



Department
of Health

Rate Setting Methodology Task Force

EICC Meeting
September 15, 2022

Steve Held, Chair

Rate Setting Methodology Task Force

Thoughts, Ideas, Possibilities



Task Force Members

- **Chairperson:** Steve Held
- **Parents:** Amy DeVito and Leah Esther Lax
- **Providers:** Lynn Amell
- **Muni Rep:** Heidi Bond
- **State Agency:** Patricia Zuber-Wilson
- **Managed Care Rep:** Cheryl Hogan
- **DOH Staff:** Ray Pierce, Peter Baran, Ken Moehringer, Audrey Kennett and Dawn Smith
- **Advisors:** Lidiya Lednyak

Task Force Meetings

- The task force met on August 8th
- One of six meetings
- Future meetings will be scheduled with the task force

Consider Collapsing 16 Regional Rates into 2



Impact on 2 EI Regions

| Early Intervention Program Rate Analysis | | | | | | Mid Hudson Region | | | |
|--|--------------------------------|--------------------|----------------|----------------------------|-----------------------------|-------------------|--------------|------------------|--------------|
| Fees Effective 4/1/2023 | | | | | | Erie Region | | Northern Rural | |
| Procedure Codes | | EI Service Method | Session length | Medicaid Mid Hudson Region | EI Rate based on Mid Hudson | Erie Niagara | Pct Increase | Clinton Franklin | Pct Increase |
| Procedure Code | CPT Description | | | 2022 Fee Schedule | Calculated Rate | OT, PT, ST | | OT, PT, ST | |
| 92507 | Speech/hearing therapy | a) Speech Basic | 30 min | \$83.85 | \$74 | \$67 | 10% | \$66 | 12% |
| 92507 | Speech/hearing therapy | c) Speech Extended | 60 min | untimed | \$98 | \$91 | 8% | \$89 | 10% |
| 92507 | Speech/hearing therapy | d) Speech Center | 30 min | | \$54 | \$49 | 10% | \$50 | 8% |
| 97110 97116 | Therapeutic exercises, 15 min | a) OT/PT Basic | 30 min | \$32.43 | \$74 | \$67 | 10% | \$66 | 12% |
| 97530 | Therapeutic activities, 15 min | c) OT/PT Extended | 60 min | \$41.25 | \$98 | \$91 | 8% | \$89 | 10% |
| 97110 97116 | Therapeutic exercises, 15 min | d) OT/PT Center | 30 min | | \$54 | \$49 | 10% | \$50 | 8% |



Rates Would Carry the Following Representations



Representations

- There would be no losers.
- All providers would see an increase in reimbursement.
- A consistent rate across the disciplines.
- Rates would be tied to a basic home visit found in current Medicaid promulgated rates with a review for change every two years.

Task Force Overall Thoughts



Task Force General Agreements & Remaining Concerns

- Collapsing of the regions would be favorable.
- The two region examples may need to be expanded to address areas with much higher costs (NYC).
- How do we factor in poverty, and diverse populations? Can there really be equity?
- Does the research show families of higher economic status are more likely to receive services?
- Need for a meaningful conversation regarding teletherapy, and validity of teletherapy evaluations.
- Currently no difference between in-person rates and teletherapy.
 - What will the future of in-person home-based services be if teletherapy remains as same rate option?
 - Factors to consider “how often” and when is it permissible?

Next Steps?

