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2 MS. LIPSON: Dr. Streck?

3 DR. STRECK: I'm sorry.

4 MS. LIPSON: There's one
5 more
6 Lipson?
7 anti-trust
8 piece of this.
9 DR. STRECK: Yes, Ms.
10 MS. LIPSON: The
11 could
12 that's
13 to you.
14 that
15 DR. STRECK: I think we
16 MS. LIPSON: It is --
17 DR. STRECK: Okay.
18 MS. LIPSON: --
19 substantive, but
20 discussion, so I
21 another
22 DR. STRECK: I think we
23 might
24 MS. LIPSON: Okay.
25 DR. STRECK: And that will
also
guarantee that this topic resurrects itself

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2 another meeting, which I think would be
3 welcomed by some members of the council.

4 MS. LIPSON: Okay.

5 DR. STRECK: Thank you.

6 And I apologize for being unaware of that addition.
7 Dr. Rukke?

8 DR. RUGGE: As its first
9 project, the Health Planning Committee is looking to
10 take on C.O.N. review and reform. With the state
11 having already addressed the mechanics of the -- of
12 the process of application, we're now looking to
13 tackle the content of the C.O.N. program. Whether
14 this turns out to be a sandpapering exercise or
15 more fundamental reframing is to be determined.
16 We hope to avoid President Obama's metaphor, that
17 being "a shellacking."

18 It only took about five
19 minutes of the committee's discussion to become
20 rather feisty about what it -- what it is that
21 drives improvement and that creates energy in the
22 healthcare system. Is this really coming
23 from the providers, and the C.O.N. process can only
24 dampen that? I would observe that -- that what
25 drives providers, what drives change, is

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2 opportunity is driven by the combination of
3 need
4 clear
5 and reimbursement. So certainly, in some
6 way, the C.O.N. process does address our
7 understanding of what -- of what need is.
8 I think that the materials we've had and the
9 discussion we just had raised two very
10 interesting
11 aspects to the discussion that I think the
12 committee will be undertaking. For one is
13 what
14 kind of -- of revision of the C.O.N. is
15 necessary
16 with regard to establishment of new kinds of
17 organizations, new kinds of financing
18 arrangements?
19 The other paper that we've all received was
20 the
21 proposal to establish a possible certificate
22 of
23 public advantage, a very interesting twist
24 on
25 understanding how to certify or recognize
of -- of organizations and whether a
public -- of public advantage might fold
C.O.N. where there might be a parallel
whether, perhaps, the -- the certificate of
advantage could replace the C.O.N., I think,
the kind of open questions that we as a
as a committee might choose to address.
And just a couple of days
ago, we
were to circulate a broad overview of the

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2 process by staff. Thank you very much. And
3 there will be more information coming forward
4 regarding the profile of the activities we've been
5 undertaking over -- over the last number of
6 years to have a better handle on how we may shape
7 the future.

8 In addition, we've come to
9 understand that -- that all of our meetings
10 are subject to the open meetings law. Council
11 is working very hard to find a way to have a
12 bulletproof secure mechanism for us to do
13 webcast meetings. And I suspect we will have such a
14 meeting prior to the next meeting of the
15 committee and the council face to face.

16 I should also say that a
17 letter has been drafted to a long list of
18 stakeholders in the healthcare system asking for their
19 perspectives and their recommendations regarding C.O.N.
20 That letter is now being reviewed by the
21 executive clearance process -- the process, I always
22 expected existed, but had never exactly heard of
23 before. As we do this look at C.O.N., the committee
24 is also expecting to have a concurrent review of
25 current activities going on at the regional level by

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2 health planning. Clearly, any work that we
3 do here as the PHHPC needs to dovetail with work
4 done at a more local level and at the regional level.
5 In addition, I would see this as preparatory
6 for the council and the committee itself to take a
7 look at what kind of structure of healthcare
8 planning statewide should there be in the future. So
9 I really see this as preparatory to another
10 agenda item which will come forward later in our --
11 in our work.

12 Today, then, we had two
13 strong presentations at our committee meeting, one
14 by Jeff Kraut (phonetic spelling) describing that
15 new -- new forms of collaboration among community
16 leaders and providers on Long Island, America's
17 oldest suburb, with a particular attention to
18 disparities in healthcare and health services within the
19 island and how to match new delivery spots and
20 services to those populations.

21 Also, Fran Weisberg
22 described her efforts at hosting a community table, at
23 bringing providers together, and really determining
24 the nature of expansion plans institution by
25 institution within Rochester while also

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2 more broadly at the region in terms of more
3 rural outlying areas and what kind of health
4 services are necessary and appropriate given the
5 competition and the resources available in Monroe County.
6 All very interesting activities, which I think
7 presages the kind of considerations that we will be --
8 need to taking at -- at that -- at that other level.

9 In addition, I think all
10 of this kind of work presages yet another topic
11 which will come our way, and that is how to address
12 through the regulatory process these new kinds of
13 institutions, be they medical homes, health
14 homes, or accountable care organizations. To that
15 end, in collaboration with D.O.H. and at the behest
16 of the Commissioner, the United Hospital Fund and
17 the primary care development corporation are
18 sponsoring a statewide conference on medical homes in
19 October. A conference which I expect will tee up the
20 kinds of issues that we will then be taking on as
21 a committee during 2012. So multi-levered
22 activities that we -- we expect will carry us through
23 many conversations and hopefully through some
24 good -- good products.

25 As a -- and one additional

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2 The committee did review a proposal by
3 Auburn Hospital to establish a designated stroke --
4 stroke center. And I would like to move approval
5 of that application by the council.

6 FROM THE FLOOR: Second.

7 DR. STRECK: It's been
8 moved and seconded to approve the application for
9 designation as a stroke center. Is there further
10 discussion? Hearing none, those in
11 favor, aye.

12 FROM THE FLOOR: Aye.

13 DR. STRECK: Thank you.
14 Are there other questions or comments for Dr.
15 Rugge? I would only add that one great hurdle will be
16 to replace C.O.N. with COPA (phonetic spelling)
17 will be a difficult transition.

18 We'll move to the report
19 on public health services. Dr. Boufford?

20 DR. BOUFFORD: Yes, we're
21 -- our committee -- we had had a whitepaper also
22 prepared for conversation, which was the basis of our
23 first meeting discussion. That was revised
24 between last meeting and this meeting as a result of the
25 comments. And we did conduct a little poll

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2 wanted to members to prioritize the areas that they
3 put in work in. I assume that all of that can be
4 along whatever public record it needs to be put in
5 say our with the results. But I think it's fair to
6 itself, group is very concerned -- wants to concern
7 of the really, with, A, the organizational capacity
8 Gus health department and all of the areas that
9 touched on in terms of accreditation. But
10 especially, looking at ways in which the
11 pretty dramatic changes in the healthcare delivery
12 system in the New York State and also New York
13 State's application of accountable care organization
14 improving activities can be used a vehicle for
15 that's population health results. And really,
16 that's where the funding is (phonetic spelling),
17 and where the -- a lot of the policy energy is,
18 we're -- we're very keen to try to align the
19 more of a incentives so that providers can be even
20 communities. force for population health in their
21 sort of In the re-edit, we came up with a set of
22 really givens, expected activities, that we -- that
23 relate to the accreditation process and the
24 Health. strategic planning for the Department of
25 And we would hope to be very -- and plan to

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2 involved in those. And similarly, if the
3 community transformation grant comes through, to be
4 very active as part of the prevention agenda
5 leadership group in overseeing that. And I think
6 there's a commitment to that group. And perhaps
7 expanding its membership to include multiple
8 stakeholders regardless of whether the community
9 transformation grant comes through because there's a big
10 role for that.

11 We then had three other
12 kinds of activities. One is that we wanted to stay
13 familiar with the context in which New York State
14 will be making its changes, meaning things like the
15 national prevention strategy, the national
16 quality improvement strategy, and the -- the H.H.S.
17 disparities plans, the national disparities
18 plan. So those are things that we will -- I'll get
19 up on if I'm not able to pass an exam, but we want
20 to use those as contacts for the work.

21 A number of oversight and
22 advisory activities, some of which we hope
23 will link very closely to what Dr. Rugge has just
24 talked about. We would like very much to link the
25 work with the health planning committee to the

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2 review or reinvention process to really look
3 at the potential for a greater impact on population
4 health in that effort and then also link it to the
5 local health department planning activities, which
6 was linked a couple of years ago when they were
7 -- when the -- the phasing of the hospital community
8 plans and the local health department plans was in
9 sync. And we thought that was a good idea. I
10 guess that's expired, but this idea of trying to
11 build on those relationships that were developed
12 during that process and see how the -- the C.O.N.
13 process can also motivate local planning and local
14 stakeholder engagement.

15 There were a couple of --
16 a few other -- we want to follow the redesign
17 closely, national health reform impact on your state.
18 And I.T., I think our committee, I -- just
19 looking at -- we did our voting and look -- we're a
20 little technophobic. I can see that that was
21 ranked lower, but I think it's in good hands with
22 the -- with the Commissioner and with Rachel, but
23 we'll have some comments on that.

24 And then on the leadership
25 activities, which is the third category,

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2 again, reactivating the prevention under a
3 new leadership group, especially trying to
4 involve the business community in those conversations.
5 We've had pretty good statewide representation of
6 other sectors. And identifying a couple of
7 priority areas on the prevention agenda that are
8 particularly linked to the most dramatic
9 health disparities in the state and trying to see,
10 I think, as one of our members said, how we
11 could move the needle on one or two of those
12 during the course of the next year or so.

13 And then we're very
14 interested in promoting health in all policy approach in
15 New York, that -- that the decisions of multiple
16 economic sectors like transportation, agriculture,
17 and we development all have health implications,
18 to don't want to medicalize them, but we want
19 really begin thinking about how those health
20 impacts could be avoided as decisions are
21 made on -- on the development of plans in those
22 sectors. So our -- our voting came out that the sort
23 of top I'd say five, and I think we realized from
24 the vote that we do need to maybe drill down a little
25 bit more and -- and I think hopefully use some

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2 techniques that John mentioned to get a
3 little bit more meat on those bones before we
4 definitely jump on which priorities we'll take on. But I
5 think the partnering on the health planning effort was
6 everyone's first priority, John. So I hope
7 we can -- and we can really do that. Tracking
8 the Medicaid redesign process and the New York
9 State application of the healthcare reform, and
10 then the identification of one or two priorities for
11 -- for moving the needle. And finally, the health
12 in all approach. I think those were the big five
13 for us, and some of the others that are on the
14 must-do list anyway. So we're excited and I think off
15 and running.

16 And I -- I just want to
17 add my voice to, I think, a concern that was
18 expressed at the last meeting that we -- we really need
19 to create some structure that allows for public
20 access to the meetings, but also allows the group
21 of -- the groups -- the committees to identify a
22 little more closely with one another as they do
23 their work, and also have some time that -- where
24 they be in a smaller space or more directly related
25 to each other, but still giving appropriate access.

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2 think we -- we know we have -- there are
3 going to be challenges in doing that, but we'd like
4 to -- to move in that direction to the degree we can.
5 So I appreciate anyone's support for that. Thank
6 you.

7 DR. STRECK: So what --
8 what products do you anticipate bringing to this
9 group?
10 I mean, a whitepaper, reports, joint reports?
11 Just --?

12 DR. BOUFFORD: I think
13 joint -- I would certainly think on the C.O.N. piece,
14 we would -- we would need to figure out a
15 structure where we might be able to look at what
16 you're doing. For example, you mentioned a
17 document's been created by staff, and we could -- we
18 could share, you now, what we've done, which is
19 really just priority setting documents at this
20 point. But it would be great if our group could take a
21 look at that, and then we could figure out, you know,
22 how to link those up.

23 I think on the -- part of
24 -- that's a good question. I mean, part of the
25 things that are going on anyway may be to pick out
26 those dimensions of the Medicaid redesign such as
27 benefit package and prevention are some of the areas

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2 fit. And we would, you know, talk about
3 those and feed that information into the appropriate
4 staff level. I think the health in all approach
5 does lend itself to some kind of a whitepaper, a
6 think piece. And we can get started on that.
7 That might be a product. And then, obviously, if we
8 pick a priority area to move the needle, we'll have
9 to come up with some objectives and metrics in
10 how we want to do that. So that's probably the
11 best we could do at this point.

12 DR. STRECK: Other
13 questions or comments for --

14 DR. RUGGE: Just -- just a
15 second. I think --.

16 DR. STRECK: -- Dr.
17 Boufford?
18 first
19 meeting is
20 you were
21 --
22 Thank you.
23 that
24 For our
25

DR. RUGGE: Yes. As our
committee meeting, the next committee
likely to still be a scoping exercise. If
able to join us, that could be very helpful

DR. BOUFFORD: Okay.

DR. RUGGE: -- to be sure
we're linking agendas.

DR. STRECK: Thank you.
guests who are expecting the establishment

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2 project review to begin at twelve thirty, we
3 did try to set up an agenda so that people would
4 not have to travel early and wait long before
5 they found their topics. We are running behind
6 by about half an hour, so that we're going to move as
7 a council into our final section of regulation.
8 We are then going to break for lunch. And I am
9 hopeful that by one o'clock, we can resume
10 and so be about thirty minutes behind in terms of
11 establishment and project review. So for
12 those who need an extra thirty minutes, I wanted to
13 make sure you're aware of it. In the meantime, we
14 will move to regulation and the report of the
15 committee on codes, regulation, and legislation. And I
16 assume, Dr. Gutierrez, that will be your report.
17 Thank you.
18 DR. GUTIERREZ: Thank you
19 very much. Dr. Streck, I have to apologize. I
20 was not here on the last meeting, and the person
21 that was supposed to be presiding that meeting, and
22 presided the meeting, is not here today. So I have
23 to thank staff for preparing something that will, I
24 hope, sound cohesive.
25 Because our regulation

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2 met on July the 21st and reviewed one
3 proposal for discussion concerning adverse event
4 reporting, before reviewing those deliberations, we
5 also need to vote on a regulation that was presented
6 at our first codes committee held on June the 10th.
7 That proposal, on for adoption, concerned public
8 water systems and changes regarding ground water
9 systems. It revised various sections of Subpart 5-1
10 of Title 10 N.Y.C.R.R. to implement a federal ground
11 water rule. That rule was promulgated with the
12 intent to reduce exposure to fecal contamination that
13 may be present in drinking water from ground water
14 sources on public water systems. These changes will
15 enhance requirements for sanitary surveys of
16 public water supplies, require monitoring of source
17 waters for e. coli when triggered by detection of
18 coliform bacteria during routine distribution system
19 monitoring, schedule and require actions to
20 correct significant deficiencies, have additional
21 ongoing requirements for measurements and record
22 keeping to ensure safe drinking water quality and
23 improve procedures for notifying the public in the
24 event that water may not be safe to drink.
25 After a motion and a

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2 codes committee unanimously voted to
3 recommend adoption to the food council. This
4 regulation was not taken on the June 16th food council
5 meeting, however, but it is now before us today, and
6 I so move it.

7 DR. STRECK: So it has
8 been moved, and I'm looking for a second. Dr.
9 Bhat seconded the motion. Is there further
10 discussion on the recommendation from the codes and
11 regulations committee? Hearing none, I
12 would ask for those in favor of the motion as
13 presented to say aye.

14 FROM THE FLOOR: Aye.

15 DR. STRECK: Opposed? The
16 resolution passes. Thank you.

17 DR. GUTIERREZ: At the
18 last codes committee meeting on July the 21st, the
19 event -- adverse event reporting regulation was
20 discussed. This measure conforms to a recent change in
21 the law that would allow the Department the ability
22 to conform to the national quality forum
23 reporting definitions and share New York patient
24 reporting system, NYPORTS, the identified data and
25 findings. The regulation amends both general hospital

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2 diagnostic and treatment center provisions.
3 Incident reporting will now be referred to
4 as "adverse event reporting." The Department
5 will be allowed to add, modify, or eliminate
6 reporting with requirements after consultation with experts
7 in the interest of patient safety and consistent
8 with N.Q.F. standards. It directs the Department
9 to analyze event reports, root cause analysis,
10 and corrective action plans to determine
11 patterns of systemic failure and identify methods to
12 correct those failures and communicate the findings
13 with facilities. The Department expects to do
14 more data analysis and public reporting of NYPORTS
15 adverse event information than it has in the past.
16 And that, Mr. Chairman, completes my report.

17 DR. STRECK: In regard --
18 are there questions for Dr. Gutierrez? Just in
19 regard -- may I ask, in regard to the last
20 item, the incident reporting, in the committee's
21 discussion, have -- has there been an
22 expansion of this discussion into the industry community
23 in terms of thoughts about the implications of
24 this? DR. GUTIERREZ: Given the
25 caveats I mentioned at the beginning, I'm going to

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2 to --
3 DR. STRECK: Okay.
4 DR. GUTIERREZ: -- ask
5 somebody who was present at the committee meeting or
6 some members of the staff --
7 DR. STRECK: Ms. Lipson?
8 DR. GUTIERREZ: -- to
9 answer that.
10 MS. LIPSON: Yes. The
11 Department did convene a group of interested
12 stakeholders, hospital quality management staff, and
13 consumer representative, and got input into these
14 regulations.
15 DR. STRECK: Okay. Thank
16 you. So that's for information at this point. Dr.
17 Rugge?
18 DR. RUGGE: Just a
19 question. Is -- is there an expectation that staff
20 will be reporting to this council from time to time
21 on -- on statewide experience?
22 MR. COOK: We can
23 certainly do that, John. I mean -- I mean, I think the
24 context, again, it's important to recognize here,
25 this move does two things that's very, very important.

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2 begins to allow us to compare ourselves to
3 other states by -- by moving us to a national
4 standard. And I think, secondly, it begins to only
5 focus on the most serious events, which, given our
6 resources, will allow us to dive in and
7 treat this more in a culture of safety, rather than the
8 types of enforcement actions that we've been
9 pursuing in the past. So we think this offers
10 tremendous benefits, we're happy to report.

11 DR. STRECK: So from a
12 procedural point of view, is this the first
13 presentation of this, and then it would go back, be
14 re-reviewed, and then be brought back for a vote. Is
15 that correct?

16 MS. LIPSON: I -- I
17 believe these were on for discussion.

18 DR. STRECK: Right.

19 MS. LIPSON: And so
20 they'll be published in the state register, a
21 forty-five day comment period --

22 DR. STRECK: Right.

23 MS. LIPSON: -- and then
24 brought back to you to be adopted.

25 DR. STRECK: Okay. Thank

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2 Are there other -- other comments or
3 questions on the report of the Codes and Regulations
4 Committee? Hearing none, we will adjourn until one
5 o'clock. (A luncheon recess was
6 taken.) DR. STRECK: Ladies and
7 gentlemen, we can resume. We do have a
8 quorum. We expect the full group will reassemble in
9 time here, but we can begin with the establishment and
10 project review group. I would point out that in
11 this process, we have batched the applications so
12 that those applications that have no objections
13 on an argumentative basis nor any complications of
14 council recusals or conflicts with members of the
15 are considered first.
16 So I will turn the podium
17 over to Mr. Booth for the report on the work of the
18 committee on establishment and project
19 review. MR. BOOTH: Okay. And I
20 promise to move, especially the early ones where
21 there was such a consensus, along as fast as possible.
22 But I -- I've got to tell you, I can't talk as
23 fast as Jeff Kraut did at the end of the last
24 meeting. The first two applications will be batched.
25 It's 102412C, Buffalo General Hospital/Kaleida

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2 interest declared by Mr. Booth and Ms. Regan,
3 and
4 Mr. 102404C, Olean General Hospital, interest by
5 Booth to relocate an existing Kaleida
6 capable Health/Buffalo General Hospital P.C.I.-
7 cardiac catheterization lab to Olean General
8 Hospital under a joint operating agreement.
9 A note for the record, the first year volume was
10 three sixty-three -- equals three sixty-three
11 cardiac procedures, and the third year volume equals
12 seven twenty-five. O.H.S.M. recommended approval
13 with the -- and contingency. The committee also
14 There approved with a contingency and conditions.
15 was no discussion unanimous -- I move it for
16 approval of the recommendation.
17 DR. BERLINER: Second.
18 MR. BOOTH: Dr. Berliner.
19 DR. STRECK: So the
20 motion's been moved and seconded. Is there further
21 discussion? Those in favor, please say aye.
22 FROM THE FLOOR: Aye.
23 DR. STRECK: Opposed?
24 Thank you. MR. BOOTH: Number 111109C,
25 Eastern Niagara Hospital. Lockport Division
Eastern Niagara Ambulatory Surgery Center,

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2 declared by Mr. Booth, certified
3 multi-specialty ambulatory surgery service at the extension
4 clinic located at 5875 South Transit Road in
5 Lockport. O.H.S.M. recommended approval with
6 conditions and contingencies. The committee also
7 recommended approval with conditions and contingencies.
8 There was no discussion, and it was a unanimous
9 vote. I move it for approval.

10 FROM THE FLOOR: Second.
11 DR. STRECK: Seconded.
12 Moved and seconded -- moved and seconded. Is there
13 further discussion? Hearing none, those in favor,
14 aye. FROM THE FLOOR: Aye.
15 DR. STRECK: Thank you.
16 MR. BOOTH: Application
17 102363T, Rome Memorial Hospital, interest declared by
18 Mr. Booth to construct a twelve bed transitional
19 care unit to bridge the gap between acute care
20 and post-acute care settings. O.H.S.M.
21 recommended approval with conditions and a contingency,
22 and the committee approved -- or recommends approval
23 with conditions and a contingency. There was no
24 discussion, and I move it forward for
25 approval. Okay. 1022369T, New York

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2 Medical -- New York Hospital Medical Center
3 of Queens, interest declared by Mr. Fassler, Dr.
4 Martin, Dr. Sullivan. That's construction
5 of a sixteen bed T.C.U. in response to the
6 Department's September 1, 2010, solicitation. Again,
7 approval with conditions and contingencies by
8 O.H.S.M. and the committee with no discussion.
9 102370T, Good Samaritan Hospital of Suffern,
10 an eighteen bed T.C.U. In this case, again,
11 approval with contingencies and conditions by
12 O.H.S.M. and approved by the committee with no discussion.
13 DR. STRECK: So there's a
14 motion. Is there a second?
15 DR. STRANGE: Second.
16 DR. STRECK: Seconded by
17 Dr. Strange.
18 MR. BOOTH: Excuse me. Dr.
19 Torres, did you declare a conflict on that
20 last one? Okay. I think you should --.
21 DR. STRECK: Oh, as a
22 recusal? MR. BOOTH: Yeah.
23 DR. STRECK: So you should
24 leave the room. Yes, thank you. Thank you, Mr.
25 Booth. So we have a motion and a second on the

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2 applications with Dr. Torres noted as a
3 recusal on 102370T. Is there further discussion?
4 Hearing none, those in favor, aye.
5 FROM THE FLOOR: Aye.
6 DR. STRECK: Opposed?
7 Thank you. MR. BOOTH: Okay.
8 Application 111388E, Riverside Health Care System, the
9 corporate withdrawal of Riverside Health
10 Care System from Pinnacle Care. O.H.S.M.
11 recommended approval. The committee also recommends
12 approval. There was no discussion. I so move it.
13 FROM THE FLOOR: Second.
14 DR. STRECK: Moved and
15 seconded. Is there a discussion on the motion?
16 Hearing none, those in favor, aye.
17 FROM THE FLOOR: Aye.
18 DR. STRECK: Opposed?
19 Thank you. You can --.
20 MR. BOOTH: I'm going --
21 I'm going to batch the next several.
22 Application 102147B, Premium Health,
23 establish and construct a D.N.T. 111183E, Airport Imaging
24 d/b/a Hudson Valley Imaging, establishing four new
25 physicians as members of Hudson Valley

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2 Imaging, P.L.L.C., a sixty percent owner of
3 Airport Imaging.
4 I should have mentioned on
5 Premium Health that the O.H.S.M.
6 recommendation is approval for a five year limited life with
7 conditions and contingencies. The committee
8 also approved that with that same five year life
9 with conditions and contingencies was recommended.
10 On the Airport Imaging, there was approval
11 with contingencies. And that was approved by the
12 committee for recommendation here.
13 111220B, Healthcare
14 Partners of Saratoga, establish and construct an urgent
15 care D.N.T. at Route 67 and I-87 at Malta to
16 serve Saratoga County and Washington County.
17 O.H.S.M. recommended approval with conditions and
18 contingencies, and the committee approved
19 that recommendation to come here.
20 The final one in this
21 batch is 111347E, C.P.R.N.C., L.L.C., d/b/a Central
22 Park Rehab and Nursing Center. Establish Central
23 Park Rehabilitation and Nursing Center, L.L.C.,
24 as the new operator of the Vivian Teal Howard
25 Residential Health Care Facility. O.H.S.M. recommended

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2 approval with contingencies, and the
3 committee approved that recommendation. I move them
4 all as a group.
5 FROM THE FLOOR: Second.
6 DR. STRECK: Moved and
7 seconded -- moved and seconded the four
8 applications. Further discussion? Hearing
9 none, those in favor, aye.
10 FROM THE FLOOR: Aye.
11 DR. STRECK: Opposed?
12 Thank you. MR. BOOTH: The next
13 number is 071074E, Excellent Home Care Services. It
14 is being deferred at the applicant's request.
15 We will do another batch of -- of
16 applications. 1990L, Meadowbrook Terrace; 1966L,
17 Chautauqua County; 2024L, Schuyler County Public Health
18 Department; 2025L, Lewis County Public
19 Health; 1884, Crestwood Health Care Center; 1910,
20 Elderwood Healthwood Health Care Center; 1981L,
21 Assisted Living. The committee recommended
22 approval with a contingency, and I move them.
23 DR. STRECK: There is a
24 motion for these home health agency licensures as
25 enumerated by Mr. Booth. Is there a second?

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2 FROM THE FLOOR: Second.

3 DR. STRECK: Is there a
4 discussion? Hearing none, those in favor,
5 aye.

6 FROM THE FLOOR: Aye.

7 DR. STRECK: Thank you.

8 We'll
9 -- no,
10 now move to category two. And there are no
11 category two. Chris?

12 MR. BOOTH: Item eleven,
13 111076B,
14 Q.E.A.S.C., L.L.C., interest declared by Dr.
15 Martin
16 and Dr. Sullivan. Establish and construct a
17 free-standing, single specialty ambulatory
18 care
19 center providing gastroenterological
20 services at
21 175-15 Horace Harding Expressway, Fresh
22 Meadows.
23 O.H.S.M. recommended approval for a five
24 year
25 limited life with conditions and
that recommendation was approved by the
without discussion, and I move it.

19 DR. STRECK: The motion
20 and the
21 second, Dr. Berliner. Is there a discussion
22 on the
23 motion? Hearing none, those in favor, aye.

24 FROM THE FLOOR: Aye.

25 DR. STRECK: Opposed?

Thank you.

24 111165B,
25 MR. BOOTH: Application
Queens Boulevard G.I., establish and

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2 free-standing single specialty
3 gastroenterological ambulatory surgery care center at 7925
4 Queens Boulevard, Forest Hills. O.H.S.M.
5 recommended a -- for a five year limited life approval with
6 conditions and contingencies. The committee
7 approved that recommendation, and I move it.
8 FROM THE FLOOR: Second.
9 DR. STRECK: A motion and
10 a second. Is there discussion? Hearing none,
11 those in favor, aye.
12 FROM THE FLOOR: Aye.
13 DR. STRECK: Okay.
14 MR. BOOTH: 111196B,
15 Syracuse Surgery Center, interest declared by Mr.
16 Booth. Establish and construct a free-standing
17 single specialty ambulatory care -- ambulatory
18 surgery center for ophthalmology at 3400 Vickery
19 Road, Syracuse. O.H.S.M. recommended approval for
20 a five year limited life with conditions and
21 contingencies, and the committee approved
22 that recommendation. There was a brief
23 discussion on need and payer mix. I move it.
24 FROM THE FLOOR: Second.
25 DR. STRECK: Moved and

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2 Discussion? Hearing none, those in favor,
3 aye. FROM THE FLOOR: Aye.
4 DR. STRECK: Opposed?
5 Thank you. MR. BOOTH: Application
6 081059B, Menorah Campus Health Services, interest
7 declared by Mr. Fassler. Establish and construct a
8 multi-specialty D.N.T. center at 461 John
9 James Audubon Parkway in Amherst. The proposal is
10 part of an initiative undertaken by the parent,
11 Menorah Campus, to implement a program of all
12 inclusive care for the elderly pace. O.H.S.M.
13 recommended approval with conditions and contingencies.
14 The committee approved that, and I move it.
15 FROM THE FLOOR: Second.
16 DR. STRECK: Moved and
17 seconded. Discussion? Those in favor, aye.
18 FROM THE FLOOR: Aye.
19 DR. STRECK: Opposed?
20 Thank you. MR. BOOTH: Application
21 102454E, Compassionate Care Hospice of New York, Inc.,
22 interest declared by Ms. Regan. Transfer of
23 ninety percent of the company's membership interest
24 from Judith Grey to Bella Heching. O.H.S.M.
25 recommended approval with contingencies, and the

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2 approved that with no discussion. I move it.

3 FROM THE FLOOR: Second.

4 DR. STRECK: Second.

5 Discussion?

6 MS. HINES: Yes, I have --.

7 DR. STRECK: Yes, Ms.

8 Hines?

9 MS. HINES: I really just

10 have a

11 change

12 of ownership and shares among two of the --

13 the

14 same people, but the individual who will

15 ninety percent share as the operator is not

16 the

17 healthcare provider, and the individual who

18 will

19 have ten and is the C.E.O. is also the

20 fourteen hospices in other states. And that

21 struck

22 me. I'm not sure how it's possible to be

23 as a C.E.O., much less a C.O.O. in fourteen

24 other

25 places. So I don't know if that's ever been

reviewed.

19 DR. STRECK: Mr. Abel?

20 MR. ABEL: I understand

21 your

22 question, and I think the -- I think Linda

23 she's available, would probably be the best

24 to give you the details on her character and

25 competence review. Would you like to come

up?

MS. RUSH: I have to say

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2 when we're doing a character and competence
3 review,
4 we review the owners of the agency, and if -
5 - any
6 agencies that they own. So we did not
7 actually do
8 a review on those agencies that she's an
9 employee
10 of. I don't know if that answers your
11 question.

12 MS. HINES: I -- I -- I
13 guess it
14 answers the question that maybe we haven't
15 done a full vetting of her ability to be the
16 C.E.O.
17 of a hospice in New York State. If she's
18 the
19 C.O.O. and -- yeah, I -- as I read it, I
20 think
21 she's the C.O.O. of fourteen hospices in
22 other
23 states.

24 MS. RUSH: Well, she's --
25 she's
being approved as an owner of this one --

MS. HINES: Yeah.

MS. RUSH: -- and a
manager, not
necessarily the C.O.O. of this one.

MS. HINES: Well, she --.

MS. RUSH: I don't --.

MS. HINES: I know. But
in the
application, unless I'm reading it wrong,
she will
be the C.E.O. of this one. And -- and I
recognize
that this -- that this certificate of need
is
around change of ownership, but it begs the

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2 question that, is it appropriate for -- for
3 the C.E.O. of a New York State hospice to also --
4 - is she capable of being the C.E.O. and also
5 being the C.O.O. in fourteen others? And it's a -- I
6 -- I would say it sounds like we haven't
7 necessarily answered -- asked or answered that question.

8 MS. RUSH: We did not do a
9 review of her reviews of the agencies that she is
10 an employee of.

11 MS. HINES: Okay.

12 MS. RUSH: So that, I
13 would have to say yes.

14 MS. HINES: Okay.

15 DR. STRECK: Do you wish
16 to make -- well, we -- we have -- do we have --
17 we have a motion on the floor, so you could
18 amend the motion or we could vote on the motion. Do
19 we have a second on the motion? We have a second.
20 Okay. So we have the motion and a second for
21 approval on 102454E, and we have -- Ms. Hines has
22 brought up a question in regard to the capabilities of a
23 single individual to fulfill these multiple roles
24 as described in the application.

25 So with that question in mind, and with the

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2 information provided by Department of Health
3 staff,
4 I'll ask for a vote for approval. And if it
5 is
6 approved, that concludes this. If it is not
7 approved, then there would be opportunity
8 for a
9 second motion. So first I will ask, on the
10 motion
11 for approval and the second, those in favor,
12 say
13 aye.

14 FROM THE FLOOR: Aye.

15 DR. STRECK: Okay. We
16 have a
17 hand vote, those in favor, raise your hand,
18 please.
19 One, two, three, four, five, six, seven.
20 Those opposed? One, two, three, four, five,
21 six,
22 seven, eight. Okay. So the motion for
23 approval is
24 defeated. Is there any further motion
25 offered by
26 the group? Mr. Berliner?

27 DR. BERLINER: Yeah. I --
28 I move
29 we defer this application until the next
30 cycle so
31 we can question the applicants as to this
32 matter.

33 DR. STRECK: Is there a
34 second
35 for that motion?

36 FROM THE FLOOR: I second.

37 DR. STRECK: So it's been
38 moved
39 and seconded that this application be
40 referred back
41 to the committee for -- to address the

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2 raised by Ms. Hines. Is there a discussion
3 on that motion? Hearing -- oh, Mr. Hurlbut, please?
4 MR. HURLBUT: Well, you
5 know, Vicky, I also operate thirteen nursing homes
6 in the state of New York. And I really do -- you
7 know, this is a change of ownership, and I -- I'm
8 -- I'm really trying to -- really question why
9 we're even discussing this. I mean, the -- the Health
10 Department did their job, and we're
11 essentially accusing someone who is involved in other
12 states in running businesses that because she is
13 involved in other ones, is she competent to own this one?
14 And I -- and I'm really -- I'm having a tough
15 time with this, and I don't like this at all. I think
16 it's -- totally goes against what this
17 application is -- is standing for, and I think we're
18 going down a road that isn't fair to the applicant.
19 And the applicant did what they were supposed to do.
20 They answered all the questions. The Health
21 Department went through and did their due diligence as
22 they saw fit, and now at the -- at the eleventh
23 hour, we're questioning whether this person should
24 be an owner, and that's not good. And that's not
25 fair to the applicant.

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2 -- I MS. HINES: May I? Bob, I
3 not hear you and I -- I'm certainly not -- I'm
4 simply accusing this applicant of anything. I'm
5 purview raising the question. I think it is in our
6 think regardless of how it comes forward to us to
7 And through character and competence questions.
8 not I -- I guess I -- without knowing whether or
9 the C.E.O. role and the C.O.O. role in these
10 that's fourteen other places is the principal role,
11 of the -- that's the only structure that I know
12 in -- in hospices. So if it's the principal
13 administrative role, then I would raise --
14 then my question really stands. If it's not, and
15 beneath that C.E.O. and C.O.O. level, there are
16 strong administrators who have the character and
17 then competence to manage a hospice appropriately,
18 know the I'm completely fine with it. I just don't
19 answer to the question.

20 MS. RUSH: Excuse me.
21 This is Linda again. I just wanted to point out to
22 you guys that the person that you're talking
23 about is the current one hundred percent owner of
24 this agency.

25 MS. HINES: No, I -- I

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2 that. I just have never seen it before, so
3 --.

4 DR. STRECK: Dr. Grant?

5 DR. GRANT: I think that
6 the fact that the person we're talking about isn't
7 here, just -- you know, it would allow us to ask
8 any questions, regardless of whether -- you know,
9 I -- I'm not raising an issue of competency. I
10 just want to know, you know, how this -- how this
11 is working, and there -- there may be other
12 questions, but the person's not here. So I think that
13 would be helpful to all of us to lay this to rest
14 and move on.

15 DR. STRECK: Ms. Regan?

16 MS. REGAN: I -- I think I
17 might have misunderstood. When I first read this,
18 I -- I read that Ms. Heching -- I don't know if --
19 know if I'm saying it right -- her qualifications
20 are that she is with Lincolnwood Fund, Lincolnwood
21 Advisors, a hedge fund investment portfolios. And
22 that's all we know about her, that she owns and manages
23 a hedge fund. It's Ms. Grey, I think, who is
24 have a experienced at operating hospices. So we
25 almost situation where somebody is selling their
entire interest to somebody whose only

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2 is running a hedge fund. That's my question.

3 Linda, do you -- can you tell us anything
4 more about Bella Heching?

5 MS. RUSH: My memory
6 doesn't give me anything more than what's actually in the
7 staff report regarding her.

8 MS. REGAN: So we don't
9 know anything about her personally, and -- and we
10 don't know whether she had other affiliations with
11 other healthcare facilities. Do we know that?

12 MS. RUSH: No, she does
13 have -- not have any other affiliations with
14 healthcare facilities.

15 MS. REGAN: Well, that's
16 where I think the competency issue is. We don't
17 know -- how is she competent to run a hospice?

18 DR. STRECK: Mr.
19 Fensterman?

20 MR. FENSTERMAN: Just two
21 things I'd like to address. First of all, from a
22 simple protocol point of view, we went through an
23 establishment committee process. The
24 committee had the opportunity to ask these
25 past questions. What was interesting is, in my
years, most of us around this table were at

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2 committee meeting, even if you were not on
3 the committee. It is typical in the State of
4 New York for all sorts of healthcare facilities that
5 some folks come in as owners simply as investors,
6 and they get established, and they don't have
7 necessarily the experience. Here, we have
8 someone who owned a hundred percent, was obviously
9 established at one point in time, and now is
10 continuing to retain an interest.

11 would Are we -- I -- I guess we
12 this be making an assumption to disapprove of
13 application if there is not an appropriate
14 infrastructure in this facility to run the
15 facility. But the fact that someone does
16 not have experience in a particular business has
17 never been dispositive of this council not approving an
18 that has application when -- when there's someone
19 experience.

20 MR. ABEL: Yeah, and --
21 and if I may just chime in. The -- the person that
22 we believe -- I'll paraphrase -- may be spread
23 too thin, the existing one hundred percent
24 member, she's been operating this hospice without a
25 problem. If -- if there were issues related

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2 operations, it would have been disclosed in
3 the review. She will retain a ten percent
4 ownership interest and bring that experience with her
5 with the new ninety percent member.

6 DR. STRECK: Mr. Berliner?

7 MR. BERLINER: I mean, I -
8 - I don't see what the issue is here. We have a
9 question. We're not, in this meeting,
10 allowed to ask the applicant, even if the applicant was
11 here, the answer to that question. Unfortunately,
12 we didn't raise this two weeks ago. I don't
13 see a problem if there -- if there's no time limit
14 on -- on this purchase, if there's no harm to the
15 applicant coming from this, I don't see why
16 we can't just put this off to be able to ask
17 the question independent of what the answer
18 would be. And we may say, "Fine, this is okay." But
19 we have a question we want to ask, and, you know, I
20 mean, I don't see -- if -- if -- if there's not any
21 harm to the applicant in this, I don't see what the
22 -- the problem is with waiting another couple of
23 weeks to -- to ask it.

24 DR. BOUTIN-FOSTER: Just -
25 - just --

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2 DR. STRECK: Dr.
3 Boutin-Foster?
4 DR. BOUTIN-FOSTER: --
5 just for
6 the record, the question that's being raised
7 is not
8 necessarily competence, but thinking
9 practically,
10 are there provisions made so that this ten
11 percent
12 owner with other responsibility can
13 effectively pay
14 attention and guide the administration of
15 this --
16 you know, assuming almost -- I mean,
17 assuming
18 control of this, you know, is she capable of
19 doing
20 this and does she have -- what -- what
21 provisions
22 are there in place? So I think before we
23 put this
24 to -- to rest, we have to come up with the
25 question
26 that's being asked. Otherwise, it's going
27 to come
28 back again if the specific question isn't
29 answered.
30 DR. STRECK: Ms. Regan?
31 MS. REGAN: This is the
32 question
33 I would like to ask. And I apologize. I --
34 I had
35 to leave the meeting early, so I -- I would
36 have
37 asked these questions if I could have.
38 You have a situation where
39 it's a
40 for profit hospice. You have a hundred
41 percent
42 owner who is selling to a -- an investor
43 obviously
44 need the funds. What I would want to know
45 is
46 what's the governance of your -- of your

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2 Who's going to make clinical decisions?
3 Who's going to make priority judgments? Who's
4 going to be running the place? And -- and I think
5 those are important issues. If the only authority is
6 simply by -- by vote -- voting weight, then it's
7 going to be run by the investor. It's not going to
8 be run by the clinician. And to me, that's a
9 competency issue for running a healthcare facility in
10 the State of New York.

11 And -- and we have always,
12 in the character and competence review, imperfect
13 as it is, and we've struggled with this largely
14 around nursing homes, there are times when somebody
15 is an investor and they have an ownership interest
16 and may have something to say about it, but we
17 always have looked at the governance. And we've
18 always made sure that there was a licensed
19 administrator and that the governance was such that the
20 shots could be correctly called. So that's --
21 those are the questions I'd like to ask.

22 DR. STRECK: Mr.
23 Fensterman?

24 MR. FENSTERMAN: Yeah, I
25 Dr. Berliner's motion, and I move it to a
vote.

DR. STRECK: The vote is

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2 this -- the motion that's on the floor is
3 for deferral. Everyone's aware of that? Okay.
4 So Mr. Fensterman has suggested without making --
5 without formally calling the question, which would
6 require a vote in itself, that we proceed to vote if
7 everyone is comfortable with that process.
8 And I would ask those who are in favor of the
9 motion to defer this application and refer it back to
10 establishment committee to answer the
11 questions of council members in regard to the owners'
12 of relationships to management. Those in favor
13 that motion, please signify so by saying aye.
14 FROM THE FLOOR: Aye.
15 DR. STRECK: Opposed?
16 It's referred back. Thank you. Dr. Martin?
17 DR. MARTIN: I'm just a
18 little turned around procedurally because I thought
19 we voted something down, and then we deferred
20 it. DR. STRECK: Well, I think
21 you have a good point there. We did -- we did
22 not approve it, but then we entertained a second
23 motion to send it back to answer the questions.
24 DR. MARTIN: Okay.
25 DR. STRECK: Might we have

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2 deferred it first? Yes.

3 DR. MARTIN: So I -- the
4 only
5 don't
6 the
7 facts to
8 We
9 don't have enough facts to actually make a
10 difference. So if it doesn't make a
11 then I would say fine. If it does make a
12 difference, then I'd ask for a motion to
13 reconsider
14 our first one just to get the -- the
15 or the non-approval off the record.

14 DR. STRECK: I -- as the
15 chair, I
16 would entertain. Did you vote -- which way
17 did you
18 vote?

17 DR. MARTIN: I abstained.

18 DR. STRECK: So someone
19 who voted
20 the
21 voted
22 for the motion the first time has to make
23 the
24 motion for reconsideration. So someone who
25 for approval would have to make a motion for
reconsideration. That is made. That is
seconded.
So we are now entertaining a motion to
reconsider
the initial disapproval, which I think is an
important point Dr. Martin has brought up.

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2 little uncomfortable with that, and I must
3 say that I did not allow the proper debate on the
4 first motion, I think. So we now have a motion
5 for reconsideration of the first motion. Those
6 in favor of reconsidering the first motion,
7 please say aye.

8 FROM THE FLOOR: Aye.

9 DR. STRECK: And in lieu
10 of the first motion, though I would entertain a
11 motion to support the motion for deferral, can I have
12 a motion to that effect? Yes.

13 FROM THE FLOOR: So moved.

14 DR. STRECK: And a second?
15 And so in lieu of the first motion, we are
16 reaffirming our motion for deferral. Those in favor,
17 aye.

18 FROM THE FLOOR: Aye.

19 DR. STRECK: Thank you.
20 All right.

21 MR. BOOTH: I don't know
22 about you, but my mind's blown now.

23 DR. STRECK: But I think
24 we got there.

25 MR. BOOTH: I think we got
All right. We're --.

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2 DR. STRECK: Mr. Booth?

3 MR. BOOTH: We're going to
4 take
5 the
6 the next several applications as a unit. Mr.
7 Fensterman has declared a conflict, and let
8 record show that he's leaving the room.

9 The application numbers are 092035E, 092037E,
10 092038E, 092041E, 092077E, 111132E, 111170E.
11 In
12 each case, O.H.S.M. recommended approval,
13 and the
14 committee approved that without discussion.
15 I
16 would move them as a group.

17 FROM THE FLOOR: Second.

18 DR. STRECK: The group has
19 been -- the group has been moved and
20 seconded.
21 Further discussion? Hearing none, those in
22 favor,
23 aye.

24 FROM THE FLOOR: Aye.

25 DR. STRECK: Opposed?

26 Thank you.
27 MR. BOOTH: Mr. Fensterman
28 is
29 reentering the room.
30 M.T.C. Senior Housing --.

31 DR. STRECK: Mr. -- Mr.
32 Fassler
33 is leaving the room. Okay.

34 MR. BOOTH: M.T.C. was
35 established under Article 28 of the Public

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2 Law in 2006 to operate a nursing home as
3 part of the continuing care retirement community in
4 Queens County that was to be known as Skyline
5 Commons in 2009. M.T.C.'s board of directors
6 determined that proceeding with the development of the
7 continuing care retirement community was no longer
8 financially feasible. We approved the certificate of
9 dissolution without discussion, and I move
10 it. FROM THE FLOOR: Second.
11 DR. STRECK: Moved and
12 seconded for the certificate of dissolution. Those
13 in favor -- discussion? Those in favor, aye.
14 FROM THE FLOOR: Aye.
15 DR. STRECK: Opposed?
16 Thank you. MR. BOOTH: Another batch
17 here, Home Health Agency licensures. Item -- or
18 application 1708L, interest by Ms. Regan;
19 1731L, interest, Mr. Fassler and Ms. Regan; 1849L,
20 interest, Ms. Regan; 1892L, interest, Ms.
21 Regan; 1918L, interest Ms. Regan; 1931L, 1924L,
22 1580L, 1737L, 1806L, 1916L, all with interest by Ms.
23 Regan. Approval with contingency was
24 recommended and approved by the committee, and I move
25 that as a batch.

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2 FROM THE FLOOR: I can
3 second. DR. STRECK: Discussion?
4 Those in favor, aye.
5 FROM THE FLOOR: Aye.
6 DR. STRECK: Opposed?
7 Thank you. MR. BOOTH: Application
8 1930L, conflict declared by Ms. -- Ms. Hines, and
9 she's leaving the room. Interest declared by Mr.
10 Booth and Ms. Regan. Approval with a contingency
11 was recommended and approved by the committee,
12 and I move it.
13 FROM THE FLOOR: Second.
14 DR. STRECK: Motion and a
15 second. Discussion? Those in favor, aye.
16 FROM THE FLOOR: Aye.
17 DR. STRECK: Opposed?
18 Thank you. MR. BOOTH: Ms. Hines can
19 reenter the room.
20 Another batch. 1924L,
21 interest, Ms. Regan; 1948L, interest by Ms. Regan;
22 1908L, interest, Mr. Fassler, Dr. Palmer, and Ms.
23 Regan; 1722L, 1974L, 1926L, interest by Ms. Regan
24 on all of those. Approval with a contingency was
25 recommended and approved by the committee,

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2 move it.
3 FROM THE FLOOR: Second.
4 DR. STRECK: Discussion?
5 Those
6 in favor, aye.
7 FROM THE FLOOR: Aye.
8 DR. STRECK: Opposed?
9 Thank you.
10 So we'll now move on. There are no category
11 three
12 or four applications, so we move to category
13 five.
14 There are no applications there, so we're
15 now to
16 category six. Mr. Booth?
17 MR. BOOTH: Application
18 102159B,
19 Parcure Community Health -- Health Network,
20 a
21 conflict declared by Mr. Fensterman, who is
22 now
23 leaving the room. Establish and construct
24 an
25 Article 28 D.N.C. by conversion by -- of an
26 existing private practice operated by
27 Parkville
28 Medical located at 445 Park Avenue, Brooklyn.
29 Note
30 for the record, at the June 10th
31 establishment
32 project review committee meeting, the motion
33 to
34 approve failed with a vote of five in favor
35 and
36 five opposed. The motion to defer one cycle
37 was
38 then adopted.
39
40 There was extensive
41 discussion
42 regarding the need at the last meeting for a

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2 facility -- recent approval of a facility in
3 close proximity and possible code deficiencies.
4 The Department responded to the opposition's
5 points and continues to recommend approval. The
6 committee heard from several community leaders in
7 support of the application as well as from the attorney
8 of the opposition. A roll call was taken at that
9 last meeting, and the motion to approve failed
10 with a vote of six in favor and two opposed. So it
11 came forward with no recommendation. Mr. -- Mr.
12 Abel, I believe, has some comments.

13 MR. ABEL: Thank you. I'm
14 going to try to summarize my comments that -- that
15 I made at the establishment and project review
16 committee because I think -- I think it's important
17 that everyone understand what went on. And those
18 -- for those of you who may have caught the
19 archived webcast of this, it was extensive discussion,
20 and I'll try to be brief here.

21 The -- the opposition has
22 sent all members -- we -- the Department
23 transmitted that material as well, I believe -- a letter
24 that contained nineteen points upon which they
25 based their -- their opposition. And those points

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2 categorized in -- in a -- in a few
3 categories.
4 know, One, the need for this facility. And you
5 think with respect to the need for the facility, I
6 this it's important to understand that this is --
7 practitioner proposed facility is to serve a health
8 considered to shortage area. All of the blocks are
9 the be underserved areas. All of the -- all of
10 five individual tracks in the -- in the proposed
11 proposed for ZIP codes that are being -- that are
12 tell us service. The -- the health indicators here
13 that there simply is a need for additional
14 resources in the area.
15 pointed The -- the opposition has
16 established out that an F.Q.H.C. -- an already
17 and will F.Q.H.C. in the area has received approval
18 months an be opening within the next few weeks or
19 blocks extension clinic only approximately three
20 from this facility. That -- we -- we -- the
21 even Department approved that extension clinic,
22 clinic to provided a HEAL grant for that extension
23 have open. That -- the services provided and
24 not approved -- the services to be provided and
25 duplicative of the services to be provided

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2 applicant entity. The -- this applicant
3 entity, Parcare, is proposing to provide a wider
4 range of services and in fact, some new -- some
5 specific programs of care that are targeted to
6 residents in need. And -- and we will be assessing --
7 should this project be approved, assessing the
8 applicant's performance over a five year limited life
9 approval that is being recommended.

10 We -- and without getting
11 into all the detail that is contained in the need
12 review, we -- the Department finds that
13 there is a need for this additional facility. There
14 was extension discussion by the applicant in his
15 letter over those nineteen items about the --
16 questioning the -- the budget of the applicant and the
17 rent reasonableness of -- of the -- of the
18 proposal. What we have found with respect to the rent
19 is that the forty-five dollars per square foot --
20 this is a first floor facility that is in a highly
21 densely populated and highly valued neighborhood.
22 It -- it requires very little renovation or work in
23 order to operationalize it. And the forty-five
24 dollars, we -- we considered to be, based on
25 experience, to be reasonable for that area.

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2 rates proposed fall within the corridor --
3 reasonable corridors for the -- for the
4 rates for these A.P.G.'s. So we -- we really don't
5 have -- we don't have an issue there.

6 On the expense side, one
7 of the reasons the expense side of the budget is so
8 low is that we have an applicant who has already
9 made the repairs. There's no significant capital
10 investment in this project. So the -- the borrowing is
11 very low. There is -- there is a significant
12 amount of the -- the equipment that has been donated
13 or proposed to be donated by the existing
14 private practice -- and no prohibition to doing that.
15 So it -- it's -- it's clear that -- and -- and
16 we assessed the staffing pattern of the
17 applicant against the -- the proposed service mix and
18 the volume and the cost -- the -- the -- the
19 personal services cost in the budget, and we find all
20 those factors to be reasonable.

21 One other element that the
22 opposition brought up was the -- the -- the
23 physical plant, that there is an incomplete
24 certificate of occupancy, or had been an
25 incomplete certificate of occupancy for that building,

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2 we believe to be a landlord issue. And
3 there may -- there is alleged to be some
4 deficiencies with respect to compliance with all local
5 building codes. It is not unusual for us to have an
6 applicant that is proposing to operating at
7 a site that requires some work, either by the
8 applicant themselves or by the landlord, to comply
9 with all local building codes. And we will -- we
10 will not permit an applicant to operate -- or an
11 approved applicant to -- to begin operation unless
12 all of the -- the building codes are -- are
13 complied with. This is a matter for our drawing review
14 folks to -- which is a condition of an approval to go
15 through and make sure that there is no problem with
16 respect to the physical plant of the Article 28.
17 And in fact, that the -- that the -- the overall
18 structure, the overall building has a valid
19 certificate of occupancy. This is checked
20 at the -- when the regional office goes to do
21 the pre-opening survey. If there is no valid
22 certificate of occupancy, the facility will
23 not be allowed to open.
24 So -- so we -- in -- in
25 looking at those issues, and those -- that's a

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2 the issues that I discussed two weeks ago --
3 where the department finds that we have no basis
4 upon which to -- to additionally question the
5 applicant's budget. And -- and -- and just
6 to remind you, we're talking about the -- the
7 regulatory and statutory requirements for
8 assessing character and competence, financial
9 feasibility, and -- what -- I'm -- I'm missing something.
10 FROM THE FLOOR: Need.
11 MR. ABEL: And need,
12 public need. Thank you. And -- and of course, we have an
13 architectural review, which is not
14 statutorily required, but in fact, we do that.
15 Now yesterday, I sent you
16 all a memo because the -- the opposition had
17 FOIL-ed for Medicaid information related to the current
18 private practice Medicaid service information. What
19 -- what the opposition is questioning is, well,
20 how can we trust the -- the volume projections
21 for this applicant if we don't have -- if we can't
22 get comfortable with the current private
23 practice volume? And the opposition is -- is
24 challenging the applicant's basis for the projections by
25 challenging what the private practice has

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2 doing in terms of volume and service to the
3 Medicaid population.

4 So the -- the -- the
5 opposition -- and Peter Millock is the
6 representative of the -- for the opposition
7 -- received a Medicaid report via -- via FOIL
8 that shows Medicaid fee for service claims at
9 this proposed site at -- where the private
10 practice is currently operating, for thirty-three
11 hundred and ten claims for a hundred and fourteen
12 distinct Medicaid fee for service recipients. We --
13 we believe that information to be accurate, and
14 that volume is consistent with the Medicaid fee
15 for service volume that the applicant has
16 provided in their application and its historical
17 experience. What -- what is of note is that -- and --
18 and Mr. Millock asked us to bring this to your
19 attention -- is that in this report, there is -- there is
20 none indicated for managed care recipients or
21 managed care volume. Clearly, a question for me,
22 especially when we know in Brooklyn there's
23 such large penetration of Medicaid managed care,
24 if someone's going -- if a provider is going to
25 provide Medicaid fee for service, and

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2 relatively small payment for Medicaid fee
3 for service, why would they not go forward with
4 managed care and contract with managed care
5 providers? So I -- I had to dig a little deeper. And --
6 and we were able to just yesterday get information
7 related to managed care claims and managed care
8 recipients that are included in that second report that
9 I attached to my memo. For -- for 2010, we're
10 talking about forty-one thousand in -- in
11 counterclaims for nine thousand twenty-five
12 individual Medicaid managed care people.
13 That's unduplicated.
14 Now I mentioned in my memo,
15 the caveat here is that while the -- the -- the
16 -- the -- the Medicaid managed care folks could
17 give me these numbers for the providers at that
18 address, it does include any services those providers
19 -- practice at that address -- provided at
20 other sites. And we do have some of the
21 physicians that -- that are practicing at Parcare.
22 They do practice at -- at other locations, including
23 New York Downtown Hospital, I believe.
24 But you should -- a couple things to walk
25 away with. The forty-one thousand Medicaid

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2 visits are in excess of the -- of the number
3 of visits that the applicant has notified us in
4 terms of its past historical experience. So
5 clearly, that number is in excess, and does -- I
6 would -- I would -- based on what managed care told me
7 -- does include services provided at other sites.
8 This morning, I've got two things. We were
9 able to get correspondence confirmation from the New
10 York City Department of Health, who monitors
11 service providers in underserved areas. And they
12 collect information relative to those providers in
13 terms of payer mixing numbers of services. What they
14 reported to us with respect to services
15 provided from -- from Medicaid fee for service and
16 Medicaid managed care services for the Parkville
17 Medical P.C. is consistent with -- with the
18 applicant's data that they provided to us with -- about
19 their historical volume on which we -- we assessed
20 projected budgets.
21 In addition, we contacted
22 the -- the Medicaid managed care insurers that the
23 applicant said they had contracts with, and
24 they told -- there are -- there are three managed
25 care contractors, insurers that -- with names

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2 would all recognize, who all -- and all
3 three said that they have contracts and do substantial
4 business with Parkville Medical Care.
5 So with -- with those remarks, I -- I think
6 we have dealt with all of the -- the opposition's
7 points. And I'd be happy to take any questions.
8 DR. STRECK: So we will
9 begin the discussion now. There is no recommendation
10 from the committee. The Department of Health has
11 issued its recommendation. And now we're open for
12 discussion. Mr. Fassler?
13 MR. FASSLER: Again, just
14 to clarify need. Even with this application
15 approved, is there still an unmet need area?
16 MR. ABEL: Yes.
17 MR. FASSLER: And the
18 other part of it is, is there anything in the
19 Department's regulation prohibiting, in an urban area,
20 somebody locating within a few blocks of someone else?
21 regulation. MR. ABEL: We have no
22 MR. FASSLER: Thank you.
23 DR. STRECK: Dr. Boufford?
24 DR. BOUFFORD: Yeah, I --
25 I think the point -- the -- the additional

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2 you're providing is -- is sort of the
3 fundamental question I have, which is it seems to me
4 that kind of information would have been here on the
5 record in order to -- to have some security around
6 the fiscal viability issue. Because I -- when I
7 -- as I looked at this, it was sort of things the
8 provider is telling you they will do. And
9 I'm saying they're telling the truth or lying.
10 That's really not the point. It's just I'm sort of
11 used to seeing layouts like this, especially for
12 a conversion, I mean, essentially a conversion
13 activity of, you know, last year's
14 utilization by payer mix, et cetera, what we're projecting
15 to increase. And that would then give you a
16 number that would show whether the financial
17 viability is the case it is. And so I -- I really want
18 to applaud you for pulling all this information
19 together, but I guess I'm wondering if in
20 future applications, some formatting of these kinds
21 of projects shouldn't be rethought. Because I
22 would have -- that's what I was looking for when I
23 looked at this, and you've answered a lot of the
24 questions.

25 The other question I

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2 trouble with here is the capital investment
3 question, because this is an existing
4 private practice office. I've noticed that an
5 architectural inspection has been done, but
6 to meet Article 28 standards, and certainly to meet
7 F.Q.H.C. standards, there's going to be a
8 significant -- I would imagine a significant
9 capital investment, at least in my
10 experience. I don't know if those -- all of those rules
11 have been waived in terms of A.D.A. and various other
12 things that I think are not necessarily part of a
13 private practice office. So I'm wondering, the
14 capital investment part which ties into the
15 financial -- you indicate they have a pool of four
16 hundred thousand dollars or something, I guess,
17 somewhere in the application. But I -- I just think
18 it -- it's sort of -- it's hard to believe that
19 there's no additional capital investment that will
20 be necessary other than, you know, clean up,
21 paint, and fix up to move into a new facility. So
22 that -- that was another question around the
23 conversion issue.
24 And you know, I guess the
25 rate -- the rate setting is the rate setting.

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2 And I -- I had an inquiry. So those are --
3 those were sort of substantive questions. They --
4 I -- I can't -- what I'm curious and delighted to
5 see that on page seven, you say that your
6 recommendation is that -- that it's contingent upon the
7 development of and implementation of a plan for improvement
8 of health status indicators consistent with the
9 prevention agenda. I'd be very interested
10 in knowing what that is because I think that's
11 very cool. But I'd be very interested in knowing
12 -- it's the first time I've seen that appear,
13 so I was just interested in that.

14 So -- but I do think
15 there's some problems in organization of the data to give
16 us a route to a number that would give us
17 confidence on the financial side. And -- and I do have
18 the capital question outstanding, so --.

19 MR. ABEL: Just concerned
20 with the capital question, let me just say, we --
21 that -- that we did do a physical plant
22 review of the -- of the -- of the -- the schematics
23 and the floor plans that were -- that were presented
24 to us, and we did not see any glaring need for
25 capital investment. That's not to say that upon --.

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2 DR. BOUFFORD: To meet
3 code -- to meet Article 28 and F.Q.H.C. --
4 MR. ABEL: That's correct.
5 DR. BOUFFORD: --
6 requirements?
7 MR. ABEL: That's correct.
8 Now
9 the -- if there -- if there had been a need
10 for significant physical plant improvement, we
11 would not advance this to you without defining
12 what that need was and the cost involved and how the -
13 - and how the applicant would -- would propose to
14 pay for that and assessing each of those elements.
15 DR. STRECK: Dr. Yang?
16 DR. YANG: This is someone
17 unrelated to the application itself, but I
18 just should note that I'm the executive deputy
19 commissioner and chief operating officer of
20 the New York City Department of Health and Mental
21 Hygiene, whose data Mr. Abel just cited. So I just
22 wanted to put that out there, and if council feels
23 that I now have an interest or a conflict, I'd
24 appreciate knowing that. I think it's -- I mean, a
25 statement of fact, but you know, I -- I just need to
say that.
DR. STRECK: Consider it

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2 So you are clarifying the fact that it -- it
3 is from your office that the statistical
4 information was provided to the Department of Health?
5 Okay. We'll note that for the record. Dr. Rugge?
6 DR. RUGGE: I -- I -- I
7 gather that these two proposed services have an
8 identical service area. Do we know the population of
9 the primary service area?
10 MR. ABEL: I don't offhand.
11 I'm not sure if we have that in our review.
12 DR. RUGGE: If I can -- in
13 -- in determination of --.
14 FROM THE FLOOR: Three
15 hundred forty-one thousand four sixty-eight.
16 MR. ABEL: I'm hearing
17 three thousand --
18 FROM THE FLOOR: Three
19 hundred forty-one thousand.
20 MR. ABEL: -- three --
21 three -- okay. Over three hundred thousand --.
22 DR. RUGGE: And -- and am
23 I -- am I correct that -- that -- that -- that --
24 that -- that O.D.A.'s projecting twenty thousand
25 visits annually? Is that -- is that what I saw?

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2 MR. ABEL: Yeah. It -- it
3 --
4 you -- you're probably questioning whether
5 that is a large enough number considering the
6 population. I -- I'm presuming that's where you're going.
7 And -- and I -- I mentioned at establishment
8 and project review that -- that we believe that
9 that is a conservative estimate of the volume this
10 business will do. The applicant indicated to us that
11 they similarly believe, but they did not want to
12 put out a projection that they believed they would
13 have difficulty achieving in operation. Clearly,
14 as a -- as this facility, even though it's a
15 private practice, as it rolls out as an Article 28,
16 it expects to expand its business beyond what
17 its business had been. Its business has been
18 approximately -- as a private practice --
19 approximately thirty thousand visits.

20 So -- so I -- I -- you're
21 -- you're correct in what -- in your statements,
22 and I -- and I would consider that -- those
23 projections to be conservative.

24 DR. STRECK: Other
25 comments? Mr.

Robinson?

MR. ROBINSON: I -- I

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2 just continue to have a concern that this council
3 this recently approved an extension clinic, in
4 we have case, O.D.A.'s. It has not yet opened, and
5 demonstrated not yet seen its performance levels
6 understand before we are approving another one. I
7 the comments that Mr. -- Mr. Abel made.
8 that The other issue that I am concerned about is
9 from we have now gotten data, which we appreciate,
10 committee Mr. Abel, but actually the establishment
11 the has not had a chance to vet that with either
12 have a applicants or the opponents. And so I just
13 unsettled concern that this still is -- there are
14 issues here that perhaps need further
15 to make consideration. And therefore, I would like
16 until the a motion that we defer this application
17 further discussion at the establishment committee,
18 and -- review the data that Mr. Abel has presented,
19 to the and then bring that forward back to the --
20 the next council with a recommendation at the -- at
21 meeting. So I make that as a motion.
22
23 FROM THE FLOOR: I second.
24 DR. STRECK: A motion -- a
25 motion and a second. Dr. Grant and Mr. Levin have

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2 seconded this. Is there a more -- is there
3 discussion on the motion that is now on the
4 floor?
5 Dr. Grant?

6 DR. GRANT: I just -- I --
7 I have
8 never seen such a flurry of paper,
9 controversy,
10 politicization of any proposal before us, I
11 mean,
12 to the point where I'm sure several of us
13 around
14 the table have received calls from elected
15 officials, and it just concerns me. So you
16 know, plus the Crain's article we received. You
17 know, I -- I'm just concerned. I really feel
18 strongly
19 that we need to defer this, get all the
20 information
21 cleared through, so that we have a level of
22 comfort
23 that we really are looking at this in an
24 unbiased
25 fashion.

17 DR. STRECK: Ms. Regan?

18 MS. REGAN: I think a lot
19 of
20 the -- the noise around this application was
21 not so
22 much controversy as an expression of -- I
23 would
24 even say passionate intention that we really
25 --
26 that the community really needs this. I've
27 never
28 seen so many public officials come forward
29 in
30 support of an application and not a single
31 public
32 official opposed to it. I mean, I can

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2 understand why a practice, which is, you
3 know, coming into a community would not want to
4 see a competitor opening up down the block.
5 That's obvious. But when a community speaks as
6 loudly as this one has about the need, and when we see
7 figures like I -- I was able to see the
8 webcast from the Berger Group in -- in Brooklyn,
9 those figures are astonishing.

10 The P.Q.I. data is -- it's
11 very persuasive. Thirty-four thousand
12 unnecessary hospitalizations in this very community, and
13 we're debating whether we need more primary care.
14 Isn't that what P.Q.I. data is all about? I mean,
15 it seems to me we've had now years' worth of
16 really good data gathering and work on -- mostly on
17 behalf of the Department, and also other work to
18 try and show in a very specific way where the need
19 is and what the need is for. And we've been shown,
20 I think, conclusively, that there is need for
21 primary care in this neighborhood.

22 We're then offered a very
23 well developed applicant who tells us that
24 they've been operating at a very significant loss, and if
25 we don't approve them, they will literally go

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2 MR. FASSLER: We heard
3 this morning from Mr. Cook that the area has
4 tremendous needs. Mr. Abel just confirmed that even
5 with this project approved, there's still tremendous
6 need. The community needs this project. I think
7 we have to call it to a vote already, and hopefully
8 we'll approve the project for the area.

9 DR. STRECK: Dr. Gutierrez?

10 DR. GUTIERREZ: Whether it
11 is the problems of this council to say so, it may
12 be important to, whatever decision we make,
13 make a call for cooperation rather than fighting
14 with each other. If a community needs it, let's ask
15 the participants to cooperate for the benefit of
16 a community.

17 DR. STRECK: Is there
18 further discussion on the motion? The motion, to
19 remind the group, is for deferral. Is there any
20 further discussion on that motion? Dr. Boufford?

21 DR. BOUFFORD: Just to
22 clarify the reason for the deferral. The reason for
23 the deferral was to put the information that
24 we've been getting in dribs and drabs today in a
25 document so everyone would have a benefit to take a look

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2 evaluate it. I just -- just to clarify that.
3 And I think there -- I mean, I don't know. I
4 think there are issues. I -- I'm not debating the
5 need in the community. I think some of what
6 we're seeing here, primary care has been
7 underfinanced for many years, and you see -- you tend to
8 see sometimes providers that are put in place
9 without adequate infrastructure, without fiscal
10 viability. So I think the -- in addition to need, the
11 fiscal viability is an important question. And it
12 just seems to me, I -- I would hope to see at
13 least in -- at least in future applications as a
14 consequence of this, this kind of
15 information that you've had to pull together, asked for from
16 the applicant.
17 But I think the deferral
18 is not just to think in -- in the air. It was to
19 really try to get the information lined up in a way
20 that people could consider it. They had not been
21 before them at the previous committee meeting --
22 establishment committee meeting, so --.
23 DR. STRECK: I think that
24 was the -- the sense of Mr. Robinson's motion --
25 DR. BOUFFORD: Yes.

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2 DR. STRECK: -- that the -

3 the --

4 DR. BOUFFORD: Yeah. I

5 just
6 wanted to reiterate it.

7 DR. STRECK: -- the new
8 material
9 has not been considered by the committee nor
10 by
11 either party or discussed by either party.
12 Did you
13 have a comment, Mr. Cook?

14 MR. COOK: I mean, I -- I
15 understand the concern with some of the data
16 related questions, but I do think it's
17 important to
18 note a couple things.

19 Number one, the level of
20 scrutiny
21 of this application goes far beyond anything
22 we've
23 ever done in the past. And quite frankly, I
24 -- we
25 really have gotten to the point where the
26 questions
27 are really about delay, not about making a
28 decision.

29 This application has met
30 every
31 need category that we can identify. It has
32 met the
33 financial review. It has met character and
34 competence. There is no information that
35 we've
36 looked at in the last, quite frankly, seven
37 months
38 that has led the Department to think that

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2 shouldn't be approved. There are always
3 going to be questions relating to data; it is
4 inevitable. But there is no question here that we can
5 look at the data forever and still not get to a
6 perfect answer. And there is no question in our
7 minds that this is a proposal that needs to have a
8 decision made.

9 DR. STRECK: And the first
10 decision for this group is whether to defer,
11 because that is the motion that is on the
12 floor. So is there further discussion on the motion
13 for deferral? Hearing no further discussion on
14 that motion, I would ask for a hand vote, please,
15 of those who vote in favor of the motion for
16 deferral. All right. Six.

17 And those who are opposed
18 to the motion for deferral? One, two, three --
19 okay. The motion for deferral fails. Well, let me
20 just clarify. We need thirteen votes to pass
21 something, but we can defeat a motion with less than
22 thirteen?

FROM THE FLOOR: Oh, yeah.

23 DR. STRECK: The motion
24 did not carry. We can leave it in that limbo. Okay.
25 Is -- is there -- are there additional

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2 anyone would put forth for the council's
3 consideration? Ms. Regan?
4 MS. REGAN: For approval.
5 DR. STRECK: There's a
6 motion for approval.
7 FROM THE FLOOR: Second.
8 DR. STRECK: It's been
9 moved and seconded that the applicant's -- the
10 application as presented be approved. Is there a
11 discussion on that motion? Hearing none, then we would
12 ask for a vote -- again, a hand vote in favor of the
13 motion as presented. Those in favor, please. My
14 count is thirteen. Thirteen, the motion carries.
15 Thank you.
16 MR. BOOTH: All right.
17 One more item before we finish here. Mr. Fensterman
18 is returning to the room. Application 092072B,
19 Mohawk Valley Dialysis Center. Establish and
20 construct a diagnostic and treatment center with a
21 thirteen station dialysis service. O.H.S.M.
22 recommended approval with conditions and contingencies.
23 This application has been discussed over the last
24 two cycles of meetings. At the June 10th
25 committee meeting, the motion to approve failed with a

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2 of four in favor and seven opposed. At the
3 subsequent meeting, the Department noted a
4 correction in the need reviews projection
5 statistics as well as reiterating the
6 counties the proposed facility would serve. Discussion
7 continued on the subject of insufficient
8 dialysis stations available in the region and the
9 length of stay in the hospital causing delayed
10 discharges due to the limited slots.

11 The committee heard from
12 the applicant as well as an attorney for the
13 opposition as well as from a local hospital and a patient.
14 The motion to approve was recommended with a
15 vote of seven in favor and one opposed. And I'll
16 move the approval.

17 FROM THE FLOOR: Second.

18 DR. STRECK: So there is a
19 motion from the committee to approve this
20 application. It has been seconded. Is there further
21 discussion? Mr. Abel, do you wish to add comments to
22 this discussion?

23 MR. ABEL: This -- this
24 application has seen additional paper come
25 in before -- since -- since the establishment

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2 project review committee. We distributed
3 that information from both -- and the opposition
4 and from the -- the applicant. And I think the
5 -- the single thing that I -- that I'll -- I'll --
6 I'll speak about in terms of the opposition that
7 -- that needs to be addressed is the opposition
8 pointed out that -- that Herkimer County was indicated
9 in our need analysis, and the -- and the numbers
10 from Herkimer County were -- were factored into
11 the projected need for the region.

12 The applicant themselves
13 have -- in correspondence, have not indicated that
14 Herkimer County would be its -- its primary service
15 area. Though, clearly, if you look on a map, it's
16 -- it's in the vicinity. Looking at the -- the four
17 counties that the applicant has -- is
18 proposing to serve, we do find sufficient need to -- to
19 back our recommendation of approval for this
20 additional dialysis clinic.

21 DR. STRECK: Is there
22 further discussion on the motion as presented? The
23 motion is for approval, and it has been seconded.
24 Hearing no further discussion, those in favor,
25 please say aye.

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2 FROM THE FLOOR: Aye.
3 DR. STRECK: Opposed? The
4 motion is approved. Thank you --
5 MR. BOOTH: Thank you.
6 DR. STRECK: -- Mr. Booth.
7 That concludes the establishment and project
8 review committee meeting.
9 That -- are there other
10 comments or questions from members of the council
11 before we would move into executive session? Hearing
12 none, we will adjourn the public session of this
13 meeting with my thanks for your patience, and we
14 will shortly convene for an executive session and
15 a report from the personnel committee. Thank

END SHEET