



Department  
of Health

# Updated Fiscal Agent Data

EICC Meeting  
December 14, 2021

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## Introduction

- Report on the progress of the State Fiscal Agent in the Early Intervention Program
- Update information from previous EICC meeting
- Topics to be discussed include:
  - Enrollment
  - Provider Capacity
  - Timeliness of Payments
  - Insurance and Medicaid Reimbursement



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## Data Sources

- Claims submitted April 1, 2013 to present
  - NYEIS data as of November 15, 2021
  - KIDS data as of June 30, 2016
  - EIFS data as of July 13, 2015
  - State Fiscal Agent data as of November 18, 2021



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## Enrollment

### Children with an IFSP

#### By Quarter

Quarter	2017	2018	2019	2020	2021
1 <sup>st</sup>	40,708	40,622	41,212	40,811	34,472
2 <sup>nd</sup>	43,640	43,942	44,433	39,626	34,918
3 <sup>rd</sup>	47,326	47,643	48,089	42,096	43,400
4 <sup>th</sup>	39,064	39,177	39,132	32,995	

#### By Program Year

Program Year (July 1-June 30)	Cumulative Count
2017-2018	69,950*
2018-2019	70,716*
2019-2020	66,244*
2020-2021	64,852**
2021-2022	43,400***

\*Data consistent with the Federal 618 tables.

\*\* NYEIS Data as of 11/15/21, reflecting children with IFSPs for PY2020-21.

\*\*\* NYEIS Data as of 11/15/21, reflecting children with IFSPs as of September 30, 2021 – the first fully completed quarter of Program Year 2021-2022.



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## Capacity : Rendering & Billing Providers

	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Rendering Therapist*	14,731	15,297	14,378	14,312	12,576	12,188	12,030	12,071	12,469	13,113
Billing Provider*	906	919	901	904	835	846	838	827	831	852
Ratio of Child to Rendering	4.05	4.14	4.00	3.90	3.82	4.20	4.20	3.96	4.09	4.26

\* Some billing providers are also rendering providers (counts not mutually exclusive).



## Full Provider Payment for All Claims

	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Claims Submitted (*1,000,000)	2.475	2.519	2.142	2.175	1.587	1.782	1.716	1.771	2.064	2.168
Claims Paid in Full (*1,000,000)	2.419	2.459	2.09	2.078	1.536	1.723	1.643	1.708	2.001	2.097
Mean Days	18	20	18	29	19	18	18	18	19	23
Median Days	14	14	13	22	13	13	13	13	14	24
90 <sup>th</sup> Days	34	37	33	50	35	33	32	33	33	36
Percent Unpaid	0.55%	0.67%	0.76%	1.07%	0.97%	1.74%	1.99%	2.11%	2.27%	3.29%

Timeliness is calculated as the number of days from the date the claim is submitted to the Early Intervention Program (NYEIS or Eibilling.com) to the date the claim is paid in full by all payers (Escrow, Medicaid, or Commercial Insurance).



### Provider Submission of Claims

	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021
Claims Submitted (*1,000,000)	2.476	2.519	2.142	2.175	1.587	1.782	1.716	1.771	2.064	2.168
Mean Days from Date of Service	27	26	25	25	28	28	29	27	25	28
Median Days from Date of Service	19	20	19	19	22	22	22	21	20	22
90 <sup>th</sup> % Days	52	53	53	50	59	57	62	56	54	59

Timeliness is calculated as the number of days from the date the service was provided to the date the claim was submitted to the Early Intervention Program (NYEIS or EIBilling.com).



### Commercial Insurance Reimbursement

Represents all claims that were submitted to commercial insurance.

Year	Quarter	Claims Submitted to Commercial Insurance	Claims Paid by Commercial Insurance	Percent Reimbursed
2018	3	\$20,491,807.00	\$3,450,455.69	16.84%
	4	\$18,247,036.00	\$3,087,930.85	16.92%
2019	1	\$19,223,006.00	\$2,467,764.96	12.84%
	2	\$22,394,825.00	\$3,415,482.86	15.25%
	3	\$21,631,491.00	\$3,448,744.67	15.94%
	4	\$19,647,341.00	\$2,949,743.79	15.01%
2020	1	\$17,538,624.00	\$1,831,319.76	10.44%
	2	\$13,157,008.00	\$2,304,899.68	17.52%
	3	\$13,991,635.25	\$2,297,295.58	16.42%
	4	\$13,293,069.48	\$2,199,908.10	16.55%
2021	1	\$14,594,048.50	\$1,955,207.92	13.40%
	2	\$16,438,638.00	\$2,572,039.16	15.65%
	3	\$16,307,801.16	\$2,799,975.45	17.17%



## Medicaid Reimbursement

Year	Quarter	Claims Submitted to Medicaid	Claims Paid by Medicaid	Percent Reimbursed
2018	3	\$110,125,852.75	\$78,230,896.76	71.04%
	4	\$92,060,934.73	\$67,125,950.99	72.91%
2019	1	\$97,683,989.67	\$71,267,214.95	72.96%
	2	\$111,233,362.48	\$80,498,339.77	72.37%
	3	\$112,984,115.86	\$79,978,593.30	70.79%
	4	\$101,997,373.23	\$73,599,609.06	72.16%
2020	1	\$94,300,241.41	\$72,156,122.18	76.52%
	2	\$70,172,051.81	\$48,268,973.64	68.79%
	3	\$76,744,652.35	\$53,202,966.43	69.32%
	4	\$72,761,950.17	\$51,340,541.36	70.56%
2021	1	\$80,237,658.76	\$57,944,876.56	72.22%
	2	\$92,391,264.15	\$66,789,922.71	72.29%
	3	\$97,378,171.30	\$69,890,535.21	71.77%

Excludes  
Transportation  
Respite and  
Assistive  
Technology  
Devices