest and dividends                         | 197       |
| Net gain (loss) on investments                 | 452       |
| Total revenue, gains & support                 | 73,667    |
|  |           |
| EXPENSES:                                      |           |
| Salaries & benefits                            | 43,258    |
| Purchased health services                      | 19,449    |
| Office expenses                                | 4,689     |
| Occupancy                                      | 2,107     |
| Mileage reimbursement                          | 1,306     |
| Depreciation and amortization                  | 783       |
| Bad debt expense                               | 228       |
| Pharmacy costs                                 |           |
| Income tax expense                             | 20_       |
| Total expenses .                               | 71,840    |
| REVENUES OVER (UNDER) EXPENSES                 | 1,827     |
| INCREASE IN TEMPOR ARILY RESTRICTED NET ASSETS | 788       |
| INCREASE (DECREASE) IN NET ASSETS              | 2,615     |
| NET ASSETS - beginning of year                 | 20,348    |
| NET ASSETS - end of year                       | \$ 22,963 |
|  |           |

Genesee Region Home Care Association, Inc. Statement of Position As of December 31, 2010

#### ASSETS

| CURRENT ASSET(S)   | 025   |        |
|--|-------|--------|
| Cash and cash equivalents  | \$    | 1,183  |
| Assets limited as to use   |       | 160    |
| Accounts receivable  |       | 9,028  |
| Investments  |       | 3,143  |
| Due from Sibley Nursing Personnel, Inc.  |       | 3,278  |
| Due from MedArnerica of New York   |       | 8      |
| Due from Ontario County  |       | 328    |
| Due from Cayuga County   |       | 530    |
| Due from Genesee Region Home Care of Ontario County  | /. In | 7,589  |
| Due from Lifetime Pharmacy, LLC.   | in .  | 1,255  |
| Pledges receivable   |       | 229    |
| Prepaid expenses and other current assets  |       | 581    |
| Total current assets   | -     | 27,312 |
| Total Cult alt asses   |       | 21,512 |
| ASSETS LIMITED AS TO USE:  |       |        |
| Board designated for hospice   |       | 4,226  |
| Held by trustees   |       | 1,184  |
| Heid by tiusiees   |       | 5,410  |
| Less amount required to meet current obligations   |       | 160    |
| Less amount required to meet current obligations   | -     | 5,250  |
|  |       | 5,230  |
| PROPERTY AND EQUIPMENT - net   |       | 6,043  |
|  |       | 343    |
| PLEDGES RECEIVABLE - net   |       |        |
| GOODWILL - net   |       | 3,309  |
| TOTAL ASSETS:  |       | 42.2F7 |
| TOTALASSETS  | 2     | 42,257 |
| LIADELTEC AND MET AGOSTO   |       |        |
| LIABILITIES AND NET ASSETS   |       |        |
| CURRENT LIABILITIES:   |       |        |
| Accounts Payable   |       | 5,227  |
| Unearned Revenue   |       | 673    |
| Accrued Expenses   |       | 8.920  |
| Due to Genesee Region Home Care Association, Inc.  |       | 0.920  |
| Due to Excellus Health Plan, Inc.  |       | (235)  |
| Current maturities - due to EHP for pension  |       | 120    |
|  |       |        |
| Current maturities of long-term debt   |       | 347    |
| Third-party allowance Defined contribution pension boligation  |       | 2,110  |
| Total current liabilities  |       | 500    |
| Total cuttent habitues   |       | 17,662 |
| LONG-TERM DEBT - Net of current maturities   |       | 455    |
| DUE TO EHP FOR PENSION - Net of current maturities   |       | 1,177  |
| DOL TO LITT FOR I ENGION - New of current maurities  | 0.000 | 1,177  |
| Total liabilities  |       | 10.204 |
| r da nadintes  |       | 19,294 |
| NET ASSETS & PARTNERSHIP CAPITAL   |       | 22,963 |
| The state of the s | -     | -2,500 |
| NET ASSETS - end of year   | _\$   | 42,257 |
|  |       |        |

| DEA | A ++       | -   |
|-----|------------|-----|
| BLY | Attachment | . 0 |

Pro Forma Balance Sheet Of Schuyler and LifeTime Combined

#### **ASSETS**

| Cash                                     | \$825,000  |
|--|------------|
| Assets limited as to use                 | 160,000    |
| Accounts Receivable                      | 13,184,000 |
| Investments                              | 3,143,000  |
| Pledges Receivable                       | 422,000    |
| Assets limited to use                    | 5,250,000  |
| Property, Plant Equipment                | 6,301,000  |
| Prepaid expense and other current assets | 757,000    |
| Goodwill, net .                          | 5,048,000  |
|  |            |

#### TOTAL ASSETS

\$35,090,000

#### **LIABILITIES**

| Accounts payable                     | \$5,652,000  |
|--------------------------------------|--------------|
| Unearned revenue                     | 673,000      |
| Accrued expenses                     | 5,690,000    |
| Current Maturities of long Term Debt | 390,000      |
| Total Current liabilities            | \$12,405,000 |

| Long term | Liabilities/net | of | current | maturities |
|-----------|-----------------|----|---------|------------|
|-----------|-----------------|----|---------|------------|

65,000 Other Long term Liabilities 5,948,000

#### \$18,418,000 TOTAL LIABILITIES

Net Assets \$16,672,000

Total Liability and net assets \$35,090,000

### GENESEE REGION HOME CARE ASSOCIATION, INC.

BFA Attachment D

#### STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31, 2011

(Dollar amounts in thousands)

|   | 2011      |
|---|-----------|
| ASSETS  |           |
| CURRENT ASSETS:   |           |
| Cash and cash equivalents   | \$ 6,489  |
| Assets limited as to use  | 309       |
| Accounts receivable — net of allowance for estimated uncollectible  |           |
| accounts of \$150   | 10,296    |
| Due from Sibley Nursing Personnel, Inc.   | 2,497     |
| Due for Genesee Region Home Care of Ontario County, Inc.  | 8,394     |
| Due from Lifetime Pharmacy, LLC.  | 1,413     |
| Due from counties   | 314       |
| Pledges receivable — net  | 50        |
| Prepaid expenses and other current assets   | 389       |
| Total current assets  | 30,151    |
|   |           |
| ASSETS LIMITED AS TO USE:   |           |
| Board designated for hospice activities   | 2,860     |
| Held by trustees  | 1,185     |
|   | 4,045     |
|   | 1,0 1,0   |
| Less amount required to meet current obligations  | 309       |
|   |           |
|   | 3,736     |
| PROPERTY AND EQUIPMENT — Net  | 6,306     |
| Literatura and engine (Act and Materials and Application of State Control | 0         |
| INDEFINITE LIFE INTANGIBLE ASSETS — Certificates of need  | 900       |
| GOODWILL — Net  | 4,209     |
|   |           |
| TOTAL ASSETS  | \$ 45,302 |

#### BFA Attachment D continued

#### LIABILITIES AND NET ASSETS

#### CURRENT LIABILITIES:

| Accounts payable  | \$ 6,7                | 709 |
|---|-----------------------|-----|
| Unearned revenue  |                       | 775 |
| Accrued expenses  | 9,6                   | 610 |
| Due to Excellus Health Plan, Inc.                               |                       | 522 |
| Current maturities — due to Excellus Health Plan, Inc.          | or pension obligation | 120 |
| Current maturities of long-term debt                            |                       | 390 |
| Third-party allowance   | 3,                    | 168 |
| Defined contribution pension obligation                         |                       | 350 |
|   |                       |     |
| Total current liabilities                                       | 21,6                  | 644 |
| LONG-TERM DEBT — Net of current maturities                      |                       | 65  |
| DUE TO EVOCULUS HEALTH DUAN INC. FOR DENSI                      | ON ORLICATION Not     |     |
| DUE TO EXCELLUS HEALTH PLAN, INC. FOR PENSIC current maturities |                       | 057 |
| current maturities  | 1,0                   | 057 |
| Total liabilities   | 22.                   | 766 |
|   |                       |     |
| UNRESTRICTED NET ASSETS   | 22,                   | 536 |
|   |                       |     |
| TOTAL LIABILITIES AND NET ASSETS                                | \$ 45,                | 302 |
|   |                       |     |

### Statement of Activities 2011 BFA Attachment D - Cont

| Revenue                                 | <u>Actual</u><br>\$ 77,935 |
|---|----------------------------|
| T.                                      |                            |
| Expenses:                               |                            |
| Salary and Fringe                       | 56,695                     |
| Purchased Svcs                          | 9,844                      |
| Occupancy and Office Ops                | 8,393                      |
| Travel                                  | 1,871                      |
| Bad Debt Expense                        | 251                        |
| Total Expenses                          | 77,054                     |
| Revenue over expenses                   | \$ 881                     |
|   |                            |
|   |                            |
|   |                            |
| Revenue over Expenses                   | \$ 881                     |
| Other Non-operating Revenues (Expenses) |                            |
| Non-Recurring                           | (1,658)                    |
| Recurring                               | 96                         |
| Total Change in Net Assets              | (681)                      |
| Net Assets 12-31-10                     | 15,822                     |
| Net Assets at 12-31-11                  | \$ 15,141                  |